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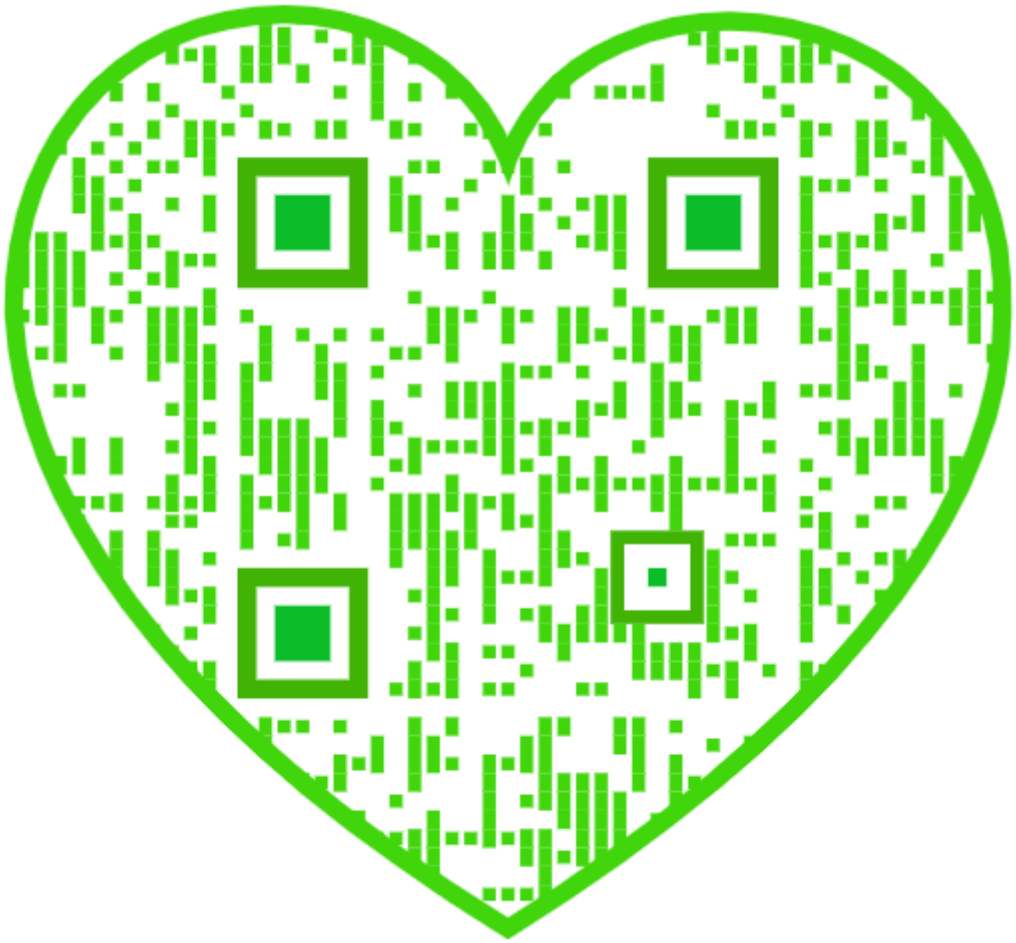

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130 0 Tobacco world (Philadelphia, Pa.)
245 14 The Tobacco world
260 Philadelphia, [Pa. $bs.n.]
300 v. $bill. $c38 cm.
310 Monthly $bApr. 1936-
321 Weekly $b<1902>-1909
321 Semimonthly $bJan. 1910-Mar. 15, 1936
500 Description based on: Vol. 22, no. 1 (Jan. 1, 1902); title from caption
500 Published by Tobacco World Corp., Philadelphia, Pa., <19__>-
500 Some combined issues
500 "Devoted to the interests of importers, packers, leaf dealers, tobacco and cigar manufacturers and dealers."
500 Occasional missing and mutilated pages
515 Vol. 22, no. 38 (Sept. 17, 1902) mismarked as v. 22, no. 37; vol. 52, no. 14 (July 15, 1932) mismarked on cover as v. 54, no. 14
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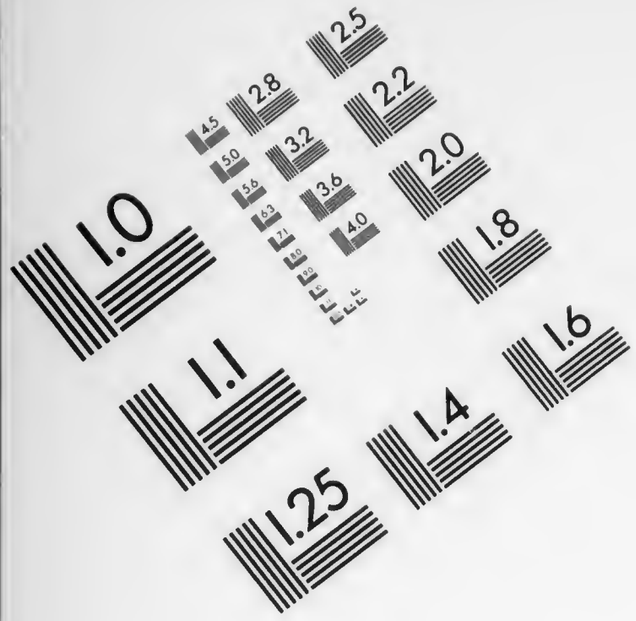

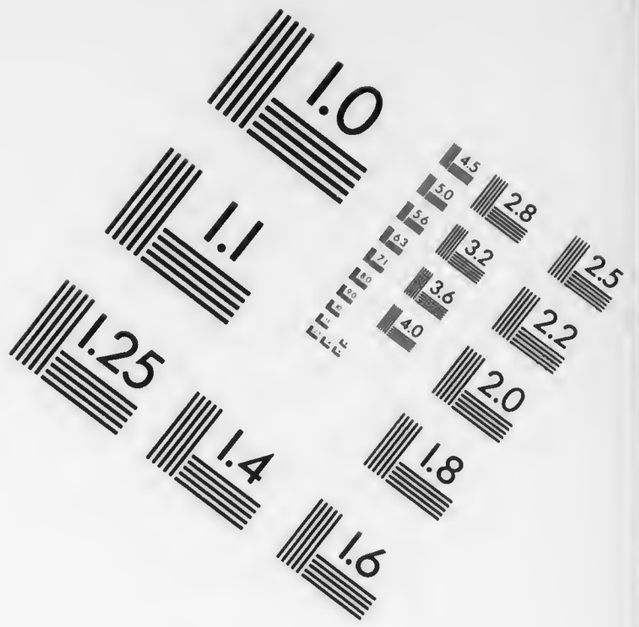

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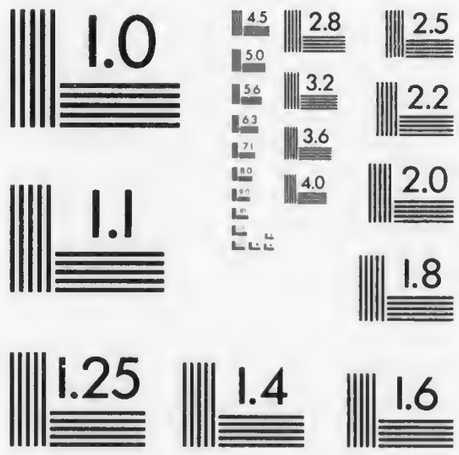

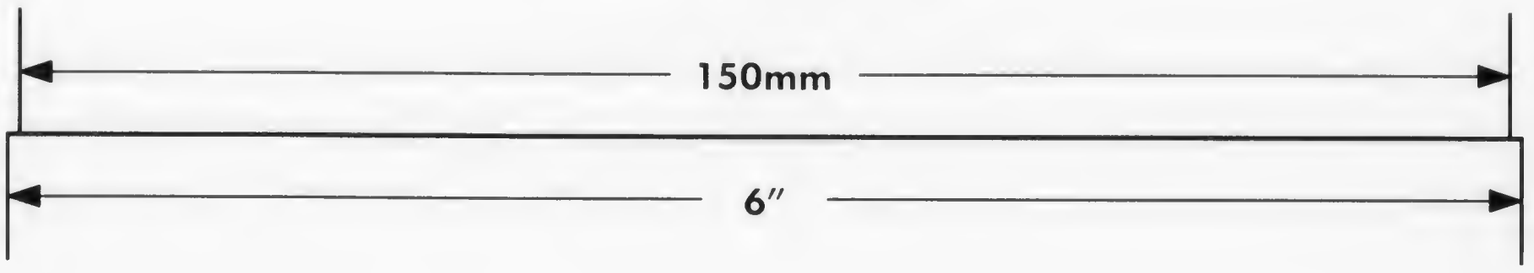

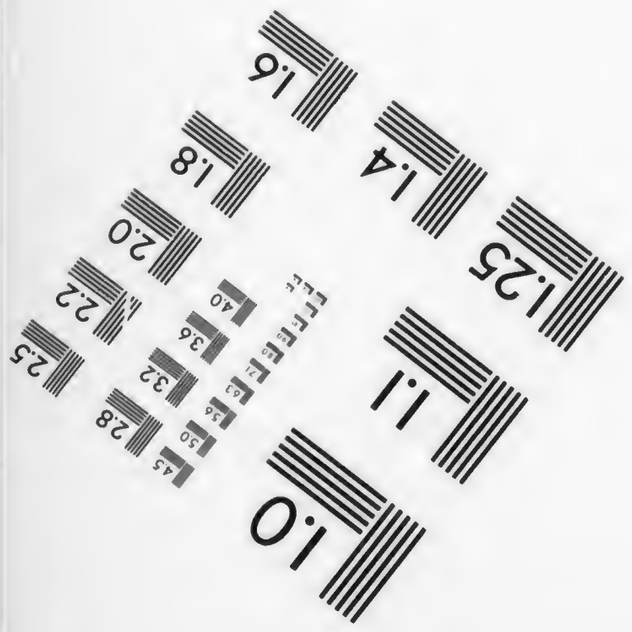

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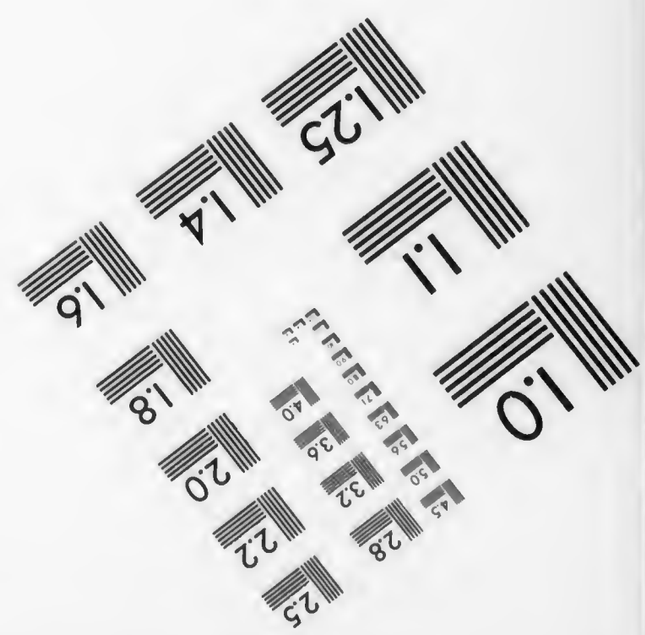

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THE TOBACCO WORLD

Vol. XXIX., No. 1 PHILADELPHIA, JANUARY 6, 1909 One Dollar the Year

Lancaster Growers Confer with Statesmen

Secure Pledges from Penrose and Cassel to Oppose Reduction in Tobacco Tariff. Congressman-Elect Griest Participates.

On Thursday last a number of Pennsylvania's tobacco growers went before Senator Penrose in his office in the Arcade Building and presented arguments against the admission of Philippine tobacco free, or even under a much reduced duty.

The delegation consisted of B. Ezra Herr, President; M. L. Greider, Vice President, and George L. Hibschman, Secretary, of the Lancaster County Tobacco Growers' Association. Mr. Greider is County Commissioner of Lancaster. They were accompanied by Congressman H. Burd Cassell, of the Lancaster district, and Congressman-elect W. W. Greist.

Stress was laid upon the ease with which Sumatra tobacco can be smuggled into the Philippines, repacked there and then exported to this country and entered here as the Philippine product if the duty were removed from the latter. It was declared that the whole armed force of the United States could not prevent this being done.

Senator Penrose informed the delegation that he felt assured that as a member of the Finance Commitee of the Senate he would be able to see that they were properly protected. He said the reasons which they gave for continuing the duties on Philippine tobacco were unanswerable. Incidentally, he declared himself also as opposed to any change in the sugar schedule that would militate against the independent beet sugar industry in the West.

REPEATED BLOWS TO THE INDUSTRY.

Mr. Herr, in the course of his argument, said:

"By the result of the Spanish War three tobacco countries came into our possession—Cuba, Porto Rico and the Philippine Islands. We made many concessions for them in many ways by the lowering of duties in their favor. We tobacco men suffered severely, not only from the lowering of duties on their products, but by the lowering of duties on Sumatra tobacco. We were then raisers of wrapper goods, but the lowering of the duty on Sumatra drove us completely out of that field. We then changed our modes and are now producing fillers, in fact, the only field left open to us. By the lowering of duties on Cuba and Porto Rico tobacco we were again assailed in our standpoint, for from raising fillers we have no retreat. There is nothing left us lower than that in the tobacco field.

"Now comes this attack, proposing the lowering of duties on Philippine tobacco. This reduction would affect the great States of Pennsylvania and Ohio more than any other in the Union, for their chief tobacco crop is fillers. So is the crop of the Philippines. Give them a lower duty and our industry is ruined.

MAGNITUDE OF THE INTEREST.

"We are no small producers. Between the years 1860 and 1907, a period of 47 years, our crop in Lancaster county has varied from 35,000 to 75,000 cases per annum, grown on from 14,000 to 18,000 acres, and has brought into our country $80,000,000 in cash—a larger sum of money than was ever realized from tobacco in the same area in any country in the world except Sumatra. The ninth internal revenue district, of which ours is the chief portion, has in the last seven years paid to the Government in the tax on tobacco $17,377,343. We manufactured in the year 1906 801,399,420 cigars. This is the banner cigar manufacturing district in the United States.

"Is this industry not worth protecting? Verily it is, and that is why I am sent here by my fellow farmers to enter our solemn protest against the lowering of this duty.

WOULD STRENGTHEN THE TRUST.

"We have been made a promise that trusts, especially the Tobacco Trust, shall be held in check. Reducing this tax will give them the field in the Philippine Islands, and they have the whip hand over Pennsylvania and Ohio. They can snap their fingers at us and say they can get fillers elsewhere. You see the condition of affairs in Kentucky. Tobacco can scarcely be raised there now at a profit. If you lower this duty thousands upon thousands of my fellow farmers will be in the same condition. I am sure my constituents had no idea when they gave Judge Taft 16,000 majority that the reduction of duties would be on those things which compete with what we produce from the soil. It was the manufactured article that was to be made cheaper.

"Again, if you grant this reduction of duty what will prevent Sumatra from smuggling tobacco into the Philippine Islands and passing it here free as Philippine tobacco? The present army of the United States is not large enough to guard those islands in such a way as to prevent it."

LANCASTER'S PROTEST.

The formal protest of the Lancaster County Tobacco Growers' Association was presented by Vice President Greider.

Senator Penrose said to the delegation, after the arguments had been presented:

"I think you must exert every influence that you can among these hundreds of thousands of people who are interested in the tobacco industry to see that the proper representations are made to their Senators. I was disappointed last winter that so little interest was manifested in this subject when it was before the Philippines Committee. The brunt of the fight seemed to be entirely left to the Connecticut tobacco growers.

"The arguments presented here have been clearly set forth and are, in my opinion, unanswerable."

New England Tobacco Men Again Consult

Further Action Taken on Tariff Revision. Senate and House Petitioned to Maintain Present Duty. Resolutions Forwarded.

Hartford, Conn., Dec. 31.

A meeting of tobacco men living in New England was held this week on the invitation of Fred B. Griffin, of Poquonock, acting in behalf of the Connecticut Valley Leaf Tobacco Board of Trade. Members of the New England Tobacco Growers' Association, of the Hartford County Tobacco Growers' Protective Association and of various organizations were present. There were also present growers not actively associated with any tobacco organization.

The meeting was held in the Supreme Court room, and Jos. C. Mitchelson presided, occupying the chair of Chief Justice Baldwin. President James S. Forbes and Secretary William K. Ackley of the Hartford County Tobacco Growers' Protective Association, sat at his left. Hector Chapman, of Glastonbury, United States Senator Morgan G. Bulkeley and four others sat at the Supreme Court bench. The attendance was fully 200.

Mr. Mitchelson gave an explanation of why the meeting was held, calling attention to the necessity of a duty on the Philippine tobacco which should protect the great tobacco crop and trade.

He called on Mr. Griffin, who acted as secretary, to read a resolution which had already been passed at a like meeting held the Friday before Christmas and which in a slightly changed form was before the gathering.

THE RESOLUTIONS.

Marcus L. Floyd of Tariffville, offered a long preamble and resolution. The preamble started off with the following:

"The incoming administration is pledged to a revision of the present tariff and for the purpose of ascertaining from various industries of this country the views of those engaged in the many branches of enterprise, the Committee on Ways and Means of the United States Congress have fixed and given special days to the hearing of those interested in industries affected by import duties."

The preamble goes on to tell about hearings which the committee held, and it concludes with the following:

"Be it Resolved, That we do most earnestly request that our Representatives and Senators use every legitimate means in their power to maintain the present rate of duty on all tobacco imported into this country, and endeavor to defeat any measure looking to the free introduction of Philippine tobacco."

The preamble and the resolution are practically a copy of those passed by the Connecticut Leaf Tobacco Board of Trade at a meeting held December 18.

The meeting proceeded to organization on the motion of John A. DuBon, of Poquonock, and Thaddeus Graves was selected as chairman.

DISCUSSION.

Colonel Ellsworth N. Phelps, of Windsor, moved that the preamble and resolution be taken up and discussed. The first article and in fact all of the preamble were explained as introductory to the resolution which was read anew.

Colonel Phelps said that he understood that the Committee on Ways and Means had closed its hearing and that the resolution might not get before the committee.

Mr. HILL CALLED ON.

Congressman E. J. Hill was present. He was called on by Colonel Phelps. He said that the committee had gone exhaustively into the matter. It had sat from 9 a. m. and again from 2 p. m. to 7 if desired and later to 12 midnight if necessary.

Mr. Hill said that he was not able to answer whether any further briefs submitted would be printed and accepted by the Committee on Ways and Means. Still briefs could be sent in to members individually and would probably be accepted and read by these members. If briefs were sent in, Mr. Hill would recommend that eleven copies be sent.

DUTY ON CIGARS.

Congressman Hill went at detail into the history of the hearings before the committee. About 5 p. m., December 16, Francis E. Hamilton, of New York, appeared before the committee, asserting that he represented Park & Tilford and other importers in New York city who were interetsed in Cuban tobacco. Mr. Hamilton wanted $2.25 duty on cigars.

Mr. Hamilton wished more revenue for the Government and a better and cheaper article for the consumer. Importers could sell more goods at a lower cost.

Mr. Hill read from a printed report in full of the statement made by Mr. Hamilton and the answers made by him to questions which members of the committee asked.

GAIN FIVE MILLION DOLLARS.

In a brief which Mr. Hamilton submitted it was argued that at the lower rates which he asked for the Government would gain $5,000,000.

Turkish Cigarette Tobacco.

A firm of Turkish cigarette manufacturers has addressed the Governor of Kentucky to aid in having Turkish tobacco grown in that State. The firm states that the importations of this tobacco increased to nearly $4,000,000 last year, against only $25,000 twelve years ago. It adds that the cheapest Turkish tobacco is sold in New York at 65 cents per pound, not including 35 cents duty, making $1 per pound, which may be obtained.

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ACTIVITIES AT MADISON, WIS.

Leaf Tobacco Packing Formally Started by A. Cohn & Co.

Madison, Wis., Jan. 2.

The tobacco sorting season in Madison commenced Monday, when the big A. Cohn & Co. warehouse at East Madison became the scene of lively operations. One hundred girls and forty men were employed, and more will be engaged. The season here will, it is said, last about six months. The Cohn firm has another plant at Footville. The average price of tobacco is 10 cents. The American Cigar Company at West Madison will start operations on Jan. 10. The company has advertised for 500 girls and no trouble is anticipated in getting them. Men also are employed, but girls are more in favor for sorting, Manager W. T. Jefferson crediting them with more expertness in this process than men. In the winter months hundreds of persons finding it difficult to get work in other occupations, and desirous of warm and comfortable quarters, turn to the tobacco companies for work. Good wages are paid, and they can do as well in the warehouses as in ordinary occupations elsewhere. The season will last four or five months. The American Cigar Company operates six plants in Wisconsin, as follows: Madison, Watertown, Sparta, Stoughton, Edgerton and Brodhead. Manager Jefferson says the prospects for the season are excellent, good prices prevailing and most of the crop having been sold. Wages paid to help in Madison are slightly higher than in other tobacco cities, a fact due to the correspondingly higher cost of living in this city. The F. S. Baines warehouse, opposite the Cohn plant, is expected to open for the season's sorting in a short time.

RICHMOND PLANT RESUMES.

A Full Force to be Employed, and Prospects are Bright.

Richmond, Va., Jan. 2.

When the plant of the American Cigar Company closed down for the holiday season, Manager Smith called all the foremen of the several departments together and congratulated them on the manner in which they had discharged their duties in the closing year. He declared that the indications for an improvement in the new year were very bright, and as showing just what the belief of the managers of the plant is he requested that each of the foremen would inform the operatives in the bunch breaking and rolling departments to advise all their girl friends that they would be given work in the plant when it resumed operations the first of the year—that is, on Jan. 4.

"That sounds good to me and I hope to see that place running with a full force in all departments before the end of the month of January," said a man who is in pretty close touch with the place. "That means that many hundreds of girls who have to make their own living will be put back to work, and they all manage to make a pretty good week's wages when they are on full time."

New Jersey Factory Incorporated

A certificate of incorporation has been granted The Wm. Fox Cigar Co., with a capital of $40,000. The incorporators are Wm. Fox, Maxwell Cohen, and Max S. Fox, all of Camden. The Fox Cigar Co. has been doing business for some time at 411 Broadway, Camden, N. J., as manufacturers and retailers, and one of their principal brands is the 411 cigar, which has a good sale in Southern New Jersey.

The operations under the new order of things will be greatly expanded.

New North Carolina Factory.

Greenville, N. C., Jan. 4.

The cigar factory of F. T. Wise is now in operation and a choice selection of five and ten cent cigars are being made. Mr. Wise's factory is in the second story of the Bank of Commerce Building and he has a competent force of employes. The five cent cigar is The Jupiter and the ten cent brand is named The Attention. Mr. Wise says that he has just worked the trade and has received quite a gratifying number of orders. He was formerly connected with the American Cigar Company and built a number of factories in the South for that corporation.

Mr. Wise says that he will make a very choice brand of cigars and that no saliva will be used in making them. The goods will be sold on the local markets and shipped to neighboring points. Mr. Wise feels confident that his new venture will prove a success.

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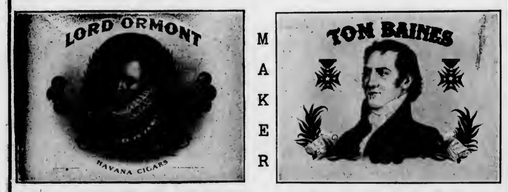

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Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Little Trade in Havana Market in Holiday Week.

Remedios Tobacco Received Most Attention and Prices Were Advanced by Some Holders. Dry Weather Darkens the Prospect for a Good Crop in 1909. Factories Plodding On at Usual Rate.

Special Correspondence of The Tobacco World.)

Havana, Cuba, December 28, 1908.

Owing to the Christmas holidays and the few buyers just now in our city, the movement in our market has been greatly diminished, as excepting the good demand for Remedios, Vuelta Abajo and Partido have been only sparingly dealt in. Prices for the former styles are very firm and some houses have advanced their figures quite sharply. Holders of Vuelta Abajo and Partido continue, however, to be disposed to meet buyers in their views, and this notwithstanding the fact that owing to the dry weather the chances for a large and good crop of Vuelta Abajo are seriously hazarded unless one good rainfall should take place before the end of this week. The large farmers who have irrigation plants in the Vuelta Abajo and Partido sections, can of course rejoice, as they are independent of atmospheric influences, and will raise a crop that undoubtedly may fetch good prices, but the majority of the smaller farmers are in a serious plight, if Dame Nature does not favor them with the priceless liquid from the clouds. Everybody connected with the tobacco agriculture, commerce and industry, has been wishing for a beautiful and good crop, therefore it would be almost a calamity if their hopes should not be fulfilled in 1909.

Sales

during the past week only footed up to 3,089 bales, divided amongst Vuelta Abajo 500, Partido 250 and Remedios 2,339.

American buyers have purchased 2,239 bales, exporters for Europe 550, and local manufacturers 300.

The exports of leaf tobacco from Havana during the past week were:

To the United States	4,225	bales
To Europe	815	"
To South America	271	"
Total	5,311	"

Buyers Come and Go.

Arrivals:—Louis and Alex Goldsmith, of L. Goldsmith & Co., and Wm. Baeder, of Wm. Baeder, New York; Fred Neuman, of Neuman & Gach, Chicago.

Departures: — Joseph Arrecchi for Denver.

Havana Cigar Manufacturers

There is very little to say about our cigar manufacturers, as the situation has not changed materially. Orders are coming in from different parts of the world in moderate volume, but everybody is hopeful that a revival in trade is not far distant. The trust has closed its Santiago de las Vegas factories from Christmas day to January 4.

H. Upmann & Co. shipped 400,000 cigars during the past week.

Sol is getting orders right along from all parts of the globe, although Behrens & Co. would not object if the quantities were somewhat larger.

Buying, Selling and Other Notes of Interest.

S. Ruppin has been the principal buyer in town last week, as besides several large and choice escojidas of Remedios first and second capaduras, he has also purchased some vegas of Vuelta Abajo.

Aixala & Co. sold 600 bales of leaf tobacco during the past eight days.

John Hart, of Hart & Murphy, St. Paul, has been buying a fine packing of Santa Clara tobacco.

Cano y Hno. disposed of 500 bales of leaf to Northern buyers.

Louis and Alex Goldsmith, who arrived by the steamer Havana, have been looking over our market and also went to the country to inspect the holdings of the Partido section.

Jose Menendez closed out some 500 bales of Remedios, Vuelta Abajo and Partido.

I. Dankowitz is reported to have

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN — LOUIS A. BORNEMANN — MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

made some good sized investments in leaf tobacco.

August Kuttnauer has made some purchases, but is still here.

A. M. Calzada & Co. made some sales of Remedios and Vuelta Abajo to their customers, amounting to several hundred bales.

Charles Blasco has been a very busy man during the last fortnight, as he had four customers to attend to, having bought and sold close on to 1,500 bales of leaf tobacco.

Facundo Gutierrez & Co. were sellers of 150 bales of Vuelta Abajo to a local factory.

J. F. Berndes & Co. shipped 263 bales of leaf tobacco to Europe last week.

Another European shipment of last week consisted of 250 bales from H. Upmann & Co.

Heinrich Neuberger, notwithstanding the departure of Fritz Lederer for the North, still keeps a close watch upon our market and was a shipper of several hundred bales during the past ten days.

RECEIPTS FROM THE COUNTRY.

	Week ending Dec. 26 Bales	Since Jan. 1 Bales
Vuelta Abajo	739	257,628
Semi Vuelta	612	24 519
Partido	246	38,843
Matanzas	—	445
Remedios & S. Clara	2,193	192,874
Puerto Principe	—	5,228
Santiago de Cuba	281	12,522
Total	4,071	532,059

—The American Smokers' Cigar Co. has been organized at Kittery, N. Y., to deal in tobacco in all its forms. Capital $50,000. President, G E Burnham; Treasurer, H. P. Knowlton; Clerk, E. J. Burnham, all of Kittery.

POOL FORMATION AGITATED

By Connecticut Valley Tobacco Growers at a Meeting Held in Northampton, Mass.

Northampton, Mass., Dec. 31.

The directors of the Three Counties Agricultural Society met last evening and arranged the farmers' institutes that will be held during the remainder of the winter, and one of which is expected to be a gathering of tobacco men.

An effort was made a year ago to form a combination among the tobacco raisers. A committee was appointed to see what could be done, but this committee has never reported. There is a stronger feeling this year than ever that something must be done.

The plan is to establish a warehouse in Hatfield or some other tobacco town in the valley, and then the raisers will place their tobacco in the hands of a company that will be formed and the tobacco will be held until a fair price is offered. The farmers raised last year one of the best crops since 1892. The crop the year before was poor, and the market is very short on good wrappers, yet there is not a dealer that will offer more than 10 or 12 cents a pound at the outside.

Many of the agents are offering only 8 cents for a crop that 15 or 20 years ago could have brought from 20 to 25 cents. The farmers estimate the cost of raising tobacco at 10 cents a pound, so that the profits are practically wiped out by the efforts to keep prices down.

It is argued by the growers, that there is a perfect combine on the part

(Concluded on p. 18)

CABLE ADDRESS "CALDA" — TELEPHONE 6-87-1

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE, 158

P. O. Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE:
183 Water St.
NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, January 5.

New York Leaf Market.

There has been little business done in the leaf tobacco market of this city during the past week, but it was no particular surprise to the trade, as it has become thoroughly accustomed to a very quiet week between Christmas and New Year's day. And no activity is looked forward to for at least a week or two more, as both leaf tobacco men and manufacturers are busy in closing up the accounts of the previous year, which with large establishments in particular is a more or less arduous task and a matter which invariably receives the most careful personal attention of the heads of the houses.

While the results of the year's business are pretty well known in a general way, yet the exact figures are always looked for with no uncertain degree of interest. That the results upon the whole are not going to look so bad after all has been practically admitted by a majority of the important houses here, and they are a unit in entering 1909 with an even greater vim, if such a thing be possible, than heretofore, because it is regarded as certain that 1909 will show an encouraging improvement over the business of 1908 for all interests.

• • •

Henry M. Duys Enters Firm.

A notice has been issued to the trade by H. Duys & Co. that Henry M. Duys, a brother of John H. Duys, the head of the house, has been admitted to an interest in the firm. Mr. Duys has been connected with the house for a number of years, and during the past five years has been very active in its affairs, both in this city and elsewhere. This change will not affect the name of the firm in any way, and business will be continued under the name of H. Duys & Co., as heretofore, as will also the connection of the firm with the Amsterdamsche Tabakshandel Maatschappij of Amsterdam, Holland.

• • •

American Changes Selling Plans.

Some important changes have been made by the American Tobacco Co. with reference to its previous selling plans, and the changes were put into effect the first of the year.

Heretofore the plug department has been divided by territories, and all brands of the American Tobacco Co. have been handled by separate organizations in each of the respective territories.

Under the re-organized plans now being carried into effect there will be a greater concentration of effort on the brand rather than on the territory. For the purposes in view four distinct departments have been formed, which will be known as the Star, Horseshoe, Spear Head and Piper Heidsieck. These several departments will also take over other brands of plug tobacco which will be pushed with the same uniform and characteristic energy which has marked the progress of the marke ing of the products of the American Tobacco Co.

• • •

Consolidation of Factories.

A consolidation is about to be made of two prominent New York, a Detroit and a Key West factory under one head, but under a new corporation, and which will be known as the Consolidated Cigar Factories. The factories which will be included in the consolidation are the La Magnita and the Petite Cigar Manufacturing Company, of this city, the Independence Cigar Manufacturing Co., of Detroit, Mich., and the Armas de Oro Factory, of Key West, Fla. By this consolidation the new company will have a desirable line of clear Havana, seed and Havana and little cigar products to offer the trade, and will still be able to preserve the individuality of the various factories, as all will be engaged in the manufacture of their respective lines of goods. Full details of the plans of the new company will be announced in a short time.

• • •

Max Sondheim's Retirement.

Max Sondheim has retired from the leaf tobacco firm of Leonard Friedman & Co., but the business will be continued as heretofore by Messrs. Cantor and Adler. Preparations have been completed for an efficient traveling force this year, and their trade will be carefully looked after by direct representatives.

• • •

Loeb & Co. Succeed Marqusee & Co

On January 1st the leaf firm of Julius Marqusee & Co. was changed to Loeb & Co., although the principals or heads of the house remain as they were, viz. Leopold Loeb, of Philadelphia, and H. N. Gitt, of Hanover, Pa. This change was found desirable because of the eary possibility of conflict between the firm of Julius Marqusee & Co., at 148 Water street, and Julius Marqusee, individually, at 141 Water street. A very satisfactory business is said to have been done since Messrs. Loeb and Gitt took over the business of Julius Marqusee & Co., and their position has been steadily strengthened, which a mere change of name is not likely to affect.

• • •

Landau Will Visit Cuba.

Chas. Landau, United States representative for H. Upmann & Co., of Havana, Cuba, sailed on Saturday last for the Cuban capital for a short stay. One of the special objects which Mr. Landau desires to accomplish is to effect the completion of an arrangement for a proposed Montreal, Can., wholesale house for the present year. Mr. Landau, it will be remembered, also includes Canada in his territory, and returned from Montreal recently.

Sanchez and Sanchez Consolidated

Two clear Havana cigar manufacturing firms, both operating factories in Tampa, have consolidated. The firms are L. Sanchez & Co. and Sanchez & Hermanos, and have united in a new corporation under the name of L. Sanchez & Co., Inc. The new company will be formed under the laws of the State of Florida, and in the actual details the new order of things is already effective. For the time being the New York office will remain at 222 Pearl street, which was the old address of L. Sanchez & Co.

• • •

Cohn & Co. Gave Dinner.

The field staff of A. Cohn & Co. were given a dinner on Wednesday evening last, at Ohmeis' Restaurant, which was followed by a theatre party.

It has been the custom of this well-known house to give an annual dinner to the large sales force at the close of each year's business. The present event surpassed all previous similar occasions in every way. An excellent menu had been provided, impromptu speeches and all kinds of hilarity were indulged in, and a highly enjoyable time made the evening memorable.

• • •

Hussey's Little Traveler Out Again.

On its fortieth anniversary visit Hussey's Little Traveler is again making the rounds of the trade, and ere this announcement gets into print thousands of copies of this valuable and interesting annual dissertation will be choking the mails for all points of the country. The Little Traveler for 1909 is again highly and richly illustrated and finely printed in a multiple of bright colors. It cannot fail to please everyone of its thousands of recipients, who are all looking forward to the time of the usual arrival of the Little Traveler.

• • •

Trade Notes.

Max Herzog, of P. Dennerlein & Sons, left on Saturday last for Havana, accompanied by Mrs. Herzog.

—

J. W. Neinhuys, of Amsterdam, Holland, is at present visiting in New York.

—

Howard L. Kinney, with H. Duys & Co., covering Western territory, has been spending a few days at the New York headquarters of the firm.

—

Richard H. Bythiner, for a number of years with H. Duys & Co., has connected himself with the selling forces of E. Rosenwald & Bro., and will continue to visit the trade in Greater New York.

—

Harry Erlich, President of the Erlich Mfg. Co., left last week on a visit to Tampa, Fla.

—

Alfred W. Gieske, of Gieske & Neiman, Baltimore, was a recent visitor in this city.

—

After a brief visit among friends in the trade here, Louis E. Valloft, of the well known jobbing house of Valloft & Dreux Co., New Orleans, returned to the Crescent City.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

There has been an abundance of inquiry for tobacco, according to reports received this week, but the volume of the business actually consummated was after all comparatively small. It would seem, however, that many manufacturers are desirous, if not actually in need, of stocking up on raw material, but the prices which have been rather firmly maintained seem to have deterred them from making definite selections in any great quantity of seed leaf tobacco. There is, however, considerable tobacco held by the various houses, which is ready for shipment as soon as shipping instructions are received. Much of it was bought during the closing weeks of 1908 for shipment later.

Sumatra tobacco has been selling in moderate quantities only, and in fact there is not expected to be any particular spurt in this type of wrapper leaf for a couple of weeks to come, but prices are uniformly firm.

In Havana leaf the conditions are almost normal. Some goods are being constantly selected by manufacturers and dealers, and no noteworthy change in prices has taken place.

Cigar manufacturers have pretty generally resumed active operations this week and with good forces of employes; in fact a few are advertising for additional help in certain departments. Taken all in all the conditions are far more auspicious than they were last year at this time, and no very heavy stock of goods was carried over this year. Within another week salesmen will be again out in force and business is altogether likely to at once become reasonably active.

Local cigar and tobacco jobbing houses are finding a favorable contrast with the activities that marked the beginning of this year, when it is remembered how sluggish their trade was last January. A number of houses the writer has called on report a very satisfactory business, and far less complaint of poor collections than was the case last year.

A change has taken place in the personnel of the firm of A. B. Cunningham & Co., one of this city's best known jobbing houses, by the retirement from the firm of A. B. Cunningham and J. D. Eberbach, who is familiarly known in the trade as Capt. Eberbach. The business, however, will be continued under the same firm name by John S., Nelson F. and Joseph H. Eberbach.

Louis Effenberg & Co., trading as the Diamond Knitting Mills, have bought from David Weber & Co. the four story building at 327 North Eighth street, at a nominal consideration, subject to a mortgage of $12,500. The premises have been occupied for several years past by Hilbronner & Jacobs, cigar manufacturers.

James V. Comly has been admitted to an interest in the firm of Wm. F. Comly & Son, at 27 South Second street, well known auctioneers, who are widely known to the cigar trade as the largest house of its kind in the city, which makes the cigar and tobacco trade one of its special lines.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JANUARY 6, 1909

A. S. Valentine & Son are now comfortably installed in their new home at Broad and Wallace streets, which has been thoroughly remodeled for their special needs.

The first meeting of the creditors of the Boch-Griffin Co., retailers, in the corridor of the Real Estate Trust Co. Building at Broad and Chestnut streets, has been called for January 8, at the office of Joseph Mellors, referee in bankruptcy, 528 Walnut street.

Some of the handsomest calendars that have ever been sent out by the trade of this city are being sent to customers of various houses now. Among them are Lewis Bremer's Sons, J. Vetterlein & Co., Leopold Loeb & Co., K. Strauss & Co., E. A. Calves & Co., and Hipple Bros. & Co. L. G. Haeussermann & Sons are sending out revenue books to their trade as a holiday souvenir.

Henry Hilbronner, of the cigar firm of Hilbronner & Jacobs, starts out for his usual southern trip on the 7th inst. He will present to his customers some new things from their factory which will show a general improvement all around in style, quality and all.

Arthur Loeb, of the Loeb-Nunez Havana Co., has gone to Havana, to take the place of his brother, Irving. The latter will spend some time in Philadelphia after his arrival here this week.

The damage to the United Cigar Stores Co. establishment at 1010 Market street, which was caused by fire last week, is being rapidly repaired, and the place will be gotten into readiness for business with all possible speed.

Jacob Labe, of B. Labe & Sons, sailed for Havana, Cuba, last Saturday, where he will inspect the firm's holdings of leaf, and it is stated that they are well supplied with Cuban tobacco. The salesmen of this house have started out on the road again this week.

Charles Martinez, with E. A. Calves & Co., started out bright and early on Monday morning last for up the State, where he no doubt has his eye on a very desirable account which he is accustomed to look after with much grace.

Morris L. Levy, of the American West Indies Trading Co., New York, was among the first arrivals of the new year. Edward Wodiska, of Corral, Wodiska y Ca, and Ben. J. Strauss, with Bustillo Bros & Diaz, followed closely the visit of Mr. Levy.

Jacob H. Hoober, a Lancaster, Pa., leaf tobacco packer, was among the visitors in the local market this week.

S. R. Kocher, leaf tobacco packer and cigar manufacturer of Wrightsville, was calling on the trade in this city this week.

E. L. Nissly, of E. L. Nissly & Co., packers and dealers in domestic leaf tobacco at Florin, Pa., was seen in the leaf market. He was both buying and selling.

M. R. Hoffman, the well known packer of Marietta, Pa., came to town for a day this week.

—A cigar factory has been started at Linton, Ind., by A. Adleman, who has canvassed the nearby territory and received an encouraging amount of orders. It is expected that from 18 to 20 cigarmakers will be employed, and salesmen are also to be engaged to exploit the goods.

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

COUNTESS. 16,846
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by S. R. Kepner, Orwigsburg, Pa. Originally registered March 25, 1886, and now entered in re-registration by permission of original owners.

BEAR CLUB. 16,847
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

GILTWOOD. 16,848
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

KANAWHA CHIEF. 16,849
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

JOE FISKE. 16,850
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

RICH GAIN. 16,851
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

TAMPA CLIMAX. 16,852
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

BROADLEAF. 16,853
For chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by the Lilies Cigar Co., Detroit, Mich.

BIEN HECHO. 16,854
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

CERRADORO. 16,855
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

FIADOR. 16,856
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

FLOR de ESTADOS UNIDOS. 16,857
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

FLOR de BIENES. 16,858
For cigars, cigarettes and cheroots. Registered December 31, 1908 at 9 a m, by Moller, Kokeritz & Co., New York.

MAIMO. 16,859
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

PORTO VERA. 16,860
For cigars, cigarettes, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by Schmidt & Co., New York.

MARCA ALTA. 16,861
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 31, 1908, at 9 a m, by Cayey-Caguas Tobacco Co., New York.

MERCHANTS SPECIAL. 16,862
For cigars, cigarettes and cheroots. Registered December 31, 1908, at 9 a m, by Fehsenfeld Cigar Co., Baltimore, Md.

WING'S BIG HAVANAS. 16,863
For cigars, cheroots and stogies. Registered December 31, 1908, at 9 a m., by the Wing Cigar Co., Columbus, O.

WING'S LITTLE HAVANAS. 16,864
For cigars, cheroots and stogies. Registered December 31, 1908, at 9 a m, by the Wing Cigar Co., Columbus, O.

ROYAL MESSAGE. 16,865
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 2, 1909, at 9 a m, by Wm. Tegge & Co., Detroit, Mich.

ITSAKAR. 16,866
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 4, 1909, at 9 a m, by John B. Hoen, Philadelphia.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 — KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the Pure leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the Pure Leaf and Best Part of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works
EDWIN G. ECKERT, Proprietor — J. L. HOLLAND, York, Pa., Special Representative
HANOVER, PENNA.

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

KAROMA. 16,867

For cigars, cigarettes, chercots, stogies, chewing and smoking tobacco. Registered January 4, 1909, at 9 a m, by Stauffer Bros. Mfg. Co, New Holland, Pa. Entered as a re-registration by transfer from Geo. B. Booker Co., Wilmington, Del., who originally registered the title Oct. 21, 1904.

KAROMA SPECIAL. 16,868

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 4, 1909, at 9 a m, by Stauffer Bros. Mfg. Co., New Holland, Pa.

KALEVAN KANSA. 16,869

For cigarettes. Registered January 4, 1909, at 9 a m, by Alekri Wirtamo, Conneaut, O.

NEW CITY BASE BALL. 16,870

For cigars, cigarettes and cheroots. Registered January 4, 1909, at 9 a m, by Jos. M. Bartkowiak, Chicago, Ill.

DESIGN. 16,871

Consisting of a spearhead with the words "Quality Guarantee" lettered thereon, entered as a trade-mark by Gabe F. Cooper, Toledo, O.

OJEDA. 16,872

For cigars, cigarettes, chewing and smoking tobacco. Registered January 5, 1909, at 9 a m, by C. H. Flynn, Derby, Conn.

LA WALLY. 16,873

For cigars, cigarettes, chercots, stogies, chewing and smoking tobacco. Registered January 5, 1909, at 9 a m, by the American Lithographic Co., New York.

TAMPA LIFE. 16,874

For cigars and cigarettes. Registered January 5, 1909, at 9 a m, by J. M. Martinez Co., Tampa, Fla.

DONA VERA. 16,875

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by Schmidt & Co., New York.

CUBAN PROCESS. 16,876

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

HAVANA PROCESS. 16,877

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

EL PROCESO de CUBA. 16,878

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

EL PROCESO de HAVANA. 16,879

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

EL PROCESO de TAMPA. 16,880

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

TAMPA PROCESS. 16,881

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

THE EDCO. 16,882

For cigars. Registered January 6, 1909, at 9 a m, by The Eline Dougherty Cigar Co., McSherrystown, Pa.

BALTIMORE BUNDLES. 16,883

For cigars, cigarettes and cheroots. Registered January 6, 1909, at 9 a m, by Kraus & Co., Baltimore, Md.

TABLE ROLLS. 16,884

For cigars, cigarettes and cheroots. Registered January 6, 1909, at 9 a m, by Kraus & Co., Baltimore, Md.

RITTENHOUSE SQUARE. 16,885

For cigars, cigarettes, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by The Federal Cigar Co., New York.

TIOT. 16,886

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 6, 1909, at 9 a m, by C. Delicato, Boston, Mass.

RAINBOW. 16,887

For cigars, cigarettes, and cheroots. Registered January 6, 1909, at 9 a m, by The Wohl & Comstock Co., Chicago, Ill. Entered as a re-registration by transfer from Peter Wohl & Co., who used the brand continuously since 1894.

THE WING CIGAR CO.'S HALF SPANISH. 16,888

For cigars, cigarettes and cheroots. Registered January 6, 1909, at 9 a m, by The Wing Cigar Co., Columbus, O.

Cancelled.

NATIONAL SEAL. 16,822

For cigars, cigarettes, chewing and smoking tobacco. Entered on December 28, 1908, as a re-registration, by Schmidt & Co., New York, has been cancelled.

TSAVANA. 16,793

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, by Kreuger & Braun, New York, has been cancelled.

EL LAPLACE. 16,837

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 30, 1908, by the Theobald & Oppenheimer Co., Philadelphia, has been cancelled.

Cigar Co. Barred from the Mails.

Washington, D. C. Dec. 30.

The Postmaster General has issued a fraud order against the Royal Cigar Company, of Chicago, Ill. alleging that its officers and agents are using the mails to defraud the public. By the order the company will not be able to get its incoming mail from the post office and will be unable to cash money orders. A. F. Hermingsen who is the promoter of the Royal Cigar Company, formerly had a fraud order issued against him on April 17, 1907, when he was operating at Toledo, Ohio, under the name of the Madison Cigar Company. His scheme is to advertise for agents, requiring them to deposit $5.00 for a sample case and outfit worth about $2.00, and promising them a salaried position at the end of a stipulated period. The original $5.00 transaction is as far as matters ever proceed. Numerous cigar salesmen have fallen victims to the trick.

QUIET MARKET IN LANCASTER.

Stock Purchased Was Probably Needed for the Resumption of Work After the Holidays.

Lancaster, Pa., Jan. 4.

The leaf tobacco market was quiet during the past week, and such purchases as were made consisted of selections by manufacturers who desired to secure some additional stocks of goods, which in some instances were needed for the commencement by them of the new year's business.

Packers are certainly not averse to selling some of their older goods now, as it would make room for the receipt of the new crops coming in, and deliveries on certain days are beginning to be of considerable proportions. At the New Holland warehouse of Morris Levy recently 100 loads of tobacco were received in one day.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Twenty new Miller, DuBrul & Peters Suction Machines, self raising die of the latest pattern; twenty new Bunch Making Machines suitable for hand work; twenty M. D. & P. Star Cutters, one No. 3 B. F. Sturtevant Fan, Suction Connections, etc. The same have been used only two months, and are as good as new. Will sell cheap. Address The Toedtman Cigar Co., Miamisburg, Ohio. 1-6r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—A 10-horse power steam engine, with shafting, pulleys and belting; also, a deep well steam pump. Have been used for running a cigar box factory; all are in first-class condition. A. E. Yetter, Stevens, Pa. 12-30r

The SELF-LIGHTING MATCH SAFE is a cheap, unique and useful advertising novelty. Your ad. on both sides. You need it in your business. Write for samples. Van Wert Novelty Company, Van Wert, O. 12-23a

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

The cigar trade generally is starting out with a comparatively small amount of orders on hand, and no special hurry exists at a number of places throughout the county to resume operations, on account of the apparent lack of orders.

There are a few minor changes taking place here this week, but nothing of any special significance, and it shows that, while the entire trade suffered during the year from the general business depression, it has not proved quite so disastrous as some might have expected. Few, if any, have been so hard hit as to require them to retire from the trade and find pastures new. On the other hand, having withstood the depression felt throughout the year so well, it is a conclusive evidence of the stability of the tradesmen and manufacturers in this section of the country.

The partnership between Samuel Siesel and Chas. Tole was dissolved on the first of the year, but each will remain in the trade individually. Mr. Siesel will continue at the present premises on North Queen street, while Mr. Tole has secured one of the Harnish warehouses on North Prince street.

The partnership between Chas. J. Lederman and R. I. Sherman was also dissolved last week, and Mr. Lederman will settle up the affairs of the partnership which has been terminated.

Jacob Bowman & Bro. have disposed of their leaf tobacco re-sweating business on East Grant street, to F. Ross Bare, a son of F. H. Bare, one of the best known of former leaf tobacco men in this city, but who has been retired from active business for some years past. Mr. F. Ross Bare will continue to operate by occupying the old premises at 231 and 233 Grant street, which premises are specially adapted for that business. He has been for ten years past a foreman in the place and is therefore amply qualified to continue it in its highest efficiency.

Jacob Bowman & Bro. will hereafter devote their entire time and energy to the packing and handling of domestic leaf tobacco, and will occupy the premises at 226-228-230 East Grant street.

John F. Brimmer has secured one of the new Harnish warehouses on North Prince street, of which possession is being taken, while the building until recently occupied by Mr. Brimmer on Lemon street will be occupied by Cullman Bros., of New York.

Henry Bacharach, of Taussig & Co., New York and Chicago, arrived here from New York today and will spend some time in Lancaster, making his headquarters with John F. Heiland & Co., who are the Pennsylvania representatives of that well known Florida house.

The fourth annual banquet of the Lancaster Leaf Tobacco Board of trade was held on Saturday evening last at the Hotel Wheatland, and with a very large attendance.

A business meeting of the Board had been held just prior to the banquet, when officers for the ensuing year were elected as follows: President, Joseph Goldberg; Vice President, I. H. Weaver; Secretary, Chas. Emory Long; Treasurer, Morris Rosenthal.

The banquet began with the following menu, after a prayer had been offered by Rev. Dr. I. Rosenthal:

Martini cocktail, blue points on shell, consomme colbert, Rhine wine, olives, celery, rose radishes, almonds, boiled salmon, shrimp sauce, sweet bread cutlets, roast turkey, cranberries, Perrier-Jouet, White Seal, White Rock, Apollinaris, French peas, asparagus tips, lettuce and tomato salad, Roquefort cheese, Rents' crackers, ice cream, assorted cakes, fruits, cafe noir, cigars, cigarettes.

Music was furnished by Roth's Orchestra, and several vocal numbers were rendered by a selected quartet.

During the evening there were a number of short addresses made by the guests. President Goldberg acted as toastmaster, and the first speaker was Dr. Rosenthal. He made quite a lengthy address in which he paid a big tribute to the local tobacco men, and said that much of the Pennsylvania tobacco found its way into many imported cigars we now smoke. His remarks were received with much applause.

Among the others called upon were A. B. Hess, H. J. Ryder, J. Milton Shirk, William DeHaven, A. H. Sondheimer, Milton H. Ranck, I. H. Weaver, George Forrest, Louis Sawler, Mr. Blumenstock, of New York, and others.

The committee which arranged the banquet was composed of A. B. Hess, C. A. B. Zook and Louis Kramer.

The Leaf Tobacco Board of Trade Inspection Company met Saturday evening and elected the following officers: President, A.B. Hess; Vice President, E. M. Cohn; Secretary, William DeHaven; Treasurer M. Rosenthal. The Inspection Company is a stock company and only members of the Leaf Tobacco Board of Trade are eligible to membership.

Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of **CIGARS** & Dealers in **LEAF TOBACCO,**

Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Pool Formation Agitated.

(Concluded from p. 9)

of the tobacco buyers is shown by the fact that only one price is offered. The agent that comes, no matter what house he represents, always offers the same amount. Every grower seems to have a rating as far as price is concerned, and there is always the same offer, and the farmers are under the complete control of the trust.

They can hold their tobacco as long as they please, but there is no advance in the price. It makes no difference what the demand may be for a certain quality of tobacco, the price does not go up, for the dealers know that they have the farmers under their thumbs and that they must finally sell at the price fixed by the combine. It is to combat such a condition as this that the farmers are going to meet again. Several attempts have been made in the past, but the growers do not have confidence enough in one another.

There is always a feeling that some one is going to get a bigger price than the other fellow. The idea that some of the growers have a pull creates petty jealousies, and the scheme fails. A growers' combine has come to be the only solution of a most difficult problem. The farmers must unite or prices will be so low that they will have to go into some other business. The first thing is to fight the tobacco combination with its own methods. If the dealers unite, the farmers must do the same thing.

RESUMING WORK AT YORK.

Cigar Factories Reopening, with Fewer Hands in Some Cases. Not Many Business Changes at End of the Year.

York, Pa., Jan. 4.

A good many of the factories are resuming operations again this week. In some instances, however, the forces are somewhat reduced, although there is really more life in the trade than some may have expected.

There are comparatively few changes in the trade locally. Less, perhaps, than in a number of years, except at Red Lion, where several changes are scheduled, but mostly in the matter of locality of factories. W. A. Lahr has removed from what is known as the Porto Rico Building to the factory on North Main street formerly occupied by J. E. Brooks, while Mr. Brooks took possession of the Porto Rico Building, formerly occupied by Mr. Lahr.

Wolf Bros. & Zigler have been en-

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money }

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting — No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,
PHILADELPHIA

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. — **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

gaged in moving into a new factory building recently erected on South Pine street.

C. A. Rost, a leaf dealer of Red Lion, has been receiving a lot of tobacco lately from Connecticut.

W. J. Neff, a cigar manufacturer of Red Lion, has been on a business trip through Western Pennsylvania.

Trade conditions are reported rather quiet at Hanover and vicinity, and manufacturers, it is said, have not the number of orders in hand which it is desirable to have on which to resume operations, consequently they are going a little slow.

H. F. Martin has concluded his first year's business at York, having moved here from Windsor last spring, and is fairly well pleased with the results obtained.

Receipts from the sale of cigar and other stamps at the York branch office of the Ninth internal revenue district in this city amounted to $73,000 during December. While they were $17,000 less than those of the corresponding month of last year, they exceed those of November by $8,000. This is taken as indication of a steady return of the cigar and tobacco trade in the county to normal conditions.

Licenses for the opening of 11 new cigar factories were issued during the month by Deputy Collector Adam F. Strayer. They give employment to 42 persons. The licenses, location of the factories and the number of hands to be employed in each are as follows:

John H. Albright, Hanover, ten hands; Harry B. Fitzkee, Dallastown, three hands; J. M. Wolf, Red Lion, R. F. D., No. 1, four hands; S. H. Seachman, Windsor borough, two hands; Adam W. Kohler, Red Lion, R. F. D. No. 3, three hands; Queen Kilgore, Red Lion, R. F. D. No. 3, two hands; Arthur C. Leibhart, Bittersville, three hands; J. P. Kinard, Craley, two hands; Sarah Rider, Windsor borough, three hands; James F. Grove, Dallastown, R. F. D. No. 1, three hands; The Eline Cigar Company, McSherrystown, seven hands.

Chas. Spigelmeyer, resident manager for Wedeles Bros., of Chicago, who succeeded T. D. Hene a short time ago, has taken up his local headquarters in the rear of the P. A. & S. Small Building in Centre Square. In the same building is also the office of Noah Gillen.

T. D. Hene, now general representative of the Lichtenstein Florida Tobacco Co., but who will continue to make his headquarters in this city, will remain in the A. Sonneman Building, where he has ample office and warehouse facilities.

Several of the Yoe factories which were closed down for a week or more are expected to resume operations this week. Among them are the factories of G. A. Kohler & Co., Kohler-Snyder Co. and Isaac Kohler.

The Merchants Cigar Box Company at Dallastown tendered an annual dinner and New Year's reception to their employes last week.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
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E. S. SECHRIST,
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Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
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Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
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HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
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Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
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Maker of
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Established 1895 Telephone Connection
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Manufacturer of
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Special Lines for the Jobbing Trade

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Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

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We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
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Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade Union Made
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FOR THE
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Union Chief
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Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade Seed and Havana
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Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
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The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, P4.

The American Tobacco Co.
Boot Jack Plug
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Planet Plug
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Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

IMPERIAL SALE NOT CONCLUDED

Representatives of Both Parties Still Working on the Big Deal.

Hopkinsville, Ky., Dec. 31.

At a meeting of the special committee of the Planters' Protective Association, which has in charge the arrangements for the disposal of the crop of the association, held at Guthrie Thursday, a price at which the tobacco would be sold to purchasers was agreed upon and General Manager Ewing, J. M. Couch, salesman, at Springfield, Tenn., and John Orr, salesman at Princeton, were appointed a committee and instructed as to the policy that will be pursued in negotiating with the Imperial Tobacco Company. Before the deal is closed, however, it must be submitted to Chairman Bradley Wilson, of Hopkins county, Chairman John W. Hollowell, of Caldwell county, and Chairman Wadlington, of Lyon county. A meeting of the representatives of the Imperial Company and the members of the association named will be held this week, probably not later than Wednesday and if the company accepts the prices agreed upon a large amount will be sold.

TOBACCO IN MINNESOTA.

Its Extensive Cultivation May Increase Land Values in the State.

Minneapolis, Minn., Dec. 31.

Minnesota may become a great tobacco raising State. George Welsch, Commissioner of Immigration, has received a letter from Jacob Zelot, of Sherburne county, to the effect that he has been experimenting in the raising of tobacco and has been successful.

Mr. Zelot received a sample from the Wisconsin experimental station. He has sent samples of his crop to the expert buyers of the American Tobacco Company at Chicago and they have assured him that its quality is of the best.

Should the kind of tobacco raised by Mr. Zelot warrant extensive cultivation, the value of Minnesota land will go up from $40 to $50 an acre to $200 to $500 an acre.

Commissioner Welsch is making a thorough investigation of the report.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

One thing is very certain, there will not be as much work done in the assorting shops as has been done for some years past. Not that there is any trouble between the shop men and the grower, but the fact is that some of the lots that were assorted at the shops did not bring enough more than was in some cases offered for the tobacco in the bundle last year, so I have been told. Wrappers must sell at a good price when separated from the balance of the crop to bring the prices up to the standard of preceding years as it was sold in the bundle. When the fillers and scrubs are sold for from 6 to 8c, and the binders for from 12 to 13c, the wrappers if sold from 15 to 17 and 18c will not stand the crop much above 9½ to 10c in bundle, and if the cheaper grades do not bring the figures I have given, then we shall have to name a lower price than 10c in the bundle.

The American Tobacco Company has the past week loaded two or three cars of tobacco that was bought some time ago; this tobacco has been shipped south to be handled. Solomans are getting enough together to load one or more cars I think by the looks in our freight house, for they have quite a pile of it, the most of it hail cut. Those companies cannot lose any great amount of money handling such tobacco as hail cut, bought in this vicinity. If the shops do much business it will be late, for many of the growers are holding in the hope and expectation of selling this winter for some price that will be quite satisfactory, and at the same time get the crop off their hands for good.

Our correspondents write:

Wethersfield, Conn.: "I have a few sales to report: R. R. Wolcott, crop of 1907, J. R. Anderson, crop of 1907, to Lansburgh of New York; C. N. Smith, crops of 1906 and 1907 to New York parties; W. H. Skaats, to Griswold, of West Hartford, crop of 1908."

North Hatfield, Mass.: "Since the Christmas holidays the sorting shops have started up, with nearly the full complement of men. At North Hatfield I notice that Mr. Swift is unloading another carload of cases, 450 cases in the car. There has been no buying in this locality this week."—American Cultivator.

EDGERTON, WIS.

The beginning of a new year finds the tobacco business moving along rather quiet lines. While the new crop is selling in a moderate way, the movement does not gain much headway nor does there appear to be any organized effort on the part of the large operators at present to lift the balance of the crop. Some of the better crops are taken at from 9 to 10c for the wrapper and binder grades but by far the greater number of sales run at lower figures, from 6c up. We learn of the following sales:

Robert Smith, 8a at 9 and 3c.
James Ward, 4a at 9 and 2c.
Frank Heubner, 4a at 5½c.

Little can be said of the market for old leaf. There is some movement among packers of low grades and a small trade to manufacturers' orders, but no transactions of any moment are reported. W. T. Pomeroy & Co. have purchased about 100 cases of export goods during the week. We learn of the sale of a 117cs lot of Equity pooled '07 grades at 7c scale.

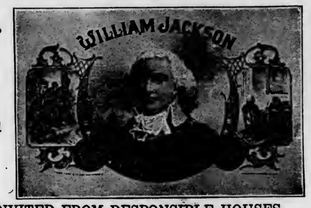
Warehouse handling of the new crop will become more general the coming week at several of the packing points, when the work of the season will be well under way.

Shipments: 1,588 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars



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WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
LA CUBANA CIGAR FACTORY No. 463
ESTABLISHED 1871
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
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SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
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CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
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MANUFACTURERS
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SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

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257 to 265 West 17th Street, NEW YORK
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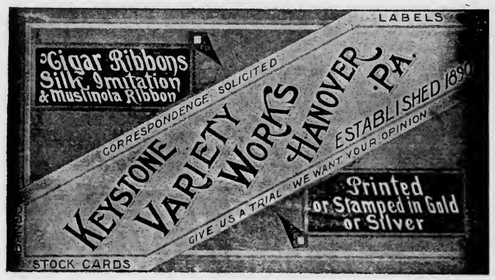

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American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
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Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed Labels

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
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716—728 N. Christian St. LANCASTER, PA.

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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
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—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
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METAL EMBOSSED LABELS METAL PRINTED LABELS
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H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

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MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
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Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 2. | PHILADELPHIA and NEW YORK, JANUARY 13, 1909. | One Dollar per Annum. Payable in Advance.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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Liberman Manufacturing Co.

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CENTRAL UNION . Cut Plug
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Samples gladly submitted on application

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Growers and Packers of

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Write for Samples

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Heywood, Strasser & Voigt Litho. Co.

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Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

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615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

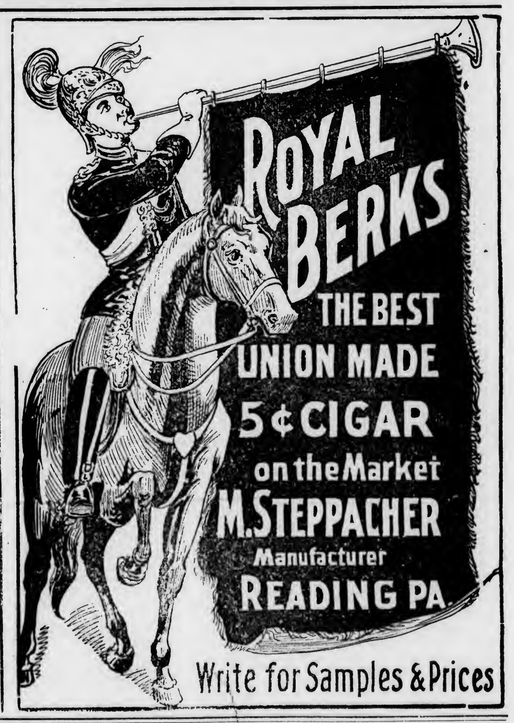
White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.



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Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 2 PHILADELPHIA, JANUARY 13, 1909 One Dollar the Year

BADGER STATE ITEMS.

Trade Notes from Edgerton.

Edgerton, Wis., Jan. 7.

Norm Carle and A. E. McGee of Janesville were callers in this market on Tuesday.

The L. W. Scott warehouse opened for the handling of the new crop Tuesday with a moderate sized force.

The Watertown branch of the American Cigar Co. begin warehouse handling of the new crop next week.

Weetman Dickinson left for Readstown Monday to arrange for the opening of T. B. Earle's warehouse next week.

L. W. Scott, accompanied by his son Carl, arrived from Boston Monday evening to look over the market situation in this State.

McIntosh Bros., A. Jenson & Sons and E. M. Hubbell started their warehouses handling the new crop with moderate sized forces on Monday.

Paul Hirschorn, connected with the United Cigar Manufacturers' Co., came on from New York Sunday evening and will spend some time in the State during the packing season.

Louis P. Sutter, of Chicago, received a number of his purchases of the new crop here on Saturday. The tobacco was shipped to Janesville where it will be packed and forced sweat by F. S. Baines.—Reporter.

Doings at Janesville.

Janesville, Wis , Jan. 7.

L. B. Carle, of L. B. Carle & Son, states that his firm will begin receiving consignments about the middle of January. "I predict that we shall receive fully as many pounds as we did this year up to the first of June," he says, "but the average size of the leaf will not be as large." "I think," says Sanford Soverhill, "that sales are going to be larger this year than last. We got all our consignments in small lots last season. I talked the other day with a man who owns $500,000 worth of tobacco and he is very optimistic in regard to the situation." T. E. Welsh will open operations within two weeks from today. "I would open sooner," said Mr. Welsh, "only considerable of the tobacco still lies in the northern part of the State waiting to be removed from the curing poles, stripped, bundled, and be made ready for delivery. I guess the producers are awaiting softer weather for stripping." G. H. Rumrill makes the following statement: "Tobacco, like everything, will have bigger sales next year than this. I open my warehouse the first Monday in January and intend to secure large quantities of splendid Wisconsin tobacco together with a small amount of the Iowa grade. Iowa is but just entering into the competition, but will never become one of the big tobacco States. The soil of Iowa is not adapted to the growth of the unique weed."

—The San Augustine, Tex., Tobacco Warehouse Co. was organized recently. Pres., F. M. Emmons; Sec., A. H. Price.

TOBACCO IN CUBA.

The Cost of Labor in Its Production.—Cultivation and Wages in the Several Provinces.—Methods in Growing and Curing the Crop.

[From "Consular and Trade Reports," issued by U. S. Department of Commerce and Labor, Jan. 11.]

The methods of raising tobacco in the several Provinces of Cuba and rates of wages paid for labor are described in the following report by Consul-General James S. Rodgers, of Habana. The report is dated December 14, 1908:

The tobacco districts of Cuba, broadly speaking, can be defined as those of Oriente Province, of Santa Clara, and of Habana, and Pinar del Rio. In the first named the tobacco industry has never assumed large proportions, and the product is not of a good variety as Cuban tobacco is judged in the markets of the world. The Santa Clara tobacco is much better, and is widely grown for fillers of medium-priced cigars. The Habana and Pinar del Rio tobacco is that which has given the great and deserved reputation to the Cuban product, and beside the output of the western third of the island all other tobacco of Cuba appears inferior. Every province grows tobacco in greater or less quantity, but the districts are as stated, and while Santa Clara is prominent in the industry every standard is established by comparison with the western district, which, through climate, soil, and labor, produces unquestionably tobacco of the finest aroma known to the world. In considering the cost of growing tobacco we therefore must necessarily be guided by the experience of the western district.

Cost Varies with Location.

It must be stated in advance that the cost of raising tobacco—and that means essentially the cost of labor, since the development of the plant even upon good land is largely a question of efficient labor intensively applied—varies with localities in the district named. Practically 60 per cent of the population of western Habana Province, and of that section of Pinar del Rio lying to the south of the mountain range which bisects the province, has for generations been connected in one way or another with tobacco growing. In the old days this labor was cheap, being half slave and half free. However, with the advent of American capital in the business, with the coming of the so-called citrus fruit colonists, and with the revival of government road work under the intervention, the conditions as to labor changed rapidly, and from its being cheap there ensued a high price considering the work performed. It is true that the old style Cuban, with the members of his family, constituting a clan, was not affected much, for tobacco raising meant the livelihood of all upon the "finca" (tobacco farm), and they prospered in proportion to the advanced price of the product. So also did the small groups of the industrious Canary Islanders who secured tobacco land by lease or purchase. But hired labor has steadily commanded a higher wage, and such hired labor affords the only basis for cost figures, since the other kind participates only in the benefit of the crop as far as can be ascertained by outsiders.

Affected by Local Conditions.

The tobacco farm, therefore, which is owned by a capitalist of greater or lesser degree, can only be considered at present as the type from which to draw conclusions as to the cost of labor. In the general district named, there are three district subdivisions, the "Partido," which occupies western Habana Province; the "Semi-Vuelta," being the eastern and central portion of Pinar del Rio Province, and the celebrated "Vuelta-Abajo," so called, around San Juan and San Luis in western Pinar del Rio Province. The cost of labor varies in the east and west of the district, but as it is impossible to take into account the local conditions affecting the industry, the figures which follow are supposed to be the average for the general district during a year of normal weather conditions, for a drought or excessive rainfall may alter matters materially and greatly increase costs. The cost of labor on one acre is given, for, taking all things into consideration, that is the fairest way of not only averaging Cuban tobacco farm work, but also of showing the return.

Cost per Acre.

Assuming, therefore, that one English acre is under review, the cost of labor to produce the tobacco from the young plant to the leaf in bale would be as folows:

Shade (under cheese cloth) Tobacco.

Plowing, 20 wages, at $1.20 per day	$ 24.00
Planting, 10 wages, at $1.20 per day	12.00
Replanting, 3 wages, at $1.20 per day	3.60
Hoeing (4 times), 28 wages, at $1.20 per day	33.60
Irrigation	15.00
Other labor expenses, such as topping, pulling off suckers, killing bugs, spreading cheese cloth, etc., at same rate for 25 wages	30.00
Gathering crop in leaf per 1,000 cujes (the Cuban measure of quantity in tobacco leaf), 20 wages, at $1.20	24.00
Stringing 1,000 cujes, at 6 cents	60.00
Labor in curing house, (perhaps $1.50 per man)	6.00
Packing labor, at $12 per bale, (number of laborers varying, but at higher price on account of skill)	120.00
Total	$328.20

(Concluded on page 16)

LOUISVILLE'S 1908 REPORT

Shows Smallest Annual Sales Since 1904.

Louisville, Ky., Jan. 6.

According to the annual report of the Louisville Leaf Tobacco Exchange, just issued, offerings during the year 1908 were the smallest since 1904. The total was 108,612 hogsheads, against 125,673 in 1907, 143,784 in 1906, 140,112 in 1905 and 107,007 in 1904. Rejections were the lightest in the history of the market, being only 9,341 hogsheads. Receipts stocks also the lightest since 1904. Unsold stocks at the close of the year amounted to 14,898 hogsheads—12 676 Burley, 1,915 Dark and 307 Green River.

December sales totaled 20.348 hogsheads, against 10,991 in 1907, 8,993 in 1906 and 9,716 in 1905. December sales, however, included samplings of the pooled tobacco sold by the pools to the American Tobacco Company and other manufacturers.

BIG PLANT FOR MEMPHIS.

Will Be Best & Russell's Southern Headquarters.

Memphis, Tenn., Jan. 7.

Preferring the advantages of Memphis to those of New Orleans or Galveston, the Best & Russell Co., one of the wealthiest cigar manufacturing concerns in the United States, and makers of several celebrated brands of cigars, have rented the old Chickasaw Guards armory, on South Second street, later occupied by the United Labor Journal. They will remove headquarters from Galveston and make Memphis a distributing point for the entire South.

The Best & Russell Co. has its headquarters at Chicago, where it operates 26 tobacco stores. It does a large jobbing trade throughout the South, which has up to this time been handled from Galveston. Realizing that city was too far out of the way to serve the Southern territory with the greatest possible rapidity, the officers of the company recently began looking about for a more suitable location. They visited New Orleans, Memphis and other cities, and finally cut down the available list to Memphis and New Orleans. Memphis won out, of course, and the company then leased the property on Second street, through J. L. Ullathorne.

It is understood a large stock will be carried at the Memphis distributing headquarters and a considerable force of men employed.

ANOTHER CONFERENCE HELD

Between the Imperial Tobacco Co. and the Growers' Assoc'n.

Hopkinsville, Ky., Jan. 9.

Negotiations between representatives of the Imperial Tobacco Company and the Planters' Protective Association for a considerable portion of the 1908 crop of tobacco controlled by the farm-

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF LEAF TOBACCO — HAVANA
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH, ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

ers' organization, were resumed here last week, following the failure of the representatives to reach an agreement at Princeton and Guthrie.

The association is represented by General Mananger Ewing, Jno. G. Orr and J. A. Stegar, of Princeton; George A. McElwain, chairman in Todd county; Dr. J. L. Barker, chairman in this county; W. M. Wadlington, chairman in Lyon county; Bradley Wilson, chairman in Hopkins county, and W. W. Radford, of Howell. The Imperial is represented by Messrs. Hodge and Conway, of Henderson.

The conference was held at Hotel Latham, nearly every phase of the matter considered, and it is hoped that some mutually satisfactory agreement can be reached.

CHARLEY JOHNSON PROMOTED

Given a Higher Position with the American Tobacco Co.

Alton, Ill., Jan. 9.

After many years of work as a traveling salesman for the American Tobacco Co. and the Drummond Tobacco Co., Charles Johnson, of Upper Alton, will take a higher job and has turned over his sample case to his son, D. B. Johnson, who will carry on the work. Charley Johnson has been a division manager for the tobacco company for some time, but he will get a better job. He will go to Chicago to talk over the matter of taking up the duties of his new position. Charley Johnson has been a purveyor of good humor and good stories as well as a poster of advertisements, distributor of free samples of tobacco and the salesman of immense quantities of the weed in his territory, and he stands high with the company which has employed him.

CANADA'S BIG IMPORTATION

Of Havana Tobacco for a Toronto Manufacturing Firm.

Hamilton, Can., Jan. 7.

The largest shipment of Havana tobacco ever consigned to Canada arrived here this morning and at noon was carted through the principal streets. It took about twenty-five big G. T. R. lorries to transport the tobacco. The weed came from Cuba and was the largest shipment from that island in 1908. There were 1,873 bales, or 120 tons, and in duties alone the Dominion government collected $107,000 on the shipment. The tobacco is the property of the Truckett Company and will be used exclusively in the manufacture of a certain cigar, of which this shipment will make over 15,000,000.

COMPLAINT AGAINST DEALERS

Nebraska Cigar Men Accused of Selling to Minors.

Lincoln, Neb., Jan. 7.

Accusing them of selling cigarettes, contrary to the State laws, County Attorney Tyrrell this morning drew and filed a formal complaint in police court against the Cole-McKenna Cigar Company and James Heagey, the company's clerk. The complaint alleges in effect that James Heagey, on December 6, sold to Herschel Kline a box of cigarettes, containing one or more of the "coffin-nails," for the sum of seventy-five cents. James Malone's name appears as the complaining witness. The defendants probably will be summoned to appear some time within the next few days.

James Heagey was fined $25 and costs early in December under the ordinance which forbids the sale of tobacco to a minor. Herschel Kline, a lad not more than thirteen or fourteen years old, entered the store one day under Detective Malone's order and purchased a box of fifty cigarettes for seventy-five cents. He said the clerk merely asked him who the cigarettes were for, and that he replied they were for "a guy over at Eleventh and O streets." Kline says the box was passed over the counter to him.

This original box is still in Police Judge Risser's possession, although a cargo of nearly 4,000 cigarettes which were taken from the cigar store just before the trial were returned to the company at the Deputy County Attorney's request.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

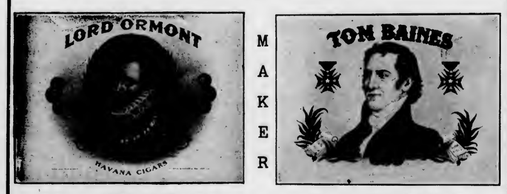
Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY



MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Closing the Old Year in Havana Tobacco Market

The New Year Holiday Made an Especially Short Week, and Market Transactions were Limited in Number and Size. The Drought Has Been Broken by Good General Rains, Except in Vuelta Abajo.

(Special Correspondence of The Tobacco World.)

Havana, Cuba, January 2, 1909.

The record of the past week having been interrupted by the New Year holiday and marking the close of the year 1908 could not have excelled in showing large transactions, particularly as the number of buyers in town was only limited. Sellers were well enough disposed to turn over their holdings for ready cash, even if the calendar year does not correspond with the commercial year of our leaf dealers, who figure from one crop period to the other, and who close their books in March or April as a rule.

Excepting only the lowland section of the Vuelta Abajo, where the drought still continues, all other tobacco growing sections of our island have been visited by good rains, therefore the planters of tobacco have received the choicest New Year present they could wish for, and this has allayed the fears of curtailment in quantity, as perhaps also of quality. Unless the Tierra Llana should have been likewise favored by rains, it will be a serious drawback to the local manufacturers, as well as to the clear Havana cigar industry in the United States, as the choicest and most aromatic leaf is grown in the low lands of the Vuelta Abajo, and a scarcity of such styles this year would result in higher prices to the manufacturers, which would be a calamity.

Some of the holders of the 1908 crop are already less anxious to sell and a rise in prices might be inevitable, if no rain should fall this week. As January, February and March are always dry months, only an exception from the rule could cause a relief to the farmers in the heart of the Vuelta Abajo. The outlook for our leaf dealers and commission merchants is fair, as quite a number of Northern buyers are expected here shortly.

Sales

aggregated up to December 31, 2,840 bales, and consisted of 1,225 bales of Vuelta Abajo, 815 of Partido and 800 of Remedios.

For the United States 2,500 bales were purchased, for Europe 190 and for local consumption 150 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	3,766	bales
To Europe	932	"
To South America	500	"
To Australia	35	"
Total	5,233	"

Buyers Come and Go.

Arrivals:—L. C. Wallach, of G. Falk & Bro., Louis A. Bornemann, of Mendelsohn, Bornemann & Co., and Howard Friend, of Friend & Co., New York; Arthur Loeb, of Loeb Nunez Havana Co., Philadelphia and Havana; B. E. Kaiser, of Baltimore; D. Samuel, of Joseph Samuel & Son, London.

Departures:—S. Ruppin and I. Dankowitz, for New York; Fred. Newman and August Kuttnauer, for Chicago; John Hart, for St. Paul.

Havana Cigar Manufacturers

No news of interest can be reported as far as the cigar manufacturers are concerned. Work is slack yet, and for this reason the trust closed all of its factories from December 24 to January 4. Some independent factories also shut down last week in order to take stock, and the others, which were favored with enough orders for immediate shipment, kept on working as heretofore. A decided change for the better is expected before the middle of this month.

H. Upmann & Co. shipped 380,000 cigars during the past week. The H. Upmann factory has received large orders lately.

Sol has no rush orders on hand, and for this reason Behrens & Co. devoted last week to the task of taking stock.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge **JORGE & P. CASTANEDA** Y. P. Castaneda

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Beginning with January 4 this factory will be in full working order again, as the Sol brand, as well as the Luis Marx, have many good customers always sending orders.

Buying, Selling and Other Notes of Interest.

I. Dankowitz who left on Saturday by the steamer Saratoga, had made good use of his time, as his purchases figure up to almost 1,000 bales of all kinds of leaf, and being an excellent judge of tobacco, as well as a close buyer, it stands to reason that he has secured the choicest styles of quality tobaco at the right figures.

Sobrinos de A. Gonzalez sold 990 bales of Vuelta Abajo and Partido last week. This long established and sterling house handled last year between 40,000 and 50,000 bales of tobacco, of which the Spanish Regie received about 20,000 bales. However, as they close their books only in March, the quantity may be even larger in their commercial year. Work is progressing on their new warehouse, corner Barcelona and Industria streets.

The firm of Manuel Suarez & Co. has dissolved by the retirement of Joseph Mendlesohn. The latter will in future devote his entire time and energy to the firm of Mendlesohn, Bornemann & Co., of New York, of which he is the senior partner, dealing in Havana leaf tobacco as heretofore. Manuel Suarez will continue the commission business under his own name at Havana. Don Jose has purchased 1,000 bales of choice leaf for his customers and may increase this quantity, as his partner, Louis A. Bornemann, arrived here today.

Jose F. Rocha was a seller of 200 bales of tobacco last week.

Fred Newman, on his maiden trip to Havana, selected 300 bales of leaf for his Chicago firm.

A. M. Calzada & Co. shipped 323 bales of first and second capaduras of Remedios last week to their customers, and Don Antonio closed the old year well by making some fresh sales.

H. Upmann & Co. purchased for their factory and customers in 1908 a little over 30,000 bales.

RECEIPTS FROM THE COUNTRY.

	Week ending Dec. 31 Bales	Since Jan. 1,'08 Bales
Vuelta Abajo	719	258,347
Semi Vuelta	505	25,024
Partido	220	39,063
Matanzas	—	445
Remedios & S. Clara	1,155	199,257
Santiago de Cuba	356	12,878
Total	2,955	535,014

The German Tobacco Crop.

Consul-General Guenther sends from Frankfort the following summary of the tobacco plantings in Germany in 1908:

"According to the official statistics, 9,063.6 acres were planted in tobacco in the Kingdom of Prussia in 1908, against 9,846.9 acres in 1907. The most important tobacco state of Germany, Baden, planted an area o5 15,893.5 acres in 1908, against 15,349.9 in 1907. The tobacco area in Bavaria shows a decrease from 5,937.8 acres in 1907 to 5,567.2 acres in 1908. The total Germau area planted in tobacco in 1908 was 35,898.7 acres, against 33,721.8 acres in 1907."

CABLE ADDRESS "CALDA" TELEPHONE 6071

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 158

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

To Manufacturers of

HIGH GRADE SEED & HAVANA CIGARS

The **1908 Santa Clara Crop** contains **Some of THE FINEST Tobacco** for Seed and Havana Cigars ever smoked.

We Have Some of the Finest.

Call or write for Samples, both Stripped and Unstripped.

HAMBURGER BROS. & CO.

Stripping Department, 190 Gervasio Street, Havana, Cuba.

Importers of Havana, 228 Pearl Street, New York, N. Y.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, January 12.

New York Leaf Market.

The leaf tobacco market has been somewhat brighter during the past week, and some signs of a permanent activity are beginning to develop. Stock taking has been concluded, and manufacturers and dealers are now turning their attention to the business necessities which a larger volume of trade naturally brings about.

Reports have been received from the growing districts of Pennsylvania which are to the effect that prices for 1908 crops have receded somewhat. From Ohio it is reported that a deadlock prevails in the growing districts, and consequently no buying is being done. Wisconsin tobaccos, too, have shown some indications of recession from former prices, yet buying there is not progressing very rapidly.

The Sumatra market was quiet during the past week, and sales made were of tobaccos that were required for immediate use.

Havana tobacco has been taken in moderate quantities, and, except the completion of a large quantity sale in one transaction, there was nothing of unusual interest.

• • •

The Cigar Manufacturers.

Notwithstanding that the cigar manufacturers experienced during 1908 the largest decrease in output in recent years, they have taken new courage and a strong confidence exists that there will be in reality a revival of trade in the near future and that the consumption and output will increase. In the metropolitan districts the December output indicated a gain as compared with the corresponding month of the previous year, and from the fact that the gain made was a gradual process, its auspiciousness is regarded as indicating a profitable continuation.

• • •

In the Retail Trade.

Naturally enough the retail trade requires a little time always to recover from the more than usually active period around the Christmas holidays, and it is therefore not alarming, nor even surprising, that this branch of the industry has recently been very quiet with a moderate volume of routine business, which, under all the circumstances, should be fairly satisfying.

• • •

Sutters' Latest Circular.

There were recently issued through the mails a new and very striking circular by Louis P. Sutter & Bros., in which is portrayed the wrapper king and the filler king. The circular dwells specially on the firm's offerings of Georgia Sumatra as an excellent wrapper for the needs of many a manufacturer, and their special line of Havana tobaccos for fillers. Of course, binders also come in for a fair share of attention, and a variety are enumerated together with a quotation of prices. It is a good piece of work and well executed. Served in its attractive style it is bound to get its full share of attention.

New Leaf Trade Organization.

A new organization has been started in the leaf tobacco trade by the younger members of the trade, the special object of which is the promotion of mutual congeniality by establishing a club with headquarters, if possible, in the immediate vicinity of the tobacco houses. In its application it is to be so broad as to admit also as members young men who are connected with the trade in a general way, and it is said that the plans have the approval of some of the most prominent of the older members of the trade. Harry S. Loewenthal, of 138 Water street, is acting as a committeeman to take applications for membership, and as soon as a reasonably good number are received a meeting will be called for the more definite formation of the organization.

• • •

Important Trade Mark Decision.

A decision was recently handed down by Judge McCall granting an injunction in the suit of the Butler-Butler Co., now a branch of the American Tobacco Co, against Ward Modawar, for infringing upon the Pall Mall brand of cigarettes.

The action was taken upon four affidavits, and by the decision of the court the defendant is expressly prohibited from using cigarette boxes either identical or similar to the Pall Mall package.

• • •

New Manufacturers' and Dealers' Association Formed.

The Cigar Manufacturers' and Dealers' League of Greater New York has been formed. The chief object of the new association is to combat as far as possible the prohibition movement, which has now gained some foothold in the West.

Officers of the Association have been elected, and are as follows: President, Samuel Prince; Vice President, Chas. Krohn; Treasurer, Bernard Feifer. Of the above Mr. B. Feifer is well known as a cigar manufacturer, and he has given out the following interview:

"The primary object of the League is to combat the prohibition movement. The injurious effect that it has had upon the cigar trade is well known. We are hoping to get the trade organized so as to be able to prevent the passage of blue laws or any other legislation that is inimical to our interests, as well as to afford what aid we can to the trade in that portion of the country that has already succumbed to the prohibition craze. All members of the trade are eligible.

"In addition to this object, we desire to encourage closer acquaintance and friendship among the members. We have as yet no regular meeting time, but we will arrange shortly for a more effective organization than we now have."

It is stated that more than 300 members have already been enrolled and a meeting is to be held on January 19, at Odd Fellows Hall, 67 St. Marks Place.

• • •

Coleman-Oppenheim Co. Changes Name.

The Coleman-Oppenheim Co. has changed its corporate name to R. B. Oppenheim Co., and in addition new quarters are also being taken possession of at 334 & 336 East Ninety eighth street, where a larger floor space is available. The business is said to have been prospering from the beginning, and the additional facilities now at its command have been urgent needed.

• • •

Death of Joseph Heller.

Joseph Heller, a leaf tobacco dealer of 205 Pearl street, died recently at the Mount Sinai Hospital, of blood poisoning. He was in the fortieth year of his age, and came to this country from Russia when still a young man, and after a short time in other lines he engaged in the tobacco business and has been in the trade for the past ten years. He was a member of the firm of Heller & Alexander, which dissolved during the early part of 1908, and since that time he has been engaged in the business on his own account.

• • •

Trade Notes.

The Friend Havana Tobacco Co. has been incorporated with a capital of $40,000, to deal in Cuban tobacco. The incorporators were: Leonard Friend, Howard L. Friend and Steven L. Friend, all of 73 West Eighty-fifth street, New York. Their office is at 129 Maiden Lane.

—

L. P. Walter & Co., manufacturers of cigar boxes, New York, has been incorporated with a capital of $50,000, by Louis P. Walter and Chas. P. Sands, both of 502 East Seventy-fourth street, New York, and Harry N. Selvage, of 462 Third avenue, Brooklyn.

—

The United Cigar Manufacturers Co. has declared a dividend of 1 per cent. on its common stock, payable February 15, 1909, to stockholders of record on January 17.

—

Manuel Lopez & Co. have arranged to open a cigar factory at Key West, Fla., and after its complete installation will discontinue the present New York headquarters.

—

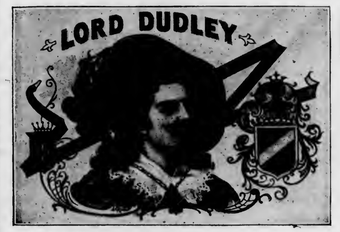
D. A. Shaw, President of the Florida Tobacco Co., of Quincy, Fla., returned to the New York office last week.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.



L. J. SMITH & CO.
Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS
and
Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited — Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

There has apparently been a slight improvement in the conditions of the leaf market during the past week and the volume of business has increased somewhat. Inquiries are coming in more strongly for seed leaf tobaccos. Mail orders are beginning to arrive from customers direct and also from salesmen now starting out on the road.

The Sumatra market was given some impetus by the arrival during the week of special Sumatra salesmen, who succeeded in stirring up a greater degree of interest.

The market in Havana tobacco has remained quiet throughout the week, although more abundant stocks are now held by local importers.

The cigar manufacturers are turning their attention to a greater exploitation of their product this year, and while the output for December fell considerably short of what was expected, they feel confident that an era of renewed prosperity is close at hand. Actual earnings have not been so seriously affected after all. The leaf market throughout the year was, generally, more favorable than it was during 1907, and profits were therefore less seriously affected than would undoubtedly have been the case if the leaf market had been as high in prices as it was during a great part of 1907.

The United Cigar Stores Co. has purchased the Lowengrund chain of stores compri ing five establishments, and they are now in possession. The Lowengrund stocks are being disposed of at a general reduction. The special sales began on Saturday last, the 9th inst.

Allen R. Cressman's Sons are still making steady progress with their Counsellor. In fact their facilities had become so much taxed that it was necessary to procure additional floor space, which was secured by taking in No. 514 Pine street, immediately adjoining the main factory building. The working force will be considerably increased.

John H. Boltz, of Boltz, Clymer & Co., is at present on a trip to the Pacific Coast, where they have a very extensive sale on their goods.

J. A. Rigby, of the Theobald & Oppenheimer Co., is spending a week or so at the factory headquarters here.

Jas. J. Tracey, of Gumpert Bros., left on Monday for a trip through the Southern States, and will be gone some time. Albert Gumpert is at present at factory headquarters.

Mr. Sulzberger, of the Sulzberger-Oppenheimer Co., is now engaged in visiting the firm's trade in the Western States, and some very satisfactory orders are being booked by him, according to current reports.

The firm of Bowen & Troy, manufacturers' agents at 230 Arch street, has been dissolved by the retirement of D. J. Troy from the firm. The business, however, will be continued by Mr. Bowen.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

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PHILADELPHIA, JANUARY 13, 1909

Howard Hipple, a well known young man in the trade, is now on the selling staff of the John J. Bagley Co., and makes his headquarters at 230 Arch street.

M. Zifferblatt, head of the Emze Cigar Co., has recently made some changes. On Monday last Lewis Zifferblatt, who heretofore has been connected with the store at 34 North Thirteenth street, assumed complete charge of the store at 7 South Tenth street. Under his management one of the best retail cigar trades will probably develop. Geo. Zifferblatt will be connected with the factory and devote his time to pushing their leading brands on the street.

M. Zifferblatt, the head of the house, will devote his entire time to the manufacturing department. The year 1908 was the most satisfactory they ever had, and they predict that 1909 will eclipse all previous records.

J. C. Mahle, representing I. H. Goetze & Co., of New York, Sumatra importers, was among the first arrivals in town this week. He was closely followed by Harry M. Duys, of H. Duys & Co., also of New York, engaged in the Sumatra importing trade. Mr. Duys was joined here by J. Howard Grafflin, the firm's representative for Philadelphia and Baltimore.

Henry Ashburner, with Duncan & Moorehead, has been elected trustee of the bankrupt estate of Boch-Griffin Co., and has taken charge of the affairs. R. W. Boch is in personal charge of the establishment.

J. Pierce Flowers, the veteran salesman, and representing the Lovell & Buffington Tobacco Co., of Covington, Ky., is placing on this market a new piece of cut plug under the brand of Red Apple, an extremely handsome package of good tobacco. The new goods are being well received here.

F. B. Robertson, for a number of years past factory representative of the Manchester Cigar Mfg. Co., Baltimore, Md., has resigned from that position. Mr. Robertson has not yet fully decided as to his future movements.

Cobs, the latest cigar creation of I. Lewis & Co., Newark, N. J., are becoming a very big seller in this market, and through the efforts of Z. J. Norris, the manager of the Philadelphia office of I. Lewis & Co., the goods are being well distributed throughout the city.

Henry Weis, with E. G. Perez & Co., makers of Porto Rico cigars, has been spending a couple of days this week in this city.

E. F. Law, a well known cigar manufacturer of Lancaster, Pa., was among the later arrivals of this week's visitors in the trade.

E. A. Calves & Co. North Third street Havana importers, are announcing the receipt of their first importations of the 1908 crops, among which are some very fine vegas of Vuelta, Partidos, Remedios and Santa Clara tobacco. They also say they still have a few choice lots of 1907 tobacco in stock, upon which they will quote reasonable prices.

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

TOM MULLOY'S T. C. M. 16,889
For cigars, cigarettes, chewing and smoking tobacco. Registered January 7, 1909, at 9 a m, by Gavin & Dyer, Chelsea, Mass.

CINCONA. 16,890
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 7, 1908, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

SINCONA. 16,891
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 7, 1909, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

CENTANINCH. 16,892
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 7, 1909, at 9 a m, by C. U. Patton & Co., Indianapolis, Ind. A re-registration.

GUARANTEE. 16,893
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by A. F. Muehlhauser, Quakertown, Pa. A re-registration. Claimed by p iority of use.

BILL. 16,894
For cigars, cigarettes and cheroots. Registered January 8, 1909, at 9 a m, by Gus. Neuwahl, Altoona, Pa. A re-registration.

JACK & JILL. 16,895
For cigars, cigarettes and cheroots. Registered January 8, 1909, at 9 a m, by Gus. Neuwahl, Altoona, Pa. A re-registration.

ORANGE BLOSSOMS. 16,896
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by Seeman Bros., New York. A re-registration by transfer from Banghart Bros., on January 6, 1909.

DAISY QUEEN. 16,897
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by the American Lithographic Co., New York.

ENCANTO. 16,898
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by the American Lithographic Co., New York.

REINALITA. 16,899
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by the American Lithographic Co., New York.

HAVANA UNIQUE DOMESTIC. 16,900
For cigars, cigarettes, cheroots and stogies. Registered January 8, 1909, at 9 a m, by the Somerset Cigar Factory, Somerset, O.

HURLO. 16,901
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, and snuff. Registered January 8, 1909, at 9 a m, by Edward Hurley, Louisville, Ky.

LA COMENZA. 16,902
For cigars, cigarettes, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

LA PINTURA. 16 903
For cigars, cigarettes, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

EL REXITO. 16,904
For cigars, cigarettes, chewing and smoking tboacco. Registered January 8, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

KASSAN. 16,905
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 8, 1909, at 9 a m, by the American Lithographic Co., New York.

H. & B. 16,906
For cigars. Registered January 9, 1909, at 9 a m, by Moss & Burtt, Glens Falls, N. Y.

HAVANA STYLE. 16,907
For cigars, cigarettes, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y,

HAVANA METHOD. 16,908
For cigars, cigarettes, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

HAVANA SYSTEM. 16,909
For cigars, cigarettee, chewing and smoking tobacco. Registered January 9, 1908, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

CUBAN METHOD. 16,910
For cigars, cigarettes, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

CUBAN SYSTEM. 16,911
For cigars, cigarettes, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

ary 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

JOHN A. 16,912
For cigars. Registered January 9, 1909, at 9 a m, by John A. Albright, Hanover, Pa.

LITTLE GILBERT. 16,913
For cigars. Registered January 9, 1909, at 9 a m, by John A. Albright, Hanover, Pa.

CARTA de ORO. 16,914
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by the American Lithographic Co., New York.

CHARICA. 16,915
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by the American Lithographic Co., New York.

CENTUNINCH. 16,916
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by C. U. Patton & Co., Indianapolis, Ind.

CHEBO. 16,917
For cigars, cigarettes and cheroots. Registered January 9, 1909, at 9 a m, by C. C. Bogart, Middletown, N. Y.

CRANE'S LITTLE BEVERIDGE. 16,918
For cigars, cigarettes and cheroots. Registered January 9, 1909, at 9 a m, by Spietz & Woch Cigar Co., Detroit, Mich.

LITTLE BEVERIDGE. 16,919
For cigars, cigarettes and cheroots. Registered January 9, 1909, at 9 a m, by Spietz & Woch Cigar Co., Detroit, Mich.

QUAKER CITY PERFECTOS. 16,920
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 9, 1909, at 9 a m, by the Federal Cigar Co., New York.

LA FLOR de WILLIAMS. 16,921
For cigars. Registered January 9, 1909, at 9 a m, by the Williams Cigar Co., Carrollton, Ill.

SANTA VALLA. 16,922
For cigars, cigarettes and cheroots. Registered January 9, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

YANKEE DOODLES. 16,923
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by Gus. Neuwahl, Altoona, Pa. A re-registration.

NEW COOK COUNTY BUILDING. 16,924
For cigars and cigarettes. Registered January 11, 1909, at 9 a m, by Mike Weinhouse, Chicago, Ill.

PYRGOS. 16,925
For cigarettes. Registered January 11, 1909, at 9 a m, by A. Johnson & Co., Lowell, Mass. Re-registration by transfer from John A. Lazarakis, Lowell, Mass.

A. G. 16,926
For cigarettes. Registered January 11, 1909, at 9 a m, by A. Johnson, Lowell, Mass. A re-registration by transfer from John F. Lazarakis, Lowell, Mass.

INTERURBAN. 16,927
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by Ernest E. Burns, Detroit, Mich.

GUSTO del MUNDO. 16,928
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by the Royal Havana Cigar Mfg. Co., Baltimore, Md.

SELECTO del MUNDO. 16,929
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by the Royal Havana Cigar Mfg. Co., Baltimore, Md.

ROYAL HOTEL. 16,930
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho Co., New York.

KERAMIC. 16,931
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SYMONA. 16,932
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 10, 1909, at 9 a m, by Symons-Kraussman Co., New York.

SYMONIA. 16,933
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 11, 1909, at 9 a m, by Symons-Kraussman Co., New York.

RED CROSS. 16,934
For cigars, cigarettes and cheroots. Registered January 11, 1909, at 9 a m, by Kraus & Co., Baltimore, Md. A re-registration.

ELEVEN FORTY SEVEN. 16,935
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The Theobald & Oppenheimer Co., Philadelphia

SARTICO. 16 936
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The Theobald & Oppenheimer Co., Philadelphia

EL AGO. 16,937
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The Theobald & Oppenheimer Co., Philadelphia

ARCA RICA. 16,938
For cigars, cigarettes and cheroots. Registered January 12, 1909, at 9 a m, by Cayey Caguas Tobacco Co., New York.

DON ORTEGA. 16,939
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The American Lithographic Co., New York.

LORD VERNON. 16,940
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The American Lithographic Co., New York.

LA CORTONA. 16,941
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by The American Lithographic Co., New York.

YANKEE SPY. 16,942
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by Louis Walter, New York.

ARTHUR L. CAPEL. 16,943
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by Schmidt & Co., New York.

H. FINCH. 16,944
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by Schmidt & Co. New York.

FRANCES RUSSELL. 16,945
For cigars, cigarettes, chewing and smoking tobacco. Registered January 2, 1909, at 9 a m, by Schmidt & Co., New York.

WARICK. 16,946
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by Schmidt & Co., New York.

NOTTINGHAM. 16,947
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909, at 9 a m, by Schmidt & Co., New York.

DON CHICO. 16,948
For cigars, cigarettes, chewing and smoking tobacco. Registered January 12, 1909 at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

AMIGO DEL CAMPA. 16,949
For cigars. Registered January 12, 1909, at 9 a m, by Howard W. Reidner, Media, Pa.

Cancelled.

MARY ANDERSON. 16,814
For cigars, cigarettes, cheroots,

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA

SOLE AGENTS
For the Sale of La Cialenita
Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

chewing and smoking tobacco. Registered December 26, 1908, by Seeman Bros., New York, has been cancelled.

Correction.

ROALD AMUNDSEN. 16,818

For cigars. Registered December 26, 1908, by Chas. Kreel, Chicago, Ill., should have been in the name of Benjamin Rosenfeld, Chicago, Ill.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Twenty new Miller, Du-Brul & Peters Suction Machines, self raising die of the latest pattern; twenty new Bunch Making Machines suitable for hand work; twenty M. D. & P. Star Cutters, one No. 3 B. F. Sturtevant Fan, Suction Connections, etc. The same have been used only two months, and are as good as new. Will sell cheap. Address The Toedtman Cigar Co., Miamisburg, Ohio. 1-6r

WANTED—Salesman to represent a New York house handling a general line of leaf tobacco, for the State of Pennsylvania; one who has a clientele in the city of Philadelphia preferred. Address Box 30, care of Tobacco World, Philadelphia. 1-13c

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

FOR SALE—A 10-horse power steam engine, with shafting, pulleys and belting; also, a deep well steam pump. Have been used for running a cigar box factory; all are in first-class condition. A. E. Yetter, Stevens, Pa. 12-30r

WANTED—Job Lots of Cigars in any quantity for cash. I also sell cigars on 5 per cent. commission. Write Cigar Broker, 1761 Lexington Avenue, New York. 1-13r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

JOBBING TRADE IN BOSTON.

Retailers May Rest After Holiday Rush, But Jobbers Report Satisfactory Business.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Jan. 11.

Although the retail end of the cigar business has quieted down somewhat since the holidays, the jobbers report a good trade since the beginning of the new year. Most of the salesmen for out of town concerns doing business here have returned from their holiday vacations prepared to do a lot of hustling.

The salesmen of the Khedivial Co., New York, will soon work the trade on their new cigarette, Turkish Whiffs, and with a package of smoking mixture called Walker's Durham that retails at 5 cents a package.

C. B. Perkins & Co. are having their salesmen push the sale of Nubia, a 25 cent package of Turkish cigarettes which is put up in a pretty package.

The Nestor Gianaclis Co. continues to do a lot of advertising on Nestors and Royal Nestors. They have put on a ten per cent. gratis deal and jobbers and retailers alike are taking advantage of it. The Nestor crew of salesmen are all on the road and sending the factory plenty of orders.

R. D. Carnes (Ware-Kramer Tobacco Co.) is down Maine, while Joe Rogers is looking after the city trade. The Lynnhaven has made rapid progress in this market, and continues to improve in sales in the face of heavy opposition.

Frank Swick (Surbrug Co.) is expected back from New York on the 15th.

George T. Russell has joined the selling force of Jno. J. Bagley & Co. and will now sell Red Band, Wild Fruit, May Flower and other brands made by this Detroit concern.

Sam Marcuson, who formerly only had charge of the Astron cigarette of the Turco American Tobacco Co., has now also the Omega and Kef brands made by this concern.

Emil Abrahams, formerly with the Allen Tobacco Co., is now the Eastern representative of the American & West Indies Trading Co., makers of a fine line of Porto Rican cigars. Mr. Abrahams expects to call on the Boston trade this week.

A. Wingersky (T. Rosenbaum & Co.) has returned from a trip to New York.

J. Mendelsohn, of J. Mendelsohn & Bro., leaf tobacco dealers, New York, was up to his packing house in Northampton this week, looking over the sorting of the new crop of Connecticut tobacco.

S. P. Greenstone, manufacturer of the S. P. G. 2 for 5 cents short smokers, put up in panatella form, reports a steadily increasing business.

Congratulations are now in order at the Markell Drug Co. on Scollay Square. Johnny Rankin, the manager of the cigar department, was presented this week with a bouncing baby boy weighing in the neighborhood of 12 pounds. Both mother and boy are doing well, and Johnny has been blowing himself all week.

W. W. Kennerly, of the Mentor Co., is to cover Maine, New Hampshire and Vermont this season. Mr. Kennerly is very popular in Boston and has a large following in the trade. He made the Ramley cigarette popular in this city, and being highly regarded for his ability as a cigarette salesman he will no doubt make a grand showing in the new territory allotted him.

B. Griffen has purchased the cigar stand in the Barrister Hall, from Mrs. S. O. Brein.

The cigar stand in the Beacon Building has also changed hands. I understand Stuart, the broker, is now the owner pro tem.

Ben Ali.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1648. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

OPENING SLOW IN LANCASTER

Not Much Expected in the Leaf Market During the First Fortnight of the New Year. Prices of 1908 Leaf Have Fallen, with Few Buyers.

Lancaster, Pa., Jan. 11.

The first week of the new year has not opened very briskly in the leaf tobacco trade, but it is not really a disappointment, because it has not been expected that a very voluminous business would be done during the first couple of weeks of the new year. It has not, however, materially affected prices on cased goods, which remain firm.

There has been somewhat of a change in the price for the 1908 crops which remain unsold. The figures have fallen from 12½ to 11, and in instances to 10½ cents, and no great amount was taken even at the lower figures. In fact some packers are of the opinion that the price may recede to as low as 9½ cents, and that there now appears to be a larger percentage of the crops remaining in growers' hands than had been the general opinion.

The cigar trade has not yet resumed full activity and the last report of the Collector of Internal Revenue for the Ninth District of Pennsylvania shows how severely the cigar manufacturers suffered reduced output during December as compared with the month of November, and from which there has not yet any apparent recovery begun.

According to the revenue returns the total output in this district in December was 52,702,900 cigars, against 64,201,700 in November. The output during December, 1907, which amounted to only 46,500,000, was a very low record, but with that exception, the output of December 1908, is the lowest in many years.

Tobacco growers are taking full advantage of every damp day and preparing their crops for the warehouse as rapidly as they can, and it is expected that from now on the crops will be coming in very fast.

J. H. Hoober, packer, on Tobacco Row, was a visitor to the Philadelphia leaf market last week.

Chas. Lederman was spending several days last week among his trade.

After spending a week in this section and visiting the trade in company of Raymond A. Heiland, of John F. Heiland & Co., Henry Bacharach, manager of the New York office of A. Taussig & Co., has returned to that city.

John F. Heiland, the well known broker, commenced the new year's business early last week, by packing his trunk and getting right out after it.

A. B. Hess, leaf tobacco packer, was out of town several days this week in the interest of his leaf business.

I. H. Weaver has returned from a short tour of inspection of the Ohio leaf markets.

John F. Schnupp, of this city, who has recently taken the account of Jos. S. Gans & Co., of New York, informs me that his commencing week had turned out very well. He has a complete line and is backed by a firm that has an enviable standing in the trade.

J. W. Brennemann was last week visiting Philadelphia and vicinity.

YORK FACTORIES SLUGGISH

But Cigar Manufacturers Hope for Better Times as January Grows Older.

York, Pa., Jan. 11.

The slump in the December business of cigar manufacturers is still being felt and trade is slow to recover, and yet it is believed that as the month advances there will begin a gradual and steady improvement.

Salesmen are now beginning to arrive in goodly numbers, but the majority of them declare that manufacturers are not yet inclined to buy in any large quantity, and their business, except in special lines, has consisted of small lots which were desired for immediate use.

The cigar box industry is a little quiet, which is an evidence that the cigar trade is slow. There is no better barometer of conditions in the cigar trade than what a truthful report from cigar box manufacturers will reveal.

J. H. Stiles, the well known leaf tobacco packer and dealer of this city, has issued to his customers a handsome calendar for 1909.

The new cigar stand of Kline Bros., in the Colonial Hotel Annex, is doing a fine business and is rapidly becoming one of the most popular cigar places in the city.

C. S. Bair is erecting four dwelling houses at Goldsboro, this county, which are intended for the use of cigarmakers employed at the factory in that town.

Michael Hose, of the Dallas Cigar Co., of Dallastown, who is also Burgess of that borough, has been confined to his home by illness, but is improving quite rapidly.

T. E. Brooks & Co., at Red Lion, have been increasing their force of cigarmakers since taking possession of the Porto Rico factory building.

J. F. Sechrist, of Holtz, had closed his factory for a short time, but has resumed operations.

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129 TO 130 ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

TOBACCO IN CUBA.

(Concluded from page 3)

These amounts are in the Spanish silver peso (plata), which at present, Dec. 14, 1908) is at a discount of about 13 per cent. in comparison with American currency. Therefore, the above amount, $328.20, reduces to about $285.40 American, the average wage given being a little less than $1.05 American money per diem.

By "20 wages" in above statement is meant that labor equivalent to the time of one man for 20 days was employed, for instance, in plowing one acre. A false impression may be gained from this, and so it should be understood that the soil has to be thoroughly, not roughly, prepared, and that may require several plowings to the acre. Packing labor is expensive, but it varies with the quality of the bale. It should be understood also that these rates are only an average, as in bad seasons they may at times reach $2 plata per diem.

Average Yield and Cost.

The average yield under shade is placed at 10 bales for the acre, but it often sinks to 8.

Sun Grown (open) Tobacco

Plowing, 20 wages, at $1.20	$ 24.00
Planting, 10 wages, at $1.20	12 00
Replanting, 3 wages, at $1 20	3.60
Hoeing, (3 times), 21 wages, at $1.20	25.20
Other labor expenses (estimated)	15.00
Gathering crop in stock, 15 wages, at $1.20	18.00
Labor in curing house (perhaps 2 wages)	3.00
Packing labor (skilled), 8 bales at $6.00	48.00
Total (Spanish pesos)	$148.80
Total (American currency)	129.40

Only those who can afford it raise tobacco under shade which, to explain further, means a covering over wires, which are stretched from upright posts about 8 or 9 feet high, of cheese cloth the average cost of which is about 3 cents a yard. Therefore the great majority of the tobacco is sun grown, which means in the open with sometimes wind-breaks of cheese cloth or other material. For this, as it will be seen by the statement above, less and unskilled labor is required, for the perfection of the leaf and the great development thereof is not so much desired. The sun grown tobacco generally speaking is for the filler and the shade grown for the wrapper of the cigar, although shade is liberally used for filler tobacco entirely, and a large percentage of shade-grown tobacco designed principally for wrappers is always only available for fillers.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting — No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,
PHILADELPHIA

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905, 1906, 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. — **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Prices. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

Relation of Labor Cost to Market Price

These costs of labor in tobacco growing by no means represent the total cost which must be assigned for the article of commerce. The cost of administration is not included, nor is that of the food which is given to the laborer during the working hours. The expense of depreciation of tools and implements, and of plant in its various features, of fuel and oil for the irrigating plant engine, and various other items, chief among which is the shade-covering expense, which must be added to the price per bale. Thus, while $32.80 plata, or $28.54 American, is said to represent the labor cost of one bale of shade-grown tobacco in the district of western Cuba, and of $18.60 plata, or $16.17 American, sun-grown tobacco on a modern farm, there must be a large addition for this outside expense in both instances; and perhaps 75 per cent. is not too much for the first and 50 per cent. for the second. This, however, is subject to great variation.

It is a difficult matter in the extreme to give an average price in the market for this tobacco because, through opinion or otherwise, one farm is supposed to produce better tobacco than another, and the scale is largely governed by such traditions. But "Vuelta-Abajo" is supposed to average about $65 a bale, and "Partido" nearly $100, taking into account fillers, binders, and wrappers, the last of which raises the average greatly.

An Element of Mystery.

However, the tobacco growing business contains a substantial element of mystery, and under the conditions that obtain it is hard to separate fact from fiction. The cost of labor in the field, as herein given and divided, unquestionably represents something near the average on such a farm as described, but it can not be claimed that it costs all tobacco growers so much or so little. Tobacco production is popularly thought to be a highly profitable industry in Cuba when prices are normal and the management and culture are good, but like everything else it has been greatly affected by the price of labor and supply and demand and quality.

The cost of labor in the grading, blending, and stripping of the leaf, taking into acconnt the male and female labor employed, will average about the same as that of field labor—$1.20 plata, or about $1.05 United States currency per diem, with no allowance for food.

—It is reported that an English company has applied for the tobacco monopoly in Turkey after the concession to the present Regie has expired. It is said to be prepared to offer the government a loan of $66,000,000 at 4 per cent., in the event of securing the concession.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
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Color and Cancelling Stamps
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QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and
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Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,

CIGAR BOX EDGINGS

YORK, PENN'A.

W. B. HOSTETTER & CO.

Packers and Dealers in

Leaf Tobacco

Rear of 144 West Market Street, on Mason Avenue,

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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.

Packers and Jobbers in
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LEAF TOBACCO

Office and Warehouse, 15 East Clark Avenue

Manufacturers of
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The Ideal Cigar Made in an Ideal Way

Stephen Day

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Is Strictly Union Made

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CENTENNIAL, PA.

The American Tobacco Co.

Boot Jack Plug
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug

They Please All Tastes

Always Uniform and Reliable

$10,000 SALARY WANTED.

Report that President of Burley Society Desires that Amount.

Louisville, Ky., Jan. 7.

The Burley Tobacco Society is in session here today. All the proceedings have been secret and the members are very reticent in regard to what has been done. The question of salaries has been considered and quite a difference has arisen between President Le-Bus and the members of the board. He wants a salary of $10,000 a year, which the board thinks is entirely too large, and has offered him half that amount. This he refuses to accept, and the board is firm in its determination to pay no more.

The salaries of the other officials will be fixed as soon as that of the President is settled. A tentative contract for the crop of 1909 was formulated today and will be presented to the tobacco union for approval. Its nature was not revealed, but there will be no effort to curtail the crop this year.

CANADIAN TOBACCO SUIT.

Result of a Merger Between Big Companies.

Toronto, Can., Jan. 9.

The evidence in the lawsuit brought by the McAlpin Consumers' Tobacco Company, Limited, against Messrs. O. E. Fleming, J. A. Straith, Robert Pinchia and the Consumers' Tobacco Company, Limited, was ended in the Non-jury Court last week and Mr. Justice Teetzel will arrange a date with counsel for argument to be heard.

The suit arises out of an amalgamation in October, 1902, of the McAlpin Tobacco Company and the Consumers' Tobacco Company, under the name of the McAlpin Consumers' Tobacco Company, Limited. The three gentlemen cited as defendants were directors of the Consumers' Company, and the plaintiffs claim that when the merger was made they wrongfully applied the funds of t e new company to pay off debts against the old company, and they ask the court to order an accounting. The defendants claim that after the merger was made the new company was suddenly sold to a son of Gen. McAlpin in such a way as to make their stock holdings valueless, and that in consequence each of them had lost considerable money.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The news by correspondents to the trade papers is very encouraging to the farmers in the sense that the supply of all old goods has been drawn upon to an extent that few can realize.

Our correspondents write:

Conway, Mass.: "The buyers seem to be up to their old tricks of freezing the growers out. No buyers have been seen here yet. About the only thing to do with this year's crop (in my estimation) is for each farmer to put the crop into cases as cheaply as he can, if for nothing more than to size it. I have the sale of one crop of tobacco to report, B. S. Graves & Sons to McHugh, 10 acres at 12½ cents."

North Hatfield, Mass.: "Four acres of tobacco 1908 crop was sold by George Donaldson to Leslie W. Swift of this place. George Anderson sold about one acre to same party as above. George McClellan sold to the American Tobacco Co. 6 acres to be shipped out of town, all at private terms. Robert Dickinson sold about six acres to the American Tobacco Co. at about 3½ cents, haulcut."

Amherst, Mass.: "Many crops of tobacco have been sold during the past ten days. Edward Hickey sold 14 acres Havana at 10½ cents—Peter and James Gekonsky, William and Myron Zakesko, and Patrick Whalen estate, all large growers. Dwight Loomis, of Springfield, recently bought a number of crops at Russeville."—American Cultivator.

EDGERTON, WIS.

Since the beginning of the new year more of a disposition to resume the buying of the new crop has developed. The American Tobacco Co. started out a force of buyers bidding for all grades of the crop, for which from 5 to 8 cents is offered, and are making some sales, though growers as yet are not very generally disposed to accept these figures. We learn also that an effort is being made in some sections to buy the filler grades out of crops, for which as high as 3 cents is offered. An occasional sale of early crops is being made but at prices hardly up to the quotations that prevailed at the first buying.

There is some movement of old leaf to record, both of standard goods and of cheaper grades for export orders. Sanford Soverhill has disposed of 100 cases or such a matter, and H. T. Sweeney of about 150 cases for the week. The largest recent transaction is doubtless the sale of all the damaged tobacco held in the Equity pools in the State, amounting to several hundred cases.

A few days of casing weather during the week gave growers another opportunity to remove their hanging tobacco, but a cold wave following closely after has interfered with stripping. Deliveries are now being made very plentifully and warehouse handling is in full swing at the packing points.

Shipments: 1,605 cases.—Reporter.

—The Alpha Cigar Manufacturing Co. has been incorporated at Augusta, Me., with a capital of $500,000. President, R. S. Buzzell; Treasurer, A. M. Curries; Clerk, C. L. Andrews—all of Augusta.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,

Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK

Manufacturer of

Fine Havana Hand-Made CIGARS

No. 821 Lake Street

LANCASTER, PA.

Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902

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SUCCESSORS TO

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High Grade Seed and Havana

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Manufacturers of Cigars For Jobbing Trade Only

For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited

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W. H. RAAB & SONS,

MANUFACTURERS OF

High Grade Cigars.

LA CUBANA CIGAR FACTORY No. 463

CAPACITY 75,000 PER DAY

ESTABLISHED 1871.

DALLASTOWN, PA.

American Protectorate

A Choice 5c. Cigar

Handsomely Packed and put up in Several Popular Shapes and Sizes

Manufactured by

Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge Cigar Box Factory

CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS

J. FRANK BOWMAN

Cigar Manufacturers' SUPPLIES of All Kinds

515--517 North Cherry St.

LANCASTER, PA.

Daily Capacity: Five Thousand Boxes

FRIES & BRO.

92 Reade St., NEW YORK

The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .

WORLD-RENOWNED

SPANISH BETUNS

Only Non-Evaporating

Cigar and Tobacco Flavors

SWEETENERS, ETC.

Sample Free The Most Popular Flavor since 1858 Please Write for Them.

Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS 312-316 E. 23RD ST. SAMPLES & PRICES FURNISHED UPON APPLICATION

IN STOCK AND TO ORDER Krueger & Braun NEW YORK CIGAR LABELS AND BANDS

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PRINTERS OF ARTISTIC CIGAR LABELS.

Sheip & Vandegrift Inc. MANUFACTURERS

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WRITE FOR SAMPLES AND RIBBON PRICES.

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CIGAR BOXES

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YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
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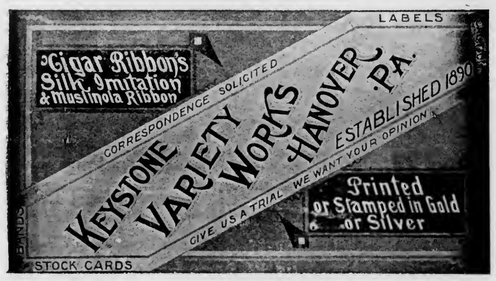
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed Labels

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

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Cigar Boxes and Cases
R. F. D. No. 3
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Cigar Boxes and Shipping Cases
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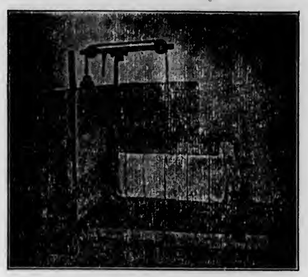
PATENTED MARCH 9, 1897



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Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
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JOHN A. SAUL
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METAL EMBOSSED LABELS METAL PRINTED LABELS
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H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUPERIOR TO SUMATRA

That is the verdict of leaf dealers and cigar manufacturers who have examined our fancy

Light Prime Florida Wrappers

OF THE **1908** CROP

Grown on our own plantations at Quincy, Fla., as fine as nature and care can produce in

QUALITY, COLOR, YIELD and BURN

Lichtenstein Florida Tobacco Co.

Plantation: Quincy, Fla. Main Office and Salesrooms: 131 Water St., New York. Branch: York, Pa.

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

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178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. L. Wallick, York, Pa.

Clean as the food you Eat
Vesper
CIGAR
5¢

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St. NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 3 PHILADELPHIA, JANUARY 20, 1909 One Dollar the Year

UNION CIGARMAKERS UNEASY

Increased Agitation for Higher Wage Scale.

Union cigarmakers in Pennsylvania are preparing to demand an increase in wages, according to Organizer E. E. Greenawalt, of the Cigarmakers' International Union. He has been conducting a vigorous campaign of organization, and claims to have materially strengthened the union. The demand will provide for an increase and a more uniform rate of wages. "There must come a readjustment of wages in the First and Ninth Internal Revenue districts of Pennsylvania," said Mr. Greenawalt. "There are upward of 30,000 men, women and children employed in the cigar industry of Pennsylvania, and the report of the State bureau of industrial statistics shows the average wage received by men is about $8 a week. That of women about $5 per week. The children get from $2 to $3 per week.

"The fact that the wages of the cigarmakers in Pennsylvania are considerably lower than those received by their fellow-craftsmen in other States for similar grades of work encourages the belief that manufacturers here will favorably consider the demands of their employes, and will be willing to grant a reasonable increase in the rate per 1,000 for making cigars."

LOUISVILLE LEAF EXCHANGE

Holds Annual Meeting and Re-Elects Old Officers.

Louisville, Ky., Jan. 14.

At the annual meeting of the Louisville Leaf Tobacco Exchange all the present officers were re-elected, as follows:

President, W. O. Head; First Vice President, F. G. Harpring; Second Vice President, C. G. Peper; Secretary, R. B. Green, and Treasurer, F. W. H. Hahn.

Executive Committee—A. P. Barnard, Laban Phelps, H. T. Larimore, warehousemen; F. G. Harpring, F. W. H. Hahn, Joseph A. Robinson, buyers.

Arbitration Committee—George C. Turner, J. C. Bright, Charles A. Bridges, Charles D. Campbell, S. P. Owen, W. D. Collins.

By-Laws Committee—J. G. Henry, E. S. Rees, Elam Perkins, Charles G. Peper, J. D. Shouse, G. O. Tuck.

Reclamation Committee—J. C. Stone, J. C. Bright, H. T. Larimore, W. G. Bridges, J. F. Dannenhold, N. C. Shouse, W. R. Hampton, Frank Sutton.

Quotation Committee—Laban Phelps, A. P. Barnard, F. G. Harpring, F. W. H. Hahn, R. B. Green.

Sales Committee—Henry Andersen, J. A. Robinson, R. B. Green.

Storage Committee—W. G. Bridges, W. D. Major.

—The Pfoutz & Schwartz Co., of Chicago, to deal in cigars, has been incorporated with a nominal capital stock of $1,000, by Benj. J. Samuels, P. J. Murphy and W. Rufus Kendall.

Government's Report on 1908 Tobacco

The January number of the "Crop Reporter," published under authority of the Secretary of Agriculture, gave the following report of the 1908 crop of tobacco in the United States, compiled from reports to the Department of Agriculture up to December 20, 1908:

TOBACCO CROP BY TYPES.

The following table shows, by types, the estimated production of the 1908 tobacco crop, the percentage marketed up to December 20, and the average farm value on December 1, 1908 and 1907:

Type and District.	Production 1908	Farm Price Dec. 1 1908	Farm Price Dec. 1 1907	Marketed to Dec. 20 1908	Marketed to Dec. 20 1907
Cigar Type.	Pounds.	Cents per lb.		Per Cent.	
New England	31,194,320	16.6	....	23	2
New York	7,257,975	9.5	....	3	2
Pennsylvania	39,008,000	10.5	....	6	0
Ohio—Miami Valley	25,500,000	9.5	....	0	0
Wisconsin	39,550,000	10.0	....	4	0
Georgia and Florida	8,274,375	35.0	43.5	91	97
Texas	2,400,000	25.0	30.0	..	..
Chewing, Smoking, Snuff and Export					
Burley District	35,000,000	16.5	11.0	51	8
Dark Dist'ts of Kentucky & Tennessee;					
Paducah District	60,000,000	7.9	9.0	6	15
Stemming or Henderson District	70,000,000	7.7	8.0	7	21
Upper Green River District	20,000,000	8.2	7.9	58	63
Upper Cumberland District	10,000,000	8.4	8.0	64	43
Clarksville and Hopkinsville Dist.	72,000,000	9.4	10.0	3	11
Virginia Sun-Cured District	8,000,000	8.9	8.5	31	25
Virginia Dark District	57,000,000	8.3	8.0	43	31
Bright Yellow District:					
Old Belt—Virginia and N. Carolina	114,000,000	10.3	11.0	69	53
New Belt—Eastern North Carolina and South Carolina	94,000,000	10.5	10.5	93	88
Maryland and Eastern Ohio Export	20,000,000	7.5	6.5	13	0
Perique—Louisiana	86,700	32.0	28.0	..	0
Scattering	4,790,010	....	....	..	..

THE CIGAR TYPES.

NEW ENGLAND.

Weather conditions have been favorable for handling tobacco, and most of it has been taken from the poles and put in the bundle. A large part of the crop has been contracted for at an average price of 16.6 cents per pound, which is about 5 cents higher than last year. The quality is better than last year, though not so good as hoped for earlier in the season, as the cured leaves show more white veins and uneven colors than was expected. About 23 per cent had been delivered up to December 20, as compared with 2 per cent a year ago.

NEW YORK.

With unfavorable weather for handling tobacco, only a small per cent has been taken from the poles and about 3 per cent delivered to market. The small amount contracted for indicates a price of 9.5 cents per pound, which is 3.5 cents higher than last year. The quality is better than last year, but not so good as was expected when the crop went into the sheds, on account of dry weather at curing time. While the color is fairly good, some white veins are showing up in the cured leaves.

PENNSYLVANIA.

On account of unfavorable handling weather until late in December, very little tobacco has been taken from the poles and stripped. About 6 per cent had been marketed up to December 20. Quality is reported to be a little better than last year, but the crops are very similar in that they consisted mostly of filler grades with few wrappers or binders. There is some complaint of molded tips, but only a small quantity is thought to be damaged. Most of the crop has been sold at an average price of 10.5 cents per pound, as compared with 7.5 cents last year.

OHIO—MIAMI VALLEY.

Most of the crop, on account of the dry weather, was still hanging in the sheds, and none had been delivered to market on December 20. Quality is much inferior to that of last year because of dry weather during the growing and curing season. A small per cent has been contracted for, and a price of 9.5 cents per pound paid, which is nearly 2 cents higher than a year ago.

WISCONSIN.

It is not customary to deliver much tobacco in this State before December 20, and only about 4 per cent of this crop has been marketed. Quality is better than last year and there will be a larger per cent of binders, but the quality is inferior and the per cent of binders less than would have been the case under favorable conditions during the growing season. The average price is 10 cents per pound, as compared with 6.5 cents a year ago.

GEORGIA AND FLORIDA.

About 91 per cent of the crop in this district has been marketed. Delivery usually begins in July or August and is

(Concluded on page 16)

GOOD BUSINESS IN TAMPA

For This Season of Year. About 80 Per Cent of Forces Employed at Stachelberg's.

Tampa, Fla., Jan. 14.

With stock taking over and the holidays a thing of the past cigar manufacturers are now busily engaged in making up stock for the spring trade, and as a result of this all of the regular cigarmakers in the city are practically afforded employment. Edward Stachelberg stated that the big Stachelberg factory is now running with about eighty per cent of the large force employed before the holidays.

"I expect that within thirty days all of the factories in the city will be running with full force," said Mr. Stachelberg, "and I believe that now, as all political matters are settled and the question of tariff on tobacco is practically settled that the cigar business will resume its normal state and we will have all we can do to supply the trade with clear Havana Tampa-made cigars."

Mr. Stachelberg said that while the sale of Tampa made cigars in Cuba is slow for the present, that they are still on sale there, and that he expects in the future that they will be very much sought after by Americans visiting that country.

Fire which was discovered at one o'clock this morning, consumed the large frame building on Frances avenue, in West Tampa, owned and occupied by George Themelis, who conducted a cigarette factory. Mr. Themelis had just opened a branch store and factory at Tampa and Lafayette streets and had placed considerable stock in the new place, but there was a great quantity of fine tobacco in the building which was consumed.

LEAF MEN TO GIVE BANQUET

At the Grand Hotel, Janesville, Wis., on January 23.

Janesville, Wis., Jan. 14.

Local members of the Leaf Tobacco Dealers' Association will banquet at the Grand Hotel on the evening of January 23.

At a meeting of the association members held at Green's warehouse a committee was appointed to draw up a set of resolutions to be forwarded to Washington protesting against any change being made in the tariff in relation to imported tobacco.

Hotel Fire Destroyed Cigar House

Webster City, Ia., Jan. 12.

The Wilson Hotel building sustained a $10,000 fire loss last week, the loss being equally divided between the hotel and W. B. Kearns, wholesale and retail cigar distributor, who occupied the south annex.

The guests escaped in light attire without injuries. Both losses are fully covered by insurance.

E. A. CÁLVES & CO. <C> **HAVANA, 123 North Third Street**
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
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VUELTA ARRIBA
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301 & 303 North 3rd St.
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LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

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VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

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Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
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HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

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L. KRUPPENBACH
IMPORTER OF HAVANA SUMATRA
DEALER IN LEAF TOBACCO
PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

THEIR SOUTHERN BRANCH

Best & Russell Co. Incorporate Their Tennessee Branch.

Memphis, Tenn., Jan. 14.

Following announcement of the selection of Memphis as headquarters for their Southern operations, application was made for a charter for Best & Russell Co. as a Tennessee corporation. Best & Russell Co. is already incorporated under the laws of Illinois, but desiring to maintain their Southern office as a separate institution, they will incorporate here as a Tennessee institution. They will engage in the manufacture and sale of cigars, tobacco and smokers' articles.

Application for a charter was made through Bacon & Stickley, lawyers, the incorporators named being W. J. Bacon, R. H. Stickley, J. Monroe Williamson, George H. Glascock and S. L. Sparks. The capital stock is placed at $200,000.

The Best & Russell Co. has already leased the old Chickasaw Guards armory, on South Second street, near Union avenue, and work of remodeling it for occupancy will begin soon.

BUSY MINNESOTA FACTORY

Reaches Highest Record in Fifteen Years.

St. Cloud, Minn., Jan. 13.

A million and a half of cigars is the record of the Julius Adams cigar factory for the close of the fifteenth year in the business. There are now on the pay roll of the Adams factory 41 people who together draw the sum of $500 every week, making a total of $26,000 in the past year.

Fifteen years ago Mr. Adams started in business with only one boy to do the stripping. At that time his factory was above DeLeo's barber shop on St. Germain street, the rooms over the present Grill Cafe. Since then his business has steadily increased until it has reached its present proportions. The cigars made at this establishment are sold all over the northern half of the State of Minnesota and in many places in North and South Dakota as well as Montana.

NEW MEMPHIS BUILDING.

Contract Awarded for American Snuff Co.'s New Plant.

Memphis, Tenn., Jan. 12.

A building permit was issued yesterday to the Acme Construction Company of Cincinnati for the construction of a four-story factory building at Keel street and the I. C. tracks, to cost $51,000.

This is the American Snuff Company's factory, and it is reported that the company has purchased several adjoining lots, on which will be built a number of small buildings that will cost about $20,000 and will be used for various purposes.

The new building will be of re-enforced concrete and strictly fire-proof throughout. The entire cost, after the machinery is installed, it is estimated, will be in the neighborhood of $75,000. The factory will give employment to over 300 men and women.

It is stated that Memphis will eventually become the general distributing point for the American Snuff Company's business in the South and Southwest. That is, all traveling men will report to this point instead of to Richmond and New York.

The building will be completed within 90 days and 30 days later it will be running with a full force.

SUCCESSFUL MISSOURI CO.

Pays a Cash Dividend of Twenty Per Cent.

Chillicothe, Mo., Jan. 12.

The stockholders of the Crown Cigar Company held a meeting in the manager's office at the factory Monday evening and elected P. D. Kitt, J. R. Wilson and W. D. Wilson, directors. James R. Wilson was re-elected President and Manager of the company and W. D. Wilson Secretary and Salesman.

At this meeting a 20 per cent. cash dividend was declared on the capital stock.

The Crown Cigar factory is one of the leading factories in the State. The past year was one of the most prosperous since the factory was established in 1879.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGAREITE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

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BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

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Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

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Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of Sumatra and Havana

Packers and Exporters of and Dealers in Leaf Tobacco

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Good Opening of the New Year in Havana.

Additional Arrivals of American Buyers Give Promise of Continued Activity in the Leaf Market. Fears of Drought Have Now Been Averted by Copious Rains. Statistics of Cuba's Tobacco Crop for the Past Year.

Special Correspondence of The Tobacco World.)

Havana, Cuba, January 9, 1909.

The new year has opened well, as more American buyers have arrived to keep our market active and it has rained in the heart of the Vuelta Abajo. Judging by the number of rainy days in Havana last week it almost looked as if we had entered the rainy season, but perhaps the seismic disturbances in many countries have changed our atmospheric conditions. A continuance of wet weather at this season will do untold harm, not alone to the nearly matured tobacco plants, but also by interrupting the grinding of sugar cane. Transactions last week were not heavy, but widely distributed, with prices ruling firm, particularly for Remedios tobacco.

I would call attention to the annexed statistical figures of the product of the 1908 crop, which will show that the weekly reported sales were rather short or too low, or that some people, for reasons of their own, refused to have any light shed upon their operations. To get at the exact amount of present holdings in our market we should need government interference, as some people will declare their stocks too high, and others too low, but the figures were taken by competent judges, who almost agreed, therefore they may be considered correct for all practical purposes. In getting at the figures for the whole crop of the island of Cuba, as well as what properly belonged to the 1907 crop, several estimates had to be made use of, so in case any error should be disclosed later on the indulgence of my readers is desired.

Sales

up to January 9th total 3,800 bales, divided between Vuelta Abajo 950, Partido 450 and Remedios 2,400 bales.

American buyers have purchased 3,000 bales, exporters for Europe 600 and local manufacturers 200 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,217	bales
To Europe	1,299	"
To South America	255	"
Total	6,771	"

Buyers Come and Go.

Arrivals:—Jacob Labe, of Benjamin Labe & Sons, Philadelphia; M. Herzog, of P. Dennerlein & Co., and Charles Landau, representative of the H. Upmann factory, New York; Aug. Kuttnauer, of Rothschild. Sons & Co., Chicago; Angel L. Cuesta, of Cuesta Rey & Co., Tampa.

Returned:—Pepin Rodriguez, of the Romeo y Julieta factory, Pablo Quadreny, of La Escepcion factory, Max Stern, of Sylvester & Stern, New York and Havana.

Departures:—Louis and Alex. Goldschmidt, for New York.

Havana Cigar Manufacturers

have commenced the new year with great hopes that the next Congress will ratify the reciprocity treaty between the United States and Cuba in a liberal spirit by granting a heavier reduction from the Dingley tariff schedule. They also look for a general revival in our exports to Europe and other countries, as the abnormal conditions of last year have passed away, to a large extent at least. It is too early to look for an immediate resumption of large orders, but the forerunners are evidently appearing already.

H. Upmann & Co. shipped 350,000 cigars last week.

Sol is fairly busy now upon orders from the principal consuming countries.

Buying, Selling and Other Notes of Interest.

Jacob Labe, who arrived here last Wednesday by the steamer Havana, is a hustler from the word go, as he lost

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box ■■

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SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" (Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

no time and went direct from the dock to the different tobacco warehouses. Knowing exactly what his customers want and being an excellent judge of leaf tobacco he acts quickly in spotting his styles. Owing to is hopen, straightforward manner most dealers here are anxious to do business with him, shading their figures to the utmost point, and thus Don Jacobo usually manages to buy as low, if not lower, than the shrewdest leaf importer in the United States. The customers of Benjamin Labe & Sons can rest assured that they can buy the best kinds of Havana tobacco as reasonable, if not actually lower, than any other house will be able to offer to them. Don Jacobo's purchases may sum up to 1,000 bales or more this time.

Sobrinos de A. Gonzalez were heavy sellers again, as they closed transactions summing up 1,300 bales of all kinds of leaf tobacco.

Joseph Mendelsohn and Louis Bornemann were likewise hustlers in our market and could be seen in many warehouses registering tobacco.

Rodriguez Bautista & Co. disposed of 300 bales of Vuelta Abajo and Remedios during the past week.

M. Herzog reports having purchased 600 bales of leaf.

Muniz Hnos. & Co. closed out 200 bales of Remedios.

Howard Friend, being on his maiden trip, is acting with great caution in accumulating his supplies for the Friend Leaf Tobacco Co., but as he is an excellent judge of Havana tobacco he is bound to accomplish his object. It is said that he has purchased some 300 bales so far.

RECEIPTS FROM THE COUNTRY.

From Jan. 1 to Jan. 9, 1909:

Vuelta Abajo	920 bales
Semi Vuelta	145 "
Partido	170 "
Remedios	1,814 "
Santiago de Cuba	347 "
Total	3,396 bales

(See page 15 for Statistical Report.)

Badger State Notes.

Edgerton, Wis., Jan. 15.

W. S. Brill is making a circuit of his outside packing points this week.

L. Weil and son, Dick, of New York, arrived Monday for a short stay in this market.

L. P. Sutter, of Chicago, has been looking after business in the Wisconsin field this week.

August Eisenlohr, of Eisenlohr Bros., Philadelphia, arrived Wednesday for a short stay in this market.

Nathan Bijur, of New York, dropped off in this market for a short stay Thursday while enroute from the Vernon county district to his home.

Henry Miller, a retired tobacco dealer, well known throughout the State, died at his home in Milwaukee Wednesday, after a few days' illness, aged 64 years.

F. J. Collman, representing Rose & Wobbe, New York dealers, has leased the basement of Warehouse No. 12 for sorting purposes but will continue to use No. 9 for storage.—Reporter.

CABLE ADDRESS "CALDA" TELEPHONE 6087

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

To Manufacturers of

HIGH GRADE SEED & HAVANA CIGARS

The **1908 Santa Clara Crop** contains

Some of THE FINEST Tobacco

for Seed and Havana Cigars ever smoked.

We Have Some of the Finest.

Call or write for Samples, both Stripped and Unstripped.

HAMBURGER BROS. & CO.

Stripping Department, 190 Gervasio Street, Havana, Cuba.

Importers of Havana, 228 Pearl Street, New York, N. Y.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, January 19.

New York Leaf Market.

The leaf tobacco market is gradually getting into a state of increased activity, although the progress thus far made was not as rapid as was expected at the beginning of the present year. Reports coming in from the various cigar manufacturing centres are rather encouraging and indicate that there is good reason to believe that the leaf trade must necessarily also participate in greater activity ere long, and there seems to exist a general feeling of confidence in the entire trade. Florida tobaccos have been the most active of all domestic tobaccos, and a goodly proportion of the new goods have already been placed by the more active houses carrying this line.

Sumatra leaf has been moving at a moderately steady rate, and the volume of business, while not approaching the point of remarkability, has, nevertheless, been of sufficient amount to be noticeable. Orders have been received by some of the importing houses from country sections at a surprisingly good rate.

The Havana tobacco market has been steady, and tradesmen were much cheered by the news that the island was having copious rains which will promote the growth of the new crop, which is being looked forward to with much interest.

• • •

The Cigar Manufacturers.

The cigar manufacturers are starting out this year in fairly good shape, and the volume of business they are doing this month will in all probability exceed that of last year, which, while it would not be saying a great deal, is noticeable all the same, from the fact that larger forces of employes are at work now than there were last year at this time. In fact a goodly number of factories have resumed operations with full complements of hands and others with at least three-quarters of their capacity.

Road men are just beginning their active work. As yet it is a little too early to make any prediction, but indications all point to their greater success. That they are so far meeting with encouragement is plainly evident from the nature of the correspondence which is reaching factory headquarters.

• • •

President Duke's New Residence.

The palatial residence of H. H. Cook, at the northeast corner of Fifth avenue and Seventy eighth street, has been purchased by James B. Duke, President of the American Tobacco Co., at a consideration that is said to have been in the neighborhood of $1,500,000. The building is a five story white marble and sandstone dwelling, occupying a site which overlooks Central Park. But under Mr. Duke's ownership the interior of the building is to be entirely remodeled, and an extension is to be added on the Seventy-eighth street side of the property. It is in close proximity to the residences of Payne Whitney and H. H. Rodgers, of the Standard Oil Co., while B. N. Duke, a brother of the President of the American Tobacco Co., has a handsome residence at the southeast corner of Eighty-ninth street and Fifth avenue.

• • •

E. M. Schwarz & Co. Incorporate.

The cigar manufacturing firm of E M. Schwarz & Co., which is among the largest and most successful cigar manufacturing establishments in this city, has been incorporated with a capital stock of $1,000,000. The incorporators were L. Cohn, D. Emil Klein and W. F. Ashley, Jr., the latter being an attache of the law offices of Wise & Lichtenstein, in which offices all the details of the big company are being attended to.

The incorporation of the firm of E. M. Schwarz & Co. will not materially affect the personnel of the firm, but is designed to bring about the easier perpetuation of the business which has grown to immense proportions. Since the death of E. M. Schwarz, the founder of the business, D. Emil Klein, a brother-in law of the deceased manufacturer, was among the most active members of the firm, and he will continue in a very active capacity with the new company, as will also several of the present able assistants.

The factory will be continued at the present quarters at Seventy-third street and Second avenue, and the business will in all probability be greatly expanded.

• • •

Cobb's Successor Elected.

At a directors' meeting of the American Tobacco Co., held recently, Thomas J. Maloney was elected a Vice President for the unexpired term left vacant through the resignation of J. B. Cobb. Mr. Maloney is now President of the Lorillard branch of the American Co., and has held that position for a number of years past.

• • •

Death of Henry Isaacs.

Henry Isaacs, a popular salesman with Simon Batt & Co., manufacturers of clear Havana cigars, died last week at his home, 505 West 124th street, after an illness of six months due to a throat affection. Mr. Isaacs was a nephew of Simon Batt, and is survived by a widowed mother and two sisters.

He had been connected with the cigar trade only a comparatively short time, but had already made a host of friends in the trade, by all of whom he was greatly respected. He had not been on the road for the past six months owing to his illness.

Vallens Co. Again Organized.

Eugene Vallens & Co. has been incorporated at Albany, with a capital of $100,000. The incorporators are Grover C. Dula, A. B. Davis and George P. Stacy, of No. 111 Fifth avenue. This is in thorough conformity with the plans adopted some time since by the American Cigar Co. of individualizing the various factories by specific heads, and the news of the rejuvenating of the house of Eugene Vallens & Co. therefore comes as no particular surprise.

The original firm of Eugene Vallens & Co., of Chicago, was one of the most widely known houses in the clear Havana trade in the country, and under the direction of Mr. Vallens it acquired its illustrious success. It is now announced that Mr. Vallens would again actively enter the trade, having been practically retired for the past ten years. A factory building is said to have been secured on West Broadway, in the vicinity of the former New York office of Eugene Vallens & Co., and Mr. Vallens will be again at the head of the Vallens house.

Salvador Rodriguez Incorporates.

The clear Havana cigar firm of Salvador Rodriguez has been incorporated in New York, to grow and treat tobacco and manufacture cigars, with a capital of $250,000. The incorporators named in the papers filed are John J. Donavan, Noah A. Stancliffe and Frederick P. Whitaker, of 165 Broadway, New York.

• • •

A Night Off for Tobacco Men.

A social affair which many of the younger element in the leaf market attended proved a great success The party first attended a performance at the Empire Theater where they occupied two boxes. The play, "What Every Woman Knows," in which Maude Adams was the star, was thoroughly enjoyed. After the show a supper and dance at the Hotel Astor was next in order and it was early in the morning when the members of the party took their taxi-cabs homeward. Those who attended were: Miss Ruth Berger and Mr. Harry S. Loewenthal, Miss Phoebe Schaverin and Mr. Ben. Loewenthal, Miss Lillian Mendelsohn and Mr. Grover Mendelsohn, Miss Alice Gumport and Mr. Ben. Gumport, Miss Helen Citron and Mr. Harry Mendelsohn, Miss Paula Josephson and Mr. Jerome Mayer, Miss Emma Israelson and Mr. Norman Greenberger, Miss Leah Mendelsohn and Mr. Mel. Schroder.

• • •

Trade Notes.

W. S. Conrad, the well known cigar jobber of St. Paul, was a visitor in this city last week.

Julius Shack, formerly Canadian representative with H. Duys & Co., has connected himself with the Sumatra importing firm of F. & E. Cranz.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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PHILADELPHIA, JANUARY 20, 1909

THE LOCAL TOBACCO NEWS

The Philadelphia leaf market again shows some improvement this week, and the aggregate of the business for the month of January thus far is a very favorable contrast with that of the corresponding month of last year. It cannot be pointed out that many actually large sales have been consummated this month, but numerous fair sized transactions have occurred, which brought the volume of business up to a good amount, if, indeed, it is not about the ordinary normal figure. The number of visitors from out of town points is increasing, and consequently the amount of business done is growing larger. Present market conditions do not indicate that there has been a great amount of specializing in any particular type of domestic leaf, but, on the other hand, all varieties have had some call.

In Sumatra leaf there was a normal and wholesome trading, and in Havana tobacco there is no change of note, either in price of leaf or the character of the offerings.

Prospects with the cigar manufacturers seem to be good genreally, and the amount of business done shows a gradual and steady gain. Indications are all favorable for a good, if not actually a lively, Spring trade. There is at hand a practical substantiation of this assertion. We refer to the rather magnificent orders which are coming in from road men, and which are of such a character that we cannot fail to see encouragement in them, and as a result a majority of the larger factories are now sufficiently well supplied with orders and of a volume which warrants operations on full time. The month of December has left a well-defined ear mark in so far as it was a period during which the production of cigars in this district surpassed the output of the corresponding month of the previous year. That turn has been successfully made and we are safe in leaving it to the energy of the trade at large to keep up the pace now set.

There is again much activity at all the leading warehouses, and large quantities of the new crops are now coming in each week, and the force of employes is being constantly increased.

There was a report circulated here early last week which was to the effect that a very large sale of leaf tobacco had been consummated by one of the largest packing houses in this county, but it could not be confirmed. It is believed that there has been a deal of much consequence pencing for some time, but that it has not been fully consummated is also the general belief.

E. L. Nissly, of Florin, Pa., has secured an additional warehouse in this city in the rear of Centre Square, which was for a time occupied by Engle & Son, and which Mr. Nissly will use for packing purposes this year.

The writer last week had the pleasure of a trip of inspection through the new warehouse of John F. Brimmer & Son, at 226 North Prince street, better known as the Harnish Warehouse, which is practically a complete new building, containing all the modern improvements which it is possible to obtain, including electric elevator, etc. In its appointment it is almost perfection, exceptionally well lighted, and equipped with resweating rooms, a spacious basement for assorting and packing, as well as ample storage capacity for the new goods coming in.

It is a three story brick structure, with a frontage of 32 feet on Prince street and extending through to a rear street, a depth of 168 feet. The several floors are used for the storage of tobacco of different year's growth, so that any desired lot can be easily gotten at.

On the ground floor front there is a suite of two nicely furnished offices, one room being used for a general reception and accounting office, while the other has been made a private office. These are equipped with stationary wash stands and lavatories, and are about as comfortable as they could possibly be made.

John F. Brimmer, the head of the firm, recently admitted his son, John R., to an interest in the business, and the firm name was made John F. Brimmer & Son. In addition to this they have also engaged traveling representatives for this year. One of their salesmen is Harrison G. Shirk, a tobacco man of this city, and a man of wide experience in the business. Mr. Shirk is now covering the West.

A new Florida tobacco firm has recently opened headquarters in this city, and has made their offices and taken warehouse facilities with Milton H. Ranck at Duke and Chestnut streets. The firm is Mitchell & Ottinger, who came here from Quincy, Fla., and who are both thoroughly familiar with the tobacco industry of Florida. The firm consists of T. W. Mitchell and S. M. Ottinger. Mr. Ottinger is a son of the pioneer tobacco raiser of Florida, and was practically brought up in the business. Both are young men, vigorous and energetic, who realized that this section of the country afforded opportunities for development that were more attractive than some other sections, and they are being heartily received by the trade in this State. It is but a short time since they opened office headquarters here, but they are now receiving a large and complete line of goods from the Quincy warehouses, and will forthwith be in a position to show some very attractive lines of the most desirable goods that Florida has yet produced.

Ever since the first of the year there has been continued activity with the firm of John F. Heiland & Co. Not only have their lines of seed leaf been a pulling factor, but a very extensive trade has also been done by them on the Florida tobaccos which they are handling, and which are supplied from the warehouses of Taussig & Co., of New York and Chicago. Their business has been growing to such an extent that an increased office force has been found desirable. They have therefore added the services of Allen Fry, a son of P. W. Fry, well known in the cigar trade. Young Fry is an accomplished office assistant, and his work is greatly relieving the firm of the many details of the office and enabling them to devote all their energy and time to the needs of their patrons in keeping their wants satisfactorily supplied.

Quite a scare was precipitated here last week when it was announced that the big plant of the Federal Cigar Co. had been closed down for an indefinite period of time. Inquiry, however, revealed the fact that it was not nearly as bad as it was pictured by the daily press, that the new order of things affected only certain departments, and for probably a short time only, during which certain changes which have been for some time contemplated can be made, after which the usual force heretofore employed would again find ample work.

The Sherts Cigar Co. has been organized here by M. H. Bare and J. E. Sherts, both of whom, until a year or more ago, had been prominently identified with the cigar trade of this city. They have secured factory facilities on East Grant street near Duke, and the building is being thoroughly remodeled for their particular needs. They will soon place on the market a new line of nickel and ten cent goods. Both members of this firm were formerly identified with the old firm of J. E. Sherts & Co.

W. H. McLaughlin & Son, are now engaged in putting up a packing of Pennsylvania leaf at their new warehouses on North Prince street, which premises were formerly occupied by I. H. Weaver.

L. Levinson, a young and energetic advertising novelty salesman, has been recently circulating among the cigar trade of this section in the interest of the C. H. Thompson Calendar Co. and Robert Hartman Co., makers of card board signs of all kinds, both New York houses. Levinson has been showing attractive lines, and his initial trip for the new year was gratifyingly successful.

Michael Shue has been prosecuted before Justice C. H. Zeller, of Mt. Joy, for larceny, Jacob Gephart lost five bales of tobacco and John Young two. The stolen tobacco, it is alleged, was sold by Shue to Charles W. Bitner. The parties missed their tobacco, traced it to Shue's possession and they were at the warehouse when he delivered it.

The A. B. Hess Cigar Co. has this year started their several salesmen on the road with a complete line of new samples, among which are several new creations of cigar productions from this city. Orders at this writing were beginning to arrive in goodly numbers and a specially strong demand was found for their leading brands of five and ten cent goods. Indications are that the business this year with this factory will exceed by far the output of last year, and if January is any indication it will be simply distanced.

The general outlook for the cigar trade is brightening gradually, and notwithstanding the fact that the output of the entire Ninth District was far behind during the year 1908, as compared with that of 1907, several of the factories in this section actually ran ahead of their 1907 output during last year.

BRIGHTENING IN LANCASTER.

No Special Activity in the Leaf Market, but a Good Many Cases were Sold in the Aggregate.

Lancaster, Pa., Jan. 18.

The leaf tobacco market has not been specially brisk during the past week, and yet the aggregate of the business done amoutned to a considerable number of cases. The transactions were largely in small lots. Inquiry was fairly strong and prices remain unchanged.

QUIET TRADE IN BOSTON.

Regarded as the Usual Post-Holiday Lull and All are Hopeful.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Jan. 18.

The usual lull after the holidays has struck this section, and jobbers and retailers alike report the past week's business as being very quiet. The newspaper reports of conditions in other parts of the country are very encouraging and our merchants are confident of an exceptionally good Spring trade.

H. Traiser & Co., the large local cigar manufacturers, are starting in today manufacturing cigars again. This factory has had lots of trouble with the Union, and at a meeting of the Union last week at which members of the firm of H. Traiser & Co. were present, the Union voted against a reduction in the schedule of prices.

George W. Lord, manager of Woodward's cigar department, has notified his customers that henceforth the retail price of the J. A. cigar is 8 cents straight, an advance of one cent. It is expected that many of the other cut-price druggists will follow suit. George has been very active of late with the fire department, of which he is also a member. Your correspondent was shown a number of photos of Mr. Lord in his uniform.

At Metcalf & Co.'s Tremont street store George Finn reports a good trade for this season of the year. Their new 5 cent straight invincible, R. B. Special, has already made many friends.

Jack Dubreuil was in town Saturday introducing the Khedivial Co.'s new 5 cent brand, Turkish Whiffs. Lawrence J. Ryan (Khedivial Co.) has reached here and will remain a few weeks selling only the Lord Baltimore, a 25 cent package.

The old reliable Mount Vernon Cigar Mfg. Co., of Seven Valley, Pa., has opened a branch establishment for jobbing and retailing cigars and tobacco at 144 State street, Boston. An invitation has been extended by them to the entire trade to give them a call and inspect their line of goods. The establishment is in direct charge of W. S. Gladfelter, who is giving the closest possible attention to the requirements of the Eastern trade from the local branch office.

Sam. H. Kitsis, formerly with the Turco American Tobacco Co., has accepted a position with the Khedivial Co. and will begin working today.

Jack Warsowe, the comedian salesman of the Khedivial Co., is pushing the sale of the Alma cigarettes, while Al. Soloway is calling on the trade in Springfield and Westfield this week.

R. D. Carnes (Ware-Kramer Tobacco Co.) has returned from a trip down East. Mr. Carnes reports a steadily increasing sale on their Lynnhaven cigarettes with good prospects for a big Spring trade. Joe Rogers, who has been calling on the city and nearby trade, is also making good.

L. Shapiro (Nestor Gianacles Co.) worked Providence this week with good results. The new gratis deal on Nestor is taking big here; many of our smaller jobbing firms are ordering in not less than 25,000 lots.

Ben Ali.

United Stores in Kalamazoo.

Kalamazoo, Mich., Jan. 14.

There is a rumor current in this city that the United Cigar Stores Company is about to invade Kalamazoo and locate one of its branches here. While the matter is not as yet settled a deal is now on that may result in the sale of the stand occupied by R. Rosenthal, formerly "Whitey" Kools' place, on West Main street. Parties in the negotiations are very quiet about the matter, but it is expected that this week will see some definite action taken one way or another.

—The Mansfield Cigar Co., of East Orange, N. J., is a recent corporation organized with a capital stock of $10,000, by I. R. Mansfield, W. W. Reid and Charles Rosin.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

PORTUONDO
Juan F. Portuondo founded our business in 1869.
When a brand stands unbroken from Maine to California for forty years, there must be something in it.
Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

BILLY POSSUM. 16,950

For cigars, cigarettes, cheroots and stogies. Registered January 12, 1909, at 9 a m, by Warren Beck & Bro., York, Pa.

QUAKER QUEEN. 16,951

For cigars, cigarettes, chewing and smoking tobacco. Registered January 13, 1909. at 9 a m, by the Federal Cigar Co., New York.

LOS RAMOS. 16,952

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

BEANPOT. 16,953

For cigars, cigarettes, chewing and smoking tobacco. Registered January 13, 1909, at 9 a m, by the Pivot Cigar Co., Boston, Mass.

BOSTON PILOT. 16,954

For cigars, cigarettes, chewing and smoking tobacco. Registered January 13, 1909. at 9 a m, by the Pivot Cigar Co., Boston, Mass.

CHISWIC. 16,955

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 13, 1909, at 9 a m, by the American Lithographic Co., New York.

PHILADELPHIA CLUB. 16,956

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 13, 1909, at 9 a m, by Gumpert Bros., Philadelphia. A re registration.

ROYAL LORD. 16,957

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by Kreuger & Braun, New York.

JUDGE RUSSELL. 16,958

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by the El Donora Cigar Co., New York.

LORD RUSSELL. 16,959

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by the El Donora Cigar Co., New York. A re-registration.

SAN LAZO. 16,960

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by Joseph Knecht, Cincinnati, O.

SAN DINAS. 16,961

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by Joseph Knecht, Cincinnati, O.

SAN DIMAS. 16,962

For cigars, cigarettes and cheroots. Registered January 13, 1909, at 9 a m, by Joseph Knecht, Cincinnati, O.

TOLEDO CARNIVAL. 16,963

For cigars. Registered January 14, 1909, at 9 a m, by the Walding-Kinnan & Marvin Co., Toledo, O.

MERCHANT'S QUEEN. 16,964

For cigars, cigarettes and cheroots. Registered January 14, 1909, at 9 a m, by the Merchants Cigar Box Co., Dallastown, Pa.

MERCHANT'S GENTLEMAN. 16,965

For cigars, cigarettes and cheroots. Registered January 14, 1909. at 9 a m, by the Merchants Cigar Box Co., Dallastown, Pa.

LA STUDENTA. 16,966

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 14, 1909, at 9 a m, by Louis W. Keyer, Dayton, O.

D. E. B. 16,967

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 14, 1909, at 9 a m, by David E. Becker, Ridgeville, Ind.

DON JUAN GONZALEZ. 16,968

For cigars, cigarettes and cheroots. Registered January 14, 1909, at 9 a m, by H. F. Wagner, New York.

ROLLONA. 16,969

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 14, 1909, at 9 a m, by the American Lithographic Co., New York.

REMENDADO. 16,970

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 14, 1909, at 9 a m, by the American Lithographic Co., New York.

DETROIT MAID. 16,971

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 14, 1909, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

DON PALMO. 16,972

For cigars, cigarettes, chewing and smoking tobacco. Registered January 15, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

COUNTESS OF MINTO. 16,973

For cigars, cigarettes and cheroots. Registered January 15, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

SALOME. 16,974

For cigars, cheroots, stogies, chewing and smoking tobacco. Registered January 15, 1909, at 9 a m, by Heineman Bros., Baltimore, Md.

ROYAL KNIGHT. 16,975

For cigars. Registered January 15. 1909, at 9 a m, by A. S. Rathfon, Lancaster, Pa.

BRUNO. 16,976

For cigars. Registered January 15, 1909, at 9 a m, by Adam Baker, Windsor, Pa. A re-registration.

BLACK BEAR. 16,977

For cigars. Registered January 15, 1909, at 9 a m, by Adam Baker, Windsor, Pa. A re-registration.

EUNEVA. 16,978

For cigars, cigarettes and cheroots. Registered January 16, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

THE NISSLY LEAF TOBACCO CO. 16,979

As a trade name for packing and dealing in tobacco. Registered January 16, 1909, at 9 a m, by E. L. Nissly, Florin, Pa.

THE NISSLY TOBACCO CO. 16,980

For a trade name for packing and dealing in tobacco. Registered January 16, 1909, at 9 a m, by E. L. Nissly, Florin, Pa.

LIXALL. 16,981

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 16, 1909, at 9 a m, by S. T. Banham & Bro., Manayunk, Philadelphia.

DONNA CAMILLIO. 16,982

For cigars, cigarettes and cheroots. Registered January 18, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

THOMAS HOWARD OF ARUNDEL. 16,983

For cigars, cigarettes, chewing and smoking tobacco. Registered January 18, 1909, at 9 a m, by Schmidt & Co., New York.

LITTLE QUAKER. 16,984

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 18, 1909, at 9 a m, by Louis W. Keyer, Dayton, O.

WHIZ. 16,985

For cigars, cigarettes, chewing and smoking tobacco. Registered Janu-

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS
For the Sale of La Cialenita
Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States
La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

ary 18, 1909, at 9 a m, by Louis Ash & Co., New York.

ZULU CHIEF. 16,986

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 18, 1909, at 9 a m, by J. N. Williams, Reading, Pa.

READING MAID. 16,987

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 18, 1909, at 9 a m, by J. N. Williams, Reading, Pa.

EASTERN MAINE. 16,988

For cigars. Registered January 18, 1909, at 9 a m, by Chas. E. Clark, Bangor, Me.

DESIGN. 16,989

Consisting of an arrow, with the words, "Quality Guarantee" thereon, as a trade-mark. For cigars, cigarettes, cheroots and stogies. Registered January 19, 1909, at 9 a m, by Gabe F. Cooper, Toledo, O.

LADY CLIFFORD. 16,990

For cigars, cigarettes, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by Chas. Stutz Co., New York.

LORD CLIFFORD. 16,991

For cigars, cigarettes, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by Chas. Stutz Co., New York.

KITTIE WELLS. 16,992

For cigars. Registered January 19, 1909, at 9 a m, by Geo. W. Snyder, Forksville, Pa.

LITTLE NEMO. 16,993

For cigars, cigarettes, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by S. Goldberg Co., Salem, Mass.

IMPERIAL SMOKER. 16,994

For cigars, cigarettes, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by J. Messias, Boston, Mass.

TAMPA FAIR. 16,995

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 19, 1909, at 9 am, by the American Lithographic Co., New York.

WONDERBERRY. 16,996

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by the American Lithographic Co., New York.

DON FORTINO. 16,997

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 19, 1909, at 9 a m, by the American Lithographic Co., New York.

—Char. S. DeSoden has bought the Monogram Cigar Store at 203 Main street South, Aberdeen, S. D., and will personally conduct the same.

—The charter of the P. B. Gravely Tobacco Co., of Danville, Va., reduces the capital of the concern from $300,000 to $100,000

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Twenty new Miller, Du-Brul & Peters Suction Machines, self raising die of the latest pattern; twenty new Bunch Making Machines suitable for hand work; twenty M. D. & P. Star Cutters, one No. 3 B. F. Sturtevant Fan, Suction Connections, etc. The same have been used only two months, and are as good as new. Will sell cheap. Address The Toedtman Cigar Co., Miamisburg, Ohio. 1-6r

WANTED—Cigar Salesman for the West, North-west, South and South-west. Must be acquainted with the jobbing trade, and furnish references. Address Box 31, care of Tobacco World, Philadelphia. 1-20h

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—A 10-horse power steam engine, with shafting, pulleys and belting; also, a deep well steam pump. Have been used for running a cigar box factory; all are in first-class condition. A. E. Yetter, Stevens, Pa. 12-30r

WANTED—Job Lots of Cigars in any quantity for cash. I also sell cigars on 5 per cent. commission. Write Cigar Broker, 1761 Lexington Avenue, New York. 1-13r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

MARYLAND'S 1908 TOBACCO

Crop is Estimated at 27,000 Hogsheads, and is Good Quality.

Baltimore, Md., Jan. 13.

A statement of the condition of the tobacco market at the close of 1908 has been compiled by Von Kapff & Arens, shipping and commission merchants. It is as follows:

The 1907 crop of Maryland tobacco marketed in 1908 consisted of 26,980 hogsheads, including 1,246 hogsheads of new ground leaves and 1,090 hogsheads of bay or upper county tobacco. The crop of 1908 is estimated to be about 27,000 hogsheads.

The quality of the new crop, judging from the small quantity (about 260 hogsheads) received so far, will be of good average length of leaf and with a fair show of color.

Of new ground leaves 1,246 hogsheads have been received and sold, with the exception of 326 hogsheads, mostly November inspection and many very common and sandy. The color of the ground leaves, as a rule, was mostly reddish brown and many of ashy gray color, and really bright color hogsheads were very scarce.

Prices ranged from 3 cents for sandy common to 4½ cents for good common and from 5 to 10½ cents for medium to good and fine. About 300 hogsheads more are expected to come to market.

The crop of bay or upper county tobacco marketed, about 1,090 hogsheads, consisting of about 180 hogsheads fire-cured and 910 hogsheads air-cured. Prices ranged from 5 to 20 cents for fire-cured and from 5 to 14 cents for air-cured, only 2 hogsheads remaining unsold on account of having been graded far above their value. The crop of 1908 is estimated to be about 1,100 hogsheads, of which about 200 hogsheads are reported to be fire-cured.

The 1907 crop of Ohio tobacco amounted to about 2,200 hogsheads, which have all been sold, with the exception of 142 hogsheads, of which 7 hogsheads are scraps and 35 hogsheads air-cured.

The 1908 crop is estimated to be somewhat smaller, say about 1,900 hogsheads of fire-cured of good quality and many spangled hogsheads, but less of bright color.

Of the 2,200 hogsheads received, 617 hogsheads were bought by the agents of the French Regie and the balance for Germany, England and Belgium, and a small quantity for home consumption. Prices ranged from 5 to 22 cents.

Prices for Maryland tobacco ranged from 4½ to 15 cents, according to quality and color, and the stock in first hands amounts to only 41 hogsheads of old crop and 38 hogsheads of new crop, some of which are held above market value.

CHRISTIAN PEPE TOBACCO CO.

Holds Annual Meeting and Elects Officers and Directors.

St. Louis, Mo., Jan. 12.

The stockholders of the Christian Peper Tobacco Company held their annual meeting yesterday at the office of the company, corner of Main and Morgan streets. The following directors and officers were chosen for the ensuing year: Fred C. Peper, President; Christian Peper, Jr., Vice President and Treasurer; Wm. F. Schulte, Secretary. The above named officers, together with J. Henry Jurgens and Adolphus S. Peper, constitute the new Board of Directors.

—Louis Wolf is opening a cigar factory at McHenry and Jefferson streets, Burlington, Wis. This will make the fifth factory operated by Mr. Wolf.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

REPORT OF THE CUBAN TOBACCO CROP FOR THE PAST YEAR.

(Compiled by our Havana Correspondent.)

Receipts and Sales During 1908.

Stock of Leaf Tobacco in first hands in Havana, January 1, 1908,	170,000	bales.
Receipts by railroad and steamers from coast ports, January 1, 1908, to December 31, 1908	535,014	"
Estimated receipts by carts from nearby towns	15,000	"
Total	720,014	bales.
Sales reported from Jan. 1 to Dec. 31, 1908 ..... 328,957 bales		
Estimated sales made but not reported ..... 80,000 "		
Sales by farmers direct to local manufacturers .... 150,000 "		
Sales direct by farmers to northern manufacturers and American exporters ..... 61,057 "	620,014	"
Stock in first hands, Jan. 1, 1909	100,000	bales.

1908 Crop of the Island of Cuba.

	Vuelta Abajo	Semi Vuelta	Partido	Matanzas	Remedios	Santiago de Cuba	Total Bales
	258,347	25,024	39,063	445	199,257	12,878	535,014
Arrived by carts			15,000				15 000
To arrive yet from the country, estimated	4,000	1,000	5,000		8,000	2,000	20,000
Shipped direct from Cienfuegos, Santiago, Gibara Manzanillo, and still to be shipped					5,000	14,986	19,986
	262,347	26,024	59,063	445	212,257	29,864	590,000
Less belonging to '07 crop	40,000	1,000	5,000	....	20,000	4,000	70,000
	222,347	25,024	54,063	445	192,257	25,864	520,000

Stocks on Hand, Jan. 1, 1909.

	1905	1906	1907	1908
Vuelta Abajo	265,000	138,000	275,000	222,000
Semi Vuelta	25,000	13,000	26,000	25,000
Partido	58,000	42,000	60,000	54,000
Remedios	120,000	92,000	130,000	193,000
Mayari, Yari, Gibara, etc.	15,000	9,000	21,000	26,000
Totals	483,000	294 000	512,000	520,000 bales.

REPORTED GOOD TRADE in YORK

Some Manufacturers Buying for Expected Revival at Factories.

York, Pa., Jan. 18.

The cigar trade is not yet as brisk in this section as it might be, with a few exceptions, of course. There is, however, a gradual improvement coming about, and nearly every manufacturer is feeling somewhat encouraged by the fact that it is not quite as dull as it was last year at this time.

Some of the leaf tobacco men had an exceptionally strong business during the past few weeks, and it appears that some of the manufacturers are laying in stocks in the full expectation that a better business era is about to be with us. Some of them even anticipate some little changes in the leaf tobacco market, and consider that it is quite likely that if the general improvement in the cigar trade does set in, which is being so confidently expected, the market will show some advance in the price of leaf tobacco, and that is why they are laying in larger stocks.

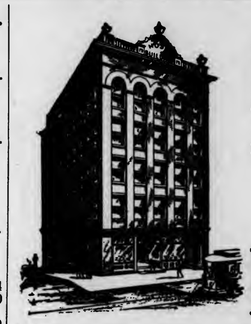
J. H. Stiles, the well known leaf tobacco packer of this city, has secured the services of H. G. Reitzel, formerly of Rochester, N. Y., and who is now on a Western trip for Mr. Stiles. The writer was informed a few days ago at Mr. Stiles' office that Mr. Reitzel is meeting with good success on his maiden trip for the house. Mr. Stiles is at present in Connecticut.

H. G. Blasser, head of the newly organized leaf firm of H. G. Blasser & Co., Ltd., was last week confined to his home by a severe cold. He is improved now, and will in all probability be about again as usual within a few days.

A new representative is coming to York to look after the interests of Wedeles Bros., and he will probably make his headquarters in the Small Building, in offices adjoining those of Noah Gillen.

Noah Gillen has been among the most active leaf men in the local market for the past few weeks, and in that time has disposed of several large lots of

(Concluded on page 18)



Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Government 1908 Tobacco Report

(Concluded from page 3)

finished by December 20, but this season a part of the crop has not been sold and is being packed by the growers. Quality is much better than last year, with a larger per cent of light wrappers. The average price of 35 cents per pound is 8.5 cents less than a year ago.

CHEWING, SMOKING, SNUFF and EXPORT TYPES.

BURLEY DISTRICT.

With favorable weather for handling and a very small crop, 51 per cent has been marketed. Quality is inferior to a year ago on account of dry weather during most of the growing and curing season. The average price of 16.5 cents per pound is 5.5 cents higher than was paid a year ago.

DARK DISTRICTS OF KENTUCKY AND TENNESSEE.

Paducah District.

It has been too dry to handle tobacco, hence only about 6 per cent had been marketed up to December 20. The quality of the early part of the crop was much better than last year, but the late cutting was inferior. Taken as a whole, quality is somewhat better than a year ago. The average price of 7.9 cents per pound is less than last year.

Henderson or Stemming District.

About 7 per cent of the crop has been delivered in this district, all of which was in the Eastern part, or around Owensboro, where sales were made early in the season. With more favorable weather deliveries would have been much larger. None has been delivered in the Henderson section, as no sales were made until the latter part of December. The quality is inferior to that of last year on account of damage by wind and hail in a part of the district, and dry weather during the latter part of the growing season and while curing. The average price of 7.7 cents per pound is a little less than a year ago.

Upper Green River District.

With favorable weather, 58 per cent of the crop has been delivered. Most of it was sold at an average of 8 2 cents per pound, which is a little more than the price paid a year ago. Quality is better than in 1907.

Upper Cumberland District.

The weather having been favorable for handling and stripping, the crop has moved very rapidly: 64 per cent of it had been delivered up to December 20. With good size, color, and body and a sound cure, this is one of the best crops ever produced in the district, and much better than that of last year. The average price of 8.4 cents per pound is a slight increase over that of last year.

Clarksville and Hopkinsville District.

Weather has not been favorable for handling and stripping, and only about 3 per cent of the crop had been delivered up to December 20. The early cutting, about 75 per cent of the crop, is of good quality, much better than last year. The remaining 25 per cent, cut late, was damaged by dry weather during cutting and curing and is of poor quality. Taken as a whole, the crop is better than a year ago. The average price of 9.4 cents per pound realized is 0.6 cent less than last year.

VIRGINIA SUN-CURED DISTRICT.

About 31 per cent of the crop had been delivered up to December 20. Since the crop has begun to move more mold and house burn is apparent than was expected. With this exception the quality is good, and about the same as last year. The average price of 8.9 cents per pound is slightly more than that paid a year ago.

VIRGINIA DARK DISTRICT.

Under the influence of favorable weather, the crop has been marketed much faster than usual, about 43 per cent having been delivered up to December 20. Early in the season the crop was believed to be much better than that of last year, but growers have been disappointed in the quality, which is about the same as a year ago. The average price of 8.3 cents per pound is a little more than was paid for the 1907 crop.

BRIGHT YELLOW DISTRICT.

Old Belt: Virginia and North Carolina.

Favorable conditions for handling prevailed, and the crop in this district was marketed much more rapidly than usual, 69 per cent having been delivered up to December 20. Wrappers and cutters are scarce, but medium grades are of exceptionally good quality, making the average about the same as last year. The average price of 10.3 cents per pound is 0.7 cent less than was paid for the 1907 crop.

New Belt: Eastern North Carolina and South Carolina.

About 93 per cent of crop was marketed up to December 20. In South Carolina and the southeastern part of the district in North Carolina it is inferior in quality to last year, on account of too much rain when the crop was being harvested. In the section around Rocky Mount, quality was much better than last year. Taken as a whole, the crop is not quite as good as in 1907. The average price, 10.5 cents, is the same as last year.

MARYLAND AND EASTERN OHIO EXPORT.

Nothing but a small per cent of ground leaves has been delivered in that part of this district lying in Maryland. In Eastern Ohio and West Virginia deliveries have been heavy, and about 13 per cent in the entire district has been marketed. Quality is better than last year; the price, 7.5 cents per pound, is 1 cent higher.

PERIQUE.

Reports from this district indicate a crop of better quality than last year and a price of 32 cents per pound. The amount marketed is not given.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST. NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE. I. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

Reported Good Trade in York.

(Concluded from page 15)

leaf. In fact it is said that his transactions were among the largest of the present year in this section of the country.

John F. Reichard last week made a good sale of Wisconsin tobacco which was one of his most recent purchases. Mr. Reichard has increased his office force by installing a new book keeper, which enables him to devote all his time to outside work. During a conversation with Mr. Reichard last week the writer was informed that the cigar factory at Craley, this county, did a very good business last year, and that every effort is being made to extend the business there. The factory superintendent is L. W. Jackson, and he devotes his entire time to the needs of the business at Craley, which is only occasionally visited by Mr. Reichard personally. Jake Kline, one of the oldest leaf tobacco salesmen of this county, is still doing very good in the leaf tobacco end of Mr. Reichard's business, from the York office.

George M. Decker, a leaf tobacco packer of Janesville, Wis., was a visitor in this market last week.

A trio of Philadelphia salesmen, consisting of L. R. Eisenbrand, with Cullman Bros., N. Y., M. C. Meyers, with E. Spingarn & Co., N. Y., and Ellis Russell, connected with the brokerage office of H. C. Vetterlein, Philadelphia, made a one day's visit to York last Friday.

George W. Parr, of Littlestown, began the year under very favorable circumstances, and has been receiving sufficient orders to keep his full force steadily at work. Mr. Parr predicts that there will be a much brisker business in the cigar trade this year than there was last, and the year 1908 did not show up so badly at his factory, as his output was at least up to the usual volume. Some new lines will be introduced during the present year.

The Reliable Scrap Co., of Red Lion, is doing a very fair trade under the direction of Howard H. Minnich. A nice leaf tobacco business is also being done.

D. A. Horn, a Red Lion leaf tobacco dealer, has recently returned from a purchasing trip to Connecticut.

W. M. Gemmill & Co. resumed operations in their cigar factory last week, after a short shut down.

J. D. Ryan, President of the J. D. Ryan Co., lithographers, of Cleveland, O., accompanied by Daniel A. May, the Vice President of the company, were visitors among the York county trade last week. Mr. Ryan informs me that Mr. May will give special attention to the Pennsylvania trade this year. The company, he said, had greatly increased its facilities by removing into a larger building. Additional and thoroughly modern lithographic presses have been installed and the plant made one of the best and most completely equipped in the country.

Mr. Ryan has always been extremely popular in this section of the country, and will no doubt continue to receive a good share of the business from this section. It was Mr. May's first trip through this section.

H. W. Heffener, the well known York cigar box manufacturer, has just returned from a short trip through the South.

W. A. Lahr, of Red Lion, wholesale cigar manufacturer, was last week on a business trip through Virginia and other sections of the South. Reports received from him indicated that he was meeting with success.

Wolf Bros. & Reitz are now comfortably located in their new factory building, which is one of the most complete in Red Lion and contains every facility for the successful manufacture of cigars. Mr. Reitz, of the firm, was on a business trip among some of the firm's customers last week.

The building now occupied by them is a modernly constructed brick building, and arranged with a special view to convenience. It is equipped with elevator, etc., and located in the centre of the town, making it convenient for employes, and still within easy access of the shipping station. Business is reported to be fair with good prospects for a steady improvement all around.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.

Manufacturer of

Fine and Common **Cigars**

Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of

FINE CIGARS

R. F. D. No. 8, YORK, PA.

A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

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HIGHEST QUALITY
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Wholesale and Jobbing Trade only
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Cigars of Quality Sell and Repeat.

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Maker of
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One of Our Leading Brands:
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Only High Grade Tobacco Used
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..Any Flavor You Need..

We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.

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FOR THE
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Strictly Uniform Quality of

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W. B. HOSTETTER & CO.
Packers and Dealers in
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Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
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Stephen Day
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Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Death of San Francisco Tobacco Man.

Oakland, Cal., Jan. 12.

A. F. Baumgartner, one of the best known tobacco dealers in Alameda county, died at his home in this city last week after an illness of six weeks. Deceased was prominent in fraternal circles in this city, having been a member of the local Elks' lodge and of Live Oak Chapter of the A. O. U. W. He was widely known in the tobacco trade, and one of the most popular men on the coast.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The bulk of the tobacco sold and shipped from this market has been bought by the American Tobacco Co. During the past week they have loaded and shipped from 30 to 35 tons, all of a low grade and at low prices. What will become of the balance of the crop it is hard to conjecture, with the cry of, "It is just binders and nothing more." I have heard it said many times within the past two years that there was hardly a case of wrappers in this town. But for all this talk we follow this same tobacco to the tables and see it sorted into wrappers, seconds and fillers, and the strange part of the whole affair is that 50 to 60 per cent. is marked and packed as wrappers, and more, it is sold and bought by the manufacturers and used as wrappers. And very few will doubt my words when I say that five or six pounds of good wrappers will wrap as many cigars as one pound of Sumatra wrappers, which costs from $2 50 to $3.50 per pound. Then they affect the impudence of the trade and offer you 10 cents per pound. Think of it and see if you want any of the import duty removed; for if it is taken off why next year you will receive their impudence and perhaps 6 or 7 cents per pound.

This afternoon I was invited to look at a crop of tobacco grown by Willie Wolfram at Hinsdale, N. H. This is a fine crop, furnishing from 20 to 25 per cent. of good, light wrapper leaf. On examination of the medium wrappers, I told him they should be gone through again and one-half of them put into lights. It is as good a crop as one ever saw. Many lots have been sold this fall of which no report has been made on account of the low prices as I suppose. These crops I have heard of myself but it seemed too late to report the same. Probably 50 per cent of the crops in this locality have been sold for a price at from 6½ to 10 cents, and 12 cents in the bundle.

Our correspondents write:

Hatfield, Mass. "All of our hail cut tobacco has been sold to the American Tobacco Co. The only sale the past week has been the Whalen Brothers, 23 acres in the bundle, at private terms."

Feeding Hills, Mass.: "Several sales have been made of late. Taylor Bros. sold 9 acres for 12½ cents to E H. Smith of Springfield. James A. Warner and C. Granger, sold to same party. Hass of New Milford, has been in town today buying of E. M. Wright, L. S. Jenks, and J. G. Freeland, sold to be delivered on the cars at once."

North Hatfield, Mass.: "I report the sale of 6 acres by Robert Dickinson, and William Dickinson 2 acres to A. T. Company, John and Dennis Fitzgibbins, 9 acres in bundle, to McHugh of Hatfield, Mass.—American Cultivator.

NEW YORK STATE.

Baldwinsville—The local tobacco market has opened up and a number of buyers have been in the field during the last few days and sales have been reported ranging from 5 to 9 cents in the bundle. Among the buyers in the field are Robert Gans of New York City, who has been buying in the vicinity of Lysander, E. C. Munroe, Charles Northrop, Wallace Lee, Orville Gifford and John Frawley for the American Tobacco Company.

Lysander—Charles Northrop has purchased many crops of tobacco in Lysander, prices ranging from 6½ to 7 cents a pound.

Pleasant Valley—Nearly all the tobacco in this vicinity has been taken from the poles and the growers are stripping it from the stalks. Several sales have been reported with prices ranging from 6 to 8 cents in the bundle. —Gazette.

EDGERTON, WIS.

The new crop is moving again more extensively than for many weeks past. Buyers have been traveling continuously in all sections during the week and growers are becoming more reconciled to the prices offered, so that a good many hundred acres have been lifted during the week. The American Tobacco Co. is taking the larger share, but many local dealers are also in the field, and altogether it looks as if the movement for the cheaper grades was under way that is likely to absorb the greater portion of the crop. Prices, however, are several points under those that prevailed for the choice lots earlier in the season. The following sales will show the trend:

John Walters, 18a at 7 and 3c.
Hans Serns, 6a at 7 and 2c.
Geo. W. Coxhead, 3a at 5½ and 2c.
Henry Krause, 3a at 7 and 2c.
Keeley & Flarity, 18a at 7 and 2c.
O. D. Brace, 8a at 7 and 2c.
Frank Cook, 4a at 7 and 2c.
Thos. Flarity, 6a at 7 and 2c.
Keeley & Hubbell, 8a at 6½ and 2c.
Edward Simmons, 4a at 6½ and 2c.
T. W. Pierce, 4a at 6½ and 2c.
Banker & Marsden, 8a at 7 and 2c.
A. M. Huie, 3a at 5½ and 2c.
Phil Ullius, 7a at 6½c.
Frank McDermott, 4a at 7 and 2c.
W. P. Swenson, 3a at 7 and 2c.

Concerning the market for old tobacco there is but little news to report. Transactions are largely confined to cheaper grades of all cured leaf and several hundred cases have moved during the week, some going to fill export orders.

Receiving of the new crop is quite general at delivery points and warehouse handling is progressing quite satisfactorily.

Shipments: 1,456 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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LA CUBANA CIGAR FACTORY No. 463
ESTABLISHED 1871
MANUFACTURERS OF
High Grade Cigars.
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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
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EDGINGS
RIBBONS
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of All Kinds
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Daily Capacity: Five Thousand Boxes

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The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
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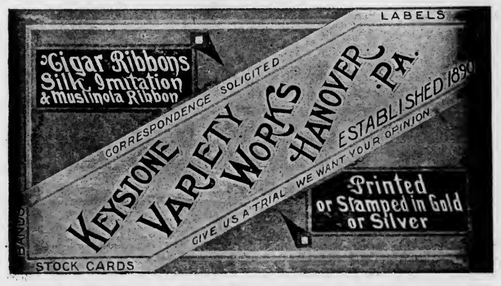

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Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
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Dealers in
Labels, Ribbons, Edgings
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For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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ACME EXTRACT & CHEMICAL WORKS
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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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Wholesale Cigar Manufacturer

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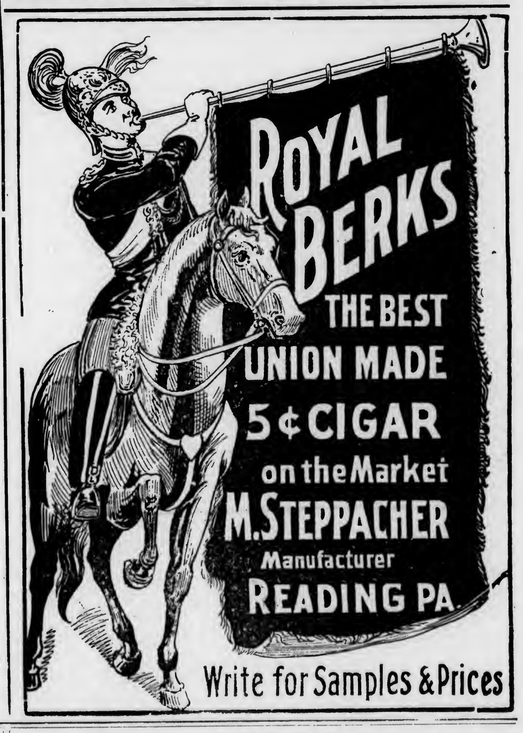

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615 Market St., Philada.

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5-cent Cigar

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Wanted—CUTTINGS—SCRAPS—SIFTINGS
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For Sale—CIGAR SCRAPS—Clean and Sound
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THE TOBACCO WORLD

Vol. XXIX., No. 4 PHILADELPHIA, JANUARY 27, 1909 One Dollar the Year

INGMIRE OPENS at GALESBURG.

New Wholesale Cigar House Will Handle Popular Brands.

Galesburg, Ill., Jan. 21.

Galesburg now has a business enterprise which heretofore has not been represented here. It is a wholesale cigar house, which does an exclusive wholesale business in this district. The firm is known as the O. J. Ingmire Company, and is located at 62 South Seminary street. The other member of the firm is E. L. Elrick. Both men come from Aledo, where the house was located for a number of years.

Mr. Ingmire has been in the business for a long time, and knows it thoroughly. He has met with his success, the business of the firm doubling in the past two years. The move was made because there are much better railroad facilities at this point than at Aledo.

The company handles a large number of the standard makes of cigars, both in the five and ten cent lines, and has a large trade on all of them. The district comprises about 100 towns and cities, all of which are within a radius of 50 miles of this city, and all of which are reached directly from here.

Among the brands which they handle are the Tom Moore, Henry George, Little Tom, Owl, Lewis Single Binder, and the San Felice, for which they are the exclusive distributing agents for the fifth revenue district. They have three private brands, the Hunter Boy, Grand Dictator and Hand Smoker.

The first cigar ever made by Mr. Ingmire was the Leader, a stogie, which he still carries. The manner of storing the cigars is interesting. There are six bins in which are placed shelves, and these are kept filled with cigars. The firm keeps on hand from two hundred to three hundred thousand cigars, and sometimes there are many more.

The prospects for the new business house in Galesburg are excellent. Their trade is already worked up, and there are advantages here which could not be enjoyed any place else in this part of the State.

Manuel Suarez Announcement.

The following announcement is self-explanatory:

Habana, Cuba, Dec. 31, 1908.

To whom it may concern:

The co-partnership heretofore existing between Joseph Mendelsohn, Louis A. Bornemann and Manuel Suarez, doing business under the names of Mendelsohn, Bornemann & Co. in New York, and Manuel Suarez y Ca. in Havana, Cuba, has this day, by mutual consent, been dissolved.

Joseph Mendelsohn and Louis A. Bornemann will continue in business in New York as heretofore under the firm name of Mendelsohn, Bornemann & Co., assuming all assets and liabilities thereof.

Manuel Suarez will continue under the firm name of Manuel Suarez in Havana, assuming all assets and liabilities of Manuel Suarez y Ca., dissolved.

Yours truly, Joseph Mendelsohn,
Louis A. Bornemann,
Manuel Suarez.

TO RESTRICT TOBACCO OUTPUT

A Movement Among Connecticut Growers to Increase Prices.

Glastonbury, Conn., Jan. 14.

According to reports received here from the tobacco growing section, a movement is on foot among the smaller growers looking to the restriction of the tobacco output with a view to increasing prices. There are, it is said, over 3,000 cases of old tobacco held by farmers in South Windsor, East Hartford and this town, where the Hartford County Tobacco Growers' Association has most of its membeship. Upon the sale of these goods, it is said, is contingent the planting of anything like a full crop next spring.

The farmers believe that concerted action, such as the growers took in Kentucky during the past two years, which has resulted in the advancing of prices by a large percentage, would be beneficial to them. The movement to cut down acreage, or on the part of many to substitute for tobacco staple crops, is said to be gaining ground, and the opinion is expressed that this is likely to cause a shrinkage of fully 33 per cent. in the 1909 tobacco crop.

MORE INJUNCTIONS BROUGHT

To Prevent Sales of Tobacco by Burley Society.

Louisville, Ky., Jan. 21.

Charging that Al Stone, of Trimble county, who had pooled five hogsheads of tobacco with the Burley Tobacco Society, is trying to sell the tobacco through the Home Tobacco Company, in Louisville, the Burley Society and the Trimble County Board of Control, its agent, secured a temporary restraining order against Stone and the warehouse company in Judge Shackleford Miller's court this morning. The injunction is made returnable on Saturday morning, January 30, at joint sessions, when the plaintiffs may move to make the injunction permanent.

According to the petition, which was filed by Wilson D. Crabb, Al Stone pooled his whole 1907 crop through the Trimble County Board, subject to the regulations of the society. It is set forth that he has refused to deliver the tobacco to the plaintiffs and is about to sell it, and that should his plans be successful he would work great injury to the other growers of the white Burley district who are in the pool.

York State Growers' Meeting.

Baldwinsville, N. Y., Jan. 22.

The annual meeting of the New York State Tobacco Growers' Association will be held at the village hall Baldwinsville, Saturday, January 30th, at 10 a. m. All tobacco growers of Central New York are urged to be present.

—The Farmers' Mutual Tobacco Association, of Christian county, Ky., has been incorporated by L. R. Davis, B. F. Fuller, B. F. Wood, C. C. West and J. T. Walker.

IMPORTANT DETROIT CHANGE.

The Spietz & Worch Co. Succeeds Marcero Bros. & Spietz.

Detroit, Mich., Jan. 20.

The Spietz & Worch Co. has been organized here to succeed the firm of Marcero Bros. & Spietz, the interest of the Marcero brothers having been purchased by Chas. J. Spietz and Albert Worch, who were the organizers of the new company, and in which, it is said the United Cigar Manufacturers Co. of New York is interested.

The old premises at 602 Chene street will continue to be occupied, at least for the present, and no radical changes are anticipated, but the work of still further exploiting the product of the factory will be pushed forward with great vigor.

For several years past Western made goods have increased rapidly in popular demand, and it is therefore not particularly surprising that the United Cigar Manufacturers Co. desires to place itself in a position to meet the demand for Western made goods, and Detroit products especially have been gaining a widespread reputation. Several hundred hands have been employed at this factory heretofore, but this number may be increased as soon as the new firm gets in full operation the plans now receiving close attention.

Kentucky Planters' Association Fixes Price for 1908 Crop.

Guthrie, Ky., Jan. 24.

The board of directors of the Planters' Protective Association, the society controlling a large part of the dark tobacco district crop, has concluded a two days' session after having fixed a price for the 1908 crop. The price was not made public.

It was announced that the Imperial Tobacco Company, of England, had closed a deal for 15,000,000 pounds of the 1908 crop and probably would double the order.

American's Big Lexington Warehouse in Operation.

Lexington, Ky., Jan. 21.

For the first time since it was built, nearly three years ago, at a cost of $100,000, the American Tobacco Company's mammoth warehouse in this city is being used for storing the company's tobacco recently purchased from the Burley Tobacco Society and which is being shipped into Lexington from the surrounding counties.

It is the intention of the American Tobacco Company to make this a depot for much of the purchased pooled tobacco and already about two million pounds has been stored in the new and old warehouses here.

When the night rider troubles began, two years ago, the big warehouse had just been completed, but fearing if used for storage of tobacco it might be attacked and destroyed, it was locked up and not a pound of tobacco put in it until this week.

LEAF MEN TO CELEBRATE.

Dayton Dealers Will Have Their First Annual Banquet Feb. 11.

Dayton, O., Jan. 21.

In an effort to get the members of the Dayton Tobacco Dealers' Association in closer touch with each other, a yearly banquet is to be held. The first of these events will be given on February 11 at the Phillips house. A committee on arrangements, composed of William J. Lukaswitz and Stanley Krohn, have in charge the details. An excellent menu has been prepared. The association is composed of all wholesale and retail tobacco dealers in the city.

OFFICERS' SALARIES FIXED.

President of Burley Society Will Receive $5,000 a Year.

Winchester, Ky., Jan. 21.

The Burley Tobacco Society fixed the salary of President LeBus at $5,000 a year and expenses. The seven members of the Executive Committe get $2,000 a year and expenses, and the forty-three members of the District Board $500 a year and expenses.

The tentative programme for action by the society in regard to the crop of 1909 was discussed and will be presented at the meeting of the tobacco union in Louisville and will be more fully considered at the next meeting of the Burley Society in this city January 28. No effort will be made to control the acreage for the present year, but it is hoped that most of the crop will be pooled.

The delegates from the various counties say that since the effort of the Burley Society to secure a fair price for the crop is an assured success, but few growers will refuse to pool their crop of 1909.

NEW WISCONSIN PLANT

Opening of Chippewa Falls Warehouse by Growers' Assoc'n.

Chippewa Falls, Wis., Jan. 20.

President Solberg and the directors of the Chippewa Valley Tobacco Growers' Association met in the city today to make plans for the opening of the new tobacco packing house. It was decided to open the plant Monday, January 25.

Plans were also perfected for raising the necessary money for paying the wages of those who will be employed at the packing house. It is believed that the plant will be in operation for about two months.

Tobacco will commence coming in next week. The tobacco grown in the vicinity of the city will be shipped in by team, while the weed grown in Dunn and Eau Claire counties will come in by railway. Over 300,000 pounds will be shipped to the city for packing.

The directors of the association are: Daniel Danielson, of Cadott, Louis Bue, of the town of Anson, Frank Myers and John Larson, of Colfax, and Gus Hagen, of the town of LaFayette.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

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115 Arch Street, Philadelphia

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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
D&T
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

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K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
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322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in **Leaf Tobacco**
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of **Sumatra and Havana**
and
Packers of **Leaf Tobacco**
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VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
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L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
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The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
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118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

BLAZE IN TRENTON STORE.

Policeman Breaks in Door and Saves Some Stock.

Trenton, N. J., Jan. 21.

The one-story frame building at South Broad and Hudson streets, conducted by Thomas Tyrell as a cigar store, was gutted by flames early this morning, causing a loss of about $300.

Patrolman William Sandhoff was passing the place shortly after midnight when he discovered flames back of the counter. He tried to break open the door, but it was strongly bolted.

The officer then ran to the quarters of No. 3 engine company, nearby, and gave an alarm. The big cop returned to the store and with the assistance of two passersby broke down the door and got busy in removing cigars and tobacco.

Tyrell had about $800 worth of tobacco in the place, which included 5,000 cigars. Patrolman Sandhoff managed to save 100 boxes of cigars and considerable tobacco in packages.

There were many matches behind the counter and it is believed that the fire was caused by mice gnawing at them.

Burned Out Wholesale Cigar Man Again Ready for Business.

Clinton, La., Jan. 21.

F. M. Lytzen, the wholesale cigar dealer whose entire stock of cigars was destroyed in a recent fire at his home in Highland Park, has replenished his stock and will be in readiness to continue his business by next Monday morning. He has not decided, as yet, where he will locate in the city but has been offered the use of a portion of the old building at the Iten cracker factory. Mr. Lytzen's loss, as a result of the fire, was an extremely heavy one but his furniture and stock of merchandise was well covered by insurance and he hopes to escape with a net loss of only about $2,500.

—The Madison Tobacco Warehouse Company, of Madison county, Ky., has been incorporated with a capital of $10,000, by E. C. Million, Thos. J. Smith, C. H. Vaught and Daniel H. Brack.

BADGER STATE ITEMS.

Edgerton, Wis., Jan. 22.

F. L. Clute, Elmira, N. Y., leaf dealer, has been riding from this market with Henry Wileman during the week.

J. O. Furseth, one of the large tobacco raisers of Porter, received $2,547 for his 18 acre crop delivered to Brill recently.

The Janesville Leaf Tobacco Dealers' Association hold their annual meeting and banquet at the Grand hotel in that city Saturday evening.

Julius Vetterlein, Philadelphia leaf dealer, was calling upon friends in this market on Monday. He is packing the new crop in Cambridge.

About $3,500 was paid out to help in the tobacco warehouses as the weekly pay roll on Monday. The labor expense at the Brill warehouse alone was $1,300.

George W. Spitzner, of New York, has been spending a few days of the week in this market looking after his extensive tobacco business in this State.

Paul Hirschorn has been confined at a hospital in LaCrosse with an attack of measles during the week. He was in Vernon county when the disease developed and immediately went to the hospital.—Reporter.

New Warehouse for Baltimore.

Baltimore, Md., Jan. 20.

Plans for the new tobacco warehouse to be erected by the State of Maryland at Conway, Charles and Light streets will be sent out from the office of the architects—Baldwin & Pennington—tomorrow. The building is to replace the present warehouses, which are very old and offer no protection from fire to the valuable stock carried in them. In this respect the new structure will be constructed as fireproof as science can make it, besides embodying every modern convenience.

—Hezekiah Smith, a cigar manufacturer at Bath, Pa., died on Friday last, of heart trouble. He was fifty-five years of age, and had been for many years engaged in the cigar business in a small way.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg

121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Another Brisk Week in the Havana Market.

Many New Buyers Arrive and Sales Increase.
Prices Firmly Maintained on Favorite Grades.
A Month of Buying at the Present Rate Will Eliminate the 1908 Crop from Stocks on Hand.

(Special Correspondence of The Tobacco World.)

Havana, Cuba, January 16, 1909.

The market last week was lively again, as many new buyers, added to those who were already here, gladdened the hearts of our packers and dealers, and the result was that the total of sales ran up to the five figure mark. Prices are firmly maintained in all vegas which possess merit, and only on goods which are not prime are the holders willing to shade their asking prices and meet the buyers. If the present activity keeps up for another month there will be nothing left over from last year's crop in first hands, although the American houses established here may perhaps be able to supply what may be missing. This supposition would only hold true if their regular customers should not likewise be eager to purchase, as in the latter case their stocks might also become exhausted. The American packers of leaf tobacco have a very extensive and good clientele of customers whose wants have to be taken care of, therefore if their own packings are not sufficient to cover these needs they supply the missing quantity by further purchases in our market, and it seems that this year they have been obliged to have recourse to this measure to a very large extent. As the demand from the United States during the past year has been exceedingly keen and widespread our American houses may perhaps carry only light stocks for eventual new customers. Whether the balance of the 1907 crop will participate in the closing out sales remains to be seen. This leaf has had the benefit of a two years storage and its exceedingly strong quality ought to have been toned down by this time. Some local manufacturers claim that it makes an excellent smoke and they are buying this leaf now.

The opinions about the 1909 crop differ so much that it is safest to wait for further developments before talking about the quantity or quality.

Sales

total 10,000 bales in round numbers, consisting of 2,300 Vuelta Abajo, 900 Partido and 6,800 bales of Remedios.

The Americans bought 7,500, exporters to Europe 1,300, and local manufacturers 1,200 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,585 bales
To Europe	1,144 "
To North Coast of Africa	88 "
Total	6,817 "

Buyers Come and Go.

Arrivals.

Sam Mendelsohn, of Meyer & Mendelsohn, Harry Spingarn, of E. Spingarn & Co., Sol Hamburger, of Hamburger Bros. & Co., S. D. Janover, of T. Perez Co., Joseph Frankfurt, of Calero & Co., Fred. Frese, of Fred. Frese & Co., Edward Arendt and Ellis Arendt, of E. Arendt & Co., Charles Jacobs, of Chas. Jacobs & Co., Andres Diaz, of Andres Diaz & Co., Otto Sartorius, of Sartorius & Co., and Pancho Garcia, New York; Mike Friedman, of Taussig & Co., New York and Chicago; Fred. Meyer, of John C. Meyer & Co., Chicago; Fred. Opp, of Weinheimer & Opp, and F. Rice, of Rice Mfg. Co., St. Louis; J. E. Blaise, of S. S. Pierce Co., Boston.

Departures.

Jacob Labe, for Philadelphia; Howard Friend, Otto Sartorius, L. C. Wallach, Joseph Mendelsohn and L. A. Bornemann, for New York; Aug. Kuttnauer, for Chicago.

Havana Cigar Manufacturers

are fairly busy, as orders are coming in to replace those which were executed. The French steamer La Champagne cleared last week with 1,887,600 cigars. The Spanish mail steamer leav-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

ing this week will also take a large assortment of cigars. Business with the United States is improving.

H. Upmann & Co. shipped 750,000 cigars last week.

Sol received some good orders last week, so that Behrens & Co. anticipated the coming demand upon a large scale by buying some more leaf from the lowland section of the Vuelta Abajo.

Buying, Selling and Other Notes of Interest.

Jacob Labe left here on the 16th instant, per steamer Saratoga, feeling well pleased with the ten days spent here. He has purchased about 1,200 bales of choice leaf.

Manuel Menendez Parra sold 3,000 bales of Remedios to his old customers, Fred. Opp, of Weinheimer & Opp, and F. Rice, of the Rice Mfg. Co., St. Louis.

Howard Friend is reported to have purchased about 700 bales of all kinds of leaf, among which were some very choice vegas from the lowland section of the Vuelta Abajo. The Friend Leaf Tobacco Co. is now in a position to offer its customers as fine a class of tobacco as has grown upon the island of Cuba.

Sobrinos de A. Gonzalez sold 500 bales of Vuelta Abajo and Remedios last week.

Harry Spingarn purchased 1,000 bales of leaf tobacco.

Muniz Hnos. & Co. were sellers of 400 bales of Vuelta Abajo.

S. Herzog was a buyer, according to his own statement, of 663 bales of leaf tobacco.

A. Pazos & Co. disposed of 300 bales of Vuelta Abajo.

Sol. Hamburger has bought 500 bales of various kinds of tobacco, and is in treaty upon some large vegas.

Rz. Bautista & Co. closed out 500 bales of Remedios and Vuelta Abajo.

August Kuttnauer was a buyer of 300 bales of tobacco for Rothschild, Sons & Co.

B. Diaz & Co. turned over 200 bales of Vuelta Abajo and Partido.

Fred. Frese, although a newcomer in our market, has already acquired 300 bales of Remedios leaf.

Jose F. Rocha sold 200 bales of Vuelta Abajo and Partido.

L. C. Wallach is reported to have purchased 500 bales of choice vegas.

Planas & Co. disposed of 200 bales of Remedios.

Joseph Frankfurt, of Calero & Co., has not hesitated in buying some 200 bales of choice Vuelta Abajo fillers, and will doubtless add largely to this quantity before leaving again for home.

A. M. Calzada & Co. were sellers of Remedios to the amount of 200 bales. They also sold some Vuelta Abajo.

The six largest shippers of leaf tobacco (over 500 bales) last week were: Leslie Pantin, 729 bales; C. E. Beck, 741; Charles Blasco, 668; M. A. Pollack, 631; Michaelson & Prasse ,609, and Heilbut & Rasch, 570 bales for Bremen.

RECEIPTS FROM THE COUNTRY.

	Week ending Jan. 16. Bales	Since Jan. 1. Bales
Vuelta Abajo	513	1,433
Semi Vuelta	298	443
Partido	535	705
Matanzas	—	—
Remedios & S. Clara	1,000	2,814
Santiago de Cuba	106	453
Total	2,452	5,848

CABLE ADDRESS "CALZADA" TELEPHONE 6074

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 198

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

To Manufacturers of

HIGH GRADE SEED & HAVANA CIGARS

The **1908 Santa Clara Crop** contains **Some of THE FINEST Tobacco** for Seed and Havana Cigars ever smoked.

We Have Some of the Finest.

Call or write for Samples, both Stripped and Unstripped.

HAMBURGER BROS. & CO.

Stripping Department, 190 Gervasio Street, Havana, Cuba.

Importers of Havana, 228 Pearl Street, New York, N. Y.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, January 26.

New York Leaf Market.

During the past week there developed some tangible indication of returning activity in the leaf tobacco market. It was not particularly characterized by the great volume of business done during the week, but rather by the presence of a greater number of buyers who were busy in inspecting offerings and noting general conditions. The actual business done consisted mostly of small lot sales, but which were rather numerous and the aggregate was also considerable. Prices are moderate and still considerably below the figures demanded for good leaf of the crops of several years previous. There was, however, no marked demand for any particular type of leaf in the line of domestic tobaccos.

• • •

The Cigar Manufacturers.

The cigar manufacturing branch of the industry is, according to the general report, showing signs of a steady gain both in the volume of business and in the easier comparative market conditions. Factories are employing moderate forces, and as the orders continue to come in these forces are likely to be increased.

Traveling salesmen now on the road are almost a unit in reporting signs of a general improvement in their respective territories, and mail orders received by manufacturers are by their very frequency and quantities desired an indication of the absolute truthfulness and reliability of the traveling salesmen's reports. Business is coming in from the more distant points more readily than it appears to come from Greater New York and its immediate surroundings.

• • •

In the Retail Trade.

There is some dissatisfaction among many of the local cigar dealers, who declare that the season has not progressed with them as it should, and they are visibly affected. Even in the financial districts the box trade lacks the life of a good season, and while they do not as a general thing expect a great deal for the month of January, which is often an unfavorable month owing to inclement weather conditions, they assert that this year the weather has not yet been so bad that it should have seriously affected them.

• • •

Spring Inscriptions of Sumatra.

The schedule of the Spring inscriptions of Sumatra tobacco has been announced, and they will be held as follows: March 12th and 19th; April 2nd and 8th; May 14th and 22nd; June 11th and 18th; and July 9th and 16th—all at Amsterdam. Rotterdam will have one inscription, on May 7th.

• • •

Metropolitan Stockholders' Meeting

The annual meeting of the stockholders of the Metropolitan Tobacco Co. will be held on February 3, at 11 o'clock in the morning, at the offices of the company, 134 and 136 Grand street, New York, for the election of directors and the transaction of whatever other business may properly come before the meeting.

• • •

Schulte's Newark Branch.

A new cigar store is being opened in Newark, N. J., by the A. Schulte Co., of this city, at the Southwest corner of Broad and Market streets, which is in the centre of the business section of the city. Preparations are being made for as early an opening as possible, the only hindrance being the present tenant of the premises. Heretofore the Schulte Co. has been confining its operations to Greater New York, and this branching out may have considerable significence.

• • •

Staten Island Jobbing House.

A new jobbing house is being started at Staten Island by Thos. E. Cable. A general line of goods will be carried, a few specialites being made in the clear Havana line, in which the products of E. Regensburg & Sons will be leaders.

• • •

Grocer in Bankruptcy.

A petition in bankruptcy has been filed against Jos. Schnapp, wholesale grocer, of 258 Division street. It is alleged by the petitioners that he was insolvent, made preferential payments and transferred merchandise and accounts. Elihu Root, Jr., was appointed receiver by Judge Holt. Mr. Schnapp had been in business since 1897.

• • •

Trade Notes.

Jos. Mendelsohn and L. A. Bornemann, of the Havana importing firm of Mendelsohn, Bornemann & Co., returned this week from a visit to Havana, having come up via Tampa. All the details of the retirement of Manuel Suarez of Havana, from the firm of Mendelsohn, Bornemann & Co. in New York, have now been completed.

The Mansfield Cigar Co., of East Orange, N. J., has been incorporated to manufacture cigars, cigarettes, etc., by I. R. Mansfield, W. W. Reid, Jr., and C. Rosin, all of East Orange. The capital stock is $100,000.

John T. Dee, of the Theobald & Oppenheimer Co., Philadelphia, was a recent visitor in New York.

F. S. Lucey, treasurer of Philip Morris & Co., returned last week from a visit to Europe.

H. H. Erlich, of the Erlich Mfg. Co., left last week on a trip to Havana, where he expects to make some selections of Havana tobacco for their factories.

BOSTON'S TRADE NEWS.

Trade is Still Quiet and Growlers are in Evidence, but Improvement is Confidently Expected.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Jan. 25.

Trade conditions are still quiet here and one can hear lots of grumbling in going the rounds of the trade, yet visiting salesmen report good business and the prospects for a speedy improvement look very promising.

Cigarette salesmen are plugging for business very hard here and as the trust is doing a lot of free sampling to boom up their brands the competition is very keen.

George E. Haskins, representing R. A. Bachia & Co., New York, clear Havana cigar manufacturers, was in town this week calling on his many friends. Mr. Haskins has been taking it quite easy for several months; owing to the severe illness of his wife he has kept at close proximity to her bedside.

Morris Levy, of the American and West Indies Trading Co., was here Monday and Tuesday and called on the trade in company with Emil Abrahams, who recently took on this account for the New England States. The La Turina hand made by this concern is a big seller in this market with the better class of trade.

The Nestor Gianaclis Co. is doing lots of local advertising with their Nestor brand. These goods are being pushed over the counters by the men behind, owing to the personality of Charlie Ellis. In fact one of the cigar stands at the South Station sells nothing but Nestor and Royal Nestor cigarettes, and this is only one instance where this brand has full sway. Either smoke Nestors or go without is the slogan.

Rosenthal Bros.' Special, the five-cent invincible shape cigar, is selling so well here that I understand the unions are getting after the dealers who are using same as a leader, in an effort to try and curb their increasing sale.

George L. Finn, manager of the cigar department at Metcalf's Tremont street branch, is increasing the business nicely since he took hold. Mr. Finn has had years of experience in the cigar line and the concern is to be congratulated on having such an able man at the head of this department, George is very

(Concluded from p. 14)

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

L. J. SMITH & CO.
Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS
and
Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited — Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

There has been only a routine business reported in the leaf trade for the past week. There appears to be ample inquiry for goods, but the purchases run in small lots. It would seem that manufacturers have not yet full confidence in the permanency of trade improvement and therefore are not inclined to lay in heavily of additional stock.

In Sumatra tobacco the business was little if any different from the conditions in the seed leaf market, inasmuch as the purchases made were entirely in a hand to mouth sort of way, and goods were taken mostly by manufacturers and retailing leaf tobacco houses.

The Havana market has remained unchanged. There is no unusual activity, but desirable offerings are receiving careful consideration.

The manufacturing trade here seems to be doing about as well as the cigar manufacturing industry anywhere is finding it, yet there is far from a rush of any kind, and none is expected either for some time to come, although the majority of manufacturers are speaking hopefully of the prospects as they appear to them. Some encouraging reports are coming in from those who are out on the road.

H. F. Kohler, a cigar manufacturer, of York, has been circulating in the cigar trade here lately, in company with his salesman, George W. Mason, also of York, and who is well acquainted with the trade here.

Morris D. Theobald, formerly connected with the cigar manufacturing firm of Theobald & Oppenheimer, and a son of one of the founders of the firm, died last week at his home, 2217 North Broad street, after an illness of but a few hours. He was in the fifty-fourth year of his age, and unmarried.

Julius Vetterlein, of Julius Vetterlein & Co., has just returned from a tour of inspection around the leaf tobacco markets of Wisconsin.

B. L. Grabosky, of the Empire Leaf Tobacco Co., has joined the Knights of the Grip and will hereafter represent his house on the road. Benny is a very popular member of the younger element in the trade and makes friends everywhere. When heard from last week at Reading he was being received very cordially by the trade and reminded the office of his absence by sending in some fair sized orders. He is expecting to extend his territory to the Western States ere long.

Harry W. Bremer, of Lewis Bremer's Sons, who had been confined to his home by severe illness for about two months, is again able to be at the office attending to the many business affairs of this old time sterling house. In expressing pleasure in seeing Mr. Bremer on Third street again we voice the unanimous sentiment of the trade.

John W. Wartman, of the North Third street leaf tobacco firm of John W. Wartman & Co., is laid up with an attack of rheumatism, from which he has been suffering more or less for several weeks.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy. Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JANUARY 27, 1909

Raymond Conover, with E. A. Calves & Co., Havana importers, has again started on a business trip through the West in the interest of this house.

Chás. and Fred. Hipple, of Hipple Bros. & Co., have been hustling quite actively through the State lately. Chas. Hipple is making preparations for an extended trip through the West, and may go as far as the Pacific Coast.

Chas. E. Crawford, with Dohan & Taitt, recently returned from a purchasing trip to Havana, where he spent several weeks in making careful selections of new stocks for his firm.

Jacob Labe, of B. Labe & Sons, also returned last week from a trip to Havana, and announces that his purchases amount to about 1,200 bales, nearly half of which have already been received here.

Sig. C. Mayer, of Sig. C. Mayer & Co., is still touring through the South, and, by the way, he is said to be securing a very wholesome amount of business on the trip.

Henry G. Wemmer, of the widely known cigar manufacturing firm of Deisel-Wemmer Co., of Lima, O., stopped off at Philadelphia last week to call on a few personal friends. He was en route to New York.

Asa W. Lake, with George Burghard, was last week renewing old acquaintances in New Jersey, where he has a good following of customers.

Louis Leopold, of John Leopold & Son, New York, was a visitor here last week. He was chaperoned about town by Dick Salomon, who recently returned from a trip through the West, where he is said to have a very good trade.

Jacob Langsdorf, a son of Morris Langsdorf, of the firm of Jacob Langsdorf's Sons, tendered a reception to a number of friends a few nights ago, just prior to his departure for Kansas City, where he goes to look after the interests of his father's business.

"Jack" Fowler, manager of the Philadelphia office of the United States Tobacco Co., and its general traveling representative, has recently returned from an extended trip and is now busying himself with the local trade, where the products of that firm also have a big demand. "Jack" reports that his trip was a very satisfactory one, and that their goods are well received in the territory he covered.

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

HAVANA HABITS. 16,998
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 20, 1909, at 9 a m, by The J. A. Rigby Cigar Co, Mansfield, O.

BLANCARINA. 16,999
For cigars, cigarettes and cheroots. Registered January 20, 1909, at 9 a m, by Julio Hassan & Co., New York

PERFECTO LACOSTE. 17,000
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 20, 1909, at 9 a m, by the American Lithographic Co., New York.

NABOTH. 17,001
For cigars, cigarettes, chewing and smoking tobacco. Registered January 20, 1909, at 9 a m, by Charles E. Clark, Bangor, Me.

ROMALECIA. 17,002
For cigars, cigarettes and cheroots. Registered January 20, 1909, at 9 a m, by Tunis Bros., New York.

ALL RIGHT. 17,003
For all kinds of manufactured tobacco. Registered January 20, 1909, at 9 a m, by Jacob G. Shirk, Lancaster, Pa. (Used since Sept. 10, 1892)

E. W. 17,004
For cigars. Registered January 20, 1909, at 9 a m, by The E. & W. Cigar Co., Brooklyn, N. Y.

17,005 Not issued.

ALEXANDER'S HAVANA 10c. SMOKER. 17,006
For cigars, cigarettes, chewing and smoking tobacco. Registered January 20, 1909, at 9 a m, by M. Dashever, Boston, Mass.

YORK IMPERIAL. 17,007
For cigars. Registered January 20, 1909, at 9 a m, by M. Meyers, York, Pa.

VALLE DE LA ROSA. 17,008
For cigars. Registered January 20, 1909, at 9 a m, by Howard W. Reidner, Media, Pa.

MABEL HITE. 17,009
For cigars, cigarettes, chewing and smoking tobacco. Registered January 20, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

MIKE DONLIN 17,010
For cigars, cigarettes, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

17,011 Not issued.

17,012 Not issued.

LUTHER LAFLIN MILLS. 17,013
For cigars, cigarettes, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

HEARTS AND FLOWERS. 17,014
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Wm. A. Strauss, Cleveland, O.

THE CHAPERON. 17,015
For cigars. Registered January 21, 1909, at 9 a m, by F. C. Eimerbrink, York, Pa.

THE SYRACUSE STADIUM. 17,016
For cigars. Registered January 21, 1909, at 9 a m, by Justin Seubert, Inc., Syracuse, N. Y.

E. E. ROUND. 17,017
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Joseph Weinrich, Dayton, O.

ABDERA. 17,018
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

ANSIA. 17,019
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

ATOMO. 17,020
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

ATRAM. 17,021
For cigars, cigarettes and cheroots. Registered Janaury 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

ANTASA. 17,022
For cigars. cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

BAHADUR. 17,023
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

LIGURIA. 17,024
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m., by Moller, Kokeritz & Co., New York.

NUMARITIA. 17,025
For cigars, cigarettes and cheroots. Registered January 21, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

MARCA LARGO. 17,026
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

MARCA ANCHO. 17,027
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

AMBRETTE. 17,028
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

BERGAMOTTE. 17,029
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

BRISALIA. 17,030
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

MALVAROSA. 17,031
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

MOUSSELINE. 17,032
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

FLORES DE LA PLATA. 17,033
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

FOUGERE. 17,034
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

FRAGOLA. 17,035
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

BOUQUET ARIANE. 17,036
For cigars, ciagrettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

CHAMPACCA. 17,037
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

CIVETTE. 17,038
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

SARIETTE. 17,039
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

TRANSO. 17,040
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 21, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

17,041 Not issued.

ITSMINE. 17,042
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

PENSICO. 17,043
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

YANKEE SAM. 17,044
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

NIDUR. 17,045
For cigars, cigarettes, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by Louis Rudin, Boston, Mass.

ESOR. 17,046
For cigars, cigarettes, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by Louis Rudin, Boston, Mass.

P. B. A. 17,047
For cigars, cigarettes, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by L. Preman, Chelsea, Mass.

YARA TRABUCO. 17,048
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by The A. Strassburger Co., Inc., Pittsburg, Pa.

C. & L. FIFTY-FIVE. 17,049
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by The Eggerss-O'Flyng Co., Omaha, Neb.

LITTLE JAY. 17,050
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by A. G. Weidman Cigar Box Co., Kansas City, Mo.

GREAT JUPITER. 17,051
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by A. G. Weidman Cigar Box Co., Kansas City, Mo.

EL ADICTO. 17,052
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 22, 1909; at 9 a m, by American Lithographic Co., New York.

EL APEGO. 17,053
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by American Lithographic Co., New York.

EL ASUNTO. 17,054
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 22, 1909, at 9 a m, by American Lithographic Co., New York.

DILIGENT. 17,055
For cigars, cigarettes and cheroots. Registered January 22, 1909, at 9 a m, by Wm. Steiner Sons & Co., New York.

1909 "UP TO DATE." 17,056
(With design)

For cigars. Registered January 25, 1909, at 9 a m, by M. D. Neumann & Co., Philadelphia.

PHILADELPHIA MAID. 17,057
For cigars. Registered January 25, 1909, at 9 a m, by Alfred Mayer Cigar Co., Philadelphia. A re-registration by transfer from The La Hilda Cigar Factory, Philadelphia who used this title for 10 years or over.

BAGGED HAVANAS. 17,058
For cigars. Registered January 25, 1909, at 9 a m, by Kohler-Snyder Co., Yoe, Pa.

REMEDIOS HAVANA BALED. 17,059
For cigars. Registered January 25, 1909, at 9 a m, by Kohler-Snyder Co., Yoe, Pa.

IL CACCIATORE. 17,060
For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by E. M. Lettieri, Scranton, Pa.

PATRONILLA. 17,061
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 25, 1909, at 9 a m, by Louis W. Keyer, Dayton, O.

ROBERT F. GILLIN. 17,062
For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SIR VON OWL. 17,063
For cigarettes. Registered January 25, 1909, at 9 a m, by Aleksi Wirtamo, Conneaut, O.

TROPICAL TROPHY. 17,064
For cigars. Registered January 25, 1909, at 9 a m, by C. V. Barnes, Cincinnati, O.

U. T. 17,065
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 25, 1909, at 9 a m, by L. Newburger & Bro., Cincinnati, O.

WESTERN CHIEF. 17,066
For cigars, cigarettes, chewing and smoking tobacco. Registered January 25, 1909, at 9 a m, by Schmidt & Co., New York.

American Cigar Brokers

Office & Sample Rooms, 12th St. & Columbia Ave.

PHILADELPHIA

SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.

Equal to any, and better than many, Key West Cigars.

Manufacturers' Accounts on Seed and Havana Goods solicited.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

ARC-EN-CEIL. 17,067

For cigars. Registered January 25, 1909, at 9 a m, by C. L. Boak, Harrisburg, Pa.

CENTINELO. 17,068

For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by Morris D. Neumann & Co., Philadelphia.

DON JULIAN. 17,069

For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by E. G. Perez & Co., New York.

DON NOE. 17,070

For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by E. G. Perez & Co., New York.

SAN FLORET. 17,071

For cigars, cigarettes and cheroots. Registered January 25, 1909, at 9 a m, by Aug. J. Ott, Springfield, Ky.

TOM FRAN. 17,072

For cigars, cigarettes and smoking tobacco. Registered Jan. 25, 1909, at 9 a m, by Thimas G. Francisco, St. Louis, Mo.

CAMPILLO. 17,073

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 25, 1909, at 9 a m, by the American Lithographic Co., New York.

Transferred.

EL DERONDA—Registered September 17, 1892, by Sol. Teller, Jr., Philadelphia, was transferred to The Alfred Mayer Cigar Co., Philadelphia, on January 25, 1909.

PURITAN MAID—Registered October 1, 1892, by Sol. Teller, Jr., Philadelphia, was transferred to the Alfred Mayer Cigar Co., Philadelphia, on January 25, 1909.

EL BENEDICTO—Registered October 20, 1898, by Gumpert Bros., Philadelphia, was transferred to T. J. Dunn & Co., New York, on Jan. 25, 1909.

Correction.

KASSAN—Registered January 8, 1909, for the American Lithographic Co., New York, should have been KASSA.

A Burley Tobacco Society Paper.

A weekly newspaper named the American Society of Equity News is soon to be issued by the organized tobacco growers of Kentucky. Commissioner of Agriculture M. C. Rankin is one of the directors of the company that has been formed for that purpose, and Lucien Beckner, of the Burley Tobacco Society, is to be the editor. The publication will deal with the affairs of the Burley Tobacco Society, and will circulate among the membership of that organization.—Western Tob. Journal.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Twenty new Miller, Du-Brul & Peters Suction Machines, self raising die of the latest pattern; twenty new Bunch Making Machines suitable for hand work; twenty M. D. & P. Star Cutters, one No. 3 B. F. Sturtevant Fan, Suction Connections, etc. The same have been used only two months, and are as good as new. Will sell cheap. Address The Toedtman Cigar Co., Miamisburg, Ohio. 1-6r

WANTED—Cigar Salesman for the West, North-west, South and South-west. Must be acquainted with the jobbing trade, and furnish references. Address Box 31, care of Tobacco World, Philadelphia. 1-20h

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

ADVERTISING NOVELTY CO., 562 W. Harrison St., Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27t

WANTED—Job Lots of Cigars in any quantity for cash. I also sell cigars on 5 per cent. commission. Write Cigar Broker, 1761 Lexington Avenue, New York. 1-13r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Boston Trade News.

(Concluded from p. 11)

popular with the traveling salesmen and usually gives them a helping hand when in his power to do so, and on this account is generally known as a "good fellow."

Somehow or other in writing my regular letter I often forget to mention the name of Charlie Bernhardt, the genial representative of Schinasi Bros. Charlie is plugging hard to put their latest creation, Royal cigarettes, on a good local footing. Charlie is a hard worker, and from what jobbers tell me this brand is duplicating nicely.

M. Cohen & Co. have incorporated their business under the title of American Smokers Cigar Co. and are doing a lot of local canvassing on their brands, American Smoker and Bostonor. Each purchaser of a thousand or more of either of these brands becomes a stockholder in the company.

The cigar factory of H. Traiser & Co. has started working with about 200 hands, after a close down of over two months.

R. G. Sullivan's 7-20-4 cigar is making much headway here and it looks as if it might soon be the best seller here in 10 cent goods. Mr. Sullivan is generally well liked, is a liberal believer in the use of printer's ink, and jobbers are selling from 35 to 50 per cent. more 7-20-4 cigars than a year ago.

Fred Roseboom (J. J. Bagley & Co.) reports a steady increasing business on his firm's various products. Wild Fruit, Gold Band and Mayflower are moving exceptionally well. George T. Russell is canvassing the trade with good results. Mr. Russell is very popular with the trade, and if he can't make good no one else can.

Joseph Weinrich, the large Dayton, Ohio, cigar manufacturer, was here this week with Isidor Mayer, one of his road representatives.

Ralph M. Gans, of Gans Bros., manufacturers of the William the Fourth clear Havana cigars, was here also for several days. The Hotel Essex has just added this brand to its cigar case.

D. Bendheim (Metropolitan Tobacco Co.) was here taking orders for their pipe department.

Maurice Hanauer, of Bieringer Bros. Co., expects to take a pleasure trip to Germany about April 15th, to visit the scenes of his childhood.

Jack Warsaw (Khedivial Co.) has been working Lowell this week and sold in the neighborhood of 250,000 cigarettes. The new 5 cent package, Turkish Whiffs, is making a big hit. It is one of the handsomest five cent packages on the market. The Khedivial will shortly come out with a straw tip 15 cent brand and another ten center called the Yesmar. S. H. Kitsis, since he engaged himself with the Khedivial Co., is doing nicely about town.

H. Cohen (Phillip Morris Co.) is doing some telling work on their Unis brand. The Cambridge is a big seller here and gaining every day in popularity. Mr. Nichols, who is in charge of the New England States for this concern, has increased the business 50 per cent. over what it was a year ago.

Cigars and Sausages.

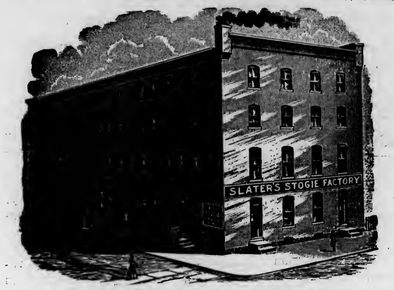
The Providence "Journal" comes with a disquieting suggestion that the demand for an exact definition of whiskey which followed the effort to enforce the pure food law may be followed by a demand for an exact definition of a Havana cigar. The "Journal" observes that as the whiskey inquiry established the curious fact that no living expert could establish beyond controversy just what whiskey is, so a critical examination of the Havana cigar will develop that the best informed people, either in the trade or out of it, do not really know what a Havana cigar is, although there is a strong belief that the best Havana cigars are made from choice Connecticut and Pennsylvania stock. "Most of the Havana cigars now sold," says the "Journal," "are an awful mystery."

Viewing the matter from one very well established home of the Havana cigar industry, the "Intelligencer" begs leave to differ. There is nothing awful or mysterious about the Havana cigars made in Lancaster. They are honestly made and are as truly Havana cigars as Bologna sausages are truly Bolognas, although the Italian town no longer makes them. Many Havana cigars are still made in Havana; no Bolognas in Bologna. The name has come to mean quality, that's all.—Lancaster Intelligencer.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904



Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

Prosperous Detroit Tobacco Co.

A statement was submitted to the stockholders of the Scotten-Dillon Tobacco Co., of Detroit, Mich., at its annual meeting on the 11th inst., showing the earnings of the company to have been over 63 per cent. in the past year. Its sales of tobacco amounted in 1908 to 13,000,000 pounds, an increase of 1,900,000 pounds over 1907. The net earnings on its capital of $500,000 were $316,000 or a trifle over 63 per cent. and that in a panic year. After paying the last dividend of 20 per cent. amounting to $100,000, the company still has $593,000 surplus. It was the same plant which was sold some years ago to the American Tobacco Co. for $600,000 and then bought back by Oren Scotten for $200,000. There are not many concerns in the country that could show net earnings of 63 per cent. in a year of severest financial stress as this tobacco company does. And yet these very companies howl and rage against the trust as if the trust would not suffer them to make a bare living. If any independent company in competition to a trust can earn 63 per cent. on a capitalization of a half million dollars in a year that was the worst record for depression of consumption and values, then the trust scare must appear as a veritable bugaboo for the promotion of predatory earnings. The trust could certainly not have exercised a restraint in trade as far as the Detroit tobacco company is concerned.—Journal.

—The Pacific Coast Cigar Company, with a capital of $100,000, has been incorporated at Seattle, Wash., by Fred. W. Merrill and others.

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us INSIDE DIMENSIONS of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
-ALSO-
IMPORTED
CIGAR BANDS

NOT MUCH DOING in OLD BERKS

Complaint of Dull Times in Factories Heard at Reading.

Reading, Pa., Jan. 25.

The cigar trade in this city is at present rather dull, even among the larger factories. There has been some talk that one of the largest concerns contemplates closing down temporarily if things do not brighten up very soon. On the other hand, we find that several of the factories are receiving a fair share of business.

George W. Lehr has been out lately to visit some of the jobbing trade, and when seen by the writer expressd himself as being pretty well satisfied with the results of his efforts.

Chas. Ream, a union manufacturer, has his usual force of cigarmakers at the bench, but he reports that there is not the life in trade that he would like to see.

Phares Hildebrand, a leaf salesman, is, doing a fair business for the packing firm of E. L. Nissly & Co., of Florin, Pa., who are very extensive handlers of domestic leaf tobacco.

John U. Fehr & Son are engaged in putting up a packing of 1908 Connecticut tobacco. Mr. Fehr recently returned from a visit to the Connecticut valley tobacco district.

Henry Rindskopf, formerly engaged in the leaf tobacco business in this city, is now in Lancaster, Pa.

Henry Heymann's Sons are very nicely located at 46 and 48 Madison avenue, where they have an elegantly appointed building well adapted to their requirements. It was remodeled with a special view to their convenience, and is so constructed that it can be enlarged at comparatively moderate cost.

RATHER SLOW in YORK COUNTY

Cigar Factories are Working, but No Drive is Reported.

York, Pa., Jan. 25.

Slow progress is apparently made in the tobacco trade of this section. Cigar manufacturers have some orders, but there is still lacking the vim which is necessary to get things going rightly. A few of the factories have been perhaps more fortunate than some others, and they are employing pretty good forces, but the majority may be said to be working on a limited output per day.

Tobacco salesmen were here in strong force during the past week, and all seem to have done some business, yet we did not hear any of them claiming to have performed miracles as salesmen. Cigar box factories are working moderately well, which shows that the cigar manufacturers are doing something right along, and it may be that the output for the month will not show so badly after all.

H. F. Kohler, of Nashville, has secured the services of George W. Mason, of York, as a general traveling representative for his factories. Mr. Mason has been engaged in that line for many years and has a large acquaintance in the trade. Mr. Kohler has just returned from a week's trip in company with Mr. Mason, most of which time was spent in Philadelphia and vicinity.

W. A. Lahr, wholesale cigar manufacturer at Red Lion, has returned from a two weeks' business trip through the South and reports satisfactory results. Some desirable new accounts were opened by him, which is making him hopeful of a good outlet for additional quantities of his manufacture.

H. L. Haines, with the cigar factory of T. E. Brook & Co., recently returned from a business trip among his old customers, by whom he was not only cordially received, but was favored with some substantial orders for his line of goods.

Gus. Neuwahl, a well known and popular cigar broker of Altoona, has been circulating among the factories of this county recently.

S. R. Kocher, of Wrightsville, is packing a goodly quantity of the 1908 crop of leaf at his Wrightsville warehouse.

LANCASTER CO. LEAF MARKET

Shows Little Animation. Packers are Mostly Interested in the 1908 Leaf, Now Coming In.

Lancaster, Pa., Jan., 25.

The market has been rather dull on seed leaf tobacco for the past week. Packers were busying themselves with the new crops, some of which they are now receiving and packing, and some they are still trying to buy. The prices dropped a couple of cents a pound a short time ago, although it appears that they are up to about twelve cents again, but no rapid progress is being made in buying the remainder of the crops at that figure.

Deliveries are now being made in larger quantities than at any time this season, and packers are increasing their forces of tobacco handlers. Leaf is coming in in a generally satisfactory condition, and packers so far seem rather well satisfied with their purchases, especially those who bought early.

The cigar trade still remains dull, and several of the larger factories in this city are not yet in full operation. The branch of the Federal Cigar Co. which was closed down two weeks ago has not yet resumed.

The S. R. Moss Cigar Co. won a complete victory in the Common Pleas court when the suit brought in consequence of the erection of their new building came up for trial recently. When the contract for the erection of the building was given out it was on the specific terms that it should be turned over to them in complete form and free of all mechanics' liens. It appears, however, that much of the work was done by sub-contractors who failed to get their money and proceeded to file mechanics' liens on the building. It was these liens that the S. R. Moss Co. had to and did successfully combat.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

There was some business done during the past week on Florida wrapper leaf by local houses, and this section of the country seems to be becoming an extensive user of that class of leaf.

Theo. Bixby, with the Florida Tobacco Co., of New York, and Chas. Horwitz, with the Florida and Georgia Tobacco Co., of New York, have been here and both did a nice business in Florida tobacco. In addition John F. Heiland & Co., who have the agency for Taussig & Co.'s line of Florida, also had a very satisfactory trade during the week. Mitchell & Ottinger, who recently opened office headquarters here, have already placed a considerable quantity of goods in this section, and last week wired the warehouse at Quincy to rush more stock on, which is expected to arrive at any time.

Albert Koshland, a leaf tobacco salesman, Alfred Penner, with the well known packing and importing firm of Dohan & Taitt, Philadelphia, and Stephen Friend, making his initial visit here in the interest of the Friend Havana Co., of New York, were among the week's visitors.

The factory of A. D. Killheffer, at Millersville, is being operated with a good force of cigarmakers, and sales are reported to be very satisfactory for this time of the year. Mr. Killheffer employs no traveling salesmen and his goods are all sold by mail orders, and yet the factory is among the most uniformly busy in that section of the country.

The Globe Cigar Co., at Ephrata, reports that business with them has been fair since the beginning of this year, and that they are looking for a steady gain in the volume of trade.

A new leaf tobacco house is being started here under the name of the Lancaster Cigar Leaf Co., and will have its headquarters at 25 East Orange street, which premises are now being gotten into readiness.

DEATH OF Mr. A. P. SNADER.

Well-Known Cigar Manufacturer Dies After an Illness of Many Months.

Lancaster, Pa., Jan. 25,

A. P. Snader, of the cigar manufacturing firm of A. P. Snader & Co., at Ephrata, died today, after an illness of nine months.

Mr. Snader has for a number of years been prominent in the cigar trade at Ephrata, but was stricken with paralysis last spring, from which he never fully recovered. He had apparently improved very much and recently was at his office on nice days.

During his illness the business was very intelligently taken care of by his daughter, Mabel, who has become quite an expert in the art of manufacturing and marketing cigars.

Funeral services will be held on Thursday next, at the residence of the deceased in Ephrata.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear.** *The* **Cub. Essie,** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Spanish Betune

Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.

Acme Extract and Chemical Works, Hanover, Pa.
E. G. ECKERT, Proprietor.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Nothing very favorable appears this week in the line of tobacco, either in the sales or removing the crops to the sorting shops, although the shops have been kept busy, but with a smaller force of men than last year. A few sales have been made by the local packers to New York parties at prices that are not given out, but probably at about the going price of the sweated 1907 tobacco. Among the lots sold are two from North Hadley, one at North Hatfield by E. C. Warner, and one at Whately by Seth B. Crafts. These were whole lots, wrappers binders and fillers. Since the sale Mr. Crafts has been called to join the great majority. Mr. Crafts owned one of the best farms in Whately, was a good farmer and raised about twelve or more acres of tobacco annually. He died January 17 at sixty-eight years of age. Mr. Swift has sold his fillers and scrubs to the American Tobacco Co., 58 cases to be shipped to Richmond, Va. Of the old goods there were 154 cases. There have been more deliveries within two or three days than for a long time except the hail cut. There are a few more lots of slightly hail-cut tobacco that cannot be bought for the 6½ cent price, one of about 8 acres owned by Patrick Connelly of Whately. This crop, could it have been harvested without its having been struck by hail, would have been one of the best crops grown in Whately the past season, and as it is much of it shows fine now.

A number of sales of tobacco crops have been made in the past few days, but at very low prices, in the majority of cases 6 to 8 cents are the prevailing prices; one crop, however, at 12½ cents. One farmer figured Tuesday that all tobacco sold for less than 12 cents a pound was sold at a loss, as he claimed that it cost that much to raise it. The cause, he said, was the advanced price of labor and fertilizer, making an increase of 2 cents per pound over the former 10 cent cost.

Our correspondents write:

Southwick, Mass.: "Several tobacco growers have been experimenting the past season with different hybrids. The crop of A. H. Coe, consisting of the ordinary Havana and hybrid Havana Sumatra is now being put in the case. The hybrids make a very favorable showing. The leaves are large and of light color, of fine texture, soft, silky, with attenuated veins. J. W. Doherty estimates it will average 50 per cent. wrappers."

North Hatfield, Mass.: "I report the sale of the following lots of tobacco: Paul Olerich, 4 acres, William Connelly, 4 acres, Mrs. Kate Flynn, 3 acres to Mr. Boyle of Hatfield, Mass."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—A large number of sales have been reported during the past week. E. C. Munroe has been very active in the buying. Wallace Lee, Orville Gifford, Charles Northrop and M. Tobin are buying. J. W. Upson on Tuesday received from Dewey Gates the first new crop delivered here, consisting of 8,300 pounds of Little Connecticut variety of fillers, grown on four acres. Mr. Upson opened up his warehouse this morning for the handling of the new crop. Prices range from 5 to 9 cents.—Gazette.

EDGERTON, WIS.

The buying movement is now being pushed in the Southern growing sections as vigorously as any time since the early sales. Growers have apparently become reconciled to the lower prices offered for the cheaper grades of the crop and without question several thousand acres have been lifted during the week. The American Tobacco Co. is still the largest operator but many other firms who have an outlet for low grade leaf have men posted in the growing districts as well as a good many local dealers. At the present rate the crop seems likely to be taken over in short order.

Sales that indicate the range of prices are:

Peterson Bros., 12a at 7 and 2c.
Nels Rippen, 10a at 7 and 2c.
A. Boden, 12a at 6½ and 2c.
M. Twystad, 20a at 7c.
S. Asperheim, 20a at 5½ and 2c.
A. A. Bergum, 10a at 6½ and 2½c.
John Wallen, 10a at 6 and 3c.
Martin Anderson, 10a at 6 and 2c.
A. P. Johnson, 10a at 6½ and 3c.
J. A. Gunn, 10a at 7 and 2c; 4a at 6 and 2c.
W. C. Watson, 8a at 5 and 2c.
John Jacobson, 5a at 7 and 2c.
Ole Gunderson, 6a at 7½ and 2c.
J. R. Thompson, 8a at 6½ and 3c.
J. B. Farrington, 4a at 6 and 2c.
Glenn Speer, 2a at 4 and 2c.
F. C. Long, 3a at 5½ and 2c.
F. Ide, 4a at 6c.
A. Affeldt, 5a at 6 and 2c.

One of the most important transactions in old leaf for some time has been consummated during the week in the sale of the Eckhart packing at Viroqua of '06 and '07 of about 2,500 cases to W. S. Brill for the account of the United Cigar Manufacturers' Co. Otherwise cured leaf is moving sparingly and generally on manufacturers' orders. Deliveries are being made plentifully at receiving points and warehouse handling is well under way, though as yet it has not reached the volume of other years.

Casing weather is again with us and belated growers can now take down the balance of the crop for stripping.

Shipments: 1,187 cases.—Reporter.

—Miner & Co., Inc., of Springfield, Mass., has been incorporated with a capital of $15,000, to do a wholesale and retail tobacco business. President, Willis J. Fuller, Hartford, Conn; Treasurer, George H. Miner, and clerk Richard J. Talbot, both of Springfield, Mass.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

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PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed Labels

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS — METAL PRINTED LABELS
ENGRAVING — PRINTING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING — SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
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"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

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MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

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HUNT CLUB . . . Cube Pipe Tobacco
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You Wonder Why You Cannot Compete

It is Because

Your competitors have tried and made a success by working our **Fine Prime Light FLORIDA Wrappers,** grown on our plantations at Quincy, Florida.

Wake Up! You Can Do the Same.

Ours is positively superior to the imported Sumatra tobacco in

Color, Burn, Quality, and Is An Enormous Yielder.

We are ready to submit samples and prove it to you.
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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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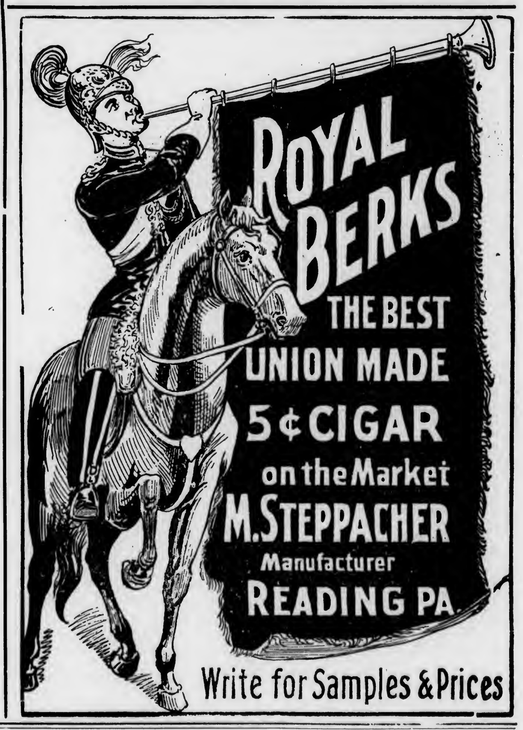

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Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
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Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 5 PHILADELPHIA, FEBRUARY 3, 1909 One Dollar the Year

WISCONSIN LEAF MEN BANQUET

Saml. Grundy Elected President of Janesville Leaf Tobacco Association.

The Janesville Leaf Tobacco Merchants' Association held its annual meeting and banquet at the Grand Hotel Saturday evening week last. The banquet was in eight courses, followed by cigars and was faultlessly served. The tables were beautifully decorated with ferns, smilax and carnations. White candelabra placed about cast a soft glow over the festive board.

Probably no association ever met in the city at a banquet that represented so much capital invested as at this meeting of the association.

After the banquet President S. B. Heddles called the meeting to order and the committee appointed at a meeting January 9th on tariff resolutions was asked to make its report.

The committee consisted of A. L. Fisher, T. S. Baines, T. E. Welch, Howard Green and Sanford Soverhill.

Chairman Fisher read the resolutions drafted by the committee, which were adopted unanimously.

Before the resolutions were adopted, there was much discussion by the members, those who spoke being Hon. F. S. Baines, S. Soverhill, Hon. S. B. Heddles, M. A. Calkins, John Soulman, A. L. Fisher, M. F. Green, Samuel Grundy, L. B. Carle, H. S. McGriffin, Al Schaller and Henry Gagan. The tariff on Porto Rico and the Philippine goods were especially discussed and as these islands are part of the United States it was somewhat of a quandry, but the general opinion was that a tariff should be exacted on shipments from the islands to the States.

The election of officers was then taken up and on motion a committee of three was appointed by the president to nominate officers, such nominees to be the officers for the ensuing year. The committee consisted of A. L. Fisher, Al Schaller and T. E. Welch, who reported the following officers, who were duly elected:

President, Samuel Grundy; Vice President, H. S. McGiffin; Secretary, James Donahoe; Treasurer, T. E. Welch.

The Association meetings are much enjoyed and it is the aim of the members to protect in every legitimate way the interests of the gowers and dealers.

The attendance at the banquet was as follows:

S. B. Heddles, T. E. Welch, L. B. Carle, John Soulman, F. S. Baines, H. Schwartz, S. Soverhill, M. F. Green, A. L. Fisher, Jos. Donahoe, Dr. J. F. Pember, R. L. Etler, M. A. Calkins, Samuel Grundy, H. S. McGiffin, Ed Haskins, A. Schrodie, John F. Sweeney, Henry Gagan, Al Schaller, Everett Fisher, H. Jones, H. Green, P. J. Mouat.

After May 1 travelers visiting France will not be allowed to bring in free of duty more than ten cigars, or twenty cigarettes, or half an ounce of smoking tobacco.

ORGANIZING OHIO GROWERS.

Equity Society Agents to Tour Buckeye State.

Cincinnati, O., Jan. 28.

James Wood, Secretary of the Central Labor Council, an organizer for the Equity Society, will leave Cincinnati in a few days on an extended campaign to organize the farmers in the Ohio tobacco belt. This campaign will last several months, and the Equity Society hopes to get in all of the tobacco growers and others in Ohio who have not yet joined the society. "We have about 16,000 members in the district that I will visit, but we hope to make it 20,000," said he. "The success of the tobacco pool, through the Equity Society, was so great that our organizers are being welcomed like kings in the rural districts The farmers who had been forced heretofore to sell their tobacco at starvation prices, from two to five cents a pound, were amazed when the Equity Society got fifteen cents and more for tobacco. The confidence in the movement is greater than ever."

CONNECTICUT'S LOW PRICES.

Growers in Valley Disappointed in Their Hopes of a Profitable Crop.

The visions of last August, when every farmer in the Connecticut valley who raises tobacco thought he saw much fine gold coming to him from his crop, have been dispelled. Many growers who sold their crops early in the season received good prices; but those who are selling now are not so fortunate, except in a few cases, where the crop is especially fine. What of the 1908 crop was good, was of the finest quality, but the promise of a banner crop early in the year was spoiled by the long drouth and other causes. The long dry and hot spell last summer brought white veins to the tobacco, so that leaves which would have otherwise made first quality wrappers are no better than second grade.

Another cause for the low prices for the 1908 crop is the large oversupply of 1907 tobacco, much of which is still in the hands of the farmers. The 1907 crop was not so good as the 1908 crop; in fact, it was practically a failure. But the farmers had the crop, no matter how valuable it was, and the carrying over one year of this load has been a financial problem of no small moment to many growers. The crop is moving very slowly, and few of the packing houses are working. The past week has seen, however, a little stimulus, for the buyers are on their second round. The buyers make their first buying trip early in the year and pick up the best crops at that time, and usually pay good prices. On the second trip, however, they take poorer grades of tobacco, and this accounts for the difference in price received by the early sellers and those who are just now disposing of their tobacco. It is not so much a lowering of the price, but it is due rather to the quality of the goods. —Springfield Republican.

COMPLETE REPORT OF PRESIDENT CAMPBELL

Submitted at the Annual Meeting of the Independent Tobacco Manufacturers' Association, held at Washington, D. C., in January. What Has Accomplished by the Association for Independent Manufactureos.

At the annual meeting of the Independent Tobacco Manufacturers' Association of the United States, held at Washington, D. C., recently, Mr. Hugh Campbell, President of the United States Tobacco Co., Richmond, Va., was re elected President of the Association, to serve for the ensuing year.

W. F. Axton, of the Axton-Fisher Tobacco Co., Louisville, Ky., was elected Vice President, and R. F. Whalen, of R. Whalen & Co., Rochester, N. Y., was re-elected Secretary and Treasurer.

The meeting was one of the most enthusiastic yet held, and many matters were considered and measures adopted which will undoubtedly prove of benefit to all independent manufacturers.

The report of President Campbell was a highly interesting document, and is presented here in full. It was as follows:

Since our last annual meeting twelve eventful months in the tobacco business have passed, and we are here gathered together to review the more important occurrences and to fathom their effect upon our business interests.

When we last met the country was in the throes of a panic. Doubt, uncertainty and gloom hovered over nearly all business, and while a package of tobacco is usually one of the last manufactured articles to suffer from hard times, still doubtless, had idle mills, closed mines and dead trains long continued, tobacco factories would finally have felt the effect. But very quickly this wonderfully resourceful country of ours began to recover, and now happily the sky is greatly cleared, mills are giving increased employment, and the general business of the country is resuming its accustomed swing, and ere long we will see it completely restored to its former plane.

THE GOVERNMENT SUIT IN EQUITY.

Unquestionably the most important event affecting the tobacco business during the past year was the suit of the United States against the American Tobacco Company and its allied companies, which was pending and evidence being taken at the time of our last meeting. That evidence revealed to us a condition of competition at which we had guessed, but we did not know the full details of the conspiracies being hatched against us behind closed doors between the trust and its secretly controlled but apparently independent manufacturers. Any of you who did not hear and has not read this evidence will be well repaid by a persual of it, and after you do so you will be ready to exclaim, as did Mr. MacReynolds in his address, "The Lord only knows how they (we) have lived through it."

This most momentous and interesting case was argued before the Court with great ability and force by Mr. J. C. MacReynolds for the Government, on May 19th and 20th, and in so doing he placed before the Court in clear and concrete form a case of the most wanton violation of the Sherman law that has yet been tried, and those of us who were fortunate enough to hear the arguments—for the trust case was also ably presented by a great array of the most learned and powerful counsel to be found in this country—felt that at last we would learn whether the law of the land could be ignored by a corporation provided it was big and powerful.

The energy, ability and devotion with which Mr. MacReynolds has untiringly pressed this suit commands our highest admiration. He has greatly distinguished himself in the conduct of the case, adding to his renown as a lawyer, hard worker and fearless and fair advocate, and for all time we independent tobacco manufacturers owe him a debt of gratitude.

The decision rendered and the decree filed based upon that decision leaves no doubt in our minds that the law is still supreme, and must be observed by big as well as little.

As was to be expected, and as you know, the case has been appealed to the Supreme Court of the United States, and we now await with consuming interest the final chapter in this litigation. Should the decision rendered by the United States Circuit Court be affirmed by the Supreme Court, then once more we will see a condition of competition rather than throttling combination; once again the farmers growing tobacco in Kentucky, Virginia, North and South Carolina, will be able to bring their leaf to the market and feel that they are getting a fair market price established by competition, rather than the price which one great buyer chooses to give them, and with competition restored, the "night riders" with all their horrors will pass away.

I was sorry to see that Judge Lacombe, in rendering his decision, was sadly misled by the testimony of one of the witnesses, a former officer of this Association, who, having sold out his business to the trust, testified regardless of the truth. You and I know well that not only he but others were forced to sell out their businesses or face ruin by reason of the unfair competition and improper practices of the trust and its guerilla companies. Judge Noyes, in his decision, recognizes the force of the trust in opposition to anyone who may desire to do an independent tobacco manufacturing business.

(Continued on p. 16)

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

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J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

ALLEGED ANTI-TRUST BILL.

Winston-Salem, N. C., Men Fight Measure and Urge Its Defeat.

Winston, N. C., Jan. 28.

That the anti-trust bill as advocated by Senator Lockhart, which is believed to be aimed at the American Tobacco Company, is not wanted here was unanimously resolved by the Tobacco Board of Trade at a meeting yesterday. Opposition to the measure is based on the belief that the bill would not only be detrimental to the tobacco interests of this city, but to the farmers and dealers as well. The Forsyth representatives will be urged to oppose the adoption of the measure.

Sterling Smith, President of the Board, presided at the meeting at which practically all of the local tobacco manufacturers were present. The committee that will draw up the resolution is composed of W. R. Leak, of the Brown Williamson Co., T. S. Rucker, of the Whitaker-Harvey Co., and R. W. Gorrell, of A. B. Gorrell & Sons.

It was noted at the meeting that the advocates of the bill are those living in counties where tobacco is not grown, Senator Lockhart, who succeeded the late Senator Reid, being a case in point.

TAMPA FACTORY in DIFFICULTY

Petitioners Ask that a Receiver May be Appointed.

Tampa, Fla., Jan. 28.

A petition in involuntary bankruptcy was yesterday filed with United States Commissioner Crane by the La Reina Cigar Company, a corporation. A receiver will be appointed to settle up with the creditors in the best manner possible.

The amounts owed by the corporation and parties to whom same is owed are as follows: John E. Russell, doing business as the Havana Leaf Tobacco Company, tobacco, $961.05; National Program company, for advertising, $36.52; Tobacco Trade Journal Company, advertising, $257.05.

BRIGHTER AT READING.

Cigar Factories a Little Brisker. Some New Ones Lately Opened. A Merited Compliment.

Reading, Pa., Feb. 1.

The cigar trade in this city has been very dull for the past few weeks with a majority of the factories, but it seems to be brightening up a little now.

Quite a number of new factories are opening in this section, according to a report received from Deputy Revenue Collector, Fred. W. Cranston.

R. P. Eichman has opened a cigar factory at Womelsdorf.

F. Madebach is opening a new factory at 826 Greenwich street, this city.

R. F. Lehr will open a factory at 920 Court stree', this city.

George W. V. Reed & Bro. are opening a new cigar factory at Womelsdorf.

W. S. Schaeffer has closed out his cigar factory at Wernersville.

Eline & Kutz, of this city, recently moved to a new factory building at 645 North Ninth street.

The County Commissioners recently inspected the cigar manufacturing plant of Otto Eisenlohr & Bros., at Boyertown, and in issuing a certificate endorsing the fire escape upon the building they took occasion to state that they had never visited a cleaner or more up-to-date factory building, nor one which is better equipped with public safety appliances. About 500 hands are employed at the factory.

Slot Machine Co. Incorporated.

Little Rock, Ark., Jan. 28.

The Arkansas Silent Salesman Company filed articles of incorporation yesterday. The company is for the purpose of handling, renting and selling vending machines for cigars and other merchandise. It is to be located in Fort Smith. The incorporators are: Lewis Friedman, C. C. Morrison, Leo P. Wallace, H. P. Rucker, P. A. Ball, W. L. McGee and H. L. Fitzhugh. They have incorporated for $10,000, of which $6,250 has been paid in.

The Cuban Cigar Co. has been incorporated at Shreveport, La., with a capital of $100,000.

STEPHEN F. KETRAN

Interior Wood.. Work.. — Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

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231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices!

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

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READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

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Importers of **Sumatra and Havana**

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Good Business in Havana at Strong Prices.

An Advance in Price for the Remaining Stocks of Tobacco is Generally Expected. The 1909 Crop Promises to be Good in Quantity; Its Quality is Dependent upon Weather Conditions Between Now and the Time of Harvest.

Special Correspondence of The Tobacco World.)

Havana, Cuba, January 25, 1909.

Business was good again last week and the chief demand ruled for Remedios tobacco, first and second capaduras.

While the prices paid for these styles of leaf show only a slight advance, holders of the remaining stocks are demanding considerably higher figures, and from all appearances they will obtain them.

While the New York market has not yet followed our lead, it stands to reason that prices are bound to advance, as soon as the true situation of our market becomes known and the news has had time to reach all circles, because, with the supplies virtually cut off, no relief will be in sight until the year 1910.

The stocks left in first hands are hardly large enough to supply the demands of one large manufacturing concern. Owing to the continuous rains which have fallen in the Santa Clara Province, the 1909 crop promises to be large in quantity, but the chances are that it may be lacking in heavy quality, unless we should have dry weather right along for the next two or three months.

Semi Vuelta and Vuelta Abajo, of heavy body, has commanded more attention from the wide-awake people, who are looking ahead for the wants of manufacturers, and quite a number of sales took place last week. The holders of the 1907 Vuelta Abajo growth have also had more inquiries for their stocks, as the asking prices were low and it has been ascertained that a careful blending with the 1908 crop will give an acceptable smoking cigar. Many of our local manufacturers who are having large orders from Spain, where strong cigars are still given the preference over the mild ones smoked in the United States and Germany, are buying the 1907 leaf at the current figures. Of course the original holders are losing an enormous amount of capital, which good judges say amounts to about 50 per cent. and therefore while it is no business to be glad of, it opens, however, a way to get rid of these stocks which were considered only a short time ago as perfectly unsaleable.

Of so-called factory vegas there is very little left over in first hands, and the coming buyers will have to be satisfied with a less scrupulous selection of goods in Vuelta Abajo as well as in Partido.

Sales

amounted last week to 7,200 bales, divided between Vuelta Abajo 2,000, Partido 850, and Remedios 4,350 bales.

Buyers were: Americans now here, as well as a couple of American export houses established here, 6,000 bales; exporters for Europe, 700, and local consumption, 500 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,334 bales
To Europe, except Spain	785 "
To Spain	1,771 "
To South America	60 "
Total	7,950 "

Buyers Come and Go.

Arrivals:—Walter Sutter, of Jacob Sutter & Sons, Chicago; S. Grysmish, of S. Grysmish & Co., Boston; Morris Heyman, of Montreal; Frank Tilford, of Park & Tilford, M. Stern, of M. Stern, M. Starlight, of Starlight Bros., Louis Cantor, of Leonard Friedman & Co., Morris Blumlein, of A. Blumlein & Co., and E. P. Cordero, of E. P. Cordero & Co., New York.

Returned:—Sidney Rothschild, of S. Rothschild, Havana.

Departures:—Jos. Frankfort, Saml. Mendelsohn, Harry Spingarn, Edward and Ellis Arendt, Fred. Frese, M. Herzog, and Morris Blumlein, New York; Mike Friedman, Chicago.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 98

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

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INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

Havana Cigar Manufacturers

have less reason to complain, as orders are arriving better from all parts of the world, so it seems that at last the tide has commenced to turn, and while this is never a very busy season, the amount of business is fully up to the average of good years in the month of January. Several manufacturers have been compelled to seat more cigarmakers. The presence in town of Frank Tilford and J. E. Blaise was an assurance of good orders to most of our large manufacturers, and their hopes have not been disappointed.

H. Upmann & Co. shipped 450,000 cigars last week. The H. Upmann factory has received many orders during the past week and is quite busy again.

Sol is doing a very active and satisfactory business, as the good quality of the Sol and the Luis Marx brands has been quickly appreciated by discriminating smokers, in consequence of which Behrens & Co. have received some large orders from all parts of the globe.

Buying, Selling and Other Notes of Interest.

B. Diaz & Co. were heavy sellers, as they closed out 700 bales of Vuelta Abajo and Partido.

Joseph Frankfort made some excellent purchases for Calero & Co., of New York, having secured 500 bales of choice Vuelta Abajo lowland vegas. He left well satisfied with his ten days stay here, accompanied by Mrs. Frankfort, on the steamer Havana.

Sobrinos de A. Gonzalez sold 500 bales of Vuelta Abajo from their stocks, and in addition they shipped 1,771 bales per steamer Alfonso XIII to the Spanish Regie.

Sylvester & Stern are reported to have purchased 2,000 bales of second capaduras.

Perez y Obeso disposed of 350 bales of Vuelta Abajo last week.

I. Bernheim & Sons purchased 1,000 bales of Remedios during the past eight days.

Rz. Bautista & Co. closed out 300 bales of Remedios.

Saml. Mendelsohn was a buyer of close on to 1,000 bales of Remedios.

Cardenas & Co. sold 300 bales of Remedios.

Fred. Frese bought 400 bales of leaf tobacco.

Planas & Co. turned over 300 bales of Remedios and Partido.

Mike Friedman is reported to have purchased nearly 500 bales for Taussig & Co.

A. M. Calzada & Co. were sellers of 250 bales of their Partido packing.

Edward and Ellis Arendt were buyers of several vegas, the exact quantity of which could not be ascertained.

A. Pazos & Co. disposed of 200 bales of Vuelta Abajo and Partido.

Morris Blumlein made some purchases of leaf tobacco of different kinds, footing up some 300 bales.

Gonzalez y Miguel sold 200 bales of Remedios and Partido leaf.

La Catalina, a farm in Santiago de las Vegas, owned by Juan Alonso, has cut already a large part of its crop in magnificient condition, and the balance of the plants still standing in the fields show also an exuberant growth, free

(Continued on p. 15)

CABLE ADDRESS "CALDA" TELEPHONE 6084

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

To Manufacturers of

HIGH GRADE SEED & HAVANA CIGARS

The **1908 Santa Clara Crop** contains **Some of THE FINEST Tobacco** for Seed and Havana Cigars ever smoked.

We Have Some of the Finest.

Call or write for Samples, both Stripped and Unstripped.

HAMBURGER BROS. & CO.

Stripping Department, 190 Gervasio Street, Havana, Cuba.

Importers of Havana, 228 Pearl Street, New York, N. Y.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland.
OFFICE: 183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, February 2.

New York Leaf Market.

There seems to have been general activity in the leaf tobacco market during the past week, and considerable quantities of leaf have changed hands. There was special activity in Pennsylvania and Wisconsin tobaccos, and some extensive transactions are reported to have been consummated. Owing to the possibility of a strong eventual demand for binder stock there was much interest centered in the Wisconsin leaf, and it is now stated that a large proportion of the 1908 crops have passed into the hands of manufacturing interests. Packings have in several instances been bought up in their entirety, and yet the prices are said to have been an advance on figures recently quoted. That the remaining Pennsylvania tobaccos are also gradually but steadily changing hands is fully evidenced by the transactions of the week, and the change in prices, which are showing some advance. Connecticut tobaccos have also come in for a greater share of attention, as it is expected there will be need for additional supplies of binder leaf, and the Connecticut offerings are regarded as the most serviceable substitute for the Wisconsin leaf, if that type should fail to meet the required supply.

Sumatra tobaccos have been moving with some freedom and the volume of business was perceptably larger than for several weeks previous. Importing houses have probably aided the consummation of some transactions by a slight modification of price, and at the same time have placed themselves in greater readiness for the approaching inscriptions which will begin at Amsterdam on Friday, March 12.

Business has also been fairly brisk in Havana tobacco, both in this market and in Havana. Although the sales have not been in great quantities, there has been a rather steady buying to fill in the wants for early use.

• • •

The Cigar Manufacturers.

The revival of trade conditions among cigar manufacturers is indeed very slow, if at all noticeable, taken as a rule. There are factories in this city which have little or no occasion to and do not complain in the least, but a majority report that things are not yet moving along as rapidly as they had hoped might be the case by this time. They do not speak as particularly discouraged, but rather seem to have resigned themselves to the probability that they will have another month of sluggish conditions before any real increase in activity will be noticeable, and that will bring us up to the time of the Presidential inauguration. There seems to be some fair mail orders coming in, but not for the quantities which would cause much of a ripple in the office or shipping departments of the various factories. Road men are meeting with some encouragement by the way of orders for small lots of goods with which buyers are contenting themselves just now. Yet the concensus or the reports coming in indicate that there is a general feeling of greater confidence on the part of the distributing houses and that they are really hopeful of being able to issue orders for the quantities of goods which they had been accustomed to take before the effects of the panic of 1907 struck them so severely, that they began to curtail their purchases and have not yet so fully recovered as to be enabled to adopt old time methods.

• • •

Sam. H. Harris Retires.

Sam. H. Harris, who has been prominently identified with the cigarette trade in this city for some years, after coming here from Chicago, Ill., has sold out his interest in the Khedivial Co. and will retire, it is said, for good from the cigarette business. The interests of both Sam. H. Harris and Julius C. Drucklieb have been purchased by Chas. Sweeney, a capitalist of Seattle, Wash.

Concerning their retirement, W. L. Walker, President of the Khedivial Co., gave out a statement as follows:

"Chas. Sweeney has acquired the interest of Messrs. Sam. H. Harris and Julius C. Drucklieb in the Khedivial Co. Mr. Sweeney is a retired capitalist, who has made a large fortune in mining and other enterprises in the West. Mr. Sweeney and his son, Frank Sweeney, take the places of Mr. Harris and Mr. Drucklieb on the Board of Directors of the concern, and Frank Sweeney will be our Treasurer. He will be active in the management of the company. His father will not take any active part in the company's operations other than as a director. Frank Sweeny comes to us well qualified for the position, having been for some time cashier in a bank in Seattle, with which his father was prominently connected.

"The officers of the Khedivial Co., are W. L. Walker, President; J. M. Dixon, Vice President and Frank Sweeney Treasurer. In addition to the above named officers Chas. Sweeney and C. Monteith Gilpin constitute the Board of Directors.

"We are glad to be able to state that we are preparing to institute a most vigorous campaign for the purpose of further extending the operations of the Khedivial Company. We are backed by ample capital; we are absolutely independent, and, we believe, we are putting on the market products that are equal to the best. Consequently, we can see no reason why we should not achieve a splendid success."

• • •

New Brooklyn Factory Organized.

The E. & W. Cigar Co. was incorporated recently at Trenton, N. J., with a capital of $10,000, to manufacture cigars, cigarettes, etc. The incorporators' names were Edmund Wright, Abner Cutler and Saul Alexandre. Premises have been secured at 224 Livingston street, Brooklyn, and manufacturing of cigars has already been commenced.

A. S. Cutler, who is the Secretary of the new company has been in the cigar business for some time at 599 Broadway, New York, and is one of the most active members of the corporation.

• • •

Death of Geo. V. Watson.

George V. Watson, of the Havana importing firm of George V. Watson, and well known in the tobacco trade, died at his home in Brooklyn, N. Y., last week, from acute stomach trouble.

Mr. Watson has been identified with the leaf trade of New York city for a number of years, having been previously engaged in the tobacco business in New York State. In 1879 he started in business on his own account and had built up a prosperous trade.

Mr. Watson was sixty-five years of age, and is survived by a sister and one brother, and the latter has been appointed executor of the estate.

Maurice Storm Enters Manufacturing Trade.

Maurice Storm, who for the past twelve years has been connected with the cigar firm of George L. Storm & Co., has retired from his connection with that house and has purchased an interest in the clear Havana manufacturing business of Storm, Fisher & Co., which will hereafter be known as Storm, Robinson & Co., the firm being now composed of Chas. H. Storm, Maurice Robinson, Samuel Fisher and Julius Lehmann, under a partnership arrangement which went into effect on February 1.

• • •

Cigar Dealers in Convention.

Two hundred delegates attended the first annual convention of the Cigar Manufacturers and Dealers' League, at Odd Fellows' Hall, No. 67 St. Mark's Place, last night.

Saul Prince, the President, presided, and resolutions were adopted deploring the offering of any bill in the Legislature that would tend to local option or prohibition in the State, on the ground that where such laws are in force the cigar industry is killed.

• • •

Trade Notes.

Dick Davis returned last Saturday from a short stay in Havana, where he purchased a considerable amount of leaf. Mr. Davis formerly manufactured cigars in Maiden Lane but he has now gone into the retail leaf trade. He has secured a store at Eighty fifth street and Second avenue, where he will also keep a full line of manufac-

(Continued on p. 15)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

There can not be so very much improvement noted in the leaf tobacco market of this city. There has been a moderate volume of business done by nearly all of the houses, but it has consisted of small size lots only. To be sure the holdings of the majority of the Philadelphia packing firms have already been considerably depleted, and it is not to be expected that they would now figure prominently in any large transactions. Business is coming in moderately from road men, but all of them report the conditions as not particularly interesting at any of the nearby manufacturing points, and that manufacturers as a rule seem to be inclined to buy sparingly. It is the general belief, however, that if the cigar trade begins to boom up to any extent, manufactureres will find their supplies short and will have to do some skirmishing eventually to secure an adequate supply, as there is not believed to be an over abundant supply of leaf in the market.

The Sumatra market has shown little of interest during the past week, and while sales were constantly being made, they consisted of a few bales at most. This condition is not to be wondered at very much, when it is remembered that it is now only a few weeks until the inscriptions of new tobaccos at Amsterdam, and naturally a good many of the manufacturers will prefer to wait further developments concerning the new goods. It is stated that the new goods will be very fine in every particular, and that fact is arousing more than passing interest.

The Havana market, local importers say, has been what might be called active, notwithstanding our report of last week, which was to the effect that it was not unusually so. It is declared that manufacturers have come to recognize the fact that the supply is not any too large, and that the quality of the new goods is, generally speaking, very satisfactory.

The cigar manufacturers here are not handing out reports that altogether correspond, and a happy medium would probably be to say that the conditions are fair. It can hardly be said with grace, that they are rushed, that would be putting it a little too strong, yet some are moderately busy and prospects are looking bright with them. Again some others, who also have excellent facilities and ample capacity, while not hilarious with the present business, yet seem to feel satisfied that there will come a change for the better, and that as spring approaches there will be a steady and permanent improvement.

The retail dealers declare that they have experienced a noticeable falling off in the volume of business during the month of January, and jobbing houses practically substantiate these reports by declaring that business with them is really quiet. Visiting salesmen who have been here lately say they have all secured some business, and that would indicate that dealers are expecting a change ere long and are naturally making preparations for it

Mr. Dusel, of the firm of Dusel, Goodloe & Co., informs us that his firm will discontinue the retail department of their establishment and hereafter confine their efforts entirely to the jobbing and wholesale business.

The United Cigar Stores Co. has formally taken over the Lowengrund chain of stores, and all old stock has been sold off at a heavy reduction, that they might be re-stocked with the special lines which the U. C. S. Co. stores generally carry.

L. Wasserman, of the New York and Porto Rico Trading Co., has been in this city this week, calling on the trade with a line of goods which are said to be of their own manufacture.

John T. Dee, of the Theobald & Oppenheimer Co., has returned to this city after a short trip to Chicago. The output of the T. & O. factory for January has nicely eclipsed the output of January of last year.

A portion of the 44 Cigar Co.'s factory on Filbert street was deluged with water during the progress of a fire which started in a wall paper establishment in the building adjoining. Some tobacco was damaged and also some cigars, all of which stock was promptly disposed of at a loss to the factory, because they did not want to retain any of the damaged stock. Necessary repairs were quickly made and operations have been fully resumed.

That there is steady gain in the sale of the Counsellor cigar in this city is plainly noticeable as one makes the rounds of the town. The number of establishments at which these goods are now on sale has increased greatly and the Counsellor can now be had in about every section of the city and suburbs.

Yahn & McDonnell have taken the distributing agency of a new line of cigarettes manufactured by Philip Morris & Co., of New York, which are being marketed under the name of Morisco. It is an attractive package and retails at two for 25 cents.

Harry Boston, with the New York Pipe Manufacturing firm of Wm. Demuth & Co., was a visitor here last week and pocketed some good sized orders for his line of goods.

B. Grabosky, of the Empire Leaf Tobacco Co., is still on the road and at last accounts was getting a fair share of business for his firm.

Chas. Hipple, of Hipple Bros. & Co., is making preparations for an extended Western trip, which may take him as far as the Pacific Coast. Mr. Hipple will offer his recent importations of Havana tobaccos as his specialty on this trip.

John W. Wartman, a veteran Third street dealer in leaf tobacco, is recovering slowly from an attack of rheumatism and is again able to come to his office.

The entire sales force of E. A. Calves & Co. is this week doing energetic road work, and their mail has increased in wholesome proportion.

J. E Sherts, of the Sherts Cigar Co., Lancaster, was this week visiting his old customers in this city and vicinity.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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TOBACCO WORLD PUBLISHING CO.

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PHILADELPHIA, FEBRUARY 3, 1909

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

JACK BINNS. 17,074
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 26, 1909, at 9 a m, by Rosenthal Bros., New York.

C. Q. D. 17,075
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 26, 1909, at 9 a m, by Rosenthal Bros., New York.

ANDRE AMPERE. 17,076
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 26, 1909, at 9 a m, by the American Lithographic Co., New York.

TURF KINGS. 17,077
For cigars, cigarettes and cheroots. Registered January 28, 1909, at 9 a m, by C. B. Henschel Mfg. Co., Milwaukee, Wis. A re-registration.

ELMERQUIN. 17,078
For cigars. Registered January 28, 1909, at 9 a m, by The E. & W. Cigar Co., Brooklyn, N. Y.

CUTLEROSA. 17,079
For cigars. Registered January 28, 1909, at 9 a m, by The E. & W. Cigar Co., Brooklyn, N. Y.

KING SAUL. 17,080
For cigars. Registered January 28, 1909, at 9 a m, by The E. & W. Cigar Co., Brooklyn, N. Y.

LACOTA. 17,081
For cigars. Registered January 28, 1909, at 9 a m, by Henry Salz, New York.

AX. 17,082
For scrap, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by J. D. Roland, Lititz, Pa.

LOYAL MOOSE. 17,083
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by the American Lithographic Co., New York.

MARCA ROYAL. 17,084
For cigars, cigarettes, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

SOLA MIA. 17,085
For cigars, cigarettes, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by The Moehle Lithographic Co , Brooklyn, N. Y.

THOS. A. WISE. 17,086
(By permission)
For cigars, cigarettes and cheroots. Registered January 28, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

MABEL AND MIKE. 17,087
For cigars, cigarettes, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by Schmidt & Co., Chicago, Ill.

ROXWELL. 17,088
For cigars. Registered January 28, 1909, at 9 a m, by Geo. N. Williams, Reading, Pa.

PETOFI. 17,089
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 28, 1909, at 9 a m, by Jacob Guttmann, Pittsburg, Pa.

MI CONSOLAR. 17,090
For cigars, cigarettes, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by Symons-Kraussman Co., New York.

JERSEY CITY NEW CITY HALL. 17,091
For cigars, cigarettes, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by Louis Singer, Jersey City, N. J.

JERSEY CITY NEW POST OFFICE. 17,092
For cigars, cigarettes, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by Louis Singer, Jersey City, N. J.

HUDSON COUNTY NEW COURT HOUSE. 17,093
For cigars, cigarettes, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by Louis Singer, Jersey City, N. J.

MERALDINA. 17,094
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by the American Lithographic Co., New York.

MARIO SAMMARCO. 17,095
For cigars, cigarettes, chewing and smoking tobacco. Registered January 29, 1909, at 9 a m, by Chas. Stutz Co., New York.

NORMAN QUEEN. 17,096
For cigars, cigarettes, chewing and smoking tobacco. Registered January 30, 1909, at 9 a m, by Symons-Krausmann Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

PRINCIVALLE. 17,097
For cigars, cigarettes, chewing and smoking tobacco. Registered January 30, 1909, at 9 a m, by Schmidt & Co., New York.

FLOR DE ALWIN. 17,098
For cigars, cigarettes and cheroots. Registered February 1, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

COQUELIN. 17,099
For cigars, cigarettes, chewing and smoking tobacco. Registered February 1, 1909, at 9 a m, by the Havana Importing Co., Chicago, Ill.

DONALD MAC. 17,100
For cigars, cigarettes and cheroots. Registered February 1 1909, at 9 a m, by J. H. Mahoney, Detroit, Mich.

IOWA SPECIAL. 17,101
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, and snuff. Registered February 1, 1909, at 9 a m, by L. Newburger & Bro., Cincinnati, O.

MINNKOTA. 17,102
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco; Registered February 1, 1909, ac 9 a m, by L. Newburger & Bro., Cincinnati, O.

GEMFINDER. 17,103
For cigars. Registered February 1, 1909, at 9 a m, by M. B. Lamke, Binghamton, N. Y.

LA MARADAD. 17,014
For cigars. Registered February 1, 1909, at 9 a m, by M. B. Lamke, Binghamton, N. Y.

L.-KAY-R. 17,105
For cigars, cigarettes, chewing and smoking tobacco and snuff. Registered February 1, 1909, at 9 a m, by L. K. Robinson, Wilmington, Del.

LEHIGH GOLD. 17,106
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 1, 1909, at 9 a m, by A. J. Goldsmith, Allentown, Pa.

THE YANKEE DUTCH. 17,107
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered February 1, 1909, at 9 a m, by Robert Manley, Greenville, O.

KNIGHTS KEY. 17,108
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Wm. Steiner, Sons & Co., N.Y.

SA-RI-CO. 17,109
For cigars. Registered February 2. 1909, at 9 a m, by Morris D. Neumann & Co., Philadelphia.

MAYOR OF NORFOLK. 17,110
For cigars. Registered February 2, 1909, at 9 a m, by the Royal Havana Cigar Mfg. Co., Baltimore, Md.

MASTER BRUSH. 17,111
For cigars, cigarettes, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by J. W. Minnich & Son, Dallastown, Pa.

LA FAMA CULTIVADO. 17,112
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by Schwartzkopf & Ruckert, New York.

DELIGHTFUL. 17,113
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by Rosenthal Bros., New York.

CAPT. SEALBY. 17,114
For cigars. Registered February 2, 1909, at 9 a m, by The E. & W. Cigar Co., Brooklyn, N. Y.

BOAT HOOK. 17,115
For cigars, cigarettes, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by S. A. McNear, New York.

CAPT. LOVE. 17,116
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

CAPT. POLLY. 17,117
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

17,118—Not issued.

CONRAD JOHN. 17,119
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New Eork.

JAMES DENVER. 17,120
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

KISHMOOR. 17,121
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho Co., New York.

LORD LOVUS. 17,122
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SPANISH JADE. 17,123
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood Strasser & Voigt Litho. Co., New York.

SHORTY McCABE. 17,124
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SILVERADO. 17,125
For cigars, cigarettes and cheroots. Registered February 2, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho Co., New York.

WELTON MONUMENT. 17,126
For cigars, cigarettes, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by August Bretthauer, Waterbury, Conn.

KINGSBURY. 17,127
For cigars, cigarettes, chewing and smoking tobacco. Registered February 2, 1909, at 9 a m, by August Bretthauer, Waterbury, Conn.

Corrections.

WESTERN CHIEF—17,066—For cigars cigarettes, chewing and smoking tobacco. Registered January 25, 1909, by Schmidt & Co., New York, should have been in the name of Joseph G. Schaefer, Dayton, O.

TOM FRAN—17,072—Registered January 25, 1909, by Thimas Francisco, St. Louis, Mo., should have read Madison, Ind.

Transferred.

LUCENA—15,889 — For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 5, 1908, by Geo. Schlegel, New York, was transferred to E. G. Perez & Co., New York, on February 3, 1909.

RITTENHOUSE HOUSE—For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 6, 1909, by the Federal Cigar Co , New York, was transferred January 23, 1909, to Dusel, Goodloe & Co., Philadelphia.

QUAKER QUEEN-16,951—For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered January 13, 1909, by the Federal Cigar Co., New York, was transferred January 23, 1909, to Dusel, Goodloe & Co., Philadelphia.

Cancelled.

ANTASA—17,022—Registered January 21, 1909, for cigars, cigarettes and cheroots, by Moller, Kokeritz & Co., New York, has been cancelled.

LORD RUSSELL—16,959—For cigars, cigarettes and cheroots. Registered January 13, 1909, by El Donora Cigar Co., New York, has been cancelled.

QUIET TRADE IN LANCASTER.

Some of the 1908 Crops are Still Being Bought at Firm Prices.

Lancaster, Pa., Feb. 1.

Conditions in the local leaf tobacco trade have remained rather quiet during the past week, and in that respect it differs very greatly from the conditions which are reported from New York, where the market is said to have shown more than ordinary activity. It

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Office & Sample Rooms, 12th St. & Columbia Ave.
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Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

must be remembered that the stocks of old goods held by local packers have been pretty well depleted, and consequently when it became a matter of large sales they must necessarily be made by houses and from points where large quantities were still to be had, and it was considered likely that New York houses had been holding on to their stocks to some extent.

There was some buying of the 1908 crops during the week, and at prices which had not receded a great deal from the figures that have recently prevailed. The crops are now pretty well cleaned up, and it seems reasonably likely that within a short time they will have been all bought up.

The cigar industry is lagging yet and in a number of instances forces are being reduced, and in fact some factories closed, for the want of orders and the inability or unwillingness of manufacturers to make up goods and place them in stock. Even at a number of the larger factories of this city the cigarmakers are working on short time. The plant of the Federal Cigar Company has been dismantled and the equipment shipped to other points. I learn, however, that the premises are to be re-equipped, but for the making of a different class of goods to what they have lately been turning out at this plant. It is therefore possible that the factory will resume operations some time in the future and again give employment to a goodly number of hands.

Adolph Loeb, of K. Strauss & Co, of Philadelphia, was a visitor in the leaf market of this city last week and purchased a packing of Pennsylvania leaf for his firm's trade.

Jos. Bimberg, of Elmira, N. Y., was among last week's visitors. He announced that he came here in the interests of his sons at Elmira, as he was not now actively engaged in the leaf business. It was noticed, however, by some of his friends that he still loses no opportunity to close a good sale when such presents itself.

The suit of C. H. Spitzner & Son, leaf tobacco packers and dealers, of New York, against Ezra Hackman, a tobacco grower of Lancaster county, and which was brought to recover the sum of an overpayment on a lot of tobacco which the plaintiff had bought from the defendent on June 9th, 1908, has been concluded. The tobacco consisted of 27 cases, and the firm figured out that it amounted to $1,029.45 at the price which was to be paid for the goods, and which sum was paid by a check. Later it was discovered that a mistake had been made in the calculations, and that the farmer had been overpaid more than $300, which he was requested to return, and failing to do so suit was brought against him, with the result that the jury rendered a verdict in favor of Spitzner & Son for their claim with interest, $305.62.

A. N. Wolf, of Akron, left last week for a three weeks trip through the Middle West.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa.

Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR RENT—Brick Cigar Factory, 32 x 60 feet; steam heat and resweating room; tables for 50 hands; boilers, scales, etc., complete; close to railroad; cigarmakers plenty; rent, $14.50 per mo. Address W. H. Nice, Shelly's, Pa. 2 3h

ADS THAT SELL
ADVERTISING NOVELTY CO., 562 W. Harrison St., Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27l

WANTED—Job Lots of Cigars in any quantity for cash. I also sell cigars on 5 per cent. commission. Write Cigar Broker, 1761 Lexington Avenue, New York. 1-13r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

DOING SOMETHING AT YORK.

Nearly All Factories Working, but No Push Reported. Leaf Selling at a Slow Rate.

York, Pa., Feb. 1.

There does not seem to be much change in the trade here this past week. It is not brisk among the manufacturers and yet they are all doing something, and few if any are really closed down altogether. The leaf tobacco men are complaining a little of slow trade, and yet they are making some sales, but it seems that the quantities which manufacturers as a rule are now buying are not what they want. Of course, like every one else, they will have to abide the time which will probably again come when the manufacturers will be in a better mood to buy largely.

Warren Beck & Bro, of this city, have placed on the market a new brand of five cent cigars which are called "Billy Possum." They were the first people to adopt that title for a brand of cigars, but since they adopted it, it seems others have also wanted to adopt it, but Messrs. Beck & Bro. will maintain their prior right, even if legal process has to be invoked. It seems that priority of use is what is required to give a manufacturer the exclusive right to the use of a title or brand for a mercantile product, and that they were the first to adopt the title "Billy Possum" they claim they can readily prove. It might be well for all manufacturers to make good note of the fact that this firm claims the exclusive right to the use of this brand.

G. W. Gable, cigar manufacturer of Windsor, has been on a week's business trip to Baltimore.

D. A. Horn, of the Red Lion Tobacco Co., returned recently from a trip to Ohio, and has started for Connecticut.

H. L. Haines, with T. E. Brooks & Co., has been spending some time in Philadelphia lately.

W. M. Gemmill, of W. M. Gemmill & Co., has been buying quite extensively of the new crops of leaf tobacco in the lower end of the county.

A. Scott Frey, a tobacco man of Red Lion, has left for Florida, where he will remain several months.

J. F. Sechrist, cigar manufacturer at Holtz, has been on a business trip among his jobbing trade and returned home on Friday night last.

Michael Sachs, with the Loeb-Nunez Havana Co., was a visitor to the York trade during the past week.

Michael Hose A. F. Brillhart.

Dallas Cigar Co.

Manufacturers of **CIGARS** & Dealers in

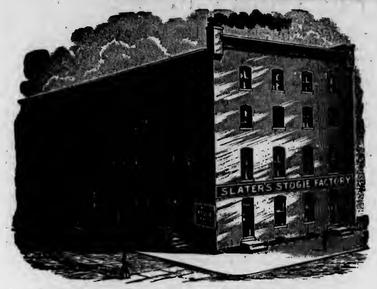
LEAF TOBACCO,

Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904



Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER,

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Trade Notes of Greater New York

(Continued from p. 11)

turers' supplies. He has the good wishes of a host of friends both in and out of the trade.

Louis Rahn is at present in Baltimore in the interests of S. Solomon, leaf dealer, 125 Maiden Lane. He stopped off at the principal places in York county, Pa., on his way South and managed to book quite a few fair sized orders.

The trade learns with regret of the death of Mrs. Davis, the mother of Fred. Davis, who is associated with John B. Day, the old time cigar manufacturer. Mrs. Davis was in her eighty-first year, and suffered with a complication of diseases which terminated fatally last Saturday, at her home in East Orange, N. J.

Joe Abrahams, retailer, of Maiden Lane and Pearl street, has been confined to his home the past two weeks with a very heavy cold. From last reports he is getting along well and is expected back at the old stand next week.

The tenants of the building at 192 Pearl street, which was seriously damaged by fire two weeks ago, have settled with the insurance companies. J. L. Smolinsky, who was burned out completely, has moved to other quarters where he will remain until repairs are made. Louis Goldberg, the leaf dealer on the first floor, whose stock was damaged by water, has secured a new line of leaf and is ready for business.

Ben. Loewenthal leaves this week on his first road trip through York State, with a complete line of domestic and imported leaf.

H. Henkell, the cigar box maker of Monroe street, reports a gradual increase in orders. The business turned out the past month proved satisfactory and he looks for a return of prosperity in the cigar line in the near future. Mr. Henkell is one of our most prominent box manufacturers and enjoys an enviable trade.

OUR HAVANA LETTER.

(Continued from p. 9)

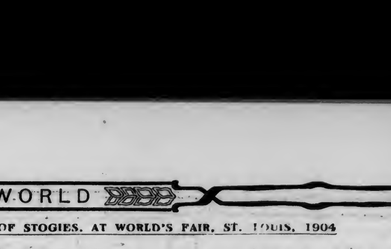
from any worm-eaten leaves. This farm has a large part shaded by palm groves, where the tobacco grows even in better condition as under the cheese-cloth invention. Bruno Diaz & Co. usually buy this crop every year, on account of its fine quality.

The four largest shippers of leaf tobacco last week from Havana were: M. Pollack, 749 bales; Charles Blasco, 585; H. Upmann & Co., 584; Leslie Pantin, 498.

Business during this week may be greatly disturbed, owing to the elaborate preparations made for celebrating the second birth of the Cuban Republic.

RECEIPTS FROM THE COUNTRY.

	Week ending Jan. 23. Bales	Since Jan. 1. Bales
Vuelta Abajo	963	2,396
Semi Vuelta	387	83[illegible]
Partido	158	85[illegible]
Matanzas	—	1[illegible]
Remedios & S. Clara	1,173	3,987
Santiago de Cuba	38	49
Total	2,719	8,56[illegible]



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Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

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Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129 TO 130 ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

President Campbell's Report.

(Continued from p. 3)

It is now for the Supreme Court to say whether the future of the tobacco business in this country is to be conducted by "consent or force," competition or combination. I believe that, no matter what form regulations by the National Government over combinations may take, nothing will satisfy the grower of leaf tobacco as well as competition; nothing will protect the jobber and retailer of tobacco like competition; nothing will give the consumer the quality and advantage in price as will competition. Why should this great free people submit to a dozen men controlling the entire tobacco manufacturing business of this country? Why should the thousands of farmers growing tobacco, the tens of thousands of dealers in manufactured tobacco and the millions of consumers pay tribute to these tobacco kings? If it was ever intended that the business of this country should be parcelled up between a few men controlling tobacco, a few men controlling oil, a few men controlling sugar, steel, etc., then long ago the public schools should have been closed and these self-same rich men should not have endowed colleges to enlighten the people, for only by keeping them in dense ignorance could they hope to perpetuate the combinations which we have seen formed and flourishing regardless of law during the past few years.

THE BURLEY TOBACCO SOCIETY.

It has been charged frequently and stated in court that the object of this Association was to fight the trust. I want here now to disclaim this as the object of our Association, for we have always met and meet here now to "cherish peace while preparing for defensive war," and our purpose is to "yield exact justice to others and to maintain our own rights."

In 1906 the farmers growing Burley tobacco in Kentucky became dissatisfied, formed the Burley Tobacco Society and pooled the major portion of that year's crop. Again they pooled the 1907 crop. When the planting season of 1908 arrived, not having disposed of either of these crops, they decided to discontinue growing Burley tobacco during 1908, and loyally the great majority of farmers in Kentucky obeyed the mandate issued by the Burley Tobacco Society. As soon as it became apparent that the 1908 crop was cut out effectively, the trust began negotiations for all the Burley tobacco held in the pool. I was advised of this, and strenuously contended, in the name of the independent tobacco manufacturer, against the Equity Society committing itself to anything so suicidal as selling its entire holdings to the trust, and I confidentially place before you the correspondence which took place early in July, and which resulted in 25 per cent. of the pooled tobacco being retained for us. The delivery of that tobacco is now being taken, and while none of us will make a fortune from the sale of goods manufactured from it, it is away ahead of having no tobacco at all, and in the long run may work for our good. It certainly has emphasized the necessity of a strong association of independent tobacco manufacturers to meet such conditions when they arise.

FREE LEAF BILL.

A year ago we were confronted with the possibility of the Free Leaf Bill becoming law, it having passed the House of Representatives almost unanimously, and was then being considered by the Finance Committee of the Senate, and I am glad to say that I believe this hurtful measure now "sleeps the sleep that knows no waking." Could we have seen wherein this bill would have benefited the farmers, we might have been silent and let it pass, but believing that it would injure them as well as ourselves, our Association, and many of our members individually, successfully opposed it.

BOUTELLE BILL.

At our last meeting a committee was appointed to consider having a bill passed by Congress requiring all tobacco manufacturers to put their names on tobacco manufactured by them, and that committee was fortunate enough to be able to secure the services of the Hon. John W. Yerkes, who drew up a bill covering what we desired. This bill has been presented to Congress by Mr. Boutell, of Illinois, and is now before the House. I feel that it would be of immense value, and that it is only just and fair to dealers in tobacco and consumers to let them know who it is that makes the tobacco they are handling.

TAWNEY ANTI-COUPON BILL.

At our last session there was also pending, and is still pending, the Tawney Anti-Coupon Bill, opposed at that time by two of our members, but heartily endorsed by all the others. The bill is still slumbering in the Ways and Means Committee, but I hope to see it see the light of day and yet become a law, and so free some of us from one of the most onerous forms of competition which the trust wages against those of us who have been flattered by its attention.

FREE LICORICE PASTE.

When the tariff hearings began, and the tobacco schedule was reached, I came to Washington and, in your name, requested Mr. Yerkes to appear before the Ways and Means Committee and ask that licorice paste, which now pays a duty of 4½ cents per pound, be placed upon the free list. As you are doubtless aware, licorice root is imported free of duty, and 90 to 95 per cent. of the paste made in this country is manufactured by the trust; therefore, this is one of the articles made by a trust which should not be protected, as it yields the Government almost no revenue, and the raw material is not produced in this country. The significance of the testimony of one of the witnesses in the Government's suit against Mac-

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of Pennsylvania R. R.

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Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905, 1906, 1907} **Crops**

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
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Packer of and
Dealer in
LEAF TOBACCO
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United 'Phones *LANCASTER, PA.*

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Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

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Warehouses: LANCASTER and RED LION, PA.
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413 to 423 North Water St. Lancaster, Pa.

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MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of **FINE CIGARS**
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick
Best Known
5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
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Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

Andrews & Forbes Company now has, it seems to me, great force, for he said that licorice paste costs in the Orient 6½ cents, duty 4½ cents, making 11 cents; therefore they (the trust) fixed the price at 10 cents. While there is not much paste manufactured abroad, still there is some, and we would like to have an opportunity of buying our paste in other countries and bringing it in so that we would not be entirely dependent upon this one antagonistic manufacturer.

These measures now before Congress should have your attention and consideration. They are important, and if they become law, I believe will be of great advantage to each and every one of us.

DEATH OF CHAS. E. LARUS AND WM. D. STRATER.

During the past year the dread destroyer has seriously afflicted us, and with profound sorrow I have to announce the death of two of our ablest, most valued and fondly esteemed members. On Saturday, March 21, 1908, Chas. D. Larus, President of Larus & Brother Company, died suddenly at his home, and on Sunday, May 24, 1908, Wm. E. Strater, of Strater Brothers Tobacco Company, was lamentaly drowned while bathing. Both of these manufacturers were full of vigor and strength, and were struck down without any illness or warning, and passed to the Great Beyond, followed by the heartfelt grief of their associates in business and of the community in which they resided. They left behind them great, good names; they were earnest and highly honorable merchants and manufacturers, and those of us who are left should endeavor to emulate their sterling worth. Mr. Larus was a member of this Association from its incipiency, and was as regularly at our meetings as those meetings were held. Mr. Strater's firm joined us somewhat later, but from the time of his connection with us he was an enthusiastic, able worker in the matters which our Association had in hand.

ASSOCIATION MEMBERSHIP INCREASING.

I am glad to be able to say that the membership of our Association is larger now than it has ever been before, and that the interest in and appreciation of the work of the Association is becoming more and more evident. During the past year many new members have been added to our list, and I cannot understand why every independent tobacco manufacturer in the United States, who can sign our qualification of membership papers, is not a member. They have certainly all benefited by the work of the Association, and I hope that ere long those who are still outside the pale will take courage and join us.

The Crescent Tobacco Co. will build a brick warehouse, with a capacity of 300 hogsheads, in Nashville, Tenn.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
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Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

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Manufacturer of
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Special Lines for the Jobbing Trade

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Cigar Manufacturer
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One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
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GEO. W. PARR
Manufacturer of
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MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
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C. E. MATTINGLY & CO.
Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 72
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.

Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug

They Please All Tastes

Always Uniform and Reliable

WICHITA'S NEW SMOKE HOUSE

Grimes & Dormer Now Installed in Old Lesem & Barker Stand.

Wichita, Kan., Jan. 29.

Charles A. Grimes, one of the best known retail cigar men in the city, and Charles O. Darmer, formerly in the plumbing business with Charles Preston, have bought the cigar store and billiard parlor of Lesem & Barker, located at 156 North Main street. This is one of the oldest and best known establishments of its kind in all Wichita, and was originally started by W. A. Johnson, more than a dozen years ago, and was a favorite at that time for local politicians and men about town. It has passed through many and varied vicissitudes since that period, but the present proprietors are determined not only to bring it up to its original high plane of popularity, but to conduct it in such a manner that it will become the natural and general rendezvous for the better element who have a few moments time now and then for a quiet smoke or some form of light entertainment where there are no objectionable characters or features of any kind.

That the present proprietors are amply able to carry out their present intentions will be readily admitted by their many friends and acquaintances. They know how, in the first place; and with years of experience in the retail cigar business they are enabled to select the right goods and keep them in just the proper condition to meet the public's approval.

Everything is to be brought up to the highest standard of excellence; the pool and billiard tables have had a thorough overhauling and fitted with new cushions and covers, etc.

They will carry a full line of imported, Key West and domestic cigars, smoking tobaccos, pipes and smokers' supplies generally; also an elegant line of the best package candies, and, in fact, everything pertaining to a first class smoke house.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Not for a number of years have we had such good weather to handle tobacco in the bundle or for shop handling, for we have had but very few days of cold zero weather. Sunday we were treated to a real thunder storm, accompanied with hail. Who is there that did not read last fall of the great number of snow storms we were to have, and the cold weather that would afflict us this present winter, and how many people believe in the prognostications of the would be scientists, who prophesy for six months ahead; it is time that we quit these old fogy notions and get to work on the prognostications of the Government as printed every day in our papers, and even in this day to day announcement we find a good many mistakes.

Our correspondents write:

Hatfield, Mass.: "I have to report the sale by Alvin Strong, of West Hatfiled, Mass., of 12 to 14 acres to Whalen Brothers, reported price of 10½ cents."

North Hatfield, Mass.: "Mr. Wolfram has taken 62 cases out of the sweat room, sampled the lot and sent the samples to New York. Pretty early in the season to be shipping the 1908 goods to market. But times are changed from boyhood days. Thomas Flynn sold 69 acres to Max Mendelsohn of Sunderland at 10 cents in bundle."—American Cultivator.

NEW YORK STATE.
Baldwinsville.

The local buyers are still actively in the market and a number of sales are reported. Among the out-of-town buyers who have been here the past week are Wm. Gheen, of Jersey Shore, and Robert Granat, of York, Pa. At J. W. Upson's warehouse, which opened last week, a force is at work handling the new crop. F. M. Dunham opened his warehouse this week and has a force at work assorting for the growers. The market price remains the same as last week, from 5 to 9 cents.—Gazette.

EDGERTON, WIS.

The buying movement is still being crowded on under a good deal of headway. There is probably not much less than half a hundred buyers riding the growing districts of the State this week and the aggregate sales must foot upwards of a thousand or two acres. That the crop has been moving faster recently than any time since the market opened is generally conceded. While the bulk of the sales have been of the cheaper grades, quite a good deal of the better lots are taken over around the 8 cent mark. The following sales show prices:

Ben Johnson, 7a at 7 and 2c.
T. H. Christenson, 6a at 7 and 2c.
L. J. Corbin, 8a at 7 and 2c.
Martin Feuling, 8a at 7 and 2c.
W. Bloske, 9a at 7 and 2½c.
H. F. Stewart, 3a at 6½ and 2c.
E. Vobin, 4a at 6 and 2c.
Ed. Corbin, 4a at 6½ and 2c.
Frank Brewer, 2½a at 7 and 2½c.

That improved conditions are gradually returning to the cured leaf markets is being reflected in a stronger demand for old goods, even though the prices have not materially advanced. E. C. Hopkins has disposed of a 100cs packing of '06 to Spitzner, and Stephen Haight about an equal amount to Vetterlein. H. T. Sweeney has purchased about 200cs of '07 from growers during the week, and W. T. Pomeroy & Co. have sold a 75cs lot to export.

About all the hanging tobacco was taken down during the casing weather last week, so that deliveries and warehouse handling is steadily progressing.

Shipments: 932 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1858
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST. NEW YORK
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

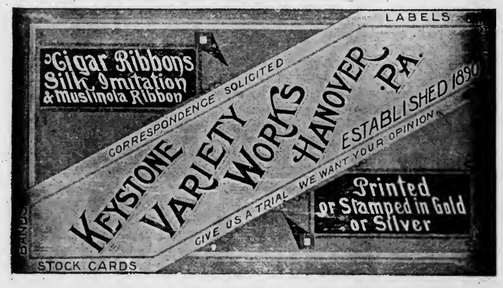
ROBESONIA, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed labels

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

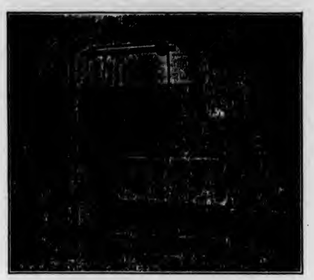
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS
ENGRAVING EMBOSSING

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

Great Eastern Cigar Factory

J. W. MINNICH & SON

Proprietors

MAKERS OF

High Grade Fast Selling

CIGARS

High Grade Fast Selling

CIGARS

For the Jobbing Trade Only

Dallastown, Penna.

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THE TOBACCO WORLD

Established in 1881. Vol XXIX., No. 6. | PHILADELPHIA and NEW YORK, FEBRUARY 10, 1909. | One Dollar per Annum Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

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Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Write for Samples & Prices

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 6 PHILADELPHIA, FEBRUARY 10, 1909 One Dollar the Year

TO ADVANCE GOVERNM'T SUIT

A Motion to that Effect Made by the Attorney General.

A motion has been filed in the United States Supreme Court by the Attorney General to advance for hearing the appeal and cross appeal in the case of the Government against the American Tobacco Co. which was recently decided in the United States Circuit Court for the Southern District of New York.

The Attorney General, in support of his motion argued, in part, as follows:

"This cause was instituted under the act of July 2, 1890—the anti-trust law. It was therein alleged that the American Tobacco Co. and more than sixty other individual and corporate defendants were parties to contracts, combinations, and conspiracies in restraint of trade and commerce in leaf tobacco, products manufactured therefrom, and articles necessary or useful in connection therewith, among the States and with foreign nations, and that they had monopolized or were attempting to monopolize a part of such trade and commerce. The Government asked that further violations of the law be enjoined and prohibited in appropriate ways specifically pointed out.

"Acting under authority of the act of February 11, 1903, 'To expedite the hearing and determination of suits in equity * * * under the act of July 2, 1890,' etc., the Attorney General filed a certificate stating that in his opinion the cause was of general public importance, and thereafter the same was proceeded with as directed by the expediting act. It was heard before the four circuit judges of the second circuit in May, 1908, and their opinions were handed down on the 7th of November last. The final decree, entered December 15, 1908, dismissed the petition as to certain defendants; adjudged that some of them are parties to combinations in restraint of trade and commerce, and enjoined them from continuing therein; that some are themselves combinations in restraint of trade and commerce, and enjoined them from engaging in that commerce; and that some hold stock in others, and enjoined the exercising of control over the companies which issued the stock and the latter from permitting such control, etc.

"The final decree directed that in case the defendants should at once appeal to this court the injunction should be suspended pending the same. Both sides have appealed and the record has been duly filed and printed.

"The cause is one of those the expediting of which is provided for by the act of February 11, 1903, and, moreover, is of great and general importance. It involves difficult questions relating to industrial combinations as affected by the act of 1890, and its early determination is very desirable.

"In behalf of the Government we respectfully ask that the cause be advanced and assigned for hearing as soon as the convenience of the Court will permit."

DISAGREEMENT IN LOUISVILLE

Cigarmakers Quit Work Owing to Proposed Change in Scale.

Louisville, Ky., Feb. 4.

A proposition submitted by J. A. Lancaster & Co., cigar manufacturers at 172 Fourth street, to the local Cigarmakers' Union, at a special meeting, and which was voted down, has resulted in Mr. Lancaster refusing to continue to pay an increased scale which has been in effect over a year, and about 100 members of the union, employed by him, walked out. The controversy is over a wage increase of $1 on the thousand for 10 cent cigars, and 50 cents on the thousand for mold, or 5 cent cigars. Because of the cost of manufacture and the financial stringency last year, Mr. Lancaster says that it is impossible for him to continue to pay this increase over the original scale.

While none of the other local manufacturers were specifically affected by this increase in effect at the Lancaster factory, some of them, when seen, said that their sympathies are with Mr. Lancaster in the matter. The members of the union, on the other hand, while expressing regret as a result of the conditions which made it necessary to quit work, say that the scale fixed by them was fair, and that the class of work done by them entitles them to the continuance of the increase.

During the discussion of this proposition, at the special meeting, Frank Coblenz, a member of the union, and a son of Dan Coblenz, of Dan Coblenz & Bro., 319 First street, and foreman Eirich, of the Coblenz factory, took a stand in favor of the Lancaster proposition, which resulted in a heated controversy, and ended in both Coblenz and Eirich being ejected from the hall. Eirich, while a member of the union, being a foreman, has no right to talk on a proposition which is under discussion except by permission.

NEW CIGAR FIRM IN LANSING.

To Conduct a Wholesale and Retail Business.

Lansing, Mich., Feb. 4.

P. D. Rogers and F. E. Haynes, of this city, have formed a partnership to conduct a wholesale and retail cigar and tobacco business here.

For some time Mr. Rogers has conducted a cigar store in the building formerly occupied by T. H Sedina, at 231 Washington avenue south, and has built up an excellent trade. It is the intention of the new firm to make the wholesale end of the business the feature of the concern, and Mr. Rogers, who has had years of experience on the road, and is well known and universally liked among the business men throughout the State, will attend to the wholesale end.

The capital stock of the firm will be greatly increased and it is the desire of the new firm to make Lansing the center of the wholesale cigar and tobacco trade of the State.

NILES & MOSER IN TEXAS.

A Branch Establishment Will be Opened at Dallas.

Dallas, Tex., Feb. 4.

F. S. Niles, of Kansas City, President of the Niles-Moser Tobacco Company, which is preparing to have a branch house at Dallas, is in the city and is at the Oriental Hotel. He has visited Dallas and the Southwest frequently. He says that all parts of the country are looking toward Texas as a field for expansion and that all who think of Texas think of Dallas.

Business conditions in the Southwest, he says, are better than in any other part of the country, though they have everywhere taken on a much livelier trend than in the early part of last year and close of 1907.

TOBACCO CO. AT LEXINGTON

Will be Incorporated Under Name of New Blue Grass Tobacco Co.

Lexington, Ky., Feb. 5.

The articles of incorporation for the organization of the New Blue Grass Tobacco Company, which will be the name of the new concern which has bought out the Blue Grass Tobacco Company, of this city, were drawn up for the signatures of the new officers Monday.

It is thought that the entire transfer of property in this deal which has been contemplated for some time, but which was finally brought to a decision last Saturday afternoon, will be made this week.

One of the members of the new company will arrive in Lexington from Indianapolis Tuesday, when it is thought that the names of the buyers of the old concern will be secured and made public. W. J. Loughridge, when interviewed, declined to give out the names of the people who bought out his company, saying that it had been agreed that the names would be withheld until the filing of the articles of incorporation.

An inventory of the stock and equipment of the old company was started Monday and at the completion of this work the purchase price for the concern will be paid over by the purchasers. This will be done this week. The company that bought the concern is composed of men from Chicago, Detroit and Indianapolis, and the capitalization figure given out is $300,000. The new concern will employ about 300 men.

Change at Asheville, N. C.

Asheville, N. C., Feb. 4.

Announcement is made that W. W. Barnard has purchased from R. R. Porter the well established Asheville Tobacco Company, whose place of business is on Walnut street at the corner of Penland, and will in future conduct it with the assistance of W. W. Patton, who is well known to the trade.

IN THE HANDS OF A TRUSTEE.

Isidore M. Lederer, Milwaukee, has Liabilities of $32,000. Officer of Trust Co. as Trustee.

A meeting of the principal creditors of Isidore M. Lederer, Milwaukee, Wis., was recently held, when it was decided to appoint a trustee to take charge of the business heretofore conducted by Mr. Lederer, it being the opinion of the creditors that more could be secured by them than would be realized if brankruptcy proceedings were forced upon Mr. Lederer. The liabilities totaled more than $32,000, and creditors were informed that if their claims were pressed and the usual settlement through brankruptcy court were depended upon probably not more than 20 cents on the dollar would be paid.

A majority of the creditors agreed to the proposed methods which were advanced by Bloodgood, Kemper & Bloodgood, attorneys representing a portion of the creditors at Milwaukee. The result was that David C. Green, Vice President of the Milwaukee Trust Co., was appointed trustee with authority to sell the stock out, collect accounts and run the business in whatever way promised to safeguard the best interests of the creditors.

The meeting was attended by representatives of creditors in Milwaukee, Philadelphia, New York and Tampa.

Annual Meeting of the Globe Tobacco Company.

Detroit, Mich., Feb. 4.

At the annual meeting of the stockholders of the Globe Tobacco Co. held today the following Board of Directors was elected: Walter R. Hamper, R. Kempf, Homer McGraw, A. C. Stellwagen, Wm. T. McGraw. The following officers were then chosen for the ensuing year: Homer McGraw, President; R. Kempf, Vice President; Walter R. Hamper, Secretary, Treasurer and General Manager.

BADGER STATE ITEMS.

Wm. S. Brill was called to New York Monday by the serious illness of his wife.

Julius Vetterlein and G. W. Spitzner have returned East. The Spitzner warehouse opened Monday with a light force.

C. W. Wobbe, of Rose & Wobbe, New York leaf dealers, is in the State again this week.

L. Weil and son returned to New York Saturday evening, after a week's stay in this market.

Mons Helgerson, of Viroqua, representing a local firm in the Vernon county district, passed Sunday in Edgerton.—Reporter.

—A movement is being engineered by the Chicago Anti-Cigarette League to get 1,000,000 persons enrolled against the cigarette by July 4, 1909, under the name of the "One Million Club."

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of *Leaf Tobacco*
VUELTA ARRIBA
107 Arch St. PHILADA.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

UNCHANGED AT YORK.

Moderate Business is the Rule in Cigar Factories. Force at One Big Place Reduced.

York, Pa., Feb. 8.

There is still no great change in the general conditions of the tobacco trade of this section. A good many of the cigar factories are working along at a moderate rate, and all seem to be having some business.

It came as a rather severe blow when it was announced that two hundred cigarmakers, employed at the factory of the York City Cigar Company, on North Penn street, had been laid off for an indefinite period. A lull in the cigar trade is given by the company as the reason for the decreased working force. Both men and women were included in the number. Although they were told to report for work next Monday morning, unless trade brightens in the meantime, they will not be taken back, it is said.

The lay-off came as a complete surprise to all of those affected, and will cause inconvenience to nearly 150 families in the city which relied on the discharged men and women for support. Neither of the proprietors could be seen today, but those in charge at the factory stated that all of the employes thrown out of work had been making cigars to retail at five cents each, and that those employed on better stock were not affected. It was also given out that as soon as business warrants it, the persons laid off will be re-employed at the old wage scale. Those retained at the plant have not been cut in wages and will not be, according to the company.

It is claimed that the American Tobacco Company has cornered the leaf tobacco market in York. During the past several days hundreds of tons of the leaf grown in York county have been shipped by the corporation to its packing houses at Lancaster and other points. More than eight hundred wagon loads were handled on Tuesday and Wednesday at Red Lion, the delivery to the American Company totaling 410,000 pounds. While the buyers, because of the uncertainty in the outlook of the market, were late in coming into the York fields, it is stated that the bulk of the 1908 crop has been sold by the growers. The prevailing prices were eight and nine cents per pound for wrappers and two cents per pound for fillers.

Recently S. A. Roseman, purchasing agent for the American Company at Red Lion, received 541,000 pounds of tobacco from farmers and forwarded it to Richmond, Va. Since then Mr. Roseman has purchased over 750,000 pounds or twenty-five carloads, and had fixed February 2 and 3 for its reception here and February 4 at Stewartstown.

H. F. Kohler, a popular cigar manufacturer at Nashville, and who is a baseball enthusiast, has contributed $50 toward a tri-state base ball team in York.

There has been some little activity around the cigar town of Red Lion, during the past week.

Worley J. Neff, cigar manufacturer, transferred his employes from D. A. Horn's factory to the factory on West Broadway formerly occupied by D. Frank Kaltreider.

J. D. Shindler, Eastern representative of McKiffen & Burkenmeyer, of Janesville, Wis., has left for a three weeks trip to New York and Canada in the interest of the tobacco trade.

D. A. Horn has returned from a business trip to Connecticut.

John Fidler, with J. W. Minnich & Son, of Dallastown, returned Saturday from a two weeks trip among their distributors in Pennsylvania, and reports that while there is not a brisk trade yet he secured an encouraging number of complimentary orders. General business prospects he reports as better than for some time past.

—"Granny" Shepherd, an inmate of the Cuckfield (Sussex, Eng.) Workhouse, is believed to hold the record as an inveterate female smoker. On her behalf the Workhouse regulations have been relaxed by order of the Local Government Board. She is now in her ninety-second year, and has been a smoker since she was nine years of age.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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119 N. Third St., PHILADELPHIA

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Importers, Packers and Dealers in

Leaf Tobacco

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Importers and Packers of and Dealers in

Leaf Tobaccos

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DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices!

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121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

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EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. (C) HAVANA, 123 North Third Street PHILADELPHIA

....IMPORTERS of

Inauguration Week in Havana Delays Business.

Only One Official Holiday, but Various Displays Attract Attention and Hinder Trade. Buyers are Numerous, and it is Becoming Difficult to Find Satisfactory Goods. Prices are Higher, Although Concessions May be Made in Order to Effect Sales.

Special Correspondence of The Tobacco World.)

Havana, Cuba, February 25, 1909.

While we have had only one close holiday during the past week, when the inauguration of the second President of the republic of Cuba took place, there were so many other shows going on, like a review of the Cuban troops, infantry, cavalry, artillery, etc., that business was interrupted to some extent and the amount of sales was reduced fully 50 per cent. as compared with the previous week.

There is no lack of buyers in town, but it is hard for them to make suitable selections from the stocks still on hand, particularly if their views are too exalted and they are looking for prime goods, which are no longer visible in our market. There are enough vegas to be had yet and the weekly receipts of tobacco from the country indicate that the supplies in the interior have not been exhausted. Although our leaf dealers are asking higher prices, they are loath to let a buyer depart, and rather than lose a sale they are disposed to make some concessions.

The outlook for the new crop is still uncertain, but as we are in the dry season now, no further rains are likely to occur, excepting some light showers from the north near the coast. The districts in the heart of the Vuelta Abajo which have had no rains to speak of will give only a decreased quantity, and perhaps the quality may also be unsuitable for the clear Havana cigar industry. On the other hand, the larger planters have developed their irrigation system over a wider area and they will have a leafy, light bodied crop. The only question to be decided later on will be whether the plants have been able to preserve the subtle aroma of the nicotine plant in the Vuelta Abajo through the artificial watering of the fields, or whether this aroma is only supplied through nature's rains from the clouds? When good judges differ it is useless to speculate beforehand, and time is bound to solve the riddle.

Sales

reported only total 3,600 bales—Vuelta Abajo 1,900, Partido 100 and Remedios 1,600 bales. American buyers are credited with 2,300 bales, exporters to Europe (principally the French Regie buyer) 1,000, and local manufacturers 520 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	6,982	bales
To Europe,	653	"
To South America	27	"
To Canada	130	"
Total	7,792	"

Buyers Come and Go.

Arrivals:—H. R. Mooney, President of the Michaelson & Lindeman Co., and Henry Oppenheimer, of Henry Oppenheimer & Co, New York; Harry Erlich, of Erlich Mfg. Co., New York and Tampa; F. E. Fonseca, of F. E. Fonseca & Co., Felipe Rodriguez, of F. Rodriguez & Co., Allie Sylvester, of Sylvester & Stern, New York and Havana; I. L. Kemper, of I. L. Kemper & Co., Baltimore; Robert B. Rothschild, of Kohlberg & Co., San Francisco; F. Lederman, of F. Lederman, cigar importer, Kansas City; M. Leheup, buyer for the French Regie, Paris.

Departures:—Charles Landau, M. Stern, S. D. Janover, Andres Diaz and H. R. Mooney, for New York; Morris Heyman, for Montreal; S. Gryzmish, for Boston; Fred. Meyer, for Chicago; Charles Jacobs, for Tampa; Fred Opp, and F. Rice for St. Louis.

Havana Cigar Manufacturers

are continuing to work upon better orders from the United States, Great Britain, France, Spain, Australia and to a lesser degree from Germany, where

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

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CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

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Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

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BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" (Correspondence Solicited in English

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75 Zanja Street

Cable: REFORM Habana, Cuba

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

the question of a raise in the tariff is still a temporary stumbling block. H. R. Mooney has placed some good orders for high priced sizes with our chief independent manufacturers.

H. Upmann & Co. shipped 500,000 cigars during the past eight days of their own H. Upmann brand, as well as of other independent manufacturers. Their factory is well supplied with orders and they are working with increased forces.

Sol is doing well, progressing in a very satisfactory manner to its owners, Behrens & Co., and who certainly deserve success, as they are painstaking in keeping their Sol and Luis Marx brands always uniform in quality, using only the leaf from the choicest vegas of the 1908 Vuelta Abajo crop.

Buying, Selling and Other Notes of Interest.

M. Leheup, the buyer from the French Regie, operated in leaf tobacco last week to the usual extent.

Rodriguez Bautista & Co. sold last week 1,000 bales of Remedios and Vuelta Abajo.

Sol Hamburger can still be seen making the rounds in our market and increasing the holdings of Hamburger Bros. & Co.

Perez y Obeso disposed of 200 bales of Vuelta Abajo.

Manuel Suarez issued a circular a few days ago announcing the retirement of Joseph Mendelsohn from the former firm of M. Suarez & Co., and stating that he will continue the commission leaf tobacco business under his own name. He also gave power of attorney to Don Carlos F. Moeller, a hard worker, who has been an employe of the firm of Mendlesohn, Bornemann & Co., and later on of M. Suarez & Co., ever since its existence. El Grillo is as active as ever, with a large clientele of customers.

A. Pazos & Co. closed out 200 bales of Vuelta Abajo and Partido.

M. Starlight, with his son and nephew, is still here and has made some fair purchases of fine leaf.

Muniz Hnos. & Co. sold 100 bales of Vuelta Abajo to a local manufacturer.

A. M. Calzada has just returned from a trip to the country to convince himself of the prospects of the coming crop, and also looking at what is still left in farmers' hands of the 1908 crop. He did some business last week with several customers.

Charles Landau, the able and energetic representative of the famous H. Upmann factory, left on Saturday per steamer Saratoga for New York, and doubtless will commence his usual hustling career after his arrival.

Gonzalez y Miguel disposed of 100 bales of Remedios last week.

RECEIPTS FROM THE COUNTRY.

	Week ending Jan. 30. Bales	Since Jan. 1. Bales
Vuelta Abajo	236	2,632
Semi Vuelta	381	1,211
Partido	449	1,300
Matanzas	—	12
Remedios & S. Clara	1,513	5,500
Santiago de Cuba	66	557
Total	2,645	11,212

—About 8,000 pounds of leaf tobacco grown on the farm of the Kentucky Experiment Station, at Lexington, Ky., was sold at the Shelburne Warehouse at an average price of 18 cents per pound. It was the product of four acres.

CABLE ADDRESS "CALDA" TELEPHONE 0874

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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No. 8 Cuba Street **Post Office Box 77**

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EXTRA FINE LOTS

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1906 & 1907

Pennsylvania Broad Leaf

Including Tops and B's

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A. COHN & CO.
IMPORTERS OF
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PACKERS OF
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142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
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Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland.
Cable Address: "HERE."
OFFICE: 183 Water St. NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, February 9.

New York Leaf Market.

A fairly good business has been experienced in the leaf market of this city, and in certain types it savored almost of briskness. Zimmer Spanish and other filler tobacco offerings found ready takers in moderate quantities. Inquiries have been general in their nature, and indicate that manufacturers are prospecting for a sufficient supply to carry them through another season, evidently expecting that trade conditions will change some day, and that a larger supply of raw material at the present prevailing price may not come in amiss, if indeed, it does not prove an actual money saver. It is generally expected that prices will be somewhat affected if a more nearly normal activity sets in with the cigar trade.

There is reported to have been an even more than ordinarily active market in Florida tobaccos during the past two weeks, although it has been selling steadily during the present year. In the first place the tobaccos of the present offerings show excellent merits of quality, and prices, while now well maintained, are on a somewhat lower level than the figures demanded when the present crops were first introduced.

In Sumatra tobacco the demand has been fair and a wholesome amount of business has been done, even though no transaction of unusual size has been reported. Old goods are regarded as desirable holdings, for it is believed likely that while the new goods soon to be offered at the inscriptions will probably show excellent quality the prices may be higher.

There is also a good demand for Havana tobacco, showing a very favorable contrast with the volume of business done during the same period of last year. Indications are all favorable to a better Havana market than for several previous years.

• • •

The Cigar Manufacturers.

On its face, the revenue report of the production of cigars during the month of January does not offer much cheer. Ordinarily the showing of a decline in the output of cigars during the month of January of nearly 7,000,000 in comparison with the already greatly reduced output of January, 1908, would discourage the most optimistic, but it seems not so this year. On the contrary manufacturers seem to be becoming even more optimistic regarding the future of the cigar industry. A careful survey made by several of the observing members of the trade has convinced them that an era of greater activity is approaching. Financial conditions are steadily becoming easier, which is very conducive to greater trade activity. While only moderate forces are employed in factories there are prospects of early increases.

• • •

Feifer's Model Factory Inspected.

Miss Morgan, daughter of the financier, and other members of the Women's Department of the National Civic Federation, have begun an investigation of the sanitary conditions of the cigar and cigarette factories of New York.

Last week Miss Morgan sent for Samuel Prince, a delegate of the Cigarmakers' Union, and informed him that she and a committee were ready to start with him on a tour of inspection to see for themselves conditions existing in the factories. Mr. Prince suggested to her that a model cigar factory be inspected first so that she and her friends would known what is needed to make the worst-managed places sanitary. The suggestion was accepted.

Mr. Prince took them to the factory of B. Feifer & Co., 427 and 429 East Seventy-sixth street. This factory employs 500 men and women, all of whom expressed themselves as perfectly satisfied with conditions there. The committee made sure that they left nothing unnoticed.

Before making any recommendations for legislation or other remedial measures, Miss Morgan and her associates will first familiarize themselves with the evils that exist in the poorer factories. They will make many visits—unannounced—to shops in all parts of the city and will carefully note what they see. Knowing from the Feifer investigation what can be done for the workers, they will at once see what is lacking in the unsanitary factories.—Tobacco leaf.

• • •

Success of the Key West Assoc'n.

Two suits which had been brought on behalf of the Key West Cigar Manufacturers' Association, to restrain manufacturers from using the words "Key West" in connection with their packages, have been amicably settled in Brooklyn. One of the defendants in the action was L. Schwager Co., a dealer prominent in the Brooklyn trade, and the other was Max Rosner, a cigar manufacturer.

Although injunction had been secured, the defendants declared their willingness to desist from the use of the Key West labels. The campaign is, however, not to end here, as the attorneys for the Association propose to continue their vigilance and to take similar action against any other parties whom they may find misusing the Key West stamp in this manner.

• • •

Lopez Factory Damaged.

The cigar factory of M. J. Lopez & Co., at 222 Greenwich street, was damaged by fire last week. The fire is said to have started in the liquor store beneath the factory rooms.

• • •

Trade Notes.

Ernest Ellinger, of the Havana importing firm of Ernest Ellinger & Co., has gone to Havana, where he will remain several weeks selecting additional supplies of leaf.

—

E. A. Kraussman, Water street dealer, has recently been calling on his friends in the East, where he has a large clientele.

—

Morris Langsdorf, of Jacob Langsdorf's Sons, Philadelphia cigar manufacturers, was a visitor in the leaf market of this city recently.

—

S. Janover, of the new Havana importing firm of Theodore Perez & Co., 212 Pearl street, recently returned from Cuba, having made some extensive purchases of leaf for his firm.

—

There have already been several bookings for passage to Amsterdam, and it is expected that quite a large contingent of the trade will be there in time for the early inscriptions.

—

A quarterly dividend of 2½ per cent. and an extra dividend of 5 per cent. was declared last week on the common stock of the American Tobacco Co.

—

The B. & L. Manufacturing Co., of New York, to manufacture tobacco and cigars, with a capital of $3,000, has been incorporated by Jacob Boorstein, 283 South First street, Brooklyn; Max Lebowitz, 532 East 149th street, New York, and Chas. Boorstein, 1563 Washington avenue, The Bonx.

—

Peter Cigar Vending Co., New York, to manufacture cigars and tobacco and cigar vending machines and devices, has been incorporated with a capital of $100,000, by George W. Peter, James F. Crossland, Wm. B. Fiske, Jr., at 90 West street.

No Smoking in Church in Lent.

Atlantic City, N. J., Feb. 9.

Members of the "Men's Church" will keep Lent by giving up smoking of cigars at the Sunday night church services. This announcement was made on Saturday, and the new rule went into effect Sunday night, although the beginning of Lent is several weeks off. The omission of the cigars or stogies, which have been one of the features of the service, will be construed as an act of abstinence until after Easter.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

To Manufacturers of
HIGH GRADE SEED & HAVANA CIGARS
The **1908 Santa Clara Crop** contains
Some of THE FINEST Tobacco
for Seed and Havana Cigars ever smoked.
We Have Some of the Finest.
Call or write for Samples, both Stripped and Unstripped.
HAMBURGER BROS. & CO.
Stripping Department, 190 Gervasio Street, Havana, Cuba.
Importers of Havana, 228 Pearl Street, New York, N. Y.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

The leaf tobacco market during the past week has developed normally and the volume of business done is, upon the whole, fairly satisfactory. Purchases are being made in moderate quantities, despite the fact that manufacturers generally are at present by no means rushed, for, candidly speaking, they have had a rather dull period for the past week or two, with possibly one or two exceptions. Inquiries coming in indicate that manufacturers are at last prospecting for a sufficient supply of available leaf in anticipation of a more active trade as the year grows older.

The Sumatra market has shown some activity, even though no particularly large individual transactions have been reported. Business in Havana tobacco has also been fair, with mail orders playing an important part in the week's transactions.

The 44 Cigar Co., at 44 North Twelfth street, has under consideration plans for the acquisition of a large and commodious building in this city, which will be used for manufacturing purposes. The premises, if secured, will have facilities for employing 400 or more hands. The conditions altogether seem favorable and the project looks quite likely to go through.

Anent the recent fire damage, a full and satisfactory settlement has been secured from the insurance companies which carried the risk, and in addition all damaged stock, both of raw material and manufactured goods, has already been disposed of. Mr. Lipschutz, the head of the house, was very particular to see that no damaged goods should go to any of his regular trade, and preferred to make a sacrifice on the stock rather than injure the good name of his product in the slightest degree.

We have it direct from headquarters that sales of the 44 cigar have during the present year so far shown a remarkable gain over the corresponding period of last year.

There has been great activity with the United Cigar Stores Co. in this city during the past few weeks. Rumors have been afloat that it was contemplated by the U. C. S. Co. to open 100 new stores in this city, but they could not be confirmed. It is a fact, however, that the stores of the Smokers' Paradise Co., at Ninth and Chestnut and 1432 Chestnut street, have been taken over, as well as five stores in Atlantic City. This, together with the five stores recently procured from the Lowengrund estate, increases the number of United stores in this city considerably. In addition to this the S. E. corner of Tenth and Market streets, formerly occupied by a hatter, has been secured, and will be opened as soon as the work of remodeling and fitting up can be completed.

Weiner Bros., cigar manufacturers, lately at 207 Market street, have removed to 1524 Sansom street. It was the second time that a Market street retail business was undertaken, but the firm has found that their outside trade demanded so much attention that they have decided to devote their entire time and energy to it by giving up the idea of a retail department in any of the business sections of the city.

A wedding of much interest in Jewish society circles was that of Miss Louise S. Teller, daughter of Mrs. Benjamin F. Teller, of 1727 Spring Garden street, who was married Monday evening to Jacob Loeb Langedorf, at the Broad and Mount Vernon Streets Synagogue, of which Miss Teller's father, the late Benjamin F. Teller, had been the president for many years. The synagogue was beautifully decorated with cut flowers and plants. The ceremony was performed by the Rev. Dr. Henry Berkowitz.

The bride, who was given in marriage by her uncle, David Hirsh, wore a gown of white duchess satin, trimmed with real lace, and carried a bridal Bible and a spray of orange blossoms. Miss Lorine S. Teller and Miss Hortense Langsdorf were the maids of honor, and Miss Rose Gimbel the flower girl. There were no bridesmaids.

Arthur Liveright acted as best man and the ushers were Charles Edwin Fox, Walter Fox, Bernard Gimbel, Benjamin F. Loeb, Irving Kohn, Lionel Schlesinger, Benjamin K. Liveright and Jacob Krauss, of Philadelphia; Jacob Plaut, of Cincinnati, and Nathan Stern and J. Tanenbaum, of New York.

The wedding dinner, attended by only the relatives of the bride and bridegroom and a few intimate friends, was served at the Teller residence.

After an extended trip to Southern California Mr. and Mrs. Langsdorf will reside at 1529 Poplar street, where they will be at home after April 1.

The groom is a son of Morris K. Langsdorf, of the cigar manufacturing firm of Jacob Langsdorf's Sons, 555 North Fifth street, this city, and has been associated with his father in business for several years past.

Nick M. Griffin, Inc., is a new corporation which has its headquarters in the Real Estate Trust Co. Building. Mr. Griffin was formerly a member of the Boch-Griffin Co., retiring from it several months ago.

It seems that there is considerable activity in the match business in this city, and Arthur Hagen & Co., who are the selling agents of a large manufacturing house, have made an extensive campaign in the city and surrounding territory with their force of salesmen.

Speaking of Arthur Hagen & Co. reminds us that they report a generally good business in all of their various lines. Lynnhaven cigarette sales are fully up to the standard and showing steady gains. Work on the Burley Cubs has also progressed quite satisfactorily, and some extensive sampling has been done among athletic clubs and other institutions of a similar character.

Their stogie account of M. Feder, Cleveland, is developing, they say, quite satisfactorily, and they expect that when the real stogie season opens their sales will show still stronger gains.

A. Oppenheimer, of the Sulzberger-Oppenheimer Co., is on a Western business trip, which may lead him as far as the Pacific Coast.

George Becker, with Calixto Lopez & Co., of the Eden factory, stopped off at Philadelphia recently en route to the West. Mr. Becker's itinerary covers the principal cities between New York and San Francisco.

Among the exceptionally busy factories lately have been those of Otto Eisenlohr & Bros., whose shipments from their several factories during one day of last week showed the grand total of 1,000,000 cigars. This firm has recently made new connections in the East, and the Cinco will doubtless soon become a password there as it is at many other places. Gus Eisenlohr, of this firm, has been quite ill at his home, and his numerous friends are hoping for his speedy recovery.

The annual pilgrimage to Havana of the members of the Philadelphia trade has now fairly begun. Stewart Moorehead, of Duncan & Moorehead, leaves for the island today. M. J. Dalton, of the M. J. Dalton Co., expects to leave on Saturday's steamer, going via New York.

Al. Metzger, of Berriman Bros., after calling on his friends in the trade here, left last week for a short visit to Atlantic City. While here Mr. Metzger expressed himself as delighted with the extensive sales of his firm's product in Havana, Cuba, where their Jose Vila brand is securing a strong foothold.

It has been announced that there is a general advance in the price of all cigarettes of the American Tobacco Co., which went into effect on February 1.

John H. Boltz, of Boltz, Clymer & Co., has returned from a visit to San Francisco, where new arrangements have been made for the distribution of the firm's product, made necessary by the death of Mr. Starr, of Baumgartner & Starr, who have been their distributors in Frisco.

Letters of administration have been granted on the estate of the late Maurice Theobald, formerly of the cigar manufacturing firm of Theobald & Oppenheimer Co. The estate is one of considerable proportions, and the beneficiaries are Blanche Billington Theobald, the widow, 2217 North Broad street; Valeria M. Spotz, 1214 North Broad street, and Laure E. Raule, 3561 North Broad street. The two last are sisters of the deceased.

H. M. Duys, of H. Duys & Co., was in the local leaf market this week.

THE TOBACCO WORLD

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PHILADELPHIA, FEBRUARY 10, 1909

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

MARCA de REGALIA. 17,128
For cigars, cigarettes, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by Schmidt & Co., New York.

MARCA de PREMIA. 17,129
For cigars, cigarettes, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by Schmidt & Co., New York.

RED BEET. 17,130
For cigars, cigarettes, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by John McLaughlin & Co., Lancaster, Pa.

POTATO CHIPS. 17,131
For cigars, cigarettes, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by John McLaughlin & Co., Lancaster, Pa.

EDWARD FITZGERALD. 17,132
For cigars, cigarettes and cheroots. Registered February 3, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

EL COMETA. 17,133
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by the American Lithographic Co., New York. A re-registration.

SUBSTITUTE. 17,134
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by the Central Lithographic Co., Cleveland, O., A re-registration.

VEGA A. 17,135
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Lape & Leitner, Sheridan, Pa.

ATLANTIC COASTERS. 17,136
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Lee Roy Myers Co., Savannah, Ga.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

CHEVO. 17,137
For cigars, cigarettes and cheroots. Registered February 4, 1909, at 9 a m, by Kraus & Co, Baltimore, Md.

CHIVA. 17,138
For cigars, cigarettes and cheroots. Registered February 4, 1909, at 9 a m, by Kraus & Co., Baltimore, Md.

35. 17,139
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Wm. R. Schaible, Philadelphia

LA REBA. 17,140
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Wm. R. Schaible, Philadelphia

W. R. HAVANA. 17,141
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Wm. R. Schaible, Philadelphia

SALESMAN'S TIP. 17,142
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by J. D. Berkheimer, York, Pa.

SMOKER'S PRINCE. 17,143
For cigars. Registered February 4, 1909, at 9 a m, by C. N. Foreman, Red Lion, Pa.

THREE BROWN KIDS. 17,144
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by the Union American Cigar Co., New York.

HEART OF ILLINOIS. 17,145
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

HEART OF INDIANA. 17,146
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 4, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

HEART OF WISCONSIN. 17,147
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

HEART OF OHIO. 17,148
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

HEART OF IOWA. 17,149
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

HEART OF MICHIGAN. 17,150
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by Northwest Cigar Co., Detroit, Mich.

DEMURE. 17,151
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 m, by Heywood, Strasser & Voigt Litho. Co., New York.

COQUETISH. 17,152
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co, New York.

DAINTY POLLY. 17,153
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

DUKE'S CONTENT. 17,154
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 5, 1909, at 9 a m, by August J. Ott, Louisville, Ky.

LA NETORA. 17,155
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Theodore Netter, Philadelphia

NETMAR. 17,156
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Theodore Netter, Philadelphia

MARNET. 17,157
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Theodore Netter, Philadelphia

FINET. 17,158
For cigars, cigarettes and cheroots. Registered February 5, 1909, at 9 a m, by Theodore Netter, Philadelphia

NO MASTER. 17,159
For cigars. Registered February 5, 1909, at 9 a m, by Max A. Rohland, Dallastown, Pa.

CURVE KING. 17,160
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 6, 1909, at 9 a m, by American Lithographic Co., New York.

DON JOVELLO. 17,161
For cigars, cigarettes, chewing and smoking tobacco. Registered February 6, 1909, at 9 a. m, by The Moehle Lithographic Co., Brooklyn, New York.

SHAWMUT. 17,162
For cigars, cigarettes, chewing and smoking tobacco. Registered February 8, 1909, at 9 a m, by Hyman Stahl, Boston, Mass. A re-registration by transfer from O. L. Gillett, Boston, Mass., who originally registered the title on October 7, 1891.

MASON ON SIGHT. 17,163
For cigars. Registered February 8, 1909, at 9 a m, by Howard W. Reidner, Media, Pa.

USCASCO. 17,164
For cigars, cigarettes, chewing and smoking tobacco. Registered February 8, 1909, at 9 a m, by Nicholas Wolfinger, New York.

WISCONSIN DAILY. 17,165
For cigars. Registered February 8, 1909, at 9 a m, by Stanley Cigar Co., Stanley, Wis.

AULEINE. 17,166
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 8, 1909, at 9 a m, by the American Lithographic Co., New York.

CHIEF'S DAUGHTER. 17,167
For cigars, cigarettes, chewing and smoking tobacco. Registered February 9, 1909, at 9 a m by F. M. Howell & Co, Elmira, N. Y.

CUBAN SMILE. 17,168
For cigars, cigarettes, chewing and smoking tobacco. Registered February 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

HAVANA SMILE. 17,169
For cigars, cigarettes, chewing and smoking tobacco. Registered February 9, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

NILE QUEEN. 17,170
For cigars, cigarettes and chewing tobacco. Registered February 9, 1909, at 9 a m, by Chas. Stutz Co., New York.

TOM LONGBOAT. 17,171
For cigars, cigarettes and cheroots. Registered February 9, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States
La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

QUIET RULES IN LANCASTER.

Neither Dealers or Manufacturers Report Activity. Packers Busy with the 1908 Leaf.

Lancaster, Pa., Feb. 8.

It has been a generally quiet week in the tobacco trade. Neither the leaf man nor cigar manufacturer was doing much, if anything. Packing houses, of course, are busy receiving and packing new goods, of which considerable quantities have been already received.

The several warehouses for E. L. Nissly & Co., of Florin, are now in active operation. Packing is in progress at two buildings at Florin and also at the new warehouse in Lancaster as well as at the warehouse of the Nissly Leaf Tobacco Co., in Lancaster.

Roy Nissly, a son of E. L. Nissly, and who is now actively associated with his father, is at present on a Western trip.

The report of the Collector of Internal Revenue, which was made public last week, was full of surprises. While it was generally expected that the month of January would show no material progress it was not expected that there would be shown the great reduction that it does. According to the collector's figures the output of cigars during the month of January was only 50,437,000, which is 1,350,000 less than during January, 1908, and 2,250,000 below the output of December, 1909. The figures are equally discouraging to manufacturers and leaf tobacco dealers, who can hardly look for a large volume of business as long as these conditions continue.

It is not generally expected that February will show a great improvement, but it is the general belief that by March a substantial gain in trade will begin to appear.

Root & Baker, of Landisville, have already received the bulk of their purchases, the major portion of which was made early in the season, and consequently the prices which they paid were more moderate than later market transactions commanded.

A fire, which might have proved very disastrous, occurred on Thursday evening, shortly after 4.30 o'clock, at the cigar factory of Herman Stein, which is located at South Water and Andrew streets, and the cause of it is unknown.

An alarm was sent in from box No. 56, at South Prince and West Andrew streets, and engines from No. 1, 2 and 3 houses were on the scene in a short time. The work of fighting the flames was rendered very difficult by reason of the fire being confined to the third story, and it was nearly six o'clock before it was extinguished. The loss will be covered by insurance. The damage to the building was very small, being confined to one corner of the garret and the roof.

The structure is a two-story one, with basement and garret, and adjoining it is the warehouse, with a slate roof. It is here the fire started on the third floor. The fire was discovered by some men along the railroad, and they notified M. E. Metzger, foreman of the printing department. There were about 55,000 cigars in the building, but these were little damaged, what damage there was being from water.

Mr. Stein was away at the time of the fire. He says he had about 300 cases of tobacco in the warehouse at the time, which were badly soaked with water. About sixteen hands are employed at the place and work will be continued.

M. C. Killian, a cigar manufacturer at Reamstown, recently entertained his entire force of cigarmakers, together with their families, at a dinner given at Mr. Killian's home.

P. W. Jacobs, cigar manufacturer at Akron, has been on a business trip through Eastern Pennsylvania.

Attention has been called to the fact that A. D. Killheffer, of Millersville, is among the exceptionally few manufacturers who are and have been able to keep a steady force at work year in and year out. It is seldom that a slack time is experienced at the Killheffer factory, notwithstanding that no traveling salesmen are employed in selling the goods. The factory is operated almost wholly on mail orders. Mr. Killheffer says it is because his goods are always O. K. that he can manage to do this.

After having been closed for a week owing to the death of A. P. Snader, a member of the firm, the cigar factory of A. P. Snader & Co., on South State street, Ephrata, was again opened for business on Monday last, with a full force of hands. During the week a number of nice orders have been received which will be filled as early as possible. The factory will be under the management of Mr. Snader's son-in-law, Daniel Keller, Jr., who has been in charge of the same since the former was stricken with paralysis on April 11th last, which disabled him and finally resulted in his death.

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa.
Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR RENT—Brick Cigar Factory, 32 x 60 feet; steam heat and resweating room; tables for 50 hands; boilers, scales, etc., complete; close to railroad; cigarmakers plenty; rent, $14.50 per mo. Address W. H. Nice, Shelly's, Pa. 2-3h

ADVERTISING NOVELTY CO., 562 W. Harrison St., Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27t

WANTED—Job Lots of Cigars in any quantity for cash. I also sell cigars on 5 per cent. commission. Write Cigar Broker, 1761 Lexington Avenue, New York. 1-13r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

WANTED—A line of High Grade Nickel Goods, by responsible broker. Address Box 26, Station C, Milwaukee, Wis. 2-10

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars — No Salesmen. Communicate with Factory

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us INSIDE DIMENSIONS of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

HUBBITES LONG FOR SPRING.

Boston Retailers Dull and Jobbers Report Slow Collections. Notes About the Road men.

[Boston Bureau "The Tobacco World"
212 Hanover Street]
Boston, Mass., Feb. 8.

The general condition of the cigar trade here is dull. The jobbing trade report collections as being very slow; in fact times are worse now than they were during the last panic. What the cause of it is, no one seems able to explain, although most of our merchants expect to see a change for the better next month after the new President takes the oath of office.

The new Washington street subway has done a great deal of harm to the storekeepers and merchants in the neighborhood of Scollay Square and Tremont streets where the rentals are very high, and business has fell off considerable in that section of town, and unless there is some change made the property owners will be compelled to reduce rents in many instances or shop keepers will have to move elsewhere.

Phil. Barrant, representing the Mentor Co., is doing some very satisfactory work on the Ramly cigarette. Mr. Barrant has had many years experience in the cigar line, having been at one time manager of the Wall Street, N. Y., branch of the United Cigar Stores.

Louis Shapiro, who has for the past year been making frequent trips to Connecticut and Rhode Island in the interests of the Nestor Gianaclis Co., has been given full control of this territory. Mr. Shapiro has put the Nestor cigarettes on a good substantial footing in this section. E. Courtney Perkins, the artistic window display artist of the Nestor brand, has a number of excellent window displays about town.

M. Rappaport, Philadelphia, was a recent caller on the jobbing trade and took a number of large sized orders for Turkish Transfers and other brands of his own manufacture.

Miss Bessie Goldberg, who recently purchased the cigar store at 19 Devonshire street, has made many improvements in the place and reports doing a very satisfactory business.

Emil Abrahams (American West Indies Trading Co.) is doing some telling work on the La Turina. This cigar is well placed with our better class of retailers.

S. Friedlander, the South End cigar manufacturer, and A. Bieringer of Bieringer Bros. Co., wholesalers, will leave for New York to attend the convention being held there next Sunday of the I. O. of F. S. of I., having been appointed delegates.

Geo. Kraus (F. Villar & Co.) was a recent visitor here showing an exclusive line of high grade Porto Rican cigars.

H. H. Smith, formerly salesman for H. Y. Folette & Co., has accepted a similar position with the Alhambra Cigar Co. of New York, and is calling on the local trade introducing the high grade nickel brand, Contrivo.

A. Leroy Myers (Melachrino & Co.,) who has been in charge of this territory for the past eight months, has worked up an enviable business for his concern since he took hold. Mr. Meyers has engaged the services of Rube Haggerty to make window displays in the prominent sections of the city, and Rube has been making good right from the start. Mr. Meyers is at present introducing two new sizes of the Melachrino brand, one being a straw tip two for a quarter brand, and the other, No. 20, a 20-cent package, a sort of an after-dinner smoke. Jobbers have all taken on these new sizes and expect them to sell well.

Rosenthal Bros., the Hanover street wholesalers, who have met with much success with their R. B. Special cigar have just taken on the Grand Order, a 5 cent proposition in three sizes, the product of the Federal Cigar Co. There is plenty of advertising matter connected with this brand, and in a short time great things are expected of this new cigar.

M. Friedberg, representing Cohen & Friedberg, leaf tobacco dealers of New York and Philadelphia, was recently in town. While here Mr. Friedberg succeeded in selling a quantity of Italian stogies in the Italian section of this city.

There is a cut price war going on here with two or three independent match manufacturers, and the poor retailer for once is getting the best of it. Matches are selling as low as 25 cents per gross, and if this keeps up any length of time I expect to see the trust (Diamond Match Co.) take a hand in the matter.

R. D. Carnes (Ware-Kramer Tob. Co.) has just returned from a good trip down Maine.

Jack Warsowe (Khedivial Co.) has been working Brockton the past weeks with good results.

For the first time in several years H. Traiser & Co., the large local cigar manufacturers, have a salesman out taking orders for their Harvard 10 cent cigar.

Leveson Bros., makers of the popular Boston Smokers 5 cent cigar, have just made many alterations at their factory on Cambridge street, whereby they are now able to put on additional help and comply better with the State laws. The factory is now one of the brightest and cleanest in this city.

James Casey, the original "Casey at the Bat," has just purchased from W. H. Pinkham the latter's cigar and tobacco store on Summer street, East Boston. Mr. Casey has had years of experience behind the cigar counter and on the road selling goods, and will no doubt make good in this latest venture; in fact Casey says there is no such word as fail, and I guess he is right.

There is no more active salesman in town than Kid Nichols. He never lets any grass grow under his feet. He has a crew of three men who never stop when the whistle blows until they have first finished the routes assigned them.

There are numerous window displays about town and Mr. Battle, who has charge of this branch of the work, is no novice in this line of business. His specialty is putting displays in hotels where the Philip Morris is usually the leading seller in 25 cent goods. A new package, called Morisco, and retailing at 15 cents, is to be shortly introduced here by the Philip Morris Co. Ben Ali.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

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PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
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Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE. 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

CONSULAR REPORTS.

Cuban Tobacco Raising.

COST OF LABOR AND EQUIPMENT IN RELATION TO FINAL RETURNS.

Consul Max J. Baehr, of Cienfuegos, made investigations concerning the cost of production of tobacco in Cuba. This was difficult to procure, and his deductions, he states, come as near as possible to showing the average cost. The report follows:

Taking 1 acre of land as the basis of calculation, in the Province of Santa Clara the cost of labor in producing tobacco follows:

For the preparation of sufficient ground to produce enough young plants for 1 acre of land	$13
For their cultivation, weeding, and watering	10
For preparing the soil of 1 acre of land for the reception of the young plants	14
For the planting of the young plants	5
This figure is based on the fact that 1 man can plant 2,400 plants per day, that 1 acre takes 12,000 plants, thus necessitating employment of 5 men in order to plant this quantity in one day, at the rate of $1 per day.	
After the planting, the weeding and cultivation of 1 acre up to the cutting time comes to	50
For cutting the tobacco crop of 1 acre	30
Explained as follows: An acre of land is supposed to yield under ordinary conditions 300 cujes, or poles from which the tobacco leaf is hung, and to fill each pole costs 10 cents labor.	
Now the tobacco is ready for the drying house, and after being cured awaits the final work of selecting, heading, bundling and bailing.	
These 300 cujes should yield under ordinary conditions 6 bales of 150 pounds each; they are headed, selected, bundled, and bailed at the rate of $10 per bale, or	60
Total cost of labor	$182

Thus it is shown that 1 acre of land can produce 900 pounds of tobacco at the cost of $182 for labor or 20.22 cents Spanish silver, per pound. It will also be interesting to know the total cost of production, for which purpose the following items should be added:

Labor	$182.00
The cujes, or poles, 300, at $4 per hundred	$ 12.00
The cost of the drying house	50.00
Total	$ 62.00
As this house and the poles are calculated to last four crops, only one-fourth of the figures can be taken intoc onsideration, or	$ 15.50
The cost of a yoke of oxen and the necessary implements for cultivation, at the rate of usefulness for four years:	
1 yoke of good oxen	$100.00
Implements for cultivation	20.00
Total	$120.00
One-fourth	30.00
Cost of seed for raising young plants	3.00
Total cost of production	$230.50

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

IT'S A WONDER WORKER
Havana Tobacco Ferment
Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade Union Made
5c. Cigars
FOR THE Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana **Cigars**
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

OBSERVATIONS.

A Spanish silver dollar is worth 86 cents United States currency at the present rate.

The present market price for good light tobacco is $70 Spanish gold, and if it is of heavy material, or what is called "tobaco de partido," $50 per bale, so that for the sake of calculation the medium price of $60 per bale should be taken

Time occupied in the production of tobacco from seed to bale, six months.

These figures represent the total cost of production of tobacco on 1 acre of land—900 pounds of tobacco at a cost of $230.50 Spanish silver, or 25.61 cents per pound.

Tobacco Cultivation in South Africa.

Consul Edwin N. Gunsaulus, of Johannesburg, sends the following note on tobacco culture in British South Africa:

A commission appointed by the Transvaal Government recently paid a visit to Rhodesia to study the methods which are being followed in that country in the development of the tobacco industry, the intention of the Transvaal Government being to embark upon an active campaign with a view to becoming one of the leading producers of the world's tobacco supply. The commission went to Salisbury, where they inspected the warehouse and local tobacco farms, continuing their researches in Bulawayo. It is stated that the Transvaal will confine its activities to producing the Virginia leaf. The director of agriculture in the Transvaal left for the United States recently with the object of securing a number of tobacco experts for service in the Transvaal.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Except that the American Company's agents are buying and shipping all the cheap tobacco lying loose, there would be very little to be said on the tobacco market at this time. This company has during the past week bought and loaded about 20 tons of very cheap goods, some of it being the scrubs and fillers from the shop of our Mr. Swift. I have heard of no sales aside from this for the past week. This tobacco was brought from three or four towns, and I have not been able to secure the names of the growers. It was shipped to Virginia to be handled. I have seen by the lists of exports of tobacco for the last month or two that the exports have been increased quite a little, and I suspect that much of that being exported is of a cheap variety, such as broken and trash for the manufacture of a cheap grade of plug and smoking tobacco.

Some of the shops have shut their doors for this season's sorting. Among those who have closed are C. E. Waite, L. S. Graves and Michael Manning. Mr. Crafts is still open, also Mr. Swift, but the latter will probably close before long as they have but little left to sort. At the old town of Hatfield those who bought their tobacco sorting will be continued for some time yet. The hail storm shortened the time of running, for it would hardly pay the grower to expend 3 cents a pound, and for that reason most such tobacco has been sold in the bundle.

Our correspondent writes:

North Hatfield, Mass., "I report the sale by Thomas Fleming of about eight acres of tobacco at a low price probably not more than 8½ and 9 cents in the bundle. There will be something of a falling off in the acreage the coming season—probably not more than 5 per cent. and possibly not so much."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Local buyers are still in the market and the crop is rapidly being picked up. One well informed tobacco man estimates that about ninety per cent. of the crop has already been purchased. Large deliveries have been made this week. E. C. Munroe, who has been buying for the American Tobacco Co., has been receiving at the D., L. & W. R. R. station.—Gazette.

EDGERTON, WIS.

The big storm which blockaded the highways and railways and crippled the telegraph and telephone service, has served to slacken the buying movement somewhat during the week as well as the aggregate transactions. However, the disposition to continue the movement is present and buyers in the field for all grades of the crop, though there is hardly competition enough to strengthen prices. The following sales indicate the range taken:

H. A. Herried, 12a at 9 and 4c.
Mons Staff, 9 a at 9 and 2c.
Nels Ringstad, 10a at 8¾c.
Bert Bosbon, 12a at 8¾c.
Geo. Swan, 12a at 8½ and 3c.
T. Thompson, 2½a at 8 and 2c.
Ole Gunder, 14a at 8 and 3c.
W. C. & F. R Morhouse, 12a at 7 and 3c
A. Hanson, 12a at 6½ and 2c.
Edw. Ramsfeld, 9a at 6½ and 2c.
Felland & Wik, 8a at 7 and 2c.
Geo. Barton, 7a at 8½ and 2c.
L. A. Walbridge, 5a at 7c.
A. G. Felland, 7a at 5½ and 2c.
O. H. Lien, 6a at 6½ and 2½c.
Albert Myer, 5a at 7 and 2c.
Henry Bultman, 4a at 7 and 2c.
Thos. Halverson, 6a at 7 and 2c.
S. Helgeland, 4a at 5½ and 2c.

Farmers are now able to make their deliveries on sleighs and tobacco is again coming in at receiving points quite liberally so that warehouse handling is going on uninterruptedly. Quite a large portion of the cheaper crops is being shipped out of the State in bundle.

Except the ordinary small trade on manufacturers' orders, we learn of no transactions worthy of mention.

Shipments: 737 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
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RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST. NEW YORK
Krueger & Braun
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871.
High Grade Cigars.
2,000 PER DAY
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed Labels

Parmenter Wax-Lined Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
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Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS EMBOSSING

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

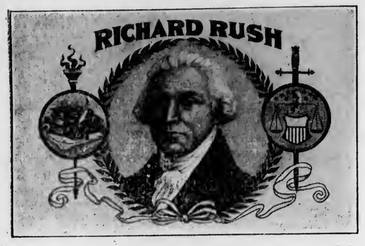
For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & Co. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Great Eastern Cigar Factory



J. W. MINNICH & SON

Proprietors

MAKERS OF

High Grade

Fast Selling

CIGARS

High Grade

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CIGARS

For the Jobbing Trade Only

Dallastown, Penna.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 7. | PHILADELPHIA and NEW YORK, FEBRUARY 17, 1909. | One Dollar per Annum. Payable in Advance.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

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UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

It's Wonderful WHAT YOU CAN DO IF YOU TRY

WAKE UP! Try our Prime Light Florida Wrapper, grown on our own plantations, Quincy, Florida.

It's Positively THE Wrapper

No more guessing at it. Your competitors have tried it and made a success. You wonder why you cannot compete.

COLORS, BURN, QUALITY and YIELD

Cannot be beat. We are ready to submit samples and prove it to you. A two-cent postage stamp will tell the tale.

J. LICHTENSTEIN & CO.

Plantations: Quincy, Fla. | Main Office and Salesroom: No. 131 Water Street, NEW YORK. | Branch Office and Salesroom: York, Penna.

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

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178 Water Street, New York

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Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Write for Samples & Prices

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 7 PHILADELPHIA, FEBRUARY 17, 1909 One Dollar the Year

NEW POOLING PLAN EVOLVED

By Burley Tobacco Society for the 1909 Crop.

Williamstown, Ky., Feb. 10.

The Burley Tobacco Society is at work now on a new plan for the pooling of crops this year. The plan has not been worked out in detail, but is in brief as follows, according to J. D. Clark, of Lexington, one of the active members in the organization:

Agents will be sent out by the Society to buy the crops of the growers outright for one dollar "and other valuable considerations," the other valuable considerations to be the selling price of each man's crop by the Society. This contract will vest the title to the crop in the Burley Tobacco Society and will do away with the attempts to break pledges and consequent injunctions to prevent a grower selling a crop that has been pledged.

A committee appointed by the Executive Board of the Society is at work on such a plan and just as soon as it is perfected agents will be sent out among the farmers. How soon this plan will be worked out is not known, but it will be done as quickly as possible.

CIGARETTES IN MISSOURI

State Representative Urges Their Prohibition.

St. Louis, Mo., Feb. 10.

Representative Croos, of Clinton County, is the author of an anti cigarette bill, introduced in the House, which, if passed, will bar the sale of cigarettes or cigarette papers in Missouri. Mr. Croos is one of the ablest Democrats in the Legislature and is a recognized House floor leader.

The bill prohibits not only the sale but the giving away of cigarettes or cigarette papers; also prohibits the manufacture of cigarettes within the State, or the assisting in the making or manufacturing of cigarettes for the purpose of selling or giving away.

In the Big Flats District.

Tobacco men predict that the season of 1909 will show a decidedly decreased acreage in the Big Flats district. Some of the largest local buyers did not contract for a pound last year and not a few growers have their 1907 crop as well as their 1908 growth still housed awaiting a buyer. One reason given by growers for refusing to sell early was the low price offered in comparison with the 1906 price. Later there was no market at all and the tobacco had to stay in the sheds. The buyers complained of poor quality generally owing to the drouth, and of an uncertain wholesale market. This year some of the growers will give their tobacco land a rest. This is exactly what is needed, the buyers say. With a season which does not draw the strength of the ground the next planting ought to produce with favorable weather a quality of leaf exceptionally fine.

CHANGE IN JACKSONVILLE

Mr. Sheffield Retires from Lucy & Sheffield. Brother Buys His Interest.

Jacksonville, Fla., Feb. 10.

On account of ill-health, E. J. Sheffield, the well known cigar man, has retired from the firm of Lucy & Sheffield, 11 Main street, selling his interest to his brother, S. D. Sheffield. The firm name will remain the same and business will continue as before.

Mr. Sheffield and his wife have very many friends in the city who will regret to learn that he finds it necessary to leave in about a month for Colorado Springs to reside permanently in hope of improving his health. Mr. and Mrs. Sheffield will visit for a time at DeLand before leaving for their new home.

MACHINERY FOR MAIL POUCH

Experiment Being Conducted at Block Bros. Tobacco Plant.

Wheeling, W. Va., Feb. 10.

Several new pieces of machinery which, if adopted, will have much to do with the operation of the works, are being tested at Bloch Bros.' tobacco plant on the South Side. The most important piece among the lot is a packing machine which weighs, packs, stamps and seals packages of tobacco. It is understood that this is the only machine of the kind ever built, but up to the present time it has not proved a success. The firm has been experimenting with it for some time and it is said there is but little doubt that it will prove to be a success after correct adjustment and perhaps a few changes. One of the machines is supposed to do the work of forty girls in the way of packing tobacco. Officials of the plant are reticent about making any public announcements concerning the new machinery.

NEW CRIPPLE CREEK STORE

Establishment Opened by Well Known Resident

Cripple Creek, Col., Feb. 8.

Yet another business has been located on East Bennett avenue. This is a cigar store, which, it is promised, will be one of the most modern in the city.

The proprietor of the new business is Walter Baker, who for many years past has won friends and confidence, in the express business. Recently Mr. Baker sold out to W. Williams, and retired from active business for awhile. But the call for work was too strong, and he has now entered the business world again, this time as a merchant.

The new store is located at 235 East Bennett avenue and Mr. Baker, who will be associated in business with his son, recently purchased the cigar store of Frank Black, at 311 East Bennett avenue, and moved the stock and fixtures to the new location, and will add it to the new stock he has purchased.

MINNESOTA FACTORY GROWING

Maker of the Idelas Brand Sees Good Prospects.

St. Cloud, Minn., Feb. 10.

It is quite probable that the Adams Cigar Factory, large as it already is, will be still further enlarged this spring by a 30 foot addition at the rear of the building and that an additional force of ten hands will be put on. Mr. Adams says that a proposition had been made to him by an Eastern business house for whom he is to furnish 10,000 Idelas per week. He is now considering the proposition and if he accepts it he will make the improvements and will put on the additional force of men.

Mr. Adams' success has been one of the most remarkable of any business concern in the city. After 15 years of business, beginning as he did all alone with but one boy to do the stripping for him, he has seen the business grow to its present enviable proportions.

JANUARY GOOD IN OHIO.

The First Revenue District Made a Favorable Showing.

Cincinnati, O., Feb. 10.

Notwithstanding the general depression in business the cigar and tobacco manufacturing trade of the First Ohio Revenue District (Cincinnati and Middletown), made a very favorable showing for the month of January, as evidenced by the figures in all lines given below.

"The production of cigars in the district during January was 15,676,710, an increase of 230,280, or 1.5 per cent. as compared with the production during the month of January, 1908. Compared with December, 1908, the cigar production fell off $435,607, or about 3 per cent.

"The output of tobacco in the district during the month was 3,100,443 pounds, an increase over the corresponding month of last year of 625,601 pounds, or 25 per cent. Compared with the preceding month of December, 1908, the tobacco output shows a decrease of 581,676 pounds, or 16 per cent, in January.

"The output of small cigars amounted to 111,092 in January, an increase of 10,092, or 10 per cent, as compared with January, 1908, and an increase of 30,092, or 37 per cent, as compared with December, 1908.

"No snuff was produced during the month of January and practically no cigarettes.

"The total internal revenue collections during the month of January from all sources on tobacco in the district amounted to $233,116.80, as compared with $194,322.74 collected during the corresponding month last year, an increase of $38,794.06, or 19 per cent.

"The internal revenue collections for the district were: Cigars, $47,030.13; tobacco $186,026.59; small cigars, $59.99; cigarettes, 9 cents; total, $233,116.80."

MACVEAGH FOR TREASURY.

Chicago Merchant's Name May be Suggested to Mr. Taft.

Chicago, Feb. 10.

As George M. Reynolds is out of the field for the position of Secretary of the Treasury of the United States the name of Franklin MacVeagh, of this city, will probably be presented to President-elect Taft. Mr. MacVeagh is a brother of Wayne MacVeagh, of Pennsylvania. He is a prominent merchant of this city, but has taken an active interest in politics for many years.

Mr. MacVeagh is head of the wholesale house of Franklin MacVeagh & Co., extensive handlers of cigars.

INSURANCE CO.'S NOT LIABLE

For Loss by Night Riders, Says Kentucky Court of Appeals.

Frankfort, Ky., Feb. 11.

The Kentucky Court of Appeals today handed down an opinion which means a loss of thousands of dollars to tobacco growers and others whose crops and barns and other property were destroyed during raids of night riders in the last two years.

In reversing the Caldwell Circuit Court, in the cases of five insurance companies against the Imperial Tobacco Company, the court upheld the validity of the "riot clause" of policies written in Kentucky and held that the raids of the night riders come within the meaning of the term "riot."

The Imperial Tobacco Company sued to recover insurance carried on tobacco and barns destroyed by night riders at Princeton, Caldwell Co., Nov. 30, 1906.

FRISCO PUTS BAN ON TOBACCO

The New Order Affects Operating Offices, and Became Effective February 1, 1909.

Joplin, Mo., Feb. 10.

In compliance with an order from the main offices of the Frisco, which went into effect on the first of the month, station employes of that railroad company in Joplin are restrained from smoking when on duty, and when the desire for a refreshing smoke is felt by the employe he must necessarily hie himself to a spot distant from the headquarters in order to have that desire brought into realization.

The order from the headquarters of the Frisco, restraining employes from smoking while on duty, is general over the entire system, and, it is said, results from consideration on the part of the head officers to protect the women's waiting rooms. In the ticket or operators' department the odor of the pipe or cigar is overcome by the new order.

A rule has been in effect over the Frisco lines for some time prohibiting all uniformed employes from smoking while on duty.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co.

Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D & T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

D&T

Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825

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LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

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H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

K. STRAUS — A. LOEB

K. STRAUS & CO.

IMPORTERS OF

301 & 303 North 3rd St.

PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of **Sumatra and Havana**

and

Packers of **Leaf Tobacco**

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

GETTING BETTER IN BOSTON.

A Slight Improvement Noticed in Trade. Earnest Hopes for the End of Tariff Tinkering.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Feb. 15.

There was a slight improvement in the trade during the past week, collections have picked up a little, and members of the trade expect business to improve by leaps and bounds just as soon as Congress gets through with the tariff question, and our large manufacturers and importers know where they stand. Business with our large local cigar factories is reported very slow, and most all of these manufacturers have their salesmen out canvassing trade.

For the past two weeks the American Tobacco Co.'s salesmen have been simply advertising and sampling. Edw. Madden, who since the new year began has had charge of the cut plug department of the A. T. Co., has already demonstrated that he is "the right man in the right place." Mr. Madden is making a good showing with Fore'N'Aft sliced plug tobacco, and jobbers report same as selling extremely well, in fact the increase in sale of this tobacco in the New England States is phenomenal, and Brother Madden is to be highly complimented upon his achievement.

There are numerous independent cigarette concerns which are spending a whole lot of money in advertising their brands here, but there is one brand called Astron, a 15 cent package put up in cork, plain, straw, and gold tip form, that is not being advertised but is selling big here. The cigarette is made of the finest imported Turkish tobacco, and that is said to be the secret of its success.

Phil Melhado, who for several years has been associated in business with his brother, George, on Washington street, has just taken a lease of the spacious store corner of Hampden and Dudley streets and will shortly start in the wholesale and retail cigar and tobacco business on his own account.

R. M. Barden (Surbrug Co). spent several days calling on the trade in Brockton and did a very satisfactory business there. The Surbrug Co. is still offering the Dolma deal in connection with every purchase of Arabs cigarettes.

A. Herbert, of the Philip Morris Co., is expected in town this week.

Mr. Battle, who has charge of the advertising, has arranged a number of fine displays of the Philip Morris brand about town and every possible good location was secured in which to make a display. Jobbers report a steady increase in sales of this brand.

Brother McKenzie, formerly in charge of the cigar department of McGreenery & Manning here, has secured a position as traveling salesman for the E. Sidenberg Co., N. Y., a subsidiary branch of the A. T. Co., and has left on his initial trip West, his first stop being Indianapolis.

R. D. Carnes (Ware-Kramer Tobacco Co.) who for several weeks has been calling on the trade down Maine, returned here Saturday. On being interviewed he reports that although business in general is rather quiet in Maine at present he had a record breaking trip, and on his next visit to that section he expects to find Lynnhaven and Zona cigarettes very near the front.

Rosenthal Bros., the Hanover street wholesalers, are distributing a very catchy hanger in connection with their R. B. Special. The picture features that of a smiling coon head looking through a curtain. Underneath is printed the following: "Golly, Boss! Hand me one of 'em R. B. Special cigars; they're better'n chicken." This show card is very catchy, and there is a big demand for it.

Bushwar is being passed along the line at a rapid gait by many of our local cigarette salesmen who, four out of six days in the week, work the well known milk route with good results.

Ben Ali.

—According to Dr. C. Stanford Reed, of London, Eng., Eugene Sandow, the famous strong man, does not follow any prescribed diet. He smokes a great deal, and drinks beer and other alcoholic beverages. He is a standing proof of the beneficial effect of moderation in all things.

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the White Rolls Cigarette Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

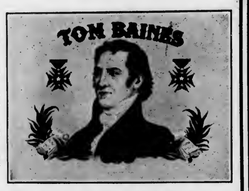
Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER



10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Improved Business in Havana Leaf Market.

More Buyers are Operating, Representing a Larger Number of Factories and Dealers. The Remedios Capaduras are Becoming Scarce. Possible Rise in Price Indicated. Leaf Tobacco in the Country is Reported to Have Been All Bought Up.

Special Correspondence of The Tobacco World.)

Havana, Cuba, February 8, 1909.

Business during the past week has again been better and was more widely distributed, although one New York buyer alone purchased 1,500 bales, consisting principally of heavy Vuelta Abajo styles. Remedios tobacco, first and second capaduras, is in scant supply, exception being taken of two Spanish dealers who still have some choice escojidas, but who are fully $10 per quintal above the ruling market prices. A buyer who is willing to pay these figures must be very hard up indeed, although if the 1909 Remedios crop should be principally of a light character, as some people predict, then it is possible that later on the stocks in dealers' hands in the North might become exhausted, and thus an advance is not impossible. From a reliable party, who has just returned from a trip all over Santa Clara Province, I learn that while there is some tobacco still in the country, it either belongs to dealers here, or it is only of the lower grades, not fit for the American market, therefore it can be truthfully asserted that no more of the first and second capaduras can be expected from the country. Of Vuelta Abajo there are still some stocks in our market; the bulk, however, consists of the '07 crop.

Sales

during the past week foot up 5,500 bales, divided into Vuelta Abajo, 2,600; Partido, 700, and Remedios, 2,200 bales.

Buyers were: United States, 4,400; Europe, 500, and local cigar and cigarette manufacturers, 600 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,0450	bales
To Europe	720	"
To South America	190	"
To Australia	50	"
To North Coast of Africa	20	"
Total	6,025	"

Buyers Come and Go.

Arrivals:—Alexander Blumensteil, President of the National Cuba Co., S. Wallach and son, of G. Falk & Bro., Percy Hill, President of the American Tobacco Co., New York; Isaac Blumensteil, of I. Blumensteil, Hamilton, Ontario; Henry Bernheim, of J. Bernheim & Sons, New York and Havana; M. Canle, American representative of the A. Fernandez Garcia factory; W. E. Bradden, of Bradden & Stark, London; Louis Avenel, English representative of the Por Larranaga factroy; E. A. Calves, of E. A. Calves & Co., Philadelphia.

Departures:—A. Blumensteil, M. Starlight, E. P. Cordero, Henry Oppenheimer, Ernest Horn, Frank Tilford and Harry Erlich, for New York; I. Blumensteil, for Hamilton, Ont., via New York; E. A. Calves, for Philadelphia; Robert B. Rothschild, for San Francisco; L. Kemper, for Baltimore; Celestino Vega, for Chicago; F. Lederman, for Kansas City.

Havana Cigar Manufacturers

are working away upon fair orders which are coming forward, and the larger factories have reason to be satisfied, while the smaller ones are still complaining bitterly that their turn has not come yet. More cigarmakers are employed by the former, and the outlook for the future is more cheerful.

H. Upmann & Co. shipped 450,000 cigars last week. The famous H. Upmann factory has plenty of orders on hand.

Sol is working steadily with an increased number of cigarmakers. Behrens & Co. are constantly in receipt of good orders from the United States, Great Britain and Germany. A great many tourists are visiting this factory to supply their wants of Sol and Luis Marx cigars.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN — LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Buying, Selling and Other Notes of Interest.

H. Upmann & Co. purchased 1,500 bales of leaf tobacco for one of their customers during the past week.

Sobrinos de A. Gonzalez sold 1,100 bales of Vuelta Abajo, Partido and Remedios leaf during the past two weeks.

E. A. Calves was a buyer of 400 bales of choice vegas.

Rz. Bautista & Co. were seliers of 600 bales of Remedios.

Robert B. Rothschild secured 500 bales of the finest kinds of leaf tobacco for his house of Kohlberg & Co., San Francisco, and left well pleased with his visit to Havana, promising to call again this year.

Loeb Nunez Havana Co. disposed of 400 bales of leaf tobacco from their excellent stock and holdings.

I. Blumensteil selected, in company with his brother, A. Blumensteil, some 500 bales of choice aromatic vegas for his factory at Hamilton, Ontario.

A. M. Calzada & Co. sold 400 bales of their escojidas of Remedios first and second capaduras.

Ernest Horn, who was employed here in the office of Heinrich Neuberger, left on Saturday, per steamer Havana, for his post of duty at the New York office.

Muniz Hnos. & Co. closed out a very fine vega of Vuelta Abajo, some 200 bales, to a local manufacturer.

RECEIPTS FROM THE COUNTRY.

	Week ending Feb. 6. Bales	Since Jan. 1. Bales
Vuelta Abajo	349	2,981
Semi Vuelta	14	1,265
Partido	—	1,300
Matanzas	—	12
Remedios & S. Clara	1,151	6,651
Santiago de Cuba	195	752
Total	1,749	12,961

CONN. PRODUCTION KEEPS UP

In Comparison with Same Period of Last Year.

New Haven, Conn., Feb. 13.

Internal Revenue Commissioner Eaton, when asked how the collections of his district, which comprises Rhode Island and Connecticut, were coming in so far this year, said the returns were quite satisfactory.

"I do not mean that the receipts are as haevy as two years ago," he continued. "But the returns are greater than for the same period last year. In tobacco, however, there is a falling off in revenue. I suppose many people who have been smoking good cigars are content now to smoke a pipe. Anyway, tobacco is feeling the effects of the times. But in beer, there is an increase in revenue. The receipts from beer are very large in this disrtict.

"From the figures at hand, it looks as if business is on the increase. But it will be another year, perhaps, before business is as good as before the panic. While I can see quite an increase already, it is not like two years ago, as indicated by recent receipts."

"Why does not the business start up, as usual, Mr. Collector?"

"I would say the tariff is the cause of all the trouble. There is agitation regarding revision, and for my part, I don't know but the tariff is all right as it is. Certainly the country has got along pretty well under the present schedule. Manufacturers are not stocking up with goods, in view of possible tariff revision. And they are likely to wait until the tariff matter is settled."

ELMIRA TOBACCONIST DEAD

Son of Former Mayor and Officer of Nicks Tobacco Co.

Elmira, N. Y., Feb. 10.

John E. Nicks, treasurer of the Nicks Tobacco Company, of which his father, the late John I. Nicks, former mayor of Elmira, was the organizer, died Monday afternoon at his home on West Clinton street after an illness of several months. Mr. Nicks was subject to attacks of appendicitis but owing to his age did not desire to risk an operation. Two weeks ago while at the factory he fell over a box, cutting a gash over his eye. Great pain ensued. Complications set in terminating fatally.

The late Hon. John I. Nicks came to Elmira in 1847. He opened a tobacco business on a large scale and when the son, John E., was of proper age he was taken into the factory to learn the business. He mastered it in every defail. For twenty-seven years the Nicks Tobacco Company was located at East Water street and Exchange place. The rear of the building adjoined Nicks street, that thoroughfare being named in honor of the elder Nicks. At the termination of twenty-seven years the Nicks block was burned and John I. Nicks erected thereafter a factory on Railroad avenue. It was here that the son was taken into the business.

Louisville Tobacco Market.

Louisville, Ky., Feb. 12.

The movement in the local leaf tobacco market today was fairly good. Offerings were not as large as yesterday, although nearly all warehouses had sales. The Burley was of the average quality and in good condition. Low grades of Burley and colory trashes were the best sellers. Prices in general were unchanged. The dark tobacco was in fairly good condition and of common quality. Rehandled leaf was in good demand. Prices continued irregular, with an easier tendency.

At the People's Warehouse 38 hogsheads of new Burley brought from $11 to $20, and 16 hogsheads of new dark brought from $4 90 to $10.75. The market was unchanged and there was only one rejection.

The United Dark Warehouse disposed of 100 hogsheads of new dark at prices ranging from $4.50 to $10.75. The market was unchanged and there were 15 rejections.

At the Planters' Warehouse 25 hogsheads of new Burley brought from $8.90 to $18 75, and 8 hogsheads of old Burley brought from $14.25 to $19. The market was easier and there were 8 rejections.

The Central Warehouse sold 55 hogsheads of new Burley at $10 to $19.50. The market was unchanged and there were 10 rejections.

The Ninth-street Warehouse disposed of 50 hogsheads. Twenty hogsheads of dark brought from $7 to $10.75 and thirty hogsheads of Burley brought from $14 to $19.75.

The State Warehouse sold 9 hogsheads of new dark at $3 to $10.25, and 50 hogsheads of new Burley at $8.80 to $20. The market was a shade stronger and there were 7 rejections.

CABLE ADDRESS "CALDA" TELEPHONE 6074

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

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OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

E. G. ECKERT, Proprietor HANOVER, PA.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
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Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

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SUMATRA, HAVANA and SEED LEAF **Tobacco**
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P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, February 16.

New York Leaf Market.

The leaf tobacco market has again been quiet, with transactions comparatively few and of rather small volume. After a week or so of considerable acitvity the trade seems to have fallen back into a semi-comatose condition. Manufacturers, while seemingly doing some prospecting, do not appear anxious to lay in heavy stocks at present, owing presumably to the fact that the demand for manufactured goods is not at all strong, and supplies at present in hand seem to satisfy them. Nevertheless, the supplies held by packers and dealers are gradually being reduced and there may prove to have been not an over abundance of raw material, should the cigar industry begin to show a revival anywhere approaching the more normal period of 1907. There seems to be a gradual recovery in many other lines of business, and this must sooner or later be the case with the cigar and tobacco trade, so that it would not seem impossible that some might find a surprise before the present year draws to a close. In the country packing districts there is much activity now. It has been going on for some time in Pennsylvania, but seems to have now also extended into Ohio and Wisconsin, from which sections come reports that the buying movement is progressing steadily.

The Sumatra market has shown less of a decline than in the seed leaf variety, but even so it is not really active. Interest is centered already on the result of the new inscriptions, and the exodus of buyers will soon be setting in.

The Havana market has not shown much activity either, and from the Cuban capital come reports that trade there has quieted down very much.

• • •

Stockholders' Meetings.

Elsewhere in this issue is given a report of the United Cigar Manufacturers' Co., which was only one of many companies in the tobacco trade which recently held meetings.

At a meeting of the United Cigar Stores Company, held on the 4th inst., the entire board of directors were re-elected.

The annual meeting of the stockholders of the Metropolitan Tobacco Co., was also recently held at the offices of the company, 134-136 Grand street.

• • •

Butlers' New Factory.

Butler-Butler, Inc., have secured new factory quarters at 425 West Twenty-fourth street, where the floor space is nearly double that of the former premises, but it is expected that every available bit of room will be needed, since the concern has found a great increase in the demand for its product.

• • •

Schulte's Latest Operations.

An officer of the A. Schulte Co. has announced that a goodly number of new stores were soon to be added to the present Schulte list, but denied that stores now being operated by other persons were to be taken over, and said that, contrary to the persistent rumor, no negotiations had been conducted to that end.

• • •

A. Boyd Wilson's Change.

The former salesman of Trujillo & Co., A. Boyd Wilson, has secured the account of G. S. Nicholas & Co., as a special representative. In addition Mr. Wilson will also represent a Tampa manufacturing firm making clear Havana cigars, and will have the entire country as his territory.

• • •

Austin, Nichols & Co. Reorganized.

The three years agreement under which the wholesale grocery and cigar house of Austin, Nichols & Co. has been operating expired recently and the following partners will make up the firm as a part of a re-organization plan: James E. Nichols, Thomas M. McCarthy, Thomas W. Ormiston and Walter B. Timms.

The three year period having expired, a new arrangement is made, under which the firm consists of Thomas M. McCarthy, Thomas W. Ormiston and Walter B. Timms, of the old firm, and Harry Balfe, John C. Mahlan and Louis C. Owens, as general partners, and James E. Nichols as a special partner.

The new partners admitted are: Harry Balfe, Lewis C. Owens and John H. Mahlan. The firm will continue the business along conservative, thorough enterprising lines, as heretofore.

• • •

Waldorf-Astoria Store Sold.

The branch store at 7 New street has been sold to W. W. St. John Co. This location is said to have been in contemplation by the A. Schulte Co. and is considered a very desirable location.

• • •

Geyer Sells Out.

Jas. W. Geyer, a popular retailer at 476 Tenth avenue, has sold his retail store at that address to H. Mathow. Mr. Geyer came into special prominence through his early work in the interest of the Retail Cigar Dealers' Association.

• • •

Trade Notes.

Harry S. Rothschild, of the Waldorf-Astoria Cigar Co., last week returned from a special visit to Detroit, where he attended a meeting of the Independence Cigar Manufacturing Company, from which Mr. Joseph Mayer, has lately resigned as President.

—

John H. Duys, of H. Duys & Co., contemplates sailing for Amsterdam, Holland, on the steamer Kaiser Wilhelm II. on March 2, to attend the inscriptions at Amsterdam.

—

Mr. Erdle, of the leaf firm of Erdle & Ecker, Rochester, N. Y., has been among the visitors in the leaf market here.

—

Sol. Hamburger, of Hamburger Bros. & Co., Havana importers, has returned from Cuba.

—

The Columbia Cigar Co., New York, has been organized with a nominal capital of $2,000, to manufacture cigars. The incorporators are M. W. Solomon, Ellis M. Block, and Isaac Weiner, all of New York.

—

The J. C. Hornung Cigar Co., Sea Cliff, N. Y., has been incorporated to manufacture tobacco, cigars, snuff, etc., with a capital of $1,000. The incorporators are: Edwin T. Gibson, 1000 Sterling Place; Paul Bonynge, 104 Gates avenue, both of Brooklyn; Henry J. Hornung, Jersey City.

UNITED CIGAR MFG. CO.

Makes Annual Report Showing Increased Profits Last Year.

The yearly statement of the United Cigar Manufacturers' Company has just been issued for the calendar year and it shows that the business depression had very little effect on the sales.

In the matter of total profits the difference between 1907 and 1908 was very slight.

Here are the figures in detail:

	Cal. Year 1908	Cal Year 1907
Gross profits	$2,403,397	$2,271,603
Administration and selling expenses	1,091,410	961,533
Profits from operating	$1,311,987	$1,310,069
Miscellaneous profit and interest	128,230	101,401
Total profit	$1,440,217	$1,411,470
Deduct:		
Int. on loans and deposits	88,540	199,435
Speeial res. for discounts on customers' accounts	.....	.....
Dividends on preferred stock	$350,000	$350,000
Total	$438,540	$549,435
Balance, surplus	*$1,001,677	$862,035

*Surplus for common stock, after paying per cent. on the $5,000,000 preferred, is equal to 6.67 per cent. earned on the $15,000,000 outstanding.

(Continued on p. 13)

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

The local leaf market has been rather inactive during the past week, when general trade was somewhat interrupted by intervening holidays. So far the month is not sizing up to the business done during January. Traveling men report general quietness among manufacturers, and only small sized orders are being secured for leaf. There has been some movement in Ohio tobaccos, but in other varieties of seed leaf no particular activity is noticeable.

The Sumatra market has remained fairly good for the time of the year, and in view of the general conditions in the cigar trade the volume of business done can be regarded as satisfactory.

In Havana tobacco there has been no change. Fairly liberal quantities are being taken, and some inquiries have been coming in for additional supplies.

The cigar manufacturers, generally speaking, are not at all rushed with business, and several of the largest factories in the city took advantage of last Friday's celebration to close down for a short time. It is, however, expected that all will reopen by Monday next.

The operatic play called "In Havana," which has been on at the Lyric, this city, for a short time past, was a unique advertisement of the Cinco cigars of Otto Eisenlohr & Bros. In one of the acts is shown what purported to be a representation of a Cuban cigar factory, and the striking feature of which, say those who were there, was the display of Cinco cigar boxes. It made quite a hit here.

A very interesting event took place in connection with the firm of Shipton & Payne, Philadelphia, on Thursday, February 4, the occasion being the twenty-first anniversary of the birth of Herbert J. Payne. A banquet was given to the employes of the firm, who presented Mr. Payne with a very fine signet ring in appreciation of the good feeling entertained toward him.

Messrs. Shipton & Payne also presented him with a gold watch and chain, in recognition of his six years of faithful service to them, and announced his inclusion in the firm from March 1 next, when the firm will be known as the Shipton & Payne Co.

A very pleasant and enjoyable evening was spent, the various members of the party contributing songs, toasts and stories, and a wish was expressed that the firm would consider the question of meeting in a similar way annually. The firm is an up-to-date one, and the employes are hustlers.

At a hearing before Magistrate Beaton, Martin H. Rosenblatt, thirty-one years old, of Hobart street, near Master, who was arrested by Patrick Brown, a detective, charged with stealing cigar coupons and wrappers from the branch store of the United Cigar Stores Company, 1010 Market street, was released from custody. Harry Marks, of 5034 Ludlow street, who said he represented the Cigar Stores Company, withdrew the prosecution.

The announcement made in our columns last week to the effect that the United Cigar Stores Co. had secured the S. E. corner of Tenth and Market streets proves to have not been entirely correct, inasmuch as the new store will not occupy the corner, but the premises next door to the corner.

George E. Spotz, late President of the Theobald & Oppenheimer Co., is leaving for the health resorts, where he will remain some time.

Max Herzog, of P. Dennerlein & Sons, New York, is visiting the Philadelphia trade this week.

Asa Lake, a veteran leaf salesman with George Burghard, is mourning the loss of a fine diamond ring.

Dusel, Goodloe & Co. have disposed of their retail stock and fixtures to C. Schmelz, at 2657 Kensington avenue. The fixtures are now being installed in the new premises.

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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TOBACCO WORLD PUBLISHING CO.
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Entered at the Philadelphia Post Office as Second Class Matter.
PHILADELPHIA, FEBRUARY 17, 1909

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

THE BOSTON. 17,172
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by A. H. Sprung, New York.

AMNOS. 17,173
For cigarettes. Registered February 10, 1909, at 9 a m, by R. V. Fairlamb, Harrisburg, Pa.

RIO BLANCO. 17,174
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by Seeman Bros., New York.

BEN BRITAIN. 17,175
For cigars and cheroots. Registered February 10, 1909, at 9 a m, by H. W. Heffener & Son, York, Pa.

LA FLOR de FREED. 17,176
For cigars and cheroots. Registered February 10, 1909, at 9 a m, by J. D. Berkheimer, York, Pa.

KOPERNIK. 17,177
For cigars. Registered February 10. 1909, at 9 a m, by Joseph Dysarz, Buffalo, N. Y.

BELL BOY. 17,178
For chewing and smoking tobacco and snuff. Registered February 10, 1909, at 9 a m, by J. Harvey McHenry, Philadelphia.

PAZERTINO. 17,179
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the Federal Cigar Co. (a Delaware corporation), Philadelphia.

LETUENTA. 17,180
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the Federal Cigar Co. (a Delaware corporation), Philadelphia.

ASLOAS. 17,181
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the Federal Cigar Co. (a Delaware corporation), Philadelphia.

TOLAF. 17,182
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the Federal Cigar Co. (a Delaware corporation), Philadelphia.

MEZZANINE FADS. 17,183
For cigars. Registered February 10, 1909, at 9 a m, by the E. & W. Cigar Co , Brooklyn, N. Y.

LA ORQUIDEA. 17,184
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the American Lithographic Co., New York.

ROYAL SHEAF. 17,185
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the American Lithographic Co., New York.

JUSTO GARCIA. 17,186
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 10, 1909, at 9 a m, by the American Lithographic Co., New York.

LANCIA. 17,187
For cigars. Registered February 10, 1909, at 9 a m, by the Theobald & Oppenheimer Co., Philadelphia.

ADAM DUNCAN. 17,188
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

CRIMSON CROWN. 17,189
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

EVER BLOOMING. 17,190
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

HENRY BELT. 17,191
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho Co., New York.

NATHANIEL LEWIS. 17,192
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

NATHANIEL GORDON. 17,193
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

NATHANIEL GRAY. 17,194
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

PINK RAMBLER. 17,195
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

RICHARD WILSON. 17,196
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

ROBERT DUDLEY. 17,197
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co , New York.

THOMAS ELY. 17,198
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

DON BOLIVAR. 17,199
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

MERCHANT'S JOY. 17,200
For cigars, cigarettes and cheroots. Registered February 10, 1909, at 9 a m, by Merchants Cigar Box Co , Dallastown, Pa.

DOUGUARRE. 17,201
For cigars, cigarettes and cheroots. Registered February 11, 1909, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

E. R. M. STRAIGHT 5. 17,202
For cigars. Registered February 11, 1909, at 9 a m, by E. R. Mack, Salem, Mass.

11,203 Not issued.

LA SOLITUDE. 17,204
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m, by Seeman Bros., New York.

LA REGLAMENTO. 17,205
For cigars, cigarettes, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m, by M. Friedland, New York.

EL HUJIM. 17,206
For cigars, cigarettes and cheroots. Registered February 12, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

GARCIA GRANDE. 17,207
For cigars, cigarettes, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m by Schmidt & Co., New York.

ESCUDO de GARCIA. 17,208
For cigars, cigarettes, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m, by Schmidt & Co., New York.

TELAMON. 17,209
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m, by the American Lithographic Co., New York.

EL PALLO. 17,210
For cigars, cigarettes and cheroots. Registered February 12, 1909, at 9 a m, by the Calvert Litho. Co., Detroit, Mich.

LA PALLA. 17,211
For cigars, cigarettes and cheroots. Registered February 12, 1909, at 9 a m, by the Calvert Litho. Co., Detroit, Mich.

TRI MOR. 17,212
For cigars, cigarettes, chewing and smoking tobacco. Registered February 12, 1909, at 9 a m, by G. Baer & Son, Springfield, Mass.

SILBACH. 17,213
For cigars, cigarettes and cheroots. Registered February 13, 1909, at 9 a m, by Rubel Bros., Cincinnati, O.

H & R. 17,214
For cigars, cigarettes and cheroots. Registered February 13, 1909, at 9 a m, by Wm. Tegge & Co., Detroit, Mich. A re-registration.

THISTLE. 17,215
For tobacco pouches. Registered February 13, 1909, at 9 a m, by the Metropolitan Tobacco Co., New York.

CRIMSON ROAMER. 17,216
For cigars, cigarettes and cheroots. Registered February 13, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

INSTRUCTOR. 17,217
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 15, 1909, at 9 a m, by the American Lithographic Co., New York. A re registration.

CAR FARE. 17,218
For cigars, cigarettes and cheroots. Registered February 15, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia

RECORD BOND. 17,219
For cigars, cigarettes and cheroots. Registered February 15, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

EL TROYO. 17,220
For cigars, cigarettes, chewing and smoking tobacco. Registered February 16, 1909, at 9 a m, by Ruhstrat-Cowley Co., Chicago, Ill.

SPANISH ARTIST. 17,221
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 16, 1909, at 9 a m, by American Lithographic Co., New York.

JOAQUIN SOROLLA. 17,222
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 16, 1909, at 9 a m, by American Lithographic Co., New York.

GATEWAY PARK. 17,223
For cigars. Registered February 16, 1909, at 9 a m, by H. C. Nolan & Co., Lansdale, Pa.

MINNEAPOLIS GATEWAY. 17,224
For cigars. Registered February 16, 1909, at 9 a m, by H. C. Nolan & Co., Lansdale, Pa.

LA DILIGENCIA. 17,225
For cigars, cigarettes and cheroots. Registered February 16, 1909, at 9 a m, by Schwarzkopf & Ruckert, New York.

LA FLOR DE PORTOLA. 17,226
For cigars, cigarettes and cheroots. Registered February 16, 1909, at 9 a m, by Wm. Knapp & Co., San Francisco, Cal.

GOVERNOR PORTOLA. 17,227
For cigars, cigarettes and cheroots. Registered February 16, 1909, at 9 a m, by Wm. Knapp & Co., San Francisco, Cal.

FREDRO. 17,228
For cigars, cigarettes and cheroots. Registered February 16, 1909, at 9 a m, by Andrew Burzynski, Buffalo, N. Y.

PAL TRICK. 17,229
For cigars. Registered February 16, 1909 at 9 a m, by John C. Grow, Jr., Jessup, Pa.

BUGBEARS. 17,230
For cigars, cigarettes, cheroots and stogies. Registered February 16, 1909, at 9 a m, by Coal City Cigar Co., Fairmount, W. Va.

BULLY SCOUTS. 17,231
For cigars, cigarettes, cheroots and stogies. Registered February 16, 1909, at 9 a m, by Coal City Cigar Co., Fairmount, W. Va.

Transferred.

LITTLE JAY. 17,050
For cigars, cigarettes and cheroots. Registered January 22, 1909, by the A. G. Weidman Cigar Box Co , Kansas City, Mo., was transferred on February 13, 1909, to the W. E. Jenkins Cigar Co., Kansas City, Mo.

GREAT JUPITER. 17,051
For cigars, cigarettes and cheroots. Registered January 22, 1909, by the A. G. Weidman Cigar Box Co., was transferred February 13, 1909, to the W. E. Jenkins Cigar Co., Kansas City, Mo.

CRANO.
For cigars, cigarettes and tobacco. Registered October 4, 1904, by George Schlegel, New York, and transferred to S. P. Kinard & Son, Wrightsville, Pa., on February 1, 1905, was transferred to A. B. Hess Cigar Co., Lancaster, Pa., on February 10, 1909.

Cancelled.

FIADOR. 16,856
For cigars, cigarettes and cheroots. Registered December, 31, 1908, by Moller, Kokeritz & Co., New York, has been cancelled.

PENSICO. 17,042
For cigars, cigarettes and cheroots. Registered January 22,1909, by Petre, Schmidt & Bergmann, Philadelphia, has been cancelled.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

United Cigar Mfg. Co.'s Report.

(Continued from p. 11)

The balance sheet:

ASSETS.	1908	1907
Cost of property *	$17,105,449	$16,960,624
Insurance, etc.	122,489	68,644
Supplies, etc.	3,865,497	4,208,256
Bills receivable	155,907	144,867
Accounts receivable	†1,615,811	1,712,623
Cash	1,070,273	466 141
Advances	101,141	22,215
Total	$24,095,927	$23,592,371
LIABILITIES.		
Common stock	$15,000,000	$15,000 000
Preferred stock	5,000,000	5,000,000
Accounts payable	120,429	100,460
Bills payable	1,346,563	1,711,563
Loans and deposits	255,899	408,990
Surplus	2,373,035	1,371,358
Totals	$24,095,927	$23,592,371

*Trade marks, patent rights and real estate and machinery as of Jan. 1, 1908, $16,719,624; additional real estate and machinery acquired during year, less depreciation, $131,825: investment in affiliated companies, $254,000.

†After deducting reserve for discounts, $50,000.

YORK FACTORIES ARE DULL.

A Few, However, Report Fair or Improving Business.

York, Pa., Feb. 15.

There are but few factories in this section now that have anything like orders enough on hand to continue work with full forces on regular time In York and its immediate vicinity a few factories are operating on fair time while Dallastown shows a few exceptional cases of greater activity. Still a little further down the line, at Red Lion, several manufacturers report having lately added to their force of cigarmakers. Among these are T. E. Brook & Co., H. L. Haines, salesman with this firm, has been on the road almost constantly of late and has secured some good orders, W. H. Gemmill & Co. have also added several hands to their working force.

J. I. Shindler, of Red Lion, who represents a Wisconsin tobacco firm, has recently been on a business trip through New York State and Canada.

A new leaf firm is being started at Red Lion, and will be composed of D. Frank Kaltreider and Jacob Streavig. A warehouse in the rear of the First National Bank building has been secured and they will engage in packing leaf, having already made some purchases.

John F. Reichard has been operating quite extensively of late among the farmers in the lower end of the county, buying tobacco. He also has a buyer or two out for him.

LITTLE DOING IN LANCASTER.

Cased Goods Very Quiet. Packers Receiving New Crops. Annual Meeting of Tobacco Growers.

Lancaster, Pa., Feb. 15.

There was but little doing in cased goods in this market during the past week, and but one transaction of consequence was reported. There was some business done in a jobbing way, to local manufacturers. No out of town buyers visited us during the week, but packers have been busy in receiving new goods, which have lately been coming forward in large quantities. That the condition of the new goods coming in is satisfactory to packers is quite evident from the fact that no disputes have arisen so far. The crops are running much heavier to the acre this year than last year. This we predicted several months ago, when it was remarked that even if the acreage this year was a trifle below that of 1908 the weight would be more than made up this year, because of a heavier crop, and it is now proving to have been the correct view. No improvement is yet seen in the cigar industry, and in some of the cigar manufacturing towns of the county trade is very dull. In all of the larger factories in this city cigarmakers are working on short time.

Quite a spirited meeting of the Tobacco Growers' Association was held in this city last Monday afternoon, it being the annual meeting and election of officers. The attendance was more than usually large. After re-electing the former officers, who are: President, B. Ezra Herr, West Willow; Vice President, M. L. Greider, Mt. Joy, and Secretary and Treasurer, Geo. Hibshman, Ephrata, the meeting became suddenly enthusiastic over the topics of discussion brought before it, to wit: Tariff Revision and Prices of Tobacco.

Mr. Herr said that some time ago the officers of the Association were asked to meet Senator Boies Penrose at the Arcade Building, Philadelphia, which they did. Mr. Penrose wanted to understand the situation regarding the free trade movement with the Philippines. The committee explained to Mr. Penrose the position of the Lancaster County Tobacco Growers' Association, and protests from the Association have been filed in Washington and will be printed with the hearings before the Senate committee. During the conference Mr. Penrose stated that there was considerable hope of defeating the bill.

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or at least some concessions would be made.

H. C. Reinhold, of East Petersburg, reiterated remarks that he made at former meetings that the association "must be up and doing or President Taft will do us." He thanked the officers for their energy in getting the petitions out but said the work would probably amount to nothing. He concluded by saying work should have been begun a year ago, and then the chances of success would have been better.

A letter from Dr. A. L. Butt, of Kentucky, suggesting the formation of a general society to be composed of members from all tobacco growing districts was also read by President Herr. A similar letter was also received by another member of the association.

Mr. Reinhold informed the members of the good that the growers of Kentucky had derived from co-operation with each other through the organization.

M. L. Greider, of Mount Joy, thought that the growers in the North cannot be governed by conditions in Kentucky, where there is a shortage of 65,000,000 lbs. If there should be no shortage there as here, conditions might be different.

Ezra Reist, of Manheim, believed that the members should harmonize their views and concentrate upon some definite aim.

G. M. Creswell declared that an energetic campaign should be started to secure new members and to have some one present explain to the visitors at the meeting the purposes of the organization. A call was made for the reading of the constitution and bylaws which would explain the objects of the association, and Secretary Hibshman read them.

A question arose over the advisability of revising the constitution and making it up to date. A need of the association as pointed out was the appointment of a committee of three on programme for the next meeting.

Amos Cooper, of Landisville, moved that a committee of three be elected to revise the constitution in order to put the society upon a footing whereby it can be a benefit to the growers in securing for them better prices for their tobacco.

Mr. Reist spoke upon the advisability of forming a new organization for the purpose of raising prices among the growers, but was declared out of order and then the following five were nominated to serve on the Revision Committee: Amos Cooper, of Landisville; H. C. Reinhold, of East Petersburg; John F. Weaver, of Strasburg; William S. Lied, of East Earl, and G. M. Creswell, of Quarryville. Instead of three the five were elected.

Samples of tobacco were shown by members and after a discussion of their relative merits the association adjourned.

A great lot of tobacco has been unloaded lately at Akron; Johns & Gehman have been heavy receivers. Wolf & Hackman and C. F. Steiner are also putting up considerable packings. A. N. Wolf also expects to have about his usual quantity by the close of the season.

Michael Shue pleaded guilty of the theft of seven bales of tobacco from John K. Young of Rapho township. Shue had taken the goods to Mount Joy, and was about to stow them away when he was caught. He was sentenced to pay a fine of $25 and undergo an imprisonment of six months.

Wallace Witwer, a blacksmith at Kissel Hill, this county, has invented an ingenious tobacco press, which it is claimed is far superior to any other in use, and has built and sold quite a number with orders on hand for more. The inventor intends pushing his invention for all it is worth.

At Terre Hill the cigar trade is quite dull at present.

W. J. Holman, leaf buyer for Hart & Murphy, St. Paul manufacturers, has been in the local markets this week seeking old leaf suitable for their trade.

F. L. Clute, of the firm of George M. Wood & Co., Elmira, N. Y., who has been in this market making purchases of the new crop for a few weeks, returned to his home Sunday.—Reporter.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa.

Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

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FOR SALE—Grammes Gold Leaf and Lid Press, hand power, with gas and steam heads, and $150 worth of new brass special cut type, for labels, etc. We don't need it; haven't room. Who wants a bargain? Anthony Printing Co., Hanover, Pa. 2-17c

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BADGER STATE ITEMS.

Edgerton, Wis., Feb. 12.

James Conway is making a circuit of the Eastern markets.

Andrew McIntosh has been shut in at home by a severe cold a few days this week.

H. T. Sweeney began handling the new crop with a moderate sized force Wednesday morning.

O. N. Coon advertises in this paper the strain of tobacco seed successfully propagated by him for some years past.

Wm. S. Brill returned from New York Monday afternoon, where he was called by the illness of his wife whom he reports has greatly improved.

Michael Hose A. F. Brillhart

Dallas Cigar Co.

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CULTIVATION OF TOBACCO IN KENTUCKY AND TENNESSEE.

[From Bulletin No. 343, U. S. Department of Agriculture.]

INTRODUCTION.

Tobacco belongs to the order of plants commonly known as the nightshade family. Its generic name, "Nicotiana," was given to it in honor of Jean Nicot, French ambassador to Portugal in 1660. When, two years before this, specimens of tobacco had been brought from Mexico to Spain, Nicot secured some of the seeds and sent them to Paris.

There are fifty or more species of the genus Nicotiana, though few of them enter into the commerce of the world. The species grown in the Ohio Valley, the one of chief importance, is Nicotiana tabacum. The aborigines of America grew tobacco long before the advent of the white man. The French explorers Marquette and La Salle found it in cultivation and use by the Indians along the Mississippi and Ohio rivers and their tributaries as early as 1669 and 1673. In 1750, nearly one hundred years later, Capt. Christopher Gist, an agent for the "Ohio Company," came down the Ohio River and found tobacco being grown by a tribe of Indians at Shawneestown, the present site of Portsmouth, Ohio. During this same time tobacco was being grown by the Shawnees at the present site of Indian Fields, Ky., in Clark County.

In 1775 white pioneers migrating westward from Virginia and North Carolina made a permanent settlement at Boonsboro, Ky. Being familiar with the handling of tobacco and its value, they immediately began growing it along with other crops. Soon after the founding of Boonsboro the price of tobacco increased rapidly, which encouraged the tobacco farmers of Virginia and North Carolina to migrate into this new and fertile territory. As early as 1792, when Kentucky was admitted into the Union, settlements were being established throughout the States bordering on the Ohio River. Following the custom in Virginia, tobacco became a medium of exchange. After home consumption had been supplied the surplus was shipped down the Missisippi to New Orleans for exportation. The French settlers of the Illinois country had there been following this method of disposing of their surplus for nearly a quarter of a century. As the population increased, the demands of the home market likewise increased, and in a short while establishments were located at Lexington, Ky., and other points for the purpose of manufacturing plug and twist tobaccos for home consumption. A steadily increasing demand on the home market developed, while the export business dwindled to nothing and was not revived until after the close of the civil war.

In 1866 a very important discovery pertaining to tobacco was made by Mr. George Webb, a farmer living in Brown county, Ohio. He noticed in his fields of tobacco some plants which were light green in color, with cream-colored midribs and stalks. The seed which had produced this type was furnished to Mr. Webb by the United States Commissioner of Patents, in whose office at that time the distribution of seeds under Government auspices was conducted, and these plants were probably mutations, or sports, due to the effect of change in soil or climatic conditions. They were so different in appearance from those which produced red tobacco that Mr. Webb carefully preserved them and saved the seed. It was noticed that tobacco from this selection of seed gave a brighter cured product than the original red tobacco from which it was obtained. The new type of tobacco gained favor rapidly on account of its mild quality and bright silky appearance, and its cultivation soon spread over what is known as the White Burley district. This type now supplies the market with chewing, cigarette, pipe, and cigar tobaccos, but the greater part of it is manufactured into chewing tobacco.

The dark-tobacco district, including western Kentucky, part of western Tennessee, a small area of Missouri, southern Illinois, and southwestern Indiana, produces a dark, heavy type, which is principally exported to European countries.

In view of the fact that Kentucky and the bordering States produce 376,647,000 pounds annually—one-sixth of the total production of the world, and more than one half of the production of the entire United States—of a quality of tobacco which is peculiarly confined on account of soil and climatic conditions to this area, we may expect that a great part of the world will continue to look to this western section for supplies for its consumption.

Much has been written in recent years in regard to the improvement of the tobacco plant by breeding and seed selection, but little reference has been made to the actual field operations employed in the cultivation of the crop in this western section. It is the object of this bulletin to present the best methods of cultivation now in use, with detailed descriptions of the principal operations employed.

THE PLANT BED FOR TOBACCO.

The plant bed should be located on some well-drained spot, with southern and eastern exposure if possible. This gives the maximum amount of sunshine and a protection against the cold northern and western winds. It is a common practice to select a place in the woods where the soil is loose, friable, and rich in humus, but in sections where wooded tracts are scarce plots covered with brier patches or a heavy growth of shrubbery often found in abandoned fields make desirable locations. A good substitute for virgin soil and one often used in the White Burley district is a field bearing a heavy growth of bluegrass sod, but cultivated

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lands do not give as good results and should not be used if it can be avoided. A few successful farmers use the same bed for several consecutive years. In such cases an application of barnyard manure and tobacco stems or stalks should be made in the fall. During the winter the soluble elements are removed by leaching and carried into the soil. When the time for burning has arrived, the manure and stems are raked off and heaps of waste wood and brush are piled on the bed and burned.

(Continued next week.)

CONN. EXPERIMENTS TO GO ON.

Representative Henry Arranges with Secretary Wilson.

Washington, D. C., Feb. 10.

Representative Henry has taken up the matter of continuing the tobacco experiments in the Connecticut valley, and has consulted with Secretary Wilson as to the future action of the department. The secretary has agreed with Mr. Henry that he will consult with Dr. Galloway as to what can be done. Secretary Wilson has always been very favorable towards the Connecticut tobacco growers, and believes that these experiments should be continued, but other sections are demanding the services of Dr. J. B. Stewart, and he will probably be taken away from Connecticut.

The idea of the department is, however, that these experiments can now be continued without the assistance of a representative of the department always on the ground, and the suggestion is now being made that the department can assist the growers by having occasional visits of experts to consult and advise the growers. This may be the best the department can do under the circumstances.

The uncertainty as to whether Secretary Wilson will continue in the Cabinet after March 4 makes him slower in deciding a matter of this kind, and the whole thing may go over until the next administration.

To Change Child Labor Law.

Harrisburg, Pa., Feb. 10.

It is proposed to pass a certain measure at this session of the Legislation which will bring about a change in the Child Labor Law.

It is expected that the new measure will have the supporters of the Salus Bill, recognized as the official instrument of the Child Labor Association, agree on one bill, and have it put through.

Chief Factory Inspector John C. Delaney drafted the new bill and it was given to Attorney-General Todd for his opinion. It is generally believed that the latter made some changes in Chief Delaney's bill, but, as it stands now, it is agreeable to the Governor and Attorney-General.

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One of Our Leading Brands:
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Only High Grade Tobacco Used
Cigars always duplicate

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
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Acme Extract and Chemical Works
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They Please All Tastes
Always Uniform and Reliable

Captain Delaney's bill makes the age limit 16, and for those between 14 and 16 he requires a certificate. He prohibits employment of any one under 18 about machinery in hazardous work. He also prohibits employment of any one under 14 at tobacco stripping, which is certain to call forth protests from some large employers of labor.

It is expected that the advocates of the different bills will come here in force. Hearings will probably be held the latter part of this month or in March.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The news received this week from Wisconsin is to the effect that the buying movement is still being pushed and a good share of the crop has been picked up at prices ranging from 8 to 10½ cents, and two to three cents for the fillers. Well these prices correspond very favorably with the prices in Massachusetts, but are not up to the prices in Connecticut. What is the reason that the farmers on one side of an imaginary line should receive 20 cents, in bundle, whilst those on the other side of that line should be obliged to sell tobacco, that at the time of harvesting one can not tell which plant grew on this or that side of the line, at so low a price? It cannot be said to be because of late setting, for the farmers have for years been at the setting before the farmers of Connecticut. Our harvesting is always earlier than in Connecticut. Is it because the growers of this State fail in their cultivation, or is it in the manner of fertilization? Perhaps in this matter is the point of failure; but somewhere, somehow, there seems to be a mistake. It cannot be a lack of quality of fertilizer applied to the crop, for many of our farmers are very liberal in supplying plant food to their land. Now if we cannot discover the cause I think it might be well to move in a body to Connecticut, and see if we cannot kill tobacco growing in the Nutmeg State. Misery loves company.

Our correspondents write:

Montague, Mass.: "I have the following sales of tobacco to report. Donaldson Brown to McHugh 3 acres 1908 at 13½ cents in bundle. A. M. Lyman 4 acres at 3 cents, F. T. Lyman 4 acres at about 9 cents, also 2 acres 1907 at 9½ cents. Most of the tobacco at harvest was considered very fine."

Agawam, Mass: "Tobacco is mostly sold in this section, prices being from 10 to 13 cents in bundle. The acreage will be decreased the coming year."

Montague, Mass.: "Nearly all the tobacco in town is disposed of to L. L. Pease and John McHugh of Hatfield, Mass., at from 9 to 13 cents. Some of the best tobacco that has been grown in the valley was grown in Montague 1908 crop."

North Hatfield, Mass.: "I report the sale by Patrick Connelly of five acres of hail cut tobacco at 9¾ cents to Soloman of New York. The crops of four Poles, of from one to two acres each at 6½ to 7 cents, to Soloman. Mr. Wolfram has taken 80 cases from the sweat room and sampled the same and sent the samples to New York. Mr. Soloman has bought within a few days from 35 to 40 tons in this vicinity at a low price. Mr. Swift has assorted this winter 746 cases mostly for people in this vicinity. The bulk of the crop in this vicinity has been sold, and at very low prices. Probably it would not average more than 10 cents in bundle. It is reported that only five crops remain unsold in Deerfield, and not large ones at that."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—There have been no new buyers in the market during the past week and only a small portion of the crop remains unsold. J. W. Upson has a large force at work at his warehouse handling the new crop and F. M. Dunham has a force at work at his warehouse handling crops for the farmers.

Meridian.—The tobacco assorting room of H. A. Slight started up last week with 33 men. There are many tobacco buyers who are fairly falling over each other after tobacco.—Gazette

Fulton.—Orville Gifford has been busy this week taking in tobacco he has purchased in this vicinity for shipment. It has been loaded at the D., L. & W. freight depot. Mr. Gifford has also been receiving tobacco at Baldwinsville.—Observer.

EDGERTON, WIS.

While the buying movement is hardly being pushed as strongly as for a few weeks past, in the aggregate a good deal of tobacco is being lifted all the time. There are indications that the American Tobacco Co. has about filled their orders for low grade goods for the present, but another branch of the trust, the American Cigar Co., have their buyers out again moving some of the better grades. The following sales show the range of prices:

Ladd & Flom, 20a at 9 and 2c.
Walter Marsden, 7a at 9 and 2c.
G. G. Krustu, 7a at 8 and 2c.
And. Anderson, 4½a at 8½ and 2c.
Wm. Barber, 7a at 7½c.
J. C. Philpot, 10a at 7 and 2c.
Frank Pfaff, 10a at 7 and 2c.
Ole Gilbertson, 8a at 7 and 2c.
Thomas Skrenes, 10a at 7 and 2c.

A good deal of '07 in first hands is also being marketed at prices ranging from 10 cents down, according to quality.

There is a moderate demand for old leaf but the price stands in the way of large transactions.

Deliveries continue at about an even pace at receiving points and warehouse handling is going along quite satisfactory.

Shipments: 1,989 cases.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1858
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
LA CUBANA CIGAR FACTORY No. 463
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
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Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
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Le Droit Building, WASHINGTON, D. C.

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H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING EMBOSSING SPECIAL DESIGNS

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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & Co. IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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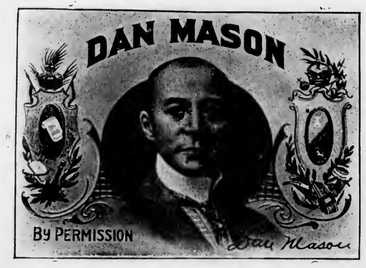
Proprietors

MAKERS OF

High Grade Fast Selling CIGARS



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For the Jobbing Trade Only

Dallastown, Penna.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

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Heywood, Strasser & Voigt Litho. Co.

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Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
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(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Write for Samples & Prices

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 8 PHILADELPHIA, FEBRUARY 24, 1909 One Dollar the Year

TO RECOMMEND TARIFF BOARD.

Resolution Will be Offered with Report on Schedules, March 15.

Washington, D. C., Feb. 20.

Information that has filtered from the secret meetings being held by the Ways and Means Committee for the consideration of the tariff schedules supports the belief that one of the chief recommendations that will be made in the Payne bill will be for the creation of a permanent tariff commission.

While it was originally intended to leave this matter to the discretion of the House in its entirety, the committee has lately determined to embody such a resolution in the bill that will be reported on March 15.

President elect Taft, it was learned, expressed his views very clearly as to the establishment of such a commission in private talks with various members of the Senate and House while he was in this city Tuesday and Wednesday.

According to the statement made by the President-elect in these private talks, he favors the appointment of a commission whose powers shall be limited to investigation.

The commission would be authorized to investigate the cost of production and the selling prices here and abroad and report its findings to the Ways and Means Committee. It would not be authorized, however, to fix any of the tariff schedules or even make suggestions.

Mr. Taft believes that for the commission to fix the rates would be a violation of the Constitution. The commission would simply be a guide and source of information in the alterations that may be made in the tariff in the future. The President elect believes that this would prevent any wholesale changes, such as might disturb business conditions, in the future. The commission would report on certain schedules now and then, and upon these reports changes would be made from time to time.

Congressmen who have made efforts to learn just what changes the present Ways and Means Committee is making in the tariff are finding themselves up against a pretty stiff problem, because of the secrecy maintained by the members.

Ohio Men to Operate in Florida.

Springfield, O., Feb., 17.

James P. Goodwin, C. A. Allen, W. S. Huffman and Frank C. Clark have incorporated the Gadsden Tobacco Company with a capital stock of $75,000. The papers of incorporation were taken out in Columbus, Thursday.

The company, although organized in Ohio, will engage in business in Florida, where it has large land holdings in Gadsden county and expects to raise tobacco. The headquarters of the company, however, will be retained in Springfield.

DAYTON LEAF TOBACCO MEN MAKE MERRY.

Hold Their First Annual Banquet at the Phillips House and Have Such a Good Time that They Decide to Repeat it Annually.

Dayton, O., Feb. 16.

The most pronounced feeling of harmony and good fellowship prevailed at the first annual banquet of the Ohio Leaf Tobacco Association, held at the Hotel Phillips, last Thursday evening. Men who have often been engaged in fierce competition from a business standpoint with one another, laid aside their petty differences and sat around the festal board together. So satisfactory did the whole affair prove that it was unanimously decided to make the event an annual one.

So far as the feast was concerned, it may be said in a word that there was plenty to eat and drink with a little bit over. On the menu card a rather interesting feature was the naming of the dishes according to brands of cigars or grades of tobacco. When the sumptuous repast had been partaken of cigars and cigarettes were passed around, and with the air redolent with the fumes of the much-craved weed the toasts were begun.

W. J. Lukaswitz, of the firm of Wolf & Lukaswitz, made a capable toastmaster. When the set speeches had been delivered he called upon other guests for impromptu remarks.

The first address of the evening was delivered by S. M. Krohn, the recently retired President of the Association. In order to be present on this glad occasion he had left a sick bed, he stated. His earnest plea was for a better feeling among the tobacco packers and he urged the members to lay aside their little feeling of animosity and band together with the idea of benefiting one another.

It is a strange thing, he said, to see men who for years were kept apart by such feeling, sitting together as brothers. Mr. Krohn thought that this memorable occasion was the foundation for a fellowship that would be lasting.

Walter B. Brenner, recently elected President, in the place of Henry M. Allen, who was unable to be present on account of illness, followed next in a short address. He spoke much along the same line. Associations in Pennsylvania, Connecticut and elsewhere had accomplished much that was beneficial to the packer and there was no reason why the same should not be true in Ohio. Especially, he urged the packers to be present at the meetings of the body.

Charles Solliday, formerly of New York, but more recently of Dayton, was introduced as a tobacco packer of national reputation. Very ably he handled his subject, "Duties of Leaf Tobacco Packers," and pointed out clearly what revolutions in the business should occur. He divided his topic into three divisions: the packer's duty to the farmer; to his labor; and to the consumer. The farmer should be educated along the lines of scientific farming, he thought, and learn how to treat his land and crop so that so much money would not have to be spent by the packer in making the weed suitable. So far as labor is concerned, he said that Dayton is far below the standard of some other cities and also in the efficiency of its employes. Lax methods prevail, he declared, stating that one man can leave one place and secure employment from another without even securing a recommendation from the firm for which he last worked. Packers should join hands in endeavoring to so educate labor that it will produce the greatest amount of work, according to the opinion expressed by Mr. Solliday.

Impromptu speeches were made by Charles Dodds, of Miamisburg; Stanton Brenner, of Greenville; L. A. Wheeler, C. D. Wolf, D. Ritter, of Cincinnati; Julius Kastrainer, of Cleveland; George B. Massy, of Florida; Z. Hanna, A. S. Gans, Charles Stroble, F. E. Fritch and Ollie Roop. All were in a happy vein and teemed with bright hopes for the future of the association.

When the last speech had been delivered, the tables were cleared away, small card tables took their places, and the members enjoyed games until a late hour.

Wisconsin Forbids Use of Coupons in Tobacco Packages.

Madison, Wis., Feb. 17.

The American Tobacco Company and the W. T. Blackwell Company, makers of Duke's Mixture and Bull Durham tobaccos, have been forced to recall all packages of tobacco in the State that contain coupons good for cigarette papers as a result of the recent decision of the Supreme Court against the selling of tobacco that contains these coupons. The court held that the sale of these packages was in direct violation of the cigarette law. The exchange of packages containing coupons for those that do not contain them has cost the makers of these two brands of tobacco thousands of dollars.

New Warehouse at Rocky Mount.

Rocky Mount, N. C., Feb. 17.

Work has begun upon the erection of a tobacco waerhouse by Contractor H. S. Pool to be built for W. E. Fenner upon the vacant lot where formerly was the Davis warehouse. The work of excavating is being pushed rapidly and this will have been completed during the present week.

—The Joint Stock Cigar Co. has been organized at Denver, Col., by C. W. Stone, William Gahan and Catherine Gahan, all of Denver. The capital is $25,000.

KENTUCKY EXPECTS BIG CROP.

All Indications are Said to Point That Way.

Owensboro, Ky., Feb. 17.

Commenting on the outlook for a bumper tobacco crop this year, the Glasgow Times says:

Beyond dispute or peradventure, the most tremendous tobacco crop in all the world's history will go into the ground this spring. If the farmers do not stand together in selling their crop of 1909, their tobacco will go for nothing and their work go to the tobacco trust. The coming 12 months will be the crucial period with all the tobacco associations.

Perhaps the situation is not so gloomy as the Times believes but the good prices prevailing for tobacco will have a tendency to cause many farmers to increase their acreage, and unless the organizations of growers can control the matter it is very probable that a bumper crop will be raised. The Green River district is well organized, and there seems to be no doubt but what the acreage can be held down in this district. If the organizations in the other districts can handle the situation as well as it will be handled in the Green River district, it is hardly probable that the crop will be unusually large. It would be rank folly for the farmers to destroy all they have accomplished in the past three years by withdrawing from the organizations and every man raise as much tobacco as he can cultivate. There may be some who will be that short sighted, but it is widely believed that the great mass of them will comply with the acreage restrictions of the organizations.

ORDERED 1,250,000 CINCOS.

Burdell-Cooper Tobacco Co., Augusta, Gives Mammoth Order.

Augusta, Ga., Feb. 17.

It is hard for the ordinary man to conceive of a single jobbing house buying and selling 1,250,000 cigars of one brand.

That is, however, just what Burdell-Cooper Tobacco Company, at 718 Broad street, Augusta, Ga., have done—they have bought one million, two hundred and fifty thousand Cinco cigars. They will sell them too, and easily as the Cinco cigar is a famously good five cent cigar—a cigar of satisfaction.

It is made possible for Burdell-Cooper Tobacco Company to handle this enormous number of cigars, because it is the Cinco—and the Cinco is such a big seller because it's always the same and always good.

—The L. Singer Cigar Co., of Jersey City, to do a wholesale and retail cigar and tobacco business, has been incorporated with a capital of $25,000. The incorporators are Louis Singer, Bertha Singer and Jacob J. Singer, all of Jersey City.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D & T VUELTA ARRIBA — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
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Established 1825
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LEWIS BREMER'S SONS
IMPORTERS OF
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AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
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Sumatra and Havana
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Importers of Sumatra and Havana
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Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

NEW CINCINNATI HOUSE.

The Roth-Fritz-Eiseman Co. Has Been Formally Launched.

Cincinnati, O., Feb. 18.

The Roth-Fritz Eiseman Company, capital of $30,000, to deal in and handle leaf tobacco, was incorporated at Columbus, yesterday, by Otto H. Fritz, Oscar W. Rother, Max Winkley, Albert S. Roth, and George W. Hengst. The incorporators are owners of cigar factories, and the new company will handle the leaf tobacccos used by them.

KENTUCKY TOBACCONIST DIES.

Representative of the Gallaher Interests Passes Away.

Louisville, Ky., Feb., 18.

W. H. Ryan, manager of the Gallaher tobacco interests in this section of the State, died this week of pneumonia. He had been ill several weeks but was thought to be recovering. He suffered a relapse last Saturday. He was sixty-five years old. He had been in the employ of the company twenty-five years and came to Henderson in 1891. Previously he was State manager in Missouri, with headquarters in St. Louis.

Success of Joplin Supply House.

Joplin, Mo., Feb. 18.

Its fourth year finds the Joplin Tobacco Company the seat of distribution in the Southwest for all lines of smokers' supplies and an established business house of merited integrity.

As a wholesale firm the Joplin Tobacco Company has maintained a just and equitable trade on a quick-sale, small-profit basis with its retailing cilents. The offices and salesrooms are situated at No. 116-118 East Fifth street.

The company's complete line of supplies also explains its rapid growth. In their salesrooms are displayed plugs, cuts, mixtures and twists, tobaccos of recognized merit, Cuban and Manilan cigarros, Turkish and Egyptian cigarettes, and in cigars, the stock of the Joplin Tobacco Company embraces leading domestic brands, clear Havanas, Pittsburg stogies and Virginia cheroots. The company's extensive line of pipes includes a variety from cob to meerschaum, pipes of fancy designed stems and bowls according to the creation of the manufacturer.

Regensberg's American and Berriman Brothers' Imperator are leading brands of clear Havanas, which this company has pushed to the front. In ten-cent domestic brands, Caswell Club and Barrister are prominent, while the company's popular five cent brands include Anna Held, Cinco, Spana Cuba and "319."

American Abandons Missouri.

St. Louis, Mo., Feb. 17.

Notice has been filed at Jefferson City by Paul Brown, Resident Director of the American Tobacco Company, that the American Cigar Company had withdrawn from the State of Missouri. The company had some capital invested in the State, but having disposed of all its property and having ceased doing any business in the State, Mr. Brown said that it was deemed best to make a formal notification of the withdrawal of its enterprises therefrom. Nothing has been given out as to intentions for the future, but it is not believed to be likely that the company will resume business in Missouri, as it is concentrating its efforts elsewhere.

—The American Sumatra Co. has been incorporated under the laws of Maine, to grow and deal in tobacco. Capital $500,000. The officers are: President, C. E. Eaton; Treasurer, T. L. Croteau, and Clerk, J. E. Manter, all of Portland.

—M. Klein & Co., of Jersey City, N. J., has been incorporated with a capital of $5,000, to deal in cigars, cigarettes, tobacco, pipes, etc. The incorporators were Morris Klein, C. M. VanDeusen and George J. Wise.

—George H. Goodman Co., Cairo, Ill., to deal in liquor and cigars, has been incorporated with a capital of $30,000 by George H. Goodman, W. J. Aspian and L. A. Lagomarsino.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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WALTER T. BREMER

Importers, Packers and Dealers in

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Importers and Packers of and Dealers in

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Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

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SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Correspondence Solicited **LANCASTER, PA.** Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices'

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

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Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ..... IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

New Buyers Keep Havana Leaf Market Active.

The Increased Demand Tends to Keep Prices Firm. Continued Reports of Depletion of Stocks in the Country Aid Sales of Some Leaf Hitherto Thought Undesirable, and an Opening May be Made for the 1907 Tobacco Still on Hand.

(Special Correspondence of The Tobacco World.)

Havana, Cuba, February 15, 1909.

Owing to the continued arrivals of new buyers from the United States our market has kept its activity, and our resident American export houses have also helped the movement by further purchases, thus keeping the prices at their present level. While the weekly receipts from the country during the past week show that 1,416 bales had arrived from Santa Clara Province, they are, however, not all for sale in our market, and besides they consistcd of inferior styles to some extent, which, owing to the scarcity of Remedios, may find buyers who are not too exacting in their demands. Heavy styles of Semi Vuelta and Vuelta Abajo, fit for mixing purposes, have found buyers quite readily. Partido wrappers and binders are called for, although buyers are very particular regarding the burn, and for this reason they are not so easily satisfied.

Some of our local cigar manufacturers are looking around in the market to pick up the few vegas of the 1908 Vuelta Abajo crop which are still unsold, and this notwithstanding the faet that the cigar industry is by no means lively, but it seems there is a fear that the 1909 growth may be partly of too heavy a nature. However, as there is very little left of so-called factory vegas of last year's crop, which is of light body and of good aroma, they will readily disappear now.

There is still a good supply left of 1907 Vuelta Abajo and the low grades of Remedios, third capaduras and manchados of last year's crop, and owners are willing to part with them at very reasonable figures.

Sales

during the past week total 6,031 bales, consisting of 2,931 Vuelta Abajo, 500 Partido, and 2,600, Remedios.

For the American market 4,181 bales were purchased, for export to Europe 500, and for local consumption 1,350.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,860	bales
To Europe (Germany 266 and London 85)	351	"
To South America	110	"
Total	6,321	"

Buyers Come and Go.

Arrivals:—I. Kaffenburgh, of I. Kaffenburgh & Sons, and David Ehrlich, of David Ehrlich, Boston; Wm. Crump, of Crump Bros., Gustav A. Moeller, D. Rice, of Alfonso Rios & Co., and Fernando Alvarez, of Fernando Alvarez & Co., Chicago; D. Elkan, of Ed. Youngheart & Co., Montreal; G. W. Muller, of Toronto; Wm. Boucher, of Baltimore; I. Lewis, of I. Lewis & Co., Newark, N. J.; Tiburcio Perez Castaneda, of The Castaneda factory (Havana) London; Francis Taylor, representative of El Rey del Mundo factory, Simon Batt, of S. Batt & Co., Marcelino Perez, of Marcelino Perez & Co., David Del Monte, and Ernest Ellinger, of Ernest Ellinger & Co., New York.

Departures:—Walter Sutter, for Chicago; J. E. A. Blaise, for Boston; D. Elkan, for Montreal; S. Wallach and son, M. Canle, Louis Cantor, F. E. Fonseca, and Sol Hamburger, for New York.

Havana Cigar Manufacturers

are pegging away upon the orders on hand, and it seems that there is really a change for the better, so far as the export demand is concerned. Notwithstanding the poor year, in 1908, according to internal revenue statistics the island of Cuba consumed 250 million cigars, which is, proportionately, in excess of the quantity made and consumed in the United States. Cuba, with two million inhabitants, consumes 125 cigars

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA
Monte 56

NEW YORK
165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

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Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

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H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ OANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

per capita per year, so the United States ought to consume, with eighty million inhabitants, in the same proportion ten thousand million cigars, and so far the highest figures reached were only eight thousand millon per year. Our large factories which cater principally for the export demand, pay little attention to the home consumption, as the latter calls principally for cheap cigars.

H. Upmann & Co., exported 500,000 cigars during the past week. The H. Upmann factory had to seat more cigarmakers, owing to a largely increased demand for their famous cigars.

Sol is doing a very good business at present, and Behrens & Co. have no reason to complain of lack of orders.

Buying, Selling and Other Notes of Interest.

S. Wallach, who left on the 13th instant, per steamer Saratoga, has purchased in all 2,500 bales of choice leaf for his firm of G. Falk & Bro., New York.

Rodriguez Bautista & Co. sold 831 bales of Remedios and Vuelta Abajo during the past week.

Walter Sutter was a buyer of between 590 and 600 bales of leaf tobacco for Jacob Sutter & Sons, Chicago.

Bruno Diaz & Co. were sellers of 500 bales of Vuelta Abajo and Partido.

Sol Hamburger has rolled up his purchases to nearly 1,000 bales on this trip.

Muniz Hnos. & Co. turned over 600 bales of Vuelta Abajo during the past eight days.

D. Elkan was a heavy buyer from Sylvester & Stern, although the exact quantity could not be ascertained.

Sobrinos de A. Gozalez sold 400 bales of all kinds of leaf last week.

Louis Cantor has purchased nearly 800 bales of leaf tobacco during his stay here.

Cardenas & Co. disposed of 300 bales of their choice Vuelta Abajo holding.

I. Bernheim & Sons are reported to have increased their holdings of Remedios leaf.

F. E. Fonseca made some excellent purchases of selected vegas from the lowland section of the Vuelta Abajo, which had been previously reserved for him.

A. M. Calzada & Co. closed out 500 bales of their Remedios holdings.

Don Antonio Calzada is the owner of some very fine heavy Partido fillers.

Suarez Hnos. sold 300 bales of their select holdings of Vuelta Abajo last week.

Don Jesus Rodriguez, head of the firm of Rodriguez Bautista & Co., was elected President of the Centro Gallego, and Don Avelino Pazos, Treasurer, while Don Antonio Villaamil, the well known manufacturer of Flor del Puro Habano, was chosen as Vice President. The Centro Gallego is one of our flourishing Spanish benevolent societies, counting about 25,000 members, and owns the National Theatre at Havana.

RECEIPTS FROM THE COUNTRY.

	Week ending Feb 13. Bales	Since Jan. 1. Bales
Vuelta Abajo	213	3,194
Semi Vuelta	210	1,475
Partido	31	1,331
Matanzas	30	42
Remedios & S. Clara	1,416	8,067
Santiago de Cuba	160	912
Total	2,060	15,021

HOPE BRIGHTENS IN BOSTON.

Continued Improvement Noted in Trade at The Hub, and General Confidence is Increasing.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Feb. 22.

There has been very little change in the business situation since my last letter; trade continues to improve, and the prospect of a good spring business looks very favorable. Retailers are placing orders for new store fixtures, cash register concerns are receiving orders for future delivery, and these straws serve to show the trend of the business current. In conversation with several manufacturers of cigar show cases they report a steady increase in their trade. Business with our large local cigar manufacturers is quiet. In the hope of increasing the sale of union made cigars, the Cigarmakers' Union is distributing plenty of advertising matter. Many of our retailers have had their windows trimmed this week in holiday attire on account of the Lincoln and Washington anniversaries. The former holiday was not generally observed here.

H. S. Lederer, of New York, is in town this week. Mr. Lederer is showing an excellent line of imported pipes from the factory of A. Oppenheimer & Co., London, for whose account he is the sole representative in the United States. Mr. Lederer has several big accounts in Boston. He is also U. S. selling agent of the famous Luntin smoking mixture, made in Scotland.

J. Kroog (Wm. Demuth & Co.) is at the American House showing samples of the new spring styles of briar and meerschaum pipes.

O. P. Altgeld (Schinasi Bros.) was in town several days. Mr. Altgeld reports an increasing business on their latest creation, Royal cigarettes.

The new No. 20 size of Melachrino cigarettes is moving along nicely and jobbers are eager to push their sale, as the manufacturers of this brand will not stand for any price cutting, and so the jobbers are assured of a substantial profit on the goods.

George K. Diller, representing W. W. Russell Card Co., the manufacturers of "The Playing Cards that Slide," took some nice orders here this week.

A. Bloom (Butler-Butler Co.) was here Friday taking orders for the famous Pall Mall cigarette.

The Turco American Tobacco Co., New York, will soon place on this market a new 10 cent package of cigarettes, called Zer. The cigarette will be made plain tip only. In each package will be a coupon, 450 of which will be redeemed by the company for five dollars cash. Sam Marcuson, who represents this concern, will put to work a crew of clever salesmen, and great things are expected of the new brand.

The Mandel Cigar Co. is placing with the trade a cigar called West End Nickel. The quality of this cigar can't be beaten for the money. A price ticket, quite original in design, goes with each box, and bears the following legend, "Beats 'em All for 5c." The cigar is getting a good distribution.

M. Roitman, who several months ago started in the wholesale and retail cigar business on Beach street, is slowly, but surely, getting there. His retail busi-

(Continued on p. 18)

CABLE ADDRESS "CALDA" TELEPHONE 4067

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

E. G. ECKERT, Proprietor HANOVER, PA.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St.
Cable Address: "HERE." — NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, February 23.

New York Leaf Market.

With a majority of the leaf tobacco houses of this city there was experienced during the past week an exceptionally dull period. There was a little nibbling at Pennsylvania and Wisconsin tobaccos, but the volume of transactions actually consummated was not of a nature calculated to greatly encourage the leaf man, but indicative rather that the manufacturers are still all at sea as to the prospects for an early and complete revival of business. As it is, February promises to close one of the slowest months that has been experienced in many years among cigar manufacturers. It almost seems that the nearer the month is to a close the more unfavorable the conditions are becoming. Yet a careful survey of the existing conditions will reveal some hope that after the Presidential inauguration there is likely to come some change for the better. The tariff problems seem to be the great factor in the present unsettled conditions, not only in the cigar and tobacco trade, but in all industries that are at all likely to be in any way affected by the tariff revision. Some activity is reported from Ohio, where the buying movement has been progressing, while from Pennsylvania and Wisconsin those activities are rapidly subsiding. In Pennsylvania, in particular, it must be expected that the activity is nearly over, because the remaining crops are getting few and far between.

Sumatra has been selling in a fairly moderate degree, and although the inscriptions are now close at hand all are not so convinced that the new goods will be a more advantageous purchase, because it is yet impossible to prophesy what the ruling prices may be, although it is reported to be a generally good crop.

Havana tobacco is moving rather freely considering the conditions of the market generally. In Havana the market has lately shown considerable activity.

• • •

Importers Discuss Prices.

A movement is on foot looking toward the maintenance of prices by importers of cigars, and with such an object in view a meeting of the representatives of leading importing houses was recently held.

The movement was headed by Harry Rich Mooney, now President of the importing firm of Michaelis & Lindeman, and who has expressed himself as greatly opposed to the practice of selling imported cigars to consumers at wholesale prices. He desires an equitable price list, and one to which the importer, agent and retailer can consistently adhere, and by the adoption of which he thought the practice which is declared to be fast becoming a usual occurrence, might be prevented as far as possible.

The movement is receiving the support of the larger importing houses in this city, and at another meeting which is soon to be held it is believed that plans can be formulated which will be agreeable to all concerned.

• • •

American's Latest Offering.

The Corker brand of plug chewing tobacco is the latest offering of the American Tobacco Co. It is sold to the trade at 26 cents per pound. The plugs are three by six inches in size, weigh five ounces, and retail at ten cents each.

• • •

Watson's Leaf Business to Continue

The leaf tobacco business of the late Geo. V. Watson, which was principally the importing of Havana tobacco, is to be continued by Chauncey R. Watson, a brother of the deceased, and who is the sole executor of the estate. Chauncey Watson, had been for some years engaged in railroad work, and recently came to New York from Louisville, Ky. The business is to continue under the old firm name of Geo. V. Watson & Co.

• • •

Vallens Returns from Cuba.

Eugene Vallens, the well known manufacturer of clear Havana cigars, has recently returned from Cuba, where he had gone for the purpose of procuring a sufficient supply of such leaf tobacco as would meet his requirements. It is stated, however, that he failed in securing a supply of leaf of the kind he wanted, and that as a result he has also decided to defer the beginning of cigar manufacturing until later in the year, by which time he believes he can secure as much tobacco as he desires of the kind he wants for his special purpose.

• • •

The Formal Organization of E. M. Schwarz & Co.

A meeting of the directors of the recently incorporated concern of E. M. Schwarz & Co. was held last week, at which time the officers of the company were elected, as follows: D. Emil Klein, President; Jos. B. Wertheim, Vice President and Treasurer, and Louis Cahn, Secretary.

Everything is now in working order, and the output of the firm during the month of February promises to keep pretty well up to the standard. Additional salesmen have been engaged, and much activity is displayed on all sides.

• • •

Waldorf-Astoria Retail Stores.

With the announcement of the sale of the branch store of the Waldorf-Astoria Segar Co. at 7 New street, to W. W. St. John, who already had a goodly number of stores in his chain, quickly began rumors that the firm contemplates the disposal of all its retail establishments, and the sale to Mr. St. John may be regarded as only the forerunner of what is likely to follow.

It is stated that this course has been decided upon in consequence of the large and growing magnitude of the firm's wholesale and jobbing business, to which particular field the management desires to devote its entire energy. The wholesale department has been very carefully watched from the beginning of the house, and its progress has been most rapid and satisfactory. They have been enjoying a unique and almost exclusive business which it is declared has possibilities of even much greater development.

The latest rumor is that the United Cigar Stores Co. has entered into negotiations with a view to taking over the stores.

• • •

Death of Frank Lange.

Frank Lange, of the Sumatra importing firm of L. Schmid & Co., died last Saturday, at his home, 128 West 118th street. He had been for many years connected with the tobacco business in this city, and since 1894 was a member of the firm of L Schmid & Co. He is survived by a widow and three sons.

• • •

Trade Notes.

M. W. Berriman, of Berriman Bros., was joined at Tampa last week by his brother, E. C. Berriman, and started on a visit to Havana, Cuba.

Chas. Schavrein Co., to deal in cigars, tobacco, etc., has been incorporated with a capital of $10,000 by Chas. Schavrein, 160 Seventh avenue, Harry H. Hene, 54 West 129th street, and Lewis Grapp, 307 West Twenty first street, New York.

The Spietz & Worch Co., New York, has been incorporated to manufacture cigars, with a capital of $20,000. The incorporators are Chas. J. Spietz, Detroit, Mich., Fred Hirschhorn, and Geo. L. Storm, 1018 Second ave., New York.

Jones-McIntosh Tobacco Co., of Ogdensburg, N. Y., has been incorporated with a capital of $12,000, to deal in tobacco, cigars, etc. The incorporators were Wm. H. Jones, James B. McIntosh and Thomas W. Lawrence, all of Ogdensburg.

R. M. Hamburger & Co., of Jersey City, with a capital of $5,000, has been incorporated by Ralph M. Hamburger, H. M. Vestal and Chas. H. DuBois. The company is to deal in cigars, cigarettes, tobacco, pipes, etc.

R. G. Sullivan, manufacturer of the 7-20 4 cigar, of Manchester, Vt., has been recently visiting the trade here.

J. H. Duys, of H. Duys & Co., returned last week from a trip to Canada.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE LOCAL TOBACCO NEWS

Buisness with the leaf trade remains rather quiet, and yet we find little complaint in the trade this week. Between orders received from traveling salesmen and mail orders the week's transactions have not totalled up badly. It must be remembered, too, that holidays have occurred lately at frequent intervals, which had a natural tendency to upset business somewhat. Therefore, while there was not what might be called an active market, there was some business done, and things look fairly good, taken altogether.

Sumatra sold in small quantities with a steady demand, and Havana shows no abatement yet. In fact, it is confidently expected that the market will soon become even more active, when the trade discovers that there is not an over-abundance of stock of a desirable character.

In the cigar manufacturing industry there was a moderate volume of business done, and some of the factories took advantage of the several holidays in closing down, thereby not increasing stock in hand any more than could be helped. From all reports it would seem that the demand for goods from the more distant points is really better than locally. There have been a few out of town buyers in the city lately who placed rather liberal orders for future delivery, and mail orders are not bad, either. So that, while the output for the month will probably not show any great progress, yet there is much confidence that we are nearing a turning point in trade conditions. It is generally believed that within a short time there will begin a fairly good business.

The retailers are not particularly jubilant at present, and few of them seem to have derived much benefit from the recent holidays. Sales were hardly up to the average during the past week, but then the weather conditions for the most part have not been at all favorable, and one and all are longing for the beginning of the "open door" season. It is not believed that the Lenten period will very greatly affect the retail business. At least that has been the experience in previous years.

There were a few visiting leaf men in town lately, but none of them can boast of remarkable sales so far as we can learn. Mr. Sucovice, a leaf dealer of New York, spent several days in town, and then started on a trip through the State. Teo. Bixbee, of the Florida Tobacco Co., stopped off here just long enough to shake hands with some of his regulars, and then departed for points in the interior of the State. Max. Herzog, with P. Dennerlein & Sons, left here some days ago for a few days recreation at the shore.

Fred. A. Fowler, who has long been well known in the retail trade of this city, has connected himself with W. H. O'Keefe, and has for several months past had charge of the stores at 34 South Fifth street and at Ninth and Walnut streets.

Mr. Fowler is among the greatest window dressers in the city, and a great many of the more than usual attractions in window trims must be credited to Mr. Fowler's ideas. At present he is engaged in doing some very effective work of that kind at 34 South Fifth street.

The United Cigar Stores Co. has evidently completed plans for extending its chains to points in the city which they have heretofore not made any special effort to get into. It is stated that they have secured a location at Seventh street and Girard avenue. This seems a likely location for the United, although there are now several stores in the immediate vicinity, but then that never deters the United in its operations.

Chas. C. Gross & Co., who have for many years been among the most prominent cigar and tobacco jobbing houses in the city, have recently been incorporated with a capital of $75,000. Business will be continued at the old stand, and the heads will be Chas. C. Gross and Mr. Gilbert, who has been connected with Mr. Gross for a score of years.

Louis Bornemann, of the Havana importing firm of Mendelsohn, Bornemann & Co., New York, was a recent visitor in this city. Mr. Bornemann has the most kindly feeling for Philadelphia and its citizens, having been himself born and raised in the Quaker City.

Arthur Hagen & Co. have secured the cigarette selling privilege at the American League Base Ball Park for this season. They will undoubtedly make good use of the opportunity to push their special lines of goods still more to the front. And this reminds us that one of the members of the firm a day or two ago remarked to the writer that the sales of the Lynnhaven cigarettes of the Ware-Kramer Tobacco Co. have been increasing lately by leaps and bounds, and in fact, that this cigarette is simply exceeding all expectations they ever had.

George Becker, with the Eden factory, has returned from a trip to the extreme West, and was here last week calling on some of his many friends.

Sig. C. Mayer, of Sig. C. Mayer & Co., has returned from a trip through the South, where he met with a very encouraging business.

Herman Krull, son of Chas. A. Krull, the well known cigar and tobacco jobber, has joined the ranks of the benedicts.

Jacob Labe, of the leaf tobacco firm of Jacob Labe & Sons, is among the few Philadelphians whom we have heard of as expecting to attend some of the earlier inscriptions of Sumatra tobacco this year. No definite date has been set, but every preparation is being made for an early start.

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TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

ROSY ROSE. 17,232
For cigars, cigarettes and cheroots. Registered February 17, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

PRECIOUS PEARL. 17,233
For cigars, cigarettes and cheroots. Registered February 17, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

HERVARD DE SOTO. 17,234
For cigars, cigarettes and cheroots. Registered February 17, 1909, at 9 a m, by Wm. A. Amend, Memphis, Tenn.

YOUNA. 17,235
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by Heineman Bros., Baltimore.

ATLI. 17,236
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by American Litho. Co., New York.

HONEST DAN. 17,237
For cigars. Registered February 17, 1909, at 9 a m, by Harry Stone, Newark, N. J.

IT BURNS WELL. 17,238
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by Chas. Stutz Co., New York.

BANNER ELK. 17,239
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

BANNER ROSE. 17,240
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

CROWN ASTOR. 17,241
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909 at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

CHIEF KOKOMO. 17,242
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by The Moehle Litho Co., Brooklyn, N. Y.

MARQUES DE RISCAL. 17,243
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

FRANCISCO DE ALBEAR. 17,244
For cigars, cigarettes, chewing and smoking tobacco. Registered February 17, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

17,245. Not issued.

GAONA. 17,246
For cigars, cigarettes and cheroots. Registered February 18, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

ROYAL POET. 17,247
For cigars cigarettes and cheroots. Registered February 18, 1909, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

EL ALODIO. 17,248
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 18, 1909 at 9 a m, by M. Friedland, New York.

DAR GAN \. 17,249
For cigars cigarettes and cheroots. Registered February 18, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

YMORE. 17,250
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 18, 1909, at 9 a m, by J. M. Stoever, Philadelphia.

EL SANO. 17,251
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobocco. Registered February 18, 1909, at 9 a m, by Pent Bros., Philadelphia.

RIDING BELLES. 17,252
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Klingenberg Bros., New York.

RIDER BELLES. 17,253
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Klingenberg Bros., New York.

THEYNOIT. 17,254
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Klingenberg Bros., New York.

ALTO CEDRA. 17,255
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

EL DIARIO. 17,256
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

JOLLY BOASTER. 17,257
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

KING OLAF. 17,258
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

LA REDIMIDA 17,259
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

PRINCESS MARITZA. 17,260
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

LA VIBORA. 17,261
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

WEDEKIND. 17,262
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Wm. Steiner, Sons & Co., New York.

LA AZONAS. 17,263
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Joseph Knecht, Cincinnati, O.

EL ZONAS. 17,264
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Joseph Knecht, Cincinnati, O.

VAMPIRO. 17,265
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Klingenberg Bros., New York.

VAN'S HAVANA SMOKER. 17,266
For cigars. Registered February 19, 1909, at 9 a m, by N. Gladfelter, Seven Valley, Pa.

LA VANA RICA. 17,267
For cigars, cigarettes, chewing and smoking tobacco. Registered February 19, 1909, at 9 a m, by W. W. Drewry, New York.

AMERICA'S PRESIDENT. 17,268
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

1789-1909. 17,269
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by Heywood Strasser & Voigt Litho. Co., New York.

CLASS. 17,270
For cigars, cigarettes, cheroots and stogies. Registered February 19, 1909, at 9 a m, by Casper Rosenberg, Cleveland, O.

POLLY'S BLUNTS. 17,271
For cigars. Registered February 19, 1909, at 9 a m, by H. J. Wolf, Terre Hill, Pa.

FLOR DE CREO. 17,272
For cigars. Registered February 19, 1909, at 9 a m, by H. J. Wolf, Terre Hill, Pa.

NUMBER TWENTY-TWO. 17,273
For cigars, cigarettes and cheroots. Registered February 19, 1909, at 9 a m, by E. & W. Cigar Co., Brooklyn, N. Y.

627. 17,274
For cigars. Registered February 19, 1909, at 9 a m, by I. A. Bright, Shillington, Pa.

SUMMER HILL. 17,275
For cigars. Registered February 19, 1909, at 9 a m, by I. A. Bright, Shillington, Pa.

AMORDIO. 17,276
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by Klingenberg Bros., New York.

COMPRADO. 17,277
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by Klingenberg Bros., New York.

RIDING CLUB. 17,278
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by Klingenberg Bros., New York.

VAMPINO. 17,279
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by Klingenberg Bros., New York.

ESBECO. 17,280
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 20, 1909, at 9 a m, by S. Bachman & Co., San Francisco, Cal.

GLEN MANOR. 17,281
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by A. D. Killheffer, Millersville, Pa.

KING ATTILA. 17,282
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by A. D. Killheffer, Millersville, Pa.

LIMEROCK. 17,283
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by A. D. Killheffer, Millersville, Pa.

WABANK. 17,284
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by A. D. Killheffer, Millersville, Pa.

GRAN RIANO. 17,285
For cigars, cigarettes, chewing and smoking tobacco. Registered February 20, 1909, at 9 a m, by Chas. Stutz Co., New York.

HOCKEY. 17,286
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 20, 1909, at 9 a m, by American Litho. Co., New York. A re registration. Originally entered by Geo. S. Harris & Sons, New York, on January 12, 1899.

LORD CHARLES BERESFORD. 17,287
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 20, 1909, at 9 a m, by American Litho Co., New York. A re-registration. Originally entered on February 20, 1899.

EL IMPORTADOR. 17,288
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 20, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y. A re-registration.

EL RECREO. 17,289
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y. A re-registration.

STAR ROSE. 17,290
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y. A re-registration.

17,291. Not issued.

LADY AGNES. 17,292
For cigars, cigarettes and cheroots. Registered February 20, 1909, at 9 a m, by E. & W. Cigar Co., Brooklyn, N. Y.

PRINCE EDWARD. 17,293
For cigars. Registered February 23, 1909, at 9 a m, by Hirsch & Co., York, Pa.

SIR OLIVER. 17,294
For cigars. Registered February 23, 1909, at 9 a m, by Hirsch & Co., York, Pa.

AZUZA. 17,295
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Hilbronner & Jacobs, Philadelphia.

KNOCKER AT SIGHT. 17,296
For cigars. Registered February 23, 1909, at 9 a m, by Howard W. Reidner, Media, Pa.

WILL'S TWINS. 17,297
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered February 23, 1909, at 9 a m, by W. M. Siers, Altoona, Pa.

LYNN CIGAR CO.'S 400. 17,298
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Lynn Cigar Co., Lynn, Mass.

DUBLINITE. 17,299
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

JOHN DILLON. 17,300
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

MICHAEL DAVITT. 17,301
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

NELSON WHEATCROFT. 17,302
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

PADDY OWENS. 17,303
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

CHARLES DUFFY. 17,304
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SMITH O'BRIEN. 17,305
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

THOMAS F. MEAGHER. 17,306
For cigars, cigarettes and cheroots. Registered February 23, 1909, at 9 a m, by Heywood, Strasser & Voigt Litho Co., New York.

Correction.

MASON ON SIGHT—17,163—Registered for cigars, Feb. 8, 1909, by Howard W. Reidner, Media, Pa., should have been MASON AT SIGHT.

Cancelled.

LA RONDA. 16,815
For cigars. cigarettes and cheroots. Registered December 26,1908, by Wm. Steiner, Sons & Co, New York, has been cancelled.

SAN LAZO. 16,960
For cigars, cigarettes and cheroots. Registered January 13, 1909, by Joe. Knecht, Cincinnati, O., has been cancelled.

LACOTA. 17,081
For cigars. Registered January 28, 1909, by Henry Salz, New York, has been cancelled.

Sutters Purchasing Havana Leaf

We have advices from Havana, Cuba, to the effect that Manuel Suarez, of Havana, has made a shipment of 331 bales of Havana tobacco to Jacob Sutter & Sons, 113 Franklin street, Chicago, which will be offered by them to their trade. From all accounts the demand for Havana leaf with that firm has shown a considerable increase recently, indicating that the trade in the West is at least hopeful and confident that there will be a general improvement of trade conditions.

PUBLIC SALE!
Lot of
LEAF TOBACCO
CONSISTING OF
120 Cases Zimmer Spanish
All re-sweated stock, all sized, Wrapper Leaf
10 Cases Connecticut
Medium to Dark Colors
Lot of 1906 Penna. Broad Leaf
WILL BE SOLD
On Thursday, March 11, '09
at 11 A. M., at the Warehouse in rear of
No. 404 South Prince Street
Lancaster, Pa.
The goods will be sold to the highest bidder, without reservation, on
Inspector's Samples,
which may be examined on March 9th, 10th, and on the morning of the sale.
LANCASTER LEAF TOBACCO CO.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

LANCASTER TOBACCO NOTES.

Receiving New Crops Keeps the Packers Moving, but Little is Doing in the Way of Leaf Sales.

Lancaster, Pa., Feb 22

With no particular pressing business in hand, today was pretty generally observed as a holiday and business places were mostly closed. There was a plenty doing during the past week, but not in the way of large sales of leaf tobacco. Attention was absorbed by the new crops coming in, and in the process of packing those already received. The general conditions of the new goods coming in are highly satisfactory, and packers having secured a fairly good supply, even though the prices averaged a little high, feel that they will have something of more than ordinary merit to offer their trade, and when the time comes they will not have any difficulty in disposing of it with a reasonable margin of profit.

Of the new crops there is, indeed, very little that has not been contracted for, and even if the price now took a considerable slump there is not enough left to cut much of a figure if it were all secured at a considerably reduced price.

The excellent weather of the past week has dried up the country roads very greatly, and farmers had a good opportunity of bringing their tobacco to the various delivering points. Judging from the number of teams that were daily to be seen throughout the county hauling tobacco, the growers seemed to be taking full advantage of the favorable conditions.

There is not much to be said of the cigar industry that is favorable, for from nearly all sections come reports of a general dullness. Some manufacturers are still working along, but principally for the purpose of affording some work for their employes, rather than for any demand for goods at present. Of course, not all are fortunate enough to be able to continue piling up stock, and they have had to either curtail the daily output to the lowest possible amount or stop altogether.

A. N. Wolf, of Akron, has returned from a business trip among some of his largest customers, and while he secured a fairly good number of orders, he states that they are mostly for future delivery, and that wholesale houses are not inclined to take in much new stock at present.

C. S. Cooper, of Brownstown, was last week visiting the trade in Altoona and vicinity.

Wm. R. Cooper, leaf tobacco packer of this city, last week held a public sale of his farm stock, which was largely attended by farmers and members of the tobacco trade. Mr. Cooper is turning his attention this year more to the packing of tobacco, and therefore decided to operate his farm on a different plan.

Oscar Altschul, of the Altschul Tobacco Co., Quincy, Fla., was a visitor in this city recently and placed a considerable quantity of his goods here.

Frank F. Bach, of Elias Bach & Sons, was also a visitor in the local leaf market last week.

Chas. Lederman has been visiting the trade in Western Pennsylvania, and communications received from him indicated that he had disposed of several good sized lots of leaf in that section.

The E. L. Nissly & Co. Lancaster warehouse has been receiving a considerable quantity of leaf during the week.

J. W. Brenneman left last week on a short visit to Philadelphia and vicinity.

J. E. Sherts, of the Sherts Cigar Co., had been confined to his home by a severe cold for several days of last week, but is again around as usual.

B. F. Newswanger, who had been for a number of years engaged in the cigar manufacturing business, is turning his attention more largely to the manufacture of ice cream, in which line he is said to have made material progress.

A sale of quite a quantity of leaf tobacco will take place in Lancaster on March 10th, at which time will be offered about 150 cases old resweated Zimmer Spanish tobacco, together with a lot of Connecticut and 1906 Pennsylvania Broadleaf.

What Night Riders Cost Ohio.

The sum of $45,000 is what it cost the State of Ohio to put down the night rider disturbances in Clermont and Brown counties last year. This was developed through the presentation of the so-called emergency appropriation bill in the House of Representatives. It carried a total of $114,745.67, representing the 1908 deficiencies in the various departments of state. The "Night Rider" item was the largest in the inventory, and was paid out to soldiers sent to the infected districts by Gov. Harris to guard the growing crops.—Western Tobacco Journal.

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of **CIGARS** & Dealers in **LEAF TOBACCO,**

Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE.
Car load of
Empty Leaf Tobacco Cases
What price will you pay?
F. O. B. New Cumberland, Pa.
2-24h John C. Herman & Co.

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

DISSOLUTION OF PARTNERSHIP. The firm of Maiberger Bros., Wholesale Cigars and Tobacco, Tiffin, Ohio, has been dissolved, Chas. Maiberger having purchased the interest of his brother, M. F. Maiberger, dec'd. 2 24

ADVERTISING NOVELTY CO., 562 W. Harrison St., Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27t

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1643. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, **MILLERSVILLE, PA.**

Maker of High Grade Cigars **No Salesmen. Communicate with Factory**

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting **No Waste**

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

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Columbia Ave. and Sixth Street,
PHILADELPHIA

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Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

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W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS
-ALSO-
IMPORTED
CIGAR BANDS

CULTIVATION OF TOBACCO IN KENTUCKY AND TENNESSEE.

[From Bulletin No. 343, U. S. Department of Agriculture.]

THE PLANT BED FOR TOBACCO.

(Continued from last week)

In case the barnyard manure and tobacco stems or stalks have not been previously applied, an application of high grade commercial fertilizer, one containing, say, 10 per cent. of potash, 4 per cent. of nitrogen, and 10 per cent. of phosphoric acid, all in an available form, will give good results. It should be applied at the rate of 100 pounds for every 1,500 square yards. Commercial fertilizers are not extensively used. The farmers as a rule depend entirely upon the natural fertility of the soil to produce the desired growth in the young plants before transplanting.

The preparation of the seed bed is of such importance that neither time nor labor should be spared in making all of the conditions first class. Neglect to have plenty of good plants necessitates the curtailment of a crop and may result in its complete failure.

The main object in burning the bed, so far as the writer can see, is the destruction of weed seeds which would otherwise produce weeds to interfere with the growth of the young plants. Most of the weed seeds are lodged in the upper 2 inches of the soil, and their vitality is readily destroyed by burning or heating the bed. Some mineral plant foods, such as potash salts, are rendered more available by burning, which adds to the store of available potash in soils. On the other hand, organic matter is largely destroyed by the burning, which is detrimental to the extent that it liberates some of the nitrogen, thus reducing the amount available for plant food, and also reduces the moisture-holding capacity of the soil by destroying a part of the humus.

The scarcity of wood has caused the advent of a tobacco bed burner, which is a movable device especially designed for burning plant beds. The furnace is 3 feet wide and 9 feet long and is arranged with a pan on which the soil is placed and roasted for about an hour. The fire is fed under one end, similar to the way an evaporating pan is heated in making molasses. A block of soil 9 feet long, 3 feet wide, and 2 inches deep alongside of the furnace is shoveled into the hopper. During the heating it should be turned over two or three times with a long-handled shovel. The roasted soil is then shoveled out of the hopper back into the hole from which it was taken. This same operation is repeated with the soil on the other side of the furnace. By the time this second block of soil is roasted the soil covered by the furnace is likewise sufficiently heated. Hence, at each setting, a space of 9 feet by 9 feet is burned.

Under ordinary circumstances, 45 to 50 square yards of ground can be burned with this furnace in a day. If a stiff wet clay is being dealt with, more time will be consumed in burning and the area covered in a day will be correspondingly lessened. The principal advantages of the furnace are that the ground can be burned while wet without fear of baking except in the area directly beneath the furnace, a more uniform and thorough burning may be secured, more weed seeds are destroyed, and less wood is required. The furnace is made of sheet iron throughout, costs about $35, and is serviceable for several years. This type of furnace has been in use for four or five years, but has not come into use by a majority of the farmers.

The bed may be burned at any time from November to the last of March. A few farmers burn in the fall, a desirable practice in many respects. The weed seeds are then on top of the ground and the soil is likely to contain less moisture, so that much less fuel is required. Most beds are burned by the open fire method during February and March, as weather conditions are favorable at that time. It is preferable to have the soil as dry as possible in order to avoid baking in burning and to economize time and fuel. If much water has to be evaporated from the soil unnecessary delay is experienced.

A few farmers sterilize their beds with steam.* In this case a steam box of the desired dimensions is constructed and placed over the selected spot, a boiler for supplying the steam being used. Sufficient pressure to destroy all weed seeds can be easily maintained. Beginning with 120 pounds of steam it will be reduced to about 90 pounds in a single operation. While this method of sterilizing has not come into general use, those who have tried it pronounce it a complete success. After the bed is sterilized it is thoroughly worked to a depth of from 2 to 4 inches with hoes, rakes, and disk plows or harrows.

(Continued next week).

*The method of steam sterilization of tobacco seed beds in the Connecticut Valley, devised by Mr. A. D. Shamel, of the Bureau of Plant Industry, and now in practical and successful use in that region, is as follows: A steam pan is made of sheet iron, 10 feet long, 6 feet wide, and 6 inches deep. Attachments are made which provide for the introduction of steam into this pan and for the connection of the steam hose or pipe running from the steam boiler to the pan. This steam hose should be at least 1 inch in diameter and 50 feet long, so as to permit the supply of an abundance of steam and in order that the box may be moved without moving the steam boiler.

The soil for the seed bed is fertilized and prepared in the same manner as for the sowing of the seed. The pan is turned over a section of this prepared soil and care taken that the edges of the pan sink into the loose soil, so as to prevent the loss of steam under the edges of the pan.

The steam is now turned into the pan, and on being confined under the pan under pressure it rapidly heats the soil to the desired depth. A strong

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Samples cheerfully submitted upon request

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Buy Penna. Broad Leaf B's

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Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

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Packer of and Dealer in

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United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 21st St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

pressure should be maintained in the steam boiler and a full supply turned into the pan.

In the beginning the temperature of the heated soil should be frequently determined. It is desirable to heat the soil to 175 degrees F. to a depth of at least 4 inches and to maintain this temperature for about one hour. This treatment destroys the weed seeds and diseases in the soil and improves the condition of the seed bed soil for the growth of tobacco seedlings.

About 600 square feet of seed bed surface can be treated in one day according to this plan. The tobacco seed should be sowed the following day and lightly raked in.

OUR BOSTON LETTER.

(Continued from p. 9)

ness is now on a good paying basis, and his wholesale business is increasing daily. Mr. Roitman has two salesmen out canvassing, also two delivery wagons.

Rosenthal Bros.' new Grand Order cigar is gradually finding its way in every good cigar store here. All kinds of advertising is being distributed, including cigar case moisteners, counter stands, and outside wind signs. The quality of the cigar is very good, and the duplicate orders verify this. The sale of R. B. Special is just as good as ever, and it looks as if it is only a question of time when the firm of Rosenthal Bros. will be important factors in the cigar business here.

The grand opening of Phil Melhado's cigar and tobacco store, corner Dudley and Hampden streets, took place Saturday night. The opening was a grand success from a financial stand point. Mr. Melhado is a young man with energy, and with his experience in the line ought to do well. He is using the popular R. B. Special cigar as his 5 cent leader.

At J. O. Cohen's up to date cigar emporium on Bowdoin Square business is coming along nicely since the new year, and Mr. Cohen is confident that the spring trade will show a big improvement in business. In fact Mr. Cohen has intentions of purchasing another cash register to facilitate matters during the rush hours. This cigar store is kept as clean and as bright as a new silver dollar, and the window displays are always unique and original, and when it comes to painting the window hangers Mr. Cohen has but few equals.

Ben Ali.

YORK'S TOBACCO BUSINESS.

What the 10th Division of the 9th Revenue District Reports for the Year 1908.

York, Pa., Feb. 22.

In the tenth division of the Ninth Internal Revenue District, comprising this city and adjoining territory, 113,385,640 cigars, 357,900 cigarettes, 281,538½ pounds of smoking and chewing tobacco and 472,768 pounds of scrap tobacco were manufactured during 1908.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: *The* Bear. *The* Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Littitz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 72
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

The statistics were compiled by Deputy Revenue Collector R. C. Liggitt from reports received from the various manufacturers. Owing to a lull in the cigar and tobacco markets the output was not as large as during the preceding year.

Tobacco to the amount of 113,385,640 pounds was used in the manufacture of the cigars. The value of the Government stamps required for the output was $394,019.61. In the production of the cigarettes or small cigars 1,075 pounds of tobacco were required. The sale of the stamps for this purpose netted Uncle Sam $188.10.

In the various tobacco factories in the division stamps for the manufactured product were used to the amount of $16,892.31. The scrap tobacco manufacturers purchased 335,201 pounds of leaf and 219,113 pounds of scrap weed for use in their factories during the past year.

In accord with a ruling of the internal revenue department the deputy collectors are required to visit all the factories in their divisions each year and secure inventories of the amount of tobacco and cigars handled and the stock on hand. Penalties are provided for the failure of the reports to be made.

Trade conditions have not materially changed since the compilation of the above figures were completed. In fact, it is said to be more than ordinarily dull, and there is no particular increase of activity looked for yet for several weeks.

The retail trade of this city has found a falling off in the volume of business done in many instances, and it is argued that if it is dull in York it is also likely to be dull elsewhere, and that a much greater volume of business is simply not to be had.

Even though it is admittedly dull, Red Lion seems to be stirring up more activity than any of the other cigar towns in the county just now. W. M. Gemmill & Co. have again added several cigarmakers to their force.

Chas. A. Rost, leaf tobacco dealer, who was in a York hospital for several weeks as a result of an operation, has returned to his home, much improved.

D. A. Horn, of the Red Lion Tobacco Co., has returned from a purchasing expedition to Connecticut.

Miller Bros., cigar box manufacturers, have purchased a 14 feet wide plot of ground adjoining their factory building, and will now erect a drying kiln 125 feet long and 20 feet wide. Work will be commenced forthwith.

G. W. Gable, of Windsor, finds business slowly recovering and has increased his force of cigarmakers somewhat during the past week.

N. Gladfelter, proprietor of the Mt. Vernon Cigar Factory at Seven Valley, recently returned from a visit to New York and vicinity.

—Fletch Quigley is about to open a new cigar factory at Unionville, Mo.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Our correspondents write:

North Hadley, Mass.: "Tobacco nearly all sold. I report the following sales recently. George M. Crafts, 15 acres at 13 cents in bundle; H. E. Hibbard, 5 acres, 11½ cents in bundle; A. Grabin 14 acres at 17 cents assorted, fillers out."

Feeding Hills, Mass.: "Tobacco is nearly all sold in this vicinity at prices ranging from 8 to 12½ cents, but very much of it remains to be delivered. Three car loads were shipped from here last week to the American Tobacco Co. in Virginia; three more car loads will be shipped this week. The farmers talk discouragingly about growing tobacco, but as far as I know there will be about the usual acreage set out this year to try it once more."

North Hatfield, Mass.: "I report the sale by John Slattery of 5 acres of tobacco in bundle to John Decker of South Deerfield, Mass. Mr. Swift recently removed from the sweater 170 cases, refilling the emptied room with the same number of cases. Mr. Swift is storing 100 cases of sweat goods at his warehouse for Isaac Meyer of New York. He is in hopes to fill the sweating room once more this spring, as it will be necessary for him to partly fill it from his own sorting. But very few lots remain unsold in this vicinity."—American Cultivator.

EDGERTON, WIS.

The work of gathering in the balance of last season's tobacco crop goes pretty steadily on. A strong force of buyers is still maintained in the field and the aggregate sales will foot very nearly up to those of recent weeks. It is generally conceded that fully 75 per cent of the crop has been lifted, and where growers are willing to accept the going figures the balance seems likely to be taken over within a reasonable time. Some of the better crops are bringing very nearly the figures paid for early selections and yet the bulk of the sales continue around seven cents. The following transactions are reported:

W. J. Smart, 20a at 9¼ and 3¼c.
T. F. Condon, 5a at 9 and 2½c.
Chris Biederman, 25a at 7 and 3c.
Fethers & Jeffris, 20a at 7 and 3c.
Elling Hermonson, 11a at 8½c.
Mrs. O. P. Saunders, 12a at 7½c.
Peter Skaar, 8a at 7½c.
Otto Johnson, 7a at 7 and 3c.
Fred McNeil, 7a at 7½ and 3c.
E. E. Turner, 6a at 7c.
Wm. Onsrud, 3a at 7c.
Antone Onsrud, 18a at 6½c.
John Onsrud, 5a at 6½c.
John Wille, 5a at 7c.

The demand for all low grades is particularly strong. The sale of the entire holdings of one of the large packers, reaching above a million pounds, has been effected this week. The market for old leaf continues uneventful. We learn, however, of the sale of 100 cases of '06 by M. H. Ford, a 59 case lot by Linaas & Leary and 66 cases by Haberson & Bitters to Hart & Murphy, St. Paul manufacturers.

Shipments: 839 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No 463
High Grade Cigars.
75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
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CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
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814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
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CIGAR RIBBONS

CIGAR BOXES

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YORK, PA.

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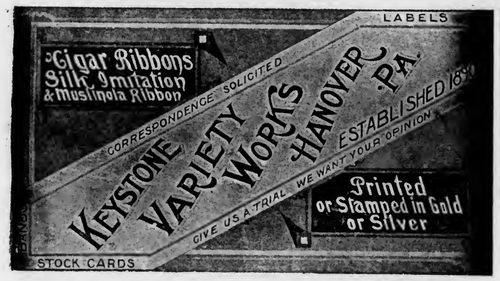
WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

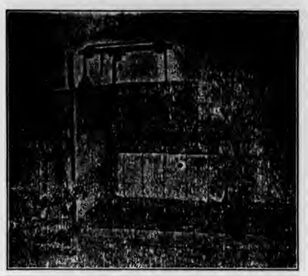
Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal Printed Labels

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

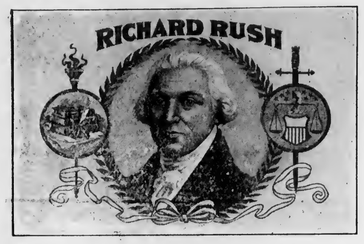
For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & Co. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

Great Eastern Cigar Factory



J. W. MINNICH

& SON

Proprietors

MAKERS OF

High Grade

Fast Selling

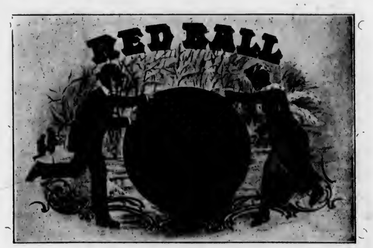
CIGARS

High Grade

Fast Selling

CIGARS

For the Jobbing Trade Only



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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

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. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
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HUNT CLUB . . .	Cube Pipe Tobacco
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UNION MADE GOODS INDEPENDENT FACTORY

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It's Wonderful WHAT YOU CAN DO IF YOU TRY

WAKE UP! Try our Prime Light Florida Wrapper, grown on our own plantations, Quincy, Florida.

It's Positively THE Wrapper

No more guessing at it. Your competitors have tried it and made a success. You wonder why you cannot compete.

COLORS, BURN, QUALITY and YIELD

Cannot be beat. We are ready to submit samples and prove it to you. A two-cent postage stamp will tell the tale.

J. LICHTENSTEIN & CO.

Plantations: Quincy, Fla. | Main Office and Salesroom: No. 131 Water Street, NEW YORK. | Branch Office and Salesroom: York, Penna.

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. L. Wallick, York, Pa.

LORD LANCASTER, 10c.

Clean as the Food You Eat
Vesper CIGAR 5¢

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.

NICKELBY, 5c.

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 9 PHILADELPHIA, MARCH 3, 1909 One Dollar the Year

NEW CIGAR SELLING PLAN.

To Stop Price Cutting in Grocery and Department Stores. Profit Destroyed by Their Methods.

New York, Feb. 25, 1909.

Price cutting has gone to such lengths in the retail tobacco trade that dealers are showing a strong disposition to come to a common agreement to maintain prices so as to reap a fair rate of profit in their business. Thus on the Pacific Coast two of the leading companies have entered into an agreement to maintain the standard price of 25 cents on all cigarettes manufactured to sell at that figure. There are several brands of cigarettes which in the East as well as the West have in consequence of keen rivalry had their price reduced from 25 to 20 cents and in some cases as low as 17 cents, which has put all chance of profit for the middleman out of the question. Some of the largest retail merchants of the country are making an effort to return to a profitable basis in selling cigarettes, and fresh conferences to that end will be held similar to those held during the past two or three months, which so far have been ineffectual.

Informal meetings of a like character have recently been held by importers of Havana cigars with a view to putting the trade on an equitable basis for the retailer. If general support is forthcoming from the retailers it is expected that the sale of Havana cigars will be considerably increased in the United States. It is a common complaint among these importers and retail dealers that large wholesale grocers, department stores and hotel companies allow their customers who take large quantities to buy cigars from them at little or no increase above cost price, thus making it almost impossible for the ordinary cigar dealer to compete with them, since he is dependent for his livelihood on a legitimate profit. The agent and the cigar dealer with a store finding it almost impossible to realize a profit on imported cigars, naturally endeavor to push other lines that pay for the expense and labor involved in their sale.

Imported cigars and cigarettes pay a customs duty of $4.50 per pound and 25 per cent. ad valorem. Cigars pay an internal revenue tax of $3 per 1000 and must be imported in cases or packages of not less than 3000. The internal revenue tax on cigarettes is $3 per 1000, weighing over 3 pounds per thousand and £1 per 1000 when weighing under 3 pounds.

"It is quite true," said a retail dealer yesterday when questioned on the subject. "There is very little profit for us left in the imported cigar trade. Dealers expect to get cigars from the Havana houses for 5 per cent. less than the ordinary consumer. On a box of 1000 cigars they would look for an average profit of 10 per cent. The trouble is that the big grocery goods distributing houses, department stores and companies connected with hotels dispose of large quantities of cigars without regard to a profit on the cigars themselves, and this greatly interferes with our legitimate profits. If the stores would only keep up prices it would be all right for the simple cigar dealer, but when they begin to cut it kills the trade."

ALABAMA EXPERIMENTS.

Government Ends Its Inspection tion of the Industry.

Marion, Ala., Feb. 24, 1909.

M. W. Hinson and J. E. Blohm, Government tobacco experts from the Department at Washington, have completed an inspection of the industry in Perry county. The conclusion reached is the growers here have advanced beyond the experimental stage and the Department will no longer conduct experiments here, but go to Brewton, where an effort is being made to grow the same grades as have been grown here during the past five years.

The Government will send representatives here during the season to advise with the growers and keep in touch with this market. From the crops grown in the past the department officials have become firmly convinced that we grow as fine grades of Sumatra wrapper and Cuban filler tobaccos as any portion of the interior, and all that is necessary to the profitable production here is Government attention at the important times during the growth and curing of the plant.

Information from the State Department of Agriculture at Montgomery is that that Department has decided to assist with the Government in the supervision of the Perry county field. During past years the only help obtained came direct from the Government.

ANNUAL MEETING HELD.

Home Cigar Co. of Peoria in Third Annual Gathering.

Peoria, Ill., Feb. 24, 1909.

The third annual meeting of the Home Cigar Company will convene in this city to-day. Headquarters have been established at the Smith Hotel and the sessions will be held in Pfieffer Hall.

The organization is composed of over 400 independent cigar manufacturers throughout the Middle West and at the present time is operating a box factory, wholesale house, and headquarters at 111 Main street, this city, under the management of J. A. Tobin.

It is the purpose of the organization to combat with the cigar, cigar box and leaf tobacco trusts and, according to a letter received by Manager Tobin yesterday, the efforts of the organization have so far proved successful.

It will be proposed at the meeting today to double the capacity of the cigar box factory and increase the facilities of the wholesale department.

TAMPA HAS GOOD PROSPECTS.

Cigar Factories Report Splendid Business, and Box-Makers are Working Overtime.

Tampa, Fla., Feb. 26, 1909.

Figures of the Tampa customs house which last week indicated almost double the volume of business recorded for the same period last year, thus showing a big increase in the cigar output in this city and a tremendously prosperous year ahead, are borne out by the fact that practically all the large factories of this city are working a full force and several are working overtime to meet the demands made on them. Few cigarmakers are to be seen loafing on the streets as was the case for a long period, and reports are most encouraging.

Along this line comes the statement of Treasurer Roland Wilson that the Tampa Box Company is working full time, and now making more high-grade cigar boxes than they were ever before called upon to produce. The business carried on by the firm at the present time is greatly in excess of that looked forward to a short time ago by the firm and comes as a pleasant surprise. The plant of this company is indeed a scene of industry, as anyone passing can note, hundreds of men and women being kept busy filling the orders which are coming in.

According to leading cigar manufacturers and officials of the customs house, the prospects for the present year in the cigar industry are much better than ever before, and the chances are that 1909 will be the banner year of Tampa's history in every respect. Although the cigar industry is so promising, there are a number of other industries which are locating here and in a few years there will be such a diversity of enterprises that "hard times" will become something entirely unknown and impossible. But always Tampa's chief pride and resource will be her cigar manufacturing enterprises.

Big New Factory for Jersey City.

Jersey City, N. J., Feb. 26, 1909.

The Riparian Commission having granted the P. Lorillard Tobacco Company riparian rights at the Hackensack River, foot of Broadway, Jersey City, the American Tobacco Company, who control Lorillard & Company, will now proceed to build a big new factory on the property acquired by the company at Van Winkle street and West Side avenue, alongside the New York, Susquehanna & Western Railroad tracks. This project was decided upon about three years ago.

With dock rights at the Hackensack River assured, the company will, it is said, spent $2,000,000 on the new plant. The $2,000,000 plant of the tobacco company will employ between 6000 and 7000 hands. The present plant of Lorillard & Company in lower Jersey City employs about 4000 hands.

COMMUNICATIONS.

Monticello, Fla., Jan. 28, 1909.

Editor of U. S. Tobacco Journal,
97-99 Water street, New York.

Dear Sir:—Your article, "The Cost of Sumatra and Our Own Shade-grown Leaf," published in the issue of your paper January 23, 1909, has had my full attention, and you would please me when also publishing my contra article which I send also to the Committee of Ways and Means with the sworn translation of a statement of the "Deli Batavia Maatschappy," appearing in "De Nieuwe Financier en Kapitalist," to which I refer in said article, being afraid that that honorable body should be misled by your figures. Referring to your article I wish to make the following corrections:

The report of Mr. Morgan published in the United States Tobacco Journal of December 12, 1908, does not, in my opinion, warrant the interpretation which you seem to put upon it, in this article, as to the cost of raising tobacco in Sumatra.

The $8,500,000 which you treat as a loss of the Dutch companies in 1907 was stated in that report simply as a loss in income in 1907 over 1906, and may not have represented one dollar of actual loss, by reason of production (or excess of cost of production over selling price), but may still have left a handsome profit, as the report is silent as to income 1906.

How you can figure out the cost of production for 1907 by adding the loss per pound from the income of 1906 to the selling price of 1907 I cannot see. This would be to assume that there was no profit in 1906, where you yourself seem to prove by your process of figuring in a circle, 7 cents a pound for that year. Your missing data is: The profit of 1906.

As a matter of fact the dividends that year were very large and the 63¼ cents covered the cost of production and a tremendous profit besides, as I am in a position to prove by a statement of the Deli Batavia Maatschappy appearing in De Nieuwe Financier en Kapitalist, the official paper of the stock market at Amsterdam, of Sunday, April 7, 1907, now in my possession and at the service of the Ways and Means Committee of Congress. The Deli Batavia Maatschappy declared a dividend from that year's profit of 147 per cent. (one hundred and forty-seven per cent.), notwithstanding that 200,000 guilders ($80,000 United States money) was paid before declaring that dividend for land out of those profits.

This statement gives, however, not the actual cost price of the tobacco from the Deli Batavia Maatschappy for the reason that one of the tobacco plantations of that syndicate named Bandar Negri produced the tobacco at a cost of about 70 cents Dutch money (28 cents United States money), but by charging off on buildings and improvements, etc., and

E. A. CÁLVES & CO. IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

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Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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and Packers of Leaf Tobacco
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Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
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Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

bringing them from an actual value of about 100,000 guilders ($40,000 United States money) to one guilder only in the books, they raised the cost price of one pound of tobacco of that plantation from 70 cents Dutch money to one guilder and eighteen cents Dutch money, or in United States money from 28 cents to 46½ cents, still leaving for that plantation a profit of about 60,000 guilders, or $24,000 United States money. This action of the directors, of course, raised also the average cost price of one pound of tobacco of the whole syndicate and this is one of the causes of the suit which is now pending in Amsterdam against mentioned syndicate, and which I referred to in my letter to the Committee of Ways and Means.

In passing I will say that an examination of that statement will show that this company sold that year at 78 cents, while for the four years immediately proceeding they sold at prices ranging from 40 cents to 45 cents per pound, still leaving them handsome profits ranging from 20 to 40 per cent.

The comparatively low profit of 20 per cent. is shown from the crop 1904 (on the market in 1905). The actual profit was much higher for in that year that syndicate built on the plantations:

Timbang Sangkat.

One doctor's house (cost in round figures)	7,000
One hospital	26,000
One packing house	50,000
One sorting department	15,000
One club house	4,000
One village for Javans labor..	20,000
One village for Chinese labor	30,000
One office	3,000
Two assistant houses	7,500
One storage house	5,000

Plantation Tandem.

New roof on packing house...	5,000
One manager's house	25,000

Tandem Hilir.

New roof packing house	5,000
Office	3,000
Two assistant houses	7,000

and lots of other improvements which I do not recall at present, aggregating, with above, about 250,000 guilders ($100,000 United States money).

The value of those buildings and improvements was so charged off that they appeared in the books at such a low valuation that the profit of that year was reduced to $80,550.75 only, while it was about $180,000, or 45 per cent., and that crop sold at 40 cents.

$8 500,000 just about represents the capital of all the large syndicates combined and that loss in profits mentioned by Mr. Morgan amount to about 100 per cent. on the capital and would leave the Deli Batavia Maatschappy still 47 per cent. profit, assuming that the loss was in same proportion to profits in each syndicate.

Now, on the other hand, let us take the report of Mr. Morgan and the statement appearing in the "Nieuwe Financier en Kapitalist" and see what we figure it out.

Mr. Morgan states 63½ cents what was obtained for 1906 crop, the statement shows that from the profits of 1906 the Deli Batavia Maatschappy declared 147 per cent. dividend; therefore, assuming the 63½ cents represent $12,495,000 plus cost of production, $12,495,000 represent a profit of $50.30 per bale at 160 pounds to a bale. The profit would be 31½ cents per pound actual profit in 1906, therefore cost of production in 1906 is 32 cents, including immense amounts spent for land, etc., etc.

This reasoning may not be worth much, but it shows how misleading your article is, in attempting to figure out the cost of production of Sumatra tobacco from incomplete report of Mr. Morgan relating entirely to another subject, and lacking the most important data—the profit of 1906.

As a matter of fact the dividends rarely show the full profits made by the syndicates owing to a custom of charging off buildings and other improvements shortly after completion, thus sending a large part of the profits into betterments where they disappear from view.

Thanking you for your kind consideration, I am

Very respectfully yours,
J. J. NOLTHENIUS.
Supervising Expert and Packinghouse Manager Jefferson County Sumatra Tobacco Company.

(Continued on p. 18)

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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Leaf Tobacco

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Importers and Packers of and Dealers in

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Domestic Leaf Tobacco of All Kinds

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Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

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MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

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PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

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Tobacco Bought and Packed on Commission

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Buyers Limit Purchases to Small Quantities.

Consequently the Aggregate Sales in the Havana Leaf Tobacco Market are Represented by Comparatively Small Figures. High Prices for Choice Leaf Combined with Sluggish Business in the Northern Factories Said to be the Reason for the Inactivity.

Special Correspondence of The Tobacco World.)

Havana, Cuba, February 22, 1909.

While buyers have not stopped coming here, it seems that they are satisfied with small purchases, and for this reason the volume of trade has again been less during the past week. There are still enough stocks of leaf tobacco to be had in our market, but the real choice qualities are held too high and the inferior styles do not appeal to most buyers, even if they can be had at low figures. On this account business is not as active as it ought to be with so many buyers in town. Some of the latter also complain that trade in the North is not yet what it was expected to be, and the principal buying is mostly a hand to mouth business, therefore, the heralded prosperity evidently has not made its appearance yet. However, with a little more patience, the wheels of trade are bound to revolve faster before long.

Havana is given over the pleasure seekers, and as the carnival opened yesterday there is enough life and bustle in the city.

Some rain having fallen in Havana, with a hailstorm last Friday, it remains to be seen whether the same have extended over the country generally or were only local showers. As far as the Vuelta Abajo is concerned, the main crop has been made and what may be growing still will only yield colas. Semi Vuelta is usually somewhat later, and one or two showers would help the late planted tobacco. The Partido growth is also virtually cut and hung up in the drying sheds. As far as the capadura styles of remedios are concerned, a little rain would be very welcome indeed and would help to raise a good and large crop.

Our cartmen struck to-day for higher rates, claiming 10 cents per bale of tobacco, instead of 6 cents per bale as heretofore. Whether the merchants will give in to their demands remains to be seen. They have chosen a bad time, however, as the receipts from the country are very small, although the outgoing movement by steamers is still heavy.

Sales last week were 3900 bales in all, divided into 1900 of Vuelta Abajo, 600 of Partido, and 1400 of Remedios.

American buyers took the largest quantity, 3300 bales, while for Europe only 200, and for local consumption 400, bales were purchased.

Exports of leaf tobacco from the Port of Havana during the past week were:

	Bales.
To the United States	4461
To Europe (France, 932; Austria, 412)	1950
To South America	117
To Australia	50
Total	6578

Buyers Come and Go.

Arrivals: August Biederman, of August Biederman; B. Lichtenstein, of Lichtenstein Bros.; Sidney Goldberg, of S. L. Goldberg & Sons; Lennie H. Greenhall, of Greenhall Bros.; M. Rosenblum, of The Edwin Cigar Co.; J. B. Duke, ex-President of the American Cigar Co., New York; Fred W. Basse, Brooklyn; T. Herman Vetterlein, of Julius Vetterlein & Co.; H. Stewart Moorehead, of Duncan & Moorehead, Philadelphia; Ben Rothschild, of Rotschild Sons & Co., Chicago; H. Lowenhaupt, of Moss & Lowenhaupt, St. Louis; L. W. Scott, of L. W. Scott Co., Boston; J. J. Crathwol, of the Watt Cigar Co., Minneapolis; H. K. Cold, of the Armas de Oro Cigar Factory; E. H. Gato, of the E. H. Gato Cigar Co.; F. M. Bacon, of M. Valle & Co., Key West; Salvador Rodriguez, of

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

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Growers, Packers and Importers of

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Almacen de Tabaco en Rama

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Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

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BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

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Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Charles the Great Factory; Jose M. Diaz, Arthur Meyer and Sam A. Carro, of Bustillo Bros. & Diaz; F. G. Hester, vice president of the Havana American Co., Tampa.

Departures: August Biederman, B. Lichtenstein and Simon Batt, for New York; Fred W. Basse, for Brooklyn; I. Lewis, for Newark N. J.; G. A. Moeller, A. Reiss, and Ben Rothschild, for Chicago; H. Lowenhaupt, for St. Louis; T. Herman Vetterlein and H. Stewart Moorehead, for Philadelphia.

Havana Cigar Manufacturers.

are fairly busy considering the season of the year, which is never very active. Orders are coming by mail and cable, and while the quantities are not large they suffice to keep more cigarmakers employed than during the holiday period.

H. Upmann & Co. shipped 700,000 cigars during the past week.

Sol is working under a fair pressure, as orders are coming in quite regularly, and Behrens & Co. increased the number of their cigarmakers.

Suarez Hnos sold 500 bales of Remedios, low grade, to a Northern manufacturer.

Buying, Selling and Other Notes of Interest.

Aug. Biedermann was very fortunate in making some excellent purchases of Vuelta Abajo and Remedios tobacco, amounting in all to about 300 bales, and his customers can rest assured that no finer tobacco left the island of Cuba, and that he bought at the right prices.

Sobrinos de A. Gonzalez were sellers of 300 bales of their fine Vuelta Abajo packings.

B. Lichtenstein, on his second or third purchasing trip this season, managed to secure some choice vegas of different kinds of leaf.

A. M. Calzafa & Co. turned over 300 bales of Vuelta Abajo, Remedios and partidos to their Northern customers, as well as to local manufacturers.

I. Lewis was a purchaser of several vegas for his steadily-growing trade in fine Havana cigars.

Bruno Diaz & Co. disposed of 300 bales of their excellent Vuelta Abajo and Partido holdings.

Ben Rothschild bought the usual styles of leaf for his customers, although the exact quantity could not be ascertained.

A. Pazos & Co. closed out 200 bales of Vuelta Abajo and Partido.

Ernest Ellinger will open here a large warehouse next summer, while his temporary office and storage room is at 91 Consulado street.

Perez y Obeso sold 200 bales of Vuelta Abajo.

T. Herman Vetterlein, accompanied by Mrs. Vetterlein, came principally for pleasure, but it is reported that he also purchased several hundred bales of leaf.

Jorge y P. Castaneda were sellers of 200 bales of Vuelta Abajo and Partido.

M. Rosenblum, of the Edwin cigar factory, is reported to have made some purchases of leaf.

Jose F. Rocha disposed of 100 bales of Vuelta Abajo and Partido.

The Loeb-Nunez Havana Co. were large sellers of leaf to their customers. Don Archie Loeb is quite contented with the climate of Havana, which he prefers to that of Amsterdam.

Receipts of Tobacco From the Country.

	Week ending Feb. 20	Since Jan. 1
	Bales.	Bales
Vuelta Abajo	653	3847
Semi Vuelta	63	1538
Partido	71	1402
Matanzas	125	167
Remedios	734	8801
Santiago de Cuba	70	982
Totals	1716	16,737

BOSTON WHOLESALERS HAPPY

Over Improvement in Business. Retailers Report a Good Trade. Rumored Factory Changes.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Feb. 27, 1909.

Wholesalers report quite an improvement in business for the week just closed. They note that a great many of the orders received came from out-of-town points, which is regarded as an indication that business is improving in the mill towns of the Bay State. Retailers here are doing an averagingly good volume of business for this time of the year. The cigar trade with our larger local manufacturers is reported as very quiet.

If current reports are found to be correct, there is scheduled to be some important changes in the cigar factories of Henry Traiser & Co. Rumor has it that the International Cigarmakers' Union has given consent to Henry Traiser & Co. to remove their cigar factory to any place they may desire, and that, in consequence they are said to have practically decided upon New York City, or possibly to some town in Pennsylvania. The union schedule of making the "Pippin" cigar here is $10.50 per thousand, while in New York City the union scale is $9 per thousand, and in Pennsylvania the price is still lower. The Pitt street factory is closed and cigarmakers have been requested to call for their tools. There are also to-let signs out on the Court street factory. The Merrimac street factory is the only one of the Traiser factories at present in operation and about 325 hands are said to be advanced to the former figure of $34.30 per thousand, and that the jobbing trade is to be again protected, so that he can secure a fair margin of profit in handling the goods.

The gratis deal on Nestor cigarettes and "Royal Nestor" cigarettes terminated to-day and the factory had received orders for goods running into the millions. It is said there are to be no more free deals on these brands in the future.

Charles L. Polep, wholesale tobacconist, of Salem, Mass., was in town today. For the past six months Mr. Polep has been paying great attention to the cigar business and has worked up considerable business in this section, on his lines of cigars.

The Ware-Kramer Tobacco Co. has notified the trade that the coupons being packed with their "White Rolls" cigarettes now have a cash value of three-quarters of a cent each. Joe Rogers called in the trade on Portsmouth, N. H., this week and reports doing very well there. R. D. Carnes, the General Eastern representative of the Ware-Kramer

(Continued on p. 15)

CABLE ADDRESS "CALZA" TELEPHONE 680

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE AND WAREHOUSE

Monte 156

P.O. Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

PORTUONDO

Juan F. Portuondo, founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

E. G. ECKERT, Proprietor HANOVER, PA.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

GUS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 OFFICE:
Amsterdam, Holland. 183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, March 2.

New York Leaf Market.

The leaf tobacco market during the past week was moderately active, and if the report of one sale of something like 3500 cases is correct, the volume of business for the week was exceptionally large. In fact, no such transaction has occurred before for many months.

While the cigar trade still reports a general slackness of orders, the leaf market has shown signs of a more steady progress, and the apparent demand for goods indicates that manufacturers are anticipating a possible advance in prices, should the industry again become more nearly normal. Leaf men are sanguine on this score, and point out that the available supply will not be any too large, if sufficient, should the cigar trade revive to any reasonable extent, and there is a strong feeling that such an improvement is reasonably certain to follow within a short period of time. The buying movement continues in the growing districts, even though it is now going on at a reduced gait, owing to the fact that the crops have in most sections been pretty well cleaned up among the farmers. This is particularly true of Pennsylvania, and from all accounts also in Wisconsin. In the Connecticut valley there remains a minor portion of the crops, and that is perhaps the lagest percentage remaining, than in any of the domestic growing leaf districts.

A renewed activity has also been noted for Florida leaf, and the week's business showed some improvement over the volume of business done during the several previous weeks.

Some sales of Sumatra have also been reported, notwithstanding the interest now centering on the Inscriptions which will begin Friday, March 10th, and which will be attended by a goodly number of American buyers, most of whom sailed from this port last week.

The Havana business has been of small proportions, but all types of leaf shares in the transactions which were consummated. In Havana, Cuba, there was considerable activity and a large number of buyers are still on the Island.

* * *

The Cigar Manufacturers.

There is some improvement to be noted in the cigar manufacturing industry, and while the output for February does not show much of a gain, it remains a fact that orders are coming in somewhat more freely than was the case previously, and for larger quantities. Traveling men report a general improvement in various sections, and the orders which are coming from them fully bear out the reports being received. In consequence manufacturers are steadily increasing their working forces, and although the demand for goods may not yet be equal to the production, sufficient courage is at hand to allow a little more stock to accumulate, which it is figured out will probably come in handily as soon as the trade conditions again before firmly readjusted, and which it is regarded as likely will result in the very near future.

* * *

Waldorf-Astoria Changes.

The possible change in the business of the Waldorf-Astoria Segar Co., which was referred to in these columns last week, has been about consummated. As stated then it is a part of the plan of the company to discontinue the retail business, and devote their energies entirely to the importing and jobbing business. With the object of that accomplishment, negotiations have been practically completed whereby the chain of stores of the Waldorf-Astoria Segar Co. will be turned over to the United Cigar Stores Company, which, it is stated, will not only include all of the New York city stores, but those in all other cities as well, and will involve about $300,000.

* * *

Uptown Manufacturers in Difficulty

A petition in bankruptcy has been filed against Herbert E. Walter and Ernest Ascher, who compose the firm of H. E. Walter & Co., manufacturers of cigars at 1295-1297 2d avenue, and at York, Pa., by Myers & Goldsmith for these creditors: Ascher Osterman, $765,-J. G. Metz $3 and Jacob Jacobs, $5. It was alleged that they are insolvent, made preferential payments $2500 and transferred merchandise and accounts $2500. Judge Adams appointed Hamilton Holt receiver, with a bond of $5000, on application of Myers & Goldsmith, who said that the liabilities are $95,-000 and assets, consisting of merchandise on hand $10,000, goods in the hands of others $12,000 and outstanding accounts $80,000 to $90,000. They did business at York, Pa., as the Premier Cigar Co. They advertised extensively in Texas, made large contracts for electric signs and went to much expense, while the results did not materialize. They also said that Mr. Walter had been ill for several months past, and could not give full attention to business. They have been in business 22 years and a year ago claimed to have a capital of $110,000.

York, Pa., Feb. 27, 1909.

Through the appointment of a receiver for the Premier Cigar Company, of New York, an independent concern, the local factory, on Gas alley, east of George stret, has been closed. Between 75 and 80 employes are thrown out of work, the last of them going to-day.

Hamilton Holt, of New York city, has been named as receiver and A. D. Canter, also of New York, has come here to take possession of the factory for the receiver. A statement of the liabilities of the company could not be obtained at the local factory.

The York factory will remain closed for an indefinite period or until Agent Canter receives instructions from the receiver to reopen it.

* * *

Restoring Cigarette Prices.

A movement has been started by a number of dealers to restore the price of cigarettes to a figure at which a fair profit will be again realized. It is now announced that already a number of the most prominent dealers have advanced the price, and that more are following in their footsteps daily. The situation is not being openly discussed by the dealers, but it is made effective by their own action, and the movement now being fairly well launched, it is expected that it will be permanently maintained.

* * *

Flatauer & Oppenheimer Organized

George Flatauer, who has been twenty-three years engaged in the cigar manufacturing trade, has joined forces with the Ralph B. Oppenheimer Cigar Co., recently organized by Mr. Oppenheimer, and the new firm name will be Flatauer & Oppenheimer.

Under the new arrangement Mr. Flatauer will devote his time entirely to the manufacture, while Mr. Oppenheimer will take charge of the business management and sales forces. They will continue to manufacture clear Havana cigars, and have taken over the "Osado" brand from Mr. Oppenheimer. Their headquarters, both factory and offices, will be at 334-336 East 98th street.

* * *

The Fisher & Yglesia Line.

Fisher & Yglesia, makers of clear Havana cigars, at 120 Livingston street, Brooklyn, are meeting with good success in the introduction of their line. They have not only succeeded in placing their goods with the leading clubs, such as the Union League, Invincible Tavern and Montague clubs, but many of the dealers are now also carrying the goods in a large number of sizes. The firm has been giving special attention to their "Danton" brand and in addition to the clubs already mentioned, we learn that they are on sale at a number of establishments in Brooklyn, and in some instances they are being carried in as many as twelve sizes. The following is a partial list of the places carrying the line: H. Seidenberg & Son, Block Drug Co., Imperial Restaurant, P. J. Montague, Fred H. Schumm, the Assembly, Silsbe's, Cafe Raub, Tannebaum Bros., Cady Drug Co., Court Cafe, and many other dealers.

We also heard that by the middle of this week the firm will begin an active campaign in Greater New York city.

* * *

The Schulte Co., Incorporated.

D. A. Schulte was recently incorporated at Jersey City, with a capital of $25,000, and the incorporators were D. A. Schulte, Joseph M. Goldberg and John R. Turner. The Company is to deal in cigars, cigarettes, tobaccos, smoker's articles, novelties, art goods, etc.

This incorporation has caused considerable rumor on the street, and numerous intimations have been flatly denied. Mr. Schulte states that the principal reason for incorporating was the easier perpetuation of the business, and for the purpose of separating it from the Schulte estate, of which Mr. D. A. Schulte is administrator.

* * *

Trades Notes.

Alexander Capasso Tobacco Co., New York, tobacco and cigar dealers, has been incorporated with a capital of $15,000 by Carl Lange, Fred Knowlton and G. Q. Dean, all of New York.

—

The Haidee Cigarette Co., with a capital of $1000, has been incorporated to manufacture and deal in tobacco and cigars by Charles Neuman, Jr., Edgar W. Neuman, Jr., and Henry E. Minden, all of New York, and Hyman Michel of Brooklyn.

—

D. A. Shaw, President of the Florida Tobacco Co., has returned to New York, after spending some weeks at the company's plantations in Florida.

—

Max Stern, of the Havana importing house of Sylvester & Stern, returned to New York last week. Mr. Sylvester, of the same firm, is expected back from Havana this week.

—

Chas. A. Waxelbaum has retired from the leaf tobacco firm of A. Cohn & Co. No announcement has yet been made as regards Mr. Waxelbaum's intended future movements.

—

Louis Hirsh, of the Sumatra importing firm of Jos. Hirsch & Son, sailed last week for Europe, and will attend the Amsterdam Inscriptions.

—

John H. Duys, of H. Duys & Co., Sumatra importers, leaves to-day for Amsterdam.

—

Louis P. Sutter, of Louis P. Sutter & Bros., sailed last week for Europe, accompanied by his wife and Milton Sutter. Mr. Sutter will attend the Sumatra Inscriptions.

PUBLIC SALE!
Lot of
LEAF TOBACCO
CONSISTING OF
120 Cases Zimmer Spanish
All re-sweated stock, all sized, Wrapper Leaf
10 Cases Connecticut
Medium to Dark Colors
Lot of 1906 Penna. Broad Leaf
WILL BE SOLD
On Thursday, March 11, '09
at 11 A. M., at the Warehouse in rear of
No. 404 South Prince Street
Lancaster, Pa.
The goods will be sold to the highest bidder, without reservation, on
Inspector's Samples,
which may be examined on March 9th, 10th, and on the morning of the sale.
LANCASTER LEAF TOBACCO CO.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

There is a tone of general improvement in the leaf tobacco market of this city. Cigar manufacturers, having received lately more orders for goods than was the case for several weeks previous, they seem to be casting their eyes about for additional supplies of raw material, and, consequently, the leaf market is already beginning to feel the good effect of it. Not that there have been actually so many sales already consummated, but the prospecting on the part of the manufacturers has cheered all, and new life and vigor has entered trade circles. Goodly amounts of stock are held by local houses, and it is expected that when business opens rightly, that Philadelphia will be in a position to participate in a full measure with the progress.

While the exact figures of the output of manufactured goods in this District are not yet obtainable, it is not expected that February will show any marked changes, yet the concensus of the reports at present is that the cigar industry is daily getting better and the month of March is looked forward to to show some signs of an actual advancement in the volume of business.

There is little if any complaint heard among the retailers, among whom a large number have had a very satisfactory trade during a great portion of last month. They are again purchasing more liberally, a fact which makes the visiting salesmen feel much more encouraged. There were quite a few special window decorations during the several holidays of last month, and a few of the more progressive ones are already planning something novel and striking for Eastertide. Generally the show window of A. Valentin, at Nineteenth and Ridge avenue, is a very interesting exhibit on Easter, and the trims are of such a nature that some of our local dealers could profitably take a look at them. They are all cordially invited.

John Baird, a veteran tobacco man of this city, who has for many years maintained an establishment at 134 Arch street, died several days ago. He was among the oldest members of the trade and widely known. He had lately been confining himself almost wholly to an export business.

Arthur Hagen & Co. have this week issued their latest circular letter to the trade with reference to a special deal now on on "White Rolls," "Zona" and "Lynnhaven" cigarettes. The circular reads as follows:

"To our Customers:—

We beg to announce that for a limited time, we will give free 50 White Rolls Cigarettes with each purchase of 50 Zona and 150 Lynnhaven Cigarettes, cork tip.

To save you the inconvenience of repacking, special cartons will be packed containing above deal.

Soliciting your co-operation, we are,

Very truly,

ARTHUR HAGEN & CO."

An important change was made on the 1st inst., by one of the larger jobbing houses of this city, and when the firm name was also changed. The notice is as follows:

Philadelphia, March 1st, 1909.

"To Our Customers and Friends:—

We take pleasure in announcing the fact that Mr. William H. Berger, of the firm of W. H. Berger & Bro., Wilmington, Del., having purchased his brother's (Mr. Noah Berger) in the stock, fixtures and good-will of the said firm, has now joined forces with the house of J. Frings' Sons, Philadelphia, and in the future they will together try to faithfully serve you under the new title of Frings' Bros. Co."

Business will, of course, be continued at the old stand, 3134 Market street, opposite the West Philadelphia Depot of the Pennsylvania Railroad Co., and the combination is looked upon as a very strong one, which will be hailed with delight by their many friends. Mr. Berger has been identified for many years with the Delaware trade, and the old firm of J. Frings' Sons is a landmark in Philadelphia trade We bespeak success for the new firm.

Rumor has it that there is about to transpire some important move in connection with the match business, and which will effect this city quite as much as any other point in the East. Although a number of persons have been interviewed, there is still considerable reticence, yet we are inclined to believe that the trade could get some valuable information from Mr. J. Harvey McHenry, of the firm of Arthur Hagen & Co., at 151 North Third street, this city, and we suggest that any one who is interested in the matter call on Mr. McHenry for some information. It seems to us that it would be only right and proper that he should, and we see no good reason why he should not extend to them the information which they may be interested in knowing.

The annual dinner of the Philadelphia Sporting Writers' Association was held on Tuesday evening at the Hotel Majestic. We notice from a copy of the menu card, which has fallen into the hands of a reporter, that the "Lynnhaven" cigarettes were an attractive feature of the menu, and must extend credit to the managers of the affair for their good judgment displayed.

Mr. Booker, of the Booker Tobacco Co., Lynchburg, Va., is expected to be in the city some time this week. We are satisfied that Mr. Booker will be agreeably surprised with the report of progress which will be supplied him on the sale of the "Burley Cubs" little cigars manufactured by Mr. Booker's company, and distributed here by Arthur Hagen & Co.

John N. Kolb, president of the Theobald & Oppenheimer Co., sailed for Amsterdam this week, to attend the Sumatra Inscriptions, and is not expected to return until about April 5. He will in all probability make some extensive purchases.

The Federal Cigar Co. is a new corporation recently incorporated under and by virtue of the laws of the State of Delaware. While the main office will be in Wilmington, the general business office of the company will be in the Drexel Building, in this city. The incorporators of the company were Charles Fox-Dickson, M. Fox-Dickson and E. L. Dare. Mr. Charles Fox-Dickson is the president, and will be at the Philadelphia office of the company.

A. R. Cressman's Sons, Inc., are still finding imitators of the brand of "Counsellor" made by them. Recently they discovered a brand called "Councillor," made by a small manufacturer at Lancaster, who was promptly notified that he was infringing upon their prior rights, and requested to desist the practice, otherwise they would be compelled to bring legal action to protect their rights. It is not believed that any one will have the courage to undertake to maintain any claim to a similar name for a brand of cigars, as the Cressman are well and favorably known throughout the entire country. The distribution of their goods in this city continues to grow rapidly, and now our little sister city—Camden—is being also developed in good fashion. Numerous signs of the "Counsellor" cigar are to be found there and a good foothold has been secured. A number of factory improvements are at present in progress.

It is expected that there will soon be made a settlement of the estate of the late Ferd. Sonntag, who committed suicide at his store, 148 North Second street, some time ago.

Placards are being placed on all available spots through the city, announcing the new value of redemption of the "White Rolls" cigarette coupons, and which has been increased from ¾ of a cent to 1c each, or $1 per hundred. They have an actual cash value, making them the most desirable of all coupons. Holders of "White Rolls" coupons are not obliged to accept articles of little if any value, but can secure the actual cash, thus enabling them to buy with it whatever and wherever they please.

J. H. Hoober, leaf tobacco packer, of Lancaster, was a visitor in the local leaf tobacco market during the past week.

H. M. Duys, of H. Duys & Co., was also a recent visitor here.

Herbert J. Payne, a brother of the junior member of the jobbing firm of Shipton & Payne, was admitted to an interest in the business on March 1, and the firm name now is Shipton & Payne Co. The firm began in the jobbing business some years ago, and soon rose to be among the most important distributers in the uptown section. Their headquarters are at 2854 North Fifth street.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

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ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy. Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, MARCH 3, 1909

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

MARATHON RACER. 17,307.
For cigars, cagarettes, cheroots. Registered February 24, 1909, at 9 a. m., by Dearstyne Bros. Tobacco Co., Albany, N. Y.

ELEVANTO. 17,308.
For cigars. Registered February 24, 1909, at 9 a. m., by PhPiladelphia Cigar Co., Philadelphia.

MANUEL B. 17,309.
For cigars. Registered February 24, 1909, at 9 a. m., by Philadelphia Cigar Co., Philadelphia.

COIBIA. 17,310.
For cigars, cigarettes, cheroots, stogies, and chewing and smoking tobacco. Registered February 24, 1909, by Thomas Murray, Philadelphia.

HAVASMILE. 17,311.
For cigars, cigarettes and chewing and smoking tobacco. Registered February 26, 1909, at 9 a. m., by Julius G. Hansen, Reading, Pa.

DICHOSO. 17,312.
For cigars, cigarettes and cheroots. Registered February 26, 1909, at 9 a. m., by Moller, Kokeritz & Co., New York.

LA NUDINA. 17,313.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 26, 1909, at 9 a. m., by American Lithographic Co., New York.

RESOLUTION. 17,314.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 26, 1909, at 9 a. m., by American Lithographic Co., New York. A re-registration.

LITTLE VERMONT SPECIAL. 17,315.
For cigars, cigarettes and cheroots. Registered February 26, 1909, at 9 a. m., by S. E. Brownell, Burlington, Vt.

BELVERE. 17,316.
For cigars, cigarettes and cheroots. Registered February 26, 1909, at 9 a. m., by J. M. Stoever, Philadelphia.

TIGER TAILS. 17,317.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered February 26, 1909, at 9 a. m., by Hilbronner & Jacobs, Philadelphia. A re-registration by transfer from Emil Steffins, who originally registered this title March 21, 1888.

THE EL MONE CIGAR. 17,318.
For cigars. Registered February 27, 1909, at 9 a. m., by S. Eisenstein, Baltimore, Md.

LA SUMIDAD. 17,319.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 27, 1909, at 9 a. m., by American Lithographic Co., New York.

EL SUPERNO. 17,320.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 27, 1909, at 9 a. m., by American Lithographic Co., New York.

ROTHKOPF'S 1909. 17,321.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 27, 1909, at 9 a. m., by Chas. W. Rothkopf, Cincinnati, Ohio.

PITTSBURG ATHLETIC ASSOCIATION. 17,322.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 27, 1909, at 9 a. m., by American Lithographic Co., New York.

P. A. A. 17,323.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 27, 1909, at 9 a. m., by American Lithographic Co., New York.

SURE MIKE. 17,324.
For cigars and cheroots. Registered February 27, 1909, at 9 a. m., by C. B. Henschel Mfg. Co., Milwaukee, Wis.

GRAY POSSUM. 17,325.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

RED POSSUM. 17,326.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

WHITE POSSUM. 17,327.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

GREEN POSSUM. 17,328.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

BROWN POSSUM. 17,329.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

BLUE POSSUM. 17,330.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

OLD POSSUM. 17,331.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

FOXY POSSUM. 17,332.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

JIM POSSUM. 17,334.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

MISTER POSSUM. 17,335.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

BRE'R POSSUM. 17,336.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

JACK POSSUM. 17,337.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

BLACK POSSUM. 17,338.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

SAM POSSUM. 17,339.
For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

BIG POSSUM. 17,340.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

LITTLE POSSUM. 17,341.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

OUR POSSUM. 17,342.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

MY POSSUM. 17,343.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

SOUTHERN POSSUM. 17,344.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

GEORGIA POSSUM. 17,345.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

AMERICAN POSSUM. 17,346.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

NATIONAL POSSUM. 17,347.
For cigars, cigarettes, cheroots and stogies. Registered March 1, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

CABRIOLET. 17,348.
For cigars, cigarettes, cheroots. Registered March 1, 1909, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

COLONY CLUB. 17,349.
For cigars, cigarettes and cheroots. Registered March 1, 1909, at 9 a. m., by Seeman Bros., New York.

PRISCO. 17,350.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 1, 1909, at 9 a. m., by Grommes & Elson Co., Chicago, Ill.

HERBERT'S NUDE'LS. 17,351.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 1, 1909, at 9 a. m., by Grommes & Elson Co., Chicago, Ill.

COLONIAL MAIL. 17,352.
For cigars, cigarettes and cheroots. Registered March 1, 1909, at 9 a. m., by Wm. Steiner Sons & Co., New York.

PRAETORIAN. 17,353.
For cigars, cigarettes, cheroots stogies and chewing and smoking tobacco. Registered March 1, 1909, at 9 a. m., by Praetorian Cigar Co., Dallas, Texas.

SAMUEL W. M'CALL. 17,354.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 2, 1909, at 9 A. M., by the American Lithographic Co., New York.

FLOR DE GODFREY H. BACHMAN. 17,355.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 2, 1909, at 9 A. M., by Fisher & Yglesia, Brooklyn, N. Y.

HOOSIER'S FAME. 17,356.
For cigars. Registered March 2, 1909, at 9 A. M., by Abe Cohn, Indianapolis, Ind.

TITLE DEED. 17,357.
For cigars, cigarettes, chewing and smoking tobacco. Registered March 2, 1909, at 9 A. M., by Schmidt & Co., New York.

Transferred.

THOS. A. WISE. 17,086.
For cigars, cigarettes and cheroots. Registered January 28, 1909, by Wm. Steiner, Sons & Co., New York, was transferred to Seeman Bros., New York, on February 27, 1909.

LEAF TOBACCO AUCTION

Will be Held at Lancaster, Pa., on March 11th.

Lancaster, March 2, 1909.

An auction sale of leaf tobacco will be held in this city on March 11, at 11 o'clock A. M., at the tobacco warehouse in the rear of 404 South Prince street, when 120 cases of Zimmer Spanish tobacco, all re-sweated stock, sized and wrapper leaf goods, will be sold to the highest bidder, as well as 10 cases Connecticut, running from medium to dark colors, together with a lot of 1906 Pennsylvania Broad leaf.

The goods will be sold on inspectors' samples, and which can be examined on March 9, 10, and on the morning of the sale.

This sale will probably afford an opportunity for some advantageous purchases, and at any rate, it would seem to be a good idea to ascertain if there may not be among the goods something that you could use to advantage, and could probably get it at a right price, too.

STILL QUIET IN LANCASTER.

Dullness in Cigar Factories Reacts on Local Leaf Market.

Lancaster, Pa., March 1, 1909.

The tobacco trade is still dull in this city, and if it was not for the life that is given by the packing season it would be well-nigh monotonous. But our leaf men are probably the most cheerful set of men that one can find anywhere. They seem inclined to look on the brighter side of things, and to get all out of life that one well can. Even while there is but little tobacco moving out, it has been coming in fast enough lately, and a larger force of hands have probably never before been employed at any one time in taking care of the tobacco as it comes to the warehouses. Farmers seemed to be rushing it to market for the past week or two in order to be ready for the spring work, which, if the weather conditions will permit, will soon begin.

What little tobacco was sold during the past week was taken by local manufacturers, presumably for early use, but no large transactions were reported. Yet the stock of old goods are depleting, and in fact have already been reduced to almost the minimum, so far as 1905 tobacco is concerned.

The cigar industry of the county is still very dull, generally speaking, and not much sign of an immediate improvement is noticeable either. In fact, the closing down recently of the Lancaster branch factory of the United Cigar Manufacturers' Company almost brought about consternation among the ranks of cigar makers. It has been even intimated when the factory was likely to resume operations. At Harrisburg there were also large forces of cigar makers of the same company laid off, and the York factory entirely closed down; for the present, at least.

At Akron it is reported there is now better prospects, and several manufacturers have added to their forces of cigarmakers. The S. R. Moss Cigar Co., of this city, has also been increasing its force considerably of late.

Cigar box manufacturers are still

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

feeling the effect of the dullness in the cigar trade, and they declare they sometimes do not receive sufficient orders to keep their factory hands advantageously employed, and yet they feel that they would like to turn out the boxes that are required in good time.

The Hinsey tobacco factory at Akron, making a plain scrap smoking and chewing tobacco, has lately had a good run of business, and an enlargement of the department has been made.

H. W. Killian, formerly a cigar manufacturer at Ephrata, has been visiting friends in that borough lately. Mr. Killian is now employed at one of the largest cigar factories in Philadelphia.

THE TRADE AT YORK

Much the Same as in Other Cigar Manufacturing Centres.

York, Pa., March 1, 1909.

The trade in this section seems to be on a part with other sections of the State where cigar manufacturing is carried on to any extent. While it is generally very dull among the factories, one occasionally hears of a factory, which while it may be a matter of good fortune, never the less there are a few which have a good run of business at present.

Visiting salesmen have not been quite so numerous lately, having evidently been seeking other fields, which they hoped to find more prolific. It is to be hoped that they were successful, but we expect to find them all coming in again in the near future, for it seems that, once they become accustomed to the trade in this section, they are always glad for an opportunity to come here again and again, and by doing so, some have built up a large patronage right in this county alone, to say nothing of the immense field in the surrounding towns in this and neighboring counties.

After an illness of five weeks, during the greater portion of which time Mr. George W. Parr, a well-known cigar manufacturer of Littlestown, was confined to his home, good fortune has smiled on him, and all his many friends are heartily glad to see him about again, although he still feels the effects of his recent indisposition.

W. H. Snyder, of Windsor, who had met with a serious misfortune in accidentally breaking a leg several weeks ago, is so much improved that he is able to be about on crutches.

The Mt. Vernon cigar factory at Seven Valley had been closed down for several days, during which time some needed improvements were made to the factory.

S. R. Kocher, tobacco packer at Wrightsville, is putting up a fair-sized packing of the 1908 crop at the Locust street warehouse, and now has a good force of tobacco handlers at work in assorting and packing.

Miller Bros., cigar box manufacturers at Red Lion, have already commenced the erection to the new drying kiln, mentioned in this correspondence last week.

W. R. Daugherty, of the cigar firm of W. R. Daugherty & Bro., at Dallastown, has been on the sick list, but is now improving nicely.

The cigar trade at Longstown is extremely flat at present, and little prospect ahead just now for an early revival. Yet it may come unexpectedly soon.

BADGER STATE ITEMS.

Edgerton, Wis., Feb. 27, 1909.

Richard Weil, of New York, arrived Sunday evening.

Chas. E. Rocket, St. Louis, leaf dealer, has been in this market a few days this week.

N. Gillan, of York, Pa., and G. H. Mack, Chicago, leaf dealer, are the latest arrivals in this market.

Mr. Nathan Bijur, of E. Rosenwald & Bros., New York, was in the State a few days early in the week searching the markets for B stock.

P. H. Gorman, J. N. Dart and H. P. Buell, connected with the New York, office of the American Cigar Co., were in the State during the week visiting the different branches operated by the company.

At a meeting of fifteen business men a company known as the Janesville Cigar Company was organized to carry on the wholesale manufacture of cigars in that city. W. E. Dougherty was chosen the factory manager. The factory will be opened March 1. As soon as possible the backers of the proposition expect to employ from twenty-five to thirty men.—Reporter.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa.

Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE.
Car-load of
Empty Leaf Tobacco Cases
What price will you pay?
F. O. B. New Cumberland, Pa.
2-24h John C. Herman & Co.

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

ADVERTISING NOVELTY CO., 525 West 63rd Street, Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27l

DISSOLUTION OF PARTNERSHIP. The firm of Maiberger Bros., Wholesale Cigars and Tobacco, Tiffin, Ohio, has been dissolved, Chas. Maiberger having purchased the interest of his brother, M. F. Maiberger, dec'd. 2 24

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1648. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER,

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

OUR BOSTON LETTER.

(Concluded from p. 9)

Tobacco Co. expects to receive soon a carload of advertising matter, and will then begin a strenuous spring campaign on the "Lynnhaven," "White Rolls" and "Zona" cigarettes, all from the factory of the Ware-Kramer Tobacco Co., of Norfolk, Va.

The Knedivial Co. are about to place in each package of the 5 cent Natural cigarettes, coupons which will be redeemed for razors.

S. Skibelsky, formerly a West End retailer, just opened an up-to-date cigar and tobacco store at 110 Dudley street, opposite the "L" Terminal.

Harry Libbey, wholesaler of Charleston, has given up the jobbing business and will devote his energies entirely to the greater development of a retail business.

Fred Muller has just come here from New York as a representative of the little cigars department of the American Tobacco Company.

H. Nelson, with Burlach Bros., New York manufacturers of Porto Rico cigars was in town taking orders, and met with encouraging success.

Mort. M. Frank, representing the De Florida Tobacco Co., of New York, was also in town a few days last week.

Doings at Lynn.

The cigar and tobacco store of J. N. Pike & Co., on Centre Square, has undergone a great change in the past year. The store was formerly a big trust store, but now mostly all goods handled are union made or independent brands. There is being specially featured the product of United States Tobacco Co., of Richmond, Va., among which is the "Central Union, "Fire Alarm, "Worker" and others, and displays occupy a large portion of the window space. A huge electric sign over the door is used in advertising the celebrated "Central Union" cut plug tobacco.

The Lynn Cigar Co., manufacturers and retailers on Washington street, are pushing the sale of their "High Rock Tower" brand in 10-cent goods, and the "400" as a leader in nickel cigars. This firm recently started in the jobbing line and report doing fairly well.

Sam. Soler, proprietor of Sam's Corner Cigar Store on Andrew street, runs one of the finest and most up-to-date cigar stores in Lynn. His line of fine pipes and imported cigars is very complete, and all the popular brands of cigars, cigarettes and tobacco are handled.

E. J. Mulligan with the Menashi-Khoury Co., took a large number of orders in town this week for the "Menashi" Turkish cigarettes.

Edward Leader, with the Greenstone Cigar Co., has been here placing the "S. P. G." cigarettes, and did an excellent business.

Tucker & Co. are using one of their windows this week in a display of the popular "Hiffman House Magnum" (little cigars).

Michalson & Sons have opened a nice cigar and tobacco store at the corner of Chestnut and Essex streets, where they are carrying a general line.

The failure of the New York Coupon Company (C. E. Barker Mfg. Co.) is causing some discomfort to several Lynn concerns who were using that coupon system.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
-ALSO-
IMPORTED
CIGAR BANDS

CULTIVATION OF TOBACCO IN KENTUCKY AND TENNESSEE.

[From Bulletin No. 343, U. S. Department of Agriculture.]

THE PLANT BED FOR TOBACCO.

(Continued from last week)

It is a common practice to raise the level of the bed a little above the surrounding surface by bedding; also to leave 12-inch valleys around the bed and have them cross the bed at intervals of from 6 to 12 feet. This gives good surface drainage. After the soil is thoroughly prepared, the seed is sown; in the Burley district at the rate of 1 teaspoonful to every 200 square feet; in the dark district at the rate of 1 teaspoonful to every 300 square feet. There is no good reason for this difference; custom has established these measures.

In view of the fact that the seeds are so small, a sufficient quantity to sow a bed is mixed with one half gallon of fertilizer, ashes, dirt, or corn meal, so that the sower may secure a more even distribution of them. They may be settled into the ground by rolling, trampling, or lightly raking over the bed.

Sowing should not be made later than April 1. Beds sown from January to April produce plants for setting by May 15 to June 10, which is usually the best time. If the weather conditions are such that sowing can not take place until late, the seeds can be partly germinated by mixing the quantity to be sown with sand about ten days previous to sowing. The sand should be kept moistened and in a warm place. If the mixture is kept in a very favorable situation, it is not desirable to extend the soaking period more than ten days. The tobacco seed coat is comparatively thick and hard to break, however, and usually three weeks are required before complete germination takes place.

CARE OF THE BED.

To secure rapid growth of the young plants and to afford protection from frosts it is necessary to use a covering, which is usually made of ordinary cheese cloth. The bed is boxed up by using 1-inch boards placed on edge, extending all around the bed. Wires are stretched across or pegs or wickets are put down a few feet apart on the bed and arranged to hold the canvas a few inches from the ground. The widths of canvas are sewed together to fit the bed, and are stretched over the bed and tacked to the surrounding plank. Any open spaces that may occur under the boards are filled by banking the earth against the boards. By this method the heat of the bed is considerably increased, especially at night, as the canvas prevents much of the rapid radiation which would otherwise take place. During drouth the bed becomes excessively dry, and it is often necessary to water it two or three times a week. The bed should not be soaked with water, but should be thoroughly moistened. The best time for watering is late in the afternoon, to avoid baking the soil or scalding the plants.

The canvas should remain on the bed until about ten days prior to transplanting, when it should be removed, in order that the plants may become more hardy and accustomed to field conditions. If the canvas remains on too long it is commonly conceded that excessive leaf growth and too little root growth result. If the plants are growing very rapidly and give indications that they will be ready for transplanting before the desired time, the covering can be removed earlier than indicated; this will to some extent check their growth.

Insect pests sometimes cause considerable injury to the young plants. In the bed they can be controlled by the use of arsenate of lead—8 pounds in 100 gallons of water, applied with a spray pump. This insecticide does not injure the plants in any way and adheres to the foliage very well, being superior to Paris green in this respect.

SELECTION OF SOIL FOR THE CROP.

In the Burley district virgin soil is preferred for the crop. White oak, beech, walnut, maple, and hickory clearings are famous for the production of tobacco having very fine quality. The yield, however, on these newly cleared soils is not equal to that on old land in a good state of cultivation. Tracts of land that will produce good tobacco are limited even in the principal tobacco growing districts. The average farm usually contains only a small area of land that is particularly adapted to tobacco. The soil should be fertile, friable, and abounding in organic matter to produce the best results. Very little virgin soil remains available for cultivation; consequently, tobacco growers are compelled to adopt a substitute. Bluegrass sod produces a fine quality of tobacco and gives a good yield. Clover sod gives a good yield, but the tobacco does not have the bright color that is secured from the bluegrass sod. Timothy sod is also used for tobacco, but it is not as good as those already mentioned.

TIME TO BREAK THE GROUND.

Virgin soil where heavy clearings have been made and where there is no grass to contend with may be broken in the spring, sufficient time being allowed to put it in good tilth before planting.

Bluegrass sod and hillside land are usually broken in the spring. The former may be broken in the fall, and in any case should be broken early enough for rotting of the sod to take place before transplanting time. The sod should be turned under so deeply and thoroughly that in case it is not completely rotted it will not be pulled to the surface by subsequent cultivation. Clover and timothy sod should be broken in spring the—early spring. In that way it serves as a winter cover crop for the land and is sufficiently rotted to be out of the way by planting time.

(Continued next week.)

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 21th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

COMMUNICATIONS.

(Continued from p. 5)

Monticello, Fla., Feb. 22, 1909.

Editor of The Tobacco World,
No. 224 Arch street, Philadelphia.

Dear Sir:—In an editorial, in its issue of January 23, the United States Tobacco Journal, in its attempt to destroy the force of my communication to the Ways and Means Committee of Congress, introduced a report of Mr. Morgan, Consul at Amsterdam, which it contended disproved the statement I had made in that communication as to the cost of raising tobacco in Sumatra.

In answer to that editorial I sent the United States Tobacco Journal a communication which, while commenting upon it unfairly, it failed to publish. I send a copy with the request that, if you can consistently do so, you will give it to the public.

Thanking you for your kind consideration, I am

Very respectfully yours,
J. J. NOLTHENIUS,

Manager Jefferson Co. Sumatra Tobacco Company, Sumatra.

Monticello, Fla., Feb. 22, 1909.

To the Editor of the U. S. Tobacco Journal, 97-99 Water street, New York.

Dear Sir:—It was with some surprise that I noted that you had editorially commented on my recent communication, while you refuse it space in your valuable Journal.

Do you think it quite fair to publicly answer a communication to the paper without giving the public the communication which you are answering?

Do you think it fair to give the public your interpretation of that document, second hand, at is were, when by publishing the communication you could give original evidence?

The unfairness in the instant case is more apparent when it is noted how incorrectly you give the import of that communication; so much so that it almost forces upon me a conviction that the communication was suppressed with a studied purpose.

Among other things, your editorial makes it appear that it was only a surmise of mine that the $8,500,000 mentioned by you in your editorial of January 23 was a loss in income (not an absolute loss, i. e., the excess of cost of production over selling price, as stated by you), while it was Morgan's report (your own evidence) published in your issue of December 12, 1908, that so stated.

When your editorial of January 23 made its appearance I suspected that through inadvertence you misread Mr. Morgan's report and referring to your issue of December 12, where said report was published, I found it even so. And now your repetition of this misrepresentation of Mr. Morgan with that report of such easy access to you and my long communication, calling your attention

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: The Bear. The Cub. Essie. and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.

Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug

They Please All Tastes

Always Uniform and Reliable

to your error, argues something more than inadvertness on your part.

Again you say: "And in support of his interpretation he cites a statement published by the Deli Batavia Maatschappy on April 7, 1907, from which he figures out that that company had declared a dividend from that year's profit of 147 per cent." I have told you where that report can be found and by reference to it you will note that it was not by my figuring, but that the report itself stated the dividend to be 147 per cent. You will further learn by such investigation that the 63 cent price of the 1906 crop as stated by Mr. Morgan (or that of 75 cents as stated by the Deli Batavia Maatschappy report) was abnormal and that 36 cent price of 1907 crop was nearly normal.

You say, to my surprise, that the profit or income from the 1906 crop has nothing to do with the case! How can you determine whether a loss of $8,500,000 in income from 1907 crop over that from the crop of 1906 amounted to an absolute loss (a supposition upon which your fallacy is based) without deducting the $8,500,000 from the 1906 income? And how can you do this except the 1906 income be known? Passing by other misrepresentations of my communication, your uncalled for suggestion of trickery in my communication to the Ways and Means Committee and other derogatory comments, as unworthy of notice, I will simply say that the suppression of my communication in the interest of your version of it will avail nothing, as the Ways and Means Committee of Congress have been furnished with a copy of that communication, together with Mr. Morgan's report as published in your issue of December 12, and also a copy of the Deli Batavia Maatschappy report, all in the interest of truth and in the hope that growers of wrapper leaf tobacco may receive at their hands the justice which your Journal seems so prone to deny them.

Thanking you for your consideration,

Truly yours,

J. J. NOLTHENIUS.
Supervising Expert and Manager Jefferson County Sumatra Tobacco Co.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

During the past few days I have learned that the Department of Agriculture is to maintain for another year the Government experiment station at Bloomfield, Ct., on a basis of co-operation between the Government and certain citizens of that town. I am really glad, for to think that as soon as we were able to stand upon our feet that Uncle Sam was to brush us away, and say that if we could not walk, to get down and creep like other childern, made me feel bad. We could stand only by holding to the coat tails of our Uncle. Now that we can manage to stand a little perhaps we may be able soon to walk alone a little. I understand that the work is to be carried along on the same lines as before, and to bring out the Hazlewood idea. I hope a good many of our farmers will take the cars and visit the station some time during the season, and that before going they will put their prejudices into their pockets, and go like children to their parents, trusting that they will surely learn something to their advantage, and I do firmly believe they will be able to say that it was money well expended. Learn at least how you can hybridize plants of tobacco.

Our correspondent writes:

North Hatfield, Mass.: "There is very little doing here. I have heard of only one sale, and that of sweat goods by L. W. Swift, about 80 cases to different parties; a part goes to Lancaster, Pa."—American Cultivator.

EDGERTON, WIS.

The buying movement shows no signs of lapsing. While the aggregate sales may not quite reach those of some of the previous ones, buyers are still actively engaged in riding the growing districts and readily taking over crops that can be secured at the going figures, and in some instances raising the offerings for the unsold better grades. There is no doubt the remaining fraction of the crop is being taken over very rapidly and a few weeks more seems likely to see it very closely gathered in. The following sales have come to notice:

Silverwood & Hill, 10a at 8½c.
John Bickle, 8a at 9c.
Lars Erickson, 10a at 9c.
E. Hoveland, 10a at 8½c.
M. Torgerson, 9a at 9½c.
K. Olson, 8½a at 9c.
D. P. Devine, 6a at 9c.
Lester Fessenden, 12a at 7½ and 3c.
H. H. Hawkinson, 18a at 7½c.
Wm. Stravoldson, 10a at 7c.
C. J. Lawrence, 7a at 7c.
Joe Beckley, 7a at 7c.
Edwin Erickson, 6a at 7c.
Seth Stockton, 7a at 7c.
J. Onsrud, 6a at 6½c.
John Walters, 4a at 7c.
Jacob Schuler, 5a at 6½c.

A few out of town buyers have visited the local markets during the week, inspecting samples of old leaf, but we do not learn of any large transactions being effected.

The new crop is being delivered at receiving points about as rapidly as the demands of warehouse handling call for and is fast being put into cases or shipped out of the State in bundles.

Shipments: 662 cases.—Reporter.

—There is more tobacco per head consumed in Belgium than in any other country in the world. It is fitting, perhaps, that one of the favorite pastimes of the menfolk should be smoking competitions at which valuable prizes are awarded to the man who can make his pipeful of tobacco last the longest time.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515-517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

The Most Popular Flavors
Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY
No. 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

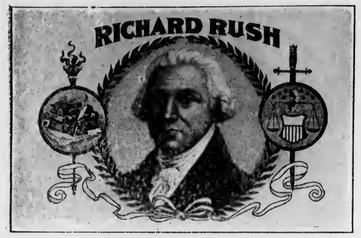
For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Great Eastern Cigar Factory



J. W. MINNICH

& SON

Proprietors

MAKERS OF

High Grade

Fast Selling

CIGARS

High Grade

Fast Selling

CIGARS

For the Jobbing Trade Only

Dallastown, Penna.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 10 | PHILADELPHIA and NEW YORK, MARCH 10, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 10 PHILADELPHIA, MARCH 10, 1909 One Dollar the Year

TO BAR COMBINATIONS.

House Resolution Restricts Purchases of Tobacco by Government.

Washington, D. C., March 3, 1909.

A joint resolution introduced in the House by Representative Lamb of Virginia provides that no part of any money appropriated by Congress shall be used to buy tobacco, cigars or cigarettes from any concern unlawfully engaged in interstate or international commerce. The resolution also stipulates that no tobacco shall be purchased from the defendants enjoined by the United States circuit court in the case of the United States vs. the American Tobacco Company and in other cases now pending in the federal Supreme Court.

NEW JACKSONVILLE FACTORY.

Martinez & Co. to Begin Manufacture of High Grade Clear Havana Cigars.

Jacksonville, Fla., March 5, 1909.

A. Martinez & Co., who will shortly begin the manufacture of high grade clear Havana cigars in Jacksonville, have leased the second-story of the building at 702 West Bay street for that purpose, and expect to begin the distribution of cigars within three or four weeks. The principal brands will be "The Strand," and "La Sorada," which Mr. Martinez has been manufacturing at St. Augustine for some time, but other brands will be added.

Mr. Martinez leaves next week for Havana, where he will purchase a large supply of fine tobacco of the late crop, which is the best grown in Cuba in several years. He states that the factory will begin operations with twenty skilled cigarmakers, but that the number will be increased as patronage demands.

OHIO REVENUES INCREASE.

Significant Gains Shown in the First District in February.

Cincinnati, O., March 5, 1909.

The revenue collections on manufactured tobacco and cigars for the month of February in the First Revenue district, Cincinnati and Middletown, showed an increase in output over the previous month. The collections on all sources of tobacco amounted to $236,999.44, as compared with $173,198.64, or a little less than 4 per cent. collected during the corresponding month last year. The production of small cigars in the district during February amounted to $90,000, a decrease of $30,000 or 25 per cent. as compared with February, 1908. The output of tobacco during the month was 3,144,637 pounds, an increase over the same month last year of 1,038,938 pounds, or 49 per cent.

TARIFF REVISION FOR RELIEF

Says Taft, and Hopes Changes Will be Made by June 1.

President Taft declared in an interview that a revision of the tariff is a primary requisite for the relief of the present business condition and he expressed the hope that the revision would be accomplished by June 1. Speaking of this revision Mr. Taft said to a reporter:

"As this is the primary requisite for the relief of present conditions I want to have it disposed of at once. I am hopeful that there will be important revisions in the existing schedules made by Congress in an extra session, and I look forward to June 1 as the date when most of these changes will become effective."

Mr. Taft also made public to-day a letter which he sent to S. E. Payne, chairman of the tariff conference held at Indianapolis, on February 16, in which Mr. Taft wrote:

"A tariff commission would be harmful or useful as its functions were described in the bill. My own ideas have been that there ought to be a permanent commission of tariff experts to keep themselves advised by all the means possible of the cost of producing the articles named in the schedules in foreign countries and in this country. I think that what we lack is evidence and some such means might very well be used for the purpose of securing it. I should be the last to advocate a commission with any power to fix rates if that were constitutional, as it would not be, or with any function other than that of furnishing the evidence to Congress upon which from time to time it might act."

LOW PRICES IN CONNECTICUT.

Growers Accuse Buyers of Forcing Prices Down.

Suffield, Conn., March 4, 1909.

Prices of Connecticut valley tobacco are at the lowest point in years. Growers complain that buyers have entered into an agreement to depress prices. It is asserted that buyers in some instances have inquired into the financial necessities of growers and have sought to take advantage of their straits.

Prior to election the run of the new crop sold readily at from 15 to 22 cents per pound in the bundle. Fifteen or 16 cents is now the top price, except in rare instances, while the average sales are being made at 11 to 14 cents in the bundle. It is said that considerable quantities of tobacco have been sold in Massachusetts for less than 10 cents. With the cost of production the highest in the history of the industry, and the possibility of still lower prices if the tariff on wrapper tobacco is reduced, the outlook for the 1909 acreage is not encouraging.

RICHARDS FOR OPEN SHOP.

Will Operate with Union and Non-Union Help.

Binghamton, N. Y., March 6, 1909.

The first move that has been made in the situation that has resulted in a deadlock between the Cigarmakers' Unions of this city and F. B. Richards was made to-day when advertisements were issued for men and women to work at the factory, which has been closed since the trouble began several weeks ago.

The F. B. Richards Company, as the firm was formerly known, will be incorporated under the firm name of the F. B. Richards Cigar Company and the present concern taken over by the new concern. Outside capital will be taken

The institution hereafter will be run strictly as an open shop. Union men, however, will be allowed to work in the factory, if they see fit.

HAVANA CO. HAS DEFICIT.

Annual Report Shows Total Deficit for the Year of $542,080.

Jersey City, N. J., March 2, 1909.

At the annual meeting of the Havana Tobacco Company, a subsidiary of the American Cigar Company, in Jersey City, yesterday, the treasurer's statement for the fiscal year ended December 31 was presented, showing a total deficit of $542,080. Following is the income account, with changes:

	1908.	Changes.
Dividends received*	$19,652	
Oper. expenses ..	186,732	
Deficit	$167,080	Inc. $400,829
Int. on 5 per. cent. gold bonds	375,000	
Total deficit ...	$542,080	Inc. $400,829

*No comparison available.

The report says: "The earnings of the company come from dividends on its holdings of stocks of the Henry Clay & Bock Co., Ltd.; Havana Cigar & Tobacco Factories, Ltd.; Havana Commercial Company; H. de Cabanas Carabajai, and J. S. Murias y Compania. Owing to bad weather conditions and consequently expensive tobacco the cost of manufacturing by these companies of cigars and cigarettes was abnormally high, resulting in their failure to pay dividends other than the $19,552 herein above set out."

The retiring directors were re-elected. John A. Sleicher, a stockholder, was nominated as a director by the minority stockholders, who protested that the present management of the company was not giving satisfactory reports of the company's business. He was voted down. A motion also was defeated, made by J. W. Ogden, that he should be recorded on the minutes of the meeting as having requested and not having received a detailed statement of the accounts receivable and bills payable in the treasurer's statement.

NEW FOREIGN TRADE OPENING.

Baltimore Leaf Tobacco House Has Sample Order from Malta.

Baltimore, March 6.

Messrs. G. Lieberman & Dellevie, leaf tobacco dealers in this city, have received a letter from Senglea, Malta, which may open up a new market for tobacco from Baltimore. The local firm declines to give the name of their correspondent, as this might open up competition with other local leaf tobacco dealers, and perhaps shut them out from what might develop into a profitable personal trade in a new field. The letter sent here is from a large cigar manufacturing concern in Malta, and is as follows:

"Our friend Richard Sanders, of your town, speaks so highly of your liberal manner of doing business that we are induced to send you an order for such goods as we require in your line.

"We buy for cash, and shall expect good articles at your lowest prices.

"You will oblige us by sending samples of your goods, with the prices marked, that we may be able to order understandingly."

Mr. Dellevie says his firm has forwarded samples to Malta of the leaf tobacco it handles suitable for making cigars. The samples have been carefully packed and sent through New York to the Mediterranean island. The firm hopes to open up business relations with the concern there. In the event of any considerable orders being received the shipments will be made direct from this port.

If developed, this will be a new business for Baltimore. While not much Maryland tobacco will be required, it will give the leaf dealers a new field in competition with other leaf tobacco shipping points on this side of the Atlantic.

Venezuelan Monopoly Doomed.

Washington, March 2, 1909.

The cigarette monopoly in Venezuela, created several years ago by former President Castro, has been abolished by President Gomez, whose internal policy since his inauguration has been to end the many private monopolies established by his predecessor.

John Brewer, consular agent at Caracas, who has been in charge of the archives of the American Legation since the American Minister was withdrawn last May, has reported to the State Department the abolition of the monopoly and says that it was unofficially reported that prior to the issuance of the decree the government had purchased all the property and rights of the National Cigarette factory, which had controlled this industry.

The decree is far reaching in its effects, permitting, as it will, the opening of many small factories throughout the republic and the manufacture of cigarettes by private individuals.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

UNION LABEL DENIED

But Firm Not Declared Unfair. A Certain Contract the Cause.

Quincy, Ill., March 6, 1909.

As originators of a clever scheme to popularize a new brand of cigars by calling it the "I. M. U. No. 44," Timothy Brothers, cigar manufacturers in this city, and one of the fairest concerns to union-made goods in the city, have been denied the use of the Cigarmakers' Union label, because, through a contract duly signed by officers of the Iron Molders' Union and the firm, the latter is to pay to the Iron Molders' Union a royalty of $1 per thousand on all cigars of that brand that are sold.

P. H. Eberhardt, custodian of the Cigarmakers' Union label in this city, has declined to let the Timothys have the label because he does not think the agreement made between the Molders' Union and the Timothys is legally right, according to the Cigarmakers' constitution. He has referred the matter to the head officers of the International Union and now awaits their decision.

When the Timothy Brothers were seen regarding the matter they verified the report that they had been denied the label and feel that the action taken against them by the label custodian will hardly be approved by the higher officers. They fail to see where they have disobeyed any of the union laws, and can only see an effort made by competitors in the cigar manufacturing trade to cause them unnecessary annoyance. They claim that when a matter comes up that apparently justifies the withdrawal of the union label from the factory that the cause of such action shall first be presented to a local trial board of the Cigarmakers' Union and afterward referred to the president of the International Cigarmakers' Union for his decision, which decision is final. In this case the matter never was taken before a trial board, but the label was withdrawn without even a temporary hearing.

In any event it is a matter that must be disposed of between the two unions concerned. An early understanding of the case is expected.

OPPOSE AMERICAN'S AWARD.

Independent Manufacturers Fight Award to the American Tobacco Co.

Independent tobacco manufacturers are preparing to make a vigorous protest against the American Tobacco Company being allowed to supply the navy with chewing tobacco.

The Navy Department has just awarded the contract to supply the navy with 200,000 pounds of navy plug at thirty-six cents a pound. Independent manufacturers are greatly worked up over the award and are trying to induce their members of Congress to take a hand to help them.

Winston-Salem Factories Make Heavy Shipments.

Winston, N. C., March 4, 1909.

The shipment of manufactured tobacco from this city during the month of February amounted to 3,778,167 pounds. The sale of revenue stamps amounted to $226,690.08.

There was a decrease of $3,091.80 from February of last year, the receipts in that month being $289,761.82, or a difference of 51,530 pounds. The total amount of manufactured tobacco sold during February, 1908, aggregated 3,829,697.

Death of Louis B. Haas.

Hartford, Conn., March 2, 1909.

Louis B. Haas, one of the best known tobacco dealers and veteran business men in this city, died suddenly at his home Saturday afternoon last. On Friday morning he was about his office attending to the details of his vast business; about 11 o'clock he was taken ill with an attack of indigestion, and a physician was summoned. His case was severe and he was removed to his home. On Saturday all indications pointed to his recovery, and until five o'clock it was thought he would be able to overcome the attack, but soon after his heart action became slower and he rapidly weakened until the end had come.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

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AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

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Northern Wisconsin Leaf Tobacco Co.

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Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

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L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

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Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Dull Leaf Tobacco Market Reported in Havana

Pending a Revival in Business, Some Buyers are Devoting the Time to Pleasure While Others are Making Personal Inspection of the Growing Crop. American Exporters and a Few Spanish Houses Virtually Control the Desirable Goods.

Special Correspondence of The Tobacco World.)

Havana, March 1, 1909.

The market was dull last week, as the reported transactions will show, and the cause was not for lack of buyers in town. Some of the latter have come down for pleasure, others have gone to the country to inspect personally what the prospects of the coming crop are likely to be, and the balance of our visitors are examining carefully the remainder of our stocks, in order to make the best selection of goods which might answer their purposes and to purchase them upon the most favorable terms. Several trades are still pending a registration, and therefore cannot be reported until the coming week. While there is a good demand for 1st and 2d capaduras, as well as for heavy bodied Vuelta Abajo of the 1908 crop, the former can only be found in the hands of the American exporters and a few Spanish houses, and at prices which are above the views of the buyers. Inferior styles of Remedios are still to be had to some extent at more moderate figures. What is left of heavy Vueltas or Semi Vueltas is mostly still raw, the best cured lots having been sold, and for this reason there is some disposition shown to examine what is left over from the 1907 crop. This latter growth has undoubtedly improved in taste and looks, thus proving acceptable as a mixer, either with lighter qualities of the 1908 crop, or for seed and Havana cigar manufacturers in the North. As far as prices are concerned they ought to prove advantageous to the buyer. It is reported that one local factory purchased over 300 bales of Vuelta Abajo of the 1907 growth last week. Partido Resagos are in fair supply yet, and the holders are rather anxious to close them out at moderate figures.

Rains have fallen in most tobacco districts, therefore the "tardio planting," as well as the capaduras, stands a fair chance now of coming to maturity before the Spring rains commence. If nothing unforeseen should occur the 1909 crop may be as large as last year's in quantity, but as far as quality is concerned it is too early to say anything that will approximate the actual facts at harvest. However, it is admitted that there will be more Partido wrappers this year.

Sales

comprise 2000 bales, of which 1150 consisted of Vuelta Abajo, 300 of Partido and 550 of Remedios.

For the United States 1400 bales were purchased, for Europe 225, and for local consumption 375 bales.

Exports of Leaf Tobacco from the Port of Havana were:

To United States	5647 bales
To Europe	266 bales
To South America	101 bales
Total	6014 bales

Buyers Come and Go.

Arrivals—Max Mendelsohn, of Max Mendelsohn & Co., and Louis Goldberg, New York; John Boltz, of Boltz Clymer & Co., and M. J. Dalton, of M. J. Dalton Co., Philadelphia; Jules Adler, of Jules Adler & Co., Cincinnati; F. Bolano, of F. Bolano & Co., and Abe Landfield, of Randall-Landfield & Co., Chicago; Thomas Engelhardt, of Thos. Engelhardt & Co.; Celestino Lopez, of Arguelles, Lopez & Bro.; Ramon Fernandez, of Ramon Fernandez & Co., and Leopold Powell, of Leopold Powell & Co., Tampa; Lee Roy Meyers, of Cortez Cigar Co., Key West.

Returned—Bruno Diaz, Jr., of B. Diaz & Co., Havana.

Departures—L. W. Scott and I. Kaffenburgh, for Boston via Florida; David Erlich, via New York for Bos-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

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SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

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HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

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"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

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Almacen de Tabaco en Rama

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Leaf Tobacco Merchant

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INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

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Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

ton; Max Mendelsohn, A. Guedalia, Leonard Greenhall, M. Rosenblum for New York; Wm. H. R. Crump, for Chicago; M. J. Dalton, for Philadelphia; H. K. Cold, for Key West.

Havana Cigar Manufacturers.

are continuing their tasks cheerfully, hoping that the extra session of Congress which is to be called for March 15th will result in more favorable terms, as far as the new reciprocity treaty is concerned. The United States stood in the front rank as importers of Havana cigars in the year 1907, to be relegated to the second place again in 1908. There is ample room among the immense population to smoke increased quantities of imported cigars, in addition to the clear Havana cigars made in the North and the ordinary seed and Havana domestic cigars, as soon as the times are normal again and business is brisk all over the States.

H. Upmann & Co. shipped 400,000 cigars last week. Their H. Upmann & Co. factory is doing better from day to day.

Sol is doing a fair business with all parts of the world, and owing to its location, close to the leading hotels, is having a large share of patronage from the tourists here.

Buying, Selling and Other Notes of Interest.

Max Mendelsohn purchased close on to 400 bales of leaf tobacco.

Sobrinos de A. Gonzalez sold 425 bales of different kinds of tobacco during the past week.

Wm. H. R. Crump was a buyer of 500 bales of different kinds of tobacco for his large Chicago clientele.

The cartmen's strike did not last over two days, as a compromise was effected by dividing the increase asked for, and the rates are now 8c per bale of tobacco and 12c per barrel from the railroad to the warehouse, or from the latter to the dock.

A. M. Calzada & Co. made sales of 200 bales of leaf tobacco during the past week.

A. Guedalia, although mainly on a recreation trip, examined one vega of Vuelta Abajo which had been reserved for him, and closed the deal to his satisfaction.

The Cuban Exhibition of Agricultural Products, Industries and Women's Handiwork was opened at the Palatino Park on the evening of the 26th of February, and is bound to attract the attention of foreigners and tourists. A great many of our cigar manufacturers have also exhibits of the different sizes and shapes of their factories. The P. A. Estanillo factory exhibits also a work of art made by one of the partners of F. Rodriguez & Co., Don Francisco Herrero, representing the Cuban five-pointed star and the shield, made of cigars and tobacco twisted into balls and other shapes. It is very unique and makes a pleasing effect.

Don Gustavo Bock has been invested again with unlimited powers, as chief manager and director of the Henry Clay & Bock & Co., Ltd.

Receipts of Tobacco from the Country.

For week ending February 27, 1907		Since Jan. 1, 1909
411 bales	Vuelta Abajo	4258 bales
508 bales	Semi Vuelta	2046 bales
152 bales	Partido	1554 bales
89 bales	Matanzas	256 bales
422 bales	Remedios	9223 bales
504 bales	Santiago de Cuba	1486 bales
2086 bales	Total	18.823 bales

LANCASTER MARKET IS DULL.

But the February Output of Cigars Shows a Substantial Gain.

Lancaster, Pa., March 8, 1909.

The leaf tobacco market is still dull, and transactions consisted entirely of small sales to the local trade. But there is real cheering news in the fact that the cigar production for the month of February shows a substantial gain over that of the month of January, as well as over the corresponding month of a year ago. It is all the more surprising because the month was the shortest in the year, having had just twenty-one business days.

Although leaf tobacco packers have not really been concerning themselves very greatly about sales, since the present activities began in receiving and packing the new goods, the fact that the output of cigars is showing an increase, is encouraging alike to the leaf man and cigar manufacturers.

The very fact that cigar manufacturers had so little business was an incentive for them to refrain from buying leaf rather than to add to the stocks of raw material, and now that those conditions have made a favorable turn, it is also expected that more life will follow in the leaf market.

The reports of the Collector of Internal Revenue of the Ninth district show sales of stamps amounting to $157,299 during the month of February, as against $144,537 in January, which represents a cigar production as follows:

February	52,433,330
January	50,437,020
Increase	1,996,310

The output during February, 1908, was 48,179,120, making the increase for February, 1909, show an increase of 4,264,210.

Lancaster City manufacturers did not apparently participate so fully in that showing, as most local factories had a dull trade during a large portion of the month, but in the other sections of the District it would seem the conditions were a little better.

There is yet some buying of 1908 crops, and in at least a few instances pretty stiff prices have been paid for the goods. Lately buyers have been out for A. R. Cressman's Sons, of Philadelphia, and purchased several larger crops at ruling figures.

It is estimated that more than three-fourths of the 1908 crops have been received at warehouses, and a large percentage of it has already been packed.

Chas. J. Lederman, local Leaf Packer, is still on the road, and is reported to have placed considerable quantities of goods during his present trips.

J. H. Hoober has been visiting the Philadelphia trade lately.

J. G. Shirk, the well-known wholesale tobacco and cigar dealer and manufacturer, is using new price lists of his products, and premium lists of valuable prizes which are offered with his goods.

CABLE ADDRESS "CALDA" TELEPHONE 6087

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

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Commission Merchant

Leaf Tobacco and Cigars

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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Importer of

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168 Water Street

New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

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A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, March 9.

New York Leaf Market.

The leaf tobacco market has been rather quiet during the past week. The transactions of the week previous, which were of more than ordinary volume, seem to have brought about a lull as an aftermath. The visibly reduced stocks are causing some apprehension, and men declare that if the cigar trade revives to anywhere near a normal output there will not be a sufficient supply of leaf available to keep them going until the new goods can be used, and therefore they are quite confident that prices will be very materially affected. There is already an acknowledged scarcity in certain types of leaf, and in all lines of domestic filler and in binder goods there is also noted an advance in price.

The Sumatra market has held up well, considering that the Inscriptions are now at hand. Large delegations have already sailed for Europe and will be at the first Inscription.

Havana has been selling in moderate quantities only. The modest quantities available of certain types have maintained rather stiff prices.

* * *

The Cigar Manufacturers.

The output among cigar manufacturers continues to fall somewhat behind, and during the month of February there was noted a reduction of over six million, as compared with February of 1908. This would make a total decrease of the present year, in comparison with the previous year amount to about twelve million. This refers, of course, to full fledged cigars paying a tax of $3 per thousand. In other respects, however, there has been an improvement; collections have become easier and wholesale houses throughout the country are showing a disposition to place more liberal orders, at least, for future deliveries. The weather conditions lately have been anything but favorable to the trade at large. Country roads have almost been impassable, which necessarily kept much of the country trade away from stores and curtailed the retailer's business.

* * *

Amsterdam Pilgrimage.

A notable contingent of the tobacco trade have sailed for Amsterdam, where they expect to attend the first Inscription. Among them are Benno Neuburger, of E. Rosenwald & Bro.; Fred and Paul Hirschborn, of the United Cigar Manufacturers' Co.; Patrick Gorman, with the American Cigar Co.; Fred Hummel, with the Union American Cigar Co.; John N. Kolb, of the Theobald & Oppenheimer Co.; J. H. Duys, of H. Duys & Co.; S. Goldberg, of Conradi & Goldberg, San Francisco; Kauffman S. Falk, of G. Falk & Bro., and Max Adler, of Leonard Friedman & Co. All of these will be able to attend the first Inscription. M. F. Schneider, the well-known Burling Slip importer, and H. Hirschl, representing various Holland houses, will sail this week and which will enable them to attend the second Inscription, which takes place on March 19.

* * *

The Waldorf Astoria Deal.

Negotiations are in progress looking to the acquisition by the United Cigar Stores Company of the chain of stores operated by the Waldorf-Astoria Segar Company. The statement is made on the authority of C. A. Whelen, first vice-president of the United Cigar Stores Company. As to whether the deal is likely to be consummated or not Mr. Whelen declined to say. However, the report current in tobacco trade circles that the deal included the absorption of the wholesale business of the Waldorf-Astoria Company was denied. It is stated that the stores operated by the latter concern are located in various leading cities and that the deal involves approximately $300,000. It is understood that the present authorized capital stock of the Waldorf-Astoria Segar Company, which is $1,000,000, will probably be increased.

Speaking for the Waldorf-Astoria Company, one familiar with the facts in the case yesterday said: "The Waldorf-Astoria Segar Company has concluded to close out its cigar store interests. This is is due to the fact that the management has decided to devote more attention to the manufacturing end of the domestic cigar business and also to the importing of all the finer grades of cigars from Cuba, which has long been the company's specialty. The deal has to do only with the retail stores of the Waldorf-Astoria Company, which are located in various prominent parts of New York, Detroit, Michigan and on the coast. The company operates eighteen stores all told."

* * *

The United Enters Newburgh.

United Cigar Stores Co. has effected a lease of the store at 37 Water street, Newburgh, now occupied by M. Ellick, dealer in household goods, and will open one of its stores there early in April, probably on the first of that month.

The stores of the company are spreading out all over the United States. None but experienced men are placed in charge.

There is one of these stores in Poughkeepsie and it is said to have cut deeply in the trade of several old dealers.

* * *

Swindling Salesman Arrested.

Ernest Werkhoven, who said he was a salesman, of Rochester, N. Y., has been made prisoner at police headquarters, charged with grand larceny. The complainant, John J. Kaplan, living at the Grand Union Hotel, claims the man swindled him out of $4000. Werkhoven says he was an officer in the German army, and that his relatives in Germany are wealthy.

The police say Werkhoven and Kaplan formed a company, each putting up $4000. It was deposited in a New York bank and Werkhoven sailed for Holland. In December, two bales of tobacco arrived here for Kaplan, who says it was worthless. Meanwhile, it is alleged, Werkhoven drew his and Kaplan's money from the bank.

* * *

Smoking in the Subway Barred.

Notices of the new Board of Health rule against smoking or carrying a lighted pipe, cigar or cigarette into the subway were posted in the stations yesterday. Last night the first arrest was made. Louis Funcke, of Elberon, N. J., entered the Seventy-second street station with a lighted cigar.

Special Policeman Flynn acquainted him with the new rule. Funcke refused to throw away the cigar, and submitted to arrest, saying he would have the matter settled in Court. He was charged with disorderly conduct, and locked up in the West Sixty-eighth street station.

He was discharged with a reprimand in the Night Court.

TRADE NOTES.

The American Tobacco Company declared the regular quarterly dividend of 1½ per cent. on its preferred stock, payable April 1, to stockholders on record March 19.

—

G. W. Faber, a well-known Havana cigar importer, has incorporated with a capital of $520,000. The incorporators are: C. G. Kidder, C. H. Ayres and A. E. Faber, Jr., all of New York.

—

The Uptegrove Cigar Box Lumber Co., of Brooklyn, N. Y., has been incorporated with a capital of $35,000. The Directors are W. E. Uptegrove, New Canaan, Conn.; Gustave Stickley, Syracuse, N. Y.; R. J. Irwin and John Widdicomb, of Grand Rapids, Mich., and W. P. Sturgess, of New York City.

—

B. J. Strauss, well-known to the trade handling clear Havana cigars, and for many years traveling representative with Bustillo Bros. & Diaz, will engage in business on his own account after April 1.

—

Ernest Ellinger, of the Havana importing firm of Ernest Ellinger & Co., returned last week from a visit to Cuba.

—

Julius Marqusee has purchased the office building at 141 Water street, recently taken possession of by him, and some extensive improvements are to be made.

—

I. L. Kemper, of M. Kemper & Sons, Baltimore, was a recent visitor in this market.

—

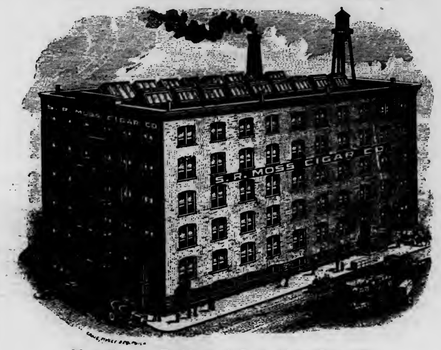
J. Abramovice, office manager with Wm. Steiner, Sons & Co., label lithographers at 257 West Seventeenth street, returned last week from a flying trip through New York State, where he concluded some important transactions with the old patrons of his firm.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World



New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, MARCH 10, 1909

THE LOCAL TOBACCO NEWS

Mr. JULIUS VETTERLEIN.

Business in the local leaf tobacco market for the past week did not show much activity; in fact, it was a particularly dull period with a majority of the houses here. Transactions were few and in very moderate quantities, except a few mail orders which came from traveling representatives now on the road. Visitors this week have been exceptionally few, and no buyers at all were among them.

Sumatra has had some little demand, but mostly in quantities indicating that it was desired for immediate use.

The Havana market remains unchanged. There is still strong inquiry for goods of a certain class, but the supply is not very great, and the prices have been firmly maintained.

The February output was rather encouraging to the cigar manufacturers, considering that it was a very short month, and only about three weeks of actual business time during the month. March is so far promising better things for the manufacturers, who are now casting their prospective eyes about and completing plans for more aggressive endeavors. With conditions generally becoming steadily more settled, the cigar manufacturer feels that he can now well afford to begin more active work, and consequently representatives will be instructed not to let opportunities pass by unnoticed.

The principle event of the week was the annual meeting of the Philadelphia Leaf Tobacco Board of Trade, which was held yesterday at the Harris Club, on New street, right in the heart of the leaf tobacco district. The meeting was more than ordinarily well attended. The two reasons which can be given for this probably were that it was the regular annual meeting, and secondly that it was pretty well known that there would be changes in officers. Morris Rosenberg, until yesterday president of the local Board, some months ago formed new connections in New York city, and now spends the major portion of his time in that city, and would not permit his name to come up for re-election. George W. Bremer, Jr., vice-president, and who has been the chief executive since Mr. Rosenberg transferred his interests largely to New York city, also refused to accept the presidency, notwithstanding the urgent plea of the members present for his acceptance.

Finding that their endeavors were not availing, the meeting quickly decided upon Mr. Julius Vetterlein, one of the best known and most popular members of the Philadelphia trade, and who was elected by a unanimous vote and amid a hearty cheer from every one present.

Sidney Labe, of the leaf firm of B. Labe & Sons, was elected vice-president.

J. S. Batroff was re-elected secretary, and W. H. Dohan was re-elected treasurer.

The old Board of Directors, consisting of Harry W. Bremer, George Burghard, Harry Hirschberg, L. G. Haeussermann and Samuel Weinberg, were re-elected.

The report of the treasurer showed that the Board was in a stronger financial position than it had ever been at the end of any year since it was first organized.

Secretary Batroff also asked to be relieved of his duty, but he was promptly informed that it was the unanimous desire of the meeting that he continue, and he finally acquiesced.

George W. Bremer, Jr., who occupied the president's chair, appointed John R. Young and E. A. Calves a committee to escort Mr. Vetterlein to the chair to occupy the position to which he had just been elected. The committee did as it had been requested, and when Mr. Vetterlein took the chair he also took occasion to make a few remarks of well-chosen words, and was heartily applauded.

It was decided that the president should name the delegates to attend the National Convention, which is this year to be held in Baltimore. This announcement will be made at the new president's early convenience. The Board has a membership of twenty-four, which will entitle it to four delegates to the convention.

A vote of thanks was extended to all of the outgoing officers, and the meeting was then declared adjourned.

J. Kosminsky, Eastern manager with Kraus, McFarlin Co., growers and packers of Florida tobacco, and whose headquarters are in Chicago, was in this city recently.

The product of the A. H. Motley Co., of Reidsville, N. C., and who are making a particular drive on the "Motley's Special" brand of granulated smoking tobacco, is meeting with a satisfactory business in this city and vicinity. Mr. Harry Cline, the factory representative, who makes his headquarters at 230 Arch street, has been recently canvassing the local trade, and finds an improvement generally.

Charles C. Gross & Co., on Frankford avenue, have been made a distributing agent for the "Quatility" brand of nickel cigars, from the factory of the Theobald & Oppenheimer Co., of this city. Since the incorporation of the business of Chas. C. Gross & Co., Mr. John Gilbert has been admitted to an interest in the business, and several additional salesmen are being engaged. The house proposes to enter into a lively campaign for an increased business this year.

Felix Eckerson, of F. Eckerson & Co., is on a visit to Havana, and reports having made selections of some very desirable tobacco for their trade.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

IMPERIAL CLUB. 17,358
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered February 3, 1909, at 9 a m, by American Lithographic Co., New York. A re-registration.

KOPTIC. 17,359
For cigars, cigarettes and chewing and smoking tobacco. Registered March 3, 1909, at 9 a m, by J. A. Hadzor, Portland, Me.

ANTONIO PEREZ. 17,360
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 3, 1909, at 9 a m, by Heineman Bros., Baltimore, Md.

TENNIS CABINET. 17,361
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 3, 1909, at 9 a m, by American Lithographic Co., N. Y.

ROTHENBERG & SCHLOSS' BROADWAY. 17,362
For cigars, cigarettes and chewing and smoking tobacco. Registered March 3, 1909, at 9 a m, by The Main Issue Cigar Co., Detroit, Mich.

ROYAL SPLENDOR. 17,363
For cigars. Registered March 3, 1909, at 9 a m, by J. Stern, Janesville, Wis.

VIA WIRELESS. 17,364
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by E. G. Perez & Co., New York.

LOUIE OTTE. 17,365
For cigars. Registered March 3, 1909, at 9 a m, by F. K. Schmidt, Frederick, Md.

J. H. T. 17,366
For cigars. Registered March 3, 1909, at 9 a m, by F. K. Schmidt, Frederick, Md.

HAVANA PUFFWELLS. 17,367
For cigars, cigarettes, cheroots and stogies. Registered March 3, 1909, at 9 a m, by Frey & Shindler, Red Lion, Pa.

JOE BOY. 17,368
For cigars. Registered March 3, 1909, at 9 a m, by Max A. Rohland, Dallastown, Pa.

ELEMATA. 17,369
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

FLOR DE ISOTTA. 17,370
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

ADELGRUNDE. 17,371
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

FLOR DE SAGUA. 17,372
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

PLANTA CARENAS. 17,373
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

FLOR DE LINY. 17,374
For cigars, cigarettes and cheroots. Registered March 3, 1909, at 9 a m, by Moller, Kokeritz & Co., New York.

KROL JAN III. 17,375
For snuff. Registered March 3, 1909, at 9 a m, by M. Juszkowski, Detroit, Mich.

EL ALLARDO. 17,376
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by Homer L. Allard, Sturgis, Mich.

POSSUM BRAND. 17,377
For cigars, cigarettes, cheroots and stogies. Registered March 4, 1909, at 9 a m, by Warren Beck & Bro., York, Pa.

ALWAYS FRESH. 17,378
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco and snuff. Registered March 4, 1909, at 9 a m, by L. Newburger & Bro., Cincinnati, O.

CELESTES DE ALEXANDRE. 17,379
For cigars. Registered March 4, 1909, at 9 a m, by E. & W. Cigar Co., Brooklyn, N. Y.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

LITTLE SARA. 17,380
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by The Shields-Wertheim Co., Cleveland, O.

LITTLE SARAH. 17,381
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by The Shields-Wertheim Co., Cleveland, O.

HENRY HUNT. 17,382
For cigars, cigarettes and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by Schmidt & Co., New York.

PORTO PALO. 17,383
For cigars, cigarettes and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by Schmidt & Co., New York.

QUEEN ETHEL. 17,384
For cigars, cigarettes and chewing and smoking tobacco. Registered March 4, 1909, at 9 a m, by Chicago Box Co., Chicago, Ill.

RUBAIYAT. 17,385
For cigars, cigarettes and chewing and smoking tobacco. Registered March 5, 1909, at 9 a m, by L. Eppstein & Son, Ft. Worth, Texas.

GIMLET CLUB. 17,386
For cigars, cigarettes and chewing and smoking tobacco. Registered March 5, 1909, at 9 a m, by Venus Cigar Co., Boston, Mass.

1-20-7. 17,387
For cigars, cigarettes and chewing and smoking tobacco. Registered March 5, 1909, at 9 a m, by Mark Wolfson, Boston, Mass.

ILIKIT. 17,388
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 5, 1909, at 9 a m, by Seeman Bros., New York.

OWL'S ROOST. 17,389
For cigars. Registered March 5, 1909, at 9 a m, by H. F. Kohler, Nashville, Pa.

SARACEN. 17,390
For cigars. Registered March 5, 1909, at 9 a m, by H. C. Nolan & Co., Lansdale, Pa. A re-registration.

RAVINIA SPRINGS, BENTON HARBOR, MICH. 17,391
For cigars and cigarettes. Registered March 5, 1909, at 9 a m, by J. Feldner, Chicago, Ill.

YAKIMA. 17,392
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by American Lithographic Co., New York.

GOVERNA. 17,393
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by American Lithographic Co., New York.

MERDANA. 17,394
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by American Lithographic Co., New York.

MANTORA. 17,395
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by American Lithographic Co., New York.

EDWARD LLOYD. 17,396
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by American Lithographic Co., New York.

CLUB ROSE. 17,397
For cigars, cigarettes, cheroots, stogies, and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by Krull Cigar Co., Akron, Pa.

MARATHON CLUB. 17,398
For cigars, cigarettes and chewing and smoking tobacco. Registered March 6, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, New York.

NURSERY RHYMES. 17,399
For cigars. Registered March 6, 1909, at 9 a m, by El Draco Cigar Mfg. Co., Philadelphia.

INCICO. 17,400
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 8 a m, by Independent Cigar Co., Philadelphia.

OLD MISS. 17,401
For cigars and chewing and smoking tobacco. Registered March 9, 1909, at 9 a m, by Gumpert Bros., Philadelphia.

OLD MIS'SIP. 17,402
For cigars and chewing and smoking tobacco. Registered March 9, 1909, at 9 a m, by Gumpert Bros., Philadelphia.

THE NEW WHITE WAY. 17,403
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 9, 1909, at 9 a m, by S. R. Moss Cigar Co., Lancaster, Pa.

SENATOR ROBERT L. TAYLOR. 17,404
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Wm. A. Amend, Memphis, Tenn.

CAPITOL GRAFTERS. 17,405
For cigars. Registered March 9, 1909, at 9 a m, by W. H. Grimm, Windsor, Pa.

THE BELLE OF BRITTANY. 17,406
For cigars, cigarettes and chewing and smoking tobacco. Registered March 9, 1909, at 9 a m, by Chas. Stutz Co., New York.

P. P. S. 17,407
For cigars, cigarettes and chewing and smoking tobacco. Registered March 9, 1909, at 9 a m, by L. Preman & Co., Chelsea, Mass.

M. F. 17,408
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Mort. M. Frank, New York.

M. F. C. PERFECTO. 17,409
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Mort M. Frank, New York.

BOSTON & MAIN R. R. 17,410
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Mort M. Frank, New York.

GENERAL SCHUBERT. 17,411
For cigars. Registered March 9, 1909, at 9 a m, by Schubert Cigar Co., Boston, Mass.

GOLDEN RIGHT. 17,412
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Montero-Portuondo Co., Philadelphia.

SQUARE DEAL STOGIES. 17,413
For stogies. Registered March 9, 1909, at 9 a m, by Chas. A. Floto & Son, Berlin, Pa.

HILAND. 17,414
For cigars, cheroots and stogies. Registered March 9, 1909, at 9 a m, by B. L. Speck & Co., Pittsburgh, Pa.

HIGHLAND. 17,415
For cigars, cheroots and stogies. Registered March 9, 1909, at 9 a m, by B. L. Speck & Co., Pittsburgh, Pa. A re-registration.

TAFT'S CABINET. 17,416
For cigars, cigarettes and cheroots. Registered March 9, 1909, at 9 a m, by Davis Cigar Co., Detroit, Mich.

Corrections.

THE EL MONE CIGAR. 17,318
For cigars. Registered February 27, 1909, by S. Eisenstein, Baltimore, Md., should have been E. Eisenstein.

HERVARD DE SOTO. 17,234
For cigars, cigarettes and cheroots. Registered February 17, 1909, by Wm. A. Amend, Memphis, Tenn., should have been Ferdinando De Soto.

Transferred.

MAYOR OF NORFOLK. 18,110
For cigars. Registered February 2, 1909, by The Royal Havana Cigar Mfg. Co., Baltimore, Md., was transferred March 1, 1909, to Philip Roskam, Norfolk, Va.

Cancelled.

KING OLAF. 17,258
Registered February 19, 1909, for cigars, cigarettes and cheroots, by Wm. Steiner, Sons & Co., New York. Has been cancelled.

EL TOMENTO. 17,373
Registered March 3, 1909, by Moller, Kokeritz & Co., New York, for cigars, cigarettes and cheroots. Has been cancelled.

KING SAUL. 17,080
Registered January 28, 1909, for cigars, by The E. & W. Cigar Co., Brooklyn, N. Y. Has been cancelled.

The Career of an Old and Widely Known Tobacco Man.

On another page in this issue is the announcement of the sudden death of Mr. Louis B. Haas, of Hartford, Conn. A brief sketch of his life is given here:

Louis Benjamin Haas was born in Arnheim, Holland, November 3, 1830. He came to New York when 19 years old, and remaining in that city some four years, he learned the trade of cigar making. In 1853 he came to Hartford and entered the employ of Lee & Deane, cigar manufacturers. Later he formed a partnership with John Essman, under the firm name of Essman & Haas. Later Mr. Essman went West and Mr. Haas took into partnership his brother, Philip B. Haas, the firm name then becoming Haas Brothers. Later Mr. Haas went into the wholesale tobacco business with Oswin Welles. Upon the death of Mr. Welles, the son, Cassius Welles, succeeded the father, and the firm name was changed to C. Welles & Co. On the death of Mr. Welles, Jr., Mr. Haas acquired the chief interest of the business, and from that time it has been conducted under the firm name of L. B. Haas & Co. Two nephews, Benjamin L. and William P. Haas were taken into the business some time ago, and they still retain their connection with it.

Joseph Goldberg, a cigar manufacturer at Shreveport, La., is contemplating a removal of his factory to Alexandria, La.

YORK'S CIGAR OUTPUT RISES.

Revenue Figures of February Indicate Increased Production.

York, Pa., March 8, 1909.

It is reported by Deputy Collector of Internal Revenue, in charge of the York Office, that the sale of cigar stamps during the month of February exceeded those of January by about $1000. The total receipts for the month were $71,000, representing an output of 23,667,000.

The receipts for the month of February, 1908, were $64,000, representing an output of 21,334,000, thus showing an increase of 2,333,000, as compared with the corresponding month of 1908. During the month of January the receipts were $70,000, representing an output of 23,334 000. The production of February, therefore, exceeds that of January by 333,000.

Some fair-sized orders have been received by cigar manufacturers in various sections recently. Several factories at Holtz, including those of J. F. Sechrist, J. W. Stein and David Zeigler, have been fortunate in booking good business of late.

The C. S. Gable factory at Strinestown, which had been closed down for some time, resumed operations to-day.

W. A. Lahr, of Red Lion, has been increasing his force of cigarmakers by a dozen or more.

Wolf Bros. & Zeigler, of Red Lion, have also added six additional cigarmakers to their list.

Some heavy receipts of leaf tobacco have taken place lately at Red Lion, Stewartstown and Wrightsville.

John F. Richard has been shipping heavily from Wrightsville; Roseman Bros. from Red Lion, and Michael Engel from Stewartstown.

The firm of Warren Beck & Bro., well-known cigar manufacturers of this city, is evidently going to comet the Possum market, judging from the number of brands they have been adopting in connection with the word Possum. This firm struck the idea of getting out a brand of cigars called "Billy Possum" about the time of President Taft's visit to Georgia recently. They were the first to adopt it, but soon found a number of imitators, and immediately took the

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Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

T. J. DUNN & CO.
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BACHELOR CIGAR
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For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

stand that their rights were the first on record, and they propose to maintain that stand too. For the purpose of protecting their original brand as far as possible they have also adopted various combinations, all of which they will continue to use, but which they may not push as vigorously as the "Billy Possum" brand.

IMPROVEMENT ON IN BOSTON.

Chronicles of Ben Ali Regarding Tobacco Men at The Hub.

[Boston Bureau "The Tobacco World," 212 Hanover Street]

Boston, March 8, 1909.

Business conditions have improved a great deal since last week, and trade is coming along nicely. Many of the members of the cigar and tobacco trade were among those who attended the inauguration of President Taft at Washington last week.

A. Pick, who has had charge of the pipe department of T. Rosenbaum & Co., for several years past, has resigned, and expects to soon engage in business on his own account.

The Imported Tobacco Mfg. Co., of New York have a representative in Boston now doing missionary work on their "Regatta" and "Prize Cup" cigarettes.

The Marathon Cigarette Co., of Boston, has just come out with a new package of ladies' cigarettes, which are gotten up in a very attractive form.

Ben Grossman has sold his cigar and tobacco store on Columbia avenue to M. Gullis, who was formerly with Tom Brown, the South Boston wholesaler, as salesman. Mr. Crossman has purchased the cigar and tobacco route of Wolf & Lunden, who have a business within a radius of fifteen miles from Boston.

Louis Shapiro, with the Nestor Gianaclis Co., returned from Connecticut on Friday last and immediately left for Portland, Me., in the interest of the popular Nestor cigarettes.

The Janes-Riker Co. have leased a store on Tremont street, near Temple Place, and when alterations are completed will open another branch cut-price drug store.

George Finn has resigned as manager of the cigar department of F. Metcalf Co., 39 Tremont street.

Joe Rogers and R. D. Carnes, with the Ware-Kramer Tobacco Co., will both start in a few days to work the principal cities and towns in New England. Since the arrival here this week of the two U. S. battleships, New Jersey and Missouri, there is quite a demand for "White Rolls" cigarettes, which seem to be a favorite with the jackies.

The new No. 20 size of the Melachrino cigarettes is duplicating nicely. A. L. Myers, the Eastern representative, is doing some clever work in connection with these goods, and has already installed some very attractive window displays about town.

J. C. Mendelsohn, representing the Falk Tobacco Co., called on the trade here this week with a full line of samples of high-grade tobaccos, and is reported to have done a satisfactory business.

George Yavner, formerly manager of the Annex Cigar Store, on Milk street, has just purchased the cigar stand in the Penn Mutual Building. Mr. Yavner is well-known in that neighborhood and will doubtless increase the business of the stand considerably.

S. London, cigar manufacturer on Hanover street, has closed out his business. It is stated that he contemplated engaging in the millinery line.

Leveson Bros., makers of the popular "Boston Smoker" cigars, report a brisk increase in business for the past month. Their brand is well placed among the retailers.

The American Smoker Cigar Co. will shortly place on the market a new two-for-a-quarter cigar, which will be called Lord Barrington.

The United Cigar Stores Co. will soon open a branch store in Fitchburg and in Lowell, Mass.

"Corker," the new brand of plug tobacco made by the American Tobacco Co., is now being placed in this market.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

ADVERTISING NOVELTY CO., 525 West 63rd Street, Chicago, Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27t

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

E. S. SECHRIST — Dallastown, Pa.

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HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

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WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES First Quality, Long Filler, Hand Made

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MANUFACTURERS OF

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OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, — MILLERSVILLE, PA.

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Prompt Shipments Guaranteed

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H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

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NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman
La Plumadora
Dun Bonanza
Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

—ALSO—

IMPORTED CIGAR BANDS

CULTIVATION OF TOBACCO IN KENTUCKY AND TENNESSEE.

[From Bulletin No. 343, U. S. Department of Agriculture.]

TIME TO BREAK THE GROUND.

(Continued from last week)

Where the tobacco follows corn the ground is usually broken in the spring, early enough to keep down a growth of vegetation. Where tobacco follows tobacco a cover crop of rye, winter or turf oats, or barley should be sown. This must be turned under sufficiently early for the green crop to rot. Frequently tobacco follows tobacco or tobacco follows corn and the ground is allowed to go over winter without any kind of cover crop, but this is a bad system and should not be practiced.

FERTILIZERS.

Where fertilizers are to be used, it is best for farmers to buy the ingredients and do their mixing at home. This is less expensive than buying the commercial goods, and by doing their own mixing the farmers familiarize themselves with the amount of plant food in the raw materials. By acquiring this knowledge they will be better posted as to their intelligent use. If a commercial or mixed fertilizer is to be bought it is best to buy a high-grade article, one running high in those elements in which the soil is deficient. The low-grade and low-tonnage-price fertilizers are the most expensive. Farmers pay on the avergae 2 cents a pound more for plant food—nitrogen, potash, and phosphoric acid—in a low-grade fertilizer than for that in a high-grade fertilizer. In some instances they pay as much as 6 cents a pound more for plant food in a low-grade fertilizer than they have to pay for it in a high-grade article, besides having to pay twice the amount for freight, sacks, and mixing to get the same quantity of plant food.

In the Burley district, where the tobacco is usually set about 18 inches in the drill, the fertilizer is scattered along in the rows, but where the tobacco is checked the fertilizer is dropped in the check.

Fertilizers are sometimes applied broadcast, which is a better practice than the methods usually employed.

In the dark-tobacco district the usual practice is to set the tobacco in check rows and apply the fertilizer in the checks. If a drought occurs during July or August, hill-fertilized tobacco will fire worse than that broadcasted, for the reason just mentioned. The fertilizer usually gets the blame for this while the fault lies in the method of application rather than in the fertilizer.

PREPARATION OF THE SOIL.

After breaking, the soil should be thoroughly harrowed and rolled in order to reduce all clods and leave the surface smooth and mellow.

If a crust should form before transplanting, a light harrow or weeder should be used to break it. This prevents the soil from becoming dry and hard, stops excessive evaporation of moisture, and less rain will be required to afford a season suitable for transplanting.

Laying off the ground is the final operation before transplanting. In the Burley district the plants are set in rows 3½ to 4 feet apart and usually from 18 to 24 inches in the row. A greater distance between the plants, especially on rich soils, produces a coarseness of fiber that is undesirable. Plants set on poor soils should be farther apart than those on rich soils in order to secure the desired growth. In the dark belt the common practice is to plant 3½ to 4 feet each way and cultivate in both directions.

The old method of transplanting by hand is still exclusively used in some localities.

A 2-horse tobacco setter is used to some extent, especially where there are large fields. With this machine about 3 acres a day can be set, three men and a team being required for its operation. Its greatest advantage is that the crop can be set regardless of season. Growers claim that a larger percentage of plants will live when set by a planter than when set by hand.

At first, use is made of a shovel cultivator or turn plow, run rather close and deep, the object being to stir the soil near the roots so as to admit air and warmth. Subsequent cultivation consists of shallow plowing for the purpose of preventing the growth of weeds and conserving soil moisture. The use of any tool that will carry out this purpose will give good results. The hoe is not used in tobacco cultivation so much as formerly unless the hills become infested with grass and weeds. It is used very little in the Burley district. Hilling, following the last plowing, is still considerably practiced in the dark-tobacco district. There is a common impression that it produces a heavier tobacco. Cultivation is not continued to any extent after the plants have grown so large that they would be injured from broken leaves and disturbed root systems.

TOPPING.

When fourteen to eighteen leaves appear on a plant of the Burley type or ten to fourteen on one of dark tobacco, the top is broken out so that the leaves will spread and attain the proper body and thickness. Topping requires considerable discrimination on the part of the grower. He must be able to judge the capabilities of the individual plant and also the soil in which it grows. A slow-growing plant should not be topped as high as a rapid grower. The former will not mature as many leaves as the latter. For the same reason, plants grown on poor soil should not be topped as high as those grown on rich soil. High topping tends toward late maturity. An experiment on Burley tobacco at the Kentucky Agricultural Experi-

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BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST. NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, Mgr.

CHICAGO, 56 5TH AVE. E. E. THATCHER, Mgr.

SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, Mgr.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO

PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company

Clarendon Road & East 37th St. Brooklyn N.Y.

Branch Office

171 East Randolph St. Chicago Ill.

Cigar Labels, Bands & Trimmings.

VERTICAL TOP

CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and

1201--1209 Dayton Street,

CINCINNATI, OHIO

ment Station in 1906 gave best results when the plants were topped at fourteen to sixteen leaves. The plots used had been in bluegrass sod for a number of years and were very fertile. In a second experiment plants were topped at twenty leaves, but did not produce any more pounds per acre and the tobacco was much lighter in body. Topping at twelve leaves reduced the yield very materially, especially of the bright and red leaf grades. The custom in the dark district is to prime off about four leaves next to the ground and then top from eight to ten leaves on poor soil and from ten to twelve on fertile soil.

After topping the plant, suckers are produced at the aixls of the leaves. The first crop of suckers appear soon after the plant is topped, the large ones in the top of the plant. A short time after their removal a second crop appears.

HARVESTING,

Ripeness of the plant is indicated by the appearance of yellow spots on the leaf and by the brittleness of the veins. Usually about thirty days after topping the plants are ready for harvesting. The stalks are split with a knife beginning at the top and splitting to within 6 inches of the ground, and are cut from the hill just below the ground leaves.

Five or six plants, the number depending on their size, are placed astride a stick. Within four hours if the weather is favorable the plants will wilt enough to be taken to the barn. To prevent sunburn, it is often necessary to "scaffold" immediately after cutting. Tobacco can remain on the scaffold for two or three days, or longer if necessary. Rain will not damage it much if it has not commenced to cure. Tobacco that has yellowed well on the scaffold before taking to the barn is less likely to house-burn than if it is housed on the date of cutting, before it thoroughly wilts. In handling the crop all possible precautions are taken to prevent injury by bruising.

(Concluded next week)

Cigar Making School in Belguim

The following information concerning the school for teaching the manufacture of cigars in Liege is furnished by Consul H. Abert Johnson, of that city:

Trade schools have developed in a remarkable degree in Belgium in recent years, and among the latest innovations in this line may be mentioned a school for cigarmaking, which was inaugurated here on July 20, 1908. This school is at present in successful operation, school from becoming a factor in the cigarmaking industry it was decided that each pupil should make the fillers he used as well as the finished cigar.

This method was also more satisfactory, in that it offered better opportunities of gauging the work of each

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM

Sworn Tobacco Brokers

Office and Sample Rooms:

Nes. 84—86 (Opposite Frascati),

AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN

Sworn Tobacco Brokers

Brokers to the Deli Maatschappy

AMSTERDAM, HOLLAND

Office and Sample Rooms:

87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils

QUAKER CITY STENCIL and STAMP WORKS

Incorporated

234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.

Manufacturer of

Fine and Common **Cigars**

Established 1890

Capacity, 20,000 per Day

Bear Bros.

Manufacturers of

FINE CIGARS

R. F. D. No. 8, YORK, PA.

A specialty of Private Brands for the Wholesale and Jobbing Trades

Correspondence solicited

Samples on application

Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.

Manufacturers of

Fine Domestic Cigars

Highest Quality Finest Packages

Wholesale and Jobbing Trade only

Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try

THE DOCTOR

5c. Cigar

WALTER S. BARE,

Lititz, Penna.

Maker of

High Grade Cigars Exclusively.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

H. G. BARNHART

Cigar Manufacturer

Springvale, Pa.

One of Our Leading Brands:

Cuban Duchess

Only High Grade Tobacco Used

Cigars always duplicate

Spanish Betune

Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.

Acme Extract and Chemical Works, Hanover, Pa.

E. G. ECKERT, Proprietor.

GEO. W. PARR

Manufacturer of

Fine Cigars

Littlestown, Pa.

MAKER OF

Fernside and Lord Wharton

Five Cent Goods

Sold to the Jobbing Trade only.

Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Union Made

5c. Cigars

FOR THE Wholesale Trade Only

Union Chief

Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of Strictly Uniform Quality of

High Grade Seed and Havana Cigars

Rothsville, Pa.

Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of

Fine Havana Cigars

and Packer of

Leaf Tobacco

WRIGHTSVILLE, PA.

T. A. MYERS & CO.,

CIGAR BOX EDGINGS

YORK, PENN'A.

W. B. HOSTETTER & CO.

Packers and Dealers in

Leaf Tobacco

Rear of 144 West Market Street, on Mason Avenue,

York, Penna.

We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.

Packers and Jobbers in
All Grades of

LEAF TOBACCO

Office and Warehouse, 15 East Clark Avenue

Manufacturers of
Cigar Scrap Tobacco

York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day

5c. Brand

Is Strictly Union Made

Ideal Cigar Co.

CENTENNIAL, PA.

The American Tobacco Co.

Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug

They Please All Tastes

Always Uniform and Reliable

pupil from the initatory steps to the finished product. In order to encourage regular attendance and stimulate the zeal of the pupils, a prize of 2 cents a day was offered for each day in which the pupils regularly attended the school.

Public Sales of Tobacco at Amsterdam and Rotterdam.

Consul Henry H. Morgan furnishes the following tabular statement, showing the dates on which public sales of tobacco will take place at Amsterdam and Rotterdam, beginning with March and extending to August, 1909:

Date of sale.	Class.	Place of sale.
Mar. 5	Java	Amsterdam
Mar. 12	Sumatra & Borneo	"
Mar. 19	"	"
Mar. 26	Java	"
Apr. 2	Sumatra & Borneo	"
Apr. 8	"	"
Apr. 17	Java	"
Apr. 23	"	Rotterdam
Apr. 30	"	Amsterdam
May 7	Sumatra	Rotterdam
May 14	Sumatra & Borneo	Amsterdam
May 22	"	"
May 28	Java	"
June 11	Sumatra & Borneo	"
June 18	"	"
June 25	Java	Rotterdam
July 2	"	Amsterdam
July 9	Sumatra & Borneo	"
July 16	"	"
July 23	Java	Rotterdam

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Signs begin to multiply in this part of the Valley that there is to be tobacco grown here this year. Quite a number of carload lots of fertilizer have been left at our station. The prospect is that nearly an average acreage will be set this season, unmindful of last year's prices.

The crop of 1908 has nearly all been removed from the farmers' hands either by sales or has been put into the shops to be assorted, sweat and sold by them. Some local packers have sold their season's packing. I think in Whately there are but two or three packings left. In Hatfield there are more of the packers holding their packings. One Sunderland, Mass., packing has been brought to another place to be sweat by Mr. Swift. Also one Whately packing, that of Lyman A. Crafts, bought by Isaac Meyer & Co. The American Tobacco Co. has been taking over more tobacco; during the past week they loaded two cars at South Deerfield and one at North Hatfield, some of it pretty low in price. A day or so ago I bought some tobacco at our local store, paying 20 cents for it. "Twenty cents for that little mess," exclaimed the American's agent, who was present. Come up to the car and get a whole bundle for that money! So I conclude that they did not pay a high price for it. Well, the stuff has gone, hail cut fillers and broken stuff, and probably most of it will be manufactured at home after it has passed into the hands of the company. But had it been bought by independent buyers much of it would have been exported as very cheap stuff to very cheap people.

Our correspondents write:

Hatfield, Mass.: "I report the following crops of tobacco sold: Alfred Brea, 7 acres at 12 cents, bundle; Peter Saffer, 5 acres at 14 cents, bundle; J. H. Ryan, 5 acres; John Foster, 3 acres; Thomas Fitzgerald, 4 acres, in bundle, to R. J. Whalen for Ohio parties. A. H. Graves, has sold a part of his 1907 crop to Taylor, of Westfield, Mass., said to be at advanced prices. Samuel F. and L. A. Billings sold 20 acres at 19 cents, probably assorted and packed, to Whalen."

North Hatfield, Mass.: "Lyman A. Crafts sold 148 cases and Seth B. Crafts (heirs) 90 cases to Isaac Meyer Co., the whole lot to be sweated by Mr. Swift. Warren P. Crafts, 39 cases to be shipped to Pennsylvania, all of the crop of 1908."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Wallace Lee received at the D., L. & W. R. R. station Wednesday for his firm, Goff & Mather, of Elmira, taking in several car loads which were shipped to Elmira. E. C. Monroe expects to receive here next Tuesday for the American Tobacco Co. The warehouses of J. W. Upson, F. M. Dunham and M. Tobin are open and a force of assorters at each of them are busy handling the new crop.—Gazette.

EDGERTON, WIS.

The buying movement is slacking away very materially. Possibly the spring break-up of the country roads is one reason for the cessation of riding, but the American Tobacco Co. and other large operators have pulled their buyers out of the field entirely so that mostly local men are operating at present. Whether the orders of local packers are sufficient to clean up the balance of the crop or not remains to be seen. Prices continue along figures heretofore quoted as shown by the following sales coming to notice:

C. L. Holton, 10a at 9½c.
Julius Hagebery, 8a at 10 and 2c.
John Jacobson, 14a at 8 and 3c.
Otto Nelson, 6a at 8½, 7 and 2c.
Geo. Bunting, 8a at 9, 7 and 3c.
John Hoiness, 5a at 8 and 2c.
R. M. Wisestad, 8a at 8½ and 3c.
T. B. Young, 6a at 8 and 2c.
Wm. Bussey, 6a at 7½ and 4c.
S. Clark, 8a at 7½ and 4c.
B. Mesmer, 6a at 7½ and 4c.
Geo. Goldthorp, 8a at 7½c.

The deliveries of the early purchases are so well in now that the end of the warehouse handling is in sight with one or two of the larger concerns. Many others, however, will continue for some time yet.

There is but little news to report in old leaf. Only moderate sized lots seem to be moving, though a better feeling seems to prevail in eastern centers. Geo. Rumrill sold a 100cs lot of '05 B's to a New York firm recently.

Shipments: 957 cases.—Reporter.

J. B. MILLEYSACK

Manufacturer of

Fine Havana Hand-Made CIGARS

No. 821 Lake Street

LANCASTER, PA.

Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902

A. B. HESS CIGAR CO.

SUCCESSORS TO

J. E. Sherts & Co.

LANCASTER, PA.

Manufacturers of

High Grade Seed and Havana

Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER

WEAVER & BRO.

Manufacturers of Cigars For Jobbing Trade Only

For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited

TERRE HILL, PA.

V. H. RAAB & SONS

MANUFACTURERS OF

High Grade Cigars.

LA CUBANA CIGAR FACTORY No. 463

75,000 PER DAY

ESTABLISHED 1871.

DALLASTOWN, PA.

American Protectorate

A Choice 5c. Cigar

Handsomely Packed and put up in Several Popular Shapes and Sizes

Manufactured by

Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge Cigar Box Factory

CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS

J. FRANK BOWMAN

Cigar Manufacturers' SUPPLIES

of All Kinds

515---517 North Cherry St.

LANCASTER, PA.

Daily Capacity: Five Thousand Boxes

FRIES & BRO.

92 Reade St., NEW YORK

The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .

WORLD-RENOWNED

SPANISH BETUNS

Only Non-Evaporating

Cigar and Tobacco Flavors

SWEETENERS, ETC.

Sample Free The Most Popular Flavor since 1855 Please Write for Them

Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS

312-316 E. 23RD ST.

SAMPLES & PRICES FURNISHED UPON APPLICATION

IN STOCK AND TO ORDER

Krueger & Braun

NEW YORK

CIGAR LABELS AND BANDS

CIGAR BOXES

PRINTERS OF ARTISTIC CIGAR LABELS.

Sheip & Vandegrift Inc. MANUFACTURERS

814-832 N. LAWRENCE ST., PHILADELPHIA

SKETCHES & QUOTATIONS FURNISHED.

WRITE FOR SAMPLES AND RIBBON PRICES.

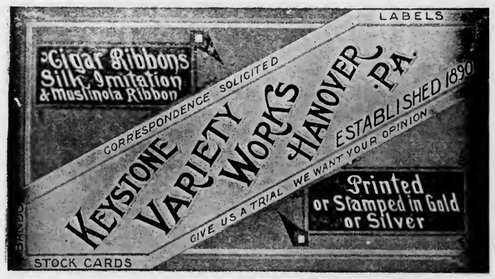
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Special Designs — Engraving Embossing

H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.

Private Designs a Specialty — Metal printed Labels

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

ADEN BUSER Manufacturer of

Dealer in
LUMBER
LABELS
EDGING
ETC

Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

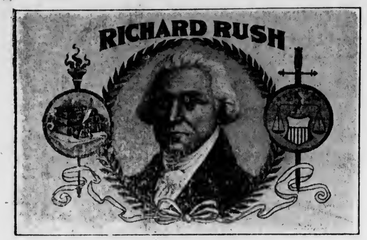
For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & Co. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of THE TOBACCO WORLD

Great Eastern Cigar Factory



J. W. MINNICH & SON

Proprietors

MAKERS OF

High Grade
Fast Selling
CIGARS

High Grade
Fast Selling
CIGARS

For the Jobbing Trade Only

Dallastown, Penna.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 11. | PHILADELPHIA and NEW YORK, MARCH 17, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables
RECOGNIZED STANDARD
Thimbles made to order to fit any desired shape of cigar head
TUCK CUTTERS and CIGARMAKERS' KNIVES
Liberman Manufacturing Co.
812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.
. . . MANUFACTURERS OF . . .
CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking
UNION MADE GOODS INDEPENDENT FACTORY
RICHMOND, VA.

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.
No. 170 Water Street, NEW YORK
De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of
FLORIDA TOBACCOS
Write for Samples
SCHROEDER & ARGUIMBAU
178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

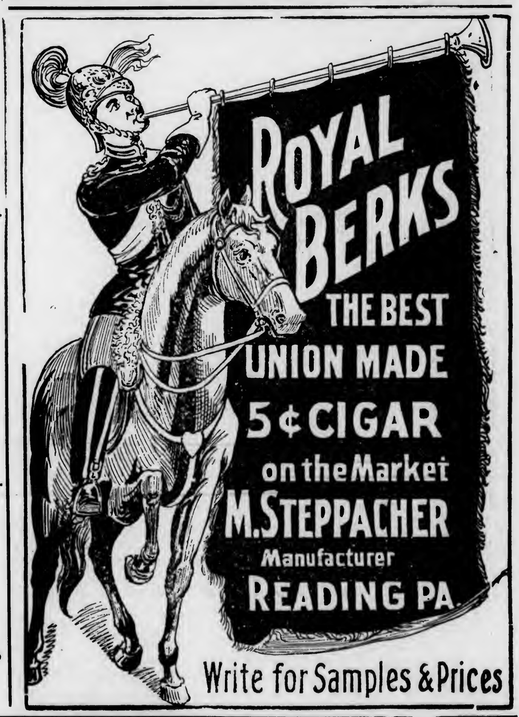
155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.



(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 11 PHILADELPHIA, MARCH 17, 1909 One Dollar the Year

NEW CIGAR FACTORY BUILDING

For Pendas y Alvarez to be Built in West Tampa.

Tampa, Fla., March 11.

By arrangements consummated yesterday between the Macfarlane Investment company and Pendas & Alvarez, the latter firm known throughout the country for its fine cigars, will locate a magnificent factory in West Tampa. This factory is one of the largest and oldest in Tampa and their deciding to locate in West Tampa is a fitting tribute to the desirability of this city for manufacturing purposes. The negotiations were conducted by Col. Hugh C. Macfarlane for the investment company, and Enrique Pendas for Pendas & Alvarez.

The new factory will be a handsome one, commodious and of the latest design. It will occupy a solid block of ground on Francis avenue, adjoining Palmetto street. The building will not be less than forty-five feet in width and some two hundred feet in length. It will be three stories high, and in addition, will have a basement. The work of constructing the building will commence at once.

Pendas & Alvarez occupy a notable position among the manufacturers of cigars in this section. Their business is a tremendous one, and when they decided to build a factory large enough to handle their increasing business they scanned the sites offered with care. West Tampa impressed them very favorably, and as a result, they cast their lot in the bustling city of cigar factories and homes.

Enrique Pendas, the head of the concern, who conducted the negotiations for the location with Colonel Macfarlane, is president of the Clear Havana Cigar Manufacturers' Association of Tampa, and of the Spanish Casino. Both himself and his associates have long been identified in a prominent way with the life and growth of this section, both commercially and socially.

In their going to West Tampa that municipality is deservedly complimented on securing a factory of more than passing importance.

The present factory site is on Spring street, near Fortune.

New Cigar Incorporation at Council Bluffs.

The Peregoy & Moore Cigar Company, of Council Bluffs, Mo., have filed articles of incorporation with the Secretary of State, with a capital of $30,000, which is held as follows: R. C. Peregoy, 1 share; J. W. Peregoy, 108 shares; William Moore, 109 shares; A. E. Brock, 1 share; and all of Council Bluffs; F. E. Shepard, 1 share; Ben. Shearer, 79 shares, and Geo. W. Groves, all of St. Joseph.

Establishments will be maintained at both Council Bluffs and St. Joseph, as heretofore.

NEW CHATTANOOGA CONCERN.

Local Business Men in a $20,000 Cigar Project.

Chattanooga, Tenn., March 11.

John S. Whigman, J. H. Ballard, Burnett Rhodes, S. B. Strang and J. S. Fletcher filed an application in the office of County Court Clerk W. P. Hays for a charter for the Consolidated Cigar company. Mr. Strang stated that the company would begin business with a capital of $20,000, and would have its principle offices in this city. About one-half the capital is furnished by Tampa, Fla., parties, the remaining half being subscribed by local people. The intention of the corporation is to manufacture and deal in cigars and to import and deal in Havana tobacco. The main factory is to be located in Chattanooga, with one branch at a point in Florida yet to be decided upon.

SUFFIELD TAX ASSESSMENT

Levied on Out-of-Town Tobacco Packers Must Stand.

Suffield, Conn., March 10.

The decision of the board of relief relative to the out-of-town packers of tobacco paying taxes on the assessment levied by the assessors will have to stand and may be the means of the warehouses closing, as the tobacco men refuse to pay the high tax on cased tobacco stored in town. After several weeks of sitting and discussion the board of relief, composed of Arthur Sikes, George Sheldon and Herbert L. Spear, announced its decision this morning. The out-of-town packers who pack tobacco in Suffield warehouses and who objected to the high assessment, are L. Osterweis & Sons, $20,000; Keiser & Vosberg, $15,000; Kutinski, Adler & Co., $15,000; I. Kaffenberg & Sons, $10,000. The board reduced Kutinski, Adler & Co.'s list from $15,000 to $8750, while the others remain unchanged. The other work done by the board of relief was considerable, out of 25 applications received the board granting some relief to 16 and also making four additions. The amount in each case was not large, except that of Kutinski, Adler & Co., the total deductions being $12,032 and the additions $1405, leaving the net increase $10,627.

Buffalo Jobbing House Formed.

A new jobbing house has been opened at 185 Ellicott street by Samuel Heinreich, Thos. Link and Wm. Weitz, under the firm name of Link & Co. All of the above named were formerly employes of Reid & Co., and who have a wide acquaintance in the trade, and will no doubt succeed in securing a good portion of the business heretofore done by the firm with which they had been long connected.

BRIGHTENING IN TAMPA.

The Weekly Output of Cigars is Approaching Normal Figures.

Tampa, Fla., March 12.

Shipments of cigars from Tampa for the week were in excess of six millions, which is the best business for a considerable time. It indicates the restoration of the output to its former volume at an earlier period than had been anticipated. The distribution was spread all over the country, showing that the excellent clear Havana cigar made in this city has lost neither its popularity nor its recognition by experts as the best in the world. The importations and the withdrawals of leaf for immediate consumption are in about the same proportion, discovering that while the manufacturers expect a continuance of a fair stage of business they are not indulging in any extravagant expectations. The situation in Havana and elsewhere is satisfactory and the sum of indications is for a continuance of good business and a probable arrival at the three hundred million mark by the end of the year. The increase in output for the first two months of the year is ten millions, which points to not less than sixty millions for the year.

The increased output means more work for the men, more wages for distribution in the channels of business and a more comfortable and promotive state of things all around. In this connection it might be mentioned that there is a distinct improvement in the real estate market, a larger number of homes being erected, fewer vacant houses than at any date for the past year and a more hopeful tone among people generally. These things are reinforced by a greater inquiry from outside people for investment by purchase or loan and a larger acquisition of new people

American Snuff Co. Plans Change at Clarksville.

Clarksville, Ky., March 11.

Important changes were announced today by the American Snuff Company. P. H. Corbett, for the past six years manager of the Clarksville factory, has been transferred to Memphis, to take charge of the company's interests in that city, and will be succeeded by L. A. Bowers, whom Mr. Corbett succeeded when he assumed charge of the local plant. C. E. Skinner, superintendent of the Clarksville factory, will succeed Mr. Bowers as manager of the factory at Yorktown, Del. These changes will become effective within the next thirty or sixty days.

The Gray, Benzinger & Miller Cigar Co. has been organized at Beatrice, Neb., to purchase, manufacture and sell cigars and tobacco. They have a capital of $25,000. The company was incorporated by Ralph Gray, Frank Benzinger and A. C. Miller.

SOLD CIGARETTES TO MINORS.

St. Joseph Grand Jury After the Guilty Dealers.

St. Joseph, Mo., March 10.

The grand jury has found true bills against a number of tobacconists, charging them with having violated the law against selling cigarettes and cigarette wrappers to minors, if an unofficial report current about the courthouse can be credited. A law against such sales has been on the statute books for a number of years, but in St. Joseph, at least, it is said, has been practically a dead-letter. In his charge to the grand jury, Judge Ryan of the criminal court mentioned this matter, saying that reports had reached him indicating that the law was being generally violated.

A new law went into effect on the 6th inst., and on which are based the charges now brought.

BADGER STATE ITEMS.

Janesville, Wis., March 13.

Varying degrees of activity are being manifested by the different Janesville tobacco firms. Some are buying an amount equal to the product of the best season, while others have not yet started to buy.

The F. S. Baines concern is working at top speed, with over a hundred hands in the main warehouse and the two branches. New tobacco is coming in amounts varying from 150,000 to 200,000 pounds a week. The daily receipts range from 35,000 to 80,000 pounds. There is also great activity in old tobacco and case goods. The weekly payroll approaches the thousand dollar mark, and the season of activity promises to continue until the latter part of May.

M. F. Green and Son are putting new hands at work daily, and it is expected that the present force of ninety-three will be increased until the plant is running at its full capacity.

No increase in production is contemplated by Fisher and Fisher, but the present force of thirty-five will be kept steadily at work. They are doing no buying at present.

E. M. Calkins reports that he has received no shipments as yet, but expects the first lot to-day. He has been shipping small lots during the early part of the winter.

McGiffin & Birkemeyer are getting heavy shipments, but are doing little sorting and packing. The leaf is immediately shipped to the manufacturers upon its arrival at the warehouse.

Many of the dealers are out of town for the purpose of inspecting future deliveries. Among them are: Sanford Soverhill, H. S. McGiffin, J. Ryan and T. E. Welsh.

Edgerton, Wis., March 13.

J. M. Conway is home after a month spent in the East.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
D&T
Packers of Leaf Tobacco
VUELTA ARRIBA
107 Arch St. PHILADA.

Established 1825
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LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

E. M. Hubbell returned home Sunday evening from a trip to the eastern tobacco centers.

C. L. Holton, of Christiana, delivered a 10-acre crop to the American Cigar Co., Tuesday, which at 9½c, brought him $1286.20.

George E. Gary opens a sorting room in warehouse No. 12 this week with stock on hand sufficient to run several weeks.

The United Cigar Manufacturers Co. have closed their warehouse at Orfordville, but have about three weeks more work at the other packing points.

The Chicago leaf firm of Riegel & Brown has been dissolved by mutual consent. Wm. F. Brown will continue the business at 175 E. Randolph street, and Mr. Riegel at 217 E. Lake street.

Articles of incorporation of the Stoughton Equity Warehouse association have been filed with the register of deeds. The company is capitalized at $3000, and it will conduct a leaf tobacco business. The incorporators are Chas. W. McCarthy, Otto M. Olson and Knutt Trulson.

TOBACCO MATTERS IN YORK.

Stirring Times During Delivery of Leaf Tobacco by Farmers.

York, Pa., March 15.

Lately there have been some lively scenes at various points in this county during the delivery of tobacco by farmers. This was especially true at Red Lion, where, on the 11th inst., a buyer who had lots of tobacco coming to town, came near being roughly handled. It is stated that the firm for whom the tobacco was supposed to have been bought failed to put in an appearance. After keeping the farmers waiting for some time, the buyer finally offered to take the tobacco, but at a figure below what was to have been the price. This action brought about a climax, and the farmers, already angered at the protracted delay, took very unkindly to the proposition, but fortunately no fight was precipitated.

A local leaf firm at Red Lion bought a considerable part of the tobacco which was not taken in by the original buyer.

At Wrightsville a similar scene was enacted on the day before, upon which occasion an out-of-that-town buyer was charged by the farmers with attempting to defraud by short weight. It required the presence of the town constable to restore order.

At the Meyers warehouse, this city, considerable leaf has been received this week. It was cured mostly from the Druck Valley, which is regarded as among the best tobacco producing districts in the county.

John F. Reichard and the firm of Roseman Bros. & Blouse received several carloads of leaf at Red Lion this week.

D. A. Horn, of the Red Lion Tobacco Co., and A. M. Shepp, leaf broker of this city, attended the auction sale of leaf tobacco at Lancaster this week. After attending the sale Mr. Horn proceeded to New York.

W. H. Snyder, of Windsor, recently put his force of cigarmakers on full time.

Horace Shindler, of Red Lion, will open a cigar factory at Windsor, occupying the building formerly used by Peter Schmuck.

A. Scott Frey, of the firm of Frey & Shindler, Red Lion, has returned from a several weeks trip to Florida.

Wolf Bros. & Zeigler, of Red Lion, last week reported an order for 100,000 cigars from one firm.

Chas A. Rost, of Red Lion, a leaf dealer who had for some days been under medical treatment in New York, has returned to his home, and is again very active in the trade.

Bankruptcy in Louisville.

Louisville, Ky., March 12.

Sam Pearlman, a cigar dealer at 120 West Main street, filed a petition in bankruptcy in the Federal Court last week. He places his liabilities at $1,586.88 and his assets, consisting of stock on hand, amounts to $193. He claims exemption on a suit of clothes valued at $18 and a watch worth $6. There are twenty creditors, their claims ranging from twenty-five cents to $452.50.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices!

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

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L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Leaf Trade in Havana is Good, for the Season.

Buyers are Still Numerous, but the Scarcity of Desired Classes of Goods Limits Transactions. The 1907 Vuelta Abajo is in Good Supply, and Careful Buyers May Find Some Uuseful Stock. Bright Prospects for the 1909 Santa Clara Crop.

Special Correspondence of The Tobacco World.)

Havana, March 8, 1909.

As we are now at the tail end of the season, very large transactions are out of question, but considering that buyers have not stopped coming here last week's transactions were fair enough for this time of the year. They would have been larger still if our market stocks had been larger.

There is enough of the 1907 Vuelta Abajo crop left for sale in first hands, and amongst the different vegas a discriminating buyer could pick lots which are well cured by this time and which have lost the rank flavor and taste peculiar to this growth. The sellers would be anxious to please the buyers as far as the price is concerned. As a mixer with milder sorts of leaf it will compare favorably, and therefore it seems only a question of time, when there will spring up a demand for these styles.

The inferior grades of Remedios, such as third capaduras, 6a and 8a, are showing signs of being wanted for export to Europe, although at prices which the holders at the moment appear unwilling to accept. As there is no demand for these classes in the United States, it looks as if the buyers will have their way before long, unless there should spring up a demand for some other direction. As the packers had calculated to obtain the same prices for which they sold these styles previously, it will mean a severe loss to them, particularly as they had sold their 1st and 2d capaduras at cost or with only a trifling profit.

If the Santa Clara province should be favored by dry weather there will be a large crop of Remedios this year, as the late abundant rains have developed the later plantings and also proved beneficial to the plants left standing in the fields after the first cutting. More rain now would do incalculable harm, however.

There is a demand for Partido wrappers by the Trust and also for resagos by Tampa manufacturers.

Sales

during the past week total 3433 bales divided: Vuelta Abajo, 1308; Partido, 425, and Remedios, 1700 bales. Buyers were: Americans, 1740 bales; European exporters, 1339, and local cigar and cigarette manufacturers, 354 bales.

Exports of Leaf Tobacco from the Port of Havana were:

To the United States	5166 bales
" Europe	1057 bales
" South America	291 bales
" Mexico	50 bales
	6564 bales

Buyers Come and Go.

Arrivals:—W. A. Stratter, of Tierra del Lago Cigar Co., Fecundo Arguelles, of Arguelles, Lopez & Co., Jose Lovera, of Jose Lovera Co., Frank R. Diaz, of V. Guerra, Diaz & Co., Tampa; Wm. J. Lightbourne, of Cortez Cigar Co., Key West; Felix Eckerson, of Felix Eckerson & Co., Philadelphia; Ben Mayer, Pres. of Hyman Cigar Co., Denver, Col.; Wm. Taylor, Representative of the Romeo y Julieta factory, Rey Leopold and Joseph Leopold, of John Leopold & Son, E. H. Smith, of Hinsdale Smith & Co., Chas. B. Cameron and M. Killecheg, of Waldorf-Astoria Segar Co., New York.

Departures:—Chas. B. Cameron, M. Killecheg and Sidney Goldberg, for New York; Abe Landfield and F. Bolano, for Chicago; John Boltz, for Philadelphia; Jules Adler, for Cincinnati; Thomas Engelhardt, for Tampa.

Havana Cigar Manufacturers.

of the independent class are watching the further developments of the new move made by the Trust in giving Don Gustavo Bock unlimited power to man-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

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HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

age the affairs of the Henry Clay and Bock & Co., Limited, in future. Don Gustavo Bock is universally liked, and when he had control of the original English Company, The Henry Clay and Bock & Co., Limited, he was a sharp competitor, but just in all of h's dealings, doing everything above board. As it is his intention to do away with the centralization and amalgamation system and let each factory of the Trust stand on its own feet again, thus regaining their individuality, it will mean a tremendous undoing, and it will be a work that requires time and patience. The cost of the reorganization will also be a considerable item, therefore no immediate results can be looked for. To make the Trust cigars as good as the Independents will help the latter in a general way, as it will destroy the mistrust which was created by the former using inferior leaf, and thus hurting the reputation of Havana cigars all over the world. On the other hand, as the consumption of Havana cigars is limited, it may take away some of the business which the independents have obtained by making superior cigars to the Trust ones.

H. Upmann & Co. shipped 500,000 cigars last week. Their H. Upmann factory is well supplied with orders and is working with increased forces.

Behrens & Co. received good orders from England, Germany and Austria for their celebrated Sol and Luis Marx Cigars.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzales sold 573 bales of Vuelta Abajo, Partido and Remedios.

Salvadore Rodriguez is reported to have purchased close on to 500 bales for his famous Charles the Great factory.

Jorge y P. Castaneda were sellers of 300 bales of Vuelta Abajo and Partido.

H. Upmann & Co. purchased 1100 bales of leaf tobacco for export for account of their customers.

Suarez Hnos disposed of 300 bales of Vuelta Abajo.

Abe Landfield was a buyer of a few hundred bales for his Chicago factory.

Avelino Pazos & Co. turned over 200 bales of Vuelta Abajo and Partido to their customers.

Sidney Goldberg is reported to have made some good sized purchases of Vuelta Abajo and Remedios leaf.

Rz. Bautista & Co. closed out 200 bales of Remedios tobacco.

John Boltz made several transactions in fine Vuelta Abajo vegas, which had been reserved for him.

Gonzalez y Miguel sold 150 bales of Partido leaf to a Tampa manufacturer.

F. Bolano purchased a couple hundred bales of tobacco for his Chicago customers.

A. M. Calzada & Co. were busy with two of their friends who always do business with them, and they sold them several vegas from their holdings.

Jules Adler and Thomas Engelhardt were buyers to some extent.

Charles Blasco has engaged Don Trinitario Vila as an addition to his staff.

Receipts of Tobacco from the Country.

Week ending Mar. 6.		Since Jan., 1909
548 bales	Vuelta Abajo	4806 bales
52 bales	Semi Vuelta	2038 bales
37 bales	Partido	1591 bales
00 bales	Matanzas	256 bales
410 bales	Remedios	9633 bales
76 bales	Santiago de Cuba	1562 bales
1123 bales		19,946 bales

LOOKS BETTER IN LANCASTER.

Manufacturers Encouraged by Increase in Cigar Output.

Lancaster, Pa., March 15.

There was only a comparatively small movement of leaf tobacco during the past week, but a much more healthful tone pervaded the market since the announcement of an increased output of cigars during the month of February. Factories are being placed in readiness for operations on a larger scale, and inquiries about goods are coming in more freely.

A few crops of 1908 goods are still in the farmers' hands, but they are constantly becoming more scattered. Prices have not changed materially in the past few weeks.

One of the most cheerful pieces of news to the cigarmakers was the announcement last week that John Slater & Co. would resume operations on the 18th inst., and notice has been sent to their former employes to that effect. A member of the firm informed the writer that while they still have some surplus stock on hand, it has, nevertheless, been depleted to such an extent that, with the accumulation of orders received the factory can, they believe, be operated on full time. Mr. Slater, the senior member of the firm, is expected to come on from his home at Washington, Pa., some time next week. The re-opening of this factory will afford employment to a good many cigarmakers who have been idle for some time.

S. M. Ottinger, of Mitchell & Ottinger, Florida specialists, is expecting to visit Quincy, Fla., his home town, leaving here on the 20th inst. This firm, since locating in Lancaster, has been placing with the trade a line of Florida tobaccos which seems to have struck a popular fancy, and upon several occasions they have had to replenish their stock. Mr. Ottinger's purpose in visiting Quincy at this time is to arrange for an extensive and fully adequate supply to meet the wants of those who have adopted the M. & O. line of leaf.

Through the energy and efforts of the Lancaster Leaf Tobacco Board of Trade, a revision of Insurance rates on leaf tobacco has been secured, and a considerable sum of money has recently been paid to leaf men, in rebates representing the difference between the amount already paid and the new rates.

The Iona Tobacco Co., at 520-22-24 N. Charlotte street, has a large force engaged in assorting and packing leaf. This warehouse has been entirely remodeled and equipped with all the latest improvements, making it one of the most cheerful places of employment in the tobacco trade.

S. N. Wolf, of the cigar firm of Wolf & Hackman, Akron, left on Tuesday last on a four weeks business trip through the Middle West.

Prof. B. F. Heiges, principal of the Manheim, Pa., schools, appeared before Burgess Shenk and entered a protest against some parties in the borough who sold cigarettes to boys in the various grades of the schools. The Burgess very promptly ordered High Constable Lawrence to notify the dealers to discontinue selling to boys under twenty-one years of age, and anyone violating

Concluded on p. 14.

CABLE ADDRESS "CALDA" TELEPHONE 6074

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

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AMISTAD 97, HABANA.

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HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

E. G. ECKERT, Proprietor HANOVER, PA.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

MOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and
Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 OFFICE:
Amsterdam, Holland. 183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA
and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, March 16.

New York Leaf Market.

The leaf tobacco market has undergone a perceptible change during the past week. Stocks of old leaf had already been noticably reduced, and during the week they were still somewhat further depleted. Careful inquiry reveals the fact that the concensus of opinion is that there is yet on hand and in the possession of the lead trade, a quantity of tobacco equal to about one average year's crops in old goods of the domestic varieties of cigar leaf. Certainly not much more, for of Wisconsin and Ohio tobaccos perhaps not the proportion of one averagingly good year's crops remains. Of Pennsylvania the largest proportion remains. In further view of the fact that Ohio and Wisconsin crops of 1908 will not produce their average quantity, and that probably one-half of the Pennsylvania crops of 1908 is in the hands of the American Cigar Co., independent manufacturers can depend only on the remainder for their usual supply of Pennsylvania leaf, and, therefore, there would seem little likelihood of any recession in price.

Some routine business was done in Sumatra tobacco, and reports received concerning the new goods indicate that an advance in prices will have to be paid. At the first Inscription held at Amsterdam on Friday last, some 2000 bales were secured for the American market.

No material change has occurred in market so far as Havana tobacco is concerned. Business in this type of goods has not been active, and market conditions in Havana have also been rather quiet during the past week.

* * *

The Cigar Manufacturers.

There is every indication that this branch of the industry is gradually regaining its former volume of business. More help is being employed in the several departments of the principal Metropolitan factories, and general conditions are favorable to renewed activity. The only apparent hindrance is the possibility of labor disturbances in several sections of the country, but the trade is becoming more optimistic.

If we have favorable weather conditions, it will undoubtedly be a great impetus to permanent progress.

* * *

Fraudulent Sumatra Operations.

Detective Gegan, of the Central Office, brought a prisoner from Rochester last week, who said he was Ernest Werkhoven, and who, according to the statements of the police, has swindled various persons out of $25,000 by means of fraudulent tobacco operations.

Werkhoven, also known, Detective Gegan said, as Edwald Waltburg, Emil Werner and Emile Wilhelmi Marre, was arrested on a warrant issued by Magistrate Breen, the complainant being John Kaplan, an insurance man, who alleges that Werkhoven swindled him out of $4000 through a tobacco scheme. According to Gegan, the prisoner is also accused of having defrauded Captain E. P. S. Wright, president of the Locke Manufacturing Company, out of $5000 by another tobacco scheme. F. J. Cross, of Chicago, was another victim to the tune of $6500, and two men in Philadelphia lost $5000 apiece, the detective says.

The man's true name, according to the police, is Emile Wilhelmi Marre.

According to Gegan, Werkhoven, who is only thirty-four years old, could organize and incorporate companies and importing concerns with a few waves of his hand. When arrested the detective says he found quantities of advertisements in Werkhoven's possession which had been inserted in Cleveland, Toledo and Philadelphia papers.

It was one of these advertisements that attracted the attention of Kaplan, and he corresponded with Werkhoven and finally arranged with the latter, the police say, for the formation of a company for importing tobacco from Holland. Kaplan met Werkhoven in August of last year. In December he awoke to the fact, the police assert, that he had been victimized, for he found, they say, that when Werkhoven reached Holland he drew on Kaplan's money until all had been drawn out of the banks. The police say that other complainants will probably come forward, as they say that Werkhoven must have reached many persons through his advertisements.

* * *

First Sumatra Inscription

The first of the 1909 series of Sumatra inscriptions was held at Amsterdam on Friday last, at which time there were offered over 15,000 bales of tobacco, but of which only about 1800 bales were secured by American buyers.

The new tobacco promises some very satisfactory lots, running light in color and of excellent yield. The prices, however, ranged somewhat higher than those of last year.

New York houses were the principal buyers at the first inscription. Among the purchasers were:

H. Duys & Co., 840 bales; E. Spingarn & Co., 450 bales; Louis P. Sutter & Bros., 180 bales; S. Rossin & Sons, 180 bales; A. Cohn & Co., 138 bales; E. Rosenwald & Bro., 100 bales, and Hinsdale Smith & Co., 100 bales. Several other houses secured still smaller lots.

* * *

Leaf House in Liquidation.

For more than a week past the business affairs of Gustav Salomon & Bros. have been in the hands of a representative member of the trade, with a view to its adjustment and ultimate complete liquidation. It seems that interested persons have deemed this course advisable, and that it would be in the best interest of all concerned. A local bank is among the largest of the creditors.

The firm is one of the oldest in the city, and lately consisted only of Mr. Sol. Salomon, a brother of the late Gustav Salomon who died a few years ago, and when the house was thought to be with several million of dollars. Shortly after the death of Mr. Gustav Salomon, his two sons who had been connected with the firm, withdrew and began operations on their own account, under the firm name of Gustav Salomon's Sons.

There is much reticence concerning the cause of the present embarrassment. It is attributed principally to an adverse market and other things.

* * *

American Tobacco Co. Statement.

Notwithstanding the business contraction, the yearly statement of the American Tobacco Company for the period ended December 31 shows an increase in net earnings of $1,333,386. This is one of the few large industrial combinations that succeeded in increasing profits. After allowing for dividends paid to common stockholders, which, by the way, involved $3,018,180 more than in 1907, there was a balance of $5,471,554. The total surplus is now given at $38,026,261.

At the annual meeting W. R. Irby was elected a director, the board being increased to twenty-eight members. Other directors were re-elected.

Following is a statement of earnings with changes:

	1908.	Increase.
Net earnings	$28,704,405	$1,333,386
Deductions	5,432,725	*121,292
Balance	†23,271,680	$1,454,678
Preferred dividends	4,721,346	Unchanged
Surplus	$18,550,334	$1,454,678
Common dividends	13,078,780	5,018,180
Balance	$5,471,554	*$1,563,502
Cost of 4 per cent gold bonds		*5,034,237
Surplus	$5,471,554	$3,470,735
Previous surplus	32,554,708	2,000,819
Total surplus	$38,026,261	$5,471,553

*Decrease. †Equal to 57.8 per cent. earned on the $40,242,400 common stock, compared with 42.4 per cent. in the previous year.

The statement does not include the company's share of the undivided net earnings of companies in which it holds stock which they have deemed it advisable not to declare as dividend.

The general balance sheet as of December 31 last compares with the previous year as follows:

Assets—	1908.	Increase.
Real estate, machinery, etc.	$116,092,758	*$321,772
Leaf tobacco, etc.	31,128,190	1,270,354
Stocks foreign companies	21,722,732	974,050
Stocks other companies	73,900,440	823,013
Cash	10,861,726	10,342,467
Bills and accounts rec.	10,468,723	*5,206,412
Total	$282,150,571	$7,682,600

Liabilities—		
Capital stock, preferred	$ 78,680,100	
Capital stock, common	40,242,400	
Six per cent. gold bonds	54,277,000	*473,200
Four p. c. gold bonds, etc.	53,556,100	
Prov. pf. div. and ac'd int.	2,887,693	*7,008
Prov. for common	6,891,027	52,208
Accounts and bills payable.	7,581,589	2,639,046
Total liabilities	$144,124,309	$2,211,046
Surplus	38,026,261	5,471,554
Total	$282,150,571	$7,682,600

*Decrease.

* * *

Duys & Co.'s Enterprise.

The Sumatra importing firm of H. Duys & Co. last week purchased out of hand a lot consisting of 150 bales of Sumatra. It was a parcel of the Holland Sumatra Tobac My, and its purchase gives to this firm the distinction of having been the first to buy of this year's goods. At the inscription on the day following the house also secured a lot of 590 bales for the week. Of the tobaccos already bought by them they expect to have samples in readiness to show the trade by the 24th inst.

* * *

Metropolitan Employes Annual Ball.

The Tenth Annual Ball of the Metropolitan Tobacco Co. Employes' Society, Inc., will be held on Saturday evening, March 20th, at the Yorkville Casino, 86th street, near 3d avenue. This is the principal annual function of the employes of the Metropolitan Tobacco Co., and has been attracting a large attendance. The committee having the affair in charge this year announce that they have succeeded in providing an excellent program, and they feel confident that the affair this year will be the most successful that they have yet had. Music will be furnished by Richheimer & Weiss' Orchestra and Military Band.

* * *

Trade Notes.

E. C. Downs, for several years past an office manager with the Florida Tobacco Co., at 131 Maiden Lane, N. Y., died last week at his home at Bath Beach, Brooklyn, after a lingering illness. Mr. Downs was well known in the trade, having been connected with it for the past twenty years. In 1890 he entered the employ of Schroeder & Arguimbua, and in 1903 resigned his former position and joined the force of the Florida Tobacco Co., with whom he remained up to the time of his death.

—

G. W. Faber, the well known cigar importing house, has been incorporated with a capital of $520,000. The incorporators were Cornelius G. Kidder, Charles H. Ayres and Alex. E. Faber, Jr.

Snuff Co.'s Annual Meeting.

Jersey City, N. J., March 11.

The annual meeting of the stockholders of the American Snuff Company was held in this city on Tuesday last, and all of the former directors were re-elected for the ensuing year.

A report of the operations of the company during the fiscal year ending December 31, 1908, was made and shows net earnings of $43,474,319, which is an increase of more than a half-million dollars over the earnings of 1907.

Omar Oriental Tobacco Company, at St. Louis, Mo., is a new corporation with a capital of $100,000. The incorporators are M. M. Stockton, Earle Holden and A. G. Thein.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Cedar Cigar Box SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands
No Re-Cutting No Waste
STOCK READY TO PRINT
Send us **INSIDE DIMENSIONS** of Cedar Boxes
you make regularly, and we will
quote Attractive Prices
Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, MARCH 17, 1909

THE LOCAL TOBACCO NEWS

Conditions in the leaf tobacco market of this city continue to improve week after week, and recently there were numerous inquiries for goods, as well as a goodly number of sales, although a major portion of the number were in small lots. Yet one transaction recently consummated of several hundred cases of domestic leaf brought the volume of business up to a fairly good amount. Local jobbing houses have this week shared in a more active trade than for several weeks previous.

There was but little business this week in the line of Sumatra tobacco, according to reports, as it seems that the trade is now awaiting the arrival of the new goods before they will venture any large purchases.

In Havana tobaccos there was a fair business, but no particular change in prices has occurred.

The cigar industry, generally speaking, is now progressing moderately well, and the manufacturers seem quite cheerful over recent developments, indicating that there is every possibility of a greater trade. As it is, the month's output in this district is likely to show an increase which will eclipse that of any month for more than a year past. Out-of-town trade is growing, to judge from the increased number of mail orders being received, and road men also report far more encouragement.

The Empire Leaf Tobacco Co. has this week had a more than usually busy week. Mail orders were coming in at a lively rate both from their customers and traveling representatives. Mr. B. L. Grabosky, of the firm, will again start out on a business trip through the State some time this week.

Another of the most active houses for the past week or more was Julius Vetterlein & Co., who disposed of several good-sized lots of domestic leaf.

A charter has been granted to the B. H. Stiefel Cigar Co., of this city. The incorporators were Isidore Baum, Nathan Baum and B. H. Steifel and the charter was granted for the purpose of manufacturing and selling, both at wholesale and retail, cigars, cigarettes, tobacco of all kinds, pipes and smokers' articles and implements of every description. The business was started several years ago under the firm name of L. Steifel & Bro., and the firm then consisted of L. and B. H. Steifel. The partnership was subsequently dissolved, and Mr. L. Stiefel retired from the business, which, however, was continued by B. H. Stiefel under the name of B. H. Stiefel Cigar Co., but was not incorporated. The factory is located at Souderton, Pa., and the main office and a retail department are maintained at Fourth and Race streets, this city.

President Julius Vetterlein, of the Philadelphia Leaf Tobacco Board of Trade, has announced his appointment of delegates to attend the annual meeting of the National Cigar Leaf Tobacco Association, which will convene in Baltimore on May 10. The delegates named, together with their alternates, are as follows:

Delegates—Harry W. Bremer, E. A. Calves, Sidney Labe, Leopold Loeb.

Alternates—W. H. Dohan, George W. Bremer, Jr., Samuel Weinberg, L. G. Haeussermann.

In addition to the regular delegates there will also be several additional representatives from this city entitled to seats at the annual convention, viz.: Felix Eckerson, treasurer of the Association; John R. Young and Julius Vetterlein, members of committees.

The sudden death of Samuel Rice of heart disease on March 10, at his residence in Philadelphia, was a great shock to his many friends and business associates. He represented the P. C. Fulweiler & Bro. Co., cigar manufacturers, of Philadelphia, as salesman for the past 27 years and for a number of years was a director in the company. Thus passes away another salesman of the old school.

Mr. King, formerly of Rochester, N. Y., has come to this city to engage in a very lively campaign on the "Charter" nickel cigar of E. M. Schwarz & Co., of New York. Arrangements have already been perfected whereby the jobbing house of Frings Bros. Co. will become local distributers here. We have ventured the opinion that it will be a lively campaign, and do not think we have missed it very much, for we need only point out the fact that behind the project of this campaign is the big New York firm, and who have all the resources that could possibly be desired or required, and, what is even more, the vigor of the firm will enter right into it. These are all essential points, and we might even go further by saying that there is perhaps not another house in New York city so well equipped for such an undertaking as E. M. Schwarz & Co., for the simple reason that it requires a cigar of absolute merit to gain a foothold in this city, and every one who knows anything about the cigar business at all knows that E. M. Schwarz & Co. make good cigars, and that is why we say we believe they are going to win out.

W. P. Bushell, with the Jose Lovera Co., makers of the well-known "Jose Lovera" clear Havana cigars, was a recent visitor in this city, and announced that arrangements had just been completed by him by which Mr. Crooke, of Atlantic City, will take the distributing agency of their product at the City by the Sea.

It has been decided to sell the cigar stand of the Boch-Griffin Co., in the corridor of the Real Estate Trust Co. Building, at Broad and Chestnut streets, at public sale at the Philadelphia Bourse, on Monday, March 29. The matter of the disposal of this stand has been pending for some weeks, and this conclusion was arrived at recently at a meeting of the creditors.

BOSTON TOBACCO BUSINESS.

Wholesale Dealers Feeling Good, But Retailers Not Jubilant.

[Boston Bureau "The Tobacco World," 212 Hanover Street]

Boston, March 15.

Wholesale dealers report a satisfactory week's business. Collections were also much better than during the previous week. Retail dealers, however, were not so jubilant, because their business was very materially affected by the bad weather conditions. Mornings seemed nice, but before night there would be a heavy rain, snow or hail storm; yet they feel confident that we shall have a good spring business, and they are all making preparations in accordance with those views.

The writer happened to be in a certain cigar store the other day when one of the clerks opened a case of the "R. B. Special" cigars, and in also came a customer to make a purchase. The customer casually glanced at the clerk who was unpacking the case of goods, and noticed that many of the boxes were stamped Colorado, and inquired if the whole case had come from the State of Colorado. My time was limited, and I did not wait until the clerk had finished relating the story of the meaning of the mark.

Julius Weiss, with Kauffman Bros. & Bondy, has been lately at the American House, where he made an exhibit of his firm's line of the newest styles in pipes.

J. Mendelsohn, representing the Falls Tobacco Co., is working Boston and surrounding towns lately, and meeting with good success.

Joe Rogers, with the Ware-Kramer Tobacco Co., has been working Springfield during the past week. It was his initial trip through that section, but he reports having painted the old town purple with "Lynnhaven" cigarettes.

J. W. Greenleaf is now the manager of the cigar department at the T. Metcalf Co.'s Tremont street store. Mr. Greenleaf hails from Gloucester, where he had secured much experience in the cigar line, and which enables him to fill his new post most satisfactorily.

M. Fisher, of the Union American Cigar Co., was here during the past week, taking orders for a nice line of 3 for 5 cent cigars.

A gratis deal is being offered the retailers on "Bengals" and "Sub Rosa" little cigars. Mr. Muller, who is now in charge of this territory, is already making a good showing with the products of his department.

Ralph M. Gans, of Gans Bros., New York, makers of the well known "William the Fourth" clear Havana cigars, was here last week and did a very satisfactory business.

Charles Bernhardt, with Schinasi Bros., New York, has lately been looking after city trade here, and reports that their new "Royal" size is duplicating nicely. Mr. Bernhardt expects to make a trip through Connecticut this week.

George H. Russell, with the J. J. Bagley Tobacco Co., of Detroit, Mich., is now placing with the trade their "Buchingham" cut plug tobacco, which is put up in 1 2-3-ounce packages. This brand is said to be a big seller in some sections of the country, and it is intended to acquaint Boston smokers with it also by a proper distribution of the goods and a thorough sampling campaign.

S. Friedlander, 1378 Washington street, manufacturer of the 10-cent New England cigar, will shortly come out with a new nickel product under the name of "Brookline Smokers."

The Soudan Tobacco Co. has removed their cigarette factory from the south end to 194 Chambers street. The firm makes the "Turkish Flats" and "Turkish Triumphs," both of which have a good local trade.

The United Cigar Stores Co., who recently opened branch stores in Fitchburg and Lowel, have now also leased a store on Central square, Lynn, next door to the famous Pike & Co. store, and when alterations have been completed will open for business. The rental of the store is said to be $2500 per year.

Mr. Oppenheimer, representing W. P. Friedman & Co., of Baltimore, Md., makers of "Turban Presto," "Grand Council" and other brands of short smokes, has been in this city lately calling on the jobbing trade.

W. P. Moore, of the Alhambra Cigar Co., New York, is in Boston again looking after the sale of his "El Contrivo" cigar, and is also showing a line of Porto Rico cigars from the factory of Mendez & Gomez.

The Surbrug Co. have a crew of salesmen working the trade on their "Arcadia," "Bohemia" and "Players." Their pipe tobacco, "Arcadia," is doing nicely in Boston.

Concluded on p. 14.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

INDEPENDENT CIGAR CO. 17,422
For a trade name. Registered March 11, 1909, at 9 a m, by Independent Cigar Co., Philadelphia.

JIG SAW. 17,423
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 11, 1909, at 9 a m, by Heineman Bros., Baltimore, Md.

CLUB HAVANAS. 17,424
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 11, 1909, at 9 a m, by Heineman Bros., Baltimore, Md.

17,425 Not issued.

X TEDDY. 17,426
For cigars. Registered March 11, 1909, at 9 a m, by W. C. Smith, Windsor, Pa.

JO-MAR. 17,427
For cigars, cigarettes and chewing and smoking tobacco. Registered March 11, 1909, at 9 a m, by John Martin, Arlington, Mass.

QUEENSBOROUGH TIMES. 17,428
For cigars. Registered March 11, 1909, at 9 a m, by Chas. C. Schaefer, Astoria, N. Y.

PRINCESS VILMA. 17,429
For cigars and cigarettes. Registered March 11, 1909, at 9 a m, by Moeller & Kolb, Chicago.

THE B. B. & CO. WHITE SEAL. 17,430
For cigars, cigarettes and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by G. H. Sachs, Lancaster, Pa.

TONEUP. 17,431
For cigars, cigarettes and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by Schmidt & Co., New York.

HAVANA STUDENT. 17,432
For cigars, cigarettes and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by Schmidt & Co., New York.

CUBAN STUDENT. 17,433
For cigars, cigarettes and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by Schmidt & Co., New York.

STRIFE. 17,434
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by American Lithographic Co., New York.

EL AUTHENTICO. 17,435
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by American Lithographic Co., New York.

LA SOILLE. 17,436
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by P. Seldis, Philadelphia.

STRAIGHT RYE. 17,437
For cigars, cigarettes and chewing and smoking tobacco. Registered March 12, 1909, at 9 a m, by G. Henry Sachs, Lancaster, Pa.

LA TERIDAD. 17,438
For cigars. Registered March 12, 1909, at 9 a m, by J. Dobrer, New York.

LA VERANTIA. 17,439
For cigars. Registered March 12, 1909, at 9 a m, by J. Dobrer, New York.

EL FATO. 17,440
For cigars. Registered March 12, 1909, at 9 a m, by J. Dobrer, New York.

SEMCA. 17,441
For cigars, cigarettes and chewing and smoking tobacco. Registered March 13, 1909, at 9 a m, by Arcade Cigar Co., Albany, N. Y.

LORD NEWTON. 17,442
For cigars, cigarettes. Registered March 13, 1909, at 9 a m, by Moeller & Kolb, Chicago.

LORD DESMOND. 17,443
For cigars and cigarettes. Registered March 13, 1909, at 9 a m, by Moeller & Kolb, Chicago.

LO ANDA. 17,444
For cigars and cigarettes. Registered March 13, 1909, at 9 a m, by J. Lipschutz, Chicago.

LINCORITA. 17,445
For cigars. Registered March 13, 1909, at 9 a m, by Robert Link, New York.

FOUNDATION. 17,446
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 13, 1909, at 9 a m, by American Lithographic Co., New York.

CRATER LAKE. 17,447.
For cigars. Registered March 15, 1909, at 9 a. m., by L. O. Coleman, Medford, Oregon.

STARR'S ROYALS. 17,448.
For cigars, cigarettes, cheroots and stogies. Registered March 15, 1909, at 9 a. m., by Wm. Tegge & Co., Detroit, Mich.

TENOSA. 17,449.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 15, 1909, at 9 a. m., by Central Lithograph Co., Cleveland, O.

X. L. N. C. 17,450.
For cigars, cigarettes and cheroots. Registered March 15, 1909, at 9 a. m., by Coleman Cigar Mfg. Co., New York.

LA TENSA. 17,451.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 15, 1909, at 9 a. m., by American Lithographic Co., New York.

EL FIDUS. 17,452.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 15, 1909, at 9 a. m., by American Lithographic Co., New York.

DUCATOR. 17,453.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 15, 1909, at 9 a. m., by American Lithographic Co., New York.

TENITA. 17,454.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 15, 1909, at 9 a. m., by Central Lithographic Co., Cleveland, O.

GREEN GOOSE. 17,455.
For cigars, cigarettes and cheroots. Registered March 15, 1909, at 9 a. m., by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

OLD RESERVE. 17,456.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, at 9 a. m., by the American Lithographic Co., New York.

AROMA VUELTA. 17,457.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by the American Lithographic Co., New York.

STAR CLUB. 17,458.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by the American Lithographic Co., New York.

ORIGINAL STYLE. 17,459.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by the American Lithographic Co., New York.

ORIGINAL BLEND. 17,460.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by the American Lithographic Co., New York.

QUALITY SEAL. 17,461.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by the American Lithographic Co., New York.

TAFFY POSSUM. 17,462.
For cigars, cigarettes, cheroots and stogies. Registered March 16, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa.

LICEO. 17,463.
For cigars. Registered March 16, 1909, at 9 a. m., by Geo. N. Williams, Reading, Pa.

PEBLER'S TRIUMPH. 17,464.
For stogies. Registered March 16, 1909, at 9 a. m., by J. E. Peebler, Wheeling, W. Va.

ADAMS PANATELLA. 17,465.
For cigars, cigarettes, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by B. F. Adams, Bangor, Me.

ADAMS' GREEN SMOKER. 17,466.
For cigars, cigarettes, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by B. F. Adams, Bangor, Me.

ADAMS' PONY. 17,467.
For cigars, cigarettes, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by B. F. Adams, Bangor, Me.

ROSA DE CAGUAS. 17,468.
For cigars. Registered March 16, 1909, at 9 a. m., by S. A. Frank, Boston, Mass.

ROSA DE CAYEY. 17,469.
For cigars. Registered March 16, 1909, at 9 a. m., by S. A. Frank, Boston, Mass.

PERRYVILLE. 17,470.
For cigars. Registered March 16, 1909, at 9 a. m., by Oscar C. Svenningsen, Auburn, Me.

TOM SPECIAL. 17,471.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by A. M. Tobias, Chicago, Ill.

LITTLE LEMON. 16,472.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by A. M. Tobias, Chicago, Ill.

BIG LEMON. 17,473.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 16, 1909, at 9 a. m., by A. M. Tobias, Chicago, Ill.

CARBELLOS. 17,474.
For cigars, cigarettes and cheroots. Registered March 16, 1909, at 9 a. m., by Elliot, Ottenheimer & Elliot, Baltimore, Md.

Cancellations.

DUBLINITE. 17,299.
For cigars, cigarettes and cheroots. Registered February 23, 1909, by Heywood, Strasser & Voight Litho. Co., New York, has been cancelled.

Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

LA NUDINA. 17,313.

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered February 26, 1909, by the American Lithographic Co., New York, has been cancelled.

Omission.

SLY POSSUM. 17,333.

For cigars, cigarettes, cheroots and stogies. Registered February 27, 1909, at 9 a. m., by Warren Beck & Bro., York, Pa. Omitted from issue of March 3, 1909.

Boston Tobacco Business.

Concluded from p. 12.

A. Frye, of Frye Bros., the prominent Salem, Mass., tobacconists, was in town recently making purchases.

J. Herwitz, of the Lynn Cigar Co., took a number of nice orders here recently for his "400" cigars.

The "Sam Kay" cigars, a 10-cent product manufactured by J. G. Reidt & Co., has appeared in a new dress. The new boxes and bands are both very attractive. This brand has a good local sale with the leading retailers.

Sam Marcuson, with the Turco-American Tobacco Co., has left on a month's trip through York State, and Mr. Shurtleff will look after the "Hub" trade in his absence.

Ben Ali.

Looks Better in Lancaster.

Concluded from p. 9.

the Act of Assembly which makes it criminal not only to sell but to give as a gift, and carries with it a penalty ranging from $100 to $300, will be prosecuted.

It was reported from Reamstown last week that the cigar trade in that section is yet very dull.

Chas. J. Lederman has returned to this city after an extended trip through Ohio.

The leaf tobacco auction sale which was advertised to take place on the 11th inst. at warehouse in rear of 404 South Prince street came off on schedule time, but I am informed that most of the tobacco offered was bought in, and not all was offered. It is stated that the prices bid were so low that the owners would not allow it to be actually sold. However, it is stated that another sale may be announced later.

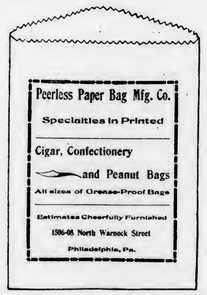
Minnesota Bans the Cigarette.

The House of Representatives has finally passed the anti-cigarette bill, and with but one vote against the measure. The bill which has been sent has been sent to the State Senate, prohibits absolutely the manufacture, sale of or giving away of cigarettes in the State of Minnesota.

H. Traiser & Co., of Boston, Mass., makers of the famous "Pippin" and other brands of cigars, have incorporated under the laws of Massachusetts, with a capital of $450,000. The President of the company is C. H. Traiser, and the Treasurer R. E. Traiser, both of Boston.

The Hambaugh-Manson Tobacco Co. has been incorporated at Nashville, Tenn., by H. O. Hambaugh, H. C. Manson, C. B. Lyle, A. E. Cook and A. R. Gholson.

The Oklahoma Cigar Co., of Guthrie, Okla., has been incorporated with a capital of $10,000. The directors are: C. S. Parks, S. A. Parks, A. Sparks and F. M. Thayer.



Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

ADVERTISING NOVELTY CO., 525 West 63rd Street, Chicag'., Mfrs. Adv. Novelties, Souvenirs and Premiums of all kinds. Low prices. Catalog free. Ask for it now. 1-27l

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

E. S. SECHRIST

Established 1890

Dallastown, Pa.

Manufacturer of

Fine Domestic

CIGARS

Capacity: 20,000 per Day

Emory Martin

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Leaf Tobacco Markets

CONNECTICUT VALLEY.

I have very little news of sales of tobacco, and when any such items come to light instead of showing a lively gait, they are more halting than ever. Prices have not advanced in the least, but have decreased instead, and now that there is so little that is left in the hands of the growers is sure to be picked up at about the willing price of the buyer. The late storms have put to sleep all the thoughts of the early birds engaged in raising domestic cigar leaf.

I hear that the sorting shop of Mr. Swift is starting up again to do up a few small lots that were hanging by the gills at the time of the shops closing. He will only put on about 20 or less hands and at that he expects only a short run. In the Ninth Pennsylvania district there were manufactured in the month of February 52,433,330 cigars which the correspondent thinks was quite a start in the right direction as compared with February, 1908, when only about 48,000,000 were manufactured. Well, it looks better to say the least. He writes that with only 22 working days in the month, it is a good showing.

Our correspondents write:

Wethersfield, Conn.: "About one-half of the 1908 crop has been sold. What is left will probably be cased as the buyers do not want to pay enough for it. The same old scare. They claim they paid too much for that bought early in December. Too bad it did not turn out all light wrappers! Crops sold: G. F. Warner and E. R. Smith to Fullers, of Hartford; A. H. Griswold and J. S. Wells to Griswold, of West Hartford.

Bradstreet, Mass.: "Belden Brothers sold to Litchtenstein & Co., a packing of about 190 cases at about the going prices for cased goods. Mrs. M. Flavin has sold to Solomons & Co., 12 acres hail-cut at 2¾ cents. Mr. Woltram said that he called it the best crop that Mr. Solomons had bought here this year."—Amer. Cultivator.

NEW YORK STATE.

Baldwinsville.—E. C. Monroe received on Tuesday at the D., L. & W. R. R. station for the American Tobacco Co. All of his purchases of new goods have now been delivered. F. M. Dunham expects to receive on Saturday. J. W. Upson's, F. M. Dunham's and M. Tobin's warehouses are all open and have forces at work handling the new crop, which has now practically all been bought up, very little of the crop still remaining in the growers' hands.—Gazette.

EDGERTON, WIS.

A decided decline in the buying movement has been witnessed during the week, owing somewhat to the break-up of the country roads, though it is apparent the large operators have taken their men out of the field for the season. It begins to look as if the balance of the crop will be left for the small concerns to take over, in which event competition does not promise to be strong. Prices, however, remain about as heretofore quoted as the following indicate.

Antone Olson, 12a at 11c asst.
Sam Noble, 6a at 9 and 2c.
Roy Saunders, 10a at 7½c.
H. Herwonson, 9a at 7½c.
Ole Quam, 8a at 7½c.
C. H. Bliven, 6a at 7 and 3c.
Ole Stockstand, 10a at 7¾c.
O. L. Hoel, 8a at 7c.
S. Peterson, 18a at 7c.
O. O. Loftus, 6a at 7½c.
And. Solem, 12a at 7c.
Nels Reindahl, 5a at 7½c.
Wm. Murphey, 7a at 7¼c.
E. Stark, 10a at 7½c.

The packing season is drawing to a close with some of the firms early in the field, but warehouse handling promises to be general at most of the packing points for some weeks yet.

No revival to speak of in the market for old leaf, though packers report an increased inquiry for samples and prices. A 325cs lot of '07 at Rio has been purchased by L. B. Carle & Son. C. J. Jones & Son report the sale of 300 cs of '07 to Eastern parties. sale of 300cs of '07 to Eastern parties. porter.

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, **Norristown, Pa.**

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.
129th TO 130th ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Pointers on the Road to Success.

Whatever you do, do it earnestly; business life is serious and it is for your own good to keep up with the procession. Work always in the interests of your employer, provided you do it honestly. "Strike while the iron is hot." Whatever line of business you are in; whatever your position, you will soon be looking for another if you let grass grow under your feet. Do not complain continually of small pay and long hours—you are not the only one.

If You Work in an Office or Store

Study the man one step above you; familiarize yourself with his work, if possible; then when your opportunity comes you will be ready for it. Do not keep those who come into the store or office waiting if you can help it. Nothing is more disagreeable for a customer than to be kept standing, while the clerk goes on writing, or stands talking with his fellow employees. If you are unable to give your immediate attention, apologize and do so as soon as possible.

Do what your employer tells you to do, whether you like it or not. It is not necessary to show your dislike. Try to be always obliging to customers, even if their requests are unreasonable. Above all, answer questions cheerfully and as fully and concisely as you can. Don't adopt a condescending or blase air when addressing customers. They will like you better if your manner is simple and direct.

If You are an Agent or Salesman

Don't call upon people at unreasonable hours, especially if your business takes you to their residences. Don't neglect a "prospect" just because it does not look promising. Some of my best sales have come from most unexpected sources. Don't talk continually about your own goods to the disparagement of every other make. This is disagreeable and no one will take your word for it anyway. State the reasons for the superiority of your goods, but do not dwell upon the worthlessness of everything not made by your firm.—Contributed.

OPTIMISM at JANESVILLE, WIS.

Leaf Men Declare that Outlook is Steadily Brightening.

Janesville, Wis., March 12.

Although the tobacco market is at present quieter, the local manufacturers are sanguine in their outlook and most of them have opened their warehouses for the new season. Baines, Soverhill, Grundy, Welch, Soulman, Fisher & Fisher, Greene, Haskin, Carle and Pember Bros. all have sorters at work and the remainder of the warehouses are expecting to be of their number in the near future.

"I have been running since the middle of December," says S. B. Heddles. "My force numbers thirty. The general condition of the tobacco is sound and indications are that the crop will go through the sweat without much, if any, damage. It is generally conceded that 80 per cent. of the crop in this State has already been contracted for."

Sam Grundy's warehouse has been running for the last two weeks. He employs twenty-two in sorting. Mr. Grundy has orders ahead for quite a good many weeks.

F. S. Baines says: "I am employing 135 men at this time, and receiving on an average, 300,000 pounds of raw material a week. The tobaccos have been gathered up very fast within the past month and most of the market has been already contracted for. This is favorable weather for handling the crop. The snow hasn't affected the tobacco in the fields very much. Sometimes it drifts into the sheds through crannies, wetting the butts, but all the tobacco I have received so far has been in very good condition.

The ordinary crops are selling at from 6 to 7 cents, and the better ones at 7 to 9 cents—the latter coming mostly from the Northern part of the State. As to the old tobacco, that is not being disposed of in very large quantities. The Eastern buyers, in buying new tobacco throughout the different States, render the demand for the old goods quiet."

Among those not yet opened, H. S. McGiffin is contemplating a start by the first of the month, and states that most of the warehouses now closed will probably open then. "Things are picking up, after a fashion," he says. "When one thinks of the amount of poor tobacco in the country, anybody holding old stock that is good, should rejoice. We are having more inquiry, and have had more in the past six weeks, as regards old tobacco, than was had in the twelve months previous. As to the new crop, I should say that the weather for it is very favorable."

A. L. Fisher, among those that have started in again, says that he employs thirty-five sorters. "Eighty per cent. of the new crop has already been sold," he affirms. "It has been lifted from the hands of the farmers and is in process of delivery to the warehouses with all expedition. Sales in old tobacco are sluggish."

T. E. Welch says that he has had twenty-five sorters at work for the past five weeks and is receiving about two carloads a week from the North

John Soulman is receiving the same average number of carloads and has been employing twenty sorters for four weeks. Both Mr. Soulman and Mr. Welch expect to be through in about sixty days. The girls are working steadily and make $9 per week on the average. Old tobacco is reported quiet at this time, but the dealers are in hopes that there will be a favorable movement soon.

Sanford Soverhill reports: "Small call from manufacturers. Farmers selling new tobacco only for immediate wants. They are taking only for their present needs. Situation has been depressed for a year. Output of cigars hasn't recovered from panic yet." Mr.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} **Crops**

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 84 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

Soverhill drolly remarked that he would write out a check for anybody who could tell him when the market will get better. He is receiving 30,000 pounds of the new every week and employs fifteen sorters. He states that he is unable to give employment to as many of the trade as apply for work at sorting.

Pember brothers announce that they have received large quantities of tobacco lately.

CULTIVATION OF TOBACCO IN KENTUCKY and TENNESSEE.

[From Bulletin No. 343, U. S. Department of Agriculture.]

(Concluded.)

CURING.

In the barn, sticks filled with green plants are hung about 10 inches apart on the rails, which are usually 4 feet apart, these rails being about 4 feet apart vertically. Shaking the plants when they are being hung in the barn will prevent the leaves sticking together, which is a frequent cause of damage from house burn, the texture and elasticity of the leaf being practically ruined when thus affected. Even if house-burn is not produced, uneven coloration is likely to result if the plants are not shaken.

The prime requisite of a barn for air-curing is that it shall be thoroughly ventilated. What is termed side ventilation is popular in the Burley district, i. e., the air is permitted to pass in at windows on one side of the barn directly through and out of windows on the opposite side. The old method was designd to admit air at the side and provide an exit at the top. The movement of the air is effective in driving a current through the barn and is more likely to give good results than is dependence upon a rise of temperature to carry the draft out at the top. For the protection of tobacco hanging in the comb of the barn some ventilation at the top can be provided, since tobacco in this portion of the barn is not much affected by the side draft. To accomplish the ventilation desired, windows should be arranged horizontally the full length of the barn, parallel with each tier, so that a current of air may pass between the butts and the tips of the tobacco on each set of rails. The windows should be about a foot wide and the length of a bin, usually 12 feet. Ventilators about 2 feet square may be located every 25 feet in the comb of the barn.

The general principle upon which air-curing proceeds is that the tobacco dries during the day and comes "in case," or takes up moisture, during the night. The barn should be opened in the morning, kept open all day under normal conditions, and closed at night during damp weather. During dry weather while the tobacco is curing it is desirable to keep the barn open both

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: *The* **Bear.** *The* **Cub. Essie.** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Describe the Flavor You Want

and our Laboratory will fit you out with complete satisfaction.

Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

day and night unless strong winds prevail which would break or bruise the tobacco.

The most trying time is during fogs and warm drizzling rains when there is very little air stirring. Under such circumstances the air on the outside is saturated with moisture and the barn should be kept closed until the air reaches the saturation point within, which will be indicated by the sweating of the tobacco. Then it is better to open the barn and get the benefit of whatever draft there may be outside. Open fires of coke or charcoal are placed about on the floor of the barn whenever the draft is insufficient or the humidity so great that sweating continues. This creates a draft and increases the water-holding capacity of the inclosed air. Sweating may continue for forty-eight hours without serious injury, but if continued longer than this house-burn may occur and render fires imperative. The first two weeks is the critical period of curing; if no damage has been done at the end of that time the tobacco is comparatively safe. But even then, unless there is a very humid atmosphere, the barn should not be closed so tight that the air can not circulate through it. Two months are ordinarily required before a crop is sufficiently cured to be bulked and stripped out.

In the dark-tobacco belt fire-curing is practiced. The sticks are crowded to about 6 inches apart on the tiers, the space being governed to some extent by the size of the tobacco, and very little regard is paid to ventilation. About five days after the crop has been housed the yellowing process is completed and firing begins. If indications of house-burn should occur earlier it will be necessary to begin firing sooner than indicated The first two or three days slow fires are applied so as to continue the yellowing process. Hotter fires follow until the curing process is practically complete.

The practice is quite common after about one week's firing to allow the tobacco to "run," i. e., to come in case, which will be facilitated by the amount of moisture still remaining in the stem and stalk. As soon as the tobacco is in case, slow fires are added again, but continued for only a short time. "Running" is not practiced as much as formerly by many of the best growers. A common mistake is made by attempting to cure the crop too quickly, and green and off colors are set. Careful planters often fire for about ten days. Wood—hickory and oak are preferable—is used in firing. The odor and flavor imparted to tobacco by the smoke of wood are necessary where an effort is made to produce a dark export type. Coke and charcoal impart no flavors and for this reason are invaluable in emergency cases when Burley tobaccos are being cured.

STRIPPING AND GRADING.

Planters take advantage of rainy days during the winter to strip their crop. The moist air brings the crop in case so that it may be bulked in large piles; then it will not go out of case when fair days return. Care needs to be exercised not to bulk tobacco when it is not in case sufficiently, because it will be difficult to handle and breaking will occur. If tobacco is going out of case when bulked, it will continue to go out and become dry. Very high case must be guarded against, as tobacco will become very dark in the bulk, especially if much rainy weather follows. Bruising is likely to occur when tobacco in high case is handled. Tobacco bulked down in "winter order" during the winter months will funk during the months of April and May if not taken up and hung back in the barn to dry out. After June it can be taken down and bulked or prized in "summer order"; then it will keep for years.

Burley tobacco is assorted into five different grades, according to the color and body of the leaf. Beginning at the base of the stalk, the grades come in regular order as follows: Flyings, trash, lugs, bright leaf, and red leaf. The flyings are the light chaffy leaves at the base of the stalk; usually one or two leaves from each plant go in this grade. The trash is a little better grade than the flyings, and is usually of a bright color. The next grade is the lugs, which are of a bright color, and like the trash command the best price on the market. The bright leaf is the finest grade in appearance, but frequently does not sell for so much per pound as the trash and the lugs. From these bright grades already mentioned a special grade called "cigarette" is sometimes made. This includes only the best and brightest leaves, practically free from dark colors. Red leaf is the top leaves of the plant and is not so valuable as the bright leaf. The general principle to be observed is to secure uniformity of qualities within the same grade.

Dark tobacco is graded according to the same principle as Burley tobacco, but only three grades are made. This tobacco is usually topped at ten leaves; hence there is less opportunity for producing as many grades.

Bluegrass Company Organized.

Articles of incorporation for the reorganization of the Bluegrass Company have been filed and the new company will have a capital stock of $300,000.

John D. Moore, formerly of Louisville, but who in recent years has lived in Detroit, holds 51 per cent. of the stock. Mr. Moore will be the president and treasurer and W. J. Loughridge vice-president, while the secretary has not yet been selected. S. W. Todd and Kirke Lathrop, of Detroit, Mich., are, besides Mr. Moore, the only new stockholders. The business will be continued in this city, as it has been heretofore, and Mr. Moore will soon move his family from Louisville to this city, and take personal charge of the plant.

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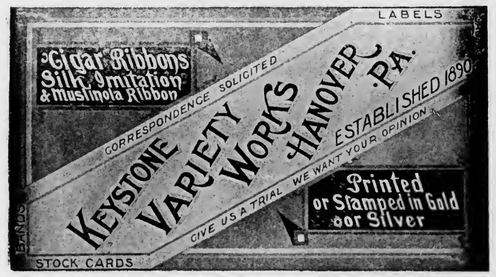

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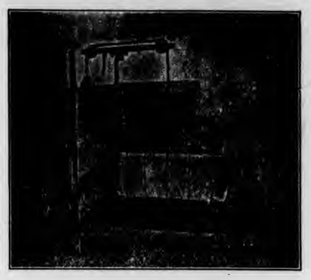

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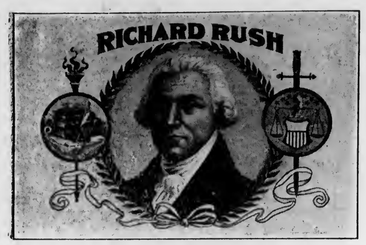

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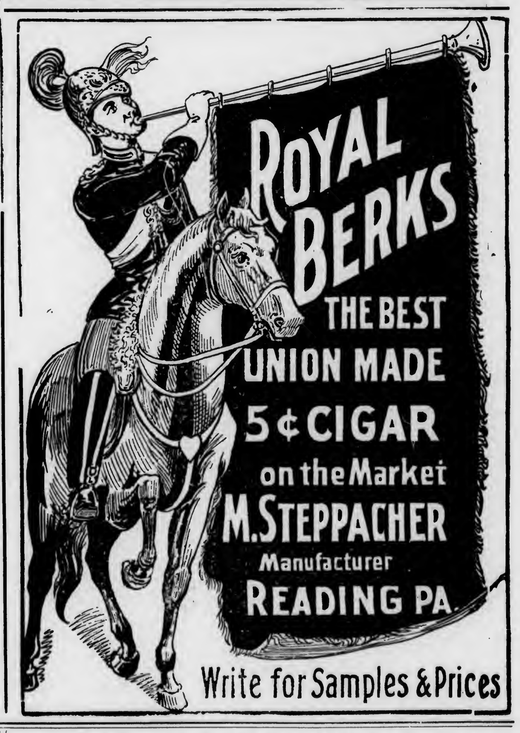

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THE TOBACCO WORLD

Vol. XXIX., No. 12 PHILADELPHIA, MARCH 24, 1909 One Dollar the Year

THE PAYNE TARIFF BILL REPORTED

Its Provisions, and Their Probable Effect Upon the Tobacco Trade. Import Duties Unchanged. Tax on Cigarettes Increased. No Duty on a Portion of the Philippine Product, and Licorice Pasie is Made Free.

The new tariff bill, which was being prepared for many weeks, was presented on Wednesday last to the Sixty-first Congress by the Honorable Sereno E. Paine, Representative from New York and chairman of the Committee of Ways and Means.

In section F, which refers to tobacco and the manufacturers thereof, practically no change at all has been made. It reads as follows:

Tobacco and Manufactures.

217. Wrapper tobacco, and filler tobacco when mixed or packed with more than fifteen per centum of wrapper tobacco, and all leaf tobacco the product of two or more countries or dependencies when mixed or packed together, if unstemmed, one dollar and eighty-five cents per pound; if stemmed, two dollars and fifty cents per pound; filler tobacco not specially provided for in this Act, if unstemmed, thirty-five cents per pound; if stemmed, fifty cents per pound.

218. The term wrapper tobacco as used in this Act means that quality of leaf tobacco which is suitable for cigar wrappers, and the term filler tobacco means all other leaf tobacco. Collectors of customs shall not permit entry to be made, except under regulations to be prescribed by the Secretary of the Treasury, of any leaf tobacco, unless the invoices of the same shall specify in detail the character of such tobacco, whether wrapper or filler, its origin and quality. In the examination for classification of any imported leaf tobacco, at least one bale, box or package in every ten, and at least one in every invoice, shall be examined by the appraiser or person authorized by law to make such examination, and at least ten hands shall be examined in each examined bale, box or package.

219. All other tobacco, manufactured or unmanufactured, not specially provided for in sections one or two of this Act, and scrap tobacco, fifty-five cents per pound.

220. Snuff and snuff flour, manufactured of tobacco, ground dry, or damp, and pickled, scented or otherwise, of all descriptions, fifty-five cents per pound.

221. Cigars, cigarettes, cheroots of all kinds, four dollars and fifty cents per pound and twenty-five per centum ad valorem, and paper cigars and cigarettes, including wrappers, shall be subject to the same duties as are herein imposed upon cigars.

Tobacco stems, meerschaum, crude or unmanufactured, amber and amberoid, unmanufactured, or crude gum, are continued on the free list.

The duty on matches remains the same as does the duty on pipes and smokers' articles, which reads as follows:

467. Pipes and smokers' articles: Common tobacco pipes and pipe bowls made wholly of clay, valued at not more than forty cents per gross, fifteen cents per gross; other tobacco pipes and pipe bowls of clay, fifty cents per gross and twenty-five per centum ad valorem; other pipes and pipe bowls of whatever material composed, and all smokers' articles whatsoever, not specially provided for in sections one or two of this Act, including cigarette books, cigarette book covers, pouches for smoking or chewing tobacco, and cigarette paper in all forms, sixty per centum ad valorem.

Trade with the Philippines.

The bill provides for reciprocal free trade with the Philippine Islands on all articles, but limits the sugar to be imported free of duty to 300,000 tons, wrapped tobacco to 300,000 pounds and 3,000,000 pounds of filler tobacco and 150,000,000 cigars in any one fiscal year, the excess of sugar, tobacco and cigars to pay full tariff rates. This exemption from duty is confined to the growth or products of the islands, however, and does not admit articles imported into the Philippine islands and from a foreign country without payment of full rates of duty on such importations.

A section is added applying the same rules to patents obtained in the United States by aliens that are adopted by the country of which these aliens are citizens, in respect to patents issued there to citizens of the United States. This will either compel foreigners obtaining patents in the United States to build factories and manufacture here, for our trade, or eventually forfeit the right of their patents.

Cuban Reciprocity Retained.

A section is inserted preserving the Cuban reciprocity provisions of the present law.

Provision is made to terminate the various commercial agreements with foreign countries, according to the terms of said agreements, by notice, and in the meantime keeping faith in those agreements. The provisions of section 4 applying to the minimum and maximum rates will take the place of these sections.

The estimated revenue under the

Concluded on p. 5.

CINCINNATI'S TOBACCO TRADE

Enormous Losses to City's Trade is Final Result of Great Disturbance.

Cincinnati, O., March 17.

Comparatively few people outside of the burley leaf tobacco trade know or have given thought to the extent to which the recently closed "tobacco war" has hurt and injured the trade in this city, not only in the leaf tobacco trade itself, but in the many lines of business connected therewith.

For instance, certain hotels in Cincinnati were always crowded at this season of the year with planters, buyers for outside manufacturers, brokers who were heavy purchasers for foreign account, laborers engaged in the shipping and handling, commission warehouse men whose profits came from the auction sales and storage of the weed before and after its sale and teamsters who did the local hauling.

The losses to the trade of Cincinnati by these deals are shown with startling effect by an examination of the leaf tobacco market report of The Enquirer on its market page this morning. In the present week there were only 150 hhds. sold on the "breaks," while in the corresponding week of last year there were 1699 hhds. disposed of.

For the expired portion of the present year to date only 1938 hhds. were sold, and for the corresponding period of 1908 a total of 15,793 hhds. went over the auction "breaks."

The receipts for the present week were only 209 hhds., for the second week in March, 1908, they were 4052 hhds. For the present year to date receipts were only 1537 hhds., while for the corresponding period in 1908 they were 14,953 hhds.

Nor is this all, for as the tobacco planters are not coming now to the city to dispose of their crops, neither are they coming except to a very small extent to make their purchases, and they are missed in a hundred branches of the jobbing and retail trade, where formerly they made their purchases of supplies of all kinds.

Warehouse Co. Incorporates.

The Lexington (Ky.) Tobacco Warehouse Company filed articles of incorporation. The capital stock is to be $30,000, divided into 300 shares of $100 each. The incorporators and their shares of stock are: W. F. Land, 75 shares; L. M. Land, 75 shares; B. E. Allen, 75 shares; J. N. Gibbons, 75 shares.

The Cincinnati Tobacco Warehouse Company has declared its usual quarterly dividend of 1 per cent., payable April 15. Books close April 3 and reopen April 16.

SOUTHERN TOB. COMPANIES

Report Satisfactory Progress in Tobacco Cultivation in Florida.

Augusta, Ga., March 17.

The annual meeting of the stockholders of the Southern Tobacco Company was held yesterday in the law offices of W. H. Barrett, Esq. This company is made up of Augusta money, though it operates in tobacco culture in Gadsden county, Florida.

Directors were re-elected as follows: Messrs. D. F. Jack, Dr. W. H. Doughty, Jr., C. R. Shaw, W. O. Tarver, T. S. Shaw, J. A. Barnes, B. K. Shaw, J. M. Berry. Mr. F. B. Henderson, of Aiken, was elected in place of Director Wilmer L. Moore, of Atlanta, who has retired.

The by-laws of the company were so amended as to make the fiscal year end on June 1, instead of March 1, as formerly.

The president of the company, Mr. C. R. Shaw, made his report to the company, which was received with much satisfaction tI showed a net profit to the first of the year of $52,000. The capitalization is $250,000.

At the directors' meeting Mr. C. R. Shaw was re-elected president. Mr. J. A. Barnes was elected secretary and treasurer to succeed W. O. Tarver, who resigned that position in order to devote his entire time to the American Leaf Tobacco Company, of which he is president. This company also operates in Florida, and Augusta capital is interested therein.

The Mobile County Sumatra Tobacco Company held its first annual meeting last week at the Commercial Club with the majority of the stockholders present. Much business of importance was transacted. It was announced that the initial crop and business for the 12 months past was very fine, both as to quantity and quality.

A resolution was offered by Harry Pillans expressing sympathy and regret upon the recent death of the late J. M. Trunk, the promoter of the tobacco industry in Mobile county. The resolution was unanimously adopted and a copy of the asme will be sent to the bereaved family, while the resolution in full will be spread upon the minutes of the company.

A. A. Randall, of Quincy, Fla., it was announced at the meeting, had been employed to cultivate this season's crop for the company. The following were elected directors for the ensuing year: E. H. Frohlichtein, R. R. Moyer, J. M. Friedman, George Fearn, Jr., and John Craft. The stockholders' meeting was then adjourned and the Board of Directors' meeting convened. The following officers were elected for the ensuing year: John Craft, president; J. M. Friedman, vice president;

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BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

E. H. Frohlichtein, secretary and treasurer.

Much satisfaction was expressed by the stockholders upon the result of the past year's efforts and they think that it means more toward the upbuilding of the agricultural industry in Mobile than any other branch. The vacant lands during this season will be tilled by fifty tobacco farmers, which will mean much for Mobile county upon the harvesting of the tobacco crop during the present year.

NO BUMPER CROP FOR 1909.

Kentucky Tobacco Men Say that Burley Outlook is for an Ordinary Crop.

Frankfort, Ky., March 17.

Col. W. E. Thompson, the member of the District Board of the Burley Tobacco Society from Franklin County, has returned from Winchester.

Secretary G. A. Brooks reported that the amounts of the pooled crop of 1907, 32,409 hogsheads, had been delivered to its purchasers, representing one-half of the entire crop of the tobacco raised in the burley district. The money collected on this tobacco is $6,102,192.30, and it has been distributed among the growers.

The question of pooling the crop of 1909 was thoroughly discussed, and it was decided not to complete the plans until the quarterly meeting, June 8, and it is believed that there will be from 80 per cent. on up of the tobacco raised in the burley district this year pooled.

There was only sixty to sixty-five per cent. of the tobacco raised in the burley district last year pooled, according to the statistics of the equity men, but it is believed this year that there will be from 15 to 20 per cent. more of it pooled, for the report at the meeting was that many of the outsiders desired to get into the pool, realizing that the organization was the the best way to get good prices.

Another very important report was received at the meeting, and that was to the effect that there would not be a bumper crop raised this year, and that the crop will only be an ordinary one.

THE PAYNE TARIFF BILL.

Concluded from p. 3.

tariff duties prescribed in the bill amount to about $300,000,000.

Tax on Cigarettes Increased.

The tax on cigarettes is increased, those weighing over three pounds per 1000 from $3 to $3.60, and those weighing less from $1 to $1.50.

Duty on Licorice Removed.

Licorice in all forms has been removed from a dutiable product to the free list.

UNITED SEEKING SITES

New Rental Values Established in Competition with Brewing Interests.

St. Louis, Mo., March 17.

The United Cigar Stores Company has entered into competition with brewing corporations for downtown corners. Several corners, listed by the brewery interest as "choice stands," are being sought by the tobacco corporation. One of the best, the northwest corner of Eighteenth and Market streets, now occupied as a saloon, was yesterday leased by the cigar company. Several more deals are pending.

Samuel Bowman & Co. is acting for the United Cigar Company, and announced yesterday the closing of the lease opposite the Union Station, and incidentally the establishing of a new rental value for that section.

The company will have a space 30 by 72 feet, and has signed up for fifteen years at an aggregate rental of more than $100,000. Improvements will be made which will cost more than $10,000. It will be the finest stand of the company in the city and will be opened May 1.

Two of the other stands which the company wants are farther downtown, and options have been gotten on the sites. Deals are said to be under way by which old-established cigar firms will sell out their locations to the United Company.

STEPHEN F. KETRAN

Interior Wood.. Work.. — Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

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BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices!

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana** Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Quiet Rules the Leaf Tobacco Market in Havana

Only a Few Buyers Remaining in the City, and Transactions Consummated are Generally to Fill Orders by Mail or Cable. Stocks of Desirable Goods are Small and are Held by a Few Firms. Attempted Murder of General Nunez.

Special Correspondence of The Tobacco World.

Havana, March 15, 1909.

Our market during the past week has ruled quiet, and as there were only a few buyers in town nothing else could be expected. Commission merchants are receiving orders from their customers by cable or mail, thus showing that business in the United States must be good for certain styles of leaf. Unfortunately the stocks on hand are low and the most desirable goods are no longer in first hands here. There was some demand for low grades of Remedios for Germany and England. Partido wrappers and fillers are inquired for.

On the 11th instant we had quite a heavy rainfall for several hours in Havana, which came, however, from the northwest, and does not seem to have entered into the interior of the island, therefore no harm was done to the still growing tobacco crop in Santa Clara Province, which requires dry weather until its maturity.

Our temperature is already summerlike, with the thermometer in the eighties during the day, but the nights are still cool.

Sales

during the past week amounted to 2,091 bales, consisting of 416 Vuelta Abajo, 475 Partido and 1,200 Remedios. Destinations were: For the United States, 1,180; for Europe, 650, and for local consumption, 261 bales.

Exports of Leaf Tobacco for the Week:

To United States	4,919 bales
To Europe	938 bales
To South America	100 bales
Total	5,957 bales

Buyers Come and Go.

Arrivals:—Robert Middlemas, of Walters & Co., London; James B. Regan, manager of the Knickerbocker Hotel, New York; Herman G. Vetterlein, Philadelphia; Allie Sylvester, of Sylvester & Stern, New York and Havana.

Returned:—Mark A. Pollack, from New York.

Departures:—Marcelino Perez, David Delmonte and William Taylor, for New York; Frank R. Diaz, for Tampa; William Lightbourne, for Key West; Felix Eckerson, for Philadelphia.

Havana Cigar Manufacturers

are at last beginning to see daylight again, as orders are coming in more freely and this general improvement seems to come from all quarters. Of course as the spring trade is never very active, we cannot expect to see a big business just now, but it may be a forerunner of a boom in the cigar line this coming fall. All of our big independent factories have a large stock of leaf of the choice 1908 crop still on hand, so no matter what the outcome of the 1909 growth may be finally, consumers of cigars will get a superior tasting product, uniform in quality, for the balance of this year. As there is no doubt that a large proportion of the coming crop will also be extra fine in quality, our manufacturers will be in a position to guarantee fine legitimate Havana cigars for the next two years.

H. Upmann & Co. shipped 700,000 cigars during the past week. The H. Upmann factory is again running under full steam, owing to an accumulation of orders from everywhere.

Behrens & Co., makers of the celebrated Sol and Luis Marx brands, have also increased the number of their cigarmarkers, thus proving conclusively that they have orders on hand which warranted this step.

Buying, Selling and Other Notes of Interest.

Manuel Menendez (Parra) was a

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

seller of 325 bales of Remedios, Vuelta Abajo and Partido. This well-known and old-established firm will continue to handle in future Vuelta Abajo and Partido tobacco, besides its large packings of Santa Clara leaf, although Don Casimiro Heres, who formerly had charge of the first-named, has separated his connection. Don Ladislao Menendez, the nephew of Don Manuel, is on deck again after his prolonged absence in Spain, and he intends to push business for all it is worth during the coming season.

Felix Eckerson was a buyer of 300 bales of Remedios.

Sobrinos de A. Gonzales sold 300 bales of Remedios and Vuelta Abajo during the past week.

Marcelino Perez increased his holdings of the 1908 crop by a few hundred bales of choice Vuelta Abajo, leaving for his home on Saturday's steamer, the Saratoga.

Jorge y P. Castæeda disposed of 275 bales of Partido leaf during the last eight days.

Frank R. Diaz was a buyer of several good vegas of Vuelta Abajo and Partido.

Perez y Obeso closed out 216 bales of Vuelta Abajo from their fine packings.

David Del Monte left also by the steamer Saratoga, well satisfied with the large purchases made by him of all kinds of leaf tobacco.

Avelino Pazos & Co. sold 200 bales of Vuelta Abajo and Partido during the past week.

John Boltz was erroneously reported as having left last week, while in reality he only arrived here, accompanied by Herman G. Vetterlein, the broker.

A. M. Calzada & Co. shipped 305 bales of leaf tobacco last week to one of their customers.

Our agricultural station at Santiago de las Vegas has published a very interesting report about the future betterment of the raising of the nicotine plant in Cuba by using only the best soil adapted for the same, after a careful analysis of the soil and subsoil, by employing only such fertilizers which the ground is particularly in need of, and by finally selecting only such seeds as will produce healthy and uniform seedlings. Irrigation upon a scientific plan is another improvement which is urgently needed, and which our government will have to undertake to help the farmers who are not favorably situated.

A league has also been formed by dealers and planters to help each other in the advancement of the culture of the weed, as well as in the handling of it after it has been cured and packed in bales. The following have been published as officers and directors: Honorary Presidents—Ortelio Foyo, Secretary of Agriculture: Luis Perez, Sub-Secretary of Agriculture; Doctor Antonio S. de Bustomante; President—Luis Marx. Directors—General Albert Nodarse, Senator Manuel Lazo, Panlo L. Perez, of Perez & Obeso; Severo Jorge, of Jorge y P. Castanedo; Antero Prieto, of Sobrinos de A. Gonzales; Casimiro Heres, Antonio Ma Suarez, General Emilio Nunez, Tomas Mederos, Nicolas de Cardenas, Avelino Pazos and Jesus Rodriguez Bautista, of Rodriguez Bautista & Co.; Angel G. del Valle, Secretary-Treasurer.

Vidal Saenz has returned from Spain and will, in conjunction with his brother-in-law, Don Casimiro Heres, embark again in the leaf business.

The firm of Rabell, Costa Vales & Co. has been dissolved, as per circular just issued, post dated January 2, 1909, and after Jesus Vales had been the sole proprietor he issued another circular, under date of February 6, informing the trade of the new firm of Vales & Padilla. The latter continues the brands of Ramon Allones, Cruz Roja and La Eminencia cigars and cigarettes. The trade is wishing the successors well-deserved prosperity in the future.

An attempt on the life of General Emilio Nunez, of the Loeb-Nunez Havana Co., was made last week by a would-be assassin, who fired two shots which passed close to Mr. Nunez's head. His assailant was captured by the police, and he asserted that he was moved to the deed by political reasons originating when Mr. Nunez was Governor of the Province of Havana. The trade congratulated the latter on his escape unharmed, and sympathized with him all the more because the criminal selected the day one of Mr. Nunez's daughters was to be married, in order to turn the ceremony into a tragedy.

Receipts of Tobacco From the Country

for week ending Mar. 13, 1909.		Since January 1, 1909.
497 bales.	Vuelta Abajo	5303 bales
22 bales.	Semi Vuelta	2120 bales
24 bales.	Partido	1615 bales
	Matanzas	256 bales
402 bales.	Remedios	10,035 bales
837 bales.	Santiago de Cuba.	2399 bales
1782 bales		21,728 bales

CUBAN TRADE MARKS.

The Law Amended, Materially Altering Requirements.

Minister Edwin V. Morgan, of Habana, forwards a clipping from the Cuban Official Gazette containing a decree from the provisional governor amending the trade-mark laws hitherto in force in that island by the addition of the following clause to article 5:

"Provided that any manufacturer, merchant or agriculturist may use his own name, either individually or as a part of the name of any firm or corporation of which he may be a member or in which he may have an interest and assist in forming, upon or as a part of any trade-mark, sign or label, if its arrangement with relation to the device used as the distinctive feature of the same does not produce such similarity or likeness to some other trade-mark already registered and in force as to lead to confusion or error."

Article 2 reads:

"That all persons whose applications for registration of trade-mark have heretofore been denied upon the principal ground of the similarity of their own names used in connection therewith to the names appearing upon other trade-marks, may, upon application, have their cases re-opened and the petitions granted, provided the marks sought for are not otherwise in conflict with any registered trade-mark in force."

CABLE ADDRESS "CALDA" TELEPHONE 6074

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

IT'S A WONDER WORKER

Havana Tobacco Ferment

Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos

Acme Extract and Chemical Works

E. G. ECKERT, Proprietor HANOVER, PA.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St.
Cable Address: "HERE." — NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, March 23.

New York Leaf Market.

The leaf market for the past week was normal, and while a considerable quantity of goods of certain types changed hands, there were no unusual developments. Prices on all types of domestic leaf were well maintained, and stocks are acknowledged not overabundant.

Some activity prevailed in the Sumatra market during the past week, which may have been prompted by the fact that the prices for the new goods will necessarily be somewhat higher than was the rule last year. Moderate quantities were secured for the American market at the first two inscriptions now held at Amsterdam.

There has been a moderately good demand for Havana leaf of a satisfactory character and a business of moderate proportions was consummated during the week.

* * *

The Cigar Industry.

The cigar trade is still lagging almost despondently, and while orders are being received they are as a rule of such small quantities as to hardly even affect the stocks of goods already on hand at the principal factories. The productions are being curtailed wherever possible by manufacturers who are not actually requiring goods, and the result is that at present a large number of idle cigarmakers can be found in this city. It is generally believed that the stocks of the wholesale houses and jobbers are not very large, but it appears that the generally unsettled conditions are deterring them from filling orders for large quantities at present and consequently the industry suffers.

* * *

Hester's Resignation.

E. G. Hester, fourth vice president of the Havana-American Co., has resigned his position and the resignation is effective April 1. Mr. Hester intends removing to Tampa from New York and engaging in business there, although he has not divulged what particular line of business he will enter. He has been the fourth vice president of the big tobacco company since he gave up the management of the Tampa branch of the company, having been selected to the high office while manager in Tampa.

He is one of the best known tobacco men in the country, and although he has had headquarters in New York the principal part of his time has been devoted to traveling to Havana, Tampa, Key West and New Orleans looking after the cigar factories of the company at those points. His residence in Tampa was a most pleasant one while he was manager of the company's business there, and many friends will welcome his return to that city. After a stay of two weeks there he has come to New York to effect business arrangements whereby he can locate in Tampa as soon as possible after the first of next month.

* * *

Petition Against Premier Co.

Petition in bankruptcy has been filed against the Premier Cigar Co., manufacturer of cigars, with an office at No. 1293 Second avenue, by Job E. Hedges, attorney of Thomas F. Moore, a creditor, for $1427 on an assigned claim of the York National Bank of York, Pa., for money advanced by cashing a draft. It was alleged that the company is insolvent and transferred all its assets to H. E. Walter & Co., of this city. The company was incorporated on January 23, 1905, under New York laws, with capital stock $30,000, and was controlled by the firm of H. E. Walter & Co., against which firm a petition in bankruptcy was filed on February 23. The company formerly had factories at York and Hillam, Pa.

* * *

Second Sumatra Inscription.

The second Inscription of Sumatra tobacco was held at Amsterdam on Friday last, and prices were sent skyward, owing, it is said, to the sharp competition of Germany. Some elegant tobacco was offered, the reports say, and about 2500 bales were secured for the American market. The largest purchases made at the inscription were those of A. Cohn & Co., who are credited with having secured about 800 bales; G. Falk & Bro., with over 500 bales; H. Duys & Co., with about 400 bales; S. Rossin & Sons, about 150 bales, and Hinsdale, Smith & Co., 150 bales. In addition to these Otto Eisenlohr & Bros., of Philadelphia, are reported to have secured about 300 bales.

* * *

Cleveland Factory for El Symphonie

E. A. Kline & Co., makers of the "El Symphonie" and other popular brands of cigars, have decided to open a cigar factory at Cleveland, O., which was formerly the home of Mr. Kline, and where he began the manufacture of the "El Symphonie" cigars. A suitable plant has already been secured, and which will afford facilities for the employment of about 300 hands. Mr. Kline expects to visit Cleveland this week for the purpose of getting everything into readiness for the opening, which, it is expected, can take place about the middle of next month. It has been stated that the Tampa factory would be discontinued, but this Mr. Kline stated has not yet been definitely decided upon.

* * *

State Tax on Cigarists.

A tobacco tax bill was introduced in the Assembly last week by John R. Yale, of Putnam, which measure provides for a scale of rates proportioned according to the population of the city, borough, town or village in which the tobacconist's business is carried on.

Every dealer in a city or borough of 1,500,000 or more must pay an annual tax of $100; in a city or borough, of between 500,000 and 1,500,000, $75; between 50,000 and 500,000, $50; between 10,000 and 50,000, $25; between 5000 and 10,000, $15; between 1200 and 5000, $10, and in any other place, $5.

Assemblyman Reed put in a bill providing that manufacturers and dealers in cigarettes shall pay a license fee of $25 a year to the Secretary of State.

Another tax bill, introduced by Assemblyman Cuvillier, imposes a tax of 25 cents per developed horse-power on improved waterways of the State. The owners of water-power are to make annual reports to the State Tax Commissioners.

So far as can be ascertained the dealers of this city are not greatly interested in the newly-proposed measure, yet the measure will probably be opposed by the trade, although it might serve to curtail the number of establishments where cigars, etc., are now on sale, such as barber shops and small stands, etc., and would therefore naturally result in driving more trade to the larger establishments, yet it is not believed that the measure would be allowed to become a law without some objection being raised to it, if it ever passed at all.

* * *

TRADE NOTES.

Thomas F. Healy has succeeded to the brokerage business of M. E. Flaherty. He was formerly in Mr. Flaherty's employ and is well-known in the trade.

—

Isaac Meyer, of Isaac Meyer & Co., last week returned from a visit to their packing houses in Connecticut. He is showing samples of some of the firm's force sweated Connecticut Havana seed.

—

B. Rothschild, of the Chicago, Ill., leaf firm of Rothschild, Sons & Co., was a visitor in the local leaf market last week.

—

Joseph Mendelsohn, of Mendelsohn, Bornemann & Co., returned last week from a visit to Chicago, Ill. He reports business very satisfactory in the Windy City.

—

Justin Seubert, Sr., of Justin Seubert, Inc., Syracuse, N. Y., cigar manufacturers, has been making the round of the leaf trade here recently.

—

The Symons-Krausmann Co. have added several new sizes to their line of "Flor de Baltimore" cigars. They have also recently increased their force of cigarmakers, and the factory is running on full time. Mr. Symons is away on a trip to the coast, but is expected home by the end of the month.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
8, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, MARCH 24, 1909

FACE TO FACE WITH THE TARIFF.

At last the trade and the whole country is face to face with the tariff question. Perhaps the very worst that can happen is now known. There are likely to be modifications, amendments, possibly not to any great extent in the House, it is true, but when the Senate takes hold many changes may yet be expected, and the tendency of the Senate may be to increase duties wherever the House may have cut too deeply.

But nothing stands in the way of the immediate consideration of the bill as drawn by the Ways and Means Committee of the late Congress. It has been made the bill of the committee of the new Congress, and for some days it will be discussed on the floor of the House. Then it passes over to the Senate, and meanwhile the Finance Committee of that body will have been examining its every feature. So the real revision of the schedules is yet for the future. For the present the tariff schedules alone will interest Congress and the country. The Ways and Means Committee seems to have endeavored to maintain faith, and as a rule it has revised downward with some additions made to the free list, and with a few drastic cuts made here and there.

It is yet too early to determine what effect the general reductions will have upon the country's business. So far, however, the tobacco industry seems to be affected adversely rather than in a way that was hoped for. There are still some opportunities for the trade to be further heard from before the Senate Finance Committee, and it is also likely that some further action will be taken.

While the Payne bill represents pretty fairly good intentions for revision downward on the part of the Ways and Means Committee, it was very bunglingly carried out. In fact, so badly has the work been done that unless the bill shall be materially modified, it is likely to prove in operation little better than the Dingley bill. This is especially true so far as its effect upon the tobacco industry is concerned.

Certainly the protective principles have an ample margin of safety in the bill, but the concessions prove a realizing sense on the part of the House Republican leaders of the force of public sentiment for tariff reform. How far the Senate guardians of the interests will yield to the popular demand is yet to be demonstrated.

* * *

Excerpts from the Daily Press.

Some test of the success Mr. Taft will have in securing tariff aid for the Filipinos may be found in the fact that Congressman Hill, of Connecticut, is sure that the tobacco interests of the valley will not be hurt by the clauses applying to the Philippines, but the beet sugar men from the West are ready for war on sugar. The limits of free importation in the two cases are:

Sugar to be imported free to 300,000 tons.
Wrapper tobacco to 300,000 pounds.
Filler tobacco to 300,000 pounds.
Cigars 150,000,000 in any one fiscal year.

The Filipinos themselves wanted entire free trade with the United States, but the committee evidently thought Col. Bryan's plan of cutting off the dog's tail by inches was preferable.—Exchange.

* * *

There is no danger that the five and ten-cent packages of cigarettes will be increased in price by the new tariff. While the price will remain the same, the cigarettes themselves will be reduced only in quality and quantity.—Philadelphia Record.

* * *

They can't cheat Sereno Elisha Payne out of the credit for this tariff. Other times they have let him work until his blue eyes hung out on his cheeks, and then the names of the men who fathered the tariff bills were played in big black type. And way down at the end of the story, as a sort of afterthought, "Sereno Payne also helped."

Not any more. Not for Sereno Elisha. When he lays an egg he will do the cackling. It took the Congressman from the Thirty-first New York district quite a spell to catch on to the combination. But he did catch on, and kept it. All the rest of the eminents in this Congress could twist the knob and play with the key of the safe as they pleased, but it did them no good. Sereno had set the time lock on them.

Not that he hasn't been given credit for his hard work at other times. But he didn't get the wild huzza from the public. That was reserved for other men, and Sereno E. Payne had to stay back of the stage and work the thunder machine. After a while the stars of the occasion would reluctantly bid adieu to the howling multitude, and as they wiped the grease paint off their cheeks this to Sereno they would say:

"Fine work, Sereno. I'll never forget what you have done for me. But, say! To-morrow night, when I get to the pathetic part of my speech, don't turn the crank quite so hard. Your thunder is fine, but play it pianissimo after this."—Philadelphia Inquirer.

THE LOCAL TOBACCO NEWS

The leaf tobacco market seems to have again quieted down to a remarkably low point of activity, and no transactions of any consequence have been reported during the past week. Purchases have been made by manufacturers in a very small way, and apparently only such goods were selected as there was immediate need for. Although the manufacturing industry seems to be in a much improved condition they do not seem inclined to make extensive purchases at this time, although it has been repeatedly pointed out that there was a strong probability of an advance in the prices of nearly every type of leaf later on, if the output of cigars once begins to crawl up to the normal figures of previous years. It seems evident that such a possibility is not shared in among the manufacturers, otherwise no particular warning would be necessary to convince them of possible advantages of laying in larger supplies now.

The Sumatra market has not shown any change either, although there have been a few inquiries lately concerning the good news. The reported advancement of prices at the last inscription does not seem to have as yet aroused any anxiety on the part of manufacturers to lay in further stocks of old goods.

The Havana market is steady, with no change in prices, nor is there any apparent surplus offering of leaf.

The cigar industry is now admittedly in fairly good shape, and the output of cigars is growing at a fairly satisfactory rate. The output for February, according to the official report of stamp sales, showed a material gain over the corresponding month of a year ago, numbering 47,362,700 cigars, a gain of nearly 4,000,000. The figures, were, nevertheless, about 4,000,000 below the output of February, 1906.

Retailers are highly elated with the present exceptionally fine weather, and while it is yet too cold for the open door season, its approach is having a wholesome effect. Trade is reported to have been in full keeping with the condition of the weather and gains in amount of sales are reported by a majority of the more progressive stores. Preparations are being made for an extra trade at Eastertide, and we learn that quite a few exhibits of special lines of goods will be on display.

Felix Eckerson, of the Havana importing firm of F. Eckerson & Co., returned this week from a three weeks' stay in Havana, during which time he made selections of considerable quantities of goods for their trade here.

An inventory of the personal effects of the estate of the late Arthur Hagen, have been filed with the Register of Wills, and amount to $599,870.

The late John Baird left an estate valued at $38,000.

B. Lipschutz of the 44 Cigar Co., has secured a four-story factory building at Eleventh and Wharton streets, for the sum of $26,000. The negotiations were conducted by A. Sokolove, on behalf of Mr. Lipschutz, with W. Bruce Barrow representing Mende Brothers, the owners. The building is erected on a lot 100 by 106 feet, and it will be completely remodeled and made into a first-class cigar factory building by the new owners. Mr. Lipschutz has been for some time prospecting for a site, as the facilities of the present premises are entirely inadequate to meet the requirements of the demand for the "44" and other brands of cigars made by the 44 Cigar Co.

F. W. Hock, trading as Fred. W. Hock & Co., and the American Cigar Brokers, has been adjudged a voluntary bankrupt. The liabilities are placed at about $5000, and assets at $250. He has been engaged in the cigar business for several years.

Charles M. Hipple, of the leaf tobacco firm of Hipple Bros. & Co., last week returned from a trip to the Pacific coast, having visited all important manufacturing points en route. He has placed a considerable quantity of the firm's importations of Havana tobacco, and is highly pleased with his trip.

George, John C. and Victor R. Frings, now trading as Frings Bros. Co., will apply for a charter of incorporation, for the perpetuation of their business as wholesale dealers and jobbers in cigars, tobacco, cigarettes, etc. The business was established many years ago by the late Julius Frings, and its operations have been extending continuously until it is to-day not only one of the largest but also one of the best known jobbing and wholesale houses in this city.

H. A. Slomberg, representing the Penn Cigar Co., of Pittsburg, has been a recent visitor in this city introducing a line of stogies manufactured by his firm at Pittsburg. It was Mr. Slomberg's first visit to this city, but he expressed himself as well pleased with the cordial reception extended to him.

D. E. Salomon, with John Leopold & Son, of New York, has been calling on the trade in this city during the past week. He had recently returned from a Western trip.

President Julius Vetterlein, of the Philadelphia Leaf Tobacco Board of Trade has quite aggressively taken hold of the affairs of the local Board, and in a short time his energy will no doubt be more fully realized and appreciated. In fact we have heard it intimated that Mr. Vetterlein was among the most practicable and best qualified men for the presidency of the National Association and where he would have a wider scope for energetic action.

Fred W. Reinemann, representing Otto Malchow & Co., leaf tobacco dealers of New York, was among the recent visitors in this market.

Pent Bros., at Eleventh and Filbert streets, have secured the services of Samuel Smith as salesman. Mr. Smith was until recently a member of the sales staff of Goldsmith & Arndt.

Knopf Bros. have succeeded to the cigar business of the late C. H. Brown, at 3734 Germantown avenue. They have placed in stock a complete line of the more popular brands of cigars, and complete line of cigarettes, tobaccos, etc. The location is a good one, and both members of the firm are recognized as energetic and thoroughly attentive to the requirements of the business.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

BOWEN'S HAVANA BLEND PERFECTOS. 17,475
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by E. B. Bowen, Philadelphia.

PROSPERITY BILL. 17,476
For cigars, cigarettes and cheroots. Registered March 17, 1909, at 9 a m, by N. M. Webb, Philadelphia.

PORTOLA QUEEN. 17,477
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by Wm. Knapp & Co., San Francisco, Cal.

TWO BUNNIES. 17,478
For cigars, cigarettes and cheroots. Registered March 17, 1909, at 9 a m, by Tracy & Avery Co., Mansfield, O.

HELEN WARE. 17,479
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

EL REVEZO. 17,480
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

CAPT. WADSWORTH. 17,481
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

RENOVAR. 17,482
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

CANOPY. 17,483
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

OLD HERO. 17,484
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 17, 1909, at 9 a m, by American Lithographic Co., New York.

UNION BOOSTER. 17,485
For cigars, cigarettes, cheroots and stogies. Registered March 17, 1909, at 9 a m, by Central Lithograph Co., Cleveland, O.

HAVANA PUFF. 17,486
For cigars, cigarettes and cheroots. Registered March 20, 1909, at 9 a m, by A. G. Weidman, Kansas City, Mo. A re-registration.

KING POSSUM. 17,487
For cigars, cigarettes, cheroots and stogies. Registered March 22, 1909, at 9 a m, by Warren Beck & Bro., York, Pa.

TRYOUT. 17,488
For cigars, cigarettes, cheroots and stogies. Registered March 22, 1909, at 9 a m, by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

IDEAL CLUB. 17,489
For cigars. Registered March 22, 1909, at 9 a m, by El Draco Cigar Mfg. Co., Philadelphia.

BUDINA. 17,490
For cigars, cigarettes and chewing and smoking tobacco. Registered March 22, 1909, at 9 a m, by Schmidt & Co., New York.

AMONTILLADO. 17,491
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 22, 1909, at 9 a m, by S. Hood Cigar Co., New York.

CAMIA. 17,492
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 22, 1909, at 9 a m, by The Mochle Lithographic Co., Brooklyn, N. Y.

ROYAL LUNCH. 17,493
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 22, 1909, at 9 a m, by American Lithographic Co., New York.

BILL FAST. 17,494
For cigars. Registered March 22, 1909, at 9 a m, by W. C. Smith, Windsor, Pa.

RAPHIA. 17,495
For cigars. Registered March 22, 1909, at 9 a m, by W. C. Smith, Windsor, Pa.

GENERAL DUDLEY. 17,496
For cigars. Registered March 22, 1909, at 9 a m, by B. Bernstein, Boston, Mass.

EL BANDERO. 17,497
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 22, 1909, by Louis W. Keyer, Dayton, Ohio.

FLOR DE LINY. 17,374
For cigars, cigarettes and cheroots. Registered March 3, 1909, by Moller, Kokeritz & Co., New York, has been cancelled.

LANCASTER GIRL'S SUCCESS.

Tobacco Man's Daughter Now an Operatic Success.

Lancaster, March 22.

The success recently achieved at Puccini's Opera, at Savona, Italy, by a former Lancaster girl, and a daughter of the late Morris Gershel, who was well-known to the tobacco trade throughout the country, has been the talk, not only of the society folk of this city, but of a host of Mr. Gershel's old friends and acquaintances.

Miss Bertha Gershel, as she was known then, was born in Lancaster and brought up here. She had made her home here during her girlhood days. She early showed great musical talent and natural inclinations led her into opera after a long training in Paris. In her recent debut she met with great success, and has been much lauded by both European and American critics.

The former Miss Bertha Gershel is now Mrs. William Cutty, wife of the manager of the Musical Cuttys. She concluded her studies under the famous master, Jean de Reszke. It is expected that she will ere long appear at one or more of the New York Opera Houses.

She is a sister of Mrs. A. H. Sondheimer, wife of the popular leaf tobacco packer of this city, and a niece of Mr. L. Gershel, of the leaf tobacco firm of L. Gershel & Bro., of New York.

LANCASTER MARKET IS QUIET

Packers Report Few Actual Sales, but Believe All Their Leaf Will Yet Find Buyers.

Lancaster, March 22.

There is still no change in the conditions of the local leaf tobacco market, and very few goods have been sold during the past week by packers, except in jobbing lots to manufacturers nearby. There is encouragement, however, in the fact that inquiries are coming in regarding leaf, and packers still believe that all the goods they have will be needed in due course, and therefore they are not in any way purturbed at the present apathetic condition. The packing of the new crops goes merrily on, and the major portion of the tobacco may be said to be already in boxes, with some of it already passing through the early stages of fermentation. There is an absolute unanimity of opinion regarding one point, and that is that the quality of the crops this year is generally very satisfactory, and that is a most cheerful aspect. Unless unexpected damage develops during the sweating process, packers will likely have an elegant article to offer, and one which will command a reasonable price affording a reasonable profit on the investment which has been made.

There is no great improvement yet in the cigar industry, yet factories are beginning to work more regularly and some few with increased forces of employes. The Slater factory in this city has again been put into operation and that alone affords employment for a goodly number of the cigarmakers which have for some time been entirely idle.

Fred Jacobs, a traveling cigarmaker, who has for some time past been residing in Denver, was taken to the county almshouse, on Tuesday, by Mr. M. J. Root, of Reamstown, he no longer being able to care for himself properly, and having no relatives in this section. He is a native of Germany, and took out his first naturalization papers in Louisville, Ky., and his last papers in Lancaster. He has been ailing for some time, and, under these circumstances, made application for admission to the almshouse, which was accorded him.

William T. Hartman has taken possession of the tobacco store at 830 Cumberland street, Lebanon, Pa., having purchased the stock and good will of William R. Householder, who conducted the business at this stand for the past several years. Mr. Hartman is a brother of A. J. Hartman, president of the South Mountain Lumber Company. Mr. Householder has not yet fully decided what business he will engage in, but will remove with his wife to Mt. Gretna within a few weeks to take up his residence there for the summer.

It is alleged that the habit of cigarette smoking is spreading very rapidly in this city, and especially by young boys who are going to school. An extra effort is to be made by the school authorities to check the habit. Reference is made to the law on the subject, which was approved on July 10, 1901, and another one on April 4, 1903.

The first is as follows:

"An act to prohibit the sale and furnishing of tobacco to persons under the age of sixteen years.

"Section 1. Be it enacted, etc., that no person or persons shall sell tobacco in any form to any person under the age of sixteen years.

"Sec. 2. That no person or persons shall, by purchase, gift or other means, furnish tobacco in any form to a person under the age of sixteen years.

"Sec. 3. Any person violating the provisions of this act shall be guilty of a misdemeanor, and upon conviction shall be sentenced to pay a fine not exceeding one hundred dollars, or to undergo confinement in the county jail for a period not exceeding thirty days, or both, as the Court may determine.

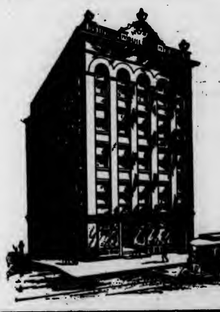
"Sec. 4. All acts or parts of acts inconsistent herewith be and the same are hereby repealed."

Following is the act of 1903:

"An act for the protection of the health of persons addicted to the smoking of cigarettes and imposing a fine for the violation of its provisions.

"Whereas, The smoking of cigarettes is injurious to the health of the young; therefore

"Section 1. Be it enacted, etc., that



Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
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For Gentlemen of Good Taste

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5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

if any person or persons shall sell cigarettes or cigarette paper to any person or persons under the age of twenty-one years, he or she so offending shall be guilty of a misdemeanor, and upon conviction thereof shall be sentenced to pay a fine of not more than three hundred dollars, nor less than one hundred dollars."

YORK FACTORIES WORKING

But Only with Moderate Forces, and No Great Gain in the Output is Expected.

York, Pa., March 22.

The tobacco trade continued in a lethargic condition in this section of the country, although cigar manufacturers are for the most part working with at least moderate forces. At the present rate of operation of the factories the month is not likely to show very great gains, yet it may change before the month is out, and manufacturers may yet forge ahead somewhat, for the time of the year has arrived when there should begin a greater activity and increased demand for goods.

Recent depredations among cigar factories have set the whole trade agog, and every one is wondering what will happen next.

Some nights ago the cigar factory of Allen Poet at Dallastown was destroyed by fire, which consumed, with the building, a quantity of leaf tobacco and cigars. When Mr. Poet laid the fact concerning the fire before the county officials, it was also revealed that he had missed upon recent but previous occasions small quantities of tobacco. Investigations which followed the story as related by Mr. Poet to the York police department led to a suspicion of a neighboring cigar manufacturer and who was immediately taken under close surveillance. The result was that H. C. Fauth, who had been operating a factory almost opposite to that of Mr. Poet at Dallastown, was taken into custody, charged with both arson and robbery. Almost at the same time the police department officials and the detective bureau were working on the robbery of the P. C. Fulweiler & Bros'. cigar factory in York.

Hearings in two important tobacco robberies at one time were held before Alderman C. F. Keech this morning, with an additional charge of arson against one of the defendants, H. C. Fauth, who is charged with burning down the factory of Allen E. Poet, at Dallastown, to cover up the theft of a wagon load of the leaf, valued at $150. The other case was that against Martin Lentz and Melvin and Walter Mann, for robbing the Fulweiler factory, on Fair avenue.

Fauth was held without bail for Court on charges of arson, felonious entry and larceny, while the Manns and Lentz were held under $1000 bail each. All were returned to jail.

District Collector Liggit, of the local revenue office, was present at the hearing, bearing a letter from department headquarters notifying him to make a report of proceedings in both cases that action by the government might be decided upon. He was also requested to secure descriptions, records and photographs of the accused men. These will be furnished by Chief of Detectives White.

In the Dallastown case Allen E. Poet testified to the burning down of his factory Sunday night, and Chief White related his arrest of Fauth and his recovery up to this time of all of the loot except one lot of cigars, at places where Fauth had stored or otherwise disposed of it.

Employes at Deardorff's livery stable testified that Fauth had secured a horse and a spring wagon there Sunday night after 11 o'clock, saying that he wished to take some trunks from the station to the country. He returned at 5 o'clock in the morning, saying that he had been to Tilden, a little town east of the city.

William Boyer, a drayman, testified to having hauled one box of the stolen tobacco from Fauth's factory here to a local wholesale dealer, who had purchased it.

In the case against Lentz and the Manns the manager of the Fulweiler factory, John G. Bergdoll, gave an account of the robbery, and of the manner in which his suspicion had fallen upon these men. Patrolman Moser testified that he had purchased a half dozen of the stolen cigars at Walter Mann's cigar store, where they were kept in a pasteboard box. He said Mann had been chancing off a razor, and giving one of the cigars with each chance.

Chief of Police Bush testified to having directed the arrests of the Manns and Lentz, and to an admission made by Walter Mann that he had bought the cigars from Lentz.

O. T. Given, an oyster dealer, said that Walter Mann offered a box of the stolen cigars for sale to him.

A knife found in Mann's cigar store was identified as having belonged to William Jacobs, a workman in the Fulweiler factory, who assisted in securing the information upon which the arrests were made.

The Manns refused to make statements at the hearing, saying that they will be represented later by an attorney. Lentz stated that he had seen a box of "Little Lou's," the cigars stolen, at Mann's cigar store, but that he had not sold them to Mann.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2 3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

E. S. SECHRIST
Dallastown, Pa.
Established 1890

Manufacturer of
Fine Domestic
CIGARS
Capacity: 20,000 per Day

Emory Martin

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

A. D. KILLHEFFER,
MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Cedar Cigar Box
SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us INSIDE DIMENSIONS of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

BADGER STATE ITEMS.

Edgerton, Wis., March 19.

Tobacco assorters wanted at the pottery warehouse by A. Wallach.

A. Wallach opened a sorting room in the pottery warehouse on Monday.

William S. Brill left for his New York home Saturday morning after spending the packing season in this market.

T. B. Earle has a moderate sized force at work at his warehouse here and stock on hand for several weeks' run.

N. Weiss, vice president, R. L. Henry and H. P. Buell, of the leaf department of the American Tobacco Co., have been in the State during the week.

Mr. George Hoffman, leaf dealer of Lancaster, Pa., is making his first visit to the tobacco markets of Wisconsin this week. He has inspected samples of numerous local dealers.

A party of New York officials of the American Cigar Co. were in town Wednesday calling on Manager Hoen, of the Edgerton branch. They were Percival Hill, president; Albert Scheinler and N. Weiss, vice presidents of the American Cigar Co.; E. B. Ewell, R. L. Henry and H. P. Buell, of the American Cigar Co. State Manager W. T. Jefferson accompanied them on an inspection of the different local branches.—Reporter.

Leaf Tobacco Markets

Connecticut Valley.

It is not much of a time for the moving of the little balance of the crop now left in the hands of the growers. I have not seen or heard of a buyer in this locality for more than a week. But when I hear that a man is sampling a few hundred cases, I try to think that perhaps there may be a buyer calculating to straggle into this part of the valley in hopes he may find a fair lot of 1908 tobacco that has been through the sweat.

Well, let them come, we are not afraid of them, and if they should happen to purchase a hundred or two of cases there will be so much gone to fill up the city warehouses; for it will not be long before there will be a call for just such tobacco as we now have stored in our warehouses. We all know that the buying has not been done from hand to mouth just from preference, but a part of the cause has been that there is actually a shortage of tobacco now held in the large city storehouses, and the quicker some more is brought into the hands of the city salesmen the sooner some of our manufacturers can get another mouthful to tide them over for a while longer. This talk about waiting to see how Congress will revise the tariff is mostly bosh, for it has been fairly well known that not much will be done with the tobacco schedule.

For the last two or three months we have been telling our tobacco growers to go slow in selling good wrappers and binder stock in a hurry, for we believed the markets were becoming depleted of good stock, and now as an evidence of such a situation we annex the comment of the Tobacco Journal, in which they now claim that in the summer or early fall prices of all good grades of goods will probably advance two or three cents per pound, for the fact is that not in a decade has the Connecticut Valley been picked so clean. Who in this part of the valley knows of many crops still in the farmers' hands, and who can remember the time when the great trade papers have advised the cigar manufacturers to commence to lay in a stock for future use, on the supposition that the market was empty of most of the grades of domestic tobacco? We must remember that last year the country was well cleaned up from East to West of all of the desirable grades at least, leaving but little in the hands of the growers. That such a condition exists is all in favor of the growers, not only for what is now held by the grower of the last year's crop, but also of what may be grown this season.—Amer. Cultivator.

New York State.

Baldwinsville, March 19.—J. Wallace Lee, the local representative of W. E. Gheen, received at the D., L. & W. R. R. station Wednesday, shipping to Jersey Shore, Pa. Only a very small portion of the crop now remains in the growers' hands. The warehouses of J. W. Upson, F. M. Dunham and M. Tobin are still open with handling tobacco.

Wisconsin.

Edgerton, Wis., March 19.—The buying movement seems almost entirely suspended for the present and for the first time in many weeks we have no list of recent sales to report. Doubtless a moderate amount of riding will be resumed by local packers when the country roads are more inviting, though the present outlook does not warrant the belief that there will be any rush to take over the remnants of the crop. Packers are still receiving their purchases, but the deliveries are nearly in, and warehouse handling well along with most of the dealers. The season, however, will continue for some weeks yet in this market.

The market for old leaf is gradually assuming better conditions. Inquiries for samples and prices are more frequent and while no large transactions have developed, packers are confidently looking forward to a more normal trade. A. Jenson & Sons report the sale of 150 cases of '07 during the week.

The shipments out of storage reach 846 cases and six car loads of bundles from this market to all points for the week past. Since last report 42 carloads have been received from outlying points for warehouse handling.

Janesville, Wis., March 19.—A decided decline in the buying movement has been witnessed during the week, owing somewhat to the break-up of the country roads, though it is apparent the large operators have taken their men out of the field for the season. It begins to look as if the balance of the crop will be left for the small concerns to take over, in which event competition does not promise to be strong. Prices, however, remain about as heretofore quoted.

The packing season is drawing to a close with some of the firms early in the field, but warehouse handling promises to be general at most of the packing points for some weeks yet.

No revival to speak of in the market for old leaf, though packers report an increased inquiry for samples and prices. A 325cs lot of '07 at Rio has been purchased by L. B. Carle & Son. A. J. Jones & Son report the sale of 300cs of '07 to Eastern parties.

The shipments out of storage reach 1373cs and 14 carloads of bundles from this market to all points for the week. Since last report 23 carloads have been received for warehouse handling.—Recorder.

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Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

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Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

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Buy Penna. Broad Leaf B's

Direct from Packers

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Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

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Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
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Fine Binder and Filler Stock

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LEAF TOBACCO

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United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
82 and 84 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

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Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

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Jobber in Sumatra, Florida Sumatra and Havana
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GEO. SCHLEGEL

138 & 140 CENTRE ST.
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J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

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⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

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The Moehle Lithographic Company
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171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

OPTIMISTIC AT THE HUB.

Tobacco Trade is Now Quiet, but a Good Spring Business is Confidently Expected.

[Boston Bureau "The Tobacco World," 212 Hanover Street]

Boston, March 20.

Business conditions have changed very little since my last letter. Although trade is quiet, the prophecies of a good spring business look very bright, and members of the cigar trade are giving orders for future delivery.

Saint Patrick's day was largely celebrated in South Boston and many of our retailers had window displays of the emerald color in honor of the occasion. The "Samaris" cigarette of the Khedivial, with its green package, was very prominent on the 17th.

Frank Swick, Eastern representative of the Surbrug Company, has returned from a brief visit to the factory at Richmond, Va. Mr. Swick reports that the firm's new 15c. size of "Arcadia mixture" is fast coming to the front in popularity. He has three able salesmen under him in Messrs. Naherzig, Levy & Barden, who are helping him popularize this brand of tobacco in the Eastern market.

George Yavner, who recently purchased the cigar stand in the Penn Mutual B'ld'g, is getting along nicely in his new venture.

Mort. M. Frank (De Florida Tobacco Co.), who has been selling leaf tobacco in this vicinity for the past two weeks, has left for the western part of the State.

M. Barnett, of M. Barnett & Co., leaf tobacco dealers, New York, was in Boston yesterday calling on cigar manufacturers.

L. Davis & Son, manufacturers of Turkish cigarettes, on Causeway street, have removed their factory to 151 Bryant street, Malden, Mass.

The Mentor Co. is now placing in each package of its famous "Ramly" cigarettes photos of all the prominent members of the baseball profession.

Charles Schleiffarth, representing the Campbell Tobacco Co., Newark, N. J., was here last week taking orders for "General Garibaldi," a 2½-ounce package of long-cut tobacco retailing at 5c. a package. This brand has quite a large sale in the Italian section of this city.

Harry Sachs has reached town and will remain for some time doing missionary work for the Falk Tobacco Co., of New York and Richmond. Mr. Sachs is using as a leader the "Manhattan Cocktail" smoking mixture, a package that retails at 10c. The quality of this tobacco is said to be one of the best ever put before the public to retail at such a small sum, and when this brand gets the proper distribution

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
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Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
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QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
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Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

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FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
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Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
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Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

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Manufacturers of
High Grade
Union Made
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FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

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Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
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Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
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Manufacturer of
Fine Havana Cigars
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Leaf Tobacco
WRIGHTSVILLE, PA.

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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
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The Ideal Cigar Made in an Ideal Way

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5c. Brand
Is Strictly Union Made
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Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

it will rank with our best sellers. Mr. Sachs is no novice in this line, having made good elsewhere. He comes here confident that he will soon make a good showing with the Falk line of smoking mixtures.

S. P. Greenstone, makers of the "S. P. Gr.," a two-for-5c. panatela, is getting a good distribution on same. In Lynn this brand can be found in nearly all cigar stores, and retailers report them good sellers.

N. E. Nichols (Phillip Morris Co.) is expected to be in town next week. Messrs. Woods and Battle have been taking good care of the Boston trade. Mr. Battle has been making numerous window displays and distributing handsome souvenir metal ash trays, advertising the famous brown package of "Cambridge" cigarettes.

The Eastern Cigar Co., who have been doing an extensive wholesale and retail cigar and tobacco business in the South End, have dissolved partnership. The business is now being conducted under the same firm name by Noah Levine as proprietor. Jake Finkelstein, the former partner, will shortly start in the wholesale business in partnership with M. Shapiro, who was in charge of the cigar department at Sol. Bacharach's on Summer street.

Mr. Frankel is now representing the Allen Tobacco Co. in the Eastern territory and will make Boston his headquarters. The Allen Tobacco Co.'s "Telonettes" and "La Letos" are selling just as well as ever.

P. M. Crane, who has charge of "Union Leader" cut plug and "Bull Durham" tobacco, is distributing some expensive signs advertising the "Union Leader" tobacco in connection with the arrival of our famous squadron of battleships.

Emil Abrahams and Morris Levy (American and West Indies Trading Co.) were in town this week going the rounds.

In one of the show windows of Daniel Frank & Co., on Washington street, can be seen a large photo. taken at a banquet at which were present President Taft, Mayor Hibbard, Postmaster Mansfield, Daniel Frank and other notables. The photograph is attracting much attention from passers-by.

S. P. Maloney, manager of the "B. D. L." cigar stand on Newspaper Row, has worked up considerable business in the novelty line in addition to his cigar business. All the latest novelties can be found here. His best sellers, however, are the trick matches and trick cigars.

The Markell Drug Co., on Scollay Square are featuring this week in one of their show windows the "Rosenthal Bros. Special," a 5c. Invincible shape cigar, and Manager Rankin, of the cigar department, tells me it is the greatest 5c. seller he ever had.

BEN ALI.

NEW FACTORY FOR REYNOLDS

May be Built on Ground Recently Bought, and Will be Mammoth Structure.

Winston-Salem, N. C., March 19.

With the intention of erecting a mammoth tobacco factory, one that will employ over a thousand hands, the R. J. Reynolds Tobacco Company yesterday virtually purchased from Colonel H. Montague the old Miller Brothers' lot on the corner of Depot and First and Chestnut streets, the consideration being $20,000. The deal, which is the largest real estate transaction pulled off in this city for years, will be completed to-day.

The R. J. Reynolds Company has had an option on this valuable property for sixty days and yesterday Mr. W. N. Reynolds informed Colonel H. Montague, the owner, that the company would take the property.

How soon actual building will begin cannot be stated, as the plans are not yet ready. Mr. W. N. Reynolds was called up last night by a Journal reporter and he stated that another plant was contemplated, but he could not say when actual work would be started. It is understood that the new plant, when built, will give employment to a thousand or more people.

The lot to be contracted for to-day contains a little more than an acre of ground. The terms will be spot cash.

The R. J. Reynolds Tobacco Company already employs five thousand or more people in its several plants here, and the erection of another mammoth factory will give additional employment to a thousand or more.

CUBAN SUGAR AND TOBACCO.

From Habana, Consul-General James L. Rodgers reports, under date of March 5, that a decidedly optimistic opinion as to the sugar and tobacco production of this year now prevails in Cuba. His details follow:

While the abundant rains, especially in the eastern half of the island, have given some warrant for the belief that the sugar production would be curtailed, there is yet such a fine growth of cane in nearly all sections that low estimates of the yield are generally discredited, although everyone must admit that the outcome must depend entirely upon the weather of the early spring. It only seems safe to state that if the grinding season is approximately identical with that of 1908 there will be at least a near approach to the accepted estimate of 1,400,000 tons. However, the qualifying statement is to the effect that the spring of 1908 was abnormally dry and that there is evidence of the reverse this year. So the estimate of 1,300,000 tons is the favorite one of the conservative.

The prevailing good prices of Cuban sugars and the hope of a continuance, however, make the outlook satisfactory to both the pronounced optimist and the conservatives. There is little ground for the pessimist upon any condition relating to the volume and price of the output.

As to tobacco, the acreage, as stated in the early days of the planting, will be much reduced, but the quality will be exceptionally good and there should be correspondingly good prices because the surplus of poor stock has been absorbed.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
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Correspondence with the Jobbing Trade solicited.

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CIGAR BOXES
SHIPPING CASES
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Cigar Manufacturers' SUPPLIES
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515---517 North Cherry St.
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Daily Capacity: Five Thousand Boxes

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A. B. HESS CIGAR CO.
SUCCESSORS TO
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Manufacturers of
High Grade
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CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1858. Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best.

E. L. WEAVER Factory 3933 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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MANUFACTURERS
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
75,000 PER DAY
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WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
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Wm. STEINER, SONS & COMPANY
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257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
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Established 1877 New Factory 1904

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Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
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Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

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Dealer in
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Cigar Boxes and Cases
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INLAND CITY CIGAR BOX CO.
Manufacturers of
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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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ACME EXTRACT & CHEMICAL WORKS
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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

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THE TOBACCO WORLD

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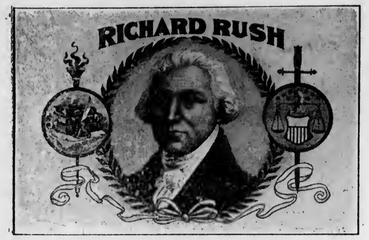

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HUNT CLUB . . . Cube Pipe Tobacco
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Samples gladly submitted on application

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Write for Samples

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178 Water Street, New York

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155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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CIGAR
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(LORD LANCASTER, 10c.)

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615 Market St., Philada.
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CHALLENGES COMPARISON
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5-cent Cigar
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THE TOBACCO WORLD

Vol. XXIX., No. 13 | PHILADELPHIA, MARCH 31, 1909 | One Dollar the Year

THE PHILIPPINE CLAUSE.

An Interview with a Prominent Cigar Manufacturer.

No manufacturer of cigars in this country can afford to ignore the Philippine clause in the new Tariff bill, whether he makes Havana, seed and Havana, or domestic goods. If this bill is passed as it stands, the United States manufacturer will wake up some day and wonder why his trade in certain localities has fallen off to such an extent, and on investigation will get the answer from the jobber: "Well, we are doing such a rattling business on Philippine cigars that we are not giving as much attention to the old lines.

The novelty will undoubtedly bring out a big business on Philippine cigars, and before this novelty wears off some of the Philippine brands will undoubtedly have a good foothold and it will not be confined to nickel goods only.

The question is: Do the manufacturers in the United States want any further competition to fight? If they go to sleep and let this measure go through they will have serious competition on the Pacific coast and other localities. If the United States intended to hold the Philippines permanently, there would, of course, have to be free trade between the two, but the Government has promised to give them independence, and in that case there would have to be a tariff imposed on all goods from the Philippines, unless this country is ready to give up the idea of a protective tariff. The proposition of bringing in one hundred and fifty million cigars free of duty would be merely the opening wedge, and eventually let in the entire production free, in which case foreign companies would undoubtedly incorporate in the Philippines for the express purpose of exploiting the United States' business, and with their cheap labor would seriously injure the manufacturers in this country to the great loss, not only of the concerns, but of all their workmen. I am speaking simply as a manufacturer. The growers of tobacco in the United States will undoubtedly feel even more strenuously opposed to this bill, as it will be the opening wedge to let in a very large quantity of tobacco, similar in character to Sumatra, and which can eventually be developed into a very fine type of wrapper leaf, to say nothing of the quality of the fillers which it ought to be possible to raise on these tropical islands.

I hope every manufacturer and grower of tobacco in the United States, and every one interested in the tobacco business will oppose this part of the bill, and not let it go through, through indifference or carelessness, because just as sure as it does, there will be a sad awakening later on.

The Congress Cigar Co. has been incorporated at Chicago to do wholesale and retail tobacco business. The incorporators were: Samuel Paley, Jacob Paley and Benjamin Drell. The capital is $25,000.

NO MORE COUPONS.

New Tariff Bill Prohibits All Premiums in Packages.

Washington, March 25.

The practice of giving coupons in bags of tobacco and of printing the union label on packages of tobacco is prohibited by one of the provisions of the Payne Tariff bill. The provision relating to this subject is as follows:

"None of the packages of smoking tobacco and fine cut chewing tobacco and cigarettes prescribed by law shall be permitted to have packed in or attached to, or connected with them, any article or thing whatsoever, other than the manufacturer's wrappers and labels, the internal revenue stamp and the tobacco or cigarettes respectively put up therein on which tax is required to be paid under the internal revenue laws; nor shall there be affixed to or branded or stamped, marked, written or printed upon said package or their contents any promise or offer of or any order or certificate for any gift, prize, premium, payment or reward."

CHICAGO LEAF MEN MEET.

Re-elect John M. Meyer President, and Appoint Delegates to National Association.

Chicago, Ill., May 25.

At a meeting of the Chicago Leaf Tobacco Board of Trade, John M. Meyer, of the leaf tobacco firm of John M. Meyer & Son, was re-elected president, which was a recognition of his valued services. G. H. Mack, of Mack & Co., was elected vice president; Jonas Brown, a leaf tobacco broker, was elected secretary, and Albert Kraus, of the Florida, firm of Kraus, McFarlin Co., was elected treasurer.

Delegates were appointed to attend the next annual meeting of the National Cigar Leaf Tobacco Association, which is to convene on May 10 in Baltimore. The delegates named are: Joseph Wedeles, of Wedeles Bros., and G. H. Mack, of Mack & Co., with the following as alternates: Jacob Sutter, of Jacob Sutter & Sons, and Leo Tuska, a leaf tobacco broker.

DEATH OF JOHN N. DRUMMOND

Formerly a Prominent St. Louis Tobacco Manufacturer.

Chicago, Ill., March 24.

John Newton Drummond, millionaire tobacco manufacturer, died at his home in Alton, Ill., at 1 o'clock this morning of a series of strokes of apoplexy. He began life as a bookkeeper in a tobacco factory and made himself president of the company many years afterward. He amassed a fortune of more than a million.

SUITS SETTLED BY PHONE.

Chancellor Hears Four Motions and Makes Two Orders in Little Rock, Ark.

Little Rock, Ark., March 25.

Four motions and two orders in the case of William S. Stickney Cigar Company vs. Argenta Wholesale Cigar and Tobacco Company, in the Chancery Court, were made over the telephone yesterday afternoon, consummating the final settlement of the suit and the dismissal of the receivership ordered by the Court Monday.

The hearing of the case over the telephone was unique, but was resorted to by agreement of the parties, through a desire to close the matter yesterday. The plaintiff and defendant had reached a compromise, but the attorneys appeared at the Court House after the Chancellor had left. After some effort they got him over the telephone, however, and secured his consent to have the hearing immediately.

The report of Will Akers, receiver, was read to the Chancellor over the wire, after being filed with the clerk. It showed $430.31 assets and $526.86 debts. A supplementary and final report and two motions were also read, and this was followed by two orders dismissing the receivership and the suit, which the parties had agreed to. Chancellor Martineau gave his consent to the orders and the action was dismissed.

Death of Reading Manufacturer.

Reading, Pa., March 25.

Fred E. Bitting, of the firm of Bitting & Hawk, cigar manufacturers, died of pneumonia at his home, 227 Orange street. He was ill only five days. Deceased was taken with a cold several weeks ago, but thought nothing of the sickness. Under constant medical treatment, trying to ward off a more severe attack, he managed to attend to his business up to last Monday, when he was forced to take to his bed.

Mr. Bitting's partner died two years ago, but the name of the firm was not changed. Deceased conducted a shop in the rear of his home and had a fine trade. He was 37 years of age and never married. His wide circle of friends was surprised to learn of his sudden demise.

Deceased was born at Walsingham, Perry county, and lived in this city 35 years. He learned his trade at Jackson's factory. He was in partnership with Mr. Hawk seven years.

Newport Cigar Co. (Inc.), Richmond. B. L. Ayres, president; R. C. Ragland, vice president; E. L. Campbell, secretary and treasurer—all of Richmond. Capital: Maximum, $3000; minimum, $1000. Objects: Wholesale and retail cigar business.

TAMPA IS PROSPERING.

Good Gains Shown in the City's Output of Cigars.

Tampa, Fla., March 25.

Cigar business of Tampa is much better than it has been in months past is the consensus of the cigar manufacturers. The past three weeks has witnessed a great revival in the industry which affords employment to more workers in this one city than any other one industry does to any two or three cities of the State together.

That there is reason for the cigar manufacturers feeling good over present conditions is apparent when it is considered that the cigar shipments for the year up to March 13, 1908, and the shipments of the current year up to March 13, show an increase of 10,000,000 cigars.

Additional men are being placed in all the big factories and the smaller shops, many of which were forced to suspend business during the period of business depression, have reopened with a creditable number of workers. With 10,000,000 clear Havana cigars to the credit of 1909 thus far over the same time for the preceding year, the manufacturers and others identified with the premier industry feel that at the end of the year the increase will show that the best of good old times have come again to remain seated in the "Queen City of the Gulf."

With the intention of showing conditions as they are six of the most representative firms of the local field were interviewed yesterday with this result:

The companies of M. Stachelberg and Esberg-Gunst report having increased the force at the big Nineteenth street factory 130 in the past two weeks. The management reports business good, more men soon to be added and the output much greater than the same period of last year.

Gonzales, Fisher & Co. are doing a nice business and expect a good year. Orders are coming in nicely from North, East and West. Fifty cigarmakers have been added to the force the past fortnight. A. Nistal, manager of the Tampa business for the company, is in Havana looking after interests there.

More than 500 cigarmakers are working at the factory of A. Santaella & Co. and the force is to be increased. More than 100 men have been added to the force recently. Comparison between the months of January, February and March for 1908 and 1909 show this year to have been an increase in business of at least 50 per cent.

Y. Pendas & Alvarez, for many years regarded as one of the most substantial and progressive manufacturers of the highest grade cigars, report 500,000 more cigars made this year than during the same time last year. Slight increase has been made in the working force and within the past few weeks the company

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Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

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and Packer of LEAF TOBACCO
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Broker in LEAF TOBACCO

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Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

has been turning out 6,000 cigars daily more than during 1908. The management looks forward to a fair year.

F. Lozano Sons & Co. report business this year 40 per cent. better than last year. Twenty-five more within the past two weeks.

Business with Sanchez & Haya shows up about the same as that of last year. There is very little change in the business thus far, but the company expects to have an appreciably better year than that enjoyed in 1908.

S. R. Morey, of Morey & Co., reports more orders received in the past three weeks than all the previous time of the current year. Business with this company is much better than it was last year. Mr. Morey expects it to improve continuously until the normal has been resumed.

Edgar J. Stachelberg, manager of the Tampa business for M. Stachelberg & Co. and the Esberg-Gunst Co., is in Cuba looking after property interests there. He will return in a few days.

TOLEDO IS HOPEFUL

Of Securing a Plant of the American Tobacco Co. Percival S. Hill Visits the City.

Toledo, O., March 25.

Toledo may become a centre of operations for the American Tobacco Company, with a plant located here employing 1,000 men.

Percival S. Hill, vice president of the American Tobacco Company, and president of the American Cigar Company, was given a reception last week at the Secor.

Mr. Hill is on his way from Chicago to New York and stopped off in Toledo.

The purpose of the reception was to make the Eastern man acquainted with Toledo and Toledoans. This is his first visit to this city, although his company owns the old Zahm tobacco plant on Detroit avenue.

The reception was arranged by Marshall Sheppey, of Berdan & Company. Mr. Sheppey was instrumental in interesting the American Tobacco Company in Toledo. It was mainly through his efforts that the Zahm plant was disposed of to the Pinkertons. Since the American Tobacco Company took over the Toledo plant about a year ago the output has been doubled and the concern is now employing twice as many men as it did in the palmiest days of the Xahm regime.

When the American Tobacco Company located in Toledo it abandoned its Zanesville plant, though it cost $30,000 to dismantle the factory and move the machinery to this city. The move has been a good one for the company, which now looks upon Toledo as one of the greatest distributing centres in the country.

It is Mr. Sheppey's hope that Mr. Hill can be made to see the advantages of the city as a manufacturing centre, and to this end the reception has been planned. After the meeting at the Secor the head of the great tobacco company was taken in an automobile for a ride around the city, after which he visited the plant on Detroit avenue.

It is hoped that as the result of the visit here of Mr. Hill another big tobacco plant, employing about 1,000 men, will be started by the company in this city.

Those who attended the reception to the New Yorkers were: F. J. Reynolds, president of the First National Bank; M. W. Young, president of the Second National; S. D. Carr, president of the National Bank of Commerce; C. L. Reynolds, president of the Toledo Savings Bank & Trust Company; S. O. Richardson, Jr., president of the Liberty Glass Company; J. K. Secor, vice president of the Northern National Bank; Edward Ford, president of the Edward Ford Glass Company; Mayor Brand Whitlock, Judge J. H. Doyle, Charles T. Lewis, W. L. Milner, president of the Chamber of Commerce; Sherwood M. Pinkerton, manager of the Pinkerton Tobacco Company, of Toledo; J. H. Pinkerton, of Cincinnati, president of the Pinkerton Tabacco Company, of Cincinnati and Toledo; Marshall Sheppey and all the wholesale grocers of Toledo.

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Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
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148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Inactivity Reported in Havana Tobacco Market

The Few Buyers in Town Make Few Purchases. Small Stocks on Hand Have Incited Shipments of "Libre de Pie," but Buyers Give it Little Attention. Small Vegas of the 1907 Leaf are Being Brought Forward to Replace the Vanishing 1908.

Special Correspondence of The Tobacco World.

Havana, March 22, 1909.

The sales reported this week include several transactions which had been made earlier this month, but had not become known. The actual business done this week has been small, principally caused by the scarcity of buyers in town. The chief operation was a shipment of 872 bales of Vuelta Abajo colas and botes for Germany, and which had been partly purchased direct from the farmers in the country. Some new libre de pie from the Remates and Oyas sections have arrived in our market, attracting, however, little or no attention to speak of, as the same shows the usual defects of this class of tobacco, having been gathered without any previous fermentation in the piles. In times of a great scarcity of tobacco it is used for mixing with heavier qualities, but as our manufacturers have enough stocks on hand and the cigar business is by no means active, there is no demand for that class of goods. To judge the coming leaf by libre de pie is also very misleading, as often enough the latter is defective, and the real crop is good, while the conditions may be just the contrary in other years.

The 1909 growth will contain some good leaf, some medium qualities, as well as some poor tobacco, but to determine the proportion of each at this date would be folly. Neither can the quantity be determined with any accuracy, although the general opinion seems to be that it will be as large as last year.

The stocks of the 1908 crop in first hands are only small, but there are still enough vegas of Vuelta Abajo from the 1907 growth to be had, waiting for American buyers to take hold of them. This class of leaf has improved by age, and the asking prices are very reasonable in order to attract dealers or manufacturers.

SALES

were 4291 bales, divided into Vuelta Abajo, 2,746; Partido, 445, and Remedios, 1,100 bales. Buyers were: Americans, 2,037; exporters for Europe, 1,042, and local cigar and cigarette manufacturers, 1,212 bales.

Exports of leaf tobacco from Havana during the past eight days were:

To the United States	4,591 bales
To Europe	1,340 "
To South America	421 "
To North Coast of Africa	12 "
Total	6,344 "

BUYERS COME AND GO.

Arrivals: Richard Sichel, of B. Rosenbluth, and A. Winterberg, of Montevierno & Co., New York; Edgar J. Stachelberg & Co., Tampa; F. B. Guito, of F. B. Guito & Co., and Louis Martinez, of Martinez Havana Co., Key West; Godfrey S. Mahn, of New York and Philadelphia; F. J. Myer, of Saginaw, Mich.

Departures: E. H. Smith, for New York; John H. Boltz and Herman G. Vetterlein, for Philadelphia; José Lovera, for Tampa; Luis Martinez, for Key West; Perico Martinez, for Bilboa, Spain.

HAVANA CIGAR MANUFACTURERS

are working steadily on old and new orders, which latter are coming to hand quite regularly, although the quantities could be still larger to please them. Evidently there will be no great activity until the new crop will be ready to be turned into cigars, and this will be next fall. By that time general business conditions all over the world ought to have improved sufficiently to allow the well-to-do class to enjoy the luxury of smoking an imported, legitimate Havana cigar again to a larger extent.

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VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

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Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

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Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

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Growers and Packers of

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PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

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JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

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S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

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BUYING, SELLING, AND OTHER NOTES OF INTEREST.

H. Upmann & Co. reported 550,000 cigars last week, and theor factory is doing well.

The Sol factory is steadily improving, as the Sol and Luis Marx brands are called for in large quantities from steady customers all over the world.

Rodriguez Bautista & Co. sold 951 bales of Remedios and Vuelta Abajo this month.

A. Winterberg purchased 300 bales of fine Vuelta Abajo for his El Rayo factory.

Bruno, Diaz & Co. were sellers of 500 bales of Vuelta Abajo and Partido to their customers.

E. H. Smith was a buyer of quite a quantity of leaf tobacco during his stay here.

Sobrinos de A. Gonzalez closed 350 bales of Vuelta Abajo from their holdings. Their new warehouse, corner of Industria and Barcelona streets, is progressing, but it will be some months before it will be completed.

John H. Boltz and Herman G. Vetterlein left here well pleased with their purchases.

A. M. Calzada & Co. shipped 1,000 bales of leaf tobacco to different parts of the United States. Don Ant onio Calzada is actively preparing for the coming new crop.

A. Pazos & Co. disposed of 295 bales of Vuelta Abajo and Bartido during the past week.

Sylvester & Stern have made some big sales to their customers in the United States. They also purchased 500 bales additional of a prime Remedios escojida, first capadauras, for which they paid a very liberal price.

Suarez Hnos sold 295 bales of Vuelta Abajo to northern and local buyers.

J. F. Berndes & Co. shipped 275 bales of leaf tobacco to Bremen and 446 bales to the United States last week.

Manuel Sanchez, better known as "Praviano," and who is well known as one of our cracker-jack buyers of fine Vuelta Abajo vegas in the country, has made a connection with the old-established house of Manuel Menendez Parra.

Richard Sichel, who arrived here on Wednesday last, by the steamship Havana, has been seen in all of our warehouses, but so far the amount of his purchases has not been made known.

Perico Martinez, of Sierra & Martinez, left on the 20th instant for Bilboa, Spain, by the steamship Alfonso XIII, taking a well-earned vacation.

Judging by the number of carts seen unloading tobacco at O'Reilly No. 1, Charles Blasco must have been quite a buyer of leaf this past week.

RECEIPTS FROM THE COUNTRY.

	Week ending March 20. Bales.	Since Jan. 1. Bales.
Vuelta Abajo	726	6,029
Semi Vuelta	1	2,121
Partido	112	1,727
Matanzas	—	256
Remedios	143	10,178
Santiago de Cuba	1,217	2,616
Total	2,199	23,927

J. H. LIEFTINCK & ZOON

Sworn Tobacco Brokers

Office and Sample Rooms:

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AMSTERDAM, HOLLAND.

SPRING IMPROVEMENT NOW ON

Hopes Strengthen as the Days Lengthen. Tariff Now the Disturbing Question.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, March 29.

Trade conditions have improved somewhat over the previous week; a few days of spring weather did the trick. There is considerable gossip going on about the Payne tariff bill, and should the present bill pass the House and be signed by the President, cigarette manufacturers will all advance the prices and the poor retailers will get it in the neck again, as the consumer will be able to buy at the old prices. The new bill, however, will cut off a lot of business from many of the cut-price dealers, whose usual aim is to sell goods for nothing, making very little himself and harming all his competitors.

N. E. Nichols, with the Phillip Morris Company, arrived in town Wednesday and the first thing he did was to go over to Cambridge where a cut-price war has been raging for the past month between the University Smoke Shop and the Roundevours, and 25c. brands of cigarettes were being sold for 16c. and 15c. packages at 9c. Mr. Nichols arranged matters in a satisfactory way between the rivals, and now 25c. brands are being sold at the regular price and 15c. brands likewise. Kid Nichols is certainly a wonder; his gift of gab can't be beat, and it came in mighty handy this week, as it was no easy matter to settle that controversy.

The old cigar firm of Hyneman Bros. has been dissolved. Bernard Hyneman retired from the firm and is now the proprietor of the cigar stand in the Old South Building. The firm of Hyneman Bros. is now composed of Asher, Louis and Ruby Hyneman. Ruby, a son of Asher, having been admitted to the firm. Hyneman Bros. are the New England distributers for the Hilson Co.'s Hoffman House Bouquet cigar and Rosenthal Bros.' famous R. B. brand.

Harry Sachs, who has spent several weeks around town working on the Talk Tabocca Co.'s line of smoking mixtures, left to-day for New York. He expects to return in several weeks to continue doing missionary work on the same goods.

Henry Weiss, representing E. G. Perez & Co., Porto Rican cigar manufacturers, was in town several days looking after the sale of his brands, La Solera and Dianita. While here Henry scooped in a number of nice orders.

Dave Bendheim (Metropolitan Tobacco Co.), and Carl Berger (S. M. Frank Co.), were two pipe salesmen here this week.

Jack Dubreuil (Khedivial Co.), was in New York this week visiting the factory.

Jokey Rogers (Ware-Kramer Tob. Co.), who has been visiting trade in Western Massachusetts for the last three weeks, returned Saturday night and reports having done a big business in that section.

A. L. Myers (M. Melachino & Co.), reports an increasing business on his various sizes of Melachino cigarettes. The new No. 20 size is duplicating nicely wherever placed. Handsome window

Concluded on p. 16.

CABLE ADDRESS "CALDA" TELEPHONE 6074

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 58

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

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LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of Seed Leaf Tobacco

141 Water Street

Telephone 3956 John New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
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M. F. SCHNEIDER
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Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, March 30.

New York Leaf Market.

There were comparatively few transactions in the leaf tobacco market during the past week, and those were not of any great volume in any instance. While the cigar industry has not shown much of a change, it is keeping fairly well in the line of progress established during the first two months of the present year, and the leaf trade feels that with only a depleted stock now remaining in hand, there is no apparent need for anxiety at a quiet week's business. Prices have certainly not been affected in a way that is adverse to the leaf holder, but in fact, in at least several types of tobacco, a slight advance is also imminent. The trade is somewhat cheered by the fact that the 1908 crop of Connecticut broad leaf is one of the finest crops grown in recent years, although not quite as light in color, perhaps, as was hoped for. Fine B's particularly, of the Zimmer Spanish and Pennsylvania broad leaf variety are a desirable holding, and the market is showing some signs of an advance.

The fact that Florida tobacco has not been moving off more swiftly was causing some comment in trade circles, although it is known that several of the larger packing firms have practically sold all of their holdings of the choicest leaf. Further, the fact that Sumatra tobacco must necessarily bring an advance in price for the new goods will also probably create greater activity for Florida wrappers in the near future.

In the Havana market, while no great activity was developed during the past week, the stocks of old goods are pretty well exhausted and prices are certainly well maintained.

Sumatra is showing some activity in the new goods, of which samples are now on exhibition. The general reports are that they are being very well received and regarded as the most satisfactory offerings that the market has had for several years. It is expected, however, that old goods, in view of the fact that they can be sold at a little more moderate figures, will continue to find a market as they did during the earlier portion of the year.

* * *

Holland Wants Florida Tobacco.

A prominent Water street leaf house recently received a communication from a leaf tobacco house of Holland, making inquiries about Florida tobacco, and asked for a line of samples. The writer of the letter stated that much had been learned on the other side about the utility of Florida wrappers and that he had become convinced that Europe would eventually prove an elegant field for the development of the sale of Florida grown leaf, since there was need in the old country for that type of goods.

* * *

At the House of Duys.

There was an unusual activity developed last week and the early part of this week at the Sumatra importing house of H. Duys & Co., and a very good amount of business was consummated on the new line of Sumatra tobacco.

* * *

Internal Revenue Violations.

Abraham Aleskowitz, a manufacturer of cigarettes, at 66 Moore street, was arrested by Deputy United States Marshal Frank Westervelt last week, charged with selling cigarettes without a stamp showing that an internal revenue tax had been paid. The arrest was made on a warrant issued on complaint of a Deputy Collector of Internal Revenue. With Mr. Aleskowitz was also arrested a girl named Annie Kravitsky, who is 17 years old. The girl made a defense that she was employed by Mr. Aleskowitz as his agent, but her bail was fixed at $500, and Aleskowitz refused to furnish a bondsman for her. Bail in his own case was also fixed at $500, and he succeeded in securing a bondsman and avoided having to go to jail. A plea of not guilty was entered by both defendants, but they were remanded for a hearing.

* * *

Liquidating Solomon Affairs.

The affairs of the firm of C. Salomon & Bros. are to be liquidated by A. Haas, who has been made a trustee. He is already exercising great energy in that direction, having recently effected sales of considerable stock, and hopes to complete his work in a couple of months. He has taken over all the property of the firm, including the stock of tobaccos, packing houses and other property.

* * *

Walter Offered Settlement.

H. E. Walter & Co. have made an offer of settlement of their affairs with creditors on the basis of 60 cents on the dollar, to which a majority of the creditors have assented.

Both the bank and mercantile creditors have already joined in accepting such a settlement, and it is believed that the matter can soon be put into such shape that the affairs of the firm can be withdrawn from the Courts in a very short time.

* * *

Extension of Premium Offer.

The premium department of the American Tobacco Company announce that until June 30 of this year they will redeem paper back tags from the following brands of tobacco: Horse Shoe, Spear Head, Old Honesty, Eglantine, Jolly Tar, Newsboy, Tinsley Sixteen Ounce, Granger Twist, Standard Navy, Town Talk, Sickle, Old Peach, J. T., Big Four, Pick, Ivy, Master Workman, American Navy, W. N. Tinsley's, Sailor Pride, Bridle Bit, Tenpenny, Black Bear and Old Statesman.

* * *

Organizing New Florida Company.

The street has been full of a rumor of the organization of a new Florida company with which New Yorkers will be prominently identified. Although every one supposed to be connected with it has been extremely reticent, it is learned that as a matter of fact the new company was virtually organized about four weeks ago, and a part of the plans is to take over one of the plantations in Florida which is now under cultivation and on which several crops have already been raised. The new company is to have a capital of $800,000, and we understand it will be headed by a Southern capitalist.

TRADE NOTES.

On Monday a meeting of growers and handlers of Florida tobacco was held to consider certain matters of mutual interest, but so far nothing has been given out for publication.

—

Col. William Taussig and Henry Taussig, of Taussig & Co., came on from Chicago on Monday last, and will spend several days at the New York headquarters.

—

P. S. Hill, president of the American Cigar Co., and vice-president of the American Tobacco Co., returned from a flying Western trip at the end of last week.

—

S. Ruppin, importer of Havanna tobacco, will remove on May 1 to 181 Front stret. A to-let sign has been placed on his present premises at 235 Pearl street.

—

Leaf broker William L. Ligety will soon remove his offices to No. 3 Burling Slip.

—

E. I. Alexander, of Jos. S. Gans & Co., returned last week from a visit to the firm's packing house at Lancaster, Pa.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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PHILADELPHIA, MARCH 31, 1909

THE LOCAL TOBACCO NEWS

General quietness again characterized the leaf market of this city during the past week. The business done consisted principally of small sales. The only transaction of moment was a purchase of 700 cases Pennsylvania of the 1908 goods.

The outlook is regarded as brighter, notwithstanding the fact that sales during the week were not large. It is not amiss to say that there is now evident a shortage in the supply of fine B's, and particularly of Zimmer and Pennsylvania broad leaf types. Goods of this class are almost certain to come into general demand in the course of a little time, and possibly manufacturers will only realize it when they go into the market to find sufficient available supplies.

New Sumatra tobaccos have been offered in this market during the past week, and so far as can be ascertained the samples shown have given general satisfaction, notwithstanding the prices are somewhat higher than for some of last year's importations. Old goods are also selling moderately, but in small lots.

There was a considerable movement of Havana tobaccos and prices are getting really firm. There are only moderate stocks, and desirable offerings generally found ready purchasers.

The cigar industry is not particularly active, with possibly a few exceptions. The volume of business in that line has been entirely moderate, yet not altogether bad. It is not up to the expectations for this time of the year, when greater activity should be at hand. Reports from traveling salesmen are rather more encouraging, and manufacturers seem fairly cheerful under all the circumstances.

The widely-heralded sale of the business of the Boch-Griffin Co. was held on Monday afternoon at the Bourse, when Barnes & Lofland, auctioneers, sold at public sale, by order of the District Court of the United States for the Eastern District of Pennsylvania, as a whole, the fixtures, lease and stock of goods. The price received was $3700, which is considered by many as a good figure, although the purchaser, a Mr. Fischler, who made the purchase on behalf of his son, is well satisfied with the transaction so far as he is concerned.

With the fixtures, the customary visitors to this city are fairly familiar, and the stock consisted principally of high-grade cigars, among which were 9600 fine Porto Rico cigars, 7500 Key West cigars, 6000 Havana resagos, 4500 domestic cigars, 2875 imported cigars, 1350 stogies, 1270 broken lot Havana cigars, 1351 broken lot Key West cigars, 549 in broken boxes of Porto Rico cigars, several job lots of cigarettes, plug and smoking tobacco.

Although the auctioneers also tried out the plan of selling the fixtures, stock, etc., separately, not near the price received for the whole was bid, and the sale as a whole was declared accepted. It was confirmed by the referee in bankruptcy on Tuesday at 1 o'clock, and the new owner immediately took possession.

The sale of the Boch-Griffin Co. was attended by a goodly number of members of the local trade and visitors from out of town. Among the most interested spectators might be named A. Oppenheimer and Mr. Sulzberger, of the Sulzberger-Oppenheimer Co.; Henry Ashbrunner, representing Duncan & Moorehead, and who was also the trustee of the bankrupt estate; Robert Yahn and W. J. McDonnell, of Yahn & McDonnell; Henry Weis, representing E. G. Perez & Co., New York; C. W. Saunders, with the Cortez Cigar Co., Key West; A. J. Atherholt, with Boch & Co., Broad street retailers; N. Griffin, formerly of the Boch-Griffin Co.; W. G. Worthington and Mr. Cooper, of the Cooper Cigar Co., and others.

During an interview with Mr. Julius Vetterlein, president of the Philadelphia Leaf Tobacco Board of Trade, Mr. Vetterlein remarked that he had seen his name used in the trade press as a candidate for president of the National Cigar Leaf Tobacco Association, which was contrary to his wishes, was wholly unauthorized, and, further, that under no circumstances would he permit his name to be used in that connection at the meeting soon to be held in Baltimore. He was even emphatic in announcing that under no circumstances would he accept office in any official capacity in the National Association. The writer was given to understand that he was certainly not in accord with some of the actions of the National Association, which he regarded as not having really been in the best interests of the trade at large, and that he personally could not indorse such a course. It was not said in a manner disparaging what had been done, but simply to make it clear that since he could not personally agree with it in every respect, he would not consider himself suitable to act in an official capacity. The attitude of the National Association on the tariff question is one of the things in which Mr. Vetterlein does not concur.

Lewis Bremer's Sons this week figure as the principals in several sales made to out-of-town buyers.

W. H. Sassaman and Cal. Shively, of Sassaman & Co., Sunneytown, Pa., were visitors in the leaf market this week.

Whether the "all-tobacco" cigarette is a "little cigar" or a cigarette in the meaning of the law against the selling of cigarettes to minors will have to be decided in the case of Louis Wasserberger, of 1900 Norris street, who was held by Magistrate Gorman last week on a charge of selling cigarettes to schoolboys.

Two boys volunteered information against Wasserberger, William Boyle, 15 years old, and Lytle Tramm, 17 years old, both of South Nineteenth street. Nine months ago Tramm bought cigarettes from Wasserberger, he swore, and Boyle swore that he was there at the time.

Wasserberger said he never sold cigarettes to any one under the age of 21. He had sold "little cigars" to schoolboys, he admitted. It developed that the little cigars were a well-known brand of all-tobacco cigarettes. He was held in $500 bail for trial.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

MERITELLES. 17,498.
For cigars, cigarettes and cheroots. Registered March 23, 1909 at 9 A. M., by E. Y. Sterner's Sons, Philadelphia.

17,499. Not issued.

ANANDA. 17,500.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by American Lithographic Co., New York.

NAZETTA. 17,501.
For cigars and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by The Maryland Lithographing Co., Baltimore, Md.

SUSILEE. 17,502.
For cigars and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by The Maryland Lithographing Co., Baltimore, Md.

OLLAGAWALLA. 17,503.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by Henry Heck & Sons, Albany, N. Y.

JOHN MILES, ESQ. 17,504.
For cigars, cigarettes and cheroots. Registered March 23, 1909, at 9 A. M., by Rosenthal Bros., New York.

GENERAL JOSEPH WARREN. 17,505.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by Schmidt & Co., New York.

CHIEF OPERATOR. 17,506.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by Dearstyne Bros.' Tobacco Co., Albany, N. Y.

SECURITY GIRL. 17,507.
For cigars, cigarettes and cheroots. Registered March 23, 1909, at R A. M., by Henry E. Ackerburg, Chicago, Ill.

MI STARDOM. 17,508.
For cigars, cigarettes and cheroots. Registered March 23, 1909, at 9 A. M., by Henry E. Ackenburg, Chicago, Ill.

EL PACTO. 17,509.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by American Lithographic Co., New York.

IGNACIO ZULOAGA. 17,510.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 23, 1909, at 9 A. M., by American Lothographic Co., New York.

CLINCHER. 17,511.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 24, 1909, at 9 A. M., by Jno. F. Donavan, Mt. Morris, New York.

LA ETHELENA. 17,512.
For cigar, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by Seidenberg & Co., New York.

17,513. Not issued.

OLD STATEHOOD. 17,514.
For cigars, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by A. G. Weidman Cigar Box Co., Kansas City, Mo.

SIMMONS CLUB. 17,515.
For cigars. Registered March 24, 1909, at 9 A. M., by Morris Abrahams & Co., New York.

SIR THOMAS GIFFORD. 17,516.
For cigars, cigarettes. Registered March 24, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

WILLIE WHITLA. 17,517.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 24, 1909, at 9 A. M., by W. H. Snyder, Windsor, Pa.

AUTO BEE. 17,518.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 24, 1909, at 9 A. M., by Wing Cigar Co., Columbus, Ohio.

TECK HASKINS. 17,519.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 24, 1909, at 9 A. M., by The Wing Cigar Co., Columbus, O.

EL SCRIBO. 17,520.
For cigars, cigarettes, cheroots and smoking and chewing tobacco. Registered March 24, 1909, at 9 A. M., by American Lithographic Co., New York.

WHITE HOUSE BEAUTIES. 17,521.
For cigars, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by Merchants' Cigar Box Co., Dallastown, Pa.

WHITE HOUSE SPECIALS. 17,522.
For cigars, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by Merchants' Cigar Box Co., Dallastown, Pa.

WILLIAM F. MULDOON. 17,523.
For cigars, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JOHN BEAN. 17,524.
For cigars, cigarettes and cheroots. Registered March 24, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

CASTLE CAVE. 17,525.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 25, 1909, at 9 A. M., by S. Hood Cigar Co., New York.

MODERN ART. 17,526.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 25, 1909, at 9 A. M., by S. Hood Cigar Co., New York.

STANDARD ROCKS. 17,527.
For cigars. Registered March 25, 1909, at 9 A. M., by W. H. Grim, Windsor, Pa.

SAM SWIFT. 17,528.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 25, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

SIR HENRI. 17,529.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 25, 1909, at 9 A. M., by American Lithographic Co., New York. A re-registration, originally registered by George S. Harris & Son, New York.

LA NETTINA. 17,530.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 26, 1909, at 9 A. M., by American Lithographic Co., New York.

FRANZ SKARBINA. 17,531.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered March 26, 1909, at 9 a m, by American Lithographic Co., New York.

CHIPPENDALE. 17,532.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 26, 1909, at 9 A. M., by American Lithographic Co., New York.

LADY BETTY. 17,533.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 26, 1909, at 9 A. M., by Van Loo Cigar Co., Chicago, Ill.

EL CHERIF. 17,534.
For cigars, cigarettes, cheroots and stogies. Registered March 26, 1909, at 9 A. M., by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

PRINCE VICTOR. 17,535.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 26, 1909, at 9 A. M., by Schmidt & Co., New York.

PORT RENO. 17,536.
For cigars. Registered March 26, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

LE STERRETT. 17,537
For cigars. Registered March 26, 1909, at 9 a m, by W. C. Smith, Windsor, Pa.

AMSET. 17,538.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 27, 1909, at 9 A. M., by American Lithographic Co., New York.

I. O. H. 17,539.
For cigars. Registered March 27, 1909, at 9 A. M., by George E. Brillinger, York, Pa.

EL ORIENT CIGAR CO. 17,540.
As a trade name. Registered March 27, 1909, at 9 A. M., by George Brillinger, York, Pa.

NATIONAL HAVANA SMOKERS. 17,541.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by L. Newburger & Bro., Cincinnati, O.

BOOSTER CLUB OF ROCKFORD. 17,542.
For cigars and cigarettes. Registered March 29, 1909, at 9 A. M., by Kaufman & Co., Rockford, Ill.

ED BADORA. 17,543.
For cigars, Registered March 29, 1909, at 9 A. M., by Chas. F. Bowman, Hagerstown, Md.

KING SPOT. 17,544.
For cigars. Registered March 29, 1909, at 9 A. M., by Chas. Kresl, Chicago, Ill.

POSSUM CLUB. 17,545.
For cigars, cigarettes, cheroots and stogies. Registered March 29, 1909, at 9 A. M., by Warren Beck & Bro., York, Pa.

LUCTOR. 17,546.
For cigars, cigarettes, cheroots and stogies. Registered March 29, 1909, at 9 A. M., by Vanden Berger, Grand Rapids, Mich.

BANK NOTE. 17,547.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by Walter S. Bare, Lititz, Pa.

BUDWEISER GIRL. 17,548.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by Schmidt & Co., New York.

CHANNING ELLERY. 17,549.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by Levinson Bros., Chicago, Ill. By permission.

WHITE THIEF. 17,550.
For cigars. Registered March 29, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

TWO CREAMERS. 17,551.
For cigars. Registered March 29, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

TWO WHEELERS. 17,552.
For cigars. Registered March 29, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

BESTOCK. 17,553.
For cigars, cigarettes and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

NUMAKE. 17,554.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by J. G. Pebler Co., Scranton, Pa.

LITTLE PEBS. 17,555.
For cigars, cigarettes, cheroots, stogies and chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by J. G. Pebler Co., Scranton, Pa.

THOMAS FITZGERALD. 17,556
For cigars, cigarettes and cheroots. Registered March 30, 1909, at 9 a m, by Stern & Thomson, Baltimore, Md.

SEAL OF ALBANY. 17,557
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 30, 1909, at 9 a m, by Henry Heck & Sons, Albany, N. Y.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.
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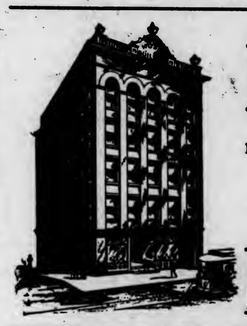


Michael Hose A. F. Brillhart

Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

E. S. SECHRIST — Dallastown, Pa.

Established 1890

Manufacturer of

Fine Domestic

CIGARS

Capacity: 20,000 per Day

Emory Martin

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, — MILLERSVILLE, PA.

Maker of High Grade Cigars — No Salesmen. Communicate with Factory

---

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting **No Waste**

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel **Cigars**

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839. First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129th TO 130th ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS
-ALSO-
IMPORTED
CIGAR BANDS

BOSTON CORRESPONDENCE.

Concluded from p. 9.

transparency signs are being distributed about town featuring Salome and the Malachino cigarettes.

George Feinberg, formerly in the employ of Rosenthal Bros., Hanover st. wholesalers, has purchased the old McCarthy cigar store and poolroom on Meridian st., East Boston.

At George Cawthorne's cigar store in East Boston, the R. B. Special 5c. cigar is used as a leader, and George says it is certainly a great trade bringer. Mr. Cawthorne's clerk is very handy with paint and brush, and many attractive signs advertising the R. B. Special are hung around the store.

The new 10c. package of smoking tobacco, "Alumni," made by the U. S. Tobacco Co., is selling fine. J. P. Mangan, who first introduced this brand with the Boston retailer, did his work thoroughly, and the "man behind" never tires which usually makes a steady customer after the first purchase.

The Athletic Club of the Tobacco Colony, located at Winthrop, Mass., is having the club house overhauled and getting ready for the coming baseball season.

Bert. W. Frankel was here this week taking orders for the famous "Optimo" clear Havana cigars.

J. Herwitz, of the Lynn Cigar Co., Lynn, Mass., was in town on Tuesday. Mr. Herwitz reports a steadily increasing business on his "400" nickel cigar, which he has placed on sale at nearly every cigar store in Lynn.

A new United Cigar Co.'s store in Lowell, Mass., will open shortly next door to Calderwood & Robbins, who have been operating a wholesale and retail cigar business at that place for a great many years.

Fred Bieringer, the Exchange Street wholesaler and retailer, who has the agency here for the brands of little cigars made by the Petite Cigar Manufacturing Company, New York, reports that the Waldoria 10 for 15c. package is fast coming to the front, and the quality and workmanship of this brand of cigars has them all beat a mile.

Fred Roseboom (J. J. Bagley & Co., Detroit, Mich.), has started his missionary men selling Buckingham, a 1 2-3 ounce package of cut plug that is at present selling big all over the country, except in the Eastern market. Corncob pipes will be given to each purchaser of a 5c. package, just to introduce this tobacco, and great things are expected of the brand in a short while.

George Russell has been doing a nice business in Lynn this week with Buckingham tobacco, and, numerous window displays are in evidence.

Rekoms, the new 5c. smoker made by the Schubert Cigar Co., here, is selling very well for a new brand. Schubert's Smoker, the four-for-a-quarter cigar, has not lost any of its old-time popularity despite the fact that there has been no advertising done on it for some time.

Ben Ali.

Rumor of Removal Denied.

Cincinnati, O., March 26.

J. W. Pinkerton, president of the Pinkerton Tobacco Company, Baymiller and Carlisle avenue, denied Tuesday the rumor from Toledo that the Cincinnati plant, which employs more than 500 workmen, was to be removed to that city. "What we do intend to do is to enlarge the Toledo plant to about double its capacity," said Mr. Pinkerton. "It was too small to be operated at a profit."

New Factory in St. Charles, Mo.

St. Charles, Ill., March 27.

Another cigar factory has entered the A. L. Johnson Building. Yesterday J. S. Shister, of LaGrange, who has secured a lease of the rooms on the second floor of the building, began the manufacture of cigars. This is the second cigar factory now in active operation in St. Charles and the third to enter the Johnson Building in the past two years for business. Mr. Shister plans to manufacture cigars only in a small way at first, but may add to his force of employes and factory equipment as his business increases.

United Stores in Des Moines.

Des Moines, Ia., March 26.

Covering its movements with secrecy, the United Cigar Stores Company is reported to have secured leases on four store rooms in Des Moines, and will extend its retail cigar and tobacco business to this city. The location of its options in Des Moines can not be ascertained. A representative of the company is known to have spent several days here investigating the situation.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

WANTED.—Young, reliable, sober man, with extraordinary experience, wants position as Cigar Foreman with reliable firm. Knows how to handle people; can give references. Address "Reliable," care of The Tobacco World, Philadelphia. 3 31c

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

UNCHANGED AT LANCASTER.

"Waiting for the Verdict" on the New Tariff Provisions.

Lancaster, Pa., March 29th.

There is no change in the conditions of the local leaf tobacco market, and during the past week there were only a comparatively few inquiries received concerning goods. Everything is in an unsettled condition and no one seems to know just where they are at. While the new tariff bill was acceptable to the local people in part, they are still expecting to see some changes made, but just to what extent is the cause of all the present uncertainty. The Philippine question as taken up by the tariff bill, is causing some uneasiness among the farmers as well as the cigar manufacturers, and the result has been that the leaf trade has really become all the more stagnated.

Tobacco growers are working on their seed beds preparatory to early spring work, and some few beds have been sown and heavily covered with brisle and canvass to protect them against possible frosts. The acreage so far as can be learned, will not be reduced but probably somewhat increased.

The cigar industry is far from satisfactory, and while there is some business doing there are still a large number of factories that are greatly affected and running in very limited output; others are not open at all at the present time. The output for the month, which will be known in a few days, will probably show a little surprise looked forward to that March would record a wholesome increase in the output of cigars, but in this regard manufacturers do not now feel so sanguine.

The tobacco growers of this section have been aroused to action by the provisions of the Payne tariff bill, which provides for a liberal importation of both Philippine tobacco and nearly the whole of the present production of cigars, free of duty.

A conference was held in Lancaster between Congressman W. W. Griest and the officers and a number of the leading members of the Lancaster County Tobacco Growers' Association regarding that portion of the proposed new tariff bill relating to the introduction of Philippine tobacco and cigars. Congressman Griest said that as the conditions that are now incorporated in the new tariff bill are exactly those which had been proposed by the tobacco interests three years ago, when it was proposed to admit Philippine tobacco free, it would be next to impossible to change now what had been accepted then.

The association members unanimously agreed that a fixed duty on wrappers and fillers, say of 50 per cent. of the present rates, would be more acceptable to Pennsylvania tobacco growers than the admission of 300,000 pounds of wrappers and 3,000,000 pounds of fillers free of duty, as proposed by the bill.

The disproportion of the amount of fillers to the quantity of wrappers was discussed, and the hope expressed that the 3,000,000 pounds of fillers, allowed by the bill to come in free, might be cut down one-half.

Congressman Griest, acting with Senator Penrose, will attempt to have the bill amended to meet the requirements of Pennsylvania growers.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear. *The* Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

BADGER STATE ITEMS.

Mr. Carl Scott, son of L. W. Scott, who has been here during the packing season, left for his home in Boston on Wednesday morning.

Saturday was probably the last of the large delivery days of the season when close to 200 wagon loads were taken at different warehouses in this market.

George Gary has taken a lease of the Conway Bros.' warehouse and opened another sorting room in this market for handling a portion of the purchases made for the American Tobacco Co.

The leaf firm of H. E. Pease & Co., of Evansville has been dissolved, J. Herbert Brand, of Elmira, N. Y., having purchased the interest of H. E. Pease.

Ogden Cigar Company to Invade Salt Lake.

The Columbia Club Cigar Company, of Ogden, will open a strictly wholesale cigar business in Salt Lake, at 134 West Second South street, April 1, and will carry the product of its own factory in Ogden and also an assortment of Key West cigars.

Max Davidson, president of the Columbia Club Cigar Company, has been in Salt Lake for a number of days securing the premises the firm will occupy and getting the fixtures in shape for business.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The only activity in the tobacco line at present seems to be in the sweating of the cased goods that have been put up at the various local sorting shops, at least in this locality. The only other work being done is in hauling manure and fertilizers, mostly from the railroad stations. I think I never saw the delivery of fertilizers earlier than they have been this season.

The snow has mostly disappeared from the lands which have no northern exposure, and in some places where the ice does not interfere the ground is taking on the appearance of the coming spring, and now very soon the farmers will generally be busy in preparing the seed beds. Although the delivery of fertilizers has begun, there are a few farmers who have only bought what they need to apply to their seed beds, and are waiting the later deliveries. Some, of course, carried around what they would need for such work. At this time I have not heard of any beds being sown, for, in fact, it has been hard work to get the ice and snow removed. I heard of one man, Mr. N——, chopping ice on his beds two days, but has since put the glass over the frames. The local manufacturers have been kept quite busy for some time past in getting frames ready for delivery, and I presume the business will be pushed until the seed sowing is completed. American Cultivator.

OHIO.

Arcanum.—There have been good crops of tobacco raised in Darke county in 1908. One of the crops raised by Harry G. Monks, who resides east of Palestine. Off of four and one-half acres he raised 8459 pounds of Spanish, an average of 1902 pounds to the acre. The crop was delivered to Turner Brothers, in Greenville, the price paid being 10 cents per pound.—Enterprise.

Miamisburg.—There is some buying in tobacco circles, but it is done so quietly that but little commotion is caused. Ten cents seems to be the popular price with the buyer, but one hears occasionally of higher figures being given for extra good crops. Most of the buying so far has been in the northern part of the tobacco district, and but comparatively little is reported bought in the vicinity of Miamisburg. The buyers here are slow to sell at ten cents.—News.

WISCONSIN.

Edgerton, March 26.—The buying movement needs resuscitating if the balance of the '08 crop is to be taken over before the close of the handling season. Aside from a little picking away at the unsold portion at reduced prices there is less doing than any time since the crop commenced to move. Nowhere does there appear to be any organized effort made at present towards adding to the holdings of purchasers. Some large deliveries have been made during the week, the American Tobacco Company receiving about 12 carloads at Stoughton on Wednesday and Thursday. Packers generally have their purchases nearly in now and the warehouse work well along, though some of the large operators have stock in sight that will keep help employed for some weeks yet.

The promised revival of trade in old leaf has not materialized to any extent yet. The sales of the '07 packing of Campbell & Peterson, at Orfordville, of 260 cases is reported sold to Hoffman, of Lancaster, Pa., who also bought a 100-case lot of a local dealer.

There are some indications of spring present, but nothing has yet been done toward laying the seed beds of another crop.

The shipments out of storage reach 927 cases and 6 carloads from this market to all points for the week. Since last report 16 carloads have been received from outside points for handling here.—Reporter.

Janesville, March 26.—The buying movement seems almost entirely suspended for the present, and for the first time in many weeks we have no list of recent sales to report, says the Edgerton Reporter. Doubtless a moderate amount of riding will be resumed by local packers when the country roads are more inviting, though the present outlook does not warrant the belief that there will be any rush to take over the remnants of the crop. Packers are still receiving their purchases, but the deliveries are nearly in and warehouse handling well along with most of the dealers. The season, however, will continue for some weeks yet in this market.

The market for old leaf is gradually assuming better conditions. Inquiry for samples and prices are more frequent, and, while no large transactions have developed, packers are confidently looking forward to a more normal trade. A. Jenson & Sons report the sale of 150 cases of '07 during the week.

The shipments out of storage reach 846 cases and six carloads of bundles from this market to all points for the week past. Since last report 42 carloads have been received from outlying points for warehouse handling.—Gazette.

Interstate Cigar Company, of Blackwell, Okla., with a capital stock of $10,000, was organized last week. The directors are: S. C. Sparks, S. A. Sparks, A. Sparks and F. M. Thayer, all of Blackwell.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No 463
High Grade Cigars.
HAND MADE
ESTABLISHED 1871
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

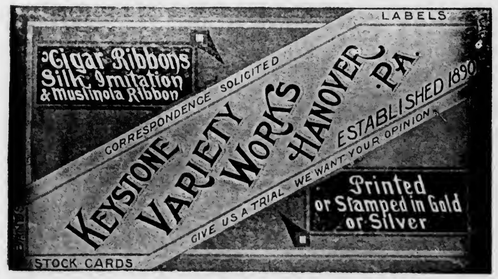
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed labels

Established 1877 — New Factory 1904

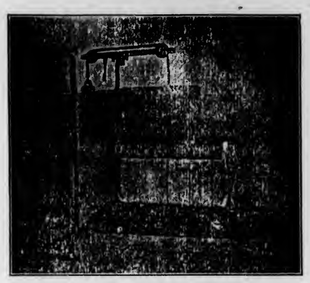
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS — METAL PRINTED LABELS
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING — SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 14. | PHILADELPHIA and NEW YORK, APRIL 7, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables
RECOGNIZED STANDARD
Thimbles made to order to fit any desired shape of cigar head
TUCK CUTTERS
and
CIGARMAKERS' KNIVES
Liberman Manufacturing Co.
812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.
. . . MANUFACTURERS OF . . .
CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking
UNION MADE GOODS INDEPENDENT FACTORY
RICHMOND, VA.

SUMATRA TOBACCO
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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.
No. 170 Water Street, NEW YORK
De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of
FLORIDA TOBACCOS
Write for Samples
SCHROEDER & ARGUIMBAU
178 Water Street, New York

THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 14 PHILADELPHIA, APRIL 7, 1909 One Dollar the Year

BIG FACTORY FOR CRESCENT CITY.

American Cigar Co. Expected to Greatly Increase New Orleans Branch.

New Orleans, La., April 3.

It has been planned to extend and develop the Hernsheim branch of the American Cigar Company into a mammoth cigar factory plant for this city. It will be completely reorganized on a new scale and along new lines. Probably a million or more additional capital will be invested in the factory here.

"The developments will be just as extensive at the Hernsheim branch as it is possible to make, and all the skilled labor will be employed that can be secured," replied Mr. W. R. Irby, founder of the Irby branch of the American Tobacco Company and also president of the German-American National Bank.

"It is impossible to say how extensive this development will be or how much additional capital will be invested or how many hands will be employed. The general idea is to establish and equip at once a large cigar factory here, using the Hernsheim factory as a foundation on which to work."

Mr. Irby said there was nothing in the reports as to changes at the Irby branch of the American Tobacco Company. It will continue as it is now. The understanding is, however, that Mr. Irby will become a director in the new Hernsheim branch. H. W. Cobb, formerly vice president of the American Cigar Company, of New York, is said to be slated for the presidency of the new concern. Present heads of departments, it is said, will be retained and there will be few changes in the local management except in increasing. Mr. Cobb was here several days ago, but has returned to New York to wind up his affairs and prepare to come to New Orleans to take charge and reside here.

From what can be learned of the new plans, it is said that all the old brands formerly manufactured here will again be made at the New Orleans factory, and that the business will be directed from here. Salesmen will cover a large section of the country from the New Orleans office and the business will be directed from this city, instead of New York. Among other things will be established a Havana department, through which the Cuban business, purchases, etc., will be directed, instead of through New York. After years of experience it has been found that climatic conditions in New Orleans are of the very best for the manufacture of high-grade cigars and the permanent establishment of a mammoth plant here is a result.

CIGAR STORES ABSORBED.

United Co. Takes Retail Business of the Waldorf-Astoria Co.

New York, April 2.

Negotiations have been completed for the purchase of the retail business of the Waldorf-Astoria Segar Company by the United Cigar Stores Company for a price approximating $500,000. The purchasing company will take charge of the various stores, and they will be conducted on the same general plan as the United Cigar Stores throughout the city.

The Waldorf-Astoria Segar Company was organized as an offshoot of the Waldorf Importation Company. George C. Boldt, President of the Waldorf-Astoria Hotel Company and of the importation company, is also President of the Waldorf-Astoria Segar Company. Charles B. Cameron is Secretary and Harry S. Röthschild Treasurer and has been active manager of the business. The company was incorporated several years ago for $1,000,000, and did a large wholesale and retail business. It is said that as many as 48,000,000 cigars, at an average price of 12 cents each, were handled last year.

The retail stores taken over include those located at 68 William street, one in the Hanover Bank Building, on Nassau street, 273 Broadway, at the corner of Chambers street; 643 Broadway, at the corner of Bleecker street, and 50 East Fourteenth street.

The cigar stands in the Waldorf-Astoria Hotel are not included in the purchase, nor is the wholesale establishment at 340 Fifth avenue. It is the intention of the Waldorf-Astoria Segar Company to continue the wholesale business.

FERNANDO C. FORD DEAD.

Well Known Retired Tobacco Man Suddenly Passes Away.

Lynchburg, Va., April 2.

Fernando C. Ford, a well-known resident of the city and retired tobacconist, was found dead in his bed Sunday morning, at his home, No. 1008 Harrison street. Death was due to heart disease, and it came suddenly. Mr. Ford retired as usual Saturday night, and he passed away quietly and peacefully. He had been in declining and feeble health for two years, but his end came as a great surprise.

The deceased was the last son of the late Culvin Ford, a pioneer tobacconist, who died many years ago, and with whom he was associated for many years in the tobacco business under the firm name of C. Ford & Co. Later he was associated with a brother under firm name of Ford & Brother. Ten years ago he retired from active work on account of his advancing years.

Mr. Ford is survived by his second wife, who was a Miss Woodruff, and nine children.

THE TRADE IN TAMPA.

Continued Increase in Weekly Output. New Firm Incorporated.

Tampa, Fla., April 3.

Shipments of cigars from Tampa continue to show gratifying increase and the industry appears to be improving in every way. The total shipments for this year up to March 20 were 48,470,000 cigars, against 37,105,000 for the same period of last year. The shipments for the week ending March 20 were close to 5,000,000 cigars—a good "boom season" average. The increase of 11,365,000 over last year at this early period of the year is very satisfactory, indeed.

Among the recent additions to the business concerns of Tampa is the cigar manufacturing firm of L. Sanchez & Co., articles of incorporation for which appeared in yesterday's "Times."

The firm is composed of men who are all familiar with the details and particulars of the cigar business, and are fully equipped to make the success of their undertaking which everyone of their friends will wish and predict for them.

"LANDSCAPE ADVERTISING."

Rumor that Independent Tobacco Brands May be Barred from Billboards.

Chicago, April 2.

Back of the sale of the R. J. Gunning outdoor advertising business to the Thomas J. Cusack Company lies a plan of the American Tobacco Company to keep independent-made cigars and tobacco advertisements off the billboards.

For the last five years, it is said, the American Tobacco Company practically has controlled the Cusack advertising mediums.

With the purchase of the Gunning outdoor systems the American Tobacco Company, it is said, controls every foot of wall or board space between the Allegheny and Rocky Mountains. It is reported that negotiations now are on between the American Tobacco Company and the C. J. Gude Company, which controls all the outdoor advertising space east and south of the Alleghenies.

WILKES-BARRE JOBBER EXPANDS.

Wilkes-Barre, April 3.

Max J. Lewis, the well-known cigar jobber and dealer, has recently expanded his business very greatly, and has now taken larger quarters at 27 South Penn street, to facilitate the handling of a greater volume of business. Possession was taken on April 1, and a large and complete stock of cigars, cigarettes, etc., has been installed.

Mr. Lewis recently also figured prominently in real estate operations in this city, having purchased some ground upon which a number of dwellings will be erected.

OPPOSED TO FREE PHILIPPINE LEAF.

New England Tobacco Growers Do Not Want It in New Tariff Bill.

Springfield, Mass., April 2.

Representatives of the New England Tobacco Growers' Association look with disfavor on the provision in the tariff bill, as reported from the Ways and Means Committee, which permits 300,000 pounds of wrapper tobacco, 3,000,000 pounds of filler tobacco and 150,000,000 cigars to be imported from the Philippines each year free of duty. They say that Florida and the Connecticut Valley, where wrapper tobacco is largely grown, will be more adversely affected by the admission of Philippine tobacco than any other section of the country. The protest is not occasioned, however, by fear that the tobacco interests of this valley will be immediately hurt, but by fear that this concession to the Philippines is only an entering wedge. If the bars are partially let down the Connecticut Valley growers are worried lest the movement is constantly for a greater freedom of trade with the Philippines, which means eventually trade without any limitations whatever.

How well justified are these fears is for the future to determine. There are those that contend that the free admission of Philippine tobacco to any amount cannot possibly injure American tobacco interests, whether those interests be of the manufacturer or the grower. It probably is true that if we were to get from the Philippines only such tobacco as is now produced there little or no harm would be done. The danger lies in the successful growing of Sumatra leaf in the archipelago. The soil and climate of certain regions of the Philippines is said to be similar to that of the island of Sumatra, and if Sumatra leaf can be advantageously grown, free trade with the United States will result in greatly diminished, if not completely ruining, the tobacco industry of the Connecticut Valley, which is chiefly concerned with the growing of wrapper tobacco. The Dutch companies that control the tobacco output in Sumatra, Java and Borneo would immediately transfer a part of their operations to the Philippines, if by so doing they could avoid the duty of $1.85 per pound that wrapper tobacco now pays.

The mere importation under present conditions of the comparatively small amount of tobacco and cigars provided for in the Payne bill probably would not be felt, but there are serious difficulties in attempting to limit the importation. The chances are that many more pounds of wrapper and filler and many more cigars than the number stipulated would be brought into this country. There is also the danger of educating the public taste so as to create a demand for Philippine cigars,

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ARRIBA — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

which, while possessing a somewhat peculiar flavor, are sweet and mild and much coveted by those that have acquired the habit of using them.

The United States is the greatest tobacco-producing country in the world. During the fiscal year that ended June 30, 1908, we exported 330,812,658 pounds of unmanufactured tobacco, valued at $34,727,157. We also exported manufactures of tobacco to the value of $4,736,522. During the same period we imported 32,056,049 pounds of unmanufactured tobacco, valued at $22,870,328, and manufactures of tobacco to the value of $4,397,585. In comparison with these figures it is seen that the importation of Philippine tobacco and cigars under the limitations of the Payne bill would be insignificant, but from the point of view of the Connecticut Valley grower a principle is at stake. It is not the immediate effects of the proposed arrangement he fears, but the subsequent developments.

SMOKERS OUT $45,000,000.

Size of Tobacco Packages, Reduced in War Time, Never Restored.

A "joker" by which the tobacco users of the country were mulcted to the amount of nearly $45,000,000 has been discovered in the existing revenue laws of the United States by Representative Dawson, of Iowa, who at once introduced a bill to correct the error.

Under the Dingley tariff law the two-ounce package of tobacco sell to the consumer at 5 cents each and the four-ounce packages at 10 cents.

Reduced Through War Tax.

In 1898 a war revenue tax of 6 cents a pound additional was levied on tobacco. At the same time, in order to serve the convenience of the trade, authorization was given for the reduction of the sizes of packages from two, three and four ounces to one and two-thirds, two and one-half and three and one-third ounces, thus enabling the smoker to procure a 5-cent and a 10-cent package of tobacco "at the store."

In due time the war revenue tax was repealed. Somebody forgot, Mr. Dawson believes, to restore the packages of tobacco to the original sizes, and hence, ever since 1902, the consumer of tobacco has been paying the equivalent of the war revenue tax to the manufacturers.

Would Restore Full Weight.

According to the figures obtained from the Commissioner of Internal Revenue, over 32,000,000,000 one and two-third-ounce packages have been sold during the past six years, and over 12,000,000,000 packages of three and one-third-ounce size. Representative Dawson figures out that the purchaser of each small package has been muleted out of 1 cent and the purchaser of the larger of 2 cents, and hence the joker has cost the consumer almost $45,000,000.

Mr. Dawson's bill proposes to restore the packages to the original size.

EL RICO HABANO RECOGNIZED

By President Gomez, of the Republic of Cuba. Given Permission to Use Photograph on Cigar Labels.

Havana, Cuba, March 29.

Enrique Dorado y Ca., proprietors of "El Rico Habano" factory in this city, have received from President Gomez permission to use his likeness in adorning a cigar label to be used by them in packing their product.

The house is one of the best known on the island, was founded in 1860, and was formerly purveyors to H. M. the Queen of Spain. The members of the firm are being congratulated upon their enterprise and success.

—The A. H. Motley Co., of Reidsville, N. C., will manufacture plug and smoking tobacco and cigars. The authorized capital is $100,000, and the incorporators are J. W. Dameron, R. L. Snead, J. W. Satterfield and J. T. Sprinkle.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

M A K E R

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices!

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Little Doing in the Havana Tobacco Market.

Practically Only About 800 Bales Were Bought for the United States During the Week, 800 Going to Canada and 800 to Germany. One Sale of the 1909 Crop Reported. Gossip of the City Trade. Opening of the New Produce Exchange Building.

Special Correspondence of The Tobacco World.

Havana, March 29, 1909.

Although there are only a few American buyers in town and business for the States is rather quiet on this account, there was one large transaction by a local commission house, which purchased 800 bales of Remedios (8a) for a Canadian manufacturer, and is still in the market. For Germany also over 800 bales were bought, consisting of low grades of Remedios, Semi Vuelta and Vuelta Abajo tobacco. Furthermore about 800 bales secured by the local factories were in reality purchased previously this month, but as they had not been reported they were included in last week's sales to keep the statistics as nearly correct as possible. After making these deductions there are only a trifle over 800 bales left as new business done during the past eight days for the American market. This does not include, however, sales made by the American houses which are packers, dealers and exporters.

The weather in Havana has ruled dry and the same holds true of the country, excepting in some localities where light showers have occurred. A few farmers, who have enough of temprano cut tobacco on hand, are said to have taken advantage of the temporary humidity to take down the leaves from the poles, bundled them and thrown the bundles into piles to undergo the first fermentation. This may be a mistake, as has been the case in former years. As a rule, the tobacco ought not to be piled and packed until the real wet season has certainly set in. An exception may have to be made for the farmers who cut each plant separately, and which, being thoroughly, perhaps do not need a prolonged sweat in the piles.

One sale of the new Vuelta Abajo (1909 crop) has been reported in the country from San Juan y Martinez. The name of the veguero is Eusebio Lima, his finca "El Corojal," and the buyer's name is Antonio Garcia. Prices paid are said to be as follows:

12-10a to 12a, at.....	$400 per bale
13a-14a & Qdo4a, at	160 per bale
15a & Qdo5a, at	100 per bale
16a, at	60 per bale
17a, at	35 per bale
18a, at	10 per bale

Whether these prices are high or reasonable is hard to say, as everything depends upon the watchfulness of the buyer to see that the farmer makes a careful escojida later on.

SALES

were 3269 bales in all, of which 858 were Vuelta Abajo, 1046 Partido and 1365 Remedios. For the American and Canadian markets 1624 bales were purchased, for export to Europe 835, and for local consumption 810.

EXPORTS FOR THE WEEK.

To the United States.....	5077 bales
To Europe	888 bales
To South America	215 bales
Total	6180 bales

BUYERS COME AND GO.

Arrivals:—Harry Slavinsky, of Havana Import Co., Chicago; Fred J. Davis, of Samuel I. Davis & Co., New York; Charles L. Boone, of C. R. Lewis & Co., Philadelphia; R. Bruce Sommerville, of Hirsch, Sommerville & Co., Montreal.

Departures:—Harry Slavinsky, for Chicago; F. J. Meyer, for Saginaw, Mich.; Edgar J. Stachelberg, for Tampa; R. Siehel and A. Winterberg, for New York; Godfrey S. Mahn, for Philadelphia.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

HAVANA CIGAR MANUFACTURERS report no particular change from the previous conditions. Business is fair and orders are coming in for immediate shipment to supply the pressing needs of importers and retailers in the North, as well as in Europe.

H. Upman & Co. exported 450,000 cigars last week of their own famous H. Upmann brand, as well as from other independent manufacturers. Their factory is working quite satisfactorily.

The Sol factory received some nice orders (high-priced ones) from Sir William Van Horne, who is president of the Cuban Railroad, and who never fails to secure a sufficient supply from Behrens & Co. for his own use, as well as for his numerous friends and acquaintances in Montreal and the United States, whenever he comes to Havana.

The Henry Clay and Bock & Co., Ltd., is making 350,000 cigars per day since Don Gustave Bock is again at the helm of this factory.

Don Jose Lastra left a week ago for the United States, in the interest of La Escepcion factory.

Laureano Torres, manager of the Castaneda factory, has severed his connection, and R. J. Serrano has been appointed manager in his place.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

A. Pazos & Co. sold 402 bales of Vuelta Abajo and Partido last week.

H. Upmann & Co. purchased 400 bales of all kinds of leaf tobacco for export to customers in the United States and Germany.

Sobrinos de A. Gonzales were sellers of 325 bales of Vuelta Abajo and Remedios leaf.

Richard Sichel, during his 10 days' stay in Havana, was a hard and conscientious worker in making selecstions of the best vegas still to be found here. He secured, according to a well-informed authority, close on to 400 bales of the finest vegas grown in 1908 in the provinces of Pinar del Rio and Havana. His house, B. Rosenbluth, of New York, can surely offer to its customers the most aromatic leaf which comes from the island of Cuba.

A. M. Calzada & Co. have sold two vegas of Partido fillers, amounting to 175 bales.

Harry Slavinsky was a newcomer to our market from the Windy City, and is said to have made some purchases of good leaf for the Havana Import Co.

Suarez Hnos. disposed of 170 bales of Remedios.

Charles Blasco was busy this week, as he shipped (including stripped fillers) an amount equal to 330 bales of leaf.

B. Diaz & Co. closed out 150 bales of Vuelta Abajo from their choice holdings.

Yesterday, March 28, the inauguration of our new Produce Exchange Building took place. According to Spanish custom, it was blessed by the Bishop and there was a select number of invitations given only to our bankers, merchants and best society in general. President Jose Miguel Gomez, the members of his Cabinet, Senators and Representatives were also present. This is the finest five-story iron and concrete building erected here. It fronts the Bay, and is situated in the old San Francisco Place. It was constructed by Purdy & Henderson, American constructors, and the total cost does not exceed (with the ground) $800,000. The floors are marble, and it is fire-proof, with all modern conveniences. The large cupola is surmounted by a gilt figure of Mercury.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

	For week ending March 27. Bales.	Since Jan. Bales.
Vuelta Abajo	382	6,411
Semi Vuelta	93	2,214
Partido	24	1,751
Matanzas	00	256
Remedios	24	10,202
Santiago de Cuba	476	4,092
Total	999	24,926

LANCASTER LEAF TRADE QUIET.

Packers Preparing the 1908 Tobacco for Market. Little Damage Shown in the Crop thus far.

Lancaster, Pa., April 5.

There was again very little activity in the leaf market, and about the only purchases made were taken by local cigar manufacturers. A short time ago a lot of 700 cases 1908 Broad leaf was sold to a large leaf house, and it was the last sale of consequence which has been reported.

Excellent progress is being made by packers with their new goods, the great bulk of their purchases having been received. Considerable bulk sweating is being done this year, and the goods will consequently be ready earlier than is the case when the older method of packing in cases for sweating is employed.

An unusually small percentage of damage has developed this year, and that fact lends some encouragement, and it will also no doubt have a wholesome effect upon the market when the goods are ready for sale.

Some inquiries continue to come to hand, and that also has a tendency to make packers feel a little more hopeful of better market conditions coming.

Farmers are busily preparing for the tobacco planting season of 1909. Some seed beds have been planted, but the weather conditions have so far not been favorable to much progress being made. There is little discussion heard as regards possible average this year, but it is safe to predict that it will not likely fall short of last year, if, indeed, it does not exceed the acreage of 1908.

No improvement is apparent in the cigar industry, judging from conditions in this city and the reports received from towns throughout this country. Yet the indications are that the report of the Collector of Internal Revenue will show some gain during the month of March, as compared with February.

The State Legislature last week made an appropriation of $5,000 to the tobacco experiment station, which will enable the work to be continued this year.

S. N. Wolf, of the cigar manufacturing firm of Wolf & Hackmon, at Akron, returned last week from a business trip through the West. He reports somewhat of an improvement in business.

H. E. Imhoff, of Imhoff & Co., cigar

Concluded on p. 16.

CABLE ADDRESS "CALDA" TELEPHONE 6071

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of Seed Leaf Tobacco

141 Water Street

Telephone 3956 John New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, April 6.

New York Leaf Market.

No radical change has taken place in the leaf tobacco market during the past week, and while there were a goodly number of inquiries received for goods, the volume of business done was not particularly large.

A few transactions in Wisconsin tobacco have aided the amount of business done to be of some proportions, and inquiries are for a general line of goods. Prices remain firm on all grades, with possibly slight advances for certain special varieties of leaf.

The Sumatra market shows some activity, and the amount of business done since the beginning of this year's inscriptions has been in goodly proportions. Prices for the new goods are necessarily somewhat higher than for some of last year's leaf, but the tobacco seems to be generally satisfactory as to quality.

Considerable quantities of Florida tobacco have changed hands during the past week, a sale of several hundred bales is reported by one packing firm.

The Havana market has been fairly active, and a ready demand has existed for desirable offerings of both old and new goods.

* * *

The Cigar Industry.

Business with cigar manufacturers seems to be gradually improving, but nothing like a boom period has set in. A boom is not particularly desirable, but a fair and steady gain will satisfy nearly everyone.

Forces of cigarmakers are being increased at a number of the factories. With an apparent revival of business in some sections, orders are coming in more steadily and for larger quantities. Surplus stocks on manufacturers' hands are not so large, which will necessitate more hands being employed as trade improves.

* * *

Another Sumatra Inscription.

The third of the spring inscriptions of Sumatra tobacco was held at Amsterdam on Friday last. At that sale the offerings were the largest of this year, and more goods were secured for American trade than at any of the previous sales.

About 3,000 bales were secured for the American market, of which New York houses were the principle purchasers. E. Rosenwald & Bro. purchased about 750 bales, A. Cohn & Co. about 500, American Cigar Co. 500 bales, H. Duys & Co. 450, and E. Spingarn & Co. 450; Joseph Hirsch & Son secured 150 bales, and S. Rossin & Sons also took 150.

MONROE R. ROTHSCHILD
JOSEPH G. MAYER
JESSE A. ROTHSCHILD
SAMUEL I. KARGER
MEMBERS NEW YORK STOCK EXCHANGE, CHICAGO STOCK EXCHANGE
ROTHSCHILD & COMPANY
STOCKS—BONDS—INVESTMENTS
25 BROAD STREET, NEW YORK
141 MONROE STREET, CHICAGO
DEAL COUNTRY CLUB, DEAL, N. J.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

President Duke's Statement.

The New York Tribune recently published a reported interview with President Duke, of the American Tobacco Co., as follows:

"James B. Duke denied yesterday a report that he was about to retire from the presidency of the American Tobacco Company, which he has held since the formation of that great corporation. Published articles yesterday, which included that rumor, also pointed to certain changes in the lists of officers and directors of the American Tobacco Company and the American Cigar Company as indicating that Thomas F. Ryan and the Widener-Elkins interests were strengthening their control of the companies, and that the Duke interest was being weakened correspondingly. In support of this it was pointed out that Benjamin N. Duke and George W. Watts had resigned as directors of the tobacco company and that Josiah T. Wilcox had succeeded William H. McAllister as secretary.

"These changes, however, occurred a year ago. At that time George D. Widener succeeded B. N. Duke as a director, Mr. Duke having retired because of ill health; Thomas B. Yulle succeeded Mr. Watts, and George W. Elkins took the place of the late C. E. Halliwell. The interest of the Wideners and the Elkinses in the tobacco company and their confident belief in its future have long been common knowledge in Wall Street, and no significance is attached there to the entrance of George D. Widener and George W. Elkins into the Board when opportunity offered.

"Other corroboration of the alleged strained relations between the Ryan-Widener-Elkins interests and the Duke interests was sought to be shown in the retirement on January 1 last, published at the time, of John B. Cobb from the presidency of the American Cigar Company and the approaching retirement of his brother, Henry W. Cobb, as vice president. John B. Cobb said last night that he had resigned because of a desire to obtain leisure and for no other reason. He is still a director of the American Tobacco Company. Henry W. Cobb leaves the American Cigar Company to become president of a subsidiary company in New Orleans."

* * *

License Bill Considered.

The New York Leaf Tobacco Board of Trade, at a meeting held last week, took up the matter of the Yale License bill, which is now before the State Legislature. It was decided to oppose the measure as being an outrageous act. The most flagrant fault found, so far as the leaf trade is concerned, lies in the fact that under its provisions it might be possible that leaf tobacco dealers would be taxed as retailers for sending out sample pounds of imported tobacco which, duty and all considered, is too costly to be given gratis.

If such an interpretation was ever made, it would bring about a serious hardship to importing houses sending out samples of Sumatra, etc. A committee was named consisting of Joseph Cullman, Sr., James Ertheiler and Marco Flieschman, who were given full power to act in this matter for the local Board, and it can be depended upon that nothing will be left undone by this committee to carry the work to a successful conclusion.

* * *

Another Liquidation.

Within a month or little more, several local houses have entered into a liquidation of their affairs. Recently Joseph Abrahams, a leaf dealer and manufacturer of cigars at Maiden Lane and Pearl street, effected a settlement with his creditors.

Mr. Abrahams has been suffering from a stroke of apoplexy, but the business is being conducted by his wife, who has also indorsed on the settlement effected.

* * *

Ash & Co. Get New Factory.

Louis Ash & Co., one of the oldest cigar firms in this city, have secured a factory building at Poughkeepsie, N. Y., which, after being thoroughly remodeled, will be used by them for cigar manufacturing purposes, and several hundred hands will no doubt be employed at that branch. The building is known as the old Pelton factory, on lower Mill street. Several families from New York will remove to Poughkeepsie to make their permanent home. This selection for an additional factory was made at the instance of the Poughkeepsie Chamber of Commerce.

* * *

Trade Notes.

Theodore Perez & Co., a new Havana house, have opened headquarters at 212 Pearl street, where Mr. S. J. Janover, formerly a member of the Erlich Mfg. Co., will be in charge. Mr. Perez, the other member of the firm, will devote much of his time to the firm's affairs in Havana.

Robert Starr, leaf tobacco dealer, has removed from 97 Water street to 242 Pearl street.

E. I. Alexander, of Jos. S. Gans & Co., is this week on a visit to their packing houses in Pennsylvania.

A. W. Gieske, of the Baltimore leaf firm of Gieske & Neiman, was a recent visitor in this city.

Joseph Goldberg, of the leaf tobacco packing firm of Kramer & Goldberg, sailed for Europe last week on a vacation such as he has not taken in a number of years.

THE CHRONICLES OF BEN ALI.

Boston Retailers Brightening and Overhauling their Establishments for the Glad Spring Festival.

Boston Bureau "The Tobacco World," 212 Hanover Street.
Boston, April 5.

April fool's day has come and gone. The trick cigar was very much in evidence on that day. The approach of Easter is being celebrated by many of our retailers who have given their establishments a thorough overhauling. In many instances new store fixtures have been installed, and window fronts rearranged so as to show up goods more attractively.

The American Tobacco Co. is now packing certificates in each cartoon of their cigarettes, which really reduces the price per M. to the retailer. A new package of sliced plug called Derby is now being introduced to the trade by the American. The package is made of aluminum, and with each purchase of 2½ lbs. of Derby tobacco the retailer receives four packages of the 10c size of Old English tobacco gratis.

Notwithstanding all reports to the contrary, the Menashi-Khoury Co., makers of the Menashi cigarettes, are in business to stay. Up to recently this concern's brands were being manufactured at the Mentor Co.'s factory under the supervision of Mr. Khoury, who did the blending for the Mentor Co.'s brands. The Menashi-Khoury Co. has just broken away from the Mentor Co. and has reopened its old factory on Atlantic avenue. Arrangements have been made for the purchase of two cigarette-making machines of the most modern type, and these machines will be installed in the factory by the first of May, and the Menashi-Khoury Co. will be in a far better position than ever to cater to the cigarette-loving people of New England.

Bro. Williams, the general sales agent for the Menashi cigarette, is an old-timer with plenty of experience, and at present he has this brand placed on sale at all our leading cigar stands, and especially at our finest hostelries the Menashi has a host of admirers.

Although the name of Goodwin Sisters is still above the door at the Scollay Square Subway station cigar store, these two girls, who at one time were very prominent in the retail cigar business here, are no longer in business. A Mr. Hinkley, who held a mortgage on the place foreclosed same last week and is now the owner. It is said that the liabilities of the Goodwin Sisters run to about $5,000; a local wholesale tobacconist being a creditor to the amount of $1,000.

Chas. Bernhardt (Shinasi Bros.), who recently suffered an attack of appendicitis, has left for his home in New York. Chas. W. Gilchrist is now covering th's territory doing missionary work on Naturals, Prettiest and Royals.

H. F. Goldstein, representing Josephson Bros., New York, makers of the Grand Vizier and other brands of clear Havana cigars, called on the Boston trade this week.

E. J. Mulligan, formerly with the Menashi-Khoury Co., is now doing the window dressing work here for the famous Melachrino cigarettes.

S. H. Kitsas (Khedivial Co.) is now in charge of the smoking tobacco department. Mr. Kitsas expects to make a good showing with Walker's Durham—a 1-ounce package of granulated tobacco.

Al. Bloom (Butler-Butler Co.) is superintending the putting up of many Pall Mall signs around town.

William Corson, a prominent Chelsea tobacconist who was burned out in the big fire of last year, has just reopened one of the finest cigar and tobacco stores in Chelsea. The fixtures are all of mission wood, and everything in the store is up-to-date.

Charlie Bryant has resigned his position with the Khedivial Co. and accepted a position with the Waitt & Bond Co., the large local cigar manufacturers, to represent the concern in Vermont and New Hampshire.

Mr. Salomon, of Salomon Bros. & Stern, New York, makers of clear Havana cigars, is at present calling on the local trade. His leading brand, Alphonso, is a high quality cigar and he has secured many trial orders from our retailers.

W. O. Howlett, representing the Anglo-American Pipe Co., was here last week taking orders for a line of fancy clay pipes.

Geo. Kraus (F. Villar & Co.), was in town calling on the trade and took a number of nice sized orders for his brands of Porto Rico cigars.

Jack Dubrenil has now complete

Concluded on p. 13.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, APRIL 7, 1909

THE LOCAL TOBACCO NEWS

The leaf tobacco market during the past week has not shown much of a change and the volume of business done cannot be said to have greatly increased, yet we learn that there has been a steady movement in small lots mostly to the manufacturing trade who apparently want the goods for immediate use.

There has been some inquiry again this week about goods, but up to this writing no sales of moment have been consummated. It seems that while some of the regular purchasers seem to be somewhat anxious about certain available supplies and are being assured that the stock is not abundant, they still hesitate placing orders definitely at this time. The production of cigars, however, indicates that all the available stock will be needed sooner or later, and again we assert that if the demand for cigars continues to gain in fair proportions during the remainder of the year, the demand for more raw material must necessarily also increase and then may come the rub of getting sufficient supplies to meet the requirements. Particularly is this true of certain kinds of binder leaf, and fine filler stock, such as Pennsylvania and Zimmer Spanish.

Sumatra shows some activity during the past week and several sales of moderate lots have been made. The offerings of new goods have attracted considerable attention here.

The Havana market was fairly active and with no lack in inquiry for desirable goods, it becomes a question more of supply than of price, which, while it has not advanced materially, it is thoroughly firm.

The cigar industry throughout the month seemed rather quiet, but the official return from the Revenue office will in all probability show some gain to have been made, both as regards the previous month and also in comparison with March of last year. Traveling salesmen's reports now coming in show more encouragement, and in certain sections prospects are growing constantly brighter. There are comparatively few idle cigarmakers around this city, although at some of the factories there is a limit to the daily output. In a few instances, too, there have been slight increases made in the force of cigarmakers.

Retail dealers are apparently pretty well satisfied with the amount of business done recently. Box trade especially has been on the increase and nothing could be more encouraging than that. The balmy days of the past week have also been most agreeable and store doors were thrown wide open. That always has a tedency of drawing in customers more readily.

The "Corridor" cigar stand is blossoming this week. The stock is being overhauled generally and a larger line of goods is about to be installed. Business at the stand has been fairly good, about the only change that was experienced is such as much always be expected in a change of the management of a purely local enterprise.

John N. Kolb, President of the Theobald & Oppenheimer Co., returned last week from a visit to Amsterdam, where he made some purchases of a supply of Sumatra leaf. John T. Dee has just returned from a flying trip through the west. During the absence of Mr. Dee, Mr. Rigby was at the firm's headquarters here.

R. W. Boch, the well-known cigar purveyor, and who until the sale last week of the stand of the Boch-Griffin Co., was in charge of the place, has now permanently established himself at 925 Real Estate Trust Co. Building, at Broad and Chestnut streets, and is already doing a good brokerage business, having secured the selling agency of several very desirable accounts. Mr. Boch had somewhat tired of the confinement necessary to cigar store work and seems well pleased with the recent turn of events.

Another retailer has been announced as being in financial difficulty. At one time he seemed to be doing quite an extensive business and managed to buy goods to the tune of a good many thousands of dollars, but now the business seems to have dwindled down to a very small proportion, and little in the way of assets are in sight. Creditors are wondering what has become of all the goods that were supplied and no money available. It all transpired in an almost incredibly short time.

Leonard A. Cohen, of A. Cohen & Co., New York, was a recent visitor to this city.

Z. J. Norris, manager of the Philadelphia office of I. Lewis & Co., Newark, N. J., has, from all accounts, been "right on the job" lately, and despite the reported sluggist condition of the trade he has been keeping his firm's good well to the front here. The new package of "Cobbs" are still gaining ground and duplicate orders are coming steadily. The number of dealers handling them is also constantly increasing.

Harry Cline, representing A. H. Motly Co., of Reidsville, N. C., is highly elated over the news that his house has recently expanded by increasing its capital, and with it the facilities are to be also increased. The Motly products are meeting with favor here.

Yahn & McDonnell have been featuring the product of Calixto Lopez & Co. recently. The goods from the "Eden" factory are favorites in this city among the class of smokers who want a fine Havana cigar.

Duncan & Moorehead are placing on the market a new brand of imported cigars under the name of "La Mercantil." Of course, their "Marcello" Key West cigar is being in no wise overlooked, and their business shows some gain.

The March business with the El Draco Cigar Mfg. Co. was quite satisfactory. In fact all during the present year their volume of trade has been growing and their products are finding their way into the most desirable of establishments in the city.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SEAL OF ALBANY. 17,557
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 30, 1909, at 9 A. M., by Henry Heck & Sons, Albany, N. Y.

SPECTO. 17,558
For cigars, cigarettes, cheroots and stogies. Registered March 31, 1909, at 9 A. M., by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

ELECTUS. 17,559
For cigars, cigarettes, cheroots and stogies. Registered March 31, 1909, at 9 A. M., by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

SIR ARCHIBALD BART. 17,560
For cigars, cigarettes, cheroots. Registered March 31, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

CLUB CAR. 17,561
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered March 31, 1909, at 9 A. M., by American Lithographic Co., New York.

ONTEORA PARK. 17,562
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Fisher & Yglesia, Brooklyn, N. Y.

ONTEORA CLUB. 17,563
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Fisher & Yglesia, Brooklyn, N. Y.

LORD CLIVE. 17,564
For cigars, cigarettes, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Chas. Stutz Co., New York.

EARL OF MANSFIELD. 17,565
For cigars, cigarettes, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Chas. Stutz Co., New York.

RELATIVO. 17,566
For cigars, cigarettes, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Schmidt & Co., New York.

SIR MATTHEW HALE. 17,567
For cigars, cigarettes, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Wohl & Comstock Co., Chicago, Ill. (Re-registration by transfer from F. Heppenheimer's Sons, New York). (American Lithographic Co., successors).

HOME SUCCESS. 17,568
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 1, 1909, at 9 A. M., by Van Loo Cigar Co., Chicago, Ill.

COMMERCE HALL BOUQUET. 17,569
For cigars. Registered April 1, 1909, at 9 A. M., by Sig. C. Mayer & Co., Philadelphia.

JOHN F. EVER'S CIGAR CO.'S COMMERCE HALL BOUQUET. 17,570
For cigars. Registered April 1, 1909, at 9 A. M., by Sig. C. Mayer & Co., Philadelphia.

KING WAMBA. 17,571
For stogies and scrap tobacco. Registered April 1, 1909, at 9 A. M., by Gabe F. Cooper, Toledo, O.

HENRIK WERGELAND. 17,572
For cigars, cigarettes and cheroots. Registered April 2, 1909, at 9 A. M., by Wm. Steiner Sons & Co., New York.

MARGONA. 17,573
For cigars, cigarettes, chewing and smoking tobacco. Registered April 2, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

EL GENESCO. 17,574
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 2, 1909, at 9 A. M., by American Lithographic Co., New York.

DON EDUARDO. 17,575
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by American Lithographic Co., New York.

PHILLIP STANHOPE. 17,576
For cigars, cigarettes and cheroots. Registered April 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

ADMIRAL ANSON. 17,577
For cigars, cigarettes and cheroots. Registered April 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

JOHN COPE. 17,578
For cigars, cigarettes and cheroots. Registered April 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

HEART OF MINNESOTA. 17,579
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF MISSOURI. 17,580
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF AMERICA. 17,581
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF WYOMING. 17,582
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF TEXAS. 17,583
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

HAPPY VALLEY. 17,584
For smoking tobacco. Registered April 3, 1909, at 9 A. M., by Monarch Tobacco Works, Louisville, Ky.

PEDRO BARBA. 17,585
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

FRANCISCO DE CASAS. 17,586
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co.

DIEGO DE ORDAZ. 17,587
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

CATALINA SUAREZ. 17,588
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

CHEVALIER FRANCIS. 17,589
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

RHEA SILVIA. 17,590
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

MASTER BARD. 17,591
For cigars, cigarettes, chewing and smoking tobacco. Registered April 3, 1909, at 9 A. M., by Schmidt & Co., New York.

CONSUL BARRAS. 17,592
For cigars and cigarettes. Registered April 3, 1909, at 9 A. M., by Koeller & Kolb, Chicago, Ill.

FLOR DE PONCE. 17,593
For cigars and cigarettes. Registered April 3, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

HAVANA NUFF. 17,594
For cigars, cigarettes and cheroots. Registered April 3, 1909, at 9 A. M., by Byram-Snowden Cigar Co., Atchison, Kan.

DOLLY TOTT. 17,595
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

TOM WEBB. 17,596
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

GEORGE KENDALL. 17,597
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

DAN BAKER. 17,598
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

WILLIAM TERRY. 17,599
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

SAMUEL GEORGE. 17,600
For cigars, cigarettes and cheroots. Registered April 5, 1909, at 9 A. M., by A. C. Henschel & Co., Chicago, Ill.

LA POSENDA. 17,601
For cigars, cigarettes, chewing and smoking tobacco. Registered April 5, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

2222. 17,602
For cigars Registered April 5, 1909, at 9 A. M., by James P. Prendergast, New York.

BLUESTEM. 17,603
For cigars. Registered April 6, 1909, at 9 a. m., by A. B. Freeman, Spokane, Wash.

ZEMONA. 17,604
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 6, 1909, at 9 a. m., by Louis Heitman Co., Dayton, O.

CLUB KING. 17,605
For cigars, cigarettes, cheroots and stogies. Registered April 6, 1909, at 9 a. m., by Sternberg & Sons, Memphis, Tenn.

OLD MAN CRUMP. 17,606
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 6, 1909, at 9 a. m., by J. Adam Schmidt, Cincinnati, O.

QUOIN CLUB. 17,607
For cigars, cigarettes and cheroots. Registered April 6, 1909, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

FIRST CLAIM. 17,608
For cigars, cigarettes and cheroots. Registered April 6, 1909, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

BACHELOR HETTY. 17,609
For cigars, cigarettes and cheroots. Registered April 6, 1909, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

CANCELLATIONS.

CHIPPENDALE. 17,532
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 26th, 1909, by American Lithographic Co., has been cancelled.

HAVANA PUFF. 17,486
For cigars, cigarettes and cheroots. Registered March 20th, 1909, by The Moehle Lithographic Co., Brooklyn, N. Y., has been cancelled.

TRANSFERRED.

CECIL RIGGER. (K. C. B.)
For cigars. Registered January 2, 1908, by The Independent Co-operative Union Segar Co., New York, and transferred to Chas. Plumley, Chester Park, L. I., was transferred on April 5, 1909, to Havana Consumers' Co., New York.

CORRECTION.

KING SPOT. 17,544
For cigars. Registered March 29th, 1909, by Chas. Kresl, Chicago, Ill., should have been in name of O. D. La Fontaine & Son.

THE CHRONICLES OF BEN ALI.

Concluded from p. 11.

charge of all the Khedivial Co.'s business in the New England States.

R. Wolf, representing Taussig & Wolf, manufacturers of smokers' articles, of Vienna, Austria, called on the trade this week.

Steve Quirk, who has joined the selling forces of the Nestor Gianacles Co., for the present will sell Nestor cigarettes around Boston.

George Tingus has just taken a lease of the building where the Covells' Cigar Store is located, corner of Tremont and Pleasant streets, and will soon move in and open a first-class fruit, confectionery and cigar store. Ben Ali.

TO HEAD OFF THE UNITED.

Salt Lake Cigar and Tobacco Men Form an Organization.

Salt Lake City, April 2.

Fearing an invasion by the United Cigar Stores Company, local cigar and tobacco dealers, wholesale and retail, together with manufacturers, held a meeting at the Commercial Club last week and effected a permanent organization. The following officers were elected: Julius Frumkin, president; Don Lewis, vice president; J. B. Malin, secretary; Frank Ball, treasurer. An Executive Committee consisting of George Whittaker, Oscar Hemenway, L. F. Hall, R. J. Jeff and B. F. Doran was elected.

Local tobacco dealers assert that the United Cigar Stores Company has made arrangements to open several stores in this city, selling seven 5-cent cigars for 25 cents and three of the 10-cent brands for the same amount. The large cities of the East are covered with the stores of the Trust, and it is asserted that a movement is under way now to sweep the country from San Francisco east to the westernmost of the Trust stores in St. Louis.

The sense of the meeting was that organization was necessary for the purpose of helping the sale of Utah-made cigars, "as well as promoting the social and business relations of the various dealers of the section."

SNUFF BY THE SHIPLOAD.

Providence, R. I., April 3.

With one of the most unusual charters in local coastwise history, the three-masted schooner Denna Briggs sailed for Philadelphia on Tuesday. The schooner for the next six months will carry snuff between Norfolk and Philadelphia, the charter calling for 200 tons on each trip.

Tobacconists estimate that each pound of snuff is good for 2616 sneezes, and that on every trip the Briggs will have between her decks more than 1,000,000 sneezes.

NEW STOGIE FACTORY IN WHEELING

Wheeling, W. Va., April 2.

When W. W. Wheatley completes his fine and up-to-date stogie factory on Monticello avenue, he will manufacture the popular Wheatley stogies on a much larger scale. The four years Mr. Wheatley has been in the manufacturing business he has met with splendid success and built up a fine trade, which demands better factory facilities. He is an experienced stogie-maker himself, having worked at the trade 25 years.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM." for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c cigars. Correspondence solicited from jobbers in open territory. 2 31f

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

SITUATION WANTED—Cigar Salesman of long experience, with established Southern trade is open for connection with first-class factory making standard domestic goods. Highest reference. Address Experience, Box 32, care of Tobacco World, Phila. c

FOR SALE—260 Liberman Tables and 30 Bergfelt Scrap Machines, almost new. Chas Schawrien, 204 West 20th street, New York. 4-7

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

E. ROSENWALD & BRO.

SAN FELICE
5¢ CIGAR 5¢ CIGAR
FOR GENTLEMEN OF GOOD TASTE
DEISEL-WEMMER CO. MAKERS, LIMA, O.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

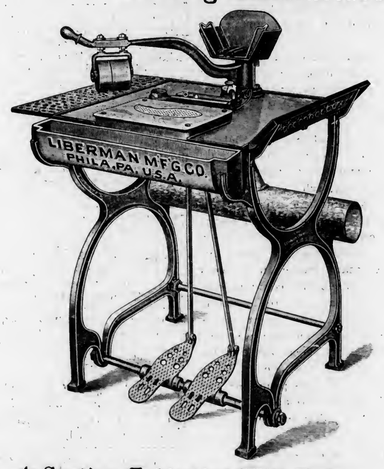
Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

Adopted by the Leading Manufacturers



A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

READING FACTORIES JOGGING ON

But Manufacturers Say there is Little Life in the Trade.

Reading, Pa., April 5.

Trade conditions generally are quiet here at present. Manufacturers, while working, say there is no life in the business, and some of them can see little brightness ahead. Comparatively few traveling men have been in town lately.

A change has occurred in the cigar manufacturing firm of John G. Spatz & Co., Mr. Simon Salz retiring from the firm, but Mr. Spatz is continuing the business as heretofore.

Considerable of a flurry was created here a few days ago when it was announced that the United Cigar Stores Co. had secured a site in Reading. In fact, a few of the retailers became rather alarmed. The writer has made a personal investigation and finds that overtures have been made toward acquiring the lease of a store room on Penn street, but nothing definite has yet been done. It seems that if a tenant can be found to take half of the space, the deal will go through, but if not, it may be passed by, at least for the present.

Paul Yocum, a son of the late James Yocum, who was a member of the cigar firm of Yocum Bros., has purchased from E. G. Readinger the cigar factory and store on North Sixth street heretofore conducted by Mr. Readinger.

M. Steppacher, the well-known manufacturer, is spending a few days this week among his customers.

John G. Neithammer has succeeded to the sole proprietorship of the N. & N. Cigar Co. A new factory has been opened at 37 N. 7th street, but the office will be continued as heretofore at 17 N. 8th street.

H. G. Burky, maker of union-made cigars, is devoting great energy to his Lord Ormont 10c cigar and to the Royal Judge, a nickel product.

T. R. Wheeler, with S. Rossin & Sons, New York; Meyer Sachs, representing A. F. Rico & Co., Boston, importers of Havana tobacco, and Barney Livingston, leaf salesman from New York, are among the week's visitors.

LEAF TOBACCO FROM IOWA.

Managing Corporation Purposes Planting 100 Acres This Year.

Janesville, Wis., April 3.

Samples of tobacco grown near Sauk City, Iowa, from seed furnished by Janesville dealers have arrived in town and, although not up to the standard set by Wisconsin growers, promise to improve steadily in quality as the Iowa growers learn more about the peculiar needs of the plant and select the proper kind of soil. The samples show that the leaves, while not long, are very spready and burn well. Judging from the samples, the leaf will be more of a filler than binder, but should the ground be changed, the leaf would in all probability equal the Wisconsin product. Crawford county is mentioned as being in the right locality for raising tobacco. The corporation which is managing the growing in that State planted fifty acres last year and, although the prospects for selling last season's crop are not bright, they intend to plant a hundred acres this year.

E. S. SECHRIST

Established 1890

Manufacturer of

Fine Domestic

CIGARS

Capacity: 20,000 per Day

Dallastown, Pa.

Emory Martin

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1643. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Lancaster Leaf Trade Quiet.

Concluded from p. 9.

manufacturers at Denver, has been confined to his home by illness.

A. J. Hinsey, cigar manufacturer of Akron, was adjudged bankrupt on Mar. 26, and Redmond Conyngham, 53 North Duke street, Lancaster, was appointed Referee. The schedules filed show liabilities of $6,141.80, and assets of $15. A meeting of the creditors has been called at the office of the Referee at 10 A. M. on April 16.

YORK CIGAR FACTORIES INACTIVE.

But March Revenue Returns Show Gain Over February, and also Over March Last Year.

York, Pa., April 5.

The conditions of the tobacco trade do not seem to indicate that there is great activity, and yet the internal revenue receipts for the month of March show a gain both as regards the comparison with the month of February and with the corresponding month of last year.

For the month of March the sale of cigar stamps in this division of the Ninth District amounted to $74,000. This is $4,000 more than that of February and $3,000 more than March, 1908. In number the figures represent an output as follows:

March, 1908	23,667,000
February, 1909	23,334,000
March, 1909	24,667,000

During the past month licenses were granted for the opening of ten cigar factories and one cigarette manufactory. According to the bonds filed the licensees will employ 48 hands. During March, 1908, eight factories, giving employment to 65 persons, were licensed.

The new license holders, the location of their factories and the number of persons in each are as follows:

Climax Cigar Company, York, five hands; Hinkle & Sprenkle, Wrightsville, four hands; Edward W. Kress, Hanover, five hands; Daniel F. Tyson, Red Lion, R. F. D. No. 1, three hands; Young & Busser, York, two hands; F. V. Topper & Company, McSherrystown, ten hands; Minnie A. Ziegler, Springvale, R. F. D. No. 1, three hands; H. M. Goodling, 272 West Market street, York, seven hands; Ida Strayer, Felton, two hands; George Patterson, Two Taverns, five hands; Zenith A. Warner, Felton, two hands.

Thieves entered the cigar store of J. C. Myers, corner of King and Sherman streets, some nights ago, and stole cigars, tobacco and other articles valued at about $10, after which they made their escape. It is believed that the burglary was committed between the hours of 2 and 4 in the morning, and that entry was obtained by a key. No damage was done about the store and the theft was not noticed until nearly noon.

This was the second visit of burglars to the store within a short time. On the other occasion Mr. Myers heard a noise and his investigation scared the intruders away.

Gus Beck, of Warren Beck & Bro., last week made a visit to Philadelphia and New York. It is reported that he booked some nice sized orders for his firm's product.

There are varying conditions among the cigar manufacturers throughout the county. Some have been increasing their forces of cigarmakers, and others have closed down their factories, which will not be again open for work until after Easter.

There have been a large number of visiting leaf men in this section lately, but they all complain of having done only a small business, if any. Manufacturers apparently are not inclined to buy much leaf at present.

Everything considered, the manufacturers at Red Lion seem to be doing fairly well at present. W. M. Gemmill & Co., T. E. Brooks & Co., and Wolf Bros. & Ziegler have lately added more help to their forces.

W. A. Lahr, of Red Lion, has recently been visiting the trade in New York.

The new drying kiln of Miller Bros., manufacturers of cigar boxes and lumber, has been completed.

Quite a few factories at Dallastown, Yoe and Windsor have been temporarily closed, owing to dull business.

A. D. Hoover, cigar manufacturer, formerly located at Star View, has removed to Mt. Wolf.

CONSULAR REPORTS.

TOBACCO IN FRANCE.

Special Purchasing Agents Visit America.---Reduced Shipments.

With reference to the purchase of tobacco by the French Government, Consul General Frank H. Mason writes from Paris:

The tobacco imported into France is purchased by special expert agents of the Regie, or that bureau of the Government that has charge of the importation, manufacture and sale of tobacco, cigars, cigarettes, etc., and which is a strictly enforced Government monopoly. The special expert agents go to America and other tobacco-producing countries from time to time, according to the needs of the Regie here and the state of the raw tobacco markets abroad. Those who go to the United States make their headquarters at the French Consulate-General in New York, and American traders who have American tobacco to offer can get into touch with them there; or, if none are present at any given date, can ascertain when they may be expected to arrive. Sometimes, as I am informed, a French Government buyer will go to Kentucky or other tobacco State during the season to examine the crop, but usually purchases are made, so far as I can ascertain, from samples presented by

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} **Crops**

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

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GEO. SCHLEGEL
138 & 140 CENTRE ST.
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MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
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CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of **FINE CIGARS**
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick . . .
Best Known . } 5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
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Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
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1201--1209 Dayton Street,
CINCINNATI, OHIO

brokers or merchants who wish to make sales.

The importations of America tobacco into France in 1907 amounted to 15,886,613 kilos (a kilo equals 2.2 pounds), out of a total import of 37,959,792 kilos from all countries, including Algeria and other French colonies. [The American statistics show that in the calandar year 1908 there were exported to France 29,255,353 pounds, valued at $2,767,386, against 33,281,130 pounds, worth $3,160,839, in 1907 and 38,033,828 pounds, valued at $3,121,117, in 1906.—B. of M.]

Operations of the Monopoly.

Consul General Horace Lee Washington, of Marseilles, furnishes the following information concerning the working of the tobacco monopoly in France:

The annual report in regard to the French tobacco monopoly, covering the year 1907, has just been published. It shows that the total receipts for the year amount to $91,103,713, an increase on the preceding year of $2,416,491. The expenses amountd to $16,546,479, an increase of $615,334 over those of 1906. The sales to the public were as follows, in metric tons:

Description	1906. Tons.	1907. Tons.
Cigars	2,487.6	2,382.2
Cigarettes	2,521.8	2,793.9
Scaferlatis	28,388.1	28,723.8
Roll and chewing tobacco	1,162.6	1,149.3
Powder	4,830.6	4,851.0
Total	39,390.7	39,900.2

The increase in sales was almost entirely due to the greater consumption of cigarettes, $1,440,359, and scaferlatis, $674,650. The average rate of consumption per capita was 2.23 pounds, of which 0.27 pound represented tobacco in powder and 1.96 pounds smoking and chewing tobacco. The total sum devoted to the purchase of tobacco was $97,739,234, or $2.51 per capital, of which $2.31 was returned to the treasury.

The production of domestic tobacco, which constitutes an important source of revenue, is authorized in 27 departments. The results have been as follows for the years 1905, 1906, 1907 and 1908, respectively:

	1905.	1906.	1907.
Planters	53,750	52,470	52,366
Acres	39,440	37,928	38,699
Quantity (metric tons)	28,606	16,188	20,555
Value	$4,949,381	$2,906,827	$3,754,724
Access'y exp.	$242.00	$167.00	$108.00
Aver. price, per 220 lbs.	$17.70	$18.00	$18.50
Value, per acre	$125.49	$76.64	$97.02
Production, per acre (lbs.)	1,562	941	1,158

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear. The Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TOBACCO IN CUBA.

Cost of Labor and Production in Western Part of Island.

To correct some misunderstanding concerning the cost of labor in the cultivation of tobacco in Western Cuba, as given in his report published in the Daily Consular and Trade Reports for January 9, 1909, Consul General Jas. L. Rodgers, of Havana, furnishes the following additional information:

Apparently some extracts from my published report have been given in tobacco trade papers, and the impression created that the cost of labor, as stated therein, means the total cost of raising tobacco. It was distinctly stated in the report in question that the total cost of tobacco as it entered into commerce was not communicated, and that the cost of labor represented only an attempt at the average, it being stated that in many cases it might go higher and in others lower.

Believing that an erroneous idea may be gained therefrom, certain of the important tobacco growers in Western Cuba have stated to me that the total cost of raising open-air tobacco in the Vuelta Abajo district of Pinar del Rio province is approximately 53 cents per pound, and in the Partido district of Havana province 85 cents. This means wrappers and fillers and includes the cost of packing. It is further stated that upon the most successful plantation in the Partido district the cost of shade-grown wrappers and fillers, including packing, is $1.25 per pound. These figures, however, represent the cost of intensive culture, which is entirely beyond the means and aside from the custom of the average tobacco grower. The return from this intensive cultivation, with its liberal expenditure of money, is proportionately large, and although no selling prices are communicated, it is known that such tobacco commands a high price and produces a fine profit. However, very few of the growers in Cuba could afford to spend such an amount upon their product, even if they attempted to produce the very finest grades.

These facts are communicated simply to correct the impression apparently prevalent, but they do not represent any amendment of the previous statements as to the cost of labor upon the average tobacco farm in the districts named.

—The appointment of a receiver for the estate of William E. Brown, wholesale tobacco dealer, at 173 Randolph street, Chicago, has been asked in a bill filed in the Circuit Court last week by his two sisters, who aver that of late he has exhibited symptoms of dementia and is now in a sanitarium. His estate is valued at $50,000.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

If there was ever a dead subject to write about it must needs be tobacco, with its movements the past winter and spring, for if the news of a sale was reported the price was so low that one has been ashamed to make much mention of such a sale, let alone the publishing of any figures, and I do not know but what if the A. T. Co. had not been busy in picking up the poor stuff, perhaps the growers would have been obliged to use the stuff for fertilizer in the end. But the rubbish has about all been cleaned up and the growers are well rid of it. Not so the consumer, for so far as I can see, the consumer will be compelled to use it up in some kind of cut tobacco, for they never sell only at an advance over the cost price. Well, those who use it have my sympathy.

Saturday I was in Deerfield and witnessed a novel manner of moving bundle tobacco. Arthur Ball, who had not sold, shipped his crop to Hatfield by trolley, and when they got loaded there must have been as much as four good large wagonloads. The second car was not loaded so heavily, probably about three wagonloads. Mr. Ball lives beside the line of the electric road, and the shop at Hatfield is situated in the same manner. I don't know the cost, but it would have taken seven teams nearly a day to have moved this crop of tobacco. One other grower at Deerfield has just commenced to assort his crop, as he had lost all confidence in selling in the bundle. He had better have commenced to assort it earlier.

I hear that L. F. Graves will be obliged to run his shop at least a week longer than he had anticipated, as he has received another consignment from Connecticut. The reason of these shipments of tobacco from Connecticut to Massachusetts is that the local authorities of some of the towns in Connecticut have got the idea of taxing all stored tobacco not grown on the premises of the holder. Well, I suppose it is called stock in trade, and a fit subject for taxation. But up our way we are glad to have sorting shops opened in our midst, for it gives employment to a good many men who need the work to splice out the small prices received for their crops.—Amer. Cultivator.

WISCONSIN.

Edgerton.—The tobacco market seems to be suffering from a bad case of the dumps just at present. The buying movement has dropped away to scattering transactions, where there is yet close to 10 per cent. of the crop in growers' hands, many of whom are anxious to dispose of their crops before the beginning of spring's work. If there was any one who wanted to increase their holdings it would seem an opportune time to invest now while there was practically a clear field. But it is the same story often repeated—buyers have their orders filled, the market lags.

The deliveries from early buying are now nearly all in, but warehouse handling will continue for some weeks yet.

Business in cured leaf does not yet show the promised revival, either in Eastern markets or at home. No transactions of any moment are reported for the week.

Nothing has yet been accomplished toward preparing the seed beds for another crop so far.

Shipments for the week, 814 cases.—Reporter.

The P. & H. Cigar Co., of Oklahoma City, Okla., has been incorporated with a capital of $25,000. The directors are F. E. Patterson, H. R. Hoffman, J. B. Mason and E. E. Etter, all of Oklahoma City.

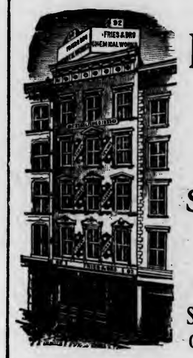
J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.



FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1858
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

W. H. RAAB & SONS,
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871
High Grade Cigars.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

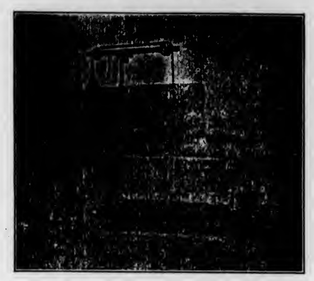
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS
EMBOSSING

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

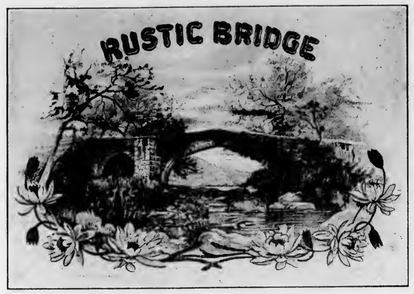
Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

W. A. LAHR



Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 15. | PHILADELPHIA and NEW YORK, APRIL 14, 1909. | One Dollar per Annum. Payable in Advance

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS
and
CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

OUR PURCHASES

of the

New Sumatra Tobacco

up to date consist of the following fine brands:

Deli Ba My

Deli Ba My / Tandem

Senembah My / P

S & R / Deli

Deli My / E

Sennah Deli

Holland Sum Tab My / B

Beautiful Colors. Prices reasonable and according to yield.
1800 Bales in all. Samples gladly submitted.

THE HOUSE OF DUYS

New York

Holland House: De Amsterdamsche Tabakshandelmaatschappij

THE TOBACCO WORLD

Vol. XXIX., No. 15 PHILADELPHIA, APRIL 14, 1909 One Dollar the Year

A FILIPINO VIEW OF THE TARIFF.

Wants Free Admission for Philippine Sugar and Tobacco Only.

Washington, April 6.

The House resounded to-day for the first time to the voice of a Filipino. Palmo Ocampo de Leon, resident commissioner from the island possession, sharply criticised free trade between it and the United States on the ground that virtually the sole revenue of the island would be depleted and ultimately wiped out and independence of the natives indefinitely postponed. He said:

"Once foreign goods are driven from the Philippine markets the importer of American products would control the situation. The decrease of the customs revenues would inevitably compel the Philippine Government to go into bankruptcy, because there are no other sources from which to obtain revenues and meet its financial obligations.

"Viewing the question in its political aspect, is not there a danger that the future independence of the Filipinos would be hindered by the ties consequent upon the establishment of free trade? The trusts and other corporations that would establish themselves in the Philippines, encouraged by free trade, would place a formidable barrier against Filipino freedom.

"The only reciprocity we ask is that our sugar and tobacco be admitted free of duty, and in exchange allow all agricultural machinery and implements of manufacture free admission into all parts of the Philippines."

AID FOR TOBACCO GROWERS.

Measures Proposed to Allow Free Sales of Product.

Washington, April 6.

Representatives Stanley, of Kentucky, and Hull, of Tennessee, have introduced bills permitting free and untaxed commerce in unstemmed tobacco in the natural leaf. Stanley has another bill providing that growers shall have the right to sell "in the raw and unadulterated stage all tobacco of their own growing or cultivated upon their own lands, or to hand-stem or twist the same if manufactured in a form desired," free from taxation.

UNITEDCO. IN DES MOINES.

Des Moines, April 2.

Leasing from B. A. Younker for ten years the corner store room in the Good block, at Fifth and Walnut streets, the United Cigar Stores Company has invaded Des Moines. The room now is occupied by the Des Moines National Bank, which will remove May 1 to its new building. Improvements will be made at once and the store opened by June 1, next.

While the locations are not known, it is reported that the United Company, which is the largest cigar firm in the world, has secured options on leases for other store rooms.

TOBACCO TROUBLES OVER.

Differences Adjusted After Long Meeting In Cincinnati.

Cincinnati, O., April 7.

At a meeting that convened before noon to-day and lasted till near midnight, barring short recesses, independent manufacturers of tobacco adjusted differences that had sprung up between themselves and the Kentucky Burley association. Some matters still remain to be thrashed out and these will be taken up at a meeting to be held to-morrow. The meeting of independent manufacturers was attended by twenty-two leading manufacturers who met as individuals and was presided over by Hugh J. Campbell, of Richmond, Va., Louisville, St. Louis, Detroit, Memphis, New Orleans and other cities being represented.

LAW ON TOBACCO SALES GIVEN.

Minnesota Statute Quoted in Regard to Use by Minors.

Minneapolis, Minn., April 6.

In answer to the general demand as a result of recent tobacco selling arrests in Minneapolis, the Minnesota law in regard to the use of tobacco by minors is given:

Every person under the age of 18 years, and every minor pupil in any school, college or university, who shall smoke or use cigarettes, cigars or tobacco in any form on any public road, street alley, park or any other land used for public purposes or in any public place of business, shall be guilty of a misdemeanor, punished for each offense by a fine of not more than $10, or by imprisonment in the county jail for not more than five days; and any person who shall furnish any cigarettes, cigars or tobacco in any form to any such minor person or who shall permit any such minor person to frequent any premises owned, held or managed by him, for the purpose of indulging in the use of cigarettes, cigars or tobacco in any form, shall be guilty of misdemeanor and punished by a fine of not more than $50, or by imprisonment in the county jail not exceeding 30 days for each offense.

CIGARETTES CAUSE ARREST.

Marinette, Wis., April 6.

Charged with selling cigarettes to minors, James J. Schleihs, Louis Cohan, and John Demas are under arrest. The arrests follow the confession of a number of boys charged with breaking into vacant houses.

—The tobacco factory of C. C. Bull & Son, at Springfield, Tenn., was burned on March 30. It was filled with tobacco belonging to the Imperial Tobacco Co., and the loss on building and contents will reach $100,000. The cause of the fire is unknown.

OPPOSE THE PAYNE BILL.

Milwaukee Firms Take a Hand in Fighting Duty on Labels, etc.

Milwaukee, Wis., April 8.

The C. B. Henschel Manufacturing Co. and the Louis Kindling Co., Milwaukee, are interested in the fight to retain the present tariff schedule on cigar labels, flags, etc.

While there is said to be a tendency on the part of the ways and means committee to prohibit a debate on these schedules in the Payne tariff bill, Milwaukee manufacturers hope to get a hearing through the influence of Wisconsin congressmen and senators.

"The present duty on embossed gold leaf labels, mostly made in Germany, and which cannot be purchased in this country, is 50 cents per thousand," said W. P. Held, Henschel Manufacturing Co., Tuesday. "We believe this duty should be retained, as it is high enough to protect American manufacturers and low enough to make the labels within reach of those who import them. The Payne bill proposes to raise the duty to 70 or 75 cents a thousand. This will make the importation of this class of labels prohibitive."

CIGAR STORE PLUNDERED.

Duluth Establishment Despoiled of $350 Worth of Goods.

Duluth, Minn, April 7.

Early yesterday morning thieves entered the cigar store and factory of S. N. Claveaux & Co., through an alley door and made away with about $350 worth of cigars and pipes.

Amateurs, from all appearances, the robbers were nevertheless able to complete the job and get away with the booty before they were detected, and from the amount of goods taken it is supposed there must have been at least three men involved.

The store of Claveaux & Co. is at 325 West First street, and the proprietor of the place was there until late into the night. It is thought that the men had been watching the surroundings and when the proprietor left they made immediate preparations to do the job. Through the door in the alley they made their way in to the stock and sales room, where they stole about 1500 cigars. When they had secured all the cigars, they gathered up about 140 pipes valued at nearly $100 and left. No trace has since been found of the robbers.

NEW STOGIE CO. ORGANIZED.

New Martinsville, W. Va., to Have a New Enterprise.

New Martinsville, W. Va., April 8.

The West Virginia Stogie Company has been organized in the city, composed of the following local people: A. J. Ferrell, John Loehr, J. A. Potts, John Stamm, Jr., I. D. Morgan, G. F. Probst, G. B. Potts, Dr. J. R. Sole, L. W. Dulaney, B. F. Hill, M. U. Murray and Charles S. Farmer. The company will engage in the manufacture of stogies and will give employment to about fifty hands at the start. The new company has leased the Wells building on South Main street and will commence the manufacture of stogies just as soon as the charter arrives and a few other preliminary matters are arranged. The company has organized by electing A. J. Farrell, president; L. W. Dulaney, secretary, and Charles S. Farmer, treasurer.

The New Martinsville Grocery Company will handle the product of the factory, which insures a ready sale of all stogies that they can manufacture.

NO "APRIL FOOL" JOKE IN THIS.

Members of Once Bankrupt Tobacco Firm Pay Outstanding Accounts in Full.

A New York daily paper a few days ago published the following readable story of the commendable action of a former firm of leaf tobacco dealers:

The wholesale tobacco trade of this city will welcome this day of rest. It will give time to recover fully from an "April fool" joke that has been the chief topic of discussion in the lower Pearl street and Maiden lane offices and warehouses of the dealers and importers. The joke was of the most unusual as well as of the most practical sort. It was of a kind that gave support to the efforts of a newly organized club to change "All Fools' Day" to Optimists' Day," for the joke brought $55,000 most unexpectedly to a few tobacco men.

The perpetrators of the joke were Joseph and David Steindler, who under the firm name of Steindler Brothers were for many years in the leaf tobacco business at No. 173 Pearl street. About four years ago the firm had difficulty in the collection of outstanding accounts in Canada, and failed. The brothers were popular in the trade, and the failure was generally deplored. It was a source of great satisfaction to their friends when they settled with their creditors for 50 cents on the dollar, which, so far as such compromises go, was considered unusually good. They then left New York. In the turmoil of that busy section of town where the Steindler brothers had been potent factors they were soon forgotten.

A few days ago Joseph Steindler and David Steindler returned unexpectedly to the district. Then an unprecedented thing happened in the tobacco trade. The brothers, who are respectively about 55 and for 49 years old, visited their creditors, asked for statements of their accounts, and on the spot drew checks in full. Without any legal obligation to do so, the Steindlers paid all outstanding indebtedness,

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana
AND
Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

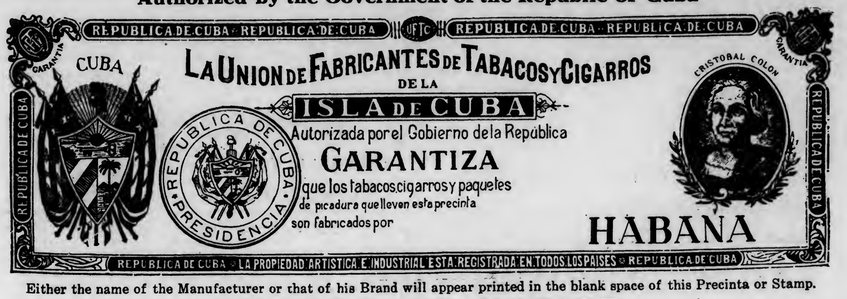
GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba



Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

amounting to $55,000. One dealer received about $8000. The money came to the New York merchants at an opportune time, for the tobacco business has not been so prosperous lately as the trade would like to see it.

Shortly after the check incident the story of the remarkable financial recuperation of the brothers came out. The brothers, according to the story, went to Canada after their failure here four years ago. They were not troubled a bit by the fact that the scene of their unfortunate confidences that led to their commercial undoing was laid across the border. They became interested in a small way in a gold mining venture. It "panned out" successfully, and reports have it that the brothers are in a fair way to become exceedingly wealthy men.

After paying their already settled indebtedness they returned to Canada.

MORE HOPEFUL AT YORK.

Less Complaint than Has Been the Rule, and Some Factories are Taking on Additional Help.

York, Pa., March 12.

The trade conditions in this section seem somewhat brighter than they did, although a great deal more business could be taken care of if it came this way. However, there is less complaining here than there was a short time ago, and it seems that some of the factories are putting on larger forces of cigarmakers.

H. F. Kohler, of Nashville, was recently on a business visit to Washington, and reports encouraging success. Both his factory at Nashville and the one at Jacobus are at present pretty well filled with orders.

Joseph Blumenthal, a New York cigar man, has been visiting local factories during the past week and placing some orders for future delivery of goods.

W. A. Lahr, a Red Lion cigar manufacturer, has been recently visiting the trade in New York City.

An organized effort is being made among the cigar and tobacco manufacturers and dealers in York and Lancaster counties to urge Congress to prevent the annual importation, free of duty, of 150,000,000 cigars from the Philippine Islands, as provided in the Payne Tariff bill. About 20 petitions are being circulated in this city and adjacent territory and will be forwarded to Congressman D. F. Lafean at Washington, D. C. The interest of the Lancaster county manufacturers, growers and others will be looked after by Congressman W. W. Greist.

The petitioners say that the product of the Filipinos is in direct competition sylvania. They say that there was more stagnation in the cigar trade during the with the cigars made in Pennsylvania, and especially the Ninth internal revenue district. It is stated that it is probable that the entire lot will be purchased by a trust and sold in those cities in the United States which are the principal market for cigars made in Pennpast year than at any time in the history of the country. If the product of the Filipinos is permitted to be imported free of duty the result will be that in place of the cigar industry of Pennsylvania reaching its normal state, the output will be much curtailed and the industry receive such a setback that it probably will never recover.

In addition to referring to the fact that the cheap coolie labor receives about one-fourth as much as the cigarmakers in this country, it is stated that the farmers and growers of domestic tobacco will be directly affected, and the demand for the local leaf will be much diminished.

The petition being circulated in York county, and which is being freely signed, says in part:

"The annual importation, free of duty, of 150,000,000 cigars from the Philippine Islands would deprive many cigarmakers of their means of livelihood, work a direct injury to the thousands dependent upon their wages, would drive out of business all the small manufacturers by depreciating their investments in plants and manufacturing establishments. In addition, since this section of the country is chiefly a cigar manufacturing centre would greatly depreciate all kinds of property."

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGARS 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Little Havana Leaf Bought for United States.

Exporters to Germany Were Buyers of Low Grade Remedios, Helping to Clear Market of that Stock. Few Receipts Expected Until New Crop is Ready. Dock Fire with Great Loss of Life and Property. The Successful Result of Thirteen Years of Effort.

Special Correspondence of The Tobacco World.

Havana, April 5, 1909.

Business during the past eight days has again been dull, as only one leaf buyer from the United States has arrived. On the other hand, the German exporters have been purchasing heavily of low grades of Remedios and some Vuelto Abajo, and this helped to diminish the stocks of those kinds. Very likely for the next two months there will be no new arrivals in our market, or at least until the time when the new crop shall appear.

At the moment the country is suffering from a prolonged spell of drought and the farmers are anxiously awaiting the coming wet season, which will enable them to take down their dried "cujes" of tobacco leaves, bundle them, throw them in piles, and then later on start up the active packing season. The wet season of the year varies from the middle of April to the end of May, and in exceptional years farmers have been obliged to wait even as late as the beginning of June.

Don Luis Marx, who is generally the first planter to set out his seedlings, is also, as a rule, the first one to commence his packing operations here in the city of Havana, and this had happened again this year, as he has commenced his escojida in his especially adapted building at 75 Zanja street. A visit to this establishment by your correspondent will be described in another part of this letter.

EXPORTS FOR THE WEEK.

To the United States,	3230 bales
To Europe,	1909 bales
To South America,	220 bales
Total,	5359 bales

BUYERS COME AND GO.

Arrivals:—M. A. La Boule, of M. A. Lo Boule, Milwaukee, Wis.; Valeriano Gutierrez, representative of La Escepcion and Belinda factories, New York.

Returned:—Jose Lastra, of La Escepcion factory, Havana, from New York.

Departures:—Chas. L. Boone, for Philadelphia; Robert E. Middlemas, for London; Fred Davis and Armando Godoy, for New York.

HAVANA CIGAR MANUFACTURERS

are fairly busy, particularly the large concerns which are receiving constant orders, while the smaller factories do not seem to share to the same extent in the betterment of business, and probably their time will not come until later on in the summer and early fall of this year.

H. Upmann & Co. exported 450,000 cigars during the past week. The H. Upmann factory is kept busy and well supplied with orders through the activity and zeal displayed by its representative, Charles Landau, so far as the United States and Canada are concerned, while orders from Europe and South America are coming in upon the usual scale.

Sol has notified the National Cuba Company that its contract having expired, the same will not be continued in future, and that Behrens & Co. have appointed a special representative, who will travel in the United States and Canada exclusively in the intrest of the Sol factory. The name of this party may be published in my next letter.

SALES.

during the past week totaled 3075 bales, divided as follows: 750 Vuelta Abajo, 100 Partido and 2225 bales of Remedios. For Canada and the United States 1175 bales were purchased; for export to Europe, 1750, and for local consumption, 150 bales.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

Don Jose Lastra, of "La Escepcion" factory, has returned from his flying trip to New York.

The Henry Clay & Bock & Co., Ltd., has increased its output to 375,000 cigars per day, and there has been a remarkable improvement in the workmanship on its cigars since Don Gustavo Bock has had the sole management of this concern. The colors are light, the texture of the wrapper of the finest, and the burn is perfect. Don Gustavo supervises the selection of each bale of wrappers and no sacrifices are spared in order to rehabilitate the former renown which the cigars of this concern justly enjoyed.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sobrinos de A. Gonzales sold 300 bales of Vuelta Abajo during the past week.

Fred J. Davis was the largest buyer in our market, as his purchases must have aggregated over 500 bales of choice leaf.

Sylvester & Stern were sellers of 300 bales of Remedios from their select holdings.

M. A. La Boule made some excellent purchases of the finest vegas which could be found in our market.

Suarez Hnos. disposed of 150 bales of Vuelta Abajo.

Heinrich Neuberger exported 912 bales of leaf tobacco to Bremen last week.

A. M. Calzada & Co. closed out 150 bales of Remedios and Partido from their stocks, and Don Antonio, after these transactions were made, left for a trip of inspection of the new crop in Santa Clara province.

Manuel Menendez Parra sold 575 bales of Remedios tobacco during the past eight days.

The big fire last week at the large iron shed and dock of the Havana Central Railroad cast a gloom over the city of Havana, as it involved not only the destruction of this property, but also the total loss of the German steamer Altemburg, which was moored alongside and nearly ready to sail, and several schooners and barges and nearly a score of human beings were roasted alive or asphyxiated by the dense volumes of smoke. Owing to the large quantities of alcohol, oils and grease, the fire spread so rapidly that the steamer had no chance to use its engines and break the iron fastenings to the dock, and in this manner the loss of lives occurred. There was a strong wind blowing from the south, and in a few seconds the steamer was enveloped in flames and the dense smoke on the waters of the bay prevented the swimming seamen from finding the shore, as some corpses were found in the middle of the bay.

Your correspondent, by invitation of Don Luis Marx, had a chance to see this year's packing of Partido tobacco at 75 Zanja street, and already between 50 and 100 bales have been made. This is the most perfect crop which Don Luis has ever raised, so far as colors, texture, beautiful grain of leaf, quality and perfect burn is concerned. Any judge of leaf tobacco, if shown these leaves, would be mystified and could not distinguish the shade-grown from the sun-grown tobacco, as, after many years of labor and scientific experiment, Don Luis has managed to raise a closs of leaf under cheese-cloth which has all the good qualities of the tobacco grown in the open fields, and now is superior in every respect, as the leaves are perfect and have none of the faults of the latter. When Don Luis Marx purchased his present farms, Zorilla and San Antonio, the land was exhausted and almost worthless, but, by enriching the soil with the right class of manure, he has managed to make his property the model tobacco farm of Cuba. He sank a fortune in the soil at first, but after thirteen years of patience he has triumphed and demonstrated to our farmers what perseverance and science can do in raising tobacco in Cuba.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

	Week ending April 3, 1909. Bales.	Since Jan. 1. Bales.
Vuelta Abajo	700	7,111
Semi Vuelta	47	2,261
Partido	21	1,772
Matanzas	..	256
Remedios	130	10,332
Santiago de Cuba	452	4,544
Total	1350	26,276

HINTS FOR CORRESPONDENTS

Engaged in Trailing Naturalists in South Africa.

Nairobi, East Africa.—Anticipating the arrival of ex-President Roosevelt and his party, a new code for hunting and trailing is promulgated as follows:

The traveler, the explorer, or correspondent will do well to bear in mind certain well known characteristics of the Faunal Naturalists, of which, on the whole continent of Africa, there is only one group.

If, in breaking one's way through the thorn-bush, one finds an empty Bull Durham pouch, it is a sure sign that a certain eminent Faunal Naturalist has been that way. Moreover, it is a sign that he has entertained the native chiefs and wise men, for the Colonel himself does not smoke.

In making one's way across the lonely veldt, if one finds, beside a recent campfire, the countenance of a dog, on a tobacco pouch (empty), this too is to be considered a sign that the Colonel has passed that way—but it indicates that, instead of Bull Durham, he has decided to offer his guests "Dog's Head."

The finding of an empty can, marked "Tortoise Shell Mixture," is to be regarded as an infallible sign that Secretary Kermit Roosevelt has passed that way. The presence of the secretary, as is well known, indicates the close proximity of Colonel Roosevelt himself.

It is not absolutely necessary, however, to depend on mere keenness of eyesight. A hunter with a delicate, well trained sense of smell—so well trained that he can recognize the delicate fragrance of Cameron pocket slice will know at once what that sign indicates. The instant that fairy fragrance is wafted to his senses, the well informed trailer will know that, somewhere up the wind is Secretary Kermit—and somewhere near Secretary Kermit is hunter Roosevelt.

Secretary Kermit, in fact, is about the best equipped smoker in East Africa.

Hunter Roosevelt does not smoke at all. But Son Kermit has been a smoker for the last five years, and the Colonel's watchful eye sees no harmful effects from it.

CABLE ADDRESS "CALDA" TELEPHONE 0871

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

Leaf Tobacco

OFFICE & WAREHOUSES MONTE 156

P.O.BOX 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, **HABANA.**

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of Seed Leaf Tobacco

141 Water Street

Telephone 3956 John **New York**

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco and Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, April 13.

New York Leaf Market.

The leaf tobacco market has been somewhat quiet for the past week, yet there were a goodly number of inquiries for stock. It would seem that the lack of sufficient supplies of the varieties of leaf most desired was more the cause of a quiet trade than that there was a lack of need for goods.

The internal revenue returns for the month of March show a satisfactory progress in the production of cigars, and consequently there must also follow an increasing demand for raw material. Both Connecticut and Wisconsin have been dealt in to some extent, and the shortage of desirable filler goods is becoming more and more apparent.

The Sumatra market has been rather active through the past week. New goods are apparently giving uniform satisfaction, and old stock is bringing even advanced prices, in view of the higher figures for the new goods.

The Havana market, while not particularly active, has nevertheless been steady, with a tendency to the new goods.

In Florida tobacco there has been some movement of goods, and the market is now somewhat depleted of its stock.

The Cigar Industry.

An encouraging increase is shown in the output of cigars in the leading districts of this city during the month of March. This seems to be acting like a true stimulant and from nearly all factories there now come reports of increasing trade. The nickel line of goods, which seemed to be suffering the most severely for some time past, are now picking up nicely and manufacturers are much more hopeful.

A fairly satisfying volume of business has been coming to the clear Havana manufacturers, with good reason to believe that it will be of lasting duration.

* * *

Removing to Key West.

Manuel Lopez & Co. will on May 1 remove their factory from New York to Key West. Mr. Manuel Lopez, head of the house, has been engaged in the cigar business in this city for the past eighteen years, and declares that he has become convinced the very best results in the handling and manufacture of clear Havana cigars can be had at Key West. Factory headquarters have been secured in the Key city, and the premises will be ready for occupancy on the first of next month.

MONROE R. ROTHSCHILD
JOSEPH G. MAYER
JESSE A. ROTHSCHILD
SAMUEL I. KARGER
MEMBERS
NEW YORK STOCK EXCHANGE
CHICAGO STOCK EXCHANGE
ROTHSCHILD & COMPANY
STOCKS—BONDS—INVESTMENTS
25 BROAD STREET
NEW YORK
141 MONROE STREET, CHICAGO — DEAL COUNTRY CLUB, DEAL, N. J.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Bock & Co. Have New Factory.

H. Anton Bock & Co. have secured new factory headquarters at 1228-30-32 Second avenue, and expect to take possession of the new premises by the middle of the present month. The new location will afford increased facilities, which will nearly double the capacity of their present factory. The buildings have been long used as a cigar manufacturing establishment, being originally the factory of Powell, Smith & Co. and later of A. G. Kauffman & Co., but they have been completely overhauled and made a modern structure, well adapted to the needs of the new occupants.

* * *

H. E. Walter & Co.'s Affairs.

Judge Holt, of the United States District Court, has dismissed the petition in bankruptcy filed on October 23 against H. E. Walters & Co., cigar manufacturers, 1205 Second avenue, and York, Pa., and on March 11 against the Premier Cigar Co., of 1293 Second avenue, and York, Pa., which was owned by H. E. Walter & Co., on a settlement with creditors.

A charter has been granted to H. E. Walter & Co. to manufacture and deal in cigars. The capital is $50,000, and the incorporators were H. E. Walter, E. Ascher, E. Rich, New York city.

* * *

Tariff Bill Grievance.

The New York trade has lately been quite active in protesting against the proposed Philippine provisions of the new tariff measure.

In discussing the matter, Mr. J. F. Cullman, of 175 Water street, said that it was the opinion of the trade here that only large interests would profit through the proposed tariff action, as they would be able to control large available lots and also to monopolize steamship room. Another point made by Mr. Cullman was that it would be possible to smuggle Sumatra and other fine wrapper tobacco from the Dutch East Indies into the Philippines and send them into the United States as Philippine product.

"The Philippine cigars and tobacco already enjoy excellent markets in China and Japan, Spain, France and Germany," continued Mr. Cullman, "but I doubt if Filipinos actually would realize any profit from the proposed free admission of 150,000,000 cigars into the United States. Let the Government reduce the excessive duty on Sumatra tobacco, which has done more than anything to concentrate the cigar industry of this country in the hands of a Trust."

* * *

Fourth Sumatra Inscription.

The fourth inscription of Sumatra tobacco was held at Amsterdam on Thursday last and about 2300 bales were purchased for the American market. The principal buyers were A. Cohn & Co., 720 bales; American Cigar Co., 400 bales; W. K. Gresh & Sons, Norristown, Pa., 300 bales; S. Rossin & Sons, 200 bales; G. Falk & Bro., 175 bales; Joseph Hirsch & Son, 150 bales, and Haas Bros., Cincinnati, O., 100 bales.

Prices are again ranging very high.

Suesskind-Schatz Co. Affairs.

A petition in bankruptcy has been filed against the Suesskind-Schatz Co., manufacturers of cigars, at No. 142 East Fifty-ninth street, for Elias Bach & Son, $235; H. Duys & Co., $1163, and the Friend Havana Tobacco Co., $316. Preferential payments is alleged as an act of bankruptcy. The Suesskind-Schatz Co. was incorporated under New York State laws in March, 1905, with a capital stock of $20,000.

Francis H. Griffin was appointed receiver by Judge Hough, and he was authorized to continue the business for five days. The assets are estimated at $2000.

* * *

The House of Duys.

In the advertising columns of this week's issue will be found a special announcement of H. Duys & Co., importers of Sumatra tobacco, announcing some of the desirable marks of their purchases of this year's offerings of leaf. The line has already attracted a great deal of attention, and, in fact, a few of the marks have been already so largely selected from that the purchases are being materially reduced.

Reasonable prices are held out to all their customers, and the colors are running beautifully. Samples will also be submitted by request to the house. Samples of some of their latest purchases have just reached the New York office.

* * *

Trade Notes.

The Hernsheim Co., Ltd., has been organized in Jersey City, to manufacture tobacco, etc.; capital, $225,000. The incorporators were L. J. Relyea, W. E. Frasier and F. J. Griswold.

The regular quarterly dividend of 1 per cent. on the common stock of the United Cigar Mfgrs. Co., payable on April 25, has been declared.

Oscar Reinach, a well-known cigar salesman, has connected himself with the clear Havana manufacturing firm of Garcia, Pando & Co.

Louis Hirsch, of the Sumatra importing house of Joseph Hirsch & Son, is this week returning from Amsterdam, where he attended several inscriptions and made some purchases.

S. Monday & Sons, of Brooklyn, have incorporated with a capital of $40,000. The incorporators were M. and J. Monday and P. Munter, all of Brooklyn.

The Regal Cigar Manufacturing Co., of Brooklyn, has been incorporated with a capital of $50,000 by A. E. Summer, R. D. Summer, Brooklyn, and W. D. Scisco, Jr., of New York.

The Greek Tobacco Co., of New York, wholesale and retail tobacco dealers, has been incorporated with a capital of $5000. The incorporators were Stephen C. Christy, Henry J. Bingham and Oscar Wagner, all of New York.

The Progressive Cigar Co., of Utica, N. Y., has been incorporated with a capital of $6000, to deal in cigars, tobacco, newspapers, etc. Incorporators were Charles S. Hughes, Michael J. Dwyer and Walter D. Taylor, all of Utica.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, APRIL 14, 1909

THE TARIFF BILL TO DATE.

The curtain has fallen after the first act in the tariff bill. For more than a week past the Senate has been waiting for the House to yield the tariff bill to it. According to the Constitution revenue bills must originate in the House, but in modern practice there is apt to be vast differences between the original state of a measure as evolved by the House and its perfection by the Senate.

During the discussion of the present tariff measure the House became too unwieldy for the real seriousness of the measure, and iron-clad rules have limited the discussions and fixed the hour for vote taking, with the result that business was rushed with anything but an orderly manner. Hence it is upon the Senate that the country must rely for anything like genuine consideration. The House has shot off its pyrotechnics, but it is hoped that the Senate will reject fireworks and get down to serious deliberation, and every business interest in the country will no wturn its eyes toward the Senate.

The tobacco trade, while justly excited over the results thus far obtained with the proceeding of the measure, has probably wrought itself into a state of almost fever heat without taking sufficient cognizance of the fact that the Senate yet had its say before the measure could be finally passed to the President for his signature.

It is only too true that the members of the House had it hot and heavy for a few days. Democrats and "insurgents" had a pitched battle with Speaker Cannon, but what did it all amount to? It was all interesting enough, but it really decided nothing. Let us still hope. Better still, let us be up and doing while there is hope.

THE LOCAL TOBACCO NEWS

There was more animation in the leaf market this week than for several weeks past, and inquiries for several types of domestic leaf were quite strong. The sales consummated during that period were not as large as might be desired, but there are evidences that the trade is gradually getting around to a point when it will become necessary for the manufacturers to replenish their stocks, and with that end in view they are now, evidently, making investigations. That there must of necessity come a time when purchases of leaf will increase is clear, from the fact that the output of cigars for the month of March showed a very material gain, and consequently there was also consumed a larger amount of raw material which has still further reduced whatever stocks manufacturers have had on hand.

Sumatra tobacco has been selling moderately, both in old and the new offerings. Prices for old goods are a trifling more firm, not to say that there has been an actual advance.

Havana tobaccos are being sought for in fair quantities and prices are well maintained.

The cigar industry in this District as was intimated above shows a market progress during the month of March, as the official returns given out by the Collector of Internal Revenue will show:

Production for the month of March was 56,233,650. For the corresponding month of last year the production was 49,192,500, showing a comparative gain of 7,041,150 cigars. Furthermore, during the first three months of the present year the production has exceeded the corresponding period of last year 13,738,500 cigars. There was some closing down of factories lately, owing to the intervening holiday, followed by a usually short day on Saturday. Since there was no particularly pressing demand for the shipment of goods, manufacturers simply took advantage of the opportunity of reducing stock somewhat more.

Mr. Harry C. Vetterlein, son of Julius Vetterlein, the veteran leaf tobacco packer and dealer, has this week been the recipient of numberless congratulations upon the arrival of a young son. In fact, the felicitations were not only extended to the younger Vetterlein, but the happy grandfather, and the perpetuation of the well-known family of Vetterlein which will be graced by the grandson of the present father of the house.

Theodore Bremer, formerly of the leaf firm of Lewis Bremer's Sons, and father of Harry W. Bremer, the present head of the firm, is still ill. At present he is at Atlantic City, and it is hoped that the balmy air of the shore will speedily bring about a recovery of good health.

The local retail trade suffered somewhat the past week by the very cold spell which prevented the opening of doors. The Easter trade usually is catered to with some special attractions, but in this regard there were but few special decorations that we noticed during the past week. One of those was the always beautiful displays in the show windows of A. Valentin, at Nineteenth and Ridge avenue, and they were this year again particularly handsome. Downtown stores had a passably good business, but not quite what was expected might be the result.

A special meeting of the Tariff Committee of the Philadelphia Leaf Tobacco Board of Trade was held on Monday afternoon at the office of Felix Eckerson. This committee consists of Messrs. Julius Vetterlein, Felix Eckerson, John R. Young, E. A. Calves and George Burghard. The committee is preparing matters on behalf of the local Board, which will in due time be presented at Washington. It is evident from the general attitude of the trade here that the Tariff bill in its present state is anything but satisfactory, and efforts will be made to bring about some desired and deserved changes.

The El Draco Cigar Mfg. Co. has made some local changes, and have also secured the services of J. H. Shaw, Jr., who is well known in the local trade by his former connection with E. G. Steane & Co., of this city. The firm has for some time catered largely to the club trade of this city, and was encouragingly successful, but with Mr. Shaw's connection that trade has already begun to show a decided further increase. Changes have also been made in the appearances of their packages, which have considerably improved.

Everybody's Cigar Store, at Ninth and Filbert streets, which was opened to the public a little more than a week ago, has started out most auspiciously, and the business thus far done has exceeded the most sanguine expectations of Mr. Gustav Hoch, the proprietor of the new establishment. The store is under the personal attendance of Mr. Frew Hoch, who is a past master in the art of window dressing, and who is already exemplifying his handicraft with several exquisite exhibits.

Jacob Labe, of B. Labe & Sons, is making preparations to leave for Amsterdam during the latter part of this month to attend some of the Sumatra Inscriptions. He may be accompanied on his trip across the big pond by Adolph Loeb, of K. Strauss & Co.

C. W. Saunders, of the Cortex Cigar Co., has been on a visit to the customers of the firm in this city recently, and reports a fair trade here.

John T. Dee, of the Theobald & Oppenheimer Co., is at present on the Pacific coast. Mr. Kolb, president of the company, is at his desk, and in the absence of Mr. J. A. Rigby, who is at Mansfield, O., Mr. Kolb is keeping the office routine in elegant shape with the aid of the large force of assistants, which the firm requires for the handling of the immense volume of business being done.

Morris D. Neuman, of M. D. Neuman & Co., has returned from a western business trip, upon which he met with substantial encouragement in the way of some large sized orders for his firm's products.

A. E. Wallick, representing the lithographic house of Heywood, Strasser & Voight Litho. Co., New York, is this week looking after the interests of his firm in this city, where an extensive clientele is being built up.

DISASTROUS FIRE AT LANCASTER.

Bitner Tobacco Warehouse and Contents Entirely Destroyed.

Lancaster, Pa., April 12.

The leaf tobacco warehouse of C. W. Bitner & Co., on Harrisburg avenue, was destroyed by fire on Friday evening last, together with its entire contents of something like 1400 cases of leaf tobacco. The estimated value of the tobacco is $90,000, but it is believed to be fully covered by insurance.

A portion of the building is occupied by the Shirk Leaf Tobacco Co., who also suffered damage by smoke and water.

This is the largest fire loss in the tobacco trade since the destruction of the S. R. Moss plant a couple of years ago.

PAYNE BILL PASSED BY THE HOUSE

Strikes a Solar Plexus to the Tobacco Industry. Increased Tax on All Little Cigars, and 70 Cents Duty on Filler Tobacco. Proposed Philippine Measure Still Stands. The Anti-Coupon Clause Stricken Out.

Washington, D. C., April 9.

The Payne tariff bill was passed by the House on Friday last, and the measure not only carries with it the increased tax on cigarettes, which was incorporated with the bill with great deliberation, and a higher rate of $1 per thousand on little cigars. At the eleventh hour the duty on unstemmed filler tobaccos was changed from 35 cents a pound to 70 cents a pound; stemmed filler tobaccos was changed from 50 cents a pound to $1.00.

The former anti-coupon clause was stricken off entirely, and provisions were made so as to allow farmers to sell their cured tobaccos locally without paying six cents a pound tax.

The Philippine clause of the bill remains unchanged and by it will be admitted practically the entire present production of these islands free of duty. Reciprocally, all products of the United States are granted free admission into the Philippines. This would mean that tobacco from the United States can be sent to the Philippines free of duty and there used in combination with Philippine tobacco, manufactured into cigars and brought into this country again without the payment of one cent of import duty. Some American-grown tobacco has already been used in test in the Philippines, with a view of determining its utility, and that fact now becomes all the more significant.

The Payne tariff bill as it stands now is upon the whole the most adverse measure that has ever been fostered upon the tobacco industry of this country. The only hope which now remains is in the probable action of the Senate, which body is making active preparations to take the matter up.

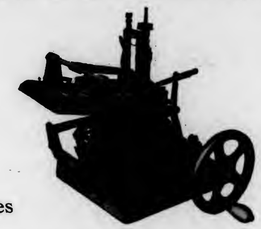
For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

THE FEARON CIGAR BANDING MACHINE CO.
is now prepared to fill orders for

Cigar Banding Machines

THE FEARON CIGAR BANDING MACHINE

Bands better than can be done by hand
Puts the bands wherever you want them
Can be used for any style, shape or size cigar



Will save many times its cost
Will enable you to get your work out more quickly
No cigar manufacturer can afford to be without it

Size: 10 inches by 10 inches
Can be run by hand or power

Machines can be seen in operation at Room 22, 36 E. 23d Street, New York, or at our office in Philadelphia

Fearon Cigar Banding Machine Co.
1026-28 Filbert Street
Write for terms and particulars PHILADELPHIA, PA.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

YELLO. 17,620.
For cigars, cigarettes and cheroots. Registered April 9, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

HORATIUS. 17,621.
For cigars and cigarettes. Registered April 9, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

BIG SNAKE. 17,622.
For cigars and cigarettes. Registered April 9, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

SHAUBENA. 17,623.
For cigars and cigarettes. Registered April 9, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

WILLIAM WATSON. 17,624.
(English Poet.)
For cigars, cigarettes, chewing and smoking tobacco. Registered April 9, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

CAVETTO. 17,625.
For cigars, chewing and smoking tobacco. Registered April 9, 1909, at 9 A. M., by B. Payn's Sons Tobacco Co., Albany, N. Y.

CROTONA CLUB. 17,626.
For cigars. Registered April 10, 1909, at 9 A. M., by Henry Salz, New York.

VINCAS KUDIRKA. 17,627.
For cigars. Registered April 10, 1909, at 9 A. M., by John Jankowski, Chicago, Ill.

NEW TIMERS. 17,628.
For cigars, cigarettes and cheroots. Registered April 10, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

SORRELS. 17,629.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 10, 1909, at 9 A. M., by Anton Bock & Co., New York.

5%. 17,610.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 7, 1909, at 9 A. M., by Louis Ash & Co., New York.

FOX'Y TIP. 17,611.
For cigars. Registered April 7, 1909, at 9 A. M., by W. H. Grimm, Windsor, Pa.

SEAL OF SCHENECTADY. 17,612.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 7, 1909, at 9 A. M., by Henry Heck & Sons, Albany, N. Y.

PAT HOF LITTLE ONES. 17,613.
For cigars, cigarettes and cheroots. Registered April 7, 1909, at 9 A. M., by Patterson & Hoffman, Oklahoma City, Okla.

URAINE. 17,614.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 8, 1909, at 9 A. M., by Chas. Stutz Co., New York.

INSURGENT. 17,615.
For cigars. Registered April 8, 1909, at 9 A. M., by Hernsheim Co., Ltd., New Orleans, La.

RURALES. 17,616.
For cigars. Registered April 9, 1909, at 9 A. M., by Hernsheim Co., Ltd., New Orleans, La. A re-registration.

DOLLAR PRINCESS. 17,617.
For cigars, cigarettes and cheroots. Registered April 9, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

RICHARD BENNETT. 17,618.
For cigars, cigarettes and cheroots. Registered April 9, 1909, at 9 A. M., by Wm. Sterner, Sons & Co., New York. By permission.

FLORENCE WALTON. 17,619.
For cigars, cigarettes and cheroots. Registered April 9, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York. By permission.

EL JOSEPH. 17,630
For cigars. Registered April 13, 1909, at 9 a m, by William Herstein, Philadelphia.

DUKE JAMES. 17,631
For cigars, cigarettes, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

FLOR DE ALISON. 17,632
For cigars, cigarettes, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by The Moehle Lithographic Co., Brooklyn, N. Y.

1-20-3. 17,633
For cigars, cigarettes, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by Miller & Woolfson, Boston, Mass.

PANAMA BOND. 17,634
For cigars, cigarettes and cheroots. Registered April 13, 1909, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

PIEDMONT SMOKERS. 17,635
For cigars, cheroots and stogies. Registered April 13, 1909, at 9 a m, by Thomas Warters, Rome, Ga.

CLINTO. 17,636
For cigars, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by B. Payn's Son's Tob. Co., Albany, N. Y.

GOVERNMENT SEAL. 17,637
For chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by M. McCoy, Philadelphia.

COVAL. 17,638
For chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by M. McCoy, Philadelphia.

GRAND SEAL. 17,639
For chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by M. McCoy, Philadelphia.

SMOKERS' LEAGUE. 17,640
For cigars, cigarettes and cheroots. Registered April 13, 1909, at 9 a m, by Harry J. Mandle, Boston, Mass.

YARMOUTH. 17,641
For cigars, cigarettes and cheroots.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

Registered April 13, 1909, at 9 a m, by Harry J. Mandle, Boston, Mass.

SES-TEL. 17,642

For cigars, cigarettes and cheroots. Registered April 13, 1909, at 9 a m, by Klingenberg Bros., N. Y.

CUBAN PUFFWELLS. 17,643

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by J. I. Shindler, Red Lion, Pa.

CUBAN RUFFS. 17,644

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 13, 1909, at 9 a m, by J. I. Shindler, Red Lion, Pa.

CECIL RIGGER DESIGN. 17,645

Consisting of a caricature drawing as per illustration herewith, to be used on Cigar bands, and as a label for cigars, cigarettes and cheroots. Registered April 13, 1909, at 9 a m, by The Havana Consumers' Co., New York.

TRANSFERRED.

"SIR HENRI." 17,529.

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered March 23, 1909 by American Lithographic Co., New York, was transferred April 7, 1909, to M. Diamond, Passaic, N. J.

HAVANA PUFFWELLS. 17,367

For cigars, cigarettes, cheroots and stogies. Registered March 3, 1909, by Frey & Shindler, Red Lion, Pa., was transferred April 13, 1909, to J. I. Shindler, Red Lion, Pa.

CANCELLATIONS.

YAKIMA. 17,392

Registered March 6, 1909, by the American Lithographic Co., New York, for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, has been cancelled.

FEARON CIGAR BANDING MACHINE.

The announcement appearing on another page of this issue is bound to attract the attention of the entire cigar trade, which is much interested in the subject of cigar banding, and especially so since it is now possible to do away with the old system of banding by hand, which was always a tedious work, as well as rather costly.

This machine is the result of years of study and experiment by James F. Fearon, an expert mechanic and engineer, and by Thomas E. Fearon, a cigar manufacturer. It represents the highest mechanical skill combined with a thorough knowledge of the needs of the cigar manufacturer, and of what the machine will be expected to do. It is therefore thoroughly practical.

The following is a short cathecism of the almost innumerable points of advantage and utility in the use of the Fearon Cigar Banding Machine, and they should be carefully read and thought over by every cigar manufacturer:

What It Does.

Bands any kind, shape or size cigar.

Puts on any style, shape or size band.

Puts the band on any part of the cigar.

Does the work more accurately than it can be done by hand.

Does not rough the wrapper in any way.

Bands cannot become gummed to the cigar.

Does the work of a number of hands.

How Used.

Can be operated by hand or by steam or electricity. Can be easily run by any one. Takes up the room of an average typewriter—ten inches by ten inches. Is small enough to go on any packer's table and not be in the way. Can be moved from one packer's table to another, thereby following the work, instead of bringing the work to the machine. Does away with much of the handling of cigars necessary in banding by hand. Saves floor space so valuable in factories.

Its Cost and Saving.

All machines leased, none sold.

Rental so low it practically wipes out the labor cost of banding.

By using this machine you can afford to band every cigar you make.

Delayed shipments are often caused by slow work in banding.

Delayed shipments mean that some one else's goods are being sold in place of yours.

One telegram explaining a delayed shipment often costs more than the price of the machine for one day.

Advantages of Banding.

Every cigar you make should be banded if you want it to look at its best.

Banding cigars prevents the sale of any goods but your own out of YOUR box.

Any dealer can easily sell an inferior brand out of your box if you don't band your goods.

The greater the demand for your brand, the more reason why you should protect not only the brand, but the smoker also, as he creates the demand for your brand.

Goods well presented are one-half sold. Bands will do this for you.

Remember banding protects your standard brands and helps sell all brands.

With this machine you can afford to band even the cheapest cigars.

It will save you many times its cost in actual expenses of banding.

You cannot afford to be without it.

Any further information that may be desired can be obtained for the asking by addressing the Fearon Cigar Banding Machine Co., 1026-28 Filbert Street, Philadelphia.

Leaf Tobacco Markets

WISCONSIN.

Edgerton, Wis., April 9, 1909.—The dullness in the market still continues and is liable to remain so for some time to come. Not only is the buying nearly closed for the season, but the movement in old goods is at a standstill. Manufacturers and jobbers are calling for but little of the cured goods as yet. It is currently reported that John Soutman, of Janesville, has sold about 500 cases of '06 and '07, and one or two small deals are about ready to be closed in this city.

Warehouse handling is nearing the end, as next week will see some of the largest houses closed for the season.

The warm spell the past few days induced a few growers to prepare the beds, but the wiser ones will wait for settled weather.

The shipments out of storage reach 716 cases and six carloads of bundle goods the past week. Since last report 21 carloads have been received.—Reporter.

Janesville, Wis., April 9, 1909.—Sitting tight and trying to appear as if they enjoyed the present season of tranquillity in the tobacco market seems to be the role assigned to the Janesville tobacco dealers. Most of them are well along with their warehouse handling and are waiting for the buying season to open if for no other reason than to break the monotony. As far as can be learned, the greater number of the dealers have bought all the '08 leaf they intend to handle, and with few exceptions have finished sizing. J. Donahue has put a force to work sizing, while T. E. Welsh has laid off his hands. Green & Son shipped ten carloads of 1906 leaf East this week. There are no sales of any kind reported, though it seems to be the general impression that several large deals are being considered but are not far enough advanced to warrant any particulars.—Gazette.

OHIO.

Arcanum, Ohio.—The tobacco raisers through this immediate section have been very fortunate in disposing of their tobacco crops at good prices, while our neighbors, both North and South of us, are mostly without buyers for their crops. The outlook for higher prices is not flattering. In fact, the tendency is lower. Two Greenville firms started buyers this week, offering eight cents for Spanish, and claim to be meeting with some success. At Greenville the buying has been confined to a few spots.—Enterprise.

Miamisburg, Ohio.—The local tobacco buyers have commenced to get busy. It has been a dull winter for the average buyer, but signs of activity are now visible, and several well-known buyers have commenced to circulate among the farmers and "take notice" of crops. All of which is hoped to indicate a speedy purchase of the 1908 crop in this vicinity at a fair price, as all lines of trade are benefited by a general movement of the tobacco crop. —News.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of **CIGARS** & Dealers in

LEAF TOBACCO,

Dallastown, Penna.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

A. D. KILLHEFFER,

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

THE CHRONICLES OF BEN ALI.

Many Attractive Easter Displays Made by the Cigar and Tobacco Trade at "The Hub of the Universe."

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, April 12.

Numerous Easter displays were in evidence all week. The American Tobacco Co. had a number of Helmar cigarette displays around town. Kid Nichols had Window Dresser Battle busy all week making attractive displays. Among the best I've seen in some time are the displays of Phillip Morris cigarettes to be seen this week at Pillsbury & Co.'s on Boylston street, and the one at Klein's Washington street store.

The American Tobacco Co. is packing certificates in each carton of their cigarettes. Two certificates from any of the Turkish goods with one from any of the 5c. goods are redeemable by the company for 25 cents in cash.

United States revenue officers have been visiting many of our cigar stores of late looking for violations of the law, and in many cases the storekeepers have been fined. Storekeepers would do well to see that the box covers of cigars in their cases are properly attached to the original box, also that their plug tobaccos are in the right boxes.

Many of our shopkeepers in South Boston were arrested last week for selling cigarettes and tobaccos to minors. In each case a fine was imposed on the offender.

Goldsmith, Silver & Co. are doing considerable advertising here on their M. C. A. 10c. cigar.

Jack Warsaw, the comedian salesman of the Khedivial Co. reports having had a good week's business on Oxfords packed in the new style tin packages. There is no more clever salesman here than Jack, who sometimes has to resort to doing a song and dance or springing some kind of new joke in order to land an order. However, he is always on the job. You can't do me noddings. I said "Scuse me."

Charlie Winterberg, of A. Montevierno & Co., manufacturers of the well-known El Rayo clear Havana cigar, spent several days this week calling on The Hub trade.

Benny Silverstein, formerly owner of a cigar stand on Adams square, has just purchased the new cigar store recently opened at 37 North street in the market district. Mr. Silverstein knows the cigar business from A to Z, and no doubt will soon give a good account of himself.

Charlie Bernhardt (Shinasi Bros.) has returned from New York, having recovered from his recent illness. On his way here Charlie stopped off at Springfield and made a very attractive window display at Barnett & Co.'s store there. In fact, the display was such a clever one that Charlie took several photos of it, which he shows with pride to many of his Boston friends.

C. R. Lovell, of the C. R. Lovell Cigar Co., New York, was here this week calling on his many friends in the trade with an up-to-date line of cigars, and reports having done a satisfactory business.

A. Leroy Myers, the Boston representative of the popular Melachrino cigarette, has removed his office from 31 Central square to 28 School street. Mr. Myers, since he took hold of this account, has made a very good showing in the Eastern market. The Melachrino brand is well placed and duplicating nicely.

I. Dane, the Boston wholesaler, was in New York for a few days this week.

Many alterations are taking place at Alfowich Bros.', 212 Hanover street. A complete new show front is being put in, and when same is ready this store will be one of the finest on Hanover street, and will be better known as "The big store with the little proprietors."

H. Y. Folette & Co., State street cigarists, are meeting with much success with the E. G. Perez & Co. line of genuine Porto Rican cigars. Folette & Co. are the distributers here of the Dianita and La Solera brands.

I. Teitelbaum, of the E. Trenhaft Cigar Co., Cleveland, O., was here last Monday calling on a few of our large jobbing houses with a nice line of union made cigars. His leading brand, Telling, is a big seller all through the Western country.

A new business partnership has been formed between Albert Rollman, who has been in the employ of Louis Jeselsohn for several years, and Simon Nathan, who at present conducts a cigar store at 55 Court street. The new firm has rented the store at 493 Tremont street and will conduct a wholesale and retail business at this address under the title Liberty Tobacco Co. Mr. Rollman is a young, progressive fellow who has made many friends in the trade, and they all wish him the best of luck in his latest undertaking.

R. D. Carnes, the genial Eastern representative of the Ware-Kramer Tobacco Co., has just returned from a very successful trip in Western Massachusetts. The Lynnhaven cigarette is gaining much headway here, irrespective of the many deals put on similar brands made by other manufacturers.

Julius O. Cohen, proprietor of the Bowdoin Square Cigar Emporium, reports that the March business at his store was more than anticipated. In fact, trade is coming along nicely for Julius, who, reports state, is about to kidnap a lady bookkeeper from one of our wholesale tobacco stores and whom he intends to use as side partner during the balance of his life.

Sam Marcuson (Turco Am. Tob. Co.) has returned from his trip through York State. Mr. Marcuson will spend the next few weeks around Boston doing some tall hustling with his Astron, a 15c. package of high grade cigarettes made up in gold, plain straw and cork tip.

Ben Ali.

Villa & Alverez Cigar Co. will engage in the manufacture of cigars here.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

GETTING ANXIOUS AT LANCASTER.

Inquiring as to the Location of Stocks, But Not Anxious Enough to Buy Much When Stscks are Produced.

Lancaster, Pa., April 12.

The only noticeable increase in the leaf tobacco trade of this city during the past week was in inquiries received. These would seem to indicate that the trade is getting somewhat anxious about the supply of raw material, but yet they seem to also hesitate about laying in additional stocks at present. This is probably due, in a large measure, to the uncertainty of the final result of tariff revision. As a result of the lethargic condition the sales for the past week have been exceptionally small and also few in number.

It was pointed out in this correspondence a short time ago that it was quite likely that the cigar output for the month of March would probably prove somewhat of a surprise, and so it happens to be. The figures given out by the Collector of Internal Revenue show that there was a very wholesome gain during the month of March, both in comparison with the previous month as well as with the month of March a year ago.

The output of cigars during the month of March in this district amounted to 58,196,200. During the month of February the output was 52,433,300. This was a gain of 5,763,000.

The comparison of the output of March, 1908, and March, 1909, shows a gain of 5,935,900. As was intimated might be the case the figures proved to be an agreeable surprise to the entire trade, for during the major portion of the month there seemed to be exceeding dullness, and it is very evident that the manufacturers in this immediate vicinity did not contribute very materially to the increase, but that it was really the production from other sections that made the comparatively good showing.

Speaking of the uncertainty of the result of the tariff revision provisions as they may be finally passed, reminds us that there was considerable agitation lately with the then proposed provisions, and now all those aspects have been again changed, by the imposition of a duty of 70 cents a pound on filler tobacco and the old duty on wrapper leaf, and yet the original provisions of the entry of certain quantities of Philippine tobacco free, as well as certain quantities of cigars, remains unchanged.

Farmers are making preparations for the 1909 season of tobacco culture. If the weather conditions prove favorable there is likely to be an early planting season this year, and it is altogether likely that the acreage will be somewhat greater than it was in 1908, if the average price received during the past year or two is any inducement at all.

The packing of the 1908 crops has progressed very well, and the major por-

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: *The* **Bear.** *The* **Cub. Essie,** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

Mc Sherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars
Rothsville, Pa.

Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TRADE NOTES.

Racine, Wis.—A. C. Wibbert, cigars, etc., sold out to O. C. Olson.

Sioux City, Ia.—Wm. J. Dawson will engage in the cigar business here.

Pierson, Ia.—D. W. Hay, cigars, etc., sold out to Thomas McShea.

Duluth, Minn.—J. J. Cullen, cigars, etc., damaged by fire and smoke.

Sheboygan, Wis.—A. T. Burkhart, cigars, sold out to Terminal Cigar Co.

Chicago, Ill.—The Wexford Co., cigars, incorporated; capital, $100,000.

Fergus Falls, Minn.—Geo. Tvedte, cigars, etc., sold out to Elmer Dybdal.

Richland Center, Wis.—Chas. Clarson has engaged in the manufacture of cigars.

Sam Abrams, sigars, 97 W. Van Buren street, sold out; consideration, $1125.

Rockford, Ill.—George W. O'Shay, cigars, etc. sold out to Fred Hoegberg.

Ft. Atkinson, Wis.—Frank Strickland has engaged in the manufacture of cigars here.

Chicago, Ill.—Fred C. Chadwick has sold his cigar store at 922 Southport avenue.

Milton Junction, Wis.—W. R. Frink & Co., cigars, etc., sold out to Geo. W. Maltpress.

Oshkosh, Wis.—The Maynard & Bond Co., cigars and tobacco, sold out to Hamburger & Co.

San Francisco, Cal.—S. Newmark, cigarmaker, reported filed a petition in bankruptcy.

Chicago, Ill.—Milton M. Beverly, cigars, 4300 Indiana avenue, sold out to Samuel Silver.

Fond Du Lac, Wis.—W. F. Bond & Son, cigars, etc., sold out to the United Cigar Stores Co.

Monroe, Wis.—Conroy & Regez, cigars, etc., dissolved partnership, Mr. Conroy succeeding.

Edgerton, Wis.—Geo. Cary has leased Conway Bros.' tobacco warehouse and will commence sorting.

Kilbourn, Wis.—Chris Wolters, of Brillion, Wis., has purchased the cigar business of Leigh Pierce.

Oshkosh, Wis.—R. M. Hamburger & Co. have engaged in the cigar business here, buying out Maynard & Bond.

Duluth, Minn.—Thieves entered the cigar store and factory of S. N. Claveax & Co., and stole about $350 worth of merchandise.

Evansville, Wis.—The leaf tobacco firm of the H. E. Pease & Co. have dissolved. J. H. Brand, of Elmira, N. Y., bought the interest of Mr. Pease.

Milwaukee, Wis.—A. O. Weister has engaged in the cigar business here in the stand formerly occupied by Frobach & Parks, corner Mason and E. Water streets.

GEORGIA COMPANY BANKRUPT.

Creditors File Petition Against Georgia Tobacco Company.

Columbus, Ga., April 6.

An involuntary petition in bankruptcy was filed against the Georgia Tobacco Company by creditors yesterday in the clerk's office of the United States court, and at the suggestion of the attorneys in the matter, Mr. W. Cecil Neill was appointed receiver of the assets of the company. There are some twelve or more creditors named in the petition, among them being the J. K. Goodrum Tobacco Co., of Atlanta, and the West Indies Tobacco Co., of New York. The stock is now in the hands of Sheriff Beard, who holds it under a mortgage to Mr. H. Sternberg.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

V. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
25,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515-517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

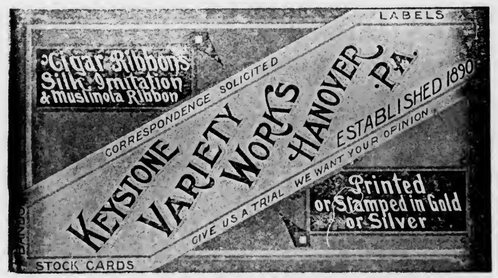
CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed labels

Parmenter Wax-Lined Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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Brilliant as Diamonds
Fragrant as Roses
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"BRILLIANT STAR" Clear Havana . 10c.
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"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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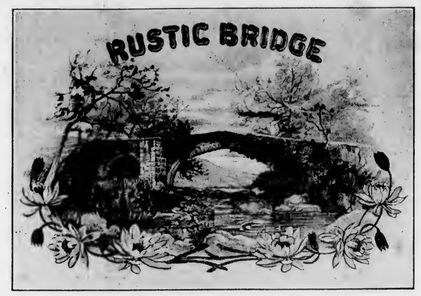

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Clean as the food You Eat!
Vesper CIGAR 5¢

(LORD LANCASTER, 10c.)

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5-cent Cigar

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EMIL BERGER TOBACCO CO.
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For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 16 PHILADELPHIA, APRIL 21, 1909 One Dollar the Year

PLEA FOR PHILIPPINES.

President Taft Sends Special Message to Congress.

Washington, D. C., April 15.

The President to-day sent to Congress a special message in relation to the Philippine tariff. This message transmits recommendations by the Secretary of War for a revision of the Philippine tariff, so as to permit as much customs revenue as possible for the islands, and at the same time to extend to the islands the principle of a protective tariff for its industries.

Under the conditions which will arise from the enacting of the tariff bill pending in Congress, which provides under certain conditions for free trade between the Philippines and the United States, the revenues of the islands will be considerably affected.

The propoesd amendments to the bill are to interfere as little as possible with these free trade conditions and at the same time permit collection of ample revenue.

The Message.

To the Senate and House of Representatives:

"I transmit herewith a communication from the Secretary of War, inclosing one from the chief of the Bureau of Insular Affairs, in which is transmitted a proposed tariff revision law for the Philippine Islands.

"This measure revises the present Philippine tariff, simplifies it and makes it conform as nearly as possible to the regulations of the customs laws of the United States, especially with respect to packing and packages. The present Philippine regulations have been cumbersome and difficult for American merchants and exporters to comply with.

"Its purpose is to meet the new conditions that will arise under the section of the pending United States tariff bill, which provides for certain limitations for free trade between the United States and the islands. It is drawn with a view to preserving the islands as much customs and revenue as possible and to protect in a reasonable measure those industries which now exist in the islands.

"The bill now transmitted has been drawn by a board of tariff experts, of which the Insular Collector of Customs, Colonel George R. Colton, was the president.

"The board held a great many open meetings in Manila and conferred fully with representatives of all business interests in the Philippine Islands. It is of great importance to the welfare of the islands that the bill should be passed the same time with the pending Payne bill, with special reference to the provisions of which is was prepared.

"I respectfully recommend that this bill be enacted at the present session of Congress as one incidental and required by the passage of the Payne bill. "WILLIAM H. TAFT.

"The White House, April 14, 1909."

Secretary of War Dickinson in forwarding the papers to the President says:

"I have not had time to examine the bill in detail and have not sufficient acquaintance with the subject to say whether or not it is what it should be, but General Edwards, who is familiar with the matter, recommends it and I have no doubt that with your own familiarity with the subject you will be able to dispose of it."

The letter of General Edwards, dated April 1 and addressed to Secretary Dickinson, describes the measure and its purposes in much the same language as President Taft.

REVENUE PROSECUTION.

Bondsman Alleged to Have Made False Statement.

Lancaster, Pa., April 16.

Abram Hess, of Millway, has been prosecuted before United tSates Commissioner Howard Lowell by internal revenue authorities on a charge of perjury and falsely executing a bond. Hess became security on a bond of Aaron Hackman, of Akron, a cigar manufacturer. In this bond he swore that he was the owner of property, and it is alleged that his statement is false. He has waived a hearing and gave bail for his appearance in the United States Court at Philadelphia. Hess was arrested by United States Marshal Thomas, of Philadelphia.

REGIE WANTS PROTECTION.

Italian Tobacco Monopoly Seeks Protection Against Night Riders.

Washington, D. C., April 17.

The diplomatic correspondence of the State Department in 1906, made public to-day, shows that the Italian Government was buying yearly, in Kentucky and Tennessee, about 34,000,000 pounds of tobacco for the needs of the tobacco monopoly.

It was in connection with these purchases that the Italian Ambassador at Washington made a formal protest at the State Department for security against the depredations o night "riders."

In replying to the Ambassador's representations, Secretary Root suggested that the Italian Government was purchasing the tobacco in its private capacity rather than as a sovereign.

"In such a case the Italian Government," said Mr. Root, "might seek redress in our Court of justice, because it is a settled law of this country that Courts of justice are open to sovereigns upon the same terms as to private individuals for the protection of property rights."

RECORD TOBACCO SALES.

Raleigh, N. C., April 16.—Reports of leaf tobacco warehousemen to the State Commissioner of Agriculture regarding last year's tobacco crop show the record-breaking sales of 139,500,000 pounds, against only 108,000,000 for the previous year.

BALTIMORE LEAF MEN OPPOSE

The Philippine Section of the Tariff Bill. Say the Free Admission of Eastern Tobacco Will Affect the Trade.

Local tobacco merchants are considerably agitated over the passage of a section of the Payne Tariff bill allowing a great quantity of cigars and tobacco to enter this country from the Philippine Islands free of duty. The bill, which, they say, passed the House, was a great surprise to local tobacco dealers and to merchants throughout the country. Not only will an immense amount of Philippine tobacco be admitted free, but it is said that the duty on Havana fillers will be raised from 28 cents a pound to 56 cents a pound.

Both increasing the duty of Havana tobacco and exempting the Philippine tobacco from duty may work a hardship on all of the tobacco dealers in the country. Baltimore especially may be affected, as this city ranks high among the tobacco markets. The Havana clause will, the merchants say, make a big difference in the price of Havana tobacco, for it will cost the manufacturer much more to make his cigars.

Local dealers seem to agree that the greater part of the burden will fall on the consumers, and that the grade of the cheap cigars especially will be lowered when these new tariff clauses go into effect. As yet the dealers do not seem to understand how far the Payne bill will affect business, but a delegation of local dealers will go to Washington to investigate.

Mr. Gieske, president of the Baltimore National Cigar Leaf Board, said in reference to the bill:

"Although I am not certain what action has been taken in Washington, I received a message from my representative in that city saying that an immense quantity of Philippine tobacco will be admitted free every year and that the tax on Havana tobacco will be doubled. He also said that each year 150,000,000 cigars will be allowed in this country from the islands free of duty, as well as 3,000,000 pounds of filler tobacco and 300,000 pounds of wrapper tobacco. This means that about 3 per cent. of the total amount of tobacco sold in this country will be admitted free from the Philippines.

"Of course, all of the members of the trade are excited over the new bill, and I intend to go to Washington and investigate thoroughly. We hope that no bill will be passed which will injure the tobacco trade of the country at large, or this city."

Pipestone, Minn.—Geo. R. Tousley, manufacturer cigars, sold out to Sam Hirsch. He will remove to Beloit, Wis., where he has purchased a cigar store.

DOINGS AT TAMPA.

Great Increase in Cigar Output During First Three Months of the Year.

Tampa, Fla., April 17.

Increase of the cigar shipments from Tampa the past three months of the current year over the corresponding period of last year amount to almost 13,000,000. The prospect for a heavy shipment the remaining nine months of 1909 is considered excellent and no one doubts that the increase for the year will be at least 20 per cent. and may be 25 per cent.

At this time there are four or five of the largest clear Havana cigar manufacturing concerns of the country contemplating removing their factories to Tampa and these will afford employment to a great many more workers.

The past week has been a notable one in the industry, since it has witnessed the decision of one of the largest cigar manufacturing concerns in the world to remove to Tampa from New York. This busineess is that of E. Refiensburg & Sons, and the business of the concern is in the same class with that of A. Santaella & Co. and the Stachelberg-Esberg-Gunst Company. Also it has witnessed the choosing of a temporary quarters for the company pending the erection of a commodious home for the buiness in Ybor City.

To-day there are many more cigarmakers employed and many more operatives employed in every department of Tampa's premier industry than in a year past. From time to time in the next few weeks many more people will be secured for the carrying on of the great business.

Representatives of Tampa concerns are all over the country and all the factories report their representatives sending in many large orders. The market for Tampa cigars has opened up all over the United States. It is estimated that 10 per cent. more cigars were manufactured the past week in the city than were turned out during any previous week of the year.

With the securing of the Regensburg factory for Tampa the weekly payroll will be greatly increased through the continuous emplyment of several hundred more cigarmakers.

Negotiations are on at this time for the locating of other concerns and it is reasonably certain that other large manufacturers will come here from New York within the next few months.

Regensburg & Sons expect to have a large force at work within the next fortnight at the old A. B. Ballard factory in Ybor. Laureano Torres, of the Castaneda factory in Havana, will be the factory manager for Regensburg here. He is accounted one of the most expert cigar men in the business.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

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THE TOBACCO WORLD

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DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

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The Empire Leaf Tobacco Co.,

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IMPORTERS OF

Havana AND Sumatra

AND PACKERS OF

Leaf Tobacco

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Importers of Sumatra and Havana

and

Packers of Leaf Tobacco

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224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

There is also a strong probability of A. Guidalia & Sons locating in Tampa. J. Guidalia has gone to New York in connection with this matter. This concern manufactures a great number of cigars and employs a large force of operatives.

Jose Suarez, a large leaf broker of Havana, who purchases the tobacco for Rengensburg & Sons, has been in the city several days. He left the past week for Havana after visiting the various factories of Tampa and declared himself much impressed with conditions and satisfied the shipments from Tampa this year will continue to increase in large numbers.

That the big cigar business done by Samuel I. Davis & Co. has greatly outgrown their El Sidelo factory in West Tampa is the statement of a member of that firm who has been in the city for several weeks. The Davis Company has been experiencing excellent orders and now has 500 men at work. More are needed and the problem is where to put them. It is probable that another factory will be rented for a time and that in the fall an entirely new factory will be erected by the company in addition to the one they now operate.

THE MARSH STOGIES.

An Important Wheeling Establishment that Has an Enviable Record.

Wheeling, W. Va., April 15.

Wheeling is known the world over as a great stogie centre.

Right near the heart of the great tobacco-growing district, it has superior advantages for the manufacture of this popular cigar.

Beginning in the early days of river transportation the Wheeling stogie and the toby became popular. They have grown more and more in favor ever since.

Mifflin Marsh, founder of the extensive business and great establishment of M. Marsh & Son, was the originator of the old Wheeling stogie. To his practical ability, his wonderful resources as a manufacturer and his keen foresight the business grew from that of a small beginning to one of remarkable and wonderful proportions.

Even in those early days, through his sagacious enterprise, the Wheeling stogie for flavor, quality and excellence attained a reputation throughout the land and has always held its popularity, until to-day it is in greater demand than any other cigar manufactured. The original business was established in 1840. In 1869 W. M. Marsh was taken in as a partner, and at the death of his father, Mifflin Marsh, in 1901, the present firm of M. Marsh & Son was incorporated with a capital stock of $100,000, with W. M. Marsh president and J. H. Gollner secretary-treasurer and general manager. Mr. W. M. Marsh is a practical cigarmaker and tobacconist, and Mr. Gollner has been associated with the business since early boyhood and has familiarized himself with all its details. It has been through their personal energies that the business has been brought to the gigantic proportions it now enjoys, and the concern stands foremost without a peer in the stogie business. The company are manufacturers of the world widely-known Old Reliable Stogies that are made of the same excellent grade of tobacco as they were made of 69 years ago. Their Little Havanas have been made for more than 40 years and continue popular. It is an old reliable seed stogie that is unequaled for flavor and strength. About three years ago Marsh's Big Havana was introduced and made a wonderful hit. It is today the leading stogie in the country and has a constant and growing demand. It is the best 2 for 5 stogie manufactured, retailing at $1.10 per box of fifty. The output of the concern is 30,000,000 stogies annually and the firm increased their business last year $83,000 over 1907, in the face of a season of financial stringency and business depression in other lines. The outlook for this year is beyond calculation. It is quality that counts. It was quality that made the demand for Marsh Old Reliable Stogies and their Big Havanas. The comapny has two immense plants. They opened last year a new factory for the exclusive manufacture of Big Havanas, one of the most modern in the country.

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Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the White Rolls Cigarette Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

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ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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Domestic **Leaf Tobacco** of All Kinds

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H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGARS 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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121 North Third Street PHILADELPHIA **Tobacco**

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Tobacco Bought and Packed on Commission

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148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Little Business Doing in Havana Leaf Market.

Scarcity of Buyers, Poor Selections of Leaf, and Church Holidays Form a Combination to Restrict Trade. Good Grades 1907 Vuelta Abajo Coming into Demand. Late General Rains Expected to Aid Packers. Gossip of Factories and Warehouses.

Special Correspondence of The Tobacco World.

Havana, April 12.

Owing to three causes—absence of buyers, poor selections of leaf and the just passed Holy Week—not much could be expected so far as transactions in our leaf market were concerned. The third cause, however, would have been the least obstacle to overcome, provided there had been many buyers in town and a large stock of goods and suitable vegas at reasonable prices, as during the busy season most leaf warehouses are open on Sunday mornings and many trades are closed.

That, owing to the scarcity of fine tobacco of the 1908 crop, there would spring up a demand for the good Vuelta Abajo of the 1907 crop I have intimated before, and now one of our principal holders of this style of leaf reports that he has disposed of 1000 bales during the past week to Northern buyers and to local manufacturers. While this leaf had grown under favorable weather conditions, the chief fault, however, was caused by the farmers and packers not giving the raw tobacco enough "pilan," as with a sufficiently long fermentation process in the piles the tobacco would have lost its raw taste and rank flavor. Through the prolonged curing process in the bales this tobacco has become more mellow, and would make a good mixer with lighter sorts.

As per last week's reports, rains have fallen in sufficient quantity in the Pinar del Rio province, thus enabling the farmers to take down the dried tobacco leaves from the poles, make them into "matules" and throw the latter into piles. If the weather continues humid the packing can begin next month and there will be some new Vuelta Abajo in our market before the end of May. Havana province has not been favored with enough rain yet, but as it did pour down in the city of Havana in the night between Saturday to Sunday, it is likely that the first operations may also commence this week. From the Santa Clara province eight bales of the new crop arrived here eight days ago, which were sold at once to a German exporter, and more small shipments of the temprano leaf are expected here this week. The regular packing season is, however, not expected to begin until the month of June, as the heavy portion will need at least 40 days of fermentation in the piles. It is said that the crop will be larger and generally good in quality, but this ought to be taken with a grain of salt, as it remains to be seen how the tobacco will cure in the piles, as well as in the bales later on. Some sales are reported to have been made at from $7 to $10 per quintal for the green tobacco, but how this will figure out is a conundrum to be solved later on, as it will depend upon the percentage of classes in the final yield. All the low grades for export to Germany and Spain will have to be figured very low this year, and as the cost of making a bale has risen to $16, including freight to Havana, the cost of the first and second capaduras for the United States may not be much lower than last year.

SALES

during the past week amounted to 2633 bales, consisting of 933 Vuelta Abajo, 75 Partido and 1625 Remedios. American buyers purchased 658 bales, exporters for Europe took 1825, and local consumers 150.

EXPORTS OF LEAF TOBACCO

To the United States.....	3267 bales
To Europe	1825 bales
To South America.....	293 bales
Total	5388 bales

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VENANCIO DIAZ, Special Partner

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"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

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Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

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Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

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Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

BUYERS COME AND GO.

Arrivals: E. Boesberg, of Kaiser & Boasberg, Buffalo, N. Y.; James M. Betterton, president, and A. W. Arnold, manager, of the Ferdinand Hirsch Co., Key West; Benito Martinez, of Chicago, Ill.

Returned: Jose H. Cayro and Ignacio P. Castneda, from Tampa, Fla.

Departures: E. Boasberg, for Buffalo; Allie Sylvester, Max Schatz, representative of the Sol factory, and Valeriano Gutierrez, representative of La Escepcion and Belinda, for New York.

HAVANA CIGAR FACTORIES

report no change from the previous situation. Orders are arriving from the United States in better quantities, but the English market is dull, the demand from France is good, German is quiet, owing to the still unsettled tariff question, and the other countries are holding their own. Most factories closed down from Thursday to Saturday, inclusive; a few kept open on Thursday and Saturday, while on Good Friday only five or six factories worked.

H. Upmann & Co. only exported 300,000 cigars during the past week, but this was caused by the Holy Week shutting down of the factories. The H. Upmann factory followed the traditional Spanish custom of closing from Wednesday night to Monday morning. Their banking house kept open until noon on Thursday and then shut down, opening again on Saturday morning. Alll our banks and bankers did likewise.

Sol had some urgent orders to execute, and therefore worked Thursday and Saturday in order to give the cigar exporters a chance to clear their goods. The Ward liner Saratoga received freight until 5 o'clock Saturday afternoon, instead of 10 o'clock A. M., as usual. Max Schatz is the sole representative of the Sol factory for the United States, while Charles Landau & Co. have the control for Canada. The former left with a full line of samples, and being a hustler from the word go, he will doubtless open up new connections for the well-known Sol and Luis Marz brands.

The Henry Clay and Bock & Co., Limited, also shut down its factories Wednesday night and did not open them again until this morning. Don Gustavo Bock is as busy as a beaver, being at work the first in the morning and the last at night.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sobrinos de A. Gonzales sold 633 bales of leaf tobacco during the past week. Their new warehouse, corner of Industria and Barcelona streets, is progressing, but as there is to be a basement or cellar under a large part the excavation takes more time than they expected, owing to the rock nature of the soil.

E. Boasberg was a buyer of close on to 600 bales of various kinds of tobacco, and left again well pleased with his purchases last week.

Planas & Co. sold 200 bales of Remedios tobacco during the past eight days.

H. Upmann & Co. purchased 1200 bales of leaf for export.

Jose Fernandez will leave for Spain next month for a well-earned vacation. He has been the buyer and packer of the superior Remedios escojidas made by Manuel Menendez Parra for the last 14 years. Don Ladislao Menendez, nephew of Don Manuel will take charge of the packings this year, and as he has been brought up in this business it will be a guarantee to the trade that the same care will be used in buying only the choicest vegas, and that the packings will be as clean and uniform as heretofore.

Heinrich Neuberger shipped nearly 1000 bales to Germany. Don Federico Lederer is expected here on Wednesday next.

J. F. Berndes & Co. were the first buyers of new Remedios last week.

Don Luis Marx has already made 200 bales of his new Partido packing, and as he is working at the rate of 20 to 25 bales per day, he may finish by the end of May. As he has an experienced cigarmaker in his employ, who examines each carat of the different bales and classes, Don Luis is enabled to give a guarantee to the buyer that each bale will produce so many cigars, so any manufacturer using his tobacco will know with absolute surety what each bale will yield, and he can thus make his calculation of the cost of the cigars with certainty. Don Luis expects to take his usual vacation this year when his packing is finished, but he will stay no longer than perhaps a few months, as he is bound to be on deck again when the campaign for the raising of seedlings for the 1910 crop begins.

Yesterday was a great day for Havana society and the number of tourists who are still visiting us, owing to the automobile races at the Hjppodrome. There was a big crowd, over 5000 people being seated in the grandstand and coaches. Don Luis Marx was the victor with his Mercedes automobile in the best race. Some minor accidents happened, but fortunately there was no loss of life.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

	Week ending April 10. Bales.	Since Jan. 1, 1909. Bales.
Vuelta Abajo	406	7,517
Semi Vuelta	...	2,261
Partido	24	1,796
Matanzas	5	261
Remedios	342	10,674
Santiago de Cuba	104	4,648
Total	881	27,157

WEST VA. COMPANY ORGANIZED.

Parkersburg Gets a New Cigar and Tobacco Enterprise.

Parkersburg, W. Va., April 15.

The charter of the Joseph G. Cochran Company was recorded at the office of the County Clerk to-day. This concern is organized to manufacture and deal in cigars and tobaccos of all kinds. It is capitalized at $25,000, there being 250 shares of stock of $100 par valte shares. Of this amount $25,000 has been subscribed and $2500 paid in. The incorporators of the concern are Joseph G. Cochran, Fred M. Cochran, Ophas Crites and Frank S. McAllister, of Parkersburg, and W. W. Jamison, of Clarksburg. The chief works and offices are located on Market street, Parkersburg.

CABLE ADDRESS "CALDA" TELEPHONE 6074

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE AND WAREHOUSE MONTE 136

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

GDS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, April 20.

New York Leaf Market.

The leaf tobacco market during the past week developed little activity, and the volume of business done was, indeed, small. There was, of course, some trading in nearly all varieties of leaf, and a few houses appeared to be doing something, but the majority had no trouble in taking care of all the orders that were received and still have ample time to spare for other purposes. There was some changing of ownership in the 1907 Wisconsin leaf, but even in that type of leaf there was room for great improvement. Filler stocks seem to be getting scarcer nevertheless, and if business opens rightly with the cigar manufacturers there is certain to be needs that must create a lively tone in the leaf market.

The market in Sumatra tobacco was moderately good. New goods continue to be favorably received, and even of the old goods there were sufficient sales to indicate that there will be a market for all the stocks yet remaining on hand.

Some business was done in Havana tobaccos, but there were no noteworthy large single transactions. The aggregate was fairly satisfactory.

The Cigar Industry.

The conditions which existed in the cigar trade for the past week were not quite so good as they were during several weeks previous. Orders really seem to have fallen off somewhat. And yet, there is still a hopeful air that there will soon come a change for the better. Indeed, if it continues at the present rate much longer there will necessarily be a curtailment in the production and that will mean the laying off of cigarmakers, which action the cigar manufacturers have been hoping to avoid.

* * *

Leaf Board Meeting.

A meeting of the New York Leaf Tobacco Board of Trade was held at the Board's headquarters, in Maiden Lane, on Tuesday afternoon last, which was the occasion of the annual election of officers. There were also appointed at that meeting the delegates to attend the annual meeting of the Cigar Leaf Tobacco Association, which will convene this year in Baltimore, on Monday, May 10.

The officers' report showed that the New York Board was in elegant shape financially; in fact, the best it has ever been in. Several committee reports made also tended to cheer up the assemblage, the attendance being pretty good.

The following were elected Trustees for the ensuing year: E. A. Kraussman, James Ertheiler, Charles Fox, Ferdinand Cranz, A. Cohn, Joseph F. Cullman, Sr., Benno Neuberger, G. W. Spitzner, Harry S. Rothschild, Sigmund Koenig, F. M. Dolbeer, Jerome Waller, Carl Vogt, Jr., Marco Fleishman and Frank Bach.

The following were elected as delegates to attend the convention in Baltimore: A. Bijur, G. W. Spitzner, Harry S. Rothschild, Marco Fleishman, Leonard Cohn, Sigmund Koenig, Jerome Waller, F. M. Dolbeer, Edmund Smith, James Ertheiler, Cral Wobbe and Aaron J. Bach. The alternates are: Julius Lichtenstein, Allie Sylvester, Joseph E. Hoffman, Morris Rosenberg, Charles Meissner, M. L. Gershel, John W. Merriam, David Goldberg, L. A. Borneman, Julius Marqusee, Jesse Falk and Richard Baum.

There was considerable discussion of the present state of the tariff question, and it was clear that the Philippine provision would meet with stiff opposition from the trade.

Max Mendelsohn & Son and B. Costellano & Co. were elected to membership in the local Board.

A meeting of the Trustees was held immediately after the close of the regular meeting when the Board reorganized for the ensuing year by the election of officers: President, E. A. Kraussman, re-elected; vice-president, James Ertheiler; Treasurer, Ferdinand Cranz, re-elected, and secretary, Charles Fox, re-elected.

* * *

Cigarette Manufacturers Will Fight

A movement has been set on foot by the manufacturers of Turkish cigarettes of New York, to fight the provisions of the tariff bill which provide a higher duty on Turkish tobacco, and for this purpose a meeting was held last week at the offices of Philip Morris & Co., Ltd., when preliminary steps were taken to draw up suitable resolutions to present to Congress, and also to obtain a hearing before the proper committee or Senators, in case the latest proposals with reference to the Turkish tobacco tax are allowed to remain in the tariff bill.

This invitation issued for a meeting was almost unanimously responded to and the following houses were represented at the meeting:

M. Melachrino, of M. Melachrino & Co.; M. Stephano, of Stephano Bros.; S. H. Pehlivan and Abe Strauss, of the Imported Tobacco Co.; John W. Surburg, of the Surburg Co.; A. N. Barson, Mr. Drucklieb, Poulides Bros.; Prudential Tobacco Co., Turco-American Tobacco Co.; M. L. Herzog & Co.; F. S. Lucey and Alexander Herbert, of Philip Morris & Co., Ltd. Mr. Lucey acted as chairman of the meeting.

It was the unanimous opinion that a strong protest should be immediately sent to Washington, and it was finally decided to leave the shaping of the protest, as well as the matter of further arrangements for looking after the interests, in the hands of a special committee composed of the following named gentlemen: Messrs. F. S. Lucey, M. Melachrino, Abe Strauss, John W. Surburg, C. Drucklieb and Mr. Bouton, of M. L. Herzog & Co.

* * *

Cameron Leaves Waldorf-Astoria.

Charles B. Cameron, for a number of years past vice president of the Waldorf-Astoria Segar Co., resigned from his connection with that company last week, but he carried with him the hearty good wishes of all his former associates. As a tribute of the high respect in which Mr. Cameron was held, the executive officers of the company tendered a banquet on Wednesday last at which covers were laid for 21.

The resignation of Mr. Cameron made necessary several changes in the personnel of the company. Merwin J. Bulkley, now secretary of the company, was elected to the position of vice president and Robert E. Vierling was elected secretary to succeed Mr. Bulkley.

* * *

The United Company Expanding.

Great activity has been going on at the headquarters of the United Cigar Stores Co. in the last few weeks. Following closely upon the acquisition of the Waldorf-Astoria Co. retail stores, there now comes the announcement that The United Co. are preparing to open one hundred new stores in the city of New York. The campaign, however, is not to be confided alone to New York city, but numerous additional stores are also be opened in large centres, as well as in smaller places, where favorable opportunities would seem to present themselves.

* * *

Stogie Company Meeting.

The annual meeting of the stockholders of the American Stogie Co. was recently held in this city, when the following officers and directors were elected for the ensuing year:

Officers: President, G. H. Hummel; first vice-president, M. B. Fisher; secretary, W. D. Sharpe; assistant secretary, F. N. DeRosset; treasurer, G. G. Finch; auditor, A. R. Haskin; assistant auditors; J. L. Hardin and W. O. Griffin.

Directors: C. M. Logue, Percival S. Hill, Samuel Bailey, Jr., E. A. Kitzmiller, W. D. Sharpe, G. B. Hanford, G. H. Hummel, M. B. Fisher, R. E. Christie, R. M. C. Glenn, G. G. Finch, A. Schneider, T. T. Anderson, W. S. Luckett.

EQUITY WILL CELEBRATE.

Mt. Olivet, Ky., April 16.

Bracken county Equity growers will hold a big Equity celebration in Brooksville Saturday, May 1, when some of the leading speakers of the State will be present, and there will be a monster parade.

Bracken county growers will receive $480,000 on the 1907 pooled tobacco in a few days, which will be the source of great satisfaction to the farmers and business men of that county.

The Barthels Cigar Co., St. Louis, Mo., capital stock, fully paid, $20,000, was incorporated last week to manufacture and deal in cigars and tobacco. The incorporators were F. J. Dauscha, Joseph Jordan, August Barthels and E. M. Barthels.

MONROE R. ROTHSCHILD
JOSEPH G. MAYER
JESSE A. ROTHSCHILD
SAMUEL I. KARGER
MEMBERS NEW YORK STOCK EXCHANGE CHICAGO STOCK EXCHANGE
ROTHSCHILD & COMPANY
STOCKS—BONDS—INVESTMENTS
25 BROAD STREET NEW YORK
141 MONROE STREET CHICAGO
DEAL COUNTRY CLUB DEAL, N. J.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

THE CHRONICLES OF BEN ALI.

Opening of Baseball Season Rouses the Boston Retail Trade, and an Improvement is Reported.

Boston Bureau "The Tobacco World,"
212 Hanover Street.
Boston, April 19.

The base ball season opened here this week at the National grounds, and the "fans" were out in great shape. Many of our retailers in the South end noticed an improvement in business with the opening of the ball season, which is usually the sign that spring has surely arrived.

The retail end of the cigar business is improving nicely as the weather improves. Our local cigar manufacturers are advertising their brands in various ways. H. Frazier & Co. are advertising judiciously their Pippin cigar in our newspapers. The Waitt & Bond Co. also are advertising their "Blackstone" and "Totem" brands.

The certificates now being placed in all the brands of cigarettes made by the A. T. Co., and which are redeemable by the company for cash, are very interesting to our retailers, who are eager to accumulate them. This is a blow to independent-made brands, the manufacturers of which have to come out with some similar proposition before the retailer puts all his energies into pushing only the brands which contain the cash certificates of their powerful rival.

A bon voyage dinner took place Thursday night in the banquet hall of the American House. The guest of honor was Maurice Hanauer, of the wholesale jobbing house of Bieringer Bros. Co., who leaves to-day with his family on a two months' trip to visit his folks in Steinsfurth, Germany. This is the first trip Mr. Hanaeur has made to his old home since he came to this country, when he entered the employ of Louis Jeselsohn, the wholesale tobacconist, with whom he remained until a year or so ago, when he went into partnership with Bieringer Bros. Mr. Hanauer has certainly put in some strenuous work, and his success in life was due to nothing but hard work. The farewell dinner was attended by 23 members of the trade, and from reports it was thoroughly enjoyed by all present. A sad feature of the affair was that A. Bieringer had a small bone broken in his leg while attempting to see who could kick the highest, but I understand the injury is a slight one and Mr. Bieringer will be able to attend business again in the course of a few days. Among those who attended the banquet were Abr., Leo. and Fred. Bieringer, Ely Levy, manager at L. Jeselsohn's; J. Perlstein, Federal Cigar Co.; W. Judson, Monopol Tob. Co.; Al Bloom, Butler-Butler Co.; C. Chandler, Nestor-Gianacles Co.; Frank Swick, Surbrug Co.; Fred Roseboom, J. J. Bagley & Co.; Sam Marcuson, Turco-Am. Tob. Co.; Charles Abrahams, Erlich & Kopf, and Herman Levine.

After many toasts had been proposed, Mr. Hanauer was presented with a handsome gold watch charm, with a diamond in the center, and on each side were the emblems of the Odd Fellows' and Masonic Orders.

C. W. Saunders, Cortez Cigar Co., was in town last Monday, going the rounds of the trade with Charley Ellis.

John J. Bowes, formerly with J. Whitelaw & Co., is now calling on the local trade in the interest of The Hilson Co., selling Magnums, Chicos and The Corker cigar.

A. S. Bearse & Co., wholesale and retail tobacconists, 12 Green street, have purchased from Goldsmith, Silver & Co., the right and title of their 5c. cigar, Black Hen, and are now the sole owners of the brand. They have started working the local trade, and have engaged the service of George Cawthorne to do the missionary work. Advertising matter will be distributed, and the quality of the cigar will be improved upon.

E. Kleiner, of E. Kleiner & Co., New York, makers of the well-known Lord McCauley seed and Havana cigars, was here this week. Kleiner & Co. report a nice increasing business on their Grand Republic cigarros, a 6 for 10c. package. Valuable coupons are being placed in each package.

J. Burns, representing the Globe Tobacco Co., Detroit, Mich., expects to call on the Boston trade on or about the 21st inst.

J. J. Bagley & Co. have started in a lively campaign on Buckingham cut plug tobacco. A corncob pipe is being given to each purchaser of a 5c package. Charles E. Murray has just been added to the Boston crew of salesmen.

A. F. Geist, 28 Charles street, has sold his cigar and tobacco store to W. Ginsburg, who formerly kept a retail cigar store in East Boston.

The United States Tobacco Co. is now placing with the local trade a new brand of high-grade smoking tobacco called Saratoga Chips. The tobacco is a slice cut plug, packed in an elaborate 4-oz. tin package. Retailers are purchasing trial orders, and many say the tobacco has sold nicely since its introduction.

D. Rosenthal has sold his cigar store, 38 Leverett street, to Herman Bros.

Miss Alice Melhado, a popular South End young lady, and sister of George Melhado, who conducts wholesale tobacco establishment on Washington street, is soon to leave on a six weeks' hunting trip down Maine, and her many friends wish her a very pleasant time while on her vacation.

The New England Cigar and Tobacco Co. is the name of a new concern which has started in the jobbing business here, with headquarters at 1187 Washington street. J. F. O'Neill is treasurer, and S. B. Semerjian manager of the concern.

Ben Ali.

A notice was issued to the trade on April 12 that John E. Turner, formerly sales manager of the Glove Tobacco Co., Detroit, Mich., has been elected general manager and secretary of the Scotten Tobacco Co., also at Detroit.

The New England Tobacco Co., Boston, Mass., to do a general tobacco business, has been incorporated with a capital of $10,000. The officers are as follows: President, Stephen B. Samerjiam, 1185 Washington street, Boston; treasurer, James F. O'Niel, 4 Michigan avenue, Dorchester; clerk, Fred S. Moore, 93 Normandy street, Roxbury, Mass.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, APRIL 21, 1909

THE LOCAL TOBACCO NEWS

The leaf tobacco trade seems to be retrogressing during the past week or two, and one importing and packing firm remarked a day or two ago that it was decidedly worse than it was during the early months of last year. Although cigar manufacturers seem to be doing a little larger volume of business, they were apparently buying less goods this year, and yet it was expected that before this time they would be virtually compelled to lay in additional stocks. This they are not doing, but just how much longer they can hold out is the problem with which the average leaf man is grappling.

Strange, too, that there continue to come steady inquiries for various types of domestic leaf, but sales do not materialize as they should. Even when goods are inspected in local warehouses, the visitor will offer a multitude of excuses for not buying now. The opinion seems to be pretty general among manufacturers that the present dull times in cigar factories is likely to affect the leaf market in such a way that prices will recede somewhat. The leaf men, however, declare that such cannot be the result, for stocks remaining in their hands are not sufficiently large to cause anyone of ordinary financial standing to make any sacrifice by slaughtering the price of goods, and that on the other hand, all the present stocks will surely be needed, if the supply will be sufficient, as soon as the cigar manufacturers find out that the demand for their goods will be steady if not an increase.

Sumatra tobacco has been selling in moderate quantities only in the local market, but no change in price has occurred, nor is it expected that there will be.

In Havana tobaccos the trade demands have been very moderate, and all requirements could be readily supplied. Prices are still firm.

The cigar trade is not as brisk as it might be, and several of the larger factories were closed down for several days during Eastertide. There has been a general resumption, but the output at several factories is limited to moderate quantities per cigarmaker each day. This is no doubt done to prevent a too large stock to be carried on hand. Orders from the more distant points seem to have fallen off somewhat during the past few weeks.

Business with the retailers of this city is also quiet, although during a couple of the exceptionally fine days of last week there was quite a jump in the volume of business. They are buying stock very sparingly and jobbers are complaining of the small orders being given them. In number there is no great difference between their present purchases and those of other years, but the quantities ordered at a time have been greatly reduced, and that is very noticeable to the jobbing houses, which also report that collections are slow.

No definite action has yet been taken by the tariff committee of the Philadelphia Leaf Tobacco Board of Trade, which held a meeting last week to consider the most suitable action with regard to the provisions of the Payne Tariff bill, as amended by Mr. Aldrich and finally adopted by the House. It is proposed, we understand, that the several members of the committee formulate their ideas and reduce them to writing, and when a later meeting is held their respective views will be compared and final action decided upon.

George I. Watson, of the cigar manufacturing firm of Sig. C. Mayer & Co., and also Secretary and Treasurer of the Quaker City Cigar Co., has resigned from active participation in the latter, that he may devote his entire time to the business of his firm, which is growing at such a rapid rate that he could not well devote much of his time to other interests. Mr. Watson, upon his retirement, received high commendation from his former associates in the Quaker City Cigar Co., for his highly efficient services.

Anthony J. Gonfon, proprietor of a cigar store at 2708 Jefferson street, attempted suicide last week, by shooting himself twice in the head with a revolver and cutting both wrists with a pocketknife. He had been drinking heavily of late, and just three weeks ago he was discharged from the House of Correction, but his wife refused to live with him again. It was his marital trouble that is believed to have caused him to commit the act. He was removed to a hospital, but recovery is regarded as doubtful.

H. F. Martin, a cigar manufacturer of York, Pa., was a visitor in this city last week, showing the jobbing trade a new line of his product, with which he met highly encouraging success. Mr. Martin's business has grown quite rapidly since his removal to the enterprising city of York.

Morris Levy, of the American West-Indies Trading Co., was a visitor here recently en route for a four weeks' trip through the South. Mr. Levy spoke encouragingly of the trade in Porto Rico goods, and stated that he had excellent prospects for this year.

Goldsmith & Arndt, local cigar distributers, are making rapid progress on several of their lines. The sales of the El Provedo cigars are rapidly increasing, and operations on the Tom Keene brand have also been extended. Recently A. J. Craig, who was formerly connected with E. G. Steane & Co., become associated with the sales force of Goldsmith & Arndt, and will represent the firm in Pennsylvania, carrying a line of the El Provedo and Tom Keene cigars. The house has added the Lawrence Barrett cigars of Bondy & Lederer, New York, to their line, and a very comprehensive advertising campaign is to be entered upon at once. General sales manager, J. A. Rosenheim, of Goldsmith & Arndt, will add several additional salesmen to the force.

W. W. Kohlberg, traveling for M. Kemper & Sons, of Baltimore, was a visitor in the trade here last week. He was joined on Friday by I. L. Kemper, of the firm.

Joe Perlman, of Perlman Bros. & Co., also of Baltimore, was a visitor here last week.

S. R. Kocher, well-known cigar manufacturer and leaf tobacco packer of Wrightsville, Pa., was among last week's visitors in this city. Mr. Kocher has an old established trade on his product in this city, which he visits regularly.

Rube Ellis, with Melachrino & Co., New York Turkish cigarette manufacturers, was among the trade in this city lately, and Thomas E. Bowen, with Guerra, Diaz & Co., clear Havana cigar manufacturers of Tampa, also shook hands with some of his many friends in this city last week.

The Philadelphia branch of the American Snuff Co. is shipping out more snuff from the local factory than it ever did before. An average of a carload a day is being now maintained by the company. The long store rooms at 224 South Front street are filled with snuff, and the record of shipments shows that the product is going largely to the South, where the use of snuff is the largest.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

CECIL RIGGER DESIGN. 17,645.
Consisting of a caricature drawing as per illustration herewith, to be used on cigar bands, and as a label for cigars, cigarettes and cheroots. Registered April 13, 1909, at 9 A. M., by The Havana Consumers' Co., New York.

KEEN KUTTER. 17,646.
For cigars. Registered April 14, 1909, at 9 A. M., by H. F. Martin, York, Pa.

PLEASE TELL. 17,647.
For cigars. Registered April 14, 1909, at 9 A. M., by Hugo Meyer, Whitefield, N. H.

OLD CORNER. 17,648.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 14, 1909, at 9 A. M., by G. F. Delaney, Worcester, Mass.

THE COFERTON. 17,649.
For cigars. Registered April 14, 1909, at 9 A. M., by Frank Ruff, Newport News, Va.

ROMEO AND JULIET. 17,650.
For cigarettes. Registered April 14, 1909, at 9 A. M., by A. H. Hillman Co., New York.

ONWARD, CLEVELAND, ONWARD. 17,651.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 14, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

CONFESO. 17,652.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 14, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

JUDGE IREDELL. 17,653.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JUDGE CHASE. 17,654.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

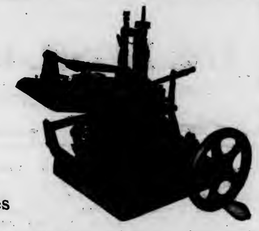
GAUDYLOCK. 17,655.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LUDWELL CARY. 17,656.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

THE FEARON CIGAR BANDING MACHINE CO.
is now prepared to fill orders for
Cigar Banding Machines
THE FEARON CIGAR BANDING MACHINE

Bands better than can be done by hand
Puts the bands wherever you want them
Can be used for any style, shape or size cigar
Size: 10 inches by 10 inches



Will save many times its cost
Will enable you to get your work out more quickly
No cigar manufacturer can afford to be without it
Can be run by hand or power

Machines can be seen in operation at Room 22, 36 E. 23d Street, New York, or at our office in Philadelphia

Fearon Cigar Banding Machine Co.
1026-28 Filbert Street
Write for terms and particulars PHILADELPHIA, PA.

NED HUNTER. 17,657.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

KING OF THE AIR. 17,658.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JACQUELINE. 17,659.
For cigars, cigarettes and cheroots. Registered April 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TOM'S DEN. 17,660.
For cigars. Registered April 15, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

NO TARIFF. 17,661.
For cigars. Registered April 15, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

GOODANOQUAH. 17,662.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 15, 1909, at 9 A. M., by Cores-Martinez Co., Philadelphia.

POLLY PAGE. 17,663.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 15, 1909, at 9 A. M., by Cores-Martinez Co., Philadelphia.

TAPEE. 17,664.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 15, 1909, at 9 A. M., by Cores-Martinez Co., Philadelphia.

FANTOMA. 17,665.
For cigars, cigarettes and cheroots. Registered April 15, 1909, at 9 A. M., by A. J. Goldsmith, Allentown, Pa.

PHANTOMA. 17,666.
For cigars, cigarettes and cheroots. Registered April 15, 1909, at 9 A. M., by A. J. Goldsmith, Allentown, Pa.

VEGA TEN. 17,667.
For cigars. Registered April 16, 1909, at 9 A. M., by Eitel & Cassebohm Co., Louisville, Ky.

VEGA 10. 17,668.
For cigars. Registered April 16, 1909, at 9 A. M., by Eitel & Cassebohm Co., Louisville, Ky.

MAKUSEE. 17,669.
For cigars, cigarettes and cheroots. Registered April 16, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

J. VAN BUSHKIRK'S HAVANA SMOKERS. 17,670.
For cigars. Registered April 16, 1909, at 9 A. M., by Kohler-Snyder Co., Yoe, Pa.

WHITE ROSE CLUB. 17,671.
For cigars. Registered April 17, 1909, at 9 A. M., by Adam Saboski, Chicago, Ill.

BROWN KING. 17,672.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 17, 1909, at 9 A. M., by American Lithographic Co., New York.

BOB COON. 17,673.
For cigars. Registered April 17, 1909, at 9 A. M., by Arnold & Tschop, Windsor, Pa.

CITIZEN'S CLUB. 17,674.
For cigars. Registered April 19, 1909, at 9 A. M., by Frank G. Schwartz, Lancaster, Pa. A re-registration by transfer from Wm. H. Nodine, Syracuse, N. Y. Originally entered November 15, 1890.

LOMBROSO. 17,675.
For cigars. Registered April 19, 1909, at 9 A. M., by M. Neuber, Philadelphia.

EDDISON G. 17,676.
For cigars. Registered April 19, 1909, at 9 A. M., by A. M. Gouker, McSherrystown, Pa.

L. STATION. 17,677.
For cigars. Registered April 19, 1909, at 9 A. M., by M. McCoy, Philadelphia.

THE VIRTUAL. 17,678.
For cigars. Registered April 19, 1909, at 9 A. M., by Israel Ichelson, Baltimore, Md.

LA DE LIGHTER. 17,679.
For cigars, cigarettes and cheroots. Registered April 19, 1909, at 9 A. M., by T. A. Wadsworth, Detroit, Mich.

LADY LUCIFER. 17,680.
For cigars, cigarettes and cheroots. Registered April 19, 1909, at 9 A. M., by T. A. Wadsworth, Detroit, Mich.

RARETA. 17,681.
For cigars. Registered April 19, 1909, at 9 A. M., by A. J. Goldsmith, Allentown, Pa.

EL INIMITO. 17,682.
For cigars. Registered April 19, 1909, at 9 A. M., by A. J. Goldsmith, Allentown, Pa.

L'ETOILE. 17,683.
For cigars. Registered April 20, 1909, at 9 A. M., by Kirkland & Mooney Cigar Co., Tampa, Fla.

SEVEN GABLES. 17,684.
For cigars. Registered April 20, 1909, at 9 A. M., by S. Orsihowsky, Blanchardville, Wis.

HOHENLINDEN. 17,685.
For cigars. Registered April 20, 1909, at 9 A. M., by S. Orsihowsky, Blanchardville, Wis.

GILKO. 17,686.
For cigars, cigarettes, cheroots, stogies, chewing, smoking tobacco and snuff. Registered April 20, 1909, at 9 A. M., by Charles Gross & Co., Philadelphia.

GROSSCO. 17,687.
For cigars, cigarettes, cheroots, stogies, chewing, smoking tobacco and snuff. Registered April 20, 1909, at 9 A. M., by Charles Gross & Co., Philadelphia.

OPPOSE FREE PHILIPPINE TOBACCO.

Lancaster Leaf Tobacco Board of Trade Adopts Strong Resolution.

Lancaster, Pa., April 19.

At a special meeting of the Lancaster Leaf Tobacco Board of Trade, held this day, the following resolution was adopted by unanimous vote:

Whereas, there is now pending before the Senate of the United States a tariff revision measure, Section 5 of which provides for the free entry into the United States of three million (3,000,000) pounds of filler tobacco, three hundred thousand (300,000) pounds of wrappers' tobacco and one hundred and fifty million (150,000,000) cigars free of duty from the Philippines; and,

Whereas, This number of cigars, together with the cigars which will be made from the above amount of tobacco, exceeds the number of cigars manufactured in the Philippines during the year 1907, and is equal to one-fiftieth of all cigars manufactured in the United States during 1907, we believe the passage of this measure would work untold injury to the tobacco growers, tobacco packers, dealers and jobbers, cigar manufacturers, cigar jobberds, bench workers and the many thousands of people who in one way or another make their livelihood out of the tobacco industry; and,

Whereas, The free entry of this number of cigars and this amount of tobacco is equal to one-seventh of all to-

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

bacco grown in the State of Pennsylvania; therefore be it

Resolved, That we most vehemently protest against the passage of this section of the proposed tariff revision bill and that a copy of this resolution be forwarded to our representatives in both Houses of Congress urging them to use their best efforts to defeat the passage of the proposed measure.

(Signed) I. H. WEAVER,
A. B. HESS,
M. ROSENTHAL,
C. EMORY LONG,
Committee.

DAMAGES FOR CONSTRAINT.

Night Riders Must Pay for Forcing Tobacco Men Into Pact.

Cincinnati, April 15.

Upon the ground that any person is entitled to damages to the shocks to his feelings caused by an invasion of his personal liberty, Judge Cochran, of the United States District Court of Covington, Ky., instructed the jury to render a verdict for W. S. Henderson, the plaintiff in the famous night-riders' case, to-day.

Under these instructions, Henderson, a former tobacco merchant of Augusta, Ky., now a resident of Cincinnati, will recover damages from 14 residents of Bracken county for an assault upon him committed in Augusta two years ago, during the height of the "night-rider" troubles. He is suing for $25,000 damages.

"The men who formed the party which called on the various buyers in Bracken county, including Henderson, and made them sign an agreement, were acting under a sense of economic wrong," declared the Court.

LANCASTER TRADE SLUGGISH.

The Bitner Fire and the Revenue Stamp Sales in March about the Only Topics Discussed.

Lancaster, Pa., April 19.

There is still general dullness in the leaf trade here. Aside from the talk over the recent disastrous tobacco fire in this city, there was really little interest in the trade. The 1908 crops have been about all packed, and warehouse men are now cleaning up generally, and attending to the wants of local manufacturers who come into this market for a supply of certain goods. Of course that trade goes principally to the jobbing houses, and the larger packers do not share in the business very greatly at this time.

There has been a great deal of comment on the output of cigars during the month of March. It is generally admitted that trade seemed to be dull and that many factories were working on limited production. Therefore it was somewhat of a surprise that the figures showed up as well as they did. It is accounted for by one large manufacturer in this way: That the production during the month was not really as great as the revenue reports show stamp sales for, but that more goods were probably shipped out, and therefore stamps were bought. It matters little whether the revenue figures show the quantity of goods made during the month or whether they indicate to a fair degree the amount of goods stamped, because goods are not generally stamped very long before they are shipped out, and as long as orders in sufficient quantities are received, all will be well.

There is nothing definite known of the origin of the Bitner tobacco fire, and it is still believed to have been of incendiary origin. The total loss will, it is estimated, reach $100,000 or over. Aside from the loss sustained by C. W. Bitner & Co., the Shirk Leaf Tobacco Co. and J. H. Shirk & Co. are also sufferers. A good line of insurance was, however, carried by all, so that the individual losses may not be very great.

C. W. Bitner carries insurance on the contents of his warehouse in the following agencies: John A. Bausman, $12,500; Lancaster Real Estate Company, $22,000; H. R. Breneman, $2500; Herr & Bro., $7500; Howell & Son, $10,000; S. D. Bausman, $7000; Victor Landis, $14,500; total, $70,500. On the building the insurance is: John A. Bausman, $3000, and Cochran & Heinitsh, $5000; total, $8000.

There is a mixture of firms in the Shirk warehouse. One is the Shirk Leaf Tobacco Company and the other J. H. Shirk & Co. It is very difficult to obtain the amount of their insurance, but combined it is about $20,000. Mr. Bitner also had insurance on tobacco of his own in that warehouse for $7500 with A. V. Landis. The warehouse of Mr. Bitner is insured with John A. Bausman for $3000 and Cochran & Heinitsh for $5000. Miss Anna Bitner's warehouse is insured for $3000 with Widmyer & Prangley.

Grove & Co., of Maytown, this county, have been receiving considerable quantities of tobacco from York county. It was secured in the Manchester and East Manchester township districts.

A number of cigarmakers employed at the Kleinfeltersville factory of John H. Witter, of Newmanstown, were laid off last week, owing to a slack demand for goods.

At a special meeting of the Lancaster Leaf Tobacco Board of Trade, held to-day, a resolution was adopted strongly protesting against the proposed Tariff measure, which will appear in full elsewhere.

Delegates to attend the annual meeting of the National Cigar Leaf Tobacco Association, which convenes in Baltimore on May 10 and 11, were also elected, and are as follows:

Delegates—M. Rosenthal, A. B. Hess, C. Emory Long, M. H. Ranck. Alternates—B. F. Good, S. Siessel, J. H. Hoober, L. Kramer.

Special Notices.

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

FOR SALE—1,000,000 Florida wrapped long filler Cigars. Offered in reasonable quantities to suit purchasers, and at an exceptionally low price. Address "A," Box 33, care of Tobacco World, Phila. 4 21r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandaz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED CIGAR BANDS

BRANCH STORE SOLD.

Niles & Moser Sell Cigar Stand at Merchants Hotel, Moberly, Mo.

Grant Wells, who has been managing Niles & Moser's cigar stand and pool room since that firm opened in the Merchants' Hotel block, closed the deal yesterday for the purchase of that business and is now sole owner. Mr. Wells will make extensive improvements in the business, which when completed will give him one of the swellest concerns of its kind in interior Missouri.

WAREHOUSE CHANGES OWNERS.

Winston, N. C., April 17.

One-half interest in the Star tobacco warehouse, located on Main street, has been purchased by Messrs. R. B. Horn and J. H. Hill, the consideration being $12,500. These gentlemen have an option on the other half, now owned by Cicero Tise and his sister, Mrs. S. A. Ogburn. The interest purchased belonged to Mrs. Martha Masten, Mrs. C. W. Rawlings and T. H. Tise. The warehouse business will be conducted after this season under the management of Mr. J. H. Hill, who has had many years' experience as a dealer in leaf tobacco. Mr. Horn will continue to devote his time and attention to candy manufacturing.

Messrs. Horn and Hill also have an option on the former Beard place, corner of Main and Sixth streets, and if this deal is consummated the warehouse will probably be enlarged.

KAISER BARS SMOKING.

Army and Navy Officers Must Puff Outside Ballrooms.

Berlin, April 10.

By decree of the worth "$5,000,000 at least," but also that are forbidden to smoke in ballrooms or elesewhere in the presence of ladies in evening dress. Smoking is henceforth to be confined strictly to those apartments set aside for it.

The decree applies wherever officers find themselves in the society of ladies, whether at court or in hotels, restaurants, clubs or private houses. Smoking, too, is prohibited in the courtyards and vestibules of the imperial castle.

While the officers may not smoke, no such restrictions apply to ladies, who may enjoy their cigarettes anywhere they please. Smoking by women is becoming commoner each season at German social functions, as well as in public places.

Pasadena, Cal.—Carlton Cigar Co., incorporated, capital $10,000.

Milwaukee, Wis.—J. W. Spence & Co., cigars, etc., sold out to The Caswell Supply Co., Hugh Sharp, manager.

CIGARS WEST OF WINNIPEG.

Men Who Can Make Good Smokes are Needed in that Section.

"I want to place myself on record as saying that a good cigar cannot be purchased west of Winnipeg for less than 15 cents," says a writer in the Bookkeeper, "and then, to be entirely candid in the matter, they're so rank that our ordinary five-cent brands smoke like choice Havanas in comparison.

"There is room for 500 good cigarmakers in the three provinces, and there is room for as many more in other parts of the Dominion; but I recommend only the West, where any man who can make a good cigar to sell for 10 cents will be independent within a few years.

"Medicine Hat was the only Western town in which I found first-class cigars. An American from Chicago made the cigars. He sold them for five cents each, and thousands were smoked every week. The man was making a fortune.

"Cigars are a good illustration of ordinary business methods now in vogue. You pay five cents for a certain cigar in Toronto. At Moose Jaw you pay 10 cents for the same cigar and at Calgary it costs you 15. If you object the prairie business man grins and says, Well, this isn't Toronto.' One of them said candidly to me, 'Why, sure, we make 11 cents profit on that cigar. They get a quarter for it in Alaska.'

"Western Canada isn't Alaska. It is a network of railroads. Its freight rates, while high, are getting steadily cheaper. The business methods in the majority of towns might well be representative of those 1000 miles nearer to the dome of the earth.

"If an army of 10,000 American business men, manufacturers and promoters should invade the Dominion West to-morrow they would do more toward the development than 1,000,000 immigrants. No three regions in the world are more prosperous than Saskatchewan, Alberta and Manitoba. Banner crops have made the farmers independent, and each succeeding crop adds to the honey which the American business bee has not seen fit to touch."

CIGARETTE LAW ADOPTED.

St. Paul, Minn., April 14.

Governor Johnson to-day signed the anti-cigarette bill, which makes it a misdemeanor to manufacture, sell or give away cigarettes or cigarette papers.

The bill exempts jobbers who do an interstate business. It will become effective on August 1.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of **FINE CIGARS**
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick . . .
Best Known . } 5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

WITH THE TRADE IN MILWAUKEE.

What is Being Done by Tobacco Men in the Busy Western City.

Milwaukee, Wis., April 17.

Fay Lewis & Bro. Co. have made a bid of $12,000 for the bankrupt I. M. Leaderer stock. D. C. Green, trustee, has notified the creditors that unless a larger bid is received before April 26th, the stock will be sold to them. It is learned that Steve Surman made a bid direct to the interested creditors, I. M. Leaderer also made a bid and Best & Russell, of Chicago, are understood to have bid on the stock through Mr. Paulson, of their sales force. There is a possibility of a higher bid being made by a local west side dealer who, it is said, is anxious to get an east side store.

Among the Abraham stores trade is good. Joe Leisser, formerly of the Caswell store, has been transferred to the Majestic Building, and Norman Epstein succeeds him at the former stand.

Joe Feiger has returned from Minneapolis, and will assume the management of the Abraham stores.

Leo Abraham has incorporated his confectionery business as the Sweet Shop, and Frank Abraham will be manager.

Fay Lewis & Bro. Co. report a good trade at both stores, sales are increasing at the Fifth street store. They have a display of Savaronas at the Pabst Building store this week.

Charles Engel, in charge of the Lederer store, has a neat display of Farraguts of Y. Pendez & Alvarez, and La Mutas of the Phil Verplane factory.

Steve Surman & Co. report a good business. An attractive display of the La Magnitas (Waldorf-Astoria) adorns their windows.

Hendee intends to make a big noise to have a swinging door placed at the rear of his stand, leading into the Baltimore Lunch Room. If he succeeds it will be increased sales considerably. Charles J. Esch is now in charge of the store. Among the manufacturers trade seems to be increasing.

J. & E. Kerns are busy making National Fads, which the Beerbaum Company are placing, and which are now being handled in the eating houses of the C. & N. W. Ry.

B. Fernandez & Bro. (Mi Carmen), Edward Kalman (Mi Vera), Louis Kindling Co. (Alcazar) are all doing a good business.

A novel and realistic window display, the creation of Charles M. Silver, adorned the Third street window of Leo Abraham's store. It represented a box car, the door being open showing a consignment of Dan Sully's to the Abraham stores. A tramp lounged in the doorway smoking some of the stock and evidently enjoying them.

Many passersby stopped and commented on the display, which was the first of its kind in the city.

A new arrival in the cigar fraternity of the city is John Schmidt, formerly of Jefferson, Wisconsin., who has opened a cigar factory here.

Albert Gritt, a new recruit, takes to the business quite well at Sam Bach's Grove street store.

Allen & Langemo are doing a good business at the Norman Building store.

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A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

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Sworn Tobacco Brokers
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Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
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Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
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Cigars of Quality Sell and Repeat.

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THE DOCTOR
5c. Cigar
WALTER S. BARE,
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Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
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Manufacturer of
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Special Lines for the Jobbing Trade

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Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
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Manufacturer of
Fine Cigars
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Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

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Manufacturers of
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FOR THE
Wholesale Trade Only
Union Chief
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R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

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Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
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The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
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Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

THE CANADIAN MATCH TRADE.

Local Manufacturers Supply Both Home and Fore gn Mar ets.

Recognizing the fact that American matches are shut out of the Canadian market, Consul General John Edward Jones, of Winnipeg, advises that trade opportunities are still offered to manufacturers of the United States in the supplying of match-making machinery and other equipment; also in furnishing raw materials (other than wood), as sulphur, phosphorus, paraffine and the cotton material which forms the core of the wax match. His report upon the establishment of a match factory at Selkirk, Manitoba, and on this Canadian industry in general will be of interest:

Manitoba, and more especially Winnipeg, its metropolis and controlling business centre, has not as yet reached the manufacturing period in the course of its industrial development. Lumber, bricks and other articles, which might be denominated "first aid to the settlers," are amply produced. Even large quantities of lumber are exported from the eastern part of this province, but varied manufactures exist only in the experimental stage, quite limited in numbers. The announcement, therefore, that a $40,000 stock company is establishing a match factory at Selkirk has been received with great approbation throughout the province. Winnipeg will give encouragement to the enterprise by providing trade and market facilities for the product. The plant when completed will have a capacity of 50 10-gross cases per day, and will employ about 60 hands. It is expected the factory will be in full operation in March. All classes of matches which the trade demands will be manufactured.

Abundant Materials—Export Trade.

Selkirk is on the west bank of the Red River, 22 miles north of Winnipeg, at the head of deep-water navigation from Lake Winnipeg. It is a midway station on the Lake Winnipeg branch of the Canadian Pacific Railway, and is the terminus of the best suburban electric line running out of Winnipeg, with facilities for carrying freight. It is in the midst of an extensive district covered by a thick growth of native poplar.

The sawmills in the forests which occupy the shores and islands of Lake Winnipeg produce enough slabs, which the lake renders easy of transportation. Native poplar is abundant and cheap. At the end of winter the Indians of the reservation come to Selkirk with great trains of ox teams, drawing sleds loaded with poplar wood which sells for $2 to $2.50 per cord delivered. During these few weeks the residents lay in their supply of cord wood for the next winter season. The wood is light and burns rapidly. It is proposed to use this variety for the match splints, for which it is well adapted.

There are three other Canadian factories in operation (addresses on file at Bureau of Manufactures) which have a combined working capital of $250,000, one of which, with $190,000 capital, largely controls the trade. The three factories employ 278 hands, while the 24 Canadian match factories operating in 1871 employed 1127 hands. The small factories have been closed up.

Leaf Tobacco Markets

New England.

During the past week I have made a pilgrimage among the tobacco growers of this valley. Singular as it may seem, not any that I talked with desire any tinkering with the tariff schedules, and do not with any free importation of Philippine tobacco or cigars until such time as the men in this country are unable to manufacture what few cigars are consumed here, and then they would rather import from Europe men qualified to become cigarmakers.

In Suffield, where they grow 3300 acres of tobacco, opinion is divided as to the growing of the Halliday tobacco, for the leaves are set so closely on the stalks that some think it cannot be cured in the sheds in the way practiced by the growers at present. If the practice were followed of hanging our poles with twine or with lath, the leaves in the centre or middle of the stalk would need to be picked or primed in order to cure without pole burn. So in all the towns visited by me the idea was held. I think that there will be some experimenting on a small scale, not only in Connecticut, but here with us. But I think it will be with the Halliday seed rather than with the new hybrid brought out by the experiment station, at least for this year. Some claim that eventually we shall try the priming to a partial extent. But up here, so far from the cities, help is too scarce to do priming to any great extent, while those towns I have visited the farmers can draw help from Hartford or Springfield. It must be a slow process to hang one leaf at a time, but, as was said, boys, girls and women can do the tying as well as men. If women and children were employed it would only need men to carry away the laths when filled and to pick the leaves.

The amount of tobacco to be planted in the valley town this year will be about normal with past seasons, so far as I could learn.—Cultivator.

Wisconsin.

Edgerton, Wis., April 10.

A thorough canvass of the warehouses here reveals nothing of importance to report in the way of transactions in cured goods, though two or three deals for '06 just escaped being made and the holders are still confident that they may yet go through. The report last week that John Soulman, of Janesville, had disposed of 500 cases of '06 was without foundation. At Stoughton Edward Simonson is still picking up a few of the remaining crops.

At this writing the first real indication of warm, springlike weather presents itself, and if it continues the coming week will see growers busy in preparing plant beds. It is hardly probable that preparations will be made to increase the acreage this season, but those competent to judge estimate that it will hold its own with last season.

The shipments out of storage reach only 315 cases and 3 carloads of bundle goods the past week. Since last report 14 carloads have been received.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

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High Grade Seed and Havana
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WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No 463 ESTABLISHED 1871.
High Grade Cigars.
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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
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The Gilt Edge
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CIGAR BOXES
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LABELS
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RIBBONS
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Cigar Manufacturers' SUPPLIES
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Daily Capacity: Five Thousand Boxes

The Most Popular Flavors Since 1855
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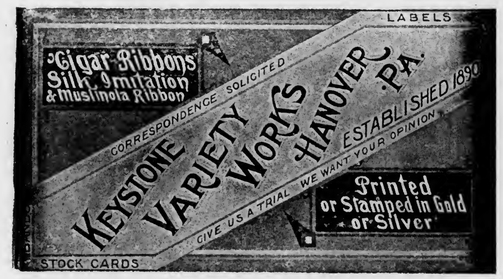

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ADEN BUSER Manufacturer of
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YORK, PENNA.

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CIGAR LABELS
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NEW YORK.
CHICAGO. CINCINNATI.

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Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

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Dealers in
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716—728 N. Christian St. LANCASTER, PA.

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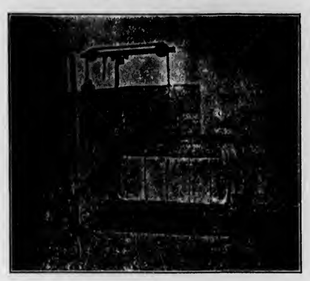
PATENTED MARCH 9, 1897



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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
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Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
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"S. B." Seed and Havana . . . . . 5c.
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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
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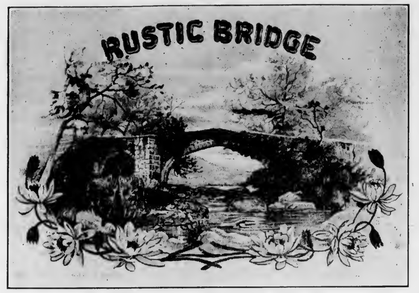

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Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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Clean as the Food You Eat
Vesper
CIGAR
5¢

(LORD LANCASTER, 10c.)

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Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 17 PHILADELPHIA, APRIL 28, 1909 One Dollar the Year

THE FLORIDA CIGAR INDUSTRY.

Interesting Trade Notes from Tampa and Key West.

Tampa, Fla., April 24.

Tampa's cigar shipments steadily increase over the record of 1908. The shipment for the present year, up to April 10, amounted to 63,670,000 cigars, against a total for the same period of last year of 50,110,000—an increase of 13,560,000 for a little more than three months of 1909.

E. Regensburg and Mortimer Regensburg, of the firm of E. Regensburg & Sons, proprietors of the big cigar business soon to be removed to Ybor City from New York, are in the city registered at the Tampa Bay. With them are Attorney Henry L. Cohen and Simon A. Schwartz, of Schwartz & Gross, a firm of New York architects, and Frank Sanchez, of the Sanchez & Haya Real Estate Co., who negotiated the deal with the Regensburgs for the location of the big factory in Ybor. Jose Suarez, leaf buyer and Havana representative of the company, is also here from Cuba in conference with the other members of the party.

The Regensburgs favor the construction of a large fire-proof structure, which will be a model factory for the entire country and in every respect a beautiful one. Architect Schwartz is here for the purpose of drafting plans for the building before returning to New York, and the building work will be under the supervision of Schwartz & Gross.

What material will be used has not been decided, but it is possible steel and concrete will figure extensively in the work.

It is declared that every effort will be made to erect the large factory on North Sixteenth street as soon as possible and have it in operation with all possible speed, the old A. B. Ballard factory to be used until the new home for the business is located.

An arrangement has been completed whereby Laureano Torres, of Havana, who is now in New York, will be the manager of the big factory. Mr. Torres formerly was with the Castaneda factory in Havana and is regarded as one of the ablest tobacco men in the world.

Key West, April 24.

Manuel Lopez & Co. are to move their cigar factory from New York to Key West, and it is said that they will be ready for operations about May 1. In speaking of the change, Mr. Manuel Lopez says that after eighteen years' experience in the manufacture of clear Havana cigars he has convinced himself that Key West is the place where the best and most satisfactory results can be obtained in the handling of the Cuban leaf and the production of the best clear Havana cigars.

NIGHT RIDERS THREATEN TENANT.

Continue Depredations in Southern Indiana in Order to Pay for Tillage.

Washington, Ind., April 24.

The "night riders" in Southern Daviess county have not ceased activities and it is known that at least one threatening letter has been received by a tenant. The letter was mailed at Petersburg, Ind., and addressed to John Potter, a tenant on the farm of William Schrolucke, of Washington.

Several nights ago Potter was visited by a gang of 20 men and told not to farm any of the Schrolucke land at the one-half rental price, but after a consultation with the owner he continued his work. The letters afterward received caused him to grow apprehensive and he at once gave up the idea of further work.

The land owners are in correspondence with detective agencies, and it is said the secret service men will be brought into this section for the purpose of ridding the community of its lawless element.

TOBACCO FACTORY BURNED.

Big Plant Destroyed in Owensboro, Ky. Loss Over $200,000.

Owensboro, Ky., April 23.

J. M. Vaughan's independent tobacco afctory was burned to the ground on Tuesday morning by fire which originated in the drying room. The loss is estimated at between $200,000 and $300,000.

One hundred and fifty employes had a narrow escape, as the drying room was under the stemming room. Mr. Vaughan will rebuild.

FACTORY FOR ST. JOSEPH, MO.

Consumers' Co-operative Co. Organized with $15,000 Capital.

St. Joseph, Mo., April 24.

As one of the results of the increased tobacco acreage in Northwest Missouri, a company has been incorporated with a view to manufacturing and marketing the product. It is to be known as the Consumers' Co-operative Tobacco Co., and has a capital of $15,000, and this is divided into $6000 common and $9000 preferred stock, the preferred stock to bear 8 per cent. interest before any dividend is realized on the common stock. The stock is all subscribed and $7500 is paid in in cash.

The common stock is held as follows: John A. Diss, St. Joseph, 58 shares; Charles W. Lyman, St. Joseph, 1 share; George D. Steele, Kansas City, 1 share. Preferred stock is held by the same persons in the following proportions: John A. Diss, 80 shares; Chas. W. Lyman, 5 shares; George D. Steele, 5 shares.

TOBACCO IN WISCONSIN.

Approximate Results of the 1908 Crop in the Badger State.

Janesville, Wis., April 22.

The 1908 crop is now so well moved out of first hands that a fairly good estimate can be made of the average price realized by growers, as well as the influence of returns obtained may have upon the probable acreage to be planted the coming season. As is well known, the early buying brought quite remunerative prices, so that by the time half the crop was taken over the great bulk of it had brought the growers from 9 to 11 cents for the grades. After the first rush of buying had subsided the American Tobacco Co. came into the field and began taking over the lower-grade crops at reduced prices, ranging from * to 7½ cents. At the latter figures probably close to one-third of the crop has been removed. If one were to attempt to strike an average they would arrive at something like 8½ cents, possibly a trifle more. Of course, this is not a very fat profit to the grower, but at this figure tobacco growing yields fair returns. However, it is hardly enough to encourage farmers to increase their acreage and on the other hand is not lean enough to curtail the acreage in the older growing sections. On the whole, the results from a crop that at no time was considered quite up to the average of Wisconsin tobacco ought not to be a determining factor in influencing the acreage to be planted the coming season. If it reaches 35,000 to 40,000 acres it will be ample for the needs of the market.

One thing should be borne in mind, there is no visible surplus of old stock on hand to disturb market conditions. But for the remnants of the high-priced '06 leaf yet unsold there is very little stock in country packers' hands to draw from to meet the needs of manufacturers if business should regain its normal proportions. This getting back to lower levels of prices has been a long, tedious process. Manufacturers have been living on a hand-to-mouth policy for a year now, all the time hoping the bottom had been reached before laying in their usual surplus of stock. They can hardly continue along this line indefinitely; some time they must replenish their stores and then the real condition of the binder market will be apparent. Then we may see a return of such a revival of the leaf market as has been witnessed often in this State. Unless all signs fail, it cannot be such a long time coming, either. Continued business depression alone can delay it, and the sooner Congress disposes of the present tariff agitation the sooner business will get back to nearer normal conditions.

W. A. Williams is about to engage in the cigar business at Waterloo, Ia.

WOULD LIMIT FREE CIGARS.

Cigarmakers' Union Would Permit Free Entry of 150,000,000.

Duluth, Minn., April 22.

Although the Capitol at Washington is quite a distance from Duluth, the local trades and labor assembly is sending a little reminder to the Ways and Means Committee of the lower House of Congress about the duty on cigars brought in from the Philippines, one of the matters which is receiving consideration from the Congressmen at this session.

The Cigarmakers' Union of America has decided that 150,000,000 cigars a year should be brought into the country free of duty from the Philippines, and that the regular duty should be imposed upon all importations over that amount.

The cigarmakers' delegation in the local labor assembly presented the views of its organization to the assembly at the last session, and the assembly promptly indorsed the 150,000,000 cigar sentiment, and instructed the secretary to write to the Minnesota Congressmen, informing them how organized labor in Duluth stands upon this question of cigar receipts from the Far Eastern possessions, and urging them to use their influence in this direction.

WHAT THE REGIE BOUGHT.

Italian Government Bought 34,000,000 Pounds of American Leaf Tobacco.

Washington, April 22.

The diplomatic correspondence of the State Department in 1906 shows that the Italian Government was buying yearly in Kentucky and Tennessee about 34,000,000 pounds of tobacco for the needs of the tobacco monopoly.

It was in connection with these purchases that the Italian Ambassador at Washington made a formal protest to the State Department for security against the depredation of night riders.

In replying to the Ambassador's representations, Secretary Root suggested that the Italian Government was purchasing the tobacco in its private capacity rather than as a sovereign, and "might seek redress in our Courts."

BALTIMORE LEAF MEN AT CAPITAL.

Baltimore, April 24.

A delegation of Baltimore tobacco men—Messrs. A. G. Gieske, I. L. Kemper, William Boucher, Samuel Dealham, Henry Laubheimer, H. Atlschul, Ottenheimer and H. C. Pfaff—visited Washington this week and were gratified to learn that there will be only 1,500,000 pounds of filler tobacco admitted free of duty from the Philippines, according to the Payne bill, as amended by the Senate, instead of 3,000,000, as first provided by the bill in the House.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1858
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
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AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA
THE TOBACCO WORLD

LIQUOR WAR HITS CIGARS.

Indiana Local Option Law Blamed for the Closing of Factories.

Last year the two principal cigar manufacturers of Brookeville, Ind., sold something over a million cigars, a business that brought a trifle above $35,000 into the business channels of this community, says the Democrat, of that city.

Of this money $3000 went to the general Government as stamp taxes, and $17,000 was paid out in wages to the working people who were employed in the two shops.

About eighty-five per cent. of the business was from outside and was a clear income to our home trade. With the coming of local option closures of their customers out over the State these sales stopped, and the stock piled up in the warerooms, so that at the first of the year a policy of retrenchment caused men to be let go, and finally last week the manufacturers found they could no longer buy stock and pay men without encroaching on their capital.

Both shops were compelled to close down and twenty-one more were added to the already too large contingent of the unemployed. If these employes do succeed in getting employment it will be at the expense of some other community. We have no better citizens than Messrs. Hathaway and Baker, men who are conspicuous for their loyalty to their home town and business. It is more with sorrow for the men whom they are compelled to turn adrift than for themselves that they shut down.

The national Government is just beginning to feel the rigors of the panic, and there is an excess of expenditures over receipts down at Washington.

The three thousand dollars that the two cigar men sent to Washington last year to help pay for pensions, free rural mails, etc., will not go there this year; $3000 isn't much at the national Treasury, but at the same time Brookville is a small part of the entire nation.

Mr. Baker had partially contracted for a steam-heating plant for his residence, but when the agent of the company was to see him last week he was compelled to rescind the order, and the agent showed him where local option disturbance of business had shut out over $70,000 worth of orders in Indiana. The far-reaching effects of the matter will best be understood if one will consider the numerous local industries which will be affected on the line indicated.

SENATE ASKS INFORMATION.

Washington, April 22.

A resolution calling upon the Secretary of State for information concerning imports of tobacco by other nations, the duties upon such imports when from the United States and also as to what Government monopolies of tobacco exist has been introduced by Senator Daniel and passed by the Senate.

Frank Magel has opened a cigar factory in the Engesser building on North Front street, Mankato, Minn.

WISCONSIN CIGAR TRADE NOTES.

What is Doing Among the Retailers at Milwaukee and Other Points.

Milwaukee, Wis., April 24.

There have been no new developments in regard to the I. M. Lederer stock. Up to this morning no bid has been received higher than that of Fay Lewis & Bro. Co. ($12,000), and it is expected that on Monday the stock will be sold to them.

At Surman & Co.'s trade has been fair, but owing to the weather, business has not been up to the standard with any of the local dealers.

C. C. Hendee, who recently succeeded M. K. Hendee & Co., has moved his store around the corner on to Michigan street, where the rent is not so high—$137 was a large price for such a small stand. His new location, while off the main thoroughfare, presents a neat appearance, and he should be able to do some business there.

Fay Lewis & Bro. Co. have been quite busy at the Pabst Building store. They are making a display of El Sidelo Secundos in their windows.

John A. Dadd & Son are making a display of the National Fad, of local manufacture (H. E. Kerns).

With Leo Abrahams trade is about the same as during the past few weeks. Joe Leisser can be seen daily with several boxes under his arm working up trade on the outside.

But few visitors called on the trade this week. Among them, however, was Harris, of the Khedivial Co.

At Fond du Lac trade is good. Dana & Reeves will have the management of the "Fannery," the store purchased by R. M. Hamburger & Co., of F. W. Bond and Son.

Racine dealers also report business fairly good. KROMP.

SAVED HIS CIGAR—STARTED PANIC.

Man's Coat Began to Burn and Audience Thought Stage Afire.

Chicago, Ill., April 22.

A man of saving disposition last night placed a half-burned cigar in his pocket when entering the National Theatre, thinking wrongly he had crushed out the fire. He had a front seat, and, when the cigar had nursed its half-extinguished fire into vigorous life, those back of him thought the stage was on fire.

A policeman thought the main part of the house was ablaze and turned in an alarm. Nearly a hundred persons ran out of the theatre, and the entire audience was on the point of decamping pell mell when the deceived individual, smelling of burning clothing, hurriedly quitted the building. There was more smoke than fire and the firemen had nothing to do.

DECISION by U. S. COURT of APPEALS

The suit of the Racine Paper Goods Co. vs. John J. Dittgen, decided in favor of the Dittgen Paper Goods Co. in the U. S. Court for the Eastern District of Wisconsin a year ago, and appealed to the U. S. Court of Appeals, has been again decided in favor of the Dittgen Company.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGARS 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

S. Weinberg

121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

"Between Seasons" in the Havana Market.

Very Few Buyers Now on the Island, and Sales for the Week Did Not Reach 1500 Bales. Some New Vuelta Abajo Received, but Dealers are Cautious Buyers. Heavy Shipment of Cigars by the French Steamer. Warehouse and Factory Notes.

Special Correspondence of The Tobacco World.

Havana, April 19.

The past week has been a very quiet one in our market, as only a trifle over 1000 bales were sold, the major portion of which consisted of low grade Remedios. As we are now in the "between the seasons" period, the good part of the old crop having almost disappeared, and it being too early for the new growth, there is no incentive for buyers to come here. Besides, it is said here that business in the cigar manufacturing line in the United States is by no means satisfactory, and consequently there is no urgent call for our leaf. However, as soon as the revision of the tariff in the United States shall have been settled there is bound to be a revival in all trades, as uncertainty is the worst enemy commerce has all over the world, and as no merchant can make any prudent calculation upon imports, exports or future contracts, all large enterprises are impossible for the time being.

Some new Vuelta Abajo has arrived this past week from the country, but it consists mostly of the libre de pié styles. Owing to some more rains in the country many farmers have taken advantage of the humidity to bundle and pile their green tobacco, but if the same atmospheric conditions prevail in the country as exist in the city of Havana, it may have been a mistake to be in a hurry. Old, experienced farmers usually wait until the rainy season has set in for good, and then the fermentation process is bound to be what it ought to be, while otherwise, with a dry temperature, the same is interrupted more or less, thus giving us a leaf which will not cure well in the bales.

Most of our leaf dealers are very cautious this year, as before buying the green leaf they want to see how it has passed the "pilon," or come out of the first fermentation process, particularly as the crop is large and manufacturers are still well supplied with old stocks, so there is no hurry at all. The lesson of 1907 has not been forgotten yet, particularly as the year 1908 has not been a money-maker for the majority of them.

SALES

during the week total 1436 bales, divided: Vuelta Abajo, 450; Partido, 290, and Remedios, 969 bales.

American buyers (which term includes the commission merchants here who buy for their clients in the United States upon cable or mail orders) purchased 900 bales, exporters for Europe 450, and local manufacturers 86.

EXPORTS OF LEAF TOBACCO.

To the United States	4906 bales
" Europe	465 "
" South America	122 "
Total	5493 bales

BUYERS COME AND GO.

Arrivals: Abe Haas and Manuel Lopez, of Manuel Lopez & Co., New York; Fritz Lederer, of Heinrich Neuberger, Bremen, New York and Havana; Aug. Kuttnauer, of Rothschild, Sons & Co., Chicago; D. Frankel, of Frankel, Gerdts & Co., San Francisco.

Departures: Manuel Lopez and Theodore Garbady, for New York; Aug. Kuttnauer, for Chicago.

HAVANA CIGAR MANUFACTURERS

are feeling the effects of the uncertainty of business in the United States, as orders are not coming in in large quantities. It seems but natural that importers prefer to keep small stocks on hand, as they can quickly increase their holdings when business becomes brisk. The German markets are also ordering

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

very sparingly until the tariff question shall be settled. For France, 2,420,000 cigars were exported on the 15th inst. by the French mail steamer La Navarre.

H. Upmann & Co. exported 600,000 cigars during the past week. Don Teodore Garbade left for a short vacation in the United States by the S. S. Havana on Saturday.

Sol is doing well. Its new representative, Max Schatz has begun to hustle, and has sent Behrens & Co. some good orders for the Sol and Luis Marx brands.

The Henry Clay and Bock & Co., Limited, shipped over 1,000,000 cigars to France by the French S. S. La Navarre. This company is now turning out five new sizes, which, under Don Gustave Bock's personal management, are the acme of perfection as regards light colors and perfect workmanship.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

H. Upmann & Co. purchased 300 bales of leaf for export last week.

J. Bernheim & Sons were sellers of 300 bales of Remedios.

Aug. Kuttnaeur was a buyer of several Vegas for Rothschild, Sons & Co., amounting to nearly 500 bales of all kinds of leaf tobacco.

A. M. Calzada & Co. sold several lots during the past week, although, as Don Antonio was away in the country, the exact quantity could not be learned.

Fritz Lederer, of Heinrich Neuberger, arrived here on the 14th inst. by the S. S. Havana, and as he is a big buyer, he was warmly welcomed by our leaf dealers.

Cardenas & Co. exported 616 bales of leaf tobacco last week.

Charles Blasco was seen registering in a large number of our warehouses last week, and should have made some notable purchases.

The death of Captain Stevens, late commander of the S. S. Havana, and commodore-captain of the Ward Line, was deeply felt in the tobacco trade, although he had been laid up here in the American Hospital for several months. His body was carried on board the Havana on Friday afternoon, and among the mourners were the American Minister, Edwin V. Morgan, and ViceConsul General Joseph Springer, Don Enrique Bernheim, Don Bruno Diaz and Don Jose Gonzalez, of the tobacco trade attended the funeral services.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week end'g April 17.		Since Jan. 1, 1909.	
913 bales	Vuelta Abajo	8430 bales	
53 "	Semi Vuelta	2314 "	
9 "	Partido	1805 "	
0 "	Matanzas	261 "	
32 "	Remedios	10,706 "	
2 "	Santiago de Cuba	4650 "	
1009 bales		28,166 bales	

The temperature at Havana is dry and hot during the day, but is still cool after sundown.

NEGRO DOCTORS AID HOSPITAL.

The sum of $1025 was subscribed by the negro physicians of Philadelphia for the support of the New Douglass Hospital on the evening of April 22 at a smoker held in the new building at Sixteenth and Lombard streets.

MINNESOTA'S TOBACCO LAW.

Dealers Who Sell to Minors and Minors Who Smoke in Public to be Punished.

St. Cloud, Minn., April 22.

Mayor Hugh Evans, of this city, has issued an order to the tobacco dealers warning them against selling tobacco to minors. The police have also been instructed to report all who violate the law. The order is the result of a report made at the recent school board meeting, and is as follows:

"Numerous complaints have been made to me in regard to boys under the age of 18 obtaining and using tobacco; therefore, I wish to call the attention of all tobacco dealers in this city to the State law governing the sale of tobacco to minors and ask that all comply with this law.

"HUGH EVANS, Mayor."

The law is as follows:

"Section LXVI. Any person within the State who sells, gives to or in any way furnishes cigarettes, cigars or tobacco in any form to any person under eighteen years of age, or to any minor pupil in a school, college or university shall be punished by a fine not to exceed $50 or imprisonment in the county jail not to exceed thirty days for each offense.

"Section LXVII. Any person under eighteen years of age, or any minor pubil as described in Section 1 of this act, who shall smoke or use cigarettes, cigars or tobacco in any form or on any public highway, street, alley, park or other lands used for public purposes, or in any public place of business shall be arrested by an officer of the law who may be cognizant of such offense; and further, it shall be the duty of such officers on complaint of the citizen to arrest such offenders and take them before the proper Court. The Court shall impose a punishment at its discretion in a sum not to exceed $10, or imprisonment in the county jail not to exceed five days for each such offense. Provided, if said monor can give information which may lead to the arrest of persons or persons violating Section 1 of this act, in giving to, selling, or in any way furnishing the said minor person tobacco, and shall give evidence as a witness in such proceedings against said party or parties, the Court shall have proper power to suspend sentence against such minor persons.

"Section LXVIII. Any person who harbors or grants to persons under eighteen years of age, or to any minor pupil, as described in Section 1 of this act, privilege of gathering upon or frequenting any property or lands held by him for the purpose of indulging in the use of cigarettes, cigars or tobacco in any form shall be held Section 1 of this act; Provided, that Section 1 of this cat; Provided, that no part of this act shall be so construed as to interfere with the rights of parents in the rearing and management of their minors, heirs or wards."

Over 200 slot machines operated in saloons and cigar stores at Red Wing, Minn., were put out of commission by an order issued by Mayor Pierce to the effect that slot machines must be stopped. Most of the slot machines were owned by outside parties and were placed in Red Wing on a percentage plan.

John R. Rose, retired tobacco merchant of Louisville, Ky., who was one of the pioneers in the business in that city, died last week after a long illness. He was 60 years of age and leaves a widow, two daughters and a son.

CABLE ADDRESS "CALDA" TELEPHONE 6071

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 58

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
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OFFICE: 183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, April 27.

New York Leaf Tobacco Market.

It was another week of inanimation in the leaf tobacco market of this city. There was, from all accounts, a slow trading of small volume. There seems to be a fair inquiry for goods, but the demands are mostly for classes of goods that the market is short on, and consequently not so many sales are the result.

The steady gain in the output of cigars during the present year must of necessity be felt by the leaf dealer sooner or later, and so long as the output continues to increase from month to month there would seem to be a real cause for actual alarm.

* * *

U. C. S. Increases Capital.

In a move to double the number of stores throughout the country, the purchase of additional property and an enormous expansion of business in general, the corporation of United Cigar Stores was formed to-day at Albany, with a capital stock of $10,000,000. The incorporators are George J. Whelan, president; Frederick A. Whelan, vice president; Elliott Averett, secretary, and Louis Biel and Angier B. Duke.

In regard to the incorporation the following statement was made at the head offices of the corporation, at 44 West Eighteenth street:

"The determination of this enterprise is to double the number of stores throughout the country. This has made necessary the formation of this organization as a corporation. To accomplish this end greatly increased capital is required and a general infusion of new blood in the management of the stores. During the last three of the eight years of existence of the company real estate investments involving millions have been made, through the outright purchase of property or the acquiring of the same by long term leases."

* * *

Regensburg Factory Removal.

On Wednesday last E. Regensburg & Sons, the well-known clear Havana cigar manufacturers, issued to their trade the following notice, which confirms the reports recently made that the firm contemplated transferring its manufacturing operations to Tampa:

We desire to notify you of the removal of our factory to Tampa, Fla.

Our present offices and sales room will be continued at Nos. 164-168 Canal St., New York City, to which address all communications should be directed.

With increased facilities and additional advantages at our new location, we assure you that our product will give even greater satisfaction than heretofore.

We wish to express to you our grateful appreciation for your co-operation, and earnestly hope we may continue to enjoy your esteemed patronage.

MONROE R. ROTHSCHILD
JOSEPH G. MAYER
JESSE A. ROTHSCHILD
SAMUEL I. KARGER
MEMBERS
NEW YORK STOCK EXCHANGE
CHICAGO STOCK EXCHANGE

ROTHSCHILD & COMPANY
STOCKS—BONDS—INVESTMENTS
25 BROAD STREET
NEW YORK
141 MONROE STREET CHICAGO
DEAL COUNTRY CLUB DEAL, N. J.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

In order to avoid delay in delivery, would suggest that you anticipate your wants, and with thanks in advance for your favors, etc.

* * *

Duys Returns-Duys Goes.

Last week John H. Duys, of the Sumatra Importing firm of H. Duys & Co., returned from Amsterdam, where he had been attending several of the inscriptions and procures for their American trade considerable quantities of leaf.

On the 24th inst. H. M. Duys, the junior member of the firm, sailed for Amsterdam and will attend some of the remaining spring and summer inscriptions in the interest of the firm.

Speaking of the 1908 goods now being offered, Mr. John H. Duys said that at this year's inscriptions there was a great deal of very nice tobacco offered, but, like all years, there was also some offered that was not so very desirable. Prices ruling high as they did was the result of the competition put in by German buyers. The new tobacco, said he, continues to find great favor, and already they have sold several complete parcels.

* * *

Leaf Trade Committees.

President Kreaussman, of the New York Leaf Tobacco Board of Trade, has announced the appointment of the following standing committees of the association:

Arbitration: Messrs. Spitzner, Fox, Cohn, Neuberger and Cullman.

Legislative: Messrs. Cullman, Neuberger, Fox, Koenig and Cranz.

Statistics: Messrs. Dolbeer, Waller and Bach.

Finance: Messrs. Rothschild, Koenig and Vogt.

Conference: Messrs. Ertheiler, Waller and Dolbeer.

By-Laws: Messrs. Neuberger, Cullman and Rothschild.

Regulations: Messrs. Vogt, Spitzner and Fleishman.

Transportation: Messrs. Koenig, Fleishman and Cranz.

Inquiry: Messrs. Cohn, Bach and Ertheiler.

* * *

Rumor of Affiliation.

Stories of an affiliation of the United Cigar Stores Company with the Schulte interests, its strongest competitors in the retail trade in this city, and announcement of a prospective early increase of the United's retail shops by one hundred or two hundred new ones in the five boroughs interested the tobacco trade yesterday.

The Schulte interests, which have been operated by the A. Schulte Company, composed of David A. Schulte and the estate of Anthony Schulte, have expanded by additional corporations, which will open several new stores. As to the affiliation of the Schulte with the United interests no confirmation could be obtained.

In the United Cigars Stores Company offices, No. 44 West Eighteenth street, it was stated that it positively has no business arrangement of any kind with the estate of Anthony Schulte, but when asked for a similar denial of joint interest with David A. Schulte no denial or affirmation was obtainable.

Representatives of the United are now inspecting all the five boroughs and especially the northern portion of Manhattan, seeking locations for new stores. It was stated in its offices that one hundred at least will be opened this spring or summer, and that the company wants to open two hundred if attractive locations can be obtained. It was made plain that the United is seeking to blanket all New York with its agencies.

* * *

Trade Notes.

Percival S. Hill has been elected president of the Federal Cigar Co., succeeding W. S. Luckett, recently resigned.

Theo. Garbade, of the well-known Havana house of H. Uppman & Co., has been a visitor recently. He left on Monday for Montreal.

Morris Rosenberg, with Loeb & Co., left on Saturday last for Havana, Cuba.

S. L. Kowarsky, of the Keystone Leather and Novelty Co., makers of advertising goods for the cigar and tobacco trade, will leave shortly on a business trip among his old customers in Pennsylvania.

Chas. Traiser, of H. Traiser & Co., Boston, was a visitor in the leaf market last week.

Oscar Rosenberger, of the San Telmo Cigar Co., Detroit, Mich., was in New York last week.

Fred Opp, of the St. Louis leaf firm of Weinheimer & Opp, was visiting the leaf trade here recently.

Key West Cigar Factory, New York, to grow tobacco and manufacture cigars; capital $50,000. Incorporators: Francis J. Erwin, 219 West Twelfth street; William H. Haggerty, 135 West 104th street, both of New York, and E. W. Renne, 60 Washington street, Hoboken, N. J.

Martin Williams, dealer in general merchandise at Sebeka, Minn., has filed a petition in bankruptcy, showing liabilities of $7585 and assets of $9444.

Special Notices.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—1,000,000 Florida wrapped long filler Cigars. Offered in reasonable quantities to suit purchasers, and at an exceptionally low price. Address "A," Box 33, care of Tobacco World, Phila. 4 21r

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

A LEADING NOVELTY HOUSE.

Consolidation of Tager & Epstein and Epstein & Kowarsky, under the Title of the
KNICKERBOCKER LEATHER & NOVELTY CO.
A $60,000 Corporation.

New York, April 26, 1909.

Way back in 1892 the firm of Tager & Epstein began the manufacture of advertising novelties in a very modest way, having headquarters then on the Bowery. The intuition of the men composing the firm was quite clear, and they quickly discovered that the opportunities afforded in their undertaking were far greater than they had perhaps even dreamed of, for nearly every industry in the country was approachable on the subject of efficient advertising; and, after all, it was advertising goods that the firm wished to offer to manufacturers and others. There were so many kinds of industries which it was desirable to reach, but all could not be taken up at once, and in a moment of careful reflection it was decided that the cigar trade was certainly one of the industries which should have need of such a line of goods, as they were then preparing themselves to offer. While it was not a matter of acting upon the impulse of the moment, certain plans soon developed into feasibility, and a personal canvass was made of the trade. When it was revealed that the progressive manufacturer hailed with delight the opportunity of presenting to his trade novelties that possess all the truer characteristics of advertising virtue, such as attractiveness, utility, and moderation of cost.

Change Tray

Even then, it was not all easy sailing, but by dint of energy and the closest possible personal application to the business, it began to grow, and showed a large increase in volume each year thereafter. About this time, there came a change in the firm, by the organization of a new firm composed of two members of the old firm, and under name of "Epstein & Kowarsky," they began business at 351 Broadway. The old firm of Tager & Epstein then removed to 420 Broadway, and both houses continued to prosper, even though they were confined to practically the same line of business. Subsequently the firm of Epstein & Kowarsky removed to 314 Broadway, where increased facilities, which the greater volume of business was demanding, were procurable.

The present day tendency toward concentration of business interests to bring about if possible a reduction in the cost of manufacture and to enable hitherto competing houses to offer their wares at a reduced price, and thereby to still more greatly increase the volume of business, it was decided that a consolidation of the two firms, under one general head was very desirable. Therefore, there was organized a few months ago under the law of the State of New York, the Knickerbocker Leather & Novelty Co., and which absorbed the business of Tager & Epstein and of Epstein & Kowarsky, with an ample amount of capital, and in which the principals of the former two firms are all interested, and in a very active capacity.

Safety Match Case

The officers of the new company are S. L. Kowarsky, president; William Tager, vice president; Morris Epstein, treasurer, and Barnett Epstein, secretary. Every one of these gentlemen are well and favorably known in commercial circles, and particularly so in the cigar trade.

As has been said, the principal part of the business is the manufacture of advertising novelties, made wholly or in part of leather. The new company has a splendidly equipped plant, fitted up with all the latest improved machinery, tools and appliances, and is located at 312-314-316 Broadway, the additional floor space at 312 Broadway having been only recently acquired, and employment is now afforded to a very large force of workmen, who are required to be specially skilled in this particular line of work. The large and varied list of goods includes a line of articles especially suitable for cigar manufacturers.

Since the perfection of the recent

Concluded on p. 13.

Pocket Cigar Case

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia
Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.
ADVERTISING RATES ON APPLICATION.
By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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PHILADELPHIA, APRIL 28, 1909

THE LOCAL TOBACCO NEWS

There was a little business in the leaf market this week, but there is still lacking the spirited buying which the trade has been looking for ever so long. Manufacturers seem to have made a few purchases for immediate use which gave the market some semblance of activity. Inquiries are coming in for various types of goods, but sales consummated are not in proportion in either number or volume. The cigar production of the country, according to the Government report of the sale of stamps, seems to indicate that manufacturing is progressing steadily since the present year began, and that must naturally also redound to the benefit of the leaf trade. Manufacturers are believed not to have heavy stocks on hand of either raw material or manufactured product, so that when the trade once again begins the buying movement that is likely to be some disappointment in getting sufficient supplies of the desired goods.

Sumatra sales have been moderately good, although in small lots, yet some additional orders are now being received for both old and the new goods.

The Havana market shows no particular change. Prices are well maintained, and the offerings are not overabundant.

The cigar manufacturers of this city seem to be meeting with a fair demand for their product and the output of this district for the month of April, it is believed, will show very satisfactory figures. A few of the factories are running full time and with a full complement of cigarmakers. Reports from traveling salesmen now out are becoming more and more encouraging as the year progresses, and it is now confidently expected that there will be a fairly good business until the time of the usual summer dullness.

F. B. Robertson, otherwise Ambassador of Commerce, has secured the account of John Slater & Co., of Lancaster, Pa., manufacturers of high grade stogies. Mr. Robertson has an exceptionally wide acquaintance in the trade here and will undoubtedly place the line of goods in hundreds of stores where the product has never before been properly introduced.

H. Dolinsky & Son, Third street leaf tobacco dealers, last week figured quite prominently in the real estate news of this city, when they purchased the properties at Juniper and Race streets at public sale for $27,700. The properties occupy a lot 40 by 94 feet, and are assessed at $20,000.

John Piercy, wholesale tobacconist, at 49 South Front street, died last week in the seventy-second year of his age. He was one of the best-known figures in the downtown section, and although in feeble health, he was at his business place up to the day of his death. Interment was made from his home at 730 West Lehigh avenue.

The most important item of news in the trade during the past week was the effected settlement with creditors of the Moore Cigar Shops, which was made possible by the formation of a new concern under the name of Moore Cigar Co., and its consolidation with the Broomall-Lafayette Cigar Co. Although the details have not yet been fully consummated, the plans have so far progressed that there is no longer any likelihood that they will miscarry.

Under the order of things the retail store on Filbert street, above Broad, will continue as retail store, as will also the Broomall-Lafayette store on Thirteenth street, but the Third street store of the Moore concern will be made the wholesale distributing establishment, and all of the three stores will be under the personal direction of Mr. E. Burley, who has for some time been in charge of the Broomall-Lafayette store.

Frank Rogers, well known in the retail cigar trade as a cigar store clerk, formerly employed by Boch & Co., and later by the Boch-Griffon Co., but who for some time has not had a regular place of employment, last week caused considerable excitement at Fifteenth and Chestnut streets, when he suddenly began dashing among the pedestrians, screaming that some one was trying to throw vitriol in his eyes. He was taken to the Hahnemann Hospital, where the physicians said he was probably demented. He was later removed to the Fifteenth and Vine streets police station and later sent to the Philadelphia Hospital.

The firm of Cooper Cigar Co., in the Real Estate Trust Co. Building, has changed its personnel by the retirement of Mr. Cooper, whose interest in the business was purchased by K. R. Worthington, a son of W. G. Worthington, one of the partners and a grandson of B. C. Worthington, who started in the wholesale cigar business in 1849 at 537 Poplar street, and in 1860 opened a retail store on Sixth street, the site now occupied by the Public Ledger.

The grandfather of the younger Worthington, who is again entering the trade, imported 1000 cigars from Havana for the late Geo. W. Childs, to be presented to General Grant, the cost of which, duty and all, amounted to $3000. The firm will make a specialty of the product of E. G. Perez & Co, and have also just taken the account of the La Sira brand of Jose Cosio & Co., of Key West.

Al Metzger, with Berriman Bros., clear Havana cigar manufacturers, Tampa and New York, was a recent visitor in this city.

Henry Weiss, with E. G. Perez & Co., stopped off in Philadelphia a day last week, en route to Baltimore.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

FLOR DE LOUIS ASH. 17,688.
(With photograph of Louis Ash).
For cigars, cigarettes, chewing and smoking tobacco. Registered April 21, 1909, at 9 A. M., by Louis Ash & Co., New York.

CONTINENTAL CROOKS. 17,689.
For cigars. Registered April 21, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

REYNALDO. 17,690.
For cigars, cigarettes and cheroots. Registered April 21, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J.

CONVENCEDOR. 17,691.
For cigars. Registered April 21, 1909, at 9 A. M., by El Draco Cigar Mfg. Co., Philadelphia.

DRAGOMAN. 17,692.
For cigars. Registered April 21, 1909, at 9 A. M., by El Draco Cigar Mfg. Co., Philadelphia.

PAULA ROS. 17,693.
For cigars. Registered April 22, 1909, at 9 A. M., by J. Paul Laros, Allentown, Pa.

TAFT ROSE. 17,694.
For cigars, cigarettes and cheroots. Registered April 21, 1909, at 9 A. M., by William Steiner, Sons & Co., New York.

JUSTIT. 17,695.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 22, 1909, at 9 A. M., by W. F. Hinesley, Livingston, Mo.

M. & K. 17,696.
For cigars, cigarettes, cheroots and stogies. Registered April 22, 1909, at 9 A. M., by Wm. Tegge & Co., Detroit, Mich.

W. D. K., 17,697.
For cigars, cigarettes, cheroots and stogies. Registered April 22, 1909, at 9 A. M., by Wm. Tegge & Co., Detroit, Mich.

ONE IN A BOX. 17,698.
For cigars, cigarettes, cheroots and stogies. Registered April 22, 1909, at 9 A. M., by Alhambra Cigar Co., New York.

NOVNI SAVA. 17,699.
For cigars. Registered April 22, 1909, at 9 A. M., by Steje & Jansky, Chicago, Ill.

RURAL GUARD. 17,700.
For cigars. Registered April 23, 1909, at 9 A. M., by Hernsheim Co., Ltd., New Orleans, La.

BESEDA. 17,701.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 23, 1909, at 9 A. M., by Henry Salz, New York.

DON AMANDO. 17,702.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 23, 1909, at 9 A. M., by American Lithographic Co., New York.

DON ERNESTO. 17,703.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 23, 1909, at 9 A. M., by American Lithographic Co., New York.

PRINCESS META. 17,704.
For cigars. Registered April 23, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

RALPH CECIL. 17,705.
For cigars. Registered April 23, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

LA BELLE LEOLA. 17,706.
For cigars. Registered April 23, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

LOGIA AZUL. 17,707.
For cigars. Registered April 23, 1909, at 9 A. M., by Seidenberg & Co., New York.

AQUI. 17,708.
For cigars. Registered April 23, 1909, at 9 A. M., by Seidenberg & Co., New York.

KIMO. 17,709.
For cigars. Registered April 23, 1909, by Kirkland & Mooney Cigar Co., Tampa, Fla.

MONTANA PEARL. 17,710.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., aLncaster, Pa.

THE HAPPY DUTCHMAN. 17,711.
For cigars. Registered April 26, 1909, at 9 A. M., by Paul E. Goodman, Rochester, N. Y.

LA CONSTRUCTA. 17,712.
For cigars, cigarettes and cheroots. Registered April 26, 1909, at 9 A. M., by J. Stern, Janesville, Wis.

LA CONSTRUCTION. 17,713.
For cigars, cigarettes and cheroots. Registered April 26, 1909, at 9 A. M., by J. Stern, Janesville, iWs.

JUIELLA. 17,714.
For cigars, cigarettes and cheroots. Registered April 26, 1909, at 9 A. M., by Edward C. Freitag, Brooklyn, N. Y.

ARAMINGO. 17,715.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 26, 1909, at 9 A. M., by Schmidt & Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

THE FEARON CIGAR BANDING MACHINE CO.
is now prepared to fill orders for
Cigar Banding Machines
THE FEARON CIGAR BANDING MACHINE

Bands better than can be done by hand
Puts the bands wherever you want them
Can be used for any style, shape or size cigar
Size: 10 inches by 10 inches

Will save many times its cost
Will enable you to get your work out more quickly
No cigar manufacturer can afford to be without it
Can be run by hand or power

Machines can be seen in operation at Room 22, 36 E. 23d Street, New York, or at our office in Philadelphia

Fearon Cigar Banding Machine Co.
1026-28 Filbert Street
Write for terms and particulars PHILADELPHIA, PA.

LA NECIA. 17,716.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 26, 1909, at 9 A. M., by Schmidt & Co., New York.

KAVILLA. 17,717.
For cigars. Registered April 26, 1909, at 9 A. M., by A. Goldsmith, Allentown, Pa.

ROBERT WATT. 17,718.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 26, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

YELL FOR RAH RAH IMPORTED 10C. CIGAR. 17,719.
For cigars, cigarettes and cheroots. Registered April 26, 1909, at 9 A. M., by Philip Assner Co., Boston, Mass.

CORRECTIONS.

CHANNING ELLERY.
Registered March 29, 1909, by Levinson Bros., New York, should have been for "Levison" Bros.

OLD MAN CRUMP.
Registered April 6, 1909, by J. Adam Schmidt, Cincinnati, O., should have been OLD MAN "GRUMP."

MAKUSEE.
Registered in our last issue for Wm. Steiner Sons & Co., New York, should have been "MAKUSU."

TRANSFERS.

SIR HENRI. 17,529.
Registered March 25, 1909, by American Lithographic Co., New York. Transferred to Max Diamond, Passaic, N. J., on April 9, 1909. Re-transferred to 14th St. Store, New York, on April 26, 1909.

CHUBS. 13,418.
Registered May 26, 1891, by Wempe Bros., Louisville, Ky. Transferred September 28, 1907, to Edw. Anderson Cigar Mfg. Co., Louisville, Ky. Re-transferred to Eitel & Cassebohm Co., Louisville, Ky., on April 16, 1909.

CANCELLATIONS.

SES-TEL.
Registered April 13, 1909, by Klingenberg Bros., New York, has been cancelled.

DON EDUARDO.
Registered April 3, 1909, by American Lithographic Co., New York, has been cancelled.

Knickerbocker Leather & Novelty Co

Concluded from p. 11.

corporation, the enterprise is developing into even more important proportions than heretofore, and under the wise guidance of the capable and progressive management, it is certain to experience a substantial increase of patronage with each succeeding year. The strong personnel of the company cannot fail in the accomplishment of the desired object.

An extensive mail-order business is being done, nevertheless the house has also personal representation in the field constantly. S. L. Kowarsky, the president of the company, is in personal charge of the sales department. Mr. Kowarsky has an exceptionally large acquaintance in the cigar trade through New York, Pennsylvania and other States, and it is his purpose to call on his old customers at intervals, as has been his custom for a number of years past. William Tager, the vice president of the company, will be the general purchasing agent of the firm, and he is regarded as one of the best and most capable purchasers of leather in the country. Barnett Epstein, the secretary of the company, is a thoroughly practical man in his department, and will have charge of the manufacturing end of the business. Upon Morris Epstein will fall the duties of the financier.

We call special attention to the several illustrations shown above, which will give the reader an idea of the attractiveness of the novelties presented by this firm. Of course, it must be remembered that the above is but a very small assortment of the line offered by this, the largest house of its kind in the country.

For illustration, there is the Change Tray. This is a very convenient article for the retailer because of its great utility. It is an admirable change tray and can be used at the same time as a mat in which to lay out cigars for the customer and avoid the greater danger of breaking, if laid in a hard surface.

The Safety Match Safe is another elegant novelty which is always useful and convenient for carrying in the pocket. It is not bulky; it isn't made of metal and therefore does not tear the pocket; most of all, it is not an expensive article and can be used to elegant advantage by all cigar manufacturers for effective advertising at moderate cost.

The new patented cigarholder which is offered can be used for two rolls of cigars without making the case look clumsy, and besides, it is said to be the only case that actually protects cigars against breaking while being carried in the pocket.

If space permitted there could be enumerated several hundred articles, every one of which has certain attractive features, but the above will serve to give the reader an intelligent idea and further particulars can be had from the firm upon the asking.

YORK AND ITS VICINITY.

Trade is Quiet and Many Factories are Running on Short Time.

York, Pa., April 26.

The tobacco trade in this section is still generally quiet, with few exceptions. Some orders are coming in, but many of the factories are still working on short time, and a good many cigarmakers are idle.

H. C. Fauth, of Red Lion, was convicted in Judge Wanner's Quarter Sessions Court of arson and felonious entry, and received a sentence of five years' imprisonment in the Eastern Penitentiary. The crimes proven against Fauth were the burning of Allen Poet's cigar factory at Dallastown, in the early hours of Monday, March 15, after Fauth had broken into the factory and stolen about 4000 packed cigars, a case of scrap and a lot of binder tobacco, besides two cutting boards and knives and a cancellation stamp. The evidence against Fauth

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

consisted principally in the finding by Chief of Detectives White, who made the arrest, of the above articles, which Mr. Poet positively identified as his property, in a stable owned by Mrs. Keyworth, in South Court alley, in this city, which had been rented by Fauth. It was also proved that Fauth, at 10.30 o'clock on the Sunday night before the fire hired a horse and spring wagon from Liveryman Deardorff, which was returned to the livery stable at 5.30 o'clock the next morning. Fauth had offered some of the wrappers for sale to Jacob Winter, this city.

Fauth told an improbable story in his own defense. He said he received the tobacco, cigars and other articles from a man named J. W. Grim, whom he met for the first time in Center Square on Friday, March 12. At that time Grim approached Fauth and addressing him as "Mr. Katz" asked him to buy a lot of wrappers. "Katz" agreed, and immediately paid $25 on account, the goods to be delivered on the following Monday morning. The delivery was made before daylight Monday, Fauth said, because Mr. Grim wanted to go away early on Monday morning. Fauth denied knowing where the Poet factory was located, and said he had not been in Dallastown in years. Fauth admitted that he had served six months in jail in 1908 for breaking into a factory and stealing cigars. The jury promptly found a verdict of guilty on both charges. Judge Wanner sentenced Fauth to three years on the arson charge and two years on the felonious entry and larceny case.

Martin Lentz, Walter Mann and Melvin Mann, of this city, were put on trial in Judge Wanner's Court last week, charged with having feloniously entered the cigar factory of P. C. Fulweiler & Bro. Co. on the night of February 11 last, and with having stolen therefrom a lot of "Little Lou" cigars and a knife. Some of the cigars and the knife were afterward found in the possession of Walter Mann, who keeps a small cigar store on Vander street. Mann explained their presence by saying that he had bought them from Lentz. Lentz says he did not sell them to Mann, but that he heard Melvin Mann trying to sell them to Walter one evening. Lentz has served time before for a similar offense. The case was given to the jury about 4 P. M. The jury being unable to arrive at a verdict before adjourning. Court adjourned until 7 P. M., at which time the jury returned a verdict.

Lentz was found guilty on all three counts and was sentenced to one year and a half in the Eastern Penitentiary. Melvin Mann was acquitted and Walter Mann was found guilty on the third count, receiving stolen goods. He was sentenced to three months in the county jail.

The Mills Cigar Co., Chicago, with a capital of $10,000, has been incorporated to manufacture and deal in cigars. R. Mills, Harry Schiffman and M. Roth are incorporators.

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

E. S. SECHRIST — Dallastown, Pa.

Established 1890

Manufacturer of

Fine Domestic

CIGARS

Capacity: 20,000 per Day

Emory Martin

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES. First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

A. D. KILLHEFFER, — **MILLERSVILLE, PA.**

Maker of High Grade Cigars — **No Salesmen. Communicate with Factory**

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

8, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel **Cigars**

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The last great rain has somewhat retarded the work of fitting the land for planting. Except on the light tobacco soils no plowing can be done, and as a rule the farmers are not quite ready to plow much for tobacco. The later the plowing and harrowing is done the less will weeds be in evidence at the first hoeing, thus giving the horse cultivators a better chance to show their superiority over the hand work that is necessary to be done when weeds get a good start. Some of the farmers report good stands of plants on their seed beds, while some others have but lately sown their beds and cannot as yet report the presence of the little two-leaved plants. But with favorable weather conditions I think we shall be able to report some early setting of the crop, and with real good weather I donbt not that the tobacco plants will be transplanted about the usual time of such work.

I have heard of two men who will cut down their acreage, one was a large grower, the other only raised four acres, this year he will split it in halves. The former will about make thirds of his field. There may be some reductions in this part of the valley, but it will be unnoticed when the time comes to harvest. Still I may be mistaken, for the local papers predict quite a falling off in the planting. But when we ask the farmers if they will plant the usual amount, they say: "What else can we do; we have got the sheds and all of the appliances for raising tobacco, and it seems a pity to see everything at a standstill. We cannot use the buildings for any other purposes, and we think we will try one more crop," adding that perhaps they will be sorry in the end. Some would, if they could, sell or rent their tobacco sheds and glass frames, and try to get a living outside of tobacco growing. If some could be induced to cut down their acreage one or more acres I think they would produce more pounds of marketable tobacco, if at the same time they would instal some appliances to prevent pole sweat. But their fathers "used to hang so many acres in those sheds and they were not troubled with pole sweat," forgetting that they raised a different variety of tobacco with from four to five thousand plants to the acre, and used barn yard manure to grow it with. This tobacco was a heavy bodied tobacco, while to-day at least seven or eight thousand plants are set to the acre, and it is grown with a highly concentrated fertilizer to make a thin gauzy leaf more suited to the demands of the trade. There is quite a wide difference between the two leaves and quite a wide difference in its capability to withstand the changes in the atmosphere to say nothing of the greater number of plants to be hung.

Our correspondents write:

Wethersfield, Conn.: "Not much to write about in the tobacco line. Very few beds sown as yet. No sales of late. There will probably be about the usual quantity grown this year as last."

North Hatfield, Mass.: "What tobacco plants there are are looking fine. I heard of two men who had plants with four leaves, some though will not tell of having such plants for ten days to come. This afternoon we had a thunder shower with a very high wind, and the large shed of Lyman A. Crafts was razed to the ground. The shed of Herbert Monson was also demolished and another on the Cainhan place was blown down. These sheds were all in Whately. No damage at this point."—Amer. Cultivator.

NEW YORK STATE.

Baldwinsville.—Interest here is mainly confined to preparing the beds for the new crop. Seeds are being selected very carefully and there is every reason to believe that the New York 1909 will make a healthy improvement. No sales of any magnitude have been reported, but inquiries for old leaf are received from day to day and there is prospect of a needed revival of buying.

OHIO.

Miamisburg.—Wagons loaded with tobacco can occasionally be seen now at the Miamisburg warehouses, and deliveries are becoming more frequent. The tobacco market is livelier than for some time, and buyers are purchasing with some freedom. The prices range from 10 to 12 cents. Buyers are using their individual judgment more this year than usual, and are departing from the old flat price system of offering the same price for all kinds of tobacco, good, bad and indifferent. This will be appreciated by the careful and experienced grower, who pays attention to his crop in handling, during the growing season and afterward.—News.

Arcanum.—The tobacco raisers through this immediate section have been very fortunate in disposing of their tobacco crops at good prices, while our neighbors, both north and south of us, are mostly without buyers for their crops. The outlook for higher prices is not flattering. In fact, the tendency is lower. Two Greenville firms started buyers this week, offering eight cents for Spanish, and claim to be meeting with some success. At Greenville the buying has been confined to a few spots.—Enterprise.

WISCONSIN.

Edgerton, April 23.

A slight revival of buying that has been quietly proceeding of late has lifted several hundred acres of the remnants of last season's tobacco crop and is fast cleaning up the last of the bundle goods. The prices that maintain range around the 7-cent mark, as the following transactions will indicate:

Thomas Stearns, 16a at 7¾ and 8c.
William Wilder, 10a at 7c.
William La Fay, 10a at 7½c.
Herried & Osterberg, 8a at 7¼c.
Ed. Bitters, 6a at 7¼c.
A. Nettum, 6a at 7½c.
Olson & Burie, 8a at 7¼c.
O. Viney, 4½a at 7¼c.
O. Webb, 5a at 7½c.
J. Bitters, 3a at 7½c.

There is some tobacco still standing out on contracts to be delivered which will prolong the handling season, but many of the warehouses at packing centres have about finished.

There is little news to note in old leaf market. The sale of a 250cs packing of '07 at DeForest is reported to Friendman, of Cincinnati, aside from some minor transactions.

A few seed beds have been laid, but most growers are awaiting the coming of warmer weather before sowing the sprouted seed.

Shipments for the week, 594 cases.—Reporter.

The Yost & Conroy cigar factory, Fort Wayne, Ind., whose owners recently mysteriously left the city, has been closed and practically all of the debts liquidated. The debts, stock and everything were taken over by Biens & Martin, a Cincinnati leaf tobacco house. A representative of this concern has been in Fort Wayne for some time settling up the affairs of the factory.

The Consumers' Co-operative Tobacco Co., with a capital of $15,000, has been incorporated at St. Joseph, Mo., by John A. Diss, C. W. Lyman and Geo. D. Steele.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

VERTICAL TOP
CIGAR MOLDS

Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

THE CHRONICLES OF BEN ALI.

Satisfactory Business Conditions are Reported from The Hub. Jobbers and Manufacturers Busy.

Boston Bureau "The Tobacco World."
212 Hanover Street
Boston, Mass., April 26.

Business conditions are very satisfactory here; visiting salesmen all report good business and our jobbing houses have been very busy, owing to many new starters in the retail line. Many places have opened at the beaches, but as the lid is to be on at the beach this summer, according to what the police say, I expect to see many close up and go elsewhere.

Our large cigar factories are busy. Goldsmith, Silva & Co., manufacturers of the popular 10c. cigar, M. C. A., are doing considerable advertising, and in consequence this brand is selling well.

H. Traiser & Co., since their incorporation, are also advertising their Pippin 5c. cigar, and jobbers report an improvement in their sales of that brand.

Charlie Bernhardt (Shinasi Bros.), has developed into an expert window-dresser. His ideas are very original. With the use of small dummy packages of the Royal cigarettes he has built so far six automobiles, which he calls Royal Racers. One of these displays is in the window of Erlich & Kopf's store on Court street, and is attracting considerable attention, and in consequence Shinasi's Royals are having a good sale. Charley expects to leave on a brief trip to Rhode Island and Connecticut.

F. L. Farlee, representing J. A. Poist & Co., cigar manufacturers, McSherrystown, Pa., is in town calling on our jobbing trade. Mr. Farlee reports having had good trade along the line.

J. Armstead, Jr., representing the American Cigar Company, is here taking orders for their line of clear Havana goods.

Pictures of all the prominent baseball players are now being packed in each package of Sweet Caporal cigarettes.

Robert Schubert Co., manufacturers of the Rosco 5c. smoker, has removed its factory from 98 Dudley street to 34 Central street.

Harry J. Mandel, proprietor of a cut-price cigar store on Cambridge street, has just bought the privilege to conduct a cigar department in the grocery store at Union and Hanover streets, and will shortly open for business.

The grand opening of the Liberty Tobacco Co., the new wholesale and retail tobacco house at 493 Tremont street, took place Saturday. Matchsafes were handed out for souvenirs, and the opening was a big success.

R. D. Carnes (Ware-Kramer Tobacco Co.) has returned from a trip down

A. HUSSEY LEAF TOBACCO CO.

TRADE MARK REGISTERED

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84--86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

Spanish Betune

Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.

Acme Extract and Chemical Works, Hanover, Pa.
E. G. ECKERT, Proprietor.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars
Rothsville, Pa.

Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, P4.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Vermont and reports he had a good week's business on Lynnhaven and White Rolls cigarettes. Both these brands are selling nicely here. The coupons now being packed in the White Rolls have a cash value of one cent each, and this has stimulated the sale of the goods wonderfully.

The many friends of George W. Farrant, who formerly represented the Ware-Kramer Tobacco Co. here, will be surprised to learn that George died a few weeks ago, at his home in Norfolk, Va. His death came very suddenly. George was a young man, only 23 years of age, and made himself very popular with the trade here. He resigned later to enter the wholesale business in partnership with his brother in the Farrant Tobacco Co., at Norfolk.

Louis Edelson and another salesman have been put to work by Sam Marcuson to sell the various brands made by the Turco-American Tobacco Company.

Watchmaker & Miller, wholesalers and retailers in the South End, have just leased the next store to their present location and will, after alteration, occupy both places, and will then have better facilities to accommodate their growing trade.

Mr. MacKenzie, representing the Seidenberg Co., New York, was here a few days selling El Roi Tan and Cubanola cigars.

Rosenthal Bros., the Hanover street wholesalers, who are having big success with a 5c. Invincible shape cigar called Rosenthal Bros'. Special, will shortly place with the trade a genuine Porto Rican cigar called Luredo, made up in ten different sizes. The cigar is to be one of quality.

Levenson Bros., makers of the popular 5c. Boston Smoker, report trade quite brisk. They have 14 cigarmakers working steady, and intend shortly to lease another loft at their present location, to be better able to turn out the work.

Frank Swick (Surbrug Co.), has done effective work the past two months on Players and Bohemian Mixture, and both these brands of smoking tobacco are now for sale at all our prominent cigar stores.

Herman Levine, manager at Bieringer Bros'. Co., wholesale establishment on Cross street, took the 32d degree in the Masonic Order the other evening.

BEN ALI.

UNCHANGED AT LANCASTER.

Small Sales to Local Manufacturers the Only Leaf Transactions Reported.

Lancaster, April 26.

There is not a particle of change in the conditions of the leaf tobacco market since the report of last week. Little or nothing is being done at the warehouses, which are engaged now largely in cleaning up the remaining work of the season's packing. So far as sales of old goods are concerned there was really nothing done in the past week, save several small lots to local cigar manufacturers, as far as can be learned. Packers are apparently not expecting an immediate change, but are apparently willing to abide their time and allow the goods to remain in their hands for a while longer if necessary. Market prices are not affected.

The cigar industry also remains rather quiet, although there is perhaps just a little more business than there was several weeks ago, yet not enough to make any noteworthy difference. Plenty of cigarmakers could be secured now if they were needed, but the general dullness seems to be keeping a good many out of employment altogether or on short time.

The Don Carlos cigar, marketed here by J. G. Shirk, the well-known cigar jobber, is making a decided hit both in this city and all through the State. Mr. Shirk has devised a plan of profit-sharing with his customers, which is working out most satisfactorily. It consists of a coupon placed under the band of each cigar and which have the full value of other coupons issued by Mr. Shirk, and can be redeemed for gifts in connection with others of his coupons. The plan has therefore reduced itself to practicability, and is known to be helpful both to the dealer handling the goods and also to the consumer. It is expected that this coupon plan will become one of the best drawing cards that has ever been put out by Mr. Shirk. Although it has been on the market a short time only it has already brought the goods into popular demand in all sections where it has been offered. The territory is being constantly expanded.

W. L. Kendig, erstwhile leaf tobacco man in this city, was last week on trial in Court here on the charge of false pretense, preferred against him by Christian Esbenshade, of this county. The action arose from a transaction in the formation and marketing of computing scales, and Mr. Esbenshade is said to have advanced the sum total of $30,000 to further the enterprise, but which failed, and nothing was left with which to reimburse Mr. Esbenshade. The Court, however, after hearing the evidence, offered by the prosecutor, ordered a verdict of not guilty to be found by the jury, and the costs were placed on the county.

W. U. Hensel, attorney for P. E. Slaymaker, transferee of Charles J. Lederman, on Saturday last filed a bill in equity against the Nissley Leaf Tobacco Company. The bill of complaint sets forth that the parties had a contract by which they were jointly-engaged in the tobacco business. The plaintiff now asks that a receiver be appointed, and that the defendants be ordered to file an accounting of the business. Counsel for the defendants strenuously objected to the appointment of a receiver, and held that under the contract such action could not be taken. The Court refused to appoint a receiver, but granted a preliminary injunction restraining the defendants from selling or in any way disposing of the tobacco in dispute.

The bill states that in pursuance of the agreement between the parties 2037 cases of leaf tobacco were purchased. Of this sum about 1150 cases have been sold. The amount of the purchase was about $43,000, and of the sale about $51,000, and the claim is made that over $40,000 worth of tobacco remains on hand. The plaintiff complains that the defendants mismanaged the business, and have refused to render an accounting of the business.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

E. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No. 463
5,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858. Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
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Parmenter Wax-Lined
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Afford PERFECT PROTECTION AGAINST
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Indorsed by all Smokers, and are the MOST EFFECTIVE
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Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
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For All Kinds of Products Requiring Baling
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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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WM. F. COMLY & SON
Auctioneers and Commission Merchants
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PHILADELPHIA
Regular Weekly Sales Every Thursday
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Special Sales of Leaf Tobacco
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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NEW HOLLAND PA.

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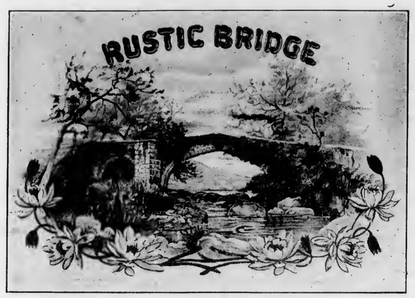
THE TOBACCO WORLD

W. A. LAHR



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Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
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615 Market St., Philada.

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White Knight

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For Sale—CIGAR SCRAPS—Clean and Sound
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THE TOBACCO WORLD

Vol. XXIX., No. 18 PHILADELPHIA, MAY 5, 1909 One Dollar the Year

OPPOSED TO NEW TOBACCO TARIFF.

Ohio Leaf Packers Condemn Free Entry of Philippine Leaf and Cigars.

Dayton, O., April 28.

At a special meeting of the Board of Directors of The Ohio Leaf Tobacco Packers' Association, an association comprising in its membership all the representative packers of Ohio leaf tobacco, the following resolution was unanimously adopted:

Whereas, There is now pending before Congress a tariff bill, in which a clause provides for the free entry of 300,000 pounds of wrapper leaf tobacco, 1,500,000 pounds of filler leaf tobacco and 150,000,000 cigars from the Philippines, as found in Article 471 D, page No. 189, of said tariff bill, as reported by Mr. Aldrich on April 12, 1909;

And Whereas, If such bill becomes a law, it will work a great injustice and cause untold injury to our tobacco industry, comprising as it does all the growers, packers, dealers, jobbers and cigar manufacturers, both in this State and throughout the United States:

And Whereas, The free importation of cigars in a limited quantity, as specified in said bill, simply works to provide employment for 2000 of Filipinos at a low rate of wages, and takes away the livelihood of the same number of American citizens, whose cost of living demands, and who receive fair wages for their work;

And Whereas, Said tobacco, which is proposed to be imported free, is raised by cheap Filipino labor, whose cost of living is so small that a very meager wage scale suffices for their support;

And Whereas, The specifying of a "limited quantity" of either the raw or manufactured article will put into the hands of one or a few large operators the possibility of absolutely controlling the importation of this limited quantity, at an abnormal margin of profit;

And Whereas, the importation of a limited quantity will do more harm to the general trade in the United States than it will benefit the Philippines;

And Whereas, Along the present lines of duty established by the Dingley Tariff Bill, the tobacco trade and the producers of tobacco are all fairly satisfied, now that different interests have become adjusted to those rates;

Therefore, be it Resolved, That we, as a trade organization and being one of a number of similar organizations located throughout the tobacco-growing districts of the United States, whose purposes are to promote and foster the growing of leaf tobacco, and the handling and manufacturing in all its branches, and to look after the interests of tobacco raisers, tobacco packers, tobacco jobbers, cigar and tobacco manufacturers, and their employes, do hereby strenuously protest against the admitting free of duty of any tobacco or cigars whatsoever in the United States from the Philippine Islands;

And, be it Further Resolved, That five hundred copies of this resolution, duly signed, be printed and distributed among the members of the association and kindred associations throughout the country, each to be forwarded to their respective Congressmen and Senators, with a personal request that they use their best efforts to defeat the passage of the proposed measure.

And, be it Further Resolved, That a special appeal be made to Senator Dick, of Ohio, who is a member of the Finance Committee, to use every endeavor to prevent the passage of the Philippine Free Clause in the Senate Bill.

Walter M. Brenner, President.
C. H. Solliday, Vice President.
W. J. Lukaswitz, Sec'y & Treas.
A. H. Reeder,
L. A. Wheeler,
S. M. Krohn,
Chas. Billman,
Henry Meyer, Directors.

IOWA'S ANTI-CIGARETTE LAW

Absolutely Prohibits Use of Cigarettes by Boys Under 21 Years of Age.

Des Moines, Ia., April 30.

There is much interest in the State in the new anti-cigarette law enacted by the last General Assembly, and Deputy Secretary of State John Jamieson is receiving inquiries daily as to its provisions from tobacco dealers and cigarette fiends. The new law is decidedly drastic. It absolutely prohibits the smoking of cigarettes by any boy under the age of 21, and makes each offense punishable by a $10 fine. The original law made it a misdemeanor for any person to permit a minor to smoke cigarettes on his premises, but this was stricken out. The new law lightens the penalty if the minor will give information as to where he received the cigarettes or "makings," since it has long been against the law to furnish cigarettes or materials to minors.

MAY EVADE MINNESOTA'S LAW.

Some Dealers Think it May be Done with Impunity.

St. Paul, Minn., April 30,

The anti-cigarette law will go into theoretical effect August 1 next, but it seems generally understood among tobacco dealers that they will make no attempt to live up to its provisions. They have been given to understand, in the first place, that according to United States Supreme Court rulings, it is unconstitutional; and in the second place, that it is very easily evaded.

The tobacco stores, as a whole, will continue to carry cigarette stocks as they do now, but they will not be exposed in glass cases. Customers who ask for them will get them. This is the plan that will be tried; and if the authorities in certain towns insist on enforcement of this regulation against the "coffin nail," then "the makings" will be sold in a way that it is believed cannot be prohibited. The cigarette papers will be sold as at present, in little books, but they will be labeled "eyeglass cleaners," instead of "cigarette papers." The cigarette tobacco will be sold as in "The good old days," but it will be labeled "pipe tobacco." And is the man who buys the "eyeglass cleaners" and the "pipe tobacco" sees fit to combine the two into the naughty, naughty cigarette, who has scorned the law?

REGENSBURG FACTORY AT TAMPA.

All Arrangements Now Completed for the Big Model Plant.

Tampa, Fla., April 29.

Final arrangement has been made for the location of the big cigar business of E. Regensburg & Sons in the city on a block of land adjacent to Michigan avenue on the south and situated between Sixteenth and Seventeenth streets. All parties interested have deposited a large sum of money to assure the compliance of all terms of the contract and from this time on the Regensburgs are prominent factors in the development of Tampa's premier industry.

Probably within a very few days, the concern will begin the manufacture of cigars on a large scale in the old Ballard-Fernandez factory in Ybor City. Chairs have been ordered for the cigarmakers and these will be placed in the building, which is to serve as headquarters in Tampa for the firm until the new home is completed, at the earliest practicable time.

By June actual construction work will begin on the factory which will be the most model one in the world and from which E. Regensburg & Sons expect to manufacture more cigars than any other concern in the city, excepting the manufacture of cigars from all the factories of the Havana-American Co. The building will be completed within six or eight months.

It will be three stories in height, with a very large basement, and will be built on plans designed by Schwartz & Gross, New York architects, F. J. Kennard to be the resident architect. The dimensions will be about 60x260 feet, and the cost will aggregate between $50,000 and $60,000.

When the company is once settled in that home on Michigan avenue, which will be a credit to industrial Tampa, work will be afforded a force of cigarmakers to the number of between 700 and 1000.

Ybor City feels great pride in the acquisition of the Regensburg business and there is a disposition on the part of all the business men and developers of that section to extend every aid to the firm in hurrying its plans through so that the full force of cigarmakers may be employed ere long and the city may feel the full force of the additional payroll in circulation here.

Laureano Torres, of Havana, who is to be the factory manager, has arrived from Havana, where he has been connected with the Castaneda factory, and is hurrying preparation for the opening in the temporary headquarters.

The Gunnonde & Zurmuellen Co. has been incorporated at Council Bluffs, Ia., with a capital of $50,000, to deal in cigars, pipes and tobacco.

NEW GEORGIA ENTERPRISES.

Wholesale Grocers to Engage in Cigar Manufacturing.

La Grange, Ga., April 28.

La Grange is to have two cigar factories. The Roper Wholesale Grocery Company will begin the manufacture of cigars, using the top floor of their large wholesale store on the A. & W. P. Railroad for the factory.

The services of an experienced cigarmaker, Mr. Bowen Reese, have been engaged and he will be foreman of the plant.

The other enterprise will be known as the La Grange Cigar Company, with Mr. F. R. Knight, of Tampa, as manager. Mr. Knight is already in the city and arrangements have been made with the La Grange Wholesale Grocery Company to handle the entire output of the plant. Mr. Knight has had many years' experience in the business in Tampa.

It is understood that both factories will be ready for business about May 1st.

NEW DETROIT FACTORY.

Spietz & Worch Co. Will Build a Large Factory on Forest Avenue.

Detroit, Mich., April 30.

The Spietz & Worch Company, cigar manufacturers at 606 Chene street, has purchased a factory site on the south side of Forest avenue, between Grandy avenue and Chene street, and will at once commence the erection of a factory building to cost between $70,000 and $75,000.

The property has a frontage of 120 feet and a depth of 180 and the new building will cover the entire site. It will be three stories and a basement and the new institution will give employment to about 1800 persons.

The property was owned by J. H. and Barbara Toepel and the deal was put through by Ignatius Lerchenfeld, of the Recorder's Court.

The Spietz & Worch Company was formerly Marcero Bros. & Spietz.

FIRE DAMAGE AT MOHNTON, PA.

Reading, Pa., April 30.

The cigar factory of John J. Eshelman, at Mohnton, near here, was badly damaged by fire, as well as all the contents, some of which were rendered absolutely worthless. It is understood that a goodly amount of insurance was carried, and Mr. Eshelman will immediately resume business, although he has not fully decided whether he will rebuild on the site of the old building or build a new factory out and out. The cause of the fire is not definitely known. He has an old and established trade on his goods.

William Kiger has bought out the Tauchert cigar factory at Kahoka, Mo.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

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Tobacco

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and

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Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

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IMPORTER of HAVANA and SUMATRA

DEALER IN LEAF TOBACCO

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Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

UNION MEN WANT TARIFF TO STAND

Demand that Philippine Tobacco and Cigars Shall be Barred.

Duluth, Minn., April 29.

"Give us a protective tariff—keep out those Philippine cigars," was the cry of the union cigarmakers at the last regular meeting of the Duluth Trades' assembly in Kalamazoo Hall.

A long communication from the International Cigarmakers' Union protested against the amendment to the tariff bill which allows Philippine cigars and tobacco to enter this country without revenue.

After a discussion and much comment by local cigarmakers and other union men, the communication was placed on file and given the approval of the assembly.

H. Perault, cigarmaker, declared that the importation annually of 150,000,000 cigars from the Philippines and huge quantities of filler and wrapper would be disastrous to the industry in this country. The trade is in bad enough shape now, he said, without adding this injury.

The communication placed on file states that there are about 12,000 idle cigarmakers in this country at the present time, and that there will be more when the importation of the product of the Philippines brings the cheap labor of those islands into competition with American labor. The effect of the removal of the tariff as far as Philippines tobacco is concerned, it was stated, would annul all the benefits accruing to union labor from the Chinese exclusion act.

The trades assembly discussed the advisability of giving a dance or excursion during the coming summer to raise funds. Definite arrangements were not made.

HAVANAS AND NEAR-HAVANAS.

Dealers Sometimes Profit by the Latter, at the Expense of Genuine Goods.

Two friends met in a cigar store today.

"You invariably smoke Havana cigars?" asked one.

"Indeed, I do," was the reply.

"I don't smoke much, but when I do I want my cigar to be an Havana."

"But how do you know you are smoking an Havana cigar?" asked the other with an odd twinkle in his eye.

The smoker looked at the fragrant weed between his fingers as if to receive from it the reply, and then said: "Why, the dealer always tells me."

The parting rejoinder of the fellow-smoker was:

"How many smokers know where the tobacco in their favorite cigar comes from?"

The question remained unanswered.

Havana is to tobacco what gold is to the metals. As gold is the standard of metal values, so is Havana the standard of tobacco values, and as there is no law against misrepresentation, as there is against the fraudulent stamping of karat marks on gold, many varieties of tobacco never raised under Cuban skies are foisted on the smoker as Havana. And how is the average smoker to know?

Porto Rico tobacco, straight or blended with domestic tobaccos, and many tobaccos that have never been out of the United States, pass as Havana. Some kinds are grown from seed gathered in Havana and grown in the United States, and are commonly known as "seed Havana." It is a very easy matter for the dealer to forget the word "seed" and pronounce only the word "Havana."

These are only samples of the many devices used in deceiving the smoker and preventing him from knowing where the tobacco he smokes comes from. There is no indifference on this point among devotees of the weed, but reliable information is hard to get, and the absence of such knowledge is often an opportunity for unscrupulous dealers to turn a smoker from a good brand to one in which there is a bigger profit for the dealer.

The dealer may say "the none-such cigar you have been smoking has fallen off lately; try these." The smoker usually takes the dealer's word. The "so-goods," which he offers, are a different smoke, but the smoker can rarely judge from the first few puffs whether they are better or not. Sometimes the novelty of a change tempts the smoker.

Thus is trade stolen and brands "run in," whose chief merits are the high profits they afford the dealer.

The best brands suffer more from such work than any others, and with reason. They are generally of the best tobacco obtainable, and as the crops vary from year to year, such cigars have to follow the crops in flavor, while always made of the very best tobacco. This variation is the opportunity the little dealer looks for.

For instance, the Havana tobacco crops in 1904 and 1905 were good, while 1906 and 1907 were much inferior. The makers, who buy only the choicest leaf, were compelled to take the "best obtainable." While this "best" was not as fine as before, their pre-eminence as the best cigars remained, but with difference enough to aid the unscrupulous dealer in the sale of his "long profit" substitute.

The crop of 1908, which is now being consumed, while not quite equal to the fine harvests of 1905, is still far superior to the '06 and '07 plantings, and as a result the discriminating smoker can now obtain a welcome improvement.

One of the best known manufacturers of Havana cigars is said to have sold out his entire stock of '07 leaf at a sacrifice, in order to bring his present product up to the higher standard of the 1908 crop. Such sacrifices are rare, but if smokers knew how jealously the intrinsic merit of a well-known brand is guarded, and how great care is taken to give the best value, they would never listen to the voice of the substitution tempter.

The smoker of the best cigars can, however, find some consolation in the knowledge that if his favorite brand is a famous one, really made of fine Havana tobacco, its superiority will always be evident.

J. R. Kearns has sold his one-third interest in a cigar store at Fort Scott, Kan.

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312-314-316 BROADWAY, NEW YORK

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STEPHEN F. KETRAN

Interior Wood.. Work..

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Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

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TURKISH

Cigarettes

Have met with universal success.
No stock is complete without them.

MANUFACTURED BY

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

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BREMER BROS.

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10c. HAND MADE HAVANA CIGARS 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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Packers and Exporters of and Dealers in Leaf Tobacco

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148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA**, 123 North Third Street PHILADELPHIA

Leaf Tobacco Business in Havana is Quiet.

Very Few American Buyers are Now on the Island. Commission Merchants Report No Large Orders. The New Leaf Received to Date is Not of a Desirable Class, but No Positive Opinion of the 1908 Crop in General Can be Reached for Some Time.

Special Correspondence of The Tobacco World.

Havana, April 26.

Business in our leaf market has again been quiet, a natural conequence of the almost total absence of buyers (as even a couple of swallows does not prove that summer is here), and as our commission merchants are not receiving any orders of importance. Stocks of the old crop (excepting Vuelta Abajo of the 1907 growth which are in good supply) are small, and the cream has been sold long ago. There are, however, some acceptable vegas to be found if a seeker will only hunt for them, and as the owners are disposed to realize upon them, some sales could be made to the advantage of the buyer. The 1907 Vuelta Abajo tobacco is attracting the attention of good judges of leaf to some extent.

What has come to market of the new Vuelta Abajo (principally from the Remates section) consists mostly of libre de pie and common filler. It is not considered as desirable for the clear Havana cigar industry, being too heavy in character, and it remains to be seen how this style will look after the leaf has passed the sweat in the bales.

Generally speaking, this year's crop of Vuelta Abajo has grown under unfavorable climatic influences, absence of rains when they were most needed; therefore according to the accepted theory this tobacco will be unfit for the clear Havana cigar manufacturers. This will not apply to the vegas, where they had an artificial system of irrigation, but they are in a great minority. Besides, in the hilly part, rains fell at the critical period, so these sections may give a good light leaf. The vital point is, however, the fermentation process in the piles, as well as later on in the bales; tobacco which was considered as poor from the start has improved vastly, and vice versa, good leaf has turned out to be poor tobacco in the bales.

For these reasons it is still too early to form a correct opinion about the 1909 crop, as far as quality is concerned, and everybody who is connected with tobacco will have to study the problem a good deal before coming to a definite conclusion.

As far as Partido is concerned, there are two more escojidas working in town, besides the one of Don Luis Marx. There are some sales reported of matules (bundles) in the country, and for wrappers as high as $2 and $2.50 per matul has been paid. Escojidas have not started yet.

Dry weather still prevails in the Santa Clara province, and packings in this part of the island will not commence upon a large scale before June at the earliest.

SALES

last week amounted to 1215 bales, consisting of 620 Vuelta Abaja, 935 Partido and 500 Remedios. For the United States 400 bales were purchased, for Europe 530, and for the local consumption 285.

EXPORTS OF LEAF TOBACCO.

To the United States	4039 bales
" Europe	530 "
" Canary Islands	18 "
" South America	150 "
Total	4737 bales

BUYERS COME AND GO.

Arrivals:—Celestino Corrall, of Corral, Wodiska & Co., and Angel Cuesta, of Cuesta, Rey & Co., Tampa; E. H. Steinecke, of United Segar Stores Co., and Adolph Hahn, manager of the St. Regis Hotel, New York.

Departures:—Celestino Corral and Avelino Pazos, for Tampa.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

HAVANA CIGAR MANUFACTURERS

are working fairly well, considering that this is the dull part of the year, when orders are generally only for small quantities, and that this year particularly the pending tariff questions in the United States and Germany are influencing the trade injuriously.

H. Upmann & Co. exported 400,000 cigars during the past week. The famous H. Upmann factory is doing splendidly, considering the times. That Charles Landau, sole representative of the H. Upmann factory for the United States and Canada, has engaged the services of Charles Cameron, formerly the crack salesman of the Waldorf-Astoria Segar Co., speaks volumes for the popularity of the H. Upmann cigar in the two countries.

Behrens & Co. beg to inform the trade that the temporary address of their sole representative for the United States, Max Schatz, is at 76½ Pine street, New York, where all information as to the different sizes and shapes of Sol and Luis Marx cigars, as well as duty paid wholesale prices, can be obtained. The Sol factory is working with increased forces.

The action of the majority of the members of the Union of Manufacturers in rejecting the agreement between its president, Don Rafael Garcia Marques, and Don Gustavo Bock, as President of the Henry Clay and Bock & Co., Ltd., for a modus vivendi, in forming a working alliance for the mutual protection of the cigar industry is to be regretted. Instead of a harmony to uplift, the rivalry existing heretofore will continue.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Jose F. Rocha was a seller of 520 bales of Vuelta Abajo, mostly 1907 crop.

Celestino Corral purchased 350 bales, or more, of Vuelta Abajo during his stay here.

Rz. Bautista & Co. sold 330 bales of Remedios and Partido leaf last week.

Heinrich Neuberger was a liberal buyer again in our market, and exported 390 bales of leaf last week.

Sylvester & Stern must have been doing an excellent business, if it can be judged by the large volume of weekly exportations from here, and which during the past eight days amounted to 478 bales.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending April 24.		Since Jan. 1, '09.	
644 bales	Vuelta Abajo	9074 bales	
209 "	Semi Vuelta	2523 "	
100 "	Partido	1905 "	
0 "	Matanzas	261 "	
149 "	Remedios	10,855 "	
54 "	Santiago de Cuba	4704 "	
1156 bales		29,322 bales	

THE CHRONICLES OF BEN ALI.

Recent Stormy Weather Handicapped the Retail Trade, but a Promised Clear Sky Will Increase Business.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., May 3.

Although the retail trade has been up against it the past week, owing to the bad weather we've had, the prospects are that the winter season is now at an end for goods and that real spring weather will follow and the trade will be in accordance. Our jobbing houses have been quite busy, much business coming in from suburban towns. Jobbers have been receiving shipments very slowly from the American Tobacco Co. and owing to this have had many difficulties in filling orders for the goods.

T. W. Hall, representing the Graham-Ernst Co., Quakertown, Pa., manufacturers of the Seminola high-grade nickel cigar, was a caller on the jobbing trade this week.

Many rumors are afloat that the Jaynes-Riker Drug Co. has purchased the building on Scollay Square at present used by the Epstein Cut Price Drug Co. The fact of the matter is the Epstein Drug Co. has just secured a new lease for ten years on the premises, and has also taken a lease of the jewelry store adjoining; the Jaynes-Riker Company offered to buy the business of the Epstein Drug Co., but as the price offered was not large enough to satisfy the Epstein Drug Co. the deal fell through. The Epstein Co., besides doing a good drug and soda trade, enjoys an excellent cigar and cigarette business. The management of this department is under the care of W. Murphy, a young man who has had plenty of experience in this line in Hartford, Conn. The window display at Epstein's this week of the cigar end of the business is a very attractive one. An artistic Melachrino display is in the background which is worthy of mention. The display was designed and arranged by Edw. J. Mulligan, who is now making displays here for M. Melachrino & Co.

Alfred Ball, with S. Monday & Son, Brooklyn, N. Y., was here several days and took a number of nice orders for Beacon Lights, Imperialettes and Hunter cigarros.

W. G. Akers has sold his cigar and tobacco store, corner Broadway and Stockton streets, Chelsea, to D. F. O'Keefe.

Emil Abrahams, representing the Centennial Cigar Co., is in town introducing to the trade a new 10 for 15c. package of little cigars called Scorer. The package is a very attractive affair, and the quality of the cigarros is said to be equal to any five-cent cigar. Mr. Abrahams was well pleased with the number of orders he took in town from our jobbing trade.

Charlie Bernhardt (Shinasi Bros.) will leave Boston in a few days to work the principal cities and towns in the New England States. Charlie will paint the towns gray with Royal cigarettes, as he is the boy that can do it. Charlie's automobiles will soon follow him. In his absence H. B. Black will look after the local trade. Charlie has been breaking him in this week, and it looks as if Black will soon be a crackajack.

A. Rollman, of the Liberty Tobacco Co., which recently opened for business at 493 Tremont street, reports business very encouraging since the opening. The retail business is coming along nicely under the management of Mr. Barry, and Mr. Rollman is outside most of the time looking after the wholesale trade.

Concluded on p. 10.

CABLE ADDRESS "CALDA" TELEPHONE 6071

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

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Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227, Amsterdam, Holland. — OFFICE: 183 Water St., NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, May 4.

NEW YORK LEAF MARKET.

The leaf market during the last week again fell back into a condition of lethargy. The much-heralded reports of improvements among cigar manufacturers is failing of verification by the returns of the revenue offices. Therefore it is not surprising that the leaf market should also again become dull. There was a hand-to-mouth or routine business only, save in certain new types. There has been a slight, but yet not noteworthy, movement in Connecticut broadleaf stock.

There have been modest transactions in Sumatra leaf, and notwithstanding the higher prices for the new goods there have been a number of instances in which they were given the preference. The fact that the purchases are not more extensive is attributed to the higher prices.

* * *

THE CIGAR INDUSTRY.

It is admittedly dull in the cigar trade. While the official returns from the revenue offices are not yet made public, it is believed that the output for the month of April in the metropolitan districts will again show a falling off in the volume of business. There are perhaps a multitude of causes for the apparent decline in the demand for goods, not the least of which is the unsettled tariff question, yet that is not alone. The local option movement in a number of States has undoubtedly affected the cigar trade to a marked degree and the movement is still spreading, and until there has been brought about a readjustment of things to conform with the newer conditions in connection with the liquor traffic its effect is bound to be felt. There are also other local conditions which have a certain bearing, all tending to delay the return of normal times in the industry.

* * *

CIGARETTE MANUFACTURERS FIGHT IMITATORS.

Phillip Morris & Co., Ltd., recently secured a temporary injunction in the Supreme Court of the State of New York restraining Phillip Morris & Co. from manufacturing and marketing cigarettes under a label which strongly features the name Phillip Morris & Co.

It is stated that the latter concern consists of one Phillip Morris, who was formerly in the taxicab business, and who associated himself with one Morris Rosenbaum, who was formerly a designer and illustrator, and that these two gentlemen have formed the firm of Phillip Morris & Co., which had established offices at the corner of Forty-second street and Broadway. The product, however, was not manufactured there, the place being used merely as headquarters for sales, for the marketing of the goods. It was also alleged that the new concern had held to prospective customers that the name would help them sell the goods and that their prices were much lower than those of the firm of Phillip Morris & Co., Ltd., who are already well known to the trade. While the appearance of the package might not be regarded as exactly an infringement, if the alleged method of the new firm can be fully substantiated, the firm of Phillip Morris & Co., Ltd., should have little difficulty in obtaining a permanent injunction, and thus effectually stopping such a nefarious undertaking.

* * *

KEY WEST CASE IN COURT.

A case is now before the United States Circuit Court for the Southern district of New York which will require a decision as regards the right to the use of the word Key West or Key West, Fla., on cigar boxes, when the goods have not been actually made in Key West.

Recently action was brought by the attorneys representing the Key West Cigar Manufacturers' Association against Max Rosenblum, the acknowledged head of the Edwin Cigar Stores Co., as well as the company itself, who were accused of selling cigars under the name of the Key West Havana Smokers, but which goods, it was stated, were actually made in New Jersey. The counsel for the defendants argued that the name Key West was not a trade-mark, and further maintained that the bill of complaint asserted that the association was a Key West corporation; that it was not really a business, but a non-stock membership corporation, which could have no property rights, since it does not manufacture or sell cigars, and has no ordinary course of trade. He further argued that the Key West Havana Smokers, as sold by the Edwin Cigar Stores Co., were made from Key West tobacco cutting, and that these cigars as seconds did not reach a standard of quality that would be classed as unfair competition.

Counsellor Perry, on behalf of Stewart & Stewart, who are the legal representatives of the Key West Cigar Manufacturers' Association, informed the Court of a number of decisions which he felt justified his naming the association a complainant, as well as its members separately. He dwelt upon the words Key West, Florida, and outlined the campaign which he had been waging to preserve that property right.

The papers were taken by the Court and reserved for decision.

* * *

TRADE NOTES.

J. S. Gans & Co. announce that Chas. A. Goldsmith, of York, Pa., is not connected with their sales forces, and that his connection with the house has been severed, and that E. I. Alexander, a member of the firm, and John F. Schnupp will hereafter call on the trade at York and vicinity.

MONROE R. ROTHSCHILD
JOSEPH G. MAYER
JESSE A. ROTHSCHILD
SAMUEL I. KARGER
MEMBERS NEW YORK STOCK EXCHANGE CHICAGO STOCK EXCHANGE
ROTHSCHILD & COMPANY
STOCKS—BONDS—INVESTMENTS
25 BROAD STREET, NEW YORK
141 MONROE STREET, CHICAGO
DEAL COUNTRY CLUB, DEAL, N. J.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

The American Vending Machine Co., to operate machines for vending cigars, cheroots and tobacco, has been organized with a capital of $500,000. The incorporators were W. B. Doud, F. A. Herban, Jr., and T. F. Gregg, New York city.

The A. Hussey Leaf Tobacco Co. has issued a new and very attractive folder under the title, "A Glimpse Into Heaven." It is a combination of description and price lists, covering several of the specialties now being offered by that house.

GENERAL DULLNESS AT LANCASTER.

Only One Leaf Sale of Any Importance Reported During the Week.

Lancaster, Pa., May 3.

The leaf dealers generally report continued dullness, although there was one transaction consummated recently which gave a little color to the general complexion of trade conditions. It was a sale of some 200 cases of leaf made by Stoner & Co., leaf packers, at Lititz, to E. Rosenwald & Bro., of New York. Other sales reported were, however, of comparatively small proportions. Even the jobbing trade with local manufacturers has been very quiet during the past week. Little progress can be made by the new tobacco plants during the continuance of the exceptionally cool weather, although farmers are anxious to get their crops planted as early as possible, for the sooner they can get it out the earlier the time for the harvest should be and the safer from frost attacks it would be.

Quite a delegation from Lancaster journeyed to Washington last week to attend a hearing before the Senate Finance Committee on the Tariff bill, so far as its tobacco measures go. In the delegation were B. Ezra Herr, M. L. Greider and George Hibshman, president, vice president and secretary, respectively, of the Lancaster County Tobacco Growers' Association, together with a representation of the leaf trade. Just what effect their presentations will have on the committee cannot be stated, but it is hoped that it will result in at least some modifications of the Payne bill.

When Common Pleas Court met before Judge Landis at 2 o'clock on Monday afternoon last the case of W. T. Killinger against L. P. Kimmig & Co. was attached before Judge Landis. It was a suit to recover $305.31 in a tobacco transaction. Plaintiff claimed that in October, 1906, he entered into a contract with the defendant company for the sale of six acres of tobacco at 15½ cents through. There were 8044 pounds of the tobacco. The tobacco had been bought from A. B. Landis at Rohrerstown. It was delivered at the defendants' warehouse in this city, but they refused to accept it. Plaintiff then sold the crop to Andrew Miller for $1088.76. The suit was brought to recover the difference between the price agreed to by the defendant company and the amount realized by the sale to Miller. The defense was that the tobacco was not up to the condition in the contract, and, therefore, could not be accepted. It was also contended that Killinger never advertised a sale of the tobacco when it was disposed of to Miller.

When Court met before Judge Landis on Tuesday morning the jury in the case of W. T. Killinger against L. P. Kimmig & Co. returned a verdict in favor of the plaintiff in the sum of $339.94. John E. Malone for plaintiff and W. U. Hensel for defendant.

Jacob Stroebel, representing the Miami Valley Leaf Tobacco Co., of Dayton, O., was a visitor in the trade here last week.

H. B. Cochran, representing the lithographic firm of Petre, Schmidt & Bergman, of New York, and Samuel Kaufman, with Wm. Steiner, Sons & Co., also New York lithographers, were making the rounds of the trade here last week.

C. F. Steiner, of Akron, is now placing on the market a new brand of cigars, with which he is meeting with encouraging success.

John Zudrell, formerly engaged in the cigar manufacturing business at Ephrata, has rented his factory building to Paris Hildebrand, of Reading, who expects to employ a good number of cigarmakers.

John Slater & Co., have been having a good run of business on their various stogie products during the past few weeks. Mr. John F. Hare, of that firm, has gone to Mt. Clements for the benefit of his health. He has been a severe sufferer with rheumatism, and his visit to Mt. Clements, it is hoped, will prove highly beneficial to him.

TRADE NEWS OF YORK COUNTY.

Tariff Uncertainty Hinders Business Revival. Hanover Factory Burned.

York, Pa., May 3.

The receipts from the sale of cigar and other stamps at the internal revenue office in this city during April amounted to $68,000. The sales of the office during the corresponding month of last year totaled $71,000, or $3000 more. The March receipts this year were nearly $74,000. The decreased business is attributed to the uncertainty of the Tariff bill.

During the month licenses were granted for the opening of 17 cigar factories, in which 106 hands are to be employed. Several of the new factories will be located in and about Red Lion. The largest number of persons will be given employment by D. J. Dehoff at Halam. During April, 1908, licenses were granted for only five cigar factories, to give employment to 26 persons. Two tobacco manufactories were opened, however, that gave employment to 100 persons.

Last month's licenses, location of their factories and the number of hands to be employed are as follows:

Carvin E. French, Red Lion, R. F. D. No. 3, 10 hands; E. B. Kinard, Craley, 3 hands; D. J. Dehoff, Hallam, 20 hands; S. J. Collins, Two Taverns, 3 hands; Charles A. Dellinger, Red Lion, 5 hands; Horace E. Shindler, Windsor borough, 5 hands; Harvey C. Wolf, Red Lion, 4 hands; Charles

Concluded on p. 13.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands
No Re-Cutting — No Waste
STOCK READY TO PRINT
Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices
Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, MAY 5, 1909

THE LOCAL TOBACCO NEWS

The conditions of the local leaf tobacco market remain unchanged and only a very moderate amount of business has been done. True there has been some inquiry made for goods, but manufacturers seem to keep finding enough old stock on hand to keep them going, and under existing conditions they are not inclined to make large purchases of goods for future use.

There has not been even a specialization of a particular type of leaf. It very often occurs, when there is a general dullness of trade, that there is a certain kind of leaf that manufacturers become interested in and some business results in consequence. At present there is not even that much activity.

The Sumatra market has also been rather quiet during the past week. A few lots of small quantities only have been sold. Prices, of course, are well maintained, particularly for the new goods.

The Havana market is not materially changed, and there seems to have been a little business in this type of leaf.

It is now regarded as doubtful whether the output of cigars for the month of April in this district will show up as well as the preceding months of the present year so far did, because it seems that there is a more pronounced dullness among some of the State factories than there had been. One thing is certain, the output will come principally from the larger establishments, as nearly all of the smaller factories are feeling a greater depression than the largely operated establishments do at present. Mail orders are not as strong as they have been, and traveling salesmen now out also report that it is with difficulty orders are secured for any volume of business at all. The sections of the country which some good-sized orders had been coming from seem to have also fallen back and are not now ordering as many goods as they have been heretofore taking.

Local retailers are also complaining of a slow business. Even the better weather conditions of the present week do not seem to help a great deal in attracting customers. All along they have been figuring on an improvement as soon as the open-door season arrived, but it seems they have been doomed to disappointment. Box trade seems to be slower than it was before the advent of fair days, and individual purchases are invariably only for a few cigars.

The leaf tobacco firm of D. Pareira & Co. is reported in financial difficulty, and a receiver has been appointed by the Court, which named Mr. Alfred Mayer, who has an office in the Drexel Building and is well known to the trade here. The extent of the liabilities and of the amount of assets is not yet fully known. It is variously estimated, however, that the assets may amount to in the neighborhood of $1000 and the liabilities to about $6000. The exact figures can not be known until an appraisement has been made. Of course, there are certain tobaccos which have been hypothecated, and these cannot be released unless the receiver sees fit to put up an amount of money which will repay the advances made on them. Of course, if there should prove to have been any equity over and above the loan the bankrupt estate will receive the same.

In speaking of Mr. Pareira, the senior member of the firm, the writer was informed that he would go into bankruptcy. He did not expect to enter business again, but said he thought it likely that he would take a position as leaf salesman, probably with a New York house.

Duncan & Moorehead are showing the trade a new line of recently-imported La Mercantile cigars, which are made up in numerous sizes and of extraordinarily nice workmanship, and they are offering them at a price which the dealers say is surprisingly low.

Sam Greenwald, who has been for several years at 107 Chestnut street, has transferred his operations to 5 Market street, formerly operated by B. F. Batten. Some exterior alterations are soon to be made and the general appearance changed, with a view to making it one of the most attractive stores in that busy section.

J. Harvey McHenry, of Arthur Hagen & Co., last week made a flying trip through the State of Pennsylvania in company with Marcus Feeder, of the Marcus Feeder Cigar Co., of Cleveland, O. He reports having met with encouraging success, and that the Feeder line of goods was placed with a large number of wholesale houses who had not heretofore been carrying the goods.

Jacob Trobel, representing the Miami Valley Leaf Tobacco Co., of Dayton, O., was spending some days in this city. He was showing a superior line of Ohio tobaccos, and it is reported that he effected a fair number of sales.

Hilbronner & Jacobs, on North Eighth street, are very busy at present, employing a more than ordinarily large force of cigarmakers, and shipments are going steadily out each day. They regard present prospects as good.

Stock of the new United Cigar Stores Co. is to be offered in this city through a local brokerage firm. The company was recently incorporated with a capital of $10,000,000.

I. G. Weinberg, with S. Weinberg, leaf dealers, returned recently from a trip through Eastern Pennsylvania, covering Quakertown, Bethlehem, Allentown and other points.

The Charter Cigar, made by E. M. Schwartz & Co., is receiving considerable attention in this city, and is coming to the front quite nicely, we are told. It is really a high-grade nickel product.

Lewis Bremer's Sons received this week from Cuba, per steamer Havana, 142 bales of Havana tobacco. This is one of the largest lots of leaf that has arrived here for several weeks from Havana.

Henry G. Alces, with Simon Batt & Co., was in town last week, showing his line of clear Havana cigars. Mr. Alces is always well received by his Philadelphia friends.

Robert Boyce & Bro., at Thirteenth and Walnut streets, fancy grocers, who have also been cigar purveyors, have failed. Just what disposition will be made of the business is not yet known.

The Untited Cigar Stores Co. stand at Broad and Walnut streets is offered for rent. The fixtures are being removed to the store at Fifth and Market streets.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

LUKLEINS. 17,720.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 27, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, Ohio.

DON IBERICA. 17,721.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 27, 1909, at 9 A. M., by Symons-Kraussman Co., New York.

ROYAL ESCORT. 17,722.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 27, 1909, at 9 A. M., by Morris Kraus, New York.

LA BOCIANA. 17,723.
For cigars. Registered April 27, 1909, at 9 A. M., by Bock Cigar Co., Philadelphia.

ARMY & NAVY. 17,724.
For cigars. Registered April 28, 1909, at 9 A. M., by Harry Newlen, Philadelphia. Re-registered June 13, 1909, by George M. Burns, Philadelphia. Transferred to Harry Newlen by purchase.

SANITOL. 17,725.
For cigars. Registered April 28, 1909, at 9 A. M., by H. & E. Kerns, Milwaukee, Wis.

HOLSTEIN BULL. 17,726.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 28, 1909, at 9 A. M., by W. W. Stewart & Son, Reading, Pa.

GREATER GORY. 17,727.
For cigars and smoking tobacco. Registered April 28, 1909, at 9 A. M., by Geo. G. Silverman & L. J. Arvey, Chicago, Ill.

SOKOL POLSKI. 17,728.
For cigars, cigarettes and cheroots. Registered April 28, 1909, at 9 A. M. by Ambien Burzynski, Buffalo, N. Y.

CHIEF KESLER. 17,729.
For cigars. Registered April 28, 1909, at 9 A. M., by Geo. Weyhing, Louisville, Ky.

THE BUFFALO OBSERVATION. 17,730.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 28, 1909, at 9 A. M., by Smith & Rupp, Buffalo, N. Y.

POSCO. 17,731.
For cigars. Registered April 28, 1909, at 9 A. M., by Tichenor & Patterson, McHenry, Ky.

DEDUCO. 17,732.
For cigars. Registered April 28, 1909, at 9 A. M., by Tichenor & Patterson, McHenry, Ky.

CASCADILLA. 17,733.
For cigars, cheroots, chewing and smoking tobacco. Registered April 29, 1909, at 9 A. M., by Cascadilla Cigar Factory, Cincinnati, O.

AMERICAN SAVINGS. 17,734.
For cigars, cigarettes and cheroots. Registered April 30, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

NATIONAL SAVINGS. 17,735.
For cigars, cigarettes and cheroots. Registered April 30, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

PALMA REINA. 17,736.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

TAMPA CABINET. 17,737.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

HAVANA CABINET. 17,738.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

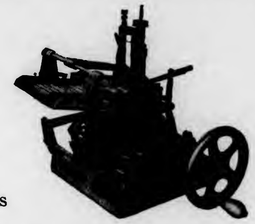
CLUB CABINET. 17,739.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

ROYAL CABINET. 17,740.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 — KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

THE FEARON CIGAR BANDING MACHINE CO.
is now prepared to fill orders for
Cigar Banding Machines
THE FEARON CIGAR BANDING MACHINE

Bands better than can be done by hand
Puts the bands wherever you want them
Can be used for any style, shape or size cigar
Size: 10 inches by 10 inches



Will save many times its cost
Will enable you to get your work out more quickly
No cigar manufacturer can afford to be without it
Can be run by hand or power

Machines can be seen in operation at Room 22, 36 E. 23d Street, New York, or at our office in Philadelphia

Fearon Cigar Banding Machine Co.
1026-28 Filbert Street
Write for terms and particulars — PHILADELPHIA, PA.

CLUB COUNCIL. 17,741.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

MEHMED V. 17,742.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

LUNCH CLUB. 17,743.
For cigars, cigarettes, cheroots and ing and smoking tobacco. Registered April 30, 1909, at 9 A. M., by American Lithographic Co., New York.

KING WALLOP. 17,744.
For cigars. Registered April 30, 1909, at 9 A. M., by Wilson B. Smith, Red Lion, Pa.

MONARCH. 17,745.
For cigars. Registered April 30, 1909, at 9 A. M., by W. H. Toomey, Red Lion, Pa. (A re-registration).

VENTA DE SOL. 17,746.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 1, 1909, at 9 A. M., by American Lithographic Co., New York.

TRABADELO. 17,747.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 1, 1909, at 9 A. M., by American Lithographic Co., New York.

SPANISH JUDGE. 17,748.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 1, 1909, at 9 A. M., by The Mochle Lithographic Co., Brooklyn, N. Y.

GRAMBY. 17,749.
For cigars. Registered May 1, 1909, at 9 A. M., by American Smoker Cigar Co., Boston, Mass.

LA FLOR DE FORMA. 17,750.
For cigars. Registered May 1, 1909, at 9 A. M., by Wm. Forman, Boston, Mass.

LA FLOR FORMA. 17,751.
For cigars. Registered May 1, 1909, at 9 A. M., by Wm. Forman, Boston, Mass.

FOREIGN MONEY. 17,752.
For cigars cigarettes and cheroots. Registered May 1, 1909, at 9 A. M., by Eppstein & Hoffman, Chicago, Ill.

DON CORNELIO. 17,753.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 1, 1909, at 9 A. M., by American Lithographic Co., New York.

FREDERIC DE CARASA. 17,754.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 1, 1909, at 9 A. M., by American Lithographic Co., New York.

PACKARD. 17,755.
For cigars. Registered May 3, 1909, at 9 A. M., by Haas Bros., Cincinnati, O.

J. J. THAMANN SPECIAL. 17,756.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 3, 1909, at 9 A. M., by S. C. Weiss, Redlands, Cal.

WILL WOOD SPECIAL. 17,757.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 3, 1909, at 9 A. M., by S. C. Weiss, Redlands, Cal.

JIM BREWSTER'S LEADER. 17,758.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 3, 1909, at 9 A. M., by S. C. Weiss, Redlands, Cal.

ALTOONA BABIES. 17,759.
For cigars. Registered May 3, 1909, at 9 A. M., by A. S. Strickler, Newmantown, Pa.

STUMP SPEAKER. 17,760.
For cigars. Registered May 3, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

OKONOKO. 17,761.
For cigars, cigarettes, cheroots and stogies. Registered May 3, 1909, at 9 A. M., by The Shields-Wertheim Co., Cleveland, O.

COL. WILL SCOTT. 17,762.
For cigars, cigarettes, cheroots and stogies. Registered May 3, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

MANUEL DE LISA. 17,763.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 3, 1909, at 9 A. M., by American Lithographic Co., New York.

A-10. 17,764.
For cigars. Registered May 3, 1909, at 9 A. M., by Thomas J. Shiel, Denver, Col.

FIRST PRICE. 17,765.
For cigars. Registered May 3, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

COP. 17,766.
For cigars, cigarettes and cheroots. Registered May 3, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J. (A re-registration.)

CORRECTIONS.

INSURGENT. 17,615.
For cigars. Registered April 8, 1909, by Hernsheim Company, Ltd., New Orleans, La., should have been for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

RURALES. 17,616.
For cigars. Registered April 9, 1909, by Hernsheim Company, Ltd., New Orleans, La., should have been for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

RURAL GUARD. 17,700.
For cigars. Registered April 23, 1909, by Hernsheim Company, Ltd., New Orleans, La., should have been for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

TRANSFERS.

MINUETTE.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 8, 1909, by Keystone Cheroot Co., Hanover, Pa., was transferred May 3, 1909, to Centennial Cigar Co., Hanover, Pa.

JOLLY ROVER'S. 15,437.
Registered October 3, 1907, by N. P. Bentz, West York, Pa., was transferred to Herman Delle, York, Pa., on May 3, 1909.

BOOSTER'S CLUB. 17,438.
Registered October 3, 1907, by N. P. Bentz, West York, Pa., was transferred to Herman Delle, York, Pa., on May 3, 1909.

THE WOODMAN.
Registered November 20, 1907, by N. P. Bentz, West York, Pa., was transferred to Herman Delle, York, Pa., on May 3, 1909.

OUR YORK COUNTY LETTER.

Concluded from p. 11.

C. Carl, Hanover, 6 hands; Harvey S. Leiphart, Craley, 3 hands; O. A. Hankey, 383 West Market street, 10 hands; Cora M. Lahr, Windsor township, 5 hands; A. N. Gouher, McSherrytown, 3 hands; C. F. Beaverson, Red Lion, R. F. D. No. 3, 4 hands; Wilson B. Smith, Red Lion, 5 hands; C. Gemmill, Cross Roads, 8 hands; J. S. Arnold, Red Lion, R. F. D. No. 1, 3 hands; Ezra M. Geisler, Hanover, R. F. D. No. 4, 2 hands; Annie Smith, Yoe, 3 hands.

A fire of unknown origin completely gutted the cigar factory of J. Frank Sneeringer, at the rear of Carlisle street, near the Pennsylvania Railroad, Hanover, on Friday night. The loss is estimated at about $15,000, partially covered by insurance. The buildings consisted of a two-story brick building about 35 by 24 feet and a two-story frame building, 28 by 29 feet. The structures belong to George S. Krug, cashier of the People's Bank.

The fire was discovered at about 10 o'clock and an alarm was immediately turned in, which was responded to by both companies. Upon their arrival the buildings were in flames. It took nearly two hours of hard work before the fire was under control.

The loss to Mr. Sneeringer will amount to about $12,500. He had about 200 cases of tobacco stored in the basement of the buildings and about 20,000 stamped cigars packed ready for shipment. A number of the destroyed cases of tobacco were just received Friday. His loss, with the exception of about $7000, will be covered by insurance.

Mr. Sneeringer has a force of about 60 hands during his busy season, but at present only about 24 men were kept employed. He could give no cause for the fire.

E. ROSENWALD & BRO.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

H. BACHARACH & CO.

Dealers in

Leaf Tobacco

Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos

Specialty: Florida and Texas Tobaccos

101 WATER STREET

New York

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

It was only by the energetic work of firemen that the flames were kept from spreading across the alley to the cigar factory of Jesse Frysinger.

Business is reported to be somewhat improved with several of the McSherrytown factories, although there is not yet the activity which the factories there are so well accustomed to. C. E. Mattingley & Co. report that their business has been fairly good so far this year until during the past two weeks, when there seemed to come a lull in the demand for cigars. Several others, however, report that they are now beginning to receive a few more orders than had been coming their way for some weeks.

The operations of the Imperial Cigar Co., of McSherrytown, are to be greatly extended, and it is hoped that a large force of cigarmakers will soon find employment there. The enterprise is headed by S. J. Johns, the well-known tobacco man, and who has secured the service of Thomas James, a well-known New York salesman, and who some years ago did a big business for Mr. Johns. Charles Buzby has been retained as foreman of the factory, and Mr. Blaine Johns, a son of S. L. Johns, is also associated with his father in the enterprise.

It is stated in Hanover that a cigar manufacturer recently suffering a heavy loss by fire is offering a settlement with creditors on the basis of twenty cents on the dollar.

The Sneeringer fire is the second fire of considerable loss that has occurred in Hanover recently.

H. M. Shook, who recently opened a cigar factory at Spring Grove, is getting under way nicely and seems to have elegant prospects ahead of him to build up a large business.

H. F. Kohler, at Nashville, is pretty well pleased with business conditions, and the demand for the better grade of cigars, he says, has not materially fallen off with him.

It is stated that there will soon be reported the dissolution of a cigar manufacturing firm in a small town near York, which has been quite prominent in the trade for several years, and there is much regret that the firm will not continue as before.

D. B. Goodling, cigar manufacturer at Loganville, closed his factory last week for a period of time owing to dull demand for goods just now.

G. W. Gable, of Windsor, recently received some good-sized orders for his product, and it has had a good effect on the townspeople of Windsor generally.

W. A. Lahr, of Red Lion, returned at the end of last week from a business trip to New York, during which time he booked some good-sized orders for goods, and which will keep his factory in running order for some time.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—1,000,000 Florida wrapped long filler Cigars. Offered in reasonable quantities to suit purchasers, and at an exceptionally low price. Address "A," Box 33, care of Tobacco World, Phila. 4-21r

HUSTLER desires position as Officeman or Salesman. Twenty years experience in leaf tobacco. Reference. Address Hustler, Box 34, care of The Tobacco World, Philadelphia. 5 5c

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.
129th TO 130th ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
—ALSO—
IMPORTED
CIGAR BANDS

CHRONICLES OF BEN ALI.

Concluded from p. 9.

John Dubreuil (Khedivial Co.) has added another salesman to his staff, M. Gilchrist, a new beginner in the cigarette line, who has already showed he can make good in any company. Mr. Dubreuil calls his crew the Big Four; they are Messrs. Warsaw, Solaway, Kitsis and Gilchrist. The Khedivial Co. has a good trade here; the new 15¢. Oxford tin package is a winner and is duplicating in great style.

The alterations at Alfowich Bros.' cigar store on Hanover street have been completed and the store is now the finest on that street. The new front shows up the goods in the windows very prominently, and a big increase in business is expected very shortly. The Boston office of The Tobacco World is located at the rear of the store, and members of the cigar trade are invited to call at any time to inspect the same.

The Ware-Kramer Tobacco Co. is distributing a lot of advertising matter featuring their Lynnhaven cigarette. Jobbers report this bbrand as selling well.

The Alumni sliced plug, manufactured by the U. S. Tobacco Co., of Richmond, Va., is duplicating nicely for a new piece of goods. This brand, although not advertised at all, is selling well on its merit. Ben Ali.

CIGAR TRADE IN MILWAUKEE.

Fay Lewis & Bro. Co. Takes the Lederer Stock. Fair Business Reported by the Dealers Generally.

Milwaukee, Wis., May 1.

Last week we reported that no higher bid than the $12,000 offered by Fay Lewis & Bro. Co. had been made for the I. M. Lederer stock, but on Monday Lederer was successful in having the sale postponed until Wednesday, the 28th. Mr. Leopold Powell, of New York, was here and went over the matter with him, but did not seem to think it worth over the amount bid, and on Wednesday the new owners took possession. Ralph Wettstein, formerly inventory clerk, has been made manager. Charles Engel, who has been in the store since Lederer took possession a year or so ago; will leave, probably going to Rockford, where he will join the Fay Lewis forces.

Trade with the local dealers has been reasonably good considering the weather, which has kept the streets pretty well deserted.

Steve Surman & Co. report collections good and business normal. They have a display of La Javelot, of the Waldorf-Astoria make.

The Abraham stores are doing their usual business. To-day Joseph Feiger becomes manager of the five stores. Joe is well liked and understands the business thoroughly.

C. Cass Hendee has had the front of his new stand painted white, to bear out the title of the Marble Cigar Store, which he adopted while in the marble store of the Baltimore lunch room.

F. H. Crombie has settled down to business again after his honeymoon. Business is good with him.

McGuire's report the usual business. Part of their windows are being utilized in displaying Pollock's stogies this week.

John A. Dadd & Son are giving the Little Tom a boost this week with a display in the corner window.

Most of the other dealers report their share of business. The local manufacturers are all working in full force.

Kindling Co. report business good and improving right along.

The H. & E. Kern factory is still running full time on the National Fad, which appears to be making more of a hit than their Dan Patch, which had a big run some time ago.

A. C. Brenckle Co. are busy and report outside trade good.

Among the trade visitors this week was A. Boyd Wilson, representing George S. Nichols with a line of imported goods. The representative of F. Garcia & Bro. also called on the local dealers.

Charles Wabyick, a local jobber with an office in the Casewell Block, has offered a compromise of twenty-five cents on the dollar.

Gov. Johnson has vetoed the so-called anti-tobacco bill, but it is reported that an amended bill will be presented shortly. Kromp.

UNITED CIGAR STORES EXPAND.

New Company with $10,000,000 Capital Incorporated at Albany.

With a capital of $10,000,000, the Corporation of United Cigar Stores was incorporated at Albany recently. Regarding the formation of the new company this statement was given out at the general office of the United Cigar Stores Co., No. 44 West 18th street, New York:

"The determination of this enterprise to practically double the number of retail cigar stores operated by the company throughout the country has made necessary the organization to be known as the Corporation of United Cigar Stores. To accomplish this end largely increased capital will be required, as well as an infusion of new blood in the management of the stores.

"During the last three years of the eight years' existence of the parent company, real estate investments involving many millions of dollars have been made, either in the outright purchase of desirable property or by long-term leases.

"The incorporators in the new company are: George J. Whelan, president of the United Cigar Stores Co.; Elliott Averett, secretary of that company; Louis Biel and Frederick A. Whelan, vice presidents of the company, and A. B. Duke."

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE:
Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St.
Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

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PORTO RICO CROOKS

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Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
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CINCINNATI, OHIO

WEST VIRGINIA STOGIE CO.

New Concern Begins Operations with 22 Employes.

New Martinsville, W. Va., April 30.

The West Virginia Stogie Co., recently organized by local business men of this city, commenced operations in the Wells Building last week, giving employment to twenty-two hands. The factory is destined to become one of the leading industries of the city, and the number of employes will be increased when in full running operation.

Basil T. Hill, an experienced stogie manufacturer, is foreman and manager. Already a sufficient number of orders have been secured to keep the factory running for several weeks, and it is understood that the New Martinsville Grocery Co. will handle a large amount of the product.

The entire building on South Main street has been rented by the company, and all of the floor space will be occupied. The company was organized to supply the trade formerly held by the Kaminis factory, which gave employment to about forty people.

PLANT BEDS EXPOSED.

Continued Night Rider Outrages in Kentucky.

Carlisle, Ky., April 29.

Reports of canvas being stolen from tobacco plant beds and the tender plants being exposed to the elements continue to come from various sections of the white burley district and is causing the growers much annoyance. In some counties of the district the available supply of canvas has been exhausted and the growers in many cases are unable to secure cotton to replace that removed.

In some localities the growers are determined to break up the removal of cotton from the plant beds, and it is reported bloodhounds may be used to trace the offenders.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The weather has been too cold and blustering for the rapid growth of vegetation, especially the tobacco plant, which is as yet keeping very close to the ground. Some growers report their plants well up and growing finely. But those who make such reports have their seed beds well protected either by adjoining buildings or high fences, or by some other protection (not tariff), and such beds will furnish plants for early setting, while those unprotected beds will come straggling along some time the fore part of June, or perhaps later in the month.

A few old boards put up on the north and west sides of the beds will hasten the growth of the plants even though the beds are further protected by good frames covered by glass sash. The wonder to me is that the farmers are so neglectful of their

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
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Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
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Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
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87 Rokin & 100 Nes, opposite Frascati

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STENCIL and STAMP WORKS
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234 Arch St., Philadelphia

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Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
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A specialty of Private Brands for the Wholesale and Jobbing Trades
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Manufacturers of
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HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
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Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
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Maker of
High Grade Cigars Exclusively.

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Manufacturer of
Fine Cigars
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Correspondence invited

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FOR THE
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Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
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Correspondence with the Wholesale and Jobbing Trade Invited

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Leaf Tobacco
WRIGHTSVILLE, PA.

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Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

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Office and Warehouse, 15 East Clark Avenue
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The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
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J. T. Plug
Battle Ax Plug

They Please All Tastes

Always Uniform and Reliable

interests. With artificial protection a little earlier start might be made in transplanting at least a portion of their setting, so partly dividing the hail and frost, provided only a part of their crop can be harvested before the great hail season strikes them. If only a small portion of the crop is housed in safety all is not lost. I hear of two men who have plants so large that a quarter of a dollar will hardly cover them. Such plants will be ready to transplant early in May, and in nine cases out of ten such tobacco will be ready, and it will, as a general thing, be harvested without harm coming to it, and it will be ready to take down and be stripped before some of these later farmers begin their harvest. As our tobacco crop is strictly a money crop they will be ready to meet the trade with bundles of tobacco to be sown, and, as a rule, they will be the first to put the money in their pockets, much to the surprise of the late men. It is one of the strong points in the game to be early to get that money laid away, it is the foundation of next year's experiments. For, say what you may, tobacco growing is an experiment as yet in this country although we began to grow the weed when we were a British colony, away back in 1639, and it does seem as though in that long time some advance over what we see at present should have been sought out, but for the careless and shiftless manner that we Americans have of doing what we call, business, who among us is willing to subscribe even one dollar towards experimental work? Who among us does not turn his nose up when the word "Science" is mentioned. No sir; he sits quietly down and allows the Government to appropriate a limited amount to carry on a scientific experiment and he chats with his friend and casts reflections upon the results attained under trying conditions. Put your hand into your pocket and invest a little to help along the cause that gives you a living; to investigate the crop upon which you must learn to supply ready money. I have seen recently an article that some or the most of those men who introduced artificial heat into their seed-beds are disposed to take out the pipes, as the heat caused the surface of the beds to become dry! What would you have; a heat that would dampen at the same time that it heated the soil? We cannot do it by the usual method, but if one is too lazy to water the bed every day, if necessary, to keep the surface moist, why not put in a valve in every length of pipe and allow a small amount of steam to escape, and produce by condensation, partly or wholly, enough moisture under the cloth or glass, thereby changing the manner of moistening, which will probably suit such shiftless ideas as was expressed in the article. I for one would rejoice in the fact of the water, knowing that every time the bed got dry the plants had been compelled to grow in spite of the cold on the outside. I see by the papers that the last of the 1906 Connecticut tobacco has disappeared from the New York markets, and we wonder what the trade will do now. As is well known, there is nothing to take its place. The 1908 is not yet in condition to take any active part in the manufacture of cigars, as it is too recently from the sweat rooms, and it will not be available for two months or more. The 1907 can in no way be counted on as a successor to the 1906 crop. It is sadly in want of quality. I do not see but the trading must go on in the hand to mouth style for some time yet, although probably considerable of the 1906 can be gleaned from farmers and local packers to carry on the late style of buying for some time, and in all probability some of the first sweating of the 1908 will be forced by every means known to the trade to fill the gap as much as possible. But yet there is the 1906 in Pennsylvania and Wisconsin, and perhaps some other States may be called over and some lots found that will substitute for New England and never be known outside the trade.

Astonishment was made prominent by the fire that burned a set of packing buildings at Lancaster, Pa., where it was revealed that 1200 cases of 1906 tobacco was stored. No one supposed there was so much of that crop stored at any one place in the city.—Amer. Cultivator.

NEW YORK STATE.

South Granby.—Fuller & Palmer delivered their tobacco to Fulton last week. Seed beds are being sown late on account of so much cold and bad weather. Less tobacco will be raised and more corn and peas for the canning factory.—Baldwinsville Gazette.

WISCONSIN.

Edgerton, April 30.—The buying season is now very nearly brought to a close. The quiet absorption going on the past month has reduced the remnants to a very small fraction and only scattering lots remain in growers' hands. Neither do late prices vary from those quoted frequently heretofore. Considerable receiving of the late buying has been going on and when this is finished it looks as if the movement of the 1908 crop would be practically at an end. Culton & Weil have opened two or three warehouses lately for the handling of considerable leaf purchased recently. The local branch of the American Cigar Co. and the Eisenlohr warehouses have closed during the week.

The market for old leaf has developed no new features. Transactions are still confined to small lots to meet the pressing necessities of manufacturers, though Eastern journals report there is a feeling of expectancy of a more liberal movement as the summer advances.

A week of cold rains has delayed the laying of seed beds and all farm work as well, neither are the weather conditions propitious for seed already planted.

Shipments, 491 cases and five carloads of bundles.—Reporter.

Soldiers' Grove.—Almost impassable condition of country roads put a stop to tobacco deliveries, although probably there are few crops in the country remaining unsold and undelivered. At most of the packing points sorting is drawing to a close, and that is practically the case in Viroqua. None of the places have shut down, but work is about done and cleaning up is left only to do. It has been a very busy season.

The Bekkedal tobacco warehouse closed a very successful season's run last week. During the season over 1200 cases have been assorted and packed which with the filler, etc., makes in the neighborhood of 400,000 pounds which has been handled in this warehouse. This has given steady employment to an average of about 45 people for over three months. The warehouse began operations on January 7 and finished April 15.—Scout.

The Mills Cigar Co., to manufacture cigars, has been incorporated at Chicago by Taussig & Co., with a capital of $10,000.

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
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Correspondence with the Jobbing Trade solicited.

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A. B. HESS CIGAR CO.
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Manufacturers of
High Grade Seed and Havana
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Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871
MANUFACTURERS OF
High Grade Cigars.
75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
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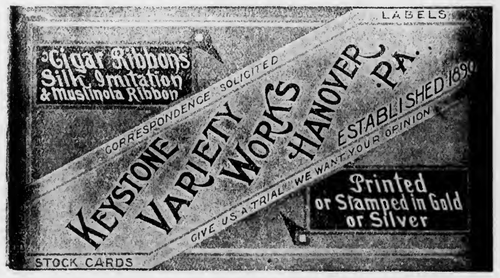
IMPORTED AND DOMESTIC BANDS



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DEALER IN
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Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
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Cigar Boxes and Cases
R. F. D. No. 3
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716–728 N. Christian St. LANCASTER, PA.

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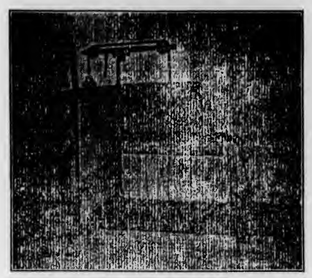
PATENTED MARCH 9, 1897



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FOR LEAF TOBACCO PACKERS

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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
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238 Arch Street, Philadelphia.
TELEPHONE 1561
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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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NEW HOLLAND PA.

For Sale by All Dealers

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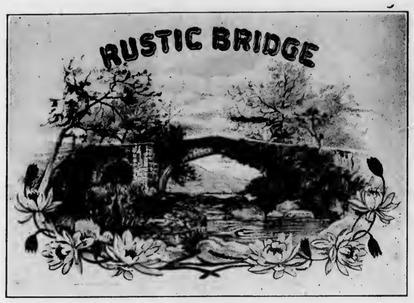

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Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.
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615 Market St., Philada.

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White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

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When a brand stands unbroken from Maine to California for forty years, there must be something in it.

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1110—1116 Sansom St., Philadelphia, Pa.

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THE TOBACCO WORLD

Vol. XXIX., No. 19 PHILADELPHIA, MAY 12, 1909 One Dollar the Year

Eleventh Annual Convention OF The National Cigar Leaf Tobacco Association

Proceedings of the Meeting in Baltimore——President Cullman's Address
Reports of Committees——Discussions of the Day

An Elaborate Banquet on Tuesday Evening Crowns the Work

Hotel Belvidere,
Baltimore, Md., May 10.

The morning of Monday, May 10, was ushered in at Baltimore with a crisp atmosphere, somewhat to the surprise of those delegates who had arrived Sunday night, at the close of a day that was ideal and the morning sky was found clouded. Those delegates who had not arrived on Sunday were on hand in good time on Monday morning, and at 10.20 the assemblage met in the Eleventh Annual Convention of the National Cigar Leaf Tobacco Association were called to order by President James F. Cullman, Jr.

A. W. Gieske, president of the Baltimore Leaf Tobacco Board of Trade, in a few well-chosen words welcomed the delegates to the monumental city and extended to them the hospitality of the city. His remarks were greeted with a hearty applause.

The report of the Credential Committee was called for and responded to by A. W. Gieske, chairman, and the report was read to the meeting by Secretary Fox.

The reading of the President's Annual Report was next in order, and was read alternately by President Cullman and Secretary Fox. The report, which will be found elsewhere, was received with hearty applause.

After the Finance Committee had reported on the Treasurer's Report, the report was presented by Treasurer Felix Eckerson, and showed the financial standing of the association as follows:

Balance on hand, May, 1908	$2027.44
Receipts during year	2217.04
Total recipts	$4244.48
Expenditures	2085.41
Balance on hand	$2169.04

John R. Young, on behalf of the Board of Directors, reported that during the year only one meeting had been held, at which time the principal business was in reference to the proposed tariff revision, and that certain recommendations had been made by resolutions to the effect that the matter should be looked after by the Legislative Committee in conjunction with the president of the association. The report was accepted.

Chairman Bijur, of the Legislative Committee, announced that there was no report by that committee beyond what had been presented in the president's annual message.

Joseph F. Cullman, Jr., New York, Re-elected President.

At this juncture Mr. Young asked for the floor, and it precipitated some little discussion as to that privilege, but Mr. Young won his point. He wanted to know what had been done by the Legislative Committee and why no specific report was made by that committee. He could not ascertain, and the members of the association did not know. He referred to the fact that at the meeting of the Board of Directors certain instructions had been given the Legislative Committee, particularly regarding the resolution then adopted, which was to the effect that the Legislative Committee, in conjunction with the president, should use all honorable methods of bringing about a modification of the tariff.

Mr. Bijur replied that there had really no specific instructions come to him as chairman of the Legislative Committee, and that furthermore there had been no real action taken at the last meeting of the association with reference to the tariff revision, such as was intimated in the resolution of the Board of Directors referred to, and therefore the Legislative Committee had not failed to take cognizance of any instructions. Had he received any instructions he would certainly have followed out the wishes of the association.

This about settled the discussion, and the meeting proceeded to consider further reports of committees.

Joseph F. Cullman, Sr., reported for the Arbitration Committee that the committe had not been called upon to adjust any disputes.

For the Insurance Committee, F. M. Dolbert read a report, and it was deferred for a consideration until a later session.

The regular rules were suspended, and the election of officers was also deferred until the conclusion of any new business.

It was agreed that a Resolution Committee, consisting of five, be appointed.

The meeting then adjourned until 10 o'clock Tuesday.

After returning from a trip to Annapolis, the State capital, the delegates assembled in a late session at 10 o'clock P. M. at the Hotel Belvedere.

President Cullman had in the meantime appointed the Committee on Resolutions, which consisted of the following gentlemen:

John R. Young, Philadelphia.
W. J. Lucaswitz, Dayton, O.
I. Bijur, New York.
Benj. L. Haas, Hartford, Conn.
A. B. Hess, Lancaster, Pa.

Reports were called for from the committee, but none were yet in hand to present, except such as the committee reported on in behalf of the meeting.

A resolution of regret for the illness of Internal Revenue Commissioner John C. Capers was presented and adopted. A resolution of thanks to the President and officers for their energetic work during the past year was presented and passed by a unanimous vote.

A resolution urging a provision in the pending tariff revision Act to provide for the disposal of seized goods, to the effect that such goods be not sold for less than the amount of duty thereon, or that the goods shall be destroyed under Government supervision, or sold for export subject to bond for the faithful performance of the exporting to be given by the purchaser.

The measure was adopted.

W. L. Crounce, the Washington representative of the Association, was tendered a vote of thanks and was retained for the ensuing year.

Continued on p. 11b.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

D&T

Established 1825

LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

H. Golinsky & Son

Importers & Packers of

HAVANA AND SUMATRA SEED LEAF TOBACCO

147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

K. STRAUS & CO.

IMPORTERS OF

Havana

AND

Sumatra

AND PACKERS OF

Leaf Tobacco

301, 303, 305 & 307 North Third St.

PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of **Sumatra and Havana**

and

Packers of **Leaf Tobacco**

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

IMPORTANT ST. LOUIS LEASE.

United Gets Desirable Corner. Said to be Seeking Others.

St. Louis, May 7.

The Weisels-Gerhart Real Estate Company closed another important lease in the downtown district, leasing to the United Cigar Stores Company for a long term of years the storeroom at the southwest corner of Eighth and Pine streets. The room has a frontage of 16 feet on Pine street and 22 feet on Eighth street, and the annual rental is $3600 a year, which is considered a record price in that vicinity. The deal was made for Max Jacobson, who has been conducting a cigar store there for the past two years. He is retiring from the retail business to enter the manufacturing field. The United Cigar Stores Company also purchased from Mr. Jacobson the good-will of the business and the fine fixtures in the store. The new lessee will assume possession on May 15th. Extensive improvements are to be made, and the rear storeroom, known as 128 North Eighth street, will be subleased.

The Cigar Stores Company is figuring on other downtown corners. There was a rumor abroad yesterday that the company had closed a lease on the northwest corner of Seventh and Olive streets, in the Missouri Trust Building, and was to pay $18,000 a year for a space 18 by 30 feet. The property is owned by the Southern Real Estate and Financial Company, Louis A. Cella, president. The report could not be confirmed. It is known, however, that a Broadway firm is figuring on taking the corner of the building, while several deals for the small stores to be located on the Seventh street side of the building, through subdividing the old quarters of the Missouri-Lincoln Trust Company, are under way.

BOUGHT CIGAR STORES.

Now Sues for $30,000 Damages, Alleging Conspiracy.

Des Moines, Ia., May 3.

D. C. Glasser, the millionaire owner of the Glasser Tobacco Company, of Dubuque, and Chester V. Gibson, of Des Moines, were this afternoon made defendants in a sensational suit for $30,000 damages filed against them in district court by Ira D. Soper.

Soper alleges that Glasser and Gibson, taking advantage of his youth and inexperience in business, conspired to cheat him in the sale of the cigar stores at 211 Fifth street and 418 Walnut street, and that Glasser wrung a $20,000 farm in Carroll county from him by threatening to prosecute him for embezzlement.

Soper sets up that Gibson, in compliance with an agreement with Glasser, formed a partnership with him, Soper, and purchased the two cigar stores from Glasser. Glasser and Gibson made a false inventory of the two smoke shops, Soper says, and placed their value at $14,000, when in reality they were worth but $1500. After the purchase Gibson stayed in the firm but five months, Soper says, and then, in compliance with the agreement with Glasser, dropped out and left the burden upon him.

Then Glasser stepped in, Soper says, and by threatening to have him arrested for embezzlement, made him deed over the $10,000 farm and sign an additional note for $3000.

The whole deal was a conspiracy to defraud and cheat him, he says, and has caused him damage, both actual and exemplary, in the sum of $30,000.

The petition of Soper was filed this afternoon in district court by McLaughlin & Shankland, attorneys.

D. C. Glasser, of Dubuque, co-defendant with C. V. Gibson in a suit for $35,000 damages, charging fraud and conspiracy in the sale of two cigar stores, instituted by Ira D. Soper, in district court, filed a motion asking that the case be transferred from this district to Dubuque. He asserts that Gibson, who resides in Des Moines, is not a proper party to the action, but that he was made co-defendant for the sole purpose of bringing the case in the local district court. He also asks that he be awarded $75, which he has been forced to pay out in attorney fees because of the wrongful bringing of the action here.

STRIKE AT P. & W. FACTORY.

La Crosse, Wis., May 6.

Because they were dissatisfied with the scale of wages offered them for making three certain kinds of cigars, fourteen cigarmakers, employed by the Pamperin & Wiggenhorn Cigar Company, walked out last week, taking their tools with them. The men claim they were offered a reduction in wages for making these cigars, which go to make up a special order of 100,000 from an Eastern jobbing house. The men demanded one dollar more than the price offered by the company, and upon being refused they walked out.

W. A. Wiggenhorn says the scale offered the men is on the same terms as that paid on other goods heretofore and he says the demands of the men are unreasonable. He further said that applicants are already asking for work, and the places of the strikers will be taken by other cigarmakers.

The Ideal Cigar Made in an Ideal Way

Stephen Day

5c. Brand

Is Strictly Union Made

Ideal Cigar Co.

CENTENNIAL, PA.

KNICKERBOCKER LEATHER & NOVELTY CO.

MANUFACTURERS OF

ADVERTISING NOVELTIES

312-314-316 BROADWAY, NEW YORK

Trays, Match Safes, Cigar Cases, etc.

A Complete Line of

Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Lynnhaven

TURKISH

Cigarettes

Have met with universal success.
No stock is complete without them.

MANUFACTURED BY

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

Florida Tobacco Company

Growers and Packers of

FLORIDA SUMATRAS

OF FINEST QUALITY

Good Burn Positively Guaranteed

Largest Exclusive Handlers of

FLORIDA SHADE-GROWN LEAF

131 Maiden Lane, New York

Plantations: QUINCY, FLA.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Summer Time in the Havana Tobacco Market.

Arrival of a Few More Buyers Enlivened Business. Holders are Willing and Visitors Can be Sure of Favorable Terms. Nothing Positively Known About the New Leaf, as Packers and Dealers are Cautious. Cigar Men Fear an Increase in the British Tariff on Their Product. Death of Jose Gonzalez.

Special Correspondence of The Tobacco World.

Havana, May 3, 1909.

Owing to the arrival of several leaf buyers the past week our market has shown more life than during the last two weeks. Prices, of course, were low, as the sellers, in order to close out their holdings, were willing enough to meet buyers. Visitors to Havana at this time could be reasonably sure of making favorable purchases of certain kinds of tobacco, as, of course, the fine factory vegas of Vuelta Abajo and Partido are gone, as also are prime Remedios, first capaduras, at the former market price. There is still one fancy Santa Clara escojida to be had, but as the owner is at least $10 per quintal above the highest prices which were paid here, it is not likely that anybody will care to purchase it, at least not as long as good tobacco can be bought cheaper in New York.

Regarding the new Vuelta Abajo and Partido crop nothing has transpired. Our dealers and packers this year are proceeding slowly and prefer to wait, in order to see how the leaf will look after it has passed the sweat in the piles. As everybody is expecting to see lower figures (of course, excepting the farmers), no one seems anxious to be the first to pay the prices which the vegueros are asking now, lest his neighbor may purchase upon more favorable terms later on. This refers, however, principally to Vuelta Abajo, as a few large packers in the Partido section have already made some purchases for their escojidas.

In the Santa Clara province the season is still more backward, as the farmers prefer not to make their piles until the rains have started in for good. The reason for this is that, as all tobacco is sold per quintal, it will absorb the moisture more with continuous rains, and therefore weigh heavier than if piled with only a moderate degree of humidity. There is, however, one disadvantage for the farmers, that if the green tobacco contains an excessive amount of moisture it may spoil in the piles and the buyer will reject this class of tobacco at the time of carting it away.

SALES

last week ran up to 3732 bales, distributed as follows: Vuelta Abajo, 1750; Partido, 82, and Remedios, 1900 bales. American buyers have taken 1632, European exporters 1800, and local manufacturers 300 bales.

EXPORTS OF LEAF TOBACCO.

To the United States	5051 bales
To Europe	1807 bales
To South America	404 bales
Total	7262 bales

BUYERS COME AND GO.

Arrivals—F. Fleitas, of F. & S. Fleitas, Key West; Isaac Taussig and Frank C. Taussig, of Taussig & Co., Chicago and New York; Charles Vogt, of Carl Vogt's Sons; Morris Rosenberg, of American-West Indies Trading Co., and Maurice Winter, of M. Perez Co., New York; Harry Ehrlich, of Ehrlich Mfg. Co., New York and Tampa; Felipe Rodriguez, of P. Rodriguez & Co., New York and Havana; Laureano Torres, of E. Regensberg & Co., Tampa; B. Perkins, of C. B. Perkins & Co., Boston.

Departures—D. Frankel, for San Francisco, Cal.; Charles Vogt, Isaac Taussig, Frank C. Taussig and Adolph Hahn, for New York.

HAVANA CIGAR MANUFACTURERS have another danger threatening them

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO	at PUERTA de GOLPE
" PARTIDOS	" SANTIAGO de las VEGAS
" REMEDIOS	" SANTA CLARA
" "	" QUINTA CAMAJUANI
" "	" SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

industry, as now Great Britain has also commenced to talk about an increase in the duties upon cigars, in order to meet the deficit in the treasury and to provide extra revenue for its increased naval construction. While the projected increase is only $3 per thousand, and could easily be borne by the higher priced cigars, it may however curtail the consumption of the lower priced grades, of which England has been quite a consumer. Should the increase become a law the new duty would be equal to $2.75 per lb., while the United States, even with the 20 per cent. rebate allowed to Cuba, still charges $3.60 per lb. and 20 per cent. ad valorem. The large independent factories seem to be still well supplied with orders, but the smaller ones are only working moderately.

H. Upmann & Co. shipped 450,000 cigars during the past week, and the factory is working as steadily as heretofore.

Behrens & Co., of Sol and Luis Marx fame, have received some very good orders from their sole representative for the United States, Max Schatz, chiefly fine sizes.

The Henry Clay and Bock & Co., Ltd., is working well. The La Corona factory is now established again at its old headquarters, 1 Reina street, the famous former Aldama palace.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Jose Menendez had a very good week, as he sold 110 bales of leaf to several customers during the past eight days.

D. Frankel was a buyer of 600 bales of tobacco for his San Francisco factory, which has risen, Phoenix-like, from the ashes of the earthquake and fire. Both partners are hustlers and understand their business.

Sobrinos de A. Gonzalez were sellers of 250 bales of Vuelta Abajo.

Charles Vogt purchased his 500 bales of leaf tobacco for his customers, the right goods and at the right prices, within four days of his arrival, and left yesterday for his home by the steamship Havana, well pleased with his flying trip.

Manuel Menendez Parra closed out 150 bales of Remedios and Partidos last week. The many friends of Don Manuel in the United States will be sorry to learn that he has been sick for the last two weeks, but it is to be hoped that his good constitution will pull him through before long and that he will regain his former health.

Harry Ehrlich made some good purchases of leaf.

Muniz Hnos & Co. disposed of 100 bales of Vuelta Abajo.

Jose Gonzalez, who held the power of attorney for Gustavo Salomon & Bro., for a number of years, and lately was established at 114 Monte street on his own account, went to his rest, in his 70th year of age, on Monday last, the 26th of April. He was buried the next day, and the tobacco trade was well represented at his funeral.

Don Antonio Calzada has gone to Santa Clara province to look over the fields and prepare for his coming escojidas in Remedios this year.

If there should be any demand for Vuelta Abajo seed in the United States, Charles Blasco is in a position to furnish the same of the best and legitimate quality, through his many connections in this part of the island.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

week ending May 1, since January 1, 1909:

528 bales, Vuelta Abajo	9622 bales
73 bales, Semi-Vuelta	2596 bales
00 bales, Partido	1905 bales
3 bales, Matanzas	264 bales
100 bales, Remedios	10,955 bales
00 bales, Santiago de Cuba	4704 bales
704 bales.	30,026 bales

WITH LANCASTER TOBACCO MEN.

No Change for the Better Yet in Sight. Decreased Cigar Output in April.

Lancaster, Pa., May 10.

A truly lethargic condition is still prevalent in the leaf tobacco trade of this city. During the past week there was practically nothing doing. That is, not among the packers. The only houses doing any business at all, it seems, are the jobbers, who have been selling some few goods, but in small lots only, to local cigar manufacturers.

No immediate improvement is looked for in the leaf trade, because the conditions in the cigar trade are now also such that it is not expected that the manufacturers will buy stock of any consequence until there comes a change that is favorable to them.

The official revenue returns for the month of April are anything but favorable. The figures show a decided falling off in the output of cigars as compared with the previous month, and what is more, it was less than the output of the month of April, 1908.

Following are the figures in numbers of cigars for which stamps were sold during the respective months:

April, 1909	53,746,890
March, 1909	58,196,200
April, 1908	55,738,960

This shows a decrease during the month of April, 1909, as compared with the previous month, of 4,449,310. In comparison with the month of April, 1908, the decrease was 1,992,070.

The representatives of the trade here who last week visited Washington and attended a hearing before the Senate Finance Committee on the tariff bill, feel that they made a favorable impression upon that body, and believe that it will in all probability prove of some avail.

The delegates who were elected to attend the convention of the National Cigar Leaf Tobacco Association left for Baltimore this morning. It is quite likely that we shall hear a good account of them and the active interest which these delegates are likely to take in the proceedings. There was a goodly number of visitors accompanying the regular delegates on their trip.

During the past week very good progress was made by the young tobacco plants, and with continued favorable weather they are likely to be ready for transplanting in good time. Farmers are very anxious to get the planting done early this year, and are hopeful that the weather conditions will favor them.

The United Cigar Company, which operates the cigar factory in the large Kimports Building at Ephrata, and had been working full handed in this place, though they had shut down elsewhere, is now working four days a week, the new schedule having gone into effect last week. A number of large orders have been received since, and it is believed that the short time schedule will be only temporary. Other cigar factories in that town have been working on short time for several months.

CABLE ADDRESS "CALDA" TELEPHONE 6871

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 196

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 1ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 — OFFICE: 183 Water St.
Amsterdam, Holland. — NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, May 11.

NEW YORK LEAF MARKET.

The leaf tobacco market has been without much interest during the past week. Trading continues in a hand-to-mouth sort of a way and the volume of business is far from what might be desired, although, of course, there is constantly some business being done. May is not starting out very promising, but that may all have changed before the month comes to a close. The indications at present, it must be admitted, are not very favorable to such an end, and before there can be expected to be a noticeable change for the better the cigar manufacturers will have to be receiving more business, otherwise it is very unlikely that they will go into any extensive purchases of additional stocks. As it is, they seem to be turning such products as are required by present demands out of whatever stock they still have on hand.

* * *

THE CIGAR INDUSTRY.

The output of cigars during the month of April, as shown by the sale of internal revenue stamps, shows a decided falling off in both of the principal metropolitan districts. This fully verified the statements made by the manufacturers during the month that the demand for goods was not lively enough to warrant them in making any extensive purchases of raw material, but which by some had been doubted. It is even a question whether the manufacturers themselves had really expected as much of a falling off to be shown as the figures actually reveal.

In the Second District the sale of cigar stamps shows a falling off in the output of full fledged cigars over 1,000,000 as compared with the month of March, and in comparison with the month of April, 1908, the reduction is even greater—about 50 per cent.

In the Third District the stamp sales show a reduction in the output of cigars of 1,500,000, as compared with the month of March, and 1,750,000 as compared with the corresponding month of 1908.

In cigarettes there are some interesting figures, showing that in the Second District in particular this is true Of the class of cigarettes bearing a $1.08 stamp there was a reduction in the revenue of over $18,000, as compared with the month of March, but in comparison with April, 1908, there would be shown an increase of over $10,000.

In the production of tobacco and snuff there was no material change.

* * *

Leaf Men's Convention.

The delegates of the New York Leaf Tobacco Board of Trade left here on Sunday afternoon for Baltimore, where they will meet in convention on Monday morning. It was a jolly crowd who believe in doing all the business possible, but not without a little recreation along with it. That the spirit of good fellowship will be fully maintained throughout the deliberations is plainly apparent. There are innumerable matters to come up before the convention, and the New York delegation left here well prepared for active participation in all matters affecting the welfare of the trade.

* * *

Newark Dealer Bankrupt.

A petition in bankruptcy has been filed against Henry A. Rosner, a well-known retail cigar dealer, of Newark, N. J., and A. P. Freeth was appointed receiver. The action came as a result of the foreclosure of a chattel mortgage held by the H. A. Rosner Cigar Co.

* * *

Good Sumatra Sale Made.

The Sumatra importing firm of H. Duys & Co. recently consummated an important sale of the new Sumatra tobacco. The negotiations were concluded by J. H. Duys, of that firm, with a Detroit manufacturing firm, during a recent visit of Mr. Duys to Detroit.

* * *

Commemorated Anniversary by Incorporating.

The well-known Brooklyn manufacturing and distributing house of S. Monday & Sons recently celebrated its fiftieth business anniversary by incorporating the business which was established a half century ago by S. Monday.

The officers of the new corporation are: S. Monday, president; M. Monday, vice president; J. Monday, secretary and treasurer.

* * *

Extra A. T. Dividend

The regular quarterly dividend of 2½ per cent. on the common stock and an extra dividend of 5 per cent. was last week declared by the directors of the American Tobacco Co., and these dividends are payable June 3 to stockholders of record on May 15, at which time the stock books will be closed.

* * *

New Leaf Firm Organized.

A new leaf firm has been organized under the name of H. Bacharach & Co., of which the principal is Henry Bacharach, who has been the manager of the New York office of Taussig & Co., of Chicago. H. Bacharach & Co. have taken over the distributing agency of the Florida and Texas tobaccos of Taussig & Co., which latter firm will discontinue direct operations here.

Headquarters have been secured at 101 Water street, and although the firm only began business on May 3 good progress has already been made.

* * *

Trade Notes.

M. F. Schneider, importer of Sumatra tobacco and for some years past located at No. 2 Burling slip, has secured new headquarters at No. 4 Burling slip, where new and commodious offices have been installed.

Henry Traiser, a prominent Boston cigar manufacturer, sailed for Europe on the S. S. Mauretania.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
New York

E. A. CÁLVES & CO. ....IMPORTERS of <C> **HAVANA, 123 North Third Street** PHILADELPHIA

THE TOBACCO WORLD

THE TOBACCO WORLD
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PHILADELPHIA, MAY 12, 1909

THE LOCAL TOBACCO NEWS

Business has been especially quiet during the last week in the leaf districts. The needs of manufacturers seem to be nil at present, yet there has been some inquiry for goods, which have thus far not resulted in sales.

The cigar output for the month of April proved an agreeable surprise to all. It was rather expected that a decrease was certain to be the result of the April business, while the sales of stamps show an output of 52,517,800, which is a gain of more than 2,500,000 over the month of April, 1908, although a decrease of 3,700,000 as compared with the month of March, 1909.

At noon on Saturday last six hundred employes of the Theobald & Oppenheimer Cigar Company, Fourth street, below Girard avenue, were scheduled to protest against the Philadelphia Rapid Transit fare increase by parading, each bearing cards saying "I walk." When the time came, however, only about one hundred participated in the march, and among these were ten women.

These walked out Girard avenue to Broad street and thence to the City Hall. By the time the procession had reached Broad and Buttonwood streets all except four of the women had dropped out, and the ranks of the men were getting thinner.

Miss Elizabeth Ipenger, of No. 1241 Orianna street, was one of the members in the women's ranks. The turnout was under the leadership of Isadore S. Levy, the organizer; M. Kramer, of Seventh and Ritner streets; Harry Parker, of No. 715 Tree street, and Israel Lipski.

Joseph A. Bremer, a retired tobacco man, died early last week at the home of his son, Lewis Bremer, 1925 N. Broad street, in the seventy-ninth year of his age.

Mr. Bremer was for many years a prominent figure in the leaf trade and in financial institutions of this city until his retirement from active business about fifteen years ago, at which time he was the head of the firm of Lewis Bremer's Sons, 322 North Third street, which was founded by his father, Lewis Bremer.

Mr. Bremer is survived by two sons, Lewis Bremer, now head of the cigar manufacturing firm of H. C. Nolan & Co., Lansdale, Pa., and Henry F. Bremer, a lawyer in Baltimore, two brothers, Geo. W. Bremer, father of Geo. W. Bremer, Jr., and Walter Bremer, composing the leaf firm of Bremer Bros.; Theodore Bremer, father of Harry W. Bremer, present head of the old leaf house of Lewis Bremer's Sons, and two sisters, Mrs. Mary A. Miller and Mrs. Jacob Rommel.

A special meeting of the Philadelphia Leaf Tobacco Board of Trade has been called for Thursday next at the brokerage office of J. S. Batroft, when action will be taken on the death of the former member of the trade.

B. Labe & Sons last week received advices from Jacob Labe that he had purchased at the Sumatra inscription held at Rotterdam on Friday last 100 bales Sumatra tobacco, which will be dispatched at once.

Irwin Loeb, youngest of three sons of Leopold Loeb, head of the enterprising leaf firm of Leopold Loeb & Co., leaves this week for Amsterdam, to attend the several remaining Sumatra inscriptions. Young Loeb is an acknowledged judge of good tobacco, and will doubtless render a good account of himself in the selections he makes.

The Juan F. Portuondo Cigar Mfg. Co. is placing on the market a new brand of nickel cigars under the title of "All Alike," which is a Havana-filled cigar, and it is expected that it will become a strong leader.

A large number of orders have been reaching the house lately, and additional cigarmakers are being advertised for.

Bayuk Bros. have taken possession of their new factory building at Third and Spruce streets, where they have erected a modern five-story structure especially adapted to their requirements.

W. M. Mooney, an old-time cigar man, formerly connected with Frank Teller & Co., Aslam-Rose Co. and others, has just returned from the U. S. Sanitarium at Erie, Pa., where he had been under treatment for some time.

Miss R. Seemon, a daughter of J. Seemon, who for many years kept a tobacco shop on Ninth street opposite the Post Office, will continue the manufacture of the Post Office Mixture, at 131 South Tenth street. This brand was first placed on the market by Mr. Seemon many years ago.

Chris. Wogen has been placed in charge of the Thirteenth street store of the Broomal-Lafayette Cigar Co., and many of his old friends in the trade are calling in to see him.

H. B. McBurney, representing Garcia, Pando & Co., New York and Tampa, has been visiting his friends here recently.

B. Wasserman, a well-known New York importer of cigars, has been a visitor in this city lately.

Harry Victor, wholesale and retail tobacconist on South Second street, was found shot to death early on Saturday morning, at his home, 804 South Second street, while his wife and three children lay asleep upstairs.

Police investigations showed to the satisfaction of the officers that Victor was not a suicide, and later they arrested on suspicion of the murder Harry Rosensweig, who had been in Mr. Victor's employ.

Victor was in the best of health, his business was in fine shape and he had no domestic troubles. So far as the police could determine there was nothing in the world which might be assigned as the reason for a suicide.

Rosensweig told a straight story of the affair. He had come in a bit early, he said, through the veriest chance, and had found his employer seated at a desk, completely absorbed in his thoughts. He had shaken him by the shoulder and had roused him after some difficulty.

Later he had left the room for a moment. Scarcely was he outside the door, he said, than he heard the shot. Rushing back inside he had found Victor with blood streaming from a wound in the right side of his neck at the base of the brain. The wound was so severe that a pool of blood had already been formed and a note which Victor held in his hand had been smeared. Rosensweig says he picked up the note and dashed out into the hall and met Mrs. Victor.

Victor, when his wife arrived, was placed in a patrol wagon of the Second and Christian streets station, and rushed to the Pennsylvania Hospital. He died on the way to the institution, but an examination was made and it was found that the bullet had pierced his jugular vein. Later the body was taken back to his home.

At this time the supposition was that the shooting had been a suicide. The police were prepared to report that Victor had taken his own life, although they could find no reason, when Epstein came forward with the information that the dead man was unable to write.

After investigation disclosing further ground for suspicion, the police arrested Rosensweig.

He came along without any resistance and was taken before the Coroner at once. Here a preliminary statement was taken from him. He denies the crime and sticks to the suicide story.

An examination of Victor's books and papers revealed, according to Coroner Ford, that Rosensweig was short in his accounts. The shortage is said to be large, but the exact amount has not been ascertained.

Relatives of Rosensweig declare that Victor committed suicide. The finding of a package of Paris green near a bottle of milk in the Victor home by Policeman Kling strengthens the belief of the Rosensweigs in this direction.

The detectives attach little importance to the discovery of the poison, and believe that Rosensweig placed it there to strengthen the suicide theory. If the prisoner took money from his employer, however, there is no evidence as to what he did with it. His home is extremely plain, and he was a man of simple habits.

Rosensweig was held without bail day by Magistrate Scott for a further hearing on Wednesday. Detective Timlin, who arrested him, testified that Victor's bankbook showed a balance of $6000, and that his business generally was in a prosperous condition.

In addition to the alleged shortage in Rosensweig's accounts, the police regard the note written in Yiddish, which was found on Victor's desk, as strong evidence against the prisoner. This illegal will, which lay a few inches from Victor's head, was as follows:

"Dear Rosensweig: I leave everything to you, but take care of my family. I cannot live longer."

According to statements of the dead man's relatives, Victor has not written anything in the Yiddish language for ten or twelve years. The police believe that Rosensweig wrote the note for the purpose of substantiating the suicide theory and possibly gaining some of the estate.

The prisoner was requested to write a statement of the case in Yiddish. His writing was compared with that of the note found on Victor's desk, and the police say that it was very similar.

Michael Shapiro, a brother-in-law of the suspected man, said on Sunday:

"This charge against Rosensweig is all wrong. We hope to find a man tomorrow who saw Victor shoot himself at his desk. As far as I can learn this witness is highly nervous, and is afraid of being drawn into the case. But we will get him regardless of his feelings in the matter, because my brother-in-law's life may be saved by his testimony. We will be able to prove by persons in the neighborhood that Victor was in depressed spirits for several days prior to his death. We know one man in particular to whom Victor complained of his business affairs. He told this man that he needed $10,000, and was at a loss as to how to get it. In regard to the note found on Victor's desk, we will prove that he frequently wrote in the Yiddish language."

Special Notice.

(12½ cents per line, 8-point measure)

WANTED.—Salesmen for Pennsylvania, by firm manufacturing High Grade Seed and Havana and Five Cent Cigars. State reference and experience. Address Box 35, care of The Tobacco World, Philadelphia. 5-12c

CONVENTION in BALTIMORE

Concluded from p. 3.

Mr. Young, chairman of the Resolution Committee, invited resolutions fromindividuals or delegates.

Mr. Mack, of Chicago, submitted a complaint of an article which had appeared in a trade paper and which conveyed a wrong impression regarding the attitude of the Chicago trade with reference to the tariff measure and the Philippine clause. He was, however, referred to the Journalistic Committee. This, so far as could be ascertained, was the only complaint of any kind that the Journalistic Committee was or will be called upon to investigate and report upon for the past year.

Mr. Taussig arose and said: "I wouldn't say nothing. I want to suggest that we should report insurance paid and loss sustained during the past five years, so as to provide the Insurance Committee with certain data, and that it be reported by the various local secretaries to the chairman of the Insurance Committee." The action was adopted.

At the suggestion of I. L. Kemper, a cablegram was directed to be sent to Ferd Cranz expressing the regret of the Association at his absence.

The meeting was then adjourned until 10 o'clock Tuesday morning.

TUESDAY MORNING SESSION

The morning session of the convention was called at 10 o'clock, when the meeting promptly resumed business.

INSURANCE COMMITTEE REPORT.

Further consideration of the report of the Insurance Committee was taken up, and some discussion ensued, with the result that a special committee of three was appointed who are to confer with local boards with a view to having inspected such premises as members may desire.

RESOLUTIONS.

The Resolution Committee then reported the following resolutions:

Federal Bankruptcy Law.

Resolved, That we reiterate our opposition to all measures in Congress contemplating the repeal or emasculation of the Federal Bankruptcy Law, which, while by no means perfect, is far superior to the patch-work legislation of the several States formerly in force; and the Secretary is instructed to forward a copy of this Resolution to the chairman of the House Committee on the Judiciary when appointed.

The Tawney Anti-Coupon Bill.

Resolved, That this Association views with satisfaction the movement in Congress to secure legislation to put an end to the demoralizing practice of certain manufacturers who have sought to stimulate the sale of their goods by offering cheap premiums, and we pledge our co-operation to the Independent Tobacco Manufacturers' Association in the effort to obtain the passage of the so-called Tawney Anti-Coupon Bill.

Free Leaf Bill.

Whereas, the Ways and Means Committee has adopted as an amendment to the Payne Tariff Bill the measure known as the Gaines Free Leaf Bill, which if enacted would work serious injury to all branches of the tobacco trade, reduce the internal revenue to a disastrous extent, open the doors to frauds by unscrupulous manufacturers and prove of no real benefit even to the small class of farmers in whose alleged interest it has been drafted, therefore, be it—

Resolved, That we heartily approve the action of the Senate Finance Committee in striking this amendment from the Tariff Bill, and we earnestly urge the Ways and Means Committee to yield the amendment in conference; and be it further—

Resolved, That the officers of this Association be instructed to communicate this resolution at once to the Ways and Means and Finance Committees.

Havana Freight Rates.

Resolved, That a committee of three be selected from Havana importers and appointed by the President to consider the question of freights to and from Cuba, and that said committee be given power to act on behalf of this Association.

The resolution was adopted.

Porto Rico Revenue District.

Resolved, That it is the sense of this Association that a United States Internal Revenue District should be created to embrace the Island of Porto Rico, in order that all products subject to internal reveme tax in the United States shall be properly stamped before removal from the Porto Rican factory.

This resolution was adopted.

Five and Ten Cigar Packages.

Resolved, That the Ways and Means and Finance Committees of Congress be requested, in connection with the pending revision of the revenue laws, to authorize statutory packages containing five and ten cigars, each package to bear the appropriate internal revenue stamps.

This was also adopted.

Relating to Tariff Revision.

Whereas, The readjustment of the tariff schedule is and has always been a serious disturbance to the business interests of the country; and—

Whereas, The tariff issue is no longer a radical partisan issue as it has been in the past; therefore be it—

Resolved by this Association in convention assembled, That this organization recommend to the President and Congress of the United States the establishment of a permanent, non-partisan Tariff Bureau, whose duty it shall be to study carefully and investigate thoroughly the interests of the varied industries of the country as related to the matter of tariffs, and to recommend to the President and Congress of the United States from time to time such changes as to them shall seem pertinent and advantageous; and be it further—

Resolved, That in the future it is to be the sense of this Association that the executive officers of the National Cigar Leaf Association shall take no action toward tariff revision of any kind until such action be directed by a three-fourths vote in convention assembled.

The Dock Weight Law.

The withdrawal measure was again endorsed by the adoption of the following resolution:

Resolved, That the Association reaffirm the position already taken in opposition to the present dockweight law, and instruct the Legislative Committee to endeavor to have incorporated in the new tariff law an administration provision authorizing the assessment of duty on the withdrawal weight of imported merchandise.

Concentrative Tobacco Rate.

The Transportation Committee was instructed to endeavor to effect a concentrative rate from the railroads of tobacco-growing States similar to those now existing in Wisconsin.

Cuban Reciprocity.

The matter of handling the possibility of a further Cuban Reciprocity Treaty was effectually done by adopting the following:

Resolved, That we recommend that Cuban tobacco imported into the United States be appraised and classified at the original point of shipment, and duties be levied on that appraisal and classification.

It was decided that the Insurance Committee prepare and have printed a full report of their views and recommendations, and circulate the same among the members of the Association.

Chairman Dolbeer, of the Insurance Committee, stated that information secured revealed the fact that the losses on tobacco risks in twenty years had amounted to only 1 per cent. of the amount of premiums paid.

The meeting adjourned at 12.15 o'clock, to reconvene at 2.30.

THE AFTERNOON SESSION

The Philippine Measure.

When the afternoon session convened the consideration of a resolution bearing on the Philippine question was taken up. This brought out the fact that there was not a unanimous opinion, and that some dissensions were imminent, but a full discussion only followed when a resolution was formally presented. Remarks were made on the resolution offered by Messrs. Lucaswitz, Reeder, Taussig, Mitchelson, Hess and Bijur, and it was finally adopted by a vote of 26 ayes against 19 nays.

The resolution is as follows:

Whereas, It is our firm conviction that the proposed free entry of certain quantities of Philippine cigars and tobacco as provided in the pending tariff bill would be of no permanent practical advantage to the Filipino manufacturers or growers because of the proposed ultimate independence of the islands, but would work serious injury to the industry in the United States; and—

Whereas, The President of the United States stands committed to the proposition that the tariff concession referred to shall be granted; and—

Whereas, It is of the highest importance that the pending tariff bill should be disposed of at the earliest practicable date, to the end that the business of the country may be speedily relieved of the harmful agitation from which it has suffered for many months; therefore, be it—

Resolved, That we reiterate our opposition to any concession on Philippine products, but recognizing the force of existing conditions, the officers of this Association be directed to concentrate their efforts to secure the greatest possible reduction in the quantity of cigars and tobacco to be imported free of duty, such importations unquestionably constituting the most serious menace involved in the Philippine question.

National Cigar Leaf Tobacco Association

OFFICERS.

President, JOSEPH F. CULLMAN, JR.....New York
Vice President, BENJAMIN L. HAAS.....Hartford
Secretary, CHARLES FOX .....New York
Treasurer, FELIX ECKERSON .....Philadelphia

DIRECTORS.

JOHN STAUN .....Cincinnati.
JOHN R. YOUNG .....Philadelphia.
THOMAS MEININGER .....St. Louis.
I. H. WEAVER .....Lancaster.
A. COHN .....New York.
I. L. KEMPER .....Baltimore.
WILLIAM TAUSSIG .....Chicago.
FRANK INKSATER .....Elmira.
E. A. KRAUSSMAN .....New York.

DELEGATES.

New York.
A. Bijur
Jerome Waller
Charles Meissner
F. M. Dolbert
J. Lichtenstein
Edmund H. Smith
L. A. Borneman
James Ertheiler
Leopold Cohn
Carl Wobbe
Sig. H. Koenig
Frank Bach

Philadelphia.
E. A. Calves
George W. Bremer, Jr.
Leopold Loeb
L. G. Haeussermann

Lancaster.
M. Rosenthal
A. B. Hess
Charles E. Long
M. H. Ranck

Baltimore.
A. W. Gieske
John Dellevie

Cincinnati.
Henry Meyer
Harry Tietig

Cleveland.
Paul O. Seeman

Elmira.
Frank Inksater

Boston.
Karl Kaffenberg

Dayton.
W. J. Lucaswitz

Troy, Ohio.
L. A. Wheeler

St. Louis.
Charles Rockel

North Bloomfield, Conn.
F. B. Griffin

Tariffville, Conn.
J. C. Mitchelson

Hartford, Conn.
A. A. Olds

Portland, Conn.
A. N. Shepherd

Hamilton, Ohio.
Louis Newburgh

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.
THE TOBACCO WORLD

Thanks to Baltimore.

There was some excitement, of course, but it quickly faded away, and then Chairman Young, of the Resolution Committee, announced that the committee desired to present a resolution of thanks to the Baltimore Board for providing so enjoyable an occasion, which was adopted by a rising vote.

ELECTION OF OFFICERS.

Immediately that it was announced that the election of officers was in order, Mr. Hess, of Lancaster, Pa., arose and in an almost verbatim repetition of his nominating remarks last year again presented the name of Joseph F. Cullman, Jr. The speech and the nomination were greeted with hearty applause, the nominations were declared closed and the Secretary was instructed to cast a unanimous ballot for Joseph F. Cullman, Jr., to succeed himself as President of the National Cigar Leaf Tobacco Association.

Mr. Cullman accepted the action of the convention, and expressed his appreciation of the confidence placed in him as an evidence of the apparent good will of the entire trade.

In quick succession John Staun, of Cincinnati, was also elected Vice-President, and Felix Eckerson and Charles Fox re-elected Treasurer and Secretary, respectively.

COMMITTEE ON NOMINATIONS.

A Committee on Nominations was directed to be appointed to consist of three. The committee was composed of E. A. Kraussman, of New York; L. A. Wheeler, Troy, O., and J. C. Mitchelson, Tariffville, Conn.

It was resolved that the report of the President be printed and copies sent to the secretary of each local board for distribution among the firms of the various localities, whether members of such local boards or not.

HARTFORD IN 1910.

While the Nominating Committee was deliberating, the matter of the place of holding the convention next year was taken up. Invitations were extended by Karl Kaffenberg on behalf of the Boston trade, and also by L. B. Haas on behalf of the Connecticut trade.

Hartford was chosen as the place of holding the convention in 1910.

REPORT OF NOMINATING COMMITTEE.

The Nominating Committee then made the following recommendations:

DIRECTORS.

L. B. Haas, Hartford.
John R. Young, Philadelphia.
W. J. Lucaswitz, Dayton.
I. H. Weaver, Lancaster, Pa.
A. Bijur, New York.
William Taussig, Chicago.
I. L. Kemper, Baltimore.
Karl Kaffenberg, Boston.
E. A. Kraussman, New York.

COMMITTEES.

Trade Representatives.
W. J. Sneeringer, Jr., Baltimore.
F. W. Miller, Cincinnati.
F. B. Griffin, New Bloomfield, Conn.

Arbitration.
Jos. F. Cullman, Sr., New York.
Geo. W. Spitzner, New York.
L. Schmidt, New York.
Leopold Loeb, Philadelphia.
Chas. Seeman, Cleveland.
Louis Newburgh, Hamilton, O.
Chas. Roeckel, St. Louis.
Morris Rosenthal, Lancaster, Pa.

Credentials.
A. A. Olds, Hartford.
S. H. Koenig, New York.
L. W. Scott, Boston.

Finance.
Leopold Loeb, Philadelphia.
Henry Myer, Cincinnati.
Chas. Emery Long, Lancaster, Pa.

Legislative.
A. Bijur, New York.
A. W. Gieske, Baltimore.
A. B. Hess, Lancaster, Pa.
L. B. Haas, Hartford.
Paul O. Seeman, Cleveland.

Conference.
J. C. Mitchelson, Tariffville, Conn.
Ferd. Cranz, New York.
Geo. Burger, Cincinnati.

Transportation.
S. N. Newburgh, Hamilton, O.
To select his own assistants.

Insurance.
F. M. Dolbeer, New York.
Wm. Taussig, Chicago.
Leonard A. Cohn, New York.

ADJOURNMENT.

Upon motion the meeting was then adjourned, to meet again on Monday, May 9, 1910, at Hartford, Conn.

A ROYAL WELCOME TO BALTIMORE

It would be difficult to imagine more royal or elaborate entertainment than was extended by the trade of Baltimore to the delegates and friends at the Eleventh Annual Convention held in the "City of Conventions" on Monday and Tuesday.

The program was an almost continuous round of pleasure, extended in that true spirit of hospitality which is so characteristic of the Baltimorean.

The following was the

First Session
10 A. M. May 10th
Adjourn at Noon.
Trolley (special cars) from Belvedere Hotel at 1 P. M. to boat foot of Calvert street. Boat leaves 1.30 P. M. for Annapolis.

Second Session
On board boat 2 P. M.
Adjourn 3.45 P. M.
Arrive Annapolis 4 P. M. Inspection of Naval Academy.
Supper at Carval Hall 7 P. M.

Leave Annapolis, via Maryland Electric Line, special cars, 9.30 P. M. Arrive Camden Station, Baltimore, 10.30 P. M., transfer to special cars for Belvedere Hotel.

Third Session
10 A. M. May 11th
Adjourn at pleasure.

Fourth Session
At call of President—Adjourn at pleasure.
Banquet, May 11th
Belvedere Hotel, 7 P. M.

The entertainment provided for the guests was begun at 1 o'clock on Monday, when the guests were conveyed by trolley (special cars) from Hotel Belvedere to the foot of Calvert street, where they boarded the steamer Latrobe for Annapolis. A session of the convention had been scheduled to be held on board the steamer, but it was found that the members were too deeply interested in the sights of the trip, and not wishing to disturb their thorough enjoyment the President did not call a session. It was subsequently shown that nothing had been really lost by the intermission, which was fully made up for by the more energetic work upon the return from the trip and during the next day.

The trip was a feature of this year's meeting that will be long remembered, and it will be talked of for weeks.

There were refreshments in plenty, and a party of colored musicians enlivened the occasion. In fact, they proved themselves a veritable minstrel troupe, with songs and dances. Nor was there any lack of other forms of amusement.

Immediately after landing at Annapolis, which was about 4 o'clock, the party proceeded directly to the grounds of the Naval Academy, where the guests thoroughly enjoyed witnessing a drill of the middies. Privileges to an unusual degree were extended to the visitors by the officers in charge of the grounds, and after a visit to the armory they were shown through Bancroft Hall, where the remains of John Paul Jones now rest prior to removal to their final resting place in the chapel, a new building now being completed.

Having taken in as many points of interest as the time would permit, the party assembled at 7 o'clock at the Carvel Hall (of historic associations), where an elegant dinner was served in true Maryland style.

At 8.30 the party was conveyed by electric train to Baltimore and thence by trolley to the Hotel Belvedere, where a short business session was held, as reported elsewhere.

That the trip was most thoroughly enjoyed will be attested by all who had the pleasure of participating. Special mention is deserved by the committee in charge.

The Banquet & Reception

As the time drew near for the expected banquet the lobby of the Hotel Belvedere gradually filled with the guests, most of whom, except members of the local trade, were guests of the house, until it finally became almost overflowing.

After being assigned to their places the orchestra played "America" and all arose. Immediately after the completion of the song there was a vociferous outburst of applause, and it was with some difficulty that those gathered around the festive board were quieted while Mr. I. L. Kemper, chairman of the Entertainment Committee, made a few remarks and introduced several specially invited guests of the evening, the first of whom was Hon. J. Barry Mahool, Mayor of the city of Baltimore.

The Mayor made few, but highly pleasing, remarks, and was followed by William F. Stone, Collector of the Port at Baltimore, whose remarks were also heartily applauded.

The orchestra struck up "Maryland, My Maryland," and the audience arose and joined in the chorus.

The progress of the banquet was interspersed by choruses of popular song which were joined in by the banqueters, and not a few of the songs were led by the versatile W. J. Sneeringer, Jr.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

It was a bounteous dinner, most delightfully served, and consisted of the following.

Menu

Dubonnet Cocktail
Canapee of Caviar
Little Neck Clams
Celery Olives Almonds
Amontillado
Clear Green Turtle
Planked Chesapeake Bay Roe Shad
Haut Sauterne
Filet Mignon of Beef
Fresh Mushrooms New Green Peas
Punch Baltimore
G. H. Mumm & Co. Extra Dry
Chicken Maryland Style
Smithfield Ham—Tips of Asparagus
White Rock
Glaces-Perfectos
Assorted Cakes
Cigars
Roquefort Demi-Tasse

Each guest was presented with a copy of an elaborately gotten up menu card, exquisitely printed, a white carnation boutonaire and a vest pocket match case, together with a leather combination card case and bill folder, with the words "Compliments of The Baltimore Segar Leaf Association, 1909," stamped thereon, as a special souvenir of the occasion.

With the dinner completed, Chairman Kemper announced the completion of his part of the program, but that the end was not yet. And, truly, it was not, for he turned the affair over to Mr. Samuel Dealham, chairman of entertainment at the banquet, and by whom it was introduced.

Vaudeville Programme

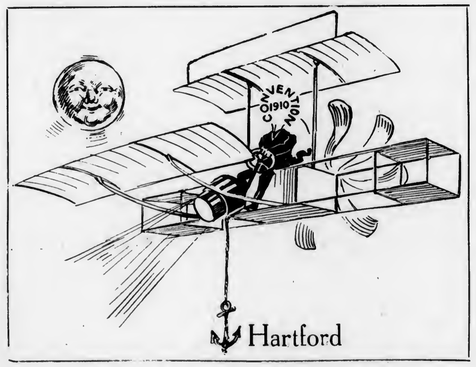
1. Overture
2. The Hess Sisters
Daintiest Sister Act in Vaudeville
3. Miss Sadie Jansell
In Imitations of Well-known Stars
4. Mr. John P. Wade
In Stories
5. Miss Daphne Pollard
"The Littlest Girl," in Character Songs and Dances
6. The Jack Wilson Trio
"An Upheaval in Darktown"

A. W. GIESKE
President Baltimore Cigar Leaf Association

As the diners entered the banquet room a surprisingly beautiful picture met their eyes. The room, of oblong shape, was beset with a series of tables seating six persons, each decorated with candelabras and vases of carnations. At the front was a good sized stage, well elevated and peculiarly suited to the purpose. A banner had been suspended in front of the curtain bearing the sign "National Cigar Leaf Tobacco Association, Baltimore, 1909," while over the door was the city coat of arms, draped with the city colors.

I. L. KEMPER
Chairman Entertainment Committee

Baltimore has set a new pace, inasmuch as it has carried into practical effect a continuous performance act. The arrangements throughout were superb, and not a moment of time was lost. Every minute was made to count for something. It is doubtful if ever before in the history of the trade so much actual business and so much actual pleasure was crowded into so short a length of time, and while, as we are informed, it was all done by committee or team work, the casual observer could not fail to feel that the Baltimore trade had simply resolved itself into a committee of the whole for seeing to it that things were done. The result of it it all was simple and practicable perfection.



THE MEN WHO DID IT.
Baltimore Cigar Leaf Association.
A. W. Gieske, President.
John Dellevie, Vice-President.
Wm. J. Sneeringer, Jr., Secretary.
Wm. Boucher, Treasurer.
Entertainment Committee.
I. L. Kemper, chairman.
W. J. Sneeringer, Jr., secretary.

SUB-COMMITTEES OF THE ENTERTAINMENT COMMITTEE.

Banquet Committee.
Henry Kraus, chairman.
Mr. Daniel T. Bowers.
Mr. A. W. Gieske.
Mr. W. J. Sneeringer, Jr.

Committee on Entertainment at Banquet.
Mr. Samuel Dealham, chairman.
Mr. J. L. Aubrey.
Mr. Hardy C. Gieske.
Mr. W. J. Sneeringer, Jr.

Committee on Printing.
Mr. William Boucher, chairman.
Mr. H. V. Altschul.
Mr. Henry P. Cruse.
Mr. Samuel Dealham.
Mr. John Dellevie.
Mr. A. Fader.
Mr. H. C. Pfaff.

Committee on Trip to Annapolis.
Mr. W. J. Sneeringer, Jr., chairman.
Mr. Butler Gibson.
Mr. Hardy C. Gieske.
Mr. C. H. Kooke.
Mr. Henry Liebman.
Mr. R. M. Ottenheimer.
Mr. A. Saller.
Mr. George P. Thomas, Jr.
Committee on Steamer Latrobe.
Mr. H. V. Altschul.
Mr. Henry Liebman.

TRADE-MARKS REGISTERED

SIMPLE MUG. 17,767.
For cigars. Registered May 4, 1909, at 9 A. M., by Blumenthal Cigar Mfg. Co., New York.

MISS GIDDIGIRL. 17,768.
For cigars. Registered May 4, 1909, at 9 A. M., by Blumenthal Cigar Mfg. Co., New York.

BOBBY BRIGHT. 17,769.
For cigars. Registered May 4, 1909, at 9 A. M., by Blumenthal Cigar Mfg. Co., New York.

LYCOMING. 17,770.
For cigars, cigarettes and cheroots. Registered May 4, 1909, at 9 A. M., by H. B. Cochran, Philadelphia.

DONA ARABELA. 17,771.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by Schwartzkopf & Ruckert, New York.

FREYA. 17,772.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by Schwartzkopf & Ruckert, New York.

LA FLAMA. 17,773.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by Schwartzkopf & Ruckert, New York.

CAMINO. 17,774.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by Schwartzkopf & Ruckert, New York.

TRULY SPANISH. 17,775.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 5, 1909, at 9 A. M., by American Lithographic Co., New York.

LA BILLION. 17,776.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich.

SAM DAVIS. 17,777.
For cigars, cigarettes and cheroots. Registered May 5, 1909, at 9 A. M., by American and West Indies Sales Co., New York.

CITY STAR. 17,778.
For cigars. Registered May 5, 1909, at 9 A. M., by A. Flink, Newark, N. J.

NORTH GERMAN LLOYD. 17,779.
For cigars. Registered May 5, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

ROSA OLITZKA. 17,780.
For cigars. Registered May 5, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

AMERICAN BAR. 17,781.
For cigars. Registered May 5, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

17,782. Not issued.

MEMORA. 17,783.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 5, 1909, at 9 A. M., by Corral Wodiske y Cu., Tampa, Fla.

I-SEE-CO. 17,784.
For cigars, cigarettes and cheroots. Registered May 6, 1909, at 9 A. M., by Isenberg Cigar Co., Wheeling, W. Va.

B. & S. 17,785.
For cigars. Registered May 6, 1909, at 9 A. M., by Albert Bloch & Son, Troy, N. Y.

GENTLE KNIGHT. 17,786.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 6, 1909, at 9 A. M., by American Lithographic Co., New York.

ROYAL WARD. 17,787.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 6, 1909, at 9 A. M., by American Lithographic Co., New York.

RED LEAF. 17,788.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 6, 1909, at 9 A. M., by American Lithographic Co., New York.

LA BOZ. 17,789.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by W. W. Bozman, Cincinnati, O.

MAWSWIM. 17,790.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by J. W. Streider Co., Boston, Mass.

K. C. 17,791.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by Dominque Houle, Waterville, Me.

LOUMA. 17,792.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by Dominque Houle, Waterville, Me.

TRAMRICK. 17,793.
For cigars. Registered May 7, 1909, at 9 A. M., by S. R. Kepner, Orwigsburg, Pa.

LA ESTALA. 17,794.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by American Lithographic Co., New York.

LA GALERO. 17,795.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 7, 1909, at 9 A. M., by American Lithographic Co., New York.

NEW BOSTON, 1915. 17,796.
For cigars. Registered May 7, 1909, at 9 A. M., by Bowdoin Cigar Co., Boston, Mass.

AVEROPH. 17,797.
For cigars. Registered May 8, 1909, at 9 A. M., by George Zeppos & Co., Dowell, Mass.

BARREL. 17,798.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 8, 1909, at 9 A. M., by The Shield-Wertheim Co., Cleveland, O.

OLD BARREL. 17,799.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 8, 1909, at 9 A. M., by The Shields-Wertheim Co., Cleveland, O.

OLD KEG. 17,800.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 8, 1909, at 9 A. M., by The Shields-Wertheim Co., Cleveland, O.

LA MELOSA. 17,801.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 8, 1909, at 9 A. M., by American Lithographic Co., New York.

EL SIGNO. 17,802.
For cigars. Registered May 8, 1909, at 9 A. M., by L. Singer, Jersey City, N. J.

TEDDY'S SPORT. 17,803.
For cigars. Registered May 10, 1909, at 9 A. M., by Adam Baker, Windsor, Pa.

INTER-CLUB. 17,804.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 10, 1909, at 9 A. M., by American Lithographic Co., New York.

GREEN BADGE. 17,805.
For cigars, cigarettes, cheroots and stogies. Registered May 10, 1909, at 9 A. M., by Somerset Cigar Factory, Somerset, Ohio.

STAR BLUE. 17,806.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 10, 1909, at 9 A. M., by Wm. Knapp & Co., San Francisco, Cal.

DUKE OF FIFE. 17,807.
For cigars, cigarettes and cheroots. Registered May 10, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

PROBADURA. 17,808.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 10, 1909, at 9 A. M., by Schmidt & Co., New York.

HAVANA STAPLE. 17,809.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 10, 1909, at 9 A. M., by Schmidt & Co., New York.

CUBAN STAPLE. 17,810.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 10, 1909, at 9 A. M., by Schmidt & Co., New York.

PULLMAN DINER. 17,811.
For cigars. Registered May 10, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

PRINZ EUGEN. 17,812.
For cigars. Registered May 10, 1909, at 9 A. M., by Epstein & Hoffman, Chicago, Ill.

President Cullman's Address will be given in full next week

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

United States Directory

OF

Cigar Manufacturers, Leaf Packers, Importers & Dealers

Including Leaf Tobacco Exporters, Packers and Dealers of Havana, Cigar and Tobacco Brokers and Cigar Box Manufacturers of the U. S.

Complete and Reliable Price, $3.00, Delivered

Address Tobacco World Publishing Co., 224 Arch St., Philada.

LANCASTER CIGAR MEN PROTEST.

Argument of Mr. A. B. Hess Before the Senate Finance Committee.

The following is an argument presented to the Senate Finance Committee at a hearing recently given to the tobacco trade. The presentation was made by A. B. Hess, president of the A. B. Hess Cigar Company, Lancaster, on behalf of the Lancaster manufacturers:

"Mr. Chairman and Gentlemen of the Finance Committee:

"In this hearing we have the honor to directly represent the cigar manufacturers of one of the great cigar manufacturing States. Pennsylvania alone manufactures approximately two billion cigars annually, which is about one-quarter of the total annual output of one of the greatest industries of our country, and which annually manufactures under normal trade conditions over eight billion cigars. The total value of this product being about three hundred and fifty million dollars, and for which we pay in wages alone over seventy-five million dollars, and contribute toward the maintenance of our Government an internal revenue tax of over twety-five million dollars annually.

"This great industry has been built up and is maintained under a protective tariff. Prior to 1863 the cigar manufacturing industry of this country was practically nil. Nearly all the cigars consumed here were made in and imported from Germany. At that time, all told, less than three thousand people were employed in the cigar-making trade in the United States. To-day we give employment to one hundred and twenty-five thousand skilled mechanics, and employ in and about our factories over two hundred thousand American citizens, representing one million human beings who are dependent upon the cigar industry for a livelihood.

"The cigar manufacturers have suffered greatly during the present period of industrial depression, and in many instances we have kept our workmen employed despite the fact that our stock rooms are crowded to the limit with cigars for which there is no market in sight.

"The trade has already and is now suffering the effect of anticipated hostile tariff legislation. We have been promised adequate protection to the industries of our country, and we fail to see why the Congress should endeavor to avoid its pledges in this direction.

"Remove the duty from the cigars imported from the Philippine Islands, and just to that extent you curtail the production of cigars in this country, displacing American workmen, who under normal trade conditions are employed in the production of these cigars.

"Owing to the enormous difference in the wages paid in this country and the Philippine Islands, and the difference in the cost of raw material, light, fuel, rent, etc., the ability to successfully compete with the Philippine Islands on a free trade basis in cigars is positively out of the question. The difference in wages alone amounts to one dollar or more per day, to say nothing of the advantage they possess in the way of cheap raw materials and other favorable means of production.

"We have shown that the cigar industry has grown to its present magnificent proportions, and given employment to two hundred thousand people, with an annual disbursement to the wage-earner alone of seventy-five million dollars, and a revenue to the Government of twenty-five million dollars under a protective tariff. We earnestly protest against legislation, of which we are not only firmly convinced, but about which there can be no dispute, that it will have a disastrous effect on this great industry, and without any resultant good to the people of our country in general.

"The cigar manufacturers of this country have invested upwards of one hundred million dollars and expend annually for raw material alone seventy-five million dollars. We respectfully submit that legislation destructive to the best interests of this great industry merits your careful attention. We cannot compete on a free trade basis, even to a limited extent, with the Philippine Islands. Upon this point the cigar manufacturers, the tobacco growers, the leaf tobacco dealers, and the working men and women employed in this industry, are united in their opposition to the transfer from the United States to the Philippines of that industry—from a generally prosperous business and fairly paid labor to the competition of the cheapest workers in the world."

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905, 1906, 1907} **Crops**

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

THE CHRONICLES OF BEN ALI.

Busy Boston Jobbers Now Expect to be Able to Make Prompt Deliveries.

Boston Bureau "The Tobacco World,"
212 Hanover Street.
Boston, Mass., May 10.

Our jobbing trade is very busy. Now that the turbine steamers Harvard and Yale are again running to New York for the season, shipmen to will arrive oftener and there won't be so much difficulty in filling orders as in the past month.

We have been having a long spell of unseasonable weather, but with all that, retailers in the city have not fared so bad, but those at the beaches have been somewhat discouraged.

Our local representatives for cigarette concerns have been very busy doing window display work. N. E. Nichols (Philip Morris Co.) has returned from a very successful two weeks' trip through New York State. Mr. Battle, who is doing the window display work here, has been doing some strenuous work in this line, and manages to get a Philip Morris display in every good location. He uses as designs motor cars, airships, wheels, etc., all arranged by simply using dummy cigarette boxes, and both the Cambridge and Morisco brands are having an increasing demand in this section.

Edw. Wodisca, of Coral, Wodisca & Co., clear Havana manufacturers, was in town this week accompanied by his representative, Hi Hammer.

Roby Hyneman, of Hyneman Bros., has returned from a trip through the Granite State, where he found the Hoffman House Bouquet cigar and his other brands selling as well as ever.

The Khedivial Co. has just announced the following gratis deal: With every purchase of 500 Oxford 10s and 500 Naturals there is 20 per cent. free on either Oxfords or Almas, and with every purchase of 500 Samaris and 500 Naturals or 500 Alma cork 10s and 500 Naturals, 8 packages of Samaris cigarettes are given gratis.

Coupons are now being packed in each package of the 5-cent Natural cigarettes, and 100 of these coupons are redeemable for an Ever Ready safety razor.

J. H. Keogh, representing Powell & Goldstein, Oneida, N. Y., manufacturers of the well-known Napoleon seed and Havana 10-cent cigar, was here this week calling on J. M. Dean, their local distributer.

George Yavner, proprietor of the cigar stand in the Penn Mutual Building, reports doing an excellent box trade. His leader in clear Havana goods is the Optimo brand. He uses Perez & Co.'s Dianita as leading Porto Rican goods, and says they give good satisfaction.

A new concern has just started in the cigar manufacturing line at 153 Court street, under the title of Bowdoin Cigar Co. The firm is composed of John R. Cohen and F. A. Reinhard. They will use as their leading brand New Boston 1915.

At John J. Bagley & Co.'s Boston office, 34 Broad street, everything looks busy. Tobacco is coming in and going out all the time. Frank H. Roseboom, who is in charge, states their Buckingham cut plug is making a big hit here, and his two salesmen, Messrs. Russell and Murray, are doing some clever work in the introduction of this brand.

George Harris, who formerly was in the cigar and pipe business on Pemberton Square, has opened a nicely-fitted-up cigar stand in the Devonshire Building, corner State and Devonshire street.

Sam Marcuson has resigned his position as representative of the Turco-American Tobacco Co. of New York. Mr. Marcuson has purchased the Central News Co. in Syracuse, N. Y., which has the exclusive agency for many of the leading magazines and New York papers. Sam's many friends here wish him luck in his latest venture. It is expected that Louis Natelson will in the future represent the Turco-American Co.'s interests here.

Ben Ali.

TOBACCONISTS SECURE DISCHARGE.

Omaha, Neb., May 6.

County Attorney English has moved to dismiss the indictments found against forty or more tobacconists and grocers charged with selling tobacco to minors. Nolles were entered in Judge Sears' docket Wednesday morning. Two men were tried on this charge some time ago, and in each case the jury found for the defendants. The county attorney determined convictions could not be secured because the only evidence was that of police officers.

A sign bearing the following inscription appears on the front of a store in Globe village: "Cigarettes, pigs' feet, postal cards, postage stamps and shoes shined."

A purchase in a German tobacco shop entitles you to one telephone call.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of **FINE CIGARS**
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick . . .
Best Known
} 5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

A. HUSSEY LEAF TOBACCO CO.

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear.** *The* **Cub. Essie.** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE . . . . . ALL QUALITY . . . . . UNION BOXES
H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGARS 10c. — 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

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Branch Office
171 East Randolph St. Chicago Ill.
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The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
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Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

BADGER STATE TRADE NOTES.

Anti-Cigarette Bill Killed. Notes from Milwaukee and Other Places.

Milwaukee, Wis., May 8.

The Senate refused to concur in the Assembly amendment of the Cady Anti-Cigarette Bill, the amendment being designed to correct an error made in engraving the bill. The action of the Senate virtually kills the bill, which was intended to prohibit persons under eighteen years of age from smoking cigarettes.

The weather having improved, local cigarists report trade somewhat better. Jay Lewis & Bro. Co. have turned their new acquisition over to the painters and decorators, and it now looks very attractive. Gilt and gold leaf have not been spared, and all comment upon the nice appearance. They are gradually working off the old lines and have added the Tom Moore, Savarona, Webster and one or two others for which there is a demand.

They report business fairly good at all stores. At the Pabst Building they are giving the Savarona a boost by a window display, the other being turned over to the Santa Gloria.

Business at the Pfister Cigar Company is also good. Joe Pollock, formerly manager of one of the Abraham stores, has joined their forces.

Sam Kind, well known to the buying public, has joined the Abraham forces, being in charge of the Wisconsin street store.

Business is good at all five stores, out to stimulate trade a one-half pound box of The Sweet Shop (Abraham's confectionery store) bitter sweets is being offered with every purchase of $1. Rademas and Charters are used for display this week.

Al Hanson is enjoying his usual good business. He is boosting the El Siglo this week with an attractive display.

The Wright drug-store people are taking advantage of Peter Pan being played at a local theatre, and have a display of that brand in their windows this week.

Charles Engel, one of the best-known members of the local fraternity, is still at the Wells building store. Charlie certainly hates to break home ties, and is undecided as to the future.

A. O. Meister reports doing a fairly good business at his Kirby house store.

Arthur Pfeiffer manages to hold his own at Third and State streets and the United. Flatz and Goldstein, who are also located on that corner, are all doing fairly well.

Brenckle's continue to enjoy a good business, while Kahlman, Fernandez, Kindling and the others are also working all hands.

Steve Surman & Co. report business picking up.

A. Badweisser, the pipe man, called on the local trade this week.

Bert D. Carr, with the Bagley Tobacco Company, of Detroit, Mich., was taken ill while in the city this week, and died of heart disease upon reaching St. Paul, where he makes his home.

STATE NOTES.

Superior—Harry H. Hall has sold his cigar store to W. O. Palmer.

Fond Du Lac—Reeves & Dana will have the management of R. M. Hamburger & Co.'s cigar store here. It will be known as the Pannery.

Madison—M. G. Slechta, cigar manufacturer, has discontinued, and George W. Weincher has discontinued his cigar business

Boscobel—H. F. Shrader, formerly of Platteville, will soon open a cigar factory here.

Krompes.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

We are recovering from our April snow storm. We got but very little of the snow, but we had, and still have, the cold weather, incident to such occasions, and with the two days' rain that followed the snow, vegetation is starting very slow. Even the grass in unsheltered fields does not start well; it is too spindling as yet to make good feed in the pastures. Onions, too, are suffering from the effects of the cold, wet weather, and some who sowed late are talking of the seed rotting in the ground.

At the rate that we are getting rain the tobacco beds will not suffer for the present, but those who have watched their beds for the last ten days and wondered if it would ever come good weather, will be surprised when the sun does come out for a few days, for such weather will carry the impression that the soil is not so moist as they had supposed it to be, and they must try the water cure upon their plants. What few plant beds I have seen will need quite a lot of work done on them very soon, when the weather gets a little moderated. In some places you can hardly see the tobacco plants or the ground, and that is one advantage that grass and weeds have over tobacco at least, for it seems sometimes that they took no rest, but worked night and day, at least if the plot of ground be a tobacco bed, and in a few days you must off with coat and vest, roll up the sleeves and get a lively gait, if you mean to win the race. If you have to grow tobacco for from 8 to 10 cents per pound, you will need to use all the brain and muscle you are possessed of.

A correspondent writes:

North Hatfield, Mass.: "There has been a sale of 10 cases, by Mr. Frank Jones, to Leslie W. Swift. Mr. Swift is filling his sweet rooms again, the most of it being furnished by local packers. I heard of one open tobacco bed where the plants came nicely, but one of the cold mornings froze the ground so it would hold up a man to walk upon the surface. Such beds are, as a rule, useless in our latitude, the plants on this bed having all vanished from sight."—Amer. Cultivator.

OHIO.

Arcanum.—There was a good tobacco delivery Friday, but it came over a wide territory, and was an earnest effort to secure the best of the remaining crops of Spanish. The tobacco market is pretty dead at present. Buyers are taking things very easy, and claim that the 1908 crop is not showing up well. Some of the packers who secured the crop are sick of their bargain.—Enterprise.

Portsmouth.—The tobacco acreage in Scioto county this year will be about six times as large as in former years. The growers are organizing under the American Society of Equity and indications are that about 90 per cent. of the tobacco grown this year will be pooled with the society.

WISCONSIN.

Edgerton, May 7.—Aside from an occasional purchase being made of the 1908 crop here and then the buying movement is practically suspended in all sections of the State. The last of the deliveries, too, are being gathered in and in the country districts matters are very nearly at a standstill. While the bulk of warehouse handling is over, a few firms have considerable work in sight that will furnish employment for labor at the packing points a few weeks longer.

We learn of a few trades in old leaf under consideration that may be closed at any time, but a general tendency towards a dull market is reported. Geo. Rumrill reports the sale of 155 cases of 1906 and 1907 goods.

Warm weather has come at last that gives promise of bringing along the seed beds, and if continued the delays of a backward spring will soon be forgotten. The beds laid during the week ought to respond quickly.

The shipments out of storage reach 1009 cases and 10 car loads of bundles. Since last report 13 car loads have been received from outside points for warehouse handling in this market.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

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Fine Havana Hand-Made CIGARS
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Correspondence with the Jobbing Trade solicited.

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Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
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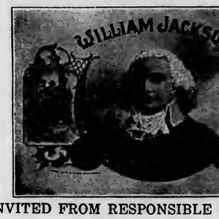

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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
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CIGAR BOXES

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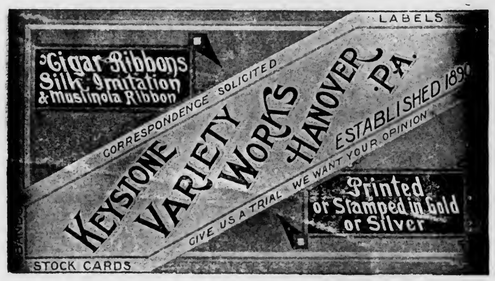

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LABELS
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CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

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DEALER IN
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EDGINGS, BANDS, ETC.

Parmenter Wax-Lined Coupon Cigar Pockets
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Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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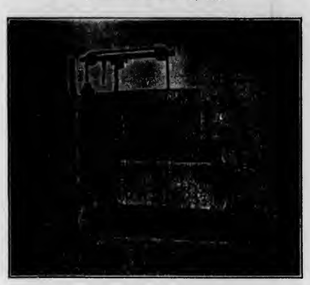

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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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—Established 1834—
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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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ARE THE **CIGARS** of the following Registered Brands

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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
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Get our prices, and make a fair comparison
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Samples Free to Responsible Houses.

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PHILADELPHIA and NEW YORK, MAY 19, 1909.

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Payable in Advance.

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Samples gladly submitted on application

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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
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Juan F. Portuondo founded our business in 1869.
When a brand stands unbroken from Maine to California for forty years, there must be something in it.
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5-cent Cigar
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THE TOBACCO WORLD

Vol. XXIX., No. 20 PHILADELPHIA, MAY 19, 1909 One Dollar the Year

HIGHER TAX ON TOBACCO.

Senator Beveridge Urges an Amendment Changing Internal Revenue Schedule.

Washington, May 14.

Senator Beveridge spoke in support of an amendment offered by him relative to the internal revenue tax on tobacco and its products, in the Senate to-day.

Contending that the Government has lost $184,000,000 in the last eight years through the report of the wartime tax of 1898, Mr. Beveridge undertook by this amendment to increase the present rate of internal revenue taxes on tobacco, snuff, cigarettes and cigars worth more than 10 cents. Mr. Beveridge declared that the Tobacco Trust, which, he said, was the American Tobacco Company, had derived great benefit from the enormous loss of revenue which, he said, was due to the law repealing the increased rate of 1898.

The law providing for the high rates of 1898 permitted the manufacturer to reduce the size of packages in which the tobacco is sold to the people, according to Mr. Beveridge. "In 1901, this increased tobacco tax was removed," he said, "but the short weight package of tobacco were continued by the very law that removed the tax. The manufacturer still collects the wartime tax from the people, but instead of paying it to the Government he keeps it for himself."

Mr. Beveridge declared that his amendment would not affect the cigarmakers of the country because, he said, it does not enhance the tax on any cigars except those which sell for 10 cents or more.

His amendment increases the present tax of 6 cents a pound on snuff to 12 cents a pound. On smoking and chewing tobacco the rate is increased from 6 cents a pound to 9 cents. On cigarettes the proposed rate is $1.50 a thousand on those selling at wholesale from $2 to $4 per thousand. On those selling from $4 to $8 per thousand the tax proposed is $3 per thousand and on cigarettes selling at over $8 a thousand the tax is increased from $1.08 to $4.50 per thousand. On cigarettes selling under $2 per thousand the present tax is 54 cents per thousand, and the war rate of $1.50 per thousand is restored.

A graduated scale is proposed for the tax on cigars. For those retailing at three for a quarter, or ten cents straight, the amendment increases the tax from $3 a thousand to $4.50 a thousand; upon those selling for from two for a quarter to fifteen cents straight it increases the tax from $3 to $6 a thousand, and upon those retailing at 20 cents and more it increases the tax from $3 to $9 a thousand.

Mr. Beveridge controverted the idea that the continuation by the law of the short weight wartime package after the war tax had been removed did not affect the plug tobacco business. "The law," he said, "does not fix the size of the cut that is sold, but the manufacturer of plug tobacco got the war tax on this article out of the people by selling a smaller cut than the plug, and this practice still continues. When a box of plug tobacco is sold by the Trust to the retail dealer there is marked upon each plug a place for the cut. By decreasing the size of these cuts very slightly the Tobacco Trust, through the retailer, gets the wartime price for a cut from a plug of tobacco by marking the cut a little smaller.

DESTRUCTIVE FIRE IN DAYTON.

Two Hundred Girls Leave Heitman Cigar Factory in Perfect Order. Fire on Third Floor, but Stock Ruined.

Dalton, O., May 14.

Fire of uncertain origin attacked the building occupied by the Louis Heitman Tobacco Company, at 650 South Main street, shortly after 2 o'clock Tuesday afternoon.

The building is a 3-story brick and the blaze was first discovered on the third floor. An alarm was quickly sent in and the department promptly responded. Within a few minutes several streams were playing upon the flames. The building seemed to provide a typical fuel for the consuming element, and the fire was fast communicated from one portion of the building to the other. It first appeared as if but little if any part of the establishment could be saved from the ruin. The attention of the department was directed then to the surrounding buildings and that they prevented it from spreading to surrounding structures seemed little less than miraculous.

Fortunate, the flames were discovered in ample time to allow the employes, who consisted of about 200 girls, to escape. That a panic did not ensue and fatalities result is probably due to the fact that the girls had been thoroughly disciplined with frequent fire drills by Manager Daile Haupt, and they quickly formed themselves in line and marched out in perfect order.

It is estimated that the loss will aggregate about $50,000. The building was well filled with tobacco, upon which the employes were working, and the equipment was regarded as the most modern of any place of its kind in this section of the country.

The building and contents were well covered by insurance, distributed among 15 companies. At 3 o'clock the blaze seemed to be fairly well under control and the work of destruction seemed likely to be confined to the third floor. However, the torrents of water that were poured into the building and soaked down through into the lower floors and much damage resulted in this way. Much of the tobacco that had been saved from the fiames was practically ruined by the water.

MISSOURI'S CIGARETTE LAW.

Manufacture and Sale Prohibiting Bill Failed to Pass.

St. Louis, Mo., May 14.

The Cross House bill, prohibiting the manufacture and sale of cigarettes and cigarette paper in this State, was defeated in the Senate shortly before noon to-day.

The measure lacked three votes of passage, and as a consequence there will be no legislation of this character by the present General Assembly, for every friend of the bill in the Senate was in his seat and voted. The bill was defeated by the following vote:

For the bill—Senators Anthony, Booth, Bradley, Buford, Chinn, Dorris, Eads, Fields, Hall, McDavid, Oliver, Peck, Prendergast, Stark, Wilson—15.

Against the bill—Allee, Brogan, Dowell, Druuert, Gardner, Green, Grimes, Kinney, Lane, McAllister, Major, Mayor, Methudy—13.

Two years ago the Senate defeated practically the same bill.

Not a vote was cast in the Senate against the House measure introduced by Representative Rosenberger, of Montgomery prohibiting the sale of cigarettes and cigarette paper to minors. This latter measure, if Governor Hadley approves it, will become a law.

It imposes a fine of from $10 to $100 on dealers or persons who sell or give away cigarettes, or cigarette papers, to any person under the age of 18 years, and for the second offense not less than $50 nor exceeding $500, half of the fine to go to the complaining witness.

The act also makes it a misdemeanor for any person between the ages of 10 and 18 years to smoke cigarettes on any street, park or other lands used for public purposes, or upon any railroad train, street car or place of amusement. For this latter offense the fine is not to exceed $10.

BURLEY AGREEMENT RATIFIED.

Cincinnati, O., May 4.

The agreement entered into between members of the Independent Tobacco Manufacturers' Association at Cincinnati some time ago, pertaining to the disposal of 1,000,000 pounds of tobacco, which was subscribed for and not taken, has been ratified by the Burley Society, and the tobacco will be divided among several of the larger manufacturers. The meeting at which the deal was ratified was held in Lexington Monday, and the tobacco has been ordered shipped to Cincinnati, where it will be inspected and sampled. J. F. Walton, of Lexington, official grader of the Equity Society, will represent his organization at the inspection. The disposition of this tobacco practically cleans up the last of the pooled crop in the hands of the society.

WISCONSIN ACREAGE INCREASE.

Janesville Dealers Expect Slight Increase in Tobacco Acreage.

Janesville, Wiss., May 4.

It seems to be the general impression among the Janesville tobacco dealers that the amount of tobacco planted this year will not vary a great deal from last year's acreage, and if any variation is noted, it will be in the direction of a larger crop. Although the present season has been nothing to brag of from the standpoint of the dealer, it has not affected the grower to any great extent. Consequently, those farmers who put part of their land in tobacco last year will do so again this year, while a few who have not been raising the plant for some time have stated their intention of putting a few acres in tobacco. The sleet and general bad weather of last week as far as can be learned worked no appreciable damage to the seed beds, and with the present speel of good weather the plants should get a good start

At the present time almost all of last year's crop has been bought up and in Janesville at least, warehouse handling is almost at an end. There are now but three dealers who have yet to finish their work. Trade has been very light so far, but the confidence in the early revival of business which has been general during the spring still remains strong.

DOINGS IN OTTUMWA.

Ottumwa, Ia., May 15.

Although just barely entered upon the second year of its existence the M. P. R. L. Cigar Company is one of the lustiest infants in Ottumwa's large family of factories. The company was organized February 1, 1908, the firm being composed of James H. McKaig, William Potter, Jr., John Ramey and Frank Lewis, and with the surname initials of the four proprietors combined to form both the firm name and initial cigar brand the new concern placed its first cigar on the market, the "M. P. R. L."

Less than a month later, Mr. Ramey severed his connection with the factory and the three remaining members of the firm have conducted the business to date, retaining the original firm name, however.

Julius Fecht is just starting in this week making up his new importation of Havana tobacco, the 1907-08 crop. The stock was personally selected by Mr. Fecht from the Pinar del Rio districts on his trip to Cuba early in the year and was brought by him to Chicago in March, the first shipment arriving in Ottumwa recently. The tobacco will be used in the different sizes and shapes of the Universal cigar and will be on the market in a very few days.

The salesmen of the Julius Fecht factory left the city this morning on their regular weekly trips.

E. A. CÁLVES & CO. ....IMPORTERS of <C> **HAVANA, 123 North Third Street PHILADELPHIA**

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

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FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
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AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

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Importers of Havana and Sumatra and Packers of Seed Leaf
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Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
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Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
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GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

UNITED IN DES MOINES.

Des Moines, Ia., May 14

The United Cigar Stores company, which has stores in operation in 75 of the leading cities of the United States, have established one store in Des Moines and secured a lease on the room that is now occupied by the Des Moines National Bank at Fifth and Walnut streets, for another. The store now in operation is at the corner of Sixth avenue and Mulberry street. In New York alone this company has 192 stores, or as it is advertised, "Stores all over; one always in sight." Chicago has 45 stores under the United sign, San Francisco, 40, and Philadelphia, 18. The United Cigar stores are run on a co-operative plan, which permits the clerks to share in the profits. They participate in the success of the company.

A MANUFACTURER'S ARGUMENT.

The following arguments to "Consumers" is being distributed in the trade by the Marcus Feeder Cigar Company, of Cleveland, O., and presents certain theories as vouchsafed by Mr. Marcus Feeder, of that company, and who is well-known to the trade:

"Do you know when you buy a box of cigars and you are asked to pay from $6.00 to $10.00 per 100, that you are paying $3.00 to $5.00 for fancy wrappers, fancy packing, fancy bands, enticing premiums and for nonsensical attractions that appear fascinating to you but adds nothing to the quality of the cigars?

"Take your time and see whether our arguments don't appeal to you.

"Argument No. 1: Connecticut wrapped cigars are far superior in taste than a cigar wrapped with the best Sumatra. Sumatra tobacco, however, gives the cigar a finer appearance and for that reason alone you are asked to pay $1 per box more than you would have to pay had the same cigar been wrapped with a fine tasting Connecticut tobacco.

"Argument No. 2: Fancy shape cigars require three to five times the labor as our 'London Whiffs Imperials,' therefore the cost of labor must be three to five times higher and for which you are also asked to pay $1 more per 100.

"Ask yourself whether a fancy shape adds to the quality of a cigar.

"Argument No. 3: Fancy packing, fancy labels, fancy banding, costs the manufacturer $10 more per thousand than it costs us to make our 'London Whiffs Imperials.' This also costs you $1.00 more per 100.

"Ask yourself whether fancy printing adds to the quality of a cigar.

"Argument No. 4: Eliminating all unnecessary expenses, holding our 'London Whiffs Imperials' free from all enticing schemes and premiums, we are enabled to produce in crude form a cigar for 5 cents which cannot be equaled in quality in any 10-cent cigar. A fair trial will convince you of the fact."

WHITE BURLEY IN OHIO.

Eaton, O., May 15.

The fact that the raising of white burley tobacco will figure prominently among the farmers of Preble county during the coming season, has just become generally known.

To avoid the troubles connected with the raising and delivery of this crop in Kentucky, and to secure a yield of the normal amount, the American Tobacco Company has been operating, through its representatives, in this county for several months, in an endeavor to induce the farmers to adopt this particular crop. It is said that nearly one hundred Preble county farmers have agreed to raise this variety, and have accepted contracts furnished by this corporation, wherein it is promised that the crop will be taken at 8 cents a pound, or possibly more, as the demand may regulate.

GERMAN TOBACCO TAX ROW.

The Radicals and National Liberals Withdraw. Government is Hit.

Berlin, Germany, May 13.

The Reichstag Committee, which has been discussing the new tax bills, held an exciting session to-day on the subject of the tobacco taxes. Chairman Passche, National-Liberal, having been overruled on a point of order, resigned. The National-Liberals and Radicals then withdrew, declaring they would not participate in any further deliberations. The incident apparently is a death-blow to the government's "bloc." The withdrawal of the National-Liberals and the Radicals undoubtedly was caused by exasperation over the fact that the Conservatives recently have been acting with the Clericals.

OBITUARY.

Joseph A. Bremer.

At a special meeting of the Philadelphia Leaf Tobacco Board of Trade, held May 13, the following resolutions were unanimously adopted:

WHEREAS, It has pleased Almighty God, in His infinite wisdom, to take unto Himself our honored friend and fellow-member, Mr. Joseph Bremer, and,

WHEREAS, For many years he was one of the foremost men in the leaf tobacco business of Philadelphia, not only because he was the senior member of the oldest firm in the trade, but by reason of his sterling integrity as a man and his honorable business methods, and

WHEREAS, We recognize that his exemplary life has not only been of benefit to his close business friends and associates, but that it will always leave its impress on the business life of this city, and place him in the front rank of the great merchants of Philadelphia; therefore be it

RESOLVED, That the Philadelphia Leaf Tobacco Board of Trade bow in humble submission to the divine will, recognizing that He "who doeth all things well," has sufficient reason for the removal of our loved associate; and be it further

RESOLVED, That we shall always revere his memory and endeavor to so act as to show to the business world that we have profited by his stay amongst us; and be it further

RESOLVED, That we extend to the family of our associate our heartfelt sympathy in their bereavement; and be it further

RESOLVED, That a copy of these resolutions be spread upon the minutes, engrossed and sent to the family, and that they be published in the trade papers.

J. S. Batroff, Secretary. Julius Vetterlein, President.

Resolution Committee:
John R. Young — Felix Eckerson — George Burghard.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

S. Weinberg

121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Florida Tobacco Company

Growers and Packers of

FLORIDA SUMATRAS

OF FINEST QUALITY

Good Burn Positively Guaranteed

Largest Exclusive Handlers of

FLORIDA SHADE-GROWN LEAF

131 Maiden Lane, New York

Plantations: QUINCY, FLA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of Sumatra and Havana

Packers and Exporters of and Dealers in Leaf Tobacco

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

The Rainy Season Now Fairly Opened in Cuba

Consequently Preparation of the New Tobacco by Farmers Will Soon be in Order, and Dealers' Representatives will Start Inspection Tours. Owing to the Large Crop, Moderate Prices are Expected. Havana Leaf Market Quiet, as Visitors Desire to Learn the Quality of the New Leaf Before Buying.

Special Correspondence of The Tobacco World.

Havana, May 10, 1909.—At last the rainy season seems to have begun in earnest, as it has rained more or less in Havana for the last three days, but judging by the formation of the clouds the rainfalls must have been even heavier and widespread all over the island. Farmers can now begin work in earnest and take down the dried tobacco from the poles, bundle it and throw the matules in piles for the first fermentation process. The country buyers of our leaf dealers and packers will start for the tobacco regions, inspect the leaf, report about the general aspect, and if the asking prices of the veguros should not be too high, it is not likely that the buyers will pay high figures even for the best vegas; in fact, as the farmers have had at least three years in succession of good prices, it is now the turn of the buyers to make the figures in harmony with the view of manufacturers, who have had at least three years of losses to contend with. If the farmers should insist upon too high prices, it is likely that the majority of buyers will abstain from making any escojidas themselves this year, and let the veguros do their own packing.

Our market has been quieter again during the past week, as the German exporters only operated to a small extent. While quite a number of Tampa manufacturers have come here, it appears, however, that their principal object is to look over the situation of the new crop, although a few have purchased freely of the old Vuelta Abajo styles to supply their immediate wants. A couple small lots of new Partido were bought for export to Germany, evidently with the purpose in view to show the styles of this year's growth. One Key West manufacturer has purchased a vega of new Vuelta Abajo, consisting principally of libra de pie and the lowest grades of fillers. Most of our dealers are anxious to close out their old holdings, and some bargains could be found by any buyer who will come here and spend some time in hunting for them.

Sales last week sum up a total of 2272 bales, divided into 1249 bales Vuelta Abajo, 273 Partido, and 750 Remedios.

Of the above quantity 1672 bales were sold to American buyers, 250 to exporters for Europe, and 350 to local cigar and cigarette manufacturers.

EXPORTS OF LEAF TOBACCO.

To the United States	4373 bales
To Europe	186 bales
To South America	161 bales
Total	4720 bales

BUYERS COME AND GO.

Arrivals—Jose Escalante, of Jose Escalante & Co.; Y. Pendas and M. B. Pendas, of Y. Pendas y Alvarez; J. A. Lozano, of F. Lozano, Son & Co.; Candido Lopez, of Leopold Powell & Co.; M. A. Falk, of M. Falk & Co., Tampa; Walter A. Kaffenburgh, of I. Kaffenburgh & Sons, Boston; Harry G. Salomon, of Gustav Salomon's Sons, New York; B. Perlman, of Perlman & Co., Baltimore.

Returned—Eugenio Lopez, of Rodriguez Menendez & Co.; Jose Suarez, of Selgas, Suarez & Co.; Manuel Suarez, of Manuel Suarez & Co.; Avelino Pazos, of Avelino Pazos & Co., Havana.

Departures—Fritz Lederer, Avelino Pazos, Carlos Moeller and Maurice Rosenberg, for New York.

HAVANA CIGAR MANUFACTURERS are continuing to work as heretofore, the larger factories evi-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

dently having enough orders to keep them busy, while the smaller ones are less favored. The latter, however, are struggling hard to make both ends meet, and live in hopes of seeing a general revival in trade conditions later on this summer, after the new crop shall be in condition to work.

H. Upmann & Co. shipped 400,000 cigars during the past week. This factory is well supplied with orders and work goes on quite satisfactorily in the big H. Upmann factory.

Behrens & Co. are also well pleased with the present state of affairs, as orders for Sol and Luis Marx cigars are arriving in sufficient quantities to keep all hands busy.

Henry Clay and Bock & Co., Limited, is working in good shape since Don Gustavo Bock has the reins in hand again. The cigars made and shipped since that time have brought large orders.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Rz. Bautista & Co. sold 724 bales of Vuelta Abajo and Remedios during the past two weeks.

Harry Ehrlich was a buyer to the extent of 800 bales of leaf tobacco.

Bruno Diaz & Co. were sellers of 250 bales of Vuelta Abajo.

Jose Escalante made some very fine purchases of 1908 Vuelta Abajo, which, according to my information, reached at least 350 bales.

Sylvester & Stern were shippers of 460 bales of leaf tobacco last week, and have already made 300 bales of their new Partido packing at Santiago de las Vegas. The escojida after having been closed, owing to dry weather, started again with all hands to-day.

Muniz Hnos & Co. disposed of 200 bales of Vuelta Abajo colas to local cigarette manufacturers.

Angel Cuesta has made some purchases, but the exact quantities could not be learned.

Jose F. Rocha closed out 165 bales of Vuelta Abajo, 1907 crop.

Luis Marx has completed already 1000 bales of his famous Alquizer escojida, situated at 75 Zanja street, this city.

Sobrinos de A. Gonzales sold 150 bales of Remedios manchados.

Maurice Winter is credited with having purchased several vegas of Vuelta Abajo.

Avelino Pazos sold 150 bales of Vuelta Abajo and Partido previous to his departure for New York.

Walter A. Kaffenburgh, who arrived on Wednesday last, per S. S. Saratoga, left the same night by rail for Managua, where he intends to superintend the large escojidas made by I. Kaffenburgh & Sons every season.

Gonzales y Miguel disposed of 150 bales of Remedios.

A. M. Calzada returned from his trip of inspection in the Santa Clara Province, and is enthusiastic about the quality of this year's crop.

Manuel Menendez Parra was a seller of 100 bales of a very fine vega of Vuelta Abajo.

RECEIPTS FROM THE COUNTRY.

Week ending May 8. Since Jan. 1, 1909.

302 bales	Vuelta Abajo	9904 bales
22 bales	Semi Vuelta	2618 bales
14 bales	Partido	1919 bales
82 bales	Matanzas	346 bales
221 bales	Remedios	11176 bales
... bales	Santiago de Cuba	4704 bales
641 bales		30667 bales

Concluded on p. 18

THE CHRONICLES OF BEN ALI.

Good Jobbing and Retail Business at The Hub. Doings of the Hustlers.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., May 17.—Jobbers and retailers alike report a good week's business and the former, especially, have been very busy. The heated weather has helped the business considerably.

One of our cut-price druggists on Scollay Square tells me that Saturday's business broke all former records in every department, the cigar department alone showing a wonderful increase in business. Reports from New Bedford state that business is very good there. Four new cotton mills are opening up with seven to eight thousand operatives, which will create quite a boom in trade there. From other points in New England similar reports are coming in.

H. J. Hoffman has been engaged to do missionary work on the various brands made by the Turco-American Tobacco Company. Mr. Hoffman is a clever salesman and is also very good at making window displays, and will no doubt give a good account of himself.

Fred. Baker, a brother of Baker Bros., the Hanover wholesalers, has started in the wholesale and retail cigar business in Plymouth, Mass., on his own account. Fred has been working for the firm of Baker Bros. ever since they started in business, and knows the business thoroughly, and his many friends hope to see him do well now that he has started in for himself.

E. Curtney Perkins (Nestor Giancles Co.), has been working Fall River and New Bedford this week with good results. Louis Shapiro has been working the local trade. Steve Quirk has resigned from the staff of Nestor salesmen.

Al. Salaway, the popular cigarette salesman, has announced his engagement to Miss Evylen Flanders, a charming Brookline miss, who is highly accomplished in every respect. Al. is a hard worker and very popular with the trade here, who extend to him and his bride-to-be their best wishes in his latest undertaking, as Al. is deserving of getting a good side-partner through life.

Raphael Naherzig has resigned his position with the Surbrug Co., and is about to accept another position. Raphie made a good showing here on the Surbrug line of smoking tobaccos.

Bieringer Bros. Co. are giving away for a limited time a Porto Rico Panama hat to every purchaser of 250 of their Exporto—Porto Rican cigars. The cigar is said to be an extra good nickel cigar, and goes to the trade at $35 per 1000.

Rosenthal Bros., the wholesale tobacconists, are cutting quite a figure in the cigar business. They are already doing a nice business with their brand of high-grade Porto Rican cigars, "Lurido"—their own importation. These goods are equal or superior to many brands of clear Havana cigars. Many of our finest hostelries are selling same with good satisfaction.

CABLE ADDRESS "CALSA" TELEPHONE 6071

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

P.O. BOX 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST. AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. — OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, May 18.

NEW YORK LEAF MARKET.

The leaf tobacco market during the past week was maintained on a firm basis so far as prices are concerned, notwithstanding there was a very limited demand for goods during that period of time. Even the routine of small sales for immediate use seems to have fallen off somewhat, but it has in no way had an alarming effect in the trade, because the dealers all expect a revival in the demand for goods as soon as the trade conditions among the manufacturers warrant, and they feel satisfied also that all the stock on hand will be needed to meet the demand for goods as soon as the expected revival sets in, which is bound to come sooner or later.

During a considerable portion of last week the marked exodus of leaf men who attended the National Convention in Baltimore had the effect of even greater quietude than might otherwise have been the case.

There seems to have been a continuing demand for Sumatra, and especially of the new goods, but no specially large sales have been reported. It is also stated that one of the importing houses has sold a considerable amount of its early purchases of the new goods.

The Havana market remains practically unchanged, and sales are being made only in moderate quantities. Prices are well maintained.

* * *

THE CIGAR INDUSTRY.

The cigar trade is not reviving with that degree of activity that has been long expected and hoped for, although some of the factories now report that out-of-town orders are coming in more freely. The city trade, however, has been dull, with no very bright prospects for immediate improvement. At this time of the year usually a considerable volume of business is drawn from summer resorts, but this year there also seems to be a lack of demand from that source. In consequence of the continued depression there has been a curtailment of forces of cigarmakers in some instances, while a few factories report an active demand and operations with a full complement of hands.

* * *

LOCKER CASE DECIDED.

At Albany last week the Court of Appeals affirmed the judgment of the Appellate Division, Second Department, affirming that of Special Term, which dismissed the complaint of John A. Locker and another against the American Tobacco Company, the Metropolitan Tobacco Company, Adolph G. Bendheim and Arthur Stern.

It was claimed that the defendant "owned and controlled so large a share of the staple articles and kinds of tobacco marketed in the country that no general dealer or jobber could successfully do business without handling the merchandise owned and controlled by the American Tobacco Company; that the company had appointed the Metropolitan Tobacco Company its exclusive selling agent in New York and that the defendants refused to sell any of their goods to the plaintiffs, whereby their business was destroyed."

The opinion of Chief Judge Cullen shows how far the decision is from passing upon the main question of the right to combine in a substantial boycott, for he says: "While the complaint probably stated a good cause of action where it charged that the defendants combined and threatened to destroy plaintiffs' business and boycott them, these allegations were withdrawn at the opening of the trial."

Judge Cullen further says that "it is unquestionable that the owner of property may sell to whom he chooses, and equally he may control his agent. A refusal to sell to any particular individual becomes illegal only when it is done in pursuance of a combination with other owners to injure the individual with whom they refused to deal. In other words, it is the combination of several persons which makes that action illegal which if done by a single person without any agreement for joint action would be legal.

"It is contended, however, that a different rule should prevail where a single person or corporation controls substantially the whole production or output of a staple article. I do not think the extent of the business can affect the rights of the parties. If it is an inherent right of the owner of property to refuse to sell his property to any particular individual, he cannot be deprived of that right simply because of the magnitude of his business or his wealth.

"Nor do I see how the courts could well draw a line between individuals and corporations who may exercise their full right of property and those to whom on account of their wealth that right is to be denied. If the aggregation of enormous industries under a single control is economic evil, as to which I express no opinion, the evil can be easily cured by the Legislature."

* * *

TOBACCO PLANT FOR JERSEY CITY.

With the purchase of many acres of land in the Marion section of Jersey City on the banks of the Hackensack River, by Thomas P. Maloney, vice-president of the Lorillard Tobacco Company, it was announced yesterday that the entire Eastern equipment of the American Tobacco Company would be transferred to that city. Several big factories will be erected and 10,000 hands will be employed.

* * *

WOMAN SMOKES IN CAR.

A young woman, who was fashionably dressed, created a stir in an electric train between Jamaica and Brooklyn when she entered the smoking car.

She sat beside a laborer, who was smoking a pipe. After handing over her ticket, she took a cigarette from a silk-covered case and, lighting it, helped to fill the car with smoke.

Continued on p. 15.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
New York

President Cullman's Report

TO THE

Eleventh Annual Convention of the National Cigar Leaf Tobacco Association, at Baltimare, May 10th and 11th, 1909.

Gentlemen:—

The Eleventh Annual Convention of the National Cigar Leaf Tobacco Association meets at Baltimore most opportunely. The Payne bill is before the Senate, and we are but a short hour from the centre of tariff activities. In the past year the interests of the Association have been centred in tariff matters, and it shall be my object to briefly summarize the course our Association has taken and the situations that have confronted us. Besides, there are several matters of importance which I especially wish to call your attention to.

TOBACCO WAREHOUSE REGULATIONS.

No subject with which your officers have been called upon to deal has required more attention or greater vigilance than the regulations governing leaf tobacco warehouses. There are sound reasons why the Internal Revenue Bureau should endeavor at all times to impose and execute rules for the supervision of warehouses that may occasionally work hardship to the individual dealer. The revenues must be protected at all hazards and it is in the interest of honest dealers that the government should prevent unscrupulous persons from carrying on practices which facilitate illegitimate competition. On the other hand, there can be no justification for regulations adopted merely to relieve officials of labor or responsibility and which embarrass and annoy the reputable merchant, nor does the Government profit by such regulations, the logical effect of which is to restrict the operations of enterprising dealers and manufacturers of the highest integrity, thereby reducing the revenue derived from their output and placing a premium upon evasions of both rule and statute.

In my last annual report I was able to announce the very satisfactory conclusion of protracted negotiations with the Commissioner of Internal Revenue as the result of which the regulations governing leaf warehouses had been revised in a liberal spirit, but without in any way diminishing the safeguards upon the revenues. During last July, however, a ruling bearing the signature of the Commissioner was promulgated, which caused great annoyance throughout our trade and which made it necessary for me again to take up with the Internal Revenue Bureau the subject of the treatment of leaf warehouses. I have reason to believe that this ruling, though signed by the Commissioner somewhat hurriedly upon his departure for Europe, was the result in some degree of an inadvertence on the part of subordinate officials.

Chapter 2, page 13 of Regulations No. 8, in the framing of which I was consulted with results entirely satisfactory to our association, contains the following provision:

"Whereu a leaf dealer makes a sale to another leaf dealer, but holds the tobacco in his warehouse, subject to the order of the said purchasing leaf dealer, and at his risk, the original dealer making the sale shall enter the same in Book 59 at the time made, and the purchasing dealer shall make an entry of the purchase in his Book 59. When the tobacco is removed from the warehouse for shipment, the aforesaid purchasing dealer to whom it belongs shall enter in his Book 59 the names and addresses of the parties to whom shipment is made and the district to which the tobacco is sent."

Immediately following the above is this provision, applicable only to manufacturers of tobacco and cigars:

"The sale of leaf tobacco which has been contracted for in large quantities by a manufacturer of tobacco or cigars will be entered in Book 59 as sold on the date of shipment or delivery, and in quantity and kind shipped or delivered to the purchas r."

Under date of July 14, 1908, a ruling signed by the Commissioner was promulgated which contained the following paragraph:

"The sale of leaf tobacco which has been contracted for in large quantities to be delivered from time to time will be entered in Book 59 not as a sale of the whole quantity on the date of the contract, but on the date of shipment or delivery of each installment and in quantity and kind shipped or delivered to the purchas r."

You will observe that this paragraph is an almost verbatim reproduction of the language employed in Regulations No. 8 as to manufacturers of tobacco and cigars except that the very significant words "by a manufactur r of tobacco or cigars" are omitted. Notwithstanding the fact that the Regulations No. 8 were approved by the Secretary of the Treasury and could only be amended with his formal consent, collectors in certain districts proceeded upon the assumption that the standing regulation were modified by the ruling of July 14, 1908, and that leaf dealers had been deprived of the privilege specially accorded them by Regulations No. 8—a privilege guaranteed them by the law—of entering up sales and purchases at the time made instead of upon the delivery and receipt of each particular installment.

Certain other collectors took the position that a leaf dealer was deprived of the privilege specifically conferred by the provision of Regulations No. 8 above quoted if he were also a manufacturer of cigars, notwithstanding the fact that as a manufacturer he must qualify and keep a set of records entirely separate and distinct from his business as a leaf dealer and observe all the regulations intended to prevent the confusion of the two occupations. Inasmuch as some of the most prominent leaf dealers are also engaged in the manufacture of cigars, but on separate premises and maintaining separate records, this construction of the regulations imposed a very great and an entirely unnecessary hardship.

Upon the return to the United States of Commissioner Capers I took up with him vigorously the matter of the construction placed by collectors upon the ruling of July 14, 1908, and expressing confidence that it was his intention to have Regulations No. 8 executed in strict conformity with our understanding—as the result of which our trade with no little trouble and expense complied with the Department's request that packers should register at one warehouse in each packing district—I earnestly urged him to advise collectors throughout the service that Regulations No. 8 had not been amended with respect to the privileges enjoyed by leaf dealers and that all regularly qualified dealers should receive the same treatment whether also engaged separately in the manufacture of cigars or not.

The Commissioner very courteously gave his personal attention to the matter and after several conferences with our Washington representative promulgated the following order (T. D. 1428):

"The attention of this office has been called to the omission in paragraph 8 of Circular 729 (T. D. 3394) of the words 'by manufacturers of tobacco and cigars' as they occur in Regulations 8, page 13, fourth full paragraph resulting as alleged in a modification of the established regulation.

"It is stated that some collectors have so interpreted said circular as to require leaf-tobacco dealers who sell to other dealers in leaf tobacco to make entries of their purchases and sales in a manner different from that prescribed in Regulations 8. This was not the intention of this office.

"In order that the mode of entries shall be uniform for all leaf-tobacco dealers, it will be sufficient if the instructions contained in Regulations 8 are strictly complied with, and Circular 729 is hereby modified to that extent.

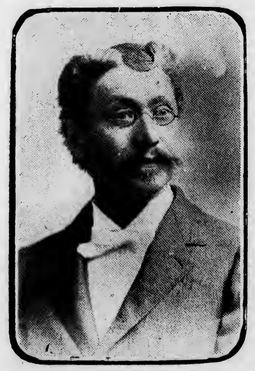
"The prime object of leaf-tobacco dealers' books is to afford a method of tracing leaf tobacco from its source to the manufacturer of tobacco, snuff or cigars, so that the taxes imposed on tobacco products may be secured.

"Any irregularies discovered in the handling of leaf tobacco by dealers therein or by manufacturers of tobacco, snuff or cigars will be promptly reported to this office."

In this connection I think it due the present Commissioner of Internal Revenue to state that he has at all time received our representations with courtesy and has personally investigated every matter we have brought to his attention, and in practically every instance has removed all cause of complaint. The methods of the Bureau under his administration have been transformed from bureaucratic to business-like and I do not doubt that the revenues have been benefited thereby to a material extent. In view of the Commissioner's liberal policy, I bespeak from the members of this association a careful observance of the regulations, and especially of these provisions relating to leaf warehouses, which have been adopted as the result of conferences with your officers.

A. BIJUR
Delegate from New York

E. A. KRAUSSMAN
Leader of New York Delegation



JOHN STAUN, Cincinnati
Elected Vice President

BANKRUPTCY LEGISLATION.

In conformity with the policy of this asscelated I have during the past year co-operated with the movement in Washington to prevent the repeal of the Federal bankruptcy law and to strengthen such of its provisions as experience has shown to be inadequate or inefficient. Certain interests, including a few large business concerns, which employ legal representatives in every State, and thus secure important advantages over smaller creditors, and organizations of retail merchants, who are opposed to the statute on the ground that its provisions are drastic and favor the creditor at the expense of the debtor, have labored industriously to bring about the repeal of the law, but I am glad to be able to report that the House Judiciary Committee has voted down all such propositions by a very decisive majority and there is now no apparent danger that the law will be stricken from the statute books in the near future.

During the last session of Congress which expired in March the influence of the association was exercised to assist in the passage of the bill introduced in the House by Representative Sherley, of Kentucky, which was favorably reported by the Judiciary Committee and passed by the House, failing to receive the indorsement of the Senate only because of lack of time for the adequate consideration of its provisions. The bill was most carefully drawn by lawyers experienced in bankruptcy litigation and was intended to remedy a number of defects which have developed during the nine years since the original Torrey bill was enacted. It will be reintroduced in the current Congress and will probably become a law in the near future. It is perhaps unnecessary for me to describe this measure further than to say that the character of the amendments provided may be gathered from the modification made in the provision of the statute regarding the granting of discharges to bankrupts. These amendments provide that trustees shall be regarded as sufficiently parties in interest to object to a discharge when duly authorized at meetings of creditors and that false mercantile statements, if made to the trade and relied on by the creditor, shall be an available objection to the debtor's discharge. The first of these changes merely settles differences which exist between Federal Courts as to whether a trustee can object to a debtor's discharge, although it is highly desirable that he should, as thereby the expenses of the proceedings will be spread over all of the creditors and not borne by a single creditor who may file objections. It is still an open question whether a false credit statement to be available as an objection to a discharge must not have been made to the creditor who extended the credit and at the time of the extension of such credit. The change accomplished by the amendment is simply one which makes available to any creditor any materially false mercantile statement on which the debtor has obtained money or property on credit and irrespective of whether such statement has been given to the creditor objecting or has been communicated generally to the trade.

FRANK BACH
Junior Delegate from New York

THE FREE LEAF BILL.

Within a few days after our last convention I was called to Washington to appear before the Senate Finance Committee in opposition to the so-called free leaf bill, a measure that has been a source of annoyance and anxiety to the leaf trade since its first appearance in Congress half a score of years ago. As this measure is now again before Congress in the form of a House amendment to the Payne Tariff bill, I deem it important that the Association should understand its provisions and appreciate the injury that would result from its enactment, especially as I have been surprised to find in the leaf trade otherwise well-informed merchants who have expressed the opinion that the bill is a matter of no special concern to our branch of the tobacco industry.

As I had occasion to state in addressing the Senate Finance Committee, this bill which was originall drafted by Representative Gaines, of Tennessee, was evidently drawn without the slightest consid ration of conditions in the cigar Leaf trade, which are wholly different from those prevailing in Kentucky, Tennessee or Virginia, and yet its provisions apply in all particulars to cigar leaf as well as to leaf produced for the manufacture of ch wing and smoking tobaccos and cigarettes. Briefly, the measure proposes the amendment of the law regarding the sale of leaf tobacco in such a manner as to permit any person to buy or sell the commodity in which we deal without a license, without registering and without any obligation to keep records for the inspection of the Government. The sale of leaf tobacco direct to the consumer by unregistered, unlicensed parties would, of course, make heavy inroads upon the revenue now derived from the sale of tax-paid smoking and chewing tobacco, cigarettes, etc., and in this phase of the subject we have the important interest of taxpayers called upon to bear far more than our share of the burdens of the Government. Our more immediate interest, however, concerns the application of the bill to the sale of cigar leaf tobacco and its manufacture into cigars. As to the menace to our trade involved in the Gaines bill, I can perhaps make no clearer statement than in the following extract from the argument which I had the honor to present to the Senate Finance Committee:

For many years the internal revenue authorities have found it necessary to closely supervise the handling of leaf tobacco from the time it leaves the grower until the tax is paid thereon, and the present internal revenue laws and regulations provide an elaborate system for this purpose, including the keeping of costly records by every leaf dealer and manufacturer in the country. An important exception is made by these laws in favor of the grower, who may sell his tobacco not only to a consumer or to a dealer, but also to a manufacturer, without making any record whatever of the transaction. The internal revenue officials have found this exemption in favor of the grower to be a constant menace to the revenues, for if an unscrupulous manufacturer of cigars, for example, desires to dispose of a part of his product without paying tax thereon he can easily force a balance in his material account by buying direct from a grower

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and omitting to record the purchase on his revenue book. Even under these conditions, however, revenue officials have been able to keep fraudulent transactions within reasonable bounds, as tobacco growers are easily identified as such as may at any time be called upon to give information as to the parties to whom they have sold their product.

The pending bill, however, abolishes all these safeguards with a stroke of the pen. Under its terms any one may buy a farmer's crop of tobacco, or any part thereof, and store it wherever he pleases, without making any record of the transaction or furnishing any information thereof to the internal revenue officials. He may also sell such tobacco in bulk or in part, as he may desire, without making any record unless he sells to a manufacturer; but it is obvious that this slight restriction affords no protection either to the Government or to the competing registered leaf dealer, for no one would have any knowledge of the transaction except the buyer and seller, and if the manufacturer purchasing the leaf intended to defraud the Government by omitting to pay the tax on his product he would make no entry on his material account and there would thus be no evidence in existence with which to trace the leaf to the seller. Further, a manufacturer could buy leaf as a dealer and transfer it to himself as a manufacturer without recording it. It is thus perfectly clear that the passage of this bill would serve merely as an invitation to dishonest manufacturers to expand their fraudulent operations and the Government would lose more revenue in the direction described.

The effect of such conditions upon the legitimate registered leaf dealer, whose operations are supervised by the Internal Revenue Bureau and who is obliged to record every transaction, not only with the manufacturers but with other leaf dealers and even with the growers, can better be imagined than described. He would not only suffer from the competition of irresponsible parties temporarily engaged in the buying and selling of leaf and having neither place of business nor commercial credit, but he would necessarily be subjected to untold annoyance at the hands of the revenue officials who, under such a system, would be called upon to trace countless fraudulent transactions. The starting point in such an investigation would be the revenue records of the manufacturer, which would disclose all his transactions with legitimate leaf dealers, whose books, in turn, would require to be carefully examined before other lines of inquiry could be taken up. Every dealer who has sold a pound of leaf to a manufacturer suspected of having defrauded the Government would immediately be brought under suspicion, even though the authorities might be morally certain that the real culprit was one of the army of commercial freebooters that would be brought into existence by the enactment of this bill.

I am satisfied that the tobacco growers would receive no permanent advantage from this measure and it is significant that those who raise cigar leaf have viewed the measure with indifference. A crop of the magnitude and value of the tobacco produced in the United States can only be marketed through legitimate commercial channels and any attempt to demoralize the branch of the industry engaged in distribution must result to the great injury of the producer himself.

I am glad to say that the Senate Finance Committee, immediately after the hearing referred to, indefinitely postponed the free leaf bill, which was not again heard from during the last Congress. In the closing hours of the debate on the Payne Tariff bill on April 9 last, however, the Ways and Means Committee was induced to report the Gaines measure as a committee amendment and it was put through under the gag and spur without explanatory statement or debate. I am advised that the purpose of the committee was to placate certain advocates of this legislation in the hope that they would support the Payne bill. This hope was not realized, however, and I am disposed to believe that the Ways and Means Committee will not insist upon the amendment when the pending Tariff bill goes to Conference Committee. The Senate Finance Committee having consistently opposed a measure that would probably cost the Government ten or twelve million dollars annually in reduced revenues has rejected the Gaines amendment and has successfully withstood the efforts of Kentucky Tennessee and Virginia Senators to cause it to be added to the bill on the Senate floor.

CHAS. EMORY LONG
Delegate from Lancaster

GENERAL TARIFF REVISION.

As fully foreshadowed in my last annual report, the revision of the Dingley Tariff act was undertaken last November and is to-day the most important as well as the most disturbing issue confronting the business community. The fact that it was not practicable at our last convention to adopt a definite policy with respect to the details of the proposed revision of the tobacco schedule has made the task of your officers one of considerable difficulty and requiring the exercise of tact and diplomacy, but I have deemed it incumbent upon me in representing our organization before the Congressional committees charged with the duty of revising the Dingley act to describe the conditions in our trade fully and accurately, and also to point out what appeared to me to be certain conclusions which must inevitably be drawn therefrom. In the representations I have made to the committees I have been guided by the expressions of the Board of Directors of this association at a meeting which I called as soon as I was formally advised of the proposed hearing at Washington.

The first official steps looking to the revision of the tariff were taken by the Ways and Means Committee of the House of Representatives, which early in November, 1908, began a series of hearings upon the several schedules of the Dingley law. The tobacco schedule was reached on November 13, when, in company with a delegation representing various branches of the industry, I had the honor to appear before the committee.

The oft-repeated declarations of this association respecting the desirability of a uniform rate of duty on Cuban tobacco seemed to me to call for a statement in relation thereto. I pointed out the discrepancy between the number of pounds of Havana tobacco paying wrapper duty and the pounds of wrappers necessary to cover our clear Havana production. A sentiment favorable to a moderate reduction in the duty on wrapping leaf gained ground rapidly during the last summer and autumn and has since been voiced by large numbers of cigar manufacturers employing imported leaf. In addressing the House Committee I called attention to the quantities of various wrappers used for our annual cigar production, their general market price, and their various costs per thousand cigars.

Following the public hearing on the tobacco schedule, many cigar manufacturers addressed the committee by letter and telegram urging a reduced rate on wrapper leaf. When the executive sessions of the Ways and Means Committee began, I was called to believe that Chairman Payne and his colleagues would see their way clear to a moderate cut in the leaf schedule, but at this juncture a factor not fully foreseen entered into the calculation, namely; the continued heavy decline in both customs and internal revenue receipts, which was emphasized by an official estimate prepared by the Secretary of the Treasury showing an unprecedented probable deficit for the fiscal year ending June 30, 1909. The presentation of these figures to the committee resulted in many changes in the details of plan of revision and from that date up to the present time the leaders of both the House and Senate have scanned the schedules with the chief object in mind of gaining revenue from every possible source and of preventing losses that might be sustained as the result of even the most moderate reductions. As the result of this policy the average ad valorem duty of the Payne bill as reported to the House was slightly greater than that of the Dingley law, notwithstanding the fact that when the revision was undertaken it was assumed that its primary object was the reduction of taxation. It is interesting to note in this connection that wrapper tobacco is subject to the highest ad valorem duty (185 per cent) of any generally consumed commodity.

Under these conditions it is perhaps not surprising that the leaders of the Ways and Means Committee decided not to reduce any of the rates of the Dingley tobacco schedule, especially as it had been determined to provide for the free entry of considerable quantities of leaf and cigars produced in the Philippines. The tobacco schedule is counted upon for approximately $24,000,000 in customs revenue and with respect to the duties paid on Sumatra wrappers and on fillers from Cuba and elsewhere is collected at a minimum of expense. To curtail these receipts, in the opinion of the House Committee, would have been exceedingly unwise and the leaders were unwilling to believe that a moderate reduction would sufficiently stimulate importations to produce substantially the same revenue; in fact, certain members of the committee were opposed to any change in rates that would in any degree increase importations.

The proposition to amend the administrative features of the Dingley act by providing that tobacco and other products should pay duty on the basis of weight on withdrawal rather than upon dock weight, was opposed, partly because it was feared that the change might result in the pilfering of leaf while in bonded custody, but more especially because of the revenue involved. When the dock weight provision was added to the Dingley bill it was frankly stated by those who secured its incorporation that it was equivalent to an increase in the wrapper rate from $1.85 to $2.40, and to a proportionate gain in the duty on fillers. Whether this estimate is accurate or not, the Ways and Means Committee has taken the position that the provision is an important factor in the revenue problem which it would be unwise to disturb under existing conditions.

In considering the question of a uniform rate of duty on Cuban tobacco, the Ways and Means Committee, recognizing the necessity of making such a provision by treaty rather than by statute, in order to prevent its application to Sumatra wrappers, concluded that it would be necessary to fix in the tobacco schedule a rate on wrapper leaf equal to the present wrapper duty, thus laying the foundation for a reasonable uniform rate on Cuban leaf by a treaty concession of approximately 80 per cent. While to the average business man this project would appear to be entirely feasible, it was so unlike any departure from the policy of Congress with respect to the treatment of the tobacco schedule and the exercise of the reciprocity principle, that the Ways and Means leaders could not bring themselves to consider it with favor. Especially potent has been the fear that the adoption of a flat rate on all tobacco equal to the present wrapper duty for the confessed purpose of establishing a basis for an enormous concession to a single country would be regarded by the Netherlands, Mexico, Germany, Turkey and other countries from which tobacco is imported in greater or less quantity, as an intentional discrimination that would be followed by prompt reprisals that might ultimately lead to disastrous tariff wars.

W. J. LUCASWITZ
Delegate from Dayton

Since there are such legislative and diplomatic difficulties in the way of adopting a uniform rate and we have been unable to have our legislators look on same with favor, we should strive to modify as far as possible present evils in our filler duty. An exact determination of the wrapper possibilities of a bale of tobacco seems as much dependent on the kind of cigars to be wrapped as upon the nature and texture of the tobacco itself. Further, a definite conclusion as to the percentage of wrappers in a bale of tobacco by the inspection of three dry carots is as uncertain as May forecasts of September harvests. The Havana importer and clear Havana manufacturers complain of the lack of uniformity in appraisement. Under our Constitution we are guaranteed, as citizens, equal rights. Does that not mean equal administration of our tariff laws in all sections of our country? Should wrapper suitability become a matter of geography?

FRANK INKSATER
Delegate from Elmira

An expert board of tobacco appraisers, with definite registration and identification of bales at the original port of shipment, might insure more uniform administration. I believe this Convention should take such definite action in this matter as will lead to some legislative relief. Centralization of appraisement and hearty, active co-operation of Havana importers and clear Havana manufacturers will do much to diminish present abuses.

The only change made in the tobacco schedule of the Dingley act by the House of Representatives was the incorporation of an amendment, of no direct interest to the cigar leaf trade, increasing to 75 cents per pound the duty on unstemmed fillers when imported from countries which prohibit importations of American leaf. This provision was added as a sop to the producers in this country of certain types of cigarette tobaccos who claim to have been injured by the importations of Turkish leaf. This provision, however, was stricken out by the Senate Finance Committee and the tobacco schedule as reported by Chairman Aldrich is in all respects identical with the existing law.

It is vitally interesting for us to note the concentration of cigar production since 1896 to 1907, and to speculate on what same prognosticates. In 1896 there were 34,041 factories, with an average factory production of 129,000 and a total production of 4,048,463,306. In 1907 there were only 25,882 factories, with an average factory production of 305,100, and a total production of 7,392,029,841. To my mind, many factors have contributed to this concentration. The wrapper duty is the most patent and readily accessible cause and while there is no doubt that same has had a marked influence, I don't believe it has been as potent a factor as modern industrial development. Corporative and co-operative enterprise, combined with manufacturing machinery, replacing individual capital and labor, with consequent cheaper production, telephone, telegraph and rapid railroad communication, delocalizing our cigar manufacturing industry, have made it possible for capitalistic enterprise, with its advantages, to enter all points of distribution.

Centralization and capitalization are normal tendencies which cannot be legislated against or checked. It is modern development. An equal compliance with the law and the use of legitimate competitive methods by corporate and capitalistic enterprise must, however, be insisted upon. In the last few years prohibition has added its might towards centralization and has deprived the local manufacturer of the natural outlet for his production. There may be a day in the near future when the cigar manufacturing industry will be so concentrated that operatives will have but little choice of employment, the farmer but few buyers for his product and the consumer but limited selection. While the wrapper duty and prohibition may only be secondary causes no opportunity should be lost to eliminate them as contributory factors of centralization.

TARIFF ON PHILIPPINE PRODUCTS.

The question of the tariff treatment of Philippine products, especially tobacco and sugar, entering the United States, which has been in controversy throughout the past three Congresses, will probably be settled before the end of the current fiscal year on a basis as permanent as the tenure of the present administration. I regret that I can not say that the settlement will be wholly satisfactory to our trade, but I am fully justified in the statement that when all factors in the problem have been fairly considered the outcome will be much more acceptable to all the branches of our industry than we have had reason to hope for. The labors of your officers in this campaign have been unremitting and we shall endeavor up to the last moment to obtain every possible additional concession.

When the Philippine problem first confronted us, our Association opposed vigorously free trade with the Islands. As unnecessary and harmful as the free admission of the product of the Philippines at that time seemed, it appeared to your Association indeed unjust that we should have not only to shoulder that burden but also sacrifice domestic growth and production for the benefit of the Philippines, as their increase in tobacco growth and cigar manufacture was in direct ratio to the injury we would sustain from the free admission of their possible increasing production. The arguments of our growers, packers and manufacturers before the Ways and Means Committee in 1905 were along these lines. It was then that our Association took the stand that if some concessions were to be granted we should be guarded against further demoralization than the free admission of a limited importation would subject us to. We have consistently maintained such an attitude and have been able to make the justice of our position prevail.

Notwithstanding the fact that during the hearing on the tobacco schedule last November the Ways and Means Committee gave us no intimation whatever of their intention to deal with the Philippine question in the general tariff bill then under consideration, when the measure was made public it was found that a provision had been incorporated authorizing the free entry of 300,000 pounds of wrapper leaf, 3,000,000 pounds of fillers and 150,000,000 cigars. Admitting for the sake of argument that an additional outlet for the manufacturing industry in the Philippines is desirable, it is at once apparent that the limitations prescribed by the House provision are out of all proportion to the magnitude of the trade of the islands and completely discredit the oft-repeated contention of the champions of the Philippines that the tobacco industry of the archipelago, owing to the limited area suitable for the cultivation of leaf and to the great scarcity of labor, can never hope to greatly exceed the present volume of production.

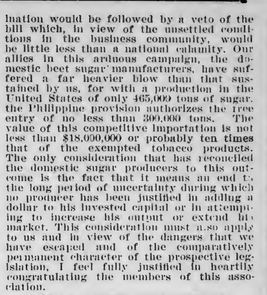
The proposition to admit to the United States the quantities of leaf tobacco specified in the House bill is directly antagonistic to the interests of the cigar manufacturers of the Philippines and has caused them to protest bitterly to official quarters. In my last annual report I stated that the leading dealers in Manila had advised the Commissioner of Internal Revenue of the Philippines that they could sell much larger quantities of cigars to consumers within the Islands if it were practicable to have their products put up promptly by the local factories, while the manufacturers' sole complaint was that they would not obtain the necessary profit in view of the competition of the leaf exporters. I am now able to quote the last annual report of the Commissioner for the year 1908, in which he states that "for the past seven years the demand for leaf tobacco suitable for the manufacture of cigars for export has exceeded the supply." It is obvious, therefore, that the sole effect of providing a free market in the United States for a considerable quantity of the best wrappers and fillers will be to enhance the cost of such leaf to the Philippine cigar manufacturer, an injurious tendency which can only be fully appreciated by those who have had practical experience in the manufacture and marketing of cigars.

The proposition to admit 150,000,000 cigars free of duty as a "healthy stimulus" to an industry which, after eight years of peaceful progress under the protection of the American flag, has reached a total output of only 198,000,000 cigars, of which approximately 116,000,000 are now absorbed by foreign customers, chiefly in the Orient, is so illogical as to be difficult of proper characterization. In considering the effect of this provision, I am confronted by the undeniable fact that the Government experts are diametrically opposed to each other on this point. I am informed that the experienced collector of customs at Manila expresses the opinion that few, if any, cigars will be shipped to the United States, and that the chief result of the concession will be an important increase in the price which the Manila manufacturers can secure both at home and in their Oriental markets because of the fact that the ports of the United States are open to all goods that cannot be sold on a satisfactory basis elsewhere. The equally experienced Commissioner of Internal Revenue for the Philippines, however, is of the opinion that within a reasonably short time practically the entire quota of 150,000,000 cigars will be exported to the United States. I am strongly inclined to believe that the Commissioner of Internal Revenue is correct in his assumption that an open market in this country will soon attract maximum importations and that our manufacturers must prepare to meet this competition, which, in the nature of things, will probably be most strongly felt by the domestic producers of clear Havana goods of the medium and lower grades, because of the foreign and tropical origin of the leaf of which the prospective importations will be composed.

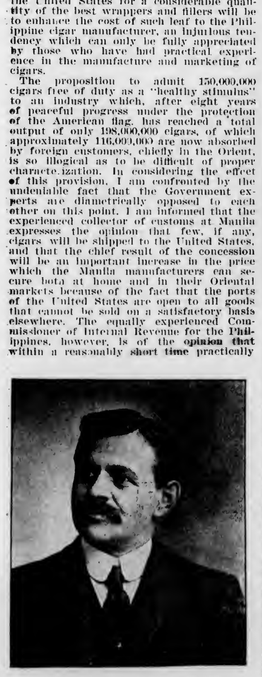
With these considerations in mind, your officers, immediately upon the publication of the House tariff bill, took up with the Senate leaders and with the special representatives of the administration in Philippine affairs the desirability of curtailing the limitations placed on free imports of tobacco products and the necessity for providing safeguards to prevent the importation of goods made in part, at least, of tobaccos grown elsewhere than in the Philippine Islands. I am glad to be able to record the fact that the Senate Finance Committee, with that consideration for the great industries of the country which has always characterized its policies and which is in such striking contrast to the indifference displayed by the Ways and Means Committee of the House, amended the Philippine provision of the Payne bill in a number of most important particulars, thereby greatly reducing the injury to our trade which may result from this ill-advised legislation.

The State Committee, in the first place, reduced the limitation on the free imports of fillers from 3,000,000 to 1,500,000 pounds. In the second place, the Senate bill specifically provides that "the aforesaid exemptions of tobacco and cigars from duty shall become effective when and continue only so long as there shall be levied, collected and paid upon tobacco and cigars imported into the Philippine Islands from any foreign country the same duties as are required by this act to be levied, collected and paid upon tobacco and cigars imported into the United States from any foreign country." The importance of this provision will be fully appreciated when it is remembered that the present tariff on leaf tobacco entering the Philippines, whether wrappers or fillers, is but 2½ cents per pound, which would enable the Manila cigar manufacturers to import the best grade of Sumatra wrappers at less than one-eighth the duty levied upon the same product imported into the United States. The officials of the Bureau of Insular Affairs have been prompt to recognize the necessity of this safeguard and have incorporated in a bill providing a new tariff law for the Philippine Islands, which will undoubtedly be passed and go into effect simultaneously with the new Payne tariff law, the complete schedule of import duties on tobacco as proposed in the Payne bill, which are substantially the rates of the Dingley law. The Senate bill also provides that all Philippine cigars imported into the United States shall pay the same internal revenue tax as would be levied thereon were they manufactured here or imported from a foreign country.

While the Philippine provision, even as modified by the Senate Committee, is not altogether satisfactory, we should not lose sight of the fact that for the past six years our industry has been menaced by absolute free trade with the Islands, a condition that would have tempted vast amounts of capital to embark upon the growing of leaf and manufacture of cigars in the archipelago, flooding our markets with the products of the cheap labor of the Orient and ruining our growers and manufacturers alike. It is but a short time since we were warned, in a statement made before the Ways and Means Committee by Mr. Taft, then Secretary of War, that we must "put our house in order" in preparation for absolute free trade. Mr. Taft is now President of the United States, an it is at his instance that the comparatively conservative Philippine provision has been included in the tariff bill. I violate no confidence in saying that, in the opinion of our most loyal friends in Washington, its elimination would be followed by a veto of the bill which, in view of the unsettled conditions in the business community, would be little less than a national calamity. Our allies in this arduous campaign, the domestic beet sugar manufacturers, have suffered a far heavier blow than that sustained by us, for with a production in the United States of only 465,000 tons of sugar, the Philippine provision authorizes the free entry of no less than 300,000 tons. The value of this competitive importation is not less than $18,000,000 or probably ten times that of the exempted tobacco products. The only consideration that has reconciled the domestic sugar producers to this outcome is the fact that it means an end to the long period of uncertainty during which no prouncer has been justified in adding a dollar to his invested capital or in attempting to increase his output or extend his market. This consideration must also apply to us and in view of the dangers that we have escaped and of the comparatively permanent character of the prospective legislation, I feel fully justified in heartily congratulating the members of this association.



J. LICHTENSTEIN, Delegate from New York



A. H. REEDER, Delegate from Dayton

I. H. WEAVER, Delegate from Lancaster

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CUBAN RECIPROCITY TREATY.

In my last annual report I called attention to the fact that the existing reciprocal trade arrangement with Cuba would expire in December, 1908, and I also stated that, unless modified in six months before the date of its expiration, it would continue in effect automatically until six months after due notice should have been given either by the United States or Cuba of a desire to terminate the arrangement. Up to this time no notice has been given by either of the contracting parties and the treaty must therefore remain in force at least for another six months. That it is the intention of the leaders of the House of Representatives to continue the convention in force indefinitely is obvious from the provision of Section 6 of the House tariff bill to the effect that "nothing in this act contained shall be so construed as to abrogate or in any manner impair or affect the provisions of the treaty of commercial reciprocity concluded between the United States and the Republic of Cuba on the 23d day of December, 1903, or the provisions of the act of Congress heretofore passed for the execution of the same."

We may expect in the near future, however, that certain foreign countries will endeavor to bring about the abrogation of the treaty with Cuba on the ground that it contains concessions which we are unwilling to make to other countries which give us the benefit of their lowest tariffs and extend to us in all other respects what in the language of diplomacy is described as "the most-favored-nation-treatment." In the new general tariff bill now pending in the Senate there is a provision known as the maximum and minimum clause, the spirit of which is that we will give to all nations our minimum duties in exchange for corresponding concessions and there may be some ground for the contention that the continuance of the present Cuban arrangement would violate this provision, as we do not stand ready to give to all countries the special reductions we have conceded to Cuba. I am satisfied, however, that as Cuba is an international sense is a ward of the United States, and as the maximum and minimum clause of the tariff bill recognizes the right of foreign countries to make special concessions to dependencies occupying relations similar to that of Cuba to the United States, the State Department will be able to defend the Cuban reciprocity treaty and prevent its abrogation as long as it shall seem advantageous to maintain it. It is among the possibilities that the present agreement with Cuba may be revised for the purpose of securing greater concessions in the Cuban duties on certain American products, as the agreement is now far more advantageous to the island than to the United States, but I do not expect to see any additional concessions in the rates on Cuban products entering the United States.

ANTI-COUPON LEGISLATION.

The effort to secure Federal legislation to prevent the use of redeemable coupons and other gift schemes in the sale of tobacco products has continued throughout the past year and has been participated in by this Association on both moral and business grounds, although the question is one of more immediate importance to manufacturers in the tobacco trade.

When the Ways and Means Committee recently reported the Payne Tariff bill much satisfaction was expressed at the restoration therein of the provision of Section 10 of the Dingley Act forbidding the packing of coupons in statutory packages, but it was soon learned that the committee had included this provision as the result of a clerical error, the compiler of the bill having intended merely to re-enact the existing law. Subsequently the House adopted an amendment striking out the anti coupon clause and restoring the so-called Grosvenor provision, which is identical with the existing law. Lest the action of the House in this regard should be taken as indicative of the sentiment in Congress respecting anti-coupon legislation, I would say that I am reliably informed that the House would have voted down the Grosvenor provision and restored the Dingley anti-coupon clause by an overwhelming majority but for a parliamentary complication as the result of which Representative Tawney's demand for a vote by tellers was ruled upon as having been made too late to receive consideration. I am glad to state that Mr. Tawney, who has always been a consistent champion of the independents in our trade, is in no wise discouraged by his lack of success in securing the passage of a well considered anti-coupon law.

SALE OF SEIZED GOODS.

At our last annual convention the Association adopted a resolution advocating legislation to prevent the sale of seized or abandoned goods at less than the duty thereon, such sales being highly injurious to dealers upon whose goods, purchased at full value, the duties prescribed by law have been exacted. We have taken the matter up at Washington in connection with the administrative features of the pending tariff bill and have endeavored to secure the endorsement of our resolution by the customs officials of the Treasury Department. These officials are now giving careful consideration to the matter and we trust that the position to be assumed by them will make it practicable to obtain their co-operation in seeking this legislation. I am advised that if the officials can see no serious objection to applying the principle described to tobacco products, but inasmuch as they contend that any law must apply to every kind of seized goods and fear that in some instances heavy loss to the Government would ensue, it may not be practicable to secure the adoption of the provision suggested until the revenue producing capacity of the new tariff bill has been demonstrated. To my mind, however, the sale of merchandise seized for less than the duty deprives the Government of revenue on imported merchandise which those sold at public auction for less than the duty assessed thereon replace.

Mr. W. L. Crouse has done yeoman's service for our Association, and, by tact and indigenity, accomplished results which are of paramount importance. Despite trying circumstances, he has given us cheerful, tireless attention, and has been of invaluable assistance. The results that your Association have attained at Washington have been due in no slight degree to his efforts. I most earnestly urge the retention of his services.

I wish to express my deep appreciation of the honor which you have bestowed upon me. I have sought to ascertain your aims and ambitions and with earnest faithfulness carry out the policies of our Association and strive to enlarge its usefulness. It has been my endeavor to maintain the honor and prestige of our Association, and act on all questions with careful consideration of all our interests. We can only prosper by united action. Let us, therefore, ever possess the spirit of accord. Don't let our deliberations be circumscribed by the present. Let us have eyes for the future and its possibilities.

JOSEPH F. CULLMAN, JR.,
President, The National Cigar Leaf Tobacco Association.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

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Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

CONVENTION IN A NUT SHELL

In a nutshell, the results of the Eleventh Annual Convention of the National Cigar Leaf Tobacco Association are these:

A power was conferred upon certain committees to perform certain desired duties that will result in more expedient and yet more effective work. The troublesome tariff question was placed in such a way that it is no longer likely to cause confusion, if not possible dissension, by a small majority vote. Also the troublesome Philippine agitation has been safely circumvented. The Association's attitude in the dock-weight matter has been reiterated. Steps have been taken to provide for an internal revenue district to be composed of the Island of Porto Rico. A more aggressive campaign for a reduction of insurance rates and general betterment of conditions is to be undertaken. The free leaf bill is again condemned. Last, but not least, the spirit of comradeship was greatly increased through the royal hospitality of Baltimore. It is not alone in the elaborate preparation for the formal functions of the convention and banquet that this hospitality was manifested, but during the two days in which delegates were in Baltimore there was continual entertainment at luncheons that was almost a banquet and in an excursion to the historic capital, etc., so that, taking into consideration the influence of all these factors, the delegates had full opportunity to meet each other, and everybody mixed in so that men were drawn closer together and friendships established and the spirit of comradeship intensified, which in an association like this is one of the most necessary and essential things that could have been accomplished.

AFTERGLOW

Excellent as every appointment of the convention was, there was after all a joker, unwittingly played perhaps. It was discovered by the captain of the steamer Latrobe as she was about to effect a landing at Annapolis, that the flag on the rear mast was hoisted upside down, and that the trip had been made under virtually a signal of distress.

A slight mishap—a broken spring—detained a party of tobacco men from Lancaster who made the trip to Baltimore in an automobile, until almost the "wee hours of the morning" on Sunday night. The party consisted of Charles A. B. Zook, B. F. Good, Mr. Brimmer, Jr., Raymond A. Heil and Milton Shirk.

A delegate the other night thought some action might be taken to aid the liquor people in their fight against local option, and another member moved for an immediate adjournment that it might be done, but the motion did not prevail—not just then.

The Lancaster trade made a stronger showing than any section of the country, so far as numbers are concerned, excepting possibly the trade of Baltimore. There were from twenty to twenty-five members of the Lancaster trade present.

Mr. Ellison, of the United States Tobacco Journal, was permitted to vent his feeling without having to fear investigation, or even criticism, at the hands of the Committee on Journalism.

The cigars distributed during the sessions of the convention and the steamer trip down the bay were of local manufacture, and every one will attest to their excellent quality.

By the way, no report was heard from the Committee on Journalism nor has another committee been named for the coming year. Guess they adjourned sine die.

Ex-Sheriff Hershey, of Lancaster, declares there was no distress aboard the boat, and that, while a distress signal was flying, relief was not needed.

Perhaps the dullness of trade had something to do with the fact that there was no "talking shop" this time during the pleasure hours.

While the banquet on Tuesday evening was an affair of general jollification, it was devoid of the conventional general speechmaking.

Jack Kinney, with A. Cohn & Co., and L. F. Mueller, with Cullman Bros., were interested spectators at all sessions.

It is stated that Louis Kramer, of Lancaster, sold out his holding (?) the other day at a handsome profit.

M. E. Stern, an active leaf broker of Dayton, O., was among the visitors to the convention.

John Dellevie is about the only man who can draw a royal flush.

The witticism of Schatzmeister Cranz was surely missed this year.

Jack Merriam was there with real bull dog tenacity.

Special Notice.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—1,000,000 Florida wrapped long filler Cigars. Offered in reasonable quantities to suit purchasers, and at an exceptionally low price. Address "A," Box 33, care of Tobacco World, Phila. 4 21r

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will Sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 5-19-h

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

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Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

NEW YORK TRADE NOTES

Concluded from p. 10.

The Royal Crown Cigar Co., of Brooklyn, has been incorporated to manufacture cigars, cigarettes, etc., with a capital of $5000. The incorporators were Frank X. Unfer, 52 Lexington avenue, New York; Fred D. Frankel, 1729 Seventy-fourth street, and Alfred W. Neilson, 76 South Elliott Place, Brooklyn.

The Hamilton Cigar Stores Co., of New York, has been incorporated with a capital of $20,000, to deal in cigars, cigarettes, tobacco, etc. The incorporators were Joseph Deckinger, 244 East Forty-ninth street, New York; Julius Harris, 1209 Clinton avenue, Bronx, and Joseph Goldstein, 507 West 172d street, New York.

The Fearon Cigar Banding Machine Co., with offices at 36 East Twenty-third street, this city, has installed their new banding machines in a number of new cigar factories here, after demonstrations of their practicable working operations. It is stated that the manufacturers are becoming constantly more interested in the utility of these machines and that in a short time these will be generally in use in this city.

The Emil Berger Tobacco Co. have lately received large consignments of cutting, siftings, etc. They have extensive contracts to supply and are always in the market for more goods at full market prices. The present offices of the Emil Berger Tobacco Co., is at 127 East Twenty-third street.

E. Rosenwald & Bro. were heavy purchasers at the last inscription of Sumatra, securing entire parcel of 650 bales of L. P. C. Padang Brahrang; 200 bales of Semembah My S.B., and 300 bales of Amsterdam Lankat Co. T. L., making 1150 bales in all. The inscription was attended by Benno Neuberger, of the firm, in person.

F. W. Miller, leaf tobacco broker of Cincinnati, was visiting the leaf market here last week after the Baltimore convention.

Henry M. Duys, of H. Duys & Co., made considerable purchases of Sumatra tobacco for his firm at the inscription of Friday last.

LITTLE DOING AT LANCASTER.

No Movement Reported in Leaf Market. Factories are also Very Dull.

Lancaster, May 17.

There is still little if any improvement in the leaf tobacco market in this city. During the past week there were no out-of-town visitors, and besides a considerable portion of the week was given over to attendance of the convention at Baltimore, and in which members of our trade took an active interest.

The past week was very favorable to the plant beds and the young plants made good progress, and unless some unforeseen setback occurs it is yet possible that the new crop may be planted rather early this year—a very desirable object. There is little talk of acreage, it being the generally accepted idea that it will be at least as large as last year, if not slightly increased in certain sections.

The cigar industry is, generally speaking, dull, although it is reported here that one large factory in this city last week received in one day orders aggregating 200,000 cigars, and that at least was encouraging. In the vicinity of Akron it is also reported that the industry shows some signs of improvement. C. Ruppin has increased the force of cigarmakers, and several other factories there are working on full time.

C. H. Spitzner & Son, New York leaf tobacco packers, last week issued execution for $305.62 against Ezra Hackman, of Conestoga Centre.

A party of leaf men were conveyed to Baltimore last week in an automobile by C. A. B. Zook, son of the late J. Gust Zook. The party consisted of Mr. Zook as host, Milton Shirk, of Stevens; B. F. Good, of this city; Raymond A. Heiland, with John F. Heiland & Co., brokers, and Mr. Brimmer, son of John F. Brimmer, leaf packers, of this city. A slight mishap occurred to the machine when the party was about passing through Manchester, Md., and a spring snapped. Little daunted, however, temporary repairs were made, and the party proceeded to Baltimore, arriving at the Hotel Belvedere sometime after midnight. The next day the machine was sent to a garage for necessary repairs.

QUIET RULES IN YORK COUNTY.

Delay of Tariff Settlement is Generally Blamed for Continued Dullness.

York, Pa., May 17.

Trade conditions here are still quiet and every one is waiting for further developments. A great deal of the present dullness is attributed to the tariff agitation and the consequent unsettled conditions which necessarily result from it. Once that the tariff question becomes settled it is believed there will begin a revival in the trade all around.

Robert M. Granat, of this city, was the only member of the trade here who attended the Leaf men's convention in Baltimore last week, and undoubtedly he had a thoroughly enjoyable time. It is reported that every one had who attended the function.

Miller Bros., cigar box manufacturers at Red Lion, have installed a number of additional machines in their factory. Among the improvements is a drying kiln which has a capacity of 2500 feet of lumber which can be dried by this method in a very short time. The aggregate cost of the improvements is placed at about $15,000.

Michael Hose, of the Dallas Cigar Co., and proprietor of the Hose Cigar Box Factory, is making very extensive improvements to a new residence immediately adjoining that of his father, in Dallastown, and which will make it one of the handsomest places in that town. Possession is to be taken about June 1st.

The Imperial Cigar Co., of McSherrystown, has issued the following letter to the trade:

"TO THE TRADE:

My attention has been called to the fact that throughout the Trade the cry has been and now is—where to secure Cigars of Quality—the same as were made in former years. At present the cry continues without any apparent key to the problem Until S. L. Johns, the Veteran Leaf Tobacco Dealer, who for the past two years, has been operating the Imperial Cigar Factory, in McSherrystown, Pa., on a small scale with Charles H. Busbey as Superintendent.

S. L. Johns has decided to increase his force of workmen, thereby making it possible for others to buy CIGARS OF GUARANTEED QUALITY. Frequently my mail contains letters from my old customers and friends who know quality, requesting me to again return to manufacturing, and supply them with the old-style quality goods.

I am thankful and grateful to the Trade for their confidence, and I do assure them, it will not be amiss. My motto shall be in future as in past—QUALITY.

I am also pleased to state that THOS. F. JAMES, who was employed by me for 18 years, has again joined forces with my interests. You can rest assured we will put forth every effort to the renewal of our business relations by making goods that will and do duplicate.

Trusting we will be able to serve you in the future as we did in former years, we remain, Sincerely yours,

S. L. JOHNS."

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, MAY 19, 1909

Notwithstanding the reports to the contrary in a recent issue of a contemporary, the leaf tobacco trade in this city does not show much progress so far this month. And in fact, the dealers are not expecting a great deal for several weeks to come, excepting possibly the usual amount of routine business. The tariff question is regarded as of paramount importance and although it may not be decided in a way that is favorable to the desires of the trade here, its very settlement is likely to help along the trade conditions at any rate, and therefore it can not come any too soon.

A special meeting of the Philadelphia Leaf Tobacco Board of Trade was held last Thursday afternoon, at the brokerage office of J. S. Batroff, when a set of resolutions of regret was passed in consequence of the death of the late Joseph A. Bremer. The resolutions are published in full elsewhere.

The meeting being attended by Messrs. Young and Eckerson, who were among the delegates representing this city at the Convention in Baltimore on Monday and Tuesday, an informal report was made of the actions of that meeting, and they were complimented upon the active interest they had taken in the meeting.

A. C. Weigner, a cigar manufacturer for a number of years in the business at 29th and Nevada Streets, died last Thursday morning at the State Hospital at Norristown, of paralysis of the brain. Mr. Weigner had been in poor health for several years, having suffered a stroke, but subsequently recovered sufficiently to resume his usual occupation. Later he was again stricken, and was removed to Norristown for treatment, but all efforts proved unavailing.

He was well known in the leaf district down town as an old-time manufacturer, and as a man of sterling integrity. The sympathy of the entire trade is extended to the bereaved family.

B. Lipschutz, the popular manufacturer of the 44 cigars, last week sent a gift to President Taft, consisting of a handsome case, satin-lined, and containing a pipe made entirely of cigar leaf tobacco, the handicraft of Mr. Lipschutz. The case also contained a half dozen or more very fine cigars, in various sizes and shapes. On the inside of the case was inscribed the words "To our President, Wm. H. Taft. Compliments of B. Lipschutz, Philadelphia."

At the same time Mr. Lipschutz also addressed to the President the following letter:

May 8, 1909.

His Excellency, William H. Taft,
President of the United States,
Washington, District of Columbia.

Honored Sir:—

I am taking the liberty of sending you by express a solid tobacco pipe, capable of being smoked the same as a cigar. This pipe I have personally made for you, of the very best selected tobacco, same being wrapped with the largest American wrapper, and I trust you will derive as much real pleasure in the smoking of it as I had in the making of it for you.

I am pleased to inform you that your able administration of the high office you occupy—the real reason for our rapid recovery from the recent depression—is reassuring and pleasing not only to the people of Pennsylvania, but of the entire United States.

Wishing you continued success and prosperity, and assuring you that you will always have the hearty support of the writer and his many friends, workmen and fellow-citizens, I am

Yours very respectfully,
B. LIPSCHUTZ.

Last week the Quaker City Cigar Manufacturing Co., of this city, accepted the resignation of Mr. A. A. Levitt, one of their instructor-superintendents, who has made a promising connection with the cigar manufacturing firm of F. B. Richards & Co., of Binghamton, N. Y. Mr. Levitt made many friends while with the Quaker City Cigar Manufacturing Co., and left them with the best wishes of all for his future welfare.

This is not the first instance of a Philadelphian going to Binghamton and making a decided hit. The other instance is that of Mr. Freschie, now a member of the firm of Barnes, Smith & Co., of Binghamton, and who was formerly a Philadelphian, where he was associated with his father, M. S. Freschie, and who is still in the business in this city.

We also extend our best wishes to Mr. Levitt.

Antonio Roig, member of the cigar manufacturing firm of Antonio Roig & Langsdorf, at 317 north Seventh Street, this city, died at the Hotel Walton on Monday night, after a short illness.

His wife and three children were with him at the last moments. He was attacked with pneumonia three days ago, but his illness did not appear serious until Monday at noon. Mr. Roig was 58 years of age and known throughout the country because of his many years' connection in the tobacco business.

We are advised that Jacob Labe, of the leaf firm of B. Labe & Sons, has advised his firm that he had purchased at the Inscription held at Amsterdam, on Friday last, 200 bales of Sumatra tobacco, which will be forwarded to Philadelphia at once.

The Fearon Cigar Banding Machine Co., at 1026 Filbert Street, announces that their new machine is now attracting widespread attention among cigar manufacturers, and that a number of factories have already adopted the use of the machine for banding cigars. Mr. T. E. Fearon is giving a great deal of his time to the New York office and in making daily demonstrations of the practicability of the machine.

M. Leventhal, a cigar jobber, at 802 Vine Street, recently purchased the right and good will of Fred. Zech, of 230 W. Girard Avenue, to the brand called "squirrel," which has been selling at retail at three-for-five cents. Mr. Lowenthal will continue the brand, but on a wider scope, and proposes to place it thoroughly throughout this city and adjacent territory. The quality of the goods, he stated, will be kept at the highest standard and will furthermore be attractively packed.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

BIG JIM. 17,813.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 11, 1909, at 9 A. M., by American Lithographic Co., New York.

KITKILLO. 17,814.
For cigars, cigarettes, cheroots and stogies. Registered May 11, 1909, at 9 A. M., by James. W. Keating, Chicago, Ill.

UKANETIN. 17,815.
For cigars, cigarettes, cheroots and stogies. Registered May 11, 1909, at 9 A. M., by Jas. W. Keating, Chicago, Ill.

DANDY KID. 17816.
For cigars cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 11, 1909, at 9 A. M., by American Printing Co., Cincinnati, O.

DON ALFOSI. 17,817.
For cigars. Registered May 12, 1909, at 9 A. M., by Schaeffer & Polokoff, Brooklyn, N. Y.

BAR ACKIBA. 17,818.
For cigars. Registered May 12, 1909, at 9 A. M., by Schaeffer & Polokoff, Brooklyn, N. Y.

"IT'LL DO. 17,819.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 12, 1909, at 9 A. M., by Geo. W. Lehr, Reading, Pa.

SAN DONITA. 17,820.
For cigars, cigarettes and cheroots. Registered May 12, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

MARGARET CORBIN. 17,821.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 12, 1909, at 9 A. M., by American Lithographic Co., New York.

PENN HAVEN. 17,822.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 12, 1909, at 9 A. M., by W. W. Stewart & Sons, Reading, Pa.

CACTUS FAVORITE. 17,823.
For cigars and cigarettes. Registered May 12, 1909, at 9 A. M., by Morris Abrahams & Co., New York.

MARCA DE FABRICA. 17,824.
For cigars, cigarettes, cheroots, chewand smoking tobacco. Registered May 13, 1909, at 9 A. M., by American Lithographic Co., New York.

GREAT THOUGHT. 17,825.
For cigars, cigarettes, cheroots, stogies. Registered May 13, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

MI AMOR. 17,826.
For cigars, cigarettes and cheroots. Registered May 14, 1909, at 9 A. M., by Perfecto Garcia & Bros., Chicago, Ill.

VELADOR. 17,827.
For cigars, cigarettes and cheroots. Registered May 14, 1909, at 9 A. M., by Perfecto Garcia & Bros., Chicago, Ill.

LA HINDA. 17,828.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 14, 1909, at 9 A. M., by American Lithographic Co., New York.

SUN BRIGHT. 17,829.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 14, 1909, at 9 A. M., by American Lithographic Co., New York.

UNIVERSITY HEIGHTS. 17,830.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 14, 1909, at 9 A. M., by Jos. Donavan, Boston, Mass.

C. A. K. 17,831.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 14, 1909, at 9 A. M., by Chas. A. Koe, Dorchester, Mass.

MARCA REGISTRADA. 17,832.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 14, 1909, at 9 A. M., by Schmidt & Co., New York.

DONA FELIPPA. 17,833.
For cigars, cigarettes and cheroots. Registered May 14, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York. (A reregistration). (In use since 1892).

O-U-KID. 17,834.
For cigars, cigarettes, cheroots and stogies. Registered May 15, 1909, at 9 A. M., by Kraus & Co., Baltimore, Md.

DE'JONGHE ESPECIALES. 17,835.
For cigars, cigarettes, cheroots and stogies. Registered May 15, 1909, at 9 A. M., by Ruy Suarez & Co., New York.

ORIGINAL CIGARMAKERS' SMOKERS. 17,836.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 15, 1909, at 9 A. M., by Havana American Co., New York.

NEW WILLARD. 17,837.
For cigars, cigarettes and cheroots. Registered May 17, 1909, at 9 A. M., by F. C. Elmebrink, York, Pa.

ROSE RAMBLER. 17,838.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 18, 1909, at 9 A. M., by L. B. Neuman & Co., New York.

SOMILE. 17,839.
For cigars, cigarettes and cheroots. Registered May 18, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J.

BARREL HAVANAS. 17,840.
For cigars, cigarettes and cheroots. Registered May 18, 1909, at 9 A. M., by Julius G. Hansen, Reading, Pa.

TRANSFERS.

EASY GOING.
Registered July 27, 1907, by M. G. Evans, Lancaster, Pa., was transferred to A. B. Hess Cigar Co., Lancaster, Pa., on May 18, 1909.

DAILY MARKET.
Registered July 15, 1907, by M. G. Evans, Lancaster, Pa., was transferred to A. B. Hess Cigar Co., Lancaster, Pa., on May 18, 1909.

TRAP.
Registered July 20, 1907, by M. G. Evans, Lancaster, Pa., was transferred to A. B. Hess Cigar Co., Lancaster, Pa., on May 18, 1909.

CANCELLATIONS.

TAPEE. 17,664.
For cigars, cigarettes and cheroots. Registered April 30, 1909, by Cores-Martinez Co., Philadelphia, has been cancelled.

1-20-3. 17,633.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 13, 1909, by Miller & Woolfson, Boston, Mass., has been cancelled.

ADMIRAN ANSON. 17,577.
For cigars, cigarettes and cheroots. Registered April 3, 1909, by Wm. Steiner, Sons & Co., New York, has been cancelled.

JUDGE CHASE. 17 645.
For cigars, cigarettes and cheroots. Registered April 14, 1909, by Heywood, Strasser & Voight Litho, Co., New York, has been cancelled.

BLUE MOUSE. 16,586.
For cigars, cigarettes and cheroots. Registered November 7, 1908, by Wm. Steiner, Sons & Co., has been cancelled.

LORD CLIVE. 17,564.
For cigars, cigarettes, chewing and smoking tobacco. Registered April 1, 1909, by Chas. Stutz Co., New York, has been cancelled.

TAFT ROSE. 17,694.
For cigars, cigarettes and cheroots. Registered April 22, 1909, by Wm. Steiner, Sons & Co., New York, has been cancelled.

HAVANA CABINET. 17,738.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered April 13, 1909, by the American Lithographic Co., New York, has been cancelled.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
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Dealer in All Grades of
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201 & 203 N. Duke Street
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J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

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Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE. 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

THE CHRONICLES OF BEN ALI.

Concluded from p. 9.

Lurido is being offered in ten different ferent sizes.

The Venus Cigar Co., 41 Washington street, manufacturers of the well-known nickel cigar, Modjeska, have recently come out with a new ten-center called Gimlet Club, the name being picked from a certain funny cartoon appearing in the Boston American. The Gimlet Club is at present being made up only in the perfecto shape, and the quality is A-one.

The Venus Cigar Company not only has a good local trade, but makes up a great many cigars for the George C. Shaw Co., of Portland, Me.

Mr. Davis, representing Max Gans & Son, N. Y., leaf tobacco dealers, was here calling on our large cigar manufacturers.

M. Gideon, of New York, manufacturer of clear Havana cigars, made his initial trip to the Hub and called on the jobbing trade.

Henry Weiss, general sales agent for E. G. Perez & Co.'s Porto Rican cigars is expected here this week.

Ralph M. Gans, of Gans Bros., manufacturers of the well-known William the Fourth cigars, is in town looking after the sale of same. He booked a large order from Rosenthal Bros., who job this brand here.

Advance cards have been received from D. B. Bendheim, of the Metropolitan Tobacco Company, stating he will be here this week.

Julius Weiss (Kaufman Boos & Bondy) was at the American House this week showing up a nice line of samples of briar and meerschaum pipes.

William Carter, sales manager of the Ware-Kramer Tobacco Co., Norfolk, Va., was in town several days going the rounds with R. D. Carnes, the local representative. Mr. Carter expressed himself as feeling highly gratified at the rapid progress the Lynnhaven cigarettes are meeting with in the Eastern market.

The Mentor Co., here, manufacturers of the well-known Ramly cigarettes, has notified the jobbing trade that the gratis deal ends on May 31. It is said that the Mentor Co. will then spend a lot of money advertising the Rably brand by the use of printer's ink.

Baker Bros., cigarists, at 834 Washington street, have sold their business to Olson & Iverson.

H. Waldstein, proprietor of the cigar privilege in the Boston Bowling Alley, on Washington street, near Adams Square, has sold out to S. Liffman, who will continue on the old lines.

H. J. Mandle has sold out his interest in the cigar stand recently opened in the London Importers' Grocery Co., corner Hanover and Union streets.

Sam Solar, the prominent Lynn, Mass., cigar dealer, was a buyer in this market on Thursday.

Louis Natelson is now the general representative here for the Turco-American Tobacco Co., N. Y., being the successor to Sam Marcuson, who resigned recently to embark in the newspaper business in Syracuse, N. Y., on his own account. Mr. Natelson looks to be a worthy young man who can make good, as he has the necessary push and gumption about him that tends to make a successful salesman.

Ben Ali.

MAIL POUCH FACTORY CLOSED.

Bloch Bros' Big Plant Closed Down for Couple of Weeks.

Wheeling, W. Va., May 14.

The Bloch Brothers tobacco plant on the South Side suspended operations Saturday evening. The plant will probably be off for two weeks or ten days. It is reported that the cause of the suspension was that there was at present an overstock of their product on hand. The company, it is said, is permitted to keep a surplus of only a certain number of hundreds of tons after which it shuts down unless some of the surplus is shipped.

It is currently reported on the South Side that during the suspension fifteen automatic tobacco packers will be installed, twelve, it is said, for the small sized packages and three for the larger ones. An effort was made to ascertain through an official of the company the reliability of the report that machinery was to supersede girls as packers, but he refused absolutely to deny or confirm anything.

Red Wing, Minn.—An involuntary petition in bankruptcy has been filed against H. E. Ulm & Co., cigars, tobacco, etc. It is alleged that he has been selling at less than cost, converting the proceeds to his own use.

Palmyra, Mo.—A new cigar factory is being opened on South Main street by a Mr. Schaeffer, of Springfield, Ill.

Grand Rapids, Mich.—Geo. E. Murphy has engaged in the cigar business at 722 S. Division street.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,
PHILADELPHIA

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THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
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Sworn Tobacco Brokers
Office and Sample Rooms:
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AMSTERDAM, HOLLAND.

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Brokers to the Deli Maatschappy
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Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: *The* **Bear.** *The* **Cub. Essie.** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

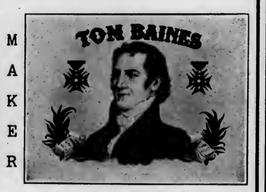
Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Littitz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER



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Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
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Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
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Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

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Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
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The Moehle Lithographic Company
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Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
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Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

IN AND AROUND MILWAUKEE.

Conference Committee on Anti-Smoking Measure. Retail Trade Cossip.

Milwaukee, Wis., May 15.

Assemblyman V. H. Cady, for the irst time this session, asked for a committee of conference to decide the merts of a bill, on May 12. The measure nder consideration, prohibits boys nder 16 smoking cigarettes, and was eturned from the Senate with an assembly amendment non-concurred in.

Business here has been little better han fair. None of the local dealers are omplaining, but they admit that trade as been better.

At Steve Surman & Co., Mr. Baker, ormerly with Leo Abraham, at Third nd Grand Avenue, can now be seen beind the cases. Collections are reported o be good.

At the new store of Fay Lewis & Bro. Co., in the Wells Building, the igars have been going quite lively, owng to the fact that Ralph Wettstein, in harge, was "son" struck last Monlay. The new manager weighed nine ounds.

The Wright Drug Co. are now displaying the Julia Marlowe cigar. They eport trade in all lines quite good.

At Abraham's the Charter still holds he place of honor in the window display, at the Third street store, an imiation auto is spinning along over counry roads advertising that brand.

The local jobbers are all doing their usual business, and the local manufacturers are all working all hands.

C. R. Wirtz, who for many years conducted a retail store and small manufacturing business on Chestnut street, has discontinued there.

Mr. Tripp, of the American West Indies Trading Co., was in town this week, which may account for the display of La Flor de Alphonso, which Surman is displaying.

Charles G. Cameron, of H. Upman & Co., was also a trade visitor this week.

At Dadd's, the La Preferencia is on display this week, while McGuire is making a display of La Orihenal.

Meister reports business good, and Allen & Langemo are doing well at the Norman building stand.

At Sheboygan, Wis., the new cigar firm know as the Terminal Cigar Company, are doing a very nice business, while at Beloit the cigar business must be on a boom, another new store having started up. Knute Stavn has engaged in business, while last week a party by the name of Tousley located here and opened up in the cigar business. S. Florey, however, is closing out his stock and will discontinue from business.

At Racine, Wis., the dealers make no complaint, business being quite good.

Kromp.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

What a change has cover over the early vegetation. Last week everything took on the blue cast, like the Irishman's oats—they were so black they were blue. But this week the gentle green has adopted all vegetation, and it is the hope of the writer that the green wins out for the balance of the season. After passing through the blue season of selling tobacco at from 6c. to 10c. we have had enough blue to satisfy all that I am acquainted with. So may the green predominate the rest of this season, and enable us to look green at any who shall dare to offer us less than 12c. per pound for the crop of tobacco that we are about to start, and may we escape either the blue or green when we talk about the crop next season.

Speaking of the price, I still believe that we can make more money with 12c. per pound for our tobacco than we can with any other crop. If this were not so why do so many of our farmers calculate on growing so many acres, especially when following so closely upon the heels of the two seasons just passed with an average price of, say, 8c.? Perhaps, is it in the hope of even the old-time prices of from 16a20c., or is it that they have made up their minds that the crop can be successfully grown for an average price of, say, 10c. per pound in the bundle?

It is quite a question among the farmers. Some assume that tobacco cannot be grown for less than 12c., while there are a few that claim the cost to be around 15c. Which is right? I should hate to decide, although very few claim tobacco can be grown for 10c. and under.

There are a few men who will set a little tobacco this week, and after the 17th we shall see quite a number of setting machines at work, and by the last week of this month transplanting will be general, providing we have favorable weather. Everything is being pushed forward with that end in view. One neighbor has transplanted a very few and will be hard at it in a week. I presume this man is not alone in having plants that will answer. Most of the tobacco land is plowed. About the average acreage will be planted to tobacco this year, and from what I have seen and heard the farmers will fertilize as heavily as usual, in some cases using more commercial fertilizer than ever before.

A correspondent reports:

Wethersfield, Ct.: "The tobacco plants are all coming along nicely with the frequent showers. E. J. Bulkley has sold his 1908 crop to Fuller, of Hartford, about seven acres, at private terms."—American Cultivator.

WISCONSIN.

Edgerton.—Aside from the gathering in of a few straggling lots there seems to be practically nothing doing toward lifting the remaining fraction of the 1908 crop. Warehouse handling is yet progressing at a few of the packing points and is likely to continue until stripping is started later.

The market for old leaf is developing some encouraging features. There is a better inquiry for samples, and some transactions have taken place and a number of trades are under consideration that may lead to fair-sized deals. A 250-case lot of '07 at Janesville has changed hands, as well as a 200-case lot among local packers the past week.

The plant beds have been making some progress during the week, though the weather is yet too cool for rapid growth. The plants on the early-sown beds where properly protected seem to be showing up well. A few reports of damage from the freeze are heard, though it is not believed the injury was general. The season, however, is so late that growers think there is time yet for the beds to be in readiness for the fields later on.

The shipments out of storage reach 805 cases and 3 carloads from this market to all points for the week. Since last report 11 carloads have been received for warehouse handling.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
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CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

V. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
5,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
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The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
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BEST
Write for Samples.
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257 to 265 West 17th Street, NEW YORK
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IMPORTED AND DOMESTIC BANDS

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Steam Cigar Box Manufacturer
DEALER IN
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EDGINGS, BANDS, ETC.

Special Designs — Engraving Embossing
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MAKER OF
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SOUDERTON, PA.
Private Designs a Specialty — Metal printed labels

Parmenter Wax-Lined Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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Sole Owners and Manufacturers.

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R. F. D. No. 3
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INLAND CITY CIGAR BOX CO.
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Specially Constructed
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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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WM. F. COMLY & SON
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27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

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CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE **CIGARS** of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

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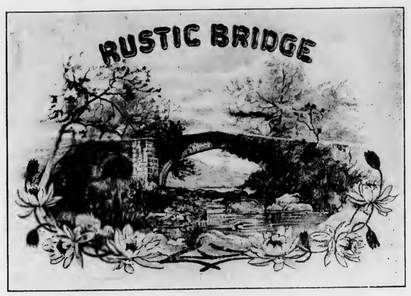
The **AMERICAN TOBACCO CO., NEW YORK**

E. A. CÁLVES & Co. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR



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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

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Write for Samples

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155 to 161 Leonard Street, New York

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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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Pennsylvania Representative:
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COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

Clean as the Food You Eat
Vesper
CIGAR
5¢

LORD LANCASTER, 10c.

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
NICKELBY, 5c.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
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Makers of the
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For Sale—CIGAR SCRAPS—Clean and Sound
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EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 21 PHILADELPHIA, MAY 26, 1909 One Dollar the Year

POOLING THE 1909 CROP.

General Manager of Stemming District Association Advises that Course.

Madisonville, Ky., May 20.

William Elliott, general manager of the Stemming District Association, has written an open letter to the members of this society, and discusses the tobacco situation. The article deals with the proposed admittance of the members of the Planters' Protective Association into the Stemming District Association. In reference to pooling the crop, he says:

"It is imperative, as I see it, that the members of the Stemming District Tobacco Association pool their tobacco as soon as possible, and let the tobacco world realize that they are in a position to protect that part of the 1908 crop which is now unsold. There will be some four thousand hogsheads of strips yet to be placed, and the members of our association had as well realize now that unless they do pool the 1909 crop their present holdings will not sell as well. I advise Hopkins county, together with Henderson, Webster, Union and Crittenden counties, which now form the Stemming District Tobacco Association, so soon as possible to line up and pool entire intended planting for coming season, for, as said above, if they do not they may as well expect to make a sacrifice in prices on the four thousand hogsheads now held by them."

BUYS BUSINESS IN KANSAS CITY.

Indiana Manufacturer Thereby Secures New Outlet for His Product.

Monticello, Ind., May 20.

A. A. Anheier has returned home from a prospecting trip through Missouri, Kansas, Oklahoma and Texas, the trip being extended over into Old Mexico. He was accompanied by the Marsh brothers, formerly of Burnettsville. In Texas they visited San Antonio and Dallas and thence to Brownsville, near the mouth of the Rio Grande, where they crossed over for a short trip in Old Mexico.

During the trip they purchased the Independent Tobacco Company's business in Kansas City, Mo., and the Marsh boys are there in charge. The cigars handled by this house in Kansas City will be manufactured in the Anheier factory in Monticello.

RE-HANDLING HOUSE BURNED.

The tobacco rehandling house of L. M. Buford, at 1142 South Sixth street, Louisville, Ky., was burned on the night of May 16. The damage was estimated at $1200, and was largely on the tobacco that had been wet down. The barn was damaged to the extent of $400. Both owners were partially insured.

On the largest tobacco farm in the world, a 250,000-acre affair, near Amsterdam, Ga., is grown about a third of all the Sumatra tobacco used for cigar wrappers in the United States.

WHEELING STOGIE OUTPUT LARGER

A Big Gain in April Shown by Internal Revenue Returns.

Wheeling, W. Va., May 19.

The local internal revenue returns for April indicate that the stogie trade of this district is having somewhat of a boom, the sales of stamps indicating an increase of 2,000,000 stogies for the month of April as compared with the output of March.

During the month of April, 1908, the sales for stogies was $25,289, or a total of 8,427,660 stogies. For April 1909, the sales of stamps were $31,877, making a total of 10,625,660 stogies for the month just closed. The total sales for combined beer, tobacco and cigars for April, 1908, were $72,517, as compared with total sales for April, 1909, or $81,304.

B. G. Jackson, who recently increased the equipment and capacity of his stogie factory, intends to introduce and place on the market in the near future a favorite to be known as the "Little Dutch Gem." Popular products of his factory at this time are "The Leader" and the "White Band."

MARYLAND'S 1908 CROP.

Baltimore, May 20.

At the annual meeting of the Leaf Tobacco Association of Baltimore, President J. S. Rawlings submitted his annual report. He said in part:

"The Maryland crop was larger than estimated, total receipts up to December 31 including 1090 hogsheads upper county tobaccos and 1246 groundleaves of the new crop, amounting to 26,981 hogsheads, as compared with 21,363 hogsheads in the proceding year.

"The demand was brisk throughout the year, and as the offerings met with a ready sale there was at no time a noticeable accumulation of stock in sellers' hands. Prices, which ranged from 4 cents to 15 cents, were not only from 1 cent to 2 cents higher than in the preceding year, but were also the highest average prices which have prevailed for a Maryland crop for a long period."

TO GROW TOBACCO IN ALABAMA.

Gadsden, Ala., May 19.

Some three hundred farmers of this country have taken contracts to raise a trial tobacco crop, and it is expected that their experience will pretty thoroughly demonstrate the possibilities of the soil of this vicinity in tobacco culture. Tobacco of a good quality has long been grown here on a small scale by the farmers for their own use, but this is the first time that any attempt has been made to grow it on a commercial scale. E. S. Rogers, a hardware merchant, who came here last year, is the mover in the new agricultural enterprise.

S. & W. CIGAR CO. IN MONTGOMERY

Tampa Concern Will Soon Begin Work in Alabama City.

Montgomery, Ala., May 20.

Having reached the decision to locate in Montgomery, S. T. Wilson and E. M. Smails, cigar manufacturers, of Tampa, were in Montgomery lately in conference with Secretary Weever, of the Commercial Club. The two are looking over the city in quest of a site on which to establish their plant.

They are members of the firm known as the S. and W. Cigar Company, and have been located in Tampa, Fla., for some time. Their work in Montgomery will begin within a month, it is thought.

IRISH TOBACCO NOT PAYING YET.

According to the United States Consular Reports, experiments in the growing of tobacco in Ireland have been carried on since the year 1900. In the earlier years the experiments were, for the most part, conducted on small plats widely distributed, and the curing of the leaf was effected under great disadvantages. The results obtained showed that tobacco could be grown and cured successfully in Ireland, and that a leaf suitable for blending in smoking mixtures could be produced. Since the beginning of the year 1904 experiments have been conducted on a commercial scale. This involves the planting of a considerable area as well as provision at each experimental centre of equipment for curing and finishing the leaf. In 1904 tobacco was grown on twenty acres at one centre. The number of centres and the area under tobacco were subsequently increased, so that during the year 1908 experiments were conducted at eleven centres in the following seven counties: Louth, Meath, Kings, Kilkenny, Wexford, Tipperary, and Limerick, the total area cropped being almost 100 acres. The object of these experiments is to determine the possibilities of tobacco as a paying crop for the Irish farmer.

The quantity of tobacco sold and the average price at which it was sold in each of the years 1904 to 1907 inclusive were as follows:

	Pounds.	Cents per pound.
1904	7,984	10
1905	27,566	9
1906	66,714	9½
1907	55,194	8½

There does not appear to be any real difficulty in obtaining 1000 pounds per statute acre, which may be considered an average crop. The cost of production is high, being not less than $97 per acre.

VIRGINIA ASSOC'N AT OLD POINT.

The Virginia Tobacco Association will meet in annual session at Old Point on June 6, for a three days' session.

EXTENDING HIS LINES.

Buffalo Cigar Man Has Opened Another Store in that City.

Buffalo, N. Y., May 20.

Joseph T. Snyder has opened another new cigar store in this city. The new store is located at 512 Main street, and is a model store for this kind of business. One of its features is an all-cedar humidor with a capacity for 3,000,000 cigars. It is said to be the largest humidor of its kind in existence.

Mr. Snyder owns cigar stores in Buffalo, Niagara Falls and Rochester. All of them are model stores, but the new one contains all the latest features for the proper handling of cigars.

In celebration of the opening of the store, 100 balloons were released at noon on the opening day from the new place of business. To twenty-five of these balloons tags were attached, each tag being good in exchange for a box of two-for-a-quarter cigars. The tags are redeemable at any of the Snyder stores. Souvenirs were given away on that day to all buyers at the new stand.

DEATHS OF TOBACCO MEN.

Bedford City, Va., May 19.

James M. Berry died here on the 12th inst., after an illness of many months, aged forty-eight years. He was for a number of years engaged in the tobacco business until ill health forced him to retire. Mr. Berry was of bright intellect and a most agreeable companion, and was much esteemed. He is survived by the following children: Mrs. George Miles, Jr., J. M. Berry, Jr., Thomas B. Berry, Misses Elanoise, Mary Clark and Admonia Berry. His wife preceded him to the grave a little more than one year ago, and he never rallied from the shock and grief of her death.

Baltimore, May 20.

Mr. John Requardt, aged 54 years, a well-known tobacco manufacturer, died suddenly on May 16, at his home, 1520 Linden avenue. Death was due to apoplexy. Mr. Requardt, who was a bachelor, was born in Bremen, Germany, and came to this country when quite a child. For a number of years he was associated in the tobacco manufacturing business with his brother Edward, at 134 West Fayette street. He is survived by several brothers and sisters.

Imperial Ottoman Tobacco Company, New York, to manufacture tobacco, cigars, etc., has been incorporated with a capital of $101,000. Incorporators: Nicholas J. Coundouris, No. 120 Liberty street; Walter A. Parce, No. 220 Fifth avenue; Homer N. Coundouris, No. 120 Liberty street; Willa R. Mitchell, No. 16 Charles street, of New York.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

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Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

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Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

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Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

H. Dolinsky & Son

Importers & Packers of

HAVANA AND SEED LEAF TOBACCO SUMATRA

147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco

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K. STRAUS & CO.

IMPORTERS OF

Havana AND Sumatra

AND PACKERS OF

Leaf Tobacco

301, 303, 305 & 307 North Third St.

PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in Leaf Tobacco

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of Sumatra and Havana

and Packers of Leaf Tobacco

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

THE CHRONICLES OF BEN ALI.

Continued Improvement Reported in the Retail Cigar Trade. Jobbers Busy.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., May 24.

Business in the cigar line continues to improve, and the trade in general feels satisfied that the summer months business will eclipse past records.

Jobbers have been exceptionally busy and were hampered a great deal this week in filling orders. By slow shipments of A. T. Company's goods, the various brands of cigarettes coming in very slowly, it is said that the American is away behind orders, on account of being over-sold.

The independent concerns have their representatives here hustling for business. The recent gratis deal of the Khedivial Company is taking well, and the salesmen for this concern are doing an exceptionally good business.

A. Leroy Myers (M. Melachrino & Company) has just returned from a very successful trip down Vermont. This was the initial trip in that section, and Mr. Myers reports that in all principal towns he worked retailers, had calls for the Melachrino brand, and it was quite an easy matter to book orders for his lines.

Louis Shapiro (Nestor-Gianacles Co.) is working the leading towns in Connecticut this week.

The Ware-Kramer Tobacco Company's Lynnhaven continues to sell nicely. R. D. Carnes is at present down Maine, and Joe Rogers is looking after the local trade.

J. J. Bagley & Company's Buckingham cut plug is duplicating nicely since its introduction. F. H. Roseboom, the New England representative for the Bagley concern, is highly gratified at the gain made in this market, which has for a long time been known as a strong foothold of the tobacco trust.

The American Tobacco Company is using many billboards, fences, etc., around Boston, judiciously advertising Just Suits and Durham tobaccos and Turkish Trophies cigarettes.

Henry Ottenberg, representative; A. F. Hostetter, Hanover, Pa., a manufacturer of a nice line of Pennsylvania cigars, called on the wholesale trade this week, and took a number of satisfactory orders.

Frank O. Dana, with Jeitles & Blumenthal, Philadelphia, was in town on Tuesday and succeeded in getting Rosenthal Brothers here to take the distributing agency for their Masterpiece nickel cigar, which is said to be one of the best 5-cent cigars on the market. Much advertising will be done in this market, and in a short time the Masterpiece cigar will have a good distribution.

I. Mendelsohn (Falk Tobacco Company) is at present working the leading towns East, and making Boston his headquarters. Vaporia and Manhattan Cocktail are two big sellers in this market; in fact, all of our finest cigar stores carry the Falk line of smoking mixtures.

Carl Berger (Sam. M. Frank & Company) is going the rounds of the trade showing a nice line of up-to-date pipes made by the house of Frank.

The Ware & Kramer Tobacco Company has notified the trade that henceforth the price of White Rolls Cigarettes will be $3.60 per M., less two per cent., with six per cent. gratis in goods to the retailer.

L. C. Kruse (E. M. Schwarz & Company) called on the jobbing trade this week.

M. B. Fisher (Union American Cigar Company) is in town showing a nice line of 3-for-5 cigars. This concern is a branch of the A. T. Co., and was formerly known as the American Stogie Company.

George K. Tingus has opened an up-to-date cigar and confectionery store on the corner of Pleasant and Tremont streets, formerly occupied by A. Covell.

J. Pearlstein (Federal Cigar Company) has left on a month's trip, taking in all the leading cities in the New England States.

N. E. Nichols (Phillip Morris Company) reports a big increase in business since the first of the year. The window display work now being done here by A. J. Battle, has made many new customers for the Phillip Morris Cigarette, and this year sales in the New England States promise to be a record-breaker for the concern. L. S. Woods is at present down Maine and giving a good account of himself. Unis, the 15c hand, is coming along nicely, and the new Morisco sells at sight.

D. B. Bendheim (Metropolitan Tobacco Company, New York) is in town again.

Henry Weiss (E. G. Perez & Company) was here several days this week. He booked a nice order from Rosenthal Brothers, who are distributing his Lurido cigar here.

Ben Ali.

TARIFF INTRICACIES.

A tariff is a simple thing;
It seems surpassing queer
That men so many words should bring
To something that is clear.
In traffic I'm engaged, you see,
And doing very well;
Let all things be entirely free
Save those I have to sell.

Or take it 'round the other way
And view both sides with care.
That none may have a chance to say
That I have been unfair.
If broadcast duties you impose,
Just be discreet and try
To tax all articles save those
That I'm compelled to buy.

—Washington Star.

NEW INCORPORATIONS.

The Luis Mark Tobacco Company, of Jersey City, N. J., has been incorporated with a capital of $10,000, to cultivate tobacco, etc. The incorpators are: F. E. Griswold, L. J. Relyea and W. E. Fraiser, all of Jersey City.

The Optima Cigar Factory, of Chicago, has been incorporated to manufacture cigars and deal in tobacco. The incorporators are: C. L. Black, A. W. McDonald, L. G. Summerfield, John Wehrle and George S. Couch, Jr., all of Charleston, W. Va.

The Mares-Cigar Company, of Chicago, with a capital of $2500, has been incorporated to do a general tobacco and cigar business: Incorporators: N. A. Stern, M. L. Rosenbaum and J. S. Blumenthal.

KNICKERBOCKER LEATHER & NOVELTY CO.

MANUFACTURERS OF

ADVERTISING NOVELTIES

312-314-316 BROADWAY, NEW YORK

Trays, Match Safes, Cigar Cases, etc.

A Complete Line of

Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Lynnhaven

TURKISH

Cigarettes

Have met with universal success.
No stock is complete without them.

MANUFACTURED BY

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart.

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

Florida Tobacco Company

Growers and Packers of

FLORIDA SUMATRAS

OF FINEST QUALITY

Good Burn Positively Guaranteed

Largest Exclusive Handlers of

FLORIDA SHADE-GROWN LEAF

131 Maiden Lane, New York

Plantations: QUINCY, FLA.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Some More Visitors Reach the Cuban Capital.

But Leaf Purchases Have Not Been Much Increased. Only Enough is Taken to Supply Needs Until Definite Opinions of New Crop Can be Formed. Some Sales Reported in the Country, but No Rush is Indicated. Current Gossip Among Dealers and in the Factories. Death of Don Manuel Menendez Parra.

Special Correspondence of The Tobacco World.

Habana, May 17, 1909.

Quite a number of people have arrived during the past week, but business has not been very active. Most buyers have selected a few vegas, or certain classes of leaf, just to bridge them over, but their chief aim has been to gather personally all the information they could obtain in regards to the new crop.

It is still to early to form a correct judgment about the 1909 growth, as everything now will depend upon the appearance of the leaf after it has passed the second fermentation process in the bales. One dealer here told me that in his opinion this year's crop would resemble more closely the 1905 growth than that of any other year, while a local exporter expressed a less hopeful opinion. However, no matter what the final result may be or whose opinion will prove to have been correct, there will be some fine, choice vegas, as well as some medium and poor ones. The smoking quality and the burn are considered as exceptionally good this year. Fine wrappers will not be abundant, but there will be enough resagos to satisfy the growing demand for three classes. Partiro is considered as a better crop this year than Vuelta Abajo.

Some sales have taken place in the country of bundled tobacco, but as a rule our dealers and packers are not anxious to rush to the country and pay the farmers what they are asking. The former have learned a severe lesson, and they cannot be frightened into buying, because Tom has been purchasing some lots, and Dick is trying to follow his footsteps. There will be enough leaf left over for Harry to handle. In the Santa Clara province one large packer and exporter is said to have started the ball rolling by paying from $11 to $13 per quintal, but it is not likely that he will continue to pay these figures, as, according to present indications, it would result in a sure loss to pack tobacco at these prices. All the low grades will fetch only minimum prices, and it is not to be supposed that with a large crop the American buyers can be expected to pay higher figures than last year. On the contrary they will calculate upon getting some benefit from the abundant quantity harvested. The great stumbling block is the excessive cost of making a bale of tobacco, and it is doubtful whether any saving in this direction can be made.

Instead of continuous rainy weather, we have had dry weather with northerly winds during the greater part of the past week, but this abnormal temperature has changed since Saturday and some good showers have fallen, so packing can become general in Vuelta Abajo and Partido during the second half of this month, while in the Santa Clara province no general activity can commence until some time in June, as the tobacco requires its 40 days of fermentation in the piles.

SALES

last week totaled 2513 bales, of which 1555 were of Vuelta Abajo, 413 of Partido and 545 of Remedios.

For the American market 1015 bales were purchased, for export to Europe 65, and for local consumption by cigar and cigarette manufacturers 1433.

EXPORTS OF LEAF TOBACCO.

To the United States	3449 bales
To Europe	15 bales
To South America	120 bales
Total	3584 bales

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HABANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN — LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

BUYERS COME AND GO.

Arrivals:—S. J. Janover, of the Theodore Perez Co., Ramon Fernandez, of Ramon Fernandez & Co., and Edward Manrara, of Manrara Bros. Co., of Tampa; Eugene Vallens, of M. Valle Co., of Key West; Albert W. Kaffenburgh, of I. Kaffenburgh & Sons, Boston; S. Ruppin, of S. Ruppin, New York; M. Friedman, of Friedman & Bro., Chicago.

Returned:—Theodore Garbade, of H. Upman & Co., and Armando Godoy, of Por Larranaga Factory, Havana; Max Stern, of Sylvester & Stern, and Fritz Lederer, of Heinrich Neuberger, Havana and New York.

Departures:—Ramon Fernandez, and Jose Fernandez, for Spain; S. Ruppin, for New York; Jose Escalante, for Tampa.

HAVANA CIGAR MANUFACTURERS are working as previously reported, and no decided improvement can take place before August at the earliest, but unless something unforseen happens there will be a good fall trade this year.

H. Upmann & Company shipped 550,000 cigars during the past week. The H. Upmann factory is busy.

Max Schatz, the sole representative of the Sol. and Luis Marx brands in the United States, is now making a trip over his territory, and as he is known as a crack salesman, and has a host of friends, he will doubtless send to Behrens & Company a large number of orders, not only from an extensive old clientele, but also from new customers. Sol. cigars are famous for their uniform, fine quality.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Bruno Diaz & Company sold 553 bales of Vuelta Abajo and Partido during the last two weeks.

Angel Cuesta, of Cuesta, Rey & Company, Tampa, has purchased close on to 1000 bales of old and new tobacco since he has been here.

Sobrinos de A. Gonzalez were sellers of 255 bales of Vuelta Abajo.

S. Ruppin made one of his regular flying trips to Havana, which never take over ten days or two weeks at the most. He arrived on the 12th instant and left again on the 16th by the S. S. Havana, accompanied as usual by Mrs. S. Ruppin. His purchases this time did not aggregate more than 300 bales, as it was rather too early for the new crop.

Rz. Bautista & Company disposed of 245 bales of Remedios.

B. Diaz & Company will open their excellent large escojida at Alquizar today, and it will give them from 2000 to 3000 bales this year.

M. M. Calzadia & Company sold 200 bales of Partido and Remedios last week.

Jorge y P. Casteneda have not yet got started on their famous San Antonio de los Banos packing, and as they have sold out their entire stock of last year's crop, they have nothing to sell just now.

Planas & Company closed out 150 bales of Remedios to a local cigarette factory, the last remnant of the 1908 packing, but they still hold some fine Partido and Vuelta Abajo.

Juan Alonso, of Santiago de las Vegas, is finishing his escojida at his fine "La Catalina" farm, which has yielded between 250 and 300 bales this year.

Luis Marx has sold 110 bales of wrappers to an American manufacturer.

A. Pazos & Company issued a circular, dated May 1st, notifying the trade that Don Juan Pino (formerly owner of the famous La Africana factory) has been admitted as a general partner, and that Don Jesus Vasquez and Manuel A. Bassarate will sign by power of attorney.

Manuel Abella, who has been a partner of Aixala & Company for the last ten years, has separated from that firm and established himself as a leaf dealer on his own account at 25 Salud street.

Don Manuel Menendez Parra joined the majority on the tenth instant, and was buried the next day. The funeral was attended by nearly the whole leaf trade and many cigar manufacturers, fully 200 coaches following the hearse. With him the leaf dealers have lost one of their oldest members, who was universally respected and beloved on account of his upright dealings. He reached the good age of 75 years, and was active until only a short time before his demise. The daily press devoted two columns to his life career. The firm will continue as heretofore, his two brothers, Don Ladilao and Don Ramon, will be the general partners in future.

RECEIPTS FROM THE COUNTRY:

Week ending May 15. Since Jan., 1909.

927 bales..	Vuelta Abajo ..	10,831 bales
21 bales..	Semi Vuelta	2,639 bales
133 bales..	Partido	2,052 bales
18 bales..	Matanzas	362 bales
260 bales..	Remedios	11,436 bales
120 bales..	Santigao de Cuba	4,824 bales
1479 bales	Total	32,146 bales

TRADE NOTES.

Beloit, Wis.—G. R. Tousley will open a cigar store here.

St. Paul, Minn.—P. Kavanaugh, cigars, etc., damaged by fire.

Ida Grove, Ia.—Charles Britch, cigars, tobacco, etc., burned out.

Forbes, N. Dak.—E. L. Emery will engage in the cigar business here.

Eddyville, Ia.—Peter Baer will engage in the manufacture of cigars here.

Galena, Ill.—W. R. Kerr, manufacturer of cigars, sold out to Fred Peter-

Wauseka, Minn.—Kerr & Starry will engage in the manufacture of cigars here.

Janesville, Wis.—Ed. Drotning will engage in the leaf tobacco business here.

New Lisbon, Wis.—F. E. Hurd, cigars, etc., sold out to Peterson & Euckert.

Fargo, N. D.—The Traill Cigar Co. has increased its capital from $20,000 to $30,000.

Brodhead, Wis.—Oscar Hyatt has purchased the retail cigar business of L. D. Hyatt.

Croswell, Mich.—C. A. Allen has been granted a patent on a magazine tobacco pipe.

Escanaba, Mich.—Cleary Bros. Co., wholesale cigars, etc., incorporated, capital, $50,000.

Oconomowoc, Wis.—Meyer & Koehler have engaged in the manufacture of cigars here.

Boscobel, Wis.—H. F. Shrader will engage in the manufacture of cigars here. He will also run a retail store in connection.

CABLE ADDRESS "CALDA" — TELEPHONE 6971

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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Tobacco Grower

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E. A. KRAUSSMAN

Importer of

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New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED CIGAR BANDS

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
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IMPORTER OF
Sumatra Tobacco
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. — OFFICE: 183 Water St.
Cable Address: "HERE." — NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, May 25.

New York Leaf Market.

There has been a movement of moderate quantities of leaf tobacco during the past week, but the trade is still without the usual vim and activity, and it is not likely to fully recover until more satisfactory conditions prevail among the cigar manufacturers. Connecticut broadleaf and Zimmer Spanish were the leading types showing any marked strength in the market during the past week. The business done in other types was of a routine nature and of comparatively small volume.

The Sumatra market in this city has been quiet yet steady. Purchases that were made were taken principally by cigar manufacturers.

The Havana market remains unchanged, and while there has been only a very moderate demand for goods, prices remained firm.

* * *

The Cigar Industry.

Some of the cigar manufacturers report that there is a slight increase in the demand for goods and the general business conditions seem to be slightly improved. It requires, however, continuous energy and the establishment of new accounts for the average manufacturer to keep fully going, and then not all are getting what they would term a fair share of trade. Traveling men report that it is not quite so hard to pull a few orders from the active distributing houses as it was, showing probably that the depression is gradually wearing away. The unsettled tariff question seems to still be the chief factor of agitation, but there is some promise of an early settlement of this most vexatious problem.

* * *

Morris Rosenberg's Change.

It is announced that Morris Rosenberg has taken an interest in the leaf tobacco firm of Julius Lichtenstein & Company, 131 Water street, as well as an interest in the Florida business conducted under the name of the Lichtenstein Florida Leaf Tobacco Company, of Quincy. Mr. Rosenberg will doubtless devote his entire energies to the new connections. He came here from Philadelphia about two years ago and became connected with the American & West Indies Sales Co., and later with Loeb & Company.

* * *

May Open New Cigarette Factory.

It is now stated that William H. and George B. Butler are contemplating a re-entry into the cigarette manufacturing trade, with which industry they have been long and prominently identified. While trading as Butler-Butler they successfully marketed the Pall Mall cigarette, which was subsequently sold out to the American Tobacco Company.

It was understood that a part of the agreement at the time of the sale was to the effect that they should not enter the manufacturing trade for a certain period of time, and whether that period has expired, or whether they have probably been released is not definitely known. They are said, however, to have secured quarters in New York City.

* * *

New Retail Chain of Stores.

In the formation of the Hamilton Cigar Company, announced last week, was born the possible creation of a new chain of retail stores for Greater New York.

The business of Joseph Weissberger, at No. 5 McKinley Square, and 2002 Boston Road, has been secured, and Mr. Weissberger has become connected with the new company.

* * *

New Montevierno Factory.

Montevierno & Company have secured new factory headquarters at 1408 Avenue A, and are already in possession of the establishment, which is equipped with all desired conveniences and gives a more abundant floor space and greatly improved facilities for the manufacture of the firm's clear Havana cigars, of which the El Rayo is the leader.

* * *

Cigarette Manufacturers' New Petition.

A special committee of the independent cigarette manufacturers, which was appointed at a recent meeting of the organization, have prepared a new set of resolutions, which are to be presented by a special counsel of the organization, against the proposed increased tax on cigarettes. It is hoped that this last effort will prove an effective one, and that its presentation in a more concise form will all the more readily be recognized by the people's representatives in Congress.

* * *

TRADE NOTES.

Theodore Garbade, of the great Havana firm of H. Upmann & Company, left recently for Havana after a several weeks' visit North, during which time he made a tour of inspection through the East and Canada.

M. Melachrino & Company, cigarette manufacturers, have taken new quarters at 214 and 216 West Forty-seventh street, where they have procured an entire building for the manufacture of their products.

F. Eastabrook, of the Boston jobbing firm of Eastabrook & Eaton, has been visiting Gotham recently.

Avalino Pazos, head of the Havana leaf importing house of A. Pazos & Company, arrived in New York last week, and will spend a short time in this city.

The leaf tobacco firm of Hohn & Ruthenberg, at 173 Pearl street, has been dissolved by the retirement of William J. Ruthenberg. The business will be continued by Victor V. Hohn.

L. A. Wheeler, of the leaf tobacco packing firm of Allen & Wheeler Company, has been a visitor in the New York leaf market.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos — Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives — New York

THE UNITED CIGAR STORES CO. IN PITTSBURG.

Special to "Tobacco World."
Pittsburg, Pa., May 25.

The United Cigar Stores Co. has secured a location at the corner of Fifth avenue and Wood street, in the Eisner Building, at a rental stated to be $50,000 per year. To secure the location they were obliged to rent the entire building, which accounts for the apparently high figure.

YORK COUNTY CIGAR FACTORIES.

While a Few Report a "Pretty Good" Business, Many are Dull, and Some are Closed.

There are a few cigar manufacturers in this county who have a pretty good business at the present time, but in general it is not what might be desired. There is a possibility that the production for this month will exceed that of last month, but it can not be expected to be anything like a record-breaker. A majority of the manufacturers making a specialty of the two-for-five variety of goods are seriously affected, and, in fact, a large number of factories have closed down altogether for the present, even if they will be opened again, about which there is some doubt.

The leaf market has been as dull as the cigar trade, and since he is entirely independent on the cigar trade, the dealer in leaf tobacco must expect to have to await the return of greater activity among the cigar manufacturers before he can expect to get a much larger volume of business than he is now having. That time is problematical, so that continued patience is a needed virtue.

Several of our city manufacturers are having a fair trade, but in the outlying towns the busy factories are almost exceptions, although at McSherrystown there has lately been at least a partial revival of activity, according to the latest reports.

Aside from this the Littlestown factory of George W. Parr is doing pretty well, and a full complement of cigar-makers is employed.

At Nashville H. F. Kohler reports that on the higher grades of goods he has a good run. It would seem that the cheaper priced article is on the wane generally.

Wolf Bros. & Ziegler, at Red Lion, have lately been adding a few additional hands to their force of cigar-makers.

Charles Eberly, a cigar manufacturer, at Dallastown, will enlarge his factory in a short time. His trade seems to be growing at a nice rate.

The cigar factory employes of Wallace M. Gemmill & Co., at Red Lion, recently held an outing at Long Level, on the banks of the Susquehanna, where fishing and other sports were indulged in. Mr. Gemmill recently returned from a short business trip of leaf tobacco markets.

The New York Cigar Factory, at Dallastown, which has been operating on full time with over 200 employes, has limited the output of the hands only during the first four days of the week.

George Shearer, a tobacco grower at Spry, last week completed the setting out of four acres of tobacco, in which 24,000 plants were sued. He claims the distinction of being the first person in the county to have completed the planting season.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—1,000,000 Florida wrapped long filler Cigars. Offered in reasonable quantities to suit purchasers, and at an exceptionally low price. Address "A," Box 33, care of Tobacco World, Phila. 4 21r

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will Sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 5-19-h

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. — Chicago, Ill.
6-17he

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD
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PHILADELPHIA, MAY 26, 1909

THE LOCAL TOBACCO NEWS

There appears to have been a fairly good business in the Leaf Trade. One large firm announces that during the past week the volume of business was perhaps the greatest of any single week since the beginning of the year. There was a demand for all types of cigar leaf, which were sold at unchanged market prices.

There was no unusual activity in the Sumatra market. Manufacturers are buying sparingly both of old and new goods.

In Havana tobacco the conditions were normal, and, while there was no specially urgent demand for goods, prices have remained firm.

Our cigar manufacturing industries appear to be doing fairly well, and it is now expected that the official returns of the May output will show some increase. Mail orders indicate a gradual but steady improvement among the distributing houses, and traveling salesmen report more encouraging results than they have had for some time past.

The retail dealers are of a cheerful disposition this week, owing to excellent weather conditions, and the presence of thousands of visitors, many of whom came to attend the annual conclave of Knights Templar. Some of the downtown establishments are exhibiting special window trims for the purpose of more readily attracting the attention of the throngs of visitors.

John T. D., of Theobald & Oppenheimer Company, recently returned from a tour of inspection through the West, and reports that while he found trade conditions fair, yet they were not as brisk as one might have been led to believe by recent reports. Their factory is operating a good force of workmen, and some extensive shipments are being made constantly.

Mr. Henry Kraus, of Kraus & Company, Baltimore, was a visitor last weeek. Mr. Kraus stated that he had recently returned from a trip as far west as the Pacific coast, and found conditions encouraging.

For more than a week past Fred Hipple, of the leaf firm of Hipple Bros. & Company, has been inviting all his friends to partake with him of some exhilarations and to be "joyful." It was not until a few days ago, however, that the real cause of his more than usual congeniality became positively known. It was a continuous celebration of the birth of an heir to the Hipple family, and who has been named Fred Hipple, the fourth. This bouncing baby tipped the scales at the 9½ pounds mark.

It was reported here this week that Morris Rosenberg, formerly of this city, had become associated in the New York leaf tobacco firm of Julius Lichtenstein & Company, and also the Lichtenstein Florida Tobacco Company, of Quincy, Fla. Mr. Rosenberg has the best wishes of the trade with him.

Mr. W. W. Haynie, who has been connected with the American Cigar Co. in various capacities since its incorporation, and who severed his connections with that concern 60 days ago, has accepted a position with the Theobald & Oppenheimer Co., of Philadelphia, and will represent that concern throughout the Northwest, with headquarters at Minneapolis, Minn.

Mr. Haynie first commenced manufacturing cigars in Danville, Va., at the age of 14, and at that time he was the youngest cigar manufacturer in the business. His leading label bore his portrait at that age, and his business grew so rapidly that he was forced to move to Philadelphia, where he manufactured the same brand until the American Cigar Co. was organized, at which time he sold out his business to them.

"The Tobacco World" congratulates both Mr. Haynie and the Theobald & Oppenheimer Co., because it believes that he will make them a valuable man.

Philadelphia's pleasure parks will be thrown open to the public on Saturday next. There seems to have been less rivalry than usual for the cigar stand privileges at the parks this year. This may mean that at a number of the parks some brands which have not heretofore been exploited at those places may this year come into prominence. At Woodside Park the privilege has been granted to E. Michelson, a dealer at Ridge avenue and Dauphin streets, and who it is stated will make a specialty of the Tom Keene brand, manufactured by Bondy & Lederer, in New York, and distributed here by Goldsmith & Arndt.

The product of the Cayey-Caguas Tobacco Company, is being strongly featured by M. J. Dalton & Company, who are making an exhibit of the Valle Rico Porto Rico cigar.

Jeitles & Blumenthal, Ltd., have recently booked some good sized orders for their leading products, and feel quite encouraged with the present course of events.

A representative of the Western Cigar Company, of Alleghany, Pa., manufacturers of Pittsburg stogies, was also recently in this city.

J. W. Levy, of the Ashland Cigar & Tobacco Company, of Ashland, Wis., was a visitor to this city last week.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

GRANDAVANA. 17,841.
For cigars, cigarettes and cheroots. Registered May 19, 1909, at 9 A. M., by Union-American Cigar Co., New York.

HAVANA EXPO. 17,842.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by Schmidt & Co., New York.

CUBAN EXPO. 17,843.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by Schmidt & Co., New York.

MODELO GRANDE. 17,844.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by Gardner Cigar Co., Portland, Oregon.

ORALO. 17,845.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by American Lithographic Co., New York.

BOXHILL. 17,846.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by American Lithographic Co., New York.

THE SPRANKLING CIGAR. 17,847.
For cigars, cigarettes and cheroots. Registered May 19, 1909, at 9 A. M., by C. W. Sprankling, Baltimore, Md.

JUDGE FOGARTY'S CHOICE. 17,848.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by Bandahan Cigar Co., New Orleans, La.

TORRANCE. 17,849.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 19, 1909, at 9 A. M., by Maryland Lithographing Co., Baltimore, Md.

CONNEAUT LAKE. 17,850.
For cigars, cigarettes and cheroots. Registered May 20, 1909, at 9 A. M., by Petre, Schmidt & Bergman, New York.

ROYAL WORTH. 17,851.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 20, 1909, at 9 A. M., by American Lithographic Co., New York.

ROYAL BENCH. 17,852.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 20, 1909, at 9 A. M., by American Lithographic Co., New York.

TWO KIDS. 17,853.
For cigars. Registered May 20, 1909, at 9 A. M., by Carman & Co., York, Pa.

VALINDA SPECIAL. 17,854.
For cigars, cigarettes and cheroots. Registered May 20, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

LORD BRADFORD. 17,855.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 20, 1909, at 9 A. M., by Mochle Lithographic Co., New York.

BIG DRIVE. 17,856.
For cigars, cigarettes and cheroots. Registered May 20, 1909, at 9 A. M., by Union-American Cigar Co., New York.

LA FLOR DE BEN TRACY. 17,857.
For cigars, cigarettes, cheroots and stogies. Registered May 21, 1909, at 9 A. M., by Wolf Bros. & Co., Red Lion, Pa. (Reregistration by transfer). Title originally registered June 26, 1896, by Geo. S. Harris & Sons, Philadelphia; subsequently transferred to W. W. Stewart & Sons, Reading, Pa., and retransferred to Wolf Bros. & Co., Red Lion, Pa., on February 17, 1909.

SENATOR QUAY. 17,858.
For cigars. Registered May 21, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancaster, Pa. (A reregistration by transfer from B. F. Newswanger, Lancaster, who registered this title May 8, 1899).

JOLLY JESTERS. 17,859.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by E. C. Freitag, Brooklyn, N. Y.

CELTIC CLUB. 17,860.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by American & West Indies Sales Co., New York.

CRISS-CROSS. 17,861.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by Henry Salz, New York.

LOUISE GUNNING. 17,862.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by American Lithographic Co., New York.

THE THREE SCRAPPERS. 17,863.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by J. W. Simmons, Newark, Ohio.

THE THREE KICKERS. 17,864.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by J. W. Simmons, Newark, Ohio.

THE THREE PUNCHERS. 17,865.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by J. W. Simmons, Newark, Ohio.

THE THREE KNOCKERS. 17,866.
For cigars, cigarettes, stogies, chewing and smoking tobacco. Registered May 21, 1909, at 9 A. M., by J. W. Simmons, Newark, Ohio.

TEDDY'S LIONS. 17,867.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 22, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

TRANSFERRED.

LAS SORELLAS.
Registered November 9, 1905, by A. J. Goldsmith, Allentown, Pa.; transferred to R. & A. Abrams, New York; retransferred to A. J. Goldsmith on May 15, 1909.

OLD CORNER. 17,648.
Registered April 14, 1909, by G. E. Delaney, Worcester, Mass.; was transferred to Henry E. Shaw Co., Worcester, Mass., on May 21, 1909.

ALEXANDER OF MACEDONIA. 16,524.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 27, 1908, by Eagle Cigar Co., Chicago, Ill.; was tranferred to Congress Cigar Co., Chicago, Ill., on May 13, 1909.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Cigars Union Made
For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
Leaders in Nickel Goods
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited
McSHERRYSTOWN, PA.

DON REGNO. 15,123.
Registered May 5, 1906, for cigars, cigarettes, cheroots and tobacco, by M. C. Bieber, Allentown, Pa.; transferred to A. H. Balliet, May 10, 1906; retransferred to E. S. Gerhart, Allentown, Pa., on February 26, 1907. Record of transfer made May 24, 1909.

CORRECTIONS.

UKANETIN.
Registered for Jas. W. Keating, Chicago, Ill., on May 11, 1909, should have been UKANETM.

ATOMO. 17,020.
Registered January 21, 1909, by Moller, Kakeritz & Co., New York, should have been ALTOMO.

LANCASTER'S "THRICE-TOLD TALE."

No Change in the Leaf Tobacco Market. Neither Visitors or Manufacturers are Willing to Purchase.

Lancaster, Pa., May 24.

If there is any change in the condition of the local leaf tobacco market, it has not been a noticeable one. On the other hand there has been every evidence of continued dullness, and if anything, it has been even more pronounced that during the several weeks previous. The few visitors who have been in the market recently, while they would look at the goods offered them did not display much inclination to buy, and did not buy anything. Trade among local manufacturers has been exceedingly small, while it is said that the larger factories seemed to have some stock on hand yet which they did not want to replenish at present, notwithstanding the comparatively low prices now offered. The smaller factories appeared to have little need for more goods because orders were slack with them, and consequently the market has been practically at a standstill. The entire trade seems to be willing to accept the situation as it is found, and they, therefore, do not expect much of a revival in trade for a little while to come. Some of the bulk-sweated goods of the 1908 crops are now ready for the market, but there seems to be no market for it just now, so that in that respect there is not much gain in having had it bulk-sweated.

The cigar industry in general may be a little brighter, and a few good sized orders have been lately received by some of the larger factories, but the general run of the factories have not yet found an increasing demand for goods. A few factories here and there are temporarily closed down, while a number are working on short time.

The tobacco growers are elated with the good weather for tobacco planting, and considerable progress has been made. In fact, as early as the 15th instant Andrew Harnish, of Strasburg township, reported the completion of planting his crop, which was the first of the season. It is probable that general planting will not get in progress until about the first of June.

A suit has been entered in the Common Pleas Court against the Hoffman Leaf Tobacco Company, of Marietta, by A. M. Book, alleging the amount of $311.25 is due him as the result of a tobacco deal. The plaintiff claims to have sold to the Hoffman Co. tobacco to the amount of $968.50, of which

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.
Requires no greater power than the ordinary joiner.
Very durably built, and of desirable design.
For fuller particulars and price, address the manufacturer,

P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor — J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

$158.12 is still due, and that in addition $87.20 is owing him for wrapper, filler and trashy tobacco, which the defendant refused to accept. The tobacco in question was sold subsequently at a price less than the Hoffman Company was to have paid for it, thus entailing a loss to the farmer which he now seeks to recover.

HE COULDN'T CONVINCE HER.

The Cigar Counter Girl Was a Match for the Crockery Drummer.

"Don't you ever get tired of standing behind that case all day?" asked the crockery drummer when the pretty girl at the cigar counter had dumped his change down on the little rubber mat.

"Oh, yes, I get tired," said the girl, "but it isn't the standing behind the case that does it. It's the questions some people ask me."

"I didn't think you'd take a shot at me like that," protested the crockery drummer, setting his elbows on the cigar case and taking a sidelong glance toward the desk to see if the hotel clerk was observing his conquest. "Why, I've been figuring that you'd throw a fit when I told you I've got to go to Milwaukee this evening."

"Don't you ever make any bets about me throwing any fits over one of you drummers," sniffed the pretty cigar girl. "Why, there's a waiting list of 'em as long as your arm over there at the desk."

"That shows how popular you are," said the traveling salesman. "Every time I head for Chicago I'm scared to death because you're likely to have been grabbed off by some wise traveling gazimbo with a cruel black mustache and heavenly eyes."

"Say, you ought to be writing novels instead of trying to sell crockery," said the pretty cigar girl. "When I'm ready to get married I'm not going to fall for any traveling man. Believe me, I've seen too much of 'em around this hotel."

"I suppose not," sighed the crockery man. "There's no such luck in my line as to coax you out from behind that cigar case and stand you up in front of a preacher. I've been thinking of it, though."

"You hand out that line of talk to every cigar counter girl on your route," said the pretty cigar girl. "Do you suppose I'd want a husband that was home only once in two or three weeks, and was flying around the country all the time like you? I should say not! When I take the fatal step I'm going to get Home-Loving Harry, the domestic delight."

"Where are you going to find him?" demanded the traveling salesman, opening another box of cork tips," says the Chicago News. "Not fluttering around this hotel lobby! You'll make the mistake of your life, Mabel, if you tie up to one of those mamma boys that's afraid when the electric lights are turned on."

"Mabel!" echoed the pretty cigar girl. "Who gave you a license to call me Mabel? You've got your nerve."

"I heard the clerk telling the manager that Mabel was on duty," said the drummer, "and I dropped all my business engagements and came right over here to talk to you. I don't care whether I sell a carload of china to the hotel or not, so long as I keep you away from that Harry fellow you were talking about. Take it from me, you don't want to make any break like that. You want a man of experience like me."

"Leave it to you to have the experience," retorted the pretty cigar girl. "Anyhow, where did you get the idea that I wanted to get married? Nothing like that for mine! I wouldn't give up my independence and my little old job here for the best man living."

"Well, you leave me out when you go as far as that," said the drummer, sadly; "but I can't see why a good-looking girl like you wastes her sweetness on the lobby air. You ought to have a nice little home of your own somewhere, with roses climbing all over the front of it and a garden seat for you and me to loll in when I'm in town. Or else a snug little flat," he went on, "where I could have a few of the boys up for a little poker game once in a while and you could fix up the lunch for us and take care of the rake-off. Doesn't that listen good to you, Mabel?"

"You ought to hire somebody to wake you up when you get one of these spells," said the cigar girl. "Besides, you've been here for ten minutes and I've rung up only a stingy little dime in all that time. The manager's got his eye on you. Now he's coming this way."

The Most Popular Flavors
Since 1855

The World-Renowned, Non-Evaporating

Spanish Betuns, Cigar and Tobacco Flavors

Strongest
Cheapest
BEST

Write for Samples.
FRIES & BRO.
92 Reade St. New York

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars — No Salesmen. Communicate with Factory

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET — BOSTON BEAUTIES — PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel **Cigars**

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

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CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

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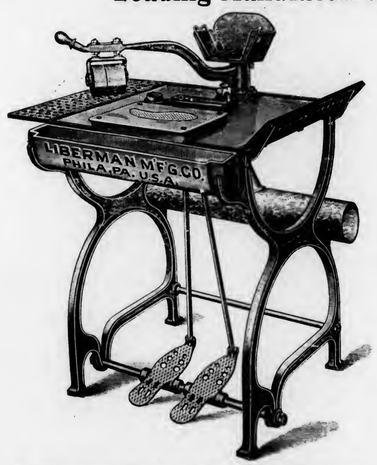

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Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

MILWAUKEE TRADE NOTES.

Crisp Paragraphs Telling What is Being Done by Cigar and Tobacco Men.

Milwaukee, Wis., May 22.

A new law which will have a serious effect locally is that saloonkeepers cannot collect by garnishment for goods sold on credit.

Among the local dealers trade is reasonably good, the good weather bringing out many strollers.

At Surman's business is good. Baker, the new clerk, is making good and collections are somewhat better. The La Magnita (Waldorf Astoria) is on display in the show windows. A new lot of Charles the Great, is moving briskly.

At Fay Lewis & Brother Company's Wells Building store trade is brisk. Wettstein and Engel are still in charge, and the old lines of goods are being disposed of as quickly as possible, and a display of Espinas is being made to boost trade. At the Pabst Building store the La Meta is on display.

At the Wright Drug Company sales are good. The Corker, of the Hilson Company, is on display.

Allanson has turned his display window over to five-cent brands this week.

Hendee and Meister are each doing their share, while trade at Crombies continues good.

Among the local visitors this week was Mr. Francisco with the United Cigar Manufacturing Company, Charles Cameron with H. Upman Company, and Mr. Alvarez, of Havana.

Max Leidersfori, for many years with Beerbaum Company, wholesale dealers, has severed his connection and has been succeeded by J. Wildemann.

Isadore M. Lederer was renewing old acquaintances during the past week, and incidently calling on the trade in the interests of Calero & Company.

Otto C. Knell, head of the firm of Knell, Prengel & Steltz, has joined the ranks and became a benedict last week.

Messrs. Logan and Housman were calling on trade this week in the interests of Cayey-Caguas Tobacco Company, and the Savarona brand is picking up in consequence of the visit.

The Spalding American Company has been pushing things quite lively here during the week. Velvet is on display at A. O. Meisters, Fay Lewis & Brother Company, Dadd's Drug Company, and other outlaying stores. Liberal advertising has helped to introduce the brand locally, and the window displays are very attractive.

At Abraham's trade is good. The Charter is still on display at Third and Grand avenue, and at the Majestic Building store. At the Wisconsin street store, Tademas still are on display. Mr. Abraham reports business good at his Green Bay store.

The local manufacturers still continue busy, and all of the local jobbers are enjoying a good outside trade.

Krompas.

THE TURKISH TOBACCO INDUSTRY.

Tobacco Culture and Industry of Trebizond.

In reply to communications from Kentucky and Indiana growers, Consul Milo A. Jewett furnishes the following information concerning the cultivation of tobacco in Trebizond:

Cigarette tobacco is one of the chief crops and one of the most important exports of Turkey. It enjoys a high reputation everywhere. In 1908 the United States purchased from Samsoun, in the consular district of Trebizond, $582,000 worth of cigarette to-

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: Lancaster, Pa.

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Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

bacco. In this part of Turkey tobacco is raised chiefly at Samsoun, Bafra, Trebizond and Platana. At present the United States buys only from Samsoun, but it seems to me quite possible that the tobacco of Trebizond and Platana might also be of use in making the American Egyptian cigarettes. It is certain that quite large quantities of Trebizond tobacco are sold to Egypt, where it is used to brighten the tobacco obtained from other parts of Turkey.

Trebizond tobacco is weak; it has very little aroma; the leaves are large, very light colored, and do not keep very well. Samsoun and Bafra tobaccos are stronger, have more aroma, do not bite the tongue; the leaves are smaller and darker. The most aromatic sorts are what are called "Marden" (mine) and "Dere" (valley) varieties. These leaves are very small, strong, dark and aromatic.

Topography, Climate and Culture.

The country where the best Turkish tobacco is grown in this consular district is a low, mountainous region bordering the south shore of the Black Sea. It lies between the 40th and 41st degrees of north latitude. A chain of mountains, once densely forested but now quite bare, 2000 to 8000 feet high, runs along the coast at varying distances back from the sea, and seems to act as a curtain to hold the clouds and the moisture which rises from the sea. Most of the tobacco fields are on the slopes of the foothills and in the lower valleys from half a mile to three miles from the shore. As a rule, they are small, one to four acres. Snow is not abundant in this region, and there is little frost. It is considered desirable that the ground should freeze a little in the winter before it is cultivated. Rain is quite abundant until June, and the atmosphere is nearly always humid. In the Trebizond region a clear sky and a bright sun are extremely rare. The summer is hot. The tobacco fields are not irrigated. According to the general opinion here, it is climate rather than soil that causes the difference in the various kinds of tobacco.

The methods of tobacco culture in this country are primitive and much is left to chance and nature. No systematic rotation of crops is practised, no scientific fertilizing, and little cultivating. Some fields are planted with tobacco year after year without any rest, while a few, the least desirable ones, are left fallow every three or four years.

About the middle or end of March the seed, mixed with a little sand, is sown on a small bed of ground at one side of the field or in some garden. This starting bed is carefully spaded and hoed and cleaned from stones and weeds.

When the plants are from four to six inches high they are transplanted in the field and set out in rows about eighteen inches apart, and the plants placed about a foot apart in the rows. They are watered once or twice when first set out and rarely after that. Little weeding or cultivating is done. No machines are used.

At Trebizond when the tobacco is twelve to fifteen inches high the tops are broken off and the shoots are pinched. A few stocks are left for seed. At Samsoun little or no budding or pinching is done. There they try to get many small leaves, while at Trebizond they look for large leaves, quantity rather than quality.

Harvesting and Curing.

Harvesting begins in the latter part of June and the pickings follow one after the other throughout the summer. At Trebizond there are three pickings, (1) the lowest leaves and the poorest in quality; (2) medium leaves of medium quality; (3) the best quality, large leaves, strong, and of darker color. The seeds are gathered in September and no use is made of them excepting for planting.

In Trebizond the average yield is about 800 pounds of tobacco per acre. In Samsoun it is about 750, and in Bafra it averages about 900 pounds per acre. In 1908, Trebizond, including Platana, produced about 60,000 hundredweight; Samsoun and Bafra each produced about the same amount, and all other portions of this district produced another 60,000 hundredweight.

The leaves, as gathered, are placed on strings, each quality by itself, and the strings are hung on horizontal poles. They are dried in the sun near a cabin so arranged that in case of rain the poles can easily be run into the cabin to protect the tobacco. After the leaves have been well dried they are put into a damp house or cellar, where they remain until they become soft, when they are made up into packets of six to ten leaves. Subsequently they are taken to the Tobacco Regie depots, where they are sorted, manipulated, weighed, controlled and sold either to the Regie or to the tobacco merchants.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
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A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascatt).
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Color and Cancelling Stamps
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QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear, *The* Cub, Essie,** and **Matthew Carey**

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Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
Acme Extract and Chemical Works
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Manufacturer of
Fine Cigars
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MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade Union Made
5c. Cigars
FOR THE Wholesale Trade Only
Union Chief
Supreme Union

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R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
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Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
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The Moehle Lithographic Company
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The American Tobacco Co.
Boot Jack Plug
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Standard Navy Plug
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Horse Shoe Plug
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Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Business Changes, Etc.

Eddyville, Ia.—Peter Baer is about to start in the cigar business.

Necedah, Wis.—Howard Bulger will engage in the tobacco business.

Beloit, Wis.—S. Florey, manufacturer of cigars, will discontinue business here.

Aberdeen, S. D.—A tobacco store has been opened here by a Mr. Templeton.

Mayville, N. D.—The Traill Cigar Company increased capital from $20,000 to $30,000.

Beaver Dam, Wis.—J. C. Harder, manufacturer of cigars, has sold out to C. H. Haertel.

Los Angeles, Cal.—Turkish-American Tobacco Company incorporated; capital $250,000.

Grand Forks, N. D.—W. S. Conrad, proprietor of the Rex Cigar Store, will discontinue business.

Bert C. D. Carr, representative of the Bagley Tobacco Co., of Detroit, Mich., died of the heart disease.

Davenport, Ia.—L. G. Eddy and J. P. Williamson, of Rock Island, Ill., are opening a cigar store at 118 East Third street.

Grand Rapids, Mich.—James J. Bayes, cigars, etc., admitted John G. Stander as a partner, under style of Bayles & Stander.

Palouse, Wash.—A. L. Gritman, cigars, has sold out to J. H. Halladay.

Amherst, Wis.—A. L. Moss & Son, cigars, etc., has been succeeded by Utley & Son.

Parker City Automatic Cigar Selling Company, of St. Louis, with a capital of $100,000, has been chartered at Jefferson City, Mo. The incorporators are: B. W. Parker, Caleb Gray and Henry K. Lang.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

This is good weather for grass, tobacco plants and in fact for all kinds of vegetation. I have never seen plants jump along any faster than during the past week.

The tobacco plants that one week ago showed the size of a silver half dollar, today have single leaves that are larger than silver dollars; plants that will need to be transplanted some time this week, and by the first of next week tobacco setting will be quite common in this vicinity. The Belden Brothers set about three acres Monday. E. W. Field told me Monday that if we should have two or three days of good weather he should begin setting, and so with several other growers in this vicinity, and I learn by the papers that quite a number of the growers are all ready to commence down in the Nutmeg State, while every old crone has been gabbling about what a cold backward spring we are having; for a few days it did appear to be cold, windy and rainy, but at same time we had a number of warm days interspersed, so that as a whole I think we shall have had an average spring, and I conclude that tobacco transplanting will be about as early this year as is usual to this section.

Our correspondents write:

Bradstreet, Mass.: "George and Oscar Belden will set to-day about three acres of tobacco. May 17, also Mr. Albert Marsh will set probably one acre. No sales to report."

North Hatfield, Mass.: "R. M. Swift will have tobacco plants ready to set about May 20, probably not a large quantity, but should judge that during the week he would be able to set two acres. C. H. Crafts will take off his glass in order to hold back his plants, as he cannot get ready before the 25th, as he raised a large amount of corn and ensilage, and the weather conditions have kept him back too late."—Amer. Cultivator.

OHIO.

Arcanum, Ohio: The coming season may see a large quantity of White Burley tobacco grown among the farmers of Preble county. The planting of this brand of tobacco in this section, it is said, is being urged, that the yield which has suffered some on account of the trouble connected with the raising and delivery of it in Kentucky may be brought up to normal. It has been estimated that about one hundred Preble county farmers have already agreed to raise White Burley this season.

WISCONSIN.

Edgerton, May 21: So far as evidence collected at the local markets is concerned, the buying movement seems practically at an end. A scattering sale is occasionally being made, but nowhere does there appear to be any effort made to add to the present holdings of the 1908 crop. A few of the warehouses at the packing points are yet in operation and have some stock for a few weeks' more handling, but the season is near to a close. The American Tobacco Co. has commenced stemming operations at their Madison plant, and one or two other firms contemplate this work later.

The market for old leaf has developed no new features during the week, sales being confined to small lots generally to supply pressing needs of the manufacturers. The most important transaction, however, for some time has been closed, the sale of about 1000 cases of the McIntosh packing of 1906 at La Crosse to Well & Culton.

The weather of the week is becoming more seasonable and growers are fast catching up with their delayed farm work. Tobacco plants are now making considerable progress, the more forward beds are being weeded and a few warm days are sure to bring them forward very rapidly. The general outlook, however, is for a rather late transplanting season.

The shipments out of storage reach 338 cases to all points for the week past. Since last report 12 cars have been received from outside points for warehouse handling.—Reporter.

Janesville: It seems to be the general impression that the amount of tobacco planted this year will not vary a great deal from last year's acreage, and if any variation is noted it will be in the direction of a larger crop. Although the present season has been nothing to brag of from the standpoint of the dealer, it has not affected the grower to any extent. Consequently those farmers who put part of their land in tobacco last year will do so again this year, while a few who have not been raising the plant for some time have stated their intention of putting a few acres in tobacco.

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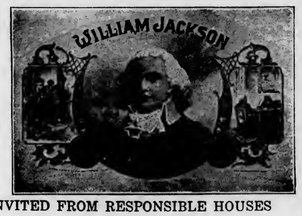

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Only Non-Evaporating
Cigar and Tobacco Flavors
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Sample Free The Most Popular Flavor since 1858 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
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MANUFACTURERS OF
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LA CUBANA CIGAR FACTORY No. 463
ESTABLISHED 1871.
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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

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Lithographers
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SPECIALTIES
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Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
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Sole Owners and Manufacturers.

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Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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Regular Weekly Sales Every Thursday
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JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
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For Sale by All Dealers

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MIXTURE
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Get our prices, and make a fair comparison with those of other factories.

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PHILADELPHIA and NEW YORK, JUNE 2, 1909.

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Sketches of Original Designs, with Excellent Titles, sent upon request.
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COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

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Clean as the Food You Eat
Vesper CIGAR 5¢
(LORD LANCASTER, 10c.)
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5-cent Cigar
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Juan F. Portuondo founded our business in 1869.
When a brand stands unbroken from Maine to California for forty years, there must be something in it.
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For Sale—CIGAR SCRAPS—Clean and Sound
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THE TOBACCO WORLD

Vol. XXIX., No. 22 PHILADELPHIA, JUNE 2, 1909 One Dollar the Year

ANOTHER CHARGE AGAINST A. T. C.

Senator Bailey Blames Company for the Night Rider Outrages.

Washington, D. C., May 28.

That the outrages of the night riders in Kentucky and Tennessee resulted from the oppression of the American Tobacco Company and that unless the internal revenue tax on leaf tobacco in the hand is repealed these outrages will again occur, was the declaration made by Senator Bradley, of Kentucky today in urging the adoption of his amendment to the Senate bill. This amendment proposes to restore in the tariff bill the house provision for the free sale of leaf tobacco by the farmer, which was stricken out by the finance committee of the Senate.

After reviewing the growth of the American Tobacco Company, Mr. Bradley said that, not content with destroying all competition in the United States, this concern drove the Imperial Tobacco Company of Great Britain, its chief competitor, to a compromise and obtained an agreement by which the Imperial yielded up all competition in the United States.

Continuing his argument, he said: "France, Austria, Italy, Portugal and other countries each meanwhile decreed that the Government would buy and import tobacco as a business, the profit going into the coffers of the Government, under what is known as the Regie system," said Mr. Bradley. "The American Tobacco Company, seeing the danger in this direction, entered into a conspiracy with the Regie agents by which the territory should be divided, all agreeing to pay the same fixed price and allotting the territory into well-defined districts, so that there could be no conflict of interests.

"Thus the producers found themselves powerless and hemmed in on every side, and after appealing to Congress without effect, as a last resort, organized the pooling societies, which resulted in a saturnalia of crime in Kentucky and Tennessee."

BLOCH BROS. RESUME.

Big Wheeling Tobacco Plant is Again in Full Operation.

Wheeling, W. Va., May 27.

By the resumption this week of the packing and marking departments, the Bloch Bros. tobacco factory is on in full and sharing actively in the wave of prosperity which is sweeping over the city.

It is true that the shut-down of the big "scrap" plant was not of long duration and caused very little inconvenience among the employes, but there had been a number of depressing rumors afloat to the effect that the date of resumption was indefinite, and the news of the early start was received with joy. Some of the departments started operation Friday, others Saturday last, and this week every employe is in place and every wheel moving.

TOBACCO FRAUDS TRIAL.

Witness Tells New York Court How the Goods Were Smuggled.

New York, May 28.

Joseph Wahrman, who lives at 120 East Third street, was the principal witness on Tuesday in the trial of Elias Bunzelman, a tobacco dealer at 100 First street, and his son Michael, who are charged with conspiracy to defraud the Government by smuggling tobacco into the country.

Wahrman told Judge Chatfield and a jury in the United States Circuit Court (Brooklyn), how he let the Custom House officials in on the little secret which resulted in the indictment of the Bunzelmans, William Wise, August Piechter, Henry Hoppe and Henry Kretzmer. The tobacco was brought by Plechter and Hoppe, sailors on the Hamburg-American liner President Lincoln, transferred to Kretzmer's coal boat and brought to Brooklyn in Wise's motor boat.

The two Bunzelmans, Wahrman and Secret Service Agent Wilson, who, with Agent York, rounded up the deal and brought it into Court, were witnesses at Tuesday's session.

Wise was eliminated from the indictment in which the Bunzelmans figure, and has become a witness for the Government. He told his story on Monday. Kreizmer, the captain of the coal barge, hasn't been seen since the occurrence and cannot be found.

BUSINESS SITE CHANGES HANDS.

John Hetterman Sells His Interest to the Ryan-Hampton Company.

Louisville, Ky., May 29.

By the transfer on Tuesday last by John Hettermann of fifty feet of ground on the northwest corner of Floyd and Breckinridge streets to the Ryan-Hampton Tobacco Company, the disclosure was made that John Hettermann, of the firm of Hettermann Bros.' Tobacco Company, has disposed of his holdings in that concern to S. A. Mitchell, Vice President of the Ryan-Hampton Company. The amount paid for Mr. Hettermann's interest was not made public.

When asked about the deal both Mr. Hettermann and H. A. Wartmann, President of the Ryan-Hampton Tobacco Company, said that the two plants would continue to run as separate institutions, although owned by practically the same people. Mr. Wartmann said that at some future date it is hoped to erect a handsome tobacco plant on the property purchased by the Ryan-Hampton Tobacco Company from Mr. Hettermann.

The latter said that in disposing of his interest in Hettermann Bros.' Tobacco Company, he had decided to take a much-needed rest, and that he would engage in no new business in the immediate future.

STILL FIGHTING THE CIGARETTE.

Illinois Legislature Passes Most Drastic Law on Record.

Chicago, Ill., May 27.

An anti-cigarette bill providing penalties for the sale or manufacture of cigarettes or paper wrappers and prohibiting minors under 18 years of age from smoking them, passed the House of Representatives last week.

The bill penalizes the handling of cigarettes by a fine of $50 to $100 and imprisonment of one to thirty days for the first offense and for subsequent offenses fines of $100 to $500 and ten days to six months' imprisonment.

Circulars bearing the words "A Call to Arms! A Crisis!" in large letters, were handed out on the downtown streets of this city by members of the National Anti-Cigarette League, under the direction of Lucy Page Gaston, who is fighting for legislation prohibiting the sale, purchase or use of cigarettes in Illinois. Enemies of the cigarette are urged to sign petitions asking their representatives in the Legislature to vote for the Lyon anti-cigarette bill. June 27 has been set aside in the Sunday Schools throughout the State as anti-cigarette day.

NEW FACTORY in WESTFIELD, MASS.

James Noble, Jr., Will Resume Cigar Manufacturing There.

Westfield, Mass., May 28.

James Noble, Jr., is to resume the manufacture of cigars in Westfield in a short time. Mr. Noble was the head of the American Cigar Company, at one time one of the largest cigar companies in Westfield, the business of which was transferred to New York a short time ago. Since that time the manufacture has been carried on in New York by Mr. Noble and his son, James N. Noble.

It is uncertain whether the new factory will be located in the building formerly occupied by the American Cigar Company. It is rumored the manufacture will be carried on in the building formerly used as a cafe near the factory of the Pope Manufacturing Company. A large number of hands will be employed, many of whom will come from New York, where they have been employed by the firm of James Noble & Son.

NEED NOT BUY SLOT MACHINES.

Omaha, Neb., May 26.

Charles Mueller wins $500 from William F. Stoecker by verdict of a jury in Judge Kennedy's court, the case turning on the question of whether the plaintiff was bound to buy a number of slot machines. Stoecker sold a cigar store to Mueller who paid $500 down. Then Mueller discovered, he says, that the slot machines were part of the inventory and he decided to withdraw.

Stoecker, who is a member of the legislature, declined to pay back the money and the suit followed, with a victory for the plaintiff.

ANOTHER FACTORY FOR WINSTON.

Wotk Started on the Big New Plant for R. J. Reynolds Tobacco Co.

Winston-Salem, N. C., May 27.

The R. J. Reynolds Tobacco Co. will build a mammoth tobacco factory here, which will require nearly 1,000,000 brick. Part will be five stories on Depot street, and four stories on Chestnut street. The excavation for the building is now in progress.

As soon as the contract is let, the work of erecting the building will begin and during the summer much will be accomplished. It is understood that the factory will employ nearly a thousand persons, thus materially increasing the population of Winston-Salem.

A SHORT SHUT-DOWN.

Ware-Kramer Cigarette Factory Closed for One Day.

Norfolk, Va., May 25.

It was stated to-day that the Ware-Kramer cigarette factory at Lambert's Point would be at work again to-morrow, it having been closed this morning by order of President Frank D. Ware.

President A. M. McAndrew, of the International Tobacco Union, of Louisville, who is here on a special mission, said this morning that the management had refused to sign a wage-scale for the coming year at the same rate as in the past and contemplated a 25 per cent. reduction, which would affect some of the girls. The men, he said, had stood by the girls and gone out.

President Ware said that the strike agitation causing disorganization had resulted in a shutting down. He said there would be an equilization of wages among all employes, some being now overpaid and some underpaid.

The committee that waited on Mr. Ware was composed of Messrs. McAndrew, Mooney, Henderson, Lassiter and Powell.

They asked that a scale be signed under which the workers would receive the same amount as at present, which would keep the pay of the stampers at 2½ cents a thousand.

This, said Mr. Ware to-day, is in excess of the usual wages, and has been paid by him as an inducement to girls to take up the work. His purpose is to reduce this to 2 cents a thousand, adding the half cent to the wages of some of the boys whom he considers underpaid.

It is the expectation of the management that a majority of the force will return to work.

Joseph Hutterer, a wealthy cigar manufacturer of Sioux City, Ia., who had lost heavily in the recent wheat corner, committed suicide by drowning himself in the Big Sioux river. His body was afterward recovered.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
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DOHAN & TAITT
Importers of Havana and Sumatra
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VUELTA ARRIBA
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IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
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301, 303, 305 & 307 North Third St.
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IMPORTERS OF
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AND PACKERS OF
Leaf Tobacco
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BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
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Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
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M. VELENCHIK S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
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The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

BREACH OF PROMISE CHARGED.

Tobacco Protective Association Brings a Suit for $2,500.

Elkton, Ky., May 27.

S. Walton Forgy, attorney in Kentucky for the Planters' Protective Association of Kentucky, Tennessee and Virginia, has filed suit for that organization of tobacco growers in the Circuit Court here against Robert Lester, a prominent farmer of Guthrie, for $2,500 damages, alleged to have been sustained as a result of Lester, who has been a member, selling his pledged tobacco crop, of nearly 50,000 pounds outside the association.

At a meeting of the board of directors of the association held at Guthrie, the headquarters, Lester appeared before them and notified them of his intention of selling his tobacco, which had been pledged. The board passed a resolution providing that injunction proceedings be taken against him. The papers were prepared, but the bond required by law was not made. Within a few days Lester had hauled his tobacco to Clarksville and disposed of it.

The association claims in its petition that in addition to losing its regular charges of 1 per cent. through Lester's alleged violation of contract, it has been hampered, through his action, in carrying out its contract with and selling the tobacco of his fellow-pledgers. Lester's answer has not yet been filed. The case will come up at the next term of the Todd Circuit Court in July.

ANOTHER GAIN FOR THE UNITED.

Takes Over the Two Chicago Stores of M. W. Diffley.

Chicago, May 28.

M. W. Diffley, who was the moving spirit seven years ago in the formation of the Cigar Dealers' Association of America, to fight the United Cigar Stores Company, has capitulated and has sold out his two remaining cigar stores to the company. He also has entered the service of the United interests and will have an executive position, probably making his headquarters in Chicago.

"Competition was getting pretty strenuous," said Mr. Diffley, last night. "The United people made me a very generous offer and I decided it would pay me better to accept it than to keep up the fight."

When asked what had become of the Cigar Dealers' Association of America, Mr. Diffley said he believed it was defunct, but that the organization still had an active chapter in Chicago, of which Albert Breitung was president.

PROPOSE A LIMIT ON SUMATRA.

Dutch Growers Suggest Restriction of Planting, to Advance Prices.

Amsterdam, May 15.

A scheme for controlling the Sumatra tobacco trade is on foot. In the last few years the crop of Sumatra tobacco has steadily increased from 233,057 bales in 1904 to 278,115 bales in 1908, an increase of 20 per cent. in four years, during which period there has been no corresponding increase in the demand. This steady expansion of the production has had a depressing effect on prices, and after the record average of 159 cents per ½ kilo for the very high grade crop in 1907 the price dropped to 91 cents in 1908. At the same time the cost of producing Sumatra tobacco has greatly increased in the last few years on account of higher wages and of the rise in the value of Mexican dollars. Whereas about ten years ago the tobacco could be produced at from 60 to 75 cents, at present the cost runs as high as 110 cents in some cases, which means that in years of moderate, but not altogether bad, prices many companies which used to do very well can no longer earn dividends. Moreover, the new measure adopted by the Austrian State regie, which at present entrusts its purchases to one or two special agents, thus eliminating competition, threatens still further to complicate matters.

To effect a remedy to this state of affairs negotiations have been going on some time past among the principal interests, and it is now proposed to reduce the number of fields planted by each of the companies by 20 per cent. Of course, this need not mean a corresponding decrease in the crop, as the yield depends on the weather and other natural forces, but in any case a material reduction in the acreage must have a very decided influence on prices. At first a reduction seems to have been designed by some of the big companies only, but the plans have now assumed a much wider scope. The most important dealers and tobacco brokers have joined hands and formally requested the president of the big Nederlandsche Handel Maatschappy, who is on the board of various tobacco companies, to appoint a commission which will have to make binding proposals as to the supervision of the estates.

It is proposed to exclude new tobacco companies, which may be established during the life of the agreement, from the benefit of the Amsterdam market, by arranging so that brokers will not operate for them, whilst the existing companies would have to bind themselves neither to plant more fields than may be allotted by the joint committee nor to take any interest in new ventures. If this plan materializes, a very important step will have been taken towards unification of the interests of all Sumatra tobacco companies, which will enable them to get prices their own way round. For the time being the market is still in a waiting mood, and prices of tobacco shares have scarcely moved at all.

INSURING TOBACCO AGAINST HAIL.

New Louisville Organization Formed with $50,000 Capital.

Louisville, Ky., May 27.

At a meeting of a number of men, interested in the tobacco business, held in the office of Muir Weissinger in the Columbia building, the Tobacco Hail Insurance Company was organized by its incorporators Saturday afternoon. The list of the incorporators includes Harry Weissinger, Muir Weissinger, William May and Rush Watkins, of Louisville; George Casperke, R. P. Shacklett and J. R. Willett, of Brandenburg; C. B. Sullivan, of Versailles; W. D. Blackwell, of Greenville, and others.

The company was organized with a capital of $50,000 and $25,000 surplus fund. The purpose of the organization is to insure tobacco in the field against damage by hailstorms. According to statement of those who know about these things, the new corporation will fill a long-felt need, and if conservatively operated will be entirely successful and yield a profit to its subscribers.

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MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
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Manufacturers of CIGARS & Dealers in
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GEO. W. BREMER, Jr.

BREMER BROS.

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WALTER T. BREMER

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United States Directory

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E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA, 123 North Third Street PHILADELPHIA**

A Very Quiet Week in the Havana Leaf Market

Few Buyers in Attendance and Total Transactions Did Not Reach 1,500 Bales. Independence Day and a General Indisposition to Buy Tobacco Now Accountable for the Dulness in the Market.

Special Correspondence of The Tobacco World.

Havana, May 24, 1909.

The week was a quiet one in every respect, as few buyers were in the market and transactions took in a much smaller quantity of bales than in the preceding week. Thursday was a national holiday that was universally and strictly observed in celebration of the Cuban Fourth of July. This also was an item in the scale weighing against a large business for the week. What was sold altogether did not reach 1500 bales, figuring, as far as I could calculate in exact numbers, 524 bales of Remedios, of low grades for export to Europe, 300 bales of Partido and 623 bales of Vuelta Abajo, or 1447 bales in all. The foregoing was split up for the following destinations: 524 bales for Europe, 223 bales for South America and American buyers secured about 700 bales.

Fritz Lederer returned last Monday from New York, where he stayed only a few days, returning to keep a close watch on the earliest receipts from the country. As said before, the German buyers are generally the first in the market every year, for several reasons. Mainly because the tobacco that comes in first almost invariably consists of low grades suitable only for the cigarette manufacturers here or for the German buyer's needs. The German buyer, being the first in the market, generally sets the prices for these low grades. The exporters to Europe have been laying low for the last week or two, but this week about 300 bales were secured for Germany and 200 bales for Gibraltar.

Buyers for the American market are not anxious to do any business in the present state of our market and with the exception of a few Tampa manufacturers who are picking here and there and two or three Northern buyers who have bought something, the holders of stocks do not receive many offers for their goods, even though they are quite willing to meet the views of buyers.

EXPORTS OF LEAF TOBACCO

To the United States	3799	bales
To Germany	322	"
To Gibraltar	202	"
To South America	223	"
Total	4546	bales

BUYERS COME AND GO.

Arrivals: Simon Batt, of S. Batt & Co., New York; Fritz Lederer, of Heinrich Neuberger, New York and Bremen.

Departures: Mike Friedman, for Chicago; S. J. Janover, for Tampa, and Edward Manrara, for Tampa.

HAVANA CIGAR MANUFACTURERS

have only a fair amount of orders, but, considering the season, they seem to believe that they have no real cause for complaint, although the cigar business ought to begin to pick up about this time and be quite active by August.

H. Upmann & Co. shipped 400,000 cigars during the last week. Don Teodroro Garbady, who has returned from his trip to the United States and Canada, reports an increase in orders.

Max Schatz is sending in a fair amount of orders for Sol cigars to Behrens & Co. from different parts of the United States. He is covering the principal selling points in the States, and is likely to send in larger orders still as he goes ahead. He had arrived at Boston when last heard from.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Luis Marx has made two or three deals for different quantities of his packing of shade grown tobacco, which was the first escojida inaugur-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

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LEWIS SYLVESTER & SON

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NEW YORK: 145 Water Street

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Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

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B. DIAZ & CO.

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Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

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Egido, Corner Dragones Street, HAVANA

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Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

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Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

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JOS. MENDELSOHN LOUIS A. BORNEMANN

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Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

ated in Havana this year, and which is coming to a rapid finish in spite of the large quantity of tobacco grown by Don Luis Marx this season. I have heard that the bulk of Mr. Marx's tobacco will not go to the Trust this year and that he is disposing of it otherwise.

Simon Batt was one of the purchasers referred to in the preceding paragraph, he being accustomed to buy of this packing every year for a number of years. He also registered some other purchasers and will remain here another week, leaving Sunday next.

Eugene Vallens is reported to be buying on a large scale. Anyhow, I have seen him very much interested in a number of large lots known to be for sale, for which fancy prices have been asked all along, and which have remained unsold for this reason only. On his buying expeditions he is usually accompanied by Luis Marx.

Don Armando Godory, of the Por Larranaga factory, was unable to leave New York when he expected, therefore did not arrive this week. He sailed last Saturday from New York and should be home by the 26th instant.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

	Week ending May 22.	Since Jan. 1, 1909.
Vuelta Abajo ...	947	11,778
Semi Vuelta	...	2,639
Partido	75	2,127
Matanzas	3	367
Remedios	232	11,622
Santiago de Cuba ...		4,870
Totals	1,257	33,403

U. S. Consular Reports.

German Tobacco Trade.

Sales of American Leaf Centered at Bremen.

The following interesting report, explaining in detail the conditions governing the tobacco trade in Germany, is furnished by Consul General Robert P. Skinner, of Hamburg, in reply to inquiries from Kentucky, Pennsylvania and Virginia:

Although the value of American tobacco imported at Hamburg reached $1,166,200 in 1907, while the value of miscellaneous tobaccos exported to the United States during the same year reached $1,339,940, the dealings of local merchants in this article were comparatively unimportant. The imported shipments included large quantities of Cuban, Mexican and West Indian tobaccos, transshipped at New York for Hamburg, and large consignments of American tobacco, which merely passed through Hamburg, having been actually bought by the Austro-Hungarian tobacco monopoly. Similarly, the exports from Hamburg to the United States consisted chiefly of Turkish and Greek tobaccos, bought for the United States at Dresden, the principal German market for these special products. At Dresden the American Tobacco Company controls the Georg A. Jasmatzi cigarette factory, and there manufactures for German trade, and procures Turkish and Greek tobaccos for the American factories.

Thus the Hamburg statistical tables convey an erroneous impression of the position of tobacco in the trade of this city, which is not a tobacco market, but only a great transshipping port. The German tobacco trade with the United States is absolutely centralized at Bremen, in which the special knowledge coming from long experience has given the importers great advantages in the business, and which being a smaller place than Hamburg, provides the extensive storage facilities necessary, on much lower terms than would be possible here. Bremen, the leading tobacco market of Europe, not only imports for German consumption, but in the past has had a certain hold on the French Regie.

Hamburg and Bremen Trade.

There is no disposition on the part of any strong German firms to interfere with this time-honored arrangement, and with the exception of small quantities of seed leaf imported directly from the United States, the few Hamburg manufacturers look to Bremen for their American supplies. In this manner, also, Hamburg dealers take up about 13,000 packages per annum of American tobacco, which is chiefly re-exported in its original form to Northern, Western and Southern Africa, where the leaves are chewed by the native population. The shipments for Africa are removed from the large American casks and repacked in small cases, the barrels being too large to be handled in the surf boats in which cargoes are lightered along the Atlantic coast of Africa. In Australia these same American leaves, bought in Bremen, are worked over into chewing and smoking tobacco.

There is a similar re-export trade in American tobacco from Bremen, but the absorbing markets are chiefly the Scandinavian peninsula and Switzerland. The principal business of the Bremen importers, however, is with German interior buyers of tobacco for snuff, chewing and smoking. It may be said that the entire German consumption is satisfied from Bremen. So firmly rooted is the German habit of procuring tobacco supplies in Bremen, and so skilled are the Bremen importers in meeting the demand satisfactorily, that it is doubtful whether efforts of American exporters to sell directly to German manufacturers could succeed, certainly not without the capital necessary to place themselves on the same footing as the Bremen importers.

The manufacturer in this country wishes to see the tobacco itself, and to obtain guaranties as to quality, which American growers do not seem to be so organized as to give. If the latter could establish themselves abroad with large stocks on hand of every class of tobacco, doubtless they could control a portion of the business, but at present this is not the case, and the German merchant seems to be occupying the field not only effectively but satisfactorily to his American sources of supply and to the German trade.

American Standard Types.

The various grades of American tobaccos sold in Germany bear names indicative of standard types which do not necessarily suggest their geographical origin, although the most usual designations are: Ohio, Ohio bay,

Concluded from p. 16.

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M. F. SCHNEIDER
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
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Cable Address: "HERE."

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SUMATRA, HAVANA and SEED LEAF **Tobacco**
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P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, June 1.

NEW YORK LEAF MARKET.

The leaf tobacco market generally speaking has again been dull during the past week, the only exceptions were the sale of a considerable quantity of Gebhardt to manufacturers by a New York dealer. There was also some business done in Connecticut broadleaf. The remaining types of cigar leaf were not much in demand.

There has been at least a steady market in Sumatra tobaccos and despite the higher prices which are demanded for the new goods they continue to meet with a ready sale, and one transaction was last week consumated which covered 100 bales to a manufacturer. The market cannot, however, be characterized as really lively.

In Havana tobacco the usual daily business is reported to be the rule, and the trading is being conducted in a small lot fashion.

* * *

THE CIGAR INDUSTRY.

The cigar industry is still in a condition that is far from satisfactory. Orders are not only not coming in, but the continued tariff agitation tends to keep some of the manufacturers from throwing the personal energy into the business which they are likely to do as soon as the conditions once again become more firmly settled and the final tariff bill settled upon. Until then it is expected that there will continue to be a dragging business that has little vim and is of comparative small volume.

* * *

JOE ABRAHAMS PASSED AWAY.

Joseph Abrahams, a cigar and leaf tobacco dealer at Maiden Lane and Pearl street, died suddenly last week of pleurisy. Mr. Abrahams was taken ill some time ago and although confined to his home his condition was not thought immediately dangerous. For the benefit of his health he had gone up New York State when he became seized with the attack of pleurisy, which proved fatal.

Mr. Abrahams was yet a young man and quite popular in the trade and secret society circles. He had been in business at the same stand for a number of years. He is survived by a widow 3 sons and one daughter.

* * *

ROBT. LANE'S CELEBRATION.

Robert E. Lane, who is one of New York's most popular retailers, last week celebrated his 25th business anniversary. Twenty-five years ago Mr. Lane entered the retail cigar business on his own behalf, beginning business at 115 Broadway, after an experience of 11 years in the business as an employe. In a comparatively few years Mr. Lane had grown to be the largest retail dealer in New York, but subsequently again reduced the number of establishments and confined himself more closely than ever to the high-class clientele which he still holds, at No. 6 Wall street.

* * *

INJUNCTION LIFTED BY JUDGE.

The injunction secured by Philip Morris & Co., Ltd., against Philip Morris & Co., which was referred to in these columns recently, whereby the former restrained the latter from putting on the market a brand of cigarettes under the name of Philip Morris & Co., and also from base imitations of their product. Judge Gildersleeve last week lifted the injunction, which was temporary. Consequently, the new Morris concern will be enabled to market its products at least until a final decision is had and which may not be for some time. It is alleged that the products of the imitation brands are sold at a much lower price than those of the original Philip Morris & Co. Ltd.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

CIGAR MEN DINED.

A dinner was tendered the employes of the cigar importing firm of Michaelis & Lindeman, recently, by Harry Rich Mooney, who is the president of the present house. In turn the employes tendered their employer a beautiful silver loving cup as a token of their appreciation of his efforts on their behalf, and which was accepted by Mr. Mooney with grace and an appropriate speech of acceptance. The dinner took place at the Cafe Boulevard, Second avenue and Tenth street.

* * *

TRADE NOTES.

The Montclair Cigar Co. has taken possession of new quarters at 118 Maiden lane.

Ferd. Cranz, of the Sumatra importing firm of F. & E. Cranz, has returned from his European trip.

P. S. Hill, president of the American Cigar Co., is expected to return from Europe by the end of this week.

Max Adler, of Leonard, Friedman & Co., has returned from a visit to Amsterdam, where he attended several inscriptions of Sumatra tobacco.

Samuel Bayuk, of the Philadelphia cigar manufacturing firm of Bayuk Bros., was a visitor in this market last week.

Julius Lichtenstein, of J. Lichtenstein & Co., is at present on a visit to Florida on a tour of inspection of their packing houses.

Marcelino Perez, of the clear Havana cigar manufacturing firm of Marcelino Perez & Co., left last week on a short trip to the Middle West, expecting to go as far as Chicago.

THE CHRONICLES OF BEN ALI.

Jobbers Reported Very Busy at The Hub and Everybody Satisfied.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., May 31.

The condition of the cigar and tobacco business remained unchanged for the past week. Every one appears to be satisfied. The jobbers are very busy, much of this extra business coming in from out of town summer resorts. Wonderland, the main attraction at Revere Beach, opened on Saturday for the season, and while the weather was not very enticing, it drew many people down to the beach. Paragon Park, at Nantucket Beach, opens on June 12, and will have many drawing cards. Our people are very loyal to holidays, and on account of Memorial Day many retailers have the Red, White and Blue conspicuously displayed in their show windows.

"The Donkey Express" is the latest name given to some of our cigarette salesmen here who represent manufacturers of independent made brands of cigarettes, etc. Frank Swick, who has charge of the Surbrug Co. interests here, and Jack Dubreuil, who likewise represents the Khedivial Co. in New England, are originators of donkey power delivery system.

While the scheme works very well so far as their interests are concerned, to the eyes of the public it has a different appearance. What were formerly cigarette salesmen are now nothing more or less than common pack peddlers. "Ye Gods and Little Fishes!" What is this profession coming to? What have we jobbing houses for? There is no ban on by the trust for bidding jobbers to handle anti-trust goods, and until such time, there is no need of the "Donkey-Power Express."

Edward J. Mulligan, the clever salesman and window trimmer of the Melachrimo Co., who for the past month has been doing valuable service in this town for the famous Melachrimo Cigarette, has left for Providence, R. I., where he is well known, and will no doubt make a good showing there, as Ed. usually is able to get the best locations in town in which to arrange his displays.

Ed. Costello, of the Mentor Co., makers of the popular Ramly Cigarettes; has been calling on the jobbing trade this week and reports a splendid increase in business. Mr. Costello recently returned from Philadelphia, where the Ramly Cigarette has a strong foothold. While in that city he arranged with most of the jobbers there to carry Ramly's in stock, and henceforth retailers orders will be filled more promptly.

The new photos of baseball players now being packed in each package, are making a big hit with the baseball fans, and are being eagerly sought for by purchasers of the Ramly Cigarette.

B. Wertheimer, of Wertheimer Bros., cigar manufacturers of Baltimore, Md., was in town this week calling on his numerous friends in the trade.

Frank Kelly, who for several years was with Baker Bros., the Boston distributors of the San Felice Cigars, has joined the selling force of Rosenthal Bros., the progressing Hanover street jobbing house.

A. Reder, manufacturer of the Petite Cigar Manufacturing Co., New York, makers of Waldoria, and other brands of package goods (short smokers), called on the trade this week in company with Fred Bieringer, their Boston representative.

Realizing the benefits of the support given by the tobacco trade cigarmakers to the strikers in the recent trouble of the Bakers' Union here, the Union, by a unanimous vote, decided to fine any of its members who use non-union tobacco cigarettes and cigars, the sum realized from such fines to be donated to aiding the work of Cigarmakers Union No. 97.

I. B. Krinsky, of New York, maker of the Fifth Avenue Cigarette, was in town last week going the rounds of the trade with Ben Silverstein, his Boston representative.

Alfred Sanders, the New York representative of the Jose Silva Co., of Tampa, called on our jobbing trade last Monday.

Maurice Hanover, of the firm of Bieringer Bros. Co., who delayed his trip to Europe owing to illness in his family, left on Tuesday via steamer Rhyndam for Holland. Mr. Hanauer expects to remain in Europe for two months.

Fred Junisky is now calling on the trade in the interests of the American Smoker Cigar Co.

The Liberty Tobacco Co. has ordered a new automobile delivery wagon which will put them in a better position to at-

Continued on p. 14.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JUNE 2, 1909

THE LOCAL TOBACCO NEWS

There would appear to be some business this week in the local leaf tobacco market, and Arch street seems to have been a busy centre. Several piles of cases of domestic leaf were observed on the pavement a few days ago by the writer, who upon making inquiry was informed that the goods were being prepared for shipment to the far west, some of them being sent to Seattle. There has been some sale for all types of domestic leaf, but the individual sales were not specially noteworthy. In these days, however, small sales are acceptable and a goodly number of them will after all make up a fair volume of trade.

The Sumatra market has shown no marked change and sales have been of a routine nature, consisting principally of small lots.

The Havana market remains unchanged, and a fair volume of business is reported.

* * *

From all reports the cigar industry here is not so bad. While a few of the manufacturers are complaining we also find a number of them to be having a good run of business and a few making active preparations for expansion. Bayuk Bros. report a very satisfactory business on their "Havana Ribbon," and the factory is running on full time with a full force of cigarmakers. The Theobald & Oppenheimer Co. have lately received considerable new business, and all the factory forces are being mustered into active service. And so we might go right along the line.

* * *

The new factory building of the 44 Cigar Co. is being rapidly put into order for occupancy, but the extent of the alterations is great and it will probably not be until October that the factory can be taken over. Mr. Lipschutz, the proprietor of the 44 Cigar, a short time ago had a very peculiar experience in coincidence. An order had been received from a southern customer for a certain shape of the 44 Cigar, and an order had also been received from a western customer for a certain other shape of the 44 Cigar. The two orders became somewhat mixed by the shipper, who dispatched the cases intended for the southern customer to the customer from the west, and those intended for the western customer were sent to the customer from the south. An acknowledgment of the goods was received promptly from the customer in the west, informing Mr. Lipschutz that the goods had arrived, but that they were not what he had ordered. He was so much pleased with the shape that he retained the goods and requested that his order be also filled as it had originally called for. About the same time a letter was received from the south, complaining that the goods received were not the shape wanted and it asked for shipping instructions. Mr. Lipschutz replied, acknowledging the mistake and explained its occurrence, also informing him of what the western customer had done. This seemed to please the southern man to such an extent that he also decided to retain the goods and requested the original order to be also filled, which was, of course, done.

In a short time the southern customer sent in a duplicate order for the same shape of cigars which had been sent him in mistake, as well as another for the regular shape he had been getting for some time. This proved that the new shape struck popular favor in the south as well as the older shape which had not been so much used in the west did in the case of the western customer.

* * *

The conclave of Knights Templar last week seems to have been a benefit to the retail trade in this city and dealers generally report having had a good week's business. The several Everybody's Cigar Stands report having had last week and this week so far, a very elegant business in the retail departments. The special premium department at 9th and Filbert streets also experienced quite a run on premiums lately. This branch of the business has grown to such an extent that a couple of additional clerks have been employed to aid in promptly waiting on all customers coming in for the redemption of coupons.

* * *

N. M. Griffin, formerly of the Boch-Griffin Co., has secured a new cigar stand in the Crozer Building, on Chestnut street above Broad, and where he also has the benefit of a display window facing Chestnut street.

* * *

Quite a few members of the cigar trade were in the city last week during the Knights Templar meetings. Among the number were C. S. Snyder, of the Kohler-Snyder Co., Yoe, Pa.; Geo. A. Kohler, of the Merchants' Cigar Co., York, Pa., and Charles Beck, a jobber and retailer, of York, Pa.

* * *

W. H. Raab, of the firm of W. H. Raab & Sons, Dallastown, Pa., was a recent visitor in this city.

* * *

John F. Schnupp, representing Jos. S. Gans & Co., leaf tobacco dealers of New York, was making the rounds of the trade here last week.

* * *

The Emce Cigar Co. has closed its retail store at No. 7 So. 10th street. Mr. M. Zifferblatt, head of the firm, when seen by a reporter to-day, stated that he found the stand was not a paying one, and he decided to close it rather than continue a stand that did not pay. He is therefore confining his attention entirely to the 13th street store and the manufacturing department.

* * *

Fred. Oppenheimer, representing the Flatauer & Oppenheimer Co., of New York, was recently in this city and succeeded in placing his goods on this market. He made a specialty of their Osado brand.

* * *

E. T. Colgan, formerly of the Greene-Colgan Co., cigar manufacturers, is now connected with the stock brokerage firm of Frederick Paxson & Co., at 308 Chestnut street.

* * *

The leaf tobacco firm of Pareira & Co. have been adjudged bankrupts and D. W. Amram, referee in bankruptcy, has set June 4th, at 3.30 P. M., as the time for the first meeting of the creditors. The firm consisted of Abraham Pareira and Harry R. Schultz, of whom the former has been all his life connected with the tobacco business in this city, the latter having a few years ago become interested.

* * *

H. F. Martin, cigar manufacturer, at York, Pa., has been in this city this week, taking orders for his "Keen Kutter" brand of cigars, on which he is having quite a run.

* * *

A. E. Wallach, representing Heywood, Strasser & Voigt Litho. Co., New York, is also calling on the trade here this week.

TRADE MARKS REGISTERED.

FRED'S LILAC. 17,868.
For cigars. Registered May 25, 1909, at 9 A. M., by Fred Zech, Philadelphia.

YOU WIN. 17,869.
For cigars cigarettes, cheroots and stogies. Registered May 25, 1909, at 9 A. M., by Stern & Thomson, Baltimore, Md.

LORD ROLAND. 17,870.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 25, 1909, at 9 A. M., by American Lithographic Co., New York.

CAUTRAVA. 17,871.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 25, 1909, at 9 A. M., by American Lithographic Co., New York.

PROFESSIONAL LARGE HAVANAS. 17,872.
For cigars, cigarettes and cheroots. Registered May 25, 1909, at 9 A. M., by Curston Mfg. Co., Cincinnati, O.

EL CAPELO. 17,873.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 25, 1909, at 9 A. M., by American Lithographic Co., New York.

BROADWAY STAR. 17,874.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, by Star Cigar Co., Hellam, Pa.

SOMETHING DIFFERENT. 17,875.
For cigars, cigarettes and cheroots. Registered May 26, 1909, at 9 A. M., by J. W. Minnich & Son, Dallastown, Pa.

DEAREST. 17,876.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by American Lithographic Co., New York.

ROMAND. 17,877.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by American Lithographic Co., New York.

THE GOLDEN L. C. 17,878.
For cigars, cigarettes and cheroots. Registered May 26, 1909, at 9 A. M., by North American Cigar Mfg. Co., Elizabeth, N. J.

ABADINA. 17,879.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by American Lithographic Co., New York.

HAVANA CASINO. 17,880.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

CUBAN CASINO. 17,881.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

SPANISH CASINO. 17,882.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M. by the Moehle Lithographic Co., Brooklyn, N. Y.

DON MERSINO. 17,883.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

DON MORETTO. 17,884.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

MIRTHA. 17,885.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

LORD CLARIDGE. 17,886.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

GRANDELLA. 17,887.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

ROYALTO. 17,888.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

DON BIANO. 17,889.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 26, 1909 at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

JIM'S STRAIGHT FIVE. 17,890.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE TURKEYS. 17,891.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE GOBLETS. 17,892.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE GOBBLERS. 17,893.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE GLASSES. 17,894.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE TUMBLERS. 17,895.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

THE THREE PITCHERS. 17,896.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 26, 1909, at 9 A. M., by J. W. Simmons, Newark, O.

IN STYLE. 17,897.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by Maurice Polacsek, New York.

STYLO. 17,898.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by Maurice Polacsek, New York.

NEW STYLE. 17,899.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by Maurice Polacsek, New York.

AMADIS. 17,900.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by American Lithographic Co., New York.

OAKLAND SMOKERS. 17,901.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by S. P. Mulaglan, Everett, Mass.

SLIGO SOCIAL & LITERARY CLUB. 17,902.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 27, 1909, at 9 A. M., by J. Gryzmish, Boston, Mass.

FLOR DE PRODIGO. 17,903.
For cigars, cigarettes and cheroots. Registered May 28, 1909, at 9 A. M., by D. E. Valdes, Chicago, Ill.

FLOR DE VALDES. 17,904.
For cigars, cigarettes and cheroots. Registered May 28, 1909, at 9 A. M., by D. E. Valders, Chicago, Ill.

EL THACERA. 17,905.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 28, 1909, at 9 A. M., by J. M. Stoever, Philadelphia.

GOOD OLD GRAY. 17,906.
For cigars. Registered May 28, 1909, at 9 A. M., by Max A. Rohland, Dallastown, Pa.

BELMONT SMOKER. 17,907.
For cigars, cigarettes, chewing and smoking tobacco. Registered May 28, 1909, at 9 A. M., by M. Huberman, Everett, Mass.

EL HUBACO. 17,908.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 28, 1909, at 9 A. M., by American Lithographic Co., New York.

FOLO. 17,909.
For cigars, cheroots and stogies. Registered May 28, 1909, at 9 A. M., by Fogle & Long, Berlin, Pa.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 — KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} Leaders in Nickel Goods {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited — McSHERRYSTOWN, PA.

MOUNT HOLLY. 17,910.
For cigars. Registered May 29, 1909, at 9 A. M., by W. H. Grimm, Windsor, Pa.

SPORTY TIP. 17,911.
For cigars. Registered May 29, 1909, at 9 A. M., by W. H. Grimm, Windsor, Pa.

HAVA-PORTO. 17,912.
For cigars, cigarettes and cheroots. Registered May 29, 1909, at 9 A. M., by G. J. Johnson Cigar Co., Grand Rapids, Mich. (A reregistration.) Orighually registered August 24, 1899.

P's FOR PRICE and Q's FOR QUALITY. 17,913.
For cigars. Registered June 1, 1909, at 9 A. M., by H. F. Martin, York, Pa.

HOME-RUN BAKER. 17,914.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by R. B. Frame, Reading, Pa.

COLUMBIA SPECIAL. 17,915.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by M. Abelman, Boston, Mass.

HAM & EGGS. 17,916.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by Hilbronner & Jacobs, Philadelphia.

LE BUS. 17,917.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by Critenden Cigar Co., Lexington, Ky.

IRISH HEROES. 17,918.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

COURT PERFECTO. 17,919.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 1, 1909, at 9 A. M., by Seneca Cigar Co., Reading, Pa.

TRANSFERS.

SOUTHERN GRACE. 16,515.
For cigars. Registered October 26, 1908 by Arguelles Co., Ybor City, Tampa, Fla., was transfered to J. A. Falsone, Ybor City, Tampa, on May 27, 1909.

CANCELLATION.

JOAQUIN SOROLLA. 17,222.
Registered February 16, 1909, by American Lithographic Co., New York, has been cancelled.

COQUELIN. 18,099.
Registered February 1, 1909, by Havana Importing Co., Chicago, Ill., has been cancelled.

The factory of the Tennessee-Kentucky Tobacco Product Co., on Spring street, Clarksville, Tenn., was recently damaged by fire to the amount of several hundred dollars.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

WANTED—To act as Distributor for High Grade Five and Ten Cent Cigars in the anthracite coal regions. Max. J. Lewis, 27 S. Pennsylvania ave., Wilkes-Barre, Pa. 6-2tf

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

Chronicles of Ben Ali.

Concluded from p. 11

tend to their increasing business. Mr. A. Rollman, the president of the company, reports a good business for the past month. A new ten-cent cigar called "Liberty" is now being offered to the trade.

Jacobs & Son will open shortly an up-to-date cigar store on Congress street near State. Mr. Jacobs, Sr., has for many years been the superintendent of the Waitt & Bond Cigar factory.

Charlie Ellis (Nestor Gianacles Co.) has returned from an auto trip down Vermont.

Raphy Nerherzig has joined the selling crew of the John J. Bagley Co., and is now out plugging Buckingham, Red Band and other brands made by the concern.

The Bagley Company is doing a lot of effective advertising here on the Buckingham and Wild Fruit cut plugs, and retailers report that both these brands duplicate nicely.

J. Wilensky has started a cigar manufacturing department in connection with his retail business, 1036 Washington street. Mr. Wilensky is using J. W. Special as his leading 5c. brand.

H. Traiser & Co. are doing considerable newspaper advertising of late, their advertisement this week reading "I love my pipe; but oh, you Pippin!" being a very attractive one.

The window display this week at the Markell Drug Co., Scollay Square, is a very neat one. Johnny Rankin, the manager of the cigar department at Markell's does all his own window work, and as Johnny says, it's the windows that sell the goods, not the salesman behind the counter. The display consists of E. G. Perez & Co.'s Lurido, Porto Rican cigars, Rosenthal Bros., Special 5c. Irvvircible, Dolma, Astron, Melachrimo, Phillip Morris, Nestor and Ramly Cigarettes.

Ben Ali.

SOME LIFE IN LANCASTER TRADE.

Not Much, But Enough to Give Some Encouragement.

Lancaster, Pa., May 31.

During the past week the leaf tobacco market has not been entirely bare of some actual trading, and one sale of 500 cases and another has been reported, but this made up the bulk of the week's business. It has, however, had an encouraging effect and packers are again more hopeful of a revival of business at no late date, and the output of the cigar industry it is expected will for the month of May show some gain.

Weather conditions have become more favorable to the planting of the new crops and the work has progressed very satisfactorily. As soon as the tobacco is all out warmer nights will be needed to promote its growth, which, together with considerable moisture will quickly show its wholesome effect. It has been pretty definitely ascertained that the acreage will in all probability be somewhat increased, as is evidenced by the fact that a large number of new tobacco barns ar to be erected this season to accommodate the crops at harvest time.

There are still complaints heard from among the cigar manufacturers, with an occasional bit of encouragement from here and there by manufacturers who were perhaps a little more fortunate than some others in securing orders. Orders have been issued to resume on full time several of the branch factories of the United Cigar Manufacturers Co., which was cheering news to the towns directly affected.

John F. Hare, of John Slater & Co., recently returned from a trip to Mt. Clements, where he htd been taking treatment for rheumaitsm from which he has suffered severely at times for several years past. The trip appears to have been beneficial to him.

There were a few more visiting salesmen here during the past week than had been the case for several weeks, but they are a unit in declaring that they found conditions rather unfavorable to their calling.

Several of our town manufacturers have lately been booking a fairly good number of orders, and from several towns throughout the county there are also coming in reports of a betterment in the conditions generally.

P. W. Jacobs, of Akron, has returned from a business trip through the coal regions and reports a business improvement in that section. On the other hand, Walf & Hackman and the Krull Cigar Co., at Akron, have somewhat reduced their forces, while C. Ruppin has put additional hands to work.

Mrs. Elizabeth Greenly, wife of John H. Greenly, proprietor of the Iona Tobacco Company, died last week at her home in this city. Mrs. Greenly had been in poor health for several years. Mr. Greenly had been residing at Neffsville until last spring, when he brought his family to this city and took up his residence at 529 West Chestnut street.

After occupying the same quarters for nineteen years, Jacob Post has removed his cigar store from 59 South Main street, Helena, directly across the street, where the quarters will be larger. Mr. Post owns what was originally the oldest cigar store in Montana.

SHERTS CIGAR CO.

Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars — No Salesmen. Communicate with Factory

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

German Tobacco Trade.

Concluded from p. 9.

Maryland, Maryland bay, Maryland scrubs (Sand leaves), Kentucky, Mason County, burley, "Virginny," and Cincinnati. It is said that these names have come to represent types rather than places of growth, owing to the methods of American packers in sorting and packing to certain standards. A Hamburg importer of seed-leaf tobacco, one of the few classes which comes directly to this city from the United States, says that he is only sure to obtain Connecticut stock when he buys it in Hartford. Thus the German consumer has only the most vague notions respecting the actual origin of his tobacco, and is only interested to know whether or not it is the brand to which he is accustomed.

Purchases and Terms.

As to imports from the United States very few lots represent consigned goods. The tobaccos received are purchased on firm orders based upon type samples, previously submitted by large American shippers, who guarantee fair average quality. Differences of opinion are judged by experts in Bremen, whose judgment is final. The terms of payment are usually cash against documents. Purchases are made at seaboard, or in the more important tobacco centers, such as Louisville or Cincinnati, and very rarely in the growing districts of the actual producers. As tobaccos develop advantageously during a sea voyage, goods shipped by sailing vessel from New Orleans, for example, are worth more on arrival than similar goods forwarded by steamer from New York to Baltimore.

The German importer of American tobaccos rarely seeks to market his stock by direct intercourse with manufacturers. The latter usually procure their supplies through special brokers of whom there are many, in both Bremen and Hamburg. This brokerage habit being different from the ordinary methods of American business, especially in the interior States, throws another obtacle in the way of organizing direct American trade. The broker gets the order from the consumer and takes it to the importer. Should the broker undertake to place the order directly in the United States he would cease to be a broker and would become a commission merchant.

Tobacco Imports and Exports by Countires.

The following statement shows the imports into Germany in 1905, 1907 and 1908:

Countries.	1905. Tons.	1907. Tons.	1908. Tons.
Netherlands	6,987	1,183	834
East India	27,593	34,287	38,449
Turkey	2,562	2,796	3,096
Asia Minor	1,943	1,723	2,112
Brazil	16,232	11,936	11,934
Colombia	2,154	2,102	3,442
Cuba	2,193	721	628
Dominican Republic	4,412	4,562	4,890
United States	11,359	7,258	8,918
Mexico	1,101	788	840
All other countries	2,600	1,600	99
Total	79,136	69,016	75,242

The imports from the Netherlands are composed chiefly of Netherlands East Indian tobacco.

The exports of raw tobacco from Germany in 1905, 1906, 1907 and 1908 amounted to 1775, 1304, 891 and 2517 tons, respectively. The principal countries to which tobacco is exported from Germany are: France, Denmark, Spain, the United States, West Africa, the Netherlands, Italy, Algeria, the Argentine Republic, Sweden, Portugal, Belgium, Russia and Great Britain.

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

The 1908 Sumatra Tobacco.

Consul Henry H. Morgan, of Amsterdam, furnishes the following information relative to the Sumatra tobacco crop of 1908:

The arrivals of Sumatra tobacco at Amsterdam of the crop of 1908 amount to 129,749 bales, of which 31,608 bales were disposed of at the last two public sales, leaving a balance on hand of 98,141 bales. This office is informed by reliable expert authority that the crop of 1908 has turned out to be superior in quality to the crop of the preceding year, which is attributed to the fact that it received much rain, whereas the crop of 1907 was planted and grown during a very dry season. The wet season has caused most of the tobacco to be of a good, ripe character, although some of the crop received too much rain, which resulted in making the leaf of a too light and red color, not suitable for the American market.

Of the 31,608 bales of tobacco offered at the last two inscriptions only about 4000 bales were bought for the American market, as the tobacco offered consisted principally of sand leaf, which is but little imported by the United States. It is generally believed that the 1908 crop of Sumatra will not be as large as the crops of former years, and that not much of it will be suitable for the American market.

BURLEY PRESIDENT TO RESIGN.

Report that Head of Tobacco Growers' Organization Will Retire.

Louisville, Ky., May 27.

Prominent members of the Burley Tobacco Society and men close to Clarence Le Bus on the local tobacco "breaks" assert with great positiveness that Mr. Le Bus will shortly tender his resignation as the president of the growers' organization, and will not direct its movements in pooling the 1909 crop, which, it is said, will be the largest ever grown in the State, amounting to at least 250,000,000 pounds.

It is said that Mr Le Bus has the satisfaction of having directed the first successful fight the growers ever made. For two years he gave every minute of his time to the work, at a sacrifice of his health and private business, and that he now feels that the work should be undertaken by others.

It is claimed that the only reason Mr. Le Bus has remained at the head of the organization this long is that he desired to close up all the business of the society that had to do with the sale of the 1906 and 1907 pooled crops. All this tobacco has not yet been delivered, and all of it has not been paid for. Some of the independent manufacturers have been trying, so it is said, to avoid taking some of the tobacco they bought at the terms agreed upon, and it is to adjust these differences that Mr. Le Bus is now engaging himself.

So far as is known, Mr. Le Bus has never made any public expression relative to his intentions, but the information comes from sources that are entirely trustworthy.

Tobacco Crop Reports.

Richmond, Va., May 25.—A Southside Virginia farmer, who was in the city on Saturday, said that the rain which commenced to fall Wednesday night just after President Taft had gotten through with the Petersburg festivities was worth a round million dollars to the farmers of the Southside, especially the tobacco growers. City folks had hardly realized the fact that the rural districts were really suffering from a long drought, but such was indeed the fact. The tobacco growers, especially, were praying for a rain. Their plant beds, upon which the tobacco seeds were scattered in February, were alive with tobacco plants, awaiting a wet season to be set out on the tobacco hills, which hills had been prepared for the setting, and a wet season was only needed for such transplanting. That wet season was expected early in May, but it did not come. On the contrary, there came warm weather and hot, dry southern winds, which had the effect to further parch the prepared hills, and at the same time to enlarge the growth of the tobacco plants in the hotbeds.

Well, the rain came just in the nick of time, and it was one of the best kind of rains. It came under a cool wind; came slowly and in a way that made it a gradual "soaker" in contradistinction to the summer "gully-washer and trash-lifter." It soaked the tobacco land and gave the farmers the long-looked-for and long-prayed-for opportunity to put their plants in well-soaked soil that is a guarantee of their future prosperity.

Columbia, S. C.—The tobacco crop for miles around here is looking fine for this season of the year and the acreage has been increased very largely. On almost every plantation new curing barns are being erected and everything got in readiness for the gathering time.

A little tobacco has been planted during the week, but planting has not become general. With favorable conditions, a great many plants will be set out next week and the work will be well under way by June 1, which will be a week or two earlier than last season. There seems to be an abundance of well-forward plants everywhere.

Dresden, Tenn.—From present indications a large crop of tobacco will be planted

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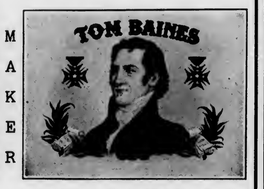

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They Please All Tastes
Always Uniform and Reliable

in this county this season. There has been frequent rains for the last few weeks plants have been growing nicely and there will be but little scarcity of plants.

Hopkinsville, Ky.—Taking advantage of the favorable season, the farmers throughout this section last week got practically the new crop of tobacco set out. Several good showers of rain fell during the week, and the full effect of this was secured when they were followed by cloudy and cooler weather. Plants set out under these conditions thrive from the very start, and an unusually good stand is expected. It is estimated that fully 75 per cent. of the crop to be grown is now on the hill.

Owing to the general scarcity of plants, it is believed that no more than 80 per cent. of the average crop will be put out.

There is already some complaint of cutworms. These pests are getting in their work in some localities on tobacco plants, corn and other crops.

Carlisle, Ky.—Tobacco growers throughout this section of the State seem to be up against another proposition. This time it is the cut-worm which threatens great destruction to early-set tobacco plants. To the growers the outlook has already been gloomy enough on account of the scarcity of plants, but now many growers are afraid to set out plants on account of the ground being alive with cut-worms. The first trouble for the growers came in the failure of old seed to come up and later many of those whose plant beds bid fair to produce well were destroyed by the heavy rains and floods, and now some growers report cut-worms so numerous as to make it very risky to put out plants.

Already much ground through this section which was prepared for tobacco has been planted in corn, and much more will be unless plants grow out better than is now expected.

Ginsgow, Ky.—Since the rain began here Wednesday night thousands of tobacco plants have been set. All available help was pressed into service. Even ball players and others who posed on the "dude" list were persuaded to roll up their trousers and blister their hands.

Paducah, Ky.—The farmers around Paducah are delighted with the nice, gentle rainfalls of late, as they were needed. Oceans of tobacco plants have been set during the past several days, and the wheat, oats and corn fields have been very materially benefited.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The weather for the fortnight has been cold, cloudy and rainy. Almost all vegetation has suffered. Tobacco plants have not come forward very fast, and not so much has been transplanted as was desired, although I was told Friday morning that there were 50 acres now set in the town of Hatfield, but the area would have been increased considerably since only for the rain. One man rather than allow the regular yearly time escape, dug and planted out by hand four rows rather than let the 22d go past. If we should have good, favorable weather the rest of this week we shall see a good many acres planted in the fields. A good percentage of the crop. Already a considerable part of the fertilizers have been applied to the fields.

I have been inspecting a few tobacco beds. The plants have not made the growth that I expected they would, and from the looks of what I have seen the transplanting cannot be pushed with the vigor that could have been expected a week ago. Our correspondents write:

Hatfield, Mass.: "Tobacco setting is quite general now and plants are somewhat in advance of fitting and fertilizing the land. Buyers are looking up the old crops that are left. One sale the past week at 17c and 5c."

Feeding Hills, Mass.: "Tobacco plants have come on well. Some of the farmers were removing the glass two weeks ago to keep them back. Some commenced setting out the young plants last week. Several have set from three to five acres, and by the last of this week many more will have begun. By June 5 according to present prospects, it will be pretty well set. About the usual number of acres will be grown this year, notwithstanding the last two discouraging years."—American Cultivator.

WISCONSIN.

Edgerton, May 28.—We have to chronicle the same story of nothing doing in local markets as regards the movements in '08 tobacco, and aside from the finishing up of warehouse work there is almost summer quietude about the packing points. The market for old leaf has developed no new features worthy of note since last report. Goods are being sold in a moderate way all the time, but large transactions such as the packers like to see are few and far between. Prices would be reasonable enough if customers were forthcoming.

The weather of late has been too cool for rapid growth of the plant beds and yet they are reported to be making progress and, on the whole, are looking fairly well. Some growers assert their plants are as forward as the average season, and everywhere there seems to be an abundance of plants, though small. General showers fell on Wednesday and if followed by warm weather the plant beds will respond quickly. Growers are now well along with their other farm work as to give some attention to preparing their tobacco fields.

The shipments out of storage reach 695 cases and 3 cars of bundles from this market to all points for the week. Three carloads were also received since last report.—Reporter.

NEW INCORPORATIONS.

Mobile Farm and Tobacco Co., Dover, Del., with $125,000 capital, has been incorporated by E. J. Forhan, J. J. Harper, H. M. Brown, New York.

Blumenstiel & Wolf Cigar Co., Hot Springs Ark., with a capital of $5000, has been incorporated by S. Blumenstiel, John C. Wolf and George Wolfsky.

Gibson Tobacco Co., capital $100,000, has been incorporated at Wilmington, Del., by H. M. Farrar and R. V. Kozian, of Philadelphia, and H. P. Joslin, of Wilmington.

Blackstone Planters' Warehouse Co., Inc., Blackstone, Va., with a maximum capital of $30,000, has been incorporated with the following officers: R. W. Tuggle, president; D. L. Tuggle, secretary and treasurer; S. G. Williams, general manager.

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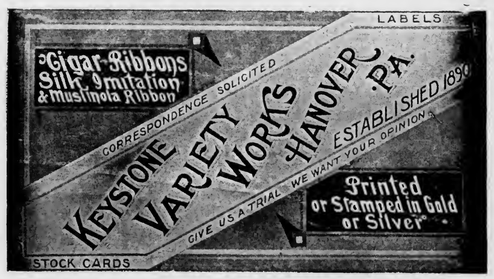

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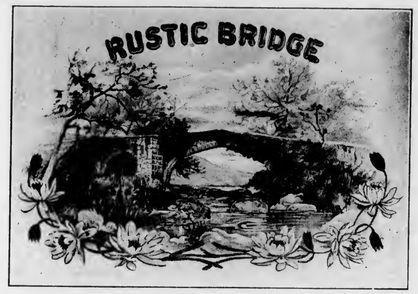

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THE TOBACCO WORLD

Vol. XXIX., No. 23 PHILADELPHIA, JUNE 9, 1909 One Dollar the Year

THE 1909 HAVANA CROP.

Well Known Cuban Buyer Gives Views to Tobacco World Correspondent.

Havana, Cuba, May 31

Don Pepe Fernandez, alias Capa la Chiva, who has been the buyer of Manuel Menendez Parra for a number of years, and who is now on a vacation to his native land of Asturias, Spain, told your correspondent the following as regards the 1909 Remedios crop. He states that the crop this year is large and of a fair quality, that the prices paid so far by an American house (one of the largest established in Havana) of $13 to $14 per 100 pounds, were so far above the ideas of the farmers who were ready enough to accept from $8 to $10 per 100 pounds, considering the large quantity, that it is hard to understand what object this house had in following this course, and which will surely hurt the interests of the American manufacturers, as well as of everybody who handles Remedios tobacco. Owing to the prices having been established, Don Jose Fernandez has also had to pay these figures in making various purchases for M. Menendez Parra, although he only paid these prices for the best vegas to be had in the famous districts of Santa Clara province. The principal trouble this year is that all the low grades, such as loose leaves, 8a, 3a and manchados, will have to be sold at very low figures for Germany and Spain, as the stocks in these countries are excessive and therefore the cost of the American styles for first and second capaduras will be considerably enhanced. Another great drawback is that the cost of making a bale of tobacco, owing to the concerted action of the Union packers and selectors of tobacco in the country, is exceedingly high, amounting to $14 or $15 a bale, including the freight to Havana. Unless the yield of the crop should be very high in first and second capaduras, it is quite certain that all the packers will lose money at the above-named prices.

As far as Vuelta Abajo is concerned, he states, that purchases have been made on a small scale, as the buyers prefer to see, how the tobacco will look after the fermentation in the piles, or, if the farmers should make their own escojidas; after the second sweat in the bales.

He says also that Partido is good this year as a general rule, although clean, light colored wrappers will be scarce, while there may be an abundance of resagos and good fillers.

$100,000 FOR MISSOURI UNIVERSITY

St. Louis, Mo., June 4.—Washington University is to get $100,000 donated to it before his death by John E. Liggett, President of the Libbett & Myers Tobacco Co., under the will of Mrs. Elizabeth J. Liggett, who died recently.

NEW STYLES IN CIGARETTES

Make Their Appearance in Anticipation of Minnesota "Anti" Law.

Minneapolis, Minn., June 2.

Ornately attired and with all the decorations of a leader of the colored social set at a St. Valentine's day ball the new paperless cigarette has arrived.

In the Twin Cities and throughout the State the new smoking device is being introduced. It is the same thing as a cigarette, except for a tobacco wrapper instead of paper. And there are those who say the tobacco isn't far removed from paper, either.

For decorations the all-tobacco cigarette has the old-fashioned article which goes under the ban of the law August 1 lashed to the mast on a sinking ship. Heraldic ribbons, coats of arms, gold, scarlet and purple devices of strange appearance cover the boxes in which the new and lawful smoking material is sold.

CROP PROSPECTS IN WISCONSIN.

Janesville, Wis., June 4.

Field secretaries from different sections of the State report prospects for this season's crop not encouraging for the following reasons, which are summarized by the State Secretary:

1. Plant beds are backward and not thrifty; many instances seed sprouted weak, and plants are coming very thin in beds. This situation is not only confined to southern Wisconsin, but to all tobacco sections in Wisconsin northern Illinois and Iowa.

2. Growers are discouraged with a late, backward spring, and with the rush of farm work now on and the great scarcity of farm laborers, tobacco in many instances will be a secondary consideration. Some have already decided to plant their tobacco ground to corn.

3. Farmers realize at the high price and scarcity of farm labor and the advancing price of grain and other farm products that they can ill afford to spend their time and energy growing a late crop of tobacco, which at best is a hazardous crop.

4. Farmers who have grown tobacco for many years realize that the old fields are worn out and will not produce quality and yield that will net as much as other farm products at present prices. Some of these growers are experimenting with new and smaller acreage, and would not grow tobacco under any consideration, only they have the buildings and accommodations.

5. Growers realize that packers of Wisconsin are in bad luck with their past holdings, and with present indications of a late planting season many will devote their tobacco fields to grain and pasturage.

6. All things considered, it is safe to predict a much smaller acreage this season than we have had for twenty years.

Burt Saxton, charged with the theft of 4000 cigars from the Duluth Cigar Company, pleaded guilty before Judge Homer B. Dibell in the District Court and was remanded for sentence.

MANUFACTURER'S NAME

Must Appear on All Articles Should New Law be Adopted.

Washington, D. C., June 4.

A bill has been introduced in the House by Representative Campbell, of Kansas, which prohibits "fraud upon the public by manufacturers by placing any other than their own name upon a manufactured article." This bill makes it unlawful for any person, firm, company or corporation to print, emboss or stencil or in any way place the name of any other than his or their own upon a manufactured article, or to erase and substitute any other name on such article. It provides that any article which enters into interstate or foreign commerce shall have the name of the manufacturer upon it. Punishment for violation of the act is indicated by a fine of $1000 and six months' imprisonment.

BEAT CALIFORNIA SLOT MACHINES.

Santa Rosa, Cal., June 3.—Petaluma cigar dealers were victimized by two smooth men who visited that city. These men play the slot machines where the owner watches the play through a mirror and cleaned up more than 1200 cigars through their work.

The men are believed to have placed a disc showing straight flushes and three "eights" in view where it would be seen by the cigar dealer, and then, by quick playing would whirl the machane about and the winnings would be shown clearly. The Petaluma dealers tried for a time to keep the matter quiet, but it leaked out.

After working the Petaluma dealers so far as possible, only five stores in which the slot machines had no mirrors escaping their efforts, the men are said to have started for Santa Rosa.

BUSINESS CHANGE IN DES MOINES.

The Livingstone Co. Sold to Peregoy & Moore Cigar Co., of Council Bluffs.

Des Moines, Ia., June 1.

The wholesale cigar store of the Ed. Livingstone Company at 319 West Court avenue, has been purchased by the Peregoy & Moore Cigar Company, of Council Bluffs. The purchasing firm will take charge immediately and will add this to its chain of a dozen distributing houses over the country.

NEW INCORPORATIONS.

Ben King Cigar Company, St. Joseph, Mich.; capital, $3000.

Sheriff Street Cigar Co., Cleveland, O.; capital, $10,000.

Ehren Cigar and Tobacco Co., Cleveland, O.; capital, $10,000.

Perfecto Cigar Co., Columbus, O.; capital, $7500.

Steinberg Cigar Co., Toledo, O.; capital, $10,000.

OPPOSE TOBACCO TAX REPEAL.

Traveling Men Forward Protest to Senatorial Leaders.

Asheville, N. C., June 2.—To-day's session of the convention of the Travelers' Protective Association of America was featured by the unanimous adopted of a resolution protesting against the repeal of the internal revenue tax on leaf tobacco. The secretary was authorized to send telegrams to Senators Martin, Beveridge and Aldrich registering the protest of the 40,000 members of the association against the repeal. The action was taken in the interest of and at the urgent demand of independent tobacco manufacturers of Virginia, Kentucky and other States.

WILL MAKE CIGARS in HUTCHINSON.

George B. Hicks, of Kansas City, Will Start the New Industry.

Hutchinson, Kan., June 4.—George B. Hicks, who has a cigar factory in Kansas City, has been in Hutchinson getting acquainted with the people. He has already made arrangements to open a cigar factory here at 26 Second avenue west and intends to have about a dozen men making cigars here by June 1.

"Already my cigars are sold in this territory, and, with the proper support," he said, "I can have fifty men at work here at this trade in six months' time."

This is something that Hutchinson needs. There are a large number of cigars consumed here every day. And the territory near here would offer a good chance for sales. If that many men can be given employment by local smokers and trade can be established west of here for good cigars there is no reason why a shop cannot be supported here.

NEARLY LOST GAME FOR A CHEW.

In the June American Magazine Hugh S. Fullerton, writing about "Deciding Moments in Great Baseball Games," includes this story:

"There is an interesting incident that stands unique, and it is one by which Jimmy Slagle staved off disaster to the Chicago team in a 20-inning battle between Chicago and Philadelphia, which Ruelbach finally won two to one.

"In the eighteenth inning of that struggle, with a runner on first base, Sherwood Magee drove a hard line hit to left centre.

"Slagle had just shoved his hand into his hip pocket to get his chewing tobacco when the ball was hit, and as he started in pursuit of it he discovered to his horror that his right hand was caught in the pocket and refused to come out.

"A quick jerk failed to release the hand, and Slagle, racing on, leaped, stuck up his left hand and caught the ball, saving the Cubs. Then he pulled out his tobacco, bit off a piece and grinned as the crowd applauded."

E. A. CÁLVES & CO. ‹C› HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

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Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
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GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

THE CIGAR MEN OF MILWAUKEE.

An Enjoyable Time at the Opening of Fay Lewis & Bro.'s New Store. Crisp Paragraphs About Other Dealers.

Milwaukee, Wis., June 5.

Fey Lewis & Bro. Co. held the formal opening of the Wells Building store which they recently acquired from I. M. Lederer. The store had been redecorated and today flowers were in profusion. Attractive invitations had been sent out to their friends and others, and a glad hand was extended to all. Champagne punch, which was really delicious was served, while candy was presented to the lady visitors, and attractive souvenir card cases and cigars pleased the gentlemen. All of the leading brands, including the Savarona, Tom Moore, El Sidelo and some of the old Lederer stock received a boost through the liberal distribution. The opening was a marked success and will undoubtedly be long remembered by all who attended.

Ralph Wettstein, the manager of the store, extended a glad hand and had a smile and cheery word for all. Judging from appearances, he has a host of friends, and has made many more today. Harry Lewis, vice president of the company, was also in attendance. Mr. Hoe, the secretary of the firm, dropped in and greeted his many friends.

Many of the Milwaukee dealers and manufacturers dropped in to extend their good wishes. Among the out-of-town visitors at the opening were Mr. Mayer, with the American Tobacco Company, Mr. Hogan with R. & W. Jenkins Company and Mr. G. H. Nelly. All commented on the success of the opening.

Business at the new store has been very good and it will undoubtedly under the management of Mr. Wettstein become one of the best stores in the city.

Business is good at the establishment of Steve Surman & Co. Baker, the new clerk, is learning the business quite rapidly under the tutorship of Steve. A display of habits (Henry Horner & Co.) will be in the windows this coming week.

At the Wright Drug Company the Bobbie Burns is receiving the benefit of a window display. Business with them has been quite good.

Allanson is displaying the Belmont and one of his own brands, Allanson's Table Roll.

Leo Abraham reports business good. A new one has made its appearance at the Wisconsin street store, being Regensburg's Americans, which are now on display. The Charter is still being featured at the other stores, although the Caswell block store is devoting the window to a display of pipes.

Dadds are giving the La Azora a boost with a display in the cigar window, and McGuire is devoting this week to the Cubena.

Among the other local dealers business is good, and none are complaining.

Charles L. Templeton, formerly with the Pfister Cigar Company, is now with the Fay Lewis & Bro. Co., and Joseph Brenk, a new man to the local fraternity, is assisting at the Wells Building store. Charles Engle, who has been in the Wells Building store since it became the property of Mr. Lederer over a year ago, will remain with the new owners. Charles is well known and enjoys a good patronage.

Isidore M. Lederer was a Milwaukee visitor last week, and H. Anton Bock called on the trade here during the past few days.

Harry Vreeland, with the Surbrug Company, also visited the local dealers during the week.

Charles Wabyick, a jobber, with offices in the Caswell Building, who some weeks ago offered a compromise of 25 cents on the dollar, has filed a petition in bankruptcy.

The local wholesalers and jobbers report business good, both locally and throughout the State.

Collections have been quite good and prospects for future business appear favorable.—Krompas.

NEW JOBBING HOUSE IN WILKES-BARRE, PA.

Max J. Lewis, a well-known cigar jobber of Wilkes-Barre, recently took possession of a new store at 27 South Pennsylvania avenue, in that city, where he is splendidly equipped for his business and is rapidly expanding his field of operation. He has issued a letter to the trade as follows:

Gentlemen:—We are now open at our new store, ready to offer the trade in this vicinity a full line of all the leading brands of cigars, also cigarettes, tobaccos, candies, pipes, playing cards and matches.

Can give you special prices on all goods purchased.

In order to get your business we will save you from 10 to 20 per cent.

It will pay you to visit our store at your earliest opportunity.

We carry the largest stock of cigars in this city, and pay spot cash for all goods bought.

We redeem all kinds of coupons and give premiums to all our customers. Yours very respectfully,

Max J. Lewis,
Prop. Columbia Cigar Co.

P. S.—We have cigars ranging in price from $10 to $70 per thousand, guaranteeing them to be the best of their grade.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
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KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
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Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
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Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

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Long Distance Telephone, Market 3025

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

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United States Directory

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Write for Prices.

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Domestic Leaf Tobacco of All Kinds

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Office and Salesroom:

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Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. IMPORTERS OF HAVANA, 123 North Third Street PHILADELPHIA

Few Buyers and Few Sales in the Havana Market

About 1,500 Bales of Various Grades Changed Hands During the Week. American Buyers Moving Slowly; Exporters to Germany are Taking Sample Bales of the New Crop. There is Not Much Activity Reported in the Country Districts. No Reduction in Prices Expected.

Special Correspondence of The Tobacco World.

Havana, May 31, 1909.

Buyers were scarce this week, and transactions likewise. Close on to 1500 bales were sold altogether, but this amount would not have been reached if some 800 bales of colas and low grades (suitable for cigarette manufacturers' purposes), which were taken by the trust and some other manufacturers of cigarettes were discounted. Transactions consist of about 100 bales bought by German exporters, 50 bales for South America, 600 bales taken by American buyers, and the aforesaid 800 bales for local consumption. They were divided into 900 bales of Vuelta Abajo, 150 of Partido, and 500 of Remedios.

The two or three buyers who arrived from the United States are taking their time, being in no hurry to rush matters, as the period is a dull one all over. The German exporters are sending forward consignments of a few bale lots, as samples of the new crop, but are not doing much otherwise, waiting patiently for the crop to begin to arrive in considerable quantity. The receipts at Havana from all over the island reached only 1375 bales last week, showing that there is not so much activity in the country either.

Buying in Vuelta Abajo and Partido is taking the shape of a formal campaign, and the leading dealers are all beginning to get busy in this direction. Practically every prospective packer in these kinds of goods is in the field. The firms of Sobrinos de Antero Gonzalez, Garcia & Co., Cano y Hno., Sylvester & Stern, Cifuentes, Fernandez & Co., Rufino Cano, Jorge y P. Castaneda, Rodriguez Menendez & Co., Sobrinos de Venancio Diaz, Planas & Co., Muniz Hnos. & Co., have all been making heavy purchases of green tobacco and have nearly all started to pack, while some have already a number of bales at headquarters here in Havana to show as specimens. I therefore look for steady increases in the quantity of tobacco that will arrive each week from the country.

Jorge & P. Castaneda are the owners of one of the largest escojidas in Artemisa, where they are packing (in addition to their operations in San Antonio de los Banos) for the first time on a large scale. Sylvester & Stern and Rodriguez Menendez & Co. also inaugurated this week the opening of escojidas there, and no less than seventeen will be operated there within a fortnight.

It is universally agreed, so far as prospective local packers are concerned, that while the crops in Vuelta Abajo and Partido, in burn and many respects, are what a manufacturer would call excellent, and are the nearest resemblances of the 1905 growth, the yield is very poor and as a business undertaking will yield poor results to the packer.

Appearances do not indicate a lowering of the figures that have prevailed for the past year for first and second capaduras. Operations of purchasers of the green tobacco have been temporarily handicapped and actually stopped by such offers as $12 and up to $15 per quintal, made by the buyers of one or two firms. As the yield in the better grades is no better than last year, for instance, a higher average for the cost of the tobacco would either wipe out the profit of the packer or raise the prices for the better grades. However, the general opinion is that such prices as have been offered in a few cases will not be paid by everybody, nor even by a few, and that the same will simply serve to de-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

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SUCCESSORS TO

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Manufacturers of the "SOL" Brand

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PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

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(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

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Specialty: **Vuelta Abajo** and **Partido**

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

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Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. Office, *Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

lay operations in the Remedios districts until the farmer is willing to accept reasonable figures for his crop.

TOBACCO EXPORTS FROM HAVANA:

To the United States, ...	2356 bales
To Germany	50 bales
To South America	69 bales
Total	2475 bales

BUYERS COME AND GO.

Arrivals—Alvaro Garcia, of Garcia, Vega & Co.; Fernando Pons, of Pons & Co.; Andres Diaz, of Andres Diaz & Co., and Pedro Gonzalez, of P. Gonzalez, New York; Avelin Pazos, of A. Pazos & Co., New York and Havana; Jose Maceras, of Gonzalez, Benitez & Co.; Eduardo Perez, of Perez Hnos.; Carlos Moeller, of Manuel Suarez, and Renee Berndes, of J. F. Berndes & Co., Havana; Maurice Winter, of M. Winter & Co., Tampa; Manuel Sanchez, of M. Sanchez, and Walter C. Sutter, of Jacob P. Sutter & Sons, Chicago.

Departed—Simon Batt, of S. Batt & Co., New York.

HAVANA CIGAR MANUFACTURERS

are working steadily with moderate forces, and, as this season is usually a dull period, they are aware that as business is not bad they have no cause to complain.

H. Upmann & Co. shipped 500,000 cigars during the past week. This firm had the misfortune to lose the foreman of their factory, Don Genaro Velasco, who died a few days ago. His body was embalmed and will be carried to Spain by his family on the 15th inst. He had been for more than a score of years with the Upmann factory and was highly respected.

Max Schatz sent in some nice orders to the Sol factory from Boston, where he was spending a few days in the interest of Behrens & Co. last week. From that point he will make an extended tour all over the United States.

The High Life factory was closed down this week by Don Rafael G. Marques on account of financial difficulties. He called a meeting of creditors, and is trying to make an arrangement. If successful, business will be resumed as soon as possible; otherwise it remains to be seen what step will be taken by the creditors.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Simon Batt departed last Sunday, having made several purchases in the two weeks he has been here.

bales of colas to two cigarette factories. One of them was said to be Vda de Jose Gener and the other the Trust.

Avelino Pazos returned last Wednesday from his trip to New York. He told the writer that his reception by his friends there, as usual, was a very warm one. A. Pazos & Co. are making extensive preparations for the business season and will pack largely.

A. M. Calzada & Co. will start to pack within a few days. They will open their Partido paking right here in Havana, at their stripping house, No. 42 Tenerife street.

The will of Manuel Menendez Parra, which was opened this week by his heirs, distributed more than $1,000,000 to his family.

J. Bernheim & Son were the largest shippers last week, exporting 430 bales.

J. F. Berndes & Co. are among the most active shippers to Germany, but the firm is taking a little rest now until the crop begins to arrive. Renee Berndes returned with his wife from a few weeks' trip to the United States.

Eduardo Perez, of Perez y Hnos, also returned to-day. He has been absent about two months up North. Some say that he went for his health, while others state that the packing of the new Remedios crop, which his firm always makes on a large scale, was the cause, as he went to confer with some of the firm's customers.

RECEIPTS FROM THE COUNTRY.

	Week ending May 29. Bales.	Since Jan. 1, 1909. Bales.
Vuelta Abajo	737	12,515
Semi Vuelta	10	2,649
Partido	406	2,533
Matanzas	4	371
Remedios	208	11,830
Puerto Principe.....	...	46
Santiago de Cuba....	10	4,834
Totals	1,375	34,778

THE CHRONICLES OF BEN ALI.

Doings of Tobacco Retailers at The Hub. Cutting Out the Cut Price Trade. Gambling Slot Machines to Go.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., June 7.

Many of our retailers who have been selling at cut prices cigarettes made by the American Tobacco Company announce that they intend to advance the prices. The American has advanced the price of Helmar from $7.25 to $7.50 per thousand. Turkish Trophies from $7.50 to $7.75; Meccas from $3.00 to $3.90; Murads to $10.25 and Moguls to $10.50. Helmar and Trophies are being retailed here by many at 8 cents, or two packages for 15 cents, and it will be impossible now for retailers to sell same at two for 15 cents and make a profit by so doing. This move on the part of the American has been welcomed by many who are adverse to price cutting. Some Boston retailers are like some of those in other cities, they seem to hate to make a profit on standard goods. Not only are the prices of cigarettes cut to pieces, but local brands of 10-cent cigars that cost the retailers from $6.00 to $6.18 per hundred are sold at 7 cents, or 15 for a dollar.

The Watch and Ward Society is trying to abolish slot machines that are being operated for gambling purposes in Lynn. During the past week six Lynn cigar dealers were before Justice Stevens for maintaining gambling devices—penny-in-the-slot machines, in which poker hands were displayed. George Devitt was fined $50 for the machine in his store and $15 additional on a nuisance charge. Oscar Klivansky and Sanford Smith were found guilty and fined $15 each. William Gerrish, Charles M. Harden and James M. Coates were granted a continuance until June 9.

Fred H. Roseboom, the general Eastern representative of John J. Bagley & Co., Detroit, tobacco manufacturers, left Saturday on a visit to the

Continued on p. 16.

CABLE ADDRESS "CALDA" TELEPHONE 6087

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 56

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

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JULIUS MARQUSEE

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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
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IMPORTERS OF
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SUMATRA, HAVANA and SEED LEAF **Tobacco**
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FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, June 8.

New York Leaf Market.

With a rapidly declining cigar trade, it could not be reasonably expected that the leaf tobacco market would show any great strides, and it has not. Of course, there has been business done, but it has not been of that volume or activity which will lend color or great encouragement for the present. There are still manufacturers who continue to feel confident that trade will continue along at a fair rate until fall, and that then there will be considerable activity, but the majority of them are not so sanguine of the average summer trade.

The leaf tobacco dealer, consequently, is endeavoring to figure out the probable results, that he may intelligently as possible conduct his business with a view to realizing some profit upon what business he may secure. It is due to this fact in a large degree that there has been no cutting in prices in order to effect quick sales of the raw material, and fortunately he finds himself pretty well fortified in maintaining his equilibrium by reason of the results of a decade of profitable business prior to the panic of 1907. It is the general prediction that there will be no important revival of trade until the fall season sets in. The situation is at least taken philosophically while hope and expectancy abounds. It is not amiss to also look at the market conditions from another side. Stocks are not abundantly large, and, while there are some goods of nearly all types in the market, there seems to be no heavy surplus and, in fact, there is some doubt as to the sufficiency of the supply of domestic leaf if the cigar trade should suddenly take on a real active demand. For that reason again the leaf man cannot expect to do a great volume of business until the last year's crops are fully ready for the general market.

In Sumatra tobaccos there is reported to have been a fair volume of business, especially so in view of the fact that the domestic market was exceptionally quiet.

The Havana market was about normal for the season of the year, with a fair demand existing for filler stocks. Inquiries are somewhat stronger than they had been.

* * *

The Cigar Manufacturers.

The cigar manufacturers of this city have felt the slump in business severely, as will be readily understandable from the fact that during the month of May the production of cigars fell off so materially. The Third District, which is the largest producing district in Greater New York, fell behind heavily, and other districts in proportion—the two principal districts alone showing a reduction of over 5,000,000 as compared with the month of May, 1908. Orders are coming very slowly from both local trade and out-of-town points. The two usually dull months are now about at hand, and therefore little encouragement of any great improvement for the next few months is in prospect. Even though the tariff agitation is being gradually forgotten and is probably not having a very serious effect now, its early settlement might prove of some benefit in bringing about an earlier revival of business activity with the cigar trade. Distributing houses are not only curtailing their orders, but seem to be becoming constantly more exacting and clamorous of modification or reduction in prices. That the manufacturer cannot at present consent to, of course, and the consequence is that he gets but a very small proportion of business at present. Even a slight reduction in the import duty on imported tobacco, but of which there seems little prospect now, it could not enable a material reduction in the price of goods, particularly of the domestic or seed and Havana varieties.

Of course, there are some manufacturing establishments who are not given to easy complaint, but who continue to devote themselves entirely to the development of their business and have little time for faultfinding. It is noticeable that the larger manufacturers seem to have been less affected during the past month than some of the smaller manufacturers; therefore, while it must be admitted that the smaller manufacturer has a rough row to hoe, it may be that he is losing heart and now lacks the energy which is necessary to the greater success.

* * *

William McAlpin Hurt.

William McAlpin, the tobacco magnate, was seriously hurt last week by falling from a moving Madison Avenue car, which he was attempting to board at 34th street. Mr. McAlpin was removed to Bellevue Hospital suffering from contusions of the head and body and possibly of a fracture of the skull.

* * *

Tobacco Dividends.

Notwithstanding the continued reports of general depression in the tobacco business, dividends are forthcoming from the American Tobacco Company. Last week there was declared the regular quarterly dividend of 1½ per cent. on the preferred stock, payable on July 1st to stockholders of record on June 15th, at which time the transfer books of the company will be closed, to be again opened on July 1st.

The directors of the American Snuff Company have also declared the regular quarterly dividend of 1½ per cent. on the preferred stock of the company and 5 per cent. on the common stock, which is the same as three months ago. Like the American Tobacco Company, the dividends are payable an July 1st, to stockholders of record on June 15th, at which time the transfer books of the company will be closed, to be again re-opened on July 1st.

* * *

Election of United Officers.

The annual meeting of the stockholders of the United Cigar Stores Company was held at Jersey City recently, when all the old directors were re-elected to office and two new directors were elected. These were Charles P. Sherlock and Herman Vestal.

Immediately after the meeting of the stockholders a meeting of the directors was called and the following were elected officers: President, George J. Whelan; Vice Presidents, Charles A. Whelan, Herbert S. Collins, Edward Wise, Louis Biel, W. P. Posey and Frederick A. Whelan. John Whelan was elected secretary and Elliot Averett, treasurer.

* * *

Spanish Society Festival.

On June 12th, La National, the Spanish Benevolent Society, an organization the membership of which includes many prominent workers and others of the tobacco trade, will hold their fortieth annual summer night's festival at Sulzer's Harlem River Park, Second Avenue and 127th Street.

Extensive preparations have been completed for the entertainment of the members and their guests, and it is expected to surpass all of the previous similar occasions which have been always pronounced decidedly successful.

The following are the officials of the organization: Marcelino Perez, President; Francisco Suarez, Vice President; Caesar Tolivar, Second Vice President; Bautista Nadal, Treasurer, and Jose a Perez, Financial Secretary.

* * *

TRADE NOTES.

Percival S. Hill, president of the American Cigar Company, returned last week from Europe. He had been in attendance at several inscriptions of Sumatra tobacco at Amsterdam.

M. Cohn, proprietor of the Crown Tobacco Company, doing business at 17 Elizabeth Street, has been discharged as a bankrupt. The liabilities of the concern were $5616.

M. W. Berriman, of Berriman Bros., makers of clear Havana cigars, has gone on a visit to the firm's factory at Tampa, Fla., where he will remain several weeks.

George Kraus, of the Kraus-McFarlin Co., of Chicago, who has been a visitor here, has returned to the "Windy City."

"THE MAREK CIGAR STORE No. 1."

Bakersfield, Cal., May 29.

Joe Marek, a well-known local cigar merchant, has one of the finest wholesale and retail cigar stores in the valley at his "Marek Cigar Store No. 1," located at J. H. Murphy's old stand in the Fish block. He restocked the store completely, having opened a large wholesale department in the basement in which he carries a fine line of cigars, tobaccos and cigarettes, valued at $6000 and from which department he supplies a large percentage of the trade in Bakersfield, Kern and the outlying towns. The cigar stand has been refitted and a fine pipe and tobacco case of plate glass will soon be installed. Mr. Marek handles all the well-known lines of cigars, tobaccos and cigarettes and enjoys a big business, which is daily increasing.

Besides the above stand Mr. Marek owns the Midland cigar stand and the Reception cigar stand, where he commenced business after leaving the printing trade three years ago. Mr. Marek has for his chief assistant John Campbell and Harold Simpson, at the wholesale store, James Canaday at the Midland, and Lloyd Killough at the Reception.

In a circular sent out to the trade Mr. Marek writes:

"To Our Friends and Patrons:

"The Marek Cigar Store No. 1 is now located at 1511 Nineteenth street, in the premises formerly occupied by J. H. Murphy's cigar store.

"Our rapidly increasing wholesale business has forced us to seek larger storage room and a more central location, both of which we have realized in our new quarters.

"We now have ample storage facilities for handling a much greater stock, as well as for keeping our goods in the very best of condition during the hot summer season, and we extend a cordial invitation to our patrons and the public generally to call and inspect our headquarters."

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia
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PHILADELPHIA, JUNE 9, 1909

THE LOCAL TOBACCO NEWS

The local leaf tobacco trade has had another quiet week, notwithstanding the report of last week in trade journals that there has been a gradual improvement during the month of May. This cannot be verified by the report of stamp sales, which does not show any healthy progress. To be sure there has been business done, and every day, but it has been in such a small way that it has not been noticeable. There appears to be some inquiry concerning leaf, but present quotations do not seem to result in the immediate closing of many deals, yet a local house closed a sale of 100 cases, domestic leaf last week to a manufacturing firm. This was about the largest individual transaction that has come to our notice during the week, save some trading among leaf jobbing houses.

It is not now expected that any material change will occur in the leaf market for a few weeks to come, if then, as the usually dull period of the year is now close at hand and the prospects of an immediate enlivenment of trade conditions are thereby still further minimized.

There has been a little business in Sumatra tobacco, but mostly in small lots, which it appears were wanted for early use.

The Havana market has not developed any particular change in either price or market conditions.

* * *

In the absence of any special gathering of out-of-town visitors the retail dealers seem to be feeling the effect of their absence, since for a couple of weeks previous there had been here large numbers of visitors whose expenditures were a considerable benefit to the local dealers. Generally speaking, the trade with them is also a little quiet; it was also somewhat affected during the past week by the strike of the street railway employes. This was particularly true of the stores in the central section of the city, which have usually a rather heavy transient trade during certain hours of the day, and particularly in the evening. One Market street dealer has made the statement that during the strike of last week his evening receipts were very small, and that he had closed his place several hours earlier than usual. River trips to resort places at night had practically ceased during last week, owing to the lack of street car facilities and the apparent fear of the people to venture out.

* * *

The sixth annual Grand Council of the United Commercial Travelers of America met in this city last week, and it brought a considerable number of people here. Henry Lundy, a well-known cigarist of Williamsport, was among the visitors. Mr. Lundy is a member of the Executive Committee of the Grand Council.

* * *

Herman Fischler, proprietor of the Boch-Griffin Co., in the corridor of the Real Estate Trust Co. building at Broad and Chestnut streets, has issued a neat card, specializing his leaders, as follows: Jose Vila, La Integridad, Lord Curzon, Campanella, Golf and Rothschild. The Golf and Rothschild brands are advertised as being owned and sold only by Mr. Fischler. A good business is reported from this stand.

* * *

Nicholas M. Griffin, who recently took possession of the Crozer Building stand on Chestnut street above Broad, associated with himself last week John Keegan, who was formerly in Mr. Griffin's employ when the latter had charge of the Boch-Griffin Company stand, in the Real Estate Trust Company Building. The firm name has now become Griffin & Keegan, and a special drive will be made on the Cortez clear Havana cigar and the product of E. G. Perez & Co., in Porto Rico goods.

* * *

Henry Weiss, general representative of E. G. Perez & Company, New York, manufacturers of Porto Rico cigars, was in this city last week, en route to Baltimore and Washington.

* * *

M. Zifferblatt, cigar manufacturer, at 34 North Thirteenth street, has called a meeting of his creditors. A short time ago the retail store on Tenth street below Market, of which Mr. Zifferblatt was the real owner, but which was conducted under the name of The Emee Cigar Company, was closed and the fixtures removed. When seen by a Tobacco World representative, Mr. Zifferblatt said he had lost considerable money at the Tenth street store, and to that cause he probably ascribes his present difficulty.

* * *

A. Boyd Wilson, a former Philadelphian, now representing the clear Havana cigar firm of Ortiz & Company, has been calling on some of his many friends in this city lately. Morris Levy, of the American & West Indies Sales Company, also arrived in town late last week.

* * *

Adolph Loeb, of the leaf firm of K. Strauss & Company, sailed on Saturday last for Europe, where he will attend the remainder of the summer inscriptions of Sumatra tobacco at Amsterdam.

* * *

B. Labe & Sons last week received a large consignment of Sumatra leaf which was forwarded by Mr. Jacob Labe, who is still in Europe.

* * *

C. G. A. Greik, representing the Amsterdam Deli Company, of Tallahasse, Fla., growers and packers of Florida tobacco, was in this city this week on his initial trip, and reported some prospects of introducing his goods in this market.

* * *

S. Grabosky, of the Empire Leaf Tobacco Company, last week made a short trip out of town and closed an important sale of leaf to a manufacturer.

* * *

Bernard Liberman, of the Liberman Manufacturing Company, makers of the Liberman suction tables and other cigar making machinery, last week left on a business trip to Canada.

* * *

The Juan F. Portuondo Cigar Manufacturing Company has been lately increasing its force of cigar makers steadily, and orders continue to come in at an encouraging rate. The factory is busier now than at any time this year so far, and prospects are for a good summer's trade.

* * *

Alfred W. Mayer, receiver of the bankrupt estate of Pareira & Company, leaf dealers, recently held an auction sale of tobacco and cigars on hand. Very small prices were secured, and the Court would not confirm the sale. The goods are now being offered at private sale and good prices are being obtained. Cigars which brought only $8 at auction were this week sold for as much as $20 per thousand. There were in the neighborhood of 40,000 cigars on hand.

* * *

The Cores-Martinez Company, makers of the "V-P" cigars, also report a gain in their trade lately. They feel considerably encouraged, and expect very soon to introduce several new brands in this market.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SCRA-BAC-CO. 17,920.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 2, 1909, at 9 A. M., by Cores-Martinez Co., Philadelphia.

NEW ST. LOUISIAN. 17,921.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 2, 1909, at 9 A. M., by F. H. Berning & Sons, Cincinnati, O.

PILARICA. 17,922.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 2, 1909, at 9 A. M., by American Lithographic Co., New York.

ORPHEUS CLUB. 17,923.
For cigars, cigarettes and cheroots. Registered June 2, 1909, at 9 A. M., by Gumpert Bros., Philadelphia.

KING PHILIP LOOKOUT. 17,924.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 3, 1909, at 9 A. M., by Chas. Pearson, Springfield, Mass.

EM KAY. 17,925.
For cigars, cigarettes and cheroots. Registered June 3, 1909, at 9 A. M., by Ruy Suarez & Co., New York.

OUR ALDERMAN. 17,926.
For cigars. Registered June 3, 1909, at 9 A. M., by A. Mendelson, Newark, N. J.

ESCONDIDA. 17,927.
For cigars. Registered June 3, 1909, at 9 A. M., by Columbia Cigar Co., New York. (A re-registration).

SLIKO. 17,928.
For cigars. Registered June 3, 1909, at 9 A. M., by Columbia Cigar Co., New York.

PEACH ROLL. 17,929.
For cigars, chewing and smoking tobacco. Registered June 3, 1909, at 9 A. M., by The Scotten Tobacco Co., Detroit, Mich.

CRAZY QUILT. 17,930.
For cigars, chewing and smoking tobacco. Registered June 3, 1909, at 9 A. M., by The Scotten Tobacco Co., Detroit, Mich.

CUBAN NATURALS. 17,931.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 3, 1909, at 9 A. M., by M. Seadron & Son, New York.

DOMINION CLUB. 17,932.
For cigars, cigarettes and cheroots. Registered June 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

WALDORF LUNCH. 17,933.
For cigars. Registered June 4, 1909, at 9 A. M., by Kinney & Woodward Co., Albany, N. Y.

BARBANEL. 17,934.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by Geo. B. Samuels, Chicago, Ill.

ZUNT HEIT CLUB. 17,935.
For cigars. Registered June 4, 1909, at 9 A. M., by H. Schumacher, Cincinnati, O.

HAND-MADE GENTLEMAN. 17,936.
For cigars, cigarettes and cheroots. Registered June 4, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

ISLA DEL REY. 17,937.
For cigars, cigarettes and cheroots. Registered June 4, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

TENACITY. 17,938.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn.

OAK'S CLUB LONGFELLOWS. 17,939.
For cigars, cigarettes, stogies, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by Wm. R. Schaible, Philadelphia.

W. C. P. BRICKINRIDGE. 17,940.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by J. W. Thompson, Lexington, Ky.

CROZER. 17,941.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by N. M. Griffin, Philadelphia.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Cigars Union Made
For Wholesale Trade Only
CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
Leaders in Nickel Goods
SUPREME UNION
UNION FIELD
UNION CHIEF
JOHN FENNELL, A High Class Ten Cent Product
Correspondence Invited
McSHERRYSTOWN, PA.

LADY WASHINGTON. 17,942.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

CUBITANA. 17,943.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

CUBELLA. 17,944.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration).

ROSALITA. 17,945.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 4, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

CONNIE SIEBERT. 17,946.
For cigars. Registered June 4, 1909, at 9 A. M., by E. & W. Cigar Co., Brooklyn, N. Y.

No. 17,947 Not issued.

THEODORE BARTH. 17,948.
For cigars, cigarettes and cheroots. Registered June 5, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LORD CANTERBURY. 17,949.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

SAFE HIT. 17,950.
For cigarettes, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by Henry Muggs Cigar Co., Boston, Mass.

LA RELINDA. 17,951.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by Geo. H. Hernandez, Philadelphia.

ERCELLO. 17,952.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by Geo. H. Hermandez, Philadelphia.

TRUE LEAF. 17,953.
For cigars, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

EL PRAISO. 17,954.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by American Lithographic Co., New York.

GENERAL TALK. 17,955.
For cigars, cigarettes and cheroots. Registered June 5, 1909, at 9 A. M., by H. B. Cochran, Philadelphia.

GENERAL TOPIC. 17,956.
For cigars, cigarettes and cheroots. Registered June 5, 1909, at 9 A. M., by H. B. Cochran, Philadelphia.

SHEIK. 17,957.
For cigars, cigarettes and cheroots. Registered June 5, 1909, at 9 A. M., by H. B. Cochran, Philadelphia.

BIG ROCK. 17,958.
For cigars, cigarettes and cheroots. Registered June 5, 1909, at 9 A. M., by H. B. Cochran, Philadelphia.

BOOT'S SPECIAL. 17,959.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by Wm. Johnston, Lowell, Mass.

CONISOR. 17,960.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 5, 1909, at 9 A. M., by El Draco Mfg. Co., Philadelphia.

TWO BELLES. 17,961.
For cigars. Registered June 7, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

DE SOTO STATUE. 17,962.
For cigars, cigarettes and cheroots. Registered June 7, 1909, at 9 A. M., by Wm. A. Amend, Memphis, Tenn.

MI ANTOJO. 17,963.
For cigars. Registered June 7, 1909, at 9 A. M., by V. Mancebo, Muina & Co., New York.

LA INTELECTUAL. 17,964.
For cigars. Registered June 7, 1909, at 9 A. M., by V. Mancebo, Muina & Co., New York.

TE QUIERO. 17,965.
For cigars. Registered June 7, 1909, at 9 A. M., by V. Mancebo, Muina & Co., New York.

PROFESSIONAL. 17,966.
For cigars, cigarettes and cheroots. Registered June 7, 1909, at 9 A. M., by Curston Mfg. Co., Cincinnati, O. (A re-registration).

LOUISDOR. 17,967.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 7, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

THE SMOOTHEST. 17,968.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 7, 1909, at 9 A. M., by A. Tobias, Chicago, Ill.

Shirk's New and Improved

Cigar Box Stock Trimmer
is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.
Requires no greater power than the ordinary joiner.
Very durably built, and of desirable design.
For fuller particulars and price, address the manufacturer,
P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

OAK FORD. 17 969.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 7, 1909, at 9 A. M., by Jos. Weinrich, Dayton, O.

OAKFORD. 17,970.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 7, 1909, at 9 A. M., by Jos. Weinrich, Dayton, O.

FLUFFY CHUM. 17,971.
For cigars, cigarettes and cheroots. Registered June 8, 1909, at 9 A. M., by Wolf & Hackman, Akron, O.

CLASSY. 17,972.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 8, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

TESICO. 17,973.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 8, 1909, at 9 A. M., by American Lithographic Co., New York.

RED X. 17,974.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 8, 1909, at 9 A. M., by American Lithographic Co., New York.

FRANK BAKER. 17,975.
For cigars. Registered June 8, 1909, at 9 A. M., by R. B. Frame, Reading, Pa.

CANCELLATIONS.

CAMEO. 16,597.
For cigars. Registered November 9, 1908, by A. S. Cutler, Brooklyn, N. Y., has been cancelled.

TOBACCO NOTES FROM YORK.

Leaf Men Still Complaining. Factory Output for May About Same as April.

York, Pa., June 8th, 1909.

A very fair idea of the volume of the cigar business can be had by a reference to the report of the sale of cigar stamps during the past month, and which shows that the trade conditions were not at all good. The sale of something like $70,000 in cigar stamps during that month would indicate the production of about 24,000,000. and is about equal to the figures for the month of April, but somewhat less than during the month of May, 1908, although the apparent reduction of about 350,000 is not alarming for this section of the Ninth District. In fact, from all accounts other divisions of the district suffered far more severely and especially in the Lancaster section. The applications for the opening of the new factories were not so large during the past month as has been the average, and it is also pointed out that during the past few years a record number of licenses have been granted, and if that same rate was maintained for any great length of time it would soon cover a large majority of all the building in the county. The few licenses granted during the month are as follows: Ella Orndorff, Bonneauville; Martha W. Redifer, Dallastown; Ellis B. Strickler, at Yorkana, and Harry Leber, at East Prospect. Mr. Leber formerly operated at Yorkana in the firm of Yorkana Cigar Co.

Leaf tobacco men are complaining somewhat, although it is said they have not fared so badly after all, as some goods have been selling right along, and enough to keep them going steadily, but they declare the volume of business has been too small to make them any earning, as expenses cannot be reduced below a certain minimum. However, these things are all likely to adjust themselves in due course, even if the course seems a long one.

Farmers are not making the rapid progress in the planting of their tobacco crops that was anticipated, and some washouts have occurred in sections where the tobacco had been planted, when the recent heavy rains occurred. Not only has the labor already expended been lost, but the plants are also ruined and a loss. General planting seems to be now going on and there seems little room to doubt that it will be pushed ahead with all possible energy so that the plants may get as early a start as possible. The weather conditions are very favorable, but warmer nights are desirable to follow once the plants have taken root in the open fields.

A short time ago thieves entered the cigar factory of the Kohler-Snyder Co., at Yoe, but little plunder was secured. A gold watch and chain which belonged to an employee of the establishment was carried away by the thieves.

The New York Cigar Factory at Dallastown, which has been running on limited time, and was for a week closed down altogether, has been resumed in time. It also seems that work is progressing more steadily among some of the other manufacturers in that town. J. C. Heckert & Co., W. H. Raab & Sons and A. F. Fix & Co. are resuming full operations.

J. T. Fidler, with J. W. Minninch & Son, recently returned from a business trip through the western part of the State.

The cigar factory of A. F. Fix & Co., at Felton, which had been closed temporarily, has been reopened.

Several of the Windsor cigar factories have been adding to their list of cigarmakers lately, W. C. Smith being now moderately busy.

H. L. Haines, traveling representative of the T. E. Brooks & Co., is concluding a trip among the customers of that firm.

J. D. Garber, wholesale and retail dealer in cigars and tobacco, Springfield, Ill., has sold his retail business to Graham Bros.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—To close out, One Bale Sumatra in bond; first size, light to medium color, good quality, low price. Address Box 36, Tobacco World, Phila.

For Sale—Clear Havana Shorts, 45c. Pandoz, 1636 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of **High Grade Cigars**

No Salesmen. Communicate with Factory

Capacity 25,000 per day Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel **Cigars**

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

Chronicles of Ben Ali.

Concluded from p. 9.

factory to consult on some important matters. In his absence Rhafey Neheezig and George Russell will look after the business. Buckingham cut plug is selling nicely here. The Bagley Company is distributing free corncob pipes to introduce the tobacco to the consumers, and this advertising scheme is working well.

The American Smoker Cigar Company since moving into the new factory, at 158 Green street, Jamaica Plains, has increased its business considerably. Fred Jumisky, who is now looking after the local trade, has already placed the American Smoker with all our best retailers, and duplicate orders are coming forward in great shape.

Mr. Weiss, representing Bustillo Bros. & Diaz, makers of the well-known Henry the Fourth clear Havana cigars, was here on his initial trip and reports having done a satisfactory business.

B. Kerstein, a son of H. M. Kerstein, the Boston Cambridge street retailer, is one of the leaders in the Boston American contest of free tours to Europe.

S. Robbins, wholesale tobacconist, has opened a branch business for the summer months at Revere Beach.

Owing to the advance in price on the Helmar cigarettes, the live Boston retailers are pushing the sale of the Mentor Company's Ramly. Each package of these cigarettes contain genuine photos of the leading baseball players.

Retailers in the neighborhood of Park Square did a thriving business this week. Ringling Bros.' circus gave an exhibition there, and as the weather was real warm all week, with the exception of one day, the circus contingent also fared good from a financial standpoint. The circus brought many strangers to town and in all parts of the city there was an improvement in business.

The cigar store of Olson & Iverson, 834 Washington street, was visited with a fire this week which did damage to the amount of $150.

J. Herwitz, of the Lynn Cigar Company, Lynn, Mass., was a buyer in the market this week. Mr. Herwitz while here contracted for some new silent salesman, shaw cases and intends to make many alterations in his retail store. The Lynn Cigar Company has a good local business on its "400" cigar.

Jack Warsaw, the comedian salesman of the Khedivial Company, appearing in a new dotted striped black suit, Salome effect, Tremont collar, cardinal red necktie, tan low-cut shoes, Pompadour cut hair and wearing the latest creation in Panama hats, is again calling on the local trade. Jack has just returned from a trip to Lowell. While there he called on a retailer named White, who to his surprise, happened to be a negro. Mr. White gave Jack the glad hand as he said, "What lodge do you hail from, brudder?" 'Nuff sed.

Levenson Bros. makers of the Boston Smokers, now have their cigar for sale on all the newsstands in the subway and at the "L" stations.

Rosenthal Bros., the Hanover street wholesalers, who recently took on the agency for the Masterpiece nickle cigar, are placing same with the trade. The advertising matter that goes with this cigar is very attractive.

Louis Natelson (Turco American Tobacco Company) is pushing the sales of Astron and Zçr cigarettes. The straw tip Astron is getting to be a big seller here.

Things are busy at the Menashi Khoury Company here. Brother Williams is taking some nice orders for the famous Menashi cigarettes which have a good sale at all our leading cigar stores and hostelries. Ben Ali.

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 84 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

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Belief that Aggregate Business is Better Than Reports Indicate.

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WISCONSIN TOBACCO NOTES.

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Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands.

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
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R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
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Cigars of Quality Sell and Repeat.

Try
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WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Describe the Flavor You Want
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Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
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FOR THE Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

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INTENTIONAL 2ND EXPOSURE MUTILATED PAGE

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TRADE NOTES.

Aaron Roth will open a wholesale cigar jobbing house in Moberly, Mo.

Hope Martin, of Waterloo, Ia., has purchased the Elite cigar store at Desplaines, Ia.

A Tobacco packing house, 40 by 120 feet, is to be built on Martin De Haven's farm at Churchtown, Pa.

Henry Rolfs has leased the entire lower floor of Joseph O'Meara's new property on Main street, West Bend, Wis. He will open it up as an up-to-date "Smoke House," and will sell cigars, tobaccoes, pipes and smokers' articles of all kinds.

Mason County, Ky., is to have a big loose leaf tobacco warehouse, which will be located at Maysville. The Maysville Loose Leaf Tobacco Warehouse Company has been incorporated for that purpose with a capital stock of $25,000, and has purchased a large tract of land on which the big structure will be erected at once. The building will cost about $26,000 and will be one of the largest in this section of the State. The work will be rushed and everything will be in readiness to handle the crop of 1909.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

After another week of not the best growing weather I can report the transplanting of quite a fair sized area of tobacco. Hundreds of thousands of plants are ready for the field, and workmen are in good demand. It is not uncommon when asking a man how much tobacco he has set, for him to say only two or three acres. But some I know have about five acres already set.

Such men, if they have plenty of bed room, will finish this week, and that is early enough under ordinary circumstances, and with our backward spring I think the growers have done well. Saturday within a radius of one-half mile there were seven setting machines running, and quite a good sized plot was set out. One man who thought the ground was a little wet Saturday kept pulling plants, until he had about 30,000 plants in the setting boxes. He said that there were as many more left, so between Saturday and Monday he set the whole lot he had pulled, so that he could make room to hold the plants that were ready to transplant. And as things look he cannot stop his setting until he has finished stocking out his ten or more acres, for he has a bed more than five hundred feet long.

The plants that are grown this year have very good roots, perhaps it can be credited to the fact that they grew so slowly for a week or so that the root was developed faster than the leaf, but whatever the cause good rooted plants are the effect. I think that gardens pushed ahead more in 48 hours than they have done in a week previously, and I know that if garden truck came ahead so fast in two warmish, rainy days and nights, tobacco plants would also grow fast, and this week will probably see the bulk of the crop planted in the fields, especially by those who grow their own plants. Of course those who make a practice of buying their plants cannot be included in the last statement.

Has my pet hobby got to be left in the pump and bucket, or the water main; for to be as honest as a letter writer can be, I will admit that I have seen as little tobacco bed watering as I have ever known in this locality, but before the shower of Thursday night and the light rains of Friday and Saturday, I must say that the ground was getting about as dry as it could be and be comfortable. Seeds that were planted before those showers germinated very slowly, and it is quite difficult to even yet see the rows of corn at a short distance. The weather does not yet seem like the first of June, but the calendar says it is so.

The new Halladay hybrid seems to be gaining in strength quite fast of late, and quite a good many are willing to help develop its usefulness, or the contrary, to the extent of 200 to 300 acres in Massachusetts and Connecticut. Even in this staid old tobacco growing town there are a few who will grow a little just to be in the swim. Very few sales have been reported, but when we hear of a sale that is reported above, we think that the market is once more all stocked up so as to carry on this hand-to-mouth dealing for another week or so, and then there will be another dull time with the packers and jobbers, until some one can find another cheap lot and then the marketmen are all smiles for another short term. I think that much of the tobacco now held in warehouses has been sold some time ago to parties interested with manufacturers or we should hear that there was tobacco enough in the market for speculative purposes, or some life would be discernable to people with field glasses.—Amer. Cultivator.

OHIO.

Miamisburg.—The growing plant beds are reported to be in good shape. There is no reason so far why a plentiful and vigorous supply of plants should not be ready for the early setting. It is presumed about the usual acreage will be planted this year. Deliveries of tobacco are being made quietly most every day, and buyers are purchasing all the seed leaf and Zimmer they can get at 8 and 10 cents. Occasionally one hears of 9 and 11 cents where unusually good crops are found. Business is not active, however.

WISCONSIN.

Edgerton, June 4.—What little work there is yet being done around the warehouses to complete the handling of the '08 crop a[illegible] selling points is about the only [illegible] visible of the movement alt[illegible] there do we hear of any c[illegible] the remainder in growers' ha[illegible]tion regarding the old leaf i[illegible] practically unchanged. A s[illegible] 50-case lots of '06 and '07 by Jan[illegible]e Packers is reported. Packers are receiving more frequent inquiry for samples and prices, which is an encouraging feature, as well as the revenue reports showing an increased output of manufactured products. We learn, too, of several fair sized transactions that are under consideration that are likely to lead to a larger volume of business in cured leaf.

It is seldom that the plant beds have made more rapid advancement than during the past week. Ideal weather conditions have prevailed and the young plants on many farms will be ready for transplanting the coming week and thereafter the planting season will proceed. Growers will find themselves pushed to prepare their fields to accommodate the fast growing plants.

The shipments out of storage reach 655 cases and 2 cars of bundles from this market to all points for the week past.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
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Correspondence with the Jobbing Trade solicited.

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WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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W. H. RAAB & SONS,
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No 463
High Grade Cigars.
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
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CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
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The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
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Cheapest
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CIGAR RIBBONS

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CIGAR LABELS ADVERTISING NOVELTIES
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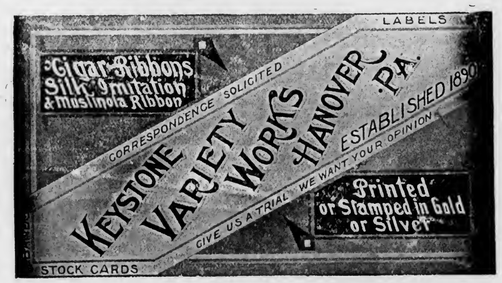

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SOUDERTON, PA.
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ADEN BUSER Manufacturer of

Dealer in
LUMBER
LABELS
EDGING
ETC.

Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
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Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

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CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

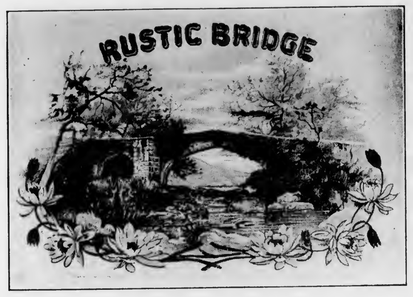
For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

W. A. LAHR



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Get our prices, and make a fair comparison
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Correspondence Invited with the Wholesale and Jobbing Trade.

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PHILADELPHIA and NEW YORK, JUNE 16, 1909.

One Dollar per Annum.
Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS
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HUNT CLUB . . . Cube Pipe Tobacco
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Samples
gladly submitted
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Importations
Over 5,000 Bales
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Growers and Packers of

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Write for Samples

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178 Water Street, New York

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Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

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615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

CRESSMAN'S

COUNSELLOR

5¢ CIGAR

ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be somethin z in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 24 PHILADELPHIA, JUNE 16, 1909 One Dollar the Year

ADVERTISING CLAIMED AS PROPERTY.

44 Cigar Company Alleges Infringement On Its Rights.

Whether or not the cumulative value of advertising is property within the meaning of the law is the essential point to be determined by a proceeding instituted by the "44" Cigar Company against Gumpert Brothers in the Philadelphia Courts.

The bill in equity of record sets forth the proposition that one of the chief assets of the "44" Cigar Company is the cumulative value of advertising which, it is claimed, forms the foundation of the enormous business of the corporation, and it is further claimed that this "property" is of far greater money value than the more tangible and visible assets included in the business.

The primary basis of the suit is found in the fact that Gumpert Brothers, acting for an unknown dealer, have appropriated the numerals "44" and the colors red and white in connection therewith to distinguish and to advertise a brand of cigars. In every essential the labels and brandings on the packages of the so-called "Stevens" Forty-four Cigars are identical with the labels and markings used on the widely advertised "44" Cigars, made for years past by Benjamin Lipschutz and the "44" Cigar Company, of which he is the president.

In the progressing litigation the question of Trade Mark and the charge of imitation with intent to deceive are minor matters, as both have been decided many times and in almost every Court. In this case the chief point at issue is the appropriation of valuable property represented by cumulative advertising and the resulting demand for the "44" Cigar by name which continuous demand has made the cigar "standard" in the trade.

The bill in equity filed for the "44" Cigar Company by Messrs. Hepburn, Carr & Krauss, attorneys, sets up the contention that the cumulative value of advertising has come to be one of the greatest assets of commerce. "Millions of dollars have been expended in a concerted effort to induce purchasers the world over to ask for goods by name and to insist upon having the exact article so called for," recites the bill. "This campaign of education," Mr. Carr, of counsel, continues, "has been carried around the world by experts, and it has been so successful that even little children have been educated to ask for candy, chewing gum and other specialties by name and to refuse all substitutes and imitations. Women, the chief buyers of the world, are alert to the intrinsic merit and sweeping guarantee underlying all articles generally and continuously advertised, and they, too, now ask for nearly every necessity by its advertised name, and, by this process of education, a property, in the form of cumulative advertising, has been built up, and in many cases this publicity is really the chief asset of some world-famous concerns. Discriminating buyers, educated by systematic advertising, no longer ask for cigars by merely indicating a price or by saying 'imported' or 'domestic.' They now ask for cigars by name, and those who know get the brand they ask for or take none. Coupled with the material merit of the '44' Cigar, which is a standard brand of international distribution and high reputation, the chief asset of the '44' Cigar Company is the property right represented by the cumulative advertising which has given this cigar its reputation and which stands back of the increasing demand for it. The admitted merit of the '44' Cigar as a cigar is not in issue. This point has nothing to do with determining the money value of the cumulative advertising that has created and which maintains the world-wide demand for this particular cigar except in so far as it is patent that any product so advertised must be high grade or the advertising would represent an expense rather than an asset. No merit can be found in the suggestion that the substituted cigar may be just as good or even better than the original and genuine '44' Cigar, which is asked for by name wherever cigars are sold. So long as substitution is permitted just so long the destruction of property, represented by cumulative advertising continues with resulting great loss to those who have gained a good name throughout the world for their product and the day when cumulated advertising may be legally listed as an asset in commerce is put further off. Most of the general advertising of to-day has educational value. It assists in protection of public health by exploiting the perils of adulterations and the evils of substitution. Most reputable publishers have voluntarily assumed moral if not financial responsibility for the matter published in their advertising columns as well as full personal liability for the publications in other departments of their journals. Advertising is now the chief artery of trade. A merchant in Nevada can sell his goods in Rhode Island; a bank in Montana can secure depositors in Georgia, and the States have become one great market place in which the advertisements of the day figure as most adept salesmen, while the Post Office Department serves as the means of communication. Advertising is now property, and its integrity as such must be safeguarded at every turn lest great and general loss result."

J. C. Clark has begun cigar manufacturing at Beloit, Wis.

HEAR CLASSICS READ AS THEY ROLL CIGARS

Cleveland Factory Employs Two Men to Read to Cubans While at Work.

Cigar Makers from the Island Have No Union, But Stand by Their Customs and Unwritten Laws.

From New York Herald of June 13.

Rodriguez Lopez was pleasantly surprised on coming to Cleveland to find here a colony of his countrymen. Lopez is a Cuban. He was even more pleasantly surprised to find that all his countrymen worked in one factory.

Lopez is a cigarmaker. He left Cuba to work in Key West. Thence he journeyed to Tampa; then to New York, and finally to Cleveland. He was "seeing the country"—a phrase common among cigarmakers, who, like the printers of old "hand set" days, are too fond of "seeing the country" to stay long in any one place.

Lopez got a job at this factory and was treated to a third surprise.

In every cigar factory in Cuba there is employed a reader, who reads aloud to the cigarmakers while they work. The custom is generations old, and in Cuba it is expected. In America the practice is regarded as "unbusinesslike."

Therefore the surprise of Lopez can be imagined when on the first day a reader, standing at a pulpit, the sight of which was familiar, livened the tedious hours by reading a Spanish classic. It made the vagrant Lopez more contented with his lot than he had been for months. It was so like home, it made him less anxious to "see the country."

He sat very still, so that no word might escape him, while his nimble, expert fingers flew mechanically. Noon came before he knew it, but he had rolled many cigars.

Lopez was a bit puzzled when in the afternoon he saw another reader in the pulpit. This man did not read in Spanish, but in English. It was a translation of "Les Miserables."

He listened even more attentively than in the morning, for, though Lopez prides himself upon being an American among Americans, his mind does not take in the English words as readily as it does the Spanish.

After a month in the factory, Lopez realized to his astonishment that he no longer wanted to "see the country;" neither was he homesick. He married a brown-eyed tobacco stripper and rented a three-room flat, and now they have a brown-eyed baby, who already speaks a strange polyglot of Spanish and plain United States.

The factory which thus curbed the vagrant tendencies of Rodriguez Lopez and others of his race is the only place in Cleveland where Cubans are employed. They live within convenient distances of the factory, in Woodland avenue, Orange avenue and Broadway and in cross streets.

The Cuban cigarmakers are a peculiar guild. They have no union, but they have unwritten laws, which are as old as the trade. Every Cuban knows, for instance, how much he should receive for "building" a thousand cigars of a certain grade, length and shape. He will not accept less. Within the guild there are many social strata. The man who makes cigars which wholesale at $8o a thousand is the social superior of the man who makes $4o cigars, and he will have no intercourse with him. So strong is this caste prejudice that the company has had to provide in the factory dining rooms three tables for the Cubans—one for each social grade.

The Cuban cigarmaker is at once the most docile and the most obstreperous of workmen. The trade is his by inheritance, and it is all he knows, but he knows it well. Criticism of his work, if it comes from a source which he considers authoritative, will be meekly received, even when accompanied by harsh words, but that source is not the president of the company.

"It's embarrassing sometimes," complained the president of the company; "they won't let me in the room even."

The Cubans, who compose 30 per cent. of the cigarmakers in the factory, acknowledge but two bosses—the superintendent and the foreman. Therefore, it is necessary, if the firm wishes to maintain any supervision over the work at all, for the secretary and treasurer to call himself "superintendent," while the actual superintendent passes for the "foreman." It is only by this harmless deception that a member of the firm gains admittance to the room where the cigars are made.

"Not long ago," said the president, "the 'superintendent' was called out of town for a week. I took his place. It was explained, very carefully, that I was not 'butting in,' but was taking the place of the 'superintendent' temporarily. Nevertheless, they regarded me with suspicion, and I did not dare utter a word of criticism. If I saw anything I whispered it to the 'foreman,' who corrected the trouble and called the offender all kinds of cutthroats in the bargain."

Good workmanship is perhaps the most important clause in the Cuban cigarmaker's code. When he asks for work he tells exactly what grade of cigars he is competent to make. He never lies.

He is given a "bundle" of tobacco of that particular grade, enough to make fifty cigars. While he is at work on that "bundle" he will brook no interruption. When finished, the cigars are weighed and inspected, always by the superintendent.

If the superintendent shakes his head

E. A. CÁLVES & CO. ⟨C⟩ HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1858
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco
VUELTA ARRIBA
107 Arch St. PHILADA.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

negatively the cigarmaker puts on his hat and coat without a word and leaves the shop. No words are needed. He knows he is discharged. If the inspection is satisfactory his status in the factory is established and he gets a bench.

He will not consent to make a cheaper grade of cigars. He will not consent to work any stated number of hours. He will do nothing but piecework, at so much a thousand. He will work one hour a day, or eight, as he pleases. Or he will not work at all.

And he insists upon being read to. Cigar manufacturers who employ Cubans consider the wages paid readers as money well spent. While the reading is in progress you will hear no gossip, no idle talk, no bandying of jests. Only the steady voice of the reader.

The fingers of the cigarmakers move automatically and swiftly. Their minds are receiving the story that the reader is telling. Once, when the experience of doing without the reader was tried, many of the Cubans quit, and those who stayed did faulty work. Many cigars were off in shape and color and had to be thrown out.

Both of the readers at the factory are law students. The American comes in the morning; the young Spaniard in the afternoon. They get $1.50 an hour and earn it, for it is hard work.

The course of reading is laid out by the foreman, who, though an American, has worked with the Cubans so long that he understands them. He discusses books with them at the noon hour and discovers their preferences. Their literary tastes are surprisingly good. Recently they have had Victor Hugo and Balzac and Dickens and American history and "Don Quixote."

The rest of the cigarmakers are American born, for the most part, with a liberal sprinkling of Bohemians, who are excellent cigarmakers. The Bohemians take kindly to the reading, but quite often the Americans are bored.

In other departments of the factory both Cuban men and women are employed. The women are not allowed to talk during working hours and are not encouraged to learn English. For when they talk they work less, and consequently they earn less. And, besides, the quality of their work deteriorates. And, again, when tongues are permitted to wag words lead to blows, and though a quarrel between Cuban women seldom lasts long, it is sometimes lively. By and by, after a payday or two, the women don't want to talk.

The Cubans are recruited from Cuba and from Key West, Tampa, New Orleans and New York City. After they have been in this country a few months they resent being called Cubans or Spaniards. They are Americans.

The women are dependable, quick and industrious. The men are clever, but not overfond of work. Paid Saturday, most of them are penniless by Wednesday. They like American beer and American poker.

TOBACCO GROWING IN FLORIDA.

Rapidly Becoming the Most Profitable Industry in the State.

The following figures from the Year Book of the U. S. Department of Agriculture for 1907 show that Florida leads all the States in the value of its tobacco and in the value of its product per acre:

	Acres	Pounds per acre	Farm price per lb.	Value
N. Hampshire	100	1,050	12	$ 20,000
Vermont	200	1,625	12	39,000
Massachusetts	4,700	1,525	11	788,000
Connecticut	14,400	1,510	11.5	2,501,000
New York	2,100	1,150	6	490,000
Pennsylvania	32,000	1,200	7.5	3,024,000
Maryland	25,700	960	6.5	1,103,000
Virginia	98,100	760	10.5	7,828,000
West Virginia	4,800	720	10	346,000
N. Carolina	161,400	625	11	11,036,000
S. Carolina	22,300	900	10.7	2,147,000
Georgia	5,700	860	40	1,273,000
Florida	7,500	925	45	3,122,000
Ohio	67,200	900	8.4	5,080,000
Indiana	15,000	940	9.8	1,382,000
Illinois	1,100	800	10	88,000
Wisconsin	35,100	1,100	6.5	2,510,000
Missouri	1,500	825	11	136,000
Kentucky	270,200	890	10.2	24,329,000
Tennessee	46,500	800	9.8	3,646,000
Alabama	600	450	24	65,000
Mississippi	100	475	30	14,000
Louisiana	100	250	28	10,000
Texas	500	700	30	105,000
Arkansas	900	570	13.5	69,000
United States	820,800	850.5	10.2	$71,411,000

The following table shows the average value of the crop per acre:

Florida	$416.25
Georgia	344.00
Texas	210.00
New Hampshire	198.00
Vermont	195.00
Connecticut	173.65
Massachusetts	167.75
Mississippi	142.50
Alabama	108.00
Louisiana	98.00
South Carolina	96.30
Pennsylvania	94.50
Indiana	92.12
Kentucky	90.78
Missouri	90.75
Illinois	80.00
Virginia	79.80
Tennessee	78.40
Arkansas	76.95
Ohio	75.60
West Virginia	72.00
Wisconsin	71.50
New York	69.00
North Carolina	68.75
Maryland	42.90
United States	86.75

Commenting on the above statement, the Jacksonville Times-Union says:

Florida has as much land available for tobacco as is in cultivation in the entire United States. At the value of the Florida products per acre, however, Gadsden county alone could easily produce a tobacco product more valuable than that of the entire United States.

The price per pound of Florida tobacco would have been much higher if only Sumatra wrapper had been counted. This sells for $1 or more per pound and land planted in this crop often yields more than $1000 per acre. Much of the tobacco grown in Florida, however, is native stock and is similar to that grown in other States and the low value of this brings the average down to 45 cents per pound.

There are hundreds of thousands of acres of land in Florida on which Sumatra wrapper and Vuelta Abajo filler can be grown. The tobacco industry alone, including cigar making, could support in this State a larger population than Florida now has.

William Anderson, cigar manufacturer, Crystal, Mich., has been succeeded by C. Anderson & Sons.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
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Makes a Specialty of Fitting Up Cigar Stores
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Cigarettes
Have met with universal success.
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Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
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Importers, Packers and Dealers in

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Tobacco Bought and Packed on Commission

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Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Improvement Shown in Havana Leaf Market

Compared with Several Preceding Weeks, the Change is Noticeable. New Tobacco is Coming Forward in Good-Sized Shipments. Buyers are More Numerous and Nearly 3,000 Bales Changed Hands During the Week. General Market and Factory Notes.

Special Correspondence of The Tobacco World.

Havana, June 7, 1909.

This week's market shows a decided improvement over the previous week's business, and taken as a whole it cannot be said that trade was quiet. There were quite a few transactions, especially in new tobacco, which is beginning to reach the market in substantial quantities. For instance, over 5000 bales came in last week against a little over 1300 the preceding week.

The Trust has been buying right along of Partido particularly, as well as of Vuelta Abajo and Semi Vuelta. The firm of Sylvester & Stern has been buying largely. A number of buyers have recently arrived, and these, in spite of the fact that they came here mainly with the object of making a personal inspection of conditions, have bought some tobacco. Hernandez y Alvarez closed out more than 1000 bales to one buyer this week. Luis Marx turned over the greatest part of his celebrated packing. The buyers for export to Europe have been very quiet, watching closely the lots that arrive of low grades suitable for their needs, but they seem to be waiting for a larger accumulation of the tobacco that suits their needs before they renew their activity. Renee Berndes, who returned last Monday from the United States, has been actively scouring the market in order to get into shape again. He has made a few small purchases for Germany, which were shipped this week as samples of the new crop.

SALES

last week totaled 2851 bales, of which 911 were Vuelta Abajo, 1200 Partido, 200 Semi Vuelta, and 500 Remedios.

For the American market 611 bales were purchased, 240 bales were secured for export to Europe, and about 2000 bales were corraled by buyers for local consumption.

LEAF EXPORTS FOR THE WEEK.

To the United States.....3797 bales
" Gibraltar ..... 35 bales
" Germany ..... 205 bales

Total.....4037 bales

BUYERS COME AND GO.

Arrivals—Maurice Winter, of M. Perez & Co.; Sidney Goldberg, of S. L. Goldberg & Sons, and Allie Sylvester, of Sylvester & Stern, New York; Ernest Horn, of Heinrich Neuberger, New York and Bremen; Luis Martinez, of Martinez Havana Co.; Matt. Berriman and M. Sanchez, of Berriman Bros.; Edgar J. Stachelberg, of M. Stachelberg & Co., and V. Arango, of Havana-American Co., Tampa; L. W. Scott, of L. W. Scott & Co., and Antonio Rico, of A. F. Rico & Co., Boston; Edwardo Perez, of Havana.

Departures—Simon Batt, Andres Diaz and Alvaro Garcia, for New York; Walter Sutter, for Chicago.

HAVANA CIGAR MANUFACTURERS

are working on the same tenor as last reported. Orders are not scarce, and their factories are able to keep up their regular forces without restriction.

The High Life factory is again working, Don Rafael G. Marques having been able to arrange all difficulties.

Sol again received some orders this week from Max Schatz, who was catering to Chicago importers when last heard from.

H. Upmann & Co. shipped last week 500,000 cigars of their own H. Upmann and other independent brands.

The Rendencion factory is reported as being in financial difficulties, and for this reason has been closed the last week.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

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Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

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B. DIAZ & CO.

Growers and Packers of

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PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

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Leaf Tobacco

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Proprietors of famous **Lowland Vuelta Abajo Vegas**

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SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Lord Beaconsfield is getting in some good orders from its United States agent, and Segundo Alvarez & Co. report an improvement in the business with their American trade. Don Segundo and Juan Alvarez had the misfortune of losing their mother, the widow of the late Segundo Alvarez (so well known in trade circles as the founder of the celebrity of La Corona), who died yesterday and was laid to rest to-day. That Messrs. Alvarez had the sympathy of a large number of friends is proved by the large gathering at the funeral, at which nearly the entire trade was represented.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Henry Clay & Bock & Co. bought more than 1000 bales for their cigar business this week.

Walter Sutter left yesterday homeward. He was here nearly two weeks, and in that time added over 400 bales to his Chicago firm's holdings in Havana tobacco.

L. W. Scott left immediately after his arrival for Manicaragua, where I hear he intends to pack larger than usual this year.

Sidney Goldberg has bought a number of lots of tobacco and expects to finish this week, in order to be able to leave Sunday homeward. He brought his wife with him this time, and that is why he will not stay as long as usual.

V. Arango has been very active in last week's market, buying for the Havana-American quite a number of good lots of tobacco.

Sylvester & Stern have been very busy this week, both buying and selling. Allie Sylvester arrived last Wednesday to help the people at Havana headquarters cope with business.

Cardenas & Co. bought some tobacco this week and sold a large quantity of their own holdings to a Northern customer.

H. G. Salomon, of Gustav Salomon's Sons, returned this week from a trip to the country—Vuelta Abajo—visiting all the different sections, in order to get a personal impression of the crop and general conditions.

Mark A. Pollack, the broker, also visited Vuelta Abajo this week. He leaves on Sunday with all his family for a well-earned vacation. After calling on some friends in New York he will proceed to Canada, where he intends to stay several months to recuperate after a year of very hard work.

We are destined to have an increase of modern hotels. In addition to the new ones that have gone up in the last two years the "Inglaterra," which has always captured a fair portion of the business and tourist trade every year, is branching out. It will be refitted and remodeled to make it modern in every respect. The present owners are adding another story to it, and the house will be closed until after December, when it will reopen to the next season's trade.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending June 5. Since Jan. 1, 1909:

3388 bales	Vuelta Abajo	15,903 bales
253 bales	Semi Vuelta	2,902 bales
894 bales	Partido	3,427 bales
—— bales	Matanzas	371 bales
396 bales	Remedios	12,226 bales
—— bales	Puerto Principe	46 bales
179 bales	Santiago de Cuba	5,013 bales
5116 bales	Total	39,888 bales

THE CHRONICLES OF BEN ALI.

General Good Feeling in the Boston Tobacco Stores. Slow Shipments by Manufacturers Hinder Trade.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., June 14.

Trade continues good in all branches of the cigar and tobacco industries. Jobbers complain they don't get in the goods quick enough and therefore have much to contend with. Since the American Tobacco Co. advanced the prices of many of its brands of cigarettes jobbers have been submerged with orders from customers who desire to take advantage of getting in one shipment at the old prices have placed large orders, and as the A. T. Co. is millions of cigarettes over-sold, goods are coming in very slowly, and at times jobbers' shelves are absolutely clean of goods, and much discomfiture is caused by not being able to fill the retailer's order for these brands. Many of the independent cigarette manufacturers are doing a nice business here owing to this shortage of A. T. Co. brands. It is expected that the American will shortly offer some new deal to the retailer on account of advancing the price of Turkish Trophies to $7.75 per thousand, as similar kinds of goods are offered by independent manufacturers for less than $7.00 per thousand.

It is reported that the United Cigar Stores Co. has leased the building and stores on the corner of Washington and Hanover streets, at present occupied by a shoe store and a jewelry store. Being directly opposite the Jaynes-Riker Drug Co., which for a long time has been our leader in price-cutting, this new location of the United is one of the best in town.

Thursday being Bunker Hill Day, the event, as usual, will be largely celebrated in Charlestown by parades, banquets, etc.

Nantasket Beach opened for the season on Saturday, and as the weather was real warm, thousands of people were attracted there.

A. M. Pacholder & Co., of Baltimore, are placing with the trade here a new brand or short smokes called Sultano, panatella shaped, and retailing at ten for 10c.

B. B. Bates, who formerly represented Surbrug & Co. here, and later traveled New York State for the Khedivial Co., is now representing the S. R. Moss Cigar Co., of Lancaster, Pa.

Chas. Winterberg, of Montevierno & Co., New York, makers of the popular El Rayo clear Havana cigar, was a caller on the trade last week, introducing the new El Rayo Perlas, a ten for 25c package of clear Havana short smokes.

A representative of the Metropolitan Aluminum Manufacturing Co., New York, was in town taking orders for calendars and other advertising novelties.

The Bowdoin Cigar Co. has removed its factory from 153 Court street to larger quarters at 170 Hanover street. They are now pushing the sale of Yankee Smoker, a nickel cigar, and New Boston 1915, a ten-center. H. Morrison, who for many years was connected with the United Cigar Stores Co. here, has been engaged as salesman, and he has already opened a number of good accounts.

Continued on p. 11.

CABLE ADDRESS "CALDA" TELEPHONE 6087

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

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P.O.Box 595 HAVANA, CUBA

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Commission Merchant

Leaf Tobacco and Cigars

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

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168 Water Street

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JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

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129TH TO 130TH ST AND PARK AVE. N.Y.

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IMPORTERS OF
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PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

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Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
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M. F. SCHNEIDER
IMPORTER OF
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
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Cable Address: "HERE."

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Packers of
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No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, June 15.

NEW YORK LEAF MARKET.

Conditions in the leaf tobacco market have shown no particular change during the past week, and it was a routine business that made up the bulk of the week's transactions. The market seems to be dull generally, and not only in this city. As one leaf expressed it the other day, "We are at an in between period, a season where it is almost impossible to effect sales at a reasonable commercial profit," and so it seems in all sections of the country. The time of the usual summer quietness is well nigh at hand, manufacturers are by no means pressed with orders making it necessary for a constant replenishment of raw material, and besides the continued unsettled condition of the tariff matter also tend to keep things upset to at least some extent, and consequently little better can be looked for at present than about what we are having. It is not meant to convey the idea that no business has been, as we have before stated when referring to the market as being dull, but it is of such a nature that it attracts little attention. Several lots of Ohio and Connecticut tobaccos have changed hands recently, and the holders are still in an optimistic mood, as they believe there is not an abundance of stock on hand, and that, therefore, all goods will find a market sooner or later.

While the Sumatra market has not been characterized by any specially large transactions a more or less steady trade is reported in that variety of wrapper tobacco. The business has been in fair proportions, considering that all classes of leaf are moving off slowly. Withdrawals from bonded warehouses show that this branch of the leaf trade is maintaining a pretty good record.

The Havana market is reported as steady, and considerable purchases of leaf have been made on the island, and old stocks are being gradually depleted, and, in fact, to such an extent that no great amount is expected to remain by the time the new goods are ready for the market.

* * *

THE CIGAR INDUSTRY.

It is somewhat difficult to arrive at an intelligent conclusion as regards the actual condition as present in the cigar industry, for the reason that the reports from the various factories are so greatly different, and it will not be until the official figures from the Internal Revenue offices are known that we can get at it intelligently. It is observed that at some of the Metropolitan factories there are signs out for additional help of various kinds, but it is not general. Some of the larger factories are reported to be fairly busy for the year, but numerous others are running along on business that is taken in from day to day. Orders are somewhat lacking in quantity from the distributing houses and various reasons are given, the most potent of which seems to be that some manufacturers, in order to bolster up a little extra trade have adopted a method of offering goods direct to the retail trade, and at prices which the jobbing houses could not meet and derive a profit. Consequently, orders were being cut.

* * *

BOX MAKERS NOVELTY.

The handsomely finished lock-cornered box now being put out for the trade by Messrs. Schwarzkopf & Rueckert, cigar box makers, of Sixty-sixth street and East River, this city, has attracted a great deal of well-deserved notice. The absence of nails and assured air-tight character of the box, coupled with the high-class workmanship of the samples shown manufacturers, is stimulating orders.

The Boite Nature lock-cornered cabinet box is another of this firm's strong lines, and one that is sure to increase in demand.

At the recent Memorial Day parade Messrs. Schwarzkopf & Rueckert won both the second and fourth prizes for working horses shown by them. They were the only cigar box firm competing, and the horse "Harry," groomed by Tom Seaman, and his stable companion, driven by George Krimshaw, came in for very flattering notice from those who witnessed the parade.

* * *

DULA BUYS GREYSTONE.

Mr. Dula, vice president of the American Tobacco Company, recently purchased the Louis Stern's estate, "Greystone," at Irvington-on-Hudson, which was sold through J. L. Phillips & Company., of New York. The actual consideration was not given, but it is known to have brought a good price, as one of the most desirable properties in that section.

* * *

B. N. DUKE'S GIFT.

A gift of $100,000 to Trinity College at Durham, N. C., by B. N. Duke, a tobacco magnate, was announced last week. This gift makes Trinity one of the most heavily endowed colleges in the South, and will enable it to make desired enlargements.

* * *

FAMOUS LITIGATION ENDED

Word has been received that the Supreme Court of the State of Florida has upheld the decision of the Circuit Court, refusing F. Garcia & Bros. an injunction against Perfecto Garcia & Bros., of Tampa and Chicago. The fight was begun in 1906, and has been carried through all the courts, each one of which upheld the contentions of the defendants. The plaintiffs sought to get a restraining order to require the defendants from using their own name and labels adopted by them.

The case has been strongly fought on both sides, but it is not now believed likely that recourse will be taken to the Federal Courts.

* * *

HUSSEY'S LATEST CIRCULAR.

The well-known mail order leaf house of A. Hussey Leaf Tobacco Company, has just issued another of its famous circulars, and in which they give an interesting dissertation on their 1908 Sumatra tobaccos, together with prices. These circulars are sent throughout the country, and are always attractively printed, written up with a view to getting the special interest of the recipient, and evidently the plan is proving most successful, as the house is steadily increasing its volume of business.

* * *

TRADE NOTES.

John E. Sutter, of Louis P. Sutter & Bros., is at present on a pleasure trip to Nova Scotia.

Ernest Ellinger, of the Havana Importing house of Ernest Ellinger & Company, has just returned from a pleasure trip through Europe.

Henry Kraus, of Kraus & Company, manufacturers of Baltimore, was a recent visitor in this city.

Louis Hirsch, of Joseph Hirsch & Son, Sumatra importers, is expecting to return to Amsterdam very shortly for a further replenishment of their stock of Sumatra tobacco.

Chronicles of Ben Ali.

Concluded from p. 9.

Geo. Finn, formerly manager of the cigar department at the Metcalf Co., on Fremont street, has purchased the Libbey cigar store in Charlestown.

M. Kamber, who manufactures cigars and runs a retail store at 34 Border street, East Boston, has opened a new branch business at 204 Bennington street.

Alterations are being made in the building in which the Boston Smoker cigar factory is located on Chambers street. When completed the factory will have plenty of light and fresh air, and will indeed be a model establishment.

Since the advance in prices on cigarettes made by the American Tobacco Co. one of our leading retailers on Cambridge street has turned his store into an anti-trust one. The window displays are featuring nothing but union and independent made brands, and being the only store of its kind in that neighborhood business is coming along very nicely. An attractive window display of Eagley's Buckingham cut plug and Red Band tobaccos, offering a corn-cob pipe free to each purchaser, is being well patronized.

The H. Traiser Co. has two salesmen calling on the retail trade offering various deals to purchasers of Pippin and Harvard cigars. Retailers are taking kndly to the new deal.

Herbert Minchew (Hilson Co.) has been calling on the jobbing trade the past week. John J. Bose is visiting the trade in Springfield, Mass.

Joe Rogers and R. D. Carnes (Ware-Kramer Tobacco Co.) returned from Springfield Saturday. They had spent the last two weeks advertising the Lynnhaven cigarettes in Springfield.

Fred Roseboom (J. J. Bagley Co.) has returned from his trip to Detroit. On his way here Fred stopped off at Baltimore to combine a little pleasure with business, and rumor has it that he thoroughly enjoyed his stay in the Oriole City.

Louis Shapiro (Nestor Co.) is down at Bangor, Me., making that city his headquarters while taking in all the summer resorts in that vicinity. The Boston factory is exceedingly busy for this season of the year. The Nestor and Royal Nestor cigarettes are very popular, not only here but all over the country.

Ben Ali.

The Ed. Livingstone Co., wholesale cigars, Des Moines, Ia., has sold out to the Peregoy & Moore Cigar Co., of Council Bluffs.

S. Florey, cigars, etc., Beloit, Wis., has sold out to E. A. & H. W. Greenwood.

T. E. Green & Son have entered the cigar business at Monroe, Wis.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

THE TOBACCO WORLD

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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PHILADELPHIA, JUNE 16, 1909

THE LOCAL TOBACCO NEWS

A hand-to-mouth kind of business has again characterized the conditions of the leaf tobacco market of this city during the past week. It seems to have been even somewhat difficult to get the trade to look at goods, much more so to get them into a feeling of humor to buy to any extent. Notwithstanding these conditions there has been a uniform maintenance of prices in all grades and varieties of seed leaf tobaccos. Leaf men are somewhat encouraged with the present reports from cigar manufacturers in this vicinity, and which are to the effect that business is becoming brighter with them.

Sumatra has been selling in moderate quantities, while Havana tobaccos have been both firmly held in price and steady in demand.

* * *

The official returns from the Internal Revenue office show that during the month of May the production of cigars in this district was but slightly below the production of May in 1908, and about three-fourths of a million above that of the month of April, which is encouraging to all alike. Present reports are to the effect that orders are now coming in at such a rate as to warrant the prediction that the month of June will show a marked increase in the production of cigars in this district. Of course, the May production was the smallest in five years, but so have other recent months been smaller than for some time previous to 1908, and, therefore, it is gratifying to see some indications of a possibly permanent and continuous gain.

* * *

Retail dealers during the past week found a general improvement in business. Their more cheerful mood seems to have been a sufficient incentive to attract traveling salesmen who have been this week tarrying a little longer than usual, and probably profitably so. It is again possible to place goods of the higher grades in larger quantities with the local retailers, whose box trade has been somewhat stimulated.

* * *

Referring again to the cigar manufacturers we might state that, with very few, if any, exceptions, the improvement is very noticeable. Forces are being increased and in some instances factory facilities are also being expanded. This is particularly true in the case of Otto Eisenlohr & Bros., makers of the famous "Cinco" cigars, and who have completed arrangements for the opening of an additional cigar factory, which will be located at York, Pa., where several hundred hands will be employed from the beginning. Harry Eimerbrink, general superintendent of the Eisenlohr factories, will personally see to the installation of the new factory at York, which, by the way, is his home town, and he has chosed his brother, F. C. Eimerbrink, who was, until recently, superintendent of the factories of Celestino Costello & Co., at York, as the local manager of the York factory, which will begin operations about July 1st.

* * *

A special meeting of the Philadelphia Leaf Tobacco Board of Trade was held on Monday afternoon last at the offices of John R. Young & Son, leaf tobacco brokers, to take action on the death of Mr. Theodore Bremen, formerly a member of the old and sterling leaf house of Lewis Bremer's Sons. Resolutions of respect and regret were adopted. President Julius Vetterlein requested that as large a representation of the leaf trade as possible attend the funeral services on Wednesday at 10.30 o'clock, at the home of the lately deceased member, 1723 Spring Garden street.

The meeting was attended by a more than averageingly large number of the members of the Board, and after the very eloquent remarks of the president, the resolutions as presented by the Resolution Committee, consisting of Messrs. John R. Young, William H. Dohan and Leopold Loeb, were formally adopted and the meeting adjourned.

* * *

Edward Marshall, formerly a member of the cigar manufacturing trade of this city, but now a representative on the Pacific Coast for Sig. C. Mayer & Company, of this city, is this week visiting factory headquarters.

* * *

Fred W. Reinemann, representing Otto Malchow & Company, of New York, has been calling on old customers of the firm in this city recently. Mr. Reineman was cordially received by the trade here, and carried away with him several orders as pleasant reminders of his visit.

* * *

H. C. Sievers, with the old pioneer house of Sneeringer & Company, of Baltimore, Md., is in town this week, it being his first visit here for several months, during which he was not in his usual good health. Mr. Sievers has not fully recovered and is able to continue along his accustomed lines of active and effective work.

* * *

The funeral services of the late Theodore Bremer were held this morning at the home of the deceased, 1723 Spring Garden street. There was in attendance a large number of men prominent in the trade to make their last tribute of respect and high esteem in which Mr. Bremer was held by the entire community.

* * *

Fred A. Hipple, 2d, father of Hipple Brothers, of the leaf firm of Hipple Brothers & Company, is now making active preparations to spend his usual vacation among friends in Lancaster county.

* * *

M. R. Hoffman, of the Hoffman Leaf Tobacco Company, Marietta, Pa., was also a visitor in the local leaf tobacco market during the past week.

* * *

I. Weinberg, representing S. Weinberg, a Third street leaf dealer, has lately been engaged in some aggressive work on the road, and some good sized orders have resulted.

* * *

Alfred Mayer, trustee in bankruptcy of the estate of Pariera & Company, has advertised another sale of the personal property of the latter, to take place on June 18th, when the effects are to be sold at auction.

* * *

If persistency of effort counts for anything, the leaf salesman of a certain local leaf tobacco house will prove a howling success.

* * *

The enterprising firm of Shipton Payne Company, of 2854 North Fifth street, are again making addition to their store space, their rapidly increasing business having outgrown the present quarters. The extension consists of a two-story brick addition, which will make the store and warehouse one of the largest in the northeastern section of the city devoted to the sale of cigars and tobacco. Their Bellevue Cigar has quite an extensive sale, and their motto is "If it is fit to smoke we have it."

GRESH & SONS' MODEL OFFICES.

The writer who has had the pleasure of visiting hundreds, yes thousands, of cigar manufacturing establishments throughout the country, and who therefore feels qualified to express an opinion on the ideal establishment, last week visited the firm of W. K. Gresh & Sons, at Norristown, which firm, of course, needs no introduction to the trade, but where he was privileged to inspect what he desires to term an ideal office arrangement and furnishing. Hundreds of offices elaborately furnished may lack in point of arrangement, others may be well arranged but probably lack a furnishing that is in keeping with what was undertaken, but the one cited above is without a defect to be found, both as regards arrangement and furnishing, combining every possible comfort for its employes, as well as the employers, that can be imagined, and yet without extravagance or waste.

It is almost impossible to convey an understandable idea in words, and the hospitality of W. K. Gresh & Sons is so well known that it will be worth well the while of a visit to their factory headquarters to anyone who may be within easy access of Norristown.

OBITUARY

THEODORE BREMER

At a special meeting of the Philadelphia Leaf Tobacco Board of Trade, held June 14th, the following resolutions were unanimously adopted:

Whereas, It has pleased our Heavenly Father, in His infinite wisdom, to remove by death our honored friend and fellow member,

Mr. Theodore Bremer,

who was for many years a member of the oldest firm in the leaf tobacco trade of Philadelphia, and

Whereas, His sterling integrity, honorable business methods and exemplary life has been and will always remain an object lesson to his fellow merchants, as well as to the business world, and cause his name to be inserted on the roll of honor of Philadelphia merchants; therefore be it

Resolved, That the Philadelphia Leaf Tobacco Board of Trade bow in humble submission, recognizing that in this dispensation of the Divine will there is intended to be a message to those who remain; and be it further

Resolved, That we extend to the family of our associate our sincere sympathy in this hour of their bereavement; and be it further

Resolved, That a copy of these resolutions be spread upon the minutes, that an engrossed copy be sent to the family, and that they be published in the trade papers.

J. S. Batroff, Secretary. Julius Vetterlein, President.
Resolution Committee.
John R. Young, Wm. H. Dohan, Leopold Loeb.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—To close out, One Bale Sumatra in bond; first size, light to medium color, good quality, low price. Address Box 36, Tobacco World, Phila.

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Cigars Union Made
For Wholesale Trade Only

CHAS. STEWART
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CHAS. PETTIT
Leaders in Nickel Goods
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited McSHERRYSTOWN, PA.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

JERSEY TWINS. 17,976.
For cigars, cigarettes and cheroots. Registered June 9, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

ABSARAKA. 17,977.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 9, 1909, at 9 A. M., by Lapé & Leitner, Sheridan, Pa.

ROUGH SMOKERS. 17,978.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 9, 1909, at 9 A. M., by G. A. Kohler & Co., Yoe, Pa.

HAVANA HEADERS. 17,979.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 9, 1909, at 9 A. M., by G. A. Kohler & Co., Yoe, Pa.

HAVANA EXPORTS. 17,980.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 9, 1909, at 9 A. M., by G. A. Kohler & Co., Yoe, Pa.

SAINT ANDREW. 17,981.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 10, 1909, at 9 A. M., by Schmidt & Co., New York. (A re-registration).

LARGO. 17,982.
For cigars, cigarettes and cheroots. Registered June 10, 1909, at 9 A. M., by Arnold Tietig & Son, Cincinnati, O. (A re-registration).

NIAGARA MAID. 17,983.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 10, 1909, at 9 A. M., by American Lithographic Co., New York.

PHILIPPINE CIGARROS. 17,984.
For cigars, cigarettes and cheroots. Registered June 10, 1909, at 9 A. M., by John Fossler, Philadelphia.

HERMITA. 17,985.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 10, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

CLOVERCREST. 17,986.
For cigars, chewing and smoking tobacco, Registered June 10, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

OLD DUTCH. 17,987.
For cigars, chewing and smoking tobacco, Registered June 10, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

UCEETEE. 17,988.
For cigars, chewing and smoking tobacco. Registered June 10, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

JUAN AUSTERO. 17,989.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

JOSE RIBERA. 17,990.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

DON GIOTTO. 17,991.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

SWELL CHANGE. 17,992.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

AIROISTS. 17,993.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 11, 1909, at 9 A. M., by J. Adam Schmidt, Cincinnati, O.

SUSMAN'S SPECIAL. 17,994.
For cigars. Registered June 11, 1909, at 9 A. M., by J. Susman, Boston, Mass.

IMPORT HAVANAS. 17,995.
For cigars, cigarettes and cheroots. Registered June 11, 1909, at 9 A. M., by G. A. Kohler & Co., York, Pa.

TAFT PERFECTO. 17,996.
To be used on cigar bands and cigar box fronts, designating certain shape and size of cigars. Registered June 11, 1909, at 9 A. M., by Havana Consumers' Co., New York.

SAN DOMINGO. 17,997.
For cigars, cigarettes and cheroots. Registered June 11, 1909, at 9 A. M., by Bertuck Bros., Joliet, Ill. (A re-registration by transfer from Heywood, Strasser & Voigt Litho. Co., New York).

GILDA VARESI. 17,998.
For cigars, cigarettes and cheroots. Registered June 12, 1909, at 9 A. M., by Thoroughgood & Co., Janesville, Wis.

CHARLES ROGERS. 17,999.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 12, 1909, at 9 A. M., by American Lithographic Co., New York.

ROSA PUFFS. 18,000.
For cigars. Registered June 12, 1909, at 9 A. M., by Milo M. Reed, Peoria, Ill.

PRIVATE SMOKE. 18,001.
For cigars, cigarettes and cheroots. Registered June 14, 1909, at 9 A. M., by T. A. Wadsworth, Detroit, Mich.

JOHN D. 18,002.
For cigars, cigarettes, cheroots and stogies. Registered June 14, 1909, at 9 A. M., by J. D. Berkheimer, York, Pa. (A re-registration).

EL TUBEDERO. 18,003.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 14, 1909, at 9 A. M., by Finis Bros., New York.

EARL CRANFIELD. 18,004.
For cigars, cigarettes and cheroots Registered June 15, 1909, at 9 A. M., by Wm. Steiner Sons & Co., New York.

TAPS. 18,005.
For cigars. Registered June 15, 1909, at 9 A. M., by E. M. Keller, Reading, Pa.

FULL STANDARD. 18,006.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco and snuff. Registered June 15, 1909, at 9 A. M., by The Metropolitan Tobacco Co., New York.

TRANSFERS.

STAR BLUE. 17,806.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered May 10, 1909, by Wm. Knapp & Co., San Francisco, was transferred to Peter Eckhoff, San Francisco, Cal., on June 14, 1909.

MONARCH. 17,618.
For cigars. Registered April 13, 1909, by W. H. Toomey, Red Lion, Pa. (A re-registration), was transferred to Monarch Cigar Co., Red Lion, Pa., on June 15, 1909.

CANCELLATIONS.

HOME RUN BAKER. 17,914.
Registered June 1, 1909, by R. B. Frame, Reading, Pa., has been cancelled.

Peter J. Jewdet, cigars, etc., Lena, Ill., has closed his place and quit business.

Hope Martin has purchased the Elite Cigar Store in Des Moines, Ia.

The cigar store of J. S. Kelly, Fairfield, Ia., has been damaged by fire.

George Rilley is preparing to open a cigar factory at Fon du Lac, Wis.

Martin Bros. have engaged in the cigar business at Des Moines, Ia.

John Columbo has entered the cigar business at Ely, Minn.

Simplicity

in a typewriter secures durability, ease and efficiency of operation, and increases the speed and accuracy of the work: the

UNDERWOOD

STANDARD
Typewriter

is a Marvel of Simplicity

Originated—Writing-in-Sight Construction
Built-in Tabulators, and
Modern Bookkeeping Appliances

There is nothing hidden about the Underwood. The type-bars lying when at rest in a compact segment; the patented guide---all the parts which permit the visible writing---which help, not bother, the operator will be shown you, explained also if you like; but really you'll see for yourself why the Underwood **does** endure and why its operation is so easy, quick and accurate.

"The Machine You Will Eventually Buy."

UNDERWOOD TYPEWRITER COMPANY, Inc.
No. 725 Chestnut Street, Philadelphia.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER, MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Capacity 25,000 per day Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel **Cigars**

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

"MODERATELY GOOD" AT YORK.

Otto Eisenlohr & Bros. Will Soon Open a Large New Cigar Factory on Clark Avenue.

York, Pa., June 14.

The tobacco business in this section seems to be moderately good at present, judging from the conditions reported from other sections. Certainly it is no worse here than elsewhere, if it is not indeed just a little better than at some places.

York has been selected for the location of a new and important cigar factory, which will be opened as soon as the building, which has already been secured, can be put into readiness. This new factory will be operated by Otto Eisenlohr & Bros., of Philadelphia, who already have a large number of factories in the eastern part of the State, in some of which a large number of hands are employed. It is one of the largest cigar manufacturing firms in the country, and York is to be congratulated upon its selection for one of their factories.

It is hoped that everything will be in readiness by July 1st, and it is stated that several hundred hands will be given employment here. The factory will be located in the new four-story building erected by William Fuhrer, at Nos. 19 and 21 Clark avenue, which is well adapted for this particular purpose. It is 30 by 100 feet in dimensions, has four floors and a cemented basement. Every equipage of the interior is of the most modern pattern, including electric elevators, etc.

Arrangements for locating the factory here were made by Mr. Harry Eimerbrink, who is general superintendent of the Eisenlohr factories. Mr. Eimerbrink is a son of the late John Eimerbrink, who up to the time of his recent demise was a member of the well-known local firm of Myers, Adams & Co., of this city. F. C. Eimerbrink, a brother of the general superintendent of the Eisenlohr factories, will be in charge of the local factory.

H. L. Hershey, Collector of Internal Revenue of this District, through his several deputy collectors, has given notice to cigar and tobacco manufacturers and dealers in leaf tobacco that they must all be registered on or before July 1st, or be subject to a heavy penalty for failing to do so. The respective deputies are giving all who are liable advance notice to conform with the law.

Mrs. Henriette, wife of A. Scott Frey, a well-known tobacco man of Red Lion, died last week at her home in Red Lion. Many floral offerings were tendered by the friends of Mr. and Mrs. Frey, among which were some very beautiful pieces.

T. E. Brooks & Co., of Red Lion, have been increasing their force of cigarmakers lately, owing to an increasing demand for their product.

"THE GARDEN OF PENNSYLVANIA."

No Change Reported in Lancaster Leaf Market. Cigar Men Now Look to the Fall Trade for Revival.

Lancaster, Pa., June 14.

It has been already pointed out that the probable cause of the dullness in the tobacco market was fully reflected in the returns from the sale of cigar stamps for the month of May which were given last week, and those conditions are continuing. No change has developed during the past week, and it is not now expected that there will be any material change for some little time to come. Of course it is expected that there will be some business, and in fact there has been some business right along, but there

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

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Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

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Packing House, Millersville, Pa.

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Truman D. Shertzer

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Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

was not the volume which there was full expectations of earlier in the year, and for that reason the apparent disappointment is all the more keen. Inquiries during the past week have been very small, showing that the manufacturers are not desiring any goods at all, and salesmen on the road also report that it has been only by hard effort and persistent talk that some sales have been made.

The cigar industry is in about the same general condition as at the time of my last report, with a few exceptional factories that now seem to have a fair number of orders in hand, and those were received recently. In view of the continued quietness, it is remarkable that one does not hear more complaints than are heard, for as a rule the cigar manufacturers seem to be cheerful enough and some are hopeful that by the time of fall trade there will be a vast difference in the conditions, and which it is hoped they will be able to fully participate in.

The tobacco growers are now the only busy people in the entire tobacco trade, and they are making rapid progress with their planting. Plants developed very rapidly during the past week and the ground has also been in a most excellent condition, so that everything looks favorable for a good crop this year. Of course all signs may fail, but the present indications extend every measure of hopefulness. The acreage, it is still believed, will be somewhat increased, especially is that likely if the present favorable weather continues to enable the farmers to do so. The average prices received for the crops during the past few years have been quite an incentive to them, and they are again favoring tobacco as against some other agricultural products.

On Friday evening last a conference was held at the Stevens House, in this city, to arrange for the current year's tobacco experiments in Lancaster county, the State having already made appropriations for the purpose. A new line of investigation is to be taken up, and while the arrangements include a continuance of experiments in the production of shade grown leaf from Sumatra seed, another important line of work now mapped out will be experiments on filler tobaccos and an improvement of the yield and quality of the seed leaf variety by the method of seed selection. It was pointed out that such a line of investigation has led to great improvement of tobaccos produced in other States, and there is every reason for believing that the industry here will also be greatly benefited by the application of the same or similar methods.

It is known that Prof. Frear, of the State Agricultural Department, favors the plans outlined, but there is to be placed in charge Edward K. Hibshman, who is Field Assistant in the Department of Experimental Agricultural Chemistry of the State Experiment Station. Mr. Hibshman is a graduate of the School of Agriculture of the State College, a Lancaster county boy and a son of Mr. Geo. Hibshman, Secretary of the Lancaster County Tobacco Growers' Association.

A meeting of the Lancaster County Tobacco Growers' Association will be held to-day at the A. Herr Smith Bldg., 125 North Duke street, for the discussion of topics of special interest to tobacco growers, to which the general public is cordially invited.

Several of the Akron cigar factories seem to be quite brisk with business at the present time. C. Ruppin has been increasing his force of cigarmakers, and Ralph Stauffer is also running full-handed at present, while others report a revival of trade.

Joseph Goldberg, of the leaf tobacco packing firm of Kramer & Goldberg, returned last week from a pleasure trip to Europe, where he visited his old home in Germany. Soon after Mr. Goldberg's return Mr. Kramer started on a similar trip, and among other places will also visit his old home in Germany.

Notice is being given to cigar manufacturers and leaf tobacco men that it will be necessary for them to register on or before July 1st. Anyone failing to do so is subject to a heavy fine, and the members of the trade will naturally be very desirous of avoiding that expense which they can so easily save themselves from by attending to the matter promptly. Certainly no difficulty is expected from anyone who expects to remain in the tobacco business.

E. M. Cohn, leaf tobacco packer of this city, sailed last week on a trip to Europe, accompanied by his wife. Mr. Cohn made a similar trip abroad a year or two ago.

DOINGS ALONG the NORTH PENN

The cigar industry along the North Penn branch of Reading Railway seems to be in a pretty fair condition, and most of the factories are running along steadily.

SOUDERTON.

The Excelsior cigar box factory of H. S. Souder is having a good supply of orders on hand and work has gone on unremittingly for the past few weeks.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

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Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

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Columbia Ave. and Sixth Street,
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Dallastown, Pa.
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Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

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Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
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MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
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FOR THE Wholesale Trade Only
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R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
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Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
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171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
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Star Plug
Standard Navy Plug
Planet Plug
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Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

The cigar label department of this factory, which is quite extensive, Mr. Souder informs us is running along on mail orders exclusively. Some new and attractive designs have been lately gotten out.

The B. H. Stiefel Cigar Co. factory is employing its usual number of cigarmakers and orders are coming in at a fairly steady rate.

W. D. Detweiler has at work his usual number of hands, whom he has been able to keep employed steadily.

SELLERSVILLE.

Monroe D. Sellers, proprietor of the Keystone Cigar Box Factory at this place, is making active preparations to extend his facilities as a larger output is necessary to meet the increasing demand upon this factory for its boxes. The writer takes this opportunity of again observing that he has noticed an almost annual increase in the capacity of this factory for a number of years past, until it has grown to be now among the largest in this immediate section of the country.

H. S. Cressman is doing a conservative business without any ulterior display, and the volume of trade is reported as satisfactory to him.

Thos. A. Wagner has lately been the recipient of some good-sized orders which will keep his factory in operation in his usual way for some time to come.

PERKASIE.

The cigar manufacturing firm of Nungesser & Underkoffer has been expanding considerably during the past year, and there is good prospect for them to develop into a good-sized establishment.

The numerous city factories which have branches here are apparently all doing well, and factories are running on full time as a rule.

QUAKERTOWN.

An old established firm, and which is among the pioneer factories in this section, is that of H. Sommer Co., the extensiveness of which is growing in elegant proportions each year. The product from this factory is being marketed throughout the country. It is also the home of a goodly number of brands which gained an enviable reputation in the trade, and on which there is an increasing sale experienced each succeeding year.

W. G. Suelke, an old-time manufacturer of this town, is now associated with Weber & Co., of New York, who removed their factory here from Reading about two years ago. Mr. Suelke has charge of the manufacturing department here.

About a year or so ago the Victor Box Mfg. Co. removed to this town from Sellersville, and now occupy an elegantly appointed brick building which is admirably adapted to their needs. Trade seems to be on the steady increase with them, and a still further enlargement of the plant has become desirable in order to increase the output of the factory. For the same purpose some additional new and modern machinery is to be installed forthwith.

The company is officered by the following named gentlemen: President, Edward F. White; Vice-President, George H. Tay; Secretary and Treasurer, Jesse Williamson, 2d.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The setting is progressing very fast now. One of my neighbors has finished his own field of 11 acres, and to-morrow he will begin for a neighbor, farmer furnishing team and machine as well as plants. Another finished Tuesday 16 acres, and then will set 4 acres for a neighbor furnishing plants as well.

The news from Wisconsin is to the effect that setting in that State will be in full swing by June 15, and will continue sharply until the transplanting is finished. Well we are a little ahead of them this year, and about abreast of the Lancaster county, Pa., growers in the matter of planting out of the crop. Although they are considerably south of our latitude. But where one out in Lancaster uses glass, ten use the hot-bed with some other protection such as building or natural rise of the ground or by woodland and such natural protection is what every grower should look for. In regard to the tobacco bed troubles. I have heard of one man who has had to give up the plants on his beds, on account of what is called root rot, and has been obliged to buy plants to set his fields. I hear that if you brush the plants over with the hand that the plant breaks off at the ground, and the spot so brushed will be left clean of plants. I have heard of no other such case in this locality. Some growers in this vicinity have taken up new land and have planted a portion of the old fields to corn, and one man has seeded a portion of his old fields to grass. Well, it may be good policy, but in my opinion if such fields had been treated to a good coat of stable manure leaving out the commercial fertilizer the result would have been all right, if he would follow it for two or three years in succession.

Our correspondents write:

Conway, Mass.:—"A few have begun setting tobacco last week, but all will be at it by June 1. The weather has been such that the 1st of June will be early enough. The thermometer stood at 30 degrees May 26. The acreage will be cut down some in town this year by about 15 acres."

"Wethersfield, Conn.:—"Not much is being done in the line of tobacco. No plants have been set so far as I know. No sales to report."

North Hatfield:—"The following persons have finished setting: E. H. Field, 11 acres; John Brennon, 10 acres; C. H. Crafts, 16 acres; E. B. Crafts, 2½ acres; R. M. Swift, 11 acres; E. W. Field, about 15 acres, and a host of other growers with from 3 to 5 acres each. No sales to report, old or new."—Amer. Cultivator.

WISCONSIN.

Edgerton.—There is no change to note in the conditions that prevail about the local markets. There is a little work yet to be finished in the handling of last season's crop and stemming operations have been started at a few warehouses which promises to last for some months to come. Otherwise matters are extremely quiet. Some old leaf is moving in a moderate way. We note the purchase of 64 cases of '06 and '07, crops of Albert Munson, by A. Jenson & Sons. A 300-case lot of '07 and another 100 of '06 have been sold by Janesville packers during the week. There is considerable inquiry for samples coming from the manufacturing trade, but no large transactions are reported.

But for a week of rainy weather the new crop would now be going into the fields, for there is an abundance of plants ready for transplanting and growers have a portion of the ground fitted. The week of lost time, however, will mean hustling work to keep ahead of the plants which will now be crowding fast.

The shipments out of storage reach 774 cases and 3 cars of bundle goods from this market to all points for the week past.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
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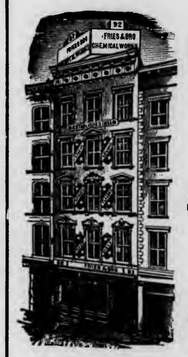
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES



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WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858. Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST. NEW YORK
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
ESTABLISHED 1871.
DALLASTOWN, PA.

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PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
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CIGAR RIBBONS

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

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257 to 265 West 17th Street, NEW YORK
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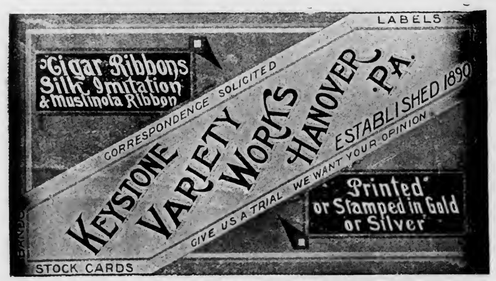
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

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H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

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For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
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JOHN A. SAUL
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METAL EMBOSSED LABELS METAL PRINTED LABELS
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H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

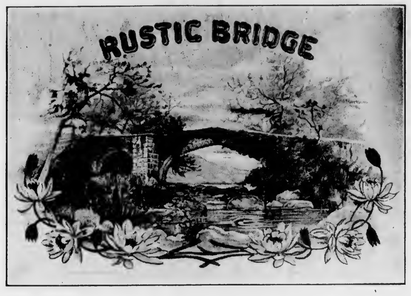
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR



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Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Thimbles made to order to fit any desired shape of cigar head

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CENTRAL UNION . Cut Plug
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EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

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Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

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Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

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615 Market St., Philada.

(NICKELBY, 5c.)

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

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White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

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BACHELOR CIGAR

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Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
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For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 25 PHILADELPHIA, JUNE 23, 1909 One Dollar the Year

PHILLIPPINE TOBACCO CLAUSE CHANGED BY THE SENATE

Cigars Cut from 150,000,000 to 70,000,000; Fillers are Reduced from 1,500,000 to 1,000,000 lbs. Free Wrapper Tobacco to be "Unstemmed."

When the Senate met last week the amendment covering importations from the Philippines was taken up. The tobacco clause received first attention.

Declaring that tobacco grown in the Philippine Islands was unfitted for the American market because of inferior quality, Senator Bulkeley, of Connecticut, opened the day's debate. He opposed the Philippine amendment and insisted that its enactment into law would do the Philippines no good.

Mr. Bulkeley offered an amendment providing that the tobacco to be admitted to the United States for the Philippine Islands free of duty shall be "unstemmed," that the number of cigars to be admitted free shall be 70,000,000, instead of 150,000,000, and that the amount of free filler tobacco shall be reduced from 1,500,000 pounds to 1,000,000 pounds.

Senators Penrose, Jones and Fletcher approving this proposed change as satisfactory to the tobacco interests of their States, Senator Aldrich promptly on behalf of the Finance Committee accepted these amendments.

Senator Borah startled the Senate by a declaration for early independence for the Philippines. He proposed, he said, to cast his vote for "loosening the bands which tie the Philippine people to the United States Government."

"When I speak that sentiment," continued Mr. Borah, "I am aware that I express a view contrary to that of the President, for whose opinion and services to that great people I have a profound regard. Nevertheless, I have a conviction that the first duty of the people of the United States is to prepare this people for supporting an independent government.

"I do not believe it is in accordance with the spirit of our Constitution or institutions that we should continue the policy of having colonial possessions. While I must differ to some extent with my party and with the President perhaps, it is a conviction that I cannot put aside."

Opposing the provision of the tariff bill by which a restrictive amount of sugar and tobacco is to be admitted free of duty from the Philippines, Senator Foster, of Louisiana, addressed the Senate. He expressed the opinion that the establishment of free trade relations between the United States and the islands would destroy all hope of their independence.

Not because of any wish to protect American or beet sugar but because in his opinion the proposed subsidy to Philippine products would bind those islands to the United States indissolubly was the reason advanced by Senator Newlands, of Nevada, in a speech in the Senate the other day for his opposition to the amendment admitting free to our markets Philippine sugar and tobacco. He declared that if we complicate the Philippine tariff system with ours "the two countries will be so bound together by this amendment that it will be difficult to separate them."

"Illusions have vanished," he said. "The prevailing feeling of the American people in regard to the Philippines is regret that we are there and a longing to get out creditably." As matters now stand, he declared that it would be an easy thing for the United States to withdraw at any time by substituting Filipino commissions for American commissioners, "thus permitting the islands to drift away from us into a thoroughly independent and individualized life."

He argued that if the Philippines "are at some time to be independent and self-supporting, their people must accept the world's prices for their products. It is the height of folly to accustom them to the subsidized prices of this country. The purpose of permitting the Philippines to import 300,000 tons of sugar annually into the United States without payment of the duty imposed on foreign importations and amounting to about $35 a ton, is to enable the Filipino to receive in our market without the payment of duty nearly double the price which they can get anywhere else in the world. This legislation means the diversion of nearly $10,000,000 annually from the American treasury into the pockets of Philippine producers without lowering the price of sugar a penny to the American consumer."

He held that it would be much better for us to give this benefaction directly to the Filipino Government, which could expend it for worthy purposes "and not to the Filipino planters, or, as will ultimately prove to be the case, to the Sugar Trust itself, which doubtless will obtain a monopoly of the production of sugar there, as it is now acquiring it in Cuba."

If $10,000,000 is to be given annually by this Government to the Philippines it would be done in a way, he declared, that will absolutely secure the benefits to the masses of the Filipino people and not to interests that will simply exploit the Filipino people.

"But assuming," he continued, "that the $10,000,000 of annual sugar subsidy will go mainly to the Philippine laborers, shall we really do them a service by accustoming them to a price for their sugar which is double what they can get from the rest of the world? Will not the ending of the subsidy and the reduction of the favored prices which they have received for their products plunge them into such a condition of suffering and distress as they have never yet realized? The right way to help the Filipinos is to train them in self-sustaining methods. By a system of direct aid, instead of subsidized aid, the desired end of ultimate withdrawal with honor would be accomplished."

AFTER STOCKHOLM SNUFF CO.

American Capitalists Offer 12,000,000 Crowns for Swedish Company.

(By cable.)

Stockholm, Sweden.

It is rumored that the owners of L. Junglof's Snuff and Tobacco Co. has been offered 12,000,000 crowns for their plant and business.

On two previous occasions they had been offered 5,000,000 and 8,000,000 crowns, respectively, but which offers the owners refused to accept.

WOULD PROHIBIT CIGARETTES.

Rear Admiral Schroder, of Atlantic Fleet, Would Bar Them from Ship's Store.

Washington, June 17.

Cigarette smoking by the enlisted men of the United States navy should be discouraged in the opinion of Rear Admiral Seaton Schroeder, commander-in-chief of the Atlantic battleship fleet.

Admiral Schroeder has recommended to the Secretary of the Navy that no cigarettes be sold at the ship's store on any of the vessels under his command.

It is probable that Secretary Meyer will take action in accordance with Admiral Schroeder's recommendation. Admiral Schroeder believes that cigarettes impair the health of the men.

WISCONSIN LAW UNCHANGED.

One Branch of Legislature Would Not Accept New Anti-Cigarette Law.

Madison, Wis., June 17.

The anti-cigarette law of Wisconsin has not been strengthened at this session of the Legislature. The Assembly passed a bill to provide for additional restrictions, but the two houses could not come to an agreement, and the bill was relegated to oblivion.

Under the present law all persons 16 years or under are prohibited from using cigarettes on any public road, street, alley or park or other lands used for public purposes, or in any public place of business or amusement, except in the company of a parent or guardian. A fine of $10 or imprisonment for a period not exceeding 30 days is the punishment for violations.

The new bill had for its object the strengthening of the law so that it would prohibit the use of cigarettes, cigars or tobacco in any form or place within the State by persons under the age of 15 years. The increase in the penalty was to be from $10 to $25.

DEATH OF L. B. CARLE

Born in Massachusetts, But Lived in the West More than Half a Century.

Janesville, Wis., June 17.

In the death of Levi B. Carle, which took place on Saturday evening, June 12, Janesville loses one of its most substantial and enterprising citizens. Mr. Carle was born in Lowell, Mass., March 11, 1847, and came with his parents to Rock county in 1852. Receiving a common school education he started out early to rely upon his own resources. In 1858 he entered the grocery business in Janesville, which he conducted for 21 years successfully. He retired from the retail trade in 1879 and moved to Chicago, where for four years he was engaged in a large wholesale grocery business. He then returned to Janesville, and with his son, Normal L. Carle, has been actively engaged in the leaf tobacco business since.

For many years Mr. Carle was president of the First National Bank of Janesville and at the time of his death was vice president of that institution. He has also been for years president of the Janesville Machine Company and was also a director in the Janesville Electric Company. His success as a business man was due entirely to his own honest efforts, coupled with rare good judgment. In the tobacco business he had reached a position where he was clearly the leader of the trade in the State. His other interests, too, brought him in close touch with many enterprises in his home city, which as time goes on will feel that his death is a positive loss.

One son, Norman L. Carle, and a daughter, Miss Josephine, alone survive. The funeral services, held from his home on Tuesday, was attended very largely by the tobacco dealers of the State.—Edgerton Reporter.

Edgerton Firm Dissolving.

Edgerton, Wis., June 17.

The Gary Tobacco Co. has filed articles of dissolution with the Register of Deeds to close up its corporate existence. The company has done no business since the 1906 crop, and the engagement of Mr. Gary with the American Tobacco Co. and the death of Col. Vilas, who was a stockholder, made it necessary to complete the dissolution.

Tobacco Man Fined for Auto Speeding.

Milwaukee, Wis., June 17.

Carl B. Leidersdorf, treasurer of the Beerbaum Company, wholesale tobacco dealers, 224 Broadway, was found guilty of automobile speeding in District Court on Tuesday. Judge Neelen fined him $10 and costs. Leidersdorf was charged with having driven his machine at a rate of 25 miles an hour on Farwell avenue Monday night.

E. A. CÁLVES & CO. ‹C› HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

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IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
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ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

TOBACCO TRADE IN DETROIT.

Now Generally Recovering from the First Effect of the Anti-Saloon Movement.

Detroit, Mich., June 21.

There has been a gradual toning up in both the leaf tobacco and cigar markets during the last few weeks. During the past week this has been especially noticeable. Detroit and Michigan tobacco men are gradually recovering from the effects of the blow which the prohibition forces dealt them in the spring elections, and, in many cases, the augmented demand from other sources has more than atoned for the trade lost through 800 saloons going out of business. In fact, many Detroit factories did not cater to the saloon trade at all, and the sweeping victory of the dry forces was not felt by them.

Then, too, in the affected districts the tobacco, drug and other stores which carrry a line of tobacco report an increased trade, and this has served the purpose of bettering general conditions. Several Detroit factories are running overtime in an effort to keep up with orders, and not a few managers report considerable difficulty in securing suitable help. By "suitable help" they mean experienced workers; men who can make an appreciable profit for the firm in a day's work. One manager said he had strings out in a number of the large cities of the Union, and thus far he was unable to get but few men who met the requirements. Common labor is plentiful; in fact, too plentiful.

The uncertainty in general business circles has had little effect on the cigar and tobacco trade. It is a proven fact that in Detroit no matter how the business world is ailing, cigar and leaf tobacco men keep plugging away with practically the same forces. This does not necessarily mean that there are no lulls in trade here. On the contrary they occur quite frequently, but generally they do not last long enough to cause any great apprehension. Even now, with many of the factories putting in extra time, business has been somewhat curtailed by the summer season.

"I don't believe it will be long before the cedar cigar box is a thing of the past," said a Detroit tobacconist, as he pulled the nails from a box. "I understand several local concerns have been experimenting with a glass cigar box as a substitute, and they are proving a great success. Of course, they are heavier than the wooden box, and there is a slight percentage of breakage, but in the end they are cheaper for the prices of the wooden boxes are going up all the time. The packages are attractive, and the cigars will not dry out so quickly in them. With the cedar box you can break, shatter or do most anything with it, but the scent of tobacco clings to it."

The San Telmo Cigar Company, of Detroit, is dickering with the Wyandotte Improvement & Business Men's Association, for the location of a plant in Wyandotte. The association is keen after the institution, and, it is said, if the cigar company is given suitable inducements it will locate in the suburban town. If conditions are satisfactory it is said the branch will employ 150 men and women.

Several business men's associations of various towns in Michigan are corresponding with cigar and leaf tobacco concerns in the large cities of the State, as well as outside cities, in an effort to induce cigar and tobacco factories to locate. Just recently the business men's association of a southern Michigan town threw attractive inducements to a Chicago concern if it would locate in the district. Business men appreciate a good tobacco factory. They insist it is a good advertisement, as well as a winner for the town.

Frank Loselle, of Wyandotte, has a new cigar store.

Business is good with H. S. Mitchell, a River Rouge cigar man.

Burglars forced an entrance into Storz's drug store in Royal Oak, and a quantity of cigars and tobacco was taken.

A representative of John T. Woodhouse & Co., Detroit, says that trade has improved during the past week.

A clear Havana cigar, the first to be put out by a Detroit cigar factory, is being advertised by a local concern.

G. H. Herrick, of Durand, is erecting a new building, which will be used for a cigar shop.

Special Notice.

(12½ cents per line, 8 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa 6-23-r

FOR SALE—To close out, One Bale Sumatra in bond; first size, light to medium color, good quality, low price. Address Box 36, Tobacco World, Phila.

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

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Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
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MANUFACTURERS OF
ADVERTISING NOVELTIES
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Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
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1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
NORFOLK, VA.
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Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

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Importers, Packers and Dealers in

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Importers and Packers of and Dealers in

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DEALERS AND PACKERS OF

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA, 123 North Third Street** PHILADELPHIA

New Tobacco Arriving Freely in Havana.

Nearly 7,000 Bales Received from the Different Growing Sections During the Week. Transactions in the Havana Market Restricted to a Few Buyers, Although a Large Number of Bales Changed Hands. Tobacco Exports in May. Factory and Market Notes, and Movements of Tobacco Men.

Special Correspondence of The Tobacco World.

Havana, June 15, 1909.

This week the arrivals of new tobacco from different sections of the island were even larger than last week, and were more distributed from the three principal sections. For instance, in the previous week 5000 bales were received, of which over 3300 bales came in alone from Vuelta Abajo. This week, however, nearly 7000 bales arrived; 2643 bales came from Vuelta Abajo, 758 from Semi Vuelta, 1365 from Partido and 2065 from the Remedios sections.

It would seem by the 2065 bales that came in from the Santa Clara province that the Remedios tobacco has had an earlier start than was expected. Up to very recently very little buying had been going on there, and the campaign was interrupted by some people who tried to put up the prices by offering prohibitive figures to the farmers for their crops. The latest reports say that conditions have become more normal and that buying had been resumed. It is needless to say, after the reported arrival of 2065 bales, that some escojidas have already been opened there. The tobacco received this week, however, consists largely of the kind used by the German buyers; that is, of hojas, botes and such low grades.

It is now evident that the packing season has set in earnestly in all the tobacco-growing districts.

In the local market business has been carried on by a few buyers and transactions covered a large number of bales, not because trade was generally active, but due to one or two large sales. The Trust closed a deal with one party for nearly 3000 bales, to be delivered as the tobacco is packed. The Trust has been very active lately. Sylvester & Stern have also continued to buy. E. J. Stachelberg was in the market, but I know of no especially large transactions closed by him. Matt Berriman bought for the Jose Vila factory several vegas. There were a few other buyers, but they are still in the market, and what they have secured so far is not of much importance.

SALES.

altogether aggregated 4647 bales, composed of 3000 Vuelta Abajo, 557 Remedios, 900 Partido and 190 Semi Cuelta.

For the United States 1090 bales were secured, 197 for Germany, 3000 for local consumption and 360 were bought and shipped to South America.

EXPORTS FOR THE WEEK.

To the United States	2746 bales
To South America	360 "
To Germany	197 "
Total	3303 "

BUYERS COME AND GO.

Arrivals: Leonard D. Greenhall, of Greenhall Bros., New York; J. H. Cayro, of J. H. Cayro & Son, Havana; G. A. Watson, of New Orleans.

Departures: Sidney Goldberg, Leslie Pantin and Mark A. Pollack, for New York; Luis Martinez, E. J. Stachelberg, Matt Berriman, Manuel Sanchez and Maurice Winter, for Tampa.

EXPORTS IN MAY.

The following exports of all kinds of tobacco in May are taken from official statistics:

	Quantity.	Value.
Leaf tobacco bales	22,592	$1,188,799
Cigars	14,519,397	956,082
Cigarettes, packages	690,967	18,961
Cut tobacco, kilos	11,166	10,856
Total		$2,172,696

HAVANA CIGAR MANUFACTURERS

never expect many orders at this sea-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

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VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

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Growers, Packers and Importers of

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HAVANA, CUBA Monte 56

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" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
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CARDENAS y CIA.

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Specialty: VUELTA ABAJO and ARTEMISA

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Leaf Tobacco Merchant

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INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

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Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

ERNEST ELLINGER & CO. *Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

son of the year, at which time business is never very brisk, but the majority of them are bridging over the dull season with fair orders, and there are no complaints. Last week two manufacturing firms had to turn over their affairs to their creditors, as they had reached the limit of their resources. The previous week another manufacturer had done the same thing, but was able to arrange for a resumption of business last week. The industry has had too many years of adversity to deal with, and if it was not for the bright prospects in sight many manufacturers would quit. However, the fall months promise a period of prosperity, and they expect to begin to see normal conditions by then.

H. Upmann & Co. shipped 500,000 cigars last week.

Sol received large orders last week from Max Schatz, who is now touring the Southern States of the Union.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Matt Berriman left Saturday, in company with Manuel Sanchez, the foreman of the Jose Vila factory, after putting through several transactions that will add several hundred bales of the best tobacco to their factory's stock.

Sidney Goldberg left with his wife yesterday. He bought considerably, but says he did not secure as much as he originally intended, as he will return in a few months.

Leslie Pantin left last Wednesday, via Knight's Key, with his family, for his annual vacation. He will be absent several months in the North.

J. H. Cayro returned from a trip to New York, on business. His firm of J. H. Cayro & Son have started packing in several places.

A. M. Calzada & Co. began to-day to pack in their department on Tenerife street (No. 42), where I saw over 10,000 matules stacked that had already been brought in from the Partido region.

Ernest Ellinger & Co. have recently occupied the place left vacant by Cano y Hno., at No. 35 Estrella street, which they fixed up before their removal. These quarters are very large and specially adapted for a tobacco warehouse. Cano y Hno. vacated the premises, as they built a home for their business on a much larger scale at Nos. 41 and 43 Berzana street.

Antonio Ramos Valderas is the name of a new firm which has taken over the business of the extinguished firm of Ramos, Machado & Co., which was dissolved on the 1st instant, owing to the retirement of Gerardo Machado, who accepted a high Government position. Mr. Antonio Ramos Valderas made his first step by moving his headquarters to No. 100 Galiano street, which is nearer the centre of the tobacco business, and besides the place is much larger and better suited to the business than the former premises of the firm on Amistad street.

RECEIPTS FROM THE COUNTRY.

	Week ending June 13. Bales.	Since Jan 1. Bales.
Vuelta Abajo	2,643	18,546
Semi Vuelta	758	3,760
Partido	1,365	4,792
Matanzas	—	371
Santa Clara (Remedios)	2,065	14,291
Puerto Principe	—	46
Santiago de Cuba	—	5,013
Total	6,831	46,719

THE CHRONICLES OF BEN ALI.

Good Retail Trade Reported in Boston. "Bunker Hill Day" Brings a Crowd of Visitors.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., June 31.

The cigar trade continues good here, and reports coming in from Springfield, Worcester, and the mill towns states that business is very good in these sections.

Bunker Hill Day was celebrated on the 17th by three large parades in Charlestown, which is just across the river, and retailers in that city had all they could do to attend to the wants of 250,000 visitors. The weather has been very favorable, and our local beach resort, "Revere," is attracting many people. Nantasket Beach, with all its glowing attractions, opened for the season last week.

George Finn has leased the old cigar store of Harry A. Libbey, 551 Main street, Charlestown, and will shortly start in the wholesale and retail businesss.

The Bowdoin Cigar Company reports doing a good business with the New Boston 1915 ten cent cigars. The label and get-up of the box is very attractive, and the quality of the cigar is very good. Mr. Morrison, who is placing this brand with the retailers, is already making a good showing with his new connection.

M. Goldberg has purchased the cigar store, corner Green and Leverett streets, formerly operated by the Misses Pitts and Whalen. Mr. Goldberg has for many years been doing a little jobbing business in the West End, and now that he has purchased this store he will extend his trade considerably.

Charles Bernhart (Schinasi Brothers) has returned from his trip through Connecticut and the western part of this State. He says their new "Royal" cigarette is gaining daily in popularity by the help of artistic window advertising display work.

R. Naherzig and George Russell (John J. Bagley & Co.) were in Worcester all week and placed the Buckingham and Red Band tobaccos with nearly every retailer in that city. Many free samples were distributed around town in the previous two weeks, and retailers had plenty of calls for the Buckingham cut plug, and therefore were eager to buy when the salesmen called. Fred. Roseboom, who has charge of the New England interests of the Bagley concern, is one clever fellow, and never lets any grass grow under his feet.

"Alumni," the sliced plug made by the United States Tobacco Company, is selling well here, although the American Tobacco Company recently put a similar piece of goods on the market, called Derby and sold it very cheap. It has not harmed the sale of Alumni tobacco one iota.

Max Gluckman, of New York, representing the firm of Gluckman & Son, manufacturers and importers of French and Egyptian cigarette paper, tubes and smokers' articles, was in town Saturday.

Continued on p. 11.

CABLE ADDRESS "CALOA" TELEPHONE 6074

A.M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 52

P.O.Box 595 HAVANA, CUBA

CHARLES BLASCO

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Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

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HABANA

E. A. KRAUSSMAN

Importer of

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168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
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Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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SUMATRA, HAVANA and SEED LEAF **Tobacco**
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P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, June 22.

New York Leaf Market.

There was a change in the general tone of the leaf market during the past week, which augers for good, and leaf men are once again beginning to whet their appetites for a degree of greater activity than they have been having for some time past. It seems that some purchases of goods are being made for the replenishment of stock by manufacturers who may have need for the goods 'ere long, but without stocking up speculatively. In the tobacco movements of the past week there was included nearly all types of domestic leaf, which fact became the feature of special encouragement as it proves of a more general benefit to the trade at large.

The wrapper market has apparently strengthened with the filler market of seed leaf tobaccos and the demand for Sumatra tobacco has increased proportionately with some good sized transactions consummated during the past week. Tobacco of the later inscriptions is said to be of a very satisfactory quality, and that has had a tendency of maintaining the high prices which have so far prevailed throughout this year's inscriptions.

In Havana tobaccos there has been no noticeable change. There appears to be a rather steady demand for desirable types of Havana leaf.

* * *

The Cigar Industry.

Business among cigar manufacturers can be safely said to now show some improvement although the progress is slow; if it continues steadily there will be cause for good cheer. Confidence is rapidly restoring itself, and that in itself is a large advantage, and complaints are gradually waning. The demand for good from the larger distributing houses has not yet assumed those proportions, which have been long hoped for, but they, too, are constantly getting a little larger and hopes are now entertained that they will soon be up to the former volumes.

* * *

New Factory for E. M. Schwarz & Co.

Owing to a persistent demand for more manufacturing space, to keep pace with their growing trade, E. M. Schwarz & Company have begun the erection of a new factory building in the vicinity of East Second avenue and Eighty-first street. It is intended to be one of the finest cigar manufacturing plants in the country, and will be supplied with the most up-to-date machinery and appliances. The building is to be completed by the first of May, 1910.

Messrs. Schwarz & Company now have a display of their products at the Alaska-Yukon Exposition, where D. Emil Klein, of the house, is now visiting.

* * *

Still Buying Sumatra.

At the seventh inscription in Amsterdam, H. Duys & Company bought 460 bales, covering five brands of Sumatra leaf, which are reported as being among the best offered this year.

Other American buyers at this inscription were: E. Rosenwald & Bro., 810 bales; A. Cohen & Company, 561; G. Falk & Bro., 418; L. Schmidt & Co., 275; Hinsdale, Smith & Co., 250; Otto Eisenlohr & Bro., 183; E. Springam & Co., 104.

At the Amsterdam inscription on June 18th, E. Springam & Company secured a fancy lot of 857 bales of Q. M's, which many bidders desired to possess.

* * *

Gasper del Pino & Co. Settle.

The creditors of this cigar manufacturing firm have agreed to accept a settlement at forty cents on the dollar, one-half of which is secured by the assets of the house, and one-half is to be paid on time.

Melachrino & Co. in New Quarters.

This firm is now occupying its new quarters at Forty-seventh street and Broadway, where more floor space will be available for both factory and office purposes.

* * *

Trade Notes.

John H. Goetze, the Water street leaf dealer, has returned from his visit to Amsterdam.

S. R. Moss, of the S. R. Moss Cigar Company, Lancaster, Pa., was a visitor to this city last week.

The United Company's cigar store at 21 Beaver street recently suffered a fire damage of about $1000.

Salvador Rodriguez, of "Charles the Great" cigar fame, has gone from Tampa for a short visit to New York.

A new retail store has been opened at 173 Lenox street, by E. J. Lubovitz, cigar manufacturer and retailer, at 65 Grand street. Mr. Lubovitz will operate both establishments.

An advance has been announced in the price of Royal Bengal Little Cigars. To New York City jobbers the price will be $10.50 per M., less the usual discount, and to out-of-town subjobbers the figure will be $10.60 per M.

M. L. Kalfon, a cigar dealer, at 2700 Broadway, has been discharged from bankruptcy. His liabilities were $5050.

A shipment of Sol cigars from Havana has been received by Michaelis & Lindeman, who have added this imported brand to their stock.

The annual picnic of the employes of G. S. Nichols & Company, will be held June 27th, at the New Dorp Beach Hotel, New Dorp, Staten Island. A game of baseball between the cigar and wine departments of Nicholas house will be one of the features of the picnic.

Chronicles of Ben Ali.

Concluded from p. 9.

R. Paris, representing the Manchester Cigar Manufacturing Company, Baltimore, Md., was here all the week on his intial trip, and succeeded in taking a number of orders for Match It, 5 for 10 cent cheroots, which enjoy quite a sale down East.

Henry Abrahams, secretary of Local No. 97, of the Cigarmakers' International Union, is being congratulated on his thirty-sixth consecutive election to that office, his choice being unanimous at the election held this week. Other unanimous elections were Lew Wiener, for President; Jno. Lipp, for Secretary-treasurer—his tenth term; Michael Park, for Sergeant of Arms—his twenty-eighth term; and P. H. Appell, for head of Finance Committee.

John Hurley has opened an up-to-date cigar and tobacco store on Broadway, Chelsea. Mr. Hurley was for many years with "Tomfordes" on Court street, and had much experience in the cigar line.

Louis Shapiro has returned from a very satisfactory trip down Maine, where the Nestor and Royal Nestor cigarettes are great sellers.

A. F. Chandler has severed his connection with the Nestor Company, and has joined the selling force of M. Melachrino & Co., makers of the popular Melachrino cigarettes. Mr. Chandler will cover Connecticut and the western part of Massachusetts for his new concern, and being very popular in this territory he will no doubt prove to be a good acquisition to the house.

E. J. Mulligan has been calling on the beach trade this week, and took a number of orders for the Melachrino.

The American Snuff Company has notified the jobbing trade that it has discontinued the gratis deal with the Seal brand, otherwise known as Gottberg snuff.

The American Tobacco Company has advanced the price of Royal Bengal little cigars (100 in a carton, or 50 in fancy hinge box), and Royal Bengal Invincibles to $10.50 per M., the price of Royal Bengal little cigars, packed 500 in a carton is $10.40 per M.

The price of Big Four plug chewing tobacco advances a cent a pound on July 1st. This tobacco is now being made in 16-ounce plugs, four space and packed in 8 and 16-pound boxes.

For the past six months a number of independent match concerns have been doing an extensive business here, and I reported not long ago that there would probably be "something doing" before long, as the Diamond Match Company (the Match Trust) had about 75 per cent. of Boston's match business. The Diamond Match Company has come out with the following gratis deal, which ends on June 30th, according to their circular: With every purchase of 10 cases, one case is given free; with every 5 cases, a half case free; with 20 cases, 2 free, and so on. This deal refers to any of the following brands: Uncle Sam, Hub, Richmond Smokers and White Horse. **Ben Ali.**

BETTER FEELING IN LANCASTER.

No Great Amount of Business Yet Visible in Leaf Tobacco, But a Positive Improvement Has Been Noted in the Tone of the Market.

Lancaster, Pa., June 21.

Again there was not an overwhelming amount of business done in the leaf market here, but the general tone has improved greatly, and in some special types a good volume of trade is reported to have been consummated. Seed leaf, it is true, has been moving somewhat slowly, but packers have taken new vigor from the fact that cigar manufacturers are again showing signs of greater activity, and they take it for granted that if conditions with the manufacturers continue to improve it will sooner or later redound also to their (the packers') benefit.

The cigar industry as a whole is

Concluded on p. 13.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster
Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
Published Every Wednesday
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TOBACCO WORLD PUBLISHING CO.
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PHILADELPHIA, JUNE 23, 1909

THE LOCAL TOBACCO NEWS

The leaf tobacco market seems to have braved up considerably during the past week; and while sales have not been of an extraordinary quantity of any single lot, it has been made up to a large extent by number of sales made. In a jobbing way the leaf trade has shown a notable increase, and nearly all local houses join in the report that this is true; hence, we take it that it has effected them almost uniformly well.

In Sumatra tobaccos there has been normal trading, if indeed it may not be even considered good for this season of the year.

There appears to have also been a somewhat livelier demand for choice grades of Florida tobaccos than for some time past, and visiting representatives of Florida houses have also been more numerous.

The Havana market has not changed materially, but continues steady, with prices firmly maintained. The volume of business is reported fairly satisfactory.

* * *

The cigar industry at present in this section report no complaints; in fact, there appears to be now a rather brisk demand for goods, and factories are working with full forces and steadily. An exceptionally good sale is reported on all of the more popular of the local products.

* * *

News reached here during the early part of last week of the death of L. B. Carle, a pioneer leaf tobacco packer and dealer of Janeville, Wis., who is known as one of the most substantial and enterprising tobacco men of that town. His death is deeply regretted by the entire trade with whom he was personally acquainted by reason of his visits to this city for many years past.

His business here has always been confined to the larger houses and who hold for him the highest regards for his sterling integrity and lovable personal character. J. S. Batroff, a prominent local leaf tobacco broker, has represented the house of L. B. Carle & Son, in this city for many years past, and deeply regrets the death of the senior member of the firm, but is pleased that the business will be continued by the son, N. L. Carle, who has been associated with his father for the past twenty-eight years. Mr. Batroff will continue in his former capacity, as broker here for that firm.

* * *

All branches of trade here are elated with the establishment of a new steamship line to southern ports. Not that it will probably find so much patronage from the tobacco trade, but they all recognize the fact that it is a good step in the right direction to have the new transportation line established with a terminal in this city.

* * *

At the inscription of Sumatra tobacco at Amsterdam on Friday last, B. Labe & Sons procured 150 bales, which will be forwarded to Philadelphia at once. Mr. Jacob Labe, of this firm, is still in Europe, but is now expected to return very soon.

* * *

Mr. Adolph Loeb, of K. Strauss & Co., who sailed recently for Amsterdam, will attend the remaining summer Inscriptions of Sumatra tobacco.

* * *

S. Ottinger, of the Lancaster firm of Mitchell & Ottinger, handlers of Florida tobacco, was in this city this week accompanied by T. M. McIntosh, of the Southern Tobacco Company, of Quincy, Fla., showing the trade a new line of Florida tobaccos, and we are informed that they met with a very cordial reception here and secured an encouraging amount of orders for their offerings.

* * *

A brilliant wedding took place last week at the Bellevue-Stratford Hotel. The contracting parties were Ralph L. Levy, a prominent young business man of Scranton, Pa., to Miss Helen Langsdorf, daughter of Morris K. Langsdorf, proprietor of the cigar firm of Jacob Langsdorf's Son. After a tour through Europe, which will probably cover a period of a month or more, Mr. and Mrs. Levy will make their home in Scranton.

* * *

Bayuk Brothers are advertising for additional cigarmakers. They have been having an exceptionally heavy run on their Havana Ribbon and other brands for several weeks past, and find it necessary to increase their output.

* * *

The Theobald & Oppenheimer Co. are also among those who are now steadily increasing their forces, and particularly on the higher grades of goods made by them. This product is principally the output of their Philadelphia factory.

* * *

John H. Duys, of the Sumatra importing house of H. Duys & Co., New York, accompanied by the local representative of the firm, Mr. J. Howard Grafflin, recently made the rounds of the trade in this city.

* * *

A. K. Moore, at 30 South Seventh street, has sold his retail cigar store to Thomas A. Herrman, who is expecting to do a wholesale and retail trade. He has in contemplation a number of changes which are calculated to improve the appearance of the premises generally.

* * *

D. H. Mousdale, representing Sanchez & Haya, makers of clear Havana cigars, has been calling on the trade here recently. He reported a very satisfactory volume of business from this city, where the product of his factory are very favorably received.

* * *

Warren P. Gotwalts, of Hipple Bros. & Co., is this week touring through Pennsylvania, and from last accounts was meeting with encouraging success.

* * *

Salvatore Nato, a cigar salesman, of 57 Cemetery avenue, was shot through the body Tuesday morning in a street duel with a man who is described as having only one arm, a crippled leg and to weigh 210 pounds. Nato is in a serious condition at the Pennsylvania Hospital. His assailant calmly walked through the crowd which had collected at the noise of the shooting, and boarding a Chestnut Hill trolley car, at Eighth and Christian streets, made good his escape.

According to the persons living in the neighborhood, the whole affair was prearranged. Shortly after midnight Tuesday morning Nato and the stranger had a quarrel in which Nato taunted the cripple about his deformities. A challenge to fight followed. Seventh and Catharine streets was chosen as the place and the time as 10.15 A. M.

At the appointed hour the two men met near the fruit stand of Pasquala Munzo, at Seventh and Catharine streets. They began firing at a distance of four paces. The street was crowded with children at the time. Nato was shot in the right side, but continued firing at his opponent until his revolver was emptied. The stranger also shot away all his cartridges. Then he turned and pushed his way through the crowd, which had collected, and ran into a barber shop at 814 South Seventh street. Through this he made his way to Eighth street, where he took a car.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

MARTINI CLUB. 18,007.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 16, 1909, at 9 A. M., by C. W. Tetwell Cigar Co., Kansas City, Mo.

CHICAGO RANGERS. 18,008.
For cigars. Registered June 16, 1909, at 9 A. M., by D. D. McCarthy, Chicago, Ill.

LADY HENNESSEY. 18,009.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 16, 1909, at 9 A. M., by Arcade Cigar Co., Albany, N. Y.

LUCUMA. 18,010.
For cigars, cigarettes and cheroots. Registered June 16, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

RACE CUP. 18,011.
For cigars, cigarettes and cheroots. Registered June 16, 1909, at 9 A. M., by Heywood Strasser & Voigt Litho. Co., New York.

7-90-8. 18,012.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 16, 1909, at 9 A. M., by Benjamin Hirshon, Boston, Mass.

SIROLINA. 18,013.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 16, 1909, at 9 A. M., by American Lithographic Co., New York.

ANITA RIO. 18,014.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 16, 1909, at 9 A. M., by American Lithographic Co., New York.

LA ROSA ELEGANTA. 18,015.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 17, 1909, at 9 A. M., by Schmidt & Co., New York.

THE POODLES. 18,016.
For cigars. Registered June 18, 1909, at 9 A. M., by J. Neff & Co., Red Lion, Pa.

DOCK & BILL. 18,017.
For cigars. Registered June 18, 1909, at 9 A. M., by J. Neff & Co., Red Lion, Pa.

CRAFTSMAN'S GUILD. 18,018.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 18, 1909, at 9 A. M., by R. Peyton & Son, Chicago, Ill.

BRITISH CLUB. 18,019.
For cigars. Registered June 18, 1909, at 9 A. M., by Robert McConnell, Fall River, Mass.

KING SAM. 18,020.
For cigars. Registered June 19, 1909, at 9 A. M., by C. E. Grim, Windsor, Pa.

ALVAGAR. 18,021.
For cigars, cigarettes and cheroots. Registered June 19, 1909, at 9 A. M., by Alvarez & Garcia, New York.

THE HUGHES. 18,022.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by American Lithographic Co., New York.

SWARTO. 18,023.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by Amos Swartz & Son, Dover, Pa.

THE TROTTING BULL. 18,024.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by Wm. Siers, Altoona, Pa.

EL MINCERO. 18,025.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by E. A. Wadsworth, Detroit, Mich.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Cigars Union Made
For Wholesale Trade Only
CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
Leaders in Nickel Goods
SUPREME UNION
UNION FIELD
UNION CHIEF
JOHN FENNELL, A High Class Ten Cent Product
Correspondence Invited
McSHERRYSTOWN, PA.

RED DIAMOND SHORTS. 18,026.
For chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by S. T. Bauhan & Bro., Norristown, Pa.

CAPITAL BUILDING OF THE STATE OF MASSACHUSETTS. 18,027.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 21, 1909, at 9 A. M., by Chas. S. Delicato, Boston, Mass.

WHITE AND GOLD. 18,028.
For cigars. Registered June 22, 1909, at 9 A. M., by N. M. Griffin, Philadelphia.

STAR SPECIAL. 18,029.
For cigars. Registered June 22, 1909, at 9 A. M., by Star Cigar Co., Hellam, Pa.

STAR PUFFS. 18,030.
For cigars. Registered June 22, 1909, at 9 A. M., by Star Cigar Co., Hellam, Pa.

MT. CARMEL ROYAL. 18,031.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 22, 1909, at 9 A. M., by M. C. Bressler, Freeland, Pa.

MISS JEWEL. 18,032.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 22, 1909, at 9 A. M., by M. C. Bressler, Freeland, Pa.

SHORT CUTS. 18,033.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 22, 1909, at 9 A. M., by American Lithographic Co., New York.

RACCADONNA. 18,034.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 22, 1909, at 9 A. M., by Chas. Stutz Co., New York.

NEW ST. LOUISAN. 18,035.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 22, 1909, at 9 A. M., by F. H. Berning & Sons, Cincinnati, Ohio.

PONY SMOKERS. 18,036.
For cigars. Registered June 22, 1909, at 9 A. M., by P. W. Strauss, New York.

CANCELLATIONS.

CUBELLA. 17,944.
Registered June 4, 1909, by Moehle Lithographic Co., Brooklyn, N. Y., has been cancelled.

CORRECTIONS.

AVEROPH. 17,797.
For cigars. Registered May 8, 1909, by Geo. Zeppos & Co., Lowell, Mass., should have been "Averoff."

BETTER FEELING IN LANCASTER.

Concluded from p. 11

in an improved condition now from all reports received during the past week, and it has been noticed that quite a few cigar manufacturers are beginning to advertise for additional hands. This is indeed the most encouraging news that we have had for several weeks, and it is hoped that it will continue permanently. A few towns in the northern end of the county are apparently still suffering from a slack demand for goods, but it is not unreasonable to expect that they, too, will be finding an improvement ere long, as they generally participate in a fair share of business when there is any business at all, and since it is admittedly improving in some sections of the county the other sections will no doubt also share in it in due course of time.

Tobacco planting had a little setback during the fore part of last week owing to the wet weather. Of course warm and damp days are very desirable for tobacco planting, but a heavy downpour, such as we then had, is not propitious for that work, and it necessarily had to cease temporarily. The number of acres to be yet planted is not very great, and if continuing good weather favors us by the end of this week that work will have been pretty well completed.

A. H. Hershey, leaf packer, on New Holland avenue, has been lately making a few sales of leaf, and, in fact, his stock is now pretty well depleted. Here is a warehouse which

Shirk's New and Improved

Cigar Box Stock Trimmer
is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.
Requires no greater power than the ordinary joiner.
Very durably built, and of desirable design.
For fuller particulars and price, address the manufacturer,
P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

the writer wishes to refer to briefly, as it is an admirable example of the transformation of a building that has stood the weather for a number of years, but which was lately turned into an ideal warehouse and offices. The building is of brick construction, measuring 60 by 80 feet in dimensions, and consists of two stories and a basement. The basement is utilized for offices, which are luxuriously finished in hardwood, and for assorting and packing rooms, all of which are separated by heavy stone walls, completely isolating one from the other, an elegant protection against the rapid spread of fire if one should occur. This fact it appears has been recognized by the Underwriters' Association, and it had a very desirable effect in providing a low insurance rate upon the building.

The upper floors are used for the storage of leaf, and the building is well ventilated, contains a steam-heating outfit and all other modern improvements, such as electric elevators, etc. The location of the building is also one of close proximity to railroad facilities, making the receipt and shipment of goods easy and convenient.

With the interior so well arranged, the exterior was also in every way improved by a thorough renovation and repainting until everything around the place is just as bright as a new silver dollar. Sheriff Hershey, as he is familiarly known in the trade, has good reason to feel proud of his business home, and it is there that he spends the major portion of his time, for he is accustomed to keep in constant and close touch with his business.

A new cigar factory has been started at Charlotte and Marion streets by Doyle & Co., who have commenced business in a modest way, but with fair prospects of an early and steady expansion of their operations.

Teo. Bixby, with the Florida Tobacco Company, has been a recent visitor in the trade here, and reports an encouraging improvement in the demand for suitable Florida tobacco.

John F. Heiland & Co., well-known brokers in leaf tobacco, have also handled several good-sized transactions during the present month, and a goodly number of smaller ones, so that, as they say, they really have no reason to complain of business at present.

Charles J. Lederman, leaf dealer, has been on a business trip out of town for several days.

Mitchell & Ottinger, who make Florida tobacco their specialty, report that during the past couple of weeks they have experienced a considerable increase in the volume of business done, and attribute it to the fact that as manufacturers of cigars are beginning to find a more ready demand for their product, they are inclined to buy more liberally. Sales during the past ten days are reported to have been the largest they have had since coming to Lancaster.

J. Harry Albert, one of the proprietors of the Inland City Cigar Box Company, was married on Wednesday last to Miss Margaret Zeller, an estimable young lady of Lancaster. The wedding took place in Lancaster, but the young couple are now out of town on a honeymoon trip. They carry with them the best wishes of hosts of friends.

T. M. McIntosh, associated with the Southern Tobacco Company, of Quincy, Fla., has been in Lancaster for several days visiting the trade. While here he made his headquarters with Mitchell & Ottinger, at Chestnut and North Duke streets. Mr. McIntosh expects to visit Philadelphia and other points before returning to the South.

An inventory has been filed of the bankrupt estate of William M. Amer, of Lititz, who is well-known as a manufacturer of cigar boxes and a packer of leaf tobacco. The appraisement shows personal property of $9978 and real estate of $17,800. Mr. Amer was heavily interested in several Lititz enterprises, which later got into difficulty and have caused his own embarrassed position.

A peculiar case was heard in the United States District Court, at Philadelphia, recently, when A. B. Hess, a baker near Millway, this county, was tried on charges of perjury and false affidavit as surety on a cigar manufacturer's bond.

Two years ago Mr. Hess became bondsman for a cigar manufacturer. It was alleged that at that time Mr. Hess made affidavit that he owned property. He became bankrupt, and the allegation is that the discovery was then made that all Hess's property was in his wife's name, even at the time he went on the cigar manufacturer's bond.

Counsel for Hess, B. F. Davis, filed a demurrer to the indictment, and Court sustained it as to the count for perjury. On the false affidavit, Court went into a hearing. Mr. Davis contended that the Act of Congress only applied to a case where forgery is alleged, and that there was no reference to falsity of an affidavit. After a lengthy argument on both sides Judge McPherson ordered a verdict of not guilty, and Hess was discharged.

The Lancaster County Tobacco Growers' Association held its regular monthly meeting on Monday afternoon last in the A. Herr Smith Memorial Library Building, on North Duke street, and which was presided over by B. Ezra Herr, the President.

Considerable discussion took place concerning the action of the Association before the Congressional Committees, and it was finally agreed that the arguments presented should be spread upon the minutes of the Association.

When the question of adopting the new constitution and by-laws arose reference was made to the fact that the members had not been notified of the proposed action, and it was also found that the proposed constitution could not be found. In view of these circumstances action necessarily had to be deferred.

Mr. H. C. Reinhold suggested that some definite programme should be outlined for the next meeting of the Association. He read the titles of a number of papers, which he thought would be profitable for the Association to have presented by members and discussed.

Mr. Grelder brought to the attention of the Association the proposed action of Dr. Frear to conduct about a half dozen experiments in this county with the idea of improving the seed leaf now being grown by our farmers.

On motion it was decided to appoint a committee which shall name two subjects for discussion at the next regular meeting in this city. John Weaver and J. A. Herr were appointed on the committee. They reported the subjects for discussion as "Is It Conducive to the Best Interest of the Grower to Contract Tobacco on the Patch"—Amos Cooper; "The Past, Present and Future of Pennsylvania Tobacco"—M. L. Greider. The report was approved.

Mr. Herr asked the members if they believed that there had been a 10, 15 and 20 per cent. increase in the acreage of tobacco this year. It was thought that this might be applied to potatoes, but that the acreage of tobacco was about the same. It was also thought that about one-fourth of the acreage had already been planted.

The Association adjourned after announcement had been made that the August meeting would be held at the Cocalico Experimental Station.

TOBACCO TRADE NOTES FROM YORK

"Unusually Dull" the General Verdict, But Revenue Reports Indicate an Increased Output in June.

York, Pa., June 21.

The weather conditions being favorable, tobacco farmers are busy setting out the plants, and work is now expected to move along all right. The soil is in good condition, and with sunshine and warm weather the farmers are happy.

The revenue office reports indications to the effect that the month of June will show an increase of business in this district. Tobacco dealers and cigar manufacturers who can be seen nightly congregated at the Colonial discussing the situation in the tobacco market voice the same sentiment of an unusual dull condition, and there is no noticeable change for the betterment of the trade.

Deputy Revenue Collector R. C. Liggitt, who returned from his western vacation, and Deputy Frank Lindermuth, who had been seriously ill, are both busy instructing the respective merchants and manufacturers to register to avoid penalties. Cigar manufacturers, when pressed for a reason why the output of cigars has fallen off so materially, assign various reasons, yet in sections the past week there are evidences of increasing business, and in spots factories are found where business is good. This condition prevails in Dallastown, Red Lion and Windsor, and again the major portion of factories are only working part time.

At the Jacobi factory, at Windsor, orders are plentiful. At A. D. Fry's, G. W. Gable's and W. H. Snyder's there is a temporary increase, but as a whole the situation can be summed up in the words of the fisherman, who sought the bass, but returned home, remarking that "fishing is like the cigar business—very much on the bum." At Nashville, this county, H. F. Kohler has been unusually busy.

Samuel and Charles Roseman, the well-known tobacco brokers of Red Lion, have purchased a large farm, in chance for a township, and will assume charge of the crops at once.

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HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1643. Capacity 30,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known
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TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET ⊃ BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

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CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

QUIET TRADE IN MILWAUKEE.

Crisp Notes of What is Being Done by Cigar Men in That City.

Milwaukee, Wis., June 19.

Trade in Milwaukee has been quiet during the past week, although some of the dealers report their usual business.

At the Pfister place business is normal. George Bush, formerly a singing teacher, has joined the road staff, and will travel through the State, being accompanied on his first trip by F. A. Tripp, with Berriman Bros.

At Surman's business is quiet, and collections are only fair. Mr. Tripp, with the American West Indies Trading Co., was a caller this week. Steve is closing out his line of Peterson pipes and is helping the sale along with a display in the windows.

At the Wells Building store of Fay Lewis & Bro. Co. business has been quite good, and box trade is moving well. Mr. Wettstein reports collections good. A display of Espinas (Leopold Powell & Co.) in cedar boxes is being made.

Allanson has a display of one of his private brands, Havana Breva; business is fairly good.

The Abraham stores are all boosting Merits, one of their private brands, and the Wallocks Puffs.

Wholesale trade is fairly good. Fay Lewis & Bro. Co. report that a new man, E. Witzman, will be put on in Illinois. Louis H. Conger has joined the office force and will have charge of the travelers, under a new system which is being adopted. Paul Bryant, former manager of the Fifth street store of this firm, has resigned on account of his health, and has been succeeded by M. Voss.

A. C. Collins, salesman for the Chas. Donovan Cigar Co., and their predecessors, the Chas. K. Phillips Co., has been arrested on the charge of collecting accounts and not turning in all the proceeds.

Allen & Langemo, the Upper Avenue cigarists, have sold out to Geo. S. MacFayden, who has completely remodeled the place, making it much more attractive. The stand is considered one of the good ones in this section of the city, and he has good prospects for success.

Bob Wirth, office manager for Leo Abraham & Co., is traveling in the West and will spend some time at Los Angeles, attending the Elks' Convention.

Among this week's trade visitors were: T. Englehardt, with T. Englehardt Co.; Chas. Gilman, with J. W. Merriam Co.; Leopold Powell, Harry Harris and J. B. Jeitles, with the firm of Jeitles & Blumenthal; Mike Rosenfeld, with Salvadore Rodriguez, will be here June 23.

At Janesville, Wis., Levy B. Carle, nestor of the tobacco industry in this State, died after quite an illness. Mr. Carle was one of the best-known men in the tobacco business in this part of the country, and his death is felt deeply by all who knew him.

Krompas.

Change in Los Angeles.

Los Angeles, Cal., June 14.

After 20 years in the wholesale and retail cigar business in this city, Anthony Schwamm has sold his interests to J. E. Whiffen. Hereafter Mr. Schwamm will devote his time to other interests, and, incidentally, will give attention as usual to Democratic politics in this city and county.

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

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Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

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Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

U. S. CONSULAR REPORTS.

Increase in Tobacco Culture in Victoria.

Consul John F. Jewell, of Melbourne, states that according to a report made by the tobacco expert to the Government of Victoria, tobacco growing in that Australian State has made a marked advance since 1901.

In 1901 there were 103 acres under tobacco, and the product amounted to 345 cwt. of dried leaf. By the season of 1907-8 the area under cultivation had increased to 345 acres and the product to 1767 cwt. During the same period the number of growers rose from 17 to 49. This year there will be a further increase in the area cultivated. The expert points out that it has been proved that Victoria can produce a good quality of cigar leaf, in spite of the belief of a number of manufacturers that it would be impossible to do so in the State, owing to climatic conditions. There has also been an improvement in the quality of the leaf and, consequently, an increase in prices. Pipe tobacco now sells at 14 to 18 cents per pound, while for cigar leaf 24 to 36 cents has been obtained, and in one instance 48 cents. Crops of 1000 to 1500 pounds of cured leaf per acre have been made, the value at present prices being 30 pounds ($145.99) to 40 pounds ($194.66) per acre for pipe tobacco and as high as 100 pounds ($486.65) per acre for cigar leaf.

The Korean Tobacco Market.

Consul General Thomas Sammons, at Seoul, quotes the financial bureau of the Korean Government estimates that of Korea's native population of 9,583,346, a total of 3,876,033 are tobacco smokers, consuming annually 49,478,597 pounds of tobacco at an estimated cost of 80 cents for each smoker. The tobacco used is mostly of native production, and probably 20 per cent. of the Korean women are smokers. Approximately $600,000 worth of foreign cigarettes are sold each year in Korea. Japan contributes about 50 per cent. of these imports and American and British interests the bulk of the balance.

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SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

THE SMOKER.

From Philadelphia Public Ledger

Lines for which a correspondent who rebukes men for smoking in the street will have to take the blame:

Where shall the smoker look for peace,
And whither shall he flee?
Oh, when shall persecution cease,
And what wash white the ebon fleece
Of sheep so black as he?

He must not smoke while on the street,
Although the auto may;
While countless scent-waves far from sweet,
Upon the passing nostril beat,
And revel there all day.

The smell of gas and gasoline,
Of gutter, barrel, box,
The critic noses reckon clean,
Compared with naughty nicotine—
'Tis nicotine that knocks.

Suppose the smoker in the park,
Cigar or pipe along;
Why every bird from crow to lark,
Scared by the smudge from off the spark,
Withholds its gladsome song.

The blossoms fade from meadows lush,
Leaves wither on the limb,
Spectators make a homeward rush,
Exclaiming "faugh" and "pish" and "tush,"
All on account of him.

Of course he's barred from every house,
Because the poison fumes
Distress the landlord and his spouse,
Corrupt the cabbage and the souse,
And scent up all the rooms.

He cannot smoke in cellar dank
Where things to eat are stored,
Lest viands catch an odor rank,
And be denounced by boarders frank,
As quite unfit for board.

In car or office, home or out,
The smoker has no place;
By scornful noses put to rout,
He's in a painful scrape, no doubt;
Where shall he hide his face?

It really seems there's nought to do,
Less radical than die,
And take a chance in regions new,
(Since here such chances are but few)
Of smoking by and by.

—Henry James.

TRADE NOTES.

Springfield, Ill.—Illinois Tobacco Co., incorporated; capital, $20,000.

Cherokee, Ia.—Huber Bros., cigars, sold out to Davis & Ferris.

Detroit, Mich.—The Royal Cigar Co. published notice of dissolution. Louis Stenger will continue the business.

Kalamazoo, Mich.—Patent Cigar Co., incorporated; capital, $5000.

Marquette, Mich.—Gannon Grocer Co., incorporated; capital, $100,000.

Kenmare, N. D.—Will Frank, cigars, sold out to W. O. Detmore.

Seattle, Wash.—A. T. Burkhart has engaged in the cigar business.

Horicon, Wis.—Jacob Toering has engaged in the cigar business here.

Redfield, So. D.—Jellineck Bros., manufacturer cigars, have opened a branch factory at Aberdeen.

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
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QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
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Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

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Manufacturers of
High Grade Union Made
5c. Cigars
FOR THE Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
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Manufacturers of
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Thus far this season we have had a good time to transplant the tobacco crop. Hardly a plant has died from the effects of being removed from the plant beds to the fields. But since the time of the first setting we have had very little of what we could call good growing weather, and the plants have a yellowish hue. They do not take on the look of or color of a fast-growing plant, and whether hoeing will accomplish much in the direction of starting them is quite a puzzle to some of the growers. But there is work left for the most of them. Their corn land has been a long time planted, and the weeds got a good start. Some farmers are intending to put the cultivator through the rows, and after a few days commence the usual hoeing, using the Prout hoe. Some will brush it out with the hoe and some others will do very little beside. But it is hard for some to discontinue the very thorough hand hoeing that the plants required when we set our tobacco by hand, and usually did the planting work during a storm of rain at that, thus packing the soil hard around the roots. By such a process a good thorough hoeing was desirable, while with the methods now in use the soil is looser and lighter at hoeing time than was possible by the old method, when we harrowed with a spike-tooth harrow.

I always suspected the more the field was harrowed the harder and firmer the soil become, from the constant tramping of the horses, to say nothing of the oxen that were sometimes used. Now we go on with a disk harrow, followed by a smoothing harrow, and the soil is as mellow as an ash head, and is often set the same day or the day following. It is not so necessary to cultivate thoroughly as in former years. The old harrow that has been supplanted by the cultivator could do but little at best. Once in the row will do more to loosen up the soil than forty times with one of those old venerable harrows. I wish that each and every one who has set his tobacco on a light, sandy loam would set apart a portion of his field and virtually keep the hand hoe out of it and see if next fall at harvesting time he cannot be satisfied that he has used the hoe too much, in the past decade at least. Use the hand hoe in the tobacco field about as some farmers do in their gardens, but keep the horse hoe going pretty briskly and often.

I think that the area set to tobacco will be nearly normal, for some have been obliged to harrow up parts of their onion land on account of the onion maggot, and as a rule where the onion ground is harrowed it will be planted to tobacco. There is not much doubt but Massachusetts is leading the Nutmeg State in the matter of setting. Not so many in proportion to the acres grown have glass frames in Connecticut as in Massachusetts, but if they of Connecticut are slower in getting their tobacco set they have a week or more extra time in the fall, and their harvesting can be delayed beyond the time when those in Massachusetts must begin the harvest. So I want every tobacco grower in Massachusetts to roll up his sleeves, put on the whip and try to get that crop of tobacco in the sheds in a perfect condition before the cold nights of August and September. Frost-bitten tobacco is no good in any way. Let him remember that if he expects to get more than 10c. for his crop he has got to be able to show good tobacco in the bundles. How it is that the farmer in Connecticut is able to produce tobacco that sells from 15a20c. in the bundle, and uses the same fertilizer that grows Massachusetts' 10c. tobacco, and this, too, mostly with commercial fertilizer. They do not keep more stock and cannot apply any more barnyard manure than the farmers of Massachusetts. Does the sea air operate to do this for them, or is it their superior knowledge in the management of the weed gives them this precedence?—Amer. Cultivator.

NEW YORK STATE.

South Granby.—Plants have come forward fast the past week and several beds are ready for the plants this week. Farmers have been so delayed in putting in other crops that they are not ready for the plants and have got to hustle to get their ground ready. Fuller & Shultz intend to set three acres this week.—Baldwinsville Gazette.

OHIO.

Miamisburg.—Tobacco growers in this section commenced setting out their plants June 1, and indications are that the tobacco crop will be planted early this year. A larger acreage than last year has been prepared, and anything like a favorable season will see it planted in tobacco before the first of July. Deliveries of tobacco are being made quietly most every day, and buyers are purchasing all the seed leaf and Zimmer they can get at 8 and 10 cents. Occasionally one hears of 9 and 11 cents where unusually good crops are found. Business is not active, however. —News.

WISCONSIN.

Edgerton.—Very little has occurred during the week to relieve the monotony of a dull market. A few sales of the remnants of the '08 crop have been made at figures around former quotations. A few thousand cases yet remain in first hands, which may be the basis of a spasmodic trading for some time to come. In old leaf the market continues to drag, though a promise is held out by the Eastern trade of a revival of business in the fall months. The usual amount of sales on manufacturers' orders in small lots prevails, but the disposition of packings is what concerns local dealers most. As far as indications go to date the '08 crop is coming along through the sweat in a very satisfactory condition, with a promise of less damage than recent years.

The planting of the new crop is now quite generally started, but frequent rains during the week are delaying the work somewhat. The bulk of the crop ought to be transferred to the fields the coming week to come within the usual dates for transplanting in this State. It is almost certain, however, that the season will lap over into July this year.

The shipments out of storage reach 1388 cases and 1 car of bundles from this market to all points for the week. Since last report 5 carloads have been received for warehouse handling.—Reporter.

Red Granite, Wis.—N. M. Weller has engaged in the cigar business here.

Donna, Ore.—M. F. Smith has engaged in the cigar business.

Milwaukee, Wis.—Allen & Langemo, cigars, sold out to Geo. S. MacFayden.

Brenham, Tex.—Brenham Wholesale Grocer Co., incorporated; capital, $25,000.

Minneapolis, Minn.—Thos. Comiskey has engaged in the cigar, etc., business.

Jefferson, Wis.—Edward Lukas, manufacturer cigars, died; business continued by Theresa Lukas.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
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Manufacturers of
High Grade Seed and Havana
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CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871
MANUFACTURERS OF
High Grade Cigars.
15,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
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Cheapest
BEST
Write for Samples.
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92 Reade St. New York

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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
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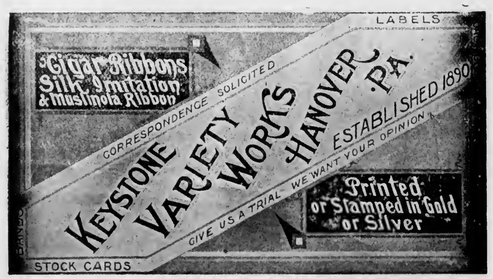

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Private Designs a Specialty
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ADEN BUSER Manufacturer of

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Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
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Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
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CIGAR LABELS
238 Arch Street, Philadelphia.
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JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 26. | PHILADELPHIA and NEW YORK, JUNE 30, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

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Samples gladly submitted on application

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FLORIDA TOBACCOS

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Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

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CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

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Wanted—CUTTINGS—SCRAPS—SIFTINGS
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Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 26 PHILADELPHIA, JUNE 30, 1909 One Dollar the Year

THE MAY OUTPUT

Of the Cigar and Tobacco Industries of the Country. Increases Shown in Some Branches.

The production of cigars, cigarettes and manufactured tobacco of the country, as shown by the official statements of stamp receipts during the month of May, 1908, and 1909, respectively, were as follows:

RECEIPTS.

	1908.	1909.
Cigars at $3 per M.	$1,627,337.05	$1,630,226.89
Little Cigars at 5c per M.	53,858.69	48,040.29
Cigarettes at $1.08 per M.	410,597.15	534,561.13
Cigarettes at 5c per M.	37,288.44	43,139.91
Cigarettes at $3.00 per M.	7,068.00	5,093.73
Snuff at 6c per lb.	105,703.63	134,837.07
Mfd. Tobacco at 6c per lb.	1,923,887.50	1,900,521.62
Total	$4,165,755.46	$4,296,420.64

QUANTITIES.

The above figures indicate an output of the various classes for the month of May in each year, as follows:

	1908.	1909.
Cigars at $3 per M.	542,445,685	543,408,963
Little Cigars at 5c per M.	99,738,315	88,963,500
Cigarettes at $1.08 per M.	380,182,546	494,964,000
Cigarettes at 5c per M.	69,052,667	77,888,722
Cigarettes at $3.00 per M.	2,366,000	1,697,910
Snuff at 6c per lb. lbs.	1,761,727	2,247,285
Mfd. Tobacco 6c per lb. lbs.	32,066,458	31,675,360

INCREASE IN 1909.

Cigars at $3 per M.	963,278
Cigarettes at $1.08 per M.	114,781,454
Cigarettes at 5c per M.	8,889,155
Snuff at 6c per lb.	485,558

DECREASE IN 1909.

Little Cigars at 5c per M.	10,774,815
Cigarettes at $3 per M.	668,090
Mfd. Tobacco at 6c per lb.	391,098

AN UNFAMILIAR THEME.

(Washington Herald.)

A lady poet, gentle dove,
Gave me a jar.
She wrote about the pleasures of
The first cigar.
My first cigar I'll not forget;
The recollection's with me yet.

My first cigar I tackled when
I was a boy,
I recollect it brought me then
But little joy.
The lady bards are gentle folk,
But few have ever tried to smoke.

Arresting Cigarette Smokers in Tacoma

Tacoma, Wash., June 26.—Pursuant to orders of the County Attorney, the police last night arrested all persons found smoking cigarettes. Up to midnight there had been eight arrests. Most of the victims gave bail.

Manitowoc, Wis.—Heyroth Zander Co., wholesale cigars, etc., will be succeeded by George Bros. Co., a new $50,000 corporation.

BEVERIDGE AGAIN RAMPANT.

Assails Tobacco Trade, Declaring Millions from Tobacco Should Have Gone to Government.

Washington, D. C., June.—Declaring that the American Tobacco company, which is ordinarily spoken of as the tobacco trust, had been the recipient of many millions of dollars which otherwise would have gone into the national treasury, because of the failure of the government to require a charge in the size of tobacco packages when the war revenue law was repealed, Senator Beveridge to-day spoke at length in support of his amendment to the tariff bill correcting this omission. Mr. Beveridge declared that if adopted his amendment would give the government more than $21,000,000 of revenue and correct the wrong which the people had suffered for eight years. "When," he said, "the tariff bill came from the House to the Senate it increased the tax on cigarettes—a poor, miserable increase, yet the Finance Committee of the Senate actually has struck out this little increase on cigarettes."

Mr. Beveridge asserted that the American tax on tobacco is only a fraction of the tax of most other civilized nations.

Stating that the annual consumption of tobacco in this country amounts to five and a half pounds for every man, woman and child, he said that if we taxed tobacco at the same rate as is imposed by England and France, we would every year derive $333,386,666 instead of less than $50,000,000 as at present. Furthermore he asserted that the tobacco tax is now lower than at any previous time except for a few years prior to 1898.

Quoting from a report of the Department of Commerce and Labor on the profits of the tobacco trust, which report Mr. Aldrich said had been brought to the attention of the Senate by the President. Mr. Beveridge said that the consumer had been required to pay the increased tax of 1898, and he conceded that this was right. "But," he said, "when the war was over and the added war tax was taken off, instead of reducing the price to the consumer the manufacturers continued it, and this was wrong. In other words," he continued, "the manufacturer kept on collecting the war tax after it had been taken off, and, instead of paying it to the government, he paid it to himself." "Indeed," he asserted, "that the price had been increased since that time." He then said: "This becomes all the more offensive when we reflect that the profits of the trust before and during the war tax were so great that the trust was able to crush competitors and establish the foundations of that monopoly which to-day is so nearly complete."

Mr. Beveridge then entered upon a detailed account of the origin and growth of the present American Tobacco Company, with a capitalization of $247,292,100, an increase of almost $225,000,000 since the organization of the original tobacco company, in 1898, "and," he said, "if we include the numerous corporations in which it bought a control of the stock, and other corporations, which it formed the entire net capitalization of the trust amounts to about $317,000,000." Upon this capitalization most of which he declared to be water, he said profits in 1906 were almost $37,000,000. He declared that the American company had absorbed more than 250 separate concerns. Where necessary, it had undersold competitors, and had even gone to the extent of purchasing many independent concerns and of keeping the purchase secret in order that it might use much concerns to wage still more effective warfare against other independents. He also charged that the company had spent money to prevent adverse State legislation. "It has," he asserted, "entered every branch of the business, and, excepting only cigars, has a larger monopolistic power than any business concern in the nation, excepting the Standard Oil Company."

Mr. Beveridge declared that the greater proportion of the proposed tax would fall upon the trust, which, he declared, is bitterly resisting the adoption of his amendment. He then entered upon a full analysis of the report of the Department of Commerce and Labor to substantiate his contentions.

TOBACCO IN FOREIGN LANDS.

A writer who has made a study of the tobacco monopolies of foreign countries has compiled quite a source of information on this subject, recently published. Every leaf of tobacco grown in Japan belongs to the emperor. Anyone can grow the plant, but he must sell to the government, and no other, and at a price fixed by the buyer. The emperor in turn sells the product to manufacturers, and in this case the selling price is fixed by the seller. The difference between the emperor's purchasing price and his selling price, both of which he regulates absolutely, is the profit he takes, and this amounts to something like five million dollars a year. To fix the price at which the grower must sell, and then set the price at which the manufacturer must purchase, and take the difference, without consulting either of the end parties, would seem to be as much as any ordinary trust magnate cares to do; but the emperor goes beyond this. He limits the area that can be devoted to tobacco cultivation, and if he makes a mistake in his calculations of this, and allows so much of the leaf to be grown that the demand will be too abundantly supplied, he corrects his mistake by simply ordering the growing stock on a few plantations destroyed. It is impossible to devise a more simple plan of regulating the supply and demand. In addition to all this, he puts a prohibitive tariff on tobacco, and thus effectively shuts out foreign competition. As a result the Japanese pay about twice as much for their tobacco as the residents of any other country.

Other countries have seized upon the popularity of tobacco as a source of revenue and converted the industry into a government monopoly; notably France and Italy. France not only controls the cultivation, importation and sale of tobacco, but also controls the manufacture. The industry is a strictly maintained government monopoly, from which the State receives more than ninety-three million dollars a year. The cultivation of the weed is carried on under very strict regulations and supervision by the government bureau maintained for that purpose. Every citizen is allowed to grow in his garden, for decorative purposes, two tobacco plants. If he grows more than that, he must declare his intention, obtain a license, and register the number of plants he wishes to cultivate. The only one of whom he may sell his stock is the government, which fixes the price to be paid. As the home production of tobacco does not equal the demand, being less than half the amount used in the French factories, tobacco leaves and stems are imported free of duty by the government; but their importation by private firms or individuals is prohibited. Each person is allowed to import twenty-two pounds of cigars a year, and no more, but on these he is required to pay a duty of about four dollars and a half a pound. It is needless to say that the quantity imported under these conditions by individuals is inconsiderable.

In the tobacco business of Italy, which is also the king's own business, most of the product used in the government factories is imported, to a large extent from the United States. In spite of the fact that the government imports about fifteen thousand tons of tobacco more than it grows, the business nets the king thirty-five million dollars a year. The cultivation of tobacco in Italy is subject to so many rules and regulations that it is not generally carried on. Permission to cultivate tobacco must be obtained from the government, and the cultivation is under the control of the exise office. The tobacco thus grown must be either sold to the government, at an appraised price, or exported within three years. Italy is not yet, and will not be for years, if at all, in a condition to produce the tobacco required for the monopoly, and must depend upon the United States for the larger part of its supplies; therefore the price of the Italian's cigars is regulated to a certain extent by the price of tobacco in this country. The government pays an average of about two hundred and fifty dollars a ton for American tobacco, and only about one hundred and fifty dollars for the home grown leaf.

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Sumatra and Havana

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The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

K. STRAUS & CO.

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AND PACKERS OF

Leaf Tobacco

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Benj. Labe — Jacob Labe — Sidney Labe

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and

Packers of **Leaf Tobacco**

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IMPORTER of HAVANA and SUMATRA

DEALER IN LEAF TOBACCO

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J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

THE CHRONICLES OF BEN ALI.

Hot Weather Hampers the Retail Trade in Boston. Ices Preferred to Cigars or Pipes.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., June 28.

Our retailers did not fare so well the past week, principally because of the extreme hot weather that struck Boston town. It was too warm to smoke. People hurried to country resorts, others took long trolley rides; some went to the beaches to take the baths, and cigars and tobacco did not enter their minds. The one thing they were looking for was a cool spot. Revere Beach was well patronized all week. Saturday nearly 5000 persons went bathing from the State Bath House. The newspapers claim that over 150,000 persons visited the beach that day.

S. H. Kitsis has resigned as one of the Khedivial Company's salesmen, and has accepted a similar position with the Stratter Bros. Tobacco Company, of Louisville, Ky., independent manufacturers of plug and cut plug tobaccos. Mr. Kitsis will start a strenuous campaign on the many brands made by his new connection. Roll Call, a 15-ounce dark plug, six cuts to the hand, will be his leader. This piece of tobacco is one of high quality. Many free samples will be distributed, and the union label will not doubt help along the sale of the goods.

The Markell Drug Company, Scollay Square, has just installed a new soda fountain with all the modern improvements. Manager Rankin, of the cigar department, reports an increasing trade, and says this year's business is far ahead of last year's. The Markell Drug Company operates a branch store on Park street, Chelsea, and will shortly open another store on Broadway, Chelsea, to take the place of the one burned down by the big fire last year.

Charlie Bernhardt, the popular salesman for Schinasi Bros., in the New England States, has just returned from a trip through western Massachusetts. Charlie has the smile that won't come off, and he has good reason for wearing the same, as business was very good with him. As soon as he struck Boston, he took off his coat and started in to work. The hot weather has no effect on him. A number of Royal displays are being shown to advantage at Revere Beach this week.

Captain Edw. F. Gaskin, of Police Station, No. 2, and Deputy Superintendent Lawrence Cain, of Station No. 4, brought sorrow into the camp of the lovers of baseball and other sports, on Wednesday when they issued orders in their districts forbidding the posting of the results of baseball games by innings in cafes, saloons and bowling alleys.

Rube Ellis (M. Melachrino & Company) was here the early part of the week.

Frank R. Ginn, a former wholesale tobacconist, is now representing George L. Storm & Company, of New York in the State of New Hampshire.

The Mentor Company is very busy. They have been putting in some night work the past week, owing to the growing demand for their Ramley cigarette. Phil H. Barrant, who has charge of the local trade, has placed in all the leading stores and cafes framed pictures of the Boston Nationals and Americans baseball players, advertising the Ramley cigarettes. This is one of the neatest hits of advertising I have seen for some time.

I. Wesalo, one of the Ramley salesmen, is to be married Tuesday evening to a Roxbury young lady. His many friends wish him success in his latest venture.

J. Wolfe (Promar & Company, New York) manufacturers of the Edmont Clear Havana cigars, was in town several days calling on the trade.

M. Oppenheimer, representing W. P. Friedman & Company, Baltimore, Md., manufacturers of Presto, Turban, Grand Council and other brands of short smokes, was a caller on the jobbing trade. Rosenthal Bros., wholesale tobacconists, will in the future be his distributors for Grand Council little cigars, a 5c package.

M. Roitman, the Beach street wholesaler, reports an increasing business. Mr. Roitman recently took a Buckingham and Red Band, two brands of tobaccos manufactured by the John J. Bagley Company, of Detroit, and is introducing the same to his patrons with much success. In the cigar line the R. B. Spetzel is giving a stiff argument.

Jack Pinkus has joined the selling force of the Turco-American Tobacco Company, and is now working on Keff, Omego and Zer cigarettes.

Al. Levy, who for the past two years has represented the Surbrug Company, in Rhode Island and eastern Massachusetts, has resigned and accepted a position with the J. J. Bagley Company to represent that concern in his old territory. Mr. Levy is a good hustler, and will no doubt give a good account of himself. He will push the sale of Buckingham, Red Band, Wild Fruit and Old Crop tobaccos.

Hyman Morrison, formerly with the Bowdin Cigar Company here, starts in to-day working for the Surbrug Company, using Milos and Arabs as his leaders.

Louis Rosenthal, junior member of Rosenthal Bros., has purchased a canoe and will spend his spare moments this summer canoeing on the Charles river.

Ben Ali.

Special Notice.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 6-23 r

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER

Cigar Broker

36 La Salle St. Chicago, Ill.

6-17he

KNICKERBOCKER LEATHER & NOVELTY CO.

MANUFACTURERS OF

ADVERTISING NOVELTIES

312-314-316 BROADWAY, NEW YORK

Trays, Match Safes, Cigar Cases, etc.

A Complete Line of

Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Lynnhaven

TURKISH

Cigarettes

Have met with universal success.

No stock is complete without them.

MANUFACTURED BY

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart.

Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

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Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

S. Weinberg

121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

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Office and Warehouse: 630-636 N. Prince St.

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DEALERS AND PACKERS OF

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Office and Salesroom:

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OF

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New Tobacco is Arriving Freely in Havana.

Nearly Ten Thousand Bales of New Crop Received During the Week. Number of Buyers in Market Has Increased. Proposed Railroad Extension Will Facilitate Movement of Crops. The Annual Dull Season is Now Ruling in the Cigar Factories.

Special Correspondence of The Tobacco World.

Havana, June 21, 1909.

Receipts of tobacco from the Escojidas in different parts of the island continue to swell. This week 9059 bales were received. The number of buyers in town, who arrived lately, has increased to a large number. Consequently, with such potent factors, business became brisk in comparison with previous weeks. Sales aggregated 3157 bales in all, consisting of 1250 bales of Vuelta Abajo, 900 Partido, 450 Semi Vuelta, and 557 Remedios. American buyers acquired about 1250 bales, local buyers around 1,400, and German buyers about 507.

A number of local cigar factories were factors in this week's market, chiefly among them being the Romeo y Julieta factory, and Behrens & Company, of the Sol factory.

Buyers for export to Germany are not entirely out of the market. They are keeping a close watch on receipts, and are buying a few lots here and there, which immediately go to Germany as samples. As soon as they commence to buy in earnest, they expect to do a large business.

According to a decree of the President this week, the Western Railway is to be subsidized to build an extension in Pinar del Rio province, which will connect Paso Real with La Grifa and Las Martinas, and will traverse lands belonging to the Guane and Remates districts. The new line will go through places thickly populated by farmers and settlers, mostly engaged in the culture of tobacco. This will enlarge the growing facilities there and improve the crops. The rapid communication thereafter will also allow the farmers to engage in other kinds of agriculture, such as vegetables, etc., and they will not be distressed in case of the failure of the tobacco crops.

EXPORTS FOR THE WEEK.

To the United States	3694 bales
To Germany	350 bales
To South America	25 bales
	5069 bales

BUYERS COME AND GO.

Arrivals—Victor K. Ettlinger, of E. Hoffman & Sons; Norberto Cueva, of F. Miranda & Co.; Louis Cantor, of Leonard Friedman & Co.; Charles Jacobs, of Charles Jacobs & Co., of New York. Walter J. Lightbourne, of Cortez Cigar Co.; John Wardlow, of Ruy Lopez Co.; A. W. Arnold, of Ferdinand Hirsch Co., of Key West. J. A. Lozano, of F. Lozano, Sons & Co.; Jerome Windmuller, of Salvador Sanchez & Co.; Ramon, Fernandez, of Leopold Powell & Co., of Tampa.

Departures—A. W. Arnold, John Wardlow and S. L. Lightbourne, for Key West; Jerome Windmuller, for Tampa; George A. Watson, for New Orleans; Luis Marx, F. DeCosta and Allie Sylvester, for New York.

HAVANA CIGAR MANUFACTURERS.

H. Upmann & Company shipped 500,000 cigars of their own H. Upmann brand and other independent trademarks.

La Diligencia has plenty of nice orders, and their forces are kept very busy.

The cigar manufacturers in a general way have not many orders before them, and pronounce business as being just as quiet as it is mostly at this time of the year; but our manufacturers counted upon an improvement this year, and expected larger orders about this season.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sidney Goldberg did not get away last week, as he expected, nor will

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

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NEW YORK 165 Front Street

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NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

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76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

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Egido. Corner Dragones Street. HAVANA

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(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

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(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

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75 Zanja Street

Cable: REFORM Habana, Cuba

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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Havana Tobacco Importers

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Habana: Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

FROM THE CAPITAL OF OLD BERKS

Tobacco Trade Looking Toward Normal Conditions. 2,619,230 Cigars Turned Out Last Week.

Reading, Pa., June 26, 1909.

Business in tobacco circles in Reading is beginning to come back to something like its old-time prosperous form.

During this past week there was a marked improvement, and the manufacturers and packers begin to see brighter times ahead.

According to the report of the internal revenue office, which is the barometer of trade. During the week there were 2,619,230 cigars manufactured. This compares very favorably with last week and last month as well.

One new factory opened. W. I. Snyder filed a bond for the manufacture of cigars, at 151 W. Oley street. He was in business several years ago, but stopped when the hard times struck the section. It is a good evidence that they are past when he starts in business again.

Born Bros.' big factory, at 328 North Ninth street, is doing a satisfactory business just now. Their leading brand "La Rosa," a five-cent cigar, is being boomed, and the sales are good, especially in local smoking circles. Local trade is the one which the factory caters to particularly, and the smokers are giving them all the orders they could wish. Indeed, the business is prospering so well that the firm contemplates renovating the interior of their factory shortly, and adding several needed improvements in the line of new equipment.

J. W. Sheridan & Company, 133 Pearl street, are fairly busy just now. The trade in their cigars is good, and they are filling orders not only for local trade, but for the West. It is there that the goods are selling the best, for the people appreciate their make, and are sending in orders daily. Their best sellers are: "Otis Skinner" and "Numerica," two five-cent brands; "Samuel J. Tilden" and "Principe de Paris," two Havana brands, that are deservedly popular.

The Fleck Cigar Company, 138 Orange street, is doing its usual good business. Though it is nothing like it was before the depression struck the trade, the firm cannot complain, and has enough orders to keep it hustling.

The rush has been such that they have not been able to fill all their orders for the past two months, and this, too, in spite of the fact that they put on a fine, big addition, 30 by 60 feet, to their already commodious factory. Their best brands are the five-cent "Rose O' Cuba," and the ten-cent "Royal Rob." This latter is one of the best sellers in this section, and meets with favor wherever it is found.

J. U. Fehr & Son, 700 Franklin street, one of the leading firms of packers, reports that business is improving, and they are getting in more orders than they have for some time. They deal extensively in Pennsylvania tobacco, and while no large shipments have been made lately, as the trade did not warrant any heavy buying, things are expected to pick up and they will be ready for the demand.

Continued on p. 10.

he be able to depart this week. Business and also the illness of his wife will keep him in town until the 27th instant, when he expects to sail homeward.

Victor K. Ettlinger arrived last week and has been very busy in the week's market. Since his arrival he has increased E. Hoffman & Son's stock of Havana tobacco by several hundred bales.

Heinrich Neuberger is looking for a larger warehouse. He moved last year into Manrique 126, which is a fairly large place, but the business has increased so much that much larger quarters are required.

A. M. Calzada & Company are making preparations to operate in Remedios. Although Don Antonio Calzada has not been in perfect health for several weeks, he has not been kept from business until the last week, since when he has not been able to leave his house. However, he hopes to be completely recovered in about a week; at least so his doctor says, and his friends hope.

John Wardlow was a fairly large buyer last week, although he was here hardly three days. Still, he is a quick buyer and loses no time, and that is why he got through in such short order. He departed on Friday for the headquarters of the Ruy Lopez Company, in Key West.

J. A. Lozano reached Havana last Tuesday. He is at present engaged on the purchase of the celebrated "Monterey" vega. This is a famous farm in Vuelta Abajo, the production of which is every year the object of a great deal of competition on the part of many buyers. It was reported to have been taken by J. & P. Castaneda, but has been secured by J. F. Rocha & Company. F. Lozano, Sons & Company, of Tampa, expect to increase considerably their stocks of Havana tobacco by Mr. Lozano's present trip.

Louis Cantor left on the night of the same day he arrived here for Santa Clara, where Leonard Friedman & Company will pack this year.

Muniz Bros. & Company closed out nearly 200 bales of Semi Vuelta new tobacco that had just come in from their escojidas this week.

Sierra y Martinez closed two transactions involving several hundred bales of this year's tobacco.

The Henry Clay & Bock & Company sold their retail store on the Prado this week. They have been running at No. 118 Prado street a very fine modern cigar store for several years, which was a large advertisement for their brands. However, the expense of this store seems to have been great, and it was disposed to C. M. Johnson, who will continue the business, but on somewhat of a reduced scale.

RECEIPTS FROM THE COUNTRY.

Week ending June 29. Since Jan., 1909

5341 bales	Vuelta Abajo	23,887	bales
755 bales	Semi Vuelta	4,415	bales
1441 bales	Partido	6,233	bales
6 bales	Matanzas	377	bales
1485 bales	Santa Clara	15,776	bales
bales	Puerto Principe	46	bales
30 bales	Santiago de Cuba	5,043	bales
9058 bales		55,777	bales

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SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
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AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, June 29.

New York Leaf Market.

The leaf tobacco market has shown a rather healthy tone during the past week, notwithstanding the fact that there has been sweltering weather, which naturally has a tendency to curtail business operations of all kinds. It is all the more surprising that the market should be as active as it was when it is considered that stocks are now at a rather low ebb, with old goods pretty well cleaned up and new goods not yet ready for the market, yet there is an indication that manufacturers are finding some need for goods for immediate use, and no speculative trend has developed nor is it expected that there will. Sales, however, were made up of selections of almost every variety of leaf and there was little, if any, specializing during the week. Dealers have become greatly encouraged and are now fully anticipating an earnest demand for goods when the new goods get fully into the market, which may be in August.

Some good-sized transactions in Sumatra tobacco have been reported, and the week's tradings have been of a satisfactory volume.

In Havana tobaccos little, if any, change has occurred and a moderate business was done by a majority of the importers. There was also reported one exceptionally active house which consummated sales of a good volume. There has been practically no change in prices.

* * *

The Cigar Industry.

Business seems to be on a steady mend among the manufacturers of the higher grades of goods. Among the makers of clear Havana goods in particular has there been shown a very steady gain in the volume of business being done. It has also been stated by some of the larger manufacturers of nickel products that orders are beginning to come in in greater volume, and altogether the conditions are far more encouraging than they have been for some time past. It is expected that the June output of cigars in the principal metropolitan districts will show a more healthful tone than for some months past.

* * *

New Factory for Schwarz.

The widely-known cigar manufacturing firm of E. M. Schwarz & Co., makers of some of the most popular brands of the country, have commenced the construction of a new cigar manufacturing building, which will be located at Eighty-first street and Second avenue, this city. When completed it will be one of the largest as well as one of the finest factory buildings of its kind in New York city, and it speaks volumes for the grand achievements of this popular firm.

* * *

The Edwin Co. Suit.

In the demurrer interposed by the Edwin Cigar Co. in the suit brought against it by the Key West Cigar Manufacturers' Association the United States Circuit Court has sustained the demurrer on the ground that the association cannot maintain the suit, since it neither manufactures nor deals in cigars and that it is therefore not actually in competition with the Edwin Co., but the complainants are given leave to amend their complaint, because it was found that two of the individuals who joined in the issue were residents of the same State, and that therefore Federal jurisdiction is not applicable.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

It is stated by the attorney for the Key West Cigar Manufacturers' Association that the amendment necessary will be made at once and that the suit will be pressed as speedily as possible to a final conclusion. In changing the modus operandi the Key West men individually will be the real complainants.

* * *

Savory Cigarette Factory.

During a visit of H. L. Savory, of London, Eng., a member of the firm of H. L. Savory & Co., of that city and well known as cigarette manufacturers, he expressed the intention of recommending to his firm the establishment of a cigarette factory in New York as a part of the general concern. He is not the least daunted in the undertaking by the fact that the America Savory Co. proved a failure, and declared his firm belief in the possibilities of satisfactory success in establishing a factory here.

* * *

Nicholas Employes' Outing.

On Saturday the employes of the importing house of G. S. Nicholas & Co. held an outing at New Dorp, Staten Island, when outdoor games of all kinds were indulged in and a generally good all-around time was had. The work of the committee which had the undertaking in charge acquitted themselves most admirably and the results were directly owing to the great care and energetic work on their part.

* * *

Trade Notes.

The general offices of F. C. Linde, Hamilton & Co., have been removed to 123 Maiden lane, and the old offices on Pearl street have been turned into additional storage room.

J. H. Goetze, of the Sumatra firm of J. H. Goetze & Co., returned last week from a visit to Amsterdam, where he had attended several inscriptions of Sumatra tobacco.

Wm. M. Corry, of the Barlow-Corry Co., Quincy, Fla., was a visitor in New York last week, having made the trip to this city in an automobile in company with Mr. Barlow, of that company. Mr. Corry returned to Quincy later in the week.

L. Schmid, of the well-known Sumatra importing house of L. Schmid & Co., sailed for Europe this week and will attend the Sumatra inscriptions at Amsterdam on July 9th and 16th. Mr. Schmid had just returned from a brief visit to Pennsylvania before his departure.

Joseph Mendelsohn, of the importing firm of Mendelsohn, Bornemann & Co., returned last week after a two months' sojourn in Europe.

A. L. Sylvester, of the Havana packing and importing firm of Sylvester & Stern, returned from a visit to Havana on Wednesday last.

M. F. Schneider, Sumatra importer, is now making a flying trip through the Western States, calling on some of his old customers.

Earl Kaffenburgh, of the Boston importing firm of Havana tobaccos, sailed from New York on Saturday last for Havana.

CHEERFUL CHIRPS FROM DETROIT

Cigar and Tobacco Men Feel Good, in Spite of the Hot Weather. Orders Plentiful. Good Hands Scarce.

Detroit, Mich., June 28.

The last week has been one of the best, from a business standpoint, Detroit cigar and tobacco men have had in several months. Summer is fairly on us and warm weather brought with it the looked-for resumption in trade. During the spring months a hand-to-mouth feeling always prevails in local circles, and manufacturers welcome most any kind of a change. Though few of the factories are running overtime, all are stocked with orders and five or six of the larger concerns are several weeks behind in filling. This encouraging prospect makes local tobacco and cigar men smile the smile of prosperity. As one dealer expressed it a day or so ago, business is such now that the cigar man who wears a frown is a fit candidate for the grouch's home—if such there be.

Several dealers are still complaining of a scarcity of good workmen. The LaPalla Cigar Co., a new concern here, of which Nelson A. Roberts and W. J. Harper, the latter formerly of the Columbia Cigar Co., in Benton Harbor, are partners, complains of considerable difficulty in corralling experienced workmen. The concern is manufacturing a new all-Havana cigar, and Mr. Roberts says there are few cigarmakers in this neck-of-the-woods who are willing to undertake the job. The firm is always on the lookout for good workmen and what, in other lines of business, would be termed exorbitant salaries are paid suitable men.

Mr. Harper has been in Chicago for several days looking up possible men and if conditions are right he expects to bring back several skilled laborers with him. The all-Havana is said to be the first of its class made in Detroit in 15 years. It was in 1894-5 that Brown Bros. essayed to make a clear Havana. They didn't make a go of it because they were about fifteen years ahead of the time. Then it was the general opinion that a clear Havana cigar could not be made outside of Cuba or Key West. Since, however, success has crowned the efforts of several New York manufacturers, and the results are spreading westward.

J. D. Cronenweth, of the San Telmo Cigar Co., says last week's trade was a decided improvement over the last few weeks. "The increased demand for our goods is coming mostly from the West," said Mr. Cronenweth. "Just what reasons to attribute for the augmented demand are hard to say. One thing is sure, though, there is always a dull period in the spring months, and summer always brings an increased trade."

The retail trade is also picking up rapidly. Many of the downtown cigar stores are making special prices of certain goods and this is serving to catch much of the trade that would otherwise pass them by. All the larger stores have their windows tastily decorated for the Fourth of July, and many of them are having a heavy run

Continued on p. 13.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

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PHILADELPHIA, JUNE 30, 1909

THE LOCAL TOBACCO NEWS

There seems to be a generally good feeling among the leaf tobacco men of this city at present, prompted possibly by a better general movement of tobacco than for some time past, even though the sales have not been of specially noteworthy individual transactions. The whole tone of the market seems to have been somewhat changed. There is not only a demand for goods, but everyone seems more willing to look at offerings than they have been, and that in itself is somewhat encouraging. It is also known that some of the manufacturers who are not yet buying to any great extent will soon find it necessary to replenish their stock of raw material, as their business is showing a good improvement.

The Sumatra market shows no particular change, goods are being taken in moderate quantities, but importations by local houses are growing larger.

In Havana tobacco there seems to be a rather steady market—in fact, some houses report a considerable brightening up.

* * *

The cigar manufacturers of this city as a rule are now all fairly busy and with an exceptional few increased facilities are becoming necessary. Just what will be done to meet these exigencies has not yet been fully decided by them. It is possible, however, that additional factories will be opened. Reports from traveling salesmen are more encouraging than for some time past, and even mail orders are coming in at a far more rapid rate, altogether making the amount of business look more like the good old times of 1906 and 1907.

* * *

K. Strauss & Co. have received advices from Mr. Adolph Loeb that he had made some desirable purchases of Sumatra tobacco for the firm at the last inscription held at Amsterdam on the 18th inst.

* * *

Leopold Loeb & Co. were also among the purchasers of Sumatra tobacco at the recent inscription held in Amsterdam.

* * *

Hilbronner & Jacobs will soon give up their factory on North Eighth street, when the lease expires. They have completed arrangements by the erection of an addition to their Perkasie factory to increase their force of cigarmakers there, and will make their office headquarters then in the Denckla Building, at Eleventh and Market streets.

* * *

Sam. Jacobs is now taking up a summer home at Chelsea, N. J., while Mr. Hilbronner will occupy a cottage at Atlantic City, which he recently purchased for the benefit of his mother and sisters. Mr. Hilbronner left this week on one of his regular trips South.

* * *

The Theobald & Oppenheimer Co. is having a heavy run of trade now, and every factory is taxed to its full capacity in meeting the demand for their product. Mr. Kolb, president of the company, last week visited Connecticut to look over the leaf tobacco markets.

* * *

Allen R. Cressman's Sons are making rapid progress in the expansion of trade on their "Counsellor" cigars in this city and vicinity. Philadelphia has been pretty well covered, and it is stated that there is scarcely a store in the city that does not now have the "Counsellor" on sale, and consequently additional territory is being covered in the same systematic manner in which it was done in this city. Camden has already developed into a good market for their product and hundreds of signs are on display there, indicating that someone is continuing the good work across the river.

* * *

Raymond A. Conover, a salesman with E. A. Calves & Co., returned last week from a trip through the Middle West, where, it is stated, he had a very satisfactory trade on their line of Havana tobaccos.

* * *

A new retail store has been opened at Broad and South streets by the United Cigar Stores Co., which is the first store that has been opened by them in what is called the downtown section of the city, although several stores are already in operation in the uptown districts.

* * *

John W. King, representing Cuesta, Rey & Co., of Tampa, was among the recent visitors to dealers handling the higher grade of goods, and was showing several new things in the line of clear Havana cigars.

* * *

Mr. Levy, with the Empire Leaf Tobacco Co., recently returned from a trip through the New England States, where he had a satisfactory business, and reports that trade conditions there are also showing a steady improvement among the manufacturers.

* * *

C. W. Saunders, representing the Cortez factory of Key West, accompanied by Mr. Joseph Myers, has been calling on the trade here recently. Some new accounts are being secured in this city on the Cortez line.

* * *

Sulzberger-Oppenheimer Co. are advertising for additional hands. They are only one of a goodly number who have recently increased their force considerably.

* * *

Warren P. Gotwals, of Hipple Bros. & Co., returned last week from a business trip through Pennsylvania. Mr. Gotwals reports trade improving in the section traversed by him.

* * *

Frank Roland, of New York, was a visitor here last week in the interest of Calixto Lopez & Co., makers of the "Eden" brand of cigars in Havana. Mr. Roland is covering this territory in the absence of George Becker.

* * *

John R. Roathe, of Maytown, Pa., was a visitor in the leaf market last week in the interest of the Hoffman Leaf Tobacco Co., of Marietta, Pa.

* * *

Abe Pareira, formerly engaged in the leaf tobacco business here, has engaged himself as a salesman with L. P. Kimmig & Co., of this city.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SILO. 18,037.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by American Lithographic Co., New York.

UNION BLEND. 18,038.
For chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

KNICKERBOCKER. 18,039.
For chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

UWANA. 18,040.
For chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

PATCH QUILT. 18,041.
For chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

UP-2-YU. 18,042.
For chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

KASHUP. 18,043.
For chewing and smoking tobacco and snuff. Registered June 23, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

THE CHICAGO ADVERTISING ASS'N. 18,044.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by W. F. Monroe Cigar Co., Chicago, Ill.

HURDY GURDY GIRL. 18,045.
For cigars, cigarettes and cheroots. Registered June 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

STAR FACTS. 18,046.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Mochle Lithographic Co., Brooklyn, N. Y.

STAR ACTS. 18,047.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 23, 1909, at 9 A. M., by Mochle Lithographic Co., Brooklyn, N. Y.

POLICY. 18,048.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 24, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration). Originally registered October 3, 1884, by Schumacher & Ettlinger.

HARRY HOUCK. (With photograph). 18,049.
For cigars, cigarettes and cheroots. Registered June 24, 1909, at 9 A. M., by Lape & Leitner, Sheridan, Pa. (By permission).

REPORTER. 18,050.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 24, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn. (A re-registration).

W. B. FAVORITE FIVE. 18,051.
For cigars, cigarettes and cheroots. Registered June 24, 1909, at 9 A. M., by Sherts Cigar Co., Lancaster, Pa.

TOP RAIL. 18,052.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 25, 1909, at 9 A. M., by Koelle, Mueller Label Co., St. Louis.

TEDDY SHOT BRAND. 18,053.
For cigars. Registered June 25, 1909, at 9 A. M., by E. B. Strickler, Yorkana, Pa.

TIMCO. 18,054.
For cigars. Registered June 25, 1909, at 9 A. M., by Curston Mfg. Co., Cincinnati, O.

WAPELLO CHIEF. 18,055.
For cigars and cigarettes. Registered June 25, 1909, at 9 A. M., by Phillip Morris, Centerville, Ia.

SEAL OF ALLENTOWN. 18,056.
For cigars. Registered June 25, 1909, at 9 A. M., by A. J. Goldsmith, Allentown, Pa.

TOM WATERS. 18,057.
For cigars, cigarettes and cheroots. Registered June 25, 1909, at 9 A. M., by Christ Rassier, Shenandoah, Pa.

EL CHISTOSO. 18,058.
For cigars, cigarettes and cheroots. Registered June 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

LA HOLGURA. 18,059.
For cigars, cigarettes and cheroots. Registered June 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EL REMATE. 18,060.
For cigars, cigarettes and cheroots. Registered June 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

LOVE DREAMS. 18,061.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 26, 1909, at 9 A. M., by American Lithographic Co., New York.

CANDLESTICK. 18,062.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 24, 1909, at 9 A. M., by American Lithographic Co., New York.

AMERICAN LOVERS. 18,063.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 26, 1909, at 9 A. M., by American Lithographic Co., New York.

VINORA. 18,064.
For cigars. Registered June 28, 1909, at 9 A. M., by J. Mervine, Philadelphia.

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Cigars Union Made
For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
Leaders in Nickel Goods
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited
McSHERRYSTOWN, PA.

TIFFIN. 18,065.
For cigars. Registered June 28, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J.

COLLECTOR. 18,066
For cigars. Registered June 28th, 1909, at 9 A. M., by John H. Witter, Newmanstown, Pa.

AULUS. 18,067
For cigars, cigarettes and cheroots. Registered June 28th, 1909, at 9 A. M., by Edward C. Freitag, Brooklyn, N. Y.

WIN-SON. 18,068
For cigars, cigarettes and cheroots. Registered June 28th, 1909, at 9 A. M., by F. K. Schmidt, Baltimore, Md.

DON DELGADO. 18,069
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 28th, 1909, at 9 A. M., by The American Lithographic Co., New York.

BLIX. 18,070
For cigars. Registered June 28th, 1909, at 9 A. M., by Adolph Pricken, Philadelphia.

SHEILA. 18,071
For cigars. Registered June 28th, 1909, at 9 A. M., by Adolph Pricken, Philadelphia.

Transfer.

Vindico. 15,513.
For cigars. Registered February 24th, 1908, by A. F. Muehlhauser, Quakertown, Pa. Was transferred June 26th, 1909, to Henry Sauermilch, Philadelphia.

Cancellations.

Capitol Building. 18,027 (of the State of Massachusetts).
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 21st, 1909, by Charles Delicato, Boston, Mass., has been cancelled.

La Galera. 17,795.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered May 7th, 1909, by the American Lithographic Co., New York, has been cancelled.

DEATH OF CHARLES BRENEISER

Reading's Pioneer Cigar Manufacturer and Tobacconist Passes Away.

Special to "The Tobacco World."
Reading, Pa., June 30th.

Chas. Breneiser, Sr., the founder of the firm of Chas. Breneiser & Sons, well known as cigar manufacturers, tobacco manufacturers and wholesale and retail dealers in tobacco products, died to-day of general debility.

Mr. Breneiser was 81 years of age and the pioneer in the cigar manufacturing industry in this section of the country, having been engaged in that line since he was 20 years of age, or 61 years since he first entered the trade.

He was a wealthy man and prominently identified with the leading financial institutions of this city. His many friends were greatly shocked and much grieved at his death.

Business will be continued as before by his sons, who have been associated in business with their father for some years past, Mr. Breneiser not having been actively engaged for the past few years.

CHEERFUL CHIRPS FROM DETROIT

Concluded from p. 11

on "patriotic" cigars. By patriotic cigars we mean cigars with bands in honor of the great holiday. A representative of one of the largest wholesale and retail houses in the city said if trade kept coming in the same volume as now 1909 would be a record-

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.
Requires no greater power than the ordinary joiner.
Very durably built, and of desirable design.
For fuller particulars and price, address the manufacturer,

P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

breaker in Detroit. And that is saying something, for Detroit is not only a large manufacturing centre, but it does not take much dust as a consuming district.

In the "dry" districts considerable improvement is noted in the demand for cigars from drug stores, cigar stores, groceries, etc. In some cases former saloons are now equipped with extensive cigar lines, and they are reporting an increased trade.

H. S. Mitchell, River Rouge, reports an increased retail business.

"Business is good," says Frank Loselle, of Wyandotte. Mr. Loselle is one of the best known athletes in his city.

The La Palla Cigar Co., of Detroit, reports an exceptional sale on its Harper's Ensign, a five-cent cigar. It is taking extremely well in the suburbs of Detroit.

Alfred H. Knapp, a Detroit cigar-maker, has taken out a license to wed Miss Amanda L. Maier.

The La Palla Cigar Co., is making its new all-Havana cigar in 16 different sizes. The prices range from $60 to $180 a thousand.

Fire of an unknown origin recently destroyed Jesse Quake's cigar store, at 409 Main street, Kalamazoo, The loss on the stock is estimated at $700, partly covered by insurance.

Business has been such with several Detroit cigar manufacturers in the last year that several are planning on erecting additions to their factories as well as installing plants in other cities. The Wyandotte Common Council and Business Men's Association, is hot on the trail of the San Telmo Company, in Detroit, for the locating of a plant in the down-river city. The city officials say the firm will probably establish a branch which will employ, when running full capacity, 150 men and girls. With the probable determination of the San Telmo people to locate in Wyandotte, the La Palla Cigar Co. is planning on establishing a branch factory in Monroe. Both districts are said to be fruitful ones for cigar men.

Many Detroit cigar and tobacco men are away on their vacations at various resorts.

Tiorted.

"KING WAMBA" INFRINGEMENT.

We are in receipt of advices from Toledo, O., to the effect that Gabe F. Cooper, cigar manufacturer of that city, has caused prosecution to be instituted by his attorney, B. W. Johnson, Esq., against the Walding, Kinnan & Marvin Co., of Toledo, in which it is claimed that the defendant has placed upon the market an imitation of his, the plaintiff's, label bearing the title of "King Wamba," which is said to have been on the market several months before the last-named firm produced their goods, which bear a label bearing the title "K. W." The action was brought to restrain the latter from using the title "K. W." in the manner they have and thus interfering with the business of the plaintiff.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

STILL BRIGHTENING IN LANCASTER

While Small Sales are the Rule, There is Evidence of Increasing Activity in the Leaf Market.

Lancaster, Pa., June 28th.

Things continue to look a little brighter in the leaf tobacco trade, and while the sales are still of small nature there is greater evidence of returning activity than for some time past. Several small lots again changed hands last week, and now the packers are beginning to inspect their packings of 1908. There has been some damage developed mostly from black rot, but not to any alarming extent, and the fact that black rot develops only in high quality of goods the satisfaction of the indication of the high quality is in a measure compensative.

The cigar industry can hardly be said to be brisk, yet a careful inquiry in various sections of the county would indicate that there is an improvement, and with several of these manufacturers there is a strong demand for goods. Several of the factories are still adding to their forces and in the instance of Otto Eisenlohr & Bros. overtime work is being the rule in order to get more goods out. The United Cigar Manufacturers' Co. are also resuming operations here. Mr. Fred. Hirschhorn, of that firm, was a visitor here last week perfecting the arrangements.

Quite a few visitors were in town last week and among the earlier arrivals was Samuel Kauffman, with the lithographic firm of Wm. Steiner Sons & Co., New York, and was soon followed by H. B. Cochran, representing Petre, Schmidt & Bergman, lithographers, and also of New York.

M. M. Fry returned recently from a visit of several months to the Pacific Coast States feeling much benefited in health.

T. R. Wheeler, with S. Rossin & Sons, of New York, and I. M. Jacoby, of Meyer & Mendelsohn, of New York, were visitors here last week.

I. H. Weaver recently returned from a visit to the Southern tobacco plantations of Florida, in which he is himself somewhat interested.

Sidney Labe, of Benj. Labe & Sons, of Philadelphia, spent a couple of days in Lancaster last week.

A new leaf tobacco house has been established here. The firm name is E. W. Marquesee & Co., and they have secured a warehouse in the rear of 419 and 421 N. Prince street, which is a very commodious building and well adapted to their needs. The firm consists of E. W. Marquesee and I. Sukovice, the last named of whom was formerly in New York and a member of the firm of Adler & Sukovice, on Pearl street, which firm dissolved at the close of last year.

Meyer Jaskulek, of Cleveland, O., has been in this market lately and made several purchases of goods.

In the suit of Henry Burger et al., vs. S. R. Moss, the collection of mechanics' liens was the issue. L. & J. Dill were the firm who had the contract for the erection of the Moss cigar factory. The company failed before the work was completed and a score of Lancaster mechanics and material men filed liens. When the motion to strike off the liens was argued in Court Judge Landis struck off the liens.

The Supreme Court reinstated the liens, but also decided that those who filed the liens must sue for the same under the contract made between Moss and the Dill company. Under that contract no mechanics' liens were to be filed. Those who filed liens can now sue only the Dill firm, which went into bankruptcy with assets of small value, so that all those who furnished supplies or did work will lose their claims.

The writer had a very agreeable chat with Mr. T. D. Shertzer, the well-known packer, dealer and jobber, and found that while business was not of a rushing nature, there have developed during the past week of some good reasons for believing that a change for the better has set in, and that in all probability there will soon come about an increasing demand for raw material.

Mr. Shertzer is to be congratulated that he is in an excellent position to supply the trade in a way that must prove advantageous from the standpoint of quantity, quality and price. This, in itself, makes a very strong combination, and one which is bound to be of benefit to both Mr. Shertzer and his patrons. Speaking of quantity, we need only remind our readers that Mr. Shertzer occupies several warehouses of his own, the main one of which is located at Lancaster, a very substantial, roomy and admirably-equipped establishment. From this point is directed the entire volume of business that is done by this house, and which, by the way, is not of any small proportions, either. A considerable packing of leaf has been done by him during the past few seasons, especially in the Lancaster warehouse.

In addition to the Lancaster warehouses, Mr. Shertzer also has quite an extensive warehouse at Red Lion, and from which point is supplied a very large number of manufacturers with leaf tobacco at a considerable saving and cost of transportation, etc. Mr. Shertzer has constantly in attendance at the Red Lion warehouse a local representative, who sees to it that the customers of the house receive prompt and careful attention, and Mr. Shertzer himself visits the branch warehouse regularly during certain times of each week.

Of course, the handling of leaf tobacco is the principal business, yet both the Lancaster and Red Lion warehouses are equipped with ample facilities for supplying scrap fillers, which are ready for use, and which by reason of Mr. Shertzer's position in the trade enables him to sell these goods of a quality, and at prices that will successfully meet any competition there may be.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

The Printing Point

Good typewritten letters convey an impression of good business methods, and the machine is often responsible for the appearance.

The UNDERWOOD

types always reach the proper printing point. The type-bar operates through---or with---a guide---a feature peculiar to the Underwood. The type **must** go right. There's no other way. It cannot wobble. Good looking work is assured and the Underwood features prevent operator's blunders.

The simple mechanism which secures perfect work in the Underwood is a mighty interesting exhibit of ingenuity and skill. Why not come look at it? Knowledge of the Underwood will help you to secure greater efficiency. It will be a pleasure to help you to just as much knowledge of the Underwood Standard Typewriter as you choose to acquire.

"The Machine You Will Eventually Buy"

UNDERWOOD TYPEWRITER COMPANY, Inc.
No. 725 Chestnut Street, Philadelphia

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of FINE CIGARS
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick . . .
Best Known . } 5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

FROM THE CAPITAL OF OLD BERKS

Concluded from p. 9.

E. E. Kahler Company, Inc., 328-332 Buttonwood street, one of the largest cigar factories in Reading, finds business pretty fair with many orders to keep all hands busy. Local trade is what they supply, and they are doing so well with it that they are more than satisfied with the way the smokers take to their brands.

Their best sellers are their five-cent brands, "White Chief" and "Baron Knight," two delightful smokes. They are running full handed, and expect to continue so if business keeps on as good as it has been.

The N. & N. Cigar Company, 17 North Eighth street, is pretty busy. Their best brand, "Jerry Murphy," is being advertised by them extensively, and they find this five-cent grade of goods meets with the requirements of the most fastidious smoker in the local trade, this being the one they cater too the most.

While H. D. Hackman, the well-known cigar manufacturer, of Womelsdorf, accompanied by Koehler Hackman, Wright Hackman, Samuel Dissinger, Josephine Dissinger and Prof. W. H. Alspach, was driving his auto on the State road, a short distance beyond Millbach Center, in an effort to avoid the dust of another machine, ditched the car. The auto struck the fence and a telegraph pole, demolishing the body and top of the machine. The running gear remained intact. The occupants of the machine were thrown out, but fortunately escaped serious injury.

At the John H. Witter factory, at Newmanstown, they report that they are working up to the full capacity, and that they are looking forward to an excellent summer trade this year.

Weidman Bros. & Moyer, of Sinking Spring, cigar box manufacturers, who have also for many years operated at Womelsdorf, say business with them has been quite lively, although generally the cigar trade seems to have suffered somewhat. They are practical men at the business, and both establishments are turning out regularly quite a large amount of boxes each week.

Charles S. Peiffer, of Stouchsburg, claims the distinction of being the only manufacturer in that section of the country having an international trade. It appears that he has sold his cigars in Manchester, England.

John K. Spangler, of the Ragic Cigar Company, Newmanstown, is quite cheerful at the fact that during the past month his business has shown a gain of 100 per cent. over the previous month, and he feels confident that trade conditions are bound to improve steadily from now on.

J. H. Witter & Son, at Sheridan, say that their trade at present is better than normal. They seem to be thoroughly enjoying the progress which their goods are making.

ENCOURAGING IN YORK COUNTY

Cigar Business is Picking Up. Inspecting the Factories.

York, Pa., June 26, 1909.

The week closed with renewed signs of increasing trade in the cigar business. Captain C. L. Beatty and George H. Scouler, special revenue agents, began an inspection of the cigar factories and liquor establishments in the county. Their visit to the Dallastown factories found everything in first-class condition. Red Lion is now under investigation.

The week records the closing of to-

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

bacco planting, the weather conditions being responsible for the lateness.

A tobacco grower says the tobacco fields look fine, and the acreage planted is largely in excess of that of last year, with bright prospects for a big crop. Farmers have all they want to do to destroy the potato bugs, which are invading every section.

On or about July 1, the Eisenlohr Cigar Company will begin the manufacture of the Cinco Cigar in the Fluhrer Building, West Clark avenue, York. They will operate about 200 hands. Charles Eimerbrink will be the superintendent.

W. C. Smith, of Windsor, received a number of good cigar orders during the week.

York is being extensively advertised in the interest of the American Navy plug tobacco.

Scott Frey, W. H. Snyder, D. F. Kaltreider and Worley Neff, prominent in the tobacco and cigar business, were successful fishermen during the week.

Edward Liphart, residing near Red Lion, through the exertions of his neighbors, saved his barn from destruction by fire. A lot of his tobacco is missing, and a reward is offered for the detection of the party who set the fire and took the tobacco.

Charles H. Seiker, of this city, is advertising his "John Fiske" brand in local dailies, and reports that he is getting a good run on the cigars.

The cigar business is rather dull at Seven Valleys. The Mt. Vernon factory has been closed down temporarily and only a few hands are at work at present at the H. C. Kuntz factory.

Kaufman Bros. Cigar factory, at Dallastown, which has been closed down for some time, has resumed operations.

Gnidaer.

NEWS NOTES from THE CREAM CITY

The Milwaukee Trade for the Week, as Compassed by Krompas.

Milwaukee, Wis., June 26.

Trade in Milwaukee during the past week has not been better than fair; the weather being very hot, the public kept off of the streets as much as possible. During the early part of the week the North American Skats Congress was in session here and many strangers were in town.

At Surman's trade is fair, but collections not so good. Steve is still displaying pipes at attractive prices to close out the line.

At the Wells Building store of Fay Lewis and Brother Company, business continues reasonably good, the prices on the old Lederer stock helping to boost business to a large extent. The "Espina" brand of Leo. Powell & Company, is still on display.

The Wright Drug Company are enjoying a fairly good wholesale trade. The windows this week are being used to introduce "Real Java's."

The Pabst Building Store of Fay Lewis and Brother Company are still boosting the "Henry George," and one of their private brands, "The Limit."

Lee Abraham has been having a very successful pipe sale, which has attracted considerable attention; some exceptional values being shown at remarkably low prices.

Allanson is doing his usual business, and during the past week has been giving the "La Venga" a boost with a special display.

The retail druggists' report business fair, quite a number are making window displays to boost certain lines.

Ground has been broken for the new office building of Fay, Lewis and Brother Company, at Sixth and Sycamore streets. The building will be one story and basement, and will give them a large space for stock rooms and office.

E. G. Jones, roadman for the firm, was married last week to Miss Katherine Kidder.

Chas. Engel, of the Wells Building store, attended the races at Crown Point, Ind., last Saturday. He says he enjoyed them very much.

Sam Kind has been transferred from the Wisconsin street store of Leo Abraham, to the Caswell block store, Norman Opstein taking his place at the other store.

John Vogt, a member of the cigar firm (manufacturers) of Vogt & Thiele, died last Monday.

Among the visitors during the past week were L. M. Lederer, with Calero & Company.; Mr. Linkman, of Linkman & Company, pipes, Chicago; E. G. Dunlap, with Arguelles, Lopez & Bro.; Mike Rosenfeld, with Salvadore Rodriguez, and Mr. Raleigh, representing a Louisville, Ky., house.

In the growing districts transplanting may be late this year owing to rains and loss from rotting in the seed beds. Some of the larger growers have already set out their plants during the cool spell of a week or so ago, but most of the setting out will be done in the next few days.

Messrs. J. A. Block and William M. Tierman, of Block Brothers, Wheeling, W. Va., were in Wisconsin market for a short time the latter part of the week to consult with T. B. Earle, of Edgerton, who has purchased considerable Wisconsin leaf for the firm. The design is to stem their holdings before shipment to the factory.

Einer Peterson left Boscobel on Saturday noon for Westby, where he spent Sunday with the family of M. H. Bekkedal. On Monday he and Mr. Bekkedal left for a trip of three months to their old-time home in Norway. Einer's home was in the southwest of Norway, where he has a father and mother still living. He has been in this country 22 years, and has not been back in all that time. Mr. Bekkedal's mother lives near Christiania, on a fine farm he bought for her a few years ago at a cost of $15,000.

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They Please All Tastes
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ENGLAND AND TOBACCO.

A London (England) dispatch, discussing the Finance bill recently adopted by the British Parliament, refers to the clauses dealing with tobacco growing in the United Kingdom as follows:

"More important and more striking is a provision that 'so much of any act as prohibits or restrains the growth, making or curing tobacco in England or Scotland shall as from the first day of January, 1910, cease to have effect.' What this means is the abolition of the prohibition of a native tobacco industry.

"There is no reason in the nature of things why as good tobacco should not be grown in the United Kingdom as in Holland or Germany or France. That it is not grown is simply due to the veto imposed by the Treasury, because tobacco culture would involve the Revenue in the trouble of collecting an excise corresponding to the customs duty. In the days when the consumption of tobacco was relatively small and agriculture was heavily protected, this kind of calculation may have justified itself, but for many years its maintenance has been a scandal.

"Mr. Lloyd George has decided that it is time that this absurd anachronism, which sacrificed the possibility of a flourishing industry to the convenience of the tax collector should be abolished. Henceforth an Excise duty is to replace prohibition, and the Excise duty is to correspond with the Customs duty; as that the new industry may develop of its own strength, and in proportion to its soundness, and not receive capital and labor artificially diverted by protection to it from industries in which they are more profitably employed."

Leaf Tobacco Markets

CONNECTICUT VALLEY.

I have inspected a few fields of tobacco during the past week, and I think the plants that have been set for a few days have done themselves credit so far as growth and change of color are concerned. Plants that a week ago looked pinched have broadened out, and some of them have a spread of at least a foot, and that set the past week begins to show a growing condition. I mean they have no sickly yellow look and show a little more size. I know of but one man who has not finished setting, and he has less than an acre to set. The cut worm has not as yet got in any heavy work, at least in the tobacco fields, but they have done some mischief earlier in the gardens, and may do so in the tobacco fields when these fields have been as long plowed as have the gardens.

Some growers have begun hoeing, having cultivated their fields with the common cultivator. Others have been using the horse hoe, and I see that old habits are as strong upon them as ever, for they cannot let the horse hoe do the work alone, but must needs follow it with a full force of men tick-tacking along partly destroying the work that had been accomplished with the horse hoe and certainly doing the crop no good, for in one instance there was hardly a weed to be seen with the ground not a week from the thorough harrowing. What good does it do for three or four men taking short steps through the field and cutting the ground with a hoe, standing perfectly erect and not laying out str ngth enough to hurt a weed if one should happen to have appeared on any of the rows unless they should make an extra effort.

Our correspondents report:

Bradstreet, Mass.: "Tobacco is now growing finely; most of the crop has been hoed for the first time. Not many cut worms. The farmers of Bradstreet think that they are ahead of the old town growers, both as to size and color. About the usual acreage this year."

North Hatfield, Mass.: "Tobacco is looking well, and the growers are looking forward to an early harvest. No change of acreage or of variety. Nobody seems willing to experiment with the Halliday Hybrid."—Amer. Cultivator.

WISCONSIN.

Edgerton.—Under normal conditions better than half the new crop in the State would have been transplanted to the fields at this writing, and yet we fear this is not the case. Frequent heavy rains are not only delaying the field work, but the damage resulting from the rotting of the plant beds is proving much more serious than was anticipated and many growers who thought they were amply protected with an abundance find now they are short of plants, so if they depend upon their neighbors, must wait until they have finished setting before being helped out. Then, too, the violence of the recent storms has done the young plants no good. All these things are delaying the transplanting, though that portion of the crop already in the fields has had an excellent chance to get a fine stand.

In the market for cured leaf there is but little to report. A few scattering sales of the '08 have been effected and an occasional movement in old leaf is noted. Geo. Wentworth sold a 25-case lot of '07 to A. Jenson & Sons. A deal involving a 500-case packing of '07 at Janesville is said to be still pending, and a few smaller lots comprise the chief movements of the week. There is some work yet to be done about the warehouses to complete the season's handling.

The shipments out of storage reach 502 cases and two cars of bundle goods from this market to all points for the week past. Since last report eight car loads of bundles have been received.—Reporter.

OHIO.

Miamisburg.—Reports from Miamisburg say that the young plants are generally showing up well. A few growers have been seriously bothered by angle worms and weevils, but the mischief was only local and has been vigorously dealt with. A severe wind storm blew over this section last week, but no damage of any importance was done to tobacco beds.

Extensive experiments in tobacco growing are being tried out in Minnesota, the Legislature having appropriated sufficient funds to carry on the work through the experiment station at St. Anthony's Park, St. Paul. It is claimed that the soil in Sherburne, Stearns and Becker counties offers every advantage and that the tests, so far, have been satisfactory.

Arcanum, Ohio.—The heavy rains have retarded work on the farms, but much tobacco has been set between showers. What has gone out looks well, and with favorable conditions from now on a good crop ought to be assured.

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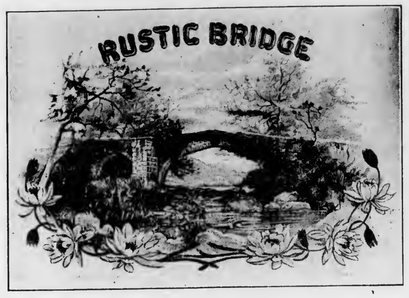

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THE TOBACCO WORLD

Vol. XXIX., No. 27 PHILADELPHIA, JULY 7, 1909 One Dollar the Year

BOOST TOBACCO RATES.

Senate Finance Committee Also Decides to Prohibit Tobacco Coupons.

Washington, July 2.

Decision to recommend the prohibition of prize coupons in tobacco and snuff packages and practical agreement to increases on most of the provisions of the tobacco schedule of the administrative portion of the tariff bill were reached at a long session of the Republican members of a sub-committee of the Senate Finance Committee today.

The increases will be made not only in the tax proposed by the House in plug and cut tobacco, but on cigars, cigarettes, snuff and tobacco.

The House provision relieving farmers who manufacture their tobacco into twist from the tax requirement has not yet been taken up, but the indications are unfavorable to the acceptance of that provision.

The Democratic members of the committee may be called into consultation to-morrow.

INCREASED TAX ON CIGARS BEATEN

But Manufactured Tobacco Suffers by Adoption of the Beveridge Schedule.

Washington, July 5.

Cigar manufacturers, who were given a hearing to-day by the Sub-Committee of the Senate Committee on Finance, succeeded in defeating the proposed increase from $3 to $3.60 a thousand in the internal revenue tax on cigars. The sub-committee, however, voted to recommend increases on practically all other forms of manufactured tobacco.

When the full committee meets tomorrow it will consider the recommendations of the sub-committee, which are as follows:

Snuff—8 cents a pound, instead of the existing rate of 6 cents and 12 cents, as proposed by the Beveridge amendment.

Chewing and smoking tobacco—8 cents a pound, instead of the existing rate of 6 cents and 9 cents, as proposed by the Beveridge amendment.

Cigars weighing more than three pounds per thousand—$3 per thousand, which is the existing rate. It has been proposed to advance this rate to $3.60. The existing differential will also be recommended to be eliminated.

Cigars weighing less than three pounds per thousand, commonly called "little cigars"—$1 per thousand, the same as adopted by the House and recommended by the Beveridge amendment, instead of the existing rate of 54 cents.

Cigarettes—a flat rate of $1.50 per thousand, instead of the existing rates of 54 cents and $1.08 per thousand, according to the value.

The sub-committee will recommend also the adoption of the anti-coupon provision of the Beveridge amendment.

MISUNDERSTANDING DISCUSSED.

Clash Between A. S. E. and the Burley Tobacco Society.

Falmouth, Ky., July 2, 1909.

Tobacco growers of Pendleton county held an important meeting at the Court House on Tuesday. The meeting was caused by a misunderstanding between the American Society of Equity and the Burley Tobacco Society.

The members of the A. S. of E. were not in favor of the new contract for pooling the 1909 crop, and they threatened to sever their connection with the Burley Tobacco Society, draft a separate contract of their own, ignore the Burley Society and work in opposition to them.

President Clarence LeBus, Mr. A. L. Ferguson, members of the Executive Committee of the Burley Society, and Miss Alice Lloyd were present and made speeches. They discussed the new contract and the matter of dissensions of the A. S. of E.

The county union being in session in the Court House, they went before that body and reports were heard from nearly every local union in the county. All expressed a willingness to do the right thing in regard to the contract, but declared the Burley Society must come to equitable terms.

Miss Lloyd upheld the contract in every particular. She emphasized the fact that the officers had profited by experiences of success, and ably conducting the pool for the other years and had tried to give the growers the benefit of this experience by drafting a new contract.

The meeting had a tendency to allay harsh feeling for the present and no action will probably be taken until they can hear the decision of the district board at Winchester.

Petition in Bankruptcy Filed.

Waterbury, Conn., July 2.

George E. Harrigan, a tobacconist, located at the corner of Grand and Bank streets, has filed a petition in bankruptcy in Hartford. His store was recently closed by an attachment. His schedules show that he had liabilities of $2874.63, of which $2492.63 is unsecured, and assets of $1300.31, of which $400 represents stock in trade, $600 machinery and tools, and $100 debts due on open account.

Tobacco Warehouse Burned.

Marion, Ky., July 1.

During a terrific rain and thunderstorm last Saturday night the Jarvis Tobacco Warehouse was struck by lightning and considerably damaged, making the second time the building has been struck by lightning. A number of telephone poles and trees were also destroyed.

SOUTH DAKOTA'S CIGARETTE LAW.

Unlawful to Sell "Makings," and Public Smoking is Taboo.

From and after this date there will be no more cigarettes smoked in public within this State, and it will be unlawful to sell the makings of the little "coffin nail" to any one under the age of twenty-one years.

The stringent law which was passed at the recent session of the Legislature, almost without a dissenting vote, is as follows:

"It shall be unlawful for any person by himself, clerk, servant, employe or agent, directly or indirectly, upon any pretense or by any device to manufacture, sell, exchange, barter, dispose of, or give away or keep for sale, any cigarettes, cigarette papers or cigarette wrappers or anything made or prepared for the purpose of being filled with tobacco for smoking; and any person for the violation of the same shall be guilty of a misdemeanor and upon conviction shall for the first offense pay a fine of not less than $10 nor more than $25, and the costs of the prosecution, and stand committed to the county jail until such costs are paid, and for the second and each subsequent offense shall pay, upon conviction thereof, a fine of not more than $100 and the costs of prosecution, or be imprisoned in the county jail not to exceed thirty days.

"Provided, that the provision hereof shall not apply to the sale of jobbers doing interstate business outside the State.

"Any person under twenty-one years who shall smoke or use cigarettes in any form, on any public highway, street, park or other lands used for public purposes, or in any public place of business, shall be arrested by any officer of the law, cognizant of such offense; and, further, it shall be the duty of all such officers upon complaint of a citizen to arrest such offenders and take them to the proper Court. The Court shall impose a punishment at its discretion in any sum not to exceed $10, or imprisonment in the county jail not to exceed five days for each full sentence.

"Any person who harbors any person under twenty years of age, or grants the privilege of gathering upon or frequenting any property or lands held by him for the purpose of indulging in the use of cigarettes in any form shall be held to the same penalty as provided in section 1 of this act; provided, that no part of this act shall be construed so as to interfere with the right of parents or lawful guardians in the rearing and management of their minor heirs or wards within the bounds of their own private premises."

WHAT IS A CIGARETTE?

Spokane, July 3.

The new State law forbidding cigarette smoking was questioned on Wednesday, when Police Judge Mann dismissed two prisoners, holding that the statute does not state what a cigarette is.

"In my belief," said the Court, "a cigarette is a small cigar, but as for calling some tobacco rolled up in paper a cigarette, I cannot see it that way."

DENVER CIGAR MEN ORGANIZE

To Consider and Act on Trade Matters for Mutual Benefit.

Denver, Col., July 1.

Wholesale and retail cigar dealers, salesmen and clerks of the trade in Denver have united to form an organization known as the Denver Cigar Dealers' Association, with more than $2,000,000 represented by the membership. An even hundred members are named as the charter members of the organization. It is reported that one of the first matters to be considered by the organization at its approaching smoker will be the dice games, the only game permitted since the police order against the slot machines. Many dealers report that they are losing money on the dice game, and it is said that the organization will attempt either to put an end to the game altogether or raise the limit. The object of the organization is stated to be "to cure the ills that affect the trade from time to time," according to a letter to cigar men sent out by Frank Leahy, secretary.

The following officers have been elected: President, Harry Robare; vice president, U. L. De Armond; secretary, Frank Leahy; treasurer, P. J. Schelle.

The first social gathering of the association will be held July 14th, when the first annual banquet will be held at the Shirley Hotel.

NEW TOBACCO WORKS.

Tennessee Tobacco Men Subscribe the Capital for New Enterprise.

Cumberland City, Tenn., July 1.

A meeting of the business men of this city and surrounding country was held last week in the Cumberland City Bank Building for the purpose of effecting an organization for the manufacture of tobacco. An application for a charter for a company to be known as the Cumberland City Bank Building for the purpose of effecting an organization for the manufacture of tobacco. An application for a charter for a company to be known as the Cumberland City Tobacco Works was signed by James W. Cary, W. T. Thomas, B. E. Neblett, L. E. Holly, J. J. Uarcham, F. A. Fruitema, Nixon Pickard and H. B. Stout. The purpose is to manufacture smoking tobacco, twist and plug chewing, buy and sell loose leaf. The authorized capital is to be $50,000, with a fully paid capital of $25,000, stock to be paid by September 25, 1909. The organization is to be officered as follows: President, James W. Cary; vice president, W. T. Thomas; secretary and Treasurer, Nixon Pickard.

It is proposed to be ready to handle the incoming crop of tobacco and a committee was appointed to arrange for the buildings and machinery right away, to be ready for business not later than Nov. 1.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
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Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

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Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
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J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

CIGARETTE SALES ILLEGAL.

Iowa Attorney General So Rules, Despite Payment of Tax by Dealers.

Des Moines, Ia., July 2.

That the sale of cigarettes in Iowa is a violation of law in spite of the payment by dealers of a quarterly tax of $75 is the ruling of Attorney General H. W. Byers in a letter to Jonh B. Hammond of the Boys' Trimmer Club, in which he sounds the death knell of the cigarette business in Iowa.

After July 4th county attorneys who fail to prosecute dealers for selling cigarettes will be subject to removal proceedings under the new Cosson law, and the fifty Iowa tobacco shops where cigarettes are sold must either dispose of their stocks or face a criminal prosecution.

Mr. Hammond is State superintendent of the Trimmer Clubs. He announced recently that in his opinion the law providing for an annual tax of $300 for dealers who handle cigarettes means only one thing—that cigarettes cannot be sold in Iowa—and that he would begin actions against dealers who handle the "coffin nails" soon after July 4th.

Mr. Byers holds that the law expressly states the payment of a tax of $300 a year shall not act as a bar to prosecution, and that the dealer who pays the tax is still subject to fine and imprisonment.

At the request of Mr. Byers, State Senator George Cosson, special counsel in the Department of Justice, looked up the State and United States Supreme Court decisions, which he says establish beyond any doubt the right of a State to collect a tax and at the same time to prosecute the man who pays it.

The letter prepared by Senator Cosson is as follows:

"I am in receipt of your communication of the 24th inst., advising that in a number of cities in this State merchants are openly advertising and making sales of cigarettes and cigarette papers, and submitting the following questions:

"'First—Does the mulct cigarette law found in section 5007 of the code protect the dealer in any manner?

"'Second—Is any one permitted to sell or keep for sale or gift cigarette papers?

"'Third—What penalty is provided for the violation of this law?

"'Fourth—Is the property owner liable for violations made by a tenant?

"'Fifth—The payment of the mulct tax levied pursuant to the provisions of section 5007 of the code does not in any manner authorize the sale or keeping for sale of cigarettes or cigarette papers. The section itself expressly provides:

"'The payment of such tax shall not be a bar to any prosecution under any law prohibiting the manufacturing of cigarettes or cigarette paper, or selling, bartering or giving away the same.'

"Said section was enacted not for the purpose in any way of relieving the person who paid the tax pursuant to its provisions from any of the criminal penalties imposed by section 5006 of the code; and one of its objects was to add an additional impediment to the business of selling or disposing of cigarettes or cigarette papers or wrappers.

"Judge Deemer in speaking for the court in Hodge vs. Muscatine county, 121 Iowa, 482, said:

"'It is manifestly a tax upon the traffic which the Legislature saw fit to impose, not for the purpose of giving countenance to the business, but as a deterrent against engaging therein.'

"It was there held that the act was not unconstitutional by reason of the fact that said section exacted a tax for all persons who engaged in the business, but expressly provided that said tax should not authorize the sale thereof or operate as a bar to any of the penalties provided by section 5006. This case was affirmed by the Supreme Court of the United States.

"See Hodge vs. Muscatine county, 196 U. S., 276; see also Cook vs. Marshall county, 119 Iowa, 384; same case U. S., 361.

"Second—It follows from the reasoning above given that your second question must likewise be answered in the negative. Stronger language could not be used than that found in section 5006 prohibiting the sale or disposition of cigarettes and cigarette papers and wrappers either by way of gift or exchange, the only exception being that the act does not apply to the sales of jobbers doing an interstate business with customers outside of the State. The attempt has been made to escape the sweeping provisions of this section by resorting to the sanctity of the interstate commerce clause and having cigarettes shipped direct to the retail dealers in small packages containing ten cigarettes in each package, but not bound together in any form.

"It was said by our Supreme Court in Cook vs. Marshall county that this was a mere subterfuge; that such packages did not constitute what is known as an original package, and that the interstate commerce clause in the Constitution afforded to the offender no relief. This case was affirmed by the Supreme Court of the United States.

"Third—Section 5006 of the code provides:

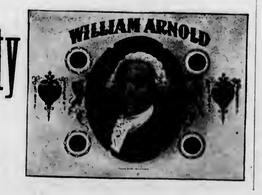
"Whoever is found guilty of violating any of the provisions of this section for the first offense shall pay a fine of not less than $25 nor more than $50 and costs of prosecution, and stand committed to the county jail until such fine and costs are paid; for the second and each subsequent offense he shall pay, upon conviction thereof, a fine of not less than $100 nor more than $500 and the costs of prosecution or be imprisoned in the county jail not to exceed six months.'

"It will be observed that the second and each subsequent offense for violating said section is made indictable.

"Fourth—The property owner and the property itself is liable for the payment of the mulct tax. The liability of the property owner does not extend this unless it can be shown that he is interested, concerned or engaged in selling, giving, owning or keeping for sale or gift, cigarettes or cigarette papers for the purpose of violating the provisions of section 5006.

"Yours very truly,
"GEORGE COSSON,
"Special Counsel."

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.



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Cigarettes
Have met with universal success.
No stock is complete without them.
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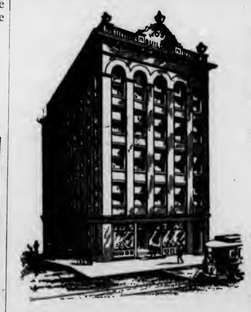

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Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
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Dallastown, Penna.

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119 N. Third St., PHILADELPHIA

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Importers and Packers of and Dealers in

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Dealer in all kinds of SEED LEAF
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Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA, 123 North Third Street** PHILADELPHIA

Some Reaction in the Havana Leaf Market.

Only a Few Arrivals of New Buyers Reported, While a Number Have Returned to Their Homes. However, Some Life is Still Given to the Market by German Buyers and American Export Houses. Cuba Has No Fear of Free Philippine Tobacco in the United States. An Information Bureau.

Special Correspondence of The Tobacco World.

Havana, June 28, 1909.

Business compares rather poorly with the previous week's transactions, although the market was not dull by any means. The activity previously reported subsided with the departure of the majority of the buyers who had arrived up to last week, and very few new arrivals were reported to take the place of the departures. This leaves the market with very few buyers, and accounts for the slackening of business. However, the German buyers have taken the initiative again, and bought a little over 600 bales in the last week. Local manufacturers are also in the market. Some American export houses, and one particularly, have been active of late and still continue to buy. The one referred to has bought up nearly all the Semi Vuelta that has arrived so far from the escojidas of the different packers, and seems to have the intention of buying the whole crop of Semi Vuelta, as every lot that is marketed is immediately compromised by this house. This house is also buying Partidos.

An American firm established in this city made the first purchase of new Remedios capaduras of this year, securing a small lot of firsts and seconds. Prices are reserved. There is some satisfaction in being first, of course, but from this deal no importance is reflected, because it is too early and there is not enough Remedios tobacco in the market to set any prices or make any impression on future business for these grades.

Some comments heard in trade gossip, regarding the entry of Philippine tobacco free of duty in the United States, say that the entry of such cheap cigars and tobacco free of duty will not hurt the Havana business to any great extent, owing to the fact that the Havana cigar industry produces such a higher grade of goods that the smoker who patronizes a "Filipino" is not able to buy either an imported or clear Havana cigar, and that the smoker of the imported cigar will not smoke a cigar of "Filipino" manufacture even if it costs him nothing. It remains to be seen if the disparity between the two kinds of tobacco will protect the Havana trade from being affected at all.

SALES

in the last week amount altogether to 2640 bales, consisting of 500 bales Vuelta Abajo, 897 Semi Vuelta, 671 Partido, and 572 Remedios.

The destination of the foregoing sales were traced as near as possible as follows: 1540 bales for the United States, 600 for Germany and 500 for local consumption.

TOBACCO EXPORTS FOR THE WEEK.

To the United States	3,286 bales
To Germany	562 bales
To Liverpool	10 bales
Total	3,858 bales

BUYERS COME AND GO.

Arrivals:—Matt Wengler, of Wengler & Mandell, Chicago; Albert W. Kaffenburgh, of I. Kaffenburgh & Sons, Boston; D. Hevia, of D. Hevia, and Louis Jacobs, of Rosenthal & Jacobs, New York.

Departures:—Victor D. Ettinger and Sidney Goldberg, for New York; Ramon Fernandez, for Tampa.

HAVANA CIGAR MANUFACTURERS

are in the same position reported previously. Orders are slack, but there is enough trade to keep the usual number of cigarmakers employed. However, manufacturers had expected better orders by this time to

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

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Growers, Packers and Importers of

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Monte 56

NEW YORK
165 Front Street

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In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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Habana, Cuba Cable: "Antero"

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PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

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(Sobrinos de G. Palacios)

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SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

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MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

inaugurate the revival that is confidently looked forward to this year.

H. Upmann & Co. shipped 500,000 cigars of their own H. Upmann brand and of other independent brands.

La Diligencia reports good orders. Moreda & Co. are busy buying new tobacco of the best Vuelta Abajo vegas and have already received some specimens of the latest purchases at the factory, No. 85 San Miguel street, which speak loudly in favor of their good judgment.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Victor K Ettlinger departed yesterday. While he was here he secured several large lots of choice vegas, and left entirely satisfied. He took a trip through the Partido and Vuelta Abajo sections to look at some escojidas out there, and returned with a very clear judgment of the crop. He says he was not able to complete his purchases for the season, as the tobacco is not cured enough yet, and he will consequently have to return shortly.

Sidney Goldberg departed yesterday, finally.

Louis Jacobs, of the firm of Rosenthal & Jacobs, of New York, was the latest arrival. He is already busily engaged in looking for the grades that will suit his requirements.

Matt Wengler, since his arrival last Tuesday, has been very busy. He has bought several good vegas of Partido and Vuelta Abajo, but will be here for another week or two to finish his purchases.

Albert W. Kaffenburgh arrived last Wednesday and left the following day for Manicaragua, where his firm has extensive interests. I have learned that the firm of I. Kaffenburgh & Sons will shortly open a branch house in Havana, and has already found a suitable location at No. 25 Galiano street.

A. M. Calzada & Co. sold some tobacco this week to a local manufacturer. The friends of A. M. Calzada will be glad to hear that he is entirely recovered from his recent illness, and is again discharging his duties as actively as ever.

J. & P. Castaneda closed a deal on a choice lot of Partido this week. The buyer was an American manufacturer who recently arrived.

Baldomero Grau made the first sale of first and second capaduras this year of the new crop.

J. F. Rocha & Co. sold several small lots this week to a Tampa firm.

Sobrinos deA. Gonzales sold several hundred bales since my last report, of old and new Vuelta Abajo. Work on their new brilding at the corner of Barcelona and Industria streets is going on as speedily as possible, but in spite of that it will not be finished as early as was expected. They now calculate on being able to occupy their new home by the end of the year, or the beginning of December at the earliest.

H. Upmann & Co. shipped considerably to Germany this week of the new crop.

J. F. Berndes & Co. also made a number of purchases of new tobacco for the German market, the largest part of which was shipped last week, per S. S. Havana, to Bremen.

Charles Blasco has greatly enlarged his warehouse at No. 1 O'Reilly street for the storing of tobacco, which was necessary on account of increase in his business lately. He has been very busy in the last week.

With the beginning of the present fiscal year the Republic of Cuba established a Bureau of Information, President Gomez appointing Leon J. Canova, an American newspaper man, who has resided in Cuba eleven years and has a wide acquaintance with the island, as its director.

Parties wishing information of any nature concerning Cuba can obtain same, free of charge, by writing to Leon J. Canova, U. and I. Bureau (Utility and Information Bureau), Department of Agriculture, Commerce and Labor, Havana, Cuba.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending June 26.		Since Jan. 1, 1909.
5,671 bales..	Vuelta Abja ..	29,558 bales
897 bales..	Semi Vuelta ..	5,312 bales
1,913 bales..	Partido	8,146 bales
	Matanzas	377 bales
1,576 bales..	Santa Clara (Remedios)..	17,352 bales
	Puerto Principe	46 bales
125 bales..	Santiago de Cuba	5,168 bales
10,182 bales		65,959 bales

THE CHRONICLES OF BEN ALI.

Moderation in the Temperature Brings Improvement in Retail Cigar Trade at "The Hub."

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., July 5.

The weather was a little more moderate this week, and in consequence the retail cigar business showed signs of improvement again, the box trade especially showing a large increase, as many people who went out of town to spend the "Fourth" took some of their choice weeds with them.

During the past month Pittsburg stogies sold well, in fact Boston trade is taking well to the stogie once more, and many of our cut-price druggists report them as big sellers.

President Taft and his family has reached his summer home at Beverly, and there is a big hurrah in their honor. The town is gayly decorated and everything arranged for the comfort of the President and his family. It is expected that Mr. Taft will make frequent visits to the Hub in his auto during the summer months, as Beverly is not a great distance from here.

The Atlantic Squadron of 50 warships is stationed at Providencetown, on the Cape, and reports from there state that business in the cigar and tobacco line is very good, as the town is flooded with man-of-warsmen and officers from the fleet.

I. D. Robbins, the Cambridge street wholesaler, has just leased the corner store at his present location, and will shortly move into same, where he will have more room to transact his increasing business.

Phil Melhado, wholesale and retail dealer, corner Hampden and Dudley streets, is doing a nice, conservative business since he started in for himself.

Concluded on p. 16.

CABLE ADDRESS "CALOA" TELEPHONE 0871

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

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129TH TO 130TH ST AND PARK AVE. N.Y.

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IMPORTER OF
Sumatra Tobacco
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
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JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
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TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, July 6.

New York Leaf Market.

The leaf tobacco market during the past week was extremely quiet and the market was entirely void of buyers. The intervening Holiday also had much to do with it, no doubt, for large numbers of the members of the trade left the city for a short vacation from Friday last to return again on Tuesday, possibly. There was some inquiry made concerning certain types of goods, but it was only in a preliminary sort of a way, but which may lead to some active operations when the new goods are ready for the market.

In Sumatra tobacco a moderate business was done during the week that made at least a comparable showing.

Withdrawals of Havana were in goodly amounts, but importers report that sales were only moderate.

* * *

The Cigar Industry.

There is a continued improvement to be noted in the cigar industry, and trade from the summer resort sections is becoming quite brisk, and although the demand for the strictly high-grade cigar is not so pronounced there seems to be a greater demand for certain other classes of goods which will at least keep up the volume of trade if not actually show some gains over that of last year, for the conditions generally are regarded as an improvement over last summer.

* * *

The Retail Trade.

The retail trade seems to have enjoyed a good business during the triple holidays being occasioned by the celebration of the 4th on Monday, and for which many people prepared themselves on Friday last before leaving the city, and everyone who could possibly do so seems to have left the city for over the Fourth. They are, however, fearful of the aftermath, and do not at all anticipate anything like a lively business during the remainder of the summer season. In fact box trade has not shown the amount of business which was expected, and that will cut a severe figure in the actual earnings of the various establishments.

* * *

The Cigar Output.

The output of cigars in the Second and Third Districts, which are the principle cigar producing districts of this city, during the month of June amounted to 60,671,157. During the month of May in the same districts the output was 60,271,220, a slight gain for June of nearly 400,000. In the production little cigars in the same districts, there was about the same increase shown, viz: In May 5,374,500, and in June 5,758,000, a gain of 372,500. In cigarettes of all kinds the figures are as follows: May 426,710,458; June 315,723,126; decrease, 110,987,332. Manufactured tobacco, May, 604,961 lbs.; June, 679,775; gain of 74,814 lbs.

* * *

New Leaf House Organized.

The firm of Rosenstadt & Jacobs is a new leaf tobacco house which has just established itself at No. 3 Burling Slip. It consists of Jacob Rosenstadt and Louis Jacobs, both of whom were formerly connected with Levi, Blumenstiel & Co., which concern they were connected with in various capacities, and are thoroughly practical. They intend importing both Havana and Sumatra tobaccos as well as doing a general business in seed leaf tobaccos.

They hale from Canada where both had gained a knowledge of cigar making before engaging in the leaf tobacco trade, and have many friends in both Canada and the United States.

* * *

Trade Notes.

Julius Marqusee has just returned from a western business trip, during which he placed considerable quantities of goods.

Louis Marz, a prominent tobacco packer and planter in Cuba, is at present visiting in New York.

Norberto Cueva, of F. Miranda & Co., packers and importers of Havana tobacco, returned this week from a visit to Cuba.

Geo. L. Symons, of the Symons-Kraussman Co., recently returned from a business trip through middle west.

Benno Neuberger, of E. Rosenwald & Bro., will leave this week on a well-earned vacation.

S. H. Bijur, of E. Rosenwald & Bro., was recently calling on the trade in Boston.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

THE TRADE UP DETROIT WAY

Claims to be In Advance of the Effete East in Recovering from the "Panic."

Detroit Bureau "The Tobacco World," 535 Campbell avenue.

Detroit, Mich., July 5.

Trade continues to increase in volume and Detroit leaf tobacco and cigar men are basking in prosperity's rays. From the largest down to the one-man shop full time is the order of the day, and if the demand continues in its present volume it is a safe prediction that several concerns will be forced to run overtime to keep in sight of orders. Neither is it purely a local demand. Trade is coming from all corners of the country, and especially from the West.

In commenting on conditions a day or so ago a Detroit cigar man declared that inasfar as recovering from the effects of the "panic of 1907-8" was concerned New York was a year behind the rest of the country. And especially is this true of New York City. He gave as proof of his assertions that though the remainder of the East and West had practically recovered from their panicky condition, New Yorkers were still on the anxious side. Consequently they are holding back to prevent a possible repetition of former conditions..

Several large orders from Minnesota were received by a local concern last week. As an example of shipping facilities here it might be mentioned that the factory filled the orders within two hours of their receipt. There are no shop difficulties in this centre. Labor and capital are on agreeable terms and this is serving to increase trade. Retailers, naturally, are attracted to a factory where they are sure they can have their orders filled on time and without difficulty, and this is one of the reasons Detroit manufacturers are prospering.

The only annoyance to which local dealers have been put to in regards to labor is that they cannot get suitable help. Several of the larger concerns are in constant communication with employment bureaus in other cities and attractive inducements are offered to skilled workmen to come here. It is hard to estimate just what the average wage among the skilled workers is. A large number work piece work, but one manufacturer says between three and four dollars would probably be close to the mark. In the finer work the laborers sometimes make as high as eight and ten dollars a day.

The retail trade is improving with the advance of summer weather. None of the dealers have been compelled to resort to price-cutting to get rid of their goods and this fact alone speaks volumes for the trade.

Griswold street—Detroit's banking section—understands that the Scotten-Dillon Company, wholesale tobacco corporation, will pay an extra dividend of about 40 per cent. in July. The regular rate of 8 per cent. per annum will be paid on the $800,000 capital. The par value of the stock is $10. Scotten-Dillon stock was selling around $39 a share just a year ago this month. By the end of the year it went up to $45. In January the company declared an extra dividend of 20 per cent. and the stock continued to climb until this month it was sold at $60.25, with higher prices bid, but no stock for sale.

Grand Rapids has institutel a campaign against cigarette smoking. It is said that over half the cigarettes smoked in the up-State city are used by young men under 21 years of age. In a law, recently adopted, relative to the smoking of cigarettes by minors it makes it a crime to sell cigarettes to youths under 21 years of age—But—it says nothing regarding cigarette papers or what is popularly known as "the makins."

According to salesmen, if a law to include the latter clause was made it would cut the sales of tobacco in half. The remaining half would either resort to the cigar or pipe or send an older person to buy the tobacco. W. F. Rea, local manager for the United Cigar Stores, is quoted as saying that he thinks the law a good one, but he is surprised that no mention is made of papers.

"I have been notified that the law goes into effect September 1," said Mr. Rea. "Already I have given instructions to the three local stores to cut out the practice of selling to minors. Such laws, sooner or later, will raise the prices of cigarettes. Our New York stores are already jumping prices and we may get it next. There is less profit in cigarettes than either cigars or tobacco, so the small dealer will not mind the law so much, after all, except, perhaps, for the inconvenience it causes him."

Clarence Gale, aged 31 years, unmarried, and living in Corunna, is said to have become insane from excessive cigarette smoking.

The windows in all the downtown cigar and tobacco stores were appropriately decorated for the Fourth.

Quite a number of Detroit cigar and

Continued on p. 14.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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TOBACCO WORLD PUBLISHING CO.
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PHILADELPHIA, JULY 7, 1909

NEW FACTORY IN PHILADELPHIA

The New Firm of Luckett, Luchs & Lipscomb Now Established at 115 North Third Street.

The "Tobacco World" is pleased in being able to announce that a new, and what we believe will soon become, a very important, cigar manufacturing establishment will be located in this city. It was not until Monday last that such definite arrangements were completed as would warrant any public announcement, but we are satisfied that when the personnel of the new firm, and a more thorough knowledge of their intentions becomes fully known, a most cordial welcome will be extended them by every good member of the trade in this city.

The new firm will be known as Luckett, Luchs & Lipscomb, which it will be revealed is indeed a combination of great energy. Each one of these gentlemen has been prominently identified with the trade, and by reason of the connections previously held, they are eminently qualified for the particular line of work which they have resolved to take upon themselves. We deem it not at all necessary to make any formal introduction, and in referring to the personnel we suffice it to say that the firm consists of the following gentlemen: W. S. Luckett, who was at one time Secretary of the American Cigar Company; later he became president of the Federal Cigar Co.; he has also served efficiently as a director in the Havana Tobacco Co., Havana Commercial Co., and American Cigar Co.

Monroe Luchs as formerly a prominent and successful merchant in Washington, D. C.; later he became president of the well-known Philadelphia jobbing and distributing firm of Dusel, Goodloe & Co. (Inc.).

H. E. Lipscomb is a thoroughly practical cigar manufacturer. He was formerly President of the Federal Cigar Real Estate Co.; a director in the Federal Cigar Co., and until a short time ago was the manager of the Jersey City Branch of the American Cigar Co.

Prior to forming the present arrangements for establishing the firm of Luckett, Luchs & Lipscomb, each one of these gentlemen resigned absolutely and completely from all of their former connections in order that they might consistently devote their entire energy to the promotion of their own and individual enterprise.

They are to be congratulated upon having secured the premises formerly occupied by the Theobald & Oppenheimer Co., at 1115 N. Third street, for the beginning of their operation. Not alone is the building well adapted to the purpose, but it is also centrally and advantageously located for the manufacturer of the particular class of goods which this new firm will specialize.

The new factory will be operated strictly on the hand-work system and only 10- and 5-cent goods will be made, and while the firm is not yet prepared to announce its line as regards brand, names, etc., the preliminary work is being vigorously pushed and further announcements are promised in the near future. In the meantime some desired alterations will be made in the building and the new line of goods will be ready for the market by about the middle of August. In any event, it is planned to participate in the usual greater activities of a fall trade.

On behalf of "The Tobacco World" the writer extends a hearty greeting to the new firm, and also congratulates Philadelphia upon its procurement of an additional cigar factory, which promises to aid in maintaining the cherished reputation of a producing center of cigars of merit.

THE LOCAL TOBACCO NEWS

While the leaf tobacco trade during the past week has not had a particularly brisk business, it has been ascertained that during the first half of the present year the results obtained were not nearly so bad as one might have been led to believe it would be, judging from the long and continuous complaints heard during that period. Even though the volume of business was in some instances smaller than it has already been during a similar period, yet the goods sold were apparently turned out at a reasonable profit, which shows a respectable balance on the right side of the ledger.

* * *

The cigar industry seems to be now in a fairly satisfactory condition, and the volume of business being done by them is showing a steady gain, as will be seen by the returns of the Revenue Office of June output.

* * *

Factories are being operated with full forces, and a number of them are in receipt of orders sufficient to keep them steadily busy for some time to come. Work was resumed promptly after the celebration of the 4th on Monday, and it is expected that it will continue now uninterruptedly until Labor Day in September. At a few of the factories additional hands are being taken on.

* * *

The past week in particular seems to have been a good spell for the average retailer of this city, and fewer complaints are being heard than for some months past. Of course, the better located stores in the central section of the city fared best of all, but even in the outlying districts there was noticed an increase in the amount of sales. There were some special 4th of July decorations, but on the whole they were fewer than heretofore, and yet there is this year general satisfaction among the retailers.

* * *

Monroe Luchs has resigned as President of the Dusel, Goodloe & Co., of this city, and will connect himself with a new firm of cigar manufacturers who will open a factory in this city. Although Mr. Luchs came here from Washington a comparatively short time ago, he has made many staunch friends in the trade here who all join in extending to him their best wishes for his success.

* * *

Sig. C. Mayer, of Sig. C. Mayer & Co., has returned to this city after an extended trip among some of his distributors.

Channing Allen, head of Channing Allen & Co., formerly located on Locust street, has removed his office to North Fourth street, in the building occupied by E. M. Schwartz & Co., cigar manufacturers. He has discontinued manufacturing cigars himself.

* * *

Benj. Strauss, of the new clear Havana cigar manufacturing firm of Rey, Strauss & Co., of Tampa, was a recent visitor here, showing a line of their "Mi Rey" brand of fine goods.

* * *

F. B. Robertson, the veteran salesman, is now reaping the happy results of an advertising stunt performed by him during the recent strike of the street railway employes, when he distributed at the various car-barns thousands of samples of the stogies made at the factory of John Slater & Co., at Lancaster, whom he is now representing. The effect of that advertising is just becoming to be felt, and the Slater stogie is gaining in popularity very rapidly.

* * *

Griffin & Keegan, of the Crozer Bldg. cigar stand, at 1420 Chestnut street, are introducing a new brand of Porto Rico cigars made especially for them by E. G. Perez & Co., under the name of "Jose Rio." They are very attractively packed and claimed to be of high grade.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

LA INCA. 18,072.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration). Originally entered by Schimmacher & Ettlinger, New York, on June 18, 1886.

MAZOL. 18,073.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J. (A re-registration).

REVUE. 18,074.
For cigars. Registered June 30, 1909, at 9 A. M., by American Cigar Co., New York.

RED SOX. 18,075.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by F. X. Oberle Co., Boston, Mass.

SUPREME MOGUL. 18,076.
For cigars, cigarettes and cheroots. Registered June 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

PAPS LATEST ADDITION. 18,077.
For cigars. Registered June 30, 1909, at 9 A. M., by Wm. M. Siers, Altoona, Pa.

JOSE BALTA. 18,078.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

DON BARCELO. 18,079.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

DON LAZARO. 18,080.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

DON SUREDA. 18,081.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

JUAN CUEVA. 18,082.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

FLOR DE ERCILLA. 18,083.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

DON DURAN. 18,084.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

JOSE OLMEDO. 18,085.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

RAMON PORCEL. 18,086.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

JOSE ORTIZ. 18,087.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

GENERAL PRIM. 18,088.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

MANUEL JOSE QUINTANA. 18,089.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} Leaders in Nickel Goods {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

DON RIEGO. 18,090.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

RON DE OLANO. 18,091.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

JOSE, SACO. 18,092.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

EL SACO. 18,093.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

DON SALVA. 18,094.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

ZARCO DEL VALLE. 18,095.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

LA BALLESTA. 18,096.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

EMERSON HOUGH. 18,097.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by American Lithographic Co., New York.

GRAND UNION. 18,098.
For chewing and smoking tobacco. Registered June 30, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich. (A re-registration).

EL VARRO. 18,099.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 1, 1909, at 9 A. M., by Crump Bros., Chicago, Ill.

GOLD CHARM. 18,100.
For cigars, cigarettes and cheroots. Registered July 1, 1909, at 9 A. M., by A. J. Yinger & Co., Camden, N. J.

CUBAN CLUB. 18,101.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 1, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

BRIGHTEST. 18,102.
For cigars, cigarettes and cheroots. Registered July 1, 1909, at 9 A. M., by Chas. M. Yetter & Co., Reading, Pa.

BEST ON THE MARKET. 18,103.
For cigars. Registered July 1, 1909, at 9 A. M., by Otto W. Harms, Chicago.

BEST IN THE MARKET. 18,104.
For cigars. Registered July 1, 1909, at 9 A. M., by Otto W. Harms, Chicago.

R. G. 18,105.
For cigars. Registered July 2, 1909, at 9 A. M., by Adams Cigar Mfg. Co., New York. (A re-registration by transfer from Robert G. Haight, Toledo, O.

YEN. 18,106.
For cigars, cigarettes and cheroots. Registered July 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LIVELONG. 18,107.
For cigars, cigarettes and cheroots. Registered July 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LOFTY. 18,108.
For cigars, cigarettes and cheroots. Registered July 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

GEORGE FAWCETT. 18,109.
For cigars, cigarettes and cheroots. Registered July 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York. (By permission).

PALMA DE MANILLA. 18,110.
For cigars, cigarettes and cheroots. Registered July 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

MEXICAN PLANTATION. 18,111.
For cigars. Registered July 2, 1909, at 9 A. M., by J. D. Greenlees, Tampa, Fla.

ELFRYBRO. 18,112.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 3, 1909, at 9 A. M., by Frye Bros., Salem, Mass

BOSTON EXPOSITION, 1920. 18,113.
For cigars. Registered July 3, 1909, at 9 A. M., by Bowdoin Cigar Co., Boston.

PEGGY J. 18,114.
smoking tobacco. Registered July 3, For cigars, cigarettes, chewing and 1909, at 9 A. M., by A. G. Kauffman & Co., New York.

LOYAL CLUB. 18,115.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by Independent Tobacco Co., Cincinnati, O.

HEARTHSTONE. 18,116.
For chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by Independent Tobacco Co., Cincinnati, O.

DEL MONTE. 18,117.
For chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by Independent Tobacco Co., Cincinnati, O.

ESTECO. 18,118.
For chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

KATHADIN. 18,119.
For chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

LINDEN SPECIAL. 18,120.
For cigars, cigarettes and cheroots. Registered July 6, 1909, at 9 A. M., by The West York Cigar Co., West York, Pa.

G. & M. 18,121.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 6, 1909, at 9 A. M., by B. F. Adams, Bangor, Maine.

EARL AMHERST. 18,122.
For cigars, cigarettes and cheroots. Registered July 6, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LUXELLO. 18,123.
For cigars, cigarettes and cheroots. Registered July 6, 1909, at 9 A. M., by W. S. Luckett, Orange, N. J.

PROMISING IN READING.

Annual Revenue Report Shows "Quite a Few" Cigars Were Made There During the Fiscal Year.

Reading, Pa., July 5.

The death of Charles Breneiser, Sr., an extensive cigar manufacturer and wholesale tobacco dealer, which occurred last week, was a great shock to the trade, as very few had known that Mr. Breneiser was ill. For the past year his health had been failing, but he was still able to be about and enjoy an occasional season of work. For several weeks he was compelled to remain indoors and during the last few days of his illness was bed-fast. He was suffering with a complication of diseases.

Mr. Breneiser was the senior member of the firm of Charles Breneiser & Sons, Seventh and Penn streets. He engaged in business in 1847, which gives him a mercantile career of 62 years. He was born in this city on March 24, 1828. He obtained his early education in the public schools of this city when they were yet in a crude state. His attendance was limited, because of the necessity of going to work at a very early age. The most essential and by far the most useful part of his education was obtained by his own efforts, and mainly through general reading and association with men in the business world. He learned two trades, cigarmaking and bricklaying, but followed the former.

At the age of 20 he embarked in the manufacture of cigars. The success he achieved and the standing of the house he founded are testimonials to his business ability. Until 1861 he was engaged exclusively in the manufacture of cigars, but in that year he added to that business the related one of the wholesale tobacco trade. In addition to his regular business, he was identified with many financial and industrial enterprises closely identified with the history and progress of Reading.

Robert Patterson Eiceman, a cigar manufacturer of Womelsdorf, this county, died of appendicitis at St. Jo-

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

seph's Hospital, Reading, last week, aged 26 years. He was bed-fast only two days. He engaged in the manufacture of cigars on a small scale at Womelsdorf about a year and a half ago, and was doing splendidly when death overtook him. He leaves a widow to mourn his loss.

The employes of the Valentine cigar factory at Womelsdorf are working full time. The limit to the manufacture of cigars was taken off several days ago, and the men are now allowed to make as many cigars as they can. Conditions at this factory, all through the dull times, were far better than was the case at most places, and the outlook is bright.

Eisenlohr Bros. cigar factory at Boyertown, this county, is rushed with orders, and will take the annual stock account in the evenings, instead of shutting down for several days, as heretofore.

On June 30 the fiscal year for the U. S. Internal Revenue Department ended, and some interesting figures for this district were given the followers of the conditions of the tobacco trade here.

Figuring the amount of tobacco used and the number of cigars manufactured during the year from the revenue receipts at the rate of 6c. per pound for tobacco and $3 per thousand for cigars, it is found that this district manufactured the enormous number of 117,416,090 cigars and used 245,708½ pounds of tobacco.

Even at that, however, the dull year hit the trade hard, and it fell way below the year of 1907-1908.

The receipts per month for this year are interesting. They are:

	Cigars.	Tobacco.
July, 1908	$29,251.77	$1,273.50
Aug., 1908	30,502.86	1,221.60
Sept., 1908	30,572.67	1,244.06
Oct., 1908	33,875.01	1,356.54
Nov., 1908	29,080.83	1,112.70
Dec., 1908	28,639.26	1,217.70
Jan., 1909	25,301.00	1,217.85
Feb., 1909	29,483.07	1,321.80
March, 1909	29,466.75	1,282.50
April, 1909	27,102.54	1,368.06
May, 1909	28,683.42	1,288.50
June, 1909	32,209.59	1,387.80
	$352,248.29	$15,282.51

Business now, however, seems to be bracing up about here and better times are ahead for the tobacco men, if the prospects do not lie. Though orders are not piling in they are continuing steady, and that is all that can be hoped for just now.

A. R. Orth, 37 North Fifth street, is doing a good business. His factory is running full time and making its leading brand, Pompey, to meet the demands of the local trade which this popular five-cent cigar supplies. Though there is nothing phenomenal about the sales, they are good.

J. B. Mersinger's factory, 601 North Tenth street, shows signs of picking up in business and the men are working full time. Their chief brand is Red Wing, a five-cent cigar of deserved popularity. Their trade is mostly local, but is good.

Dibert Bros., 231 Washington street, report a steady trade, but nothing extraordinary as yet. This factory ships its cigars all over the country, but just now there are no unusual shipments. Their chief brands are the five-cent Fan Tan and the ten-cent Lady Berks, the latter named in deference to the location of the factory in the capital of Berks county.

F. Ganter, 111 North Ninth street, is doing well. He recently shipped 30,000 cigars to Philadelphia, and has his hands full supplying his large local trade. His leaders are the Republican and Brighter, two fine five-centers.

L. I. Krug, 10 North Ninth street, is doing a steady business. Not only is the local trade keeping the factory running full time, but from as far West as Pittsburg comes the demand for cigars. A shipment of 30,000 was lately made to the smoky city. No. 8 is the leading brand, named after this district.

Lergel & Ernst, 113½ North Third street, has a large retail trade which they are doing their best to fill. Conditions seem to be getting brighter and the cigars are being sent for in numbers that seem to promise a much better trade in a short time. Their head brands are: Legal, a fine five-center, and Wall Street Club, a rich ten-cent smoke.

Gnidaer.

THE TRADE UP DETROIT WAY.

Concluded from p. 11

tobacco men, who are members of the B. P. O. E., are planning on taking in the excursion to Los Angeles this month.

Sommers Bros.' match factory, in Saginaw, has incorporated with a capital of $280,000. The new capital is an increase of $50,000 over the old. The new corporation will occupy a large three and one-half story plant, equipped with the latest machinery. The capacity will be trebled and the output will be about 1000 carloads and 150 persons will be employed.

IN AND AROUND YORK.

Improvement in Cigar Manufacturing is Shown by Revenue Report for June.

York, Pa., July 5.

Deputies who were making official visits in the county report that there are growing evidences of a better business.

Receipts at the York revenue office for the month of June were $87,000. This is an increase of $18,000 over the month of May and of $7,000 over the corresponding month of June, 1908.

The closing of the Windsor Cigar Factory during the past week caused 60 of the cigarmaker employes to engage the Windsorville Band and parade through the streets of Windsor.

Various rumors are afloat as to the cause of the shop closing down. One of them, published in a local paper, is to the effect that the factory inspector ordered the shop to close on account of it being unsafe. The shop is owned by H. F. Martin, of Windsor, who operates a factory in York, and is practically a new one, he having only recently built it. Mr. Martin when shown the article became incensed and went at once to the factory inspector, who emphatically denies giving any orders or intimating anything like the published article. He purposes demanding a retraction, feeling that he has been injured through the article.

The United Cigar Manufacturers' Company claimed that the factory was too small, and Mr. Martin declining to make any additions, caused the company to vacate.

Rumors are rife to the effect that Otto Eisenlohr & Bros., of Philadelphia, will locate a factory in Dallastown.

At Spring Grove there is an apparent increase in the cigar business. All of the factories are busy, manufacturers are enjoying a prosperous season and are in need of more help.

At Loganville 20 cigarmakers were given work at the D. B. Goodling factory. One of the manufacturers said he sees a return of active work among all the factories in Loganville.

Owing to quietude of business at Craley a number of cigarmakers have secured work at Lancaster.

Many of the workmen at the Windsor cigar factory which closed during the week have secured work at Dallastown and at York from the United Cigar Manufacturers Company.

The special revenue agents who were on a tour of inspection through the county have returned to Philadelphia. Some uneasiness exists among manufacturers, occasioned by the rumors of some irregularities being found, the extent of which will be known only after the agents make their report to the Revenue Department at Washington.

At Windsor additional hands were added to the W. H. Snyder factory. At G. W. Gable's there is an improvement noticed. I. A. Shearer, in the interest of the Shearer & Co. factory, is on an extended business trip to the West. Chester Bull, a well-known cigarmaker of Windsor, has accepted a position with the Rapid Transit Company, of Philadelphia. G. W. Loucks and Purd Smith have gone to York to work for the York City Cigar Company.

The Monarch Cigar Co., of Red Lion, is an enterprise that was commenced about the first of this year. Their business is solely in manufacture and sale of cigars of quality regardless of the price. While it is but a comparatively short time since the factory was established, pretty good progress has been made. It was not alone quality that the house depended on to promote the sale of its product, but a high character and attractive package was also immediately adopted. Of course, like most new establishments, some difficulty was found in the introduction of the goods, but all such difficulties have been now overcome, and very much brighter prospects, as well as an already larger volume of business is now being secured. Everything considered, the house has before it every prospect of gratifying success. One more thing may be justly said, and that is that the financial management of the factory is very capably handled by the owner, who is a man of wide experience, and who has made other undertakings a success. Therefore, we bespeak for them a continuity of previous record, and satisfactory business dealings.

H. F. Martin, who recently began manufacturing cigars in York, is one of the busy ones, and has been compelled to increase his force to fill orders promptly.

Charlie.

TAKING HEART AT LANCASTER

Revenue Report Cause for Joy to Leaf Men and Manufacturers.

Lancaster, July 6th.

While there is still no large movement of leaf tobacco, the report of the Collector of Internal Revenue is highly encouraging to the leaf man as well as to the cigar manufacturers. There are stronger indications that the time is not far distant when there will of necessity be a stronger demand for raw material, and the best that tobacco men can now do is to sit calmly by and await the time when the manufacturers will need their goods. It is doubtful if large quantities could be sold immediately if great effort were made and a good deal of money expended in the effort, whereas, by waiting the right time the manufacturers will be glad to look over goods and also to make selections of stock, for if the increase of output established during the month of June continues any time at all the manufacturer will be forced to replenish his stocks.

The revenue report shows that splendid gains were made during the month of June, and indications are that this rate will be maintained now for some time. It was noticed that during the past week or two the manufacturers were getting in larger orders and more of them than they had been for some time.

The weather conditions have become more favorable to the new crop of tobacco, and a few warm nights will work wonders in its growth.

There were comparatively few visitors in this city during the past week. Evidently the approach of the great National Holiday was a cause of their noted absence.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CAUTION.—Notice is hereby given by the undersigned that any infringement or imitation, or attempt at imitation, of their title "BILLY POSSUM," for cigars, cigarettes, cheroots and stogies, will be dealt with according to law. Warren Beck & Bro., York, Pa. Mfrs. "Billy Possum" 5c. cigars. Correspondence solicited from jobbers in open territory. 2-3tf

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 6-23-r

WANTED—A Branding Machine for a small manufacturer. Must be cheap. Address T. J. C., care of The Tobacco World, Philada. 7-7

WANTED—To act as Distributor for High Grade Five and Ten Cent Cigars in the anthracite coal regions. Max. J. Lewis, 27 S. Pennsylvania ave., Wilkes-Barre, Pa. 6-2tf

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK
Blue Ball, Lancaster Co., Pa.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

Chronicles of Ben Ali.

Concluded from p. 9.

Phil has already made himself very popular with the people in his neighborhood, and once he makes a customer they stick to him like glue. Phil is having much success with a 5-cent union-made cigar called Corner Smoker, and his leader in 10-cent goods is the Norfolk House perfecto and londres, made up for him by the well-known New York cigar manufacturers, W. E. Baker & Co.

Charles Bernhardt (Schinasi Bros.) worked Lynn the past week and reports business good in that town. He placed the Royal cigarettes in every good store there. Charlie left Saturday night to spend the "Fourth" at his home in New York. The new 20-cent size of the Egyptian Prettiest is duplicating nicely in Boston with the better class of retailers.

Frank Taylor (Goldsmith Silver Co.) spent the past week calling on the trade along the Cape towns and states that the M. C. A. is one of the best sellers in 10-cent cigars along this route.

There is no truth in the many rumors recently circulated regarding the absorption of the Adams House drug store by the Jaynes-Riker Company. It appears that the Riker concern had made the former an offer to purchase their business, which offer was flatly refused.

The Marlboro Cigar Company is meeting with much success in distributing Langdorf's famous seed and Havana cigars. Brother Williams is doing some clever work in connection with it.

Business is coming along nicely at the John J. Bagley & Co. headquarters, 34 Broad street. Frank H. Rosebloom, who represents this large Western concern, states that the sale of Buckingham cut plug increased 40 per cent. during the month of June over the previous month. Much sampling is being done and considerable advertising is being distributed. Mr. Rosebloom claims that the increase of business is principally due to the fact that the Buckingham tobacco is free of any dope, and a smoker of this brand will not be troubled with any biting of the tongue or with any troubles of the heart, and hence this tobacco is bound to sell well wherever placed.

Julius Dobson, formerly a retailer in East Boston, has just purchased the Wallace cigar store, on Cooper street, this city.

The new smoke shop on Central Square, Lynn, is doing a fine cigar business. They are selling the popular brands of 10-cent cigars for 7 cents. Their window display this week of the Royal cigarettes, with the large Royal auto made up of dummy packages, is receiving much attention from passers-by.

Frye Bros., prominent retailers and cigar manufacturers in Salem, Mass., report business very good. They are now working 20 cigar makers. Their new brand of clear Havanas, Elfrybro, is catching on nicely and is well placed not alone in Salem, but in many of the suburban towns as well. The workmanship of the cigar is perfect and the quality is equal that of any Key West or Tampa made product.

Charles Badia, a knight of the strop, with a place of business at 96 Union street, has learned that the market price for practical jokes, as calculated by Judge Parmenter, is $50 per joke.

Into the emporium of Badia last Thursday morning strolled Henry Charles, 45, plump and colored, who resides at 51 Marion street, South Medford.

E. ROSENWALD & BRO.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

The latter is a cigar dealer and requested permission to leave a bundle containing four boxes of the choice weed in Badia's custody until later in the day.

In Charles' absence his bundle was opened, and the contents artistically arranged in Badia's showcase, done according to Badia, "to make a show," further as a joke.

Later Charles appeared, but with fine flippancy Badia told him that some fleet Hermes had called for the smokes and carted them away.

Charles' eagle orb, however, detected them in the showcase, and not trusting his fluency against that of Badia, he enlisted the services of Patrolman Blue, of Station 1.

Dandy Greagoria and Joseph Cacchiotti, who bask in the golden radiance of Badia's wit while lathering the trade, told what a funny man Mr. Badia was.

Judge Parmenter fined the defendant $50 and he appealed, and Charles was the only one who smiled. Ben Ali.

CREAM CITY TOBACCO NOTES.

Good Reports Made by All the Prominent Dealers.

Milwaukee, Wis., July 3.

Business during the past week has shown some improvement, all dealers reporting sales somewhat better and collections reasonably good.

George S. Macfayden, the Norman Block cigarist, held his formal opening and it was quite a success. The store has been entirely redecorated, all the woodwork being finished in green, and presents a very attractive appearance A cozy den, where the smoker may enjoy the paper or magazine is one of the many attractive features of the place.

At Surmand's business has been good. Steven departed to-day for Beaver Lake on a vacation trip. The La Magnita, of Waldorf-Astoria make, is on display.

At the Wells Building store of Fay Lewis & Bro. Co., the Farragut is on display this week. Mr. Wettstein reports a good business during the past week. Charles Engel has departed for Michigan on a much needed vacation. George Marsh, well known to the local fraternity, is now with this store.

The Pabst Building store of the company is doing its usual business. The Tom Moore is on display this week.

All of the Abraham stores are doing well. Mr. Abraham has incorporated his confectionery business under the style of the "Sweet Shop."

Allanson is doing his usual business, while McGuire also reports a good business. The Adamzad is being featured in the latter's display window this week.

The local druggists are doing a good business with the Charter cigar. Liberal advertisements, in the shape of billboard posters and window displays, are fast making this cigar popular.

Fred C. Mitchell, manager of the cigar department of John Hoffman & Sons Co., is enjoying a vacation and is traveling on the Pacific coast. From all accounts he is having a very good time.

Jos Hoffman is erecting a building at Twelfth street and North avenue, and will occupy same with a cigar store. He will discontinue the manufacture of cigars which he has followed for a number of years, and will devote himself to the retail business exclusively. He has a good location and his prospects are considered equal to any of the outside dealers.

The store of Adolph Goldstein, at Third and State streets, has been closed by the estate.

Work on the new building to be occupied by the wholesale department of Fay Lewis & Bro. Co. is progressing rapidly. The building is to be two stories, with an unusually high basement, of mill construction, and is to be ready for occupancy by September 1. It will have specially constructed rooms for the handling and care of the stock carried by the firm.

Wholesale business is good, and collections have also been good with all of the local jobbers and manufacturers.

Among the out-of-town dealers business has also been good. Arthur F. Raab, is a newcomer at Sheboygan, Wis He has a neat store, and should get his share of the business. At Oshkosh the Maynard & Bond Co., who sold out to the United Cigar Stores Co., has dissolved.

In the fields most of the transplanting has been done during the past week. The acreage this year will be fully 75 per cent. of that of last year

Krompas.

UNSOLD KENTUCKY LEAF

Reduced to Small Quantity and Rush is Over for the Present.

Hopkinsville, Ky., July 1.

Owing to the fact that practically all of the loose tobacco in the country has either been sold or delivered to the prizing houses of the association, this branch of the local market showed a decided falling off last week. The stemmers have wound up their business and have closed down their plants for the season. Generally this is done in April or May, but this year, so great was the activity, that they ran overtime. What little tobacco is left in the farmers' hands will continue to straggle in, but the rush is over until the present growing crop matures and is placed on the market.

With hogshead tobacco there was more activity displayed, but here, too, the amount unsold is steadily decreasing and is already at a low ebb. The sales recently have been very heavy and the stocks now held by the Planters' Protective Association at this point are comparatively small to what they have been: Sales by that organization during the week amounted to 142 hogsheads, which brought from $7 to $11. Receipts to date aggregate 2247 hogsheads. Some tobacco is being sent from other points and sold.

A sale of forty-one hogsheads of prized tobacco was also made at the ware house of H. H. Abernathy, of the Society of Equity, last week. This was mostly leaf, which brought from $9 to $12.50; lugs ranged from $5 to $7.70.

Sales on the loose floors were good, considering the conditions and the demand, and prices held up better than had really been expected. Prices ranged from $3 to $6 for lugs, and $6 to $10.50 for leaf. Sales were made at the three loose houses as follows: R. E. Cooper & Co., 125,000 pounds; J. P. Thompson & Co., 100,000; H. H. Abernathy, 25,000.

CORN COB TRAP FOR WIRE WORMS

In conversation with a Whately farmer last week, says the tobacco editor of the "American Cultivator," I asked him what he was doing in his tobacco these days. He answered: "I am stocking over where the wire worms have eaten the plants and killed them." He said he expected to be stocking over as long as he thought it proper to do so, or as long as possible and have the tobacco mature. If that farmer had taken a few bushels of corn cobs, broken them into short lengths, and spread them upon his tobacco fields, harrowed them in and reset the field, the short bits of cobs would have coopered every wire worm that came near enough to notice the cob. A wire worm would rather burrow in a dry corn cob than in anything green. I have known fields of corn saved by putting a bit of corn cob two inches long in the hill in planting over. The worm did not offer to eat the grain of corn, but took to the piece of cob. Dig into any hill where it was planted the second time and these pieces of cob would be full of the worms and the corn come up all right.

Corn we can treat with chemicals, but with tobacco plants I don't know how it could be done, but almost any farmer can save cobs enough and harrow them in to keep the wire worm from working on the tobacco plants, and I am sure cobs would work no harm to the crop of tobacco. I don't know but the roots might be dipped in some solution before setting to prevent the ravages of this pest. For the cut worm a small handful of wheat bran containing molasses and paris green will draw him away from the plant of tobacco, I have heard.

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Dell Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana Cigars
Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

EXTENDING TOBACCO POOL.

Burley Tobacco Growers to be Incorporated. Seek White Fields.

Winchester, Ky., July 1.

Articles of incorporation were signed here yesterday for the Burley Tobacco Company to be controlled by the Kentucky Burley Society, which takes in the burley tobacco growing section of this State, Ohio and Indiana. The plan is to use 10 per cent. of the proceeds from this year's pooled crop to capitalize the company, which is expected to be in operation in one year.

The burley tobacco society has adopted a pledge to present to the farmers for signature to pool tobacco in the white burley district, the output of which is estimated at 250,000,000 pounds. Several counties have declared against the pool.

Business Changes, Etc.

Moline, Ill.—C. Neuben will engage in the cigar business.

Mena, Ark.—Mena Wholesale Grocery Co., damaged by fire.

Newport, Ore.—Earl Aupperle has engaged in the cigar business.

Chicago, Ill.—Emma Wells, cigars, sold out to Peter Nordquist.

Sheboygan, Wis.—Arthur F. Raab has engaged in the cigar business.

Alameda, Cal.—G. F. Haefner, cigars, sold out to Ivaldo & Walker.

Boscobel, Wis.—Charles A. Blair, cigars, etc., sold out to Walter Blair.

Oconto, Wis.—Harley Grandall, proprietor of the Smokery, burned out.

Roseau, Minn.—The Hoof Cigar Mfg. Co. incorporated; capital, $10,000.

Cincinnati, O.—Wimmer's Bros. Cigar Box Co. incorporated; capital, $5000.

Oahkosh, Wis.—The Maynard & Bond Co., cigars, filed notice of dissolution.

Wharton, Tex.—Wholesale Grocery Co. has increased its capital from $20,000 to $50,000.

Cedar Rapids, Ia.—Frick Stearns Russels Co., tobacco, etc., incorporated capital, $100,000.

St. Albans, Vt.—H. A. Dowling has opened his cigar manufacturing plant at his new location on Center street.

Sun Prairie, Wis.—F. & I. M. Biddinger, of Eaton, O., have leased the Colony warehouse for a short time, and are receiving, sorting and packing the crops they have purchased in this neighborhood.

Grand Rapids, Mich.—The Johnson Cigar Co. suffered an $18,000 loss on the night of June 27, when a cloudburst soaked a large stock of tobacco stored in the G. R. & I. bonded warehouse.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

It is not necessary for me to say anything about the hot weather that we have endured the past week, except to record the growth that vegetation has made, and nowhere has the tobacco plant lagged behind its like. The story does not need stretching to make one believe that our tobacco has surpassed all ordinary growth. It is no uncommon sight to see plants that will span at least a foot in diameter, and in fact standing a foot high. Take it in the morning and look across the rows, and very little if any soil appears. It begins to look good, and in appearance it bids fair to be as early as we shall want it. This description covers the early setting, but there is another side to this story. There is some that has but lately been set for on Saturday I saw plants being set where the cut and wire worms have got in their work. Such pieces are as a rule light sandy loams.

Our correspondents write:

Conway, Mass.: "Transplanting was finished long ago. Cut worms are not troubling very much this year."

Wethersfield, Conn.: "Quite a little tobacco has been set this week, but very few have finished as yet. The plants appear to be strong and in good condition. June 26."

Agawam, Mass.: "Tobacco in this town is all transplanted, some of the early pieces growing finely. The prospects for a good crop were never better at this time of the year."—Amer. Cultivator.

PENNSYLVANIA.

York, Pa.—The weather conditions being favorable, tobacco farmers are busy setting out the plants, and work is now expected to move along all right. The soil is in good condition, and with sunshine and warm weather the farmers are happy.

OHIO.

Miamisburg.—Tobacco growers in this section commenced setting out their plants June 1, and indications are that the tobacco crop will be planted early this year. A larger acreage than last year has been prepared, and anything like a favorable season will see it planted in tobacco before the 1st of July. Deliveries of tobacco are being made quietly most every day, and buyers are purchasing all the seed leaf and Zimmer they can get at 8 and 10 cents. Occasionally one hears of 9 and 11 cents where unusually good crops are found. Business is not active, however.—News.

WISCONSIN.

Edgerton.—The planting of the new crop has progressed so nicely during the week that possibly 90 per cent. of the intended acreage has been safely transferred to the fields by the close of June, so that a few days more will see the crop out within the usual planting limits. The soil was in such excellent condition to receive the young plants that the growth has hardly been checked in the transplanting and the early fields are reported to be looking splendid. So far, too, but little complaint is heard of the work of cut worms and growers generally feel very well pleased at the present outlook.

While the market for old leaf can hardly be said to show a very marked improvement, there is some business which local packers hope will lead to more extensive trading later on. Somewhere near 1000 cases of '06 and '07 goods have been moved by Janesville packers recently, and inquiry for samples and prices are much more frequent than for some time past.

The shipments out of storage reach 896 cases to all points from this market for the week. Since last report four car loads have been received.—Reporter.

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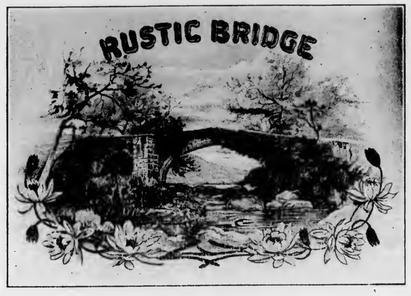

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THE TOBACCO WORLD

Vol. XXIX., No. 28 PHILADELPHIA, JULY 14, 1909 One Dollar the Year

DEFEND THE COUPON.

Representatives of the American Tobacco Co. Before Senate Sub-Committee.

Washington, July 8.

Protesting vigorously against the effort to prevent the use of the coupon system of stimulating trade, representatives of the American Tobacco Company were heard on Wednesday by a sub-committee of the Senate Committee on Finance in opposition to the Beveridge amendment to the tariff bill. These amendments provide for the restoration of the sizes of packages of smoking tobacco as they existed before the imposition of a war tax, and for the prohibition of the use of premium coupons.

The arguments against the proposed measures were made by Attorneys Parker and Wilcox for the American Tobacco Company. No particular objection was raised against the amendment affecting the size of packages.

"UNITED" in SALT LAKE CITY.

Five Chain Stores to Compete with the Local Dealers.

Salt Lake City, Utah., July 8.

B. B. Rich, representative of the United Cigar stores, has been a visitor in Salt Lake City. While here he secured the location at 15 East Second South street and will open there about August 15. In the meantime the place will be remodeled for an up-to-date cigar stand at an expense of about $10,000. Mr. Rich says his company will open in all about five stores in Salt Lake City.

The announcement that the United Cigar Stores Company would invade Salt Lake was first made about three months ago, when the local cigar dealers formed an association. Julius Frumkin, president of the local association, said he would have a statement to give out after conferring with the Executive Committee.

The range of prices maintained by the United Cigar Stores Company is lower than the schedule now in effect in Salt Lake City. There is naturally some curiosity among the smokers as to whether the local stores will meet the cut which it is expected the big company will put into effect.

Fred Kuster, proprietor of the Fleur de Lis, said that the local dealers are not worrying over the situation, and he did not believe they would cut prices.

OLD VIRGINIA PROTESTS.

Old Point, Va., July 7.

At the final session of the Tobacco Association of the United States today, the President was instructed to appoint a committee of five with authority to go to Washington to protest against the proposed increase in the tax on tobacco.

NOBODY OWNS IT.

Money Said to Have Been Given as a Bribe May Go to Charity.

Indianapolis, July 9.

Oscar A. Baker, agent of the American Tobacco Company, who fled the State after being indicted for attempting to bribe a legislator to vote against the anti-cigarette bill, appeared in Court Tuesday morning and the indictment against him was dismissed. The legislator to whom Baker was charged with giving $100,000 has since died and there was no other witness.

"Mr. Baker, I have $100,000 in my possession and if you want to give me a receipt for it I will gladly return it to you," said Prosecutor Hooten.

"I don't know anything about that money," Baker replied, declining to fall into the trap. "I never had anything to do with it."

John W. Kern, who was Baker's attorney, said in his behalf that Baker disclaimed any interest in the $100,000 and that as far as he was concerned the American Tobacco Company had no claim to it. "Just turn it over to some charity," said Kern. "I understand the Old Folks' Home needs some money."

NIGHT RIDERS THREATEN

War on Tobacco Growers Who Refuse to Join Them. Buyers Warned.

Madisonville, Ky., July 7, 1909.

The Madisonville Journal is in receipt of a letter from a camp of night riders at Princeton, threatening tobacco growers in Hopkins county if they do not join the association. It says:

"Every man that stays out of the association in Hopkins county may depend on getting his back skinned and fire struck to his barn. We want to say to any man that intends to buy tobacco in Hopkins county that we have got plenty of hemp rope and bullets, and you may depend on having it used on you.

"Night riders, 300 strong."

"ONE MORE UNFORTUNATE."

Anti-Cigarette Law of Washington Conflicts with Interstate Commerce Law.

Tacoma, Wash., July 10.

Judge Clifford, of the Superior Court, declared the new State anti-cigarette law to be unconstitutional yesterday, on the ground that it was in conflict with the provisions of the Interstate Commerce law.

An effort was made recently to enforce the law in various cities throughout the State. Among those arrested for smoking cigarettes or having them in their possession were a number of visitors to the Pacific Exposition in Seattle.

THE SENATE AND THE TOBACCO INDUSTRY

How the Upper House of Congress Proposes to Tax the Soothing Weed.

Full Text of the New Tobacco Schedule as Revised by the Senate.

Washington, July 9.

It was precisely 12.02 o'clock when Crockett, the clerk of the Senate, appeared in front of the Speaker's rostrum in the House and announced that the Senate had passed the tariff bill. He had the bulky document with him, and turned it over to one of the House officials.

Two minutes later, on motion of Mr. Payne, the House took a recess until 1 o'clock to permit the Committee on Rules to meet with a view to deciding upon a course of procedure in reference to the tariff bill to be recommended to the House.

The following is the text of the new provisions relating to cigars and tobacco:

Sec. 10. That Section 3362 of the Revised Statutes of the United States, as amended by subsequent Acts of March 1, 1879; January 9, 1883, and April 12, 1892, be amended to read as follows:

"All snuff in packages containing ½, 1, 1½, 1 2-3, 2, 2½, 3, 3 1-3, 4, 6, 8 and 16 ounces, or in bladders and in jars containing not exceeding 20 pounds. All fine-cut chewing tobacco, cavendish, twist and plug tobacco, and all other kinds of tobacco not otherwise provided for, in packages containing ½, 1, 1 1-3, 1 3-5, 1 2-3, 2, 2½, 3, 3 1-3, 4, 6, 8 and 16 ounces, except that fine-cut chewing tobacco may, at the option of the manufacturer, be put up in wooden packages containing 10, 20, 40 and 60 pounds each. All smoking tobacco and all cut and granulated tobacco other than fine-cut chewing, all sorts, the refuse of fine-cut chewing, which has passed through a riddle of 36 meshes to the square inch, and all refuse scraps, clippings, cuttings and sweepings of tobacco in packages containing ½, 1, 1 1-3, 1 3-5, 1 2-3, 3, 2, 2½, 3½, 4, 6, 8 and 10 ounces each.

"All cavendish, plug and twist tobacco, in wooden packages not exceeding 200 pounds net weight.

"And every such wooden package shall have printed or marked thereon the manufacturer's name and place of manufacture, the registered number of the manufactory and the gross weight, the tare and the net weight of the tobacco in each package; Provided, That these limitations and descriptions of packages shall not apply to tobacco and snuff transported in bond for exportation and actually exported: And provided further, That perique of tobacco, fine-cut shorts, the refuse of fine-cut chewing tobacco, refuse scraps, clippings, cuttings and sweepings of tobacco, may be sold in bulk as material, and without the payment of tax, by one manufacturer directly to another manufacturer, or for export, under such restrictions, rules and regulations as the Commissioner of Internal Revenue may prescribe: And provided further, That wood, metal, paper or other materials may be used separately or in combination for packing tobacco, snuff and cigars, under such regulations as the Commissioner of Internal Revenue may establish.

Sec. 11. That Section 3368 of the Revised Statutes of the United States, as amended, be, and the same is hereby, amended, so as to read as follows:

"Upon tobacco and snuff manufactured and sold, or removed for consumption or use, there shall be levied and collected the following taxes:

"On snuff, manufactured of tobacco or any substitute for tobacco, ground, dry, damp, pickled, scented or otherwise, of all descriptions, when prepared for use, a tax of 8 cents per pound. And snuff flour, when sold or removed for use or consumption, shall be taxed as snuff and shall be put in packages and stamped in the same manner as snuff.

"On all chewing and smoking tobacco, fine-cut, cavendish, plug or twist, cut or granulated, of every description; on tobacco twisted by hand or reduced into a condition to be consumed, or in any manner other than the ordinary mode of drying and curing, prepared for sale or consumption, even if prepared without the use of any machine or instrument, and without being pressed or sweetened; and on all fine-cut shorts and refuse scraps, clippings, cuttings and sweeping of tobacco, a tax of 8 cents per pound.

Sec. 12. That Section 3392 of the Revised Statutes of the United States, as amended by Section 32 of the Act of October 1, 1890, be amended to read as follows:

"All cigars weighing more than three pounds per thousand shall be packed in boxes not before used, for that purpose containing, respectively, 5, 10, 12, 13, 25, 50, 100, 200, 250 or 500 cigars each; and every person who sells, or offers for sale, or delivers, or offers to deliver, any cigars in any other form than in new boxes as above described, or who packs in any box any cigars in excess of or less than the number provided by law to be put in each box, respectively, or who falsely brands any box, or affixes a stamp on any box denoting a less amount of tax than that required by law, shall be fined for each offense not more than $1000, and be imprisoned not more than two years: Provided, That nothing in this section shall be construed as preventing the sale of cigars at retail by retail dealers who have paid the special tax as such from boxes packed, stamped and branded in the manner prescribed by law: And provided further, That every manufacturer of cigarettes shall put up all the cigarettes that he manufactures or has manufactured for him and sells or removes for consumption or use, in packages or parcels containing 10, 15, 20, 50 or 100 cigarettes each, and shall securely affix to each of said packages or parcels a suitable stamp denoting the tax thereon, and shall properly cancel the same prior to such sale or removal for consumption or use, under such regulations as the Commissioner of Internal Revenue shall prescribe; and all cigarettes imported from a foreign country shall be packed, stamped and the stamps canceled in like manner, in addition to the import stamp in-

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J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

dicating inspection of the Custom House before they are withdrawn therefrom."

Sec. 13. That Section 3394 of the Revised Statutes of the United States, as amended, be, and the same is hereby, amended, so as to read as follows:

"Upon cigars and cigarettes which shall be manufactured and sold, or removed for consumption or sale, there shall be assessed and collected the following taxes, to be paid by the manufacturer thereof: On cigars of all descriptions made of tobacco, or any substitute therefor, and weighing more than three pounds per thousand, $3 per thousand: Provided, That on such cigars of a wholesale value or price of more than $75 per thousand and not exceeding $110 per thousand, the tax shall be $6 per thousand; and on such cigars or cigarettes of a wholesale value or price of more than $110 per thousand, the tax shall be $9 per thousand; on cigars, made of tobacco, or any substitute therefor, and weighing not more than three pounds per thousand, 75 cents per thousand; on cigarettes, made of tobacco, or any substitute therefor, and weighing more than three pounds per thousand, $3.60 per thousand; on cigarettes, made of tobacco, or any substitute therefor, and weighing not more than three pounds per thousand, $1.25 per thousand: Provided, That all rolls of tobacco, or any substitute therefor, wrapped with tobacco, shall be classed as cigars; and all rolls of tobacco, or any substitute therefor, wrapped in paper or any substitute other than tobacco, shall be classed as cigarettes.

"And the Commissioner of Internal Revenue, with the approval of the Secretary of the Treasury, shall provide dies and stamps for cigars weighing not more than three pounds per thousand; and for cigarettes at the rates of tax imposed by this section: Provided, That such stamps shall be in denominations of 10, 15, 20, 50 and 100; and the laws and regulations governing the packing and removal for sale of cigarettes and the affixing and canceling of the stamps on the packages thereof shall apply to cigars weighing not more than three pounds per thousand."

Sec. 14. That none of the packages of smoking tobacco and fine-cut chewing tobacco, cigarettes or snuff prescribed by law, or any cigar or package of cigars or other packages of tobacco prescribed by law, shall be permitted to have packed in or attached to or connected with the same any article or thing whatsoever other than the wrappers and labels of the manufacturers or persons, orders or organizations making or producing the same, the internal revenue stamp, and the tobacco, snuff, cigarettes or cigars, respectively, put up therein, on which the tax is required to be paid under the internal revenue laws; nor shall there be affixed to or branded, stamped, marked, written, or printed upon said packages or their contents any promise or offer of, or any order or certificate for, any money, gift, prize, premium, payment or reward. And such labels shall truly state the bona fide owner, proprietor and manufacturer.

Sec. 15. That no such packages, when emptied, nor any part of them, nor anything attached to such packages, shall be received by any manufacturer of tobacco, snuff, cigars or cigarettes in lieu of coupons or in consideration of anything of value.

Sec. 16. That the provisions of Sections 10, 11, 12, 13, 14 and 15 of this Act shall not take effect until July 1, 1910.

THE COMING CROP IN KENTUCKY

Promises So Well that There are Signs of Restiveness Under Pool Control.

Louisville, Ky., July 9.

Feeling throughout the "Equity Tobacco" district seems to be against the pooling of this year's crop, which, it estimated by planters, will be the largest in the history of the industry. In almost every community of Kentucky the gossip exchanged in the stores by the growers is that they are slightly, ever so slightly, against the pool.

There are, however, a great many planters who, when the society was first formed, took a prominent part in its promotion, who are still holding out for the furtherment of its original ideas. But along with this, it has been stated by a number of Kentuckians who have come from representative districts of the tobacco country, that even these men in their "private" conversations are hinting against the pool.

A prominent merchant said, in speaking of the matter:

"Those men who, for the past year or so, have been the most active in holding together the society, are now trying to lay the wires of discord among the majority, that the latter may have the breaking of the pool, instead of those closely identified with the organiation. The officers of the society, it is said, are as stanch as ever."

It is expected by many residents of the Blue Grass State that with the coming of harvesting and marketing there will be a lively campaign waged within the ranks of the society.

Many of the farmers, it is surmised, were not content last season with their long wait for the crop money. It is even stated that the pool and its policy of holding the weed for prices caused some loss; that had the tobacco been offered at the discretion of the planter himself, he might have added a few cents of profit, lost by awaiting the action of the organization.

With the right kind of weather from now on, it is believed that the crop this year will prove one of the largest and best in quality in many years. The plants are almost in their own shade. What is wanted now by the growers is good warm weather.

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Have met with universal success.
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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

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Importers of **Sumatra and Havana**

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Not So Much Activity Seen in Havana Market

American Visitors Declare the Leaf is Not Fully Ready for Use, and are Not Buying Very Much. Local American Export Houses and Buyers for Germany, However, Keep Some Animation in the Market. Opinions Regarding the New Crop.

Special Correspondence of The Tobacco World.

Havana, July 5, 1909.

Business is not extra good, but there is no reason to complain either, as nearly 3000 bales were moved in last week's market. There are not many buyers from the United States in town, who, furthermore, claim that owing to the freshness of the tobacco it is yet rather early for them to make the bulk of their purchases for the year, the local American export houses are buying considerably and the Havana manufacturers are also in the market. The German buyers are also getting busier, their combined efforts having secured for the German market very close to a thousand bales this week.

The latest reports regarding the 1909 Vuelta Abajo are pessimistic. Up to a short time ago indications were more promising, but a considerable quantity of new Vuelta Abajo has arrived lately, nothing less than 17,778 bales arriving from that region in the last three weeks, and every lot was eagerly examined as fast as the tobacco arrived. Reports are now based on better evidence, and the results are that it is generally conceded that while the trouble may not be as bad as in 1907, the fault with that crop was very similar to this year's crop in Vuelta Abajo. While the production will be around 200,000 bales, not more than 40,000 can be expected of prime to good tobacco, and this will command a good price. The crop contains too much heavy and resinous tobacco which, like the 1907, will take a great length of time to cure. It has that same raw taste. The average vegas yield a very small percentage of light tobacco—the kind that is quickly cured and is soon ready for use. Of course, there are some vegas which are of all exceptionally fine tobacco, but these will not be within reach of everybody. Manufacturers are already expressing their disappointment at the prospect of having to pay higher prices this year than had entered their calculations. They will also have to pay a high price for wrappers owing to the scarcity, and they are now wondering what other troubles will eventually spring up on them after experiencing such a long period of adversity as they have in late years. The entire crop burns well and Vuelta Abajo tastes good where that raw taste is absent, but naturally it is not absent in the heavy tobacco, which is in the majority, and will only disappear after the tobacco is stored a long time and is absolutely cured.

Partidos is evidently the most successful part of this year's crop, as everybody seems to be well pleased with new Partidos. The only drawback is the shortage in the yield of wrappers, in which the Partido crop is indeed lacking.

SALES

amounted to 2992 bales, consisting of 992 bales of Vuelta Abajo, 300 Semi-Vuelta, 800 of Partido and 1192 of Remedios.

The foregoing sales were divided approximately as follows: Germany, 992 bales; United States, 1200 bales; 600 bales for local consumption, and 200 bales were bought and shipped to South America.

LEAF EXPORTS FOR THE WEEK.

To the United States	3993 bales
To Germany	870 bales
To Buenos Ayres	200 bales
To Canary Islands	18 bales
To Mexico	4 bales
Total	5085 bales

BUYERS COME AND GO.

Arrivals—Ernest Ellinger, of Ernest Ellinger & Co., and I. Reinitz, of Selgas, Suarez & Co., New York; M. Cor-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

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SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

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Leaf Tobacco Merchant

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NEW YORK: 145 Water Street

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Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

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Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

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Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street. HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

ral, of Corral, Wodiska & Co., Edgar J. Stachelberg, of M. Stachelberg & Co., Joaqlin Alonso, of R. Fernandez Havana Cigar Company, and A. Santaella, of A. Santaella & Co., Tampa.

Departures—Louis Jacobs, for New York; J. A. Lozano, for Tampa, and Matt Wengler, for Chicago.

HAVANA CIGAR MANUFACTURERS.

are giving out reports that show that their factories are not overworking themselves. Orders are slack and ought to be better. The exports since the first of the year up to June 15th show a falling off of 2,028,867 cigars, as compared with the same period in 1908. This may be partly accounted for, however, by the increased duty in England and the almost decided increase in the duty on Havana cigars in Germany, which is restraining business now and has affected business for several months past. The demand on the part of the American trade seems to be improving, although not to any very great extent.

The total exports in the first half of June were 6,440,640 cigars.

H. Upmann & Co. have shipped 500,000 cigars of their own H. Upmann brand and of other independent brands.

La Diligencia reports an improvement lately in orders, and shipments of this brand to the South are very large. This week Moreda & Company received some particularly nice orders from St. Louis.

Behrens & Co. have on file enough orders to keep the factory busy for several months to come.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

A. Santaella arrived recently. Since his arrival he has closed numerous transactions which greatly increase the Optimo factory's stock of Havana tobacco.

Ernest Ellinger arrived last Wednesday, to spend a month in Cuba organizing the Cuban end of his business which was recently transferred to 35-37 Estrella street. This warehouse, as has previously been reported, was lately vacated by Cano y Hno, and is specially adapted for the purpose for which it is at present being used. Mr. Ellinger has already began to treat on some tobacco and may greatly increase his present stock during his stay here.

Matt Wengler, of the firm of Wengler & Mandell, Chicago, has nearly finished his purchases and expects to leave this week. He has spent several weeks looking for the best tobaccos and has succeeded very well, according to my knowledge of his latest purchases.

Garcia & Co., the Havana end of F. Miranda & Co., is being managed now by Norberto Cueva, who recently arrived and took charge until the return of Manuel Garcia, who about a week ago took passage on the Spanish steamer for a vacation in his native country.

Louis Jacobs was very successful in the short time he was here in finding just what his firm of Rosenstadt & Jacobs needed in the Havana line. He departed on Saturday.

Edgar J. Stachelberg arrived this week from Tampa and has come over to look at some tobaccos on which he negotiated when here a few weeks ago, but which were not yet packed at that time. The tobacco is arriving now and he comes to see if it reaches his expectations.

A. M. Calzada & Co. contemplate removing their Partido packing, which was to be finished in this city, to El Cotorro, a village not far distant from Havana.

J. A. Lozano returned to Tampa last week. Mr. Lozano purchased considerably and increased F. Lozano Sons & Company's stock of Havana tobacco by several hundred bales of Partido resagos and wrappers.

Jose Vega, formerly Havana representative of Leonard Friedman & Co., and who was very favorably known to the trade, was buried last week.

Charles Blasco has greatly enlarged his warehouse at No. 1 O'Reilly street, and the additional space will give him room for several thousand bales more, making the total capacity of this warehouse very large for a private concern. The firm has also another storage house at No. 6 O'Reilly street just as well adapted for the storage of tobacco.

Heinrich Neuberger is buying considerably for the German house, and shipments every week are large.

J. Bernheim & Son made a shipment per S. S. Monterey of 796 bales for one customer. This firm has been shipping very largely recently.

J. F. Berndes & Co. shipped to Germany last Saturday 404 bales to different customers.

RECEIPTS OF TOBACCO FROM THE COUNTRY

Week ending July 3.		Since Jan. 1, 1909.
6,766 bales	Vuelta Abajo	36,324 bales
1,304 bales	Semi Vuelta	6,616 bales
1,341 bales	Partido	9,487 bales
3 bales	Matanzas	380 bales
4,822 bales	Santa Clara (Remedios)	22,174 bales
	Puerto Principe	46 bales
121 bales	Santiago de Cuba	5,289 bales
14,357 bales		80,316 bales

THE CHRONICLES OF BEN ALI.

Getting the New Tobacco Law in Operation in Boston. Cigar Trade Now on Up Grade. The Workers.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, July 21, 1909.

Nearly every dealer in tobacco and cigarettes in this city has been supplied with one of the new posters issued last week by the police department, setting forth the rules which are to be followed regarding the selling of tobacco, snuff or cigarettes to minors, and within a short time the police will commence to prosecute any persons not so supplied.

The rules were issued last week from the office of Superintendent Pierce, and were set forth on a poster containing the rule in letters of 18-point capitals, bold face. The rule is Section 3 of Chapter 346 of the acts of 1909, and reads as follows:

Section 3.—Whoever sells a cigarette to a person under 18 years of age, or whoever sells snuff or tobacco in any of its forms to a person under 16 years of age; or, not be-

Continued on p. 16.

CABLE ADDRESS "CALDA" TELEPHONE 6071

A. M. CALZADA & CO.

CODE USED A B C 4TH AND 5TH EDITION.

PACKERS AND DEALERS IN

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P. O. Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 1ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

—ALSO—

IMPORTED

CIGAR BANDS

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
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142 Water Street, New York

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Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, July 13.

NEW YORK LEAF MARKET.

There was a moderate business in the leaf market during the past week with active inquiry concerning certain types of seed leaf, prominent among which was Connecticut broad leaf. Old stocks of Wisconsin could also find ready purchasers, but with limited supplies on hand the sales were necessarily limited.

Sumatra was meeting with a fair demand, but no particularly large transactions have been reported.

The Havana market has been quiet, although it is reported from Havana, Cuba, that some good-sized transactions have been consummated there.

* * *

THE CIGAR INDUSTRY.

Business with cigar manufacturers seems to be fair, but some complaints are heard of slow collections. It is not now expected that there will be a real noteworthy change for at least several weeks to come. The demand for nickel goods has been, upon the whole, very fair, and the seed and Havana tolerable, but the clear Havana manufacturers declare that orders are not coming in as they should at present.

* * *

PRICE CUTTING TO STOP.

It is now declared that the cutting of prices on cigarettes is about at an end. The principals in the contest have been the A. Schulte Company vs. the United Cigar Stores Company.

According to statements made by independent dealers an agreement has been signed, but this the head of the Schulte organization emphatically denies. It was also rumored by independent dealers that the Schulte Company had joined with the United and that it was the only retail dealer outside of the United that could purchase its supplies of cigarettes from the American Tobacco Company direct.

The United Company now controls about one hundred and fifty cigar stores in New York, while the Schulte Company has about thirty. The United, which has raised the price on imported cigarettes recently, has secured many new locations in a manner unknown to the general public. If they fail to secure a store for which they are very anxious, it will buy the place and permit the former owner to continue to run it on a salary and even keep out certain brands which are pushed at their other establishments.

* * *

ANOTHER SUMATRA INSCRIPTION.

The last but one of the spring and summer Inscriptions of Sumatra tobacco at Amsterdam was held on Friday last, and over 1500 bales were secured for the American market out of nearly 20,000 bales offered. The comparatively small proportion purchased for the American market is attributed to the fact that the lots offered were not suitable for this market.

Among the purchasers at the last inscription were H. Duys & Co., 400 bales; Hinsdale, Smith & Co., 350 bales; B. Labe & Sons, 150 bales; American Cigar Co., 250 bales; F. and E. Cranz, 145 bales; E. Rosenwald & Bro., 100 bales; Joseph Hirsch & Son, 125 bales, and L. Schmid & Co., 100 bales.

* * *

FORMER UNITED EMPLOYE WANTED.

Albert Green, a dishonest former employe of the United Cigar Stores Company, is wanted for other acts of dishonesty beside the United Cigar Stores Company. A jeweler, of Port Chester, N. Y., would like to get the three watches he has belonging to the jeweler.

* * *

TRADE NOTES.

Louis Marx, Havana leaf grower, who has been in New York on a brief visit, left last week on a trip to Europe before returning to the land.

W. S. Luckett, head of the new cigar manufacturing firm of Luckett, Luchs & Lipscomb, was a visitor in New York last week.

Stephen Friend, of Friend & Co., Maiden lane leaf dealers, contemplates a trip through PePnnsylvania very soon.

C. H. Platter, of the Platter Tobacco Company, Dallas, Texas, was a recent visitor in New York.

Manuel Lopez, of the Eden factory, left for Europe last week.

Louis Ed. Valloft, of Valloft & Dreux, New Orleans jobbing house, was calling on some of his many friends here last week.

W. H. Cobb, president of the Hernsheim Company, of New Orleans, was among the visiting Gothamites last week.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

QUIET TRADE IN MILWAUKEE.

Dealers Do Not Evince Much Desire to Hustle During the Hot Weather.

Milwaukee, Wis., July 1, 1909.

Trade in Milwaukee during the past week has been very quiet. The weather has been hot and disagreeable.

At Surman's business has been only fair, Steve will return from his vacation on Monday; from all indications he had an enjoyable time.

At the Wells Building store Ralph Wettstein reports trade quiet and collections fair. A display of the Farragut cigar is still being made, while in the other window water pipes are being featured, and a demontration will be made on Monday.

At the Pabst Building store of Fay Lewis & Bro. Co., trade has been fairly good. The Tom Moore and Limit are still being featured.

Business at the Abraham stores has been reasonably good. Carl Peterson, who has been assisting at the Caswell Block Store since Mr. Feiger returned, will leave shortly for Minneapolis, his home, and will probably accept a position in that city.

At Allanson's trade has been quite good, while McGuire has done his share during the week past.

Meister is enjoying a fair trade at his stand, while McFayden has also been doing good.

At the Fifth street store of Fay Lewis & Bro. Co. trade has been good, the Optimo is being given a boost with a window display.

The drug trade reports business reasonably good.

The Brayton Manufacturing Company, manufacturers of cigar box lid holders, are working all hands every day. Business with them is good. The holders, which are among the best on the market, are taking well with the trade.

Coleman & Perrigo, proprietors of the Third street billiard hall, have dissolved partnership, Hal Coleman succeeding to the business. This is considered one of the best halls in this part of the country, and the patronage is of the better class of trade.

Aug Bush, who recently joined the road staff of the Pfister Cigar Company, has resigned.

Charles Engel, who has been connected with the Lederer store, and later with the Fay Lewis & Bro. Co., has sent in his resignation.

There were but few trade visitors here during the past week. William Sheridan, of Park & Tilford, and I. M. Lederer visited the trade.

In the fields the transplanting is practically all finished and in most sections the growing plants are doing well.

A new packing firm have opened for business at Cross Plains, Wis., Frank & I. M. Biddinger being the parties, coming from Ohio.

At Stoughton George Holton has engaged in the tobacco packing business. Krompas.

WILL CLOSE SUNDAY AFTERNOONS.

Cigar Dealers Decide They Want a Part of the "Day of Rest."

Ossining, N. Y., July 9.

The cigar and tobacco dealers of this village have decided that they are entitled to a little time for rest on Sundays and, therefore, those who fail to get their smokes in the morning will have to wait until evening. The following dealers have agreed to open their places Sundays at 8 A. M. and close at 12.30 P. M. and open again at 6 P. M. and close at 8 P. M.; Charles H. Flewwellin, Harry Macy, Harry Meyers, George W. Johnson and James S. Davis. This will give them from 12.30 to 6 to rest.

Special Notice.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 6-23 r

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE ANTI-COUPON CLAUSE IN THE NEW TARIFF BILL.

The legitimate tobacco trade has lost and suffered much through the promotion of gift schemes, gambling devices and other questionable agencies employed to create demand for inferior goods. No other great factor in the commerce of the country has ever found it necessary to issue coupons, trading stamps, rebate certificates, tags or "wrappers" to insure a market for a staple product. The time has come when all such methods of diverting trade must be prohibited, and with the time has come the opportunity.

The Aldrich-Payne Tariff Bill now pending before Congress carries with it an amendment offered by Senator Beveridge, of Indiana, which, if the House concurs, will forever prohibit any manufacturer, jobber or dealer in tobacco from offering with his goods any coupon, certificate, ticket, tag or device which may be exchanged for any prize, rebate or other consideration.

The personal influence of every man engaged in any way in the tobacco trade will be required to insure the enactment of this law. Every dealer, jobber and manufacturer owes it to himself and to the trade generally to get busy on this proposition. There must be early, vigorous and concerted action. There must be practical work done. What is to be done must be done quickly and with intelligent co-operation.

Personal letters by the thousand should be sent to the members of the House of Representatives in Washington; a Bureau of Publicity must be established to originate, develop and push plans for rousing public interest in the subject and representative committees will have to visit Washington to urge the matter upon Congressmen who either do not understand it or who are not particularly interested in it.

All this will take time, organization, money, and, above all else, active, personal co-operation on the part of all those identified with the tobacco trade.

A national evil of vast proportions has grown out of an old, and, perhaps, harmless advertising scheme. The old-time "business card" was the lure and the proposition was "Bring this card to our store, buy something and get a valuable souvenir." The first downward step was taken when irresponsible fakirs filled canisters with tea or coffee and placed coins therein and defrauded housewives by offering them five pounds of cheap coffee or two pounds of mean tea for one dollar with a chance to win $20 on the side. This scheme flourished so rapidly that there was a storm of protest from small merchants in every section of the country, and the Legislature of nearly every State was called upon to enact an anti-lottery law with particular reference to prizes offered with tea and coffee. Then came the coupon or ticket scheme, which was not covered by the anti-lottery measure, and still another law was demanded by the grocers and other legitimate traders in tea and coffee.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 14, 1909

The tobacco trade was the latest and the chief victim of the coupon scheme. With amazing cunning the promoters of this pernicious, if not criminal, method of diverting and holding trade puts the consumer on an endless chain, so that one coupon, properly placed, virtually insures a continuance of custom without the merits or demerits of the staple sold figuring seriously in the transaction.

Success with the consumer has led to an attempt to debauch the retailer himself through rebate certificates, which become valuable only after the retailer has "forced" a stipulated quantity of goods which he knows to be of inferior quality upon his customers.

Rebates are immoral. In the world of railroads they are considered plain stealing, and the man who gives a rebate is a briber and the man who accepts one is a thief according to the law. In the tobacco trade there is only the moral law against rebates, but there are men in the trade who are old-fashioned enough to regard the moral law high above any man-made statute, and these men view with increasing alarm the progressing debauchery of the trade.

Trading stamps, coupons and all manner of tags and tickets will be eliminated from the tobacco trade if the House of Representatives concurs in the Beveridge amendment. There is every reason why the Congressmen should vote for this provision of the tariff bill, but there are no agents on the ground to explain the situation; there is no educational literature in circulation, and, worse still, there are no personal requests from representative men in the trade, no petitions and no potential arguments before those who must decide the issue tending to guarantee their interest and insure their vote for the Beveridge amendment.

It may never happen again that the Senate will pass such a measure. The battle is half won now, and if victory comes to the promoters of gift schemes and lotteries those who think better, know better and should do better will have none to blame but themselves.

The tobacco manufacturers, some wholesalers and some jobbers, are alive to the necessities of the case, but the chief victim of the trade-fraud—the retail dealer—has yet to rouse himself for the fray. In the great cities of the East one retailer after another has been forced to the wall and driven out of business by chain-stores with gifts and grafts to offer along with low-grade goods in flashy packages. The survivors must grasp this opportunity to put the chain-store on the level of fair competition, or he must suffer extirmination sooner or later. It is a fundamental of trade that goods shall be sold on their merits at a fair profit and in honest competition. What chance has the legitimate trader who has nothing to offer but good goods against a junk shop handling tobacco as a side-line while pretending to deal in tobacco products only?

In Philadelphia there are men who are heart and soul in favor of the Beveridge amendment; they will give their time, talents and money to the cause, but they must have active and practical support. They must be sure that all the retailers will write to their Congressmen—to ten or a dozen Congressmen; that they will induce their friends and patrons to write to the members of the House of Representatives urging them to vote for the provision and that they will help carry a share of the financial burden. If one man was willing to pay all the expenses, and one man was willing to do all the work, nothing would come of his efforts. Congresss must be convinced that all those who are engaged in the legitimate tobacco trade want this amendment made a part of the tariff bill, and this means that every man who really wants the coupon system abolished must start right NOW to create sentiment hostile to the whole trading stamp idea, and to convey this sentiment to the members of Congress in no uncertain language.

Concerted action is required. This calls for direction from a common centre. Philadelphia is close to the base of operations, and is therefore the place for the headquarters of the movement. Midway between New York and Washington the committees will not have to travel far to reach their point as occasion requires. The men are here ready and willing to begin the practical work, but they demand a show of hands and assurances of practical support.

Every organization, social and commercial, in the tobacco trade should meet at once and appoint a committee to direct the local campaign, to look after the compiling of petitions and the conduct of correspondence. Co-operation should be sought from other trade bodies, and a national movement put on foot for the total abolition of all forms of trading stamp and coupon schemes which do nothing but demoralize trade, cause direct pecuniary loss and debauch all those who have aught to do with their management.

The time has come. The opportunity is here. Act.

THE LOCAL TOBACCO NEWS

The leaf tobacco market is showing some improvement. Even though the volume of business has not been so much larger, there is a strong inquiry for goods of certain types of seed leaf, of a kind of which the market here does not afford any large quantities. Shipments of leaf have become somewhat stronger than they have been, and goods are being much more eagerly looked over than has been the case for some time past.

Sumatra tobaccos have been selling steadily in lots of a few bales, and the aggregate volume of trade in this type of leaf was not at all bad.

The Havana market does not appear to change materially. Prices are uniformly firm and the offerings are only moderate.

* * *

Among our cigar manufacturers trade seems to be quite good at the present time, and notwithstanding the fact that the recent holiday gave a reasonable excuse for factories to close down for a short time, business was fully resumed on the 6th inst. Had the demand for goods not been more urgent than it was some months ago it is more than likely that the opportunity to close for a time would have been taken advantage of. Additional hands are still required at a number of the leading factories, and advertisements are still appearing in the daily papers.

* * *

A special meeting of the Tariff Committee of the Philadelphia Leaf Tobacco Board of Trade was held on Tuesday afternoon, to take further action on behalf of the local board in the pending tariff bill. The meeting was held at the office of leaf tobacco broker J. S. Batroff.

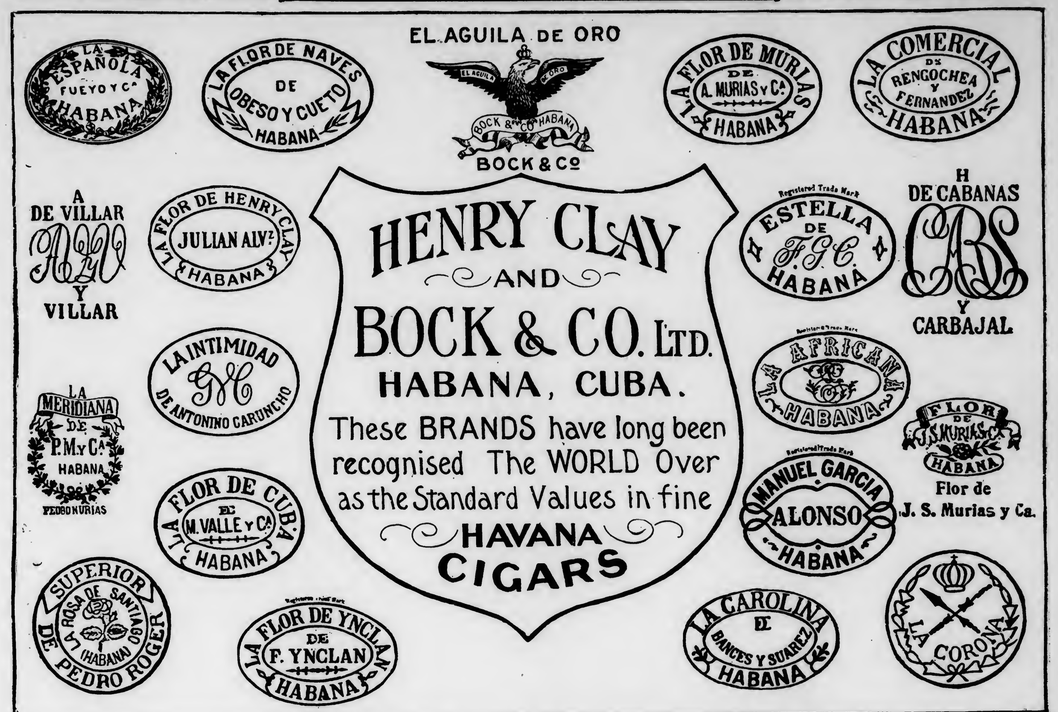
* * *

The retail trade is only moderately good, and hardly what is hoped for at this season of the year. Weather conditions are not the most favorable to the retail trade. The excessively hot days of week before last left their effects in their wake and once again the populace is sweltering from high humidity of the atmosphere. This is not conducive to smokers, who at such times are inclined to give the full-fledged cigar the go-by and take comfort in the solace of the little cigar or other form of short smoke. Dealers have, of course, not been slow to realize this, and special displays can be seen about town.

* * *

There are persistent rumors of a change by one of the better known of the retail houses here by discontinuing one of its establishments and enlarging another. The report is without authentic confirmation.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



Al Fisher, an old Philadelphia cigar man, has opened a new cigar store near the railroad station at Wenonah, N. J. Wenonah is quite a pretty little place over on the Jersey side, which is liable to grow into a good-sized town, and Al may do well there.

* * *

F. B. Robertson, A. of C., and who is the reputed author of several gems of literature, has again launched into the arena of authorship. His topic has been changed from a cheroot, which was his last theme, to a stogie, tall and stately. After a number of sleepless nights he finally succeeded in relieving himself of the following:

Sold at all retail cigar stores,
Let none fail to try them.
Ask your dealer for Slater's;
Take no other, for their
Equal is not yet born.
Rich, and pleasant in taste;
Sure to please everybody.

Sanitarily they're the best,
Treat your friends and smile.
Once tried—never forgotten.
Good stock is used throughout.
Imitated, not equaled.
England's Nobility has detected
Some good points in Slater's Stogies.

* * *

Samuel Fisher, a well-known New York cigar manufacturer, and now a member of the firm of Storm, Robinson & Co., of New York, has been in this city recently calling on some of his old friends here. The house is making a strong drive on their La Soneda brand of Havana cigars, and is meeting with encouragement in this city.

Benj. Labe & Sons on Friday last received a cablegram from Jacob Labe, who was in attendance at the Sumatra inscription held at Amsterdam on that day, that he had purchased 150 bales which will be forwarded to this port at once.

BETTER FEELING IN LANCASTER.

Internal Revenue Report for June Gives Much Encouragement.

Lancaster, July 12th.

The month of June has shown up in much better shape in the production of cigars in this district than the month of May, and that is what has been predicted in these columns several times during the month. There was paid in stamp purchases during the month $175,241.88, which represents a production of 58,413,960 cigars. In the month of May the production was 48,198,700, showing an increase for the month of June over the month of May of 10,315,260. But it must be remembered that during the month of June in 1908 the production of cigars in this district was 62,401,460, and that for the ten years past the June production had been falling below the high-water mark of 1900.

These figures for June are nevertheless encouraging since it is taken as an indication that the trade will probably continue on more actively now throughout the summer. Present reports from various cigar making towns are favorable to this possibility, and orders are not only coming in

Cedar Cigar Box SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

more frequently, but what is even more desirable they call for larger quantity of goods than has been the rule for some time past.

The leaf market is not yet much more brisk than it had been, but manufacturers' wants must soon become urgent for additional supplies of raw materials, as they cannot continue always to turn out goods without also making purchases of leaf.

The new crops are coming along nicely, but rains if not excessive and coming soon would be inestimably beneficial. Some sections of the county have not had a rain of consequence in several weeks. The earlier planted fields are looking well because they had been firmly rooted during the earlier rains.

DANDY DEMAND IN DETROIT.

Tobacco and Cigar Men Rejoicing Over Steadily Growing Business.

Detroit Bureau "The Tobacco World," 535 Campbell avenue.

Detroit, Mich., July 12.

Detroit cigar and tobacco men continue to report an increasing demand. In a recent interview a local manufacturer expressed the belief that the present trade exceeded anything of previous seasons. Though the tobacco business always improves in this district with warm weather the present unprecedented demand has caught some manufacturers, and these are planning on running overtime in the next two or three weeks.

The cigar trade is especially active. Wholesalers and retailers in all parts of the city and State are active buyers. In fact, some dealers report considerable difficulty in getting stocks. Many wholesalers and manufacturers have exhausted stocks, and in some instances for every order delivered there are four buyers.

The action of Congress regarding the tobacco tariff has recalled to the minds of Detroit dealers just such a condition as prevailed during the Spanish-American war. Then Congress declared a duty on unboxed tobacco, the same to take effect six months from the passage thereof. Immediately on receipt of the news local manufacturers put on additional help, and in the six months put up enough tobacco to supply their needs for three years to come.

Local cigar manufacturers are still reporting a difficulty in getting suitable help. Nelson A. Roberts, of the La Palla Cigar Company, insists aid will have to come to them soon or it will take them a year to get their heads above the stack of orders received.

With the picking up in the cigar and tobacco demand allied interests are also making a showing. The various cigar box and tobacco caddy manufacturers about the city report a decided increase in the demand for cases. Grigg Hanna Co., manufacturers of wooden boxes for the trade, are running full force and full time, something decidedly unusual for them at this season of the year. The different cigar box manufacturers are also perking up, and with the increased trade comes the news that 1909 will probably eclipse other years in the local box business.

Collector Malcolm J. McLeod says there were 223,410,394 cigars made in Michigan the last fiscal year on which taxes were paid during the same period and Uncle Sam collected a total of $670,231.18 in Detroit from this source last year. Tobacco stamps purchased from Collector McLeod totaled $1,235,046.54. As the tax on tobacco is six cents per pound it shows that in the first district last year there was manufactured 20,584,109 pounds.

A local fiend in figures has estimated that taking the average length of a cigar as four and one-half inches the cigars made in the first district in the period if laid end to end would make a roll reaching from Detroit to Salt Lake City, Utah, or halfway across the continent from New York.

At a recent meeting of the directors of the Scotten-Dillon Company, Detroit, a 20 per cent. dividend, semi-annually, was declared. The capital of the company is $500,000. As a paying proposition the stock is one of the best to be had in the city or country. But very little—if any—is for sale.

Several downtown cigar stores have attractive window displays.

Collector M. J. McLeod's figures show an increase rather than a decrease in the number of cigars manufactured in the "dry" districts of the State.

Nelson A. Roberts, of the La Palla Cigar Company, is attending the B. P. O. E. reunion in Los Angeles, Cal.

Belanger & Cain, River Rouge, report an increasing cigar and tobacco business.

It seems to be an assured thing that the San Telmo Cigar Company, of Detroit, will locate a branch factory in Wyandotte. The Common Council of the down river city has been busy for several days preparing a contract for the company officials to sign. The city wants the San Telmo people to agree to a weekly payroll of $1200, run 50 weeks a year, pay taxes and insurance in return for a building site, which the city will provide. The company is to take a 10-year lease on the building, and if during that time it fulfills its agreement the ownership of the building and grounds is to pass to it.

Tiorted.

Newsy Notes of the Trade

—Edward Rice's pool room and cigar store, at Sherman, Mich., was destroyed by fire. Loss, $3000.

—The Camden Cigar Company, Camden, Me., suffered a loss of $5000 on stock when their store was burned last week.

—The Eugene Cigar Factory has been opened by E. Darling and M. Kuch, in the Davies block, Eugene, Ore.

—The United States Department of Agriculture is preparing a map showing the States and counties producing the various kinds of tobacco.

—A sample of "Perique" tobacco, which is still grown by the Creole farmers in portions of Louisiana, was recently exhibited at Abbeville. The leaf was 19 inches wide and 38 inches long.

—The Kelly Cigar Company, of Hamilton county, Tenn., with a capital stock of $50,000, has been incorporated by Carl White, J. C. Leszinsky, D. R. Weill, R. H. Williams and G. D. Lancasen.

—The outlook for a good crop of tobacco in the vicinity of Viroqua, Wis., is promising. Growers have had little trouble in securing a good stand, and a remarkable growth during the recent warm weather is reported.

—The internal revenue collections for the Connecticut-Rhode Island district show total collections of $1,801,401 for the fiscal year just ended, a falling off of $33,000. For the year over 61,000,000 cigars were made in Connecticut and over 14,000,000 in Rhode Island, while in the two States 1,500,000 pounds of tobacco was worked into cigarettes.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

NICKELBAK. 18,124.
For cigars. Registered July 7, 1909, at 9 A. M., by Smith Bros., York, Pa.

PRIMATE. 18,125.
For cigars. Registered July 7, 1909, at 9 A. M., by Emil Greenberg, Brooklyn, N. Y.

CUBAN GIANT. 18,126.
For cigars. Registered July 7, 1909, at 9 A. M., by Emil Greenberg, Brooklyn, N. Y.

CLINTON & BERGEN. 18,127.
For cigars, cigarettes and cheroots. Registered July 7, 1909, at 9 A. M., by L. Botnik, Newark, N. J.

HALL'S BEST. 18,128.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

HALL'S STANDARD. 18,129.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

HALL'S PERFECTOS. 18,130.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

HALL'S PRIDE. 18,131.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

JAMES B. HALL. 18,132.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

HALL'S BOND. 18,133.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

JAMES B. HALL'S STANDARD. 18,134.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Edwin Cigar Co., New York.

LITTLE DAN. 18,135.
For cigars. Registered July 8, 1909, at 9 A. M., by G. C. Tucker, Spokane, Wash.

OLD DAN TUCKER. 18,136.
For cigars. Registered July 8, 1909, at 9 A. M., by G. C. Tucker, Spokane, Wash.

LILLIE'S FAVORITE. 18,137.
For cigars, cigarettes and cheroots. Registered July 8, 1909, at 9 A. M., by Petre, Schmidt & Bergman, New York.

TOM DONNALLEY. 18,138.
For cigars. Registered July 8, 1909, at 9 A. M., by Dompert & Co., Reading, Pa.

WEST BRANCH. 18,139.
For cigars. Registered July 8, 1909, at 9 A. M., by Katahdin Cigar Co., Millenocket, Me.

C. & T. TRAVELER. 18,140.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by Eastern Cigar Co., Providence, R. I.

THE PACING BULL. 18,141.
For cigars, cigarettes and cheroots. Registered July 8, 1909, at 9 A. M., by Wm. M. Siers, Altoona, Pa.

EL INVOCAR. 18,142.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 8, 1909, at 9 A. M., by American Lithographic Co., New York.

PARSIMONY. 18,143.
For cigars. Registered July 8, 1909, at 9 A. M., by Emil Greenberg, Brooklyn, New York.

THE THREE BATS. 18,144.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 9, 1909, at 9 A. M., by J. W. Simmons, Kansas City, Mo.

CRESCENT BELLE. 18,145.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 10, 1909, at 9 A. M., by American Lithographic Co., New York.

LADY CRESCENT. 18,146.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 10, 1909, at 9 A. M., by American Lithographic Co., New York.

CRESCENT BEAUTY. 18,147.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 10, 1909, at 9 A. M., by American Lithographic Co., New York.

LADY VIOLET. 18,148.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 10, 1909, at 9 A. M., by Schmidt & Co., New York.

CUBAN FLORRIE. 18,149.
For cigars, cigarettes and cheroots. Registered July 10, 1909, at 9 A. M., by Federal Cigar Co., New York.

491. 18,150.
For cigars, cheroots and stogies. Registered July 12, 1909, at 9 A. M., by Shields-Wertheim Co., Cleveland, O.

TRANSFER.

SAN SOUCI.
For cigars. Registered October 27, 1890, by Rosenfeld Smith Co., was transferred July 8, 1909, to W. S. Luckett, Philadelphia.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

IN READING AND VICINITY.

What the Cigar Manufacturers Think of Conditions and Prospects.

Reading, Pa., July 10, 1909.

The farmers of lower Berks county and the Conestoga Valley who are engaged in the growing of tobacco have completed the planting. It is estimated that in the vicinity of Morgantown, Berks county, over 75 acres are given over to this crop. The number of plants required for an acre is about 5500. Most of the planting is done by machinery. The usual price is 40 cents an acre. By this method more rapid work can be accomplished and with greater ease. The machines are so constructed that before the plant is set a quantity of water is dropped at the desired place of planting.

Stephen Stolzfus is the commercial grower of tobacco plants in that locality. He has extensive beds and furnishes large orders of plants. Over 50,000 plants were pulled at one time. Early plants are often sold at the rate of $1 per 1000, while later plants command a lower figure. Tobacco farming is being introduced into the sandstone region near Hay Creek Mills, where John McCormick, a farmer and trucker, has planted over an acre.

The will of Charles Breneiser, Sr., of the well-known tobacco firm of Charles Breneiser & Sons, was filed for probate with Register of Wills Gregory here last Friday, and letters were granted to his four sons. Although the estimated value of the estate is given as $100,000 in personal property and $150,000 in real estate, it is thought that the aggregate sum will reach fully $500,000. The will is a carefully drawn instrument. The sum of $1700 is distributed to charity and the bulk of the estate is divided among the six surviving children. The business will be continued by the sons.

The Runner Cigar Company, of Angelica, Berks county, A. Kratz, proprietor, filed a closing inventory with Deputy Revenue Collector F. W. Cranston. Mr. Kratz has entered the employ of C. Shirk & Son, wholesale tobacconists, of Reading.

Charles J. Eisenlohr, accompanied by Superintendent A. H. Eimerbrink, both of Philadelphia, members of the firm of Otto Eisenlohr & Bro., were at Boyertown last week and met a committee of nine representing the employes of the Boyertown factory, when the latter asked for better stock. Mr. Eisenlohr made an address to the employes and stated that the trouble would be remedied at once.

Tom Moore, Fifth and Penn streets, known the State over as a tobacconist of highly original ideas, scored a bull's eye in the week just past. In honor of the glorious Fourth he got out a special five-cent cigar called "Glory." His display of the new brand occupied his entire front window and was a symphony of patriotic colors. The original poetry which always goes with his displays was as usual a feature. The brand will not be made permanent, but will be withdrawn as soon as the goods are sold. This will be very shortly, for there was a big demand for them and the Glories have gone up in smoke with gratifying quickness.

J. M. Wentzel, 630 Pear street, finds his local trade is steadily growing. He has been kept busy regularly and his cigars are meeting with favor everywhere.

He has gone outside of the State limits recently and has even gone as far west as Oregon, having just shipped 1000 10-cent cigars to Portland in that State. It is unusual for Reading cigars to be in demand so far West, and this fact is a source of gratification to Mr. Wentzel as a mark that his goods are attracting wide attention. The standard brands which are used for the most of his trade are two five-cent ones, Maccabee and Baldwin, both excellent smokes.

P. Blachman, 116 North Ninth street, is getting along all right in spite of the present dullness of trade. His trade is mostly local, but that is enough to keep him busy. His chief brands are the five-cent Cinq and his 10-cent Upper Ten. Both names are expressive of the grade.

V. Wilk, 100 West Oley street, has been having a fair trade. His Germania brand, a fine five-cent smoke, has been much in demand in the local trade which he supplies mainly, and he has been hard at work. Mr. Wilk recently found prosperity good enough to stand the expense of having his factory painted and it looks as good as new.

W. W. Prutzman, 314 South Fifth street, has a big local trade with his Greater Reading, a five-center. Things are not being rushed to any extent, but the trade has been such as to justify the hope that things will be much better shortly.

E. M. Keller, Fourth and Franklin streets, finds trade better than it was. He has a good five-cent cigar in his Eye Opener, a standard brand about here. His success with it has led him to try a new blend and he expects to put a new brand on the market in two or three weeks. The name of it will be Taps, and he expects to advertise it extensively. He tried a new brand, All Scholastic, recently, but as he did not bother to push it, it did not meet with any extraordinary success. He thinks he has a winner in his new cigar, however, and he intends booming it for all there is in it. His local trade is good and he feels that the smokers will be right with him in giving his new cigar a try out.

W. W. Stewart & Sons, 618 North Eighth street, have found business increasing finely. They had a steady business during the depression, and now with better times approaching they have been so rushed with orders that they had to take on 10 extra hands. This is one of the first of the local factories to do this, and it is a good sign. Horace Stewart, a member of the firm, said that business had increased within the last six months in a very encouraging manner and they had hopes of it being better as each week went by.

This factory supplies local trade mostly, though its cigars meet with a big demand up through the coal regions. John Hay, a 10-center, and Eli Perkins, a five-center, are their main brands, and good ones, too. They have been making shipments all along of retail lots, which though not record-breaking were rather strong.

The Reading Tobacco Manufacturing Company, 33 Carpenter street, finds business is not so good. They have not as yet felt any difference in the trade, but hope for better things. They have not had to make any large shipments lately owing to the slow condition of the trade, but feel that when business picks up they will have all they want.

Robert P. Eiceman, a cigar manufacturer of Womelsdorf, died on Thursday, 1st instant, at St. Joseph's Hospital, Reading, following an operation for appendicitis. He was 26 years of age and is survived by his wife, son, a brother and sister, Mrs. Estella Hornberger, of Denver.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Chronicles of Ben Ali.

Continued from p. 9.

ing his parent or guardian, gives a cigarette to a person under 18 years of age, or gives snuff or tobacco in any of its forms to a person under 16 years of age, shall be punished by a fine of not more than $50.

This section of the laws relating to the selling of cigarettes or tobacco to minors was amended by the Legislature of 1909 and the act was approved on May 3. It was stipulated that the act should not go into effect before 60 days after its passage.

The law as amended is much more severe than the old law.

The issuance of the posters announcing the text of the new rule have put an end to a custom which has existed for some time, namely sending minors to retail tobacco stores with a note, supposedly signed by a parent or guardian, and obtaining tobacco or cigarettes. None of the dealers will sell cigarettes now under this arrangement. It also hinders the custom of sending the office boy out for tobacco.

It is the duty of the police officers in cities to see that a copy of the rule is posted in a conspicuous place and constables in places without a police force also have the same duty. Any persons who take down or fail to put up a copy of the section while they are selling cigarettes on the premises are liable to a fine of $10.

The cigar trade here is showing a handsome increase over the previous month's business. Although there are some complaints from the small retailers, the better class of trade are doing a nice increasing business.

Go out any afternoon to the ball grounds and you will see a great many familiar faces.

On going the rounds of the jobbing trade you will hear lots of talk about vacations, but most of our smaller jobbing firms have so much business to attend to that they can't find any time to spare to go away for a brief spell.

J. Altschuler, cigar manufacturer, on Elm street, is having a new attractive label lithographed for his nickel cigar, Alt's Best. Mr. Altschuler's factory is quite busy; his 528 10-cent cigar is duplicating nicely all along the line.

At the cigar factory of Goldsmith, Silver & Co., business is reported good. Ike Goldsmith and his family are at Old Orchard, Me., for the summer. S. C. Silver was down Hull Bay last week and made a record catch one day of 10 dozen smelts.

The Boston Cigarmakers' Union has levied another 10-cent assessment to aid the striking Hatters' Union, and Treasurer Lipp was directed to continue sending $75 a week to them. So far the Cigarmakers' Union have sent $1600 to the support of the Hatters' Union.

Al Solaway (Khedivial Company) who recently returned from Springfield, has gone to Providence, R. I., where he intends to commence a big campaign on the new Oxford tin package.

Al Levy (John J. Bagley & Company) is down Pawtucket, and is doing a nice business with Buckingham cut plug as his leader.

Kid Nichols (Phillip Morris Co.) has just reached here from a successful trip up York State. A. J. Battle is designing some new original window displays which will be placed shortly in some of our best locations. The Phillip Morris cigarettes seems to be gaining in sales all the time.

Maurice Bondy, of Kaufman Bros. & Bondy, was here this week going the rounds with Julius Weiss, who looks after the wants in the pipe line of the Boston jobbing trade.

A. Leon, representing Alonzo B. Pandoz & Company, makers of clear Havana cigars, New York, was in town the past week booking orders.

Concluded on p. 18

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

P. Preman & Co. cigar manufacturers in Chelsea, have sold out their entire business to Fred Bieringer, the Exchange street cigar merchant.

The American Tobacco Company is now placing with the trade a brand of cork tip five-cent cigarettes called Hindu. Each package of same contains two pictures of baseball players. The cigarettes are packed 250 to the carton, and each carton contains a red certificate which has a cash value of 10 cents, showing a handsome profit to the retailer to help introduce same to the public. It is expected this cigarette will make a big hit here.

Louis Saxe, known as the manager at Rosenthal Bros., the Hanover street tobacconists, is down the North Shore spending his vacation. During his absence Golly Boss Natelson will have charge of the reins.

Louis Shapiro (Nestor Gianaclis Company) is in Springfield, Mass., taking orders for the popular Nestor cigarette.

H. Y. Follette & Company have sold their cigar and tobacco store on State street to a Mr. Powell, who operates a cigar stand in one of our large office buildings.

H. Traiser Company continue to spend a lot of money advertising their Pippin cigars in our daily papers.

Ben Ali.

CIGAR BUSINESS IN YORK COUNTY

Livening Up in Spots, and Some Factories are Resuming.

York, Pa., July 10.

The only perceptible change in the tobacco and cigar market conditions in this vicinity is that the business is seemingly sectional. Reports from revenue officials indicate a general depression in the factories located at Long Level, Craley, Bittersville and East Prospect. The business being done through Dallastown, Red Lion and Hoetz is not sufficient to attract great attention.

The unsettled conditions relative to the tariff as it pertains to tobacco, is freely discussed and here, as elsewhere, the revision of the tariff is made to bear the burden of the chaotic State business.

L. L. Schloss, of Chicago, enjoyed during the past week the hospitality of H. F. Kohler, the well-known cigar manufacturer, at his home in Nashville. Mr. Schloss is Mr. Kohler's Western representative and while the guest of his chief had a royal good time.

Notwithstanding the general depression in the cigar business Mr. Kohler's output at his Nashville and Jacobus factory shows a large increase of business over last year's product.

At Dallastown a number of factories have resumed work and additional hands have been added to the various factories.

P. C. Fulweiler & Bro., of York, are busy on large orders for cigars.

The Eisenlohr Cigar Company will begin operations in York on or about July 15.

George A. Kohler and B. S. Taylor, owners of the State Seal Cigar Company, have purchased a plot of ground at Yoe, and will make extensive improvements by the addition now in the course of erection as an annex to their present factory. This firm reports business fair and is not complaining.

Mr. Kohler, when seen at his York factory, "The Merchants," said he looks for better times for the manufacturer and spoke freely on the attitude of the Congress in the tobacco interests.

The estimated loss of from $10,000 to $50,000 on tobacco by the fire on July 4 has dwindled after adjustment to about $1000.

At Yorkanna I. W. Horn has resumed manufacturing cigars, and E. B. Strickler has also begun the business there.

To relieve the monotony of the trade, Krkeidler's factory, at Spry, held an enjoyable outing during the week.

The factories of Kohler & Company and W. H. Raab & Sons, at Dallastown, after a short close down, have resumed operations.

John W. Minnich, one of the best known of the cigar manufacturers of York county, and large dealer, is arranging for a trip to Alaska.

E. L. Golden, of Bonneauville, Adams county, a manufacturer of cigars, it is alleged, made an imitation of the "Newcomer" cigar label, manufactured by D. McG. Newcomer, of Hanover, which is copyrighted, and placed the labels on cigars which were sold in Norfolk, Va., through his brother, A. J. Golden, of that city. The scheme, the Hanover Record-Herald says, was worked in the following manner:

E. L. Golden obtained permission from Jacob Newcomer, of Harney, Md., to use his signature and portrait for a cigar label. Golden then, it is alleged, changed the name Jacob Newcomer to J. A. C. Newcomer, more closely resemble the name of D. McG. Newcomer, and also, manipulated the portrait of Jacob Newcomer to resemble that of D. McG. Newcomer by changing the shirt front, putting on the glasses and necktie.

To avoid prosecution by D. McG. Newcomer for infringement on his copyrighted label, E. L. Golden surrendered 10,000 labels, and 1000 cigar bands. Each also signed an individual bond for $1000 not to interfere with the Newcomer label in the future. E. L. Golden has also assigned his label, called the "J. A. C. Newcomer," to D. McG. Newcomer.

Charlie.

PITTSBURGERS INTERESTED

In a Project for the Cultivation of Tobacco in Alabama.

From the Pittsburg Post:

Our readers will find very interesting information in the advertisement of the Alabama Sumatra & Havana Tobacco Company, whose general office in Pittsburg is in the Keystone Building, on Fourth avenue, in care of General Agent F. C. McCarty. A good many Pittsburgers are interested in this valuable land proposition and owners of land are making big yearly profits from the tobacco crops. The property is in Baldwin township, Alabama, and as there is only a limited area in the world where Sumatra and Cuban cigar fillers can be grown, and as the largest undevelepod land of this sort is in Baldwin township, it can be readily seen that the purchase of some of this acreage will be a profitable investment.

The Alabama Sumatra & Havana Tobacco Company owns 20,000 acres of this tobacco, fruit and vegetable land in Baldwin county, and for the purpose of carrying out its plan and opening up this valuable property in the shortest possible time, it offers investors and home-seekers an opportunity to acquire a limited amount of land at low price. It is proposed by this company to do three things: Develop the land by selling it in five-acre tracts to settlers and investors at the exceptionally low price of $250; build a large tobacco warehouse at Summerdale, Ala., in which the tobacco can be cured, fermented and prepared for the market, which calls for careful, scientific treatment, and is of itself a big industry; provide a building lot contiguous to the factory in the town of Summerdale, for each purchaser of a five-acre tract. The company also has general farming lands which can be purchased in 40-acre tracts and upward on reasonable terms.

—A recent heavy rainstorm in the neighborhood of Danville, Va., is said to have greatly damaged tobacco and other crops planted on low grounds, holes five feet deep being washed in some of the fields.

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE..... ALL QUALITY..... UNION BOXES
H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 7
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
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171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

ENFORCING MASSACHUSETTS LAW

Storekeepers Notified They Must Not Sell Cigars, Etc., to Minors.

Worcester, Mass., July 9.

Chief David A. Matthews has received circulars for distribution among places where tobacco and cigarettes are sold, calling the attention of dealers to the new law that went into effect July 1, in regard to the selling of cigarettes, snuff and tobacco.

The new law prevents the sale of cigarettes to minors under 18 years, and the sale of tobacco or snuff to minors under 16 years. Chief Matthews says he will insist upon a strict enforcement of the new law.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Another week of good growing weather for all farm or garden produce and especially has tobacco forged ahead, at a sharp pace. Last week I remarked that it was not uncommon to see plants that spread a foot across, and some that were a foot high. Now the rule is on the early set plants to stand a foot high, with others of at least 18 inches in height. Perhaps we shall have to make the 18-inch plants a kind of an exception, but for all that we can find such plants and we will say that in a week from now. I know of one field where topping will be going on, and I think there will be other fields where some topping will be done by July 15. Pretty early for the season that we had an early spring with its cold, stormy weather, but we have had ten days of fine growing weather and it has left its mark on all crops.

Very little buying is going on in this locality, although I have heard of some looking. One farmer has had his three or four crops sampled, with the result that every case of these crops were in a damaged condition. I do not credit the story, for who ever helped to sample a large amount of tobacco and did not find even a little of it good. If the story had been that some damage had been noticed, I might believe it, for I have often seen such conditions. This crop was in Deerfield, Mass., and in spite of all this finding, one offer of 15c and 5c was made. But the market conditions here in the country are much the same as those in the city markets. In the first place, there is but little tobacco left in the farmers' hands, and much the same sold out condition is felt in the great markets. Much of the tobacco held by the local packers was sold by the time the tobacco was sorted, so there is not much to stock up the city markets. The same dullness exists all over the country as we are feeling here; the tobacco has been mostly sold by the packers, or there is very little call for what we have left. When we come to know that rising of seven billions of cigars were manufactured last year, and not a large supply on hand at the close of the last fiscal year, we cannot suppose that a large amount is remaining. So the slack market reports do not surprise me at least.

Our correspondents write:

East Whately, Mass: "I report the sale of 4 acres of old seed at 13c on the scales by Daniel Dickinson, which I calculate netted him about 10c in the bundle; not a bad price for seed leaf."

North Hatfield, Mass.: "It is reported that R. M. Swift will have to top some of his crop during the present week. He was the first to commence setting in this locality. I do not know of any other lot quite so forward."—Amer. Cultivator.

WISCONSIN.

Edgerton,—Cooler weather has prevailed during the week, giving the newly transplanted tobacco a chance to take a good strong root so that but little resetting has been necessary. The earlier fields have a good start now and are making fine progress, averaging well with that of other years at this date. A few belated growers are closing up the transplanting this week and generally speaking the intended acreage is now standing in the fields. The loss of plants from the ravage of cut worms is below the normal.

The market for cured leaf remains practically unchanged. Business is still conducted on the line of a hand-to-mouth policy with manufacturers, whose orders are for fractions of hundreds of cases now, which heretofore embraced packings. Thus while there is a moderate selling by local packers all the time, transactions seldom reach a magnitude they care to report. The opinion of many connected with the trade is that with the tariff settled business would commence to get back nearer a normal basis.

The shipments out of storage reach 934 cases from this market to all points for the week past.—Reporter.

CROP REPORTS.

Bradstreet, Mass.—Tobacco is now growing finely; most of the crop has been hoed the first time. Not many cut worms. The farmers of Bradstreet think that they are ahead of the old town growers, both as to size and color. About the usual acreage this year.

North Hatfield, Mass.—Tobacco is looking well and the growers are looking forward to an early harvest. No change of acreage.

Suffield, Conn.—Cut and wire worms have appeared in veritable armies within a few days and their ravages have caused despair on the part of some growers, particularly as the shortage of plants is pronounced. In many fields 25 per cent. of the plants have been destroyed. The worms are so numerous that poisonous preparations, which are effective under ordinary circumstances, do not avail.

East Hartford, Conn.—Despite the continued dry weather, tobacco is looking exceptionally well, growers say. The tobacco crop, it is said, can stand more dry weather than most others. Particularly fine looking crops of tobacco are those of Albert Burnham, John H. Elmer and John H. Steele in Burnside, Daniel Bryan, George Burnham and Andrew S. Bidwell in East Hartford, Lowell H. Brewer and Norman S. Brewer in Hockanum. Up South Windsor way some fine tobacco can be seen at the Newton farm.

Miamisburg, O.—Already the early calculations of a considerably increased acreage have been borne out. Anything like a favorable summer should give the Ohio farmers the finest tobacco yield they have ever had.

—Carrying four great boxes of E. H. Harriman's favorite cigars, three of the financier's children, Mary, Caroline and Roland, sailed from New York last week on the Kronprinz Wilhelm to join him in Europe. Mr. Harriman has been unable to procure abroad the special brand of cigars which he has smoked for years, and he cabled his children to bring a supply with them.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1858
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

E. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST. NEW YORK
Krueger & Braun
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
CIGAR LABELS AND BANDS

V. H. RAAB & SONS
MANUFACTURERS OF
La Cubana Cigar Factory No. 463
High Grade Cigars.
75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

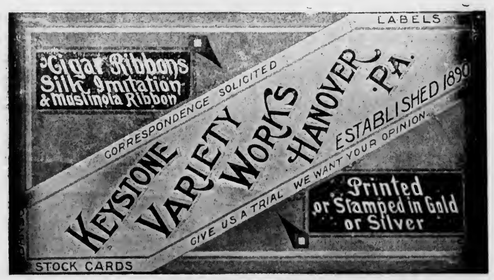
GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed Labels

ADEN BUSER Manufacturer of

Dealer in LUMBER LABELS EDGING ETC.

Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

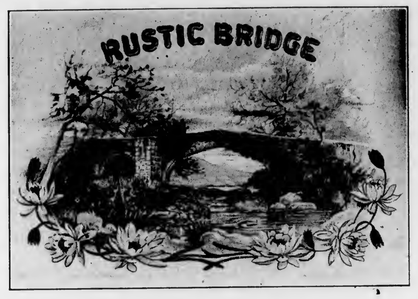
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

W. A. LAHR



Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Established in 1881. Vol. XXIX., No. 29. | PHILADELPHIA and NEW YORK, JULY 21, 1909. | One Dollar per Annum. Payable in Advance.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

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. . . MANUFACTURERS OF . . .

CENTRAL UNION	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
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(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

CRESSMAN'S

COUNSELLOR

5¢ CIGAR

ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 29 PHILADELPHIA, JULY 21, 1909 One Dollar the Year

BARS AMERICAN TOB. CO.'S GOODS

Orders Issued by the Secretary of War Forbid Their Purchase on Behalf of the Government.

Washington, July 16.

Trust-made products have been boycotted by Secretary of War Dickinson and will not be used by the army. He has adopted a rule which is the most radical step in recent years in the purchase of government supplies.

In a recent letter to Brigadier General Henry G. Sharpe, Commissary General, Secretary Dickinson directed that no contract should be entered into with any corporation which is a party to a trust or corporation in restraint of trade. He has also ordered that no dealings be had by the department with any middleman or agent where it is known that the middleman or agent is the representative of an unlawful concern.

The question first came up several months ago in connection with the purchase of tobacco. The substance of the Secretary's ruling was cabled to the commissary officers in the Philippines, in Hawaii and in Alaska for their guidance. General Sharpe has prepared a circular order for distribution among the commissary officers of the army. This order was dated June 7 last, and was a confidential document, but a copy of it became public to-day.

The circular contains the Secretary's letter to General Sharpe, the final decree filed on December 15, 1908, in the United States Circuit Court for the Southern District of New York, in which it was adjudged that the American Tobacco Company, the American Snuff Company, the American Cigar Company, the American Stogie Company and the MacAndrews & Forbes Co., constitute a combination in restraint of trade, and a list of the companies enjoined by the decree in the Tobacco Trust cases.

"Sir: Referring to development indorsement of March 27, 1909, referring letter from the attorney general forwarding a copy of a decree entered in the United States Circuit Court for the southern district of New York on December 15, 1908, whereby, among other things, it was adjudged that the American Tobacco Company, the American Snuff Company, the American Cigar Company, the American Stogie Company and the MacAndrews and Forbes Company, each constitutes and is itself a combination in violation of the act of Congress approved July 28, 1908, entitled an 'act to protect trade and commerce against unlawful restraints and monopolies,' I now have the honor to direct that no contract on behalf of the government be entered into directly with any corporation which has been adjudicated to be a party to an unlawful trust or monopoly and to be carrying on business in violation of the law, nor with any middleman or agent of any such company or concern where it is known that such middleman or agent is acting for such unlawful concern.

"Very respectfully,
"J. M. Dickinson,
"Secretary of War."

After giving the decree of the United States Circuit Court for the Southern District of New York, upon which the Secretary's letter was based, the order gives a list of about fifty companies enjoined in the tobacco trust case. These companies are located in various parts of the country.

GOV'T REPORT OF THE 1909 CROP

Gives an Estimated Increased Acreage of 26.6 per cent. Over 1908.

The United States Department of Agriculture has issued its first report on the 1909 crop of tobacco. The report states that the acreage of tobacco on July 1st of this year was 1,108,336 acres, or 232,911 acres, or 26.66 per cent., more than last year. This is certainly a fine increase.

The condition of the crop is better this year than last year. The department says its condition on July 1st last had a figure of 89.8 per cent., as compared with 86.6 per cent. on July 1st, 1908. It is also better than the 1907 crop, when on July 1st its figure was 81.3 per cent. The ten years' average on July 1st of the crop is stated to be 85.7 per cent.

DEISEL-WEMMER COMPANY

Big Lima Concern Negotiating for Erection of Cigar Factory at Delphos, O.

Henry Wemmer, of the Deisel-Wemmer Company, Lima, O., met the Board of Directors of the Delphos Commercial Club recently, and the work of converting the German Department School building into a cigar factory, will be rapidly pushed. Mr. Wemmer urged the necessity of action because his company is now fifteen million cigars behind orders, although two thousand people are working for them in their Lima and Wapakonta factories. The company will build a large factory in Delphos on ground furnished them, provided they can secure sufficient competent help there.

CIGARMAKER SLAIN.

His Murderer Commits Suicide in Order to Escape Arrest.

Port Huron, Mich., July 15.

Rosenberg, a cigarmaker, living at Sheriff and Prospect streets, Cleveland, Ohio, was murdered early this morning on a lonely island in the St. Clair Flats.

A few hours later Frank Elbera, also of Cleveland, who is charged with the murder, was also dead from a dose of poison, self administered when he found that arrest was imminent.

A third Cleveland man, Sam Frisbie, is held at the county jail to-night as an accomplice to the murder of Rosenberg, and has made a confession to Prosecutor Stewart, of the details of the cold-blooded killing.

BELIEVES IN GOOD TIMES COMING

James J. Hill Says Greatest Prosperity Ever Only Waits Tariff Settlement.

Washington, July 15.

"As soon as the tariff is out of the way," said James J. Hill, the railroad magnate, who yesterday was one of President Taft's callers, "this country will enjoy a prosperity which will at least equal, if it does not surpass, that it knew under the McKinley administration.

"Last month I traveled extensively through the West, and I never saw such activity among the farmers. Everywhere I made inquiry and learned and saw that the crops were abundant, and that the farmers were satisfied. Signs of the financial depression of 1907 are fast fading.

"Freight cars will be at a premium within a few weeks. We of the railroad world judge the prosperity of the nation as much by the number of idle cars as anything else. Throughout the past year there have been thousands idle, but they will soon be rolling about the country filled with freight."

Mr. Hill says he expects to return to the St. Lawrence later in the summer and resume his fishing.

DEATH OF BALTIMORE CIGAR MAN

Long Time Proprietor of Baltimore Street Cigar Store. Oldest Heptosaph in U. S.

Baltimore, Md., July 16.

Andrew Jackson Norris died at his residence, 1502 Harford avenue, on Tuesday morning. He had been in feeble health for some time as the result of an operation last December, when he fell and broke his hip. Pneumonia, brought on by his long confinement after the operation, was the direct cause of his death.

Mr. Norris was born in 1825 in Baltimore, and for a long time was proprietor of a cigar stand near the corner of Baltimore street and McClellan alley. A wooden Indian, 123 years old, which stood in front of his store, was the oldest sign of its kind in the city. During the administration of Mayor Latrobe Mr. Norris was deputy at the City Jail and later was appointed Market Master. He was the oldest member of the I. O. H. in the United States, and belonged to Chapter Conclave, No. 9, of Baltimore. He was also a member of the Liberty Volunteer Fire Department.

Mr. Norris was buried on Wednesday afternoon, in Louden Park Cemetery. He is survived by five sons, one daughter and fourteen grandchildren.

—Henry Albers Company will open a store for the sale of French briar and meerschaum pipes at 504 North Seventh street, St. Louis, Mo.

PREPARING FOR DAYS OF FAMINE

Minnesota Smokers Said to be Ordering Extra Supplies of Cigarettes.

Duluth, Minn., July 16.

Little more than two weeks remain before the selling or giving away of cigarettes or cigarette papers become unlawful, and local dealers are preparing to close out their stocks of the "chest expanders."

A few of them are slashing prices, in efforts to get rig of their stocks of some brands of cigarettes, while others are still retailing them at the old prices, but ordering no new stocks.

"Many people are ordering cigarettes in large quantities, for delivery on the last day of the month," said J. Russell Mott, a Superior street cigar merchant, to-day.

"Our store and several others are booking these orders now, from smokers who intend to lay in good supplies of cigarettes before the law prohibiting their sale takes effect.

"I understand one store is cutting prices, but I don't think many of them will. We all knew this was coming, and have not been getting in large stocks of cigarettes, and every one expects to be sold out before the 1st of August.

"Probably there will be a grand rush for cigarettes and 'the makings' the last few days of the month."

One local cigar store, which is a part of a company, owning cigar stores in nearly every city in the country, is ordering additional stocks of cigarettes, intending to conduct special sales of them right up to the time the anti-cigarette law goes into effect. This store can do it without taking chances on a loss, as the cigarettes unsold can be sent to some of the company's other stores where the sale of them will still be lawful.

St. Paul, Minn., July 16.

"I will continue selling cigarettes after the first of August until I have been ordered to stop," declared J. P. Whitwell, the proprietor of a retail tobacco store on Robert street, this morning. "I do not think," continued Mr. Whitwell, "that the local authorities are enough interested in the law to see that it is enforced, and I will wait until I have been personally ordered to stop before I refuse to hand my customers the cigarettes over my counter."

Mr. Whitwell would not admit, in spite of the above statement, that he intended to make a test of the law if he were called to account for his action.

Practically all the other retail dealers in the city declared that they would not make any effort to evade the anti-cigarette law, which was passed by the recent State Legislature, and which goes into effect on the first day of next month. This was the almost universal decree of the merchants when seen this morning in regard to the new statute.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

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LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

HEARD IN READING FACTORIES

Rely on Their Cheaper Products and Do Not Fear Proposed "High Price Tax."

Reading, Pa., July 17.

While Reading and Berks county manufacturers last year produced over 120,000,000 cigars, few would be hit by the increased tax, which it is proposed to place on high priced cigars in the new tariff bill. It is intended especially to hit Key West and two-for-a-quarter and 25-cent goods. A leading Reading manufacturer said:

"The increased tax would have been felt very little in this section, because few of us make goods so expensive that they will be brought within the increased tax. Probably two firms in Reading make single brands of special size not sold in this section, which sell for $75 per thousand and upward Mighty few are turned out that sell above $90 per thousand. Many such cigars of both grades are, however, sold in Reading, but I doubt whether the retail price would have been raised even if the tax was advanced. 'I am glad that the five-cent cigar is not touched, for that, after all, is the most popular cigar, and in Reading, where we have the best nickel cigars in the country, rich and poor use them. Our factories turn out millions of nickle cigars, which are taxed heavily enough at the present rate of $3 per thousand."

There is no man in Reading who is a firmer believer in the virtue of printer's ink than Hamilton Godfrey, proprietor of the Farmers' Hotel and cigar store here, and his faith in its qualities was strengthened very materially last week. This was brought about by the receipt of an order for a lot of cigars from Johnson City, Tenn. It showed, first of all, that advertisements are read broadcast, and that if a merchant has an article which he wishes to place on sale and tells about it in printer's ink, the telling is sure to have an audience. The attractive offers Mr. Godfrey makes on cigars are sure to command attention everywhere, for he constantly has bargains in his wares, such as falls to the lot of few merchants to be able to set before the public.

H. A. Hagemann, 208 North Ninth street, is doing a steady business. His trade is retail entirely, and his products meet with the favor of fastidious smokers. His chief brand is Great Leader, a five-cent smoke.

Breneiser Brothers, Eighth and Penn streets, are doing well. They have many orders to be filled, both in local trade and out of town. At present they are having a special sale of their La Magneta, a three-for-a-quarter brand, which is bringing in good results. Their chief five-cent brand is King, named after Edward of England.

The factory of J. C. Spatz & Company, 33 South Sixth street, is humming these days filling their orders. They have a trade that is mainly out of town to the western part of the country. Their chief brands, Heidelberg, a ten-center, and Volcano, a five-cent brand, are both good sellers and making a hit wherever they are found.

W. E. Krum, 1058 North Fifth street, is rounding out 23 years of a most successful business. He does a mail order business exclusively, and he is kept hustling to send his goods now to this State, now to that. He says he finds this method of doing business is about the best he can see of all the various kinds of selling. He, too, is an extensive advertiser, and, of course, uses it widely in his business.

W. C. M. Meyer, 424 North Tenth street, is very busy with his local trade. Cuban Standard, a five-cent brand, is his best seller, and is meeting with favor.

C. Ream, 411 Washington street, has a good trade, both local and out of town. He finds business good. His chief brand is his five-cent Neversink. He just shipped a lot of 5000 cigars to New York. Philadelphia is his best market, and his cigars find ready sale there.

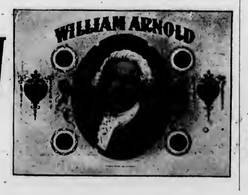
H. G. Burkey, 946 Cherry street, is one of the busiest cigar manufacturers in town. He is not only busy now, but has been all winter, despite the financial depression. His best brands are Lord Ormont, a ten-cent grade, and Royal Jack, five cents. His trade is not only local, but out of town, in which departments he is kept very busy. This week he shipped a lot of 35,000 cigars to Cincinnati and Youngstown, Ohio, Buffalo and Chicago. He has these kind of shipments each week. In fact, so busy has be become that he is contemplating putting an addition to his factory. When he does it will be one of the largest in town. At present he employes 27 hands, and may take on more when he makes his improvements.

Gindaer.

—The City Council, of Louisa., Ky., has adopted a resolution prohibiting the use of tobacco in any form by minors in public places and forbidding any one to furnish tobacco or cigarettes to minors. The penalty for minors using tobacco is $10 fine, and that of persons furnishing tobacco to minors from $25 to $100 fine.

—Herman Pancoast and Fred Vogel have opened a cigar factory in Iola, Kans.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.



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MANUFACTURERS OF
ADVERTISING NOVELTIES
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Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

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Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

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Packer of and Dealer in

Leaf Tobacco

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Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

S. Weinberg

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Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

United States Directory

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Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Leaf Tobacco Buyers Still Shy of Havana

But, Considering the Conditions Now Ruling, Business is Not Unsatisfactory. The German Tariff Question Still Hampers Buyers for that Country, and This Reacts on the Market for the Better Classes of Tobacco.

Special Correspondence of The Tobacco World.

Havana, July 12, 1909.

New buyers have been scarce in our market for a week or two, and only one or two reached this city lately. Business is not bad, considering the few buyers in the market, and the general conditions, but it is not what could be expected at this season of the year. The German buyers are handicapped by the pending German tariff question, and, although they gave some signs of life last week, this week they have operated to a less extent, showing they are not going to overload themselves with tobacco until the future prospects are defined, and if the duty that is eventually placed on tobacco in Germany is too heavy to be withstood by the business, another outlet for such grades as Germany usually takes will have to be found. Anyhow, the chances are that the tariff will greatly affect the German business.

This is another blow at the probability of lower prices for first and second capaduras this year. Germany usually handles nearly all of the third capaduras, hojas sueltas, botes and picadura produced by the Remedios crop, and if packers get a good price for their lower grades they can afford to take a bit less for their firsts and seconds (which generally constitute the basis of their calculations), and generally when firsts and seconds begin to move in the market, the lower grades are all either sold already or there is a good market for them at established prices, but on the the other hand, if packers will have to keep all the low graded stuff on their hands, and even then not know what they can do with it, then they will have to ask more for their upper grades in order to protect themselves on the former, which increases in cost while it is kept on hand. The same happens with Vuelta Abajo. Buyers of factory vegas do not want the colas, and if the packer is able to dispose of these beforehand, he is able to figure more accurately to his advantage and that of the buyer for what price he can let his tobacco go, or else make concessions for the buyer to take them who has to resell them, and who, if he does take them, does not know what price the tobacco he can use will cost him until he has been able to sell the colas.

Therefore, it can be understood why some American buyers say they are glad that colas are being sold at a good price.

Edgar J. Stachelberg has been in the market and has bought several large lots of Partido, Celestino Vega, who recently arrived from Chicago to supply his Tampa factory, has also been buying. Matt. Wengler, up to his departure yesterday, was buying. D. Hevia has secured several new purchases lately, and Sylvester & Stern have continued to register at various warehouses what has come into the city lately, that had been previously compromised by them. A few local manufacturers are still in the market also.

SALES.

As nearly as could be ascertained, 2724 bales changed hands. This quantity consisted of 1410 bales Partido, 724 Remedios, and 600 Vuelta Abajo. It was divided according to destination, as follows: American buyers took 1410 bales, Europe 664, South America, 50, and 600 bales went for local consumption.

The weekly quantity of bales marketed, from the escojidas in the various tobacco sections, increases with each week, reaching 15,495 bales last week. 7990 bales arrived from Vuelta Abajo alone, and 3989 bales were Remedios tobacco.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 68

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SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

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" PARTIDOS " SANTIAGO de las VEGAS
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Specialty: VUELTA ABAJO and ARTEMISA

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H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

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LOEB-NUNEZ HAVANA CO.

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Cable: REFORM Habana, Cuba

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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Havana Leaf Tobacco

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JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

LEAF EXPORTS FOR THE WEEK.

To the United States	2669 bales
To Germany	642 bales
To Belgium	22 bales
To Buenos Aires	50 bales
Total	3383 bales

BUYERS COME AND GO.

Arrivals—Celestino Vega, of Celestino Vega & Company, Chicago and Tampa; E. Pendas and A. Pendas, of Y. Pendas y Alvarez, Tampa.

Departures—Harry G. Salomon, of Gustav Salomon's Sons, and D. Hevia, of D. Hevia & Company, for New York; A. Santaella, of Santaella & Company, for Tampa; Matt. Wengler, of Wengler & Mandell, for Chicago.

HAVANA CIGAR MANUFACTURERS

are worried over the confirmed increase of duty in Germany on Havana cigars, which is very likely to greatly harm business with that country. The increase of leaf tobacco is yet held in suspension, but German exporters speak of it as a foregone conclusion.

Shipments of cigars in the second fortnight in June show satisfactory figures, there being an increase of about three million cigars as compared with the same period in 1908. This makes a surplus of 1,182,263 cigars in favor of this year as compared with 1908 up to the end of June.

H. Upmann & Company shipped 500,000 cigars of their H. Upmann brand and of other independent brands.

La Diligencia has good orders.

La Redencion resumed work to-day. This factory has had some interior troubles, which have been settled by the changing of the firm into a stock company, and instead of being operated by Antonio Fernandez, S. en C., the firm name will be styled Rendencion, Inc., Cigar and Cigarette Factory. The officers are all well known trade people. Don Antonio Fernandez will continue the supervision of its affairs, with the title of first vice president.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Edgar J. Stachelberg was the buyer of nearly a thousand bales of Partido chiefly, this week. He continues buying.

Sobrinos de Antero González sold 500 bales of Partido tobacco at one transaction to a Tampa manufacturer. The firm sold other smaller lots besides.

Antonio Santaella left last Tuesday for the home of the Optimo factory, greatly satisfied with the increase of the factory's stock of Havana tobacco accomplished in the short time he was here.

Matt. Wengler was not able to get off last Tuesday as he expected, as he came across some tobacco that made him feel interested just as he was leaving, and he stayed over another week to increase his previous purchases. He left Saturday.

Ernest Ellinger has not let the grass grow under his feet while has has been here. He has consummated several deals this week.

A. M. Calzada & Company received their first shipment of new Remedios this week. They showed the writer some specimens of Vega No. 1, and he thought it was as fine as any he had seen, to say the least. Their Partido packing will be established at Hoyo, Colorado, not El Cotorro, as was stated in the last letter.

Dionisio Hevia, of D. Hevia & Company, made several purchases this week and has accumulated a very nice stock of leaf in the three weeks spent here on this trip. He expects to leave some time this week.

Manuel Abella is doing a good business. Although he started this season to operate on his own account at No. 25 Salud street, he has been able to sell every bale of tobacco that he has so far received from his escojidas, which shows that he must have been very successful in making his purchases at the start.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week end'g J'y 10. Since Jan'y 1, 1909.

7,990 bales Vuelta Abajo	44,314 bales
1,237 bales Semi Vuelta	7,853 bales
2,256 bales Partido	11,743 bales
1 bale Matanzas	381 bales
3,989 bales Santa Clara	26,163 bales
(Remedios)	
Puerto Principe	46 bales
22 bales Santiago de Cuba	5,311 bales
15,495 bales	95,811 bales

BUSY NEW HAMPSHIRE FACTORY

An Output of 3,506,621 Cigars in the First Six Months of 1909.

Manchester, N. H., July 15.

Roger G. Sullivan came up from York Beach a few days ago, and remained in his office for a short while. The six months' report of business was handed him, and it will make some people's eyes open to read the contents of that slip. It showed that the number of cigars made by Mr. Sullivan's plant for the six months just ended, was 8,506,621, representing the greatest increase in business since the cigar industry was started here. The month of June showed up well, being also the largest single month's output since Mr. Sullivan went into business. In the month of June, 1,618,861 cigars were made. The increase over the previous six months was 1,477,591.

"And the business is constantly growing," said Mr. Sullivan. When asked about his purchases of tobacco abroad, he said that he bought his tobacco in bulk, through a broker who submits samples of the tobacco to him.

"Sumatra tobacco is very plentiful," said Mr. Sullivan. "I keep twelve months' supply in bonded warehouses in New York, and draw therefrom when we need material. The duty on Sumatra is almost the same as the price on the bale, and the importer is permitted to keep his tobacco in the bond house three years, paying the duty on the bales as they are withdrawn. The duty on a bale of Sumatra is $325."

In answer to other inquiries regarding the sources of supply for the Sullivan plant, Mr. Sullivan said that he imports Havana tobacco in a quantity that will last thirteen or fourteen months, and that he uses considerable Connecticut tobacco. The Havana is used for the filling of the Sullivan cigars, the Connecticut tobacco for the binders and the Sumatra for the wrappers. Mr. Sullivan said that in the fall, he expected to open negotiations for another large supply of Sumatra tobacco.

CABLE ADDRESS "CALDA" TELEPHONE 6077

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P. O. Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
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JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, July 2.

NEW YORK LEAF MARKET.

The past week has witnessed a very quiet leaf tobacco market, and with no visiting buyers present, the business was made up almost entirely of mail orders from purchasers direct or from traveling salesmen, who, by the way, are now also off duty in goodly numbers for their annual vacation periods. It is not expected that there will be a noticeable revival until about the middle of August, by which time it is probable that buyers will again begin to visit the market for the replenishment of stocks and the inspection of the new goods.

The Sumatra market has been fair, for the time of year, and with the last of the summer inscriptions now over, importers will turn their attention more strongly upon the selling departments. Manufacturers, too, may be now aware that the bulk of the Sumatra that will be purchased this year has been secured, and that selections cannot be very greatly improved by waiting until the arrival of goods that may be purchased at the several fall inscriptions.

There has been a moderate and general demand for Havana tobaccos, and sales were fairly consummated with the offerings. Prices have been firm.

* * *

THE CIGAR INDUSTRY.

Not much of a change has occurred in the cigar trade. Some of the manufacturers are moderately busy just now. There is a growing confidence that the fall trade will be of a pretty satisfactory nature, judging from present indications. Wholesale houses of the larger distributing sections continue to order more freely, but their demands run most strongly in the line of nickel and seed and Havana goods.

* * *

LAST SUMATRA INSCRIPTION.

The last of the spring and summer inscriptions of Sumatra tobacco was held on Friday last, when less than 2000 bales were secured for the American market. Of that amount the principal buyers were A. Cohn & Co., 900 bales; E. Rosenwald & Bro., 350 bales; L. Schmid & Co., 223 bales; B. Labe & Sons, 225 bales. Leopold Loeb & Co., 200 bales; F. & E. Cranz, 170 bales; H. Duys & Co., 100 bales; E. Spingarn & Co., 100 bales, and Joseph Hirsch & Son, 100 bales.

APPEAL OF THE LOCKER CASE.

It is stated that F. P. Bellamy, counsel for John E. Locker & Co., Brooklyn jobbers, is preparing an amended complaint against the American Tobacco Co. The suit has already been in the Courts of New York for more than four years.

It was originally brought in the Supreme Court in Brooklyn, but the demurrer of the defendant was sustained. Then Mr. Bellamy took an appeal to the Appellate Division. That Court confirmed the decision, but in doing so it suggested amendments to the complaint, under which a cause of action might exist. When the Court of Appeals passed final judgment last May, it added to the amendments suggested by the Appellate Division.

Thus aided by suggestions from the two highest Courts in the State, Mr. Bellamy is preparing a new suit to follow closely their dicta. He will file the case in the Supreme Court in Brooklyn within a few weeks.

The litigation has attracted national attention, even arousing fierce discussion in Congress. It is based upon the efforts of the Tobacco Trust to drive Locker & Co., the largest independent wholesale and retail tobaccionists in Brooklyn, out of business. The trust first tried to buy out the Locker firm at a figure fixed by itself. The firm replied they would sell, but not at the price offered. The trust then refused to sell any of its products to the Brooklyn concern. Because of this refusal the original action was brought.

* * *

SOLD UNSTAMPED CIGARS.

Deputy Collector of Internal Revenue William Parks, recently placed under arrest Max Nethe, for selling cigars not packed and stamped. Nethe was held for an examination in $500 bail by United States Commissioner Marle.

* * *

LORILLARD CO. ENJOINED.

Vice Chancellor Garrison has granted an injunction restraining the P. Lorillard Tobacco Company from excavating further on the land of Henry Richards in the Marion section, where the tobacco company is preparing to erect a large plant. He also granted an order to show cause why the company and the contractors should not be adjudged in contempt of Court for failure to obey the restraining order.

At that time an order to show cause why an injunction should not issue restraining the further excavation of the plot in question was issued by the Vice Chancellor to Roe and Runyon, representing Richards, and this rule carried with it the restraint of further digging until the hearing was held. The tobacco company is alleged to have disregarded the restraining order and the contempt order has been issued as a result.

* * *

TRADE NOTES.

—H. Backarach & Co. have engaged the services of Mort M. Frank, a son of the late M. Frank, of this city. He is now on his initial trip through New York State.

—Julius Marqusee returned last week from a trip through the West, where he succeeded in placing considerable quantities of leaf.

—Louis Hirsch, of the Sumatra importing firm of Jos. Hirsch & Son, is expected home from Amsterdam this week.

KEEPS BOOMING IN DETROIT.

The Good Word of Increasing Business is Repeated from Week to Week.

Detroit Bureau "The Tobacco World," 535 Campbell avenue.

Detroit, Mich., July 18.

Each succeeding week is becoming almost a record in advancing business both in the leaf tobacco and cigar trades. The extraordinary expansion of local concerns continues, and, whereas, during the spring the problem was to find business, the problem now is of meeting orders with adequate dispatch. As general business conditions have been improved, so has progress been made in the tobacco trade. Orders are being received from practically every State in the Union, and with few exceptions manufacturers are reporting full time and full force.

There has been a noticeable increase in the volume of trade from the Western and Northwestern States during the last two or three weeks. Several large orders have been booked, and from the reports, which have been received from the selling agents of the various concerns through the western district, the prospects for future trade are bright.

"While July is invariably a rush month," said a local cigar manufacturer, recently, "this year it has been exceptionally so. From the middle of June we have been practically swamped with orders, and if we didn't list another, we could work steadily on filed orders for almost a month to come. In our mind there is no doubt but what the year of 1909 will be a banner one so far as business is concerned."

"Money is also coming in quite freely. We have had little trouble in collecting accounts, and retailers seem to be plentifully supplied with money. In the last two or three months the prohibition forces have succeeded in forcing several States 'dry', but I do not think it has diminished business to any great extent. True, hundreds of saloons have been put out of business, but men will smoke, and when they can't get cigars or tobacco in saloons they will go elsewhere for it."

The retail trade continues in about its same volume. Most of the downtown stores report a good business. In fact, it is noticed that there are no "for sale" signs hanging in any of the windows. The wholesalers are also happy and optimistic. Trade with them has improved steadily since the advent of summer.

Louis Rosenberg, a Cleveland cigarmaker, was recently murdered at St. Clair Flats, near Detroit, by F. Elbera, also of Cleveland, O. The men, with two or three companions, had been drinking, and Elbera, who was almost "broke," knew Rosenberg had over $100 on his person. When Rosenberg's back was turned Elbera struck the cigarmaker over the head with the butt of a revolver and then threw him into Lake St. Clair. Not content with this he followed his victim and held his head under water until life was almost extinct. Rosenberg managed to crawl back to shore, but before help was summoned he died. Elbera committed suicide the next day.

The various cigar box factories about the city are reporting an increasing trade. Their trade, however, is gen-

Continued on p. 14.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ⟨C⟩ HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

INDIVIDUAL DEALERS MUST ACT.

In the absence of a national organization to take the initiative in the matter of urging Congress to finally confirm the anti-coupon sections of the Tariff bill, it is the paramount duty of each individual in the trade to consider himself a committee charged with this grave responsibility.

Through individual effort an appeal for practical support has been sent out from this city to every State, and it is expected that those who have the best interests of the Trade at heart, will enter into this movement with enthusiastic, yet practical co-operation.

It is essential that all in interest should understand that a demonstration must be made before the House of Representatives. This showing of interest must be widespread, dignified—impressive. In this matter numbers count. The members of Congress must be made to clearly understand that this demand for the prohibition of all forms of coupon schemes in the tobacco trade is not a political move, but a vital business proposition affecting the stability and the morals of a great industry.

Strange enough, it seems necessary to make those most concerned awaken to the fact that a man who writes 100 letters to as many members of the House of Representatives, urging the enactment of the anti-coupon sections of the Tariff bill over his own signature, has done more for the cause than he who contributes a sum of money thrice greater than the cost of forwarding the communications to Congress. There must be a vigorous campaign waged. Men must write, telephone, telegraph to their representatives in Washington; wait upon them at their homes and in Washington and press upon them every logical argument that can be adduced in support of the pending measure in so far as it relates to the use of coupons.

It will be a grave mistake to overlook the members of the Senate in this campaign. While the Senate has committed itself to the sections of such vast importance to the trade, there is such a thing as having the vote reconsidered, and this must be guarded against.

Every retail cigar dealer is interested in this matter, or should be. It is his daily bread. The chain stores are multiplying at an amazing pace, and plans are already making to double the number now in operation. All chain stores depend upon coupon schemes for their success, and there can be no such thing as fair competition when one man sells junk and gives tobacco away, while his honest competitor puts all the value into the tobacco he sells.

Every retail cigar store is a meeting place for men who are interested in practical politics. Many of these men wield tremendous influence with members of Congress. Any dealer who sincerely desires to help this movement can very properly ask such a man to write to his friends in Washington urging the merits of the Beveridge amendment upon them. It is this character of practical work that will win this cause, and no one man, however great his talents may be, can do any more in this matter than the most unassuming retailer who uses his right of petition.

The members of Congress will be guided by the arguments they hear and by the petitions they receive. The promoters of coupon schemes, being most seriously involved, will surely present the most plausible arguments, and they will certainly come into the fray armed with petitions mountain high, and it will be these specious arguments and these doubtful petitions that the honest traders will have to overcome by personal, and, sad to say, unorganized effort. It is too late to perfect a national organization; nothing is to be gained by deploring the loss of opportunities that have been missed. The thing to do is to get up and at them and to make a last ditch fight—each man mustering his own company and each dealer planning his own battle.

This fight must be made quickly and the trade expects every man to do his duty.

THE TOBACCO WORLD

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PHILADELPHIA, JULY 21, 1909

THE LOCAL TOBACCO NEWS

The leaf tobacco market during the past week has been very fair, with a steady movement of leaf in moderate quantities, is the report of a majority of the houses here. True, there was not apparently any speculative buying, but such quantities as the present conditions in the cigar trade required were taken. Prospects have brightened very greatly, and leaf dealers are hopeful of having a real active market during the fall season.

Transactions were not limited to any particular type of leaf, and offerings of all kinds of good tobacco found purchasers.

The Sumatra market has not changed materially. There appears to be a steady demand, notwithstanding the higher prices for this year's importations, which became necessary owing to the higher figures, which importers were obliged to pay for the goods. Considerable quantities of this popular wrapper leaf have been purchased by Philadelphia importers this year.

In Havana tobaccos the supply is still not over-abundant, and the prices are becoming even stiffer as stocks become more thoroughly exhausted.

* * *

Cigar manufacturers, as a rule, in this district, are showing substantial progress, as verified by the increasing sale of cigar stamps. While the increase during the period of one month has not been as large in this district, as it was in the Ninth, it has been a steady gain for some months past. The output of cigars for the month of June was 57,834,700. During the corresponding month of the previous year, it was only 55,440,050, showing a gain of 2,394,000. While these figures are wholesome, it was really a little below the average gain of the past six months, during which time there were produced, according to the returns of stamp sales, 313,285,370 cigars, and during the corresponding period of the previous year 294,576,820, showing an increase in favor of the past six months of over 18,000,000, or an average gain per month of 3,000,000. Even though the figures for the month of June last, were not up to the average of the past six months, the fact pales into insignificance when it is noted that the production during the month was the largest of any June for more than ten years past.

* * *

A few mid-summer changes are taking place this year in the tobacco trade. Among these are Dusel, Goodloe & Company, who are giving up the Chestnut street store and removing to 116 North Seventh street, in the premises formerly occupied by A. S. Valentine & Sons, as a cigar manufactory. Since an exclusively wholesale business is done, the Chestnut street quarters were found more expensive than needed, and not as suitable in a general way, nor as commodious as the premises about to be taken.

M. J. Dalton Cigar Company has relinquished the store at the Northwest corner of Thirteenth and Arch streets, but with the closing of this branch, extensions and improvements have been made at others of their chain of stores.

* * *

Alonzo Achuss, 1835 East Russell street, was held for Court in default of $1000 bail, by Magistrate O'Donnell, in the Frankford Police Station, last week, on the charge of having stolen 25,000 cigars from the store of Joseph Dolan, at Frankford avenue and Oxford pike, and George Roseman, of 2127 South Mole street, was held in default of $500 bail on the charge of receiving stolen goods.

When Dolan came to open his store he saw that a large number of cigars were missing, and that some one had broken in through a rear window. He at once called up the Frankford Police Station, when Special Officers Parsons and Haug were assigned to the case. As they knew Achuss, they at once went to his home. There they found most of the cigars, but Dolan declared that some were still missing.

Achuss reluctantly admitted that he had given some of them to Roseman, who had carried them down-town on a trolley car to his home. Roseman had a lunch wagon in the vicinity of the cigar store. The cigars were valued at $35 per thousand.

* * *

This city has been honored lately by quite a number of out-of-town visitors, and it is now expected that there will be many more before the time for the beginning of the usual fall trade.

Messrs. L. Ed. Valloft and Charles Dreux, of the wholesale and jobbing house of Valloft & Dreux, of New Orleans, have been here visiting at the factory headquarters of the Theobald & Oppenheimer Company; David L. Morgan, of the Parker-Morgan Company, of Scranton, Pa., has been entertained by Allen R. Cressman's Sons recently; while A. S. Valentine & Son have been entertaining several of their traveling representatives lately. Ernest Myers, Albuquerque, New Mexico, was also among the recent visitors at the T. and O. factory.

* * *

A. S. Valentine & Son are at present extremely busy on all of their popular brands, and their extensive advertising is still effectually exploiting the merits of the Paul Jones, Betsy Ross, and the Old Reliable brands. George H. Valentine, of the firm, is now summering at Atlantic City.

* * *

Cable advices were received Friday last by Benjamin Labe & Sons to the effect that Jacob Labe had purchased on that day at Amsterdam, 200 bales of Sumatra tobacco. This was the last inscription for the summer season, and Mr. Labe is now expected home some time during the coming week. The house has purchased quite extensively this year, and a considerable part of their early purchases has already been disposed of.

* * *

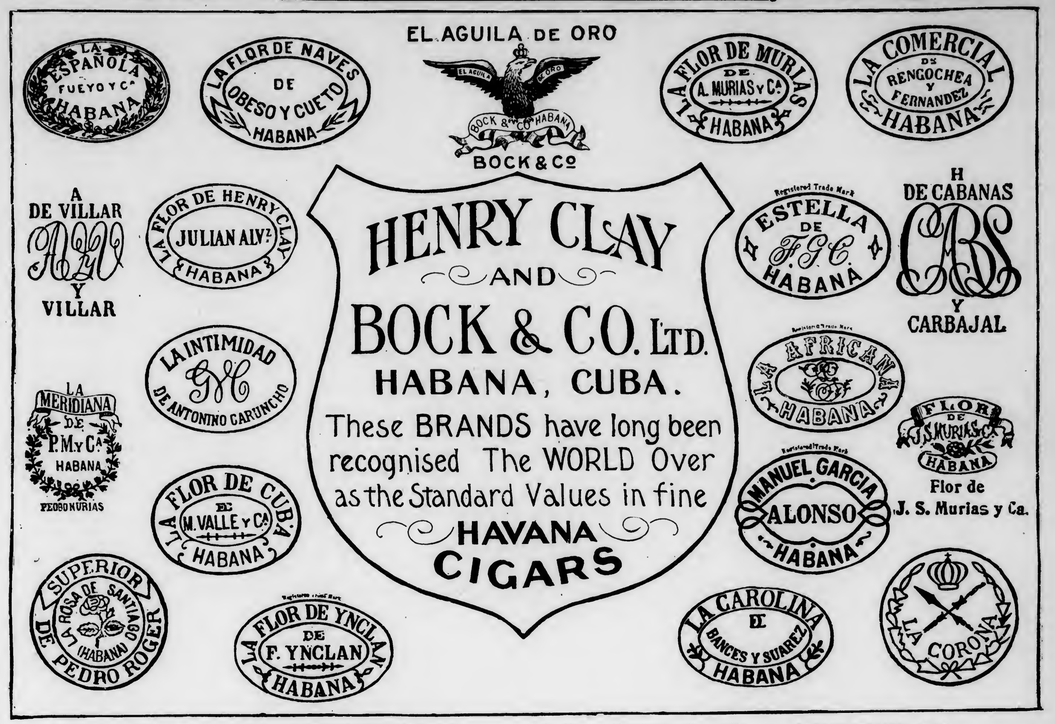
Leopold Loeb & Company were also purchasers of several hundred bales of Sumatra at the last inscription. The sales have been attended by one of the sons of Mr. Leopold Loeb, and Harry Nathans, a traveling salesman, with the house, both of whom were expecting to leave Europe on Saturday last for home.

* * *

In recognition and appreciation of the long and faithful service of John Green, who has for the past twenty-one years been a clerk in the Bingham House Hotel Cigar Stand, Manager David B. Provan, of that well-known hostelry, recently presented Mr. Green with a handsome gold watch. The gift coming quite unexpectedly, is highly appreciated by Mr. Green, who speaks in the highest praise of his popular employer.

—Scheurer Bros. will open a cigar store at Ionia, Mich., and also one at Mt. Pleasant, Mich.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

UNION TOPIC. 18,151.
For cigars, cigarettes and cheroots. Registered July 13, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

QUAKER BOND. 18,152.
For cigars, cigarettes and cheroots. Registered July 13, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

ACE HIGH. 18,153.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 13, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration).

STAR SEAL. 18,154.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 13, 1909, at 9 A. M., by The Moehle Lithographic Co., New York.

NATOMA. 18,155.
For cigars, cigarettes and cheroots. Registered July 13, 1909, at 9 A. M., by Chas. Stutz Co., New York.

CLINTON & BROAD. 18,156.
For cigars. Registered July 14, 1909, at 9 A. M., by L. Botnik, Newark, N. J.

I. W. SPECIAL. 18,157.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by J. Wilensky, Boston, Mass.

BELGIUM SMOKER. 18,158.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by J. Wilensky, Boston, Mass.

THE LUMBER JACK. 18,159.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by F. X. Smith's Sons, McSherrystown, Pa.

CARMINA DE LEON. 18,160.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by American Lithographic Co., New York.

ROSA CARMINA. 18,161.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by American Lithographic Co., New York.

BELLA CARMINA. 18,162.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 14, 1909, at 9 A. M., by American Lithographic Co., New York.

LINDEZA. 18,163.
For cigars, cigarettes and cheroots. Registered July 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

BETONY. 18,164.
For cigars, cigarettes and cheroots. Registered July 14, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

BROADWAY PUFFS. 18,165.
For cigars, cigarettes, cheroots and stogies. Registered July 14, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

KID MILTON. 18,166.
For cigars, cigarettes, cheroots and stogies. Registered July 14, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore Md.

BARBIER OF SEVILLE. 18,167.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Regist red July 15, 1909, at 9 A. M., by American Lithographic Co., New York.

GRAN ESTADOS. 18,168.
For cigars, cigarettes and cheroots. Registered July 15, 1909, at 9 A. M., by Wm. Steiner Sons & Co., New York.

LA ARPA. 18,169.
For cigars, cigarettes and cheroots. Registered July 15, 1909, at 9 A. M., by Wm. Steiner Sons & Co., New York.

HALL'S WHITE CROSS. 18,170.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 15, 1909, at 9 A. M., by Edwin Cigar Co., New York.

JAMES B. HALL'S WHITE CROSS. 18,171.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 15, 1909, at 9 A. M., by Edwin Cigar Co., New York.

GENERAL DOMBROWSKI. 18,172.
For cigars, cigarettes and cheroots. Registered July 15, 1909, at 9 A. M., by Frank Grabinski, Chicago, Ill.

CLASS A. 18,173.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 15, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration).

WM. BRADSTREET. 18,174.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 15, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

NIFTY NIFFS. 18,175.
For cigars, cigarettes and cheroots. Registered July 16, 1909, at 9 A. M., by Young & Frankell, Cincinnati, O.

NIFTY WHIFFS. 18,176.
For cigars, cigarettes and cheroots. Registered July 16, 1909, at 9 A. M., by Young & Frankell, Cincinnati, O.

TINY TALES. 18,177.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 16, 1909, at 9 A. M., by Schmidt & Co., New York.

ROYAL ARCH. 18,178.
For cigars, cigarettes and cheroots. Registered July 16, 1909, at 9 A. M., by H. B. Cochran, Philadelphia. (A re-registration).

HOME PANATELLAS. 18,179.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 16, 1909, at 9 A. M., by Chas. Will, Port Jervis, N. J.

EMPIRE WHIFFS. 18,180.
For cigars, cigarettes, cheroots and stogies. Registered July 17, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

BILLYNETTE. 18,181.
For cigars, cigarettes, cheroots and stogies. Registered July 17, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

LUCY BELL. 18,182.
For cigars, cigarettes, cheroots and stogies. Registered July 17, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

SILTESE. 18,183.
For cigars. Registered July 17, 1909, at 9 A. M., by S. J. Tichenor, McHenry, Ky.

LA CAPENE. 18,184.
For cigars. Registered July 17, 1909, at 9 A. M., by Marten Neff, Red Lion, Pa.

SPANISH PLUME. 18,185.
For cigars. Registered July 17, 1909, at 9 A. M., by Marten Neff, Red Lion, Pa.

THE STRATFORD. 18,186.
For cigars. Registered July 17, 1909, at 9 A. M., by El Draco Cigar Mfg. Co., Philadelphia. (A re-registration). In use since 1895. .....

LONG SUIT. 18,187.
For cigars, cigarettes and cheroots. Registered July 19, 1909, at 9 A. M., by Arnold Tietig & Son, Cincinnati, O. (A re-registration).

FIVE OF THE ROCKIES. 18,188.
For cigars and cheroots. Registered July 19, 1909, at 9 A. M., by Eltel & Cassebohm, Louisville, Ky.

INSISTENCIA. 18,189.
For cigars, cigarettes and cheroots. Registered July 19, 1909, at 9 A. M., by Arthur G. Castro, New York.

DOMINADORA. 18,190.
For cigars, cigarettes and cheroots. Registered July 19, 1909, at 9 A. M., by Arthur G. Castro, New York.

PARK BOULEVARD. 18,191.
For cigars, cigarettes. Registered July 19, 1909, at 9 A. M., by The Wm. Fox Cigar Co., Camden, N. J.

SIXTEENTH AMENDMENT. 18,192.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 19, 1909, at 9 A. M., by Geo. A. Kent & Co., Binghamton, N. Y.

J. MADISON VANCE. 18,193.
For cigars. Registered July 19, 1909, at 9 A. M., by Phil D. Mayer & Son, Inc., New Orleans, La.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

FILDEE. 18,491.
For cigars. Registered July 19, 1909, at 9 A. M., by Phil D. Mayer & Son, Inc., New Orleans, La.

CANCELLATIONS.

DON LAZARO. 18,680.
For cigars. Registered June 30, 1909, by American Lithographic Co., New York, has been cancelled.

ROSALITA. 17,945.
Registered June 4, 1909, by Moehle Lithographic Co., Brooklyn, has been cancelled.

KEEPS BOOMING IN DETROIT.

Concluded from p. 11

erally a local one. Detroit's several hundred cigar manufacturers mean a demand sufficient to keep two or three fairly good-sized box factories moving most of the time. Lumber is plentiful, and while not so cheap as in some previous seasons, nevertheless has not reached a mark where cigar-box-makers are compelled to manufacture their product at a loss.

The Saginaw & Flint Railway Company will put on an extra freight car for manufacturers along the route this week. There has been a constantly increasing business on the line since its construction some months ago, and the extra car is to make quicker service. Cigar manufacturers in the district have expressed their intentions of taking advantage of the change.

H. S. Mitchell, of River Rouge, reports a good trade.

A representative of John T. Woodhouse, Detroit, reports a good business.

The La Palla Cigar Company, Vinewood and Michigan avenues, has not yet succeeded in getting enough men to take care of orders.

Several Detroit and Michigan cigar manufacturers will be affected by the new nine-hour day labor law for women and children, under 18 years of age.

IN AND AROUND YORK.

An Output of 312,361,225 Cigars in the Fiscal Year Ended June 30, 1908.

York, Pa., July 17, 1909.

George A. Hain, proprietor of "Ye Smoke Shop," which is conceded to have been the finest equipped cigar, tobacco and billiard establishment in southern Pennsylvania, applied to the United States Court at Scranton, to be adjudged voluntary bankrupt, and has filed a petition showing the scheduled liabilities to be $12,740.70, and assets $4321.87. Billiard tables and certain other assets were delivered to Mr. Hain, on bailment, thus reducing his assets to about $1000, amount of the appraisement.

The receipts at the York revenue office for stamps sold for the year ending June 30, 1909, were $937,083.68. This represented an output of cigars of 312,361,225 during that period.

John F. Richard, the well-known tobacco dealer, of Red Lion, gave three of his salesmen a fishing outing during the week. In company with them were M. R. Sitler, of East Prospect, and W. C. Jackson, of Craleyville. A fine lot of fish was secured.

The packers at W. H. Raab & Sons' factory, Dallastown, had an outing on Wednesday last.

Leonard E. Olewiler, a retired cigar manufacturer, now a resident of York, but who still manages a number of farms in Lower Windsor township, has increased his acreage in tobacco raising this year. He reports the crop as looking fine, but very much in need of rain. Similar reports come from all sections—that rain must soon come to produce a good tobacco crop.

York City is becoming noted for its palatial cigar stores. The show windows are becoming equally as attractive as are the millinery, shoe and department stores.

A large and beautiful framed sign bearing the picture of a large Durham bull, to represent the Durham Tobacco, graces the show window of C. H. Shallman & Son's fine store, on George street.

Another attractive sign is that of the Billy Possum Cigar, displayed at Charley Beck's emporium on George street.

At Zach, Scheaffer's, Kline Brother's, Sicker's, Munchel's, Davy Boyer, and many others, the merits of the several brands of cigars are told in fancy and expensive signs.

The increased demand for stamps the past week at the York office, and the daily advertisement from numerous cigar manufacturers, add hopes to the optimist, who during the depression saw silver linings to the dark clouds.

During the week W. H. Snyder, of Windsor, received a large cigar order.

Interviewing a number of tobacco dealers, notably Robert M. Grant, one of York's leading tobacco merchants, it was learned that there are perceptible evidences of business in tobacco centres returning to something of the former prosperous condition. It was also stated that if the demand for cigars were anything near like what it was some years ago, the supply of 1907 and 1908, tobacco would not be half sufficient. The advertisements for needed help in cigar factories indicate much better trade.

Tobacco growers from Hopewell and other sections of the country report a visit from C. H. Nolte, of Lancaster, who was inspecting the tobacco grown from seed he furnishes.

The examination revealed a better state than was expected, in view to the dry spell of weather.

The report that a tobacco pest exists in Lancaster tobacco warehouses caused a number of packers to be on the lookout for the beetle. Fumigation of the warehouses has been adopted, which is recommended by an ex-member of the State Board of Agriculture, Mr. Hertzog, of Lancaster county.

The superstitious farmer, who eagerly waited for July 15, St. Swithian's Day, found no relief from the dry spell. For many years St. Swithian's had his name connected with the weather superstition, and if rain fell on this day we would have rain for forty days, but if no rain fell, then look out for drought. As the day passed without rain, the farmers look discouragingly on the tobacco crop. It is hoped, however, that, since St. Swithian has been dead a long while, he has lost his weather predicting ability, and that the much needed rain will arrive shortly.

The hum of the busy saw and the noise of boxmakers at the Walleck & Gohn box factory, York, tells the story of a revival in business.

The Celestino Costello & Company, factories, are at present running with full forces of cigarmakers. One of the members of the house stated that business is very good at present, and that there were excellent prospects of good fall trade.

The employes of J. W. Minnich & Son, Dallastown, received enthusiastically the announcement that on Monday they would begin to work on full time, after having been limited for over a year. This was made possible on account of the increase of business in the cigar trade.

The work of digging out for the foundation on which will be erected the large annex to the State Seal Cigar factory, at Felton, is still in progress, and will be finished in a few days. The masons will start work at once. The contract has been given to Charles E. Grove.

H. F. Kohler, at Nashville, during the past week received some good sized orders for his goods. Every available space for cigarmakers is being now utilized.

John K. Pfatzgraft & Company, cigar manufacturers of this city, last week entertained one of their traveling representatives at the factory.

Charlie.

PHILIPPINE CIGARS.

Letter of H. S. Frye Urging Adoption of Senate Provision in the Pariff Bill.

The following letter has been sent by Mr. H. S. Frye, Secretary of the New England Tobacco Growers' Association, to Hon. Sereno E. Payne, at Washington:

"Washington, D. C., July 7, 1909.
"Hon. Sereno E. Payne, M. C.,
"Ways and Means, H. R.

"Dear Mr. Payne: Agreeable to your recent suggestion, I submit the following objections to Section 21, Provision H. R. bill, which as adopted, penalized the use of any United States leaf tobacco in or on cigars coming here from the Philippine Islands free of duty under said provision. While that provision would give the Filipino farmer a monopoly of furnishing all the leaf tobacco for cigars coming here free of duty, it would be decidedly wrong and unjust to both the Manila manufacturer and the domestic (United States) farmer; the former, because it would forbid the use of United States wrapper leaf (very essential because of serious deficiency in wrapper grades of Philippine tobacco) and of United States filler leaf, for blending, which may prove equally essential to suit the American taste; the latter, because while opening his home market to Philippine competition, shuts him out of the Philippine market for his own product, a most unwise, unjust proposition. I pass over Paragraph 471d, as originally adopted by the Senate Finance Committee, with the single comment that a proposition allowing the manufacture of cigars in Manila for free entry here, without use of an ounce of either Philippine or United States leaf, in, or on the same, was not only too wrong and unjust for patient consideration, but dangerous as well, in the opportunity afforded for trust monopolization in the islands of the entire cigar and leaf industry there, all of which is eliminated, so far as possible, it appears to me, in the amendment adopted by the Senate in committee of the whole, and which amendment, with two slight changes (in parenthesis)—so far as quoted—I respectfully urge the House conferees to support, to wit:

"'471D. There shall be levied, collected and paid upon all articles coming into the United States from the Philippine Islands the rates of duty which are required to be levied, collected, and paid upon like articles imported from foreign countries; provided, that except as otherwise hereinafter provided, all articles wholly the growth or product of, or manufactured in, the PPhilippine Islands from materials wholly the growth product of the Philippine Islands (or of) the United States (or both), upon which no drawback of customs duties has been allowed therein, coming into the United States from the Philippine Islands, shall hereafter be admitted free of duty, except rice, and except, in any fiscal year, sugar in excess of three hundred thousand gross tons, wrapper tobacco and filler tobacco—unstemmed—when mixed or packed with more than fifteen per centum of wrapper tobacco in excess of three hundred thousand pounds.'

"This amendment is identically the same in its scope and effect as the amendment proposed last April to the house bill, which penalized the use of any other United States or Philippine leaf tobacco in or on cigars coming here free of duty, thus providing as far as possible under any free trade arrangement, a safeguard against trust monopolization of the cigar business of the islands. Precisely the same result would have followed by my later proposed amendment to the Senate Finance Committee provision, to wit: Insertion of the words 'except tobacco and its manufacturers other than of the Philippine Islands, or of the United States, or both,' so that it was immaterial to me or to our domestic leaf interests which of the two amendments were adopted. As above stated, the primary objects of both amendments being, first, prevention of trust monopolization in the islands (by far the most dangerous feature in free trade with the same), and second, to give the leaf interests of both the islands and the States equal and exact rights and privileges under the law.

"In conclusion, I beg to submit that after the most careful thought and consideration, based upon an expert experience of many years, I find it impossible to change the wording of the Senate provision (other than the two slight changes suggested) without seriously endangering, if not entirely destroying, these two most essential features, and laying wide open to the charge of favoring trust monopolization of the entire leaf and cigar business of the islands by whoever should be the author thereof. The matter of reductions of amounts of free entry of filler leaf and cigars being one of figures solely, to be thrashed out in conference, I leave for future consideration now, but urge with all the fervor or earnest conviction the support by the House Conferees of the above amendment so far as quoted.

"Respectfully submitted,
"H. S. Frye."

Special Notice.
(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—Old Established Cigar Manufacturing Business. Steady trade of 12,000 cigars per day. Will sacrifice. Poor health. Address P. O. Box 141, Millersville, Pa. 6-23-r

For Sale—Clear Havana Shorts, 45c. Pandoz, 1536 Third Ave., New York.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER **MILLERSVILLE, PA.**

Maker of High Grade Cigars **No Salesmen. Communicate with Factory**

THE CHRONICLES OF BEN ALI.

Relating the Doings of The Honorable Fraternity of Tobacco Men by Massachusetts Bay.

Boston Bureau "The Tobacco World," 212 Hanover Street.
Boston, Mass., July 19, 1909.

The jobbing trade continues to be very busy; collections are coming in nicely and there is no complaint from that branch of the business. Our large local cigar factories report business as being good. H. Traiser & Company have opened their Pitts street factory once more. Joe McGreenery, maker of the Poet cigar, is exceptionally busy at present. Retailers report business fair. The summer resorts are all doing a nice business. The weather has been warm, and as it did not rain on St. Swithian's Day, we all look for favorable weather for the remainder of the summer months. The U. S. Squadron of war vessels are stationed off Providencetown and business is reported good along the cape.

In Fall River this week there were ten tobacco men in town working the trade, which is good there. Mills are working full time.

The American Tobacco Company's new five-cent Hindu cigarrette is commencing to sell well here, without any advertising being done on it whatever. The profit being very good to the retailer is causing the good sale. A new 10c and 15c brand will be shortly offered to the trade by this concern.

W. S. Lakamp, representing the Brunhoff Manufacturing Company, Cincinnati, makers of cigar cutters, cigar novelties, etc., was in town this week.

Herbert Minchen, (Hilson Co.) is here looking after the sale of the popular Hoffman House cigars.

Mr. Frankel, representing the Allen Tobacco Company, makers of Telonettes and other short smokes, is distributing considerable advertising matter in connection with these brands.

Olson & Iverson have sold their cigar store, 834 Washington street, to A. J. Granara.

R. Neherzig and George Russel (J. J. Bagley & Co.) were in Fall River this week and met with much success in placing Buckingham cut plug tobacco in most every good retail store there.

A. M. Pacholder, of Pacholder & Company, Baltimore, Md., manufacturers of short smokes, was here several days this week calling on the jobbing trade, and introducing his latest creation in smokes de luxe, called "Sultana," and retailing for ten for ten cents.

J. C. Mendelsohn (Falk Tobacco Co.) is in town taking orders for Vaporia, Manhattan Cocktail, Champagne Sparklets, and other brands of high-grade smoking tobaccos. Mr. Mendelssohn has made himself very popular with the trade here and never fails to get good business when he comes here.

Louis Shapiro (Nestor Gianaclis Co.) who for the past two weeks has been calling on the trade in western Massachusetts, has left for Hartford, Conn., where the Royal Nestor Cigarettes are the leading sellers in 15c goods.

Frank Rosendorf, with the cigarette department of the American Tobacco Company, is now in charge of Northern New York State and Vermont.

R. Moncure has been transferred from Maine to Western Massachusetts, where he is now in charge of that section, with headquarters at Springfield.

Nat Morris is now canvassing the State of Maine for the cigarette department of the American Tobacco Company.

R. C. Chandler (Melachrino & Co.) is making his headquarters at Hartford, Conn. Mr. Chandler has charge of part of Connecticut and Western Massachusetts, and is doing an increasing business there with the famous Melachrino cigarettes.

Arthur L. Myers has just returned from his trip down Maine. He covered the State thoroughly, and was well satisfied with his trip. He placed Melachrino cigarettes in every good retail store or hotel that he visited.

Jack Dubreuil (Khedivial Co.) was in town yesterday taking orders for a new ten-cent package called Khedivial. The cigarettes have cork tips, and the package is a handsome affair and ought to go well.

The assessors of Saugus have decided to assess the estate of the late C. H. Bond, the real estate owner and member of Waitt & Bond Cigar Manufacturers, at $175,000, an increase of $155,000 over the previous valuation. Mr. Bond was a legal resident of Saugus.

The inventory of his estate showed that the assessors had greatly undervalued the amount on which they should have collected taxes.

Ben Ali.

A SUCCESSFUL NEW CIGAR.

W. C. Smith, of Windsor, Pa., Markets the "X-Teddy" in Large Quantities.

W. C. Smith, a widely-known cigar manufacturer, of Windsor, Pa., has made a great hit on a new brand of cigars, which he recently placed on the market. After making up the combination of the quality of the goods that he found to be in every way satisfactory by the most careful selection of leaf, properly made and skilfully packed, he decided also to give the package a dress that was new, original and different from the more conventional style of label Mr. Smith proceeded to the factory of Allen Kauffman & Brother, Inc., at York, who got up the label in a very artistic manner.

With a meritorious article, attractively gotten up, the goods were offered to the trade. They were accepted at once and duplicate orders are already coming in at a lively rate. To the writer Mr. Smith stated a few days ago that it was proving the largest seller he had ever marketed, but that after all, it was not so much of a surprise because he had taken great care in the goods, and it simply showed that a product, if it had quality, and was presented in an attractive way, would take, and so did this one.

Every department of the Smith factory is running with a full force of employes, and if there is anything like dull trade with some manufacturers, it certainly does not apply to this factory at the present time. The indications are very promising for this year to be the biggest one that the factory has had in a long time. The volume of business done during the first six months of the year nicely exceeded the first six months of 1908.

Mr. Smith is also somewhat of a connoisseur of art decorating, and has in his office some elegant specimens of his own handicraft.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

LANCASTER LEAF MARKET BETTER

Dealers Benefited by Improvement in the Manufacturing Business.

Lancaster, Pa., July 19.

The leaf Tobacco market is now showing the increase in activity which the improvement now reported by cigar manufacturers might have led one to hope for. The sales made were of small volume and principally to local manufacturers for early use.

Leaf packers are engaged in inspecting their packings with a view to determining the extent of damage by black rot, if any, and of rehandling such cases of leaf as might be found to have been affected. There is no uniformity as to the extent of that damage, and in some packings little, if any, has been found. At the most it has not been alarmingly large, but it necessitated extra labor nevertheless.

The cigar industry is now, from all accounts, looking much brighter than it has for some time, and shipments of cigars are much heavier than for some time past. The situation has improved generally, and manufacturers are much more hopeful of a fairly satisfactory business during the fall months, which may continue up to the holidays.

A word of warning to tobacco packers may be the means of saving them from losses by damage to their packings from the cigarette beetle, "the lasio-derma serricorne" of science. P. H. Hertzog, residing near this borough, formerly connected with the State Department of Agriculture, now a student at Bucknell University, was recently called to Lancaster to examine insects that were ravaging the tobacco in a tobacco warehouse in that city. He found that the depredations were due to the cigarettee beetle, and Mr. Hertzog directed the work of fumigation. Mr. Hertzog says the tobacco in the warehouse referred to had been damaged considerably. He also inspected several other warehouses and found the beetles there, too. He was unable, however, to convince the owners of these places of the importance of promptly ridding themselves of these pests, so these warehouses were not fumigated. The beetle damages the tobacco by perforating the leaf close to the butt. It is the opinion of Mr. Hertzog that the pest could be exterminated before its ravages become general if the packers would make a concerted movement on it.

Harry J. Taylor, formerly a cashier at the National Bank at Bendersville, Adams county, has been appointed an inside deputy revenue collector by Collector Hershey, of this district. He has already entered on his new duties here, and has brought his family to Lancaster, where they will make their home.

A. J. Hinsey, of Akron, is reported to have purchased from P. W. Jacobs, also of Akron, the latter's entire cigar manufacturing outfit, together with the good will of Mr. Jacobs' route throughout the eastern Pennsylvania coal regions, where Jacobs had built up quite a desirable business, it is said.

The announcement has been made that the local factory of the Federal Cigar Company will resume operations about the first of August if sufficient hands can be secured. Frank Blaha, who was superintendent of the factory for ten years, is in Lancaster to arrange for the opening of the factory —to place it in condition, and to hire the hands. The factory will be opened provided one hundred experienced hands can be secured and gradually after that, learners will be taken on. For the present, machine operators will not be taken on, but will be, if business continues to brighten up sufficiently to warrant it.

This factory closed down on December 22, when 700 hands were laid off. The pay roll then reached between $5,000 and $6000 each week. The same rates paid before the closing down of the factory will be paid, and good, steady work is promised to all who apply for work.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

CREAM CITY TOBACCO NOTES

What is Being Done by the Cigar Men in Milwaukee and Vicinity.

Milwaukee, Wis., July 17.

Business in Milwaukee has been reasonably good during the past week, most of the dealers reporting favorably.

At Steve Surman & Company's no complaint is being made. Steve has returned from his vacation at Beaver Lake, where he had an enjoyable time, and early next week he will depart for the East. A special sale of the Famabella is being made.

At the Wells Building store of Fay Lewis & Brother trade has been good. The Farragut is still being featured in the window, and sales on this brand have been good. The Pabst Building store of this firm continues to do a good business. The La Meta and Little Toms are being given the benefit of a window display this week. The Fifth street store reports doing a good business. Emil Voss, manager of this store, has been on the sick list for a week and is at the hospital, where he was operated upon for appendicitis. A new electrically operated cash register has been installed, and adds considerably to the appearance of the store. In the wholesale department business continues to improve. Miss Hoe, cashier, is enjoying a two weeks' vacation, while C. L. Templeton is at present in charge of the La Crosse store, relieving Carl Mickeljohn, who is on his vacation.

Allanson is featuring the Savarona (Cayey-Caguas) brand. Business continues good at this stand. The stand in the lobby, operated by him, will shortly undergo improvements in the shape of new fixtures, and will be enlarged to a considerable extent.

Meister reports a good business, while McGuire is also doing well. At Macfayden's business is improving gradually. The Lawrence Barrett is being boosted with a window display.

Fred Crombie, the Chamber of Commerce cigarist, is doing a very good business. He has lately added the well-known Bull Dog line of John W. Merriam & Company.

At Abraham's business continues good. The announcement of the engagement of Miss Florence Abraham, sister of Leo Abraham, to Norman Epstein, has been made public. Mr. Epstein has been connected with the Abraham stores for a number of years, and at present is in charge of the Wisconsin street store. At the Caswell Block store James A. Shaw, formerly stock clerk, has succeeded Carl Peterson, who returned to Minneapolis this week.

J. A. Stapleton, secretary and treasurer of the Stapleton Tobacco Company, is again on the sick list.

A. S. Goodrich, of A. S. Goodrich Company, is visiting the Eastern markets this week.

Otto Best, proprietor of the Olympic Bowling Alleys, one of the best known sporting places in the city, has been succeeded by the Langtry McBride Company.

At Dadd's business has been quite good; the little Tom and Cobs are receiving the benefit of a window display this week. All of the leading downtown druggists are featuring Cobs, while business with the drug trade, as a whole, has been good.

H. K. Phillips, trustee of the bankrupt estate of the firm of Frohbach & Parks, cigar dealers, filed his report this week. The amounts collected were $2,437.76 and disbursements $1,793.65, leaving a balance on hand of $644.11. He states that there are accounts receivable still outstanding of $101.05, which he cannot collect.

John Cobb, for many years foreman of the United Cigar Manufacturers warehouse at Portage, died suddenly while visiting at Chisholm, Minn. At West Bend Henry Rolfs opened his new Smoke Shop. It is situated in the Sharp Corner, which the owner had specially fitted up for Mr. Rolfs, the papering and decorating being in harmony with the furnishings. Handsome new mission wall and floor cases have been installed, all of which are zinc lined. Mission rockers and chairs for the comfort of patrons have also been added. An up-to-date stock is being carried, and Mr. Rolfs should enjoy his share of the business.

Crop prospects are not very favorable, owing to the continued dry weather, and the present market for old leaf is decidedly quiet. Krompas.

—Blanding & Blanding have opened their new cigar department in their block on Weybosset street, Providence, R. I. The store front has been remodeled and improved, and to gain room for the cigar department the wholesale business has been moved back from the street

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

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LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascatt).
AMSTERDAM, HOLLAND.

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Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
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QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

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Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear. The Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES
H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c.
5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
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Manufacturers of
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Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CROP REPORTS.

NEW ENGLAND.

Windsor Locks, Conn.—The long-continued drought has hindered the development of all crops in this section. Owing to the unusual success of last year's banner tobacco crop, said by some experts to be the best in 20 years, most of the acreage was heavily planted this year, but weather conditions have been rather perverse. The tobacco set out in May or the first week in June seems to be suffering severely for the want of rain and already in many fields shows a tendency to flower. This points to a half crop in weight to the acre. Tobacco set out from June 15 to July 1 seems to have become thoroughly rooted and the fields in heavy soil are looking rich and green, while on the lighter soil the plants show a stunted appearance.

Springfield, Mass.—Tobacco growers report considerable damage as the result of the long drought. In teh outlying towns the tobacco is said to be seeding prematurely.

Amherst, Mass.—The farmers of Amherst and vicinity are well pleased with the present crop prospects. The season is a bit late, but everything is now rapidly making up for time lost at the start. The ever-changeable, hazardous tobacco crop is now wearing its broadest smile of promise. The plants started well and even, and have suffered but little injury from cutworms and other enemies.

Springfield, Mass., July 16.—The drouth in this section, which had threatened the destruction of the tobacco, corn and other crops, was ended at 3 this afternoon by a heavy thunderstorm, the downpour being terrific for upward of an hour. It is conservatively estimated that this storm was worth $250,000 to the farmers of the Connecticut valley. A few more days of the drouth must have resulted in the destruction of the greater part of the tobacco crop. The farms hereabouts were parched and dried up, and the farmers were disheartened.

WISCONSIN.

Edgerton.—There has been some picking away at the unsold remnants in growers' hands of late and in the aggregate quite a little of the cased goods has been lifted though at prices that do not vary much from the average of months ago. The following show the range:

Ole Gyland, 32cs '08 at 9c.
I. J. Naset, 37cs '08 at 10 and 4c.
Marion Slagg, 7 a at 7c bl.
Julius Hellickson, 33cs '07 at 6½c.

The new crop is making excellent progress in sections favored by resent rains, but in some of the southern sections no rains have fallen since the 4th and the late set fields begin to show the need of moisture. Where July transplanting has been made the plants are just barely holding their own and must have rains soon to promise a satisfactory crop. The earlier set fields, however, are so well rooted that they are doing fairly well, but rains are needed now for all crops.

Conditions in the cured leaf market continue about as heretofore described in this column. No transactions of any moment have come to the surface.

The shipments out of storage reach 1075 cases and two car loads of bundles from this market to all points for the week past. Since last report four car loads have been received.—Reporter.

—The leaf tobacco plant of N. A. Fruitema, at Erin, Tenn., with a considerable amount of tobacco, has been burned, causing a loss of $5000, partly covered by insurance.

Conway, Mass.—Transplanting has all been finished in this section. No trouble from cut worms has as yet been reported.

Agawam, Mass.—The crop has all been transplanted, and the early plots are growing well. Prospects for a good crop were better at this time of the year.

Lancaster, Pa.—As a result of the long drought, crops of all kinds are backward. Some tobacco growers say that unless relief comes soon the growth will be stunted. The farmers, however, are cultivating carefully, in order to keep the crust broken, enabling it to hold the moisture better.

Joseph Swineheart and Aaron Charles, of Kirkwood, have the most promising tobacco crops in that section. Some of the leaves measure 18 to 20 inches in length and 12 to 14 inches in width.

Red Lion, Pa., July 15.—C. H. Nolte, of Lancaster, who is directly interested in seed tobacco culture and the wholesaling of the same, has been here the past few days on an inspection of the crops in this section and the Hopewells and Chanceford townships. Much of the tobacco planted is from seed furnished by him. With the dry condition of the weather he says he finds the crop much better than he expected. Though checked to some extent he thinks a heavy rain will fully restore the drooping vitality, but it will have to come soon. There has not been a drop of rain in the sections he visited for three weeks, the showers of Tuesday not reaching the lower end of the county.—York Gazette.

Clarksville, Tenn.—Hot, showery weather is forcing the growth of all crops in the field. No serious complaint of damage by worms is reported.

Hopkinsville, Ky.—The growing crop has never been so good at this season of the year. A full acreage has been planted and a fine stand secured. The condition is unprecedented in this section.

Lexington, Ky.—Indications are for an exceptional crop of tobacco. It is growing well and stands good, and most of it is showing six leaves.

Mt. Sterling, Ky.—Tobacco looks exceptionally well, and is growing fast. In some fields considerable of the crop is ten to twelve inches high. Cut worms have caused some trouble and rain some damage, but as a whole the entire crop is further advanced than it has been in years.

Lynchburg, Va.—The weather continues quite favorable for the tobacco crop. There have been showers during the week throughout this section, which have kept the tobacco in growing condition.

Pelham, N. C.—We are having too much wet weather for tobacco. The tobacco crop in general will be chaffy, we think, with the excess of hard, beating rains and the scratch mode of culture adopted by so many.

Colfax, Wis.—This year's tobacco crop is all planted. The first planting is showing up fine as the weather has been very favorable. The planting was finished the last week of June, but the acreage has decreased about one-half from last year.

Rocky Mount, N. C.—Prospects for the tobacco crop are the worst for several years. Continuous rains in June drowned out the crops on sandy soils, and the look-out for even an average crop is very dubious.

—The Kaffir Cigar Co., Holyoke, Mass., has elected Patrick F. Ryan, president, and Richard F. Burns, secretary and treasurer. Mr. Ryan takes the place vacated by Edward J. Gorman, who recently retired.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
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The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
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LITHOGRAPHERS AND PRINTERS 312-316 E. 23RD ST. SAMPLES & PRICES FURNISHED UPON APPLICATION
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Krueger & Braun
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CIGAR LABELS AND BANDS

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PRINTERS OF
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SKETCHES & QUOTATIONS FURNISHED.
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CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

Special Designs
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H. S. SOUDER
MAKER OF
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LABELS
Telephone
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Private Designs a Specialty
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ADEN BUSER Manufacturer of

Dealer in
LUMBER
LABELS
EDGING
ETC.

Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of

THE TOBACCO WORLD

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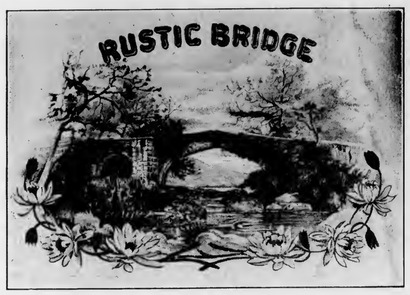

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 30. } PHILADELPHIA and NEW YORK, JULY 28, 1909. { One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

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UNITED STATES TOBACCO CO.

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CENTRAL UNION . Cut Plug
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EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
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UNION MADE GOODS INDEPENDENT FACTORY

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

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Growers and Packers of

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Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

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Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

CRESSMAN'S

COUNSELLOR

5¢ CIGAR

ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 30 PHILADELPHIA, JULY 28, 1909 One Dollar the Year

New Victories for Juan F. Portuondo Co.

Text of Two Latest Decrees Relating to Infringements on the Title of the Company's Famous Product.

Notwithstanding that a year or two ago the Juan F. Portuondo Cigar Manufacturing Co. of Philadelphia secured the most sweeping injunctions against numerous and flagrant imitations of their various products in the line of cigars. It was found not very long ago that certain unscrupulous tradesmen were endeavoring to place upon the market additional imitations of the original Portuondo products that it also became necessary for the Philadelphia firm to protect its rights by an appeal to the Courts; and which it did with a similar series of victories which resulted from their prior appeals to judicial tribunals. The large number of these imitators is really surprising, for it was believed at that time the previous litigation were so successfully concluded that there was not a concern in the United States that would attempt such unfair trading, but the following is an additional list of imitators who have been completely and permanently restrained:

Date.	Place.	Infringing Names.
April 13, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. Ellis Cohn Cigar, and Ellis Cohn.	Los Angeles.	Garcia Portuondo. Lopez Portuondo. —— Portuondo. —— Portuondo. Old Port.
April 13, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. St. Elmo Cigar Co.	Los Angeles.	Garcia Portuondo. Lopez Portuondo. —— Portuondo. —— Portuondo. Old Port.
May 17, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. Max Roth.	Los Angeles.	Garcia Portuondo. Lopez Portuondo. —— Portuondo. —— Portuondo. Old Port.
May 17, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. Max Roth and Isador Roth, co-partners.	Los Angeles.	Garcia Portuondo. Lopez Portuondo. —— Portuondo. —— Portuondo. Old Port.
June 22, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. Montero, Portuondo & Co.	Philadelphia.	Montero, Portuondo & Co. Portuondo.
June 28, '09. The Juan F. Portuondo Cigar Mfg. Co. vs. Manuel J. Portuondo.	Philadelphia.	Manuel J. Portuondo. Portuondo.

It will be observed from the following decrees that the Courts will positively not permit of any claim of title to the word "Portuondo" or any imitation either alone or in combination with other words or phrases, colorably similar thereto or so similar thereto as to be calculated to deceive; and it is the fixed purpose of the John F. Portuondo Cigar Manufacturing Co. to apply for swift and summary judicial relief against any new imitators or old ones if any more such be found.

The Juan F. Portuondo Cigar Manufacturing Company, Plaintiff, vs. Eloy R. Montero, Manuel J. Portuondo and Louis Sterne, individually, and as co-partners trading as Montero-Portuondo & Company, Defendants. — C. P. No. 3 March Term 1909 No. 3709 In Equity

DECREE.

"And now, June 22, 1909, the defendants, Eloy R. Montero and Louis Sterne, individually and as co-partners trading as Montero, Portuondo & Company, and the said partnership of Montero, Portuondo & Company, having appeared and having confessed the various allegations in the bill contained, and on the consent of the plaintiff, the Juan F. Portuondo Cigar Manufacturing Company, and the defendants, Eloy R. Montero and Louis Sterne, individually and as co-partners trading as Montero, Portuondo & Company, and the said partnership of Montero, Portuondo & Company, it is

Ordered, adjudged and decreed that the defendants Eloy R. Montero and Louis Sterne and the said partnership of Montero, Portuondo & Company, and each of them individually and as co-partners trading as aforesaid be and they hereby are perpetually restrained and enjoined from using on cigars or in connection or relation therewith or in the advertisement, manufacture or sale thereof, the words "Montero Portuondo and Company," "Manuel J. Portuondo," "Portuondo," or any other word or words colorably similar thereto or so similar thereto as to be calculated to deceive, either alone or in combination with other words or phrases."

The Juan F. Portuondo Cigar Manufacturing Company, Plaintiff, vs. Eloy R. Montero, Manuel J. Portuondo and Louis Sterne, individually, and as co-partners trading as Montero-Portuondo &Company, Defendants. — C. P. No. 3 March Term 1909 No. 3709 In Equity

DECREE.

"And now, June 28, 1909, the defendant Manuel J. Portuondo individually and as co-partner trading as Montero, Portuondo and Company having appeared but refused and has failed to make answer to the various allegations in the bill contained, after due notice judgment pro confesso has been entered against the said Manuel J. Portuondo on June 22, 1909.

"It is ordered, adjudged and decreed that the said defendant Manuel J. Portuondo individually and as co-partner of Montero, Portuondo and Company be and he is hereby perpetually restrained and enjoined from using on cigars or in connection or in relation therewith or in advertising, manufacturing or sale thereof the words 'Montero, Portuondo and Company,' 'Manuel J. Portuondo,' 'Portuondo' or any other word or words colorably similar thereto or so similar thereto as to be calculated to deceive either alone or in combination with other words."

U. S. TRADE WITH COLONIES

Report Shows Increase of $110,000,000 in Ten Years.

Washington, July 23.—The total trade of the United States with its non-contiguous territories during the fiscal year 1909 amounted to $160,000,000, against approximately $50.000,000 in 1898, according to a statement issued by the Bureau of Statistics today. The term "non-contiguous territory" includes Alaska and all the insular area under the control of the United States—Porto Rico, Hawaiian Islands, the Philippines, Guam, Midway, Tutuila, etc.

It is pointed out that of this $160,000,000 about $90,000,000 is represented in merchandise sent from the Territories in question to what is usually known as Continental United States and $70,000,000 in merchandise sent from the United States. In both imports and exports the figures for 1909 exceed those of any earlier year.

Porto Rico is the largest purchaser of American goods. Sugar is the most important article received from Porto Rico and Hawaii, with tobacco ranking second in the case of Porto Rico. From the Philippines, Manila hemp is stated to be by far the most important article received.

CUBA'S TOBACCO INDUSTRY.

Government Report for 1908 Shows Its Importance to the Island.

Cuba's tobacco production in 1908, manufactured and unmanufactured, was of the value of $45,000,000 gold, of which $11,000,000 worth was used for home consumption. Exports were: Leaf tobacco, 40,000,000 pounds (increase over 1907, 19,000.000 pounds); 188,000,000 cigars and 10,000,000 cigarettes.

—The firm of Little & Hulett, which for a number of years has carried on a wholesale tobacco business in Troy, N. Y., has been dissolved. The firm was composed of Casper L. Hulett and Samuel J. Little. The latter, owing to ill health, has been forced to withdraw from active business life, and the business will be carried on by Mr. Hulett under the name of C. L. Hulett.

Union Leader vs. Union World

The use of an alleged infringement in duplicating a trademark and style of package has led to considerable activity on the part of officials of the American Tobacco Company. It is stated that the Globe Tobacco Company, of Detroit, had recently issued circulars claiming that it had the exclusive right to use the word leader, and stating that the word was already the subject of litigation between it and the American Tobacco Company.

This action was quickly followed by a circular letter No. 1653 on the date of July 8, and which we just followed:

"To our customers:

"Our attention has been called to a circular letter issued by the Globe Tobacco Company claiming that it has the exclusive right to use the word 'Leader' as a tobacco trademark, and stating that the word was already the subject of litigation between it and this company.

"It is not true that the word 'Leader' is the subject of litigation between the Globe Tobacco Company and this company. We are prosecuting a suit against that company for imitating with its 'Union World' packages the dress and get up of our packages of 'Union Leader,' and no doubt our suit has instigated the threatening letter which has been sent out by the Globe Tobacco Company.

"We consider its claim groundless and we hereby agree to hold you harmless against any costs and damages you may incur or sustain by reason of any infringement suit that may be brought against you on account of your selling our 'Union Leader.'

"Very truly yours."

The above circular was sent out on July 12, in company with the letter that follows:

"Dear Sir:

"Referring to our circular letter No. 1653, dated July 8, a copy of which we herewith enclose, and the circular letter mailed out to our customers by the Globe Tobacco Company under date of July 3, in regard to Union Leader, will state there is absolutely nothing in the Globe Tobacco Company's claim, but it may be that some of your customers, the retailers, will hear of this and be making inquiries concerning same.

"We will appreciate it if you will write to all of your salesmen at once telling them to notify the retailers as they come in contact with them that they are absolutely protected by our guarantee, and ask them to push Union Leader all they can.

"Trusting you will co-operate with us in this matter, we are,

"Very Truly yours,

"THE AMERICAN TOBACCO
(Signed) "Percival S. Hill,
"Vice President."

—The Guy & Evans Cigar Co. has begun operations in Hutchinson, Kans., to which place it recently removed from Dodge City. When in full operation an output of 125,000 hand-made cigars per month is expected.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

DEATH OF G. W. GAIL

Widely Known Tobacco Manufacturer Dies After an Operation.

George William Gail, one of the wealthiest and best-known men in Baltimore, and retired manager of the widely-known tobacco manufacturing firm of G. W. Gail & Ax, died at Baltimore last week as the result of an operation for a perforation which had been brought on by typhoid fever and occurred at the Union Protestant Infirmary.

Mr. Gail was 45 years of age and had been sick only ten days, during which time he was at the hospital. The highest medical skill of the country was at his attendance and the operation was performed by Dr. Richard Follis, of the Johns Hopkins Hospital, but the patient failed to rally and never regained consciousness. The news of Mr. Gail's death was a great shock to the entire community and flags were ordered at half-mast on municipal buildings.

Mr. Gail was born in Baltimore on October 14, 1864, at his home, on Barre street, near Hanover. His father was George William Gail, who, in 1851, came here from his birthplace, Glessen, Hesse Darmstadt, Germany, and became a successful tobacco manufacturer and founder of the well-known firm of Gail & Ax. The factory was at the corner of Charles and Barre streets. The son was made junior partner of the firm in 1885. After the elder Gail sold out to the American Tobacco Company his son continued for the space of five or six years to act as factory manager, after which he withdrew from active business. Mr. Gail's mother was Miss Mary S. Felgner, daughter of E. L. Felgner, a pioneer tobacco merchant of this city, who died in 1891.

He was a director of the Third National Bank and was connected more or less directly with many of the city's leading financial institutions. In German circles he had a host of friends, being a member of the Germania Club for 20 years. He made several trips to Europe, where he established new friendships, broadened his sphere of general knowledge and visited the home of his parents' people. He is survived by his widow, who was Miss Helen Bauch, of Richmond, Va., the daughter of a prosperous tobacco merchant of that city. Three daughters and one son, George W. Gail, Jr.

Niagara Falls, N. Y.—Frank Hansel has bought the cigar business formerly conducted by Thomas O'Conner, at 352 Third street.

SOLD AS STATIONERY

Another Way to Get Around Iowa's New Cigarette Law.

Desmoines, Ia., July 22.—That cigarette papers are being sold as stationery in large perforated sheets since the decision of Attorney General Byers to enforce the mulct law by forbidding their sale, is the gist of statements made by certain parties who appeared at police headquarters to complain of this alleged violation of the law.

According to the statements of the complaining persons, large pages of rice paper, perforated like a sheet of postage stamps, so that they can be torn into ideal cigarette papers, are being sold openly under the heading of stationery. The alleged illegal sale will be investigated.

NEARLY KILLED HIMSELF

In Absence of Nurse Denver Cigar Man Took Overdose of Medicine.

Denver, Col., July 22.—When Claude W. Stone, the senior member of the Joint Stock Cigar Company, attempted to take a dose of medicine Monday last he swallowed an overdose of tincture of aconite, and came near to death.

Police Surgeon Ackley was summoned to Stone's home, 917 Walnut street, where he found the man unconscious. He was taken to St. Anthony's Hospital, and will recover, the hospital attendants say. Stone for some time has been under the care of a nurse. During the nurse's absence he essayed to care for himself, with well-nigh fatal results.

TOBACCO WAR TO CONTINUE

Kentucky Interests Again Fail to Reach Agreement.

Lexington, Ky., July 23.

The conference of representatives of the Kentucky Burley Tobacco Society and of the American Society of Equity broke up at 1.30 o'clock this morning, the Equity men walking out of the meeting following refusal of the Burley Society to grant the Equity Society's demands.

The failure to get together means war between the two organizations in the proposed pooling of the tobacco crop of 1909.

The Society of Equity was represented by Congressman J. Campbell Cantril, while the Burley members were headed by President Clarence Lebus.

The Equity Society demanded recognition of that society as the parent body by the Burley organization, a substantial reduction in salaries to President Lebus and others, the elimination of the 10 per cent. reserve clause in the pledge relating to the pooling of the coming crop and collection and distribution of money paid for tobacco by county boards of control.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Lynnhaven
TURKISH
Cigarettes
Have met with universal success.
No stock is complete without them.
MANUFACTURED BY
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, Philadelphia, Pa.

Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

United States Directory

OF

Cigar Manufacturers

Leaf Packers, Importers and Dealers

Including Leaf Tobacco Exporters, Packers and Dealers of Havana, Cigar and Tobacco Brokers and Cigar Box Manufacturers of the U. S.

Complete and Reliable. Price, $3.00, Delivered

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Tobacco World Publishing Co., 224 Arch Street, Philada.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

American Tobacco Buyers Reach Havana

Although Not Buying Extensively, Their Presence is Regarded as an Augury of a Good Business in the Near Future. Crop Gossip About Various Grades. New Agricultural Association Organized.

Special Correspondence of The Tobacco World.

Havana, July 19, 1909.

A horde of buyers from different parts of the United States landed in our market in the course of last week. Business has not yet become greatly animated on this account, because the buyers are still looking around, but in a few days it is reasonable to believe their presence will be put to good account.

German buyers were rather active last week, and shipments to Germany were unusually large, owing, I hear, to the desire of German buyers to land as much tobacco in Germany as is possible before the 15th of August, which is the date set for the new duty to go into effect. However, very little time is left to them, and this week's shipments doubtless will be large.

Partido tobacco is selling freely and at good prices. Vuelta Abajo is also being sold, but in smaller quantities and not to any great extent, either. The only tobacco of the latter kind that seems to serve the purpose of buyers is the "Lomas" part, generally speaking, while even of this the second and third cuttings yielded mostly heavy tobacco. The first cutting produced very good tobacco, but the trouble is that the first cutting of the Lomas crop, taken along with what is good of the other cuttings, as well as the best part of Tierra Llana, summed up, will not constitute the quantity needed of good tobacco. The difficulty will be to find the good tobacco, mixed as it is with so much of the other kind. The whole crop is composed of very good tobacco (of which there is not too much) and of very poor tobacco. There seems to be no medium or middle class, which was always considered good when the best had disappeared. The lack of wrappers in this year's crop is too well known to be harped upon, and buyers now appear satisfied not to be too particular in this respect and are willing to pay higher prices for wrappers. The lack of wrappers is just as bad in Partidos as in any district.

SALES.

Three days of rain and damp weather may have had a dampening effect on business toward the end of the week. Anyhow, about 3000 bales changed hands since my last report, divided into 550 bales Vuelta Abajo, 1100 Partido, 450 Semi Vuelta and 900 Remedios.

The foreging sales can be divided as follows: 1123 bales for the United States, 1401 for Europe, 399 for local consumption, and 77 bought and shipped to South America.

LEAF EXPORTS FOR THE WEEK.

	Bales.
To the United States	2778
To Germany	1183
To Holland	201
To London	17
To Buenos Ayres	77
Total	4256

BUYERS COME AND GO.

Arrivals—Otto Sartorius, of Sartorius & Co.; Fred Davis and Alfred Mayer, of Samuel I. Davis & Co., and Antonio Rocha, of Rocha & Co., New York; Allie Sylvester, of Sylvester & Stern, New York and Havana; G. Mayer, of Alfred Mayer & Co., Hamburg and New York; Frank R. Diaz and H. C. Culbreath, of V. Guerra, Diaz & Co.; M. A. Falk, of M. Falk & Co.; Jose Escalante, of Jose Escalante & Co., and W. T. Morgan, of Morgan Cigar Factory, Tampa.

Departures—Harry G. Salomon, Ramon Cifuentes and Tomas Cano, for New York; Edgar J. Stachelberg, for Tampa.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

HAVANA CIGAR MANUFACTURERS.

were very busy with orders for Germany during the last week, trying to get as many cigars ready for shipment on Saturday as possible. I heard one manufacturer say that all orders pending execution from Germany must be ready on Saturday or otherwise be canceled. This is due to the new duty on cigars that will take effect on August 15.

H. Upmann & Co. shipped 500,000 cigars of their own H. Upmann brand and of other independent trade-marks.

La Diligencia received some large orders last week from the Southern States that are wanted immediately, to be shipped to St. Louis and New Orleans.

Sol delivered a large quantity of cigars this week to local export houses for shipment to Germany. Max Schatz is also sending Behrens & Co. some good orders from the United States.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Louis Cantor returned this week from Santa Clara, where Leonard Friedman & Co. are operating a large packing of Remedios tobacco. Mr. Cantor, upon his arrival, began to buy in the local market, and has secured several lots of Partido.

F. Martinez, of Martinez & Co., returned to Havana last Wednesday, after spending a few weeks in New York.

C. E. Beck and wife and his son Edgar returned on steamer Saratoga, after a vacation in the North.

Puente, Granda & Co. closed a large deal this week with an American house.

Gonzalez, Benitez & Co. are going out of all other business which they have been handling besides tobacco, and will henceforth attend exclusively to the leaf business. For this purpose they have built a large modern structure at No. 15 Calzada del Monte, which they have divided into two parts, one of which they will occupy, and will rent the other part to another house in the trade.

Heinrich Neuberger will move on August 1 to No. 15 Calzada del Monte, next to Gonzalez, Benitez & Co., which large and lately-built warehouse will hold between 7500 and 8000 bales. His present warehouse at No. 126 Manrique street will be taken by Vidales, Campo & Co. as soon as it is vacated by Mr. Neuberger.

A. M. Calzada & Co. sold over 100 bales of Partido fillers to an American buyer.

Harry G. Salomon could not get away last week, and did not leave until Saturday.

Cano y Hno.—Mr. Tomas Cano and family left on the Saratoga for the United States, where he intends to stay a few weeks and take a well-earned vacation.

Agricultural Association of Vuelta Abajo is the name of a new organization just formed in Pinar del Rio for the purpose of defending and promoting the interests of the agricultural industries of the western end of the island. A provisional board of directors has been chosen, as follows: President, Rafael Diaz Arrastia; vice president, Luis M. Perez, Assistant Secretary of Agriculture and Commerce; treasurer, Casimiro Heres; trustees, Jose Ferro, Jose Besu, Domingo Hernandez, Luis Guerra and Joaquin Cabaleiro.

Among the subjects that will be taken into consideration by the new association are scientific researches for the improvement of tobacco culture and for the purpose of determining the best methods of irrigation; a school for country laborers; the establishment in Vuelta Abajo of a factory for the production of adequate fertilizers; an agricultural bank; the reduction of railroad freights; tariff reduction; the best means to attract immigrants to Vuelta Abajo; the inspection of the fertilizers used; a close study of the markets; a proper medium of publicity abroad; the establishment of depots or warehouses in Vuelto Abajo for yaguas, guano and majaguas; the establishment of warehouses in foreign countries; a newspaper devoted to agriculture and commerce; the employment of a permanent agent in the United States for the defense of the Cuban industry; an investigation of the causes of the loss of some markets; the reduction of taxes, and the means to prevent the excessive taxes arbitrarily imposed by the loan tax and sanitary inspectors.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending July 17.		Since Jan. 1, 1909.
Bales.		Bales.
7,548	Vuelta Abajo	51,862
1,117	Semi Vuelta	8,970
1,683	Partido	13,426
.....	Matanzas	381
6,621	Santa Clara	32,784
264	Puerto Principe	310
.....	Santiago de Cuba	5,311
17,233	Total	113,044

THE CHRONICLES OF BEN ALI.

He Visits the Tobacco Merchants of The Hub and Finds Them Rejoicing.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., July 26.

The Boston cigar trade continues good; our jobbing houses are very busy, and most of them state that the year's business is far ahead of last year's for the same period. Our large local cigar factories are putting more hands to work and making preparations for a big fall campaign.

The summer resort trade is better this year than it has been in several seasons, and if the nice weather that we have been having keeps up everyone will be satisfied.

I understand that the Jaynes Riker Co., who control eight out of nine drug stores here and about 15 more in New York, are about to open another one in Brockton, Mass. This concern is considered quite a factor in the cigar and cigarette business, as they do an extensive trade through the means of price-cutting. Their cigar departments feature the products of the National Cigar Stands Co.

Mr. Whitelaw, representing Hull, Grummond & Co., Binghamton, N. Y., makers of the Flor de Franklin, was in town Friday, having just come from Portland, Me. Mr. Whitelaw reports good business all along the line. Bieringer Bros. Co. are the distributers here.

Continued on p. 10.

CABLE ADDRESS "CALDA" TELEPHONE 6071

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 158

P.O.Box 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

ADE. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, July 27.

THE NEW YORK LEAF MARKET.

Only the usual routine of business can be reported in the leaf market for the past week. Sales were mostly of small proportions, and not specially numerous at that. Of course, it is not expected at this season of the year that the market would show any great activity, for it seldom does during the month of July and the first half of August. Yet there seems indications that the fall trade will be of a comparatively large nature, since cigar manufacturers are now finding a steady gain, and which will probably continue for some time.

The Sumatra market has been fair, and the withdrawals perhaps slightly above the average. Importers seem pretty well satisfied with the way things are going along at present.

Havana tobaccos are changing hands in moderate quantities for desired lots, with the demand strongest for certain types of old goods.

* * *

THE CIGAR INDUSTRY.

The cigar industry is moderately good now, and in fact an encouraging increase in the output for August is confidently looked for. Nickel and seed and Havana brands still have the call, although some progress is also being made by some of the clear Havana factories. Manufacturers must remember that July is not regarded as the month of high-water mark in production, and if the record of the previous year can be passed it would be generally satisfactory no doubt. Forces are being increased in a fairly good number of instances.

* * *

EFFECT OF THE STOCK MARKET.

There has been considerable decline in the price of American tobacco stock, but this fact need not be regarded as at all alarming. Within the past two years American tobacco stock has made a truly phenomenal advance, so that whatever sales may have been made recently must have been for profit-taking. The changing of hands of a few hundred shares is without much effect in the general standing of the stock.

Another reason, possibly, for recorded sales at lower quotations than had been prevailing for some months is that following the declaration of dividends, those who bought for the sake of taking profit now see no reason for holding on. The securities, after all, rest on a business that is getting larger and larger each year, and yet the securities are distributed among the general public to no really greater extent than heretofore.

* * *

COHN'S SUMATRA PURCHASES.

The well-known Water street house of A. Cohn & Co. is being congratulated from all sides on their purchases of Sumatra. At the last inscription held at Asterday this firm was the purchaser of by far the largest quantity, and among which were several of the most valuable parcels offered this season and approximating nearly 1000 bales, all of which will be offered in this market. Specially notable among these parcels were the Deli Toewas, of which over 500 bales will be brought to the United States. Besides this there were the Senembahs; Deli My-P B; and Lankat-T L's., all of which are favorites.

* * *

UNITED CIGAR CO. DIVIDEND.

A dividend of 1 per cent., payable August 1, on the common stock of the United Cigar Manufacturers' Company has been declared to be paid to stockholders of record on July 28. This rate is the same as was declared at the instance of the first dividend on common stock declared six months ago.

* * *

TRADE NOTES.

Julius Lichtenstein has been spending a few days in Philadelphia this week.

Mark Pollack, of Havana, has been visiting in New York.

SPECIAL NOTICES.

(12½ cents per line, 6-point measure)

FOR SALE.—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various mukes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

READING MANUFACTURERS CHEERY

Revenue Stamp Sales for the Week Give Cause for Hopefulness.

Reading, Pa., July 26.

The cigar and tobacco business is still on the increase in this city, as last week's figures will show. The total receipts for the sale of revenue stamps exceeded $14,000, which was one of the biggest weeks since January 1. Of course, the receipts at the local office used to exceed this figure by a good sum, but Schuylkill county was then a part of this division of the First District.

While there is always a decrease so far as the receipts are concerned in comparison with the corresponding weeks of the previous year, yet there is truly an increase in the output when the taking off of Schuylkill is considered. Cigar men and leaf dealers are hopeful as to the future, and say that they have every reason to feel greatly encouraged. Cigar box men say the same thing.

Haller & Whitcraft, who but a year ago took possession of their present commodious factory, at No. 1050 Greenwich street, report a big improvement in trade. They employed 17 men on full time, and say that during the past year they have doubled their output. The firm's leading brands are the Dime Banker and Alpaso.

L. P. Kline, cigar box manufacturer at Nos. 202-208 Cedar street, is jubilant over the outlook. He reports that business has shown a marked improvement over what it was six months ago, and that his factory is working full time every day. He disposes of his product to local manufacturers and also ships quite a lot of boxes to firms outside of the city.

Dompert & Co., cigar manufacturers, No. 313 Schuylkill avenue, report an increase in their business. They are planning to place a new brand on the market, styled Tom Donnalley, which will be named after Thomas K. Donnalley, Great Keeper of Records of the Improved Order of Red Men, of Philadelphia, who is well and favorably known in Reading. The brand has been registered and a big sale is anticipated during the Red Men's State Convention, to be held in Reading in June, 1910.

Dibert Bros., cigar manufacturers, No. 231 Washington street, one of the largest concerns of its kind in the city, report business good, and indications point to a busy season for the remainder of the year. A full force of hands is employed.

H. S. Hassler, formerly a cigar manufacturer and a member of the former well-known firm of Hassler & Hellerick, is now interested in the Eclipse Sign and Advertising Company, with a factory in the old Penn-Troy Laundry Building here. A specialty is made of signs of all descriptions, and a noteworthy feature of the firm's business is that they turn out an enormous lot of attractive designs for cigar manufacturers and leaf tobacco dealers in different sections of this and other States. Their factory is running ten and three-quarter hours daily.

Havasmile is the latest cigar manufactured by J. G. Hansen. They are a new feature in that they are put up in lots of 50 in white china jars, instead of the wooden boxes. When the jars are emptied, they can be used by the housewife in the kitchen as receptacles for crackers, tea, coffee, sugar, cereals, preserves, etc. The Havasmile was placed on the market this week and instantly met with popular favor. Each jar contains 50 cigars—a four and three-quarter inch Londres, made with Sumatra wrapper, Connecticut binder and combination Havana long filler. Mr. Hansen is giving the beautiful china jars to advertise the cigar and not at the expense of the cigar, as he would rather co-operate direct with the dealer, after he has thoroughly satisfied himself that the cigar is all Mr. Hansen claims for it, in expending this same amount of money on the additional cost of the jars than in a regular advertising campaign.

Charles Yocum, a son of the late Charles Yocum, who was a member of the cigar manufacturing firm of Yocum Bros., a few days ago met with an accident which resulted in the loss of an eye. He was riding a motorcycle when the fork of the machine broke and the rider was thrown

Continued on p. 12.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, JULY 28, 1909

THE LOCAL TOBACCO NEWS

A fairly uniform business in the leaf trade is reported this week, but no specially voluminous trading. Moderate quantities of leaf are being taken by manufacturers, some of whom had not been buying for some time before. This would indicate that either their business was increasing and that additional goods were needed, or that they still have not full confidence in the market and satisfied that prices will not yet recede. Some Connecticut broad leaf tobacco was sold in this market this week.

Sumatra tobaccos are continuing with fair sales in small lots.

Havana tobaccos are commanding former prices and stocks are gradually depleting to such an extent that importers are preparing for further replenishment.

* * *

The cigar industry throughout this city can be said to be good. Forces are being increased and orders are constantly coming in in greater volume. Within perhaps a fortnight the new factory of Lucket, Luchs & Lipscomb will be in operation. Alterations to the building are pressed forward with vigor and everything will be put into apple-pie order before the actual manufacturing of cigars is begun. Considerable stocks of leaf are already in hand, and the firm's new packages will also be on hand shortly.

* * *

The Juan F. Portuondo Cigar Manufacturing Company have during the past few weeks received some very heavy orders for the newest brand "All Alike" and which is growing at a very rapid rate. Last week the orders were running exceptionally heavy, and rapid-fire shipments were the rule.

* * *

The Theobald & Oppenheimer Company is again among the very busy factories of this city. In fact, it is at present taxing their capacity to meet the demand made upon them for their leading brands, and especially their "William Penn."

* * *

Jacob Labe, of Benjamin Labe & Sons, has prolonged his European visit a week, and will not return to this city until about the end of next week. Mr. Adolph Loeb, of K. Strauss & Co., has just returned on the S. S. Lusitania.

* * *

Announcement has been made that a new line of steamships would shortly be in operation between Philadelphia and Cuban ports. Shipping men when told of the prospective line were glad to learn that this port would soon have such a service and expressed the belief that a modern line would prove a success, as no trouble would be experienced in building up a lucrative freight trade between these ports. The new line contemplates calling at a majority of the leading ports there. On the North side connections will be made with Havana, Cardenas, Matanzas, Sagua la Grande, while on the South side stops will be made at Santiago, Santa Cruz, Manzanilla and Cienfuegos. Mayor Reyburn, it was said, has already assured the backers of the new enterprise of a suitable terminal as soon as their vessels come here to inaugurate the service.

* * *

On the morning of July 7 Frederick Kuntz, along with Frank Warner, was arrested while attempting to rob the cigar store of M. Rosenweig, at Eighth street and Fairmount avenue, and is now incarcerated in the county prison, where it was noticed by his attorney that his hair had turned white within two days. Abject fear seems to have been the cause, as Kuntz declares he has discovered that he is liable to a term of 30 years of imprisonment on his sentence of a two-term conviction.

* * *

M. F. Schneider, Sumatra importer of New York, has been calling on the trade in this city this week. Julius Lichtenstein, of New York, has also been here, and placed some Connecticut broad leaf tobaccos.

* * *

H. B. McBurney, representing Garcia, Pando & Co., clear Havana cigar manufacturers of New York; Charles Morris, of Charles Morris & Co., cigar manufacturers, New York, and C. W. Saunders, with the Cortez Cigar Company, were among the week's visitors in this city.

* * *

E. G. Woerner, son of F. G. H. Woerner, tobacco jobber of Manayunk, had a peculiar experience a few days ago, when he was held up by highwaymen in the Gulf Mills, near Norristown. Two men jumped from behind a clump of trees. One grabbed the horse while the other with a revolver demanded that Woerner "shell out." He gave them a wallet from his inside coat pocket, as well as his watch, and they let him depart, with strict instructions that he make no immediate alarm.

It turned out that the wallet which he gave contained but $2, while another one, which he carried in his hip pocket and which he did not divulge, contained more than $50.

* * *

For robbing the cigar store of Philip Greenfield, at 3305 Ridge avenue, Charles H. Matlack and Charles Brickman have been arrested and held for Court without bail. About $25 worth of cigars and cigarettes were secured.

Prompt Measures Necessary

Prompt and heroic measures must be adopted to insure the enactment of the anti-coupon sections of the Tariff bill. The time is now too short to admit of further letter writing. The telegraph and the telephone must be frequently and liberally used to win this fight, and every man in interest owes it to every other man to communicate with members of Congress by wire right now. To-morrow will be much too late. Victory is now a matter of hours—not days, and those who want to win this fight for the right must resort to every effective means of communication that will put pressure upon those who have the final voice in the matter.

As the Tariff bill now stands the independent tobacco interests have everything desired in the way of prohibitory restrictions as to the future use of coupons. The present-day struggle is to keep this provision in the bill.

The Philadelphia Record, a newspaper that has successfully forecasted events in Washington for more than twenty years past, asserts that orders have been issued for the elimination of the anti-coupon sections from the pending legislation. When discussing the proposition The Record said:

Coupons in tobacco packages are rebates. In the tobacco business, as in the transportation business, the giving of rebates assists the big combinations in competition with the smaller concerns. The smaller shippers can't get rebates; the smaller tobacco companies cannot afford to give rebates. It is nearly certain now that the anti-coupon provision regarding tobacco packages will be eliminated from the tariff bill; the Tobacco Trust has issued its orders to its Senators, and they will not disobey it.

A poll of the Conference Committee made by Hon. J. Hampton Moore, of Pennsylvania, shows that there will be a favorable report by a majority of the conferees so that in the final struggle every member of Congress will have to be consulted and considered. Time and action are the paramount points in this contest. The lack of time is a peril. Deferred action is a still greater menace and every man who has the cause at heart will proceed at once to bring every possible influence to bear upon as many members of Congress as possible. Telegrams by the hundred should be dispatched forthwith. Calls by telephone should be made whenever practical, and both these steps should be followed up by insistent letters from near-by points—all to the end that those charged with the grave responsibility of killing off the coupon evil shall know that they have the support of the majority interest in the tobacco trade and the encouragement of all right thinking people.

No matter which way this issue is ultimately decided it will have served a useful purpose. In this crisis the tobacco trade is the only major interest appealing to Congress that is not represented on the ground by officers and agents of a national and thoroughly representative organization speaking with authority for the entire trade. Every day in the year there are matters called up which affect the trade at large, and there is no authoritative body existant to decide the points so raised. All this results in great loss to all concerned and the longer the perfecting of a national organization is delayed the greater the loss will be.

The neucleus for such an organization has been formed, and it is now time for the leaders in every department of the tobacco industry to get together and handle the situation with strong hands.

READING MANUFACTURERS CHEERY

Concluded from p. 11

forward, striking his eye on the broken fork and injuring it so badly that it had to be removed.

The widow of Robert P. Eiceman, a former well-known cigar manufacturer of Womelsdorf, who died two weeks ago, filed a closing inventory with Deputy Revenue Collector F. W. Cranston and closed down the factory.

Samuel Searle, of Stouchsburg, Berks county, who operated a cigar factory at the tollgate in that village for a number of years, has closed out his business and filed a final inventory with Deputy Cranston.

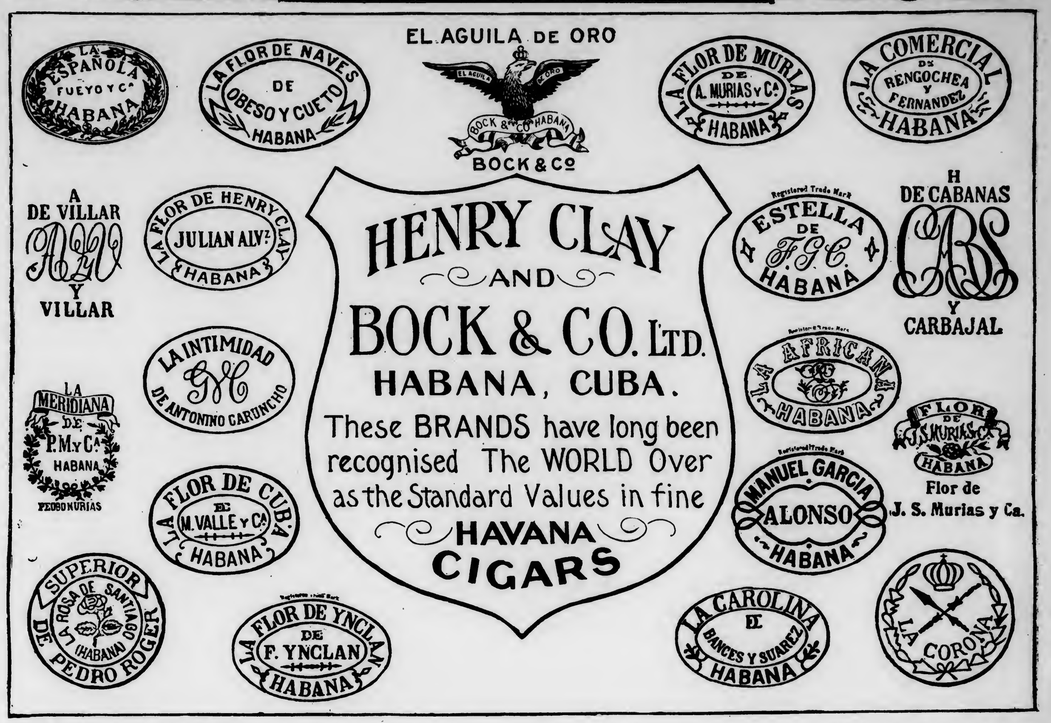
William H. Smith, a prominent cigar manufacturer of this city, filed a bond in the sum of $1000 with Deputy Cranston for the manufacture of high-grade cigars at No. 1111 Chestnut street. He has had many years' experience in the business.

At a meeting of Cigarmakers' Union, No. 236, reports were heard from 28 shops, which showed that the trade is good and increasing. The Legislative Committee stated that the provision in the Aldrich Tariff bill, admitting 15,000,000 cigars monthly, had been amended to an admission of 70,000,000. The manufacturers and wholesalers will be urged to protest against the admission of any owing to the lower wages paid in the countries from which they come. Fifty-five dollars in sick benefits was granted and three were admitted to membership.

Gnidaer.

—The San Francisco Retail Cigar Dealers' Association has been organized for the purpose of advancing the interests of the retail dealers. Officers have been elected as follows: E. W. Briggs, president; S. E. Holmes, vice president; J. J. Dignan, treasurer, and F. E. Harmon, secretary. The executive board consists of S. E. Holmes, chairman; B. Lazarus, B. White, F. J. Chase and F. E. Harmon.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



TOBACCO TRADE AT LANCASTER

Transactions at Leaf Houses Still Moderate; Cigar Factories Report Gains.

Lancaster, Pa., July 26.

The leaf tobacco market continues in about the same condition as it has been for some weeks past, with but a moderate business being done, mostly of sales to local cigar manufacturers. The market cannot be said to have opened yet, and it is not expected that there will be a noticeable change for possibly another month.

The cigar industry, however, shows signs of steady improvement, and manufacturers are having more orders than for some time past. The output, it is expected, will show a gain. Factories in some sections are increasing their forces and are hopeful of being able to continue on full time for some months to come.

The growing crops are looking pretty well in most sections, and the rains of last week have been of inestimable value to the crops. The earlier planted crops seem to be faring the best so far, as they were less stunted by the recent drought. However, if good weather continues and a fair amount of moisture is precipitated by rains there can yet be an excellent crop this year.

The engagement of Ididor Sukovice to Miss Hilda G. Lurie, a brilliant and talented daughter of Mr. and Mrs. Myer Lurie, of this city, was announced last week. Mr. Sukovice was formerly engaged in the leaf tobacco business in New York City, but recently entered the firm of E. W. Marquisee & Co., leaf tobacco packers and dealers at 419 and 421 North Prince street, this city. The many friends of the happy young couple are extending their heartiest congratulations and best wishes.

G. Henry Sachs, well-known cigar manufacturer of this city, recently purchased the tobacco factory, including stock and equipment, formerly conducted by William Fisher on Filbert street, and which Mr. Sachs will conduct in connection with his cigar factory. Plain scrap and other kind of tobacco will be put up at the factory under Mr. Sachs' directions.

IN THE GOOD OLD WAY AT DETROIT

Brisk Business, Steady and Remunerative Prices and Good Wages Form a Satisfactory Combination.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue.

Detroit, Mich., July 26.

There is little new to report by way of trade conditions in Detroit during the last week. It can hardly be said that business is better than the previous week, but at the same time one thing is certain; that is, it is every bit as good. The same firmness is felt in the leaf tobacco and cigar markets, and all manufacturers report sufficient trade to tax their capacities.

There have been no changes to speak of in quotations. Prices are now at a point where it is possible for the manufacturer to realize a very good profit from his sales, and what more is there to be considered or desired. As reported last week, collections are easy, and as a result dealers are not evincing uneasiness over any inability to get stocks.

There is one difficulty, however, which has been referred to time and again in these columns. That is the hard time local manufacturers have in getting help. Scotten Dillon Company, the La Palla Cigar Company and numerous other concerns are constantly on the lookout for assistance and so far without absolute success. For the last week the Scotten Dillon Company has had a large sign displayed on one of its walls asking for girls. The same old trouble is reported with the La Palla people. It seems nearly impossible to get steady cigarmakers in this market. There are plenty of good workmen, but the fault is that when they have made a fair week's wages they quit for the balance of the period, regardless of the predicament they leave their employers in.

Good wages are paid all skilled workmen; in fact, it seems to be a belief among certain manufacturers that altogether too good wages are paid. If the men didn't make money so easy perhaps they would spend more time at their work and thus help the good cause along.

The retail trade is also swinging fine. A number of improvements have been recently made in downtown smoke shops and several new lines also added. It is hard to tell just what brand or class of cigar sells best here. One dealer may report a lively demand for a certain class of goods, while his neighbor may have another line which he finds more lucrative.

Local dealers, both wholesale and retail, are expecting the demand to ease up for a period along about the middle of August.

The shipping facilities of the city and the partial elimination of the labor question are the two arguments the Wyandotte Improvement and Business Men's Association are putting forward to induce the San Telmo Cigar Company, of Detroit, to locate a branch factory in the down-river city. Wyandotte business men have been deeply stirred by the possibility of the company locating there and the Common Council has taken up the question. A special committee of the solons has been appointed to wait on the cigar officials, and it is said their efforts have been successful. A private source informs "The Tobacco World" that the company will establish a branch in a hall in the suburban town until such time as the city shall erect a building on one of three sites now being considered.

It is claimed the trouble which the San Telmo people have in securing suitable help in Detroit is playing an important part in the intentions of the company to locate in Wyandotte. Wyandotte officials say if the concern locates there it will be no trouble for it to secure all the aid necessary.

A Kalamazoo cigar dealer with a penchant for figures had doped it out that three and one-half miles of cigars are consumed in Kalamazoo daily. The dealer figures on the basis there are 10,000 men and boys in Kalamazoo who smoke on an average of five cigars a day. That makes a daily average of 50,000 cigars, which, if laid end to end,

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

would reach 250,000 inches, or 20,833 feet. Thus, divided by the number of feet in a mile—5280—it would make the stated distance. Figuring on the same basis, with Detroit 12 times the size of Kalamazoo, we find that Detroit smokers consume some 42 miles of cigars daily. It is figured that an average of $2500 is spent daily in Kalamazoo. With the same figures Detroit spends $30,000 a day, and which goes up in smoke. The figures kind-a scare the average person, but if you don't believe it just sit down and figure it out.

The funeral of Louis Rosenberg, the Cleveland cigarmaker who was murdered at St. Clair Flats, was held last week and was largely attended. Sam Frisbie, charged with complicity in the crime, protests his innocence, but feeling runs high against him. His examination will be held this week.

Joseph Girardin, Jr., a former Wyandotte grocer and who was also quite well known to the Detroit cigar manufacturers, lost his life recently, when a Michigan Central passenger train struck his buggy.

Down-river cigar men combined with the various merchants in the district in an annual excursion to Bois Blanc Park Tuesday.

Tiorted.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

FILDEE. 18,194.
For cigars. Registered July 19, 1909, at 9 A. M., by Phil. D. Mayer & Son, Inc., New Orleans, La.

JOLLY SPORTS. 18,195.
For cigars, cigarettes and cheroots. Registered July 20, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TWO SPORTS. 18,196.
For cigars, cigarett s and cheroots. Registered July 20, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

SUMMER SPORTS. 18,197.
For cigars, cigarettes and cheroots. Registered July 20, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

COBRO. 18,198.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 20, 1909, at 9 A. M., by American & West Indies Sales Co., New York.

MANILLA PUFFS. 18,199.
For cigars. Registered July 20, 1909, at 9 A. M., by J. I. Shindler, Red Lion, Pa.

EL AWARDO. 18,200.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 20, 1909, at 9 A. M., by Schmidt & Co., New York.

JOLLY GOOD. 18,201.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 20, 1909, at 9 A. M., by American Lithographic Co., New York.

CARL MARIA VON WEBER. 18,202.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 20, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

GOLDEN HIND. 18,203.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 21, 1909, at 9 A. M., by American Lithographic Co., New York.

POLLACK'S SQUARE. 18,204.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 21, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

CENTURY FIVE. 18,205.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 21, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

OLD RELIABLE SPANISH BUDS. 18,206.
For cigars, cheroots and stogies. Registered July 21, 1909, at 9 A. M., by I. J. Mittelberger, Cleveland, O.

B. & L. 18,207.
For cigars, cigarettes and cheroots. Registered July 21, 1909, at 9 A. M., by W. S. Baring & Co., Goldfield, Nevada.

SYLVESTER. 18,208.
For cigars. Registered July 22, 1909, at 9 A. M., by Adam Baker, Windsor, Pa.

TOWN SELLER. 18,209.
For cigars. Registered July 22, 1909, at 9 A. M., by Federal Cigar Co., New York.

NILO. 18,210.
For cigars, cigarettes and cheroots. Registered July 22, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

STRIP TICKET. 18,211.
For cigars, cigarettes and cheroots. Registered July 22, 1909, at 9 A. M., by Kline & Kutz, Reading, Pa.

THE WITCH CITY. 18,212.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 22, 1909, at 9 A. M., by M. Collier, Salem, Mass.

THE BALLIGAN CIGAR. 18,213.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 22, 1909, at 9 A. M., by W. M. Siers, Altoona, Pa.

EDELWEISS. 18,214.
For cigars, cigarettes and cheroots. Registered July 22, 1909, at 9 A. M., by American & West Indies Sales Co., New York.

HAVANA BLOSSOM. 18,215.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 23, 1909, at 9 A. M., by Louis Ash & Co., New York. (A re-registration).

TULANE ELK. 18,216.
For cigars, cigarettes and cheroots. Registered July 23, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich.

OLD TAVERN. 18,217.
For cigars, cigarettes, cheroots and stogies. Registered July 23, 1909, at 9 A. M., by J. R. Cohen, Des Moines, Ia.

VAROLA. 18,218.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 23, 1909, at 9 A. M., by American Lithographic Co., New York.

RUSTAMA. 18,219.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 23, 1909, at 9 A. M., by American Lithographic Co., New York.

FORDIANA. 18,220.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 23, 1909, at 9 A. M., by American Lithographic Co., New York.

FEDRA. 18,221.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 23, 1909, at 9 A. M., by American Lithographic Co., New York.

FILBERT. 18,222.
For cigars, cigarettes. Registered July 24, 1909, at 9 A. M., by Wm. Fox Cigar Co., Camden, N. J. (A re-registration).

TAFRICA. 18,223.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 24, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

WISKO. 18,224.
For cigars. Registered July 24, 1909, at 9 A. M., by Jere Wisler, Souderton, Pa.

WHITE OX. 18,225.
For cigars. Registered July 24, 1909, at 9 A. M., by K. H. Jacobs, Windsor, Pa.

BROWN OX. 18,226.
For cigars. Registered July 24, 1909, at 9 A. M., by K. H. Jacobs, Windsor, Pa.

BLACK OX. 18,227.
For cigars. Registered July 24, 1909, at 9 A. M., by K. H. Jacobs, Windsor, Pa.

ALGROCO. 18,228.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 24, 1909, at 9 A. M., by Palin & Haddon, Albany, Ga.

P. S. 18,229.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 24, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration).

POSTSCRIPT. 18,230.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 24, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration).

POLISH DEFENDER. 18,231.
For cigars. Registered July 26, 1909, at 9 A. M. by Buczynski Bros., Buffalo, N. Y.

CHIEF SEATTLE. 18,232.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 26, 1909, at 9 A. M., by American Lithographic Co., New York.

KEYSTONE BOND. 18,233.
For cigars, cigarettes and cheroots. Registered July 26, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

PURITAN BOND. 18,234.
For cigars, cigarettes and cheroots. Registered July 26, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

CANCELLED.

ACE HIGH. 18,153.
Registered July 13, 1909, by Mochl Lithographic Co., N. Y., has been cancelled.

ANOTHER VIEW of the COUPON LAW.

COMMUNICATED.

Editor of "The Tobacco World:"

In the last two issues of your paper considerable space has been given to the anti-coupon clause of the tobacco schedule incorporated by the Senate in the new tariff law, and advocating immediate action by tobacco men to secure its final adoption by Congress.

In the articles referred to many assertions are made as to the iniquity of the coupon system of securing trade, but after a careful reading of the articles I fail to find any proof of the inherent wickedness of such a method of building up business. If an individual, or a corporation, considers it good policy to expend a portion of the profits of the business in giving to customers articles of more or less value, wherein consists the wrong? Has not the seller, having exchanged his goods for the customer's cash, a right to expend the cash as he sees fit? Would you argue that a manufacturer shall not give away his product at half-price or free of cost, if he is inclined so to do? If he may do that with his product, why may he not follow the same course with the money received for the product, and return a portion of it to the customer in the form of gifts or premiums?

Of course, the charge is made that the products sold by this system are inferior goods. It appears to me that if this charge were true it would work out its own remedy; the customer would refuse to buy the goods, despite the premium inducement. He knows what he wants to buy, and he is under no compulsion to take an inferior product the second time.

I believe it unfair to class the coupon or trading stamp methods of doing business with the old-time "chance" schemes of getting a gold coin in a package of tea or coffee. The gambling element is not present, because the coupon or trading stamp collector knows just what he will receive for so many coupons or stamps, and he may make the exchange or not, as pleases himself.

And finally the charge is made that, having hoodwinked the consumer, an effort is being made to capture the retail dealer by means of rebates when he has sold a certain quantity of goods. What is wrong here? Is it not the rule in trade that the heavy purchaser shall be given more favorable terms than those given to him who buys only in small quantities?

Of course, there is no question as against whom the proposed legislation is aimed. It is not necessary to read between the lines to find that out. I have no special interest in the so-called "trusts" or "combines," and possibly they may be as bad as some people make them out to be, but it is one thing to make general charges of wrongdoing and an entirely different one to prove them—a thing which the articles under consideration make no attempt to do.

And then, as to the advisability of the remedy proposed. Why should the Government of the United States single out one class of tradesmen and prevent them from doing something that other classes are permitted to do without let or hindrance? The answer to this will be that the Government has the power to do this with the tobacco trade because tobacco comes under the Internal Revenue law. But, granting that the Government has the power, is it just that the power should be used? If taxation must be uniform, should not restrictions also be uniform, and in that case how will this proposed anti-coupon clause pass the ordeal of inspection by the Courts?

Equal rights to all, special favors to none, is a very good rule for our lawmakers to go by, and, frankly, I think its application should be impartial, whether the party involved be a struggling beginner in trade or an old and wealthy corporation.

H. C. Handson.

Philadelphia, July 24, 1909.

Newsy Notes of the Trade

Roseburg, Ore.—F. H. Yarbough, cigars; sold out.

Stayton, Cal.—J. Lambrecht has started a cigar factory.

San Francisco, Cal.—G. Dexter, cigars; damaged by fire.

Duluth, Minn.—Victor Carlson, cigars, etc., sold out to John A. Carlson.

Butte, Mont. — Old Casino Co., cigars, etc.; incorporated; capital, $50,000.

Sheboygan, Wis.—J. F. Whykaski has engaged in the cigar-making business.

Des Moines, Ia.—Des Moines Drug Co. increased capital from $200,000 to $400,000.

Darien, Wis.—Langdon Bros. will engage in the cigar, confectionery, etc., business.

Baraboo, Wis.—Edell & Coleman have engaged in the cigar business at Devil's Lake.

Chippewa Falls, Wis.—A. H. Gasper & Co. will engage in the manufacture of cigars here.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

BUSINESS IN YORK COUNTY

Many Dealers Report Improvement in Trade During Past Week.

York, Pa., July 26.

Inquiries made at business places of the respective tobacco dealers in York, Dallastown and Red Lion show improvements during the past week in inquiries for certain kinds of tobacco, and advertisements appearing in the local papers all indicate better business ahead. Shipments of leaf tobacco have been good, and a specially large one has been made from the house of James Adair. W. S. Wanner reports business good, as do a number of others interviewed.

From the cigar manufacturers is gleaned the idea that there will be no great change all at once, but they look for it in the near future.

Another noticeable feature is the demand for a better grade of cigar, and by consumers it is claimed that the competition among manufacturers is leading to the use of better tobacco. It is also evident that the days of the very cheap cigar are numbered. This is to a certain extent verified by a reputable dealer in tobacco, who has had many calls for good grades of tobacco which he is known to handle exclusively.

Smith Bros., manufacturers of fine hand-made cigars, recently started in this city, are meeting with deserved success. They are practical workmen and turn out a meritorious article.

J. Stanley Winget has begun manufacturing cigars in York.

Billy Lahr, "Scotty Frey" and D. Frank Kaltreider, of Red Lion, are sandwiching business with fishing, and are successful Waltonians.

Samuel Roseman, the well-known tobacco broker of Red Lion, is sick at his home there.

The Monarch Cigar Company, of Red Lion, has increased its force of cigarmakers.

C. H. Bair, a well-known cigar manufacturer of Goldsboro, this county, who was through the Virginias and Tennessee in the interests of his cigar business, returned home seemingly pleased with the prospects resulting from his trip.

A report made up by Deputy Collector of Internal Revenue Payne, of the York Division of the Ninth District of Pennsylvania, shows some highly interesting figures concerning Red Lion and its cigar industry.

There are about 185 cigar factories registered at Red Lion, of which a number have been idle for a considerable portion of the last fiscal year, ending June 30, 1909. Yet it is shown that over 41,000,000 cigars were made, and stamps bought for over 36,000,000 of that number. The amount collected by the Government from the sale of stamps used in Red Lion during that year was $100,511.97.

The quantity of tobacco required and handled in Red Lion also makes an interesting set of figures, as will be shown by the following: Tobacco on hand January 1, 1908, 264,719 pounds. Bought during the year 1908, 1,830,251 pounds. Consumed in making cigars, 732,745 pounds. Sold to manufacturers or dealers, 758,070 pounds. On hand January 1, 1909, 340,000 pounds.

A full force of cigarmakers has started to work in the John W. Munich & Son factory, at Dallastown.

Inquiry at the factories in Dallastown finds the major portion with plenty of orders on hand.

Eli Taylor, of Yoe, who recently purchased the Pouch tobacco factory building along the railroad, has commenced remodeling it into a cigar factory, which he will occupy as soon as the alterations are completed.

From these figures there would seem to be no good reason for complaint, as a majority of the factories there had some orders all along, and at the present time there is every indication of a good fall trade for this rapidly-growing business town of York county.

Charlie.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us INSIDE DIMENSIONS of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Chronicles of Ben Ali.

Continued from p. 9.

Maurice Hanauer, of the Bieringer Bros. Co., is expected home from his trip abroad some day next week.

Rosenthal Bros., the Hanover street jobbing house, have just ordered a new large delivery wagon. The wagon will be painted with advertisements of the Fore 'N' Aft tobaccos, will be up to date in every respect, and will make in all four delivery wagons that this enterprising concern will be using to fill their orders.

George E. Lang has purchased the jobbing cigar and tobacco business of F. Leahan, in Reading, Mass.

Frank Dana, representing Jeitles & Blumenthal, Limited, Philadelphia, makers of the well-known Masterpiece nickel cigar, spent several days in the Hub this week. Mr. Dana is a clever salesman; he has the "gift of gab" and can use it to advantage. He could sell airships, subways, etc., just as easily as he sells cigars.

A. Bacherman has purchased the cigar store at 880 Washington street, of which I. Alter was the proprietor for the past fourteen years.

Ralph B. Oppenheim (Oppenheim, Flattauer Co.) was here this week, taking orders for Union League, Osado and other brands of their manufacture.

George Melhado, the well-known South End jobber, has made many useful alterations in his store. The fixtures are modern in every respect, and after an outlay of several thousand dollars the store now presents a very tidy appearance and in the same class as those of Erlich & Koph, Estabrook & Eaton and one or two others.

Stephen Tilton, of the Marlboro Cigar Co., who has been on the sick list for several months, is improving nicely. Mr. Tilton is one of the pioneers in the jobbing line here.

A. Schlesinger has opened a cigar and tobacco store at 254 Main street, Charlestown. Mr. Schlesinger has several good stogie and cheap cigar accounts, and intends to do an extensive business in the line of stogies.

J. Silverstein, proprietor of the Cigar Box, at 35 North street, surprised his many friends recently by slipping away one evening and getting married to handsome West End widow, who is reputed to be very wealthy. Mr. Silverstein's many friends wish him the best of luck in his marital career.

J. Heins, wholesale and retail tobacconist, at 56 Fleet street, reports a good business. Mr. Heins' store is reputed to be one of the leading stores here, selling union and indepent brands of tobacco, etc., and although the appearance of the store is rather small the business nevertheless is very large. A new 20-horsepower electric fan has been installed in the store to make the hot weather more comfortable for the patrons.

For the past several months a number of our large jobbing houses have been flim-flammed out of merchandise by means of the telephone. Jobbers should be careful and not deliver any goods to anyone who does not have a written order for same, and should not accept orders over the telephone. "An ounce of prevention is worth a pound of cure." Retailers had better be very careful in purchasing cheap cigars or tobaccos from strangers, as the Massachusetts laws are very stringent as to receivers of stolen goods.

The American Tobacco Co. has informed its customers that it is far oversold on many brands of cigarettes and asks the indulgence of its customers for delays in shipments. The sales of the new Hindu cigarette, which started off good are now handicapped, as jobbers are all out of same.

Sam H. Kitsis, representing the Strater Bros. Co., is now doing a good business on the various brands made by this concern. His leader is Roll Call, a similar brand of chewing tobacco as the B. & L. made by the American.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 523 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

A. M. Pacholder, of Baltimore, maker of short smokes, has left on a trip down the State of Maine.

D. Erlich, of Erlich & Kopf, is at present out West taking orders for their fine line of briar and meerschaum pipes.

Harry Williams (Menashi Khoury Co.) is still pushing the sale of the Menashi Turkish cigarettes. The brand is selling as well as ever with our better class retailers.

John J. Bose (Wilson Co.) has left on a trip down Maine, where he will spend the next month selling Hoffman House Magnums and featuring the Corker nickel cigar.

Jack Mahoney, known as "the man behind" at the B. D. L. cigar stand, 249 Washington street, has worked up a big business in the novelty line in connection with his cigar and tobacco business. Trick novelties of every description can be purchased there, every new one reaches him Jack has had many a laugh by fooling cigar drummers who venture to drop in to see him, as the showcase and many other devices are arranged to give a person a sudden shock of electricity. So take a tip from me when you call at this cigar stand—don't be too curious. Simply talk business, and then 23.

John J. McCarthy, cigar manufacturer at Waltham, Mass., has had a fine electric sign erected in front of his business place, which is quite an attraction in that town.

C. K. Cooley, for forty-four years a cigar salesman and for twenty-one years of that time with the well-known Boston firm of Waitt & Bond, has retired from active business. He will spend some time in Vermont enjoying a well-earned vacation. It is not unlikely that Mr. Cooley will again enter the trade later. Ben Ali.

—Charles Goldsmit, aged 47, a member of the tobacco and cigar manufacturing firm of L. Goldsmit Bros. & Co., of 945 Liberty street, Pittsburg, died at his home, 5128 Atlantic avenue. He was a member of Rodeph Shalom and also a member of the Commercial Travelers' Association. He leaves his widow, one son, Charles Goldsmit, Jr., two brothers, Lewis and Samuel B. Goldsmit, and one sister, Mrs Cecilia Goldsmit.

CREAM CITY TOBACCO NOTES

Business Reported Steadily Improving. "Home Coming Week" Expected to Bring Many Visitors.

Milwaukee, Wis., July 24.

Business in the city has been gradually improving during the past few weeks, and should continue so for some time, as many visitors are arriving daily for the big Home Coming, which will take place here the first week in August.

At Surmans no complaints are heard as to collections, and business is good. Steve is in New York at present, calling on the large manufacturers.

At the Wells Building store of Fay Lewis & Bro. Co. business continues good. Joe Brenk, the popular young man behind the mahogany, is a candidate for the hero medal to be given by the people of Milwaukee through the Journal. Joe stands a good chance, as all of his friends are pulling for him. The Royal Lancers and Henry the Fourth are being featured in the display windows. At the Pabst Building store of this firm no complaint is heard either as to business or collections, while at the Fifth street store trade continues active. Emil Voss, the manager of the store, is improving slowly. The Tom Moore is being displayed this week.

At the Leo Abraham stores trade continues good. Mr. L. Abraham, manager of the Third street store, will leave shortly for an extended tour through the South with his family. He intends to visit Havana and other markets. Gus Greenbaum has been made stock clerk, taking the position made vacant by the promotion of Jim Shaw as clerk in the Caswell Block store.

The Wright Drug Co. is making a display of the Frontana and reports business good.

The business of the Transfer Cigar Co. has been finally wound up, their affairs being in the hands of three trustees. This firm had at one time three stores in operation here, but gradually disposed or closed them until but one remained, at North and Farwell avenues.

Mary Butler, who operated here under the name of the Milwaukee Cigar Co., has filed a voluntary petition in bankruptcy. Her liabilities are $5090.03, with assets of $6164.25, of which about $2000 is exempt.

At Sheboygan a new manufacturing firm has started. J. F. Whyaske having opened up on his own account. He was for many years employed by others in this line.

At Oconto, Wis., Harley Grandall, who was burned out around the Fourth of July, will reopen as soon as new quarters are completed. The building will be especially fitted for his needs.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.
Wholesalers and Jobbers, Write for Samples and Prices
FACTORY No. 1898, FIRST DISTRICT, READING, PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of Strictly Uniform Quality of
High Grade Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

At Watertown, Wis., the warehouse of the American Cigar Co. has been closed, and it is said that they will not reopen here. Their plant at Brodhead has also been discontinued. It is said that the move has been made to centralize their operations and cut down the expense of shipping, as neither plant is located in the main growing district.

At Milton, Wis., the well-known jobbing house of Chamber & Owen celebrated their eighteenth anniversary recently. The business of this firm has increased gradually until now they are one of the leading houses in this section. Originally the business was a wholesale notion house, the cigar line being added later. At present the jobbing of cigars and tobacco is the principal business of the firm.

At Rockford, Ill., H. H. Atwood purchased the business of Frank Brace. Atwood is well known in this city, and should enjoy a large patronage.

In the growing sections rain is badly needed, as the continued dry spell has greatly retarded the growth of the young plants. In some places a recent hailstorm did considerable damage.

Krompas.

CROP REPORTS.

CONNECTICUT.

Sullield.—The first rain in twenty-three days fell here on the 16th inst. Tobacco will show new life, and authorities say it was not far enough advanced for the drought to have had any material effect on it, except that which was set very early.

Several of the farmers who set their tobacco plants out early in the season have now begun to top. The plants that are being topped now have anywhere from 12 to 14 leaves on the stalks, which is behind last year's crop. They ought to have at least 20 or more leaves on the stalk to equal last year's crop. The tobacco that was set out later in the season seems to show better growth.

Pequonock.—The recent rain was a blessing to Pequonock farmers, as the crops were sorely in need of it, particularly the tobacco crop. Some of the farmers were thinking of discharging some of their help, as there was nothing for them to do on account of the continuous drought.

Tariffville.—Harvesting tobacco in this section has begun. Ariel Mitchelson is the first grower to begin cutting and has picked the crop on about 12 acres. His tobacco is in fine condition, the drought not having injured it. Mr. Mitchelson irrigated his land and had men spraying nights. His crop promises to be a full crop and one of the very best. The tobacco that was planted early and that was well advanced before the drought became pronounced is in excellent condition, but the plants that were set out late have been retarded by lack of moisture, although they were greatly benefited by the recent shower.

Windsor.—There is general rejoicing among farmers over the rain, which broke the drought of many weeks standing. The shower at Windsor was not as heavy as was had in the neighboring towns, but was long enough to do a great deal of good. The tobacco crop was not suffering much from the want of rain, but the dairymen and market gardeners were complaining bitterly.

East Hartford.—The tobacco crop in East Hartford that has looked pinched and parched has come back into fine color and good growth, thanks to the rain of the latter part of last week and Sunday. It took the past two days' sun to bring out the color and life in the plants and they have grown perceptibly in the past two days. From now on, if the weather continues with occasional rains, it will be a wonderful sight from the trolley cars to watch the rapid growth of the crop. Tobacco men, in general, look for rapid growth to maturity, with the resulting thin leaf so desirable for wrappers.

NEW YORK STATE.

Corning.—A heavy storm of wind, rain and hail which burst over the Chemung Valley in the immediate vicinity of Corning about 11 o'clock Sunday morning, did much damage to young crops, particularly tobacco, and played havoc with flower gardens and shade trees in this city. Many crops of tobacco were damaged slightly, while others, where the storm was more severe, were so badly damaged by the hail that the ground will be plowed and resowed with some other crop.

The storm seemed to move in a zigzag course. D. W. Gray and E. E. Mayor, who have tobacco farms near Gang Mill, report that their crops escaped serious damage. Hail fell there only for about five minutes. Frank P. Wormley reports from East Corning that no hail fell there; but the damage at Sing Sing, north of Big Flats, was very great to tobacco.

Superintendent Howard, of the Rhinehart farm, reports his loss as $400. This is one of the largest farms in the affected district, but the loss was smaller than elsewhere, as the plants were younger.

The storm struck Big Flats near the Fred Hughson farm and extended in an easterly direction for about two miles to the Frank Schriver farm, about three miles this side of Horseheads. In this territory the tobacco was riddled by the hail. In many placed it was so badly cut that the farmers will plow it under. Others who do not do this will have to sell their tobacco as "hail cut."

Fortunately most parts of the valley in which tobacco is grown either had no hail at all, or else it lasted only for a few moments and the stones were small.

OHIO.

Miamisburg.—Already the early calculations of a considerably increased acreage have been borne out. Anything like a favorable summer should give the Ohio farmers the finest tobacco yield they have ever had.

WISCONSIN.

Edgerton.—The movement to take over the remnants of the '07 and '08 crops remaining in growers' hands quietly proceeds, when they can be secured at about former quotations, and in the aggregate considerable has been lifted of late. The market for old goods begins to take on some signs of improvement. Packers report a better inquiry for samples, and transactions amounting to at least 300 cases of '06 have taken place during the week, aside from the usual small trading on manufacturers' orders, which is continually going on. The unfortunate part of this movement is that prices pay little or no profit to the packers.

The month of July so far has not brought the usual rainfall and the greater part of the tobacco sections of the State stand in need of moisture. Up to this date, however, the new crop has not materially suffered except in the late set fields, but a continuation of the drought begins to mean much in the curtailment of the crop every day now. The plants have such a good, strong rooting that if rains come soon a quick recovery would follow.

The shipments out of storage reach 468 cases for the week past to all points from this market. Since last report six carloads have been received from outside points.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3953 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No. 463
ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS 312-316 E. 23RD ST. SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER Krueger & Braun NEW YORK CIGAR LABELS AND BANDS

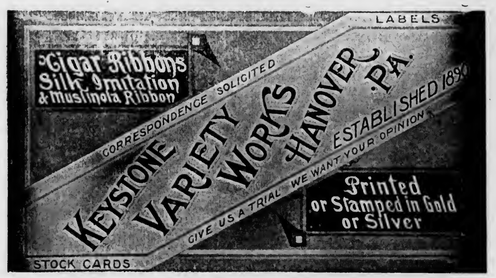
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Special Designs
Engraving
Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES
LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed labels

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING
EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

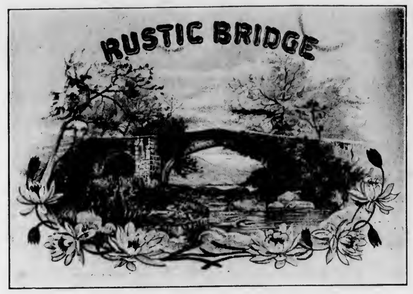
For Sale by All Dealers
VIRGINIA

PERIQUE
MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR



Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Established in 1881. Vol. XXIX., No. 31. | PHILADELPHIA and NEW YORK, AUGUST 4, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) [illegible] Plug
HUNT CLUB . . . [illegible]be Pipe Tobacco
SPHINX MIXTURE . Sm[illegible]king

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 31 PHILADELPHIA, AUG. 4, 1909 One Dollar the Year

CAN'T EVEN GIVE THEM AWAY.

Iowa Attorney General Advises Dealers to Throw Away Cigarette Papers.

Des Moines, Ia., July 30.

Tobacco dealers have been advised by Attorney General H. W. Byers to throw away the cigarette papers that are enclosed for free distribution with five-pound packages of certain brands of tobacco. No cigarette papers can be given away in Iowa without violating the law, says Mr. Byers. On the large boxes which contain cigarette papers manufacturers have printed directions to the dealer in which he is advised that the papers may be given away in States where the sale of cigarettes is prohibited. If he lives in a State where it is illegal to have papers in one's possession or to give them away, he is directed to destroy them. Dealers who had purchased such packages from their wholesalers asked the department of justice for an opinion, and the reply of Mr. Byers is that the law clearly prohibits the giving away of papers.

NEW FACTORY IN LEXINGTON, KY.

Vaughn-Cunningham Tobacco Company Will Erect New Building.

Lexington, Ky., July 28.

Articles incorporating the Vaughn-Cunningham Tobacco Company have been filed here, and the building of the company's factory on the site purchased last week, on South Broadway, is to be begun within ten days. J. R. Cunningham, of Clarksville, Tenn., long identified with the tobacco manufacturing industry, is to be President of the company; I. N. Vaughn and G. F. Vaughn, of Richmond, Va., are to be Vice President and Secretary and Treasurer respectively. John M. Powell, formerly with R. J. Reynolds, at Winston-Salem, N. C., is to be general manager.

NEW VIRGINIA TOBACCO CO.

Richmond, Va., July 30.

The Corporation Commission has issued a charter to The Blackstone-Virginia Tobacco Company, Incorporated, Blackstone; M. A. Jones, president; J. P. Irby, vice-president; C. H. Hardy, secretary and treasurer—all of Blackstone. Capital: Maximum, $25,000; minimum, $10,000. Objects: Dealers in leaf and strip tobacco.

TOBACCO STORE CLOSED.

Waterville, Me., July 30, 1909.

Charles F. Miller, who for several years has been the head of the cigar and tobacco store at 164 Main street, has filed a petition in bankruptcy through his attorney, Frank E. Brown. Mr. Miller gives his liabilities as $4000, and his assets as $1000. The store was closed Wednesday morning.

WON'T CLOSE CIGAR STORES.

Mayor of Ohio City Will Not Join Plan to Make Blue Laws Odious.

Springfield, O., July 29.

In reply to the request of the Complete Reform League, composed of the liberals, regarding the enforcement of the blue laws on the Sabbath, Mayor D. F. Snyder, after conferring with Safety Director J. S. Elliot and Chief of Police R. E. O'Brien, announced that the police would not order the cigar stores and ice cream parlors closed, but that the police would make arrests if affidavits were filed by any private citizens. The Mayor said he did not believe that it was up to him to carry out the movement started by the liberals to close up everything. Under the agreement all drinking places must close Sunday and stay closed, otherwise those charged with violation of the Rose law will be prosecuted. The wets claim that everything must close tomorrow.

DEATH OF A POPULAR SALESMAN.

Robert R. Uhler, a well known leaf tobacco salesman, and senior member of the present firm of R. R. Uhler & Son, died at his home in Lebanon, on Sunday last, August 1st, after a brief illness.

"Bob. Uhler" as he was familiarly known to his many friends, had been engaged as a tobacco salesman for the past fifteen years, and in that time had won the sincere friendship and confidence of a large number of cigar manufacturers and tobacco dealers through the State of Pennsylvania, but did not cover much territory outside of his home State.

The news of his death came as a great shock to his every acquaintance, and expressions of regret are heard from all sides. Congeniality was one of his characteristic traits, and his company was always thoroughly enjoyed and looked for by his fellow-travelers.

Mr. Uhler conducted quite an extensive tobacco brokerage business, and in addition he had also been for the past several years a special representative in Pennsylvania of the Sumatra importing house of H. Duys & Co., of New York, and of the Wisconsin leaf tobacco packing firm of L. B. Carle & Son, of Jamesville.

His friends among commercial men were legions. He was a past State President of the Travelers' Protective Association, a member of the B. P. O. E., Knight of Malta, Sons of Veterans, as well as other secret and religious organizations.

Mr. Uhler is survived by a son, William L. Uhler, who has been for several years past associated with his father in business, and one daughter. Interment will be made at the Ebenezer Cemetery, Lebanon, Pa.

The Tobacco Regulations of the New Tariff Bill

As Adopted by the Conference Committee, Passed by the House, and Now Awaiting the Action of the Senate.

Tariff and Internal Revenue Clauses Affecting All Branches of the Tobacco Trade, the Lithograph Schedule, Pipe Schedule, and the Free Leaf Provision.

Washington, D. C., Aug. 2.

The following are the sections of the new tariff bill now awaiting the final action of the Senate which relate to the different branches of the tobacco trade, and which it is expected will be adopted without change:

MANUFACTURED TOBACCO.

"Sec. 3362. All manufactured tobacco shall be put up and prepared by the manufacturer for sale, or removal for sale or consumption in packages of the following description and in no other manner:

"All smoking tobacco, snuff, fine cut chewing tobacco, all cut and granulated tobacco, all shorts, the refuse of fine cut chewing which has passed through a riddle of thirty-six meshes to the square inch, and all refuse scraps, clippings, cuttings, and sweepings of tobacco, and all other kinds of tobacco not otherwise provided for, in packages containing one-half ounce, three-fourths of an ounce, and further packages with a difference between each package and the one next smaller of one-fourth of an ounce up to and including four ounces, and packages of six ounces, seven ounces, eight ounces, ten ounces, twelve ounces, fourteen ounces, and sixteen ounces, provided, that snuff may, at the option of the manufacturer, be put up in bladders and in jars containing not exceeding twenty pounds.

"All Cavendish, plug and twist tobacco, in wooden packages not exceeding two hundred pounds net weight.

"And every such wooden package shall have printed or marked thereon the manufacturer's name and place of manufacture, the registered number of the manufactory and the gross weight, the tare, and the net weight of the tobacco in each package: Provided, that these limitations and descriptions of packages shall not apply to tobacco and snuff transported in bond for exportation and actually exported. And provided, further, that perique tobacco, snuff flour, fine cut shorts, the refuse of fine cut chewing tobacco, refuse scraps, clippings, cuttings, and sweepings of tobacco, may be sold in bulk as material, and without the payment of tax, by one manufacturer directly to another manufacturer, or for export, under such restrictions, rules, and regulations as the commissioner of Internal Revenue may prescribe. And provided, further, that wood, metal, paper, or other materials may be used separately or in combination for packing tobacco, snuff, and cigars, under such regulations as the commissioner of Internal Revenue may establish."

Sec. 31. That section thirty-three hundred and sixty-eight of the revised statutes of the United States, as amended, be, and the same is hereby amended so as to read as follows:

Sec. 3368. Upon tobacco and snuff manufactured and sold, or removed for consumption or use, there shall be levied and collected the following taxes:

"On snuff, manufactured of tobacco or any substitute for tobacco, ground, dry, damp, pickled, scented, or otherwise, of all descriptions, when prepared for use, a tax of eight cents per pound. And snuff flour, when sold, or removed for use or consumption, shall be taxed as snuff, and shall be put up in packages and stamped in the same manner as snuff.

"On all chewing and smoking tobacco, fine cut, cavendish, plug, or twist, cut or granulated, of every description; on tobacco, twisted by hand or reduced into a condition to be consumed, or in any manner other than the ordinary mode of drying and curing, prepared for sale or consumption, even if prepared without the use of any machine or instrument, and without being pressed or sweetened, and on all fine cut, shorts and refuse scraps, clippings, cuttings, and sweepings of tobacco a tax of eight cents per pound."

CIGARS.

Sec. 32. That section of thirty-three hundred and ninety-two of the revised statutes of the United States, as amended by section thirty-two of the act of October first, eighteen hundred and ninety, be amended to read as follows:

"Section 3392. All cigars weighing more than three pounds per thousand shall be placed in boxes not before used for that purpose, containing, respectively, five, ten, twelve, thirteen, twenty-five, fifty, one hundred, two hundred, two hundred and fifty, or five hundred cigars each; and every person who sells, or offers for sale, or delivers, or offers to deliver, any cigars in any other form than in new boxes as above described, or who packs in any box any cigars in excess of or less than the number provided by law to be put in each box respectively, or who falsely brands any box, or affixes a stamp on any box denoting a less amount of tax than that required by law, shall be fined for each offense not more than one thousand dollars, and be imprisoned not more than two years: Provided, that nothing in this section shall be construed as preventing the sale of cigars at retail by retail dealers from boxes packed, stamped, and branded in the manner prescribed by law: And provided further, that every manufacturer of cigarettes shall put up all the cigarettes that he manufacturers or has manufactured for him and sells or removes for consumption or use, in packages or parcels containing five, eight, ten, fifteen, twenty, fifty, or one hundred cigarettes each, and shall securely affix to each of said packages or parcels a suitable stamp, denoting the tax thereon, and shall properly cancel the same prior to such sale or removal for consumption or use, under such regulations as the Commissioner of Internal Revenue shall prescribe; and all cigarettes imported from a foreign country shall be packed, stamped, and the stamps cancelled in like manner, in addition to the import stamp indicating inspection of the custom house before they are withdrawn therefrom."

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ARRIBA — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco
VUELTA ARRIBA
107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana
AND
Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

CIGARS AND CIGARETTES.

Sec. 33. That section thirty-three hundred and ninety-four of the revised statutes of the United States, as amended, be, and the same is hereby, amended so as to read as follows:

"Sec. 3394. Upon cigars and cigarettes which shall be manufactured and sold, or removed for consumption or sale, there shall be assessed and collected the following taxes, to be paid by the manufacturer thereof: On cigars of all descriptions made of tobacco or any substitute therefor and weighing more than three pounds per thousand, three dollars per thousand; on cigars, made of tobacco, or any substitute therefor, and weighing not more than three pounds per thousand, seventy-five cents per thousand; on cigarettes, made of tobacco, or any substitute therefor, and weighing more than three pounds per thousand, three dollars and sixty cents per thousand; on cigarettes, made of tobacco, or any substitute therefor, and weighing not more than three pounds per thousand, one dollar and twenty-five cents per thousand: Provided, that all rolls of tobacco, or any substitute therefor, wrapped with tobacco shall be classed as cigars; and all rolls of tobacco or any substitute therefor wrapped in paper or any substance other than tobacco, shall be classed as cigarettes.

"And the Commissioner of Internal Revenue with the approval of the Secretary of the Treasury, shall provide dies and stamps for cigars weighing not more than three pounds per thousand and for cigarettes."

TOBACCO.

The tobacco schedule giving the new duties on tobacco, which is substantially the same as present is as follows:

Schedule F.—Tobacco and manufactures of 220—Wrapper tobacco and filler tobacco when mixed or packed with more than fifteen percentum of wrapper tobacco, and all leaf tobacco the product of two or more countries or dependencies when mixed or packed together, if unstemmed, one dollar and eighty-five cents per pound; if stemmed two dollars and fifty cents per pound; filler tobacco not specially provided for in this section, if unstemmed, thirty-five cents per pound; if stemmed, fifty cents per pound.

221. The term wrapper tobacco as used in this section means that quality of leaf tobacco which is suitable for cigar wrappers and the term filler tobacco means all other leaf tobacco. Collectors of Customs shall not permit entry to be made except under regulation to be prescribed by the Secretary of the Treasury of any leaf tobacco unless the invoices of the same shall specify in detail the character of such tobacco, whether wrapper or filler, its origin and quality in the examination for classification of any imported leaf tobacco, at least one bale, box or package in every ten and at least one in every invoice, shall be examined by the appraiser or person authorized by law to make such examination, and at least ten hands shall be examined in each examined bale, box or package.

222. All other tobacco, manufactured or unmanufactured, not specially provided for in this section and scrap tobacco, fifty-five cents per pound.

223. Snuff and snuff flour, manufactured of tobacco, ground dry or damp, and pickled, scented, or otherwise, of all descriptions, fifty-five cents per pound.

224. Cigars, cigarettes, cheroots, of all kinds, four dollars and fifty cents per pound and twenty-five percentum ad valorem, and paper cigars and cigarettes, including wrappers, shall be subject to the same duties as are herein imposed upon cigars.

FREE ENTRY OF 150,000,000 PHILIPPINE CIGARS.

President Taft was successful in his efforts to have the House provision for the free entry of 150 million Philippine cigars restored, but the Senate amendment on filler and wrapper tobacco, stand. The change allowing imports from the Philippines to be composed of twenty per cent. foreign materials will probably allow the importation of Sumatra wrapped cigars from the Islands without the payment of any duty. The Philippine tariff provisions as far as they concern tobacco, are given below.

Sec. 5. That there shall be levied, collected and paid upon all articles coming into the United States from the Philippines at the rates of tax imposed by this section: Provided, that such stamps shall be in denominations of five, eight, ten, fifteen, twenty, fifty and one hundred, and the laws and regulations governing the packing and removal for sale of cigarettes and the affixing and canceling of the stamps on the packages thereof, shall apply to cigars weighing not more than three pounds per thousand.

TO GO INTO EFFECT JULY 1, 1910.

Section 34. That the provisions of sections thirty, thirty-one, thirty-two and thirty-three of this act shall not take effect until July first, nineteen hundred and ten.

THE FREE LEAF PROVISION.

Section 35. That unstemmed leaf tobacco in the natural leaf, in the hand, and not manufactured or altered in any manner, raised and grown in the United States, shall not be subject to any internal revenue tax or charge of any kind whatsoever, and it shall be lawful for any person to buy and sell such unstemmed tobacco in the leaf, in the hand without payment of tax of any kind; provided, that any person, other than the farmer or producer of leaf tobacco, who sells leaf tobacco to manufacturers of tobaccos, snuff or cigars, shall be deemed and considered a dealer in leaf tobacco, and become subject to all the provisions of section thirty-two hundred and forty-four, as amended by section fourteen, act of March first, eighteen hundred and seventy-nine, and also as amended by the act of March third, eighteen hundred and eighty-three; and, further, shall be subject to all the provisions of section thirty-three hundred and sixty, as amended by section fourteen, act of March first, eighteen hundred and seventy-nine, and of section thirty-three hundred and fifty-nine and thirty-three hundred and ninety-one, United States Revised Statutes.

LICORICE PASTE.

The duty on all forms of licorice is fixed at two and one-half cents per pound instead of four and one-half cents under the Dingley Act.

BRIAR WOOD.

Paragraph 202 places a duty of 15 per cent. ad valorem on briar root or briar wood, ivy or laurel root and similar wood unmanufactured, or not further advanced than cut into blocks suitable for the articles into which they are intended to be converted.

CIGAR LABELS.

Paragraph 412 provides the following duties on cigar labels:

"'XXX cigar bands, composed wholly or in chief value of paper lithographically printed in whole or in part from store, metal or material other than gelatin shall pay duty at the following rates: Labels and flaps printed in less than eight colors (bronze printing to be counted as two colors) but not printed in whole or in part in metal leaf, twenty cents per pound; cigar bands of the same number of colors and printing, 30 cents per pound; labels and flaps printed in eight or more colors, but not printed in whole or in part in metal leaf, 30 cents per pound; cigar bands of the same number of colors and printing, 40 cents per pound; labels and flaps printed in whole or in part in

Concluded on p. 15

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
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E. A. CÁLVES & Co. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Expected Market Boom Did Not Materialize.

Recent Increase in Number of Buyers at Havana Has Not Affected Business as Yet. Some Disappointment in the 1909 Crop, but Hopes of Better Outcome Have Not Been Abandoned.

Special Correspondence of The Tobacco World.

Havana, July 26, 1909.

While almost everybody thought that business would soon be booming owing to the large number of important buyers in town, nothing of that sort has happened, as it seems that trade in the United States has not yet started in earnest, and therefore the American manufacturers and dealers, are in no hurry to stock up largely.

The 1909 crop, as a whole, is a disappointment, although there is a chance that it may finally turn out better than most people dare to think at present. The absence of rain in certain districts, and the abundance in others, at a most critical time during the growth of the plant are the chief drawbacks, but there were sections where the atmospherical conditions were favorable, and the result was that some vegas have produced an excellent tobacco, which is superior to the 1908 crop. Besides, where artificial irrigation has supplanted the neglect of nature, a very fine class of leaf has also been raised.

The rumor of a scarcity of good wrappers, of silky texture, and of even, clean colors, seems unfortunately true. While this drawback is the most serious this year, some of our large cigar factories are still supplied with a quantity of old wrappers which they can use, and if it should come to the worst, then the clear Havana cigar smokers must shut their eyes and rely upon their taste exclusively to find out whether a cigar is palatable or not.

A great advantage this year is, that the leaf burns well and holds fire long enough, the want of which was the serious fault of the 1907 growth. If all the good qualities cannot be had, we have to make the best of the existing circumstances and be satisfied with the realty. As long as a cigar burns well, has a sweet taste and aroma, the absence of a good, light, clean color can be dispensed with, as we do not smoke with our eyes, but only employ our senses of taste and smell, and as long as these senses are gratified, we ought to be content.

Vuelta, Abajo, which has been cried down as being too heavy, may yet produce more light fillers later on during the season, as only a small part has come forward so far, and some farmers have not started their packings yet or have only begun this work lately.

Semi Vuelta has been nearly all purchased upon speculation by a few houses here, which export direct to the United States.

Partido has attracted most attention this year, and the bulk may pass into manufacturers' hands before the summer is over.

Remedios may not after all have produced as large a quantity as was expected at the beginning of this season, and while there is an abundance of light leaf the heavy qualities of first and second capaduras may be less than in 1908. Prices paid to the farmers were high in the beginning, later on the figures were modified, but as the yield of heavy styles is small and the prices for the light classes may rule low, the chances are that the American manufacturers will have to pay dearer this year for their particular grades.

SALES.

during the past week sum up in round numbers 4000 bales, divided into 500 bales of Vuelta Abajo, 1500 of Partido, and 2000 of Remedios.

Buyers were: American manufacturers, dealers and exporters, 2000 bales; shippers for Europe, 1500, and local manufacturers, 500.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

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S en C

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VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

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(Sobrinos de G. Palacios)

Leaf Tobacco

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Sobrinos de A. Gonzalez

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Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

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FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

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PRADO 125

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J. H. CAYRO & SON

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Specialty: **Vuelta Abajo** and **Partido**

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LOEB-NUNEZ HAVANA CO.

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Havana Leaf Tobacco

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Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

LEAF EXPORTS FOR THE WEEK.

To the United States	3960 bales
To Germany	1262 bales
To Gibraltar	110 bales
To Austria	98 bales
To Belgium	27 bales
To South America	25 bales
Total	5482 bales

BUYERS COME AND GO.

Arrivals—Sol Hamburger, of Hamburger Brothers & Company, and H. Anton Bock, of H. Anton Bock & Company, of New York; Abraham Fromherz, of Fromherz, Berlitheimer Company, Chicago; Jose Lovera, of Jose Lovera Company, and A. Ramirez, of A. Ramirez & Company, of Tampa.

Departures—Albert W. Kaffenburgh, and L. W. Scott, for Boston; Louis Cantor, and Miguel V. Perez, for New York.

HAVANA CIGAR MANUFACTURERS

still had a busy week, at least those who principally have dealings with Germany, as perhaps 2,500,000 cigars were shipped by the steamer Havana, although the exact figures could not be ascertained. The German Government will lay an additional duty of 40 marks, or about $10 per 1000 on all stocks of cigars on hand in the German Empire on August 15th, and thereafter the new duty of $100 per 100 kilos and 40 per cent. ad valorem will be in force. It remains to be seen to what extent the exports from here to Germany will be affected in the future. Business with the United States is normal, but large orders are expected this fall. The demand from Great Britain, Canada and South America is fair.

H. Upmann & Company shipped 650,000 cigars last week, and the H. Upmann factory is busy with orders from all parts of the globe.

Sol had also large shipments from Germany to execute last week, and in addition Max Schatz, the U. S. representative, is hustling as much as ever, so Behrens & Company are increasing their shipments to the United States.

Partagas is doing well. This factory has secured excellent tobacco from the 1909 crop, and its new cigars are bound to please discriminating smokers.

Henry Clay and Bock & Company, Ltd., shipped 1,500,000 cigars to Germany last week. Don Gustavo Bock, since he has been again at the helm in the factories, has done his utmost to satisfy smokers by sending excellent cigars to the United States and Europe. Now it seems that he has received more orders than he can conveniently execute, as his object is not to rush, but to continue in sending cigars, which must please the customers. Fortunately, this concern still has a very large stock of the 1908 crop, and by adding thereto its purchases of the new crop, a guarantee is furnished for a continued prime quality.

Figaro is steadily gaining ground in the United States, as well as in England and Germany.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sylvester & Stern continue to be the biggest buyers in our market, and as it is no longer a secret that they are buying for the Havana-American Company, of Tampa, they have to hustle to fill a contract which is variously estimated at from 20,000 to 30,000 bales.

Sobrinos de Antero Gonzalez sold 500 bales of Vuelta Abajo and Partido last week.

E. P. Cordero is reported to have purchased 400 bales of leaf.

Perez y Obeso are the owners of the famous "Pardon" vega (El Corojo) from San Luis, which is always one of the cracker jack vegas of the Vuelta Abajo, and for which there is active competition to acquire it each year. One of the large local manufacturers is already trying to secure it, but so far his bid has been too low. This house also holds some choice Lomas vegas and has an excellent packing of Partido, part of which was sold last week.

I. Kaffenburgh & Sons, of Boston, have opened a house at 26 Galiano street, Havana, and Walter Kaffenburgh is in charge of same. Don Alberto y su senora left for home by the steamer Havana on Saturday.

Cano y Hno's new warehouse at 39-43 Bernaza street, is a model one, as it is a three-story brick and stone structure, 67 feet front and 134 feet in depth, and will hold 12,000 bales. The ground floor and second story are for the storage of tobacco, while Don Manolin will live on the top floor. This house was built some 27 years ago, and its walls are from 60 to 42 centimetres in thickness from the bottom to the top. It was formerly a furniture manufactory, but has been thoroughly renovated with all the modern improvements, elevators, between decks, sliding boards for the bales from the second floor to the patio, etc. The living apartments consist of eight rooms with marble floors as well as mosaic coverings, and contain all the latest sanitary improvements. Cano y Hno have eight packings going to Artemisa, Palacios, Las Canas, Paletas and Camajuani, and are known by all tobacco buyers who come to Havana for uprightness and square dealing in all their transactions.

The genial H. Anton Bock, of "Don Antonio" fame, is hard at work to supply the needs of his growing factory in New York.

B. Diaz & Company were sellers of 200 bales of Vuelta Abajo and Partido.

J. F. Berndes & Company shipped 353 bales of leaf tobacco to Europe last week.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week end'g July 24.—Since Jan. 1, 1909.

7,433 bales	Vuelta Abajo	59,295 bales
1,130 bales	Semi Vuelta	10,100 bales
1,584 bales	Partido	15,010 bales
1 bale	Matanzas	382 bales
5,035 bales	Remedios	37,819 bales
245 bales	Puerto Principe	555 bales
332 bales	Santiago de Cuba	5 643 bales
15,760 bales		128,804 bales

Lake Harbor, Mich.—William Fay, part owner, when the civil war broke out, of a tobacco warehouse at Richmond, Va., which later became the famous Libby Prison, died at his home here recently.

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New York

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Packer & Dealer in All Grades of **Seed Leaf Tobacco**

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IMPORTER OF
Sumatra Tobacco
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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
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SUMATRA, HAVANA
and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, August 3.

NEW YORK LEAF MARKET.

No one is particularly surprised that there was not much change in the condition of the leaf tobacco market during the past week. It was not expected, and it would have been really a source of surprise if there had been any marked change. Connecticut broad leaf has been in fairly good demand, and a few transactions have taken place in that class of goods, because there seems to be a growing demand for Connecticut wrapped cigars. All other types of seed leaf were apparently unattractive.

Some business has been done in Sumatra tobacco, but the transactions were generally small, yet a goodly portion of the new goods recently imported have already been placed on the market.

The Havana market has developed no change of any note, but inquiries were becoming somewhat stronger for new wrappers. This fact can, however, hardly be accepted as a criterion.

* * *

THE CIGAR INDUSTRY.

The cigar trade does not appear to have as yet assumed a really wholesome condition, although some progress has been made, and the production for the month of July is likely to show a gain. It will, however, take some time yet before a fully normal state will have been reached, to compare favorably with the trade of two years ago.

The reports from the leading distributing centres are more encouraging than they have been for some time, but orders received are hardly in proportion to the reports being sent in.

* * *

EXTRA TOBACCO DIVIDEND.

The Legislative Committee of the Cigar Manufacturers' and Dealers' League has made its report to the members of the association, in which they claim a victory over local option and prohibition bills, which have come up in the State Legislature. They urge, however, the necessity of continued vigilance and agitation to successfully combat further efforts, which are likely to be made in a direction that would be inimical to the interests of the members of the League.

The report is endorsed by President Samuel Pince and Secretary Bernard Feifer.

* * *

EXTRA TOBACCO DIVIDEND.

A New York paper last week said: "The strength of the common stock of the American Tobacco Company, which has risen 64 points in less than two weeks, leads to the belief in Wall street that the directors will declare another extra dividend payment on the stock at their forthcoming quarterly meeting on August 4. Yesterday the stock touched 474, an advance of 7 points over the preceding day's close. Ten days ago it was selling at 410. The stock is closely held and very little of it gets on the market, 60 per cent of the $40,000,000 issue being held by seven men—Thomas F. Ryan, James B. Duke, Anthony N. Brady, Oliver H. Payne, P. A. B. Widener, B. N. Duke, Grant B. Schley and the estates of W. C. Whitney and W. L. Elkins.

Last year dividends of 32½ per cent. were paid on the stock, and in the first two quarters of the present year, in addition to the regular dividends of 2½ per cent. extra disbursements of 5 per cent. were declared, making 15 per cent. so far this year. The entire par value of the stock has been paid in dividends in four years."

* * *

TOBACCO DISTRICTS MAP.

Rose & Wobbe, packers of leaf tobacco, at 158 Water street, have issued a map showing the principal States, districts, warehouse points and growing centres of seed leaf tobacco in the United States.

The maps are now being distributed among their patrons and the trade, and will no doubt be highly appreciated by every recipient for their special usefulness. The map shows care was taken to make it a complete compendium of its kind, and in that the firm has succeeded most admirably, even to the minuteness of accurately surveyed detail.

It is a commendable piece of enterprise on the part of Messrs. Rose & Wobbe, who deserve the fullest praise for the service they are rendering.

E. ROSENWALD & BRO.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

THE LATE R. R. UHLER

RUDOLPH SCHWARTZ RETIRES.

Rudolph Schwartz, a former member of the firm of Ruy Suarez & Company, has sold his interest in that enterprise to Vincent M. Planco and J. J. Planco, the members of the firm who had been connected with Mr. Schwartz. The business will be continued by them under the old firm name.

Mr. Schwartz, however, expects to also again enter the cigar trade, and will 'ere long, make a formal announcement.

* * *

H. HEYNEMAN INTERVIEWED.

H. Heyneman, general representative of the American Tobacco Company, with headquarters on the Pacific coast, returned to New York last week on the steamer Mauretania, of the Cunard Line. To reporters he said: "During my four months' trip abroad through England, France, Germany and Belgium, I found business conditions not on a very sound basis. In the lower part of Germany there were large tracts of land where crops had been utterly destroyed owing to the excessive rains in that part of the country. In other countries through which I passed crop conditions and reports of same are very good. The people everywhere whom I had occasion to mingle with appear to act and also think as if prosperity was once more returning over the whole world."

He will return to the coast in a couple of weeks to again take up his active work.

* * *

TRADE NOTES.

The trade is deeply grieved to learn of the death of R. R. Uhler, a well-known tobacco salesman of Lebanon, Pa., who died at his home there on Sunday last. Mr. Uhler was the Pennsylvania representative for H. Duys & Company, Sumatra Importers of this city.

Harry M. Duys, of H. Duys & Company, returned to New York last week, after attending a number of inscriptions of Sumatra tobacco in Holland. John H. Duys, of this firm, left on Thursday last on a vacation, which he will spend at Yellowstone Park. He was accompanied by Mrs. Duys.

AMONG READING MANUFACTURERS

Slight Decrease Noted in Sales of Cigar Stamps for July. Factory Reports.

Reading, Pa., July 31.

There was a slight decrease in the receipts from the sale of cigar and tobacco stamps at the revenue office here last week. This was probably due to the fact that several of the factories were closed to enable their hands to take their annual vacation. The total receipts amounted to about $7000 as against $8500 the week previous. The manufacturers here have little to complain about at the present time and feel much encouraged as to the outlook.

A. Thalheimer & Son, manufacturers of cigar boxes and wooden novelties, at 141-143 Cedar street, are very busy. They employ 100 hands on full time. Their specialty is cigar boxes, and about 6000 are made daily. Another line is cigar box lumber, made ready to turn into cigar boxes. The woods handled are cedar, cedar veneer, mahogany and the hard woods. Two carloads a week are sent away. Nearly all the woods used at this place are imported from the West Indies. Cedar chests are also manufactured and ten are turned out daily. They range from four to seven feet in length, and are principally used to store clothing. The wooden novelties turned out number about 1500 daily. They comprise hosiery boards, drying forms for underwear and others. The firm has an export trade on these, making shipments to the Argentine Republic, South America. Large quantities of the novelties are made for the five- and ten-cent stores. Towel racks and comb boxes are among the big sellers. In all, twelve carloads of wood are needed weekly.

"The cigar business is booming," said Charles S. Peiffer, a well-known manufacturer of favorite brands at Stouchsburg, this county, "and we were never busier." Mr. Peiffer secured an order for 50,000 cigars of the Golden Bee brand from a Williamsport firm, and reports a large sale of the Blunts and Davy Campbells.

W. W. Stewart & Sons, cigar manufacturers at Eighth and Greenwich streets, are making a new brand of cigars called the Lady Helen. H. F. Stoudt has been engaged to look after the local market.

Inability to supply the demand has caused John Heffelfinger, cigar manufacturer at 528 South Fourteenth street, to cancel several orders. He is employing as many hands as can stir around in his shop, and will probably erect a larger establishment next year.

Several hands have been added by cigar manufacturer William H. Shultz, 1010 Cotton street. His factory building on Maple street, is a two-story brick structure equipped with the latest improvements. He manufacturers the Leader brand of cigars, which is deservedly popular here.

Morris H. Ruth, manufacturer at 800 Schuylkill avenue, has been very busy the past several months, and like other men in the business, is very hopeful as to the future. He enjoys a large one on his Our Chief, a nickel brand, and is preparing to put a new one on the market in the fall.

Another well-known cigar manufacturer retired this week. W. H. Doubler, of the firm of W. H. Doubler & Co., who had a factory at 134 North Ninth street, sold out his interest to Calvin R. Edris, who represented the company. Mr. Edris will continue to manufacture cigars at the same location, and filed a bond for $500 with District Revenue Collector Cranston for this purpose.

Haller & Whitecraft, 1050 Greenwich street, have a flourishing little factory which is running along without any troubles from the recent panic. The cigars this firm makes are well known all over this section of the country, and they have orders to be filled from town and out-of-town dealers. Recently they shipped a large lot of cigars to Wilkes-Barre and Scranton, and they have a brisk trade throughout Pennsylvania, New Jersey and Delaware. Their chief brands are Marcello and Al Paso, two fine five centers.

W. W. Riegel & Co., 601 North Third street, find business fairly good. They have been making shipments of tobacco throughout the county, as well as to Lancaster, York, Lehigh, Northampton, Adams and Franklin Counties, as far south as Maryland and up to Scranton and Wilkes-Barre. They deal in every kind of tobacco except Wisconsin, and find their business all that could be desired.

Eline & Kutz, 741 North Tenth street, find business is getting better. This firm is doing some tall hustling and has started an advertising campaign that promises to bring in all kinds of good results. They have just put a new brand on the market, called Soul Kiss, which is a winner, as the name would imply. Their other brand, Bard of Avon, is making good with the smokers, and their new one bids fair to be as popular as it is.

S. W. Manbeck, 231 Madison avenue, says he finds business improving. His nickel brand, Just Arrived, has a big local sale and he has all he can do to supply the demand for it.

Sam Hantsch, 519 Penn street, one of Reading's veteran cigar sellers, is making a specialty of different kinds of pipes just now, and his assortment beats anything in town. His most unique kind is a Turkish water pipe, which many smokers are buying for the novelty. Mr. Hantsch has been in business now for 38 years and is thinking of retiring, as he claims that is long enough for any man to do business.

Hamilton Godfrey, the proprietor of the Farmers' Hotel, has launched another bargain boom on the local market. This week he is making a special sale of Zi Zi and Blondetta. He is also selling fifty boxes of other five and ten-cent cigars. His place is the biggest cigar bargain spot in town.

Gnidaer.

NEW CONCERN ORGANIZED.

American Cigar Co. in Springfield Now Styled Noble Cigar Co.

Sprinfield, Mass., July 30, 1909.

A new company has been organized to carry on the manufacture of cigars under the name of the Noble Cigar Company. James M. Noble is president and James Noble, Jr., is treasurer. The capital stock is $90,000 and all of the assets of the American Cigar Company have been taken over by the new company. It is expected that the Temptation and other brands made by the old company, will continue to be manufactured. James Noble, Jr., who has been with the American Cigar Company for a long time, states that on account of the trust taking the name of the American Cigar Company, the business of the Westfield Company has been interfered with through the smokers associating the Westfield Company with the trust. The American Cigar Company of Westfield was the original concern of that name, and had no connection with the trust, which took the same name a few years ago. The name on the boxes has been a handicap in the sale of the product of the local company, and Mr. Noble states that it was deemed best to make a change in the name. For the past few weeks Mr. Noble and his son have been doing business under the name of James Noble & Son, and report a big increase in the orders.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for **TAUSSIG & CO.'S Florida and Texas Tobaccos**
Specialty: **Florida and Texas Tobaccos**
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster
Pennsylvania Representatives
New York

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, AUGUST 4, 1909

THE LOCAL TOBACCO NEWS

In the leaf tobacco market of this city considerable activity was experienced last week in desirable Connecticut seconds and thin medium wrapper leaf. There was also a ready market for offerings of 1906 Pennsylvania, but the transactions were curtailed by the limited supplies which this market at present affords.

The Sumatra market developed little more than a sample bale business, and no special demand seemed to exist for Havana tobaccos.

* * *

It is almost without exception that the larger cigar manufacturing establishments have at present a number of good sized orders in hand, and not a few are advertising for additional competent cigarmakers. One large establishment had an advertisement for more hands in all Philadelphia Sunday papers. The July output is likely to show up most favorably, and will, without doubt, exceed the figures of the previous year nicely, but the actual figures from the revenue offices will not be obtainable yet for several days.

* * *

Robert Klee, at Thirteenth and Girard avenue, last week booked an order for 50,000 of his Mozart brand of fine cigars, from a Denver, Col., house, which is making a good hit with the goods in that locality. During the few months Mr. Klee's business has been increasing nicely, and if the present ratio of increase can be maintained throughout the remainder of the year, it will probably prove to be the largest he has had for a long time past.

* * *

There is a noticeable contrast between the activity now prevailing among the larger factories and those of smaller capacity. It seems that the larger factories, and especially those whose goods are shipped to more distant points, are having good orders coming in right along, while the factories doing a more local business, with a few exceptions, of course, are doing a comparatively small business. The theory has been advanced that the United Cigar Stores Company has made considerable inroads in this city, and that manufacturers selling their goods largely in the local market have been hard hit, yet we find some who declare that this is not a fact, and that it is due largely to the dullness, which still prevails to a large extent among certain of the manufacturing establishments, which has reduced the earning capacity of mechanics and mill people, etc., which in turn affected the local trade to such an extent that the manufacturers of cigars have felt it, and still feel it severely.

* * *

Box trade seems to have been fair with retailers, and an additional transient trade has also been enjoyed by dealers advantageously located to benefit by the large number of daily excursionists, etc. Visitors have been in goodly numbers during the past week, and among them were many representatives of jobbing houses, who also left pleasant reminders behind them in the way of substantial orders with our manufacturers.

* * *

Aaron Kingsbaker, of the Kingsbaker Cigar Company, Kansas City, Mo., was one of the recent arrivals in town.

* * *

The Juan F. Portuondo Cigar Manufacturing Company has engaged F. W. Clark, who was formerly connected with the R. A. Patterson Company, of Richmond, and who will cover Ohio, Kentucky, Virginia, West Virginia, Washington and Maryland. He will make a specialty of the firm's new product, "All Alike," in his territory.

* * *

Bremer Brothers, Third street leaf dealers, have done quite some business in Wisconsin leaf during the past week.

* * *

The month of July was a pretty satisfactory one with Julius Vetterlein & Company, and the sales for that month made a very favorable comparison.

* * *

Dohan & Taitt, during the past week found considerable demand for leaf from among their numerous old customers.

* * *

Adolph Loeb, of K. Strauss & Company, since his return from Holland, where he made purchases of considerable leaf for his firm, has now joined the Atlantic City coloists, and is journeying up and down every day.

* * *

George I. Watson, of Sig. C. Mayer & Company, leaves this week on a trip to the Pacific Coast.

We learn that John W. Wartman & Company have figured quite prominently in important transactions in Florida tobaccos, and they report the sales of this class of wrapper leaf to have been quite active lately.

* * *

The Empire Leaf Tobacco Company has totaled up their July sales, and seem quite gratified with the results obtained. B. L. Grabosky, of the house, is taking a trip through the State.

* * *

L. G. Haeussermann, senior member of the firm of L. G. Haeussermann & Sons, recently made a trip among some of his old customers, and found that he had not yet lost any of his old time pursuasiveness as a salesman, with the result that their business was the largest it has been for some time. Now he is so highly encouraged that he has decided to make more frequent trips.

* * *

The Telford, Pa., factory of the Theobald & Oppenheimer Company was recently entered by burglars and robbed of a quantity of tobacco valued at about $500. The following day about half of the tobacco was found stored under a tree in a field not far away. The factory was robbed once before, and it is now believed that those responsible for it must be familiar with the establishment, or they would not be able to always find the most expensive tobaccos.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 5c cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

LOUIS BLERIOT. 18,235.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 27, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

LILA ROSA. 18,236.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 27, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

LA TRAZA. 18,237.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 27, 1909, at 9 A. M., by Chas. Stutz Co., New York.

SU VALOR. 18,238.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 27, 1909, at 9 A. M., by Chas. Stutz Co., New York.

FLORA DE LE. 18,239.
For cigars, cigarettes, cheroots. Registered July 28, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LA FLOR DE LAFAYETTE. 18,240.
For cigars. Registered July 28, 1909, at 9 A. M., by Ph. Margolies, Phila. (A re-registration. Originally registered February 3, 1887, by Chas. Mecke & Co., Phila. Transferred to C. H. Fratz, Phila. Re-transferred to Ph. Margolies, Phila.).

EL STIMULATO. 18,241.
For cigars, cigarettes and cheroots. Registered July 29, 1909, at 9 A. M., by Rudolph Schwartz, New York.

COL. ROSS. 18,242.
For cigars. Registered July 29, 1909, at 9 A. M., by Emil Greenberg, Brooklyn, New York.

BECKY BURNS. 18,243.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Thoroughgood & Co., Janesville, Wisc.

BRIGHT TIMES. 18,244.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

DIAMOND OAK. 18,245.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

BANNER OAK. 18,246.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

PRIZE OAK. 18,247.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

18,248. Not issued.

LOS DOS PRESIDENTES. 18,249.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Schmidt & Co.. New York.

AMERICAN PUFFS. 18,250.
For cigars, cigarettes, cheroots and stogies. Registered July 29, 1909, at 9 A. M., by Milton Breuneman, Red Lion, Pa.

CLASS A. 18,251.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 29, 1909, at 9 A. M., by Ward P. Roberts, Milford, Mass. (In use for twelve years).

SPANISH YOGUE. 18,252.
For cigars. Registered July 30, 1909, at 9 A. M., by Martin Neff, Red Lion, Pa.

SPANISH VULTURE. 18,253.
For cigars. Registered July 30, 1909, at 9 A. M., by Martin Neff, Red Lion, Pa.

18,254. Not issued.

LEON DE MAR. 18,255.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 30, 1909, at 9 A. M., by Schmidt & Co., New York.

AMERICAN COCK TAILS. 18,256.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered July 30, 1909, at 9 A. M., by Wing Cigar Co., Columbus, Ohio.

EL BURLON. 18,257.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered July 30, 1909, at 9 A. M., by American Lithographic Co., New York.

TIPTON PRIDE. 18,258.
For cigars, cigarettes, cheroots. Registered July 30, 1909, at 9 A. M., by Ramsay Bros., Tipton, Ind.

S. & R. STOGIES. 18,259.
For cigars, cigarettes, cheroots, stogies. Registered July 30, 1909, at 9 A. M., by Ramsay Bros., Tipton, Ind.

GOOD ENOUGH. 18,260.
For cigars, cigarettes, cheroots and stogies. Registered July 30, 1909, at 9 A. M., by Ramsay Bros., Tipton, Ind.

I'M HERE. 18,261.
For cigars, cigarettes, cheroots. Registered July 31, 1909, at 9 A. M., by Heywood, Strasser and Voigt Litho. Co., New York.

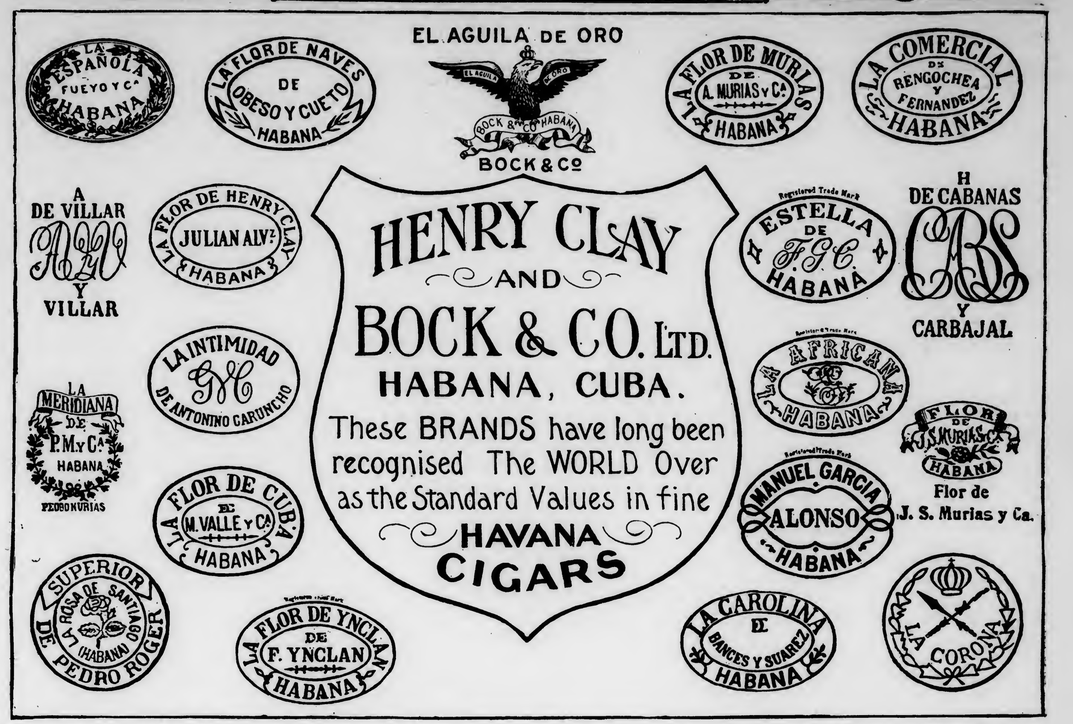
FIVE BROTHERS. 18,262.
For cigars. Registered July 31, 1909, at 9 A. M., by John Berberian, Providence, R. I.

YARANETTES. 18,263.
For cigars, cigarettes, cheroots and stogies. Registered July 31, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

PONY TIPS. 18,264.
For cigars, cigarettes, cheroots and stogies. Registered July 31, 1909, at 9 A. M., by Manchester Cigar Mfg. Co., Baltimore, Md.

BOB EARL. 18,265.
For cigars, cigarettes and cheroots. Registered August 2, 1909, at 9 A. M., by Felsenfeld Cigar Co., Baltimore, Md.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



MISSOULA CLUB. 18,266.
For cigars. Registered August 2, 1909, at 9 A. M., by A. D. Price, Missoula, Mont.

1910. 18,267.
For cigars. Registered August 2, 1909, at 9 A. M., by Chas. W. Rothkoff, Cincinnati, Ohio.

MONTGOMERY KEY. 18,268.
For cigars. Registered August 2, 1909, at 9 A. M., by Wallis & Co., New Orleans, La.

BACK AGAIN. 18,269.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 2, 1909, at 9 A. M., by Jag. D. Dunigan, Circleville, O.

LA RITANA. 18,270.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 2, 1909, at 9 A. M., by Luxenberg & Brück, Astoria, N. Y.

DE WITT'S EXPERIENCE. 18,271.
For cigars, cigarettes and cheroots. Registered August 2, 1909, at 9 A. M., by C. W. De Witt, Ardmore, Okla.

DOUBLE LIGHT. 18,272.
For cigars. Registered August 2, 1909, at 9 A. M., by S. Klatch, Newport, Ky.

ORIGINO. 18,273.
For cigars, cigarettes, and cheroots. Registered August 2, 1909, at 9 A. M., by Rudolph Schwartz, New York.

RUDOLPHO. 18,274.
For cigars, cigarettes and cheroots. Registered August 2, 1909, at 9 A. M., by Rudolph Schwartz, New York.

SEGAROOTS. 18,275.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 2, 1909, at 9 A .M., by Union American Cigar Co., New York. (Re-registration).

CONSUMERS' SECURITY. 18,276.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 2, 1909, at 9 A. M., by

ROYAL BABIES. 18,277.
For cigars, cigarettes, cheroots and stogies. Registered August 2, 1909, at 9 A. M., by Morris Kraus, New York City.

SPANISH SISTERS. 18,278.
For cigars, Registered August 3, 1909, at 9 A. M., by Martin Neff, Red Lion, Pa.

TRIPLE L. 18,279.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Phila.

RED CANS. 18,280.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 3, 1909, at 9 A. M., by H. F. Kohler, Nashville, Pa.

DICK BENNETT. 18,281.
For cigars. Registered August 3, 1909, at 9 A. M., by McGuigan Cigar Mfg. Co., Red Lion, Pa.

BUBBLES. 18,282.
For cigars. Registered August 3, 1909, at 9 A. M., by D. A. Frey, Windsor, Pa. (A re-registration).

LORD KENMORE. 18,283.
For cigars, cigarettes and stogies. Registered August 3, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

MI PAIZ. 18,284.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 3, 1909, at 9 A. M., by American Lithographic Co., New York.

FRANDISCO DE QUEVEDO. 18,285.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

GOTTHOLD EMPHRIAM LESSING. 18,286.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LA VENDIMIA. 18,287.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

EL VERDADRO. 18,288.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

JUAN RUIZ. 18,289.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

HARRY PULLIAM. 18,290.
For cigars, cigarettes and cheroots. Registered August 3, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

CANCELLATION.

RACCADONNA. 18,034.
For cigars, cigarettes, chewing and smoking tobacco. Registered June 22, 1909, by Chas. Stutz Co., New York, has been cancelled.

CLASS A. 18,173.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 15, 1909, by The Moehle Lithographic Co., Brooklyn, N. Y., has been cancelled.

STAR SEAL. 18,454.
For cigars, cigarettes, chewing and smoking tobacco. Registered July 13, 1909, by The Moehle Lithographic Co., Brooklyn, N. Y., has been cancelled.

Wausau, Wis.—William Lohmar has opened a cigar factory here.

NOTHING SUCCEEDS LIKE SUCCESS.

The old axiom, "That nothing succeeds like success," is beautifully illustrated in the case of F. H. Beltz, a cigar manufacturer at Schwenksville, Pa. The writer well remembers when Mr. Beltz first engaged in the business, which was not so many years ago. While modesty prevailed of necessity at that time, Mr. Beltz was happily endowed with the ability of forging ahead at every opportunity. Nor did he depend upon good luck to bring about that opportunity, but by dint of energy and enterprise he created the opportunities which have been largely instrumental in building up the excellent business which he now enjoys. It may be observed with truthfulness that, during each succeeding year of business Mr. Beltz has succeeded in bringing about an enlargement of his facilities, necessitated by the expansion and increase in the volume of his trade.

Personally Mr. Beltz is very popular and still possesses the fullest energy of youth, so that a continuance of his previous record may be depended upon. Unlike many manufacturers located in the more rural districts of the State, Mr. Beltz is devoting his energies entirely to the production of a higher grade of cigars than the average, and to that fact may be attributed much of his success.

Frazee, Minn.—George Sharpe has engaged in the cigar and confectionery business.

Camden, Ohio.—Four Tobacco Co., Incorporated; capital, $10,000.

NEW PLANT FOR NACOGDOCHES.

Nacogdoches, Texas, July 30, 1909.

Tausig & Company, of Chicago, have leased the John H. Cox two-story brick house on Pecan street, and will open up a tobacco packing and curing house as soon as the house is ready for occupancy.

The building is 32x113 feet, with elevator, and will be arranged for handling the present year's tobacco harvest. This will make two tobacco packing plants for this city, as George T. McNess has been operating one here for the past six or eight months.

Des Moines, Ia.—Clara L. Secor, cigars, filed a petition in bankruptcy. Liabilities, $1748.66; assets, $6001.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

WANTED, by a large Western factory, an experienced foreman, who knows blending of tobacco and flavors and up-to-date workmanship. First-class reference required; Philadelphia hand-work experience preferred. The best kind of an opening for the right man. Address Box 38, care of The Tobacco World. 8-4c

WANTED, by a Sumatra importing house Salesman for Pennsylvania. Address, stating experience, salary expected and reference, Sumatra, Box 37, care of The Tobacco World, Phila. 8-4c

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

YORK CIGAR FACTORIES GAINING.

Stamp Sales Last Month Exceeded Those of July, 1908, by $4,000.

York, Pa., July 31.

The week closes with additional evidences in the call for hands, excess of business at the revenue office, demands for better grades of tobacco, and the busy hours at the various box and label factories—of an increasing growth in the cigar business.

At the York revenue office $83,000 worth of stamps were sold in July, which exceeds the corresponding month of 1908, by over $4000.

During the month six factories were licensed, as follows: At York, Otto Eisenlohr & Brother, with nearly 200 hands; G. M. Barley, Yoe; J. L. Sheads, Gettysburg; A. H. Leese, Bandana; W. M. Krug, Krugsdale, and Consumers Cigar Company, of York.

Deputy Lindemuth on Friday bonded K. H. Jacobs for 60 hands, for his large new factory at Windsor. Mr. Jacobs has been one of the fortunate ones in the way of good business, necessitating the enlarging of his factory. He will operate twenty of the hands formerly employed at the New York factory, Windsor.

The great depression in Windsor has been changing for the better. At a number of factories some good orders were received.

W. H. Grimm was in Philadelphia for several days securing some orders. The output in Windsor for July was 1,561,500 cigars, representing $4,684.50 paid for stamps.

The health of David Ziegler, who operates five factories in and around Hoetz, shows no improvement, and he is considered a very sick man.

Among the busy cigar manufacturers are Daniel Eyster, of New Salem, who says he has no reason to complain. At the factories of Edward Moosebach, who makes no cheap goods, and at that of W. H. Falkner & Son, the busy cigarmakers prove that business is improving, and both have plenty of work because of the good cigars furnished by them.

H. G. Blasser, of Blasser & Company, Ltd., who returned yesterday from a trip to the West and South, reports business picking up and that he is pleased with the orders he received. To-day he was busy filling orders for fine tobacco.

John F. Sechrist, of Hoetz, received a number of orders for his popular brands of cigars, the Leona, Bland and others.

A noticeable feature is the many "Waltonians" among the cigar manufacturers who are taking advantage of good fishing.

At Cape Horn the cigar factories are adding a few more hands.

At Springvale some increase is also noted.

Deputy Revenue Collector Lindenmuth, than whom there is no more popular or courteous official in the service, will spend his vacation at Long Levels, in close touch to the factories he visits.

Deputy Revenue Collector Liggett, while busy in his home office, had quite an adventure last week. Accumulation of business, hot weather and not feeling too good, prompted him to go out to one of his fields where he found a large pile of brush and rubbish. Taking a match and a piece of paper, he set it on fire, and the dryness of the pile caused it to burn rtapidly, setting fire to the field, compelling him to summon help before the flames were subdued.

Deputy Collector Payne is enjoying himself in company with a number of Red Lion Cigar Manufacturers at the big picnic held by the Red Men of York county to-day.

H. A. Waughtel, of the cigar manufacturing firm of C. D. Myers & Company, Red Lion, has been spending his vacation at Atlantic City, during which time he also visited New York and Philadelphia.

W. M. Gemmell & Co., at Red Lion, during the past week or ten days have been receiving considerable quantities of leaf tobacco.

Heavy shipments of cigars continue to be made weekly from the factories of H. F. Kohler, whose main office is at Nashville.

Theodore A. Winter and J. B. Ness, of Craley, are pretty busy at present filling orders for their goods.

Roland Grimm and John Naper, of Dallastown, have accepted positions at the Eisenlohr factory at York.

Albert Lehman, representing E. S. Sechrist, cigar manufacturer at Dallastown, has returned from a business trip, and reports an encouraging improvement.

Farmers are wearing a broad smile on account of the excellent rains of the past week, which have been of inestimable value to them in their growing crops.

The new building of the State Seal Cigar Company, at Yoe, is now being rapidly pushed forward, and will be ready for occupancy at an early date.

William Kauffman, cigar manufacturer at Long Level, while packing cigars last week, met with a serious injury. He was clamping a case with metal strapping when a piece cut into his hand nearly severing two fingers, and it was necessary to call in a surgeon to dress the injuries.

W. H. Knaub, a successful York cigar dealer, will remove to the store room known as "Ye Smoke Shop," formerly operated by George A. Hains. Mr. Knaub is adding new pool tables to the outfit, and when he reopens the place for business he will have one of the finest cigar and billiard rooms in Southern Pennsylvania.

Wolf Brothers & Ziegler, of Red Lion, have been adding additional hands to their force of cigar makers lately, and at present are doing quite a good business, and find orders coming in pretty freely.

S. J. Etter, formerly trading as the Codorus Cigar Company, is at present busy at the York factory. He appears to be making a substantial hit with his goods.

Charlie.

Minneapolis, Minn.—Wallie Arnold, cigars, etc., badly damaged by fire. Loss, several hundred dollars.

"THE BEST BUSINESS IN MONTHS."

That is the Way Detroit Tobacco Men Sum Up Present Conditions.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue.
Detroit, Mich., Aug. 2.

As with last week there isn't a great deal to say regarding new bussiness from this point. The last seven days have been brisk enough, but have merely been a repetition of the remarkable conditions which have existed for the last month. Every cigar factory, every tobacco factory, every cigar wholesaler and every cigar retailer has a good word to say regarding business and an optimistic view of the future situation.

The settlement of the tariff question by Congress, has brought with it a sigh of relief from local tobacco men. Notwithstanding the fact that for the last several weeks Detroit dealers were reasonably sure of the basis on which the problem would be settled, there was yet that undercurrent of doubt which always precedes the final settlement.

"With mid-summer fairly upon us I can say we are enjoying the best business we have had in months," declared an official of the La Palla Cigar Company. "We find most difficulty in securing suitable labor, but even that drawback is not felt as keenly as it was some weeks ago. We have had a number of strings out during the last month or so, and have succeeded in corralling a fairly good force.

"Peculiar as it may seem, the summer and winter months are always best for our business. There is usually a lull in spring and fall, though, I might say, business prospects for this fall are good—exceptionally so, and in the interim we pick up lost ground. We are running full time and would be running full force were it not for the fact that we are unable to secure sufficient help. However, we are not complaining."

As with the manufacturing end, the wholesale trade is also keeping up. There has been no perceptible slowing-up in the demand from retailers who, in turn, report an excellent business from the transient trade.

From various points in the State has come the word that the W. C. T. U. is planning to follow the anti-liquor crusade with one against public smoking. At several State meetings of the W. C. T. U. speakers declared we would have prohibition in 1911, and that this would be immediately followed by a war upon tobacco.

Mrs. Annie L. Andrus, of Detroit, and who is prominent in W. C. T. U. work both in this city and Michigan, declares these plans will be followed. She says:

"We are sure to win not less than 20 counties to prohibition by the local option vote next spring, and our battle cry for this year is 'State-wide prohibition in 1911.' In the meantime our work for social purity and against the use of tobacco is steadily going forward, as is witnessed by the action of the Michigan Legislature in its legislation against the sale of cigarettes last winter. Our work for social purposes and against the use of tobacco is going hand in hand, and, I am sure, that within a very short time, immediately after we have won the State for prohibition, we will have obtained the strength necessary to legislate out of existence the manufacture, use or sale of tobacco."

However, for the information of readers of The Tobacco World, it might be added, there are few—if any—Detroit tobacco men, be they cigar or tobacco manufacturers, wholesalers or retailers, who are fretting over Mrs. Andrus' and the W. C. T. U. plans. In connection it might be stated that fully 85 per cent. of the local dealers hadn't even heard of the proposed legislation. So, as for the W. C. T. U. and its plans, we can laugh silently, and let them strike. It has been pointed out in the colmns of this paper that the "legislation," if such it is called, on the part of the State Legislators last winter was woefully weak in the matter of cigarettes. An act was passed which would make even a novice in law or State matters smile. It was as easy to go around as to step over a pin.

After weeks of dickering, the San Telmo Cigar Company, of Detroit, has decided to locate a branch factory in Wyandotte, a down-river suburb. The Common Council and Business Men's Association of the suburb were hot on the trail of the cigar company, and offered attractive inducements. The latter have already been outlined in this paper. In brief, they were that the city was to furnish a suitable site and building in return for which the company promised to run for 50 weeks in the year, and have a weekly pay roll of $1500. The work of manufacturing cigars will be started shortly in a Wyandotte hall, while the donated structure is being erected.

William C. Moebs, well-known in local tobacco circles, has opened a new cafe, called The Berghoff, on Monroe avenue. He will carry a full line of tobaccos and cigars.

Tiorted.

THE WEEK IN LANCASTER.

No Special Movement in the Leaf Market, and Dealers Still Looking for "De Good Time Comin'."

Lancaster, Pa., Aug. 2.

There is still very little change in the conditions of the leaf tobacco market, and only small quantities of goods are being moved. There have been no transactions of consequences or several weeks past, and dealers are now reconciled to the idea that it will be a little while longer yet before there may begin a movement of leaf that will be worthy of the claim. Many of the packers are taking advantage of the quiet spell in spending their vacations at various places, including, of course, the seashore. Indications are wholly favorable to an increase being shown in the July output of cigars, and that fact may have some effect on the leaf market 'ere long.

The cigar industry of Lancaster county has braced up quite a good deal, and it is not the usual time of year, either, for any great activity to be shown. Divisions of the district thus far heard from all, show some gains in the production, and a steady gain is reported by manufacturers in the near-by places.

The growing crop has made fair headway since the rains of a week ago, and, in fact, the plants look better than could reasonably have been expected from the long drought. Weather conditions have since the rains been rather favorable. Altogether prospects at present are encouraging for a good crop.

Disaster is still overtaking the trade from time to time, and last week R. E. Jacoby, cigar manufacturer, at Rothsville, was declared a voluntary bankrupt. The liabilities are placed at $6735.69, and assets at $5743.50. Schedules have been filed with the United States District Court at Philadelphia.

Dornbach & Company, cigar manufacturers at Denver, are dissolving. Evan S. Dornbach and Samuel G. Dornbach, who composed the firm, will each continue in the business individually.

Louis Sondheimer, leaf tobacco dealer, through his attorney F. S. Goff, has instituted legal proceedings against Joseph Holzman, leaf dealer, in which about $3000 is involved. Sondheimer alleges that he sold Holzman seventy cases of tobacco, which he (Holzman) now refuses to accept.

There is an evidence of improvement in business around the cigar manufacturing establishment of the A. B. Hess Cigar Company, and nearly the full force of cigarmakers are now steadily at work. We are informed that during the height of the depression the force was somewhat smaller, but that the factory had been closed down only occasionally to permit of the making of certain changes and improvements in the factory.

Since the incorporation of the present business a good progress has been made in expanding the territory in which the product of the factory was being sold until to-day it reaches over a considerable area of the country. Various grades of goods are, of course, made, but the firm is devoting its energies principally to promoting the sale of its nickel and ten-cent line of goods. Several experienced traveling salesman are employed for the purpose of exploiting the product among the jobbing trade, and they are meeting constantly with increasing success, and the goods are becoming steadily more widely known.

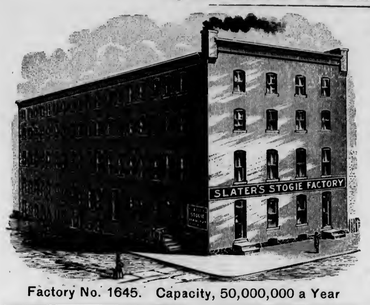
The particular brands upon which much attention is at present being devoted, are the Henry Disston, a brand of cigars retailing at 10 cents. These cigars are packed and put up in a style that is more than usually attractive, which with meritorious quality will undoubtably advance the sale of the goods rapidly.

The Senator Quay is the leader in the nickel variety. The package presents a very striking appearance, and is ornamented with a picture of the late Senator M. S. Quay.

Other brands of note from this factory are the Royal Noble, Sir Julian and Wyno.

Mr. Hess, the president of the A. B. Hess Cigar Company, is also prominently identified with the leaf tobacco trade of Lancaster, and has for several years been a delegate to the National Convention of the National Cigar Leaf Tobacco Association, in which organization he has become recognized as an earnest advocate of many measures calculated to the good of the trade at large. In addition he is a director of the Union Trust Company, of Lancaster, manager of the Lancaster Chemical Works, which is among the largest manufacturers of fertilizers in the State. A member of the Lancaster Board of Trade and other institutions interested in the development of a greater Lancaster.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904



Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER **MILLERSVILLE, PA.**

Maker of High Grade Cigars **No Salesmen. Communicate with Factory**

New Tariff on Tobacco, Etc.

Concluded from p. 5

metal leaf, 50 cents per pound; cigar bands printed in whole or in part in metal leaf, 55 cents per pound; all labels, flaps and bands not exceeding 10 square inches cutting size in dimensions if embossed or die cut shall pay the same rate of duty as hereinbefore provided for cigar bands of the same number of colors and printings (but no extra duty shall be assessed on labels, flaps and bands for embossing or die cutting).

PIPES AND SMOKERS' ARTICLES.

Section 475 provides the following duties on pipes and smokers' articles: Pipes and smokers' articles: common tobacco pipes and pipe bowls made wholly of clay valued at not more than 40 cents per gross, 15 cents per gross; other tobacco paper and pipe bowls of clay, 50 cents per gross, and 25 per centum ad valorem; other pipes and pipe bowls of whatever material composed and all smokers' articles whatsoever not specially provided for in this section including cigarette books, cigarette book-covers, pouches for smoking or chewing tobacco and cigarette paper in all forms, 60 per centum ad valorem."

RETAIL LEAF DEALERS and THEIR DUTY.

Every person shall be regarded as a retail dealer in leaf tobacco whose business it is to sell leaf tobacco in quantities of less than an original hogshead, case, or bale; or who shall sell directly to consumers or to persons other than dealers in leaf tobacco, snuff or cigars; or to persons who purchase in original packages for export. Every such retail dealer in leaf tobacco shall register with the collector of the district his name or style, place of residence, trade or business, and the place where such trade or business is to be carried on; and a failure to register as herein required shall subject such person to a penalty of fifty dollars; and every retail dealer in leaf tobacco shall also keep a book and enter therein daily his purchases of leaf tobacco and his sales, and where such sales amount to two pounds or more, to one person in one day. Such record shall be kept written up to date, and shall be in such form and contain such entries as shall be prescribed by the commissioner of internal revenue, with the approval of the Secretary of the Treasury, and section thirty-two hundred and forty-four, United States revised statutes, or any other existing law, as is inconsistent with the provisions of this act, is hereby repealed.

And it shall be the duty of every retail dealer in leaf tobacco, as herein described, under regulations to be prescribed by the Commissioner of Internal Revenue with the approval of the Secretary of the Treasury, to furnish on demand to any internal revenue officer or other authorized agent of the Treasury Department, a true and correct statement, verified by his oath or affirmation of all his sales of leaf tobacco in quantities of ten pounds or more to any one person in any one day, with the name and residence in each instance of the person to whom sold, and any such retail dealer in leaf tobacco who shall wilfully refuse to furnish such information or keep the book as required herein, or who shall knowingly make any false statements or false entries in such book as to any of the facts aforesaid, shall be guilty of a misdemeanor and on conviction, shall be liable to a fine of fifty dollars for each offense.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World
Registration Department
224 Arch St., Philad'a

Prompt Service Reasonable Terms

THE CHRONICLES OF BEN ALI.

The Scribe Finds Boston Merchants Who Handle Tobacco Packages Rejoicing Over an Increased Business.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass, Aug. 2.

The jobbing trade here continues to be good; in fact, with many it is a record-breaker for this time of the year. But retailers locally are not so jubilant. The extreme hot weather this week put a crimp in many a bank roll, and people rushed to summer resorts and other cool spots to try and escape the heat. Merchants at the summer resorts and along the Cape, where the United States warships are manoeuvering, report business very good. In salem this week "Old Home Week" took place, and the U. S. S. Salem lay at anchor in the harbor. A banquet was tendered to the jackies, a big street parade took place, and it was a gala time for the "Witch" city. At the banquet many souvenirs were distributed among the jackies. E. W. Harrington, New England representative of the Larus Brothers Company, supplied each sailor with a package of both Edgeworth and Sensible tobacco, and this advertisement made quite a hit. As a number of the warships are now at Charlestown Navy Yard, and shore leave has been given many of the crew, retailers in Charlestown report good business for the week. At Provincetown, where the big fleet is gathered, there was over $100,000 spent by the sailors last Saturday and Sunday. Much liquor was sold to the jackies, and Admiral Schroeder, I understand, issued orders to stop the shore leave for Saturday and yesterday.

Collector Gill, of the Internal Revenue Department, announces that cigar manufacturers, leaf dealers, and peddlers who have failed to register, as required, on July 1, will be obliged to pay $50 penalty imposed by law for their delinquency unless they attend to the matter at once.

Frank X. Oberle, of F. X. Oberle Company, manufacturers of the popular Bostonia 10-cent cigars, left on Thursday for Baden, Germany, after a stay of several months in this country.

The Surbrug Company is now giving gratis three books of Zig-Zag cigarette paper with every cartoon of 20 books of this well known paper. J. Baden, representing this concern, has been canvassing the trade in Lynn this week, while H. Morrison, has been sending in some nice orders from Brockton.

Kid Nichols (Phillip Morris Co.) after a stay of two weeks here, has left for York State, his first stop being Saratoga Springs. The famous brown package of cigarettes is a very good seller here, and is well distributed.

I. H. Rosenthal, of Rosenthal Brothers, New York cigar manufacturers, was here Wednesday and Thursday calling on his local distributors. Rosenthal Brothers, Hyneman Brothers and Daniel Frank & Company. Mr. Rosenthal reports business good, and states that this year so far shows an increase of 25 per cent. in his factory's output. Much advertising is being done here on the Rosenthal Brother's Special, a five-cent monicible cigar, that has already made many of our large local cigar manufacturers "sit up and take notice."

McGreenery and Manning are now placing with their trade a brand of Porto Rican cigars called Portina, made by the Porto Rican American Tobacco Company, makers also of the El Toro cigars, which is being jobbed here by Estabrook & Eaton.

L. S. Woods, formerly a salesman in this vicinity for the Philip Morris Company, has joined the Butler-Butler Company's crew, and is now out selling the Pall Mall cigarette.

George Harris, who recently opened

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of **Penna. Broad Leaf**

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

an-up-to-date cigar store in the Devonshire Building on State street, has moved elsewhere.

Charles L. Polep, the Salem cigar jobber, was in town this week.

Jack Rachkowsky has purchased Sully's cigar store at 49 Howard street, and has made many inovations in the store. Jack is well known in this locality, and ought to improve the business considerable.

Albert Rollman, of the Liberty Tobacco Company, surprised his many friends this week by eloping with a charming young Brookline Miss still in her teens. The pair traveled to New York via Joy Line, and were there happily united. The couple are expected home to-day, and a handsome reception awaits them.

At the sheriff sale this week of the stock and fixtures of the defunct Greater Boston Cigar Company, Fred Bieringer, the wholesale tobacconist, purchased most of the cigars and leaf tobaccos offered for sale.

Henry Weiss (E. G. Perez & Co.) is expected in Boston this week.

John Kroog (William Demuth & Co.) has returned from a two weeks' vacation spent at Cushings' Island, Me., and is again calling on the trade with a line of pipe samples.

Alumni, the new ten-cent package of sliced plug, manufactured by the United States Tobacco Company, is making a great hit. The sale of this tobacco is far ahead of all expectations. John Mangan has been doing a big business in this vicinity for the past week with Alumni and Worker as his leaders.

Ben Ali.

Duluth, Minn.—The Poissant sisters, Miss Ollie and Miss Eugenie, who for several years past have gained popular favor in service at the Spalding hotel cigar and news stand, have opened a similar business of their own in the new Commercial building on Fourth avenue, west, near First street. The popular brands of high-grade imported and domestic cigars will be handled.

Red Wing, Minn.—C. F. Hjermstad, cigars, succeeded by A. J. Hartman.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

HOT WEATHER IN MILWAUKEE.

High Temperature Causes Something of a Business Slump in the Cream City.

Bureau of The Tobacco World,
524 Caswell Block,
Milwaukee, July 31.

During the past few days the weather has been very hot, the thermometer registering over 90, and trade has fallen off to a very large extent. At Surman's business is quiet. Steve will return from New York to-night.

At the Wells Building store business has also been quiet, Joseph Brenk, the popular clerk, stands high in the Hero Medal race, and has a good chance to win out. The Pabst Building store of this firm is doing a fair business. At the Fifth street store trade is fair. Manager Voss is still on the sick list.

Practically all of the other dealers are complaining about the weather and business.

Joe Leising, who for a number of years has repaired pipes in the window of the Caswell Block store of Leo Abraham & Company, has discontinued.

In the fields the crops need rain badly, all riders reporting that unless conditions change there may be a very poor crop.

In Milwaukee the dealers are entering into the national war against coupons. Leo Abraham, in a recent interview, stated that while his firm are users of the coupons he would be pleased to see it abolished. He states that many undiscriminating persons come to demand the coupons and the gifts that go with them. Coupons, therefore, are in many instances figured in the cost of production, the result being inferior material in cigar and tobacco. At the Fay Lewis & Brother stores the coupon is not favored. The United Cigar Stores agents say that they see no harm in them, claiming that the public demands them. Many of the Racine merchants are entering into the war to have them abolished.

During the next few days trade in this city should pick up, owing to the many visitors who are arriving by every train for the "Home Coming." Many of the local dealers will have their places decorated for the occasion.

At Janesville, Wis., the Marquisee warehouse was again damaged by fire. The plant is located on the site of the old warehouse which was totally destroyed about a year ago, entailing a large loss.

The Earle warehouse at Edgerton has resumed steming operations, with about 50 hands employed.

O. A. Krompas.

Benton, Ill.—John Adams has engaged in the cigar business.

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascatt),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 7?
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Business Changes, Etc.

St. Louis, Mo.—St. Louis Tobacco Co. reported petition in bankruptcy filed. Liabilities, $2102.45; assets, $905.46.

Rockford, Ill.—H. H. Atwood, of Nebraska, has bought the cigar business of Frank Brace, at 522 West State street.

Fitchburg, Mass.—S. N. Stevens has succeeded H. L. Farwell as proprietor of the Depot Square Cigar Store, at 106½ Main street.

Eau Claire, Wis.—Costoples & Pappas have engaged in the cigar business.

Elroy, Wis.—W. J. Searles has engaged in the cigar business here.

Duluth, Minn.—O'Mara & Barney have chartered a steamer and will engage in the tobacco, etc., business, selling to the boats which put into this port.

Springfield, Mo. — Blain-Seamans Grocer Co., wholesale; damaged by flood on the 7th inst. Loss, between $8000 and $10,000.——G. D. Milligan, wholesale groceries, damaged considerably by flood.

Eugene, Ore.—George Willoughby has bought a half interest with W. E. Bodly in the cigar business heretofore conducted in the Allen Eaton Building, but the business will be removed to the Cherry Building.

Charlotte, N. C.—H. H. Turner is opening a new cigar factory, the second for this place. The new business will be chartered under the name of the Lee Tro Cigar Company.

Cumberland, Md. — Frank Harbaugh has opened a cigar store at No. 16 Baltimore street.

Kalamazoo, Mich.—R. M. Hamburger & Co., cigars; incorporated in Michigan; capital, $5000.

Opelika, Ala.—Hopson, Lowe & Sanford, wholesale groceries; W. M. Hopson sold out to Lowe & Sanford.

CROP REPORTS.

CONNECTICUT.

Tarrifville, Conn., July 29.—The first tobacco harvesting of the season in Connecticut is under way here. The leaf is well matured and the quality appears to be good.

The tobacco that was planted early and that was well advanced before the drought became pronounced is in excellent condition, but the plants that were set out late have been retarded by lack of moisture, although they were greatly benefited by Sunday's shower.

East Hartford, July 30.—The tobacco crop hereabouts is looking exceptionally good, considering the weather conditions. The last rain benefited the crop materially. A statement that the crop is budding out low this year is contradicted by most growers. Representative Andrew S. Bidwell, an extensive grower and an authority of the north end, stated that the present crop was as fine a looking field of tobacco as he has seen in ten years. There has been no complaint as yet of calico and the crop appears to be free from this inferior quality.

PENNSYLVANIA.

New Holland, July 30.—Some of our farmers have topped some tobacco; the indications are for a light crop unless there will be a favorable change in the weather.

Lancaster, July 30.—A very severe rain and hail storm passed over the northern end of the county about noon on Tuesday. Neffsville reports that the hail belt was a half mile wide and went due northeast. Considerable tobacco was injured and corn shredded. The tobacco, however, was not big enough to receive much permanent injury. The storm was also heavy around Lititz and Mount Joy.

WISCONSIN.

Edgerton, July 30.—The movement noted from first hands of late seems to be slacking away for there is less hunting in the country districts and a corresponding decline in the purchase of '07 and '08 remnants which are becoming all the time scarcer. A few out of town buyers have been searching the local markets for goods suitable to their needs, but transactions are mainly confined to small lots, though packers report an increased demand for samples and prices. H. W. Collins delivered a 38-case crop of '07 Tuesday to Spitzner.

A slight relief from the drouth, which was becoming quite a menace to the growing crop, came Wednesday with scattering showers, but nothing like a general rain which is most needed to insure a satisfactory growth. The medium set fields are holding up well under the trying ordeal, but all growing crops must have moisture soon for every day is shortening the yield.

The work of stemming leaf for the scrap factories is going on in a few warehouses in the market points, employing more than the usual help for the summer months.

The shipments out of storage reach 400 cases from this market to all points for the week.—Reporter.

Brodhead, July 30.—Continued hot weather with no rains may prove the undoing of the tobacco crop. Farmers state that the smaller tobacco plants are being burned up by the hot sun. Just at the present time what the farmers need more than any other thing is rain. Corn, which has been growing fine up to the present time seems now nearing a standstill, and there is a fear that the wheat, oats and barley may ripen before it is well filled. The hay crop is practically harvested. Sugar beets are said to be doing well.

VIRGINIA.

Danville.—The weather for the past week has been hot and dry, and coming as it has after an unusually wet spell, a good deal of damage has been done, the lower leaves of the plants having begun to "fire" badly. On the whole, however, the crop may be said to be in better condition than it promised a few weeks ago. This is particularly so in the Old Belt districts. Reports from the East are somewhat better, but the crop there will be short of last year in both quantity and quality.

Lynchburg.—The weather has been fairly favorable for the tobacco crop, which is now in very good condition and growing nicely, and a considerable portion has been topped. But in many sections the land is getting quite dry, and if there is not rain within the next few days the crop will begin to materially suffer.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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MANUFACTURERS OF
La Cubana Cigar Factory No. 463
High Grade Cigars.
75,000 PER DAY.
ESTABLISHED 1871.
DALLASTOWN, PA.

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Manufacturers of FINE CIGARS
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Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

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CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
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The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
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BEST
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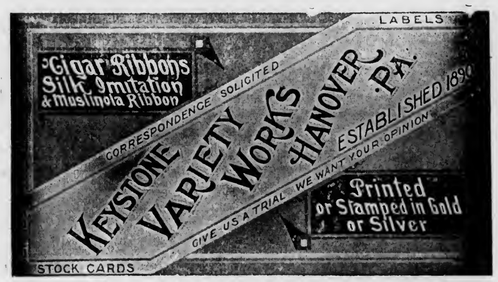

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NEW YORK.
CHICAGO. CINCINNATI

Special Designs
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H. S. SOUDER
MAKER OF
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Private Designs a Specialty
Metal printed labels

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
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Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
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LABELS
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Cigar Boxes and Cases
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INLAND CITY CIGAR BOX CO.
Manufacturers of
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Dealers in
Labels, Ribbons, Edgings
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For All Kinds of Products Requiring Baling
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Specially Constructed
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Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
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JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

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The AMERICAN TOBACCO CO., NEW YORK

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Wholesale Cigar Manufacturer

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Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

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RECOGNIZED STANDARD
Thimbles made to order to fit any desired shape of cigar head
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Samples gladly submitted on application
Importations Over 5,000 Bales Annually
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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
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COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

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Cinco
Philadelphia
CIGARS

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

Clear as the Food You Eat
Vesper
CIGAR
5¢

LORD LANCASTER, 10c.

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
NICKELBY, 5c.

PORTUONDO
Juan F. Portuondo founded our business in 1869.
When a brand stands unbroken from Maine to California for forty years, there must be something in it.
Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
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Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 32 PHILADELPHIA, AUG. 11, 1909 One Dollar the Year

THE ANTI-COUPON CLAUSE.

Not Nearly So Strenuous as the One Proposed by the House Bill.

Under subterfuge of passing an effective law against coupons with cigars and tobacco products, the bill is really only a re-enactment of old laws.

The advocates of the Beveridge amendment to the Payne tariff bill carrying with it a clause which, it is believed, would have effectively barred the use of coupons for free gifts with any form of tobacco products, find that, to use the vernacular of the street, they have been "handed a lemon."

Hope was, however, maintained even when there was no more hope, and although a delegation proceeded to Washington as late as Monday, August 2, and succeeded in being presented by Congressman Moore, of Philadelphia, all efforts were in vain. They are now busily occupied in trying to make a consoling explanation of the multiple of causes which are said to have resulted in the failure of accomplishing anything practicable.

The delegation clings to the idea that if they could have had a few days longer time they might have succeeded in having the amendment reconsidered and probably re-introduced, but it appears that long before the time of taking the final vote in the Senate every Senator and Representative had his Saratoga already for shipment home, and they were in no mood to prolong their stay in Washington's torrid atmosphere to consider a matter which apparently seems most trivial to them.

In fairness to the delegation which proceeded to Washington it should be said that they were, indeed, hampered in their efforts by the fact that there had not been a concerted action on the part of the trade. Indeed, it was found that some interests were strenuously at work in opposition to the movement, while it had been hoped material aid would come from them.

Pages could be easily written on the subject, but the want of space will not permit our dwelling on this subject at greater length, although it is not unlikely that considerable more may be said at some future time as the full truth does not seem to have yet dawned on the public, as will be seen from the following, taken from a newspaper published in Denver, Col.:

"There is a little joker in the tobacco schedule of the new tariff that will cause a great deal of mental anguish to the local smokers.

"The tariff enacts that no package of cigars, tobacco or cigarettes shall carry a coupon, or promise, or offer of, or any order of certificate for any money, prize gift, premium, payment or reward.

"Thereby rings the woe of any tobacco smoker who had the wild idea that within a lifetime they could save enough coupons to get a lead pencil or the capital prize, which is a hearse and nine carriages.

"A number of the various brands of tobacco on sale throughout the country have a coupon or certificate or tag in the package which entitles the purchaser to some premium running all the way from a fine-tooth comb to a baby carriage.

"Fortunately the tariff gives the tobacconists time to dispose of the stock they have on hand before the law goes into effect, otherwise they would be compelled to open every package and take out the coupon."

From the above it might be taken that the new tariff measure, so far as coupons are concerned, is a drastic measure. Let us therefore also observe how it is regarded by other paper. The following is from a St. Louis paper:

"The clause of the tariff bill just agreed to providing that no package of tobacco, cigars or cigarettes shall carry any coupon or order for any prize or gift, is not worrying St. Louis tobacco men, according to J. E. Johnson, manager of all the United Cigar Stores in St. Louis and East St. Louis.

"Johnson says that his stores conduct a profit-sharing plan whereby the customer gets back 10 per cent. of his purchases in premiums or cash. He says the smokers favor the arrangement and the fact that the buyer likes it, he says, is the best argument that it is a good thing.

"Johnson said that an attempt was made several years ago by legislators to stop the giving away of premiums with tobacco products, but that the laws they made were declared unconstitutional. The tobacco men of St. Louis are unaware of the intention of the conferees to quash the American habit of saving coupons on cigars. Johnson says they will by no means stop giving away coupons until officially notified to do so by the Internal Revenue officers."

BURLEY FIGHT NOT SETTLED.

The Question of Control of the Market Still in Doubt.

Paris, Ky., Aug. 6.

The struggle for the control of Kentucky's tobacco leaf market between the Burley Society, the National Society of Equity and the independents was sharply defined here to-day at a mass-meeting, the most important of any thus far held in Kentucky. One thousand tobacco growers, who will control 6000 acres of matured leaf this fall, assembled at the Court-house to listen to addresses by leaders of the different factions.

Miss M. Alice Lloyd and A. L. Ferguson spoke in behalf of the Burley Society, urging the growers to sign the pledge to pool their tobacco with the Burley Society and sharply attacking the Society of Equity.

Congressman Campbell Cantrill, president of the Kentucky branch, American Society of Equity, replied vigorously on behalf of his organization.

Hon. Cassius M. Clay, representing the independents, assiled both societies as parties to an agitation which has resulted in night riding, arson and murder. He predicted civil war if a pool of the 1909 crop should be effected.

"UNION-LEADER" CONTROVERSY.

The Globe Tobacco Company Makes a Statement.

Anent the article which appeared in these columns on July 28th, concerning Union Leader vs. Union World, we are in receipt of the following from the Globe Tobacco Co., of Detroit.

The first letter is taken from a photographic copy of a letter from an assistant counsel in the Law Department of the American Tobacco Co.

June 24th, 1909.

Globe Tobacco Company,
Detroit, Michigan.

Dear Sirs:—

Your favor of the 21st inst. to this company has been received. You certainly cannot be in earnest when you write you object to our putting out "Union Leader" tobacco. This trademark is already involved in litigation between us, and if you think you are right in your contention you can avail of this in your defense to that suit.

Very truly yours,
(Signed) A. H. Burroughs.

The above letter, it is contended, was the cause of the Globe Tobacco Co. issuing the following letter to the trade:

Detroit, Mich., July 22, 1909.

Dear Sir:—

We have before us a copy of a circular letter issued by the American Tobacco Company over their signature under date of July 8, 1909.

We quote from this letter as follows:

"Our attention has been called to a circular letter issued by the Globe Tobacco Company, claiming that it has the exclusive right to use the word 'Leader' as a tobacco trademark, stating that the word was already the subject of litigation between it and this company.

"It is not true that the word 'Leader' is the subject of litigation between the Globe Tobacco Company and this company."

(Signed) "The American Tobacco Co."

We enclose herewith a photographic copy of a letter written to us by the Law Department of the American Tobacco Company under date of June 24, 1909, previous to their issuing the circular letter referred to above.

After reading the quotation from their circular letter to the trade, dated July 8, 1909, and also their letter to us of June 24, 1909, we ask you to draw your own conclusion and judge for yourself whether the American Tobacco Company or ourselves are guilty of untrue statements to the tobacco trade. We ask you as American citizens for fair play and a square deal in this matter.

Will you indorse such methods by encouraging the sale of their goods? We ask no favors of them; all we want is honest competition and the truth, the whole truth and nothing but the truth at all times.

Very truly yours,
Globe Tobacco Company,
W. R. Hamper,
General Manager.

Minneapolis, Minn.—The cigar & confectionery store of M. Darmenter was damaged by fire.

CIGARMAKER OWES $64,218.

Joseph P. Boyce, of Boston and Somerville, Files Petition in Bankruptcy.

Boston, Mass., Aug. 6.

Joseph P. Boyce, of 78 Liberty avenue, Somerville, doing business as the Sunlight Tobacco Company, and president and manager of the Joseph P. Boyce Cigar Company, 7 Elm street, Boston, filed a voluntary petition in bankruptcy with the Clerk of the United States District Court yesterday. His schedules disclose an indebtedness of $64,218.62, of which amount $22,433 is secured. He has assets of $4,400, consisting of real estate.

The heaviest secured creditors are the Mechanic Trust Company of Boston, $19,358, and Andrew R. Lewis, of West Somerville, $3312. The Mechanic Trust Company is the heaviest unsecured creditor, claims amounting to $3000.

On July 31 an involuntary petition was filed against the Joseph P. Boyce Cigar Company at the instance of creditors. On an application of these creditors, Lyman K. Clark, of Ayer, was appointed receiver by Judge Dodge, of the United States District Court.

IOWA OBEYS THE LAW.

Even All-Tobacco Cigarettes Won't Go in that State.

Des Moines, Ia., Aug. 6.

Cigarette dealers cannot evade the Iowa law by selling the "pills" wrapped in tobacco leaves instead of the ordinary paper.

According to Des Moines lawyers the Iowa law is sweeping and the word "cigarette" covers this form of a "smoke" even though it be clothed in a tobacco leaf and not the usual paper.

Tobacco-wrapped cigarettes have not yet openly appeared on the market but there have been rumors of such an evasion of the law. However, inquiry among leading attorneys brings the information that the authority demands a different interpretation of the Iowa statute.

"BEN-HUR" IN WILKES-BARRE.

Max J. Lewis, a cigar jobber, whose main establishment is at 27 South Pennsylvania avenue, Wilkes-Barre, Pa., has secured the account of Gustav A. Moebs & Co., Detroit, Mich., makers of the Ben-Hur cigar, a 5c. article that has a large sale in many different parts of the country.

Mr. Lewis will cover the territory known as the anthracite coal region, where he already has a large trade and is well known. He has the satisfaction of knowing that the Ben-Hur cigars are successfully sold in other markets, and will doubtless also find favor in the Pennsylvania coal country.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
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Importers of Havana and Sumatra
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LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
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Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Dolinsky & Son
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HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

IN THE BERKS COUNTY CAPITAL.

What is Being Said and Done in the Reading Cigar Factories.

Reading, Pa., Aug. 7.

Charged with selling cigars upon which are alleged counterfeit labels of the Cigarmakers' International Union, Phillip Akiba was arrested here several days ago by Detective Fegely, on a warrant issued by Alderman Miller. A. P. Bower swore to the information. The allegations are that the defendant has been peddling cigars upon which are Spanish stamps, closely resembling American stamps. The accused has been hunted for the past two months by detectives. Several days ago he walked into the office of the Blue Label Press to sell cigars. A description was secured by Detective Fegely, who later picked up the man. He was taken to jail in default of bail.

Not being satisfied with the pay they were receiving, a number of cigarmakers at the factory of J. G. Hansen, Tenth and Spring streets, quit work. The strikers say that 28 men went out, while Mr. Hansen says there were but a half dozen men quit. The men claim that they were receiving but $5 a thousand for making a certain brand of cigars for which other firms were paying $6. The men who went out reported the matter to the Cigarmakers' Union and the latter is investigating. At the factory it was stated that the men who left their jobs were new hands who were not satisfied with the pay that the firm has been giving for years.

Horace Stewart, of the firm of W. W. Stewart, cigar manufacturers, and Allen Stewart, his brother, a well-known music teacher, have gone on a three weeks' trip to the Bermuda Islands.

The Reading plant of Otto Eisenlohr & Bros., cigar manufacturers, located at Seventh and Washington streets, is running full-handed and on full time. A total of 430 hands are employed.

M. H. Schmaltz, cigar manufacturer at Stouchsburg, reports business brisk. He just filled an order for 20,000 Peaceful Henrys for a Girardville firm. Another shipment of 10,000 of the Free Lance brand was made to an Allentown dealer. The Gentlemen's Tip is another popular brand.

Thousands of small pennant-shaped tin signs have been distributed throughout Berks and adjoining counties by W. W. Stewart & Sons, cigar manufacturers, 618 North Eighth street. The signs have a neat appearance and advertise a cigar manufactured by the firm. The factory is working on full time.

Yocum Bros., cigar manufacturers at Seventh and Walnut streets, find business conditions improving, although this is the dull season of the year for the cigar trade. They are holding their own on five-cent goods but are fairly rushed on their fine grades. The plant is making good time and the firm expects business to pick up in a short time.

At the Lauer's Park ball grounds an interesting game of ball was played between the team of Yocum & Gring's cigar store and a nine made up of Typographical Union members. The game resulted in a victory for the cigar store team by a score of 1 to 0.

Reading can boast of something unique in the line of cigar stores. It is the Commonwealth Co-operative Cigar Store, run by the members of Metacomet Haymakers' Association, I. O. R. M., located at 628 Walnut street. What makes it unique is that it is the only co-operative cigar store run by a lodge or secret organization of any kind. There are 375 members of the Metacomet "loft," and of this number three trustees are elected to run the business. They in turn elect a manager, and he does the buying and selling for a salary. The profits are divided into two funds, a social and a beneficial, with the major part going to the social one, as from this the business is run. The 21st of this month will mark the first year which the association has been in existence, and that the experiment has been a success is an assured fact. The loft started with nothing in their treasury. They now have $600 in their social fund, all clear money, and they have fixed up their store with the lodge-rooms overhead in fine shape. The trustees are George Weaver, Peter Schreck and Howard Grim, and the efficient manager is George Reinhart. The store handles all sorts of cigars and tobacco, and is already popular with the many smokers of Reading.

The Eureka Leaf Tobacco Co., 420 Court street, finds business is slowly improving. Though their trade has not been startling it has been steady with prospects of a rise. This company manufactures a few kinds of cigars for private dealers and lots of cut tobacco. Among their brands are such good sellers as Blue Line, 1899 Seconds, Havana Short and Cuban Short. Their trade is mostly local, though they sell some goods up around Wilkes-Barre.

J. Gnau, Jr., 18 North Tenth street, is doing a steady business these days. His trade is local entirely, and he has all he can do to fill the demands from that. His two chief brands are Gold Nugget and Royal Infant, two fine nickel smokes. Just now he is taking advantage of a slight lull to clean up his factory for the rush that is sure to come with the approach of fall.

E. E. Kahler Co., Inc., 328-332 Buttonwood street, one of Reading's largest factories, finds business satisfactory. They are not receiving any big orders just now, but the ones they do get give their hands all the work necessary. They are boosting specially just now five or six of their brands, among them being two choice five-cent smokes, First Flag and General Fitzhugh Lee. Last week they shipped out a bunch of cigars as far west as Seattle.

Charles Breneiser & Sons have started to boom something in the cigar line. It is the box for the Haveasmile five-cent Havana cigar manufactured by J. G. Hansen, of this city. The box is really a china jar, which the maker claims will be something for the home and will make your wife happy, as it can be used when empty as a jar to keep coffee, tea, sugar, starch, flour, crackers, preserves and a host of other things in. The cigars are always fresh through being kept in such a receptacle, and for this reason are making a big hit with the smokers.

William W. Riegel, 801 North Third street, who retired from the cigar manufacturing business about a year ago to devote all his time to the leaf tobacco packing and selling, reports a decided improvement in business conditions. He says that there is a steady demand for Sumatra and Havana and other grades of tobaccos, and he makes large shipments weekly to all parts of this and other States.

William H. Doubler, of Doubler & Co., cigar manufacturers, 134 North Ninth street, sold out his interests to his partner, Calvin R. Edris, who filed a new bond in the sum of $500 with Deputy Revenue Collector Cranston, and will continue the manufacture of cigars at the above address.

Morris M. Ruth, cigar manufacturer at 800 Schuylkill avenue, has been turning out a number of orders during the past several months, and like other cigar manufacturers is very hopeful as to the future. He enjoys a large run of his "Our Chief," a nickel cigar, and is preparing to put a new brand on the market in a short time.

Gnidaer.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA

Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.
BREMER BROS.
119 N. Third St., PHILADELPHIA

WALTER T. BREMER
Importers, Packers and Dealers in
Leaf Tobacco

Hipple Bros. & Co.
Importers and Packers of and Dealers in
Leaf Tobaccos
231 Arch St., Philadelphia
Our Retail Department is Strictly Up-to-Date

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Packer of and Dealer in
Leaf Tobacco
Pennsylvania Seed B's and Tops
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Write for Prices.
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Lancaster, Pa.
Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.
Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia
Long Distance Telephone, Market 3025

S. Weinberg
121 North Third Street
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Importer of SUMATRA and HAVANA
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Business Improving in the Havana Leaf Market

Buyers Now Appear to be of a Willing Mind, and All Suitable Lots Find Ready Purchasers. Good Prospects of a Demand for All Grades. Even the 1907 Remnant May Find Takers.

Special Correspondence of The Tobacco World.

Havana, Aug. 2, 1909.

Business here is improving in volume, as the buyers in town are no longer hesitating to stock up with all suitable lots of tobacco which are offered to them. The chief demand continues, however, for Partido and Remedios leaf, while Vuelta Abajo is neglected for the present, as far as the new crop is concerned, although quite a number of sales were made from the old stocks. Later on in the season, after the new crop has had a chance to mature well in the bales, the general opinion may change, particularly if the heavy surplus of bales still in farmers' hands could be acquired at reasonable prices. After all it seems to be only a matter of figures, what any kind of tobacco will bring, as there is a demand even for the poorest grades, if not for one purpose then for another.

Before the phenomenally poor crop of 1907 there was hardly any surplus of leaf tobacco left in first hands at the end of the season in Havana, which proves that at a given price there was a demand for all the different styles and grades. The year 1907 made an exception, partly on account of the raw condition in which the leaf was brought to our market, and partly aggravated by the commercial panic in the fall of that memorable year. While there are still small lots of this growth to be found here, they are beginning to move off gradually and doubtless will disappear before the 1910 crop can be spoken about. The consumption of tobacco is increasing from year to year, notwithstanding that nearly all governments are taxing this article more and more. If it was formerly styled as a luxury, it has become all over the world of such universal use in one form or the other, that even with the heavy duty and taxes levied, it is now in reality a necessity without which mankind would be unable to bear the vicissitudes of human existence.

SALES

during the past week total 5930 bales, consisting of 1235 Vuelta Abajo, 2050 Partido and 2645 Remedios.

For the American market 4100 bales were purchased; for export to Europe 1410, and for local consumption 420.

LEAF EXPORTS FOR THE WEEK.

To the United States.....4387 bales
To Europe, Germany, Austria and Holland .....1404 bales
To Panama .....9 bales
Total .....5800 bales

BUYERS COME AND GO.

Arrivals—Percy S. Hill, president of the American Tobacco Company; I. Dankowitz, of I. Dankowitz; Marcelino Perez, of Marcelino Perez & Co.; and N. E. Guedalia, of Guedalia & Co.; New York; Alvaro Garcia, of Garcia & Vega, Tampa and New York; E. Wedeles, of Wedeles Bros.; M. Eisendrat and S. Palay, of Eisendrat & Palay, Chicago; Luis Martinez, of the Luis Martinez Havana Co., and A. W. Arnold, of the Ferdinand Hirsch Co., Key West; Val M. Antuono, of Val M. Antuono, Tampa.

Returned—Ramon Cifuentes, of Cifuentes, Fernandez & Co., Tampa, and Mark M. Pollack, of Mark M. Pollack, Havana.

Departures—A. Fromherz, for Chicago; Fred Davis and E. P. Cordero, for New York; Luis Martinez, for Key West.

HAVANA CIGAR MANUFACTURERS

are not discouraged owing to the discontinuance of orders from Germany, and fortunately business is picking up

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner
MUNIZ HERMANOS y CIA
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Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

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NEW YORK
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" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS
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Almacen de Tabaco en Rama
Specialty: VUELTA ABAJO and ARTEMISA
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Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

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Manufacturers of the "SOL" Brand

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Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

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Cable: "SODECIO." HABANA, CUBA.

Sobrinos de A. Gonzalez

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

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FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Growers and Packers of

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PRADO 125

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Cable: REFORM Habana, Cuba

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

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San Miguel 100

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Growers, Packers and Exporters of

Havana Leaf Tobacco

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JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

in other directions. Great Britain, the United States, Canada, Australia and South America are countries that are calling for increased quantities.

H. Upmann & Co. shipped 400,000 cigars during the past week.

Sol is doing quite a satisfactory business with the United States, Great Britain and Canada.

Behrens & Co. secured some extra choice vegas of the 1909 crop.

Henry Clay & Bock & Co. shipped on July 26, 800,000 cigars to Germany, which was the last big order pending execution for that country before August 15.

Partagas is busy since the return of Don Ramon Cifuentes, and the appointment of W. E. Lockwood as general representative for the United States is certainly a good move to increase the sales of his famous brand.

BUYING, SELLING, AND OTHER NOTES OF INTEREST.

Muniz Hnos. & Co. sold 904 bales of Vuelta Abajo and Remedios.

A. Fromherz, who left the 31st ult., per steamship Saratoga, carried 900 bales of his purchase of 1500 bales of choice leaf away with him to Chicago for the Fromherz, Berlitzheimer Co. This is undoubtedly the largest single shipment ever made to Chicago, via New York, in one steamer. The metropolis of the West is evidently rivaling with Tampa as a cigar manufacturing town, and while handicapped by the climate, the indomitable push and enterprise of its inhabitants may overcome Nature's obstacles by human inventive genius. The Fromherz, Berlitzheimer Co. is striving hard in the "La Espera" factory to be soon counted as standing in the front rank of the cigar industry.

Jose F. Rocha was a seller of 800 bales of Partido and Vuelta Abajo.

F. Lozano, Son & Co., during the late stay of Jose A. Lozano, made some excellent purchases, aggregating close to 800 bales.

Puente, Granda & Co. disposed of 800 bales of Partido and Remedios.

Sylvester & Stern are receiving weekly from 1500 to 2000 bales of tobacco, which they had contracted for previously.

Sobrinos de A. Gonzales closed out 500 bales of Partidos and Vuelta Abajo.

Fred Davis made some heavy purchases of the finest vegas grown in the Province of Pinar del Rio, and left well satisfied with his trip, on Saturday, by the steamship Saratoga.

B. Diaz & Co. turned over 500 bales of Partido to various buyers.

Luis Marx Tobacco Co. is a new firm established at Cuba street No. 6.

A. Pazos & Co. sold 400 bales of Partido and Vuelta Abajo during the past week.

Heinrich Neuberger shipped 350 bales of leaf tobacco per steamship Saratoga, and will finally move on August 3 to his splendid new and large warehouse, No. 15 Calzada del Monte.

Rz. Bautista & Co. disposed of 323 bales of all kinds of leaf, Vuelta Abajo, Partido and Remedios.

Manuel Suarez is so crowded with business that he says he will have to refuse to take any new customers of cigar manufacturers, as his present clientele demands his entire time, and he would be unable to give new people the attention which they might demand of him.

Planas & Co. were sellers of 220 bales of Vuelta Abajo and Remedios.

Ernest Ellinger in his new warehouse, Estrella No. 35, is a busy man, as his firm has two packings of choice leaf in Artemisa and Santiago de las Vegas. He sold 200 bales of the same last week.

Jose Lovera made some good-sized purchases last week, also Alvaro Garcia, of Garcia & Vega.

Manuel Menendez Parra closed out 200 bales of Remedios and Partido.

Other buyers were Sol Hamburger, H. Antonio Bock, Otto Sartorius, E. P. Cordero, Val M. Antuono and I. Dankowitz. The latter secured some extra choice vegas.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending July 31.		Since Jan. 1, 1909.	
6765 bales	Vuelta Abajo	69,060	bales
1371 bales	of Semi Vueltas	11,471	bales
2043 bales	of Partido	17,053	bales
	bales of Matanzas	382	bales
6692 bales	of Remedios	45,066	bales
33 bales	of Santiago de Cuba	5,676	bales
19,904 bales.		148,708	bales

WYANDOTTE GETS FACTORY.

Branch of the San Telmo Manufacturing Co. Will be Located There.

Wyandotte, Mich., Aug. 7.

Final negotiations for the bringing of a branch factory of the San Telmo Cigar Manufacturing Co., of Detroit to Wyandotte were made at the session of the Wyandotte Council Thursday evening of last week.

The concern will begin operations Monday in temporary quarters in a West Wyandotte hall, and will continus there until the new building and site to be prepared by the city is ready for occupancy.

That the San Telmo representatives mean business is signified in the fact that they are adding $4000 to the city's fund, because they picked out a site not originally under consideration.

The factory is to be built of brick, two stories high, and to have a floor capacity of 15,000 square feet. In return, the concern agrees to operate for 10 years, with a pay roll of no less than $1500 per week for 50 weeks a year, before it is given title to the property.

"The cost of bringing this concern to the city will amount to $5000 or $6000," said Mayor McGlaughlin this morning; "but the city can afford to do that in return for a guarantee of a distribution in wages of $750,000 before the property and building thus provided passes out of the city's possession."

The credit of bringing this new industry to Wyandotte is ascribed to Mayor McGlaughlin, the Council, Fr. Joseph Lempke and the Wyandotte Business Men's Association.

This is the second new industry recently brought to Wyandotte, and negotiations are being made for others.

Coeur d' Alene, Ida.—F. C. Hafer has engaged in the cigar business.

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Leaf Tobacco and Cigars

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Telephone 3956 John New York

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129TH TO 130TH ST AND PARK AVE. N.Y.

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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, August 10.

New York Leaf Market.

From the fact that there were numerous buyers in the leaf market it was expected that considerable activity might develop, and this would likely have proven to be the case were it not for the fact that a majority of the buyers were looking for a certain type of leaf, viz.: Connecticut tobaccos, but which was not yet very extensively on the market. Such samples, however, as were on exhibition were eagerly inspected, but no really important sales seem to have resulted. Connecticut Havana seed is, in fact, just being sampled and reported to be showing a shortage of light wrappers; and even samples of broad leaf could not yet be shown to a satisfactory extent.

* * *

The Cigar Industry.

Notwithstanding the reported gains among cigar manufacturers the revenue report for the month of July shows that in the Second and Third, the two principal metropolitan districts, there was a falling off of over 4,000,000 in the production of full-fledged cigars. There was shown, however, a considerable increase in the production of little cigars, and a heavy falling off in medium-priced and cheap cigarettes as well as in manufactured tobacco. Cigar manufacturers continued to report some increase in business, and cigar box manufacturers confirm the reports by their statements that they are having a fair volume of business, but certainly nothing unusual. It should be remembered, too, that August in particular is the month of vacation and that consequently many of the traveling men are now temporarily off duty, and this will naturally affect the volume of business to some extent.

* * *

Western Cigars for New York.

The announcement that the Esberg-Gunst Co., cigar manufacturers, had purchased the store of the Waldorf-Astoria Segar Co., at Fifth avenue and Forty-second street, and would utilize the premises after September first, as a distributing centre for their Van Dyck cigars, caused some little surprise. Following close upon that announcement, however, came the more surprising report, which was to the effect that the M. A. Gunst Co., of San Francisco, were looking for locations in New York city. While none of the reports could be fully confirmed the opinion is prevalent that the purchase of the Fifth avenue store will prove to be but an entering wedge for the latter-named proposition.

The VanDyck cigars were formerly distributed here by George L. Storm & Co., but the line was discontinued by them some time ago and it therefore seems reasonable that the Esberg-Gunst Co. will endeavor to find means of continued proper distribution of their goods.

* * *

Ludington Litigation Extended.

On request of D. Walter Brown, attorney for Frank J. Ludington, maker of the Ludington-Columbia Cigarette machine, of Waterbury, Conn., against S. Anargyros, a cigarette manufacturing concern of this city, which is in a litigation over cigarette machinery, and the right to its use, Judge Lacombe, of the United States Circuit Court for the Southern District of New York, granted the request, but no definite time of extension was named.

* * *

Anti-Coupon Clause Ineffective.

That the anti-coupon clause in the tobacco section of the new tariff bill would not affect in any way retailers who care to give profit-sharing certificates was the opinion given by Edward Wise, vice president of the United Cigar Stores Company. He has returned from a trip to the Philippines and described in detail the probable effect of another clause of the new tariff bill, which permits the admission of 150,000,000 cigars free of duty.

"So far as I can see," he said, "the anti-premium clause in the new tariff will have no effect on premiums such as the United Cigar Stores distribute to their customers. That clause relates to premium coupons offered by the manufacturers of tobacco and contained in packages or boxes. Our premiums are given regardless of any offering of the manufacturer. As retail dealers we have no direct dealings with the internal revenue people.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

Philippine Cigars—Low Prices.

Just 1,000,000 Philippine cigars made their bow in the New York market last week, serving formal notice that the new tariff was in effect. The majority of them paraded after the business name of "La Flor de la Isabella," as they came from the province of Isabela, back in the bolo country.

All these cigars had been kept in bond pending President Taft's signature to the new tariff bill, which removed all duty on cigars brought in from the Philippines. As a result Manila cigars which formerly sold at three for a quarter are now on sale for five cents each, including the tinfoil wrapper and all the other aristocratic trimmings, those that formerly sold at fifteen cents straight now bear a sale price of three for a quarter, and so on down the line.

* * *

Cigar Man's Costly Tip.

Convinced that he has the original hard-luck champion beaten to a filmy froth, Frank Masterson, a cigar dealer of No. 2637 East Twenty-fifth street, Sheepshead Bay, is forlornly waiting to-day for some tidings of his lost $920, which by rights should have been $7360 now.

Masterson had been losing all season on the ponies. He decided to make one last coup to recoup. His plan was to get a tip on a sure-thing, put the kibosh on one of the memory bookies and quit the game.

Sunday he got the tip. It was to put all he could get on Affliction in yesterday's handicap, and he knew it could be relied on. Packing his grip he placed $920 in his trousers pocket and started to Saratoga. At Brooklyn Bridge he changed to the subway. He passed the tip to a friend on the train who didn't want it, mentioning incidentally that he had the $920 safe in his clothes, and when he got off at Grand Central and started to buy a ticket he found that his roll was gone.

Every guard and conductor was questioned, but no trace of the missing $920 was discovered. Masterson went back to Sheephead and tried to sell some real estate, but it was Sunday and he couldn't. He also failed to raise a few hundreds from some of his friends. He couldn't get any one to play the sure-thing tip. In disgust he finally put an advertisement in a papaper for the lost money and went home.

Affliction won the handicap at odds of 8 to 1. Had Masterson got down his $920, as he intended, he would have cashed in $7360.

* * *

Tobacco Dividends.

Directors of the American Tobacco Co. declared quarterly dividends of 2½ per cent., 7½ per cent. extra on the company's common stock.

* * *

Jacobs' Creditors Meet.

Creditors of Charles Jacobs, trading as Carlos Fernandez y Ca., cigar manufacturers of Tampa, held a meeting last week at the office of S. L. Goldberg & Sons, Havana importers in Maiden Lane. It is announced that Mr. Jacobs, who was present at the meeting, had made a very satisfactory statement of his affairs and that the arrangement previously entered into would, in all probability, be extended.

CIGARETTE ARRESTS IN WISCONSIN.

Appleton, Wis., Aug. 5.

Four warrants were sworn out today by Irving Fairfield against Neenah and Menasha people, charging them with giving away cigarette papers. The complaints were against Kate Schwartzbauer, Menasha, keeper of a fruit stand; E. W. Griswold, manager of the Barnett drug store in Menasha; M. E. Barnett, drug store, Neenah; Richard Strey, Neenah, fruit store. The papers were obtained last night.

Lomira, Wis.—Zastrow Bros., manufacturer cigars, dissolved partnership. Frank Zastrow succeeds.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
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H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
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The Prefect
The Highest Grade
Five-Cent Straight Cigar
Ever Made

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Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

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PHILADELPHIA, AUGUST 11, 1909

THE LOCAL TOBACCO NEWS

The intense heat of Monday last had rather a desultory effect upon many members of the trade, some of whom had just come up from various seashore points, and were glad to get through with the regular routine work of the day and hie themselves back again to the more exhilarating breezes along the New Jersey coast. At any rate, there has not been any unusual activity in the leaf market and not likely that any important transactions were forfeited by the leaf tobacco man's absence for a few days. Some business was done, of course, but it was of a general nature and came in the regular run of trade. Such special types of domestic leaf as might have found a more ready sale were not so plentiful in this market, and of the lines carried at present in larger stocks the demand was more limited.

Sumatra tobacco also moved off slowly, and it seems troublesome to secure more than sample bale orders.

The Havana market shows no material change this week.

* * *

The cigar industry here continues to be satisfactory, and all the larger factories have been receiving increased orders for their products for some weeks past. Salesmen, however, are not out in as strong force, as it is the season of their usual vacation, and those who not actually on vacations are not doing more traveling than need be during the excessively hot weather, when the life of a traveling man is not the most pleasant vocations, but more often it is the most trying and vexatious of any occupation connected with the mercantile world.

* * *

Quite a transformation has taken place at the factory premises of Luckett, Luchs & Lipscomb, on North Third street, during the past two weeks, during which time some extensive alterations have been made, and the building turned into a very commodious factory. Actual operations of manufacture are soon to begin, and the line of the firm's new product will be ready to show the trade within a short time. Mr. Monroe Luchs, of this firm, recently returned from a short vacation and is now ready to take up his active duties as general sales manager of his firm's product, and he is generally known to be among the most successful cigarmen and salesman in the country. All in all, the L. L. & L. combination is an exceptionally strong one. Few members of the trade are perhaps better qualified by actual business experience to take the financial management of an enterprising house than Mr. Luckett, the head of the new firm, whose wide experience with the largest concerns in the country has eminently fitted him for this particular undertaking. In addition to the above named is Mr. Lipscomb, a practical tobacco man and cigar manufacturer, who has been all through the mill from A to Z, and is accustomed to handling forces of employes in both large and smaller numbers, and who thoroughly understands the manipulation and successful blending of tobaccos so as to produce the most satisfactory results. And it is he, as we understand it, who will be personally in charge of the manufacturing department, which will in itself insure a standard and uniform product.

* * *

Much sympathy is expressed for William H. O'Keefe, a cigar dealer having several stores in this city, and whose wife was discovered by him lying dead on the floor of their cottage at Wildwood Crest, N. J., where they were summering.

* * *

Mrs. O'Keefe, it is said, has been subject to heart trouble and owing to Mr. O'Keefe's business requirements he did not go to the shore every day. Saturday is naturally a very busy day with him, and it also keeps him until late at night before his business is actually through, and consequently he proceeded to the shore on Sunday morning.

He went to the front door and knocked, and not receiving any reply looked through the window, and saw his wife lying on the floor at the foot of the stairs. He quickly forced his way into the house through the rear window, lifted his wife, and placed her upon the bed, and then summoned a doctor, who informed him that his wife had been dead 24 hours.

* * *

Mr. Julius Vetterlein, of the well-known leaf tobacco house of J. Vetterlein & Co., 115 Arch street, is now twice a grandpa. The happy event occurred only a few days ago, when Mrs. T. Herman Vetterlein presented her husband with a bright baby boy, who tipped the scales at the weight of nine pounds and three ounces, and who promises to perpetuate the well-known family name for many years to come. T. Herman Vetterlein is a son of Julius Vetterlein and is also associated with his father in the leaf tobacco business.

* * *

R. W. Boch, a well-known cigar man of this city, and former retail dealer, accompanied by N. W. Meade, returned to Philadelphia from Washington last Thursday evening, after the adjournment of Congress. They had gone to Washington early in the week to join with some others in endeavoring to urge the adoption of the Beveridge amendment to the Tariff bill, and although the efforts were not successful, the delegations feel that the work has not been entirely in vain, but that the public at large has become a great deal more thoroughly enlightened on the subject, and that it will indirectly, at least, prove a material benefit to the cause of both manufacturer and dealer who are not favorable to the use of gift coupons.

* * *

Eugene Powell, with George Burghard, leaf tobacco dealer, is spending a vacation in Maine, and his many friends here are anxiously awaiting his return in expectation of hearing some very interesting stories of his experiences.

* * *

S. Grabosky, of the Empire Leaf Tobacco Co., has been on the road for the past week, calling on some of their customers, and some good orders have already resulted.

* * *

Gish Bros., leaf tobacco packers, of Elizabethtown, Pa., has been visiting this market this week. They are offering their packings of 1906 Pennsylvania tobaccos.

* * *

Calvin Shively, of Sassaman & Co., Sumneytown, was in the leaf market last week replenishing their stock.

* * *

Emanuel Cohn, of the Globe Cigar Co., Ephrata, Pa., was among the week's visitors in this city.

* * *

The Moose Cigar Store was opened for business on July 8, at 4904 Baltimore avenue, and a good business has already been done. They are catering especially to retail and box trade. The store is located in newly and thickly settled section of the city, which as yet has not been invaded by many retail cigarists.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

JUDGE BETHEA. 18,291.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 4, 1909, at 9 A. M., by Fred H. Moffatt, Rockford, Ill.

SOLOMON H. BETHEA. 18,292.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 4, 1909, at 9 A. M., by Fred H. Moffatt, Rockford, Ill.

FLOR DE FILIPINOS. 18,293.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 4, 1909, at 9 A. M., by Mendoz & Gomez, New York.

ROSA DE MANILA. 18,294.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 4, 1909, at 9 A. M., by Mendoz & Gomez, New York.

COPYRIGHT. 18,295.
For cigars, cigarettes and cheroots. Registered August 4, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

UPLIFT. 18,296.
For cigars, cigarettes and cheroots. Registered August 4, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

LYNDONIA. 18,297.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 5, 1909, at 9 A. M., by W. B. Sharp, Chicago, Ill.

BELNORD. 18,298.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 5, 1909, at 9 A. M., by American Lithographic Co., New York.

MEZZIN. 18,299.
For cigars and cigarettes. Registered August 5, 1909, at 9 A. M., by Butler & Butler, Inc., New York.

WHITE CANS. 18,300.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 5, 1909, at 9 A. M., by H. F. Kohler, Nashville, Pa.

LA MISMA. 18,301.
For cigars, cigarettes and cheroots. Registered August 6, 1909, at 9 A. M., by Hillbronner & Jacobs, Philadelphia.

EL GRATO. 18,302.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 6, 1909, at 9 A. M., by American Lithographic Co., New York.

BERGHOFF. 18,303.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 6, 1909, at 9 A. M., by John H. Mahoney, Detroit, Mich.

GREEN CANS. 18,304.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 7, 1909, at 9 A. M., by H. F. Kohler, Nashville, Pa.

BLUE CANS. 18,304½.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 7, 1909, at 9 A. M., by H. F. Kohler, Nashville, Pa.

LA CARNALIDAD. 18,305.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 7, 1909, at 9 A. M., by American Lithographic Co., New York.

GAN-SHO-HAN-ME. 18,306.
For cigars, cigarettes and cheroots. Registered August 9, 1909, at 9 A. M., by N. & N. Cigar Co., Reading, Pa.

LIBORIO (Cuba's Uncle Sam). 18,307.
For cigars. Registered August 9, 1909, at 9 A. M., by Rodriguez & Co., Tampa, Fla.

UNION PLEASURE. 18,308.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 9, 1909, at 9 A. M., by Morgan & Co., Terre Hill, Pa. (A re-registration.)

UNION DAVIDSON. 18,309.
For cigars, cigarettes and cheroots. Registered August 9, 1909, at 9 A. M., by Morgan & Co., Terre Hill, Pa.

FELSWAY. 18,310.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 9, 1909, at 9 A. M., by H. H. Goldberg & Sons, Medford, Mass.

KEYSTONE CENTRE. 18,311.
For cigars. Registered August 9, 1909, at 9 A. M., by H. W. Reidner, Media, Pa.

BERKHEIMER'S SPECIAL. 18,312.
For cigars, cigarettes, cheroots and stogies. Registered August 10, 1909, at 9 A. M., by J. D. Berkheimer, York, Pa.

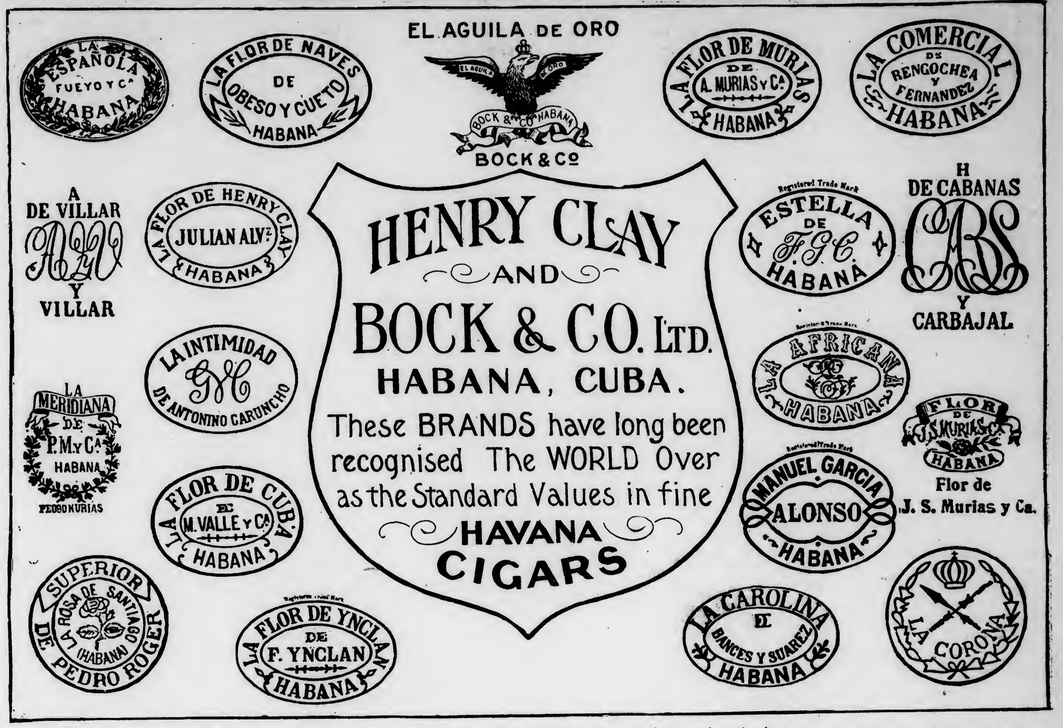
OLD SCHOOL. 18,313.
For cigars. Registered August 10, 1909, at 9 A. M., by Jeffes & Blumenthal, Ltd., Philadelphia.

EL TAMARINDO. 18,314.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 10, 1909, at 9 A. M., by the American Lithographic Co., New York.

PUBLIC APPROVAL. 18,315.
For cigars, cigarettes and cheroots. Registered August 10, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York city.

SHAZADA. 18,316.
For cigars, cigarettes and cheroots. Registered August 10, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York city.

CRITERION. 18,317.
For cigars. Registered August 10, 1909, at 9 A. M., by Louis Ash & Co., New York city. (A re-registration.)



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SHAZADA. 18,316.
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CRITERION. 18,317.
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IN THE LANCASTER LEAF MARKET

Pessimistic Reports About the New Crop Have a Tendency to Stiffen Prices.

Lancaster, Pa., Aug. 9.

The persistent reports concerning the growing crops of tobacco, and which are not very encouraging at the present time, seem to have had some effect on the leaf tobacco market, and while the volume of business done has not been of great importance, there does appear to be a tendency toward higher prices for the goods still in packers' hands. More demand now exists for 1906 tobacco, and since the amount still in stock has been so materially depleted prices are naturally being affected.

The packings of 1908 are progressing satisfactorily from all accounts, and in most cases all damaged goods have already been removed. The percentage of damage was no greater than is common for a crop having the characteristics of the 1908 tobacco and which in quality is declared to be the best in recent years.

Considerable alarm is felt about the new crops, and many are of the opinion that the drought will surely make a short crop, even should rains now follow. The plants it is feared are stunted, and topping will be unusually late, and the backward tobacco is liable to be caught by frosts before it has fully matured. Growers are also considerably concerned with the present crop prospects.

It came as a complete surprise that the cigar production in the Ninth district for the month of July showed an actual decrease of 1,000,000, as compared with June, as every one felt sure that there would be a healthy increase shown. The production was 4,000,000 less than during the month of July of last year, and yet numerous factories are now reported to be receiving more orders and there are also fewer idle cigarmakers around. Resumption of work at the Federal Cigar Co. plant here is likely to make considerable difference in the output during the following months.

Tobacco men are said to be pretty well satisfied with the new tariff bill and feel that their interests were well looked after by Congressman Greist in his protracted fight against the free and unlimited importation of Philippine tobacco, and its product.

For years President Taft advocated free trade with the Philippines.

However, he appreciated the fact that the tobacco men had earnestly supported him in other matters and, in acknowledgment of this fact, he was induced to agree to an alteration of his figures in the tobacco schedule. The bill as it previously passed the House provided that the articles for free importation would be wholly the growth and product of the Philippines, but as the paragraph was presented to the Senate the word "wholly" was omitted.

When Congressman Griest made this discovery he filed a vigorous protest, and with the assistance of Senator Penrose and Senator Mulkeley, of Connecticut, the protecting provision was reinserted. He was also instrumental in aiding to defeat the scheme to raise the tax on cigars, and throughout the long controversy he has been the staunch protector of the tobacco farmer and the cigar maker of this section of the State.

R. D. Oberholtzer, cigar manufacturer at Bowmansville, last week gave an outing to his employes which was followed by a sumptuous supper that was prepared by the ladies, and to which all participants did ample justice.

The Stauffer Bros. Mfg. Co., at New Holland, stated last week that they had been fortunate enough to fully keep up with the sales of a year ago, and in fact exceeded that volume a little. They have very promising prospects now for a good business during the remainder of the year.

Business is coming around very nicely with A. M. Cline & Co., at Terre Hill, and they are preparing for considerable activity this fall on all their several leaders.

MORE WORKMEN AVAILABLE

In the Detroit Cigar Factories and Orders are Taken More Confidently.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue,
Detroit, Mich., Aug. 9.

"Conditions are better than they were some weeks ago," said Nelson A. Roberts, of the LaPalla Cigar Co. "By this I do not mean that orders are coming in freer or heavier, but rather that the labor question has been settled to some extent and we are enabled to book orders without the fear that we will be unable to fill them because of the scarcity of workmen. Neither do I intend to convey the idea that we have sufficient help. The fact is we haven't. But for a time we feared we would have to close down because of the scarcity of skilled workmen.

"This problem has been partly eliminated by the fact that we have lines in all the large cities. Our agents are on the continual lookout for suitable help and attractive inducements are offered men to locate here. We employ some girls, but have experienced no difficulty in getting all this class of labor needed. I understand other De-

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

troit concerns have experienced considerable difficulty in getting strippers, etc.

"Just now the cigar business is steadier than it has been in some months. At least we find it so. We are running very nearly full force and full time, and still we are unable to keep up with orders. There have been times when we were just as far behind filling as now, but that was when we had a smaller and less experienced working force."

Inquiry at the city's free employment bureau also showed that many tobacco and cigar concerns about the city were crying for help. An official of the bureau said they had more inquiries, by far, for girls and cigar-makers than they could fill. In fact there were very few girls out of employment just now. There are hundreds of men looking for work, but as is usually the case 90 per cent. of them are looking for some easy job where all they have to do is nothing and draw their pay.

Prices have remained stationary through the week. It is not expected there will be any change before fall, when a possible slowing-up in the demand, will lower the scale.

The wholesalers and retailers also report an encouraging demand.

Cigar box manufacturers about the city say business was seldom, if ever, better for this season of the year. This is usually the time when they are resting on their oars, but this year they have kept plugging away in an effort to keep up with orders.

The Scotten Dillon Co. is erecting a large smokestack in the rear of its factory on Fort street west.

The police court examination of Sam Frisbie, charged with complicity in the murder of Louis Rosenberg, a Cleveland cigarmaker, at St. Clair flats, several weeks ago, has been adjourned until September 3.

"Business this week shows a slight improvement over that of last week," says H. S. Mitchell, a River Rouge cigar man. "There is no one line in which any special improvement is noted. We expect business to continue good until October, when our annual lull comes."

"I cannot say there has been any improvement in our business," said Frank Loselle, of Wyandotte. "Neither can I say there has been a falling off. But then if trade would only keep coming the same as in the last month we cannot kick. It has been the best this year than in two seasons."

There are murmurings of discontent in Wyandotte over the tactics which the common council has adopted in securing sites on which to erect a plant for the San Telmo Cigar Co., of Detroit. It is claimed the solons are spending greater sums for a site than is necessary. It is also averred that suitable locations could be secured at a lesser price than is being paid.

Pekin, Ill. — Fred. Moenkemiller is building an addition to his cigar store and factory.

New Haven, Conn. — Twenty-seven hands at the H. B. Fromer cigar factory went on strike last week, but returned to their posts within a short time.

DULUTH SWINGS INTO LINE.

Lid On Tight Against Sales of Cigarettes and Cigarette Papers.

Duluth, Minn., Aug. 4.

A reporter sauntered forth this morning into the bright sunlight, looking for a place to buy the little nerve restorers. Not that he wanted to smoke them himself, but merely out of curiosity, to see how tight the lid was on.

The first place to be visited was a joint on the bowery that did not look too clean and where the odors were not the most pleasant. The man did not seem too careful and it looked easy.

"A package of cigarettes; it doesn't make much difference what sort," said the reporter with an easy air, as he rattled some change in his pocket.

The smile on the man's face vanished instantly.

"Nothing doing," he growled. He made a motion toward the door. He was big and strong and the reporter did not wait to argue with him.

There was a man on the Lenox Hotel corner who had a Turkish Trophy in his mouth that had no doubt been purchased in parts other than around the Head of the Lakes country. He looked good for a touch and after screwing up his nerve the reporter ambled up and asked, by way of getting things started, if the Superior cars passed the corner. The man didn't know, said he was a stranger and kept all the time puffing on his cigarette.

"Haven't another one of those aids to rest and comfort?" asked the newspaper man in a very humble tone.

"Just threw the box away," remarked the man in an offhand way. "Besides," he continued, "the law is on here, I understand. Thirty dollars fine, you know, and I haven't too much money."

The reporter looked back after he had crossed the corner and saw the man taking a fresh cigarette from a box that looked to be full.

He wandered into a first-class shop on Superior street.

"Nice morning, Dick," he said to the clerk.

"Yes, fine," was the answer.

"I say, Dick, can you let me have some cigarettes, cigarette papers or anything to make a pill out of?" said the reporter in such a way as to impress on the clerk's mind that nobody should be told.

"Can't do a thing. We are all out; haven't a cigarette in the house; the old man is not taking any chances. Wish I could help you out." This last was said in a sympathetic manner.

A number of other shops were visited and not in one of them could the makings be obtained. The law is no joke as was at first predicted and not even a paper eye-glass cleaner could be obtained.

There are requests every day for the paper smokes and more pipes have been bought since the law went into effect than ever before in the city, according to the tobacco dealers.

Meanwhile there is no joke connected with the new law in Duluth.

TAKING A BIG CONTRACT.

Michigan W. C. T. U. Plans State Campaign Against Public Use of Tobacco.

Encouraged by what they consider the assured prospects of success in the anti-liquor contest in Michigan, the leaders of the W. C. T. U. are preparing to organize a war against the public use of tobacco. The following extracts from Detroit papers give warning of what is to be expected:

(From The Journal.)

From various points about the State has come the word that the W. C. T. U. is planning to follow the anti-liquor crusade with one against public smoking.

At several W. C. T. U. meetings out in the State, speakers declared that we would have prohibition in 1911 and that this would be immediately followed by war on the use of tobacco.

Mrs. Annie L. Andrus, prominent in W. C. T. U. work in Detroit, declares that these plans will be followed out. She says:

"We are sure to win not less than 20 counties to prohibition by the local option vote next spring and our battle cry for this year is 'State-wide prohibition in 1911.' In the meantime our work for social purity and against the use of tobacco is going forward steadily, as is witnessed by the action of the Michigan Legislature in its legislation against the sale of cigarettes last winter. Our work for social purity and against tobacco is going forward hand in hand, and I am sure that within a very short time, immediately after we have won the State for prohibition, we will have obtained the strength necessary to legislate out of existence the manufacture, use or sale of tobacco."

(From The Times.)

Prepare to reform, army of tobacco users!

The Women's Christian Temperance Union, encouraged by the spread of prohibition through the State and nation, is preparing to actively campaign against the use of tobacco.

"We are much encouraged by the progress made against liquor all over the country," says Mrs. Annie L. Andrus, the prominent W. C. T. U. worker. "We are so sure that State-wide prohibition will be accomplished after next spring's local option elections, when we are sure that not less than 20, and probably more, counties will be made dry, that we adopted as our slogan at our State convention, 'State-wide Prohibition in 1911.'

"Hand-in-hand our campaigns against the use of tobacco in any form and for the purity of the nation are going forward. We have not lost a moment's time. Last winter, it was largely through our efforts that the Michigan State Legislature saw fit to enact a law greatly restricting the use of cigarettes, a step in the right direction toward our ultimate goal, the absolute prohibition of the manufacture, sale or use of tobacco in any form. The action of the Presbyterian General Assembly in Denver last June, against the use of tobacco, will be of assistance to us in our fight."

The Rev. J. M. Barkley, of the Forest Avenue Presbyterian Church, was moderator of the assembly at which the action was taken.

Columbus, O.—The Tobacco Brushing and Stripping Machine Co., Cincinnati, has been incorporated here with $200,000 capital. Incorporators: Aaron Goodsky, A. V. Fuhman, Harry L. Linch, Frank Fuhman and Louis Goodsky.

ENLIGHTENED THE CIGAR MEN.

Smooth Stranger Showed Dealers a New Way to Shake the Dice.

An urbane stranger dropped into Berkeley a day or two ago to teach the local cigar dealers how to shake dice. He did not state his mission in so many words, rather intimating that he was a tyro and anxious to learn, but when he departed last night he was at least $200 in pocket, and the victims are still wondering how it happened. Among those who contributed to his assistance were C. W. Hoessli, who is reported to be loser about $40; E. W. Slade, $65; D. Branssfield and others.

The man was polite and gracious and took good care that his little game was not played when there was a crowd about. He preferred quiet and freedom from interruption, even from customers. The familiar "26" was his favorite game. This is played generally in the cigar stores in Berkeley and it affords plenty of exercise and counting.

The stranger at first was willing to use the dice behind the counter, but declaring that the percentage was against him, he adroitly suggested that a new lot of dice be forthcoming. In the manipulation it is supposed he substituted a set of his own, well-loaded. At any rate the second stage of the game was always disastrous for the cigar man, so much so that it seemed as if the usual chances in favor of the house had gone glimmering.

The stranger was impartial in his visits, but it was not in every store that he succeeded in getting an opponent. It is against the ordinances to shake for money and some of the dealers have even cut out dice-shaking for goods. These are glad they did so, considering the results of some of yesterday's efforts by others to win by the old familiar chance method.

The stranger disappeared as noiselessly and as unostentatiously as he came. The police heard of him, but he had lost no time in getting clear of their jurisdiction and no trace of him has been found.

Business Changes, Etc.

Darien, Wis.—Ed. Wells has re-engaged in the manufacture of cigars.

Marinette, Wis.—Mike Glass has opened a cigar factory here.

Orville, Wash.—Bert Mills, cigars, etc., succeeded by Jay C. Newell.

Peoria, Ill.—E. G. Bunnell has opened a cigar factory at 411 Warner avenue.

Chicago, Ill.—Mary E. Hamelin, cigars, etc., sold out to Ed. J. Nathanson.

Auburn, Wash.—E. G. Howard, cigars, etc., succeeded by Morris & Scott.

Norfolk, Neb.—H. J. Barnhill is engaging in the cigar business as a manufacturer.

Stillwater, Minn. — — Alex Olson, cigars, confectionery, etc., sold out to Eugene Peterson.

Two Harbors, Wis.—J. W. Dorsey will engage in the cigar, confectionery, etc., business.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

"HOME-COMING" IN MILWAUKEE.

City Crowded with Visitors, and Cigar Men Say They Were Good Spenders.

Bureau of The Tobacco World,
522 Caswell Block.
Milwaukee, Wis., Aug. 7.

"Homecoming" was celebrated here this week, and was a big success, many visitors having arrived and nearly all of the home people turning out in full force. The streets were packed with the merry throng, who proved to be good spenders.

All of the local dealers report doing a good business, even though the weather was extremely hot. At the stores of most of the dealers special bargains were run and all were tastefully decorated.

The Wells Building store of Fay Lewis & Bro. Co. had a display of the Tom Moore and Henry George. These brands were also on display at the other stands of this firm.

Allanson did a very good business. His display window was tastefully arranged with the leading brands of home manufacture, among which were the Mi Carmen, of Fernandez & Bro., the Mi Vera, of Edward Kalman; the Alcazar, of Louis Kindling Co., and many other popular brands.

A newcomer among the Milwaukee stores is E. A. Craig, who has opened a store in the old stand of the Transfer Cigar Co., which had been succeeded by C. C. Hendee. This store is well located, being but a half block off the main thoroughfare, on East Water street. The manager is Fred Weil, well and favorably known to users of the weed. He was formerly with Leo Abraham & Co., knows the business thoroughly and has a host of friends. The success of the new venture is practically assured. All the leading brands are on display and handsome fixtures make the store equal to any in the city.

The cigarette law is again working in this State. At Racine recently the Wisconsin Anti-cigarette League made an effort to secure evidence by visiting all of the leading stores, but it is said that they were unsuccessful.

At Kaukaunna, Wis., the law will be given a test. F. M. Charlesworth, a druggist of that city, was recently arrested, charged with giving away cigarette papers. He will fight the case, appearing in Court and demanding a jury trial. The case has gone over until August 19.

A. C. Brenkle, a well-known cigar dealer of this city, was recently injured in an auto accident, in which his machine was burned.

At Rockford, Ill., the Fay Lewis & Bro. Co. store, which was established about 34 years ago, has been sold to Charles H. Phelps and John H. Hartman. Phelps for many years was a clerk in the store and is well known to the Rockford people. The wholesale business of the firm will be continued, as will the Milwaukee and La Crosse stores.

In the growing fields the crop has been retarded considerably by the continued dry spell, and unless the weather changes it is feared that the crop will be far below normal.

The American Cigar Co., at Edgerton, finished warehouse work last week.

Krompas.

Cedar Cigar Box
SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

THE CHRONICLES OF BEN ALI.

Midsummer Trade with Boston Cigarists Reported Fair.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Aug. 9.

There is very little change in the condition of the cigar trade. Business has been fair with our local retailers and reports from out-of-town are very good. Old Home Week was largely celebrated in Gloucester this week. Over 150,000 people visited this quaint New England town on Tuesday when a very large street parade took place to celebrate the event.

The U. S. S. Olympia is anchored at Portland, Me. A banquet took place Friday on shore, which was attended by 600 jackies.

The first case in which violation of the law regarding the sale of cigarettes and tobacco, recently passed by the Legislature, was charged, was aired in Court Saturday, when Judge Sullivan, in the first session of the Municipal Court, fined Joseph Rosen, of 40 North Russell street, $10. The law went into effect on July 3 and requires all storekeepers to have a poster placed in a conspicuous place in their shops on which is printed the rules and regulations laid down by the Legislature.

Somebody passed off one of the bright new Lincoln pennies upon an unsuspecting Italian yesterday for a $5 gold piece. The Italian did not discover his loss until he walked into a cigar shop and wanted a five-cent cigar, and $4.95 in change.

"Here," said the storekeeper, as he fumbled the penny, "wot's this?"

"Fiva dol," was the reply.

"Punk! If you took that for $5 you're swindled."

Then the Italian sorrowfully laid down the cigar, picked up the penny, looked at it closely for a moment and said:

"I getta dat in change. Man tella me, Link's face on da gold maka it fiva dol. Link's face not gooda to me. Rotten da pen! I passa it on da police, maybe!"

Johnny Rankin, manager of the cigar department at the Markell Drug Co., on Scollay Square, is spending his vacation this week at the Blue Hills.

I. G. Prince, representing the E. H. Gato Cigar Co., of Key West, was here on his initial trip. Up to July 1 the Gato cigars were distributed by Acker, Merrill & Condit, of New York, but now the Gato Cigar Co. is selling direct to all jobbing houses.

The Khedivial Co. has laid off all its missionary salesmen in New England, the reason given being that the factory is oversold on many of the leading brands and it was deemed best to lay off their salesmen for a brief period.

In last week's issue I reported that Albert Rollman, president of the Liberty Tobacco Company, with headquarters at 498 Tremont street, had eloped with a Brooklyn miss. Well, such was the rumor which Mr. Rollman had caused to be circulated on the day of his departure. The fact of the matter is Mr. Rollman skipped and took with him all the available cash he could get his hands on and many creditors now mourn their loss.

The Liberty Tobacco Co., Inc., started in business about three months ago. A. Rollman was elected president and general manager, and S. Nathan, treasurer. Mr. Rollman had induced Mr. Nathan to embark in the jobbing business, telling him of the fabulous profits to be made in this branch of the cigar and tobacco trade. Mr. Nathan is now and has been conducting a retail and manufacturing cigar business on Court street for many years, and has a good reputation and credit. Mr. Nathan being a busy man, left the entire management of the business affairs of the Liberty Tobacco Co. to

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Mr. Rollman to look after, as this gentleman had learned the business thoroughly at Bieringer Bros. Co., and also at L. Jeselsohn's, by whom he was last employed, two prominent jobbing houses here.

Mr. Rollman's whereabouts are now earnestly desired by our local police department, who which to lay their hands on him as he probably took along with him about $2200 in cash which did not belong to him and did so in an unlawful manner.

The liabilities of the Liberty Tobacco Co. are in the neighborhood of $5000, due principally to a few local creditors. The stock and fixtures at the store were sold at auction Saturday by order of Messrs. Sonheim and Harris, two assignees appointed to settle up the affairs of the defunct firm. The sale brought a total of $1025. A prominent retailer in the neighborhood of Castle Square is said to have purchased considerable of the stock at a low figure from Mr. Rollman a day or two before his departure. This affair is also to be looked into by the assignees.

J. Altshuler, cigar manufacturer and retailer at 15 Elm street, has been doing considerable advertising the past few months on his 5-20-8, a ten-cent cigar equal in quality to any of the finest imported cigars. Mr. Altshuler is a clever salesman and is very popular with the trade. He has his brand well distributed in this locality and retailers knowing the good qualities of this cigar push its sale. Whenever a customer comes in and asks for the best ten cent. cigar in the show case you can rest assured a 5-20-8 is handed him and he usually comes back the next day for more. Thus the cigar is getting a whole lot of advertising from the satisfied customer, which is the best advertisement one can look for.

Mr. Altshuler is having a new lithographed label made for Alt's Best, his nickel cigar, the design of which is a work of art.

S. Herz, representing Bustillo Bros. & Diaz, manufacturers of Henry the Fourth clear Havana cigars, is spending several weeks in Boston placing this brand with our leading retailers.

Maurice Hanauer, of the firm of Bieringer Bros. Co., has returned from his trip abroad, looking the picture of health.

Frank Roseboom and his three hustlers are hot on the trail with "Buckingham" cut plug. Retailers report same as gaining many new steady customers. The fine aroma of a 5c. package of Buckingham tobacco is equal to that of any 10c. or 15c. package of smoking tobacco offered by other concerns.

The A. T. Co. has a crew of window trimmers here doing display work on trophies, Helmar, Mogul and Murad cigarettes. Every window obtainable is being used, and as most of the independent manufacturing concerns have dropped off this branch of advertising for the summer months the American has easy sailing.

Harris & Co., cigars, of Boston, composed of Simeon Harris, of Chelsea, and Jacob Miller, of Boston, have received a discharge in bankruptcy.

Ben Ali.

IN YORK AND YORK COUNTY.

Recent Rains Helped the Tobacco Fields But Many Growers Fear a Short Crop.

York, Pa., Aug. 7.

Reports from the county show that the growing tobacco was materially helped by the rain of the past week. The concensus of opinion is, however, that there will be only a partial crop.

Grafton D. Spangler, of Chanceford reports tobacco looking exceedingly good in his neighborhood.

Leonard E. Olewiler, an old cigar manufacturer now retired, but who still oversees his numerous farms, reports farmers much discouraged, particularly at the looks of the tobacco, and that a large acreage cannot under the present conditions of the dry spell mature before the time of cutting. Another big tobacco grower is pessimistic enough to believe that the crop in the entirety will not reach a 75 per cent. of normal. Major Gillespie, of the Gillespie Co., a well-known tobacco dealer, having just returned from his vacation with his family at Atlantic City, finds improvement in his leaf tobacco business of which they have been holding about 500 cases of their own packing of 1907 broad leaf, Connecticut and other lines. He also claims that it is very evident that the market is growing stronger in prices owing to the settlement of the tariff question and a general improvement of business. There is a boom on at the W. H. Snyder cigar factory at Windsor.

C. W. Price, of Cedar street; Chas. Seiker, Vinton Welsh & Son, Max Auschmidt, Max Kalish and others see improvements in the business.

Factories at Yoe, Dallastown, Red Lion and other cigar centres are making additions to their forces.

Eli Taylor, of Yoe, has moved into his new factory and will add additional hands.

Ex-chief Burgess Michael Hose, the well-known cigar and box manufacturer of Dallastown, has recovered from a spell of sickness. Charlie.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascatt),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
GUARANTEED
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 7
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CROP REPORTS.

CONNECTICUT.

Hartford.—Preliminary examinations indicate that the quality of this year's tobacco crop in the Connecticut Valley will be superior. The texture of the leaf is at present wholly satisfactory to the growers. The plants that were set out early have matured well, but the growth of the later plants has been retarded by the lack of rainfall.

A Times reporter inspected the plantation of the American Tobacco Culture Company this afternoon and there and elsewhere he saw a bumper crop of tobacco. Mother Nature and Dame Fortune are combining to smile on growers of "the weed" in the Connecticut Valley, making amends for two seasons when the weather and the market were not exactly favorable.

The crop hereabouts is perfect in quality. The leaves are of that rich, deep, healthy green which expert growers like to see when the plants are in the field awaiting the spear or the stringer's needle. They are large in size. They are heavy with gum, which means that with good, clear weather when the Indian summer is due they will cure down to a weight which should be about 1800 or 1900 pounds to the acre for the ordinary type of Connecticut broadleaf. In texture the leaves are fine. Given good curing weather after the line storm, the color should be that beautiful hue of light cinnamon which most manufacturers using Connecticut leaf wish to see in the wrappers.

The plantation of the American Tobacco Culture Company is located in North Bloomfield, about two miles from the railroad station. It has five acres of Cuban tobacco growing in the shade of cheesecloth, ten acres of Connecticut broadleaf and some seventy acres of Havana seed, these last two varieties being grown in the open field.

The rain in the last days of July did a deal of good to the plants. Besides giving the final pulse and stimulus to the leaves, it gave health and in particular it gave color. The harvesting started Wednesday with the priming of leaves in the Cuban shade lot. The leaves are picked one by one from the bottom of the stalk while they are still a little green—that is, before they become "ripe."

Windsor.—The gentle rain which started in Wednesday afternoon was joyfully received in this town and was the cause of much rejoicing among the farmers and tobacco growers. While it may have come too late to do some of the crops much good, it will assist materially in reviving some of them. Tobacco and tomatoes needed the rain most, as the former has in many instances been topped and will soon be ready to cut, and without the rain would be very light.

Suffield, Conn.—Several of the farmers who set their tobacco plants out early in the season have now begun to top. The plants that are being topped now have anywhere from 12 to 14 leaves on the stalks, which is behind last year's crop. They ought to have at least 20 or more leaves on the stalk to equal last year's crop. The tobacco that was set out later in the season seems to show better growth.

Tariffville.—Harvesting tobacco in this section has begun. Ariel Mitchelson is the first grower to begin cutting and has picked the crop on about 12 acres. His tobacco is in fine condition, the drought not having injured it. Mr. Mitchelson irrigated his land and had men spraying nights. His crop promises to be a full crop and one of the very best. The tobacco that was planted early and that was well advanced before the drought became pronounced is in excellent condition, but the plants that were set out late have been retarded by lack of moisture, although they were greatly benefited by the recent shower.

MASSACHUSETTS.

Greenfield.—Tobacco is doing well. Many fields show a much better growth than is the custom at this season. Onions, for which Sunderland has become famous, are also looking good. They have made an unusual growth and were it not for the many onion storehouses in the onion belt this vegetable would be put upon the market at a very low price.

Springfield.—The prolonged drought is giving the farmers of the Connecticut Valley much anxiety. The tobacco crop, the growth of which was greatly retarded by the last period of drought, is generally stunted and will yield in tonnage scarcely 70 per cent. of the total average of past years. Hereabouts the tobacco raisers are drawing water to their fields in barrels, and many fear that their crops will not reach maturity unless rain comes to the rescue.

OHIO.

Miamisburg.—The weather recently has been favorable for tobacco, and experienced judges state the present indications point to one of the largest and best crops for many years.

Every one in this vicinity will welcome a good crop, as the tobacco crop very materially affects the retail business in our community.

A number of planters have commenced cutting tobacco, and from now on housing the crop will occupy the planters' attention.—News.

WISCONSIN.

Edgerton.—Weather conditions have been decidedly favorable during the week for the rapid development of the new crop in sections where the drought has been broken. Frequent local storms have covered a good share of the southern districts, but streaks of hail accompanied them that did much injury to the forward fields in localities and aggregating several hundred acres. So much of the growing sections are yet suffering from the long drought that the general outlook is not encouraging. Since the storms some contracts for the damaged crops have been closed at from 3 to 5 cents, showing that buyers are willing to take chances on the crop at fair prices. Topping of the most forward fields has commenced.

There is but little news to report regarding the movement of cured leaf. Some trading is yet going on from first hands, both in '07 and '08 goods, for which prices seem to be well maintained. With packers trade continues in small lots to meet the needs of manufacturers largely. The rumor is current that a deal embracing the Equity holdings of '07 to a New York concern is under consideration, which, if closed, will be the most important transaction for months.

The drought extending over the entire month of July was broken by local showers Sunday, August 1. Two heavy rainfalls came during the day, the first just before noon from the northwest, in which a full half-inch of water fell in a short time. Later, about 3 o'clock, another brief storm flooded the streets, so that the soil was thoroughly saturated. Neither of the showers extended west of Madison, but eastern Dane and Rock county were within the limits of the rain belt.

John Bates, who claimed to have the best 10-acre crop of tobacco on the Evansville road, says his field was so badly riddled that he sold the crop at 5 cents a pound. The second farm west of him suffered no injury, nor did rain fall west of the Sperry place.

The shipments out of storage reach 1585 cases from this market to all points for the week.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

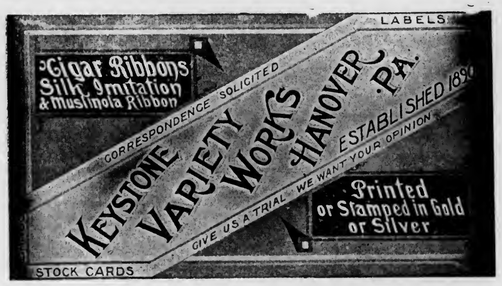
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

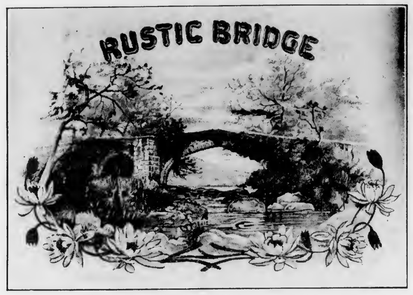
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

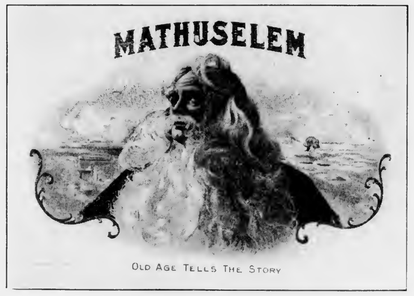
E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR



Wholesale Cigar Manufacturer



Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

U. S. Department of Agriculture.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 33. | PHILADELPHIA and NEW YORK, AUGUST 18, 1909. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

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IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

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Makers of the

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Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
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For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 33 PHILADELPHIA, AUG. 18, 1909 One Dollar the Year

PRESENT STATUS OF THE CROP.

Statement Issued by U. S. Department of Agriculture Shows a Decline in July, but Increase on Ten-Year Average.

The report of crop conditions issued monthly by the U. S. Department of Agriculture, shows, in the report of August 1st, that there has been a decline of 7.5 points in the tobacco crop conditions, as compared with the conditions on July 1st, and further, that there has been a decline of 2.4 points as compared with August 1, 1908. The ten-year average is, however, surpassed by 1.1 points.

The figures, of course, refer to no one type in particular, but it will be observed from the schedule following that the cigar leaf producing States show the heavier decline in points, as for instance. Pennsylvania shows a decline of 7 points for August 1st, and 8 points below the 10-year average.

Connecticut is 8 points below July 1st and 5 points below the 10-year average.

Ohio is 5 points below the July 1st figures, but 7 points above the 10-year average.

Wisconsin is 16 points below July 1st figure and 10 points below the 10-year average.

Florida is 5 points below July 1st report and only 1 point below the 10-year average.

Georgia is only 3 points below the July report and is also 3 points below the 10-year average.

The decline in some of the Southern States growing chewing and smoking tobacco types of leaf is also notable, and shows that the conditions throughout the country are not favorable, but the conditions may yet change during the present month.

The following is the table in detail:

States.	Aug. 1, 1909	July 1, 1909	Aug. 1, 1908	Ten-year aver.
New Hampshire	88	95	90	94
Vermont	93	96	94	93
Massachusetts	85	95	95	91
Connecticut	90	98	98	95
New York	85	97	93	92
Pennsylvania	83	90	90	91
Maryland	76	90	81	88
Virginia	86	89	90	82
West Virginia	94	97	87	89
North Carolina	75	80	88	84
South Carolina	85	89	93	88
Georgia	87	90	81	90
Florida	87	92	89	88
Ohio	91	96	76	84
Indiana	92	96	74	82
Illinois	91	95	80	84
Wisconsin	77	93	89	87
Missouri	87	90	88	81
Kentucky	84	91	82	78
Tennessee	85	90	85	80
Alabama	89	88	90	82
Mississippi	85	88	83	77
Louisiana	92	92	85	84
Texas	80	86	90	84
Arkansas	79	87	82	84
United States	83.4	90.9	85.8	82.3

Cleveland, O.—Cleveland Tobacco Co., incorporated; capital, $5000.

THE 150,000,000 PHILIPPINE CIGARS

May Affect Cheap Domestic Goods for a Time, But Not Permanently.

"Sober second thought" seems to be influencing the minds of cigar men regarding this provision of the new tariff bill, and the following expressions from different sources indicate that the dread of its efforts is rapidly lessening. The provision for a Government guarantee of quality is also meeting with favor.

Cigar dealers have no fear that the new policy of the Government regarding Philippine cigars will have serious effect on the trade here.

It is held on the other hand that a Government guarantee as to the purity and sanitary conditions under which the cigars are made will be a good thing, as it will insure smokers of this class of goods against cigars made under conditions which would make them unfit.

It is recognized that there are some smokers who will use this class of cigars and therefore the new law is a good thing.

Trust May Be Helped.

It is said that the cigars from the Philippines may for a time have some effect on the low class cigars, those selling at 5 cents or under, but it will have no effect whatever on the higher priced goods. The effect of an influx of cigars from the Philippines, it is held, will be about the same as was shown on the introduction of the Porto Rican goods, which for a time had a great run, but later fell off and now has hardly any effect on the domestic produce.

Filipino cigars guaranteed by the Government as to purity and sanitary conditions will not have any effect except perhaps on the lower priced goods," said a local dealer.

"It may help the Trust to some extent, for it handles that class of goods. On the other hand a Government guarantee that the cigars were made in clean factories, and that they have real tobacco in them may be a good thing for those who will always buy and smoke the cheaper grades of cigars.

Expensive Goods Safe.

"They will be sure that they are getting a cigar made in clean places by workmen who are healthy, and that all the conditions are sanitary. No matter how many of these cigars are brought in it will not effect the trade in the higher priced goods."

"It will not effect the trade except in the cheaper goods," said a local dealer. "The guarantee is a good thing for the smoker. For a time it is possible that the Filipino cigar may hit the nickel cigars, but gradually this will be done away with just as it was in the case of the cigars from Porto Rico. When these first came in there was quite a run on them, but gradually things settled back about as they were.

No Lasting Effect.

"It might not be a bad thing if the Government were to guarantee cigars of domestic manufacture, and it may come to that if the present plan works regarding the cigars made in the Philippines."

"It is a good thing," said another dealer, "if these cigars are brought in at all it should be under some such conditions. They may, for a time, cut in on the 5-cent cigar trade about the same as was the case when the cigars from Porto Rico were first introduced, but eventually the effect will be little felt."

FAY LEWIS & BRO. CO.

Will Withdraw from the Retail Cigar Business in Rockford.

Rockford, Ill., Aug. 12.

The first step in the retirement of the Fay Lewis & Bros. Co. from the retail cigar trade in Rockford was made last week, when the West State street store was disposed of to Charles Phelps and John H. Hartman. A deal is also on for the sale of the branch in South Main street, and it is believed this will be completed before the end of the present month and then the firm will be out of the retail tobacco business in Rockford.

The sale of the retail stores has been under consideration for some time, and a deal was on some weeks ago for the branch, but this did not materialize and since then negotiations have been on foot between the company and the young men who bought the West State street store yesterday.

The deal was completed and the new proprietors will take possession of the business the first of September. Until that time the young men will be in the store. Mr. Phelps having been employed there for some time succeeding Frank O'Brien, when the latter quit to engage in the realty business. Mr. Hartman will give some time to the store between now and September, though he will continue in his present position with F. F. Skeyhan until then.

The Fay Lewis & Brothers' Company will not retire from business in Rockford and will continue to conduct the wholesale department and distributing agency as in the past. Until such time as a deal can be made for the disposal of the branch store in South Main street Fay Lewis will make his headquarters there, though the general business of the company will be transacted from the same quarters at present.

The wholesale business of the Lewis Company has been on the increase for a number of years and now is of such size that the members of the firm believe they can best care for their own interests in paying attention to this alone and leaving the retail trade to others.

Fay Lewis began his career in the tobacco business in Rockford 34 years ago in a store which occupied the site of the present one. He had a small business at the start, but it has grown until now the company of which he is the head is one of the largest distributing agencies of cigars in the country.

TOBACCO IN SOUTHWEST GEORGIA.

Industry Has Attracted Capital from Other States.

Amsterdam, Ga., Aug. 12.

The tobacco crop this year bids fair to be the best in the last three years. This is the only money crop raised in this section of Georgia, to amount to anything—cotton being paid very little attention. The tobacco raised in this section is used for cigar wrappers, and is the most valuable tobacco raised in the United States. It competes with the wrapper leaf imported from Sumatra, and the seed planted is imported from that island.

There is a very limited area of territory that will produce this wrapper tobacco, it being practically all embraced in Decatur and Grady counties, in Georgia and Gadsden county, Fla.—all adjoining counties. The industry has attracted capital from all over the country in the past few years and it has also been a boon to the small farmer. Numbers of the latter, who were only a few years ago either share cropping or working for wages on farms owned by other people, now own their own places, with stock, buildings, etc., and are comfortably situated.

The crop for the past two years—1907 and 1908—was poor, but the 1909 crop shows up much better, being of a lighter color and a finer texture, which is the result sought for in this grade of tobacco.

SUES AMERICAN TOBACCO CO.

Norfolk Manufacturers Allege that it is Trying to Destroy Their Trade.

Norfolk, Va., Aug. 14.

Alleging illegal practices by the Tobacco Trust, designed, it is charged, to destroy the plaintiff's independent business, the Ware-Kramer Tobacco Company has brought suit in the United States Circuit Court at. Raleigh, N. C., against the American Tobacco Company, claiming $1,000,000 damages. Frank D. Ware, of Norfolk, president of the plaintiff company, whose factory was formerly located in Wilson, N. C., is said to have the support of all other independent tobacco manufacturers in his action, which alleges the sufference of illegal practices by the Trust to a point past endurance, and asks protection against "unrelenting persecution."

It is charged that the Trust has brought undue influence to bear in Congress for the passage of laws hurtful to independent manufacturers, and that the new tariff bill favors the Trust as against the independents.

Des Moines, Ia.—The confectionery, cigars, etc., business, of the New York Candy Co., here, has been purchased by Irwin Scott.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
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PHILADELPHIA

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BENJ. LABE & SONS
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Packers and Dealers in Leaf Tobacco
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
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GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. <C> HAVANA 123 North Third Street PHILADELPHIA
....IMPORTERS of
THE TOBACCO WORLD

TO STAMP PHILIPPINE CIGARS.

Effort Will be Made to Protect Consumers Against Inferior Grades.

Washington, Aug. 14.

One of the results of the new tariff bill will be to put Philippine cigars on the American market in a way that will be unique. To prevent any advantage being taken of the American consumer and at the same time to insure full benefit of the law to the Philippines, the War Department has devised a plan to stamp the imported cigars with a stamp indicating that the goods are of a certain quality and were put up under proper conditions.

Certain influences, it is said, have been at work in the United States during the past ten years calculated to prejudice the public against cigars imported from the Philippines. The same influences were felt prior to the free trade relation with Porto Rico. This Government stamp, it is believed, will prevent misconceptions as to the quality of the product, and at the same time frustrate any attempt to put inferior goods on the market.

Porto Rican tobacco came into discredit, it is pointed out, through the efforts of manufacturers who literally flooded the American market with a cheap grade, labeled Porto Rican. And only six weeks prior to the passage of the new tariff law certain interests were said to have entered into negotiations with persons in Manila to manufacture several million cheap cigars for America.

It is believed that the War Department's plan will have such satisfactory results that eventually it will be followed in the United States, and that the domestic manufacturer will find it to his advantage to have tobacco undergo the same process of investigation as applies to foods under the pure food act.

SHERMAN ANTI-TRUST LAW

May be Invoked Against the Burley Tobacco Society.

Lexington, Ky., Aug. 12.

Mr. Denny Moore, president of the Blue Grass Tobacco Works, returned last week from a conference of Independent tobacco growers, which was held in Cincinnati, Ohio. There were present members of the Scott P. Dillon Company, John J. Bagley Co., and others. Mr. Moore believes that these independent companies are getting along nicely and he also believes that there is a wonderful opportunity for independent manufacturers to dictate the policy of the Burley Tobacco Society of Kentucky. "The Burley Society has done a great many things which the independents do not approve of, and it is only a question of time," said Mr. Moore, "provided the Burley Tobacco Society forces the issue, until the Independent tobacco manufacturers invoke the Sherman anti-Trust law against the Burley Society. The Independent tobacco companies of America believe and know that they are in a first-class position to take action against the Burley Society, and they believe that they will have no trouble in making a great deal of difficulty for the Burley Society."

A FREE OFFER.

Interesting Proposition to Cigar Manufacturers.

In the advertising columns of this week's issue, the Keystone Chemical Co., of York, Pa., is making a special offer to cigar manufacturers, for tively early have been stunted by the the purpose of more widely introducing their "Havana Aroma," a chemical product which has been on the market for the past ten years, and which has been successfully and profitably employed by a number of manufacturers. There is no more experimenting with this product necessary, as that preliminary work was done long ago at the labortary, and work on it was continued until it was an actually perfected and valuable product. The fact is attested by the successful use which has been made of it by many users, but like all concerns which are conducted by men of really business acumen, the desire of the Keystone Chemical Co. is to extend its field of usefulness, and therefore they are making the above-mentioned offer to cigar manufacturers. It costs nothing to investigate.

LEE TRO CIGAR COMPANY

Opens Manufacturing Plant in Old North State.

The Lee Tro Cigar Company has opened a manufacturing plant in this city at No. 304 West Vance street, and is now manufacturing two brands of high-grade cigars—Lee Tro and El Waldo. W. H. Turner is president of the concern and D. A. Kistler, general manager. The plant is starting out on a small basis, but hopes to grow larger and larger if this locality is suitable for such a business enterprise.

The factory has only been working for a few days, but reports that prospects are bright for the success of a business of this kind in the Queen City.

BUYS IN OLD DOMINION.

R. J. Reynolds Purchases Big Virginia Plantation.

Roanoke, Va., Aug. 12.

Alabama, 643; Mississippi, 90; Louis-

R. J. Reynolds, the millionaire tobacconist, of Winston-Salem, N. C., has purchased the Chiswell plantation in Wyeth county, this State, from J. H. McGaverck, the price being $35,000. The farm contains over 3000 acres of the finest land in the Southwest. It is understood that with the sale goes all the machinery, crops, fixtures, etc. It is not known why Reynolds made the purchase, unless it is for the same reason that Thomas F. Ryan and other millionaires have acquired Virginia estates, viz., to become Virginians.

Abilene, Tex.—Walker Smith Grocery Co. will engage in business here. The firm will erect a building specially equipped to carry a large stock, and it will be supplied with a special room for the storage of cigars.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA

Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

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READY FOR THE MARKET.

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Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.

Long Distance Telephone, Market 3025.

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DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

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Packers and Dealers JANESVILLE, WIS.

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OF

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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

Stoughton, Wis.

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L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Plenty of New Leaf Tobacco Now in Havana.

Receipts from the Country to Date Exceed those of Last Year, and Now is an Exceptionally Good Time for Buyers to Make Selections to Supply Future Needs. Some Wise Ones Getting Busy.

Special Correspondence of The Tobacco World.

Havana, August 9, 1909.

In order to try and form an opinion of what is likely to occur in the future, it is well to look backward and compare the past year with the present one, and while some allowance has to be made for differences, the past serves as a gauge for us to be guided by. Up to this time last year we had received from the country only a total of 145,648 bales, while this year we have here in Havana 172,837 bales, thus showing an increase of 27,189 bales. The packing season commenced later in 1909 than in 1908, and still we are ahead in the receipts. There has been no boom in business to make farmers or packers rush their goods to market, as transactions (Partido excepted) have been only moderate so far.

The natural inference to be drawn from this study of figures is that the present crop will be fully as large, if not larger, in quantity than the preceding one. Prices are moderate for Vuelta-Abajo and Partido fillers, although fine wrappers are evidently scarce, and for this reason command high figures. Semi-Vuelta has nearly disappeared from our market, as virtually one large American exporting concern has contracted for all packings. The light part of the Remedios growth is fetching only very low figures, which will make the cost of the heavy part, such as first and second capaduras, very high to the packers. The same American house mentioned above has purchased already several escojidas and paid for the green tobacco somewhat higher prices than last year. This may be a straw to show from which direction the wind is going to blow this coming fall and winter.

The Cuban Land and Leaf Tobacco Company is reported to have given orders to its buyers in the Vuelta Abajo to acquire all vegas which they can obtain at certain figures. As the Spanish leaf houses of Havana will surely not be asleep, there ought to be a big movement before this month is over in this class of leaf.

With few exceptions all the buyers who have come here up to now have operated rather sparingly, restricting their purchases to immediate needs, but as stocks of Vuelta Abajo are larger here, and sellers are anxious to sell, it ought to be a good time for the Northern buyers to come here and make their selections. The cream can be bought at reasonable figures now, but after it is gone second and third choice vegas will have to do, and perhaps bring the same prices. A good time to lay in stocks is to come here in the summer, when our market is not overrun with buyers, and while it may be a trifle hot, Havana can boast now of good hotels with connecting bath rooms; therefore, the inconvenience is a great deal lessened as compared with former years.

Our market was fairly active, although the movement was assisted by the German exporters, who operated quite heavily on low grades of Remedios at reduced limits.

Very likely the Spanish Regie will also be in the market soon, as the prices are tempting enough to make it an object to purchase heavily this year.

SALES

during the week footed up 5658 bales, divided into Vuelta Abajo, 1611; Partido, 1981, and Remedios, 2066 bales.

American buyers secured 2681, European exporters 2400, and local cigar and cigarette manufacturers 577 bales.

LEAF EXPORTS FOR THE WEEK

To the United States	2558	bales
To Germany	2049	"
To Austria	333	"
To London	10	"
Total	4950	"

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 68

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Calzada del Monte No. 15

NEW YORK: No. 145 Water Street

Bremen, Germany

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of Havana Tobacco

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

BUYERS COME AND GO

Arrivals: P. San Martin, of El Grifo factory; Salvador Rodriguez, of Charles the Great Factory; Thomas Englehardt, of T. Englehardt & Co.; Ramon Fernandez, of Ramon Fernandez & Co., and A. Nistal, of Gonzales, Fisher & Co., Tampa; Jacob Benner, of Benner Bros., Chicago; A. Blumenthal, of Cobb, Bates & Yerxa, Boston; Max Schwarz, of Max Schwarz & Co. and Isidro Menendez, of Isidro Menendez, New York.

Returned: Tomas Mederos, from New York.

Departures: I. Dankowitz, Fritz Lederer, Sol Hamburger, N. E. Guedalia and F. M. da Costa, for New York; M. Eisendrat and S. Palay, for Chicago.

HAVANA CIGAR MANUFACTURERS

The small manufacturers, who principally work only Partido leaf, have an exceedingly hard road to travel. They nearly received a death blow when the McKinley tariff took effect in November, 1890, and many went out of existence. The few remaining factories worked chiefly with Germany, and now this country may in future dispense with this class of cigars, owing to the tremendous increase in the duty. Germany imports from 25 to 30 million cigars each year from Havana, one-third of which are of the finest high-priced cigars and two-thirds of cheap sizes. The former may continue to be exported to Germany, as they cannot be substituted, and as all the smokers are rich people, they will continue to smoke this class of cigars, whether the duty is higher or not. The cheap and low-priced cigar will be substituted by the German manufacturers in their factories, and Cuba will lose the export of about 20 million cigars to that country. The Partido factories can only look to Great Britain and Canada as their future best customers.

Our large Vuelta Abajo factories are working with fair forces. A great drawback this year is the scarcity of light, even colored wrappers, and smokers will have to be taught that while the wrapper of a cigar this year may not be so nice looking as formerly, the taste, aroma and burn of the 1909 crop cigar is all that can be desired.

Sol is doing a good, steady business to all parts of the world. H. Upmann & Co. have just placed an order with Behrens & Co. for 10,000 cigars at $250 per M. Max Schatz sends good orders by every mail, or by cable, from the United States.

BUYING, SELLING AND OTHER NOTES OF INTEREST

Puente, Granda & Co. were large sellers last week, as they disposed of 800 bales of Partido and Remedios leaf.

Thomas Englehardt was a purchaser of 800 bales of choice Vuelta Abajo and Partido leaf for his El Engle factory at Tampa.

Sobrinos de A. Gonzalez sold 471 bales of all kinds of leaf to several customers.

Jacob Benner bought 500 bales of prime leaf for his Chicago firm.

Gonzalez & Benitez closed out 300 bales of Remedios during the past week, and they have already sold 4000 bales since the beginning of this crop year.

Adolfo Moeller, as usual, is one of the big shippers to Germany, and does not know the word "fear" as regards the increased tariff. He exported 742 bales to Bremen last week.

A. Pazos & Co. turned over 300 bales of Vuelta and Partido to one of their customers. Don Antonio Pazos gave $500 toward the fund to support the families of the Spanish soldiers who are now fighting against the Moors in Morocco.

I. Dankowitz left by the steamer Havana, pleased with his purchases of of nearly 900 bales. He is an excellent judge of leaf tobacco, knows exactly what his trade wants, and is a very close buyer in protecting the latter's interests.

B. Diaz & Co. sold 250 bales of Partido and Vuelta Abajo.

J. F. Berndes & Co. shipped 579 bales of leaf tobacco to Germany and Austria.

Muniz Hnos & Co. were sellers of 209 bales of Remedios and Vuelta Abajo last week.

Charles Blasco did a good business last week, as he closed transactions amounting to close on to 1000 bales of different kinds of leaf for his various customers.

Jose F. Rocha disposed of 200 bales of Partido and Vuelta Abajo.

Heinrich Neuberger shipped 387 bales of leaf tobacco last week. Don Federico Lederer, after having been some time in the Santa Clara Province supervising the escojida of Remedios, left by the steamship Havana last Saturday for New York.

A. M. Calzada & Co. closed out 200 bales of all kinds of leaf to their various customers. Don Antonio has just returned from a visit to their packing in the Santa Clara Province.

Alfred Meyer was a shipper of 188 bales to Hamburg last week.

Sol Hamburger made some large and good purchases of quite a number of fine vegas and went home by the steamship Havana, as well pleased as ever.

Planas & Co. sold 200 bales of Remedios last week.

F. M. da Costa, of the Henry Clay & Bock & Co., Ltd., was a passenger by the steamship Havana August 7, bound for New York.

TOBACCO FROM THE COUNTRY

Comparative Receipts for the Week

	Aug. 7, '09 Bales.	Aug. 8, '08 Bales.
Vuelta Abajo	10,487	12,185
Semi-Vuelta	1,217	492
Partido	2,432	1,469
Remedios	9,896	4,592
Santiago de Cuba	97	537
Totals	24,129	19,275

Comparative Receipts to Date

	To Aug. 7, '09 Bales.	To Aug. 8, '08 Bales.
Vuelta Abajo	79,547	73,921
Semi-Vuelta	12,688	5,165
Partido	19,485	12,826
Matanzas	382	392
Remedios	54,962	49,040
Santiago de Cuba	5,773	4,304
Totals	172,837	145,648

Marinette, Wis.—A. M. Hoffman will open a retail cigar store here.

CABLE ADDRESS "CALDA" TELEPHONE 6871

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE AND WAREHOUSE MONTE 156

P.O.Box 596 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

AMISTAD 97, Cable: "CASIN" HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 EAST 45TH ST. AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, August 17.

New York Leaf Market.

The continued presence of Western buyers in the leaf tobacco market has resulted in the concluding of a goodly number of sales of leaf tobacco, and the market for a time looked like olden times. Transactions were largely in Connecticut broad leaf tobacco, and packers' stocks were materially reduced during the progress of the week's business. It seemed that everyone wanted a supply of Connecticut, and goods that were not altogether desirable found purchasers at fair prices, and both packers and jobbers seem to be well satisfied with their deals.

The offerings of other tobaccos were more limited, and particularly Pennsylvania, samples of which are not yet offered in open market and the transactions in Ohio and Wisconsin tobaccos did not figure very prominently in view of the voluminous business in Connecticut.

Sumatra has been selling in moderate quantities only, but the market has not lost its buoyancy in prices, which are fully maintained.

The Havana market has developed only a steady business, largely of a routine nature, and according to the latest advices the market has been far more active in Havana than in New York lately.

* * *

The Cigar Industry.

Business with the cigar manufacturers has not been encouragingly good, and if anything it has been even more sluggish than it was during the month of July. It was hardly expected that August would show any great activity, but it was hoped that in view of the fact that the July production was so low August might at least maintain that record, which at present does not seem likely. It is argued by some that distributing houses have been holding back orders awaiting the result of the tariff agitation, and that, therefore, orders have not been coming in more freely, and, in consequence, their stocks are now at low water mark, which must necessarily be replenished ere long to properly prepare them for fall trade, which, it is hoped, will be commensurately heavy.

* * *

Importations of Filipino Cigars.

It is not as yet known to what extent the American Tobacco Co. is concerned in the importation of cigars from the Philippines, but there is sufficient evidence to show that the combination has not been slow to take advantage of the clause in the new tariff law which permits 150,000,000 cigars to enter the country free of duty, annually. Already 500,000 of these cigars have been released from bond, and with the former duty of $45 a thousand removed, there is a considerable saving for somebody.

It would not appear as if the American manufacturer would welcome a large influx of cigars from the Philippine Islands, and should the qualities appeal to the public taste there would arise the necessity of meeting the competition with similar articles. At the same time, it is not unlikely that in order to reap the advantage the importers may throw some inferior grades on the market, and thereby spoil the field for an extensive flooding.

It has been known for some time that the American Tobacco Co. has been investigating the situation in the East extensively. Wherever it has been possible to do so to advantage, factories have been established abroad, and it is not difficult to believe that many of the cigars that will come in free of duty will be made under the direction of the combine.

The Federal Government is doing much to insure the buyer of the new article against imposition. Factory inspection will be strict, and the Bureau of Insular Affairs will see to it that the correct material is used and that the product is labeled accordingly. There will also be close observance whether native tobacco is used or imported.

* * *

Important Florida Tobacco Sale.

It was announced last week that Julius Lichtenstein & Co., Water street leaf dealers, had purchased the entire packing of Florida tobacco put up by the O'Neal-Hinson Co., amounting to about 2700 bales.

Mr. Lichtenstein was in Florida recently, and the deal is said to have been consummated by him then, but it has just been made public here. This house has for the past few years handled extensive quantities of Florida leaf, and have an outlet for considerable blocks.

* * *

High Cigar Store Rental.

For the small stores in the recently remodeled Seymour Building, at the northeast corner of Forty-second street and Fifth avenue, the No. 503 Fifth Avenue Company, Walter J. Solomon, will receive $8000 a year during the next ten years from David A. Schulte, a dealer in tobaccos and cigars. The lease was recorded yesterday.

* * *

Death of Colonel Lederle.

Colonel Francis A. Lederle, of No. 109 East 10th street, father-in-law of Justice George F. Roesch, of the Second District Municipal Court, with whom he lived at that address, died at his country home in Monroe, N. Y., yesterday morning, at the age of 69 years.

Colonel Lederle came to this country from Baden, Germany, at an early age, and engaged later in the furniture business in this city. After spending several years in that line he became a partner in the tobacco business of Straiton & Storm. He retired from active business a few years ago.

* * *

Lorillard Company Up Again.

Vice Chancellor Garrison yesterday granted Thomas J. Maloney, president of the Lorillard Tobacco Company, of Jersey City, through his counsellors, Hudspeth and Lane, an order returnable August 13, directing Henry Richards to show cause why an indefinite injunction secured by him against Maloney and his company, restraining them from excavating on property alleged to be owned by him, should not be vacated.

Richards sold a parcel of property to the Lorillard Company, which forms part of the ground upon which its million dollar plant at West End, Jersey City is to be built. A small strip was retained by Richards. He claims that the strip is a lane known as Richards Place. The tobacco company started to tear up Richards Place, claiming that it was part of the purchased land.

Richards' injunction has tied up the entire improvement, which is one of the biggest that has been started in Jersey City.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

ANNOUNCEMENT OF THE DATE for Sampling the 1908 Crops of Cigar Leaf Tobacco.

In accordance with the rules of the National Cigar Leaf Tobacco Association, also the Leaf Tobacco Board of Trade of New York City, notice is hereby given that F. C. Linde, Hamilton & Co. are prepared to strip, sample and guarantee the 1908 crops of tobacco as follows:

Tobacco grown in the States of **Connecticut, Massachusetts, New York, Pennsylvania** and **Wisconsin, September 1st.**

Tobacco grown in the State of **Ohio, October 1st.**

Wanted--Live Wires
A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an
EXCEPTIONAL LINE.
A Responsible House, and Wants only Responsible People.
Address Box 40, care of Tobacco World, Philadelphia. 8-18f

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WILL EXCHANGE a number of building lots near Atlantic City, worth $50 each, for cigars, or what have you? Address Box 39, care of Tobacco World, Philadelphia.

EXCHANGE—Half-karat diamond ring for good cigars. Arthur Bischoff, Atlantic City, N. J.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster — New York
Pennsylvania Representatives

HOPES REVIVING IN YORK.

August Stamp Sales Better July Figures. Rain Cheers Tobacco Growers.

York, Pa., Aug. 14.

Deputy Revenue Collector Strayer, at the York office, reports apparent signs of an increase in sales of stamps for August over those of last month.

Interviews with tobacco growers in various parts of the county show no new changes of appearance in crops; notably the tobacco crop, which, like all others, is still suffering for rain. Benjamin Stoner, an extensive tobacco grower, from Hellam, expresses the opinion that with fair conditions of crop and rain soon, only a fair-sized crop can be looked for.

The sectional showers do little good. What is necessary to benefit is a good, soaking rain of several days' duration.

E. A. Wallick, representing the New York Lithographic house of Heywood, Strasser & Voigt Co., has just returned to his home here after a four weeks' trip, during which time he reports he found visible signs of improvement in trade generally, and especially among some of the cigar manufacturers whom he called on. He is expecting to now devote some time to looking after the needs of the cigar trade in this section of the country.

Quite an animated discussion on the tariff schedule took place at the Colonial Hotel here the other day, between "Billy" Lahr, a popular cigar manufacturer of Red Lion; H. F. Martin, cigar manufacturer in this city; John F. Reichard, leaf tobacco dealer of this city and Red Lion, and A. M. Shepp, a well-known leaf tobacco broker of York. It seems that all were not of the same opinion as to the results of the new law, but any one of them could probably have given the Honorable Sereno valuable pointers on the payne-ful needs of the trade, and the likely effects of a proper revision of the tobacco section of the bill.

W. A. Lahr, of Red Lion, when in York, a day or two ago, informed your representative that he was experiencing a noticeable improvement in his business, and that he had lately received some good-sized orders, which made it necessary for him to secure additional hands. He is preparing for an extended Western business trip, and will go as far as Seattle, taking in the Exposition at the same time.

On a trip through the county you will notice the tobacco growing nicely at some farms, and a short drive will reveal a backward growth on others. The scorching rays of the sun have caused much wilting in vegetation, and along the route lawns, trees and shrubbery which usually at this season present an attractive and beautiful appearance are turning yellow and dying for want of rain.

The New York-Windsor factory at Windsor, which was closed for some time, has again resumed operations with about fifty hands, but it is intended to increase the force to 200 hands. A number of the old hands have returned to work.

At several other Windsor factories business is reported a shade better.

At Loganville there seems to be a lull, while at Jacobus, Nashville and York, New Salem business is good.

The Hiram Martin factory of this city received additional orders to-day.

Manager Fidler, of the John W. Minnick & Son cigar factory, at Dallastown, reports good orders being received and the adding of more hands.

Michael Hose, the well-known cigar and box manufacturer, of Dallastown, for a change from the worry of business is enjoying a two-weeks' vacation at Atlantic City with his family.

Park Shaw, cigar manufacturer of Dallastown, and his wife have returned home from a two-days' trip.

At the warehouses of the York tobacco dealers, business is seemingly on the mend.

John W. Minnich has been confined to his home at Dallastown for several days, but is not thought to be seriously ill.

Curvin Grove accidentally fell down a flight of stairs in the W. J. Neff & Co.'s cigar factory at Red Lion, but beyond a sprained ankle escaped serious injury.

W. M. Gemmill & Co. have been increasing the working force at their Red Lion factory.

Wolf Bros. & Ziegler, of Red Lion, have also been increasing their force of cigarmakers lately.

An employe of the Merchants' Cigar Box factory at Yoe badly lacerated his right hand by a saw.

M. E. Plymire, proprietor of the Equivalent cigar factory at Loganville, has closed down operations for some time, owing to dullness in trade.

Charlie.

Business Changes, Etc.

Chicago, Ill.—B. Martinez & Co., tobacco, incorporated; capital, $10,000.

Dayton, O.—Automatic Retailing Cigar Co., incorporated; capital, $10,000.

Leavenworth, Kan.—W. H. Seybold is about to engage in the cigar business.

Stillwater, Minn.—Alex. Olsen, cigars, has been succeeded by Eugene Peterson.

Lewistown, Mont.—Frank Pick, cigars, etc., has sold out to William Gleason & Bro.

Sioux Falls, S. D.—Lois, confectioner, cigars, etc., has sold out to W. L. Arnold & Co.

Dubuque, Ia.—John Babcock has sold his cigar store and billiard hall to Betsworth & Clark.

Bay City, Mich.—The stock, etc., of the Bateman & Fox cigar factory, will be sold at sheriff's sale.

Detroit, Mich.—The tobacco factory of Bayley & Co., was burned August 12. Loss, $100,000.

St. Cloud, Minn.—E. E. Lewis and Daniel Comos will engage in the confectionery and cigar business here.

St. Louis, Mo.—The Clay Cigar Co., incorporated; capital, $3000. Incorporators: A. J. Hutchinson, Cabell Gray and George W. Walker.

E. ROSENWALD & BRO.

THE TOBACCO WORLD

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PHILADELPHIA, AUGUST 18, 1909

THE LOCAL TOBACCO NEWS

The principal business done in the leaf market this week was the showing of samples. Actual transactions consummated were few and unimportant. Yet the impression prevails that manufacturers are really prospecting, and that ere long they will also be purchasing, and, consequently, there is still a feeling of hopefulness prevailing.

* * *

Among the cigar manufacturers in this city there is at present no complaint of trade, and all of the larger factories are having a good run. Cigarmakers are still in demand, and that certainly shows a pretty healthful condition. With additional factories starting here the help question is becoming somewhat interesting.

* * *

As a matter of fact several manufacturers are finding it difficult to get the help they desire, and, in consequence, are obliged to look around for additional facilities. This applies to Bayuk Bros. They have found it almost impossible to turn out a sufficient quantity of goods with their present facilities, and it is reported will open an additional factory in the country section, possibly South Bethlehem.

* * *

Another cigar man identified with the Philadelphia trade is reported to be opening a factory up the State.

* * *

W. I. Webb, with J. M. Martinez Co., of Tampa, Fla., was making the rounds of the trade here last week.

* * *

B. F. Hoffman, of Hoffman Bros., leaf tobacco packers, Bainbridge, Pa., was a visitor in the leaf market this week.

* * *

Mr. Yahn, of the cigar firm of Yahn & McDonnell, is spending a vacation in Maine.

* * *

Jacob Stein, 17 years of age, living at 716 Lombard street, was arrested a few days ago, charged with the robbery of the Hanscom restaurant at 6 S. 10th street, and stealing a quantity of cigars, which he was afterward trying to sell in front of Broad Street Station when a newsboy, who said he saw him leave the Hanscom place, informed the police and the boy was arrested.

D. E. Salomon, well-known among the leaf tobacco men and cigar manufacturers throughout the country, and who was until recently representing John Leopold & Son, of New York, as traveling salesman, has connected himself with the New York leaf firm of Goldsmith & Block, and will continue to cover Pennsylvania, Baltimore and the Middle Western States. He will, however, make his home in Chicago, as it is a more central location for the Western States, which he will cover.

* * *

Goldsmith & Block are not only extensive handlers of a full line of leaf tobacco, but are also packers, particularly of Ohio tobaccos.

* * *

Former Manager Burleigh, of the Moore Cigar Co., recently left Philadelphia to visit his home in Pittsburg, and to get some recreation, but about the time he arrived there he was stricken with typhoid fever. He is reported to be improving.

* * *

Morris Levy, of the American & West Indies Sales Co., made a short visit to this city last week.

* * *

Henry Weiss, representing E. G. Perez & Co., and Al. Metzger, with Berriman Bros., were also among the week's visitors.

* * *

Sig. C. Mayer & Co. have been pushed to their utmost capacity to meet the growing demand for their product, and find it necessary to increase their facilities, and for that purpose have secured an additional factory building at Shellys, where a number of experienced cigarmakers are procurable.

* * *

Albert Gumpert, of Gumpert Bros., recently returned from an extended business trip thdough the West, and reports having had a very satisfactory business there. Mr. Tracy is also doing well in the Southwest.

* * *

Goldsmith & Arndt are expecting the early arrival of a shipment of El Provedo cigars from the new Tampa factory of the El Provedo Cigar Co., which is now their headquarters.

* * *

Emil Bondy, of Bondy & Lederer, was a visitor last week at the office of Goldsmith & Arndt, who are the local distributors of the Tom Keene brand of cigars made by the Bondy & Lederer factory.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

LITTLE CHIEF JOHN. 18,318.
For cigars, cigarettes and cheroots. Registered August 1, 1909, at 9 A. M., by J. A. Shuhart & Co., York, Pa.

LADY BELTON. 18,319.
For cigars, cigarettes and cheroots. by J. F. Peeler & Shuhart Co., York, Pa. Registered August 11, 1909, at 9 A. M.,

ROBERT PEAL. 18,320.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by J. F. Peeler & Shuhart Co., York, Pa. (A re-registration.)

MINITA. 18,321.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

CEN TEXTRA. 18,322.
For cigars. Registered August 11, 1909, at 9 A. M., by Heinsheim Co., Ltd., New Orleans, La.

ARCOVANA. 18,323.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

GIMCY. 18,324.
For cigars and cigarettes. Registered August 11, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

SCOTCH HERO. 18,325.
For cigars and cigarettes. Registered August 11, 1909, at 9 A. M., by Moeller & Kolb, Chicago, Ill.

LEVY BROS., THE SAFE CIGAR. 16,326.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 11, 1909, at 9 A. M., by Levy Bros., Ottawa, Ill.

PHOENIX CLUB. 18,327.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 11, 1909, at 9 A. M., by G. Merz & Son, Chicago, Ill.

LA BERGETTA. 18,328.
For cigars and cigarettes. Registered August 11, 1909, at 9 A. M., by A. Berg, New York.

RALLAR. 16,329.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by Theo. Netter, Philadelphia.

1215. 18,330.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by Theo. Netter, Philadelphia.

BACCO. 18,331.
For cigars, cigarettes and cheroots. Registered August 11, 1909, at 9 A. M., by Theo. Netter, Philadelphia.

ATLANTA SPIRIT. 18,332.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1909, at 9 A. M., by Sig. C. Mayer & Co., Inc., Philadelphia.

BONZANO. 18,333.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1909, at 9 A. M., by Schmidt & Co., New York.

AMBATA. 18,334.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1909, at 9 A. M., by Schmidt & Co., New York.

RYE CLUB. 18,335.
For cigars. Registered August 12, 1909, at 9 A. M., by Wm. Poorman, Reading, Pa.

THAYER. 18,336.
For cigars, cigarettes and cheroots. Registered August 12, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

OLD JED PROUTY.—18,337.
For cigars, cigarettes and cheroots. Registered August 12, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

SENATOR WILLIAM LARIMER. 18,338.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 12, 1909, at 9 A. M., by P. O. Peterson & Co., Chicago, Ill.

NONETTE. 18,339.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 13, 1909, at 9 A. M., by American Lithographic Co., New York.

LOTUS CLUB. 18,340.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 13, 1909, at 9 A. M., by W. E. Jenkins Cigar Co., Kansas City, Mo. (Originaly registered June 4, 1890, by John F. Steer, Louisville, Ky. Transferred to Weidmann Cigar Box Co., Kansas City, Mo. Re-registered for W. E. Jenkins, Louisville, Ky., August 13, 1909.)

BANQUET DREAM. 18,341.
For cigars, cigarettes and cheroots. Registered August 13, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

WHITE TEMPLE. 18,342.
For cigars, cigarettes and cheroots. Registered August 13, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

CAVANITA. 18,343.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 13, 1909, at 9 A. M., by E. Poppelau, New York.

KENFORD. 18,344.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 13, 1909, at 9 A. M., by Chas. Gross & Co., Philadelphia.

THREE DARLINGS. 18,345.
For cigars. Registered August 13, 1909, at 9 A. M., by Union American Cigar Co., New York.

CHICAGO BEAUTIFUL COMMERCIAL SMOKERS. 18,346.
For cigars. Registered August 13, 1909, at 9 A. M., by Van Loo Cigar Co., Chicago, Ill.

CITY BEAUTIFUL COMMERCIAL SMOKERS. 18,347.
For cigars. Registered August 13, 1909, at 9 A. M., by Van Loo Cigar Co., Chicago, Ill.

LADY BEAUTIFUL COMMERCIAL SMOKERS. 18,348.
For cigars. Registered August 13, 1909, at 9 A. M., by Van Loo Cigar Co., Chicago, Ill.

ALHAMBRA TURKISH CIGARETTES. 18,349.
For cigarettes. Registered August 14, 1909, at 9 A. M., by Stearn & Gougousis, Haverhill, Mass.

PROBITY. 18,350.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 14, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

EL ALCADE. 18,351.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 14, 1909, at 9 A. M., by B. S. Taylor, Yoe, Pa. (Re-registration by transfer. Originally registered by Geo. Schlegel, New York, transferred to Wm. Knuder, New York, April 23, 1902. Bought by Robt. M. Grant Co., York, at the bankruptcy sale of Manhattan Island Cigar Co., and subsequently transferred to B. S. Taylor.)

MICHIGAN SEAL. 18,352.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 14, 1909, at 9 A. M., by J. Sikorski, Battle Creek, Mich.

GENERAL JOE HOOKER. 18,353.
For cigars. Registered August 14, 1909, at 9 A. M., by Jos. H. Killup, Vineland, N. J.

ANCIENT CROSS. 18,354.
For cigars. Registered August 14, 1909, at 9 A. M., by H. W. Reidner, Media, Pa.

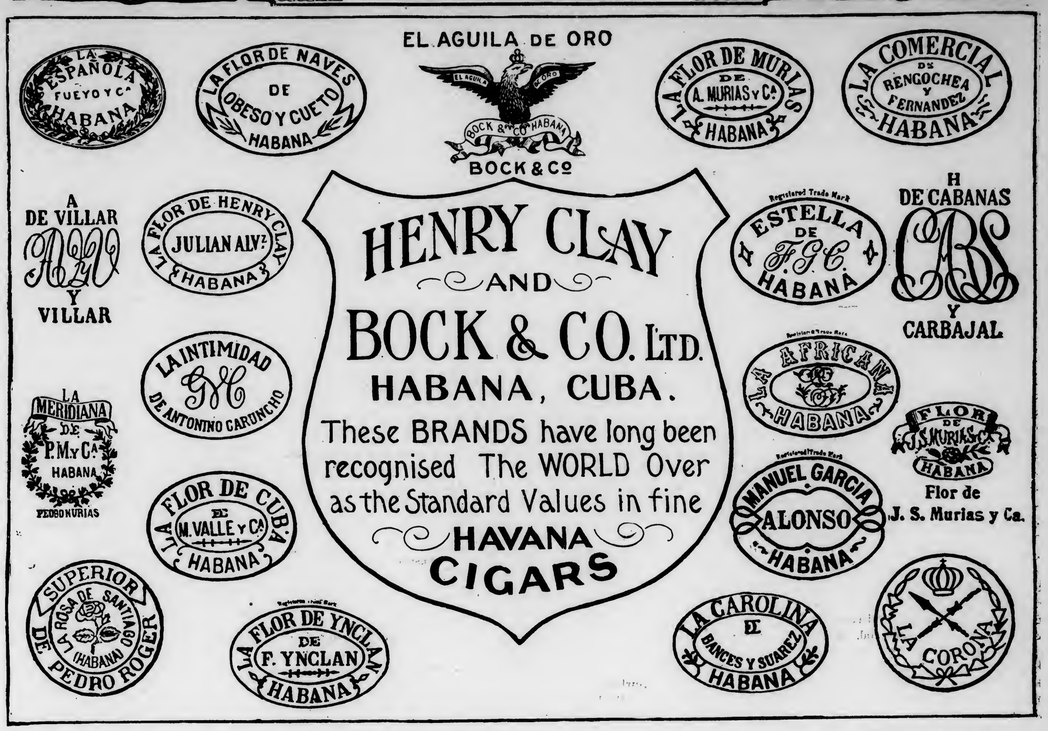
MACCABEES. 18,355.
For little cigars. Registered August 16, 1909, at 9 A. M., by Consumers' Cigar Co., York, Pa. (By permission.)

ST. L. MO. 18,356.
For little cigars. Registered August 16, 1909, at 9 A. M., by Consumers' Cigar Co., York, Pa.

THE NATION'S BELL. 18,357.
For cigars, cigarettes, cheroots and stogies. Registered August 16, 1909, at 9 A. M., by The Sam'l W. Frost Co., Cincinnati, O.

ALCES. 18,358.
For cigars. Registered August 16, 1909, at 9 A. M., by E. McCarthy, Philadelphia.

FULTON'S CHOICE. 18,359.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by H. Slutkin, Albany, N. Y.



R. A. HARLOW. 18,360.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by H. A. Tschanz, Mon.

ALFORD. 18,361.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco and pipes. Registered August 16, 1909, at 9 A. M., by Alford Bros., Boston, Mass.

PEARL OF MANILA. 18,362.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by Rosenthal Bros., Boston, Mass.

"QAULITY CLUB." 18,363.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by Superia Cigar Co., Detroit, Mich.

HOFFMAN'S QUALITY CLUB. 18,364.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by Superia Cigar Co., Detroit, Mich.

BOWWOW. 18,365.
For chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by E. B. Stoner, Hellam, Pa.

LION. 18,366.
For chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by E. B. Stoner, Hellam, Pa.

BARKER. 18,367.
For chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by E. B. Stoner, Hellam, Pa.

TOM. 18,368.
For chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by E. B. Stoner, Hellam, Pa.

TWO TOMS. 18,369.
For chewing and smoking tobacco. Registered August 16, 1909, at 9 A. M., by E. B. Stoner, Hellam, Pa.

CORRECTION.

LA BERGETTA. 18,328.
For cigars. Registered August 11, 1909, at 9 A. M., by A. Berg, New York, should have been for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

DESTRUCTIVE FIRE IN DETROIT.

Big Tobacco Plant of John J. Bagley & Co. Burned; Loss About $100,000. Firm Will Rebuild at Once.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue,
Detroit, Mich., Aug. 16.

So far as actual trading is concerned, conditions are about the same as last week. Leaf tobacco men and cigar manufacturers have been kept busy filling orders, but as fall is approaching local concerns see signs of a slowing up. The cooler weather always brings with it a lighter demand, and consequently no dire results are anticipated.

Detroit manufacturers are all talking shop this week. In several factories minor repairs are being made and preparations for the probably lessened demand are being taken.

During the last couple of weeks there has been a heavy drain on local cigar and tobacco stocks. Windsor (just across the river) had a homecoming, and as a consequence hundreds of the visitors spent some of their time, also money, in Detroit. A cigar treat comes natural to most men, hence the trade. Then, during the last week, several conventions have met in Detroit, and money was spent freely at the different stands.

The wholesale trade has also benefited along with the retail. The different dealers have experienced no difficulty in selling goods and, for the most part, collections are easy.

The plant of John J. Bagley & Co., tobacco manufacturers, at 48-54 Bates street, together with the entire stock, was ruined by fire which, for a time, threatened Detroit's wholesale district. Thursday night. The narrow escape of a score of young women employes was one of the thrilling features of the fire. The loss is placed at $100,000, covered by insurance.

The fire originated in the drying room on the third floor, and in a few seconds had swept through the inflammable interior. When the fire department reached the scene the building was a mass of flames and nearby structures were threatened. The flames ate their way through the upper floors with great rapidity and burst through the roof with a dull roar. One fireman was injured when he fell from a water tower. Though neither John N. Bagley nor Paul F. Bagley were able to state the exact loss, they estimated the damage at the previously mentioned figures. About 300 employes, mostly girls, were thrown out of work, but in view of existing conditions, it is not thought they will remain idle long.

The Bagley building was purchased by John J. Bagley fifty years ago, and up to now there had never been any fires or serious accidents in the building.

"We will set about rebuilding just as soon as possible," said John N. Bagley. "Meanwhile we do not intend to remain idle. Our building at 12-18 Woodbridge street is so adapted that we can start operations there within a few weeks. We cannot afford to be idle at this season, and we must get in some place. The Woodbridge building is suitable for our purpose, and besides it is our property.

"As to giving an estimate of our losses that is a hard thing to do. We were very heavily stocked and our building contained some valuable machinery. An estimate of $100,000 would not be far out of the way, but I do not want to go on record as making any definite figure."

The cause of the fire is unknown, and the efforts of the Bagley brothers, the police and firemen to discover it were futile.

R. H. Stanzell, in Brown City, has moved his cigar factory from his Main street quarters to the second floor of the building across the street. Improvements have been made in the new location, and the factory can have an increased capacity if necessary.

Frank Loselle, a Wyandotte cigar merchant, is considered some shucks when it comes to baseball playing. In a recent game against a Detroit nine he got three hits in four trips to the plate. He also starred as an outfielder.

Theodore Belanger, River Rouge druggist and also dealer in cigars and tobacco, has returned from a trip on the St. Lawrence River. He reports having a fine time.

"Business is so-so with me," says H. S. Mitchell, River Rouge cigar dealer. "The strike on the Great Lakes hurts my trade."

Tiorted.

Minneapolis, Minn.—Williams Grocery Co., incorporated; capital, $250,000.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

TOBACCO MATTERS IN LANCASTER.

Leaf Market Conditions are Unchanged. The Long Drought Broken.

Lancaster, Pa., Aug. 14.

The leaf tobacco market in this city has been generally quiet during the past week, although a report was received during the latter part of the week to the effect that a sale of a packing of 1907 tobacco had been made by an out-of-town packing firm. This is about the season of the greatest dullness, and no particular revival is looked for until samples of the new goods are ready for the market, which will be the case in a few weeks.

Rains set in yesterday, and have been continuing throughout to-day, which have caused a great deal of rejoicing among the tobacco growers, all of whom had become considerably alarmed over the possible results of the protracted drought. Of course, much more rain is still needed and it is hoped that now there will continue to be rain for a few days, or that there will be more frequent showers, which might possibly yet save a major portion of the crop. It has often been seen that a period of 24 hours can completely change the conditions of a growing tobacco crop and turn it from what seemed sure failure of the crop to one of the very best. It is hoped that history will repeat itself in that respect.

It is reasonably certain, however, that the crop will not be fully matured until dangerously close to the time of frosts, and that possibility is still giving no little concern. Even the crops that were planted comparadrought, and it will be only by a narrow margin that they can mature before the usual time of frost. Later crops, under favorable conditions from now on, may progress even more rapidly than the tobacco planted earlier, and it is not an impossibility that some of those crops may yet turn out to be the finest.

Quite a number of new tobacco barns have been erected in this county this year. An immense new building was put up this spring and summer on one of the farms of M. R. Hoffman, of Maytown, and a large barn was also erected last week on the farm of Norman Hoffman, near Bainbridge.

Weidman & Eshleman, of Ephrata, last week sold their packing of 1907 tobacco, consisting of some 500 cases, to George Hoffman, of this city. Terms have not been made public.

It is reported here that Charles W. Bitner, George Hoffman and George W. Newman have been seen in Philadelphia lately looking over the leaf market section of the city in a way that gave the impression they were prospecting for local quarters there. No information has, however, been given out by any of the gentlemen mentioned.

Raymond A. Heiland, an active young tobacco man, connected with the well-known leaf brokerage firm of John F. Heiland & Co., has been spending a vacation at Allenwood, Pa.

An employe of the Kinports cigar factory at Ephrata was last week overcome by the intense heat, but is improving nicely now.

Aaron J. Bach, of Elias Bach & Sons, leaf tobacco packers of New York, have taken title to the tobacco warehouse on North Charlotte street, which has been occupied by the firm for some time.

John F. Brimmer, of the packing firm of John F. Brimmer & Son, has returned to this city after a five weeks' trip West, during which time he visited the Seattle Exposition.

IN THE READING FACTORIES.

Feeling that the Weary Wait is Over and Trade Improvement Near.

Reading, Pa., Aug. 14.

The cigarmakers of the J. G. Hansen factory, Tenth and Spring streets, who struck for more wages, returned to work last week, their differences having been amicably adjusted.

Mayer & Co., leaf tobacco dealers of Philadelphia, interd starting a new cigar factory at Womelsdorf, providing they can get 40 hands. A representative of the firm is now at Womelsdorf trying to get the required help. The factory will be established in the plant formerly occupied by William Schaffner.

(*Note.—No such a firm as Mayer & Co. is known in the leaf trade of Philadelphia. Alfred Mayer, a well-known cigar man, who has offices in the Drexel Bldg., Philadelphia, has recently made several transactions in the leaf trade and likely has taken out a leaf dealer's license to comply with the law. No response could be secured to 'phone calls and no statement was secured from him.)

E. A. Lehr was granted permission to remove his cigar factory from 1117 North Twelfth street to Temple, and to W. Nusser to remove his factory from Bernhart's, to 1717 Moss street.

The employes of the R. D. Oberholtzer cigar factory at Bowmansville enjoyed their annual outing last week. The day was spent in playing baseball, quoit pitching and fishing. A visit was also made to Devil's Cave.

The Yocum and Gring cigarmakers played a game of ball with the Temple Club on Saturday, and lost by a score of 6 to 5. The contest was very exciting throughout.

Yocum Bros., 705 Walnut street, one of Reading's big cigar factories, find trade is not so good. Their trade covers the whole of the United States and is such as to sell 100,000 cigars a week. This represents orders from every section of the country except the East. But it is nothing compared with the business the factory did before the financial depression. The chief brands are the Y.B., a ten-cent cigar, and the Spana Cuba, a five-center. Wherever there are smokers these brands are known.

W. H. Yocum, a member of this firm, speaking about the admittance free of Philippine cigars, said:

"This is bound to hurt the trade. As many of these cigars as are admitted free, that many less cigars will be manufactured in this country. It will be a bad thing for the trade."

In the same way Dibert Bros., 231 Washington street, feel about these cigars coming in. They claim that the effect will not be felt for a year or so, but then it will hit the trade hard.

This factory, which is a big one, finds business dull just now, as July and August, being the vacation time, are always the bad months for the business. Cigarettes are smoked more frequently just now, and that means a decrease of just so many cigars.

The factory, however, is running along evenly with shipments every week to all parts of the country. Their chief brands, Fan Tan and Lady Berks, get sent all over, but their best market is in the Western part of the State. No large shipments are made, as the factory does not deal with the jobbers, but directly with retail firms.

J. M. Wentzel, 630 Pear street, is still doing a good business. He has just shipped cigars to Lynchburg, Va., and to Harrisburg. His local trade is good and his brands, Maccabee and Baldwin, still meet with the approval of fastidious smokers.

E. M. Keller, 52 South Fourth street, had intended putting his new brand, Taps, on the market this week, but was delayed in doing so by the non-arrival of his boxes. As soon as they do come he will push the sale of his new weed hard. He has had a few judges try some of them and every one spoke well of the choiceness of the cigars.

His Eye Opener, which has become a standard smoke hereabouts, is still selling well and shipments are being made to the coal regions every week.

W. C. M. Moyer, 424 North Tenth street, is busy as usual. The success he has met with his Cuban Standard has encouraged him to try a new brand, and he expects to have it on the market shortly. He is also shipping many cigars away, the latest lot being sent to Orwigsburg.

The N. & N. Cigar Co., 37 North Seventh street, has been running full time. Their chief brand, Jerry Murphy, is still in demand and orders come not only from local dealers, but from all parts of this section. Norristown, Pottstown and that part of the State received the last shipment, and a big demand for the cigars exists there.

This factory, too, expects to put a new brand of cigars on the market shortly, and another hit is expected with it. The samples that have been made up thus far have come up to expectation, and will be a treat for the smokers.

Dibert Bros., cigar manufacturers, No. 231 Washington street, one of the largest concerns of its kind in the city, report business good, and indications point to a busy season for the remainder of the year. A full force of hands is employed.

W. W. Stewart & Sons, cigar manufacturers at Eighth and Greenwich streets, are making a new brand of cigars called the Lady Helen. H. F. Stoudt has been engaged to look after the local market.

Inability to supply the demand has caused John Heffelfinger, cigar manufacturer at 528 South Fourteenth street, to cancel several orders. He is employing as many hands as can stir around in his shop, and will probably erect a larger establishment next year.

Several hands have been added by Cigar Manufacturer William H. Shultz, 1010 Cotton street. His factory building on Maple street is a two-story brick structure, equipped with the latest improvements. He manufactures the Leader brand of cigars, which is deservedly popular here.

Morris H. Ruth, manufacturer at 800 Schuylkill avenue, has been very busy the past several months, and like other men in the business, is very hopeful as to the future. He enjoys a large one in his Our Chief, a nickel brand, and is preparing to put a new one on the market in the fall.

H. S. Hassler, formerly a cigar manufacturer and a member of the former well-known firm of Hassler & Helferpick, is now interested in the Eclipse Sign and Advertising Co., with a factory in the old Penn-Troy Laundry building here. A specialty is made of signs of all descriptions and a noteworthy feature of the firm's business is that they turn out an enormous lot of attractive designs for cigar manufacturers and leaf tobacco dealers in different sections of this and other States.

The widow of Robert P. Eiceman, a former well-known cigar manufacturer of Womelsdorf, who died two weeks ago, filed a closing inventory with Deputy Revenue Collector F. W. Cranston, and closed down the factory.

Samuel Searle, of Stouchsburg, Berks county, who operated a cigar factory at the toll-gate in that village for a number of years, has closed out his business and filed a final inventory.

William H. Smith, a prominent cigar manufacturer of this city, filed a bond in the sum of $1000 with Deputy Cranston for the manufacture of high-grade cigars, at No. 1111 Chestnut street. He has had many years' experience in the business.

L. P. Kline, cigar box manufacturer, at Nos. 202-208 Cedar street, is jubilant over the outlook. He reports that business has shown a marked improvement over what it was six months ago, and that his factory is working full time every day. He disposes of his product to local manufacturers and also ships quite a lot of boxes to firms outside of the city.

Gnidaer.

CIGAR BUSINESS IN NEW HANDS.

Newburgh, N. Y., Aug. 12.

Announcement has been made of the sale of the cigar store and factory of Edward R. Barrett, at 7 Water street, to Carroll G. Von Hess. Mr. Von Hess has been a resident of Newburgh for about a year. Mr. Barrett will re-engage in business but it is said it will not be in Newburgh, and will be on a much larger scale than here. The stand purchased by Mr. Von Hess is one of the oldest in the city in this line. Many years ago it was conducted by Henry B. Lawson. William H. Cory, Charles Dorr and others succeeded him.

Manitowoc, Wis.—Carl F. Weseman, cigars, has discontinued business.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative, P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

CREAM CITY TOBACCO NOTES.

Good Reports from Local Dealers Given in Short Paragraphs.

Bureau of The Tobacco World,
522 Caswell Block.
Milwaukee, Wis., Aug. 14.

Business in Milwaukee continues good, all dealers reporting favorably.

At Surman's business has been good for the past few weeks. Al. Stinel is enjoying a vacation at Phantom Lake, while Leon Baker will shortly leave on a visit to Minneapolis.

The Wells building store of Fay Lewis & Bro. Co., continues to enjoy a good patronage. Joe Brenk, who stands second in the contest for the Hero Medal, states that he will withdraw from the contest. The Pabst Building and Fifth street stores are also doing well. Mr. Harry Lewis, vice president of the company, is in New York visiting the leading manufacturers. The new office building of the company is rapidly taking form.

Allanson and McGuire are doing a good business, while Meister and MacFayden report an appreciable increase in sales during the past week.

R. D. Curtin has disposed of his lower Third street store to Highlin & Wendt, who are enjoying a good business.

The store of Sam Meyer, on upper Wisconsin street, has been purchased by Vebber & Kohn, who report a good business.

Ray Smith, who has had the management of the Pfister Cigar Department for some years, has been promoted to superintendent of the hotel.

Carl Peterson, who was formerly employed at the Caswell block store of Leo Abraham & Co., is now connected with the Minnesota Cigar Stores Co., at Minneapolis.

All of the stores of Leo Abraham & Co. are doing a good business. The Caswell block store has a novel window decoration this week, being a representation of the E. M. Schwarz & Co. factory. The daylight and night effect is carried out quite effectively.

At Mantiowoc, Wis., business among the dealers has been quite good. While Sheboygan dealers are enjoying a good business this week, owing to the fact that a home-coming celebration is in progress, there and many visitors have arrived.

At West Bend, Rolph's cigar store will be considerably enlarged by the removal of his factory to another building.

At Pewaukee, Wis., one of the summer resort points of this State, Charles Spencer has sold his cigar business.

Milwaukee dealers have been commenting upon the Philippine cigar for some time past, some believing that the cigar will meet with favor here.

In the growing sections the general report is that the crop is in poor condition, although some growers have an excellent stand of tobacco in the fields.

Some of the riders have been through the sections where the hailstorm of a week ago did damage, and have been buying the crop at three and four cents a pound.

Krompas.

Havana Aroma

Sweet Aromatic and Lasting

Imparts to Tobacco a

Real Havana Aroma

¶The merits of Havana Aroma are well known by many cigar manufacturers who have used it for Ten years with big results.

¶We want every cigar manufacturer to know the good qualities of our product and we will mail

Free of Charge

a sample to any cigar manufacturer for the asking.

Address

KEYSTONE CHEMICAL CO.
YORK, PENNA.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

THE CHRONICLES OF BEN ALI.

Another Missing Man; Perhaps Gone to Join the "Red Army." Boston Not Stirred by Fear of 'Enemy."

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Aug. 16.

The trade was treated to another surprise this week, following so quickly the assignment of the Liberty Tobacco Co. that members of the trade have hardly had time to get over the first blow. Now comes the disappearance of another wholesale cigar and tobacco dealer, by the name of D. Silk, who formerly conducted his business from an office on State street, and who recently opened a branch store in Roxbury. Mr. Silk was not very well known in the trade, in fact, many people here did not know of the existence of such a firm. Still this wise young man has been able to wheedle a number of our wholesalers out of various amounts of money by some device. The gentleman in question has skipped and he took all the assets with him, and creditors who turned over their accounts to their lawyers have not been able to find anything that can be levied upon.

As far as I can learn the following are among the creditors: McGreenery & Manning, about $800; I. Dane, $350; Baker Bros., $400; Bieringer Bros. Co., $200; Menashi Khoury Co., $25.

It is now to be hoped that in their anxiety to do business our local jobbers will be a little more conservative in the future, as from information obtained from one of our largest jobbers here, had many of these creditors looked up this D. Silk's standing and references they would not have extended him any credit whatsoever. It appears to me that credit is very cheap here. All one has to do is to obtain same is open a cigar store and have his card read, "Wholesale Tobacconist," make a bluff at doing a jobbing business, and people will flock to extend him credit.

Boston and vicinity has been flooded with a lot of cheap Turkish cigarettes for the past two years, made up principally in New York city, and bearing the 5¼c. stamp. Now that the new tariff bill has increased the internal revenue tax on such goods it is to be hoped that we will see fewer of these cigarettes come here, which in many cases contain more dust and dirt than tobacco, and which have had a distressing effect on our community, and which in a way has been very detrimental to many of the reputable manufacturers of cigarettes who seek to place their brands on this market.

Barney Hoffman has resigned from the selling force of the Turco-American Tobacco Company. W. Chandler, formerly employed by the Nestor-Gianacles Co., will have charge of the Turco-American New England business, with his headquarters in Boston.

Hyman Mandel, of Mandel Bros., cigarists, is spending a week's vacation at Bath, Me. Hyman will certainly enjoy himself, having taken along with him a box of R. B. Special Cigars.

The Columbia Theatre opened for the season Saturday evening. As in past seasons, Jim Farren has leased the cigar privilege. He carries the famous Poet 10-cent cigars in the various sizes. His leader in 5-cent cigars will be the Rosenthal Bros.' Special, a 5-cent Invincible cigar that is being extensively advertised here by Rosenthal Bros., of New York, the manufacturers.

The firm of Alfowich Bros., wholesalers and retailers, at 212 Hanover street, will in the future be known as Alford Bros. A new shingle will shortly appear over the door, informing the patrons of the change. This

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

store has recently installed the finest silent salesman show cases to be found in this city, and as the Alford Bros. do an extensive show case business it will pay dealers to call and inspect the same before purchasing elsewhere.

Frank Roseboom had his crew of hustlers down Providence the past week, and as a result nearly three tons of Buckingham cut-plug were unloaded in that market, a grand showing for one week's work.

The Lynn Cigar Co., of Lynn, reports a steady increase in business. Thhey are now putting out to the trade the High Rock Perfecto, a 10-cent cigar that has every appearance of being a winner.

Mr. Davenport, of the leaf tobacco firm of John Davenport & Co., has just returned from a very successful trip.

S. Jacobs (Robert Schubert Cigar Co.), has returned from a seven weeks' trip through Connecticut, R. I., and reports having done a big business for his concern on the Rosco, a 5-cent cigarmaker smoker.

Fonseca Bros., importers and packers of leaf tobacco, at 200 Milk street, were very busy when I called recently. This concern owns the well-known Shield Brand packing, which have a world-wide reputation for highest grade and superior quality leaf tobacco. They packed about 800 cases of the 1908 Connecticut Broadleaf, grown in South Windsor, and this is said to be one of the finest lots of leaf grown in many years. Cigar manufacturers in the market for any such leaf would do well to correspond with this concern.

Mort M. Frank, representing H. Bacharach & Co., of New York, is in town taking orders for Taussig & Co.'s well-known Florida Sumatra wrappers. Mr. Frank has a line of goods that are equal to the genuine imported Sumatra tobacco, and it would be a difficult matter for an expert to detect the difference in the leaf.

L. Shapiro (Nestor Granacles Co.) left last night for Portland, Me., where the Nestor cigarettes are very popular. E. Courtney Perkins will take care of the local trade during his absence.

Kid Nichols (Phillip Morris Co.) has returned from his brief trip through York State. Mr. Nichols reports that the sale of the famous brown package of cigarettes has not dropped off one iota during the recent heated spell. A. J. Battle is still here doing some clever window advertising.

Mr. Hutchinson (Estabrook & Eaton), who looks after the city trade, has left for Maine, to spend his two weeks well-earned vacation.

Frank Swick (Surbrug Co.) was in New York this week visiting headquarters. J. Barden and H. J. Morrison are both here working principally on Players and Arcadia Mixture, two of the Surbrug smoking tobaccos which are being advertised extensively by various means.

Ben Ali.

THE TOBACCO GROWING STATES.

Twenty-five States produce tobacco. To a large number of people this will be news, Kentucky leads, with 420,000 acres under cultivation this year. North Carolina and Virginia follow Kentucky. The acreage by States this year is as follows: New Hampshire, 97; Vermont, 200; Massachusetts, 4377; Connecticut, 13,409; New York, 5868; Pennsylvania, 31,206; Maryland, 24,960; Virginia, 140,000; West Virginia, 12,400; North Carolina, 216,000; South Carolina, 36,250; Georgia, 2164; Florida, 4500; Ohio, 76,000; Indiana, 19,280; Illinois, 1470; Wisconsin, 31,500; Missouri, 3875; Kentucky, 420,000; Tennessee, 58,800; iana, 138; Texas, 3600; Arkansas, 891.

CROP REPORTS.

CONNECTICUT VALLEY.

A demand for laborers for the tobacco harvest in the Connecticut Valley is expected at the State free employment bureau within the next few days, to continue till the close of the harvest season. In some towns in the tobacco belt the harvest has begun, but the demand for help has not yet reached the free employment bureau. By the first of next week the cutting will be in full swing and the call for additional men will then probably be active. There is reported to be a great crop this year and some laborers out of employment will be able to secure good jobs during the harvest.

Bloomfield, Conn.—Harvesting of the early-grown crop of tobacco is well under way and several of the large corporations have a large acreage already housed and in process of curing, and this present week's end will find a large proportion of the early crop under cover. The Krohn Tobacco Company, one of the largest growers on the Bloomfield plains, has 115 acres of the weed, of which four acres are under shade. One acre in Halliday Havana, the remainder Connecticut Havana. The Krohn Company is now engaged in har-

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

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NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 72
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

vesting the crop by the method of priming; the stringing is done by girls and women, who with needles and string pierce and string the leaves, forty to the string, which is fastened to the laths and hung in the shed.

East Hartford, Conn.—A visit through certain tobacco districts here showed a marked contrast in the condition of the crop over a week ago, or since the rain of a few days ago. The rain did thousands of dollars' worth of good and brightened the hopes for a bumper crop this year. Most crops are now topping out and it will not be long before the harvest will be started by some of the early ones.

Enfield, Conn.—All crops have taken a jump since the rains. Budding tobacco has commenced in the early planted fields.

South Manchester, Conn.—According to one of the best-informed tobacco buyers in this vicinity, the crop will be much heavier than anticipated, the recent rains doing much to give the plants bottom, although all the leaves are cutting thin. The Connecticut broad leaf is much better than the Havana seed, the latter being light and spindly, although much stronger than expected during the drought several weeks ago. Many growers have already begun to cut in this section.

Suffield, Conn.—Harvesting of the early-grown tobacco crop in this place was begun on the farm of Howard Pease, who picked about an acre and a half of the Halladay hybrid of the Havana variety. The leaves picked were of large size. Monday he will continue harvesting his 18-acre crop. Herman Ude and Charles E. Whittemore will start cutting their 50-acre piece.

Windsor, Conn.—The welcome rains of the past week have been very joyfully received by farmers and tobacco growers and have put them in a very optimistic mood. They expect now to be able to harvest at least fair crops from the staple products, such as tobacco, tomatoes and potatoes. The latter crop has undoubtedly suffered the most on account of the drought and early potatoes in general are a failure, but with a generous amount of rain from now on the farmers hope to harvest a good crop of the late seed. There is but little hope of harvesting a second crop of hay, as the rain was too late to be of benefit. As the main crop was unusually heavy, the farmers will not suffer from this source. Dairymen are also feeling in much better spirits, as the recent rains have done much to revive the pasturage badly affected by the continued drought.

Feeding Hills, Mass.—Tobacco setting was discouraging because of the late cold spring. The hot dry weather following the first setting made it necessary to reset many fields. Considerable damage has been done by cutworms.

PENNSYLVANIA.

Lancaster, Aug. 14.—Early in July the outlook for a big tobacco crop in Lancaster county was fine, but the drought has caused a great change in the appearance of the fields, and unless rain occurs within a week the fate of the crop is practically sealed. It is now six weeks since there was a fall of rain of any consequence in Lancaster county.

Easton, Aug. 13.—The blighting drought that has hung over this section for weeks was broken this morning by a rain that began falling at 6 o'clock this morning. At first the downfall was so slight that it was feared the rain would be of no consequence, but gradually it increased in quantity until 8 o'clock, when the fall was quite heavy. The crops have been burning up in the ground for weeks, and some of them, the farmers say, would have been a total loss had not the rain come when it did.

Long Level, Aug. 13.—A visit to this, as well as other sections of the county, confirms the report to a great extent of the damage the drought has done to the crops. Corn, potatoes and tobacco have suffered greatly for want of rain. The scorching rays of the sun dried many of the potato vines before they were developed.

WISCONSIN.

Edgerton.—Again general rains have fallen during the week, putting an end to the drought, which is now a thing of the past in all tobacco-growing sections. The late fields are now making up for lost time and even that which is topped is spreading beyond expectations. The fate of the present crop must now lie with the weather conditions from this on. If favored with a late fall there is yet hope that good tobacco may be harvested and something like 75 per cent. of a normal crop secured. The growers certainly feel much more encouraged over the prospect now.

Buyers continue to pick up a few contracts of new leaf in the hail districts at from 4 to 5 cents and possibly 200 acres have been sold.

The market for cured leaf is slowly picking up—at least there is a better feeling pervading the Eastern centres. Both '07 and '08 continue to quietly move out of growers' hands that is all the time reducing the remnants in the country. The sale of about 700 cases of '07, a part of the Equity holdings, is reported closed to Spitzner, who also bought a 60-cs. lot of '07 of O. J. Burtness, of Oxford. A few hundred cases of low grades have also been moved of late.

The shipments out of storage reach 717 cs. for the week to all points from this station. One hundred cs. have been received from outside points.

VIRGINIA.

Danville.—Sales were resumed on August 2 after being closed down for the month of July. This is the first time in the history of the market that sales have been closed down during the month of July, and both buyers and warehouse men seem to be pleased with the new departure.

Very little tobacco was brought to market this week, and the offerings were composed principally of primings, an occasional lot of old tobacco showing up.

Prices are reasonable on the few primings that are being sold, ranging in price from 50 cents to $8. The quality of these is not good.

The recent rains have been of great benefit to the growing crop, and while reports are very conflicting, still we think there will be an average crop in the old belt section.

Trading in redried lots has been very quiet.

NORTH CAROLINA.

Rocky Mount.—The Rocky Mount tobacco market opened for the season on last Thursday, August 5, with all five of the warehouses selling on that day. The offerings amounted to about 25,000 to 30,000 pounds, and were entirely of the priming type—bottom leaves. The character of the offerings was better than expected from reports of the crop heretofore, being of a good bright color and comparatively free from dirt, though lacking in body and weight. Prices averaged about 8 cents, and were satisfactory, as a rule, to the sellers. All the buyers were out in full force and bidding spiritedly.

The crop is more than half cured in this section, and with several weeks of good weather will be housed and ready for market. Good sales are expected from now on.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
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Correspondence with the Jobbing Trade solicited.

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High Grade Seed and Havana
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WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Priyate Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
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LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
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814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

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YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
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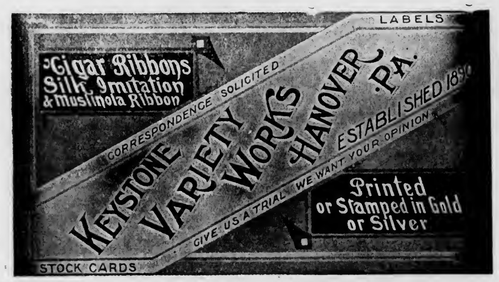
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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MAKER OF
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Telephone
SOUDERTON, PA.
Private Designs a Specialty
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ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
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METAL EMBOSSED LABELS METAL PRINTED LABELS
H. J. Fleischhauer
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238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING EMBOSSING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

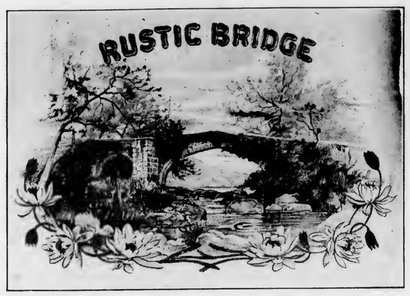
For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of <C> HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR



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Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Samples gladly submitted on application

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Write for Samples

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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers. Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 34 PHILADELPHIA, AUG. 25, 1909 One Dollar the Year

HARMONY IN KENTUCKY.

Burley Society to Pay the Equity Association for Help in Pooling.

Winchester, Ky., Aug. 18.

The American Society of Equity and the Burley Tobacco Society are at last in harmonious accord in regard to pooling the tobacco crop of 1909.

Four propositions were submitted by the Burley people to a meeting of Burley and Equity people. In each county organized by the American Society of Equity in which the tobacco is pooled through the local unions of the Society of Equity the Burley Society will pay the one dollar per hogshead allowed as commission for pooling to the local union.

The Burley Tobacco Society will pay over to each county all money due for tobacco sold within ten days of the time this money is received at the headquarters of the society.

The Burley Tobacco Society will pay to the American Society of Equity $10,000—one-half to go to the national society and one-half to the State society out of the pool of 1909.

The first $5000 is to be paid October 1, if the pool is successful.

The Burley Society will adopt a by-law fixing a minimum charge for prizing and handling the crop.

No changes in the pledge as adopted some time ago are suggested.

The National Board of Directors of the American Society of Equity meets at Indianapolis to-day, and President Drayton will present these propositions and recommend that they be accepted.

The State Board of the American Society of Equity will meet at Bowling Green August 19, and State President Cantrill will present them to the State board and recommend their acceptance by that body.

NEW COMPANY IN NEW ORLEANS.

Foster Cigar Co. Will Begin Business in Crescent City September 1.

New Orleans, La., Aug. 20.

The Foster Cigar Company, another wholesale cigar firm, will open business on September 1, at No. 608 Commercial Place, and will handle the El Palencia, Flor de Jefferson, El Merito and Victor brands, and several other cigars.

C. S. Foster, formerly president of the Louisiana Tobacco Company, and for years a traveling man, will be the president of the new concern, with Augustus Block, a well-known cigar man, and for eighteen years a cigar drummer, vice president. Herbert E. Woodward, also well known to the cigar trade, will be secretary and treasurer.

Handsome offices will be used by the firm for the showing of their goods, and as each of the gentlemen composing it are generally well known, the success of the firm can be reckoned.

P. O. DEPARTMENT RULING

Threatens to Prove Expensive to Tobacco Association Organ.

Guthrie, Ky., Aug. 20.

It is understood there is a serious hitch in carrying out the contract between the Tobacco Planter, a paper published at this place, and the Dark Tobacco Growers' Association. At a recent meeting of the association directors that paper was made the official organ, and a contract made by which the paper was to be sent regularly to every association member. The subscriptions are to be paid by the association and aggregate several thousand dollars. The postal department has refused to allow such subscriptions sent through the mail except as first-class matter, and it is said the postage amounts to considerably more than the amount paid by the association for the entire issue. An effort is being made to have the department change their ruling.

WILL ORDER CIGARETTES BY MAIL

Despite the Adverse Opinion of Deputy Attorney General.

Minnapolis, Minn., Aug. 20.

Despite the fact that Assistant Attorney General George W. Peterson says it is illegal under the new anti-cigarette law for dealers to accept orders on out-of-State sources of supply, many Minneapolis retailers will continue to order paper smokes for their customers, backed by a large local wholesale house whose branch manager says State laws have no jurisdiction over inter-state commerce.

The house in question takes the ground that a sale is not made until goods are delivered and that, if cigarettes are sent from Chicago or New York direct to Minneapolis customers the State law is of no effect.

The method followed is that the customer goes to his retailer and orders 100 or 500 or 1000 cigarettes of the desired brand. The retailer having no stock on hand, orders his local supply house to have the cigarettes sent direct to the customer from Chicago or New York. The cigarettes arrive, the customer pays the retailer, the retailer pays the wholesaler and the wholesaler pays the shipping house. The defenders of this neat legal point contend, respectfully that the Assistant Attorney General is mistaken.

Local dealers say that there is not a great demand for cigarettes as yet. "Everybody is supplied," said the manager of a large downtown store. "People have not used up their advance stock yet. I expect to see a heavy demand in about thirty days."

Oshkosh, Wis.—George Haverty, cigars, etc., sold out to A. J. O'Brien.

NEW LEAF FIRM IN KENTUCKY.

Articles of Incorporation for $20,000 Concern Filed at Lexington.

Lexington, Ky., Aug. 18.

Articles of incorporation of the Fayette Leaf Tobacco Company, with a capital stock of $20,000, and with S. H. Halley, of Fayette county, owning fifty shares; David Reed, Lexington, twenty-five shares; Clara Reed, Lexington, twenty-five and W. E. Sims, Woodford county, twenty-five shares, have been filed with the County Clerk. The place of business is to be Lexington. The company is to receive, grade and handle tobacco, and provide a warehouse for handling it. It may also re-dry and manufacture tobacco and advance money on crops. S. H. Halley is to be president and general manager of the company.

WILL QUIT TOBACCO BUSINESS.

J. J. Goodrum Resigns Presidency of Tobacco Company.

Atlanta, Ga., Aug. 21.

J. J. Goodrum, one of the best known and most popular of Atlanta's young business men, has retired from the presidency of the J. J. Goodrum Tobacco Company, with which he has been identified for years, and which he has made one of the most profitable corporations in the city, and will enter upon other fields of commercial activity.

He has been succeeded in the presidency of this corporation, which will continue to bear his name, by J. W. Davis, who has been vice president of this company.

Mr. Davis, with his family, have been in Atlanta for some time now, where they have made a host of friends, both in business and socially, and who are congratulating him upon his elevation to the presidncy.

MINNEAPOLIS CIGARIST DROWNED.

St. Paul, Minn., Aug. 18.

John S. Muir, cigar merchant, 321 Fourteenth avenue, southeast, Minneapolis, was drowned at Excelsior Lake Minnetonka, early Sunday evening, his wife, whom he had married only three months ago, standing on some rocks in the water ten feet away, powerless to help him.

The body was recovered three minutes afterward, and three physicians worked for more than an hour over the body, to no purpose. It is now said that Muir really met his death through heart disease, as he was an expert swimmer and had only been in the water a short time.

Mr. Muir was about thirty-five years old and well known in southeast Minneapolis.

THE UNITED IN COLUMBUS.

Combination Will Soon Add Ohio City to Its Chain of Stores.

Columbus, O., Aug. 21.

The announcement that the United Cigars Stores Company will begin operation in this city at an early date, will be interesting to smokers, who have long wondered why Columbus had not been included in the great chain of cities in which this business has been established. A lease has been taken of the store at 17 No. High street, and already the premises are undergoing alterations for the occupancy of the United.

These stores are now in operation in ninety of the principal cities of the United States. In New York alone the company has 192 stores, or as it advertises, "stores all over, one always in sight." Chicago has 45 stores under the United Sign; San Francisco, 40; Philadelphia, 18; Boston, 12, and so on down the list.

United Cigar Stores are not cut rate stores, but they do their merchandising on a small profit, which is based on a tremendous volume of business. Some of the controlled brands of United Cigar Stores cigars are sold in quantities that are simply astonishing, the entire output of several factories being marketed exclusively by the United.

This is the United motto:

"No matter what price you pay for cigars, you get better cigars for your money than are obtainable elsewhere."

"The United Cigar Stores Company will not tolerate any unsatisfactory transactions" is another of its mottoes.

You will get what suits you, or you will get your money back.

All the United Stores are run on a co-operative plan, which permits the clerks to share in the profits. They participate in the success of the Company, which, in a seven years' career has been one of the most wonderful developments of mercantile enterprise this country has ever known. In rendering a decision in the government's suit, known as the tobacco case, the United States Court went out of its way to compliment the methods of the United Cigar Stores Company, which, though aggressive, the Court said, were straightforward and honorable.

HALED TO FEDERAL COURT.

Indiana Man Wants $25,000 Damages from Tobacco Men.

Adams, Tenn., Aug. 19.

A Deputy U. S. Marshal has been in Robertson county summoning to appear before the Judge of the Circuit Court of the United States in the Sixth District on the second Monday in October next, the following Robertson county citizens: F. G. Ewing,

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SEED LEAF TOBACCO SUMATRA
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Jacob. Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Charles H. Fort, D. M. L. Bradley, George Montgomery, Sandy Cable, James Sanford, E. B. Boyd, Meredith Winders, Luther Winders, J. T. Matthews, Henry Miller, John Byrd, J. W. Whitehead, J. W. Winters, James Smith, Ben Smith, John Heflin, W. H. Palmer, S. S. Palmer, William Holman and the following Montgomery county citizens: Polk Prince, Fletcher Benmont, Eugene Scott, Frank Hamlett, Theodore Hamlett, T. M. Williams, Joe Killebrew, Alf. Killebrew, Clay Bouren, Robert Collier, James Johnson, James Chapman and James Limebaugh.

The summons is to answer A. H. Cardin, of Indiana, in an action of damages of $25,000.

It is a fact that not one of these gentlemen ever saw Cardin and really do not know what he bases his action for damages on.

CONSUMPTION OF TOBACCO.

Figures Showing Consumption of the Soothing Weed Over the World.

From the latest obtainable statistics it appears that in France the consumption of tobacco is 2.2 pounds per capita; in England, 2 pounds; in Austria, 2.9 pounds; in Hungary, 2.4 pounds; in Italy, 1.1 pounds, and in the United States a little over six pounds for every man, woman and child, or over seventeen pounds for every male citizen over sixteen years of age, says the Buffalo Courier. In other words, the consumption of tobacco in this country is from three to six times what it is in most civilized countries.

Since 1870 the increase of per capita consumption in the United States has been over 250 per cent. compared to 25 per cent. for France and 56 per cent. for England.

Equally surprising is the difference in the revenues obtained from tobacco taxes by different countries. For instance, according to a table prepared by the Department of Commerce and Labor, the average combined internal revenue and custom taxes on tobacco in the United States is seventeen cents a pound; in Great Britain, seventy-four cents a pound; in Italy, ninety-three cents a pound; in Austria, forty cents a pound; in Hungary, thirty-three cents a pound; in France, eighty-five cents a pound.

Last year we obtained $87,000,000 of revenue from tobacco. If the French taxes had been applied to our consumption, we would have received $436,000,000. If the British taxes had been applied we would have received $380,000,000.

It is shown that if France had a per capita consumption equal to that of the United States and applied her present tobacco taxes, she would receive $200,000,000 a year instead of $75,000,000. The same process in Great Britain would bring $192,000,000 a year instead of $64,000,000.

Fitchburg, Mass.—William McEleny has opened a cigar and tobacco store at 98 Main street.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands
No Re-Cutting No Waste
STOCK READY TO PRINT
Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices
Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA

Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

S. Weinberg

121 North Third Street PHILADELPHIA

Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

Tobacco

United States Directory

OF

Cigar Manufacturers

Leaf Packers, Importers and Dealers

Including Leaf Tobacco Exporters, Packers and Dealers of Havana, Cigar and Tobacco Brokers and Cigar Box Manufacturers of the U. S.

Complete and Reliable. Price, $3.00, Delivered

Address

Tobacco World Publishing Co., 224 Arch Street, Philada.

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Renewed Life in the Havana Tobacco Market.

Many New Buyers Arrived During the Week and Immediately Became Busy. The Sales Reached 11,300 Bales, and the Receipts from the Country Amounted to Almost 23,000 Bales.

Special Correspondence of The Tobacco World.

Havana, Aug. 16, 1909.

Figuratively speaking, the pot is beginning to boil in our market. as 17 buyers arrived here during the past week (14 of whom came from Tampa), while 15 went home again satisfied with their work and time spent in the capital of the Queen of the Antilles.

As a natural consequence of the many buyers in town, transactions are reaching the high-water mark of over 10,000 bales per week, but as the receipts from the country are also over double the above quantity during the same space of time, our warehouses are beginning to fill up with Cuba's choicest and finest product. At least this is the opinion of all smokers who have not only become addicted to the habit of the weed, but who have been educated to appreciate the different kinds which Mother Nature has distributed over all countries, and been assisted by human enterprise to transplant this originally tropical weed to more temperate and colder climates.

Up to now science has not been able to reproduce and search out all the secrets of the soil and temperature, therefore all efforts to grow tobacco from Cuban seed have resulted in failure, if the object was to substitute it for the genuine article. Even here in Cuba we have at least four distinct varieties: Vuelta Abajo, Partido, Remedios and Oriental tobacco, from the Santiago Province, and the first cannot be grown in any other section of the island, while the choicest plantations are situated in a very limited stretch of country. If nature withholds the necessary rain during the growing season the result is a failure, or a poor crop, and while artificial irrigation and the employment of cheese cloth (to grow wrappers) has given some results in lessening the evil of a crop failure, still as the old-time manufacturers claim, with reason, nature's distribution of rains, clouds and sunshine is the only sure method of producing a perfect, aromatic leaf, and that there is an indefinable something lacking in the crop raised by artificial means. The old-fashioned method to give the soil a rest when it has become exhausted and entrust the repairing of it to nature, has unfortunately become too slow a process for our agriculturists, and therefore artificial fertilizers are used to restore what has been extracted from the earth. If all the acres of a farm were scientifically examined to determine what the soil needed perhaps no harm would be done, but generally a fertilizer is used indiscriminately, and while it has given results upon one vega, it may be unsuitable for the adjoining farm, and so ignorance is to blame often enough for poor crops.

SALES

last week reached a total of 11,309 bales, of which 3,373 bales were from the Vuelta Abajo, 4,347 from Partido and 3,589 from the Santa Clara Province.

Americans bought 5,733, European exporters 3,562 and local cigar and cigarette manufacturers 2,014 bales.

LEAF EXPORTS FOR THE WEEK.

To the United States.....5,203 bales
To all parts of Europe.....3,405 bales
To South America..... 177 bales

Total.....8,785 bales

BUYERS COME AND GO.

Arrivals—E. Ortiz, of Ortiz & Suarez; Jose Escalante, of Jose Escalante & Co.; Segundo Garcia and L. Pando, of Garcia, Pando & Co.; Andres Diaz, of Andres Diaz & Co.; Leopold Powell, of L. Powell & Co.; Manuel Sanchez, of Berriman Bros.; Laureano Sanchez, of L. Sanchez & Co.; Simon Gonzalez, of Sanchez & Haya; Pere-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Calzada del Monte No. 15

NEW YORK: No. 145 Water Street

Bremen, Germany

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

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R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN

MENDELSOHN, BORNEMANN & CO.

Havana Tobacco Importers

196 WATER STREET, NEW YORK

Habana: Amistad 95

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

grino Rey, of Cuesta, Rey & Co.; Harry B. Roberts, of J. W. Roberts & Son: C. Menendez and Manuel Fernandez, of Tampa; August Kuttnauer, of Rothschild, Sons & Co., and Harry Cohn, of Cohn Bros., Chicago; Sam I. Davis, of Sam I. Davis & Co., Tampa and New York; Manuel Vega, of Montreal, Canada.

Departures—Alvaro Garcia, P. San Martin, Enrique Pendas, Laureano Sanchez, Maurice Winter and Thomas Englehardt, for Tampa; A. W. Arnold, for Key West; Emil Wedeles, for Chicago; A. Blumenthal, for Boston; Avelino Pazos, Marcelino Perez, Max Schwarz, Otto Sartorius, Max Stern and John W. Staples, Jr., for New York.

HAVANA CIGAR MANUFACTURERS

are beginning to note an increase of orders for Great Britain, the United States, Canada and South America. Some factories state that they have already orders for the coming holiday trade. This seems rather far off to talk about, but this may refer to countries like Australia, the west coast of South America and others, which require one to two months for shipments to reach there. Some European importers also take time by the forelock and prepare early for the coming season, so the orders can be executed slowly and with proper care before the manufacturers should be rushed.

Sol is doing a very satisfactory business in all the different sizes of cigars, but to fill a demand for a short smoke in the United States Behrens & Co. have just come out with an all-tobacco cigarette (or little cigar) called Fragantes, which is made of the finest Vuelta Abajo tobacco. These cigarettes are packed in a nice, catchy package, and the first shipment was made over a week ago to New York to the Sol factory's representative, Max Schatz. The latter has placed them in 50 of the finest stores and hotels. As the package will retail for 50 cents, it will leave a fair margin of profit to the retailer. The jeunesse doree and connoisseurs of highly aromatic short smokes will doubtless consume large quantities of this all-tobacco cigarette, and they ought to sell also in all the States where the paper cigarettes are prohibited.

H. Upmann & Co. shipped 500,000 cigars last week and distributed 1,000,000 others, of mostly high priced sizes, to different independent manufacturers.

John W. Staples, Jr., vice-president of the Havana Tobacco Company, left last Saturday by the steamer Saratoga for New York.

Don Gustavo Bock, of the Henry Clay and Bock & Co., Ltd., is overcrowded with orders from all countries and all its factories are working with full forces.

Vales and Padilla, owners of the La Cruz Roja and Ramon Allones factories, as well as makers of the La Eminencia cigarette, were forced to suspend payment. Liabilities are given at $340,000 and the assets are nominal. The principal asset consists of the brands for which at one time $250,000 were offered and refused.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Cardenas & Co. sold 1,000 bales of Vuelta Abajo and Partido tobacco last week.

Emil Wedeles has been a liberal buyer in our market, although the exact number of bales could not be ascertained.

Puente, Granda & Co. disposed of 1,000 bales of Partido and Remedios during the past eight days.

P. San Martin was a buyer of 700 bales of choice factory vegas.

Sobrinos de A. Gonzalez were sellers of 796 bales of all kinds of leaf, among which were 130 bales of the 1907 Vuelta Abajo growth, and for which there is now a good demand.

Heinrich Neuberger was a shipper of 646 bales of leaf by the steamer Saratoga last Saturday.

Jorge & P. Castaneda closed out 500 bales of Partido and Vuelta Abajo from their choice holdings.

Marcelino Perez purchased and contracted for over 1,000 bales of Vuelta Abajo and Partido for his famous Tuval factory in New York.

Jose F. Rocha turned over 450 bales of Vuelta Abajo and Partido.

Max Schwarz was a buyer of 400 bales of choice Vuelta Abajo and Partido vegas.

Muniz Hno. & Co. sold 300 bales of Vuelta Abajo to local manufacturers.

Alvaro Garcia made some good sized purchases for his La Sirena factory at Tampa.

Ernest Ellinger & Co. closed transactions for 500 bales of Partido and Vuelta Abajo last week.

Leopold Powell was a buyer of 500 bales of excellent factory vegas from the Vuelta Abajo.

Loeb-Nunez Havana Company disposed of 250 bales of Vuelta Abajo and Partido.

Laureano Sanchez made some purchases of an extra fine leaf, Vuelta Abajo vegas and Partido. One dealer sold him 500 bales.

A. M. Calzada & Co. were sellers of 245 bales of Partido and Remedios from their choice packings.

A. W. Arnold was a liberal buyer for Ferdinand Hirsch & Co., of Key West.

B. Diaz & Co. turned over 200 bales of their excellent Partido escojidas.

Jose Escalante, of La Corina factory, Tampa, selected some of the finest Vuelta Abajo vegas for his firm.

J. Hernandez Cayro sold 175 bales of Partido and Vuelta Abajo last week.

Don Salvador Rodriguez, of Charles the Great fame, is well satisfied with his present purchases of the 1909 crop, but he is opposed to using shade-grown tobacco and to his knowledge has never used a leaf in his factory, nor would he buy of this style of tobacco.

J. F. Berndes & Co. shipped 1,000 bales of leaf tobacco last week to Europe.

RECEIPTS OF TOBACCO FROM THE COUNTRY.

Week ending Aug. 14.		Since Jan. 1, 1909.
Bales.		Bales.
9,793	Vuelta Abajo	89,340
1,265	Semi Vuelta	13,953
2,831	Partido	22,316
....	Matanzas	382
9,001	Remedios	63,963
99	Santiago de Cuba	5,872
22,989	Totals	195,826

CABLE ADDRESS "CALSA" TELEPHONE 6074

A.M. CALZADA & CO.

CODE USED A B C 4TH AND 5TH EDITION.

PACKERS AND DEALERS IN LEAF TOBACCO

OFFICE & WAREHOUSE Monte 98

P.O.Box 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129½ TO 130½ ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

—ALSO—

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

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Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

Florida Tobacco Company
GROWERS and PACKERS of
Florida Shade Grown Sumatra
Every Desirable Grade--Both Plain and Spotted
Also, Clean, Good-Burning, Mild-Flavored
Florida Filler
No. 131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, August 24.

NEW YORK LEAF MARKET.

There were scenes of more than usual activity in the leaf market during a majority of the buyers then here have returned to their home cities. A considerable quantity of goods was taken by them, but yet the aggregated volume was from all reports not actually as heavy as had been anticipated might be the case. Operations were no doubt curtailed to some extent by the fact that there were only limited quantities of samples of some types of Connecticut and also of Pennsylvania tobaccos on hand. Notwithstanding these facts there were recorded several sales of the 1908 Pennsylvania as well as a moderate amount of Connecticut Havana seed, which is not yet fully sampled.

The presence of the buyers was also beneficial to the Sumatra houses, as several important parcels were taken by them, and mail orders for the imported wrapper leaf were somewhat heavier.

Considerable impetus was also given to the Florida wrapper leaf, which seems to be gaining in favor since the prices have moderated and the quality of the more recent crops shows signs of important improvement.

The volume of business done in Havana tobaccos was, to all reports hardly in keeping with the reported activity on the Island. Transactions were largely of a routine nature.

* * *

THE CIGAR INDUSTRY.

There is no encouraging change in the conditions of the cigar trade from the manufacturers' standpoint. Factories are, however, kept in operation because it is believed that the stocking up of some goods now will come in usefully later in the year, should there be experienced a rush for goods, and of which there is some prospect. Sales with the local retail trade do not augur so favorably at present, but with the close of the usual vacation period it is possible that the New York dealer will find an improvement in the volume of his business.

* * *

LEAF SAMPLING SEASON.

The well-known New York leaf tobacco inspecting and sampling firm of F. C. Linde Hamilton & Company, have announced the dates of sampling of the 1908 goods, which is in accordance with the rules of the National Cigar Leaf Tobacco Association, and also the New York Leaf Tobacco Board of Trade. Circulars have been issued calling attention to their claim that the "Linde" ticket has been approved of by the National Association of Leaf Tobacco Men. Communications are requested to be addressed either to the firm's main office in New York, or to any of their numerous agents, which are located at every important packing centre in the country.

* * *

UNITED IN NEW FIELD?

In a recent issue of a New York daily it was announced that the United Cigar Stores Company, having disposed of a majority of small cigar dealers, is now believed to have embarked in stationery business.

It is either proprietor of or a partner in a new business deal, which may result in putting practically every small stationery and combination cigar and stationery shop in New York city out of business.

In a quiet way there have recently been opened throughout the city many stores of a combination sort, in which periodicals, all kinds of stationery and school supplies, and a full line of "United Cigars" can be obtained. These, it is said, are but the beginning, and within a short time many of the United Cigar store stands in residential parts of the city will be converted into combination stores. At these places it is not admitted that they are owned by the United Cigar Stores Company. They are operated, it is declared, under the firm name of Davis & Klein, which appears in black and gold signs over the door of each, but there are other signs of the windows proclaiming some kind of participation by the United Cigar Stores Company.

* * *

CIGARETTE MANUFACTURERS ACTIVE.

Several of the leading cigarette manufacturers are considering the advisability of taking some concerted action to offset the agitation brought about by anti-cigarette fanatics. No definite plan of action has yet been decided upon, but plans are being evolved and may culminate into a solution of a plan that would seem to meet the exigencies of the cause.

* * *

RED MILL CASE SETTLED.

The financial and business difficulties of the Red Mill Tobacco Company, of Rahway, are recalled with the filing of an opinion by Vice-Chancellor Stevens, to the effect that there was no partnership in the conduct of the business between Arthur C. Becker and Thomas Allen. The opinion was received to-day by Abe J. David, counsel for Becker.

Becker bought the business from John W. Whelan, of Elizabeth, as receiver in bankruptcy, in December, 1907. Becker employed Allen, former president of the defunct concern, as superintendent, and the two men conducted the plant until March, 1908. Then Becker sought to close down the factory, but Allen claimed that he had a half interest in the business, and refused to leave the plant and advised the employes to do likewise. Allen stayed in the factory day and night until he was arrested under a complaint of disorderly conduct.

Mr. David took out an injunction in the Court of Chancery restraining Allen from staying at the factory. Allen then filed a cross bill setting forth that he was a partner in the business and asking for an accounting of its affairs. The case was tried before Vice-Chancellor Stevens in April.

In advising a decree for Becker the Vice-Chancellor holds that the evidence produced is inconsistent with the idea that with the execution of the bill of sale a partnership was to arise in which Becker and Allen were to have equal interests. It is true, the court says, that Allen was almost indispensable to conduct the business at the start, and that he may have expected to have an interest in the business. Becker said that, if successful, the business was to be incorporated and Allen was to have an interest in the form of stock. The Vice-Chancellor continues: "It is clear that there was no partnership in the ordinary legal acceptance of the term, and as that is the only question involved, I think that the cross bill should be dismissed and neither party should have costs against the other."

Minneapolis, Minn.—John S. Muir, cigars, drowned at Lake Minnetonka.

Monroe, Wis.—Jack Coneoy, cigars, tobacco, etc., sold out to Ross & Keegan.

Chicago, Ill.—Joseph S. Price, cigars, liquor, etc., incorporated; capital $2500.

Yankton, S. D.—Henry Davis, cigars and pool, sold out to William K. Eaton.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

Wanted--Live Wires

A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an **EXCEPTIONAL LINE.** A Responsible House, and Wants only Responsible People. Address Box 40, care of Tobacco World, Philadelphia. 8-18tf

I WOULD LIKE, the coming season, to put up a packing of Connecticut Valley tobacco for a reliable house. I live in the heart of the tobacco belt, know the localities where best tobacco is grown, have good facilities for packing, and thoroughly understand the business. M. B. Graves, Hatfield, Mass. 8-25-n

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—To cigar box manufacturers and cigar manufacturers, large assortment job lot set of cigar labels; also big variety of imported cigar bands; very cheap. For particulars address Bargain, Box 40, Tobacco World, Phila. 8-25c

SALESMAN wanted for Philadelphia and Pennsylvania by a Sumatra house. Address L. N., Box 42, care of Tobacco World. 8-25c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. ROSENWALD & BRO.

THE TOBACCO WORLD
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PHILADELPHIA, AUGUST 25, 1909

THE LOCAL TOBACCO NEWS

It has been seasonable quiet in the leaf market during the past week, and there is no discouragement to be taken from the fact either, because leaf houses are allowing their traveling men to close their vacation seasons this month, and will no doubt start out bright and fresh early in September. There was again considerable prospecting for leaf in this market and some dealers were kept fairly busy showing a line of their goods to visitors, but the sales thus far consummated have not been large. There was also only a transient trade done by the leaf jobbing houses, as local manufacturers are buying stocks sparingly as yet.

* * *

The cigar industry throughout this First District looks pretty good, and the trade has not yet fully gotten over congratulating itself upon the splendid record achieved during the month of July in which an increase of 5,000,000 was recorded as compared with the month of July of 1908, and which also brought the total production well nigh up to the high water mark of July, 1907. As it stands it was the largest production of any July, with the exception of 1907 for a decade of years past. It is a fact that the facilities of a number of our manufacturers are taxed to the utmost, and that additional factory room is very desirable. Some have, indeed, already taken the necessary steps in providing the necessary additional facilities by securing factory accommodations out of town, but within easy access.

* * *

Allen R. Cressman's Sons, makers of the popular "Counsellor" five-cent cigar, are among the busy ones in this city, and the fame of this piece of goods is being rapidly spread over a large area of the country with an almost equally phenomenal success, which characterized its introduction in this city. Recently their manufacturing facilities were considerably enlarged with a view to meeting the rapidly increasing demand for the product.

* * *

Detective Whiteman, of the Reading Railway service, was hurled through a car window at Columbia avenue station early Monday morning in a battle in which he and Detective Cornwall were engaged with John Welsh, alias McDonald, and Albert Mangold. Disregarding his injuries, Detective Whiteman rejoined Cornwall and the two succeeded, with the assistance of City Detective Emanuel, in overpowering and arresting Welsh and Mangold, and seizing two suit cases and a telescope filled with leaf tobacco, the property of the cigar manufactory of Sig. C. Mayer & Co., at Shelly, Pa.

The detectives had been sent to Columbia avenue station to look for the thieves. They traced the tobacco by its odor to the suit cases, and in an endeavor to take Welsh and Mangold encountered unexpected resistance. The former was identified at detective headquarters as a former convict who had served eleven years in prison for robbery. Mangold has also been under arrest, and his brother is at present in prison awaiting trial.

Welsh and Mangold were remanded in default of $2500 bail each in the City Hall police court for a further hearing.

* * *

While attempting to sell 300 cigars at Thirteenth and Filbert streets, which he is said to have stolen from a near-by grocery store, Jacob Stein, of Lombard street near Seventh, was arrested by Special Policeman Lazelle, of the reserves. He was held in $1000 bail for a further hearing. John Dougherty, of Taney street, below Dickinson, was held in $300 bail as a witness in the case, he having given the information against Stein.

* * *

Charged with having stolen cigars from his landlord, Harry Grossman, who conducts a cigar store at No. 4800 North Sixth street, Stephen Mazukiawas held in $800 bail this morning by Magistrate Beaton, in City Hall police court. Grossman testified that he had missed cigars and money, amounting to several hundred dollars. Last night he heard noises in the store. He declares he discovered Mazukia, a roomer, in the act of appropriating cigars from a partly filled box lying on the counter.

* * *

Is it the duty of every one of the 100,000 men in organized labor to buy and smoke union label cigars—that is if he smokes at all?

Around that question there swirled and bubbled a lively argument at the meeting of the Central Labor Union Sunday afternoon. And in the end it had to remain unsettled. By some of the members statements that organized labor did not support the union cigarmakers was construed as an attack on labor men and were resented accordingly.

The exchange of compliments continued too until some one moved that the Cigarmakers' Union be requested to put cigars "fit for human use" in the labeled boxes. That stopped the argument and sent the proposition to a vote. It was lost, but by a mighty small margin.

The discussion was really the outgrowth of a continuation of last week's talk about the coming Labor Day demonstration, when it was openly charged that followers of Contractor Jim McNichol's labor agent, Frank Feeney, chief elevator inspector, were trying to break up the parade by inducing various organizations to stay out of line. Among the organiaztions was mentioned the Cigarmakers' Union.

George Uhlrich, the delegate from that union, said that the cigarmakers had not participated in the parade for two or three years, but insisted that it was necessary to offer any explanation for their absence this time. Referring, however, to the assertion which, he said, was frequently made, that organized labor supported the cigarmakers, he made this statement:

"There are 10,000 labor men in the city. If half of them smoked a cigar each day, that would mean 50,000 cigars a day. There are about that many made a week by the union cigarmakers. We have about fifty men in strictly union-label shops. If the labor man gave us the right kind of support, that number would be a thousand. We do not get the right kind of support. That is the whole thing in a nutshell."

This provoked a storm of protest, and a number of delegates resented it as an attack on organized labor. It was in the midst of the tumult that James A. Ryan, delegate from the Carpenters' District Council, moved that the secretary notify the cigarmakers' union to put stuff in the boxes that bore union labels that was fit for human use."

And this really settled the argument, for it sent the matter to a vote and stopped discussion. The motion, however, was lost by a vote of 47 to 44.

* * *

M. R. Hoffman, of the Hoffman Leaf Tobacco Company, Marietta, Pa., and Louis Leopold, of John Leopold & Son., leaf dealers, of New York, were among the week's visitors.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

VENDO (with special design). 18,370.
For cigars. Registered August 17, 1909, at 9 A. M., by Jaeger Automat Machine Co., Phila.

AGIBINADO. 18,371.
For cigars, cigarettes and cheroots. Registered August 17, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

APICARADO. 18,372.
For cigars, cigarettes and cheroots. Registered August 17, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LORD KENSINGTON. 18,373.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 17, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

LORD NORTHCOTE. 18,374.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 17, 1909, at 9 A. M., by the Moehle Lithographic Co., Brooklyn, N. Y.

FESTOLD. 18,375.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 18, 1909, at 9 A. M., by the American Lithographic Co., New York.

LA REINA ANA. 18,376.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 18, 1909, at 9 A. M., by the Suarez Cigar Co., Thomasville, Ga.

COCOLIA. 18,377.
For cigars. Registered August 18, 1909, at 9 A. M., by Quinones Cabezudo Co., New York.

THOUGHTS. 18,378.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 18, 1909, at 9 A. M., by Northwest Cigar Mfg. Co., Detroit, Mich.

TELOS. 18,379.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 18, 1909, by James O'Leary, Bangor, Me.

MARCA EXCELSO. 18,380.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Schmidt & Co., New York.

ESTA MARCA. 18,381.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Schmidt & Co., New York.

FAMINA. 18,382.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Schmidt & Co., New York.

EASTERN LOCAL, NO. 129, ORDER OF MOOSE. 18,383.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Frank B. Saeger, Allentown, Pa.

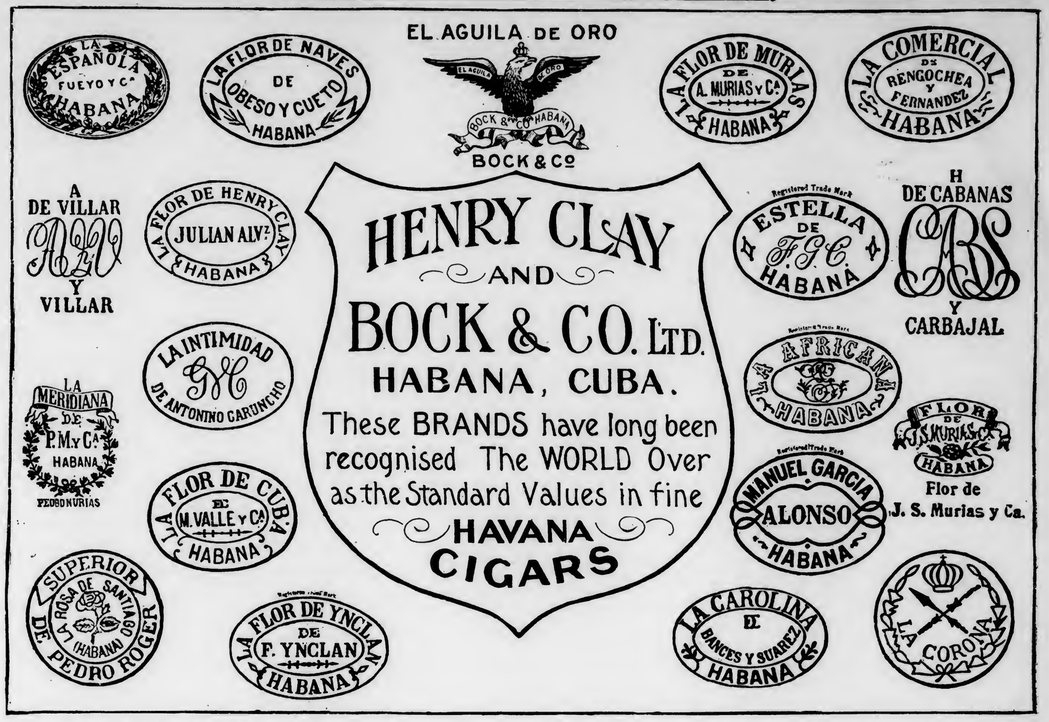
GIDEON WELLES. 18,384.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by American Lithographic Co., New York.

SIEGELS' NO. 1 FACTORY SMOKERS. 18,385.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' NO. 2 FACTORY SMOKERS. 18,386.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' NO. 5 FACTORY SMOKERS. 18,387.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' A FACTORY SMOKERS. 18,388.
For cigars, cheroots, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.



SIEGELS' B FACTORY SMOKERS. 18,389.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' C FACTORY SMOKERS. 18,390.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' 202 FACTORY SMOKERS. 18,391.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Siegel Bros. & Co., Cleveland, O.

SIEGELS' FACTORY SMOKERS. 18,392.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, by Siegel Bros. & Co., Cleveland, O.

LEONARDO. 18,393.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration.)

PRIAM. 18,394.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration.)

HECTOR. 18,395.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration.)

BECKY BROWN. 18,396.
For cigars, cheroots, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by American Lithographic Co., New York.

JACK ROBIN. 18,397.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 19, 1909, at 9 A. M., by J. W. Minnich & Son, Landisville, Pa. (A re-registration by transfer.)

GRANDMONT. 18,398.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 20, 1909, at 9 A. M., by American Lithographic Co., New York.

OLD CHRIS. 18,399.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 20, 1909, at 9 A. M., by the Wing Cigar Co., Columbus, O.

2 SQUEALERS. 18,400.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by W. H. Schmuck, Windsor, Pa.

ECHO. 18,401.
For cigars. Registered August 20, 1909, at 9 A. M., by Louis Rothman, Passaic, N. J. (A re-registration.)

SIR HARRIE. 18,402.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

LORD HERBERT. 18,403.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

MISS EARLE. 18,404.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

JUDGE EDSON. 18,405.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

EL CID. 18,406.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

GEORGE KING. 18,407.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

MISS ERIE. 18,408.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

SELAR. 18,409.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

R. A. GO. 18,410.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR ANCONA. 18,411.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR ARAD. 18,412.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR ADUA. 18,413.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR ASTI. 18,414.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR BADAJOZ. 18,415.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR BERGAMO. 18,416.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR FERROL. 18,417.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR KABUL. 18,418.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR LINARES. 18,419.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

FLOR LOJA. 18,420.
For cigars, cigarettes and cheroots. Registered August 20, 1909, at 9 A. M., by Moller, Koteritz & Co., New York.

JOY RIDE. 18,421.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

JOY SMOKE. 18,422.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

GOOD BY JOHN. 18,423.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by J. H. Duncan, Richland Station, Pa.

TEMPLE QUEEN. 18,424.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by American Lithographic Co., New York.

FIRM STROKE. 18,425.
For cigars. Registered August 21, 1909, at 9 A. M., by C. N. Forman, Red Lion, Po.

GOV. BURKE OF DAKOTA (with photo, by permission). 18,426.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by Wm. K. Kulp, Bismark, N. D.

RESULTO. 18,427.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 21, 1909, at 9 A. M., by Marcelino Perez & Co., New York.

BLUE GOOSE. 18,428.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by Wm. F. Borchers, Newport, Ky. (A re-registration.)

FLOR DE J. S. MURIAS & Cª. 18,429.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 23, 1909, at 9 A. M., by M. Diamond, Passaic, N. J.

UNIVERSITY MIXTURE. 18,430.
For chewing and smoking tobacco. Registered August 23, 1909, at 9 A. M., by M. McCoy, Phila.

SANATAIR. 18,431.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 23, 1909, at 9 A. M., by Jos. Weinreich, Dayton, O.

KNIGHT CIGAR. 18,432.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by Chas. Pille, Dayton, O. (A re-registration.)

ROYAL DESCENT. 18,433.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

PAST AND PRESENT. 18,434.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TELLIE GRAPH. 18,435.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

WILL GETTHERE. 18,436.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

WILL WIN. 18,437.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TOBY TWINPLE. 18,438.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

DAN DINO. 18,439.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

SIR MARMADUKE. 18,440.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M.,

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

by Heywood, Strasser & Voigt Litho. Co., New York.

BETSY BAKER. 18,441.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

MISS MISSOURI. 18,442.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by Frank J. Roeser, St. Louis, Mo.

QUALITY DEAL. 18,443.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by Frank J. Roeser, St. Louis, Mo.

JOYETTE. 18,444.
For cigars, cigarettes and cheroots. Registered August 23, 1909, at 9 A. M., by Lockett, Lachs & Lipscomb, Phila.

NEW CITY HALL (Indianapolis, with photograph of building). 18,445.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by C. R. Howell, Indianapolis, Ind.

POLICY. 18,446.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by Chas. M. Yetter & Co., Reading, Pa. (A re-registration by transfer, originally entered October 3, 1884, by Schumacher & Ettinger, New York).

CORRECTION.

KEYSTONE CENTRE. 18,331.
For cigars. Registered August 9, 1909, by H. W. Reidiner, Mellin, Pa., has been corrected to KEYSTONE CENTRAL.

TRANSFER.

ORIOLE BIRD. 16,212.
For cigars. Registered September 17, 1908, by the Murphy Cigar Co., Baltimore, Md., was transferred by H. Kendrich Sons, Baltimore, Md., on August 23, 1909.

TOBACCO TRADE IN DETROIT.

Somewhat of a Lull, Compared with the Late Activity. Trade Notes.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue,
Detroit, Mich., Aug. 23.

The leaf tobacco trade in this market has been generally quiet during the past week. A few large sales have been made by different plants, but in them there has been nothing for dealers to grow enthusiastic over. The trade has been sporadic. The cigar business shows a continuing firmness, though business is hardly as brisk as it was some weeks ago. But this slow-up was expected. Had the demand continued in the same volume throughout the tag-end of the summer and into the fall, local manufacturers would have been at their wits' end to secure raw material.

Internal dissensions in one local concern will probably result in its withdrawing from the market. One partner has already announced his intention of drawing his funds from the capital stock and beginning all over again in another line.

We are not permitted to make public any of the exact details of the winding-up (or, to speak more correctly, the partial winding-up of the firm's business), but in all probability will be allowed to do so next week. It is possible, however, that one man will continue the business in his own name.

The wholesale trade has remained about the same. Dealers have a ready market for their supplies and the different concerns about town all report good sales. The retail market is holding up its end also. Prices have remained firm and tobacco men haven't found it necessary to announce "special sales in certain lines" to secure trade.

It may not be generally known that the last Legislature enacted an anti-cigarette law which makes it a crime for "any person to sell, give or in any way furnish cigarettes to any person, or persons, under 21 years of age." Violations of this law are punishable by the fine not to exceed $50, or imprisonment in the county jail not to exceed 30 days for each offense.

Persons under 21 years of age are not permited to smoke cigarettes "in any public highway, street, alley, park or other lands used for public purposes, or in any public place of business."

Violators of this law may be arrested and fined $10 or imprisoned five days for each offense. Minors arrested for smoking may have sentence suspended by giving information as to whom they obtained the cigarettes from. All persons are forbidden to harbor minors engaged in breaking this law, but the rights of parents and guardians over their children within the bounds of their premises not affected by this law. This enactment goes into effect September 1.

The Verdon Cigar Co., of Kalamazoo, is in such financial condition that petitions of involuntary bankruptcy have been filed against it in the United States District Court.

The petitioners in the case are Best & Russell, the Clarence Hirschhorn Co. and Frank Bolano, all of Chicago. They allege in their petition that the Verdon Company is indebted to them in the amount of several thousand dollars. They recite that property in the company was transferred, on May 13, to John W. Adams, J. E. Doyle and S. E. Cook, and aver that the transfer deprived them of their rights as creditors. Peter Doyan, of Grand Rapids, is attorney for the creditors.

The Verdon Cigar Co. was incorporated April 13, 1900, with a capital stock of $15,000. This was later increased to $100,000 authorized, $75,000 being subscribed, and $47,450 actually paid in. The shares of stock number 7445 and are widely scattered.

According to the last report, filed May 12, 1909, the total assets were $149,132.16, the liabilities $50,358.98. The officers of the company at that time were: President, John A. Hoffman; vice president, F. L. O'Shaughnessey; secretary and treasurer, Lawrence Verdon; directors, the above, and M. A. Crooks and W. L. Hunter, of Kalamazoo; J. C. Hobart, of Jackson; George Kussemane, Hammond, Ind.

In June a deal was completed by Isaac and Samuel Goldberg, of Detroit, whereby the business of the company was taken over and moved to Detroit.

As Judge Knappen, of the Grand Rapids district of the United States Court, is on his vacation, the case will not be heard until September.

The name of Louis Peters & Co. has been added to the membership of the Wholesalers' Association.

D. B. Parrish has opened a cigar store in a row of new stores on Fort street, west, near Morrell.

An injunction has been served on the Erie Tobacco Co., in Sandwich, Ont., prohibiting the odors which come from the factory.

Work will be started in the course of a few weeks on the new cigar factory which will be erected for the San Telmo Co., of Detroit, in Wyandotte.

Tiorted.

THE GARDEN OF PENNSYLVANIA.

Lancaster County Tobacco Growers Feel Encouraged by the Welcome Rain.

Lancaster, Pa., Aug. 23.

The leaf trade shows no particular change, and trading continues only on a small scale. Goods bought now are mostly for local manufacturers, and business with the packing houses is still at a low ebb.

Every one is convinced that the recent rains promise some good to the growing crops, although there are some who fear they came too late to be very helpful in producing anything like an average good yield. Topping is being done, and it is now rather late for this necessary operation. It will naturally be a short crop and will run largely in the line of filler tobacco. Of course, if it turns out to be of good quality there will be sale for it, as a good filler will always find a market.

The cigar industry seem to be in a fair condition, and a few manufacturers now report that orders are coming in encouragingly well. July, of course, was not a criterion, and this month can hardly be expected to be a record breaker. We must wait to see what September and the later months of the year will do.

For being late in making their return to the revenue office, Collector Hershey has caused proceedings to be instituted against several cigar manufacturers in this district. There is a penalty ranging from a fine of $100 to $5000, or a year in jail, to a fine of not less than $500 to $5000, or three years in jail. No information, however, would be given out at the revenue office here, and the action was brought in the United States Court at Philadelphia.

Clayton Rupp and Martin Weidman, of West Earl township, have been prosecuted on a charge of larceny, and Landis Miller, of Paradise township, on a charge of receiving stolen goods. The prosecutor is John Greiner, of West Earl township. The latter alleges that in January, 1907, his tobacco crop, that was baled and ready to market, was stolen from his shed and secreted near Brownstown. He now accuses Rupp and Weidman of the theft and Miller for receiving the goods that were valued at $150. The parties were arrested and will be given a hearing by Squire Thompson, of Christiana.

Justice of the Peace Thompson, of Christiana, gave a hearing on Monday morning to Clayton Rupp and Martin Weidman on the charge of felonious entry and larceny. There was not sufficient evidence to connect the men with the crime and they were discharged.

Rupp and Weidman have now brought suit against Greiner for damages, for false arrest, each claiming $5000 damages.

S. G. Dornbach & Son is the name of a new firm of cigar manufacturers, who have opened a factory in J. M. Brubaker's building, on Cherry street, Denver. The senior member of the firm has been in the same business with E. S. Dornbach for several years under the firm name of Dornbach & Co., which was dissolved by mutual consent recently, the latter continuing the business in his own name at the old place.

An experiment in tobacco growing has been made at Capital Hill Park, Harrisburg, where a dozen stalks have been grown by B. E. Radcliffe, a clerk in the Auditor General's Department. Mr. Radcliffe raises tobacco in Lancaster county. The tobacco has attained a height and size of leaf which is probably unrivaled by any tobacco in the State, except that grown in tents. The texture of the leaves is excellent.

AMERICAN TOBACCO IN IRELAND.

Consul S. S. Knabenshue, of Belfast, replying to inquiries as to the importation of cigar leaf tobacco, writes:

"Leaf tobacco for cigars is not imported here, as there is no manufacturer of cigars in Belfast. There is but one cigar manufactory in Ireland and that is at Dublin. The popular taste runs to pipes and cigarettes, not only in Ireland, but all over the United Kingdom, in which cigarmaking is confined practically to a few cities, viz.: London, Liverpool, Bristol, Nottingham and Leicester. The cigar business in the British Isles has declined largely in late years, owing to the increasing taste for cigarette smoking.

"The usual way of selling leaf tobacco in the British Isles is through brokers in Liverpool and London. It is there sold by sample, which samples are drawn from each cask of tobacco in bond by independent officials. An exporter of leaf tobacco in the United States can not do better than to get into communication with brokers handling it at Liverpool and London.

"Tobacco firms here state that cigar leaf tobacco is not used in the manufacture of cigarettes, they being made from bright Virginia leaf of various qualities. The bulk of the cigars sold in Belfast are of Havana and Key West make."

THE CHRONICLES OF BEN ALI.

Retail Business Quieter at the Hub, and Short Vacations are in Order.

Boston Bureau "The Tobacco World,"
212 Hanover Street.
Boston, Mass., Aug. 23.

Business has quieted down a little this week. Many members of the trade took advantage of the slackness and hastened away to the country to spend brief vacations.

There is much gossip going on about the new Manila cigars that will shortly make their debut here, and many of our wholesalers are looking to get some good Philippine cigar accounts. It is expected that the United Cigar Stores Company will be about the only handlers here of these cigars for some time.

David Brenner, formerly with L. Spear & Son, New York leaf dealers, has connected with Park B. Wile & Co. and will represent them on the road in his old territory.

Mort. M. Frank (H. Bacharach & Co.) left Saturday night for New York. Mr. Frank sold considerable Florida wrapper tobacco in this market last week.

Henry Weiss (E. G. Perez & Co.) was here several days and took a number of large orders for his line of Porto Rican cigars.

Emil Abrahams (American & West Indies Trading Company) is in town, and reports doing a very satisfactory business.

F. J. Greener (F. X. Oberle & Co.) has returned from a two weeks' vacation at St. Johns, Nova Scotia.

Harry W. Koch, representing the American Cigar Company, is here taking orders for their high grade line of clear Havana cigars.

Milton Victor (S. Monday & Sons, New York) was here several days and did very well with Imperialettes, a package of 10 for 15 cents little cigars.

Miss Alice Melhado, who is an expert piano player, linguist, golf player and incidentally bookkeeper for George Melhado, the South End tobacconist, is about to leave on a three weeks' auto trip to New York City, where she will do all the autoing she ought to, to enjoy her three weeks' vacation.

Will Rosenfeld, who represents D. M. Frank & Co. and W. E. Baker & Co., New York cigar manufacturers, has done a good deal of hard work during the past few months. He has the Marconi 5-cent cigar well placed with the trade, and the duplicate orders coming in are very encouraging. Mr. Rosenfeld is well known in the trade, having sold Union League cigars here for many years.

Frank Murphy has been appointed assistant manager of the Mentor Company and will in the future have charge of the sales department of the company. This concern is at present exceptionally busy; 25,000 free samples of Ramly cigarettes were handed out in Lynn and Salem this week. The baseball pictures now being packed in each package have made a hit with the public, and the Mentor Company has been using for the past three months large photos of the various ball players on the local teams for window use in Boston. The Red Socks are being featured in Lynn. The home team's photos are neatly arranged in the window display and so on in New York, Brooklyn, Philadelphia, etc.

Manager Costello has just returned from a trip to Providence, R. I.

A. L. Meyers (Melachrino & Co.) has returned from Newport, R. I. He reports their No. 4 cigarette the best seller there in high grade goods.

Andy Chandler is now here looking after the interests of the Turco-American Tobacco Company. He has rented desk room at 31 Central street, which will be his New England headquarters.

Jack Warsaw, recently with the Khedivial Company, has been engaged to do specialty work on the Astron cigarette. Jack is a hustler and, outside of looking a little like Jack Johnson, he is all right, can deliver the goods in any company and is the "one best bet."

J. Wilensky, retailer and cigar manufacturer at 1057 Washington street, has discontinued manufacturing cigars. Mr. Wilensky will now confine himself to his retail business, having learned that the cigar manufacturing business is not what he had first supposed—"all velvet."

M. Rodman, tobacconist, Houghton Square, West Lynn, was a buyer in this market on Thursday.

The new list of sub-jobbers of the A. T. Company came out this week. Among the new ones were E. A. Osgood, 7 Howard street, and Zarling's cigar store, corner Green and Stamford streets. If this list keeps on growing as it has for the past few months all our retail dealers will be declared sub-jobbers by the A. T. Co.

Tin Can Cassidy has just embarked in the gents' furnishing goods business on Beach street. Being very popular in this vicinity and having for friends many of our cigar and tobacco drummers, business ought to be up to expectations. Are you on?

Ben Ali.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

Havana Aroma

Sweet
Aromatic
and Lasting

Imparts to Tobacco a

Real Havana Aroma

¶The merits of Havana Aroma are well known by many cigar manufacturers who have used it for Ten years with big results.

¶We want every cigar manufacturer to know the good qualities of our product and we will mail

Free of Charge

a sample to any cigar manufacturer for the asking.

Address

KEYSTONE CHEMICAL CO.
YORK, PENNA.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

BRIGHTENING IN YORK.

Cigar Manufacturers Speak Hopefully of a Coming Business Boom.

York, Pa., Aug. 21.

The cigar business continues to improve in the same proportions as noted in the previous week's items.

A failure to report their returns in proper time has caused Revenue Collector Hershey to institute prosecutions against some of the cigar manufacturers.

A tobacco grower who has been examining some of the crops contends that the rains were too late to do good and that the crop may not be one-half the size of that of last year. At many places the plants are small, and already the farmers are becoming pessimistic and complain of their loss. "The possibility of a short crop," said a leaf dealer, "will tend to advance prices, which naturally will be beneficial to dealers." All reports from all the dealers seem to indicate activity in the market for teh fall trade.

Sunday, being "the sign of the Virgin," and as she crossed the hill dry, and according to an old superstition, she would come back wet, caused many of the old tobacco farmers to look for the fulfillment of the prophecy. To their delight the Virgin did come over the hill wet, but the rain did not continue long enough to do the good needed.

A trip over the county among the cigar factories, where for some time the industry has been at a standstill and many manufacturers doing business far below a normal basis, showed that there is on expectation of better business, some of the most optimistics predicting a great boom in the trade. The box manufacturers are again reporting business as more nearly normal.

The New York factory at Windsor, which resumed operations in the Martin factory, is daily increasing its force. The company is dickering for larger factory room, and the outcome may be that a large and convenient factory building will be erected by some one for their use.

Myers & Adams are transferring their business from Red Lion to York, and affording an opportunity to the workmen to come to York or secure work at Red Lion.

Max Kalisch, of the City Leaf Tobacco Company, notices a brighter prospect for the return of good business. At their warehouse some large shipments were made the past week, and they have several good sized orders to fill.

There is noticed quite an active campaign among representative cigar manufacturers, tobacco dealers and box manufacturers. The past week, daily could be seen some representative from York, Windsor, Red Lion, Dallastown and other cigar centres, boarding the trains with their satchels filled with samples of their best selling cigars, bound East, West and South in quest of orders.

David Ziegler, of Freysville, and well known in this country as a cigar manufacturer, died last week after a lingering illness, during which he was suffering from cancer of the bowels. He was 48 years of age, and is survived by a widow and seven children.

Milton U. Diehl, of Felton, is building an addition to his cigar factory there.

T. E. Brooks & Co., at Red Lion, have again taken on more cigarmakers.

M. Hose, of the Dallas Cigar Co., at Dallastown, has returned with his family from a pleasure trip to Atlantic City.

Otto Eisenlohr & Bros. are advertising for more cigar makers at their new factory in York.

The Mt. Vernon Cigar factory, at Seven Valley, which had been closed for some time, resumed operations last week.

Charlie.

Telephone Call, 432—B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

IN THE READING CIGAR STORES.

What the Different Manufacturers are Doing to Stir Trade.

Reading, Pa., Aug. 21.

G. B. and J. B. Stevens, counsel for Charles Yocum, a well-known cigar manufacturer of this city, have instituted a suit against the city for damages for injuries received in a motorcycle accident several weeks ago, which is alleged to have resulted from negligence on the part of the city in not keeping the streets in proper repair. Mr. Yocum's motorcycle was plunged into a deep hole, and his right eye was so badly injured that he was compelled to have it removed. He sustained other injuries. The eye was removed at a Philadelphia hospital.

A large quantity of tobacco packed in heavy cases was found lying in a corn field at Fritztown, this county, last week. It had been stolen from a fast freight train. The tobacco was turned over to the Reading Railway Company and an effort will be made to locate the owners.

Charles S. Peiffer, a well-known cigar manufacturer of Stouchsburg, was in Reading this week drumming up trade. He says that he is very busy and that the outlook is good.

Cigar Manufacturer Samuel D. Dibert and family have returned from Lake Hopatcong, where they had been spending the summer months.

The Fleck Cigar Company, 138 Orange street, is doing a fine business. They have been busy all along and prosperity seems to be on the way for this bustling firm. They have orders in their factory from all over the country east of the Missouri. Their latest shipment was to St. Paul, Minn. Their best brand is the Cornello, a fine 10-cent smoke, which is meeting with approval wherever it is sold. Their other nickel brands, Royal Rob and Rose O'Cuba, are favorites with the local smokers.

Hamilton Godfrey, the proprietor of the Farmers' Hotel, who has been stirring the smokers with his unique bargains in the weed, has sprung another good one on them this week. He ran four brands, Blondetta, Zi-Zi, All Points and Aeroplane, at bargain lots, and had a tremendous sale on them. He also offered job lots of 5-cent cigars at greatly reduced cost. All of them went very well.

M. M. Ruth, 800 Schuylkill avenue, finds business is pretty good. He has a small factory, but it is busy all the time. The chief brands are two fine 5 centers, Diploma and Our Chief. The latter especially is a big favorite and is sold all over the county.

Haller & Whitecraft, 1050 Greenwich street, find the times are not so bad. They are running along busily, though the business is nothing extraordinary. Their sale of Marcello this past week has been a record breaker, and every day exemplifies the fact that it is getting to be one of the leading brands of the city.

Eline & Kutz, 741 North Tenth street, have had a number of big sales in their latest brand, the Soul Kiss. There is something in the name that seems to catch the smokers' fancy, and they all want to try one of the delectable rolls. They have opened a number of new agencies for the cigars during the past few weeks, and every one reports an encouraging demand for the goods.

J. G. Hansen, 960 North Tenth street, had a happy thought when he originated his idea of selling $1 worth of cigars in a porcelain jar, which after the cigars have been smoked can be used to keep preserves, spices, coffee, tea or any other article of food in. Attractive labels are given with each jar, bearing the name of some such article, and it is said the good housewives when they see these attractive receptacles withdraw all their objections to hubby smoking. The name of the cigar is equally catchy. Haveasmile is the title, and everybody does both when they see the brand and when they try the cigar. They are retailed to all the local cigar stores as well as being sent all over the State. They will be boomed extensively.

H. J. Borrell, who runs an up-to-date cigar store at 28 North Sixth street, has put into practice now for some time a happy idea in the co-operative selling line. It consists of credit checks on all goods, which are sold at the same prices as at other stores. These checks are in turn redeemable for a varied assortment of really fine articles. The store is rapidly gaining lots of trade through this move, as the smokers want to buy where they have inducements of this kind offered. Gnidaer.

Rockford, Ill.—Oscar Bengson, cigars, etc., will re-arrange in business here.

Kalamazoo, Mich.—The Verdon Cigar Co., involuntary petition in bankruptcy filed.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascatt).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Littitz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CIGARETTE LEGISLATION IN CANADA

Causes Decrease of 30,000,000 in Sales Within Nine Months.

Ottawa, Can., Aug. 19.

During the session of 1908 the Canadian Parliament passed a law prohibiting the sale or gift of cigarettes to boys of sixteen years of age or under. Violation of the law makes the offender liable to fine of from $10 to $100. Lads of that age having cigarettes or tobacco in their possession in public places are liable to penalty, and are compelled, under penalty of contempt of Court for refusal, to tell where such possessions were obtained.

This law became effective on July 20, 1908. Between that date and the close of the Canadian fiscal year on March 31, 1909, the sale of cigarettes declined appreciably. The figures for the period directly involved are not given, but the returns for the full fiscal year show a decline in consumption from approximately 400,000,000 cigarettes in 1908 to approximately 370,000,000 in 1909. The decrease is attributed to the restriction imposed on the sale to boys. It is assumed that the law was even more effective than is indicated by the figures, on the ground that had there been no such law the returns would have showed an increase of about 10,000,000 instead of a decrease of about 30,000,000. The general conclusion would be that prior to the passage of the law Canadian lads of sixteen years of age and under were consumers of about 10 per cent. of the Canadian total. It is a safe guess that a few of them still get an occasional whiff.

CROP REPORTS.

CONNECTICUT.

Hartford.—August 16 was planned to be the first day of the harvest of the 1909 tobacco crop in the broadleaf section, but the splendid soaking rain that set in early in the day and which continued through last night has postponed the harvest for a week, as the growers wish for a few days' quick growth before cutting. The rains which came at intervals during the past few weeks and were followed by hot growing weather have developed what looked to be a stunted crop into splendid condition.

The general opinion is that the quality of 1909 tobacco is superior to any within that time. It was at first feared that the weight per acre would reduce the ultimate value to the grower, but close observation over a wide area in the past week and the expectation of rapid growth within the next week following the recent copious rain dissipates any fear on that score.

The heavy rain of Monday and Tuesday has done great benefit to the crops of the surrounding country, especially tobacco. The tobacco plants have developed slowly the past six weeks, owing to the drought, and great loss was feared. The soaking rain will force the plants and big crops are expected.

Bloomfield.—We shall prime a portion of our crop this year. More wrappers are obtained by that method. We grow all Havana seed. The priming method, however, suits all varieties of tobacco. It has several advantages over the old method. It cures quicker, is less apt to be damaged by pole sweat, and the same shed can be used at least twice. A larger percentage of wrappers is also obtained.

East Granby.—Several of the tobacco growers in this vicinity will commence this week to cut their tobacco. Notwithstanding the unfavorable conditions of the early summer the crop has turned out remarkably well.

Suffield.—Some of the farmers have begun cutting tobacco and in another week the work will be in full swing. Those of the growers who primed their crops last year are repeating the process this year, so that it looks as if the experiment of picking the tobacco in the fields was something of a success.

Tariffville, Conn.—We shall certainly continue to prime all our outside Havana tobacco. We commenced priming three years ago, last year priming all of our crop. We think that is the only way to harvest tobacco. The entire extra cost amounts to very little more than the old way, as considerable more weight is obtained.

Windsor.—Two days of heavy rain have done much to put the finishing touches on the tobacco crop, which is now ready to be harvested and will increase the weight of the crop. It is the longest rain that there has been in this town this summer and would have been even more welcome had it come two months ago.

WISCONSIN.

Edgerton.—The expected has happened this time, for field buying of the new tobacco crop has commenced in the Vernon county section. The Pretzfeld firm, the Bekkedal-Bijlr-Rosenwald concern and the buyers representing the United Cigar Manufacturers' Company have taken the field, which will induce others to join and a merry chase for desirable crops will now be on. Just what headway they are making is difficult to say at this writing, but growers in this district are generally early sellers, so it seems probable that selections will be readily taken over. The prices are about on a par with those that opened the market a year ago—from 10 to 11 cents for wrapper and binder grades and 2 cents for fillers, all bundle delivery. Before the week is over a hundred buyers doubtless will be riding the growing sections and contracting tobacco that is yet quite a long ways from the shed.

The weather conditions have been decidedly favorable for the development of the growing crop, which is rapidly approaching the harvest. Topping has become general and in a few instances shedding has started.

Little has developed in the market for old leaf worthy of note. Both '07 and '08 goods in country hands are quietly being absorbed and moderate sales by packers on manufacturers' orders are being made. A. Jenson & Sons have received about 75cs. of '07 from growers and A. S. Flagg nearly 100cs. of '08 during the week.

The shipments out of storage reach 350 cases from this market to all point ssince last report.—Reporter.

Cambridge.—The tobacco crop in this immediate vicinity is making rapid progress. It was at first feared that the drought had been so long delayed that only about half a crop would be harvested, but the frequent rains since the dry spell was broken have caused the weed to make wonderful strides and it now looks as if a fair crop would be gathered. The corn crop, however, will not be up to the average yield.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

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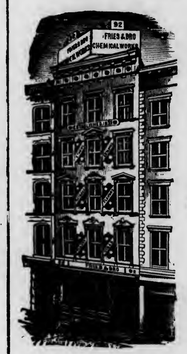
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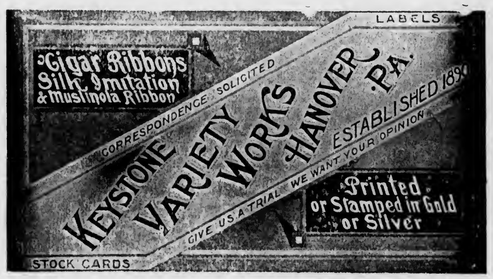

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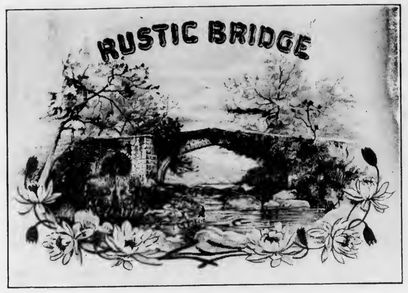

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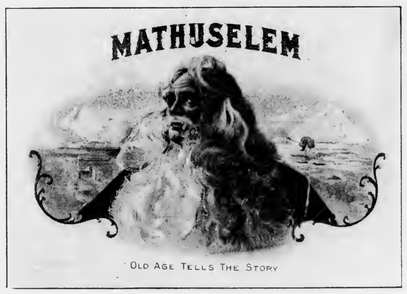

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THE TOBACCO WORLD

Vol. XXIX., No. 35 PHILADELPHIA, SEPT. 1, 1909 One Dollar the Year

STILL IN FIGHTING MOOD.

Burley Society Treatens to Get Even with Growers Who Will Not Pool Crops.

Versailles, Ky., Aug. 26.

At a meeting held here on Monday last, in the interest of the Burley Tobacco Society, pool speeches were made by A. L. Ferguson, Miss Alice Lloyd and Lister Witherspoon, chairman of the County Board of Control. Until to-day no work had been done in Woodford, but signers this afternoon have already put a considerable acreage under contract. The list is headed by J. N. Camden, George McLeod, Louis Marshall, Charles Sullivan, Eugene Lillard, Lister Witherspoon and other large growers whose influence in the county is great. About 5000 acres are in cultivation in this county, and the Burley Society leaders believe a large per cent. of it will be pooled by October 1.

Mr. Ferguson was the principal speaker, and he announced for the first time how the Burley Society proposes to get even with the independent growers who remain outside the pool.

Said he: "The grower of the Bluegrass shall not ride through to success on the back of the planter of the hills as he did last year. If the Bluegrass does not want this pool we will close it October 1 and join you in a race to market. We do not propose to allow the outsider to ride in on our backs this time. We have sent men to Missouri, West Virginia, Tennessee and Indiana to determine how much is grown in those districts. At home we have two books, one for those who pool and another, fittingly yellow in color, for those who do not. October 1 we will know exactly what per cent. of tobacco is signed, and unless 75 or 80 per cent. is in the pool we will declare it off. If the pool goes through I believe officials of the Burley Tobacco Society will go to the American Tobacco Company and say to them, 'Buy the pooled tobacco and we will sell at a reasonable price, but we must protect those who have cast their fortunes with us, and if you buy tobacco outside of the pool, what we have will cost you dear.' I venture the assertion that every pound of pooled tobacco will be sold and paid for before a single outsider can dispose of so much as a tub."

BURLEY SOCIETY ENTERS SUIT.

Winchester, Ky., Aug. 26.

The Burley Tobacco Society has filed suit against 14 independent tobacco companies for damages for failure to take the tobacco sold to them when the big sale of pooled tobacco was made in November, 1908.

About 20,000 hogsheads were sold and of this 4400 were not taken and were sold at a reduced price.

For this damages in the sum of $200,000 are asked, also $13,200 for outrage fees and other costs.

ANNUAL TOBACCO INSPECTION.

Distinguished Visitors are Shown Over Connecticut Plantation.

Simsbury, Conn., Aug. 25.

Following his usual custom, Marcus L. Floyd invited a number of his friends to inspect his fields of shade-grown tobacco this year. After an elaborate lunch and several speeches on the appointed day, automobiles and mule teams were brought into service to convey the party of 30 or more through the fields under cloth, giving them an opportunity to become familiar with the process of picking and stringing the leaves for curing. Mr. Floyd, who is the manager of the Connecticut Tobacco Corporation at South Granby, has 210 acres of tobacco under cloth, 120 acres being in one field. The lateness of the crop makes it lively work to house the crop before the frost. Among those present were ex-Governor G. B. McLean, Daniel Bidwell, of the Hartford Times; Mr. Miller, of the Hartford Courant; Charles Soby, of Hartford, treasurer of the corporation; F. B. Griffin, manager of the Krohn tobacco corporation, which raises over 100 acres in the open; W. L. Kinney, of Suffield, who raises about 70 acres in the open; William Ackerly. Mr. Leschlike, Mr. Kitchen and son Joseph, and George Mitchelson, all of Tariffville; F. M. Colton and the Loomis brothers, of Granby.

WHAT CONSTITUTES A STRIKE?

Manager Said "Hands Took a Day Off"; Hands Said They "Struck."

Elizabeth, N. J., Aug. 25.

"There's no strike in our factory; some of our employes just went out this afternoon for a good time."

That is what the manager of the Hilson Company, cigar manufacturers, had to say to-day when asked about the fact that 100 men and 50 women walked out of the shop this morning. It was further stated that the departure of the employes would not cripple the plant, and that all were expected back to work to-morrow.

The strikers are Italians. They say that their foreman, "Tony" Avello, left to-day, and that they struck in sympathy.

From what can be learned there was no attempt made to arbitrate the strike. The cigarmakers took off their aprons, turned up their stools and left their unfinished work on the benches. They congregated in little groups upon the grounds outside the factory and talked over the trouble in their own language.

Nearly all the strikers came to this city from the Hilson plant in New York. Many of them still reside in New York, and left for their homes shortly after they quit.

TOBACCO DEALERS' OUTING.

Wisconsin Leaf Men Have Reunion and General Good Time.

Upon invitations sent out by the Janesville Leaf Tobacco Dealers, about sixty responded to take part in the annual outing and picnic held at the Crystal Springs resort on Saturday, August 21. Representatives of the trade were present from Edgerton, Stoughton, Madison, Evansville, Orfordsville and Milton. The day was a delightful one for an outing of this character and boats left the city docks for the picnic grounds at 8.30 and again at 11 o'clock, bringing those who arrived by trains.

The Committee of Arrangements, in the hands of T. E. Welch, E. Haskins and John Soulman, thoughtfully had provided everything needed in the line of athletic sports; games, etc., while the provision larder was supplied with all the necessaries for a magnificent picnic dinner, which was cooked on the grounds under the direction of George McKey. When the dinner call was sounded there was a hungry crowd that filled the long tables loaded with a most appetizing meal. A monster roast of beef, green corn and the customary vegetables, topped off with watermelon and ice cream, helped to make up a most satisfying bill of fare.

Then a baseball game was organized and with quoits and card games, the afternoon was soon passed. Before adjourning it was voted to make the tobacco men's picnic an annual affair and to include members of the trade of the entire State. It was also suggested that an earlier date be fixed next year at a time when a larger number could be present. E. E. Burdick, a photographer, was on the grounds, and a group picture of those who took part in the festivities of the day was taken, which is here reproduced. The following is a list of those present:

Sanford Soverhill, Samuel Grundy, W. L. Pelton, G. H. Rumrill, Ed Haskins, Henry Scott, C. A. Hoen, F. G. Borden, Nick Casey, W. S. Jones, E. M. Calkins, E. Drotning, T. E. Reme, Henry Johnson, Fred Green, A. B. Jones, M. F. Green, Henry Gagen, Oscar Jenson, Andrew McIntosh, H. H. Phillips, F. W. Coon, George McKey, T. E. Welch, A. L. Fisher, J. T. DeForest, John Soulman, W. S. Schwartz, H. S. McGiffin, Joseph Donahoe, F. F. Burgy, R. L. Erler, A. E. Drotning, A. N. Jones, N. L. Carle, Charles R. Bentley, O. C. Colony, W. R. Pember, Howard Green, A. E. McGee, Hugh Sweeney, Edw. Hubbell, J. J. Leary, J. Stern, Roscoe McIntosh.

BUYING IRISH TOBACCO.

Dublin, Aug. 21.

Several orders for Irish tobacco have from America, said a speaker at an All-Ireland industrial conference in Belfast, and in Alabama a company has been formed for pushing the sale of Irish tobacco.

ENDORSED "THE TRUST."

Tobacco Growers in Meeting at Danville Suggest that Farmers Sell Direct to American Tobacco Co.

Perhaps the first time since the Tobacco Trust was organized, a "band" of tobacco growers have indorsed the American Tobacco Company. Such action was taken during an enthusiastic meeting of the Mutual Protective Association of the British Tobacco Growers of Virginia and North Carolina, held in Danville, Va. It was the annual session of the association, and the Bee says it was featured by enthusiasm and a most cheerful and optimistic outlook upon the part of the members.

Mr. C. S. Adams, of Charlotte county, vice president of the association, and one of the leaders in the movement to unite the farmers for their protection in the tobacco trade, was the principal speaker and his address gave official announcement that practically all, in fact, 90 per cent. of the 1908 crop, which had been turned over to the association had been sold at good prices to the American Tobacco Company. There remains on hand unsold only about 90 hogsheads. Of the 1907 crop 28 hogsheads remain. The amount of tobacco disposed of to the American Tobacco Company is about 2,000,000 pounds.

Mr. Adams' speech outlined a policy of friendship and good faith with the American Tobacco Company, which in the past has been arraigned and criticised at practically every gathering of the organization.

"It was not the purpose or idea of the association," he said, "to destroy the American Tobacco Company's business, but on the contrary to build it up. The farmers recognize this corporation as the greatest and best method of handling tobacco that has ever been in existence, and that the more business the A. T. Co. does the better it is for the tobacco grower. The farmers in their dealings have been met with fairness and straightforward business methods by the American Tobacco Company, and every demand has been granted."

He declared that the farmer should deal directly with the American Tobacco Company, and if they stuck together they could force the American Tobacco Company to give them fair and equitable prices for their product.

A committee of three was appointed to confer with the Farmers' Union to secure their co-operation in the work.

CUTTING TOBACCO IN GEORGIA.

Jesup, Ga., Aug. 27.

The first crop of tobacco ever grown on a marketable scale has just been gathered in Wayne county. D. B. Brand, a colored farmer from South Carolina, put in a crop of tobacco on a farm belonging to Ben Milikin, and it has made an excellent yield. A party of farmers will join together and hire an expert and run about ten barns in curing tobacco next season.

E. A. CÁLVES & CO. <C> **HAVANA, 123 North Third Street**
....IMPORTERS of PHILADELPHIA

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Broker in LEAF TOBACCO

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THE TOBACCO WORLD

IMPROVEMENT IN READING.

Confident Expectation of General Trade Betterment When Vacation is Over.

Reading, Pa., Aug. 30.

Healthy business conditions and healthy employes is a proud boast among the cigarmakers of the city. At last week's meeting of the Cigarmakers' Union only $20 was paid out in sick benefits, which amount is declared by the secretary, A. P. Bower, to be the lowest in five years. Two new members were elected.

Daniel James, living near Morgantown, Berks county, has succeeded in growing a fine crop of tobacco, notwithstanding that there has been an absence of rain during the past month or two. Leaves have been produced that measure 30 inches in length and are 15 inches wide.

Charles Angstadt, who operates a small cigar factory at 532 South Fourteenth street, has put on two new hands. He is contemplating putting a new brand on the market and if business continues to increase will erect an addition to his factory. He has three salesmen working for him.

The Eisenlohr plant, Seventh and Washington streets, is making full time in every department. All goods are shipped to the company's main office in Philadelphia for disposal.

The Eureka Leaf Tobacco Company, 420 Court street, reports a big increase in business conditions during the past month, and looks for an extremely busy fall trade.

There has been little doing in the tobacco business in Reading during the past few weeks. Owing to the continued hot weather, the coming and going of the smokers on their vacation trips, the sales of cigars and chewing tobacco have been as light as it usually is during the vacation months. With the approach of fall, however, there is hope that trade will pick up and all the factories will run with something like their old-time business.

Haller & Whitecroft, 1050 Green wich street, report that business is about as usual. They have been manufacturing a good many of their Marcelles this past week, owing to an increased demand for the popular brand from the western part of the State.

Lengel & Ernst, 113½ North Third street, find many new markets for their choice Wall Street Club, a ten-center. This is making a big hit in the northern part of the State, and several large shipments have been made to that section. Legal, their leading five-cent brand, is doing a big business in local stores, and they expect to reach their high water mark by the end of the month if the demand keeps up.

L. I. Krug, 10 North Ninth street, with his No. 8, is kept hustling. This is a good five-cent smoke which the local lovers of the weed like in particular, and they keep him on the job making them.

V. Wilk, 100 West Oley street, had an unusual run on his "Germania" during the past week. Several new towns in the western part of the State sent in for medium lots, and if they are like the other places they will keep up their orders. He intends improving his shop soon and renovating it throughout.

J. M. Wentzel, 630 Pear street, continues to sell big lots of his Maccabee. Evidently the members of this Order rally to the support of their namesake in the smoking line, as the demands for it have been very gratifying. If the sale continues he will have to take on several additional hands.

W. W. Stewart & Sons, 618 North Eighth street, made a large shipment to Ohio during the week. They report a steady demand for their John Hay, one of the best ten-cent perfectos on the market, and there have been several big lots shipped to Philadelphia. Eli Perkins is the favorite among the smokers hereabouts, and they have kept the big factory hustling to supply them.

Hamilton Godfrey, the cigar wizard proprietor of the Farmers' Hotel, continues to have his record-breaking bargains in cigars. The local smokers are kept busy figuring out how he can sell so many good brands so cheap, but they haven't discovered the answer yet. If they did, Hamilton would have to go out of the business.

Born Bros., 116 North Ninth street, have one of the liveliest factories in town. There is nothing dead about it, and the way they are getting rid of La Rosa, their head five-cent brand, is a wonder to every other factory. Their chief market just now is in the West.

Gnidaer.

CIGARS COME IN FREE.

Philippine Cigars Were in Bond Before New Law Was Signed.

Washington, Aug. 28.

Nearly 1,000,000 Philippine cigars have been admitted to this country under the free provisions of the Payne Tariff law. Practically all of these came in before the new law became operative, on August 6, but had been held "in bond" in warehouses in anticipation of the passage of the act. Six hundred thousand of the cigars were admitted at New York, 190,000 at San Francisco and 98,000 at Seattle.

Importers of Philippine cigars have entered protests against the decision rendered by Acting Secretary of the Treasury Reynolds, that cigars from the Philippine Islands transhipped at Hong Kong or other foreign ports, must pay the regular duty levied by the general tariff on cigars. One of the contentions made was that there were no direct steamship lines between Manila and the United States, but the Collector at San Francisco has reported to the Department that there are two lines of steamers making trips direct between Pacific coast ports and Manila. The Payne law stipulates that products of the islands, in order to get the benefit of the free trade provisions, must be shipped direct from the country of origin to the port of destination, or, if shipped through territory contiguous to the United States the shipment must be "in bond."

—Plans are under way to enlarge the Swartz cigar factory, at Bohemia, to the capacity of a thousand additional hands, and Bohemia-on-the-Plains promises to become one of Long Island's foremost manufacturing villages.

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....IMPORTERS of PHILADELPHIA

The Week's Doings in the Havana Leaf Market

Transactions Not so Heavy as Those Previously Reported, but are Still Quite Satisfactory, Almost 9,000 Bales Changing Hands, and the Receipts Averaged 4,000 Bales per Day.

Special Correspondence of The Tobacco World.
Havana, Aug. 23, 1909.

While there was some falling off in the number of bales sold last week, still the volume was sufficiently large to satisfy most of our Spanish leaf dealers, and particularly those who had suitable factory vegas, as this class of tobacco is principally in demand just now. The receipts of leaf from the country are, as usual, very heavy, averaging over 4000 bales per day, and the capacity of our warehouses is being taxed to its utmost extent, as the new tobacco cannot be piled up at once and has to remain standing up for a few days, and then is only gradually piled up, first by two, then three or four high, according to the degree of moisture which the bales contain, and the class of tobacco, which long years of experience has taught our warehousemen to handle successfully. The skillful handling of fresh tobacco is a very important item, as it can be improved or spoiled in the handling, and not every year is alike, as a great deal depends upon the nature of the crop.

The number of buyers who arrived last week was not quite so large, but there are still some big buyers in town and more are expected during the coming eight days, so the prospects for a continued active market seem bright.

Vuelta Abajo is beginning to attract more attention, particularly as Partido tobacco seems to be going and may become exhausted before another month or two have passed. The lighter styles or Remedios are also selling to quite an extent, partly for export to Europe and partly for stripping purposes for American manufacturers. The cry for wrappers by our home manufacturers is as urgent as ever and good colored ones bring fancy prices.

SALES

last week summed up 8938 bales, divided into Vuelta Abajo, 1895; Partido, 3235, and Remedios, 3808 bales.

Purchasers were: Americans, 4540; exporters for Europe, 3082, and local cigar and cigarette manufacturers, 1316 bales.

EXPORTS FOR THE WEEK.

	Bales.
To the United States	4038
" Europe	3025
" South America	60
" Mexico	50
Total	7173

BUYERS COME AND GO.

Arrivals: Louis Jacobs, of Rosenstadt & Jacobs, and Manuel Lopez, of New York; Abraham Haas, of M. J. Lopez & Co., Key West and New York; Walter C. Sutter, of Jacob Sutter & Sons, Chicago; Celestino Vega, of Celestino Vega & Co., and M. A. Falk, of M. A. Falk & Co., Tampa; Frank Dominguez, of E. A. Calves & Co., Philadelphia.

Returned to Havana: Leslie Pantin, the Portuguese Consul, and well-known commission merchant; Ramon Fernandez (chocolate), of Fernandez, Garcia & Co.; F. M. da Costa, chief accountant of the Henry Clay & Bock & Co., Ltd., and Evaristo Palacio, of the Romeo & Julieta factory.

Departures: Jacob Benner, for Chicago; Louis Jacobs, Saturnino Garcia and Manuel Lopez, for New York; Salvador Rodriguez, P. Rey, E. Ortiz, and A. M. Calzada, for Tampa.

HAVANA CIGAR MANUFACTURERS

speak more encouragingly, as orders for the United Kingdom and the United States are chiefly in predominance, while other countries are also calling for future shipments to some extent. Our big factories are fully oc-

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Almacenistas de Tabaco en Rama

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Havana Leaf Tobacco

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Puente, Granda y Ca.

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Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of Havana Tobacco

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

cupied, but the lot of the smaller ones is still rather precarious.

The Henry & Clay & Bock & Co., Ltd., is overcrowded with orders.

The Sol factory is doing a very good business, and Behrens & Co., the owners, are well pleased with the increase of orders for Sol cigars from all parts of the world. Max Schatz, the United States representative, is hustling as ever with the same success as heretofore.

The Partagas factory is working with full forces.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sam I. Davis has been exceedingly active since his arrival in town, and knowing exactly what he wants, he has not hesitated to purchase some 2000 bales of Vuelta Abajo and Partido.

Sobrinos de A. Gonzalez had one of their banner weeks, as they sold 2095 bales of all kinds of leaf to various customers.

Salvador Rodriguez left for Tampa, where the big Charles the Great factory is located, and his purchases are said to reach close on to 1000 bales.

Jorge & P. Castaneda were sellers of 700 bales of their renowned Partido escojidas.

Jacob Benner was a buyer of 600 bales of extra fine vegas for his Chicago firm and left last week thoroughly pleased with his stay here.

Puente, Granda & Co. disposed of 500 bales of Partido and Remedios last week.

Charles Blasco was a buyer of over 500 bales for his customers during the past eight days.

Peregrino Rey, of the great house of Cuesta, Rey & Co., Tampa, was a liberal buyer of Vuelta Abajo, Partido and factory vegas.

B. Diaz & Co. closed transactions of 450 bales of Partido from their escojidas.

Louis Jacobs made his second flying trip to Havana and had no trouble in securing a couple hundred of prime vegas for his firm of Rosenstadt & Jacobs, New York.

Rodriguez Bautista & Co. turned over 315 bales of Vuelta Abajo, Partido and Remedios.

Walter C. Sutter arrived here last week on his fourth pilgrimage to Havana, and as he generally stays a few weeks, picking out and shipping suitable, salable fine vegas to his Chicago house, it is a proof that Jacob Sutter & Sons are doing a good business and that Don Walter knows exactly what his customers want. He lost no time in buying several vegas after his arrival.

Jose F. Rocha was a seller of 300 bales of Vuelta Abajo and Partido last week.

Jose Escalante is still here, but has made good use of his time, as La Corina factory is richer by the purchase of 800 bales of choice, aromatic leaf from the Vuelta Abajo and Partido sections.

The great house of Muniz Hno. & Co. has seven big escojidas in full running order as follows: Vuelta Abajo—Montezuelo, Rio del Medio, Esperanza, La Palma; Semi Vuelta—Candelaria; Santa Clara Province—Remedios and Sancti-Spiritus. Don Manuel is in town at the moment, while Don Hilario is in the Vuelta Abajo and Don Jose and the other members of the staff of this house are distributed at the different points where the packings are going on. Don Manuel only complains about the scarcity of hands in the country, and that the vegas do not arrive complete so he can sell them at once. For this reason they only sold 150 bales of Remedios last week.

Heinrich Neuberger shipped 170 bales of leaf to Bremen last week.

Don Antonio Calzada left on a flying trip by S. S. Olivette to see his Tampa customers, and perhaps may go to Philadelphia and New York also.

Planas & Co. disposed of 150 bales of Remedios last week.

There was a meeting last Sunday, the 22d inst., at the theatre Marti to devise means to help the cigar industry here, which has been hit hard by higher duties in most countries. Further particulars will be furnished in next week's letter.

RECEIPTS FROM THE COUNTRY.

Week ending August 21.		Since Jan. 1, 1909.
Bales.		Bales.
14,286	Vuelta Abajo	103,628
1,046	Semi Vuelto	14,999
1,883	Partido	24,199
.....	Matanzas	382
8,572	Remedios	72,535
.....	Santiago de Cuba	5,872
25,789	Total	221,615

THE CHRONICLES OF BEN ALI.

Cut-Price Druggists Will Advance Prices on Cigars, and Legitimate Cigar Retailers are Rejoicing.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Aug. 30.

The large cut-price druggists here have at last come to an understanding. It has now been arranged by Adams House Drug Store, Walker-Rintals Co., Jaynes-Riker & Co., and several other drug firms, who do an extensive cigar business, to raise the retailing price of all 15-cent packages of cigars to the uniform price of 12 cents each. This new schedule will take effect at once, and later on the 10-cent brands will also be advanced. This is indeed good news for the small retailer here, who has had a struggle all along to compete with these price-cutters, whose ambition seems to be to drive the small fry out of business.

Trade has been very good this week with the wholesalers.

Our local cigar factories all report good business and are working the usual number of cigarmakers.

The cigarmakers' union is distributing a lot of advertising matter boycotting trust-made brands of cigars and tobaccos, and it is said that the Philippine cigars will have a hard time of it when they get here, as the union has plans to give them a warm reception.

H. Fonseca, of Fonseca Bros., the Milk street leaf tobacco dealers, has just returned from a purchasing trip down the Connecticut Valley. He reports that there will be plenty of damaged leaf in the '09 crop just harvested, the cause being that the rains came too late to be of any service to the crop, and in consequence the tobacco shows a slow growth. The hailstorm that struck Enfield, Somers and Mel-

Continued on p. 16.

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Every Desirable Grade--Both Plain and Spotted
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Florida Filler
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PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, August 31.

New York Leaf Market.

There was again some activity in the leaf market during the past week, although but a few of the buyers who came some time ago were still in the city. Connecticut tobaccos were again the important factors in the week's business, and considerable additional quantities changed ownership. It is believed that by the close of the next few weeks the bulk of last year's Connecticut tobaccos will be in new hands, for not only was the Broad leaf tobacco selling readily, but the Havana seed type also figured rather prominently in the transactions.

In other types of domestic leaf there was only a quiet trading of moderate quantities.

The Sumatra market continued fairly steady, notwithstanding the activity in Connecticut wrapper leaf, and several hundred bales changed hands.

In Havana tobacco there was also a notable improvement, which is attributed to the presence recently of a number of out-of-town buyers, but it was not marked by any unusual single transactions. From Havana it is reported there are still on the island a considerable number of American buyers.

* * *

The Cigar Industry.

There certainly seems to be a steady improvement in the cigar trade, although August is not usually a very brisk month with the cigar manufacturers, and this fact seems to have a rather stimulating effect upon the energies of the manufacturers, many of whom are making more or less elaborate preparations for an anticipated active fall business.

The larger distributers seem more willing to place orders of some magnitude than they were for a long time, from which it is regarded as evident that their stocks have now been considerably depleted, if not reduced actually to a low water mark.

The clear Havana trade is also feeling the effect of apparently better times, and in a few of the better-known factories it is reported that this year promises to be the most satisfactory that they have had in a long time.

* * *

Berriman Going West.

W. M. Berriman, of the well-known firm of clear Havana cigar manufacturers of Berriman Bros., left on Saturday last for Chicago and other Western points. To a Tobacco World representative Mr. Berriman remarked that their business this year so far had been quite satisfactory, and if it continued to increase as it had lately they would have cause to feel rather elated with the results obtainable this year.

* * *

Benno Neuberger Expected.

Mr. Benno Neuberger, of the well-known leaf house of E. Rosenwald & Bro., is expected home from Europe at the end of this week. Mr. Neuberger has attended all the Sumatra inscriptions held so far this year, and was one of the largest purchasers of Sumatra for the American market. After the conclusion of the spring and summer sales, Mr. Neuberger remained in Europe, where he was joined by his family, and with whom he traversed the continent for the past several weeks.

* * *

John Sutter's Recovery.

John E. Sutter, of Louis P. Sutter & Bros., who had been confined to his home by illness for some time, has again pretty well recovered his former good health, and was at the office for the first time in some weeks, on Friday last. He is now expecting to resume his usual place with likely increased vigor.

* * *

New Porto Rico Factory.

Mr. J. D. Manton, of the Manton-Govern Co., at 90 Wall street, informs us that his firm has secured a new factory in Porto Rico, and will take possession on September 1, and as soon thereafter as necessary alterations can be made, their facilities will be very materially increased. Their product has been very favorably received, and their facilities were soon proven inadequate to meet the demand for their goods, which made the acquirement of the additional factory a matter of necessity.

* * *

Woman Smoker Barred.

Miss Betsey Hill, an aristocratic-looking English woman, 60 years old, was nonchalantly puffing a Turkish cigarette at the railing of the promenade deck as the steamship Philadelphia came alongside her pier a few days ago.

Immigration officers on the pier gazed in amazement at the modestly gowned woman for a time, then one passenger, coming on the gang-plank, said: "She smoked cigarettes all the way over, and the officers were much annoyed by the presence of the gray-haired woman in the men's smoking room. Nearly every day she picked out the most comfortable chair and settled back for a good smoke."

Immigration officers led Miss Hill away from the railing and took her into the ship's cabin, where she was searched. Four packages of Turkish cigarettes were found in her clothing.

"Why are you taking my cigarettes?" she asked.

"We do not consider it proper for women to go about in public smoking cigarettes," Miss Hill was told.

"That is no reason," Miss Hill answered. "I live in Southampton, England, and for years I have traveled about the Continent. I smoked cigarettes in hotels you might have difficulty in entering. In no place have I met with impertinence or insult because of my smoking. I think America is crude and uncultured in not recognizing a woman's right to smoke if she pleases."

The immigration officers ordered Miss Hill taken to Ellis Island until some inquiry be made concerning her.

Miss Hill, outside from the fact that she smoked cigarettes during her trip over, conducted herself with absolute propriety. She would pass anywhere for an English woman of refinement and culture.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

BURLEY SOCIETY SUED AS TRUST.

Scrantion (Pa.) Manufacturers Allege the Society Conspired and Raised Prices.

Cincinnati, O., Aug. 30.

The first gun of a new "tobacco war" in Kentucky was fired to-day when Clark and Scott, independent tobacco manufacturers of Scranton, Pa., filed suit in the Federal Court in Covington, Ky., against the Burley Tobacco Society, Clarence Lebus, the president, and ten other men as defendants. Plaintiffs demand $135,520 damages.

The suit is filed under the Sherman anti-Trust law, and the Burley Society is charged with being a monopoly in restraint of trade.

Nineteen Kentucky tobacco growers are named as party defendants. The Burley Society is charged with entering into a conspiracy with these growers to control the white burley tobacco market in the United States. The plaintiffs allege that in 1908 they were unable to buy white burley tobacco in the open market, and were compelled to go to the Burley Society for the product; that in 1906 the plaintiffs had to pay 18 cents per pound when the tobacco was really worth only 8 cents; that in 1907 the Burley Society forced them to pay 17 cents and a fraction per pound when the product was worth but 8 cents.

It is claimed by interested parties that this suit will reveal differences that resulted in "night rider" troubles.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

Wanted--Live Wires

A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an

EXCEPTIONAL LINE.

A Responsible House, and Wants only Responsible People.

Address Box 40, care of Tobacco World, Philadelphia. 8-18tf

FACTORY TO RENT.—Situate at Shelly, Pa., within 40 yards of station. The building is of brick, three stories high, 32x60 feet, with slate roof, shipping, packing and resweating rooms, steam heat and elevator, tables and chairs for 48 cigarmakers. Everything is ready to begin work, and the rent is only $100 per annum. Call on Wm. H. Nice, Shelly, Pa.

I WOULD LIKE, the coming season, to put up a packing of Connecticut Valley tobacco for a reliable house. I live in the heart of the tobacco belt, know the localities where best tobacco is grown, have good facilities for packing, and thoroughly understand the business. M. B. Graves, Hatfield, Mass. 8-25-r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE.—To cigar box manufacturers and cigar manufacturers, large assortment job lot set of cigar labels; also big variety of imported cigar bands; very cheap. For particulars address Bargain, Box 40, Tobacco World, Phila. 8-25c

WANTED.—A live, energetic, up-to-date Cigar Salesman on the road. Address Geo. S. Miller & Co., Pottstown, Pa. 9-1r

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. ROSENWALD & BRO.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, SEPTEMBER 1, 1909

THE LOCAL TOBACCO NEWS

There were few transactions of consequence in the leaf market during the past week, but generally speaking the business consisted of a routine nature, goods being taken only in moderate or small quantities. Some attention has been given to Connecticut tobaccos, but Philadelphia as a city is not a very great Connecticut market, and the goods therefore attract as much attention here as probably elsewhere. Pennsylvania leaf was somewhat in evidence and a few sales of small lots were made to out-of-town buyers.

With the vacations about ending it is expected that an era of greater activity will now soon set it. Traveling salesmen are making preparations for a resumption of active road work, and the conditions among cigar manufacturers also indicate more promising times for the leaf tobacco trade this fall.

* * *

The cigar industry in this city and vicinity has nothing to complain of at present, with all factories operating full forces and on full time. There are yet a few who are seeking to increase their facilities. It has not been for several years that they have had as active a trade as they appear to be enjoying at the present time.

* * *

Jobbers and retail dealers also report a fair trade, and an improvement over recent times, but with this branch of the local trade there is still room for a little more improvement, as they are depending largely upon local trade. They are not quite in the position of the manufacturer who can extend his operations more readily to various sections, drawing some trade from all sections.

* * *

Herbert Friendly, who for the past two years had charge of the cigar stand in the I. O. O. F. Temple, on Broad street, above Arch, has now taken charge of the cigar department of the well-known liquor house of Theo. Netter, at 1215 Market street, as successor to J. S. Rosenberg, the last named of whom joined the forces of George Zorn, at their new branch store at 1235 Market street. Mr. Friendly has a number of friends in the trade and will be pleased to see them at his new headquarters.

* * *

W. F. Dotts, leaf dealer on North Second street, has caused a real surprise to his many friends in the trade by actually taking a two weeks' vacation, as it is the first time in the recollection of his friends that he ever took off more than a day at a time, if any at all.

* * *

W. K. Roedel & Co. have discontinued their retail store on North Eleventh street, and have transferred their business entirely to their main headquarters at 2253 North Franklin street.

* * *

"Jack" Fowler, managing representative of the United States Tobacco Co., of Richmond, has concluded a two weeks' vacation at Atlantic City, and is now energetically planning a very active campaign on his firm's product for this fall. He seems fully sanguine of being able to smash all previous excellent records of sales.

SAMPLING IN LANCASTER.

Work Begun, and First Reports of Condition are Satisfactory.

Lancaster, Pa., Aug. 30.

A quiet week has prevailed in the leaf tobacco market for the past week, but packers are now beginning to busy themselves in sampling of the 1908 packages. In fact, the work has already made some progress. Reports so far are rather satisfactory, and no unusual percentage of damage has been discovered. In some packings there has been practically none found.

The good effect of the rains of the last week has now almost died out and the farmers are again praying for more rain, but the indications at this writing are anything but favorable. If it was not for the cooler night during which more or less dew is gathered in the growing plants they would now be well nigh parched.

From Mount Joy comes the report that with few exceptions the corn and tobacco fields north and west of town give very little promise of more than half a crop, owing to the dry weather. Acres of tobacco going to seed, while on an adjoining farm one may see a field covered with plants not larger than a man's hand. Some farmers will plow down their tobacco, claiming that with the most favorable weather conditions their crop would not yield enough marketable tobacco to pay for the handling.

Tobacco cutting has been commenced in some sections, but these crops are not of very large acreage, and they had had the best of cultivation to bring them to maturity early.

The cigar industry seems to be improving, and the indications are that the output during the month of August will make a favorable comparison. Reports from the cigar towns about the county all indicate a better trade and a larger number of the factories are again working on full time.

The factory of C. Ruppin, at Akron, has resumed operations on full time.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

NEW COMET. 18,447.
For cigars, cigarettes, cheroots and stogies. Registered August 23, 1909, at 9 A. M., by C. E. Howell, Indianapolis, Ind.

TOM MORTON TOBACCO CO.'S BELL CORD. 18,448.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 24, 1909, at 9 A. M., by Tom Morton Tob. Co., Memphis, Tenn.

ZEMBO. 18,449.
For cigarettes. Registered August 24, 1909, at 9 A. M., by M. Rappaport, Phila.

MODOW. 18,450.
For cigarettes. Registered August 24, 1909, at 9 A. M., by M. Rappaport, Phila.

EL GRAN MUNDO. 18,451.
For cigars, cigarettes and cheroots. Registered August 24, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Phila.

INNER NICKEL. 18,452.
For cigars, cigarettes, cheroots and stogies. Registered August 25, 1909, at 9 A. M., by Adam Pletz, Phila.

GRANDCOURT. 18,453.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 25, 1909, at 9 A. M., by American Lithographic Co., New York.

TAMPA GRANDE. 18,454.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 25, 1909, at 9 A. M., by American Lithographic Co., New York.

DIRECTOYOU. 18,455.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1909, at 9 A. M., by Schmidt & Co., New York.

THE UNIQUE STAR. 18,456.
For cigars. Registered August 25, 1909, at 9 A. M., by M. C. Bressler, Freeland, Pa.

WORKINGMEN'S SPECIAL. 18,457.
For cigars. Registered August 25, 1909, at 9 A. M., by M. C. Bressler, Freeland, Pa.

UNION QUALITY. 18,458.
For cigars, cigarettes, chewing and smoking tobacco. Registered August, 25, 1909, at 9 A. M., by Schmidt & Co., New York.

EL GANTER. 18,459.
For cigars. Registered August 25, 1909, at 9 A. M., by Frank Ganter, Reading, Pa.

LA GANTER. 18,460.
For cigars. Registered August 25, 1909, at 9 A. M., by Frank Ganter, Reading, Pa.

BAKER'S SMOKERS. 18,461.
For cigars. Registered August 25, 1909, at 9 A. M., by Baker Bros., Boston, Mass.

EMPIRE OF RUSSIA. 18,462.
For cigarettes. Registered August 25, 1909, at 9 A. M., by K. Solomon, San Francisco. Registration by transfer. Originally entered by K. S. & C., San Francisco, Cal., August 12, 1905.

FLOWERS OF EGYPT. 18,463.
For cigarettes. Registered August 25, 1909, at 9 A. M., by K. Solomon, San Francisco, Cal.

TURKISH FAVORITES. 18,464.
For cigarettes. Registered August 25, 1909, at 9 A. M., by K. Solomon, San Francisco, Cal.

ARABIAN SHEIKS. 18,465.
For cigarettes. Registered August 25, 1909, at 9 A. M., by K. Solomon, San Francisco, Cal.

DIDO. 18,466.
For cigarettes. Registered August 25, 1909, at 9 A. M., by K. Solomon, San Francisco, Cal.

M. & G. 18,467.
For cigars. Registered August 26, 1909, at 9 A. M., by P. K. Guthrie & Co., Phila.

SANTA ROSA. 18,468.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration.)

ROSA REGINA. 18,469.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1909, at 9 A. M., by American Lithographic Co., New York.

ROSA GRANDE. 18,740.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1909, at 9 A. M., by American Lithographic Co., New York.

LA SPEIVA. 18,471.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1909, at 9 A. M., by American Lithographic Co., New York.

HOTEL TAFT. 18,472.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 26, 1909, at 9 A. M., by Chas. Stutz Co., New York.

WHITE SATIN. 18,473.
For cigars, cigarettes and cheroots. Registered August 27, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York. (A re-registration.)

PEDRO MENDEZ. 18,474.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 27, 1909, at 9 A. M., by Schmidt & Co., New York.

EL VICTATOR. 18,475.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 27, 1909, at 9 A. M., by Chas. Stutz & Co., New York.

ORIENTAL PRINCE. 18,476.
For cigars, cigarettes, chewing and smoking tobacco. Registered August 27, 1909, at 9 A. M., by Chas. Stutz Co., New York.

SAN PRIMO. 18,477.
For cigars, cigarettes and cheroots. Registered August 27, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

VERA PAZ. 18,478.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 27, 1909, at 9 A. M., by C. H. Kooke & Co., Baltimore, Md.

HELENA MOJESKA. 18,479.
For cigars, cigarettes and cheroots. Registered August 28, 1909, at 9 A. M., by L. A. Lenecki, Chicago, Ill. (Re-registration.)

H. E. EATON OF SYRACUSE. 18,480.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 28, 1909, at 9 A. M., by H. E. Eaton, Syracuse, N. Y.

GREATER VERMONT SPECIAL. 18,481.
For cigars, cigarettes and cheroots. Registered August 28, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

HAPPY HAWKINS. 18,482.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 28, 1909, at 9 A. M., by American Lithographic Co., New York.

LOVE CURE. 18,483.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 28, 1909, at 9 A. M., by American Lithographic Co., New York.

BOASTER. 18,484.
For cigars, cigarettes and cheroots. registered August 28, 1909, at 9 A. M., by Heywood, Strasser & Voigt, Litho Co., New York.

ORIGINALITY. 18,485.
For cigars, cigarettes and cheroots. Registered August 28, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TRANQUILITY. 18,486.
For cigars, cigarettes and cheroots. Registered August 28, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

ROBERT MACAIRE. 18,487.
For cigars, cigarettes and cheroots. Registered August 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

BOSS KNIVETT. 18,488.
For cigars, cigarettes and cheroots. Registered August 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

CARRICK FERGUS. 18,489.
For cigars, cigarettes and cheroots. Registered August 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

HENRY NERVINE. 18,490.
For cigars, cigarettes and cheroots. Registered August 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

TIPPO TIP. 18,491.
For cigars, cigarettes and cheroots. Registered August 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

MONOCACY. 18,492.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 30, 1909, at 9 A. M., by C. H. Kooke & Co., Baltimore, Md.

AGINCOURT. 18,493.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 30, 1909, at 9 A. M., by C. H. Kooke & Co., Baltimore, Md.

LADY MERTON. 18,494.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 30, 1909, at 9 A. M., by American Lithographic Co., New York.

KEEN QUALITY. 18,495.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 30, 1909, at 9 A. M., by Samuel Watts, Red Lion, Pa.

GENERAL BERT SPENCER. 18,496.
For cigars. Registered August 31, 1909, at 9 A. M., by L. Rothman, Passaic, N. J.

COUNT DE MORNAY. 18,497.
For cigars, cigarettes and cheroots. Registered August 31, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LORD WELLINGTON. 18,498.
For cigarettes. Registered August 31, 1909, at 9 A. M., by M. Rappaport, Phila.

ASTORIA. 18,499.
For cigarettes. Registered August 31, 1909, at 9 A. M., by M. Rappaport, Phila.

GARRICK CLUB. 18,500.
For cigarettes. Registered August 31, 1909, at 9 A. M., by M. Rappaport, Phila.

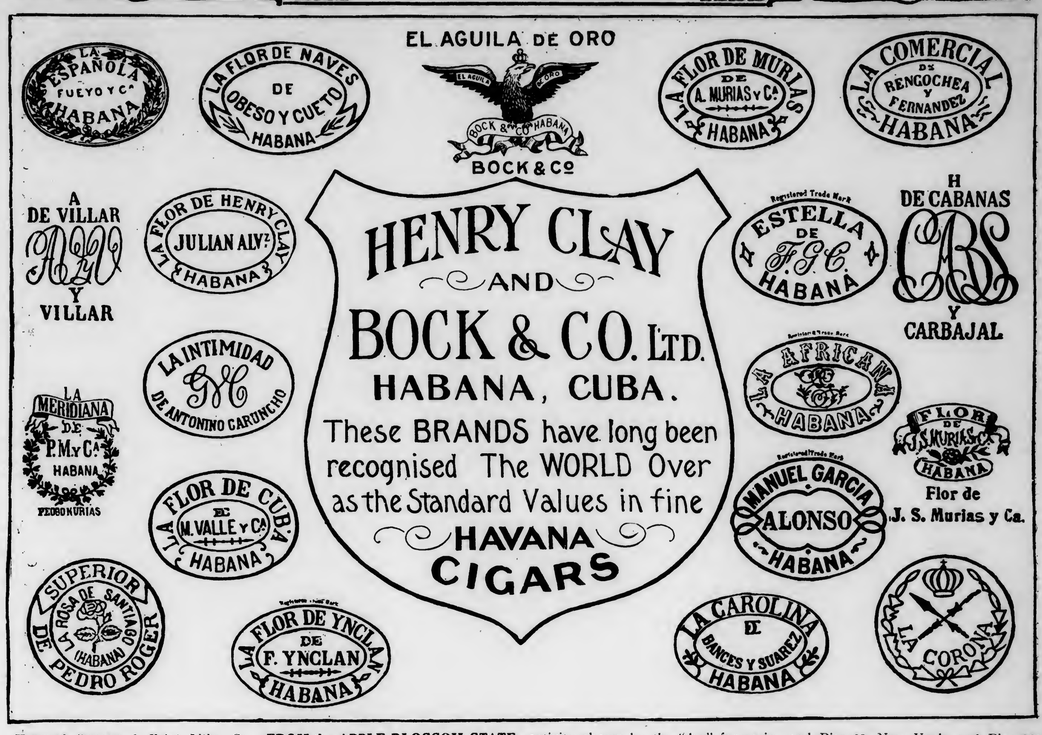
TRANSFER.

CHANNING ELLERY. 17,549.
For cigars, cigarettes, chewing and smoking tobacco. Registered March 29, 1909, at 9 A. M., by Levinson Bros., Chicago, Ill., has been transferred to Edward Levinson, Chicago, Ill.

St. Louis, Mo.—Taylor Easton Pharmacy Co., wholesale drugs, incorporated; capital, $5500.

Chicago, Ill.—E. A. Brunnke Co., wholesale and retail groceries, incorporated; capital, $2500.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



FROM the APPLE-BLOSSOM STATE

Approach of Cooler Weather Slackens Trade in Detroit. Tobacco Men Interested in Possible Effect of Prohibition Propaganda.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue,
Detroit, Mich., Aug. 30.

Detroit cigar and tobacco men are beginning to feel the effects of the approaching cooler weather. Although actual trading remains about the same as last week, orders for future delivery are hardly as heavy. Fall and spring are always slack periods in this district, so the dull prospects do not come as a surprise. The letup will give manufacturers, wholesalers and retailers a chance to replenish low stocks as well as to make such repairs and additions to their plants as are necessary. By-the-way, it is understood a number of local men will let contracts for improvements as soon as the time can be spared.

The wholesale trade shows, if anything, an improvement over the previous week. No reason can be assigned for the picking-up unless it be just a temporary one. Therefore, because of the lateness of the season, dealers are not attaching any importance to it. The retail trade is also good, dealers being inclined to view the coming fall with a less pessimistic attitude than has been their wont in some seasons past.

The one thing that is attracting the attention of manufacturers now is the activity shown by the "dry" forces in certain parts of the State. The Prohibitionists insist they will have a much larger following to their standard next spring than they have ever had before, and that in two years at most the entire State will be "dry." How Detroit or the more thickly settled districts will ever elect Prohibition is rather hard to be understood. However, the agitators declare this, as well as the other large cities, will turn to "the standard." The putting of hundreds of saloons out of business and the resultant effect on the cigar trade can be easily understood.

Nelson A. Roberts, of the La Palla Cigar Co., has withdrawn from the active management of the company, and will hereafter conduct a downtown cafe known as The Pullman. He will carry a full line of cigars.

A Muskegon man recently broke an arm, but won 40 cigars, when he punched a machine so hard as to force it to its highest notch. Fine cigars when a man will break his arm for them.

Fred Foote, a Lansing cigarmaker, pleaded not guilty to using improper language on the street, when arraigned in justice Court recently. He was released on $300 bail. His trial will be held this week.

Efforts of the Detroit Wholesalers' Association to obtain a fast and reliable freight service between New York and Detroit have been accomplished through the courtesy and cooperation of the D., L. & W. Railroad. Shipments delivered at New York, before 4.30 P. M., at Pier 13, Pier 41 and Pier 68, New York, and Pier 26, East River, as well as at the L. & W. terminal, will be taken on the Lackawanna freight special, inaugurating a new fast freight service for high-class traffic from New York to Buffalo.

The verdict of a Toronto justice permitting restaurant and hotel keepers to sell cigars on Sunday to their heart's content, is of interest to Detroit manufacturers. Heretofore the Toronto police have warned merchants from disposing of cigars on the Sabbath. As everyone knows, Sunday is a day of rest in Canada. Some people would even restrain the street cars from running. Therefore, when Albert Williams, who operates several restaurants, was arraigned in Police Court, charged with a violation of the Lord's Day act, in selling a cigar on the Sabbath, he was discharged because the Court didn't think there was any more harm in selling a cigar than in selling a meal, there was rejoicing in the "City of Churches." In speaking of the case later an inspector said that, as far as he was concerned, he would not again attempt to prosecute a hotel or restaurant keeper for selling cigars on Sunday. Tiorted.

Two Harbors, Minn.—Oscar Erickson has engaged in the cigar and confectionery business.

Belle Plaine, Minn.—R. H. Fitzgerald, cigars, confectionery, etc., burned out. Loss, $2000.

Evansville, Wis.—Barnard & Wilder, leaf tobacco; Perry C. Wilder died August 27.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

YORK COUNTY TOBACCO NEWS.

Rain Came Too Late to Help Growers; Only a Short Crop Expected.

York, Pa., Aug. 30.

What good effect the rains of the past week has had upon the tobacco crop is being freely discussed. Parties who are close observers are almost a unit in the opinion that indications point to only half a crop this year. Frederick Neuman, cigar manufacturer and tobacco grower of East Manchester, in speaking of tobacco conditions on his and other farms, expresses the opinion that the rainfalls were of some benefit. In his neighborhood some of the tobacco has been cut. In many places the stalks have only six leaves, while in others ten leaves can be found. This coming week much tobacco will be topped. A noticeable feature is that finds are seen where the tobacco does not reach a foot in height. As to prices expected for the tobacco, Mr. Neuman and others were free to admit that they will make no contracts as they did last year, and then have contractors fail to take the tobacco. This year, they say, they will sell when ready for the market. One packer, when asked about the tobacco situation, expressed an opinion that by January 1, 1910, the price of tobacco will be around 20 cents per pound.

To-day the deputy revenue collector reports that the York revenue office will show a big increase in the sale of cigar stamps over the previous month.

The United Co., with its factories at York, Dallastown, Red Lion and Windsor, expects to employ a large number of hands.

Henry Ferree, a well-known cigar manufacturer of Red Lion, was honored with a surprise birthday party.

John B. Baum, of Loganville, reports business picking up, and similar information comes from the various cigar sections of the county.

I. B. Hostetter and Walter Hostetter, of this city, and Scott Frey, of Red Lion, enjoyed a fishing trip during the week, securing nearly half a hundred bass, salmon and eels.

The Monarch Cigar Co., at Red Lion, has removed to its new factory.

Efforts are being made by the United Cigar Co. to get larger quarters at Windsor than it has in the present factory. Up to this time no arrangements have been made with Mr. Martin to enlarge the building.

At Dallastown work is increasing. John W. Minnich, who has been ill, is out and about, but his estimable wife is suffering with a broken shoulder.

There seems to be an epidemic of sickness and accidents among cigarmakers in this county. Only a few weeks ago David Ziegler died at Hoetz; last week C. Foreman, of Red Lion, had the small finger of his left hand mashed; Samuel Frey, of Craley, has been confined to his home with a bruised limb, and Allie Eberly, of Dallastown, had an arm cut off at York by the trolley cars.

At Felton and other places additions to factories and increase in hands are noticed.

The absence of many York tobacco dealers on business trips is noticeable.

At East Prospect there is noticed an increased activity in the cigar and tobacco business.

T. D. Hene, of this city, who has been a general representative with J. Lichtenstein & Co., has retired from his position with that house and embarked in the leaf business in this city on his own account. He has retained office and warehouse facilities in the premises formerly used by him, and reports that he will continue to devote his energies to supplying his old customers with Florida tobaccos, and that in addition he will also handle a general line of leaf tobacco.

The United Cigar Manufacturers' Company, of New York, has rented the D. F. Kaltreider factory at Red Lion, and will begin the manufacture of high grade cigars there on September 7. About 150 hands will be employed. The factory is the one now occupied by Myers & Adams, of York. The cigar business in this vicinity is better than it had been for years. For some time, it is said, the United Cigar Manufacturers' Company has been trying to locate in this town, but it was never able to secure a suitable factory until the present one. This company has factories at Dallastown and Windsor.

Local industries at Dallastown, one of the best known cigar towns in Pennsylvania, are, according to the latest reports, now beginning to boom as has not been the case in more than two years. Building operations are in steady progress and a number of other industries are taking all the labor that can be secured. Of course, Dallastown is a cigarmaking town, and every one who can get it prefers that occupation. Cigar manufacturers are finding that the progress of other industries there have to some little extent affected them, and the trade with them seems to be getting much brisker than it had been for many months. Strippers are wanted, and in a few weeks there is likely to be still more room for them, as a number of the younger people who usually help out at that kind of work during the summer months will be returning to school.

W. H. Raab & Sons are among those who are finding a decided change in the cigar trade, and the prospects at present are very much better than for some time. A large force is being steadily employed at this factory, and it has been a time-honored policy of this well-known firm to endeavor to maintain steady work for all their employes, and that fact has become so well known that the factory often gets the preference when it is a case of wanting more hands. Their product goes out to a large section of the country and into many different States, in each one of which there has been building up a trade that is steadily coming to this factory since the goods were first introduced there. Mr. W. H. Raab, the senior member of the firm and its founder, is one of the oldest established manufacturers in Dallastown, and is also well known throughout the county as a man of affairs, while in his home town he is one of the most public-spirited of citizens.

Max Kalisch, of the City Leaf Tobacco Co., is on an extended Western business trip.

Charles Leberman, of Lancaster, was circulating among tobacco dealers to-day. He reports a number of sales of the 1908 crop at advanced prices.

Emanuel Sechrist, of Dallastown, has returned from a successful business trip.

L. Kline, representing A. F. Fix & Co., Dallastown, has returned from a two weeks' trip to Boston and vicinity.

It is reported here that the Windsor Cigar Company has purchased the H. F. Martin factory building at Windsor.

K. H. Jacobs at Windsor has again increased his force of cigarmakers, and is now employing 43 people.

Max H. Rohland, of Dallastown, who handles an exceptionally fine brand of cigars, sees good times coming for the cigar manufacturer.

A. R. Reiff, of the City Leaf Co., finds good sales for tobacco, but says it requires hustling. He will make a trip to Lancaster county on Tuesday in the interest of the business. On a former visit he reports seeing some very fine-looking tobacco, and says that a year will help it very materially.

York, Pa., August 31.

At the close of business at the York revenue office this afternoon it was shown that the receipts for the month of August from the sale of stamps amounted to $85,000, which is an increase of $1000 over the month of July, and of $7000 over the corresponding month of last year. During the month of August there were issued nine licenses for new factories in this division of the Ninth District.

The August sale of stamps shows an output of 28,334,000 cigars, an increase of 334,000 over the output of July, and an increase of 2,334,000 over the month of August, 1908.

On Saturday evening last, W. H. Knaub, the well-known cigar dealer, re-opened "Ye Smoke Shop," which until recently was conducted by George Hains.

Charlie.

FIGHTING THE CIGARETTE in CHINA

A letter from Rev. W. L. Beard, who has charge of the Y. M. C. A. movement in Foochow, China, tells about the effort to introduce cigarette smoking into the Celestial Empire. He writes:

Last summer the British & American Tobacco Co. sent an agent here to sell cigarettes, but he failed and then they sent another, who also failed to secure trade. Then they sent their best salesman, in China, a Mr. Giles, an American, but he could not succeed in drumming up sufficient business, and acting under his advice the company has placed five foreign agents here who are giving away cigarettes. They have been doing this for the past three months.

The anti-opium societies have taken up the fight against the cigarette, and held a big meeting here, at which the cigarette was severely attacked. Mrs. Stevenson, of the Woman's Christian Temperance Union, chanced to be in Foochow at the time, and gave the anti-cigarette movement her hearty assistance. The Methodist mission had a new bishop, just arrived, and he spoke strongly against the cigarette. An anti-cigarette society was organized, purely of the Chinese; literature was distributed and personal work was done to get the shops to refuse to sell the cigarettes. One Chinaman told me that he went into a shop to purchase some goods, but while selecting his goods saw a can of cigarettes on a shelf. He at once informed the merchant that he would not buy anything in a store where cigarettes were sold.

"About this time two or three of the foreign agents were giving away cigarettes in front of a public tea house, in which some students of the Government college, were resting. One of these students was smoking a cigarette and his companions remonstrated with him for so doing, telling him that there was a government law against students of the college smoking the things.

"During the talk, which attracted the attention of the tobacco agents, one of the students made as if to take the cigarette from his friend's mouth and throw it away, whereupon the foreign agent struck him on the side of the head.

"Greatly to his surprise the assaulted student demanded to know in very good English, what authority he had to strike him. Ten years ago such an occurrence would have provoked a riot and bloodshed, but the student simply reported the matter to his college president, and the educational board of Foochow took the matter up, and demanded the deportment of the offending agent. The latter had to make a public apology. The opium and cigarette business has fallen off from about $2500 per month, in Foochow, to less than $500, since the agitation commenced."

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER **MILLERSVILLE, PA.**

Maker of High Grade Cigars **No Salesmen. Communicate with Factory**

Newsy Notes of the Trade

—Philadelphia cigar manufacturers have rented the Colosseum roller rink at South Bethlehem, Pa., for a cigar factory. The manufacturersp lan to employ 800 girls.

—The tobacco warehouse, built by the Powhatan Tobacco Company, Powhatan C. H., Va., has been completed, and the firm is getting ready to handle the coming crop.

—The Twin city Cider and Cigar Company has been incorporated in St. Paul, Mo., with a capital of $25,000. Incorporators are Gust Peterson, A. W. Rylander and L. Rylander.

—Cigar factories throughout the North Penn Valley, Pa., which have been closed since 1907, have reopened in the last two weeks and are clamoring for workmen. More than 6000 persons are employed in the tobacco industry in this section, and millions of cigars are being shipped weekly.

—E. H. Hamman will soon occupy the rooms on the west side of the Emaus Mercantile Club, Allentown, Pa., building as a cigar manufactory. Years ago he was partner with his late brother, William, occupying the entire building of the Mercantile Club. Later he conducted a factory on South Third street.

—Another tightening of the screws on naval prisoners is in effect to-day, the effect being to cut down or take away entirely the privilege of smoking from the 1100 inmates of the various "brigs" throughout the country. The general order of Secretary Meyer is that any violators of prison discipline may have their regular privilege of three smokes a day cut to two or one, or none, according to the offense. Prisoners must work all the time they are not sleeping. Secretary Meyer has determined to make naval prison life as disagreable as possible.

Business Changes, Etc.

Decatur, Ill.—John Spatts, cigars, tobacco, etc., burned out.

Belmont, Kan.—J. M. Harris, cigars, etc., reported burned out.

Milwaukee, Wis.—C. C. Hendee, cigars, etc., discontinued business.

Spokane, Wash. — Brown cigar Store has just engaged in business.

Denver, Colo.—The Atkinson Cigar Co., incorporated; capital, $15,000.

Crookston, Minn.—Wm. Johnson, cigars, confectionery, etc., burned out.

Springfield, Mo.—Frank Ferguson, cigars, etc., sold out to Will and Frank Hilt.

Minot, N. D.—W. S. Glazier & Son have opened a cigar and confectionery store.

Mandan, N. D.—Missouri Valley Grocery Co. incorporated; capital, $100,000.

Davenport, Ia.—Mueller Bros., cigars, confectionery, etc., sold out to Rudde Frahm.

Chisholm, Minn.—Morris Robbins, cigars, confectionery, etc., sold out to F. Fieldman.

Council Bluff, Ia.—The stock of Peregoy & Moore Co., wholesale cigars, was damaged by water. Loss about $600.

Havana Aroma

Sweet Aromatic and Lasting

Imparts to Tobacco a

Real Havana Aroma

¶The merits of Havana Aroma are well known by many cigar manufacturers who have used it for Ten years with big results.

¶We want every cigar manufacturer to know the good qualities of our product and we will mail

Free of Charge

a sample to any cigar manufacturer for the asking.

Address

KEYSTONE CHEMICAL CO.
YORK, PENNA.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Chronicles of Ben Ali.

Continued from p. 9.

rose last Friday did in the neighborhood of $100,000 damage to the crops.

Harry Grossman is in Connecticut this week taking orders, while Mike Cohen is meeting with good success down Vermont selling leaf for Fonseca Bros.

A. F. Rico & Co., importers and packers of Havana tobacco, on India street, have removed to 116 Broad street, where they will be in better position to attend to their increasing business. Mr. Rico has been making regular trips to Cuba each year, and is just as well known there as at home, and there is no man better posted on Havana leaf than he.

Eli Levy, manager for Louis Jesselsohn, the North street wholesaler, is about to take a pleasure trip to Montreal, Can., having been extended an invite from a prominent party there.

Fred Baker, who recently started in the wholesale and retail cigar and tobacco business in Plymouth, Mass., is to be married Tuesday evening at Commonwealth Hall, East Boston, to Miss Celia Berg, of Plymouth. The trade will be well represented at the ceremony.

The American Tobacco Co. is now placing on this market a new brand of granulated tobacco styled Rio Grande.

L. G. Zar, representing the Porto Rican house of Pavon, Alvarez & Co., was in town several days this week.

Max Silverthau, with Mendoza, Bonilla & Co., manufacturers of Las Riveras and El Capitollo, two brands of high grade Porto Rican cigarettes, is in town calling on his many friends in the trade.

The Pappas Tobacco Manufacturing Co., of Buffalo, N. Y., makers of the Pappas and Mammas, two brands of Turkish cigarettes, are endeavoring to get their goods placed in this market.

The Surbrug Co. is now packing coupons with their Dolma cigarettes, each bearing a letter of the sentence Dolma cigaret. By sending in to the factory the correct letters spelling these two words, the sender will receive postpaid a handsome leather cigarette case. The Intermission little cigars made by the Surbrug Co. have been selling well here this summer. They are having a good distribution.

A visit to George Finn's tobacco shop in Charlestown showed business is coming along nicely there. Since George took hold many useful alterations have been made in the store. In a short while Mr. Finn intends to push the jobbing end of the business a little more.

Sam Solar, a prominent Lynn tobacconist, was in town on Wednesday and did considerable purchasing. Mr. Solar runs one of the finest cigar stores in that city, and it is the headquarters for independent and union-made brands.

J. Herwitz, of the Lynn Cigar Co., was also here taking orders for their 400 and High Rock Tower cigars.

R. D. Carnes (Ware, Kramer Tob. Co.), has returned from a brief trip down Maine. The Lynnhaven and White Rolls cigarettes have increased in sales considerably during the past three months. Pocket lighters are now being offered in exchange for box fronts of either these two brands. They are a very handy affair.

Edw. J. Mulligan (Melachrino & Co.), has been doing some active work down Lynn this week. He trimmed about twenty windows there, and in consequence, the famous Melachrino cigarettes will be much in demand for the next few weeks.

Jack Warsowe has resigned his position with the Turco-American Tobacco Co., and joined the selling staff of the Phillip Morris Co. Jack starts work to-day in Springfield, and although this is new territory for him, still I expect him to do well there, as he certainly has the nerve and gab, and he ought to prove a valuable assistant to Kid Nichols, who has charge of the New England business of the Phillip Morris Co.

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

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J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Al Solaway, recently with the Khedivial Co., has been ergaged by the Turco-American Tobacco Co. to do missionary work in all the leading cities and towns in New England, and will work under Andy Chandler, who has charge of this territory. The Turco-American Tobacco Tobacco Co. has just shipped to their Boston office at 31 Central street, a large quantity of attractive advertising matter for window display work on the Astron cigarette. The straw tip will be pushed with vigor. Al Solaway says "straw hats are going out, but Astron straw tips are coming in."

Leo Bieringer has returned from a three weeks' vacation spent at Bethlehem, N. H.

Henry Sondheim, salesman with Bieringer Bros. Co., left Saturday on a ten days' vacation down the Cape.

Alfred Phillips, who for some time has been in charge of the Dock Square store of Bieringer Bros. Co., intends getting married on September 5 to Miss Ida London, of Roxbury. Mr. Phillips will for the next few weeks cover Abe Bieringer's route, as Abe will look after Sondheim's route while he is on his vacation.

Dave Dane (Rosenthal Bros.), left Saturday night on a week's vacation to Chester, Mass.

The United Cigar Stores Co. has opened a branch store on Purchase street, near the Parker House, New Bedford, Mass. The opening took place Saturday and the customary souvenirs were handed out to purchasers.

E. T. Chapman & Co., New Bedford, the leading A. T. Co. jobbers in that town, are now using three new delivery wagons, handsomely painted, with the Union Leader and Durham tobacco advertisements on same.

Ben Ali.

—An interesting exhibit is to be made by the Connecticut Tobacco Corporation at the coming annual State Fair, to be held at Charter Oak Park. The corporation is to exhibit tobacco plants growing in the shade. The plants were planted late for this special purpose. The corporation will also show a miniature curing barn. It is, furthermore, to enter several girls stringing "primed" leaves to tobacco laths to be hung in the barn.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CONSULAR REPORTS on TOBACCO

ECUADOR.

In answer to a New York inquiry, Consul-General Herman R. Dietrich, of Guayaquil, furnishes the following information concerning the outlook for American cigar leaf tobacco in Ecuador:

Ecuador is a tobacco-raising country, and the local production is more than sufficient to supply the demand, a small quantity of leaf, cigars and cigarettes being exported each year to the neighboring republics. This industry is also protected by high import duties, the duty on leaf being $1 gold per kilo (2.2 pounds), payable on the gross weight, and on manufactured tobacco $4 gold per kilo on net weight. The result is that no leaf and very little manufactured tobacco are being imported. The tobacco grown in the Province of Esmeraldas is of fine quality and the cigars made from it are considered by many to be equal to the imported cigars.

While it will be difficult to interest any of the merchants in this vicinity in the importation of cigar leaf tobacco, the names of some of the import and export commission houses are transmitted, so that exporters in the United States may communicate with them direct.

BRITISH GUIANA.

Consul Arthur J. Clare, of Georgetown, in answer to a Virginia inquiry, furnishes the following information concerning the imports of leaf tobacco into British Guiana:

The imports of leaf tobacco into British Guiana during the fiscal year ended March 31, 1908, the latest year for which statistics are available, amounted to 539,850 pounds, valued at $58,625, of which 532,218 pounds, valued at $57,642, were imported from the United States; of the balance, 6984 pounds, valued at $684, were from the British West Indies. The grade most in demand is known locally as "black fat," a very black and moist tobacco, and it is used solely for pipe smoking. The usual trade terms govern the imports of tobacco. The principal importers buy through their regular correspondents in New York, paying when the goods are shipped from that port. Some firms may require thirty days' credit or desire terms payable on arrival of the goods at Georgetown.

Leaf tobacco in packages containing not less than 400 pounds, and losing not less than 25 nor more than 32 per cent. of its weight when dried at a temperature of 212 degrees F., and containing not more than 4 per cent. of oil or fat, pays a duty of 50 cents per pound; in packages containing not less than 400 pounds, and losing less than 25 per cent. of its weight when dried at the temperature aforesaid, and containing not more than 4 per cent. of oil or fat, 50 cents per pound and 5 cents additional for every 2 per cent. of its weight less the quantity lost when so dried. If in packages containing less than 400 pounds, under the requirements as first mentioned, the duty is 60 cents per pound; under requirements last mentioned 60 cents per pound, with 5 cents additional as specified. The duty imposed on all other leaf tobacco is $2 per pound.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS

HIGH GRADE

UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE

GUARANTEED

H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885 FACT. NO. 1898 1ST DIST PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality

Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 78
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office:
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CROP REPORTS.

CONNECTICUT VALLEY.

Northampton, Mass.—In regard to the crop which is being harvested opinions differ to a considerable extent. There are good tobacco men who state that in their minds there is no doubt but that the crop is one of the very best in years, and that it will come pretty near to being the banner crop in the memory of men now in the business. Their opinions is based largely on what they have seen in other places, and they arrive at their conclusion by comparing the crop of this part of the Valley with crops farther down the river. There are others, men who are naturally inclined to be more conservative, who say that the crop will take rank as one of the best average crops harvested in many years. They say that the weather conditions of the early summer and late spring had a tendency to keep the size of plants down and to prevent them from acquiring weight. So far as concerns the texture and color of the leaves there is nothing to be desired, and were it not for the single, but very important, element of weight the critics admit that there would be little left to be desired.

Amherst, Mass.—The tobacco growers speak in the highest terms of the great good done by the recent heavy rain. Many say that they never before in their life saw tobacco grow as rapidly as it has during the past three days. A few early crops in very dry places are too far advanced to be much benefited, but nothing but hail or extremely severe wind storms can now prevent the harvest from being a good one.

Thompsonville, Conn.—Our tobacco growers are congratulating themselves on having escaped the hailstorm of Saturday evening, which seemed to pass directly over the centre of the tobacco district, and when it arrived over East Wallop and other parts of the town it came with a vengeance and did untold damage to the tobacco crop in the southeast part of the town. By a peculiar freak of the elements, no crop on the north side of the narrow Scantic River suffered any damage, but practically all crops south as far as the East Windsor line and on the Somers border line were more or less riddled.

Hazardville, Conn.—The hopes of the farmers in the Wallop, East Wallop and Melrose districts for a harvest of large and heavy tobacco received a severe setback late Saturday afternoon, when a hailstorm of brief duration visited this vicinity, causing thousands of dollars' damage to tobacco crops.

Granby, Conn.—The present excessive heat is welcome to the tobacco growers of Granby, who are harvesting one of their best crops in history. Among the excellent yields in Granby street are F. M. Colton, Oscar D. Case, Charles Coffey, Loomis & Deviney, L. D. Royce, Hiram W. Viets, D. P. Cooley and E. B. Case.

NEW YORK.

Baldwinsville.—The growing crop in the Chemung Valley was so badly injured by hail that it will not be worth cutting. The plants that escaped have been coming along well, but the yield will be far under expectations. The Baldwinsville growers were mostly late in setting out, and the rain has got to the plants just in time to save them. Another wet week should put them in good shape for cutting. Not much topping has been done up to date in either section.

WISCONSIN.

Cambridge.—The tobacco crop in this immediate vicinity is making rapid progress. It was at first feared that the drouth had been so long delayed that only about half a crop would be harvested, but the frequent rains since the dry spell was broken has caused the weed to make wonderful strides, and it now looks as if a fair crop would be gathered. The corn crop, however, will not be up to the average yield.

Edgerton.—Field buying of the new crop, which started in the Vernon county section last week, has since been gaining some headway according to reports reaching us. A swarm of buyers have invaded the growing districts, and quite a strong effort made to close contracts for the more promising crops. There is little doubt but several hundred acres have been sold since last report at prices ranging from 9 to 11 cents, but most generally around the 10 cent mark for the wrapper and binder grades. The movement is also spreading toward the southern districts. Something like 100 acres has been sold in the Lodi section we learn. While a considerable portion of the tobacco is quite a ways from the shed, yet it is making good growth, and if favored with suitable weather may make a satisfactory leaf.

Topping of the crop is now quite well along, and the coming week will witness a general harvest all along the line. Weather conditions continue favorable for the maturing of the crop, though rains would be now welcomed in most sections.

The market for old leaf contains but little news. Cured goods continue to move in moderate sized orders, while there is some trading in '07 and '08 from growers. Stephen Haight sold 135cs of '07 and '08 packed at Cambridge and by the Society of Equity at London to A. S. Flagg during the week.

The shipments out of storage reach 200 cases for the week to all points from this station.

KENTUCKY.

Carlisle.—Tobacco cutting is now in full blast in many parts of the white burley district, and by the end of the week much will have been housed. Some of the growers report that the pooling of the crop is progressing very slowly now, contrary to expectations. It was thought that a large per cent. of the crop would be pooled almost immediately after the agreement made by the Burley Tobacco Society and the Society of Equity. In some localities a large per cent. has been pooled, but in other parts, according to reports, the work is not progressing so fast.

It is said that very little of the crop has been pooled in Bath county, while the growers of Robertson and Fleming are pooling enthusiastically. The labor problem is worrying the growers very much now that they need hands to assist in housing the crop. Laborers are scarce and those available are said to be demanding enormous wages.

Maysville.—Tobacco cutting has commenced in Mason county, and by Tuesday will be well under way by all of the tobacco raisers. The acreage is at least 10 per cent. above the average, yet the production will be about normal, owing to the recent heavy rains, which have prevented the full development of the crop.

Many farmers are complaining that the crop will be light in weight and not up to expectations. The lower leaves of the plants have, in some parts of the county, all rotted off the stalk, leaving only a few good leaves to be cured. This county raises about 8,000,000 pounds of tobacco annually.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

The Most Popular Flavors
Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

V. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY
No 463
ESTABLISHED 1871.
75,000 PER DAY
DALLASTOWN, PA.

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
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"VUELTA SPRIGS" The Mellow Cigar . 5c.
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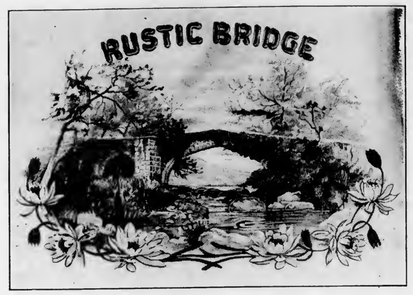

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EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 36 PHILADELPHIA, SEPT. 8, 1909 One Dollar the Year

GOVERNMENT CROP REPORT.

Condition of the Tobacco Crop Sept. 1, Given by Department of Agriculture.

Washington, Sept. 8.

The Crop Reporting Board of the Department of Agriculture gives the following estimate of the condition of the tobacco crop in important States on the first of September:

Kentucky, 80; North Carolina, 77; Virginia, 85; Ohio, 85; Pennsylvania, 70; Tennessee, 80; Wisconsin, 73; South Carolina, 85; Connecticut, 84; Florida, 85.

UNION MEN AND UNION GOODS.

Chicago Jobber Suggests Plan to "Form a More Perfect Union."

Chicago, Sept. 4.

Editor The Tobacco World.

I read with much interest the controversy in the Central Labor Union meeting as given in your local news in the issue of August 25.

"Should union men smoke union-made cigars, if they smoke at all?"

In effect, the contention made in defense of union men not smoking union-made cigars is that the union cigars are not fit to smoke, and that the union cigarmakers are to blame.

Let's see. Unfortunately, union-made cigars are mostly sold to the saloon trade; the average saloon keeper puts a maximum price on the cigars he buys; he practically forces the jobber to handle the lowest grade of cigars possible, and at that the jobber gets barely a living profit out of "union-made goods." This is also the reason why jobbers as a rule do not push union-made cigars.

The Cigarmakers' International Union has tried for many years to safeguard the quality of their handicraft by setting a minimum price at which "union-made cigars" can be sold.

Now then, if every member of a labor or trades union throughout the country would insist on getting a "union-made cigar" wherever he may buy a cigar and refuse to take any other kind, the trade in general would soon fall in line and handle union-made goods. The "cigar" and "drug" stores would naturally handle the better grades only.

The Cigarmakers' Union alone cannot change the drift of trade. It needs the help and support of every loyal member of all trade and labor unions to force the retail trade to handle "union-made cigars" that will compare favorably with any cigar on the market.

I respectfully submit these observations for publication, and sincerely hope that all union men will think it over.

F. C. Leusch,
Cigar Broker.

TO BOOM HOME MADE GOODS.

Indiana Cigarmakers Say the Business is Slipping Away.

Bluffton, Ind., Sept. 4.

To prevent the cigar making industry being wiped out of Indiana entirely, Logansport Union, No. 215, has sent a call to all other unions in the State asking for a state meeting to consider the state of business and possibly to form a league for increasing the sale of home made cigars by advertising and in other ways.

It is suggested in the circular that the delegates to the State convention of labor at South Bend be sent prepared to form some kind of an offensive alliance of unions, such as the Blue Label league. It is pointed out that although Indiana is sixth in population, there are but 2,400 cigar makers employed in the State, about half of which are union and the other half non-union.

Thousands of dollars worth of cigars are imported into the State each year and with the encouragement of home industries by a league it is believed that the number of cigarmakers could be doubled in a year. In proportion to the population it is declared Indianapolis should have 1,200 cigarmakers, Logansport about 200, Marion, 200 and Fort Wayne, 500, whereas they have about one-tenth of that. Marion, a city of 20,000, has but one man working at the trade.

PLANTED 45-YEAR OLD SEED.

Tobacco Seed Gathered in 1864 Gives Promise of Good Yield in 1909.

Of interest to tobacco growers are the 100 plants of the John Williams variety of tobacco now coming to maturity and grown by Edgar Farnham from seed raised in 1864 by President Samuel E. Elmore, of the Connecticut River Banking Company, and given by him to Mr. Farnham. The seed had lain in a jar hidden from view in a closet for forty-five years.

This is the old-fashioned John Williams variety grown during Civil War times. The leaves set thin on the stalks, no suckers on the bottom. Mr. Farnham will save the seed of this product of 1864 tobacco. The tobacco crop which last July bade fare to be almost a failure has ripened, owing to the rain about the first week in August, to be one of the cleanest and soundest crops ever raised. If the crop now goes through the curing without sweat the farmers in the Connecticut Valley ought to be rewarded for their labor in substantial prices.

Louisville, Ky.—Baldridge Natural Leaf Tobacco Co., incorporated; capital $10,000. Equity Tobacco Warehouse Co., incorporated; capital, $50,000.

FROSTS IN NEW ENGLAND.

Tobacco Raisers Kindle Fires to Protect the Growing Crops.

Winsted, Conn., Sept. 3.

The mercury throughout the Litchfield Hills registered 35 degrees above zero on Tuesday morning. There were frosts in the valleys and near low streams, but not sufficiently heavy, it is believed to have not done any great damage to crops.

In the tobacco-raising belts in the Farmington and Connecticut River valleys, unusual sights were witnessed during the following night, many fires being kindled about the tobacco fields to protect the growing tobacco from possible frosts.

Gangs of men who are employed in harvesting tobacco, worked all night feeding the flames and keeping them from spreading.

Concord, N. H., Sept. 3.

A heavy frost caused considerable damage to crops in the eastern, northern and western sections of New Hampshire Monday night. The thermometer registered 36.3 degrees in this city next morning.

HOTELS MAY SELL CIGARS.

Toronto Hotels May Lawfully Supply Needs of Smokers on Sunday.

Toronto, Ont., Sept. 3.

The decision which Colonel Denison handed out recently regarding the sale of cigars on Sunday was strengthened when his worship dismissed the charge of breach of the Lord's Day Act which has been standing against W. A. Martin, the proprietor of a Parliament street hotel. Martin sold a cigar to a man who came in to buy one. The prosecution held that he could only sell to a guest, but the magistrate agreed with the contention of the defence that the sale of cigars is part of the regular business of a hotelkeeper. As this is the case, the law allows hotel keepers to sell cigars on Sunday to anybody who desires to buy them.

EMPLOYMENT FOR IDLE DAYS.

Tennessee Yarn Co. Encourages Hands to Plant Tobacco.

Jonesboro, Tenn., Sept. 1.

The management of the Jonesboro Yarn Mills have recently built a large tobacco barn at their mills below town. The barn is 80x28 feet and will be used for curing tobacco.

The management of the mills seeing the necessity of having some employment for the employes when work was short around the mills, caused them to begin the raising of tobacco and other products. This year they have out about 6 acres of tobacco; 2 acres of beans and 3 acres of potatoes, all of which are very promising. The acreage will be increased next year.

TO DEFEND THE QUEEN'S HERB.

An Association Formed to Combat Anti-Tobacco Men and Measures.

Chicago, Ill., Sept. 4.

The National Allied Tobacco Trades Association, composed of men of the tobacco industry from all parts of the country, was formed on Thursday last to conduct a campaign against anti-tobacco activity.

The permanency of the National Allied Tobacco Trades Association was assured at the meeting held on September 2nd, 1909, in this city. The committee on Organization made a number of suggestions in its report which were accepted. They are to the effect that a general, or parent, association, national in its scope, should be organized and have its offices located in Chicago for the present. Its general body is to take care of all matters of national importance.

Branch associations will be organized in every internal revenue district which it is deemed necessary, in order to combat hostile legislation and sentiment, or which contains a sufficient number of firms in the tobacco trade or its allies.

A Legislative Bureau will be established, which will keep track of any or all bills which may be introduced in any and all legislatures, with the intent of forestalling antagonistic legislation or modifying it to a harmless degree.

A Publicity and Educational Bureau is contemplated, through means of which public sentiment will be gradually, but thoroughly educated to the fact that the tobacco industry is not what its enemies would have the public believe, and the Bureau will also undertake to bring before the public the stand which the industry takes upon the abuse and improper use of its product.

It was most emphatically suggested that the Prohibition fight was a very serious question with the tobacco industry, in so far as the enemies of tobacco are practically the same people who are fighting the liquor industry. Therefore, it was decided to look very closely to such territories as are affected by prohibition sentiment or are likely to be, and to lay whatever plans are possible to defeat the enemies of the tobacco industry before they become too strong. It is the intention of the Association to organize an auxiliary retailers' association later on, with which it will co-operate in order to more perfectly secure its end.

It is also intended at the very earliest opportunity to enlist the membership of the tobacco growers and, when practical so to do, to establish a department or bureau which will assist them in attaining knowledge as to the best means of cultivating and improving their product.

Owing to the importance of the pro-

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Importer of
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238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

hibition fight in Florida, Kentucky, Tennessee and Virginia, it was decided to organize branch associations in the revenue districts in those States immediately.

A General Counsel, Herbert J. Friedman, and a Secretary, Phil. A. Grau, were engaged and an office authorized at 1048 First National Bank Building, Chicago.

The following officers were elected: Edward C. Berriman, President; John Surburg, First Vice President; Jos. Wertheim, Second Vice President; Charles Fox, Third Vice President; John Bain, Jr., Treasurer; Matthew Wengler, Assistant Treasurer; Phil. A. Grau, Secretary; Herbert J. Friedman, General Counsel.

Finance Committee: Dr. C. E. Moehle, Chairman; John Bain, Jr., William Walker, Edward Merz, John Surburg.

Legislative Committee: F. L. Lucy, Chairman, Wm. Taussig, Fernando Rodriquez.

Publicity Committee: F. C. Crossby, Chairman, John Bain, Jr., Carroll Bertram, Frank F. Hase, Arthur C. Weidman, N. W. Meade.

A tentative scale upon which to raise funds was adopted, with the understanding that it would be changed if unsatisfactory in practice.

Another meeting will be held in New York on September 10th, 1909, at 2 P. M. at the offices of Franc, Neuman & Newgass, No. 43 Cedar street.

KENTUCKY TOBACCO WAR.

Burley and Equity Societies Planning Another Form of Agreement.

Louisville, Ky., Sept. 2.

J. Campbell Cantrill, president of the Kentucky branch, American Society of Equity, last night issued a call for a meeting of the Kentucky division to be held here Saturday for discussion and ratification of the recent tentative agreement between the Burley Society and the American Society of Equity relative to the organization of the 1909 tobacco pool.

It is reported there is no possibility of a failure of the two organizations to get together on the basis proposed, which is intended to terminate the Kentucky tobacco war so far as the growers' societies are concerned.

MAY GO TO DURHAM.

Khedivial Tobacco Co. Said to be Planning $250,000 Plant in that City.

Durham, N. C., Sept. 3.

The Khedival Tobacco Company, of New York city, with a quarter million plant, is contemplating a move to Durham, where it will start a large independent company for the manufacture of smoking tobacco.

The company has a branch house here and it is making Walker's Durham, a brand that started trouble with the Bull Durham manufacturers, but was dropped with the American Tobacco Company's scrap with the Government. Since that time the Trusts has not troubled the independents and they believe that if they can come here and get a big house they can start the business off on a big scale.

The Khedival would have a weekly payroll of $1000, and it would be one of the largest single manufactories in the city.

IN YORK CITY AND COUNTY.

Increase in Number of Orders Received and of Hands Employed by Factories.

York, Pa., Sept. 4.

A prominent tobacco dealer, when questioned as to business conditions, remarked: "Taking all in all, the cigar manufacturers are more than holding their own; an apparent fact is restored confidence, and the strenuous efforts made by the manufacturers in presenting "goods with extra quality and style" is another, answered: "Early opening of a good fall trade is plainly visible."

At Nashville H. F. Kohler has his capacity of workers the largest for years, and needs additional hands to accommodate his customers in the prompt filling of orders.

Edward H. Neiman is arranging to begin the manufacture of cigars at Thomasville. Ed. is a well-known cigarmaker, and will do good business. His bond is being prepared, and he will begin operations at an early date.

There seems to be no question but that the cigar industry is enjoying a boom, which many think will be a permanent one.

Charles A. Rost, of Red Lion, was circulating among tobacco buyers in Lancaster county.

"Le Smoke Shop," under management of W. H. Knaub, opened Saturday evening. The room is handsomely fitted up, and an attractive feature was the orchestral music.

Advertising for hands by the different cigar manufacturers augurs well for a good fall business.

Cigar manufacturers seen report many orders on hand, some of them with work ahead until close of year.

Thomas Smeltzer and Elmer Myers have started new factories at East Prospect.

Horace S. Fillmore, of Bittersville, the well-known cigar manufacturer, who operates ten factories, will take unto himself a wife very shortly in the person of Miss Clara Olewiler, an estimable young lady. Mr. Fillmore is doing a fine cigar business.

D. J. Dehuff, of Hellam, recently started, is full of cigar orders.

Much tobacco is being cut. Many of the farmers fear a frost. One grower said his crop varies. One lot will not be over one-quarter crop, while in another section he will get over a half crop.

Every indication of renewed activity now prevails at Red Lion; quite a number of manufacturers have increased their working forces and others are prospecting for additional help.

The cigar box factories, whose activities may be taken as a fair barometer of trade conditions, are more active than for some time past.

Dallastown manufacturers are also again coming to the front nicely, and with orders coming in more rapidly than for some time factories are running more steadily and forces are being increased.

Windsor also proclaims a noticeable improvement in the cigar industry there, and indications are that there will soon be a cry for more cigarmakers at that place.

W. H. Raab & Sons, at Dallastown, have notified their hands that the factory will resume operations on full time.

L. J. Smith & Co., at Red Lion, have lately become pressed with orders, and additional hands had to be taken on to meet the demand for their product promptly. Charlie.

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MANUFACTURERS OF
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More American Buyers Reach Havana.

Quickly Get to Work, and a Good Business Results. Present Prospect is that All the Crop Will be Sold. Results of the Meeting to Further the Interests of the Cigar Manufacturers Were Disappointing.

Special Correspondence of The Tobacco World.

Havana, Aug. 30th, 1909.

Quite a large number of new buyers from the States have made their appearance in our market during the past week, and while it usually takes a few days for the newcomers to size up the situation and to get posted by looking at the different styles of tobacco, a big business has been done. As nothing is perfect in this world, there are always some people to be found which are complaining, either about prices being too high, or that the tobacco does not suit their preconceived ideas, but in the end they become reconciled to the actual state of affairs and buy as heavily as they had intended.

There is only one condition absolutely necessary in any crop of tobacco, and that is that the leaf has a free combustion and will hold fire for a few minutes at least, while all other faults, such as poor colors of the wrappers and too heavy quality of the fillers, can be overcome in case of need. The 1909 growth is a free burner and for this reason it is bound to be sold sooner or later. The Partido variety is lighter in quality, as far as the fillers are concerned, but good wrappers are very scarce, yet notwithstanding the latter defect it has nearly been all sold (that part which has come to the market), while the remainder of the packings in the country has been compromised to a large extent. Vuelta Abajo in future will have to be relied upon as the chief filler, as the very small amount of wrappers found in these styles does not play any role to amount to anything, and while apparently the quality has been too heavy for immediate use, it promises to tone down sufficiently after it has undergone the sweating process in the bales. In any event the leaf has aroma and a sweet taste. Remedios is in good demand for export to Germany, that is to say, the low grades, although there are already previsory buyers who are purchasing 1st and 2nd capaduras to some extent, naturally upon a basis to compensate them for shrinkage in weight and for carrying charges.

As a rule, Northern buyers do not start at the earliest before October, and generally not before December or January, to trade heavily in 1st and 2nd capaduras. It is said that the majority of the escojidas will finish this year by the end of October, and that the quantity of good American styles will not be as large as calculated upon at the beginning of the crop season.

SALES

last week reached 10,977 bales, of which were 3,615 Vuelta Abajo, 4,155 Partido and 3,207 Remedios.

American buyers took 5,045 bales, exporters for Europe 3,332, and local cigarette and cigar manufacturers 2,600.

EXPORTS FOR THE WEEK.

To the United States, 4,050 bales; to Europe, 3,348 bales; to South America, 261 bales; total, 7,659 bales.

BUYERS COME AND GO.

Arrivals: Aleck Goldschmidt, of L. Goldschmidt & Co.; S. Ruppin, of S. Ruppin; Joe Mendelsohn, of Mendelsohn, Borneman & Co.; Charles Kaiser, of Kaiser & Klug; Julius Davis, of J. Davis & Co.; D. Hevia, of D. Hevia & Co.; Victor Mancebo, of Mancebo, Muino & Co.; Manuel Rodriguez, of Rodriguez & Tejeiro; and Jose Negreira, of Jose Negreira, New York; J. Stachelburg, of M. Stachelburg & Co; James French of James French, Tampa; Mortimer Regensburg, of E. Regensburg & Sons, New York & Tampa; G. W. Nichols, Henry Nichols,

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA
Monte 56

NEW YORK
165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA:
Calzada del Monte No. 15

NEW YORK:
No. 145 Water Street

Bremen, Germany

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HABANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of Havana Tobacco

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

and A. Artolozaga, of G. W. Nichols & Co., New York and Key West.

Returned: Isaac Bernheim, of I. Bernheim & Sons, New York and Havana, and Fritz Lederer, of Heinrich Neuberger, New York, Bremen and Havana.

Departures: August Kuttnauer, and Harry Cohen, for Chicago; Walter Kaffenburgh, Leopold Powell, Jose Escalante and Aleck Goldschmidt, for Tamapa.

THE CIGAR INDUSTRY

is not progressing as much as our manufacturers had a right to expect. While the half a dozen or more of big manufacturers seem to have enough orders to keep them busy, the majority of the smaller factories have good reasons to complain.

The meeting held on the 22nd inst. at the Theatre Marti was not well attended and instead of a large number of our big manufacturers being present, they were conspicuous by their absence, as only very few of the smaller ones attended. The final upshot was to appoint a committee to report later with some tangible project how to go to work to help the declining industry. The committee, however, is still studying the matter and nothing has been reported yet. Unless some imposing, public manifestation should be held to force our Congress to move in this matter either by making reciprocity treaties with those countries that discriminate severely against our cigar industry (by levying exhorbitant duties), or to retaliate by imposing heavy duties upon all imports from those countries, the whole agitation will amount to nothing. Germany, France, Spain and the South American republics are the chief offenders, and might be brought to terms, as we import more than we export.

Sol is working very satisfactorily. Los Fragantes (all tobacco cigarettes) are called for in large quantities, not only in the United States but also in Germany, where they have been quite successfully introduced. Max Schatz, Sol's representative in the United States, is ordering from 60,000 to 80,000 cigarettes per week. Behrens & Co. are satisfied with the amount of orders for cigars which they have on hand and which are coming in daily by mail and by cable. London especially uses the latter mode of transmitting its orders for large quantities.

The Henry Clay, Bock & Co., Ltd., H. Upmann, Partagas, La Escepcion, Romeo y Julieta and La Flor de A. Fernandez Garcia are our principal busy factories.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

The great house of M. Stachelberg & Co., represented here at present by Edgar J. Stachelberg, has already purchased 2,200 bales of choice Vuelta Abajo Vegas.

Sobrinos de A. Gonzalez sold 700 bales of Vuelta Abajo, Partido and Remedios last week.

Sam I. Davis has bought another 1,000 bales of choice factory vegas for the El Sidel at Tampa.

Cardenas & Co. were sellers of 600 bales of all kinds of leaf during the past eight days.

S. Ruppin was a heavy buyer in our market, as usual.

Herrera, Calmet & Co. disposed of 600 bales of Remedios last week.

Heinrich Neuberger, since the return of Don Federico Lederer, has been one of our principal shippers to Germany, as he exported 748 bales since the 23rd of August, and their large warehouse at Monte 15 was crowded with another large quantity of bales to go forward by to-morrow's Ward liner.

Muniz Hno. & Co. turned over 529 bales of Vuelta Abajo and Remedios.

Aleck Goldschmidt is reported to have purchased 500 bales of leaf during the six days he was in town here.

B. Diaz & Co. closed out 520 bales of Partidos.

G. W. Nichols, accompanied by his son, Henry, and his foreman, A. Artolozaya, could be seen in many warehouses looking at different types, and will surely be heavy buyers before they leave us.

A. Pazos & Co. sold 500 bales of Vuelta Abajo and Partido last week.

Frank Dominguez, of E. A. Calves & Co., has been a liberal buyer of Partido and Remedios.

Jorge y P. Castaneda closed out 500 bales of their choice Partido packing during the last eight days.

Puente, Granda & Co. were sellers of 40 bales of Artemisa and Remedios. This well known house started out this year with 13 escojidas, of which 5 were located at Santa Clara, 2 in Vega de Palomas and one each in Las Vueltas, Camajuani, Cifuentes, Consolacion del Sur, Artemisa and Guanajay. As three of them have already finished, there are to still going. With some change in the firm's name this house has been established for the last thirty years and its reputation for square dealing has been without blemish. The partners are known to be thorough merchants, handling only the best classes of tobacco which are grown each year, and therefore the clientele of the house is increasing from year to year.

Ernest Ellinger & Co. disposed of 400 bales of their fine Partido packing.

Joe Mendelsohn has been seen in many of our warehouses already, and doubtless will be a heavy buyer before he leaves us again. Owing to his long residence here all his old-time friends in the trade were glad to bid him welcome.

Jose M. Cayro & Hijo, disposed of 300 bales of Partido and Vuelta Abajo.

I. Kaffenburgh & Sons, who only a short time ago opened up an office at Galiano 26, have also taken the large warehouse No. 6 Neptuna street, where the old La Antiguedad Cigar Factory used to be established. They have seven escojidas going this year in the Santa Clara Province, four of which are at Manicaragua, and one each in Santa Clara, Camajuani and Ojo de Agua (en las Vueltas). They expect to pack 10,000 bales in all, of which they calculate to receive 6,000 bales of 1st and 2nd capaduras, as besides their own plantations in the Hoyo de Manicaragua, they have only purchased the best vegas at a high

Concluded on p. 16

CABLE ADDRESS "CALOA" TELEPHONE 6083

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE AND WAREHOUSE MONTE 15

P.O. BOX 595 HAVANA, CUBA.

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

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HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed-Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

—ALSO—

IMPORTED

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A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, September 7.

New York Leaf Market.

There has been fair activity in the leaf market here during the past week, and the volume of the transactions consummated was, upon the whole, quite satisfactory to the entire trade. Of course, Connecticut tobacco was again largely dealt in, and one sale of over 2100 cases of dark Havana seed wrappers was reported, showing the urgency in the demand for Connecticut tobaccos. Several transactions of some importance were also consummated in Wisconsin tobacco, and prices seem to have stiffened a little. There was, however, little doing in Pennsylvania leaf during the past week.

Business in Sumatra tobacco is reported as having been rather good, and several parcels were taken by out-of-town buyers, of whom there were several in the city last week.

The Havana market has developed no particular change, and from Havana it is reported that there has been continued activity there. Tobaccos suitable for early use are quickly picked up at prevailing market prices.

* * *

The Cigar Industry.

A much better tone exists in the cigar industry now than for some time past. Orders are coming in from the more distant points at a rate that has considerably cheered the manufacturers, although local trade is still rather slow. Another fortnight may change local conditions perceptibly. Clear Havana manufacturers are feeling the impetus of greater activity, and are now quite active in making full preparations for fall trade.

From the report of the sale of stamps during the month of August it is learned that during that month there was a falling off in the production of cigars in the two principal districts of this city of about 3,000,000, as compared with the same month of the previous year. It is also the case with little cigars, except in a lesser degree. Cigarettes were produced in greater quantities, according to the returns of stamp sales. Manufactured tobacco also showed an increase.

* * *

Death of Francis H. Leggett.

Francis H. Leggett, head of the well-known wholesale grocery house of Francis H. Leggett & Co., died suddenly last week while being taken to the North Hudson Hospital, Weehawken, N. J. He had collapses while leaving a West Shore train, and never regained consciousness.

Mr. Leggett was 49 years of age, and one of the most prominent members of the trade. He was a member of several clubs, Chamber of Commerce, Produce Exchange and Mercantile Exchange, and quite prominent socially. The firm were large handlers of cigar products.

* * *

La Magnita Co., Incorporated.

The La Magnita Segar Co., of New York, was incorporated last week, with a capital of $250,000, for the purpose of manufacturing cigars. The incorporators were C. A. Hasselbrook, of Brooklyn, N. Y.; J. Banker and W. H. Apfel, of New York city. The new company will take over the manufacture of the "La Magnita" cigar, which has heretofore been marketed by the La Magnita Cigar Factory, of which Mr. S. H. Furgatch was at the head, and he will continue his same prominent connection with the new company.

* * *

A. H. Hillman's Anniversary.

A. H. Hillman, head of the well-known jobbing house of A. H. Hillman Co., will celebrate this week the twenty-fifth anniversary of his wedding day. Mr. Hillman has a large number of friends in the trade, who are congratulating him on the happy event, which he proposes to celebrate by an auto trip through New England, and upon which occasion it is probable that he will call on his old friend, Roger G. Sullivan, maker of the celebrated 7-20-4 cigars, and which are so extensively handled by the Hillman Co.

* * *

Those Free Philippine Cigars.

President Cullmann, of the National Cigar Leaf Association, said regarding the general attitude of the trade toward the elimination of the duty from the Philippine product: "I consider the free admission of Philippine cigars one of the greatest disgraces ever perpetrated by this country. The action was wholly unnecessary and bad, and thus far has worked only for the benefit of one concern; but, as the total exports from the islands comprise only about one-half of one per cent. of the entire consumption, dealers are not spending a great deal of their time worrying about the situation."

* * *

Trade Notes.

S. F. Sola, of Sola e Hijo, sailed on Saturday last for Porto Rico, where he will superintend the planting of the new crop, which will be commenced shortly.

M. Melachrino has become the sole owner of the business of M. Melachrino & Co., manufacturers of cigarettes. Mr. Melachrino is now in Egypt, where the formal transfer of his partners' interests were consummated.

Mr. Benno Neuberger, of E. Rosenwald & Brother, is expected home from Europe this week.

Louis Hirsch, of Joseph Hirsch & Son, leaves this week for Amsterdam, where he will attend Sumatra inscriptions.

Messrs. Spietz and Worch and Fred Rosenfeld, of Detroit, were prominent visitors of the Water street district recently.

John H. Duys, of H. Duys & Co., has returned from a visit to Yellowstone Park.

A BOY'S TOBACCO CROP.

Thirteen-Year Old South Carolina Boy Makes Good Showing.

The following communication and statement appeared in the Charleston (S. C.) News Courier.

The accompanying figures plainly show that it pays to plant tobacco in this section, and that it pays to sell it on the Kingstree market.

We have passed the million-pound mark this (our first) season. Tobacco rolling in freely and good prices being paid. The farmers all seem pleased. **W. H. Carr.**

H. E. McIntosh, aged 13 years, son of Mr. H. M. McIntosh, of New Zion S. C., sold from one-half acre of land at Farmers' Warehouse, Kingstree, S. C., August 27, 1909:

84 pounds of tobacco at 30c	$25.20
97 pounds of tobacco at 33c	32.01
100 pounds of tobacco at 9 1-2c	9.50
70 pounds of tobacco at 11c	7.70
63 pounds of tobacco at 6 3-4c	4.25
83 pounds of tobacco at 16c	13.28
135 pounds of tobacco at 10c	13.50
102 pounds of tobacco at 10c	10.20
47 pounds of tobacco at 15c	7.05
107 pounds of tobacco at 15c	16.05
83 pounds of tobacco at 3c	2.49
971 pounds.	$141.23

He used 300 pounds 8-4-4 tobacco fertilizer and two 2-horse wagon loads stable manure.

E. ROSENWALD & BRO.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

Wanted--Live Wires

A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an **EXCEPTIONAL LINE.**
A Responsible House, and Wants only Responsible People.
Address Box 40, care of Tobacco World, Philadelphia. 8-18d

I WOULD LIKE, the coming season, to put up a packing of Connecticut Valley tobacco for a reliable house. I live in the heart of the tobacco belt, know the localities where best tobacco is grown, have good facilities for packing, and thoroughly understand the business. M. B. Graves, Hatfield, Mass. 8-25-s

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co. York, Pa. 7-22tf

FOR SALE OR RENT—Large brick building at Wilkes-Barre. Good factory site and shipping facilities; reasonable price. Address M. J. Lewis, cigar jobber, Wilkes-Barre, Pa. 9-8c

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Inducements. Address Box 43, "Tobacco World," Phila. 9-8h

WANTED.—A live, energetic, up-to-date Cigar Salesman on the road. Address Geo. S. Miller & Co., Pottstown, Pa. 9-1r

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ‹C› HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

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PHILADELPHIA, SEPTEMBER 8, 1909

THE LOCAL TOBACCO NEWS

The conditions in the leaf trade are about normal; that is, if judged by recent records. There has been no material change, and the volume of trading has been fair, upon the whole, for this time of the year, with indications rather favorable for early and increasing activity. Visitors in the local market have been few during the past week, but salesmen now on the road report some encouraging prospects for the near future. The month of September has started off well enough so far, and it should not be really difficult to eclipse the records of the corresponding month of last year.

* * *

Statements made several days ago, showing the unprecedented increase in the volume of importation through this port, are amply sustained by the completed returns of the business of the Custom House for the month of August. These not only show a doubling of the business of August, 1908, but the present week will eclipse all records of entries in the history of this port.

Merchandise entered through the Custom House last Monday alone will eventually pay into the United States Treasury $1,000,000 in duties, though, of course, a large amount of this is bonded, and the actual payment will thus be deferred.

Whatever doubts may have existed as to this reflecting quickened business and industrial conditions are set at rest by the figures now made public. These show that commodities are being imported in vastly increased volume that could not possibly be affected by the changed tariff. Goatskins, for instance, which were on the free list, and the importation of which means greater manufacturing activity in Philadelphia, came in during August of this year to the extent of fully two and a half times the amount of the August, 1908, importation.

During the month of August there was brought to this port wrapper tobacco, the duty on which amounted to $212,736, while during the month of August of last year the duty on a similar class of goods imported during that month amounted to only $70,683.

Leaf tobacco other than wrapper imported during August amounted in customs duty to $160,477, while during the corresponding month of last year it amounted to only $87,193.

* * *

The cigar manufacturers of this city are very busy, and, in fact, some difficulty is being experienced by some in securing as many competent workmen as they could use advantageously. Some time ago an organization was formed which had for one of its special purposes and objects the effectual avoidance of one manufacturer taking the hands of another manufacturer; but it appears that the rules have not been fully lived up to, and some discord has arisen, which makes it very troublesome, if it does not actually result in a final disruption.

Some of the factories are now engaged in working overtime, in the hope of getting out promptly.

* * *

Retail dealers are not boasting of very large business lately, although this month shows them some gains. There are very few changes in the retail trade lately. The latest bit of interesting news is that the store formerly operated under the name of S. Ojserkes & Co., at Ninth and Chestnut streets, and later taken over by the United Cigar Stores Company, has been discontinued. Of course, the company recently added an additional store to its list by taking the store formerly conducted by M. J. Dalton Co., at Thirteenth and Arch streets.

* * *

At the new store of George Zorn & Co., at 1235 Market street, Manager Rosenberg has placed in stock a line of the "Optimo" clear Havana cigars made by A. Santaella & Co., and which are already attracting considerable attention.

* * *

M. J. Lewis, a well-known cigar jobber of Wilkes-Barre, was a visitor in this city this week. Mr. Lewis will spend a week among the manufacturers in Pennsylvania.

* * *

H. S. Springer, the popular respresentative of the lithographic house of George Schlegel, New York, has recently returned to this city after a trip of several weeks' duration in the West. He reports that he found the trade conditions in the territory he covered very satisfactory, and that he is looking for an era of excellent business.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

COLONIAL PRIDE. 18,501.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 1, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration).

NATIONAL BOUQUET. 18,502.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 1, 1909, at 9 A. M., by The Moehl Lithographic Co., Brooklyn, N. Y.

CUBAN COMMANDER. 18,503.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 1, 1909, at 9 A. M., by Thoroughgood & Co., Janesville, Wis.

HAVANA COMMANDER. 18,504.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 1, 1909, at 9 A. M., by Thoroughgood & Co., Janesville, Wis.

WALDO CROOKS. 18,505.
For cigars. Registered September 1, 1909, at 9 A. M., by T. E. Brooks & Co., Red Lion, Pa.

FUJI-YAMA. 18,506.
For cigars. Registered September 1, 1909, at 9 A. M., by Chas. E. Auman, Reading, Pa.

MAYOR OF LAUGHLAND. 18,507.
For cigars. Registered September 1, 1909, at 9 A. M., by Christ Rassler, Shenandoah, Pa.

CLARAVILLA. 18,508.
For cigars, cigarettes and cheroots. Registered September 1, 1909, at 9 A. M., by Mendez & Gomez, New York.

MELBA GARCIA. 18,509.
For cigars, cigarettes and cheroots. Registered September 1, 1909, at 9 A. M., by Sontag Bros., Brooklyn, N. Y.

OIL FIELD SMOKERS. 18,510.
For cigars, cheroots and stogies. Registered September 1, 1909, at 9 A. M., by Greenwold Bros., Cincinnati, O.

BLACKBEARD. 18,511.
For cigars, cigarettes and cheroots. Registered September 2, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Phila.

C. O. C. CO.'S MONOGRAM. 18,512.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1909, at 9 A. M., by Central Ohio Cigar Co., Newark, O.

DIVERSION. 18,513.
For cigars, cigarettes and cheroots. Registered September 2, 1909, at 9 A. M., by Walter S. Bare, Lititz, Pa.

FREDERICK A. COOK, DISCOVERER OF NORTH POLE. 18,514.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 2, 1909, at 9 A. M., by Chas. Stutz Co., New York.

KIN-TO. 18,515.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 2, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

FULLBLOODS. 18,516.
For cigars, cigarettes and cheroots. Registered September 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

BIJOU TWINS. 18,517.
For cigars. Registered September 2, 1909, at 9 A. M., by S. E. Hunsecker, Leola, Pa.

FULTANO PANETELLOS. 18,518.
For cigars and little cigars. Registered September 3, 1909, at 9 A. M., by A. M. Pacholder & Co., Baltimore, Md.

CHIANTA. 18,519.
For cigars and little cigars. Registered September 3, 1909, at 9 A. M., by A. M. Pacholder, Baltimore, Md. (A re-registration). (In use since November 1, 1904).

MAJOR MIND USER. 18,520.
For cigars, cigarettes and cheroots. Registered September 3, 1909, at 9 A. M., by S. Kauffman & Bro., Dallastown, Pa.

PRIVATE PURPOSE. 18,521.
For cigars, cigarettes and cheroots. Registered September 3, 1909, at 9 A. M., by S. Kauffman & Bro., Dallastown, Pa.

PRIDE OF THE PENNYRILE. 18,522.
For cigars. Registered September 3, 1909, at 9 A. M., by S. J. Tichenor, McHenry, Ky.

HUNTER'S CHOICE. 18,523.
For cigars. Registered September 3, 1909, at 9 A. M., by S. J. Tichenor, McHenry, Ky.

DARNOCO. 18,524.
For cigars. Registered September 3, 1909, at 9 A. M., by S. J. Tichenor, McHenry, Ky.

BULLY GOOD. 18,525.
For cigars. Registered September 3, 1909, at 9 A. M., by S. J. Tichenor, McHenry, Ky.

GERMAN BAND. 18,526.
For cigars. Registered September 3, 1909, at 9 A. M., by H. Hoffman, Chicago, Ill.

RARA AVIS. 18,527.
For cigars. Registered September 3, 1909, at 9 A. M., by W. M. Smith, Reading, Pa.

HEINEBUND BOUQUET. 18,528.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 3, 1909, at 9 A. M., by Chas. Meissner, New York.

ESTUDILLA. 18,529.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 3, 1909, at 9 A. M., by American Lithographic Co., New York.

DICK'S BEST. 18,530.
For cigars. Registered September 3, 1909, at 9 A. M., by Jacob Lampert, St. Louis, Mo.

LA FAVEIRENTA. 18,531.
For cigars. Registered September 3, 1909, at 9 A. M., by Meyer Patt, New York.

LE PROPHETE. 18,532.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 3, 1909, at 9 A. M., by Chas. Stutz Co., New York.

HAVANA SCRAPPER. 18,533.
For cigars. Registered September 3, 1909, at 9 A. M., by Elias Aarons & Bro., Ltd., New Orleans, La.

MAJID. 18,534.
For cigarettes, chewing and smoking tobacco. Registered September 4, 1909, at 9 A. M., by Steary & Gougoustis, Haverhill, Mass.

FIRST PICK. 18,535.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 4, 1909, at 9 A. M., by American Lithographic Co., New York.

GOOSE GIRL. 18,536.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 4, 1909, at 9 A. M., by American Lithographic Co., New York.

GLENN H. CURTIS. 18,537..
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 4, 1909, at 9 A. M., by American Lithographic Co., New York.

MANILLA TWINS. 18,538.
For cigars, cigarettes and cheroots. Registered September 4, 1909, at 9 A. M., by American and West Indies Sales Co., New York.

OLD SMOKE HOUSE. 18,539.
For cigars, chewing and smoking tobacco. Registered September 7, 1909, at 9 A. M., by Perkins Bros., Bowling Green, Ky.

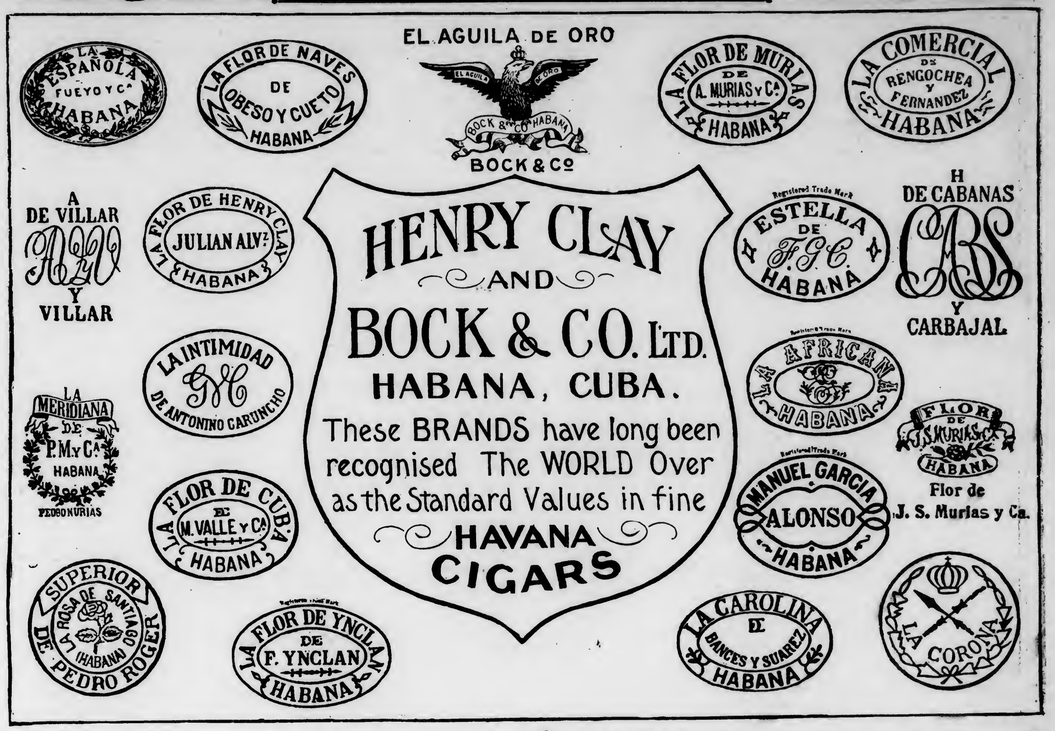
NORTH POLE CROOKS. 18,540.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 7, 1909, at 9 A. M., by Sig. Strauss, New York.

NORTH POLE HUGGERS. 18,541.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 7, 1909, at 9 A. M., by Sig. Strauss, New York.

SEAL OF LACKAWANNA. 18,542.
For cigars, cigarettes and cheroots. Registered September 7, 1909, at 9 A. M., by H. & J. Breitweisser, Buffalo, N. Y.

CHICAGO RAILWAY CLUB. 18,543.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 7, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880



KEISTUTIS. 18,544.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 7, 1909, at 9 A. M., by J. A. Nutowc, Chicago, Ill.

LORD WALTER. 18,545.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by American Lithographic Co., New York.

CORRECTIONS.

OLD CHRIS. 18,390.
Registered August 20, 1909, by Wing Cigar Co., Columbus, O., for cigars, cigarettes, chewing and smoking tobacco, should have been for cigars, cigarettes, cheroots and stogies.

KEEN QUALITY. 18,495.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 30, 1909, by Samuel Watts, Red Lion, Pa., should have been Samuel S. Watts, Terre Hill, Pa.

RESTING IN DETROIT.

Business Quieted Down After Summer Rush. Improvement Over 1908.

Detroit Bureau "The Tobacco World," 535 Campbell avenue,

Detroit, Mich., Sept. 7.

Business continues to quiet down and many local tobacco and cigar men are taking advantage of the lull in much-needed vacations. The leaf tobacco business has not slowed-up as much as has the cigar trade. Detroit has experienced a decided drop in temperature during the last few days and this has had a deteriorating effect on the cigar demand. Manufacturers are, however, quite satisfied with conditions as it gives them a chance to take an inventory of their business. The year shows a decided improvement over 1908.

The wholesale and retail trades have suffered also and dealers are not placing heavy orders. It is not thought, however, that the lull will last for any length of time. This time of the year is always slower than any other with local concerns and conditions are quite normal.

The cigar box business shows some improvement, due, undoubtedly, to manufacturers placing large orders for future delivery.

The Wyandotte Common Council has ratified its agreement with the San Telmo Cigar Co., of Detroit, for the locating of a branch factory in the down-river city. The branch factory is already in operation while preparations for the erection of a new building are being pushed. It is thought the new structure will be completed before snow flies.

Fred Foote, the Lansing cigarmaker charged with indecent language, was discharged from custody recently, the woman who had made the complaint against him refusing to push it.

Ald. Charles Smith, of Lansing, and who runs a cigar store, got in wrong with some of his business neighbors recently when he had on exhibition in his cigar window a young man who was in a hynotic trance. One protestor declared the exhibition was most demoralizing and he asked the chief of police for a warrant for Smith's arrest. It was refused.

One clause in the new liquor and cigarette law reads as follows: "No person under the age of 21 years, shall smoke or use cigarettes in any form on public highways, streets, parks, or pub-

Capacity 25,000 per day Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} Leaders in Nickel Goods {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

lic places of business under penalty of a fine of $10, or imprisonment not to exceed five days.

It is this clause that is causing all Ann Arbor (the university town) to grin. Probably no town in the State would be affected by enforcing this law as would Ann Arbor. To understand this it is necessary to say that fully two-thirds of the students who enter the university are under 21 years of age.

Thus it looks as though, if the law is to be enforced in this town, the justice courts will have to be increased in number, the police force strengthened and the jail rebuilt to several times its prsent capacity.

"The treasury department," says a local wholesaler, "has made a decision which is of particular interest to tobacco manufacturers in Detroit as elsewhere. These manufacturers use rum in manufacturing, and the department's ruling is that rum denatured by mixing nicotine with it is exempt from revenue tax the same as common denatured alcohol. If a tobacco manufacturer can get rum free of tax by denaturing it with nicotine, why cannot a manufacturer of perfumery, for instance, also get spirits free of tax by denaturing it with oil of roses. It if manufacturers in different lines care sure does make a big saving all around to follow it up.

Largely because of the burning of the Bagley tobacco factory the receipts for tobacco licenses for August, at the internal revenue office, were less than for August of last year. The total this year shows $63,977.71 on cigars, and $103,948.54 on tobacco. Last year $107,563.50 was paid on cigars during August and $107,117.35 on tobacco.

The Union News cigar store in Flint was robbed recently for the third time in four months. Tiorted.

THE NEW COMMISSIONER.

New Head of Internal Revenue Bureau the Youngest Ever Appointed.

Washington, D. C., Aug. 31.

Royal E. Rabell, for the past three years postmaster at Richmond, Va., to-morrow will become Commissioner of Internal Revenue, succeeding John G. Capers, who retires to take up the practice of law. Mr. Cabell is only 32 years old, and is the youngest man ever appointed to the Commissioner's chair. He is a graduate of Princeton, and was admitted to the Bar in 1901.

BANS TOBACCO---SPOILS CHARITY.

Disabled Clergymen Refuse to Forego the Soothing Weed.

Because the John C. Mercer Home for Disabled Clergymen of the Presbyterian Faith, at Ambler, Pa., established twenty-one years ago in compliance with the provisions of the will of Ann Jane Mercer, has not been a success, chiefly because of a proviso that no clergyman who used tobacco could enter, the courts will have to decide whether the property shall revert to the heirs of the deceased or the money arising from its sale be applied to the relief of disabled preachers throughout the country.

The proviso putting a ban on tobacco using clergymen was surprising in the light of the fact that the bulk of the Mercer fortune was made in the tobacco raising.

Though the board of managers in charge made every effort to advertise the benefits of the home and invited those entitled to the privileges to become inmates only fifteen ministers have entered since the home was opened.

For the last two years only one disabled preacher, the Rev. W. J. Jones, has been there. Some months ago the board of managers decided that the expenses of maintaining the home for one man were too great and closed the institution. The Rev. Mr. Jones is now living at the Hotel Windom in Ambler, his expenses being paid by the board, of which President C. Ferguson is president and Peter Boyd, an attorney, is secretary.

Business Changes, Etc.

Menova, W. Va.—Tristate Wholesale Grocery Co., incorporated; capital, $100,000.

Eau Claire, Wis.—J. B. Young, cigars and news, has sold out to Wm. S. Kelley.

Austin, Minn.—Charles Huser has sold his cigar business to Lee and Earl Dunfee.

Fairmount, W. Va.—J. S. Haggerty Co., tobacco products, incorporated; capital, $25,000.

Council Bluffs, Ia.—Gunnoude & Zurmuehlen Co., wholesale cigars, will remove to Omaha.

Ashland, O.—Frank Moneysmith and George M. Ross have formed a partnership for the manufacture of high-grade cigars.

Monroe, Wis.—Michael O'Donnell has purchased an interest in Green's cigar and billiard hall. The firm name will be Green & O'Donnell.

Groton, Conn.—Mrs. John F. has sold her cigar factory, which she conducted successfully for several years since the death of her husband, to Raymond Warner. Mr. Willey began the business 18 years ago.

Henderson, N. C.—The Cheatham, Davis & Knott Co. has been formed here to conduct a leaf tobacco warehouse; capital, $25,000. J. H. Cheatham, G. W. Knott and others are the incorporators.

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality—Long Filler—Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

STILL MARKING TIME in LANCASTER

No Special Change in the Leaf Market. Alarm Over Continued Dry Weather. Revenue Report Encouraging.

Lancaster, Pa., Sept. 6.

There is still no material change in the conditions of the local leaf tobacco market, although sampling is now progressing nicely, and ere long it may be expected there will begin a movement of the 1908 goods, for the supply of older goods is so generally depleted that attention must necessarily be soon turned to the newer goods.

There is a growing alarm at what now looks like very disasterous effect in the great drought which the farmers are this year experiencing. Reports generally indicate that not more than half a usual crop will be harvested and in many sections not even that much. The value of the probable shrinkage in the crops this year may easily exceed $1,000,000 in Lancaster and York counties.

The cigar industry shows some improvement judging from the report of the sale of revenue stamps for the month of August. The output during that period according to the sale of stamps was 59,323,340. During the corresponding month of the previous year the production was 58,503,600, a gain of nearly 800,000 during August of this year as compared with last year.

Reports from outlying sections are more favorable than they had been and it is now hoped that during September a further and more material gain will be made.

The Lancaster County Tobacco Growers' Association will hold its regular monthly meeting for September, at the Cocalico Experimental Station, which is some distance north from Ephrata, on Saturday next.

A large number of the members of the cigar and tobacco trade who have been spending their vacations at various places have now returned to this city, or are on their way here. E. M. Cohn has been in Europe for some time and is expected back at any time.

S. R. Moss has been spending some time very pleasantly at Atlantic City.

Bejamin F. Deets, a young farmer, was almost instantly killed last week on the farm of Jay Bachman, a mile and a half west of Strasburg. He fell from a scaffold while hanging tobacco and died within half an hour after he was found. A particularly sad feature of the tragic death is that to-day is the victim's twenty-ninth birthday anniversary.

Deets was working about sixteen feet from the shed floor, and from the condition of his body it is believed he fell on his head and broke his neck. The victim was a son of George Deets, of this city, and is survived by his wife and a child.

New Britain, Conn.—The New Britain Cigar Vending Co., for the sale of cigars and other articles by slot machines, has filed articles of incorporation; capital, $10,000; $2000 paid in.

Grand Rapids, Mich.—Demerest & Stimson, cigars, tobacco, etc., give a trust mortgage to F. D. Voss.

Cedar Cigar Box
SHOOKS

You Can Save { Time Trouble Worry Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us INSIDE DIMENSIONS of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Havana Correspondence.

Concluded from p. 9

figure, therefore, their yield ought to be better than the general run this year.

A. M. Calzada & Co. sold 210 bales of Remedios and Partido to their customers. Don Antonio Calzada, unfortunately, owing to the sickness of his wife, could not get away last week, but hopes to be able to do so this week.

Jose F. Rocha was a seller of 200 bales of Vuelta Abajo and Partido last week.

RECEIPTS FROM THE COUNTRY.

August 28th. bales.		Since Jan. 1st, 1909. bales.
7,310	Vuelta Abajo	110,938
1,274	Semi Vuelta	16,273
1,741	Partido	25,940
46	Matanzas	428
7,937	Remedios	80,472
55	Santiago de Cuba	5,927
18,363		239,978

THE CHRONICLES OF BEN ALI.

Cool Weather Affects Vacation Resorts and Retail Cigar Trade. Wholesale Men Report Good Business.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Sept. 6.

The retail trade for the past week has been simply so-so. The weather has been a trifle cold, and the beach resorts look deserted, but our wholesale tobacconists appear to be very busy, a large amount of the business coming from out of town.

Our large cigar factories are all busy. The Waitt & Bond factory here, who manufacture the Blackstone and Totem cigars, has had a little trouble with the Cigarmakers' Union. It seems this concern, which runs a union factory here, is having a number of brands of cigars made up in New York and Pennsylvania in non-union shops. The matter has been settled this way: Waitt & Bond Co. agreeing to leave the firm name off the boxes of all the non-union-made cigars, so that the consumer won't be confused between the union and the non-union product.

The Philippine cigars have not struck this market yet, so there is no telling how they will go.

Porto Rican cigars have been making big gains here the past six months, and it is not expected that the Manila cigars will harm their sale.

Fairs are taking place now in many of the cities and rival towns in New England, and the cheap cigar is very much in demand by the fakirs. Some of our wholesalers are unloading a raft of them just now.

Levenson Bros., makers of the popular Boston Smoker, state the past month's business was the best in their business career. This brand is being advertised in our local daily papers, and is on sale at all the news stands of the Boston "L" road.

Sam Banard, the Hanover street tobacconist, is offering his patrons this week a line of Vienna meerschaum and fancy clay pipes that are selling like hot cakes.

Rosenthal Bros. report a nice business on their Lurido and Don Julian brands of Porto Rican cigars from the factory of E. G. Perez & Co. Their R. B. Special Invincible is selling as well as ever. Although they have a lot of competition on this shape cigar, the sale of the R. B. Special are more than all the others combined.

Joseph F. McGreenery, manufacturer of the Poet and Marksman cigars, reports a very satisfactory business for the past month, and although business has not the "old-time snap" about it, the prospects for a good fall and winter trade looks very favorable. Jim Farren, who plays one-night stands, and looks after the city's business, is doing some tall hustling with the new Poet Junior cigar.

M. Bernstein has leased the store at

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

23 Faneuil Hall square, in the market district, and will open shortly a handsomely-equipped cigar and tobacco store. Mr. Bernstein is also the owner of a cigar store in the South End, where he has built up an enviable business on a five-cent smoker called General Dudley.

H. Hoffman has been re-engaged by Andy Chandler to do missionary work on the Turco-American Tobacco Co. brands.

A representative of the Willis Russell Playing Card Co. was a caller on the jobbing trade this week.

The Phillip Morris Co.'s crew of salesman were doing some telling work here this week with their new Morisco cigarette, which retails at 15c a package.

I strayed in this week to the Woodward's Pharmacy to see Brother Lord, who is the doctor of the cigar department, and found the genial George in a happy mood, telling funny stories to the visiting salesmen. George is a Past Grand Master in the art of story-telling, so when you call on him simply talk business, for once you get George started telling stories you are good for an hour's performance.

The United Cigar Stores Company is about to invade Cambridge, Mass. I understand that they will open shortly on Massachusetts avenue, in the neighborhood of Hunt's cut-price drug store. This is one of the best parts of the business section of Cambridge.

L. Aaren's Sons, the Cambridge wholesalers who recently took on the charter nickel cigar from the factory of E. M. Schwartz & Co., N. Y., are distributing same with much success. They report this brand to be a great duplicator.

H. N. Eaton, formerly with T. Rosenbaum & Co., has joined the selling crew of the Surbrug Co., and is here selling Milos, Dolmas and Arabs.

A young man, who hails from the cigar department of the Adams House Pharmacy, is now in charge of the cigar department at the Epstein Drug Co. at Scollay square.

H. Cohen and A. J. Battle, with the Philip Morris Co., were in Lowell last week putting up advertising matter and selling the Philip Morris cigarette to all the stands along the route where the automobile tournament is to take place to-day. This is another shrewd move on the part of Kid Nichols, who represents the Phil Morris Co. interests in the New England States, and who is ever ready where there is an opportunity to get ahead of a competitor.

M. Falk, of the Talk Tobacco Co., New York and Richmond, is here taking orders for their high-grade smoking mixtures, Vaporia, Manhattan Cocktail and Champagne Cocktail, are the firm's leaders in this market.

The Mentor Co. reports a big increase in sales of their Ramly cigarette in Boston and the suburbs. During the past week 3500 fine sample packages of Ramlys were passed out in this city, and hence there is quite a demand for the brand.

Wolf Epstein, manager for D. Bendetson, the wholesale tobacconist, has returned from his vacation spent down Maine, and looks as brown as a berry.

John J. Bowes (Hilson Co.) left yesterday for a brief trip to Providence, R. I., where he will do a lot of advertising, mainly on the Magnums.

The American Tobacco Co. has reduced the price of Union Leader cut plug one cent a pound on the 1 2-3-ounce and 16-ounce packages. The new price of Fatima cigarettes is $5.65 per M.

Mr. Gannon, with the cigarette department of the A. T. Co., and stationed at Providence, has been transferred to the territory around Springfield, Mass.

Joe Dorant, representing the Mentor Co., has been doing some active work on the Ramly the past week in Fall River, Mass.

J. Altschuler, manufacturer of the Elm Smoker, reports having done a splendid business the past month. The new appearance of the box is very striking and has helped the sale of this cigar wonderfully. Altschuler's 5-20-8, his 10-center, is selling as well as ever.

Ben Ali.

CROP REPORTS.

CONNECTICUT VALLEY.

Harvesting the tobacco crop is well advanced in towns on the east side of the Connecticut river as well as in the towns on the Hartford side of it. Nearly all of the tobacco grown in Windsor, East Hartford and Glastonbury, is of the seed leaf variety and very little is Havana, which is raised to a very considerable extent in a number of the west side towns. No tobacco of any importance is being grown in the tent in any town on the east side of the Connecticut river. The crop is large and sound.

In regard to the Hampshire county tobacco crop any careful observer, whether he is a competent judge or not, will say, "You look slick." For so long a time has there been no approach to the present crop

H. F. KOHLER
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For Wholesale and Jobbing Trade
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Fine and Common Cigars
Established 1890
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Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

of tobacco and corn that it is impossible to state dates. The tobacco has come along to the point where it certainly looks fine and absolutely right. What this means is interesting. A well-grown and well-developed crop of Havana seed means $500,000 for the growers. That sum will not buy more than cover the value of the tobacco in the bundle. The tobacco in the alluvial soil showed the largest percentage of good crops. The sandy and light soil, which is so popular to-day and on which is grown bright-colored fancy domestic tobacco, was from 10 to 40 per cent. off in the judgment of the correspondent.—Northampton Herald.

East Hartford.—Mr. Mendelsohn, of Meyer & Mendelsohn is reported to have bought three crops at 30 cents a pound in the bundle, making a deposit to bind the bargain. Many farmers are demanding a cash deposit on sales of uncut tobacco, in one case the guarantee being $1000 on an eleven-acre crop.

Poquonock.—Our tobacco fields have been scenes of great energy during the recent warm weather, and the farmers availed themselves of the favorable opportunity by housing several acres of the weed. Some farmers have difficulty in securing labor, as local help is very scarce and those who apply for work do not thoroughly understand handling tobacco. The majority of applicants are of the hobo type, who arrive periodically and work only a few days at a time. The tobacco that is being cut here at present is of the finest color and quality, and will surpass any that has been raised in several years. A number of buyers have been around already looking over the crops, and the farmers say that good prices must be paid before they will sell, and a guarantee must be deposited.

Suffield.—The new start given tobacco by the recent rain has somewhat delayed the work of harvesting the crop, although the growers are working at it slowly. Some fields have showed a small amount of rust, but this has been mostly on fields that did not get a good start and which contained a large amount of calico plants. Whatever may be the cause, there is always a larger proportion of calico plants during a dry season than when the conditions favor quick development.

Westfield.—Some of the tobacco raisers who have not yet harvested their complete crop of tobacco are making haste to get the crop housed before a frost comes. With the recent cold nights there has been a white frost on the outskirts of the town, and it would not be surprising if a heavy frost fell any night.

Hatfield.—Most of the tobacco in town has been harvested. R. M. Warner has picked or primed his crop. The cost of harvesting in this way is about 4 cents a pound more than the ordinary method, but the price for the tobacco when cured is much higher, all damage from pole sweat being avoided. Some of Mr. Warner's tobacco has already been taken down and is in fine condition.

NEW YORK STATE.

Corning.—The tobacco crop, one of the principal products of this section, profited greatest by the recent rainfall. It was just what was needed to better conditions, especially with the later plants. The yield this season has been seriously affected by the drought. The acreage estimated for this district formerly was about 5000 acres. It is considered no more than 3000 acres are growing this year.

WISCONSIN.

Edgerton.—Field buying of the new crop has been pushed on at a rapid pace since last report, the movement spreading to all sections and hundreds of buyers riding the country districts. It is doubtful if there was ever so many contracts closed in a given time as during the week past. All that was needed was the grower's consent to close the trade when the tobacco field gave promise of reaching the sheds. Neither has competition seemingly driven up prices much. The great bulk of sales has been made around the 10 cent mark for the wrapper and binder grades, with an occasional variation above or below these figures. Sales covering thousands of acres might be given within the limits named. The crop has improved so rapidly of late as to give promise of a larger binder yield than for the past two years if the season had been extended long enough for it to reach the sheds.

But frosts were visible over a greater part of the State on the morning of September 1. In the northern sections it was severe enough to mark the top leaves on low lands so that possibly half the State will show slight effects of an unusually early freeze. It is difficult to tell at this writing how extensive the damage was. This has been the first heavy week of the harvest and up to date not to exceed a quarter of the crop has been secured. The shipments out of storage reach but 300 cases from this market to all points since last report.—Reporter.

Stoughton.—Heat and rain have advanced the tobacco crop rapidly except in a few small hail districts. Wisconsin acreage is estimated at 30,000 and yield 25 per cent. under last year. Contractors are buying the crop in Vernon and Crawford counties at 9c to 11c and 100 acres of Dane hail-cut tobacco sold for 5c to 7c. Prices for 1909 will probably be strong. Growers are asking 13c for 1908 crop.

Viroqua.—Prospects for an average growth of Vernon county tobacco are growing better, and the reports given by growers are encouraging.

KANSAS.

Weston's tobacco crop: The tobacco industry continues to boom Weston. Every time an Atchison man visits that city he comes back with more prosperity tales. The crop this year is much better by far than the crop last year in acreage, quality and yield. An Atchison man, who was in Weston Monday talked to a man who spent all but the last year of his business life in handling tobacco in Kentucky. The Kentuckian said he never saw finer tobacco come out of the soil, both as to quality and quantity, than the Weston crop this year.—Atchison Globe.

MISSOURI.

Holt, Mo.—A careful estimate shows that there will be at least four hundred acres of tobacco grown near this place this year. Only about forty acres was planted last year, but the crop was so successful that this season scarcely a farmer in this section can be found who has not planted at least a small patch, while some have as much as twenty-five to thirty acres.

KENTUCKY.

Carlisle.—That the tobacco crop in Nicholas and adjoining counties has not sustained near so much damage from rains as was thought a few days ago, is what the growers have found in cutting and housing this week. Except for the excessive heat, which has kept the growers from cutting the weed during the midday for fear of sunburn, the weather has been ideal for housing the crop, and the farmers have made much of it.

VIRGINIA.

Lynchburg.—The weather during the past week has not been favorable for the late planted tobacco in the Lynchburg district. The crop is in fine growth, but needs a heavy rain to give the leaf good size and to develop it properly. The early planting, which is ripening, is being harvested and needs but little rain.

For Genuine Sawed Cedar Cigar Boxes, go to
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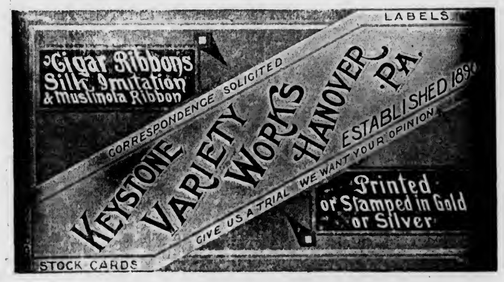

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Afford PERFECT PROTECTION AGAINST
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ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
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"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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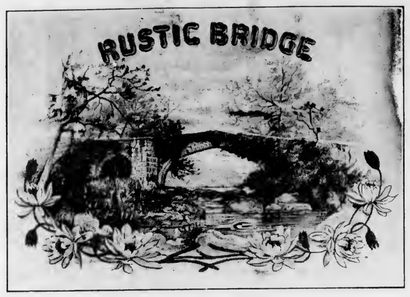

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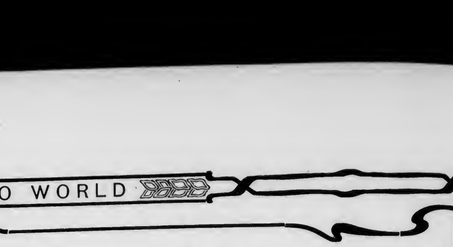

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THE TOBACCO WORLD

Vol. XXIX., No. 37 PHILADELPHIA, SEPT. 15, 1909 One Dollar the Year

SEPTEMBER TOBACCO CROP REPORT

Shows Reduced Percentage of Condition in Almost Every State.

Washington, D. C., Sept. 9.

As has been feared for some weeks, on account of the drought in many tobacco growing sections, the September report of the Department of Agriculture, published to-day shows that the condition per centage in almost every tobacco growing State is below that given for August 1. The general average condition for the United States on September 1 is given as 80.2; on August 1 it was 83.4; September 1, 1908, it was 84.3, while the ten-year average was 82.7.

While in former years the condition of the crop in many States on September 1 has been quoted in the 90's and in some cases very close to the round 100 per cent., this year Illinois and Vermont alone reach the 91 per cent. mark, and in neither of these States is the tobacco crop a very important factor.

In Connecticut the percentage is reduced from 99 in 1908 to 84 in 1909.

In New York, where the condition was reported at 90 on September 1, 1908, this year it is given as 81 on September 1.

In Pennsylvania the decrease noted is so startling as to almost raise a question of the truth of the Department's figures. The condition percentage given for September 1, 1908 was 89; for August 1, 1909, it was 83; and on September 1, 1909, it is given as 70, while the 10-year average for the State is 91.

Maryland's report is also low, 75 per cent., while one year ago it was 85, with a 10-year average of 84.

Virginia nearly holds her own with 85 per cent., w..... ast year it was 90, with a 10-year average of 84.

North Carolina is quoted at 77 per cent., compared with 84 last year.

South Carolina reports 85 per cent., a gain of 2 per cent. on 1908, and of 1 per cent. over the 10-year average.

Florida also has 85 per cent. this year, a decrease of 9 points from 1908 and of 1 point from the 10-year average.

In Ohio the 85 per cent. is a decrease of 6 points from the report of August 1, but a gain of 15 points over the report for September 1, 1908.

The Illinois crop is reported as excellent this year, with a condition percentage of 91, a gain of 16 points over last year's figures.

Wisconsin's report is almost as poor as that of Pennsylvania. The percentage on September 1, 1909 was 73, 4 points lower than on August 1, 10 lower than on September 1, 1908, and 15 points lower than the 10-year average.

Alabama is one of the few States to report an increase. The figures are 89 for September 1, 1909; the same for August 1, 86 for September 1, 1908, and 83 for the 10-year average.

Kentucky and Tennessee keep near the front with 80 per cent. each.

Louisiana ranks third in the list, with a percentage of 90, a decrease from the August and 1908 reports, but a decided advance on the 10-year average.

Texas has fallen to 75, ten points below September, 1908, and 8 below the 10-year average.

Arkansas passes even Pennsylvania in the downard course, her percentage on September 1, 1909, being 68, a decrease of 18 points from the report a year ago and of 13 from the 10-year average.

The detailed figures furnished by the Department's report are as follows:

	Sept. 1, 1909.	Aug. 1, 1909.	Sept. 1, 1908.	Ten-Year Aver.
New Hampshire	87	88	90	98
Vermont	91	93	92	94
Massachusetts	85	85	94	97
Connecticut	84	90	99	97
New York	81	85	90	87
Pennsylvania	70	83	89	91
Maryland	75	76	85	84
Virginia	85	86	90	84
West Virginia	93	94	70	84
North Carolina	77	75	84	81
South Carolina	85	85	83	84
Georgia	84	87	93	89
Florida	85	87	94	86
Ohio	85	91	70	82
Indiana	89	92	75	83
Illinois	91	91	75	85
Wisconsin	73	77	85	88
Missouri	78	87	87	78
Kentucky	80	84	82	81
Tennessee	80	85	90	81
Alabama	89	86	86	83
Mississippi	75	85	89	84
Louisiana	90	92	91	84
Texas	75	80	85	83
Arkansas	68	79	86	81
United States	80.2	83.4	84.3	82.7

BUSY IN WINSTON-SALEM.

First Eight Months of 1909 Show Gain of Nearly 3,000,000 Pounds of Manufactured Tobacco.

Winston-Salem, N. C., Sept. 9.

The records at the United States Internal Revenue office show that during the first eight months of the present year, the local tobacco manufacturers have shipped 28,502,427 pounds of manufactured tobacco, an increase of 2,769,839 pounds over the first eight months of the year 1908. The revenue paid to the United States government during the first eight months of the present year amounted to $1,710,145.96, against $1,543,955.40 last year, an increase of $166,190.56 in favor of the present year. Multiplying the total number of pounds by 40, 40 cents being the average price per pound, it will be seen that approximately $11,400,970.80 was brought to this city from the sale of manufactured tobacco alone. The shipments during the first eight months of 1908 amounted to 25,732,588 pounds.

The receipts at the revenue office for the month of August amounted to $176,607.90, which shows that 2,934,465 pounds of manufactured tobacco were shipped from this city during the month. Last August the receipts amounted to $209,069.29, when 3,417,821 pounds were sold there, being a decrease this year of 474,356 pounds.

TOBACCO UNDER THE NEW LAW.

One Provision is Now in Effect; Others Come in Force July 1, 1910.

Only one provision of the new tariff law regarding tobacco has as yet taken effect. It permits the handling of unstemmed tobacco in the natural leaf. Heretofore there was a fine for the sale of a hand of the leaf. The other provisions of the act which relate to the tax on tobacco and snuff will be enforced the first of July, 1910, the beginning of the next fiscal year of the government.

According to a ruling received at the local office of the Ninth internal revenue district the following will go into effect next year:

Tax on manufactured tobacco and snuff, increased from 6 to 8 cents per pound.

Packages for manufactured tobacco and snuff to be ½, ¾, 1, 1¼, 1½, 1¾, 2, 2¼, 2½, 2¾, 3, 3¼, 3½, 3¾, 4, 6, 7, 8, 10, 12, 14 and 16 ozs., also snuff in bladders and in jars containing not exceeding 20 pounds, and cavendish, plug and twist in wooden packages not exceeding 200 pounds net weight.

Tax on little cigars weighing not more than three pounds per 1000 increased from 54 cents to 75 cents per 1000.

Tax on little cigarettes weighing not more than three pounds per 1000 increased from 54 cents and $1.08 to one rate of $1.25 per 1000.

Tax on cigarettes weighing more than three pounds per 1000 increased from $3 to $3.60 per 1000.

Packages for 5 and 10 cigars weighing more than three pounds per 1000 and packages containing 5, 8 and 15 little cigars, weighing not more than three pounds per 1000, and cigarettes in addition to those now in use are authorized.

UNDER MASSACHUSETTS LAW

Cigarettes May be Sold to a Minor For an Adult.

Athol, Mass., Sept. 9.

That a tobacco dealer has the right to sell cigarettes to a minor, if that party buys them for an adult, was the decision of Judge Frederick J. Dunn, of First District Court, when Henri Plotkin was discharged on a charge of selling cigarettes to a lad under 18 years old.

Plotkin, who conducts a store in the South street district, inhabited mostly by foreigners, was brought into Court on a charge of selling a box of cigarettes to Joseph Glane, aged 13 years.

When Plotkin entered a plea of not guilty the Court decided to make a test case, reserving the decision.

Plotkin produced witnesses who testified that Glane did not smoke the cigarettes, but bought them for an older member of the family.

In giving his decision Judge Dunn said: "If it can be proven that cigarettes are bought by a minor for an adult the dealer is not liable."

CIGAR GAINS IN TAMPA.

An Increased Output of Over 13,000,000 in Eight Months.

Tampa, Sept. 6.

The total shipment of cigars from Tampa since January 1 is recorded at 130,010,000, an increase over shipments for the same period in 1908 of 13,010,000. This is an average of 4,250,000 cigars per week.

The amount of tobacco withdrawn for use by the cigar factories of Tampa last week consisted of 842 bales of unstemmed tobacco and 228 bales of stemmed. The imports for the same period were 608 bales of unstemmed and 191 bales of stemmed tobacco.

Trade conditions were never better and every indication points to a greater production in Tampa for the remainder of the year. All factories are working a full force full time, and new factories are being established which will get into the record-breaking business.

JOHN A STAPLETON

Veteran Milwaukee Tobacco Man Dies After a Long Illness.

Milwaukee, Wis., Sept. 9.

John A. Stapleton, 70, a veteran of the tobacco business in Milwaukee and secretary and treasurer of the Stapleton Tobacco Company, 134 Reed street, died at a sanatorium Sunday night after an illness of four months.

Mr. Stapleton was a native of Canada and settled in Milwaukee in 1862. For some years he was engaged in selling leaf tobacco on the road and then established the Stapleton Tobacco Company thirty years ago, with which he retained his connection until his death.

Mr. Stapleton was twice married and leaves four children, F. A. Stapleton, president of the tobacco company; Crescent, Mabel and Orville Stapleton, all of Milwaukee.

NEW USE FOR AN AUTO.

Towed Big Tobacco Frame to the Fields at a Fast Clip.

S. A. Foster is ever on the watch to show how the Rambler can make itself useful other than as an agent of pleasure. A tobacco grower in East Windsor had in Hartford one of the new tobacco frames for the conveyance of tobacco from the field to a curing barn a wagon with two sets of wheels with the frame connecting them; no reach to join the axles; entrance for the man hanging the laths from the side of the wagon. Well, the grower happened to tell Brother Foster that he had two hours' navigation before him to take the wagon to the farm, and the Rambler man offered to tow the affair in less than half that period. He hitched

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224 Arch St., Philadelphia
Broker in LEAF TOBACCO

his trusty Rambler to the tobacco wagon and started. All the way from Arch street to the journey's end he had an appreciative "gallery," as a golf fiend would say. The spectacle of a motor car towing a tobacco frame along Main street, over the big bridge and up through East Hartford and South Windsor, was unique. Mr. Foster towed the frame without a mishap, and delivered it on the tobacco field in a half hour. He proved that his machine was all to the good when it comes to the utilitarian, as it also is for cruising and enjoyment.—Hartford Times.

SOME FACTS ABOUT TOBACCO.

Americans Use More and Pay a Lower Tax Rate Than Other Nationalities.

In view of the anti-cigarette laws in force in several States and the constant warfare against tobacco carried on by various societies, some statistics about the weed may be of interest.

So far from decreasing, the increase in per capita consumption in the United States since 1870 has been more than 250 per cent., as compared with 56 per cent. in England and 25 per cent. in France. In the United States more than six pounds per annum is consumed for every man, woman and child, or 17 pounds for every male of more than 16 years. Austria uses 2.9 pounds per capita, Hungary 2.4, France 2.2, England exactly 2 and Italy but 1.1 pounds.

While the United States uses much more tobacco per capita than any of these other countries it derives much less proportionate revenue from the tobacco business. The combined internal revenue and customs taxes average but 17 cents a pound. In Hungary the same taxes total 33 cents a pound, in Austria 40 cents, in Great Britain 74 cents, in France 85 cents and in Italy 93 cents per pound.

Our annual revenue from tobacco is about $87,000,000. The British rate of taxation would give us a revenue of $380,000,000 from the same quantity and the French rate would mean a revenue of $436,000,000.

"Fortunately for the Japanese, the Russo-Japanese war broke out at that time and Korea and Manchuria were occupied by the Japanese army. The Japanese, numbering over a million, were stationed in these districts, so that foreign tobacco has no scope to extend their market there. Seizing the opportunity, an enormous amount of Japanese tobacco was exported to those regions. As soon as peace was announced and the open door and equal opportunity policy was declared, foreign tobacco again made its appearance in Manchuria and Korea, as the following table shows:

Year.	Piece.
1902	700,000,000
1903	600,000,000
1904	900,000,000
1905	1,700,000,000
1906	1,050,000,000
1907	1,260,000,000
1908	970,000,000

"It will be seen that in 1905 the figures were suddenly increased to 1,700,000,000 pieces. This is the direct result of the Japanese-Russian war, and, of course, the figures cannot be taken as the standard of calculation. A comparison of the figures for 1907 with those for 1902 and 1903 shows more or less improvement in the Japanese tobacco business. At present the ratio of Japanese tobaccos and foreign sold in Korea and Manchuria, is 8.3 in Manchuria and 5.5 in Korea.

"As the Trust is assuming a more competitive attitude toward Japan, the Monopoly Bureau is making due preparations to meet the Trust. With regard to the future policy to be adopted by the Monopoly Bureau, the authorities are maintaining secrecy, as it is necessary to take precautions in order not to acquaint Japan's rivals with the prospective policy, and as, moreover, the latter has more or less diplomatic significance.

"It is believed that tobacco factories on a large scale will be established in Korea and Manchuria, and that great improvements will be effected in the output and method of sale; in short, Japan will proceed systematically in her competition. A bill providing for the necessary expenditure will be introduced in the forthcoming session of the Diet."

JAPAN AND THE TOBACCO TRUST.

Factories to be Established in Corea and Manchuria to Fight the Combine.

A letter from Tokyo shows that authorities of Nippon are not disposed to miss the profits that may be derived from the tobacco trade. With regard to the fierce competition in Korea and Manchuria between the Japanese Tobacco Monopoly Bureau and foreign tobacco manufacturing companies the authorities have made the following statement:

"This is not the first time that Japan has competed with foreign tobacco companies. The former Iwaya Tobacco Company first opened a market for Japanese tobacco in Manchuria. At that time the American Tobacco Trust, which had subjugated the tobacco market in America with an enormous amount of capital, was fiercely competing with British traders in England, but a compromise was effected between the trust and the British traders. The Anglo-American Tobacco Trust was then organized, and established a factory in Shanghai, China, and began to invade the Far East.

TOBACCO PRODUCTION IN JAVA.

Consul B. S. Rairden furnishes the following report on the cost of producing tobacco in Java:

Native laborers are paid as follows: Males from 10 to 16 cents per day; females from 6 to 12 cents per day, and children from 4 to 6 cents per day, working from 7 A. M. to 5 P. M.

Tobacco cultivation in Java is either carried on by Europeans on land leased from the natives, or by the natives themselves on their own land. Rent of leased lands averages from $2 to $4 per bouw (1 bouw equals 1¾ acres) per year for irrigated land, and $1 per bouw for dry or non-irrigated land. Young tobacco plants are usually set out 2 to 2½ feet apart, and average about 14,000 plants per bouw. On an average 1000 plants yield $4 worth of green tobacco and $1 worth of dry tobacco. The usual price paid for green tobacco of the first quality is $7 per 1000 soedjens (1 soedjen equals 15 leaves), of the second quality, $4 per 1000 soedjens, and of the third quality $3 per 1000 soedjens. The price for dry tobacco ranges from $1 to $4 per 100 pounds.

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Another Good Week in the Havana Market.

New Buyers Not Quite So Plentiful, but Market Activity is Still Kept Up. The Inquiry is for All Classes of Leaf. Expense of New Planting Will Compel Farmers to Hurry Their Leaf to Market.

Special Correspondence of The Tobacco World.

Havana, Sept. 6, 1909.

A big business has been done last week, although in the number of bales written off this time there are included several transactions for future delivery which were entered into some time previously, and are now made perfect by the actual transfer of bales. Not quite as many buyers arrived here during the last eight days, but there are still some heavy guns in our market which seem not to have used up all their ammunition, so a further display of fireworks is not excluded during the coming week.

All kinds of leaf tobacco are in demand, from the very choicest factory vegas of Vuelta Abajo and Partido, down to colas and loose leaves for export to Germany. Naturally, the chief demand is for styles which are well cured and which can be worked at once, therefore, all vegas which are too heavy in quality are temporarily left in the hands of the present holders. This will be a good material to choose from for the American buyers who cannot get away at the moment and who intend to come here later.

Country advices from the Vuelta Abajo report quite a number of vegas sold to our Spanish houses, and as the farmers have been asking exorbitant prices for them, it is to be presumed that they have finally seen the folly of holding on any longer and have accepted the figures of the buyers. As the time has arrived for the vegueros to prepare their land for the coming of the 1910 crop, most of them need money for their future expenses, therefore, they cannot afford to hold on to this year's growth. The seeding of the beds is now in active preparation, and the transplanting of the young seedlings will commence in October, weather permitting, lasting into December.

SALES

last week total 14,322 bales, divided into Vuelta Abajo and Semi Vuelta, 4020; Partido, 5720, and Remedios 4582 bales.

For the American market 8535 bales were purchased; for Europe 3794 and for local consumption 1993.

EXPORTS FOR THE WEEK.

	Bales.
To the United States	4230
" Europe	3726
" South America	484
Total	8440

BUYERS COME AND GO.

Arrivals—F. Santa Cruz, of New Orleans; Sol G. Salomon, of Gustav Salomon's Sons; S. Cane, of Cane Bros,. and Francisco Fonseca, of F. Fonseca & Co., New York; Jose Lovera, of The Jose Lovera Co., Tampa; ... Shutan, of E. Shutan & Co., Chicago; W. J. Lightburn, of The Cortez Cigar Co., Key West; James M. Batterson, president of the Ferdinand Hirsch Co., New York and Key West; A. W. Arnold, manager of the Ferdinand Hirsch & Co., Key West.

Returned—Avelino Pazos, of A. Pazos & Co., Havana.

Departures—George W. Nichols, Henry Nichols, Julius Davis, Charles Kaiser, D. Hevia, Victor Mancebo, Manuel Rodriguez, Jose Negreira and S. Ruppin, for New York; A. Artolozaga, for Key West; James French, Alejandro Nistal and J. H. Roberts for Tampa.

THE CIGAR INDUSTRY

is still in sore plight, exception being made of half a dozen of our biggest factories, which are working satisfactorily. Last week the Union of Manufacturers handed a voluminous brief to our president, stating the actual facts and causes of the decline of our second

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

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largest industry, and asking him to call immediately an extra session of Congress to take the necessary steps to relieve the distress caused by the crisis. Our daily press is helping the movement by publishing articles about this subject, and yesterday another meeting was held in the Fronton Building, where the "Jai-alai" games are held in winter. It is sincerely to be hoped that something will be done to help the large number of cigar factories, as it is not only the bosses, the cigarmakers and all the help connected with them, but a falling off in the wages paid also affects butchers, grocers, tailors, shoemakers, etc. Besides, the allied trades of boxmakers, lithographers, leaf dealers and the farmers themselves are made sufferers by a decline in the demand for their products and goods. Last year was one of the poorest, as far as exports were concerned, and up to the middle of August this year we have fallen behind a little over 100,000 cigars, instead of an increase in same.

H. Upmann & Co. shipped 500,000 cigars last week.

The Sol factory is doing a fair business, as orders are not lacking, and Behrens & Co. express themselves satisfied with the present movement. Max Schatz is hustling in the interest of the Sol and Luis Marx brands in the United States, meeting with well-deserved success, while the excellent connections of Behrens & Co., in Great Britain, Germany and other countries are always supplying them with sufficient orders. The Sol cigars are kept up to their previous high standard of quality, so it needs only a trial to convince a new customer of their merit.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Cano & Hno. had a banner week, as they sold 3500 bales of leaf tobacco last week.

S. Ruppin was the biggest purchaser of leaf during the last eight days, as he bought 2500 bales of choice vegas.

Puente, Granda & Co. were large sellers, closing out 1325 bales of all kinds of leaf.

Sylvester & Stern registered 2000 bales, upon contracts of previous purchases made, last week.

Suarez Hno. closed out 1,243 bales of Vuelta Abajo and Remedios.

Cuesta Rey & Co. are reported as buyers of 1,500 bales of leaf tobacco.

Sobrinos de A. Gonzalez disposed of 800 bales of Vuelta Abajo, Partido and Remedios.

Heinrich Neuberger was a buyer and shipper of 1,228 bales of tobacco during the past eight days. The firm has three escojidas going in the best parts of the Santa Clara province, which will produce at least 7,500 bales of all classes. Their big warehouse at 15 Monte street is fast filling up, and if the volume of business done so far should increase in the same proportion as up to now, then the present building may prove too small next year.

A. M. Calzada & Co. are reported to have sold 650 bales of Vuelta Abajo and Remedios. Don Antonio has informed his customers that, while Mrs. Calzada has improved slightly, he does not deem it advisable to leave for Tampa yet.

G. W. Nichols purchased about 1,000 bales of leaf tobacco during his stay here.

Munic Hnos. & Co. closed out 509 bales of Vuelta Abajo and Remedios.

Alejandro Nistal, of Gonzalez, Fischer & Co. was a purchaser of 1,000 bales of Vuelta Abajo and Partido.

Perez & Obeso disposed of 400 bales of their fine Vuelta Abajo vegas.

I. Bernheim & Sons were purchasers of 800 bales of leaf tobacco.

Jose Mendelsohn, when seen by your correspondent, looked as happy and young a grandfather as could possibly be imagined. He was investigating at the time some of the very finest Vuelta Abajo vegas of the 1909 crop, and which he may not let go by, in order to show his customers real choice vegas of tobacco of this year's growth. He may be here some time yet.

Jorge & P. Castaneda were sellers of 550 bales of Partido and Vuelta Abajo.

Charles Kaiser left with 400 bales of fine Vuelta Abajo to the credit of Kaiser & Klug.

B. Diaz & Co. sold 420 bales of Partido.

Frank Dominguez purchased 300 bales for E. A. Calves & Co., of Philadelphia, but intends to remain here for some weeks yet.

A. Pazos & Co., since the return of Don Avelino from New York, have been busy, as they closed out 350 bales of their fine Partido and Vuelta Abajo holdings.

Sam. I. Davis, who has purchased so far 3,000 bales, is still in town, as he could not make up his mind to leave last Saturday, owing to his trading upon several extra choice lots of Vuelta Abajo, where the price difference was only a trifle.

Rz. Bautista & Co. disposed of 305 bales of Vuelta Abajo and Remedios.

Edgar J. Stachelberg has not left us yet, notwithstanding that his purchases must be over 2,500 bales by this time.

Jose F. Rocha turned over 300 bales of Vuelta Abajo and Partido.

Walter Sutter is still busy buying for Jacob Sutter & Sons.

Ernest Ellinger & Co. sold 240 bales of all kinds of leaf to various customers.

Jose Lovera arrived last week again, and is looking around for more stocks for the Jose Lovera Company, of Tampa.

Planas & Co. were sellers of 190 bales of Partido and Remedios. This firm is composed of Don Juan and Don Jose Planas, with offices at 22 Reina street, and they own the next building, 24 Reina street, where they also store tobacco. They have been established eight years in Havana, and have built up a good business by square dealings with their Northern customers, and through hard work, as well as intelligence, in the buying of tobacco in the country, they have managed to come out successfully even during the late difficult years. They have now three escojidas in the Santa Clara Province, besides one in the Partido, and are also handling vegas

Concluded on p. 16

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Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, September 14.

New York Leaf Market.

The leaf market during the past week has been almost a repetition of the activities of several previous weeks, so far as activities in the market are concerned, although not so far as actual volume of business consummated is concerned. There was continued searching for satisfactory lots of Connecticut tobacco; that is, at satisfactory prices, for it must be remembered that a large amount of the offerings of Connecticut leaf has already changed hands and that prices have shown advances.

During the present week there is also developing more than ordinary activity in Wisconsin leaf, superinduced probably by the frost damage reports, the full extent of which is not yet definitely known. Reports to the effect that a movement in Pennsylvania tobacco had begun in Lancaster naturally created comment in this market, and new inquiries or important transactions have been reported.

The Sumatra market has not shown much of a change, and fair sales of moderate quantities are continuing.

Traveling men have been out during the past week and have again brought about a little more of a boom for Florida leaf. It is reported by several houses that their packings have been pretty well cleaned up.

Conditions in Havana tobacco may be said to have been about normal, and trading was going on steadily.

* * *

The Cigar Industry.

The local cigar market has now begun to show some improvement, and with orders coming in more freely from various distributing centres that is also a noticeable increase in activities among the cigar manufacturers. There is a well-defined increase in demand for nickel goods from everywhere, and in several instances clear Havana manufacturers have recently booked large orders for their products.

* * *

Allied Tobacco Association Meeting.

Another meeting of the executive officers of the National Allied Tobacco Trades Association was held at 43 Cedar street on Friday afternoon last for the purpose of more fully organizing the Board of Directors and the several committees.

At this meeting the action of the meeting held in Chicago on the 2nd inst. was ratified or indorsed. The meeting was presided over by Herbert J. Friedman, and a fair representation was present.

The following scale of dues for revenue were tentatively adopted, but subject to revision if found not satisfactory by the Finance Committee:

Annual dues, $10.00.

All persons, firms or corporations doing business over $100,000 per year are to pay $25 per annum additional; and an additional $25 is added for every $100,000 worth of business done. Plus this a voluntary contribution will be expected, the size of which is entirely dependent upon the will of the donor.

Payment of the above is to be made quarterly if called for.

The secretary of the association, who is conducting the active work of the association, is now on an extended tour through the Eastern and Southern cities, for the purpose of arousing interest in the association among the prominent manufacturers.

* * *

Hilson's Offer.

The Hilson Company, makers of the Pedro Menendez cigars, are out with an offer of a handsome satin-finished brass smoking stand, 30 inches high, free with 100 Pedro Menendez cigars. The stand is made with an extra heavy base which will prevent it from toppling over, and all in all it is a very attractive as well as useful article.

Mr. Ed. Hilson, of this firm, who is in Europe, is expected back about the 21st inst. Leo Mayer has gone on a business trip to Chicago. Herbert Minchew is in Boston and a good business is reported. Considerable missionary work has lately been done in Providence and vicinity on the Hoffman House Magnums by John J. Bowes.

Additional stories and an extension are being elected at the plant in Elizabeth, N. J.

* * *

The International Tobacco Co.

Anent the publicity recently given Mr. Emil Berger, well known in the tobacco trade, the writer has been making some inquiries concerning Mr. Berger's connections. It seems that the Emil Berger Tobacco Co. owns the Emil Berger Tobacco Co., and that Mr. Berger is vice president of the International Tobacco Co., also the president of the Emil Berger Tobacco Co. and a director in both companies. This bit of information will probably be of some intelligence to the trade and cigar manufacturers in particular, so many of whom have business almost constantly with the International Tobacco Co. or the Emil Berger Tobacco Co., or both.

* * *

TRADE NOTES

Robert Gans, of Max Gans & Son, leaf tobacco dealers, who has been dangerously ill at home with typhoid fever, is now on a fair road to recovery.

The Surbrug Co. has advanced the price of Egyptian Arab cigarettes to $7.25 per thousand.

GOOD TRADE IN DETROIT.

Firm Prices Encourage Liberal Buying. Another Factory for the East Side. Contract Out for New Bagley Building. Verdon Case.

Detroit Bureau "The Tobacco World," 535 Campbell avenue,

Detroit, Mich., Sept. 13.

The local demand, although hardly equal to the trade of a few weeks ago, continues good. Prices have remained stationary for a long time and the trade feels justified in buying liberally. Scores of cigar factories in different parts of the city report a heavy demand for this time in the year. As has been mentioned at different times in these columns, there is always a slowing-up in the Detroit trade with the approach of fall, but while 1909 is no exception to the rule, there has not been such a decided reaction as was customary.

Wholesalers are as busy now as they have been at any time this year. Retailers have confidence in the market and no difficulty is experienced in disposing of stocks. Money is free and collections easy. The down-town retailers are elated over conditions and no closing-out sales are on the boards.

Another large cigar factory for the East Side is now in course of construction on Forest avenue, between Chene street and Grandy avenue. Spietz & Worch, cigar manufacturers, now located on Chene street, are the owners of the new plant, which will include two buildings, one 170 x 50 feet, and the other 60 x 70. The structure will be of brick and concrete with composition roofing. It will be completed in a few weeks.

Local cigar manufacturers continue to report difficulty in securing suitable labor. At the different free employment bureaus about the city it was learned that more jobs were vacant than there were men to fill them. A number of local concerns have strings out in other cities.

Stephen G. Earl has been appointed trustee of the Verdon Cigar Co., recently declared bankrupt, at a meeting of the creditors, held in Kalamazoo, this week. The liabilities of the company, according to the schedule filed, amount to $70,997.54, while the assets are $28,030.10. The liabilities include bills payable to the sum of $27,539.82, and moneys borrowed to the extent of $43,457.72. A considerable portion of the latter item is owed in Kalamazoo.

Among those who are hardest hit by the failure are Weinheimer & Opp, St. Louis, $9,307.54; Schuster Bros., Milwaukee, $13,834.46; J. A. Hoffman, Kalamazoo, $2,363.67; Sanford Soverhill, Janesville, Wis., $1,162.50; City National Bank, Kalamazoo, $20,000; Kalamazoo National Bank, $5,500.

The items appearing as owing the two Kalamazoo banks are for moneys borrowed, as was also the greater portion of the sums due Weinheimer & Opp, and Schuster Bros.

Bills receivable listed at $7,553.74 are among the assets, while stock, fixtures, tools, etc., are inventoried at $3,107. Added to these items is cash on hand amounting to $17,369.36.

The good will, trade marks and copyrights of the company were recently sold to the Lillies Cigar Co., of Detroit, formerly of Kalamazoo, under

Continued on p. 14.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. ROSENWALD & BRO.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, SEPTEMBER 15, 1909

THE LOCAL TOBACCO NEWS

There has been somewhat better business in the leaf tobacco trade in this city during the past week. There were several transactions of 100-case lots or over consummated in both Wisconsin and Pennsylvania tobaccos, besides some business done in smaller quantities in Connecticut tobacco. From leaf tobacco brokers it is learned that there has been some difficulty in consummating deals because prices seem to have stiffened on certain types of leaf and on several occasions were changed after prospective customers were inspecting the goods on the prices quoted, but which before they had actually bought them had been slightly changed.

The Sumatra market has not been exactly active, yet there has been a steady movement in the goods in smaller lots.

No particular change has taken place in the condition of the Havana market and former prices are firmly maintained.

* * *

The cigar industry in this city is very good and again we hear of several manufacturers who are desirous of securing additional cigarmakers. There are no idle cigarmakers in this city now, but some few are being attracted here owing to the local activity in cigar factories. A glance at the list of cigar manufacturers at present engaged in the business in this city, as compared with the number in existence a year or more ago, reveals the fact that a large number of them are out of it, and more are going out. The total number of manufacturers has been reduced considerably.

* * *

At the factories of Otto Eisenlohr & Bros. and the Theobald & Oppenheimer Co. there is an actual rush for goods and the facilities are being taxed to keep the production up to the requirements for prompt shipment.

A contract has been awarded for the erection of a new factory building at Eleventh and Wharton streets for the 44 Cigar Co., and it is hoped to have the new building completed by Christmas so that operations may be commenced in it by the beginning of the new year.

A change in the personnel of the company has been recently made. Mr. Benj. Grabosky, formerly associated with his brother, S. L. Grabosky, trading as the Empire Leaf Tobacco Co., has acquired an active interest in the business of the 44 Cigar Co., and will devote his entire time to the requirements of the business. Mr. L. Grabosky will take general charge of the office forces and finances, while Mr. Lipshutz, the founder of the business, will be given greater freedom to look after the necessary details of the extensive business in the manufacturing department.

The capital stock of the company is being increased in proportion to the general expansion of the business and its requirements.

* * *

The Empire Leaf Tobacco Co., which is known as one of the active Third street houses, will continue as heretofore by S. L. Grabosky, who is at present in Connecticut looking over the leaf market there.

* * *

According to late reports H. Dolinsky, Third street leaf dealer, who has been ill at Atlantic City, has improved somewhat with some hope of ultimate recovery.

* * *

Nearly every available bench in the new factory of Luckett, Luchs & Lipscomb is now filled by a cigarmaker, and every effort is being made to have a complete line of goods ready for the trade before the close of the present month. Some of the most attractive packages that have been shown in this city in a long time will soon be on display.

* * *

With a gain of about 3,000,000 cigars in the output of August as compared with the corresponding month of last year, the manufacturers feel that a permanent improvement is now firmly established and every one is looking forward to a very active business during the fall and coming winter. The cigarette production in this city has fallen off about 1,000,000 comparing the past month with the corresponding period of last year, i. e., those bearing a tax of $1.08 per thousand, while under the $2 tax there was an increase of about three-quarters of a million and the total production was therefore not far below that of last year. In manufactured tobacco there was a gain of some 13,000 pounds.

* * *

Henry Schaffer, who for nearly two years had been engaged in the cigar manufacturing business at 225 South Fifth street, has removed to 1626 Market street, where suitable but less expensive quarters were obtained. Mr. Schaffer has his goods pretty well distributed in various sections of the city and Camden and feels satisfied that in the course of a little more time his product will be in considerable demand by reason of its own merits.

* * *

A meeting of retail cigar and tobacco dealers of the city of Philadelphia has been called to meet at the Mayor's office in the City Hall on Friday afternoon, September 17th, at 4 o'clock. We understand it is proposed to rehabilitate a retailers' association in this city and that there is interested in the movement some of the best-known dealers in the city. At any rate, it behooves every enterprising retailer to attend the meeting and ascertain to his own satisfaction just what it is proposed to do. Much good can be accomplished if the dealers will but get together and do something on their own behalf and for their more permanent welfare.

* * *

H. B. McBurney, of Garcia, Panda & Co., clear Havana manufacturers, of New York, and John W. King, with Cuesta, Rey & Co., of Tampa, were among the week's visitors in this city.

* * *

Al. Metzger, with Berriman Bros., New York and Chicago, and G. Becker, with Calixto Lopez & Co., proprietors of the Eden factory in Cuba, have also been in this city recently.

* * *

D. A. Avant, of the Wilson Tobacco Co., growers and packers of Florida tobacco, is expected to be in this city at an early date.

* * *

Theo. Bixby, with the Florida Tobacco Co., was circulating in the trade a short time last week.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

RUSSIAN Empire. 18,546.
For cigarettes. Registered September 7, 1909, at 9 A. M., by K. Solomon, San Francisco, Cal.

HENRY HOWARD BROWNELL. 18,547.
For cigars, cigarettes and cheroots. Registered September 7, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

18,548. Not issued.

18,549. GOAL OF FAME.
For cigars, cigarettes and cheroots. Registered September 7, 1909, at 9 A. M., by Peter McGuigan, Red Lion, Pa.

18,550. TRIXIES.
For cigars, cigarettes and cheroots. Registered September 8, 1909, at 9 A. M., by Wm. Sterner, Sons & Co., New York.

18,551. ATLASTA.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by American Lithographic Co., New York.

18,552. CHASTUR.
For cigars. Registered September 8, 1909, at 9 A. M., by North American Cigar Co., Elizabeth, N. J.

18,553. MATYAS.
For chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by North American Cigar Co., Elizabeth, N. J.

18,554. SILVER DART.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by Samuel S. Watts, Terre Hill, Pa.

18,555. BIG PIN.
For cigars, cigarettes and cheroots. Registered September 8, 1909, at 9 A. M., by Petre, Schmidt & Bergman, Philadelphia.

18,556. ARCTIC CLUB.
For cigars, cigarettes and cheroots. Registered September 8, 1909, at 9 A. M., by Petre, Schmidt & Bergman, Philadelphia.

18,557. LA FLOR DE GUERRA.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by American Lithographic Co., New York.

18,558. VICENTE GUERRA.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by American Lithographic Co., New York.

18,559. FLIP.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 8, 1909, at 9 A. M., by Schmidt & Co., New York. (A re-registration.)

18,560. NATIONAL UNION CIGAR BAND CO.
For manufacture of cigar bands exclusively. Registered September 9, 1909, at 9 A. M., by Philip W. Unger & Co., Philadelphia.

18,561. GEN. SHAKELFORD.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

18,562. HERCULES.
For cigarettes. Registered September 9, 1909, at 9 A. M., by Steary & Gongoussis, Haverhill, Mass.

18,563. DINNER PAIL.
For cigars, cigarettes, cheroots and stogies. Registered September 9, 1909, at 9 A. M., by Wm. Tegge & Co., Detroit, Mich.

18,564. LOS GRANDES.
For cigars and cigarettes. Registered September 9, 1909, at 9 A. M., by Manuel Fernandez & Co., Brooklyn, N. Y.

18,565. PEARSON'S BEST 49 WEST VA. STOGIES.
For cigars, cheroots and stogies. Registered September 9, 1909, at 9 A. M., by I. J. Mittelberger, Cleveland, O.

18,566. EL NOGAL.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

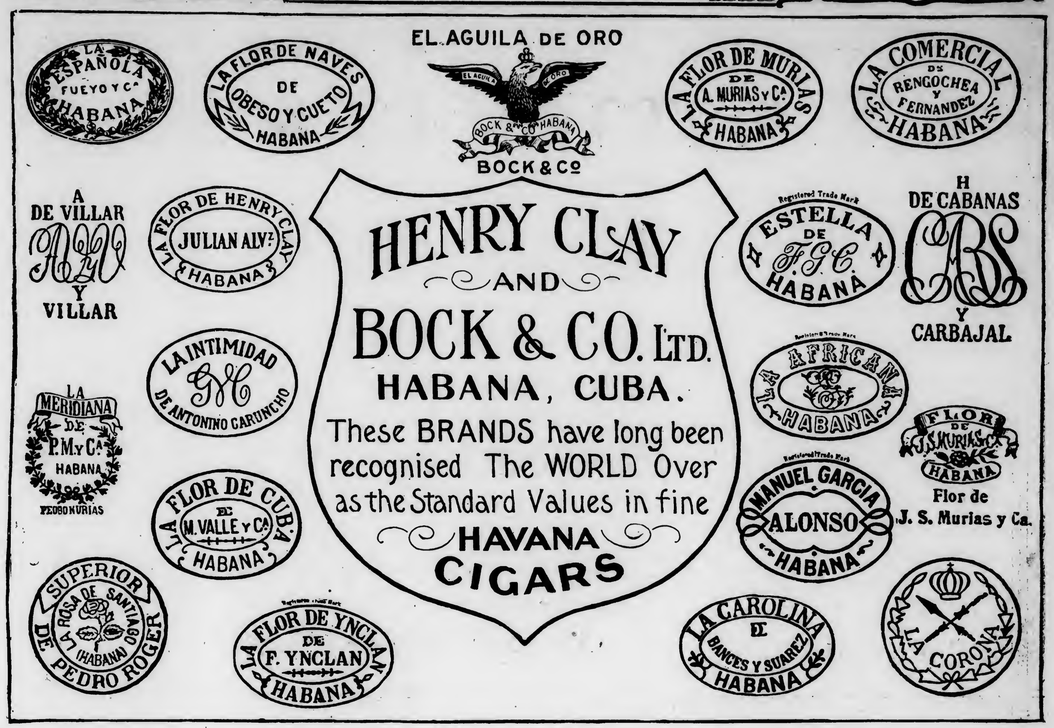
18,567. CORNALINA.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,568. AMATISTA.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,569. FLOR DE ORURO.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,570. FLOR DE PACHUCA.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,571. FLOR DE PADOVA.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.



18,572. FLOR DE SETUBAL.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,573. FLOR DE TRAPANI.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,574. FLOR DE TERAMO.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,575. FLOR DE TALCA.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,576. HABANELLO.
For cigars, cigarettes and cheroots. Registered September 9, 1909, at 9 A. M., by M. Zifferblatt, Philadelphia.

18,577. LORD WINSOR.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 10, 1909, at 9 A. M., by American Lithographic Co., New York.

18,578. FULTON HOME.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 10, 1909, at 9 A. M., by American Lithographic Co., New York.

18,579. FRANZ MESMER.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 10, 1909, at 9 A. M., by American Lithographic Co., New York.

18,580. CHANTANA.
For cigars. Registered September 10, 1909, at 9 A. M., by Seidenberg & Co., New York.

18,581. E. H. HARRIMAN.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 11, 1909, at 9 A. M., by Seeman Bros., New York.

18,582. LA TRESINA.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1909, at 9 A. M., by Mechle Lithographic Co., Brooklyn, N. Y.

18,583. FOREIGN EXCHANGE.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Jos. Schwartz, Cleveland, O.

18,584. THE MANIPULATOR.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by S. Kauffman & Bro., Dallastown, Pa.

18,585. GENTLE JABS.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by S. Kauffman & Bro., Dallastown, Pa.

18,586. LADY ALICIA.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Bobrow Bros., Philadelphia.

18,587. ADVENTURER.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,588. ASSOCIATES.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,589. BROTHER BOB.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,590. CONFLICT.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,591. KING OF FRANCE.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,592. KNIGHT MORGAN.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,593. MARY GODWIN.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,594. OWNER.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,595. PEDESTRIAN.
For cigars, cigarettes and cheroots. Registered September 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

18,596. KARL.
For cigars, cigarettes, cheroots and stogies. Registered September 11, 1909, at 9 A. M., by John B. Rogers & Co., Binghamton, N. Y.

18,597. CHAMBERTIN.
For cigars, cigarettes and cheroots. Registered September 13, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

18,598. AXO.
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by American Lithographic Co., New York.

18,599. WHO NAILED THE STARS AND STRIPES TO THE NORTH POLE? DR. COOK OR DR. PEARY?
For cigars, cigarettes, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by Arcade Cigar Co., Albany, N. Y.

18,600. KECNO.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

18,601. ECH-E-AL.
For cigars, cigarettes, cheroots and chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by David A. Feinstein, St. Louis, Mo.

18,602. LA FLOR DE SARA.
For cigars, cigarettes and cheroots. Registered September 13, 1909, at 9 A. M., by R. Fernandez & Co., Tampa, Fla.

18,603. SIX MILLION.
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by the Ohio Cigar Co., Springfield, O.

18,604. COMPATRIOT.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration.)

18,605. EL RENARDO.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (A re-registration.)

18,606. DON ANTINO.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 13, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

CORRECTION.

18,375. FESTOLD.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 17, 1909, by American Lithographic Co., New York, should have been FESTOLA.

The Manchester Cigar Company, of Baltimore, Md, has recently leased from the Batory estate the properties at 118 and 120 South Howard street, consisting of the entire building at No. 118 and the three upper floors at No. 120. The property will be used for the manufacture of cigars and other smoking articles.

Wanted--Live Wires

A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an

EXCEPTIONAL LINE.

A Responsible House, and Wants only Responsible People. Address Box 40, care of Tobacco World, Philadelphia. 8-18tf

CIGAR FACTORY FOR SALE in city of 60,000 inhabitants, First District, Penna., making clear Havana, seed Havana and nickel goods—nothing less than $30 per M.; very popular brands; selling only to retailers; having 276 accounts within 20 miles. Reason for selling, owner going into other business. Will retain half interest if necessary, but not active. Address S. A. R., Box 44, Tobacco World, Phila. 9-15h

I WOULD LIKE, the coming season, to put up a packing of Connecticut Valley tobacco for a reliable house. I live in the heart of the tobacco belt, know the localities where best tobacco is grown, have good facilities for packing, and thoroughly understand the business. M. B. Graves, Hatfield, Mass. 8-25-r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes; ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Inducements. Address Box 43, "Tobacco World," Phila. 9-8h

WANTED.—A live, energetic, up-to-date Cigar Salesman on the road. Address Geo. S. Miller & Co., Pottstown, Pa. 9-1r

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} **Leaders in Nickel Goods** {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, **A High Class Ten Cent Product**

Correspondence Invited

McSHERRYSTOWN, PA.

Good Trade in Detroit.

Continued from p. 11.

a contract by which the Verdon Company was to receive a royalty of $3 per thousand on 10 cent cigars and $1 per thousand on 5 cent cigars manufactured and sold under the Verdon brand. The contract, however, is not included in the assets as it is stated that no minimum amount of manufacture was named in the agreement and that the Lillies Company could cease the sale and manufacture of the goods at any time.

A reason given by a representative of the Verdon Company for the firm's failure, was that it had been hard hit by the overwhelming victory accorded the Prohibition standards during the last two years.

Listed in the inventory were $10,689.43 in accounts declared to be worthless and uncollectable, which are not included in the assets.

A new cigar factory has been started by F. C. Patton, in Kalamazoo.

Furley Hoagland, aged 19 years, was arrested by Battle Creek officers last week, for smoking a cigarette in violation of the State law prohibiting minors from indulging.

Sam T. Golberg, President of the Lillies Cigar Co., and residing at 112 Delaware avenue, had a narrow escape from death recently when his six-cylinder automobile blew up while he was cranking it. Details of the accident are withheld, but the police report says the gasoline tank exploded. The damage was estimated at $1,000.

The Bagley Tobacco Co. has let the general contract for the new warehouse and factory to take the place of the one recently destroyed by fire. The new structure will be of brick and six stories high, and will be equipped with the finest modern machinery. Work will be rushed so the building may be completed at the earliest possible moment. Tiorted.

ADVANCED LEAE PRICES IN YORK.

The Many Inquiries for 1908 Tobacco Cause a Slight Rise in Figures.

York, Pa., September 13.

There is a general improvement in business conditions in York, according to reports made by the leading manufacturers of the city at the September meeting of the Manufacturers' Association, last week. Such reports do not come alone from one line of industry, but from nearly every one represented in the Manufacturers' Association. More orders, a greater demand and in fact a general revival of business seems to be in evidence everywhere. Manufacturers generally are on the lookout for workmen.

There has been little if any change reported in the tobacco situation the past ten days. The many inquiries for 1908 leaf, buyers say, have sent the price up, dealers now asking from 2 to 3 cents per pound more than a month ago. The short crop this year is said to be the cause. As to the field tobacco there is no change and the estimate, as made by those now cutting, is a crop between 50 and 60 per cent. of being full. Rain coming soon, they say, may save some of the most backward, but plenty of it will not develop under any conditions. A well-known packer from Lancaster, who was here this week, in discussing the situation, remarked that conditions this season reminded him somewhat of those of the year 1891. There was a long dry spell that year and the tobacco had very little moisture. The crop, however, sold for high prices, as much as 32 cents a pound being paid for it, but it was a costly purchase for the dealers. The tobacco failed to cure properly, being totally devoid of moisture, and as a result dealers lost thousands of dollars.

Reports from all parts of the county show that much tobacco has been cut. At some places it was noticed that some of the tobacco had thickened up and a fair crop is expected.

Notwithstanding the small rains at several places the tobacco is reported to be slowly dying from the ground up. The recent rains have been beneficial in removing the dust from the tobacco fields.

Wosley, J. Neff, cigar manufacturer, of Red Lion, has returned from a successful trip to the West.

Dealers report good trade in leaf tobacco. Last week Noah Gillen sold and shipped 186 cases.

The cigar business continues to improve. John H. Baum, of Loganville, is in need of 12 more hands to fill his orders.

A. F. Burg, East Prospect, has all the orders needed to keep his factory running.

A number of applications have been made to the Deputy Revenue Collector for bonds to operate factories.

The New York factory at Dallastown has closed down the night work.

The United Cigar Co., which operates in Windsor, has succeeded in getting H. F. Martin to enlarge the factory leased from him.

At Red Lion work was begun last week with 100 hands by the United Cigar Co., in the Kaltreider factory.

The Red Lion Tobacco Company, one of the largest concerns for the manufacture of tobacco from scraps in this section, as soon as the papers can be completed and the transfer made, will change its name and owner. It will be known as the Union Tobacco Company and controlled by Charles A. Rost, at present a large dealer in leaf tobacco. The factory was started about three years ago by Edward Mate, S. .. Bechrist, Dr. J. M. Hyson and D. A. Horn, trading as the Red Lion Tobacco Company. Since that time the business increased so rapidly that an extension of the plant was made doubling the capacity. It has always been considered one of the most profitable of the local industries, the expensive machinery provided taking the place of many hands. The reason for the change in ownership is not stated. Mr. Rost, the purchaser, the price not being stated, is known as one of the best and most conservative of business managers, and the plant will accordingly be kept going to its full capacity.

Charles W. Hartman, who for the past eight years has acted as foreman in John Shindler's cigar factory, on First avenue, has resigned that position and has accepted one with the United Cigar Company, of New York, at Red Lion.

H. L. Hains, representing T. E. Brooks & Co., of Red Lion, has returned from a week's business trip to New York.

The State Seal building, built by the State Seal Cigar Company at Felton, was completed by the carpenters last week. In a few days, it is expected, operations will be started in the new department, which is equipped with all modern devices. T. A. P. Carman is the manager of the concern, which intends giving employment to as many hands as can be secured. Mr. Carman is removing to Felton from York.

John Schoaff, the tenant on Samuel Arnold's farm, near Windsor, is said to have raised the largest tobacco in this section. Some of the leaves measure 51 inches in length.

Amos W. Herrman has resigned the position as bookkeeper at the Monarch Cigar Company, Red Lion. He will be succeeded by C. W. Stine, of Holtz.

H. F. Martin, a cigar manufacturer of this city, has returned from a business trip West which is reported as the most successful he ever made, having taken numerous orders for his product and making one deal which will give his factory an output of two cases a week to one customer of one brand alone. Charlie.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality—Long Filler—Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER — MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

STIRRING IN LANCASTER.

Several Recent Local Tobacco Deals Have Caused Leaf Men to Sit Up and Take Notice.

Lancaster, Pa., Sept. 13.

A number of local transactions in the leaf tobacco market have revived general interest in the trade. As soon as it was announced that several transactions of more than ordinary importance had been consummated, there also began to arrive inquiries from other sources, which have resulted in general renewed activity, and a form of mild excitement prevailed for a short time, because it had been a long time since such transactions had been reported from this market.

The changing in ownership of several thousand cases in the aggregate in a single week seemed almost a dream after the many months of sluggish trading, and for a time the matter of price was almost entirely lost sight of, and quantity was apparently the chief topic of conversation. The impetus which these transactions may give the market will undoubtedly prove highly beneficial, and may even culminate in an activity that may continue for an indefinite period.

The prolonged drought was partially broken by an excellent rain on Thursday night and Friday of last week, but it was, it is feared, too late to prove of a saving value to the tobacco crop, which had already so far advanced in its maturity, and which was no doubt hastened by the dry spell, that after all little material benefit can accrue to the crop now. It is generally conceded that certainly not more than half a usual crop will be harvested this year, and since this had become a recognized fact, it seems to have had its effect upon market prices of leaf, which have made some advances.

Cutting is in progress here and there but the irregularity of the crops will not permit of any general activity in this work, and yet growers are now becoming fearful that a frost may set in before the cutting and housing can be completed, and add still more to what the crops already have suffered by drought.

Sampling of the 1908 goods has progressed to such a point that it is pretty generally known now what the prospects are. It has, from all accounts, turned out very well, and indications at present are that it will soon be looked over by dealers with more or less eagerness to supply their stocks.

The side of the tobacco warehouse of B. H. Leaman, at Lititz, was last week considerably damaged by a freight car which was knocked through the wall in trying to sidetrack the car.

D. Rubenstein, a leaf dealer of Pittsburg, who had been in Lancaster on business, died suddenly last Wednesday of heart failure. Mr. Rubenstein has during the past few years spent considerable time in and around Lancaster, and was quite an extensive dealer. While here he generally made his headquarters with Herman Stein, of South Prince street. They were very intimate friends, and did considerable business together.

He was busily at work in the warehouse when he was suddenly stricken without the least apparent warning, and did not even regain consciousness: He is survived by a widow and several children, and was in the thirty-eighth year of his age.

CONSULAR REPORTS on TOBACCO

The Trade in India.

In a report on the present condition of the tobacco trade in India and the prospects of introducing into that country leaf tobacco for manufacture into cigarettes, etc., Consul E. Haldeman Dennison, of Bombay, says:

The British-American Tobacco Company practically controls the import trade of this commodity in India. The few local independent manufacturers find it very difficult to keep their business going with such strong opposition. There is a large import of cigarettes solely under its control. It has a factory at Mongir, in Bengal, and has purchased land upon which it grows its own tobacco.

The manufacture of tobacco is a promising industry in India. The natives smoke from early youth, and the tendency is toward the abandonment of the clumsy "hukka" in favor of cigars and cigarettes. According to official statistics the area under tobacco cultivation in India is about 1700 square miles, more than half of which is in Bengal. The bulk of the leaf is exported to foreign countries in a crudely cured condition, or is sent to Burma to be mixed with locally grown tobacco and made into cigars.

The imports of tobacco into India, however, exceed the exports, due mainly to the large import of cheap cigarettes. The prevalence of cigarette smoking is very noticeable in Bombay and other large towns. The cigarettes are sold at a price which brings them within the reach of all and creates a demand, for in the case of articles of popular consumption cheapness is in India the first consideration. However, in spite of these large importations, the Indian cigarette locally known as "biri" more than holds its own, except perhaps in the seaport towns where no inlaid freight has been paid upon the imported article. The cheapness of the biri is amazing, a thousand of them being sold for 20 cents and even less, notwithstanding the tobacco for their manufacture is sometimes brought from Madras and Assam, but the wages paid are only a little over a half a cent for rolling 100 cigarettes.

The Indian cigar industry is an expanding one and Indian manufactures are now exported to all parts of the world, but the quality of both the Indian cigar and Burma cheroot is very variable, due to the uneven quality of the tobacco. The government has made repeated efforts to improve the culture, but owing to the conservatism of the cultivators no success has been attained. The method of curing is also crude. The process is not under control and is frequently carried too far with the result that the aromatic properties are dissipated, and an objectional pungent mass is left.

For wrappers the Indian cigar manufacturers use imported leaf, which may either be Sumatra or Java, and forth native-grown tobaccos are used.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Havana Correspondence

Concluded from p. 9

from choice districts of the Vuelta Abajo.

Northern buyers who have taken also more or less quantities of leaf tobacco were: J. H. Roberts, of Tampa; Dionisio Hevia, Victor Mancebo, Julius Davis, Manuel Rodriguez, and Jose Negreira, all of New York.

Herrera, Calmet & Co. closed out 190 bales of Remedios.

RECEIPTS FROM THE COUNTRY.

Week ending Sept. 4.	Since Jan. 1.
10,824 bales, Vuelta Abajo,	121,762 bales
1,511 bales, Semi Vuelta	17,784 bales
2,443 bales, partido	28,383 bales
bales, Matanzas	428 bales
9,809 bales, Remedios	90,281 bales
424 bales Santiago	6,351 bales
25,011 bales, Total	264,989 bales

THE CHRONICLES OF BEN ALI.

The Cool Weather is Driving Vacationists Back to The Hub, and Retail Cigar Men Rejoice.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Sept. 13.

Vacationists are fast returning from beaches and other summer resorts, the cold weather being mostly responsible for it. Carnival Week is on at Revere Beach this week, and this ends the season there for 1909.

Business with our local retailers is now rounding into better shape, and there are quite a number of new cigar stores starting up around town.

The large cut-price druggists are all selling the 15-c. packages of cigarettes at 12 cents each, but quite a number of our retailers refuse to advance their price and are still selling at the old figures. This is really a bad condition of affairs, as it is not expected that the cut-price druggists will continue to get the advanced price unless the other retailers also fall in line.

Visiting cigar and cigarette salesmen were here this week in abundance, and all appear to be doing some business.

J. P. M. Chapman, representative of Lopez, Grau & Co., of Key West; G. A. Kohler & Co., of Yoe, Pa., and a few other concerns, is here calling on the jobbing trade.

Ralph M. Gans, of Gans Bros., N. Y., is here taking orders for Ganbro, William Fourth and El Cura clear Havana cigars.

R. C. Wagner, manufacturer of meerschaum and briar pipes, who also makes a specialty of pipe repairing, has removed to 25 Faneuil Hall Square.

Fred. May, of Louis Ash & Co., New York, proprietors of the Commonwealth Cigar Factory, was in Boston on Monday taking orders for the Preacher and other brands that have a good sale here.

Mr. Cotton, of Hale & Cotton, Louisville, Ky., leaf tobacco dealers, was here this week taking orders for Virginia and Burley leaf from some of our local cigarette manufacturers.

K. Kaffenburgh, of A. Kaffenburgh & Son, Havana, importers, is at present on a trip west.

Mr. Lewis, representing Julius Lichenstein & Co., New York, was here calling on the leaf trade this week and offering a nice line of Connecticut broadleaf tobacco.

The business of Emery, Bemis & Co., leaf dealers, on Long Wharf, has been incorporated under the laws of Massachusetts. Edw. J. Feldman is the president of the company.

The Greater Boston Cigar Co. has been erorganized and the factory started up this week making the Greater Boston cigars.

At Fonseca Bros., tobacco dealers on Milk street, business apparently looks good. Many orders are being shipped daily to all parts of New England. This concern carries a good assortment of the general line and has

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

three salesmen on the road who are hustlers. Harry Gossman leaves today on a trip down Maine.

A. F. Rico & Co., Havana importers, are now comfortably located in their new offices at 116 Broad street. By advice received from Cuba Mr. Rico is under the impression that the new crop of Vuelta Abajo tobacco will not be as good as the last crop, but the new crop of Partidos is said to be very good, is a leafy one, and will be eagerly sought for by manufacturers of clear Havana cigars. Rico & Co. are supplying a few of our large local cigar factories with all the Havana tobacco they use.

O. W. Altgeld (Schinasi Bros., N. Y.), is here on his regular monthly trip taking orders for Naturals, Royals and Prettiest.

Charlie Bernhardt will spend the next few weeks here with B. B. Black, and numerous window displays will be made around the city advertising the famous gray package of Royal cigarettes.

The United Cigar Stores Co. will open shortly a branch store, corner of Washington and Kneeland streets, in the building where the new moving picture theatre will be.

The proprietors of the Hotel Brewster, who also own the old Hotel Cecil property, will open in a week or two a nicely equipped cigar stand in one of the stores in the Hotel Cecil building.

Max Schatz, the New York cigar salesman, is here calling on his many friends in the trade.

Francis J. Taylor, Jr., representing Diaz, Hermanos & Co., manufacturers o. the El Reydel Mundo imported Havana cigars, was at the Hub this week.

Charles H. Roberts, with the Henry Clay, Bock & Co., was here taking orders for this line of imported Havana cigars.

Herbert Minchew (Hilson Co.), is here offering a new deal on the Hoffman House Magnums. Mr. Minchew has just started a heavy advertising campaign in the East.

H. Bornstein, retailer at 9 Water street, reports a very satisfactory trade. Mr. Bornstein has worked up an enviable pipe business, using as a leader the famous B. B. B. pipes. In cigars the well-known William the Fourth and Henry the Fourth clear Havana cigars are his leaders, and the Rosenthal Bros. Special Invincible is his nickel leader.

Charlies Phillipine Natelson, the good-looking teamster for a wholesale tobacco house, received last week a post card with the following printed on it. "Lend me your face; I want to fight a bull dog;" and this week his face got him in trouble again. A police officer in Park Square, who apparently was jealous of Charlie's looks, had a tilt with him over a trivial matter, and although Charlie put up a "fat argument" he could not convince the judge tnat he was in the right, and had to put up five cartwheels to satisfy the ends of justice.

M. W. Frankel (Allen Tobacco Co.), was in town this week taking orders for Telonette little cigars.

Chas. Jacobs, of the Carlos Fernandez Co., New York and Key West, spent several days calling on our jobbing trade.

Emil Abrahams, with the American and West Indies Trading Co., reached town Tuesday with his samples of Porto Rican cigars.

Olympian Turkish cigarettes is a new brand being placed here by the Manchester Tobacco Co., of Manchester, N. H.

Ben Ali.

CROP REPORTS.

MASSACHUSETTS.

Amherst.—The last few days have witnessed activity among the tobacco buyers in this section that beats anything which has taken place for many years. A week ago seed-leaf growers were chuckling to themselves over their wisdom in planting that variety because it was eagerly snatched up by the buyers at high prices. But this week the buyers have been apparently even more anxious to get all the Havana type possible, and nearly all the crops from the North Hadley store to the Sunderland line and eastward through the western part of Amherst have been sold from 13½ to 16 cents a pound. Only two crops bought as low as 13½, and 14 cents was the prevailing price, but several sold for better than 15, and one man states that he received 16½. These prices, owing to the fact that the crop is exceedingly heavy this year, are very satisfactory to the farmers, although the price per pound frequently runs higher. The farmers do not know just how to account for this remarkable burst of enthusiasm for tobacco on the part of the buyers, and, indeed, they are not trying to analyze it. They are satisfied and happy. Some of the principal crops which have been sold are as follows: Patrick Whalen estate, William and Myron Zabesky, Anthony Greblin, Peter Morzecki, Louis Emmons, Henry and Cyrus Hibbard, T. R. Shattuck, David Hickey, David Viara, Fred Day and Michael Dwyer. Some of the buyers are Lichenstein, of New York, and sev-

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'G'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

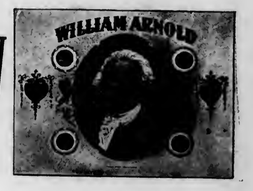
GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.



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S. R. KOCHER
Manufacturer of
Fine Havana Cigars
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Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

eral of his representatives; Jacob Carl, of Hatfield; Thomas McGrath, of Northampton; Adelbert Wilson, of North Hadley and Benjamin Warner, of Hatfield.

Westfield.—Tobacco growers in Westfield and vicinity are nearing the completion of their harvest, and the crop, which early in the season was thought to be small, is proving above the average, both in quantity and quality.

CONNECTICUT.

Suffield.—Fear of frost damage led some farmers in the Connecticut tobacco belt to harvest their tobacco on Sunday. Some went to church in the morning and worked in the fields in the afternoon.

Dr. Garner, of the United States Department of Agriculture, is at the home of W. S. Pinney, where he will continue the experiments in curing tobacco which he started last year. The fine system of curing which is in use in some sections of the South will be tried, and the results carefully noted. Samples of tobacco will also be cured by heat in an air-tight building or simply dried out and will be sent to the Department with samples cured in the natural way to determine by analysis just what chemical action takes place in the process of curing, and will assist in future experiments. These experiments in curing are the only experiments being tried by the Government in town this year. A few growers have tried small plots of some of the new hybrid tobaccos, but with what success cannot be determined until it is cured.

Pequonock.—About 75 per cent. of the crop in this vicinity is housed. Several farmers, fearful of frost damage, cut their crops on Sunday.

Warehouse Point.—The fears of tobacco growers in this section that this year's crop would fall far behind that of previous years, owing to the unfavorable conditions of the spring and summer, have been laid at rest, and now that curing is in full swing the crop seems to have turned out to be the best in quality for several years, if not in quantity. Already buyers are on the ground sizing up the crops. The scarcity of help, however, is a trouble which the farmers are having to contend with this year.

Windsor.—Harvesting the tobacco crop in Windsor is now at its height, and by the end of the coming week there will be scarcely any left standing in the fields, as large gangs are being employed to harvest the crop. The cold nights of the past week have caused the growers much anxiety.

WISCONSIN.

Edgerton.—The buying movement has been worked more strenuously the past week than any time since its inception, for since the frost the scene of operation has shifted to the southern growing section, which has been honeycombed with buyers riding in all directions. New impetus has been given the movement, too, by the turning loose of the buyers of the American Cigar Company this week. As the campaign gets warmer prices, too, have been sprung a bit. While the great bulk of the contracts are yet kept around the 10 cent mark, there has been more frequent raise above that figure than heretofore. Trading is easy when a buyer talks 10 cents or above. We might report transactions covering thousands of acres, but the following will suffice to show the trend of prices:

Atwood Bros., 16a at 10 and 2c.
Hans Lund, 12a at 10½ and 2c.
Halvor Lee, 10a at 10 and 2c.
Erick Venn, 15a at 11 and 2c.
Chris. Olstad, 12a at 10½ and 3c.
Mons Staff, 10a at 10 and 2c.
Amon Staff, 6a at 10 and 2c.
Oscar Johnson, 5a at 10½ and 2c.
John Dalby, 11a at 10 and 2c.
Wilmer Slagg, 6a at 11 and 2c.
Charles Slagg, 7a at 10½ and 2c.
Sam. Clark, 7a at 10¾ and 2c.
Tall & Rnosch, 12a at 10½ and 2c.

A cool week has delayed the ripening of the crop and likewise postponed the harvest. It is doubtful if half the acreage of the State is yet in the sheds, and much as it is deplored it is pretty certain that some unripe tobacco is being cut. —Reporter.

Stoughton.—The damage by frost to tobacco is as large as 25 per cent. in some instances. Near Forrest, Dane county, leaves of tobacco plants are black and elsewhere they are spotted from frost in spots, while a half mile distant there may not be a trace of frost. Two weeks more will ripen the crop, but the farmers are in such a hurry to shed the plants that there is danger of unsound leaf.

KENTUCKY.

Cynthiana.—Tobacco cutting is nearly over in this county, and is the earliest that the crop has been gotten in here in years. Ideal weather conditions have prevailed for housing the crops, the cool nights and sunshiny days being just the thing for tobacco to cure nicely. Much of the early cutting is nearly cured. The tobacco crop in this county is a good one, though not as large as was expected, much of the tobacco in the lowlands having been damaged by the excessive rains this summer, drowning it out in places.

VIRGINIA.

Danville.—The farmers are very busy cutting and housing the crop, and it will be several weeks before breaks become really interesting. The weather has been almost ideal throughout the old belt district, and the crop has very much improved in quality and weight. In fact, many say that there is the finest crop in several years.

WEST VIRGINIA.

Clarksburg.—Never in the history of tobacco growing in West Virginia has the crop been so large as it is this year, and in the sections of the Ohio valley where it is grown, cutting has been commenced. There is a strip of fine land between Parkersburg and Huntington, where the crop is said to be unusually luxuriant and in the Point Pleasant district very promising reports have been sent out.

Newsy Notes of the Trade

The largest tobacco manufacturing center in the world is St. Louis. Its annual sales aggregate $45,000,000, which is equal to 18 per cent. of the total tobacco output of the United States.

James Yenser and Preston Koch, of Lehighton, Pa., will soon begin cigar manufacturing on their own account in that place.

I. S. Koch, who for more than a quarter of a century has been doing a cigar manufacturing business in Lehighton, Pa., has sold out to the Metropolis Cigar Company, and the new owners have taken possession.

The cigar making firm of Kussman & McArtor, Piqua, O., has been dissolved by mutual consent. Mr. Kussman will continue the business.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

B. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No. 463
ESTABLISHED 1871.
75,000 PER DAY
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
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92 Reade St. New York

LITHOGRAPHERS AND PRINTERS
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SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
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CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

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YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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IT'S A WONDER WORKER
Havana Tobacco Ferment
Neutralizing Solution for Producing a Natural
Fermentation and Sweat in Domestic Tobaccos
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

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METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
EMBOSSING
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

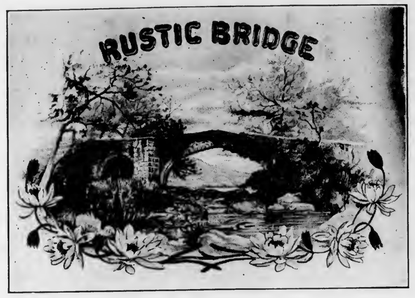
Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & Co. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of

W. A. LAHR



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Get our prices, and make a fair comparison
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Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Established in 1881.
Vol. XXIX., No. 38.

PHILADELPHIA and NEW YORK, SEPT. 22, 1909.

One Dollar per Annum.
Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS
and
CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

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CENTRAL UNION .	Cut Plug
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UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

DON'T STAND IN YOUR OWN LIGHT

Remember

for

Sumatra Tobacco

the Best Address

H. DUYS & CO.

No. 170 Water Street, NEW YORK

THE LEADING SUMATRA HOUSE

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

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THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.
155 to 161 Leonard Street, New York
Manufacturers of Cigar Box Labels, Bands & Trimmings
Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.
Western Office---Paul Pierson, Mgr.
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CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

PORTUONDO
Juan F. Portuondo f unded
our busin ss in 1859.
When a brand stands unbroken from Maine to
California for forty years, there
must be somethin g in it.
Juan F. Portuondo Cigar Manufacturing Co.
1110—1116 Sansom St., Philadelphia, Pa.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 38 PHILADELPHIA, SEPT. 22, 1909 One Dollar the Year

CORPORATION TAX LAW.

Commissioner Cabell Busy with Preparations for Its Execution.

Washington, D. C., Sept. 20.

Commissioner Cabell, of the Internal Revenue Bureau, is now engaged in the heavy task of providing for the execution of the corporation tax law. He is in daily consultation with his deputies and law officers of the Government Departments regarding the preparation of the blank forms which must be sent to the various internal revenue collectors, and by them placed in the hands of the corporation officers within their respective districts.

Before the blanks are issued they will be submitted to the Secretary of the Treasury and Attorney General, and the substance, perhaps, will be communicated to the President. These precautionary measures are necessary in order to render the forms "lawyer proof," because it is quite certain that the new law will never be put into operation without undergoing fierce onslaughts in the Courts at the hands of the ablest attorneys in the land.

The indications are that the forms will not be ready for issue for a month at least, and it will meet all needs if they are in the hands of the collectors by the first of November. Every corporation or stock company save labor, religious and mutual associations, from which no individual derives a profit, and whose net income exceeds $5000 per annum, must fill in the blanks under heavy penalty, not only for the corporation itself, but for the derelict officials. False returns will be made the subject of severe punishment.

All returns must be in the hands of the district collectors by March 1 next; within a month the collectors must inform the corporation of the amount of the tax for which they are liable, and that tax must be paid before June 30 each year, else a charge will be made of 5 per cent. of the total tax due and interest at 1 per cent. per month thereafter.

Any American citizen can inspect these returns at the offices of the Commissioner of Internal Revenue, but no United States employe is permitted to disclose any information obtained by him in collection of his data. So to that extent the business methods of corporations will be safeguarded from their rivals and the public generally.

The cigar factory at Charleston, S. C., plans to increase the output of the company from 35,000 to 100,00 cigars a day if the necessary help can be obtained, and a call has been sent out for 500 girls to learn the business and make the double production possible by doubling the present number of hands.

NEW TOBACCO CURING SYSTEM.

Dr. Garner's Discovery May Revolutionize Present Methods.

Hartford, Conn., Sept. 17.

If a quick method of curing tobacco discovered by Dr. W. W. Garne, of the Department of Agriculture, who has been experimenting on the plantations of Suffield, Conn., proves to be practical it bids fair to revolutionize the present old-fashioned and crude system of curing, which is the most hazardous feature of the tobacco raising business, as well as the most tedious and annoying.

The plan being carried out is to use artificial heat, carried about the drying barn through flues. Fires are burned when the weather is unfavorable for drying. It is expected that pole sweating will be obviated. The fires in the barn in which the experiment is being carried out were started Friday evening and run 36 hours. The fires are only kept going when the weather is unfavorable for the drying. It is said that the artificial heat system used is not expensive.

A sample of tobacco leaves which had been put through the quick drying and curing process at the farm of William S. Pinney has been sent to Washington, where a chemical analysis will be made of both the sample and of some leaves cured in the ordinary way. The new method, which is without steam heating, is expected to obviate any possibility of the dangerous pole sweat.

TURKISH TOBACCO IN GEORGIA.

Colony of Greeks to Grow the Weed in Neighborhood of Macon.

Macon, Ga., Sept. 17.

Nich. Christophalus, who has been making plans to grow Turkish tobacco near Macon, has been convinced that the enterprise is worthy a test, and he will within a short time have a Greek colony from the little Turkish province where the tobacco grows in finest flavor, come to Georgia to take up the work for him.

If the product is satisfactory as grown on Georgia soil, a Turkish cigarette will be the outcome and a factory will be set up to use all the product as fast as it is produced.

NEW VIRGINIA TOBACCO MARKET.

Altavista, Va., Sept. 17.

A leaf tobacco market will formally open here October 1. The big scale, and that which will in reality be the opening sale, will be held on Tuesday, the 5th of October. The warehouse for the sale of the loose leaf is about completed, and every day farmers from the surrounding section are coming in to inspect it. The American Tobacco Company will have its prizery ready for business by the first, and their buyers will be on the market the opening day.

TOBACCO MEN GET TOGETHER.

Three Organizations in the Green River District Reach Agreement.

Owensboro, Ky., Sept. 17.

The three tobacco organizations operating in the Green river country have completed their plans for co-operation and are issuing notices to all the growers in the district. The organizations are the Green River District Tobacco Growers' Association, the American Society of Equity and the Home Warehouse Company.

In the notices now being sent out, it is stated that all three societies will cease soliciting pool crops September 25, and after September 30 no grower can get into any of the pools. Each organization will pool all the tobacco it can and handle it itself, but all three will unite in fixing a price and selling the crop.

The notices sent out close with this paragraph: "We earnestly urge every grower to pool, but the grower who does not sign by September 30 may have cause to regret it. Be wise, take a hint, pool your tobacco and run no risk of getting left."

The notices are signed by Henry Berry, president of the Green River Association; Dudley Ford, president of the American Society of Equity, and Price Baird, director of the Home Warehouse Company.

VICTIMS OF NIGHT RIDERS

Find Refuge and Success in Missouri Tobacco Belt.

Weston, Mo., Sept. 18.

The great tobacco belt of the Missouri River Valley has proven to be a harbor of refuge for many of the growers, who have found Kentucky unbearable because of the night riders and tobacco trusts.

Things are very much on the boom. Great barns are under construction in which are to be housed the 3,000,000 pounds tobacco grown this year.

The growing of tobacco in Missouri was an experiment a few years ago. To-day it is so much of a reality that within a few miles of Weston, more than a thousand acres, every one yielding from 1800 to 2000 pounds, are under cultivation.

The Missouri-Kansas tobacco growers have proven that white burley tobacco can be grown here as successfully as in Kentucky.

The contract has been awarded for the construction of a big tobacco stemmery and warehouse at Paducah, Ky., by John M. Hodge, of Henderson. It will cost $22,000, and will be located at Ninth and Harrison streets. It will be built of brick, be two stories high, and the dimensions are 100 by 240 feet. About 200 hands will be employed in the busy season.

HIGHER PRICES for MANILA CIGARS.

Philippine Manufacturers After Profits on that 150,000,000.

San Francisco, Sept. 13.

The new tariff regulations have set the Philippine Islands agog with controversy, according to the passengers on the transport Thomas, which arrived from Manila Thursday night, and the entrance of 250,000,000 cigars free of duty every year is regarded both as a blessing and a curse.

An officer who ordered several boxes of cigars just before the Thomas sailed was grieved to find that the cigars had increased one cent each in value.

"We are sending so many to the States now that the price will be advanced still further," the dealer explained.

TOBACCO IN MONTANA.

Valuable Addition May be Made to the Products of the Inland Empire.

Lewistown, Mont., Sept. 17.

There is a prospect that the Judith basin, heretofore famed for the production of wheat, might win fame also as a tobacco growing section. Shields Bros., who have had much experience in growing the fragrant weed as a commercial proposition in Kentucky and Missouri, have grown a fine lot of it, upward of 200 stalks, on their ranch a few miles from this city. They tried the thing as an experiment, and the plants have flourished wonderfully, samples exhibited here being as fine as any persons familiar with the industry in other States have ever seen. The Messrs. Shields will send samples to recognized experts to ascertain whether or not the plants are all that they appear to be.

SMOKERS FOR HIS CALLERS.

The Acting Secretary of the Navy Keeps An Open Box.

Washington, D. C., Sept. 18.

"Have a cigar; how d'y do." This is the greeting Acting Secretary of the Navy Beekman Winthrop now extends to all his callers. He has become the champion cigar distributor of the administration, and hands out a box of Havana perfectos every working day of the week. His desk at the department is well stocked, for he has a large supply of fine smokes on hand, although he rarely uses the weed now himself.

When Mr. Winthrop was Governor of Porto Rico he smoked eighteen or twenty big black cigars a day, and he retained the habit on returning to the United States. Now he smokes four cigars a year—on New Year's, the Fourth of July, the day the baseball season opens and Christmas. So he has cigars for his friends to burn.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Prospectus of

Messrs. William S. Luckett, Monroe Luchs and Herbert E. Lipscomb have associated themselves in business in the city of Philadelphia, with the honest purpose of making the best quality of cigars it is possible to make, to sell at five cents and more.

Their regular brands will be:

SANS SOUCI,

a clear Vuelta filled, Connecticut broad-leaf wrapped, Cuban hand-made Havana cigar;

REYNALDO,

a fine, mild, Cuban hand-made Havana cigar, . . and

Factory No. 1100, First District of Pennsylvania

Cedar Cigar Box SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

DEFENSE OF TRUST PRINCIPLE.

Richmond Lawyer Argues that Sherman Law Cannot Control Monopoly Evil.

William L. Royall, of Richmond, Va., has prepared a brief and will ask the Supreme Court of the United States at the October term to permit him to appear as amicus curia in the suit brought by the government against the American Tobacco Company.

Mr. Royall has for years been engaged in a study of the trust question, and in the last twenty years he has appeared in the court of last resort in some thirty cases, many of them being leading cases in the law reports.

Mr. Royall takes the ground that the Sherman law is wholly and clearly unconstitutional, that the whole theory of the Sherman anti-trust law is wrong, and contends that his solution of the matter is the correct principle. It is to expound this that he seeks to appear and argue the matter as a "friend of the court" when the case is to be taken up in review.

In the very outset of his request Mr. Royall assures the court that his record is a sufficient guarantee that he will not abuse the privilege of the court. He contends that the whole spirit of the trust law is based on intent. If it is the intention of the trust to destroy competition by combining to undersell or to take away the trade or business of a rival by selling goods at a lower price than allows a profit in order to take away the business and trade of a rival concern, then it is liable for injury and action at law. He holds that a man or any number of men can agree to combine and to extend that business in every way, but that in doing this the laws of trade must be observed and the rights of the individual safeguarded in every way as the rights of the parties to the combination. On this point Mr. Royall says:

"Many may do together and jointly whatever one may do lawfully alone. It is settled that citizens have the right to make any inocuous contracts, and this is one of the liberties secured to the citizens by the constitution. The right to compete, then, to the destruction of the rival, if the competition is fair, is a liberty secured by the constitution. But there is no right to take an unfair advantage. The injury done by the trusts is in giving away their goods or in selling them below cost for the purpose of destroying a rival. There is a natural right to destroy him by fair competition, but no right to destroy him by giving away goods for the purpose of destroying him."

The late E. J. Phelps, says Mr. Royall, who was one of counsel in the joint traffic case, pirated a pamphlet, which he (Royall) published in 1897, in which Mr. Royall set up these views, and they were presented by Phelps as his own views, and when the court came to render its decision it practically gave up its previous views in the Trans-Missouri case and in effect conceded the force of his (Royall's) argument as it had been presented by Phelps, but who gave Royall no credit for originating the ideas.

"For practically dealing with the case," says Mr. Royall, "we must abandon the whole scheme of the Sherman law. That is founded on a total misconception of the whole subject. That law is based upon the idea that it will control the trusts by abridging the rights of the men to combine their resources and assets. This would end all co-operative business and send us back to barbarism."

Mr. Royall is very much in earnest in his determination to seek permission of the court to appear in this matter. He has printed the brief, and it has been sent to many of the leading law journals of the country as well as to some of the foremost lawyers, and his scheme has been received with the greatest consideration. The law journals speak of it in a most complimentary way, while some of the lawyers—and among them are counsel for great corporations—take the view that Mr. Royall has solved the trust problem and the matter of dealing with them so as to protect the weaker individuals and at the same time to promote business development.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Luckett, Luchs & Lipscomb

LUXELLO,

a bang-up nickel proposition, made entirely with an eye to manufacturing a cigar which, while having a full tobacco flavor, shall still be mild and have no bite or rank flavor. ***Hand-made throughout; no bunching machines or devices of any sort in the factory.***

Jobbers who have an opening for an exceptional line or who are willing to connect with a live firm, are cordially invited to correspond.

115 North Third Street, Philadelphia, Penna

TOBACCO WARS IN OLDEN TIMES.

Combination to Raise Prices by Limiting Acreage Two Centuries Ago.

The very active part by Governor Wilson (both in law and jaw) in suppressing disorder in the tobacco regions of Kentucky, together with remarks by our own people, managers, etc., relating to like regions in Tennessee, may have impressed some that said conditions are original, not easily solved.

Chief Justice Marshall, in his life of Washington, Vol. 1, Page 193, referring to conditions in Virginia about 1688, says: "The low price of tobacco, that perpetual source of dissatisfaction, still continued to disquiet the country. Combinations were formed among the people to raise its value by preventing for a time the growth of the article; and disorderly parties assembled to destroy the tobacco plants in the beds, when it was too late to sow the seed. To prevent these practices very violent measures were adopted and sveral persons were executed.

Said Judge Marshall, in this connection: "The proper remedy, on improvement of its quality, by the establishment of inspections, had not yet been applied." So the night rider in the tobacco patch is very ancient, if not honorable, yet the suggested remedy is honorable, if very ancient, and carried out fairly by appropriate legislation, not to be confined to classification on sale by sample, in the language of Judge Marshall, is "the proper remedy."

In the good year A. D. 1688 there were no trusts and the political reason, in absence of any other, and so popular at this time, the "Octopus," cannot be assigned as a cause. Neither has the trust of to-day produced conditions existing herein referred to, but a lack of intelligent consideration by self-constituted guardians has always been the fault.—Nashville American.

M. A. Mason, in the neighborhood of Locust Grove, Ky., lost his crop of 10,000 pounds of tobacco by fire last week.

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production

Liberman Mfg. Co., 812-814 Winter St.

PHILADELPHIA

GEO. W. BREMER, Jr.
BREMER BROS.
119 N. Third St., PHILADELPHIA

WALTER T. BREMER
Importers, Packers and Dealers in
Leaf Tobacco

Hipple Bros. & Co.
Importers and Packers of and Dealers in
Leaf Tobaccos
231 Arch St., Philadelphia
Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.
Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.
Long Distance Telephone, Market 3025.

S. Weinberg
Importer of SUMATRA and HAVANA
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Slower Movement in the Havana Market.

But as the Aggregate of Transactions Keeps Fully Up to High-Water Mark, No Complaint is Made. Sales, 11,647 Bales; Receipts, 22,282. Government Commission to Report on the Cuban Cigar Industry.

Special Correspondence of The Tobacco World.

Havana, Sept. 13, 1909.

Last week our market has shown a somewhat curtailed movement. Still the total is above high water mark, therefore our dealers cannot complain, although over 1500 bales consisted of colas to Havana cigarette manufacturers and 3,500 bales of loose leaves and picaqura for export to Germany and Gibraltar. There was only one large transaction, of 2,500 bales, to W. J. Lightburn, of the Cortez Cigar Co., of Key West, but the aggregate of the smaller transactions by the different American buyers in town make quite a fair showing.

Notwithstanding the bad state of our cigar industry, several factories were buyers of a number of vegas from the Vuelta Abajo and Partido wrappers. As high as $750 per bale was paid for some extra fine, light-colored wrappers, which denotes the scarcity of these styles in our market.

I. Bernheim & Son purchased the finest Santa Clara packing, 1908 crop, first capaduras, over 900 bales, at a very stiff figure. This constituted the last choice lot of Remedios held by Spanish houses in our market, and owing to the high figure asked for it the other American buyers had fought shy of it. This transaction may be a straw to show how prices are going to be for real heavy-bodied goods of the 1909 crop. That there will be no large quantity of 1st and 2d capaduras of this nature seems to be a foregone conclusion, although there may be enough of a milder quality, which, perhaps will fetch more reasonable figures. For mixing purposes the former styles will, of course, be more advantageous to the cigar manufacturers in the North.

SALES

last week summed up a total of 11,647 bales. According to districts there were 4,345 of Vuelta Abajo, 3,337 of Partido and 3,6695 bales of Remedios. The buyers were: American houses, 4,404; exporters to Europe, 4,362, and local cigar and cigarette manufacturers, 2,881 bales.

LEAF EXPORTS FOR THE WEEK.

To the United States	5,860 bales
To Europe	4,403 bales
To South America	10 bales
Total	10,273 bales

BUYERS COME AND GO.

Arrivals: P. Santa Cruz, of New Orleans; Henry Oppenheimer, of H. Oppenheimer & Co., Luis Cantor, of Leonard Friedman & Co., and Leonard Greenhall, of Greenhall Bros., New York; John Dgialynski, of Flor de Tampa Cigar Factory, Jacksonville; Francisco Fleitas, of S. & F. Fleitas, Key West; Vivian Meyer, of Leroy, Meyer & Co., Savannah, Ga.; Jose A. Lozano, of F. Lozano, Son & Co., Harry Erlich, of Erlich Mfg. Co., E. Pendas, of Y. Pendas & Alvarez, Celestino Vega, of Celestino Vega & Co., and Frank Diaz, of V. Guerra, Diaz & Co., Tampa; Sebastian Solaris, of S. Solaris & Co., B. Spector, of Spector Bros., and Henry Barron, of Barron Bros., Chicago; Benigno Tuero, of J. Tuero Hnos. Toronto, Canada.

Returned: Bruno, Diaz, of B. Diaz & Co., Havana.

Departures: Edgar J. Stachelberg and Sam I. Davis, for Tampa; Vivian Meyer for Savannah, Ga.; Wm. J. Lightburn, for Key West; Christian Koop, Bruno Diaz, and Norberto Cuervo, for New York.

HAVANA CIGAR INDUSTRY.

The meeting of September 6th resulted in the formation of a commission of 32 men, called a "Committee of

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
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Almacenistas de Tabaco en Rama

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FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

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Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "QUETO" **Habana, Cuba**

Ernest Ellinger & Co. Packers and Importers of Havana Tobacco

Havana Warehouse, Estrella 35--37 **New York Office, 87--89 Pine Street**

Defense." Among them are six cigarmakers and two of each trade, as well as employes. What good they can do remains to be seen. President Jose Miguel Gomez has answered the brief of the Union of Manufacturers, saying that it would be impossible to call an extra session of Congress, as there might be no quorum, as too many of the members were on a vacation, but he has named a commission to report within four months the actual state of the tobacco and cigar situation. He has named the four presidents of the following societies: Economical Society of Friends of the Country, Chamber of Commerce, Agrarian League, and the Union of Cigar and Cigarette Manufacturers of the Island of Cuba.

In the meantime the custom house figures show, up to the end of August, 1909, a decrease of 3,866,613 cigars as compared with last year. These figures speak louder than anything that could be said about the decadence of our cigar factories. An American, formerly established here, and who is now on a visit to Havana, stated, that what Cuba needs is above all to study the agricultural end of raising good crops, by using good seeds, suitable fertilizers for each vega, and a thoroughly careful watching of the growing plants, assisted by irrigation, where this is possible, and, finally, the proper curing process in the piles and bales. Of course, the assistance of nature is also absolutely necessary in places where no irrigation is possible. With good crops, he thinks, the cigar industry in Havana need no longer fear any further decadence, but would soon seen an improvement.

The Sol cigars have gained the proud distinction of being the first legitimate Havana cigars smoked at the North Pole, owing to Commander Peary's discovery and hoisting the Stars and Stripes in the name of the United States at the Pole. Behrens & Co. had supplied Commander Peary with Sol cigars upon his former Arctic journeys. These cigars were packed perfectly dry (no moisture whatever), in tin cases, hermetically sealed. Captain Scott, of the English Navy, who is now on a search for the South Pole, is also taking along a supply of Sol cigars, and Behrens & Co. wish him success to reach the other extremity of Mother Earth.

The other busy factories besides Sol are: Henry Clay and Block & Co., Ltd., H. Upmann, Romeo & Julieta, Partagas, La Escepcion, and Flor de A. Fernandez Garcia.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

William J. Lightburn, of the Cortez Cigar Co., Key West, has this year made the biggest purchase of choice Vuelta Abajo and Partido leaf which this factory has ever made, as 2,500 bales in one transaction outstripped even the largest factory at the Key. The Cortez Cigar Co. has gained its reputation by employing only the best vegas, thus keeping the standard of its cigars always uniform in quality, and by giving only perfect workmanship in every particular. The late Mr. Lightburn was the founder of this factory, and made it grow, while his son, the present owner, continues in the footsteps of his father, and is making it grow still larger.

A. Pazos & Co. sold 824 bales of Vuelta Abajo and Partido last week.

One of the most important events of the season yet to be recorded the purchase of the celebrated Padron vega, El Corojo, of San Luis, by Sam I. Davis & Co., from Sobrinos de Gregorio Palacios, the lot consisting of 465 bales. In order to acquire this desirable vega, which is about the best grown this year, the buyer had to enter into competition with the best factories (local as well as American), which also desired to secure it, but as Mr. Davis only bore in mind the renown of his El Sidelo factory, and not the high price of the goods, the business was promptly concluded.

Sobrinos de A. Gonzales were sellers of 750 bales of all kinds of leaf during the past eight days. Their Consolacion del Sur packing will amount to 6,000 bales this year, and consists of the best vegas grown in the Vuelta Abajo.

La Moda purchased 1,200 bales of Vuelta Abajo colas.

J. F. Berndes & Co. shipped 1,225 bales to Austria and Germany last week.

Puente, Grando & Co. disposed of 600 bales of Partidos and Remedios.

Sylvester & Stern received last week 1,000 bales of leaf under previous contracts.

Jose F. Rocha closed out 600 bales of Vuelta Abajo and Partido.

Heinrich Neuberger was a heavy buyer and shipper, as he exported 807 bales last week.

B. Diaz & Co. turned over 500 bales of Vuelta Abajo and Partido.

Sam I. Davis has added 600 bales to his previously reported purchases, thus making the total come up to 3,600 bales on this trip.

Jose H. Cayro & Son sold 500 bales of Partido and Vuelta Abajo last week.

Joe Mendelsohn is still in town, and as a result of his painstaking labors in finding good, salable tobacco, he shipped last Saturday 515 bales and 38 barrels of leaf. He intends to remain with us for another two weeks at least.

Perez & Obeso were sellers of 500 bales of Vuelta Abajo.

Walter C. Suttler keeps on buying in our market from day to day, and may also remain for a fortnight more in Havana.

Muniz Hnos. & Co. disposed of 4667 bales of Vuelta Abajo and Remedios.

Jose Lozano has made some purchases, but as he intends to stay for two weeks, it is very likely that his total acquisition of leaf this time will be very heavy. His Tampa factory is growing steadily, as it stands in the first line of the famous ones.

Jorge & P. Castaneda closed out 450 bales of Vuelta Abajo last week.

Lennie Greenhall is a fair buyer of leaf when he comes here, but does not like to say much about his purchases.

Cardenas & Co. sold 275 bales of Remedios.

Romeo & Julieta purchased 500 bales of Vuelta Abajo.

Concluded on p. 10

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GROWERS and PACKERS
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Ever Popular
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EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, September 21.

New York Leaf Market.

There was considerable movement of leaf tobacco during the past week, and transactions were again largely in Connecticut and Wisconsin leaf. So strong has been the demand for Connecticut that the market has already been pretty well cleaned up, and much attention is now diverted to the buying of the new crops just being housed. That action, of course, contains an element of chance because of the uncertainty of its quality after the sweating, in which the conditions of the weather while the tobacco was growing will naturally enter.

Wisconsin also has attracted a good deal of attention because of the known scarcity of binder leaf and the damage to the 1909 crops by frost, which inflicted a damage that is estimated at about 20% of the crop. Consequently there has been considerable movement of the 1908 goods.

There was some business in Sumatra tobaccos, but it has not been in any pretentious proportions.

Business of a routine nature has been the tone of the market in Havana leaf. An extra impetus was no doubt given the market by the increasing activity among clear Havana cigar manufacturers.

* * *

The Cigar Industry.

The cigar market has not yet reached a point that is beyond the stage of moderation, although it is generally improving. Fall orders are not coming in quite as fast as was hoped for, but a gradual increase is noted. Better prospects are also reported by traveling men, and the orders now being received from them are an indication of the correctness of their expressed beliefs. The improvement in the local retail trade is also beginning to show a more wholesome effect with our manufacturers.

* * *

Sumatra Smuggling.

For several weeks agents of Collector Loeb have been aware that Sumatra wrappers in bales were smuggled into this city from New Jersey. There was a seizure last week of five bales in the tank of an oil steamer at Bayonne, which was followed by the arrest of two sailors, George Simons and Anton Engel. They were held for the United States Grand Jury at Trenton under $2000 bail.

The seized bales weigh more than a thousand pounds, and if they had been successfully smuggled the Government would have lost $1850 in duties. The agents are looking for 15 bales which they have reason to believe are within the port limits, and the person who are waiting for an opportunity to get them in without paying duty.

* * *

Max Pappenheimer Dead.

Max Pappenheimer, one of the pioneers in the leaf tobacco trade, died last week at his residence, No. 48 East Sixty-fifth street. Mr. Pappenheimer was born at Ansbach, Bavaria, on November 30, 1836. He came to this country in 1854, and engaged in handling Kentucky leaf tobacco, building up a large business.

* * *

U. C. S. Co. Operations.

The United Cigar Stores Company yesterday closed a deal for the lease of the northeast corner of Forty-second street and Broadway for 84 years at an annual rental of $115,000 a year. The total rental for the entire period is approximately $10,000,000.

The lease goes into effect on May 1 next, and includes the building occupied by Shanley's restaurant on Broadway and the bank building on Forty-second street. The total front foot area on both streets is 215 feet.

The United Cigar Stores Company proposes to erect a twelve or twenty-story office building on the site as soon as it gets possession of the property. The company now occupies the corner store, the rental for which is said to be larger than for any store of its size in the city.

The lease was signed by Louis Biel, president of the United Merchants' Realty Company, which owns the real estate purchased for the United Cigar Stores Company. Mr. Biel is vice president of the latter company.

The cost of the new building will be $1,000,000, if 12 stories, and $2,000,000 if 20 stories. The Astors own the ground, which they refuse to sell. The southeast corner of Forty-third street and Broadway is owned by a Miss Fitzgerald. The manager of Shanley's said last night that they would move before the first of May.

The United Cigar Stores Company owned the lease to the corner formerly occupied by the Metropole Hotel. They sublet the site to Schulte, who will also have a cigar store on the premises. The United Cigar Stores Company will occupy the corner of its new building, which will be designated as the "show" store of the company, excelling even the place in the Flatiron Building.

* * *

Cigar Store Held-up by Taxicab.

The cigar store of Benjamin Jankelson, at 120 Third avenue, was held up by three men, who emerged from a taxicab at about 2 o'clock one morning last week, and in the twinkle of an eye had covered the proprietor and his clerks with revolvers, demanding, "Hands up!" The command was, of course, complied with, and $358 was secured from the cash register and the pockets of the men, after which the highwayman departed in the cab, keeping their victims covered with their guns until out of range.

After recovering himself, the proprietor proceeded to police headquarters and related his story, with the result that soon afterward two men well known to the police were arrested on the East Side.

* * *

Trade Notes.

Joseph Cullman, Sr., of Cullman Bros, returned last week from a visit to Europe.

H. Duys & Co. were last week entertaining Howard Kinney, their Western representative.

H. F. Kohler, a prominent cigar manufacturer of Nashville, Pa., was a visitor in this city last week.

H. Duys & Co., secured a parcel of 100 bales of Sumatra tobacco at the inscription held at Amsterdam on the 17th inst.

M. Eisenberg, Western representative of E. Rosenwald & Bro., was at the New York offices of the firm last week.

The Century Cigar Store, 430 Superior avenue, N. W., Cleveland, O., was entered by thieves last week, and despoiled of a quantity of smokers' supplies.

The Southern Cigar Sales Co., Davidson County, Tenn., with a capital of $25,000, has been incorporated by John Fisher, Tony Sudekum, J. C. Allen, J. L. Massey and D. S. Atkinson.

E. ROSENWALD & BRO.

THE TOBACCO WORLD

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Packers of
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AND **Florida Sumatra**
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EXCEPTIONAL LINE.
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CIGAR FACTORY FOR SALE in city of 60,000 inhabitants, First District, Penna., making clear Havana, seed Havana and nickel goods—nothing less than $30 per M.; very popular brands; selling only to retailers; having 276 accounts within 20 miles. Reason for selling, owner going into other business. Will retain half interest if necessary, but not active. Address S. A. R., Box 44, Tobacco World, Phila. 9-15b

I WOULD LIKE, the coming season, to put up a packing of Connecticut Valley tobacco for a reliable house. I live in the heart of the tobacco belt, know the localities where best tobacco is grown, have good facilities for packing, and thoroughly understand the business. M. B. Graves, Hatfield, Mass. 8-25-p

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Inducements. Address Box 43, "Tobacco World," Phila. 9-8b

WANTED.—A live, energetic, up-to-date Cigar Salesman on the road. Address Geo. S. Miller & Co., Pottstown, Pa. 9-1r

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Manufacturer of **FINE CIGARS**
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PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

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....IMPORTERS of
THE TOBACCO WORLD

THE TOBACCO WORLD

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PHILADELPHIA, SEPTEMBER 22, 1909

THE LOCAL TOBACCO NEWS

The leaf trade for the past week has been about normal, and a fair volume of business has been done, yet it did not anything like a record-breaking week. There were transactions in nearly every type of leaf, although Connecticut and Wisconsin tobacco were probably among the most prominent types that attracted more than passing interest. Of course, there was also some business in Pennsylvania tobacco, but the purchases were confined largely to out-of-town buyers.

The Sumatra market did not develop particular activity, and only sample bale orders were the rule.

The Havana market has shown no particular change.

* * *

The cigar industry in this city is in a rather prosperous condition so far as orders go, and no complaint is being heard for the want of orders, but on the other hand, there are quite a few manufacturers who are desirous of increasing their force of cigar makers if proficient workmen can be secured. It is already pointed out that if an additional heavy demand results in the course of the fall trade, our manufacturers are liable to be taxed to their utmost in meeting the demand, as most of them are now working to their normal capacities.

* * *

A report has been received here to the effect that another suit was filed in the United States Circuit Court in Covington, Ky., to-day against the Burley Tobacco Society and several men who are alleged to have been members of the society. The plaintiffs are Frishmuth Brother & Co., of Philadelphia.

The demand is for $163,049 as the amount of overcharges for tobacco. The plaintiffs charge that Clarence Lebus, president, and nine other members of the Burley Society combined with the society to increase the price of tobacco by a monopoly in restraint of trade, and in violation of the Sherman Anti-trust law.

This suit is similar to one brought a month ago against the Burley Tobacco Society by Scott & Clarke, an independent firm of tobacco manufacturers of Scranton, Pa., demanding $138,000 for overcharges.

* * *

It had been expected that another meeting of the retailers might be called ere this to perfect the plans which some of the more prominent in the retail trade have in contemplation, but, up to this writing, no notice has been issued. It is hoped that the time intervening will not be lost time, but that the plans which may be presented later will be all the more perfect for some effective work of a concentrated body, whenever the occasion may arise.

* * *

Leaf men seem to have been out in good force this week, and one visitor will probably close a sale of 200 cases of domestic leaf as a result of his visit. It seems that although the transactions actually consummated during the past week have not been so large there is a great deal of business now pending, and that within a comparatively short time there may be the result of considerable activity to announce.

* * *

The new Autolite self-lighting cigarettes, which are manufactured by the Autolite Mfg. Co., of Newark, N. J., are now on this market. Arthur Hagen & Co., the well-known distributers of this city, have taken the distributing agency for these goods, and we wish to congratulate both Arthur Hagen & Co. and the manufacturers upon this connection. Arthur Hagen & Co. report that the goods have met with instantaneous favor in this city, and that their greatest difficulty is in getting them fast enough from the factory to satisfy the demand, which is arising almost spontaneously. Mr. S. S. Shivers, of the cigarette department of Arthur Hagen & Co., has done some excellent work on the new line of goods throughout the entire city. Again we say the Autolite people have reason to shake hands with themselves in securing the cooperation of this well known and old Philadelphia house in the distribution of their product.

* * *

The versatile Max Herzog, representing P. Dennerlein & Sons, of New York, was among the later arrivals in Philadelphia this week, and when seen by a reporter he was most energetically at work in clinching several good sales in order that he might return to New York in time to celebrate Yom Kippur.

* * *

Fred W. Reinemann, representing Otto Malchow & Co., of New York, has been spending some days in this city this week, and we have it from a reliable source that he has good reason to feel pleased with his week's work.

TRADE MARKS REGISTERED.

BAER IN MIND. 18,607.
For a trade mark. Registered September 14, 1909, at 9 A. M., by G. Baer & Son, Springfield, Mass.

MANILA POLE. 18,608.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1909, at 9 A. M., by George A. Kohler & Co., Yoe, Pa.

CUBAN POLE. 18,609.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1909, at 9 A. M., by George A. Kohler & Co., Yoe, Pa.

POLAR POLE. 18,610.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1909, at 9 A. M., by George A. Kohler & Co., Yoe, Pa.

EVENTUALLY. 18,611.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 14, 1909, at 9 A. M., by American Lithographic Company, New York.

961. 18,612.
For cigars, cigarettes, cheroots. Registered September 14, 1909, at 9 A. M., by S. Kauffman & Bro., Dallastown, Pa.

LIGHT ASY. 18,613.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1909, at 9 A. M., by Edward E. Schupp, Baltimore, Md.

CONNOISSEURS' ASSORTMENT. 18,614.
For a trade mark or front brand on cigar boxes. Registered September 14, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

NEW CASINO THEATRE. 18,615.
For cigars and cigarettes. Registered September 15, 1909, at 9 A. M., by G. Schwager & Sons, Brooklyn, N. Y.

SPECIAL SELECTION. 18,616.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 15, 1909, at 9 A. M., by American Lithographic Company, New York.

MIAMI VALLEY QUEEN. 18,617.
For cigars, cigarettes and cheroots. Registered September 15, 1909, at 9 A. M., by J. A. Shubart & Co., York, Pa.

FRANCESCA TAMAGNO. 18,618.
For cigars, cigarettes and cheroots. Registered September 15, 1909, at 9 A. M., by Ettore Cardella, New York.

LYTRAMAR. 18,619.
For cigars, cheroots, chewing and smoking tobacco. Registered September 15, 1909, at 9 A. M., by H. F. Lyons, Brooklyn, N. Y.

SAMEJA. 18,620.
For cigars, cigarettes and cheroots. Registered September 15, 1909, at 9 A. M., by P. W. Hughes & Co., New York.

LABRADORA. 18,621.
For cigars, cigarettes and cheroots. Registered September 15, 1909, at 9 A. M., by P. W. Hughes & Co., New York.

MOHAWK. 18,622.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco and snuff. Registered September 15, 1909, at 9 A. M., by H. & J. Breitweiser, Buffalo, N. Y. (a re-registration).

WINDSOR CASTLE. 18,623.
For cigarettes. Registered September 15, 1909, at 9 A. M., by M. Rappaport, Philadelphia.

BAKER BROS.' INVINCIBLES. 18,624.
For cigars, cigarettes and cheroots. Registered September 16, 1909, at 9 A. M., by Baker Bros., Boston, Mass.

A TO Z. 18,625.
For cigars, cigarettes, cheroots, chewing and smoking tobacco and snuff. Registered September 16, 1909, at 9 A. M., by American Lithographic Company, New York.

RANDOM. 18,626.
For cigars, cigarettes and cheroots. Registered September 16, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

SUI GENERIS. 18,627.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 16, 1909, at 9 A. M., by American Lithographic Company, New York (a re-registration).

ECHO DREAM. 18,628.
For cigars, cigarettes and cheroots. Registered September 17, 1909, at 9 A. M., by Northwest Cigar Manufacturing Company, Detroit, Mich.

NEPENTHE. 18629.
For cigars, cigarettes and cheroots. Registered September 17, 1909, at 9 A. M., by Northwest Cigar Manufacturing Company, Detroit, Mich.

ENCHANTMENT. 18,630.
For cigars, cigarettes and cheroots. Registered September 17, 1909, at 9 A. M., by Northwest Cigar Manufacturing Company, Detroit, Mich.

SOUL SHADOW. 18,631.
For cigars, cigarettes and cheroots. Registered September 17, 1909, at 9 A. M., by Northwest Cigar Manufacturing Company, Detroit, Mich.

MAID OF ORLEANS. 18,632.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by Eitel & Cassebohn Co., Louisville, Ky.

TUNGSTEN. 18,633.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by Jeltles & Blumenthal, Ltd., Philadelphia.

U. M. W. OF A. 18,634.
For cigars and cigarettes. Registered September 18, 1909, at 9 A. M., by P. Morris, Centerville, Ia.

GIDEON K. 18,635.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by G. K. Shanahan, Lebanon, Pa.

LITTLE TRUNK. 18,636.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by G. K. Shanahan, Lebanon, Pa.

0-1-0. 18,637.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by G. K. Shanahan, Lebanon, Pa.

HOOSIER FLYER. 18,638.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by C. U. Patton, Indianapolis, Ind.

DOONEY EYE. 18,639.
For cigars. Registered September 18, 1909, at 9 A. M., by W. C. Smith, Windsor, Pa.

PEACE ADVOCATE. 18,640.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 18, 1909, at 9 A. M., by Wing Cigar Company, Columbus, O.

GEORGIA SMOKER. 18,641.
For cigars. Registered September 20, 1909, at 9 A. M., by J. P. Oswald, Newman, Ga.

JERRY'S SMOKERS. 18,642.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by C. J. McCarthy, South Boston, Mass.

EVENTUAL. 18,643.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by the American Lithographic Company, New York.

ALLAGASH. 18,644.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by W. H. McLoon Co., Houlton, Me.

BIDDY FORD. 18,645.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by Joseph F. Curtis, Biddeford, Me.

THREE BURR HEADS. 18,646.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by Wing Cigar Company, Columbus, O.

PITTSBURGH OF THE WEST. 18,647.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

RAPID MOTORS. 18,648.
For cigars, cigarettes and cheroots. Registered September 20, 1909, at 9 A. M., by Mascotte Cigar Company, Pontiac, Mich.

MARQUIS OF HUNTLEY. 18,649.
For cigars, cigarettes and cheroots. Registered September 20, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

NACHETTE. 18,650.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 20, 1909, at 9 A. M., by Chas. Stutz Co., New York.

RUBIA GRANDA. 18,651.
For cigars, cigarettes and cheroots. Registered September 20, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

BOCA GRANDE. 18,652.
For cigars, cigarettes and cheroots. Registered September 20, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

CORRECTION.

DON ANTINO. 18,606.
For cigars, cigarettes, chewing and smoking tobacco, registered September 13, 1909, at 9 A. M., by The Moehl Lithographic Co., Brooklyn, N. Y., should have been Don Artino.

The Dennerlein & Sons tobacco warehouse in East Hartford, Conn., has been leased for two years by B. F. Beckman. Mr. Beckman packed several hundred cases of tobacco in it last year.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.
THE TOBACCO WORLD

FORMAL ANNOUNCEMENT
OF
Luckett, Luchs & Lipscomb
Philadelphia's Newest Cigar Factory

A prospectus is a common thing, but generally associated with some kind of stock proposition. It will, therefore, come as somewhat of a treat to see a prospectus handled as it is in this issue of "The Tobacco World," and referring to an announcement of Luckett, Luchs & Lipscomb, the new cigar manufacturing firm of Philadelphia. To get the idea clearly into the mind it is best to read the announcement first, which appears on pages 4 and 5 of this issue.

Before referring to the several brands we would like to announce that the writer was, he believes, the first person who was privileged to inspect the original sample line of the goods mentioned, and that he unhesitatingly expressed himself as greatly pleased with the splendid array, as far as appearances of quality, style and workpearances of quality, are style and workmanship throughout is concerned, once commend itself. Strictly Cuban

Reasonable space has already been devoted to references concerning the personnel of this firm, and we therefore deem it unnecessary to go into any further details in that respect. Especially so in view of the fact that although they have been here but a comparatively short time they have already become pretty well known to the trade.

We do, however, regard it as appropriate to devote a little attention to the remainder of the subject-matter contained in their prospectus, and which has to do with the products which they are now offering, and what they are, and concerning which we can probably convey a little more fully the particulars, which were necessarily somewhat short in the advertisement.

For instance, the San Souci, a clear Havana filler of the best vuelta abajo tobacco, and contained in a Connecticut broad leaf wrapper, making a real Cuban hand-made cigar, for the workmanship is all hand work. This brand is made up in six sizes as follows: Imperator, perfectos, union club, rothschild regalia, panatella and commanders, a large-sized concha. A glance at a reproduction of the label used on the packages, although shown in the more sombre colors of black and white, will serve to convey a clearer idea.

Reynaldo. Here is another exceptionally attractive line of cigars made up in all sizes. A Havana cigar of that rich, smooth and mild sweetness which the firm is confident will at

Luxello. The luxurious Luxello, as it is advertised, is already pretty familiar to the trade in this city because of the very effective work of an experienced advance agent, and whose efforts have resulted in a hearty welcome being given the representatives of the house when the sample lines were being shown to the trade, and which is still in progress. This line consists of three sizes, viz.: Perfectos, londres and opulents.

As thoroughly progressive men, the firm would not think of allowing the matter of suitable advertising to lack, but then, after all, they are placing the goods on their intrinsic merits and will depend upon that to give them a universally favorable verdict.

A short time ago we announced that the house would have their line ready by the middle of September. That time is here, and so are the goods. As a matter of fact, the work benches in the factory are already pretty well filled with workmen that have been selected for their high efficiency, and the entire operations are rapidly toning down to that of a standard manufacturing establishment.

As we said before, gentlemen, the goods are here, help yourselves if you want to be the first in line.

THE CHRONICLES OF BEN ALI.

Cool Weather Brings Vacationists Home. Something of a Lull in Trade.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Sept. 20.

There is very little news to report. Trade is a little quiet with our retailers, probably caused by the sudden change to cold weather. Vacationists have returned, and a speedy improvement in the business is looked for.

Wholesalers have commenced ordering their holiday goods.

Quite a number of cigar salesmen are at present in town.

Many of retail and wholesale tobacconists of the Jewish faith were closed last Thursday and Friday on account of religious holidays, and nearly all of them will be closed this Friday also.

Isidor Mayer, representing Durlach Bros., New York, and I. Wenrich, of Dayton, O., is in town.

W. Simpson, the New York cigar broker, is also here calling on the jobbing trade.

Charles W. Saunders (Cortez Cigar Co.), is here, going the rounds with Charley Ellis.

Charles Winterberg is in town taking orders for El Rays and other brands of clear Havana cigars.

D. Benheim, representing the pipe department of the Metropolitan Tobacco Company, New York, is expected here this week with a good supply of new handkerchiefs.

R. Paris, representing the Manchester Cigar Manufacturing Co., of Baltimore, makers of the popular Match It cheroots, is in town this week taking orders for the general line and showing samples of a new brand of 10 for 10 cents, called Empire Whiffs. Mr. Paris reported doing a satisfactory business here.

F. M. Henderson, formerly with Melachrino & Co., and of late with Johnson & Co., the Porto Rican cigar concern, has just joined the selling force of T. Rosenbaum & Co.

Julius Weiss, representing Kaufman Bros. & Bondy, the New York pipe concern, is here calling on the jobbing trade.

Sam Banard, the Hanover street tobacconist, joined the Order of Elks last Monday night. Sam says he got all that was coming to him and a little bit more. He says the eggs used were strictly fresh.

The fall business has started in nicely with B. Spinoza & Co., the South End cigar manufacturers. They report a good business on their Boston Cadet, a ten-cent cigar. This brand has been on the market for many years, and has a good, steady sale in some of the better class hotels and cigar stores.

Ben Ali.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

D&T

K. STRAUS & CO.

IMPORTERS OF

Havana AND Sumatra

AND PACKERS OF

Leaf Tobacco

301, 303, 305 & 307 North Third St.

PHILADELPHIA

Established 1825

LEWIS BREMER'S SONS

L B S

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in Leaf Tobacco

228 North Third St., Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

LEOPOLD LOEB & CO.

Importers of Sumatra and Havana

and

Packers of Leaf Tobacco

306 North Third St., Phila.

M. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

H. Golinsky & Son

Importers & Packers of

HAVANA AND SUMATRA SEED LEAF TOBACCO

147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH

IMPORTER of HAVANA and SUMATRA

DEALER IN LEAF TOBACCO

REGISTERED 1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco

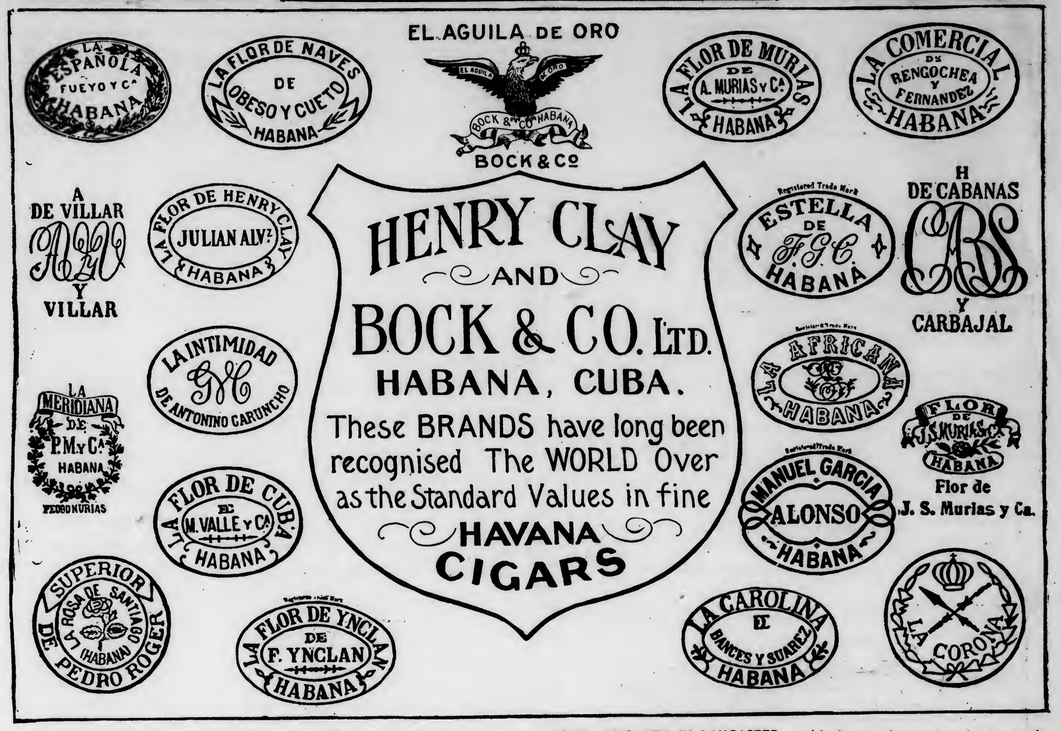
118 N. 3d St., Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



RAIN IMPROVED TOBACCO CROP.

York County Farmers Encouraged by Unexpected Benefit from Late Rains.

York, Pa., Sept. 20

There is not much change in the tobacco condition, except that the recent rains have proved of much benefit to the tobacco. At many places which a month ago looked very discouraging the tobacco cut last week proved to be very good. Many of the farmers say their crops have improved very much. While the tobacco is short and heavy, it has a good color. The recent rains have not only been beneficial to tobacco, but also to crops in general. The drought apparently is over Streams that were diminished are increased, and the water supply in our farm yards is improved.

'Tis the old story of crying too much in advance, for at the opportune moment the unexpected occurs, and our Creator sends the rain on the just and unjust.

The Equivalent Cigar Factory, at Logansville, has been purchased by A. F. Fix, of Dallastown, and T. D. Heney, of York. The new firm will increase the capacity and manufacture cigars on a large scale.

M. M. Knisely, of Red Lion, has accepted a position in a cigar factory at Joplin, Mo.

A. R Reiff and Max Kalisch, of the City Leaf Tobacco Company, were at Lancaster arranging to ship a large lot of tobacco they recently purchased.

Reports from various portions of the county are to the effect that the tobacco industry is holding its own along the lines on which it has been running for some time.

A. E. Wallick, lithograph salesman, is on a Southern trip in the interest of his firm.

Theodore A. Winter, cigar manufacturer, of Craleyville, gave his shop hands an outing on Sunday in Fishing Creek Park.

William Kauffman, of Craleyville, has added three new hands to his force of cigar makers, having many orders and no cigars to fill them.

Red Lion.

Red Lion's latest sensation, of the attempted suicide of Millard Smith, cigar manufacturer, has been almost forgotten, and the borough has been honored by a new-born tobacco company naming one of their brands after Red Lion.

C. A. Rost, of West High street, has purchased the scrap tobacco factory from the Red Lion Tobacco Company. He will continue to operate it as the Union Tobacco factory. A large tobacco tripping machine, which will replace a number of hands, is to be installed.

The Red Lion Cigar Company added six new hands to its working force yesterday.

C. N. Foreman has finished the erection of a large cigar factory on East Gay street. Work will be started in the new factory to-morrow morning.

James Olp, employed at the Shertzer scrap factory for several years, will engage in the cigar business.

J. Frank Strayer, cigar manufacturer, left on Tuesday on an extended business trip through the Western States.

Charlie.

HOPES BRIGHTEN IN LANCASTER.

Numerous Inquiries for Old Leaf and Fear of a Small Yield This Year Strengthen Prices.

Lancaster, Pa., Sept. 20.

As was predicted in this correspondence on previous occasions, there has recently set in some real activity in the leaf tobacco market which has already visibly affected prices. The numerous inquiries which have been received by dealers from various sections of the country for 1906 and 1907 tobacco, coupled with the fact that the 1909 crop will necessarily be a short one, has revealed the fact that prices on old goods are rising, and to that fact is attributed the statement that not so many sales are now being made, because it has caused a hesitancy on the part of buyers to pay the advances immediately. It is now believed that our packers will not be at a loss for a market, and that an improving condition in the cigar trade will soon cause a fairly active demand for goods both old and new, and considerable will be wanted for almost immediate use. The sampling of the 1908 goods is about completed, and the results are reported as gratifying.

The Lancaster County Tobacco Growers' Association held its September meeting on Saturday by making its annual visit to the experimental station at Cocalico. In the absence of President B. Ezra Herr, M. L. Greider presided. The attendance was not as large as on the occasion of previous visits to the station. A number of farmers from the vicinity assembled with the members. An address on the work of the station last year and what it hopes to accomplish this year was given by Dr. William Frear, of State College. Seed stalks from different parts of the county were grown this year and efforts were made to secure a larger yield. Cigars made from the 1908 tobacco of the station were exhibited and distributed by Mr. Greider. This year's crop is about two-thirds as high as on former years, but the quality of tobacco is heavier, the leaves being thicker.

This year's crop in general was discussed, and from reports the crop will amount to about 60 per cent. A report of the tobacco in different parts of the county was made by Edward Hjbshman, who is connected with the station, and is a son of George Hibshman, secretary of the association.

Dr. Frear stated that the cost of producing Sumatra tobacco in Lancaster county varied from $91 to $126 an acre.

J. H. Hoober, leaf packer, has recently visited the leaf market in Philadelphia.

E. M. Cohn, also a leaf packer, recently returned to Lancaster after spending the summer in Europe in company with Mrs. Cohn.

J. J. Rupp, cigar manufacturer at Denver, is erecting an addition to his factory. Mr. Rupp's business is growing steadily.

The Enterprise Tobacco Co., makers of chewing and smoking tobacco at Denver, are engaging larger quarters for their business, which the rapid increase of their trade has necessitated.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Havana Correspondence.

Concluded from p. 9

Herrera, Calmet & Co. were sellers of 350 bales of Remedios.

Por Larranaga bought 300 bales of Vuelta Abajo.

Planas & Co. disposed of 240 bales of Remedios.

Segundo Alvarez & Co. were buyers of 300 bales of Vuelta Abajo.

Rz. Bautista & Co. closed out 179 bales of Vuelta Abajo.

Fernandez Garcia & Co. purchased 200 bales of Vuelta Abajo.

Ernest Ellinger & Co. sold 175 bales of Vuelta Abajo and Partido.

Viuda de Jose Gemer bought some very high-priced wrappers last week.

A. M. Calzada & Co. did some fair business last week, but as I did not see Don Antonio, no reliable particulars could be learned.

I. Bernheim & Son shipped 1040 bales of leaf tobacco to the United States and Europe during the past eight days.

RECEIPTS FROM THE COUNTRY.

Week ending Sept. 11		Since Jan. 1, 1909
10,885 bales..	Vuelta Abajo ...	132,647 bales
910 bales..	Semi Vuelta	18,694 bales
1,283 bales..	Partido	29,666 bales
..... bales..	Matanzas	428 bales
9,030 bales..	Remedios	99,311 bales
174 bales..	Santiago de Cuba.	6,525 bales
22,282 bales.....	Total	287,271 bales

TOBACCO FOR PANAMA.

Plug Tobacco Factories to be Started with Monthly Output of 20,000 Pounds.

Vice Consul General Claude E. Guyant, of Panama City, furnishes the following information concerning the handling and preparation of tobacco on the isthmus:

The new Isthmian Tobacco Company, composed of local and Kentucky business men, though not fully organized, has already been dampening and preparing dry leaf tobacco for the market. The leaf is imported dry from Kentucky and Virginia, and a considerable saving in freight and duty is effected thereby. There is installed in the factory here at the present time complete machinery for preparing dry leaf tobacco, but now that the company has been incorporated plans for doing business on a larger scale are being worked out.

The company will build a larger factory and a warehouse adjoining the factory, and in addition to preparing dry leaf complete machinery for the manufacture of plug tobacco will be installed. The monthly output of leaf tobacco, as estimated at present, will be about 20,000 pounds.

The company expects to supply the cities of Panama and Colon and the interior of the Republic, and will also try for the Canal Zone trade. Already they have received several promising advance orders. As the business develops it is the intention of the members of the company to install machinery for the manufacture of cigars, cigarettes and smoking tobacco, and add these articles to their output.

A report is in circulation that the British-American Tobacco Company, Ltd., has an agent at Panama City looking for a suitable building, either in Panama or Colon, in which it can also dampen and prepare dry leaf for the market here, instead of bringing it already prepared for sale. By so doing it will reduce charges for freight and duty and place it in a position in which it expects to be able to compete with the Isthmian Tobacco Company.

Announcement of experiments with a new way to cure tobacco interest the smoker indirectly. The consumer is ordinarily suspicious of quick methods, and there is natural skepticism as to the applicability of new methods in the tobacco curing industry. It may make more money for the growers and curers. But how will it affect the smokes?

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

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138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
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PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
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SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

THE TRADE IN DETROIT.

While the Fall Business Does Not Equal the Summer Rush No One Complains.

Detroit Bureau "The Tobacco World,"
535 Campbell avenue,
Detroit, Mich., Sept. 20.

There is little new to report by way of business during the last week. While not resting on their oars in any sense of the word, cigar manufacturers are not up against a heavy rush of business such as they experienced several weeks ago. However, there is little fretting being done over the situation. Thus far 1909 has been an altogether favorable season, and if business keeps coming in its looked-for volume no word of complaint can be registered at the end of the year.

Prices have remained at a good level for some time, and as collections have been easy dealers have not suffered. The reason for the present lull is hard to find. It is thought to be just a temporary slowing-down due to the advent of fall. Prospects are bright for a heavy, cold weather business, and Detroit cigar and tobacco men are making preparations for it.

The retail trade is reported as good. The different downtown cigar venders are all kept busy.

The downtown cigar stores are also a Mecca for baseball "bugs." The different stores have score-boards, and hundreds of eyes eagerly scan them. The Tiger-Athletic series has attracted unusual throngs, and, as most cigar dealers are fans, a good share of the patronage is going their way.

Bets on the probable outcome of the American League race have been laid in all the big downtown stores. One Detroit cigar dealer reported having $3000 to bet on the present Detroit-Philadelphia series. Odds were given that Detroit would break even. Odds are being offered with few takers that Detroit wins the pennant.

The new Spietz & Worch Company building, now being constructed at 746-754 Forest avenue, will cost about $75,000. It will be strictly modern in every respect, and is so constructed that the workrooms will all have perfect daylight and ventilation. The structure has a frontage of 120 feet by 170 feet.

On the ground floor will be located the offices and also a large dining room for the use of the employes. The stripping room will also be located on this floor. In the basement will be located a large curing and sweating room and also storage rooms. The second, third and fourth floors will be used for cigar making, shipping and packing rooms. The interior walls will be laid with sand lime brick, which, it is expected, will give the rooms a clean appearance and improve the light.

The Spietz & Worch Co. started only three years ago with practically no capital and employing but three or four people. They will by the first of the year be occupying a new factory, which will have a seating capacity for 2000 employes.

Albert Worch is President; Fred Hirschhorn, Vice President; Charles J. Spietz, Treasurer; Maurice Wertheim, Secretary.

Tobacco dealers and manufacturers are taking fresh alarm from Secretary of State Martindale's 1909 revision of the laws of Michigan with reference to the manufacture and sale of liquors. In this compilation of the liquor laws are included all the laws relating to the sale of tobacco.

One forgotten law, enacted in 1889, prohibits the sale or giving of any cigar, cigarette, chewing or smoking tobacco in any form to any minor under 17 years of age, unless upon the written order of the parents or guardian of the minor. This means that the father must not send any of the children to the corner store for a paper of tobacco in the evening until he has provided the child with a written order. Then there is a new law prohibiting the sale or gift of any cigarettes in any form to any person under the age of 21 years.

It is now practically conceded that the efforts of the various commercial clubs of Michigan, which combined in protesting a change from the average demurrer rule to a uniform code, have been successful, although the final decision of the Interstate Commerce Commission in Washington has not been made.

The examination of Samuel Frisbie, of Cleveland, charged with complicity in the murder of Louis Rosenberg, a Cleveland cigar-maker, will be resumed in the Port Huron, Mich., police Court this week.

Recognition of the work being done by the Detroit Wholesalers' and Manufacturers' Association for the business interests of the city was evidenced at a recent session, when ten new firms were taken in. Several local cigar firms are members.

Tiorted.

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Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
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Correspondence with Responsible Houses Invited

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Cigars of Quality Sell and Repeat.

Try
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TRY THIS HIGH GRADE NICKEL CIGAR
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H. C. BURKY— M'F'C'R — READING PA.
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Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
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Fine Cigars
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Five Cent Goods
Sold to the Jobbing Trade only.
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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
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171 East Randolph St. Chicago Ill.
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Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CROP REPORTS.

MASSACHUSETTS.

Amherst.—There is more activity among the tobacco buyers in this section than has been the case for many years. Buyers have been anxious to get all the Havana type possible, and nearly all the crops from the North Hadley store to the Sunderland line and eastward through the western part of Amherst have been sold from 13½ to 16 cents a pound. Only two crops brought as low as 13½, and 14 cents was the prevailing price, but several sold for better than 15, and one man states that he received 16½. These prices, owing to the fact that the crop is exceedingly heavy this year, are very satisfactory to the farmers, although the price per pound frequently runs higher.

Some of the principal crops which have been sold are as follows: Patrick Whalen estate, William and Myron Zabesky, Anthony Grebin, Peter Morzecki, Louis Emmons, Henry and Cyrus Hibbard, T. R. Shattuck, David Hickey, David Viara, Fred Day and Michael Dwyer. Some of the buyers are Lichenstein, of New York, and several of his representatives.

CONNECTICUT.

Suffield.—Mr. Ransom, one of the buyers of the American Tobacco Company, was in town Thursday looking over the tobacco crop that is hanging in the barns and also that which is being harvested. He says the crop is a good one and when asked what he was paying this year he said, "In the neighborhood of 20 cents in the bundle."

Windsor.—The past week has marked rapid strides in harvesting tobacco in Windsor and vicinity, and only one rainy day hindered the growers. Everything this fall has been to their advantage and the frosts are holding off so that the late crops have not as yet been injured. Reports have been heard of a few buyers visiting the crops, but as yet no sales have been made. All the growers report the crop to be curing down in fine shape, being entirely free from pole sweat.

KANSAS.

Tobacco cutting is in full progress in Platte county and the yield will be enormous. Considerable difficulty is being experienced in securing sufficient help to handle the crop, and many growers are finding that their barns are inadequate to house their yields. Experienced growers say that the Platte county product is of the best and predict a price of 17 cents per pound or better. The tobacco grown here is the White Burley variety.—Atchison Globe.

WISCONSIN.

Edgerton.—The buying movement has been pushed along under high pressure again this week though there are some indications that the rush to the green fields will soon commence to subside, for many of the dealers operating have their orders about filled. Under the stress of lively competition prices have crowded up to little higher figures and the bulk of the sales are above the 10 cent mark now. Some sections outside of the frost limits are pretty well cleaned up and estimates are made that half the crop is under contract to date. Sales reaching us indicate the trend of prices:

Lars Flmby, 12a at 11¾ and 3c.
Ole Quale, 20a at 10½ and 2c.
O. P. Nelson, 12a at 10½ and 2c.
John Flabland, 8a at 11 and 2c.
John Vaagen, 9a at 11 and 2c.
And. Severson, 10a at 10 and 2c.
C. Brietson, 7a at 10¾ and 2c.
Geo. Halverson, 10a at 10¾ and 2c.
A. J. Smithback, 7a at 10 and 2c.
L. O. Felland, 9a at 10¾ and 2c.
M. Matheson, 8a at 10 and 2c.
T. H. Dean, 6a at 10 and 2c.
Robt. Maves, 3½a at 11 and 3c.

The harvest is going on rapidly and by the close of the week the bulk of the crop is destined to be secured. The warm, sultry weather this week has brought just such conditions that produce shed burn when the sheds are crowded, and it is by no means improbable that some damage has been sustained from this source.

Except for a slightly increased demand for old leaf the market has but little news. C. F. Mabbett has purchased a 250-case lot of '08 from a Whitehall packer.

The shipments out of storage reach 750 cases from this market to all points for the week.—Reporter.

VIRGINIA.

Front Royal.—Tobacco cutting has begun in this section, and while the yield is cut short perhaps a third by the persistent drought this summer, the quality, it is believed, will be excellent. S. Byrne Downing and George Gray think they will make 7000 pounds on their six acres at Bel Air. Last year Mr. Downing raised the best white burley sold on the Richmond market, and his yield was at the rate of 1800 pounds an acre.

KENTUCKY.

Fulton.—The tobacco situation is some brighter in this community than it was a week ago when growers were cutting the plant in order to save it from burning up. The drouth has been broken by good heavy rains, but they did not come in time to keep the crop from being cut short at least 25 per cent. in the dark tobacco district. Good prices will pevail, however, and this will balance up the cash total. All of the 1908 crop has been sold here and very little remains in the entire "black patch."

Newsy Notes of the Trade

Mrs. Alice Webb Duke, divorced wife of Brodie L. Duke, the wealthy tobacco manufacturer, has been adjudged insane and ordered committed to the Asylum for the Insane at Kankakee, Ill.

In France the consumption of tobacco is greatly on the increase. In 1908 there were consumed 19,000,000 cigars of foreign make and 577,000,000 of French manufacture. The total amount expended in smoke is given at $25,200,000.

Frank E. Gould has leased the second floor of the Beckett block, North street, Braintree, Mass., and will move his plant to that place and continue the manufacture of the F. & A. cigars.

H. P. Brewer will open a cigar store in Dundee, N. Y., having purchased the Haskall pool room in that place.

Eight tobacco barns, one containing 4800 sticks in the process of curing, have been destroyed within the past two weeks in western Kentucky. All the conflagrations have been ascribed to nightriders.

The United Cigar Stores Co. will open several stores in Denver, Col., early in 1910.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
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No. 821 Lake Street
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A. B. HESS CIGAR CO.
SUCCESSORS TO
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Manufacturers of Cigars For Jobbing Trade Only
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LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871
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GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
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Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

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CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
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Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

ADEN BUSER Manufacturer of
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LABELS
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ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
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716–728 N. Christian St. LANCASTER, PA.

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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
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Havana Tobacco Ferment
Neutralizing Solution for Producing a Natural
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TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

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Luhrman & Wilburn Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
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For Sale by All Dealers
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The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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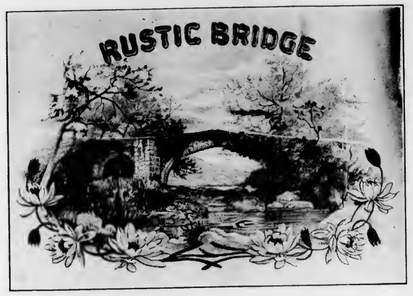
W. A. LAHR



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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

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CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, **Norristown, Pa.**

(LORD LANCASTER, 10c.)

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615 Market St., Philada.

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PORTUONDO

Juan F. Portuondo founded
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When a brand stands unbroken from Maine to
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must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

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CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

T. J. DUNN & CO.

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For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXIX., No. 39 PHILADELPHIA, SEPTEMBER 29, 1909 One Dollar the Year

RULINGS BY COMMISSIONER CABELL

On Questions Affecting Retail Dealers in Leaf Tobacco.

Washington, D. C., Sept. 23.

Joseph A. Craft, Collector of Internal Revenue for the Fifth district of Kentucky, recently asked for rulings on certain questions affecting retail dealers in leaf tobacco, to which Commissioner Cabell has forwarded the following ruling, recently made in similar cases:

Taking up your questions in the order presented, you are advised that this office rules as follows:

"1. A dealer in leaf tobacco is not authorized to sell to a retail dealer in leaf tobacco. Section 3244 of the Revised Statutes, as amended, provides that dealers in leaf tobacco shall sell only to other dealers and to manufacturers of tobacco, snuff or cigars, and to such persons as are known to be purchasers of leaf tobacco for export.

"2. A retail leaf tobacco dealer may sell to another retail dealer in leaf tobacco leaf tobacco raised or grown in the United States in its condition as cured on the farm, in the hand, and not manufactured in any way. He may also sell such tobacco to any person, EXCEPT to manufacturers of tobacco, snuff, cigars and cigarettes, dealers in leaf tobacco and persons who purchase leaf tobacco in the original packages for export.

"All sales made by a retail dealer in leaf tobacco must be made in quantities lass than the original hogshead, case or bale. The terms hogshead, case or bale are taken in their commercial sense, which is well understood by the traders in leaf tobacco.

"3. Retail dealers in leaf tobacco are permitted to wrap tobacco sold by them under the foregoing restrictions in the ordinary commercial manner in paper packages, or to pack such tobacco in such containers as may be necessary to secure its delivery to a customer, but such wrapping or packing must not involve any sifting, cutting, pressing, crushing, rubbing, screening, twisting, plaiting, sweetening, flavoring or any other process of manufacture whatever. Steaming and pressing leaf tobacco is held to be a process of manufacture.

"The putting up of leaf tobacco in packages of any fixed weight in advance of sales, and the packing of small packages in larger boxes or containers will subject such cases or containers to being opened by inspecting officers, and the examination of the smaller packages, where any doubt whatever may arise as to the taxability of the leaf tobacco so packed.

"The exemption from taxation provided for by the Act of August 5, 1909, requires that the tobacco handled by retail dealers in leaf tobacco shall be 'unstemmed leaf tobacco in the natural leaf, in the hand, and not manufactured or altered in any way, raised and grown in the United States,' therefore, where such tobacco is packed in advance of sales in the manner above indicated, inspecting officers will be justified in taking the necessary action to ascertain the character of such tobacco, in order that the interest of the Government may be subserved. Such inspections will necessarily cause liability to losses or embarrassments which would otherwise be avoided by strict adherence to the law and regulations.

"Registered dealers in leaf tobacco, and registered retail dealers in leaf tobacco, should mark the distinction between the two kinds of business as defined by the law, and avoid undertaking to blend the two. The business of retail dealer in leaf tobacco cannot be carried on on the same premises of a registered dealer in leaf tobacco. The two businesses must be kept separate, one from the other. The necessity for this requirement is apparent, and collectors should see that it is strictly adhered to. Respectfully,

"R. E. Cabell, Commissioner."

THE QUESTION OF LITTLE CHECKS.

Under the Law, Making One for Less Than a Dollar May Cost $500.

If you should write a check for less than $1 after January 1, 1910, you will subject yourself to the possibility of a fine of $500 or being imprisoned for six months in jail.

Protests by the hundred are being filed by merchants, retail houses of all kinds—especially those doing mail order business—and by business men in general against section 178 of the penal law, approved March 4, 1909, which provides that no person shall issue, circulate or pay out any note, check or other obligation for a less sum than $1, intended to circulate in lieu of money of the United States. Though this law will not take effect until January 1 next, business houses are busy sending protests to the Congressmen urging that the section should not go into effect at that time.

New York and Chicago, where a large mail order business is done, and merchants of Pennsylvania, are greatly interested in the repeal of the law, filing their protests with the lawmakers from their States.

GOVERNMENT WILL TAKE NO ACTION

Washington, D. C., Sept. 27.

While the case of William Olinski, of Minersville, Pa., has not been officially presented to the Department of Justice for a decision, it can be stated positively that no action against Olinski will be prosecuted on the simple charge of drafting a check smaller than $1.

The new penal code, which goes into effect January 1, prohibits the transfer of paper of less face value than $1 to circulate as money, but this provision is construed as simply an intention on the part of Congress definitely to retire outstanding bills of small denomination issued many years ago.

A bank check is an order on a banker to pay a particular sum of money. It is not designed to be put into circulation as a substitute for money. There is no conflict with this ancient law in issuing checks for any amount, however small. This has been the construction placed upon this law by the Treasury Department from the passage of the act in 1862 down to the present moment.

THE AUGUST PRODUCTION.

Cigar Output Shows Gain. Cigarette Increase Very Heavy.

Washington, D. C., Sept. 24.

The report of the sale of revenue stamps by the Tobacco Division of the Treasury Department during the month of August shows that there has been an encouraging increase in the production of full fledged cigars, and a more than ordinary gain in the production of cigarettes. A moderate gain is also indicated in the manufacture of tobacco and snuff. The figures are as follows:

	1908	1909
Cigars, $3	$1,082,130.73	$1,804,683.33
Little cigars, 54c.	46,530.99	46,155.56
Cigarettes, $1.08	500,486.71	667,317.95
Cigarettes, $3	2,424.00	4,989.06
Snuff	108,266.88	130,503.01
Tobacco	1,984,581.84	2,086,432.64
Total	$4,334,621.15	$4,740,082.55

These figures represent the following in quantities:

	1908	1909
Cigars, $3	360,710,243	601,561,110
Little cigars, 54c	86,168,500	85,475,111
Cigarettes, $1.08	432,971,204	573,383,398
Cigarettes, $3	1,208,000	1,663,020
Cigarettes, 54c	77,551,500	89,001,629
Snuff, lbs.	1,804,448	2,175,050
Tobacco, lbs.	33,076,364	34,773,877

Cigars, increase	40,850,867
Cigarettes, increase	152,317,343
Snuff, increase, lbs.	370,902
Tobacco, increase	1,697,513

TAMPA'S NEW CIGAR FACTORY.

The Regensburg Plant Will be Largest Clear Havana Factory in the World.

Tampa, Fla., Sept. 23.

The work on the new Regensburg & Sons' factory is progressing rapidly. When completed this building will be the largest clear Havana cigar factory in Tampa, and, therefore, the largest in the world.

The firm now operates in the old Ballard factory, and they report excellent business. They will be in their new quarters about the end of the year, and then this firm will occupy a high place among the many big factories that are now operating in Tampa.

It is known that a prominent contractor in Ybor City has contracts for building some 12 residences on the surrounding land. They will be built for rental purposes, and some for property owners who have been waiting for the work to begin on the large factory. This is most satisfying news. Soon many new dwellings will be seen going up, and this all demonstrates the progress of Ybor City. There is no more progressive section around here. The people get together and work together for the benefit of the community. That is the way to get results.

—Plans have been prepared for a three-story brick factory building, 59 feet by 89 feet, to be erected at Spruce and Mechanic streets, South Bethlehem, Pa., by Cressman Bros., cigar manufacturers, of Sellersville.

OFFERS TO RELINQUISH BONUS.

President of the Burley Tobacco Society Waives Bonus Voted to Him.

Lexington, Ky., Sept. 22.

President Clarence Le Bus, of the Burley Tobacco Society, has issued the following proclamation from his home in this city:

"Hello, Tobacco Growers: In order to show my faith and interest in the pool as a means of helping all tobacco growers and to assure every grower that my concern for the pool is greater than the consideration of salary, I here and now cheerfully waive my right to the $10,000 bonus voted on by the district board June 9, 1909.

"Compared with the benefits to be derived from the pool the sum involved is a trifle, but if this consideration has been seen in a small measure an obstacle in the way of solicitors, I gladly remove it. Nothing of less moment should be allowed to stand in the way of a strong pool that means so much to every one of us and to the entire State. A strong pull and a pull altogether assures success. Yours, for a strong pool and good prices, faithfully,

"Clarence Lebus."

The District Board of the Burley Society at the outset of the attempt to make a pool this year agreed to pay President LeBus a salary of $15,000, and if in addition the pool should be successful a bonus of $10,000. It is this bonus he now offers to give up.

A dispatch from Winchester, Ky., reports that tobacco people there are pleased with the action of President Le Bus in waiving any claim to the $10,000 bonus which he was to have received if the pool for the year proved a success. A high official of the Burley Tobacco Society said here to-day:

"In my opinion, Mr. Le Bus made one mistake in this matter, and that was in not having waived his claim to this money six weeks ago, for the reason that while many of the growers would not have found any objection to his receiving this sum, if it came to him as a part of his regular salary, the very name and idea of a bonus might create in the minds of these same people an apprehension as to the propriety of the action of the Board of Control and this might have worked great injury to the 1909 pool."

A. H. MOTTLEY COMPANY

Organized at Reidsville, N. C., with $100,000 Capital.

Reidsville, N. C., Sept. 24.

The organization of the A. H. Motley Co., which was chartered some days ago for the purpose of manufacturing smoking and chewing tobacco, has been perfected. The officers elected are J. W. Dameron, president; A. H. Motley, vice president; —. —. Satterfield, general manager. The authorized capital stock is $100,000, of which $50,000 has been paid in. Operations will begin at once. The Motley Co. has no connection with the American Tobacco Co. and it is understood will run in opposition to that company.

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THE TOBACCO WORLD

WOULD NOT BAN TOBACCO.

Members of Conference of M. E. Church South Oppose Anti-Smoking Rules.

Fredericktown, Mo., Sept. 25.

A reiteration of the stand taken two years ago by the St. Louis District Conference of the M. E. Church South on the tobacco question was the only action taken on the "problem of the weed" before the adjournment of the Conference on Monday last.

The Temperance Committee included a "tobacco" paragraph in its report and the paragraph was adopted along with the rest of the report. The paragraph read:

> We simply reiterate our former stand in regard to the use of tobacco. We believe that ministers of the gospel should set a good example to the congregations of which the Holy Ghost has made them overseer.

The "former stand" is the action of the Conference two years ago, "requesting" young ministers joining the Conference not to smoke, but not making abstinence obligatory.

It developed Saturday that the question which had been discussed so much among individuals should not be taken up seriously as a conference matter, and the whole thing was disposed of in the single paragraph, put into the middle of the committee report. This is very unsatisfactory to the radicals, but they made no open resistance because they ascertained that the majority opinion was that the tobacco question should be regarded as individual.

The Southwest Conference at Kansas City last week declined to forbid the ministers to court Nicotine, though a vigorous effort was made to force such a resolution through.

The report of the Temperance Committee was to have been read Saturday morning, but it was postponed until this morning.

There are 145 members of the Conference and a large number of them were seen smoking about the streets and hotels of Fredericktown this week. Some who do not smoke chewed, and many of those who did neither declared they had no objection to tobacco.

Of the St. Louis ministers at the Conference, five smoke and only two of the non-smokers expressed themselves against the use of tobacco.

Z. T. McGann, of Immanuel Church, gave it as his opinion that half the members of the Conference use tobacco.

A reporter interviewed the St. Louis members and a number of other ministers at the Conference on the tobacco question, and the following replies were elicited:

Bishop W. A. Candler, of Atlanta, presiding over the Conference—It's none of my business. Let the younger members settle it. Yes, I smoke sometimes. I smoke very little these days, but it is a matter of stomach, and not conscience.

Dr. W. F. McMurray, corresponding secretary of the Board of Church Extension and formerly pastor of Centenary Church, St. Louis—I see no harm in a preacher smoking or chewing so long as he spits on nobody but himself. Tobacco never yet sent any man to heaven or the other place. I've used the weed myself, and see nothing wrong in it.

E. C. McVoy, of Scruggs Memorial Church—This is answer enough in itself (holding up a long black cigar, which he took from his mouth long enough to talk.) I see no harm in smoking, but I think a minister should be careful where he smokes and not set a bad example.

C. M. Hawkins, of Cabanne Church—I smoke. I would not do it if I thought it wrong. It is immaterial. It is not a matter of religion, but of health, and not a topic for a Conference to meddle with.

C. N. Clark, of Ferguson—The use of tobacco by preachers is of no more importance than its use by anybody else. A Conference should let it alone. I smoke and see no harm in it. Others may. Let them let it alone.

L. E. Todd, of Lafayette Park Church—Smoking is a matter for each individual to decide for himself. I see no harm in smoking, but feel I am too young to express an opinion.

P. C. Fletcher, of First Church—I neither smoke nor chew and think the use of tobacco injurious, but cannot see where it affects a man's soul. Better men than I smoke.

J. W. Worsnop, of Grand Avenue Church—I do not smoke now, but I used to. I quit because I believe a minister sets a bad example by smoking. He should be a good example for the boys of his congregation.

Theo. Copeland, of St. Paul's Church—Answer enough. (Cigar in mouth.)

John Moore, of Nashville, slated for St. John's Church—Never smoked nor chewed in my life, and, therefore, not qualified to speak. I cannot see why any man should want to use tobacco, but I see no sin in it.

T. E. Sharp, of Little Rock, formerly presiding elder of St. Louis district—I smoke and see no harm in it. If others see harm let them let it alone. It is too puerile and small for a Conference to discuss. When men wear out their consciences over an infinitesimal thing they usually have no conscience left when the big problems come along.

G. M. Gibson, president Central Female College, Lexington—The tobacco problem has not hit my school yet, glory be, and I do not smoke myself, but I do not see that smoking is a thing to interest a Conference. It is an individual matter.

W. A. Webb, president of Central College, Fayette, Mo.—I think smoking bad for boys, and therefore a minister would best not smoke, because he offers a bad example to the youth of his congregation, but I see no sin in tobacco using.

G. S. Sexton, of Louisville, assistant corresponding secretary of the Board of Church Extension—I do not care to express an opinion as to whether smoking is right or wrong, but if it be wrong, it is wrong for everybody as well as ministers and a Conference resolution cannot right it.

A TOBACCO COMBINE IN TURKEY.

Constantinople, Sept. 20.

A tobacco combine that will control the market in Turkish and Egyptian tobaccos, with a capital of more than $20,000,000, is being organized here, according to information that leaked out recently. It is known that Fakrey Bey, a prominent Cairo lawyer, is promoting the organization. It seems that English capitalists will control the enterprise.

Mahlon Graber has opened a handsomely fitted up cigar store at 601 North Eighth street, Allentown, Pa. Mr. Graber and his son have a cigar factory at 1143 Hamilton street, and the new store will carry a choice line of its output.

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Another Brisk Week in Havana Leaf Market.

Many New Buyers Make Their Appearance and Holders' Prices are Reasonable. Damage by the Recent Cyclone. Tobacco Men Added to the Cigar Inquiry Commission by President Gomez.

Special Correspondence of The Tobacco World.

Havana, Sept. 20, 1909.

Our leaf market was very lively last week again, owing to the numerous American buyers in town, who purchased freely of Vuelta Abajo, Partido and Remedios. Prices are reasonable and sellers are doing their utmost to meet buyers' views, although this is not a year for the former to make money, as all the escojidas gave poor results, and therefore the cost prices mounted higher than calculated upon.

In comparing the total receipts of leaf tobacco from the country with last year's even date we have received nearly 3000 bales less this year, but the decrease of Vuelta Abajo is almost 36,000 bales, while Semi-Vuelta is ahead about 9000, Partido 6000 and Remedios 18,000 bales. A great deal of Vuelta Abajo is held back in the country for well-known reasons, but as the cyclone which passed through the heart of the Vuelta Abajo on Friday last is reported to have done an immense amount of damage a large part may have been injured or destroyed.

This hurricane will also delay the planting season, as many of the seedbeds have been demolished, therefore the hope of having a temprano crop for 1910 seems again disappointed, although, if the weather henceforth should be favorable, there is still a chance for planting a part in the first half of November, and this tobacco under good conditions could be cut by the middle of January. The bulk of the crop, however, will be tardido, or a late one, which hardly ever is a good one for the clear Havana cigar manufacturers.

To help the poor farmers our Government is assisting them with some funds, and there have also been started public subscriptions, one of which the President has headed with $500 from his private purse, so the material losses of barns and huts (bohios) may be quickly repaired. On the other hand, if the prospects of the new crop should not turn out favorable and there is more leaf destroyed than is known so far, the chances are for an upward market in Vuelta Abajo and also Partido. As the Santa Clara Province has not been affected, the future of this variety ought not to be influenced by the calamity in the Pinar del Rio Province.

SALES

last week total 14,360 bales, as follows: Vuela Abajo, 4056; Partido, 4926, and Remedios 5378 bales. American buyers purchased 7749 bales, European exporters 3723 and local cigar and cigarette manufacturers 2888.

LEAF EXPORTS FOR THE WEEK.

To the United States	3,782 bales
To Europe	3,575 bales
To South America	304 bales
To north coast of Africa	199 bales
Total	7,860 bales

BUYERS COME AND GO.

Arrivals—Benjamin S. Jarrett, of St. Elmo Cigar Company, Los Angeles, Cal.; John N. Kolb, of Theobald & Oppenheimer Co., Philadelphia; Harry Slavinsky, of Havana Importing Company, Chicago; Emanuel Boasberg, of Kaiser & Boasberg, Buffalo, N. Y.; R. Sichel, B. Rosenbluth, New York; Benigno Balbin, of Balbin Bros., and Ramon Rey, Rey, Straus & Co., Tampa; Mortimer Regensberg and Laureano Torres, of E. Regensberg & Sons, Tampa and New York; Luis Martinez, of Martinez Havana Company, Key West.

Returned—Moritz Neuberger, of Heinrich Neuberger, Havana, New York and Bremen; Joseph Loeb, of Loeb-Nunez Havana Company, Havana and Philadelphia.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
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Almacenistas de Tabaco en Rama

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Departures—E. Shutan and Walter C. Sutter, for Chicago; Sol Cane, Lennie Greenhall and Henry Oppenheimer, for New York; E. Boasberg, for Buffalo; B. S. Jarrett, for Los Angeles, Cal.; Francisco Fleitas, for Key West; John Kolb and Joseph Loeb, for Philadelphia; Harry Erlich and Celestino Vega, for Tampa.

HAVANA CIGAR INDUSTRY.

To the commission recently appointed our President, Jose Miguel Gomez has added the following commission merchants of cigars and leaf tobacco: Theodore Garbade, of H. Upmann & Co.; Leslie Pantin, J. F. Berndes & Co., Boning & Co. and Michaelsen & Prasse. It remains to be seen what the final outcome will be when this commission has had sufficient time to study the situation thoroughly.

Some people seem to think that our only hope lies in the United States granting us a larger percentage in the next reciprocity treaty, as it will be useless to expect that the European countries will make an exception in our favor. Therefore, if we raise our duties against the delinquent governments in Europe and South America and exclude their imports from Cuba it would seem the United States would be the gainers thereby and increase their exports to this island, and as a compensation the Americans ought to lower their bars upon Cuban products.

Orders from the United States and England are keeping our factories mainly occupied, as the calls from other countries are only limited.

The principal factories, which are working with perhaps three-fourths of their forces, are: Henry Clay and Bock & Co., Ltd.; Sol, H. Upmann, Romeo & Julieta, Partagas, La Escepcion, Flor de A. Fernandez Garcia, Por Larranaga, Belinda, Castaneda, Flor de P. A. Estanillo, La Diligencia, Eden, Punch, El Rey del Mundo, Lord Beaconsfield and Figaro.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

E. Boasberg is reported as having purchased 1500 bales of Remedios first and second capaduras.

Cano & Hno. sold 3000 bales of all kinds of leaf during the last two weeks.

Sylvester & Stern bought and received 1000 bales of tobacco under old contracts last week.

Sobinos de A. Gonzalez were sellers of 1233 bales of Vuelta Abajo, Partido and Remedios.

Celestino Vega purchased 1000 bales of Vuelta Abajo and Partido for his Tampa factory.

A. Pazos & Co. disposed of 870 bales of Partidos and Vuelta Abajo, thus making their total sales this month reach 3000 bales.

Francisco Fonseca was a buyer of 800 bales of extra fine vegas of Vuelta Abajo and Partido.

Loeb-Nunez Havana Company closed out 500 bales of Remedios to their Northern customers.

Frank Dominguez has added 500 bales fresh purchases to the holdings of E. A. Calves & Co.

The Cuban Land and Leaf Tobacco Company has purchased 1500 bales of colas and some assorted vegas.

Jose F. Rocha turned over 427 bales of Vuelta Abajo and Partido.

Jose Lovera purchased 400 bales of Vuelta Abajo and Partido from Jose Suarez & Co., besides having made some further commitments with other houses.

Herrera, Calmet & Co. disposed of 350 bales of Remedios.

Salvador Rodriguez (while in Tampa) closed a transaction by mail of 336 bales of a fine Vuelta Abajo vega.

H. Upmann & Co. bought 750 bales of leaf tobacco last week.

J. F. Berndes & Co. were buyers of 695 bales of leaf tobacco for their customers.

B. Diaz & Co. closed out 300 bales of Partido and Vuelta Abajo.

Jose Lozano (F. Lozano, Sons & Co.) has bought the famous Betancourt vega of San Luis, about 400 bales, for which he paid a very high figure. Besides, he has purchased about 800 bales additional, which have not been registered yet.

Muniz Hnos & Co. sold 300 bales of Remedios last week.

Heinrich Neuberger was a shipper of 329 bales to Bremen last week, but since the arrival of Mr. Moritz Neuberger here it is more than likely that this firm will be a heavy buyer of all kinds of leaf in our market.

Planas & Co. were sellers of 300 bales of Partido and Remedios last week.

Walter C. Sutter left for New York last Sunday, per S. S. Saratoga, on his way to his Chicago home, after having spent five weeks here. He has been a hard and conscientious worker in Havana, as well as in the country, having made some good sized purchases of the finest vegas he could find for the numerous customers of the firm of Jacob Sutter & Sons.

Ernest Elliger & Co. closed out 158 bales of Partidos last week.

Manuel Rodriguez (Rodriguez & Tejeido) purchased 300 bales of Vuelta Abajo and Partido while here.

Gutierrez & Zabala sold 157 bales of Partido and Vuelta Abajo during the past eight days.

Lennie Greenhall left with 200 bales to the credit of Greenhall Bros. as the result of his last buying trip to Havana.

Jose M. Cayro e Hijo disposed of 100 bales of leaf last week.

Jorge & P. Castaneda have sold already this year 6500 bales of their famous San Antonio packing, which constitutes all the light, clean part, without colas, so they have only some wrappers and the heavier part of the escojida yet on hand.

John Kolb (Theobald & Oppenheimer Co.) only tarried a few days with us, as he left again by the S. S. Saratoga. He claims he came only for a vacation, and that he will make the heavier purchases for his firm later on this year.

RECEIPTS FROM THE COUNTRY.

Week ending Sept. 18.		Since Jan. 1, 1909.
Bales.		Bales.
13,024	Vuelta Abajo	145,671
1,274	Semi-Vuelta	19,968
1,581	Partido	31,247
———	Matanzas	428
12,103	Remedios	111,414
367	Santiago de Cuba	6,892
28,349		315,620

CABLE ADDRESS "CALBA" TELEPHONE 6883

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE AND WAREHOUSE MONTE 85

P.O.BOX 595 HAVANA, CUBA.

PLANAS Y CA.

Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

AMISTAD 97, Cable: "CASIN" HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

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IMPORTED

CIGAR BANDS

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
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IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
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Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, Sept. 28.

NEW YORK LEAF MARKET.

Although the leaf tobacco market did not show the same degree of activity during the past week that had characterized it for several weeks previous, it has not receded from its former position as regards prices, which, if anything, have become even a little stiffer. This is no doubt due in a large measure to the fact that the cigar industry has apparently recovered itself to such an extent that the leaf market must sooner or later be drawn upon for larger supplies of raw material. It is not now expected that there will be any unusual activity during the next few weeks, but soon there will be on the market additional supplies of leaf from Pennsylvania, Wisconsin and Ohio, and those are bound to attract attention if the present rate of increase in the activity of our cigar industry can be maintained. It is stated that there is still a buying movement on in Connecticut, but that seems to have confined itself principally to a small scale comparatively.

The same cause which is believed to have caused the greater activity in seed leaf tobacco movements is also responsible for the continued fair volume of trading in Sumatra tobacco, and which, during the past week is reported to have been on a very satisfactory scale.

Not much of a change has taken place in the Havana market, except that the activities on the Island are reported as good and with considerable purchases made by importers from the States.

* * *

THE CIGAR INDUSTRY.

The report of the Internal Revenue Department, published in this week's issue, will be most cheering information for the cigar manufacturer, inasmuch as it will show that August was the first month in many that the total output of the country reached the 600,000,000 mark.

The further fact that it has exceeded the output of August of last year by 40,000,000 has the effect of double encouragement to the cigar industry. At this writing it is reported that some of the leading manufacturers that orders are beginning to come in at the old time rate. Seed and Havana goods are coming in for a goodly share of the new business, while clear Havana manufacturers also report a good increase in the volume of business, and that September promises to make a favorable comparison with recent years.

* * *

WITH RETAIL DEALERS.

Retail cigar dealers naturally expect to reap somewhat of a harvest during the present week, when thousands upon thousands of visitors will be attracted to this city, and many of them have made special preparations, by a replenishment of stock and inaugurating a more inviting display of their goods.

* * *

AMSTERDAM SUMATRA INSCRIPTION.

The second of the fall series of inscriptions at Amsterdam was held on Friday last, and nearly two thousand bales were secured for the American market. There was spirited competition for the several parcels. The following were among the principal purchasers: H. Duys & Co., 500 bales; G. Falk & Bro., 432; A. Cohn & Co., 350; E. Rosenwald & Bro., 300; L. Schmid & Co., 250; Pretzfeld & Co., 162, and Jos. Hirsch & Son, 75.

* * *

DUYS' HEAVY PURCHASE.

The Sumatra importing house of H. Duys & Co. was successful in securing some of the finest parcels of tobaccos offered in Amsterdam at the last two sales.

Over 600 bales of such marks as Deli My., Deli Toewa, Senebah, My. and Deli My. LM, were bought by this progressive house.

The reports about the 1909 crop grown on the island of Sumatra are the poorest in years, and being firmly convinced that their information is correct, H. Duys & Co. are advising all of their friends and customers to lay in an extra supply of the present crop.

* * *

UNITED IN DRUG STORE DEAL.

It developed recently that interests at the head of the United Cigar Stores Company are also interested in the Lauer Drug Company, a new corporation which is about to open a number of retail drug and "United Cigar" establishments in New Jersey and suburbs of New York city.

W. T. Posey, Vice President of the new drug company, when approached on the matter, admitted that George J. Whalen, President of the United Cigar Stores Company, together with several other of its officers, were closely associated with the Lauer corporation. Mr. Posey stated that the plans of the Lauer Drug Company had not developed very far as yet, but that it was certain there would be a United Cigar establishment in connection with each of the drug stores opened.

When asked if leases had been secured for establishments in Jersey City, Perth Amboy, N. J., and Flushing, L. I., as had been rumored in the trade, he answered in the affirmative, and said that these stores would be opened very shortly, but so far no arrangements had been made for stores of this kind in Manhattan, The Bronx nor Brooklyn, as had been reported.

The offices of the Lauer Drug Company were recently moved from 156 Fifth avenue to the headquarters of the United Cigar Stores Company, 44 West Eighteenth street.

* * *

ASTOR'S LEASE TO CIGAR COMPANY.

The Astor estate has leased to the United Merchants Realty and Improvement Company the northeast corner of Broadway and 42d St., three 3-story buildings fronting 104.3 on Broadway and 112 feet on 42d st. The lease, which is drawn for twenty-one years, contains the privilege of four renewals, which if exercised will give the lessees control of the plot for 105 years. The present buildings will be razed as soon as the leases on the property expire, which will be about next May. It is expected that the site will then be improved with a 12-story store and office building that will cost about $1,000,000. The store will be occupied by the United Cigar Stores Company. A part of the property leased is Shanley's restaurant, which will probably be moved to Broadway, between 46th and 47th sts.

* * *

BUSINESS TROUBLES.

The Lighter Manufacturing Co., manufacturer of lighters and other ignition specialties, at No. 100 Centre st., is in charge of Deputy Sheriff Rinn on an execution for $523 in favor of Harvey A. Van Liew on a note, and the sheriff has set down the sale for Sept. 28, of the shafting, materials and office furniture. The company was incorporated on March 1 last with capital stock of $35,000, and David C. Gervais is president.

COLLEGE GETS NEW BUILDINGS.

Trinity College, Durham, N. C., through the generosity of B. N. Duke, of the American Tobacco Company, it is announced, is to have erected two buildings connected with a tower, costing $200,000. To this double building he adds the support of five new professors. The college has also received 25 acres of land, valued at $50,000, to be added to its campus, and a ball ground, all of which Mr. Duke gives.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

Wanted--Live Wires

A Philadelphia factory making cigars (five cent and high grade) way above the ordinary, both in quality and general get-up, would like to hear from Salesmen working on commission who feel that they can do justice to an

EXCEPTIONAL LINE.

A Responsible House, and Wants only Responsible People.
Address Box 40, care of Tobacco World, Philadelphia. 8-18tf

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Practical manufacturer with some means to join me in manufacturing cigars in a Western city of 250,000. I have experience and can sell output to jobbing trade. Address Emmet, Box 45, care of "Tobacco World, Phila. 9-29c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. ROSENWALD & BRO.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA
....IMPORTERS of

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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PHILADELPHIA, SEPTEMBER 29, 1909

THE LOCAL TOBACCO NEWS

A feature of the local leaf tobacco market during the past week was that there was an abundance of inquiry, but the actual sales were hardly what was expected under the circumstances. There were some transactions, of course, and the major portion of the business received came from traveling representatives now out on the road. From them there are some encouraging reports coming in also, and which are to the general effect that the conditions with the cigar manufacturers is improving now with reason to expect that the leaf trade will soon also share in a participation of greater activity. There were some goods sold of nearly all types of seed leaf tobacco.

In the Sumatra market, little more than a routine business has been done. Sales consisted entirely of small lots.

The Havana market remains practically unchanged.

* * *

A moderate business is reported by jobbers and retail dealers, the latter having been recently favored with excellent weather conditions. Counter sales are reported to be better, and box trade also showing some signs of a gain. Retailers are still discussing the project of reorganizing a retail dealers' association here, and although the meeting called at the Mayor's Office for Friday week last, was slimly attended, it is still maintained that it was not from any lack of actual interest, but owing to entirely other reasons that a large representation was not present. However, those who did attend were enthusiastic and have declared their willingness to make a personal canvass among the leading dealers and urge their presence at the next meeting which is likely to be called at an early date.

* * *

The new firm of Luckett, Luchs & Lipscomb has been among the most active cigar houses in the city this week. Mr. Luckett has been on a flying tour through the West where he called on some of the principal distributors and was not only very cordially received but also opened some very desirable accounts for their new line of goods. A goodly force of salesmen has been engaged, and reports at hand are to the effect that they are meeting with much encouragement by the way in which the new line is being received in the trade.

Whether the John C. Mercer Home for Disabled Clergymen of the Presbyterian Faith, situated at Ambler, Montgomery County, has failed of its purpose as a charitable institution was the question submitted to Judge Sulzberger yesterday in a suit by the heirs of Mrs. Mercer to recover the trust fund for the founding of the home.

Mrs. Mercer, who died in 1886, set aside $100,000 of her estate for the home, but she provided that it should shelter no clergyman who used tobacco in any form. During its 21 years of existence only 35 applications for admittance were received, of which 12 were refused because they failed to show proper eligibility, eight did not pursue their applications and only 15 were admitted. There is only one inmate remaining, and the board of managers applied to the Attorney General to institute proceedings for the purpose of applying the trust property for the payment to selected beneficiaries stipulated amounts, to be determined by the managers of the institution.

Ex-Judge W. W. Porter, counsel for the trustees of the estate of Lydia I. Biddle, heirs under the Mercer will, objected to this action, contending that, the charity having failed, the property should revert to the heirs.

John G. Johnson and A. Culver Boyd, appearing for the board of managers, maintained that the charity as intended by Mrs. Mercer could be successfully carried out. Peter Boyd, an attorney, who is treasurer of the board of managers of the institution, told Judge Sulzberger that the prohibitive tobacco clause was not the real cause for the small number of applications for admission to the institution, but as no provision had been made in the will for clergymen and their wives the majority of these, even though indigent, did not care to leave their homes. He was of the opinion that if the home ceased to exist the fund could be turned over to the Board of Ministerial Relief of the Presbyterian Church, which cares for 457 clergymen, and that the trust would then be fully carried out.

Judge Sulzberger took the matter under advisement.

* * *

H. C. Halloway, formerly a salesman with the 44 Cigar Co., is no longer with that house, and the territory formerly covered by him, viz., New York State and west, will henceforth be covered by O. L. Meyers.

The firm has experienced an unusually heavy demand for its product during the past few weeks and every available space in the factory is being utilized in seating cigar makers. No permanent relief is expected until after the completion of the new factory building.

The action brought by the 44 Cigar Co., some time ago against Gumpert Bros., of this city, was to have come up for a hearing in court last Friday, but owing to the inability by death in the family of one of the principals of the defence the case was postponed for one week.

* * *

There was a dearth of visitors in the leaf market this week, but in the cigar trade there were quite a few representativs in town.

* * *

G. I. Watson, of Sig. C. Mayer & Co., recently returned from his trip to the west where he met with excellent results. The firm has secured a new cigar factory at Red Hill, where there was obtained a large and well adapted building and which had been specially built for the purpose, with a capacity for about 200 cigar makers, and where it is also believed good and experienced cigar makers can be secured. This acquisition will probably enable the firm to meet the demand for their product which has been increasing at a rapid rate.

* * *

The inventory of the personal estate of the late Antonio Roig, formerly of the cigar firm of A. Roig & Langsdorf, has been filed by the executors and shows a valuation of $467,243.34.

* * *

In the Central High School in this city smoking has been prohibited under penalty of suspension by Professor Robert Ellis Thompson, the president of the institution. It is also declared that actual suspensions have already been effected in the case of obstinate students for smoking cigarettes.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

LORD MILFORD. 18,653.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 21, 1909, at 9 A. M., by Chas. Stutz Co., New York.

BIG NAIL. 18,654.
For cigars and cheroots. Registered September 21, 1909, at 9 A. M., by Harry W. Moyer, Myerstown, Pa.

MANILITA. 18,655.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by American Lithographic Co., New York.

SQUARE TIN. 18,656.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by Hirschl & Bendheim, St. Louis, Mo.

POLLACKS SMOKETTES. 18,657.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

DON BARDO. 18,658.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by American Lithographic Co., New York.

MASONIC CLUB. 18,659.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by F. Rollini, New York.

TIZIT. 18,660.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by Ed. A. McElheron, Lewiston, Me.

1-30-2. 18,661.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1909, at 9 A. M., by Ed. A. McElheron, Lewiston, Me.

BOSTON TIPS. 18,662.
For cigars. Registered September 22, 1909, at 9 A. M., by Louis Harbeck, Detroit, Mich.

UNALITY. 18,663.
For cigars. Registered September 22, 1909, at 9 A. M., by Louis Harbeck, Detroit, Mich.

THE AMERICAN 400. 18,664.
For cigars, cigarettes and cheroots. Registered September 22, 1909, at 9 A. M., by A. Forster, Newark, N. J.

1889, OKLAHOMA. 18,665.
For cigars, cigarettes and cheroots. Registered September 22, 1909, at 9 A. M., by Hershberger & Rosenthal, Kansas City, Mo.

ETAH. 18,666.
For cigars, cigarettes and cheroots. Registered September 22, 1909, at 9 A. M., by Prince Bros. and S. Diamond, Phila., Pa.

HARRY WHITNEY. 18,667.
For cigars, cigarettes and cheroots. Registered September 22, 1909, at 9 A. M., by Prince Bros. and S. Diamond, Phila., Pa.

COURANT. 18,668.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 24, 1909, at 9 A. M., by American Lithographic Co., New York.

LA ROMARY. 18,669.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 24, 1909, at 9 A. M., by American Lithographic Co., New York.

SETH BOYDEN. 18,670.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 24, 1909, at 9 A. M., by Samuel Monis, Newark, N. J. (A re-registration).

ALDERAMIN STAR. 18,671.
For cigars. Registered September 25, 1909, at 9 A. M., by W. H. Smith, York, Pa.

ARABIC. 18,672.
For cigars, cigarettes, cheroots and stogies. Registered September 25, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

BOSS BIRD. 18,673.
For cigars. Registered September 25, 1909, at 9 A. M., by S. M. Downs, Felton, Pa.

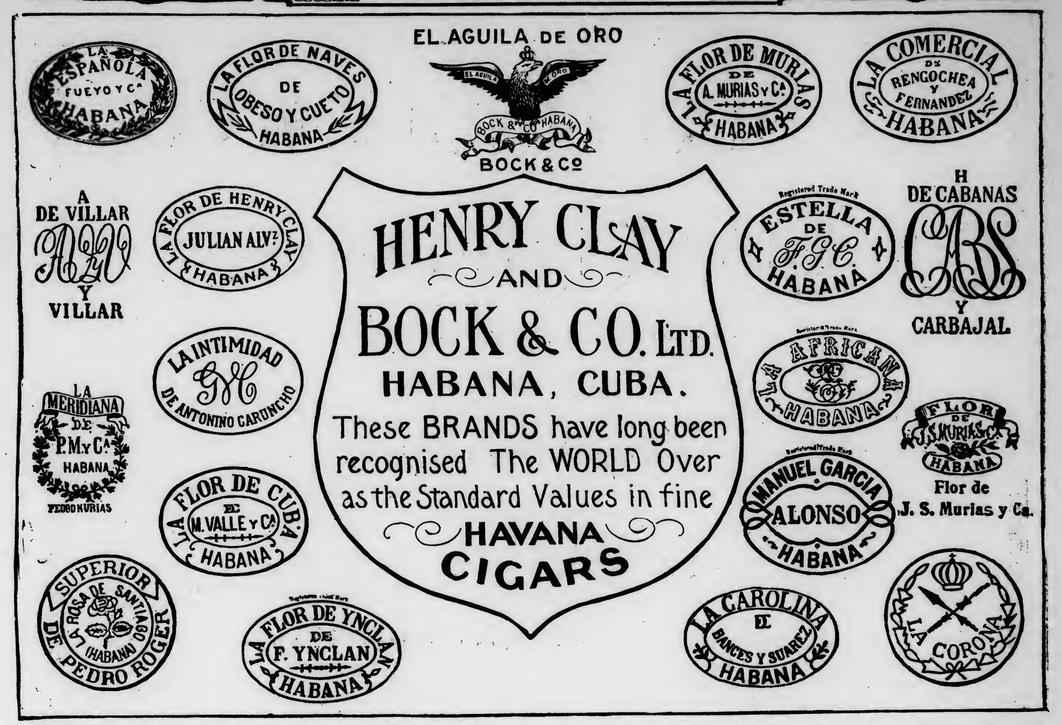
SEVENTY-SIX. 18,674.
For cigars. Registered September 25, 1909, at 9 A. M., by S. M. Downs, Felton, Pa.

DON PASCALO. 18,675.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 25, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

W. S. & A. 18,676.
For cigars. Registered September 25, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

DUPLICA. 18,677.
For cigars, cigarettes and cheroots.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



Registered September 25, 1909, at 9 A. M., by Schwarzkopf & Ruckert, New York.

SOLVENT. 18,679.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 25, 1909, at 9 A. M., by American Lithographic Co., New York.

DIXIE LIMITED. 18,680.
For cigars, cigarettes and cheroots. Registered September 27, 1909, at 9 A. M., by C. U. Patton & Co., Indianapolis, Ind.

NORTH POLE PUFFS. 18,681.
For cigars. Registered September 27, 1909, at 9 A. M., by Peter McGuigan, Red Lion, Pa.

OUR MARTIN. 18,682.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 27, 1909, at 9 A. M., by A. Falk, New Orleans, La.

A. O. U. W. 18,683.
For cigars. Registered September 27, 1909, at 9 A. M., by Fitchburg Cigar Co., Fitchburg, Mass.

CHARLES STONE. 18,684.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 27, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

TOM AND DICK. 18,685.
For cigars. Registered September 28, 1909, at 9 A. M., by H. F. Martin, York, Pa.

CHARMAZEL. 18,686.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 28, 1909, at 9 A. M., by the American Lithographic Co., New York.

QUANTICO. 18,687.
For cigars, cigarettes, cheroots stogies, chewing and smoking tobacco. Registered September 28, 1909, at 9 A. M., by the American Lithographic Co., New York.

LA DIONA. 18,688.
For cigars and cigarettes, chewing and smoking tobacco. Registered September 28, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

VITANIA. 18,689.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 28, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

D. A. M. 18,690.
For cigars. Registered September 28, 1909, at 9 A. M., by the Elite Tobacco Co., Tampa, Fla.

LA PETRA. 18,691.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 28, 1909, at 9 A. M., by Mendez & Gomez, New York.

TRANSFER.

SWEET TIPS.
For cigars. Registered November 11, 1901, by W. H. Bradley & Bro., Romeo, Mich., was transferred August 13, 1909, to the A. G. Weidman Cigar Box Co., Kansas City, Mo., with a special formula for manufacture.

CANCELLATION.

NATIONAL BOUQUET. 18,502.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 1, 1908, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y., has been cancelled.

STEADY BUSINESS IN DETROIT.

"Local Option" Said to be Depressing Trade in Other Parts of Michigan.

Detroit Bureau "The Tobacco World," 591 Campbell avenue,
Detroit, Mich., Sept. 27.

Business continues in practically the same volume, manufacturers, wholesalers and retailers all reporting a steady business. The trade seems to have recovered from its recent slump, and is now showing indications of picking up. The heavy drain on stocks during the last summer, due to the unprecedented rush of business, had caused some dealers anxiety, but the recent lull aided them considerable in replenishing stocks.

The different cigar manufacturers about town are working under the impression that this winter's demand will equal, if not exceed, last summer's trade. If it does there is no doubt that the year 1909 will close as a banner one.

Out in the State an altogether different condition is reported. From Bay City comes the news that the cigar business of Michigan has suffered considerable because of the activities of the local option adherents. The report follows:

"Local option is seriously affecting the cigar-making industry of the State, according to reports made to the Michigan Federation of Labor by the delegates from the Cigarmakers' Union.

"The reports from some of the local option districts were couched in vehement terms, the Battle Creek, Jackson and Genesee districts being especially affected. In one district a delegate from Jackson asserts the membership of the Cigarmakers' Union had dropped from an even 100 to 33 between May 1st, when local option went into force, and the present time.

"The outlook, he declared, was for still further reduction. The Jackson district was, it is said, more affected than any other. It was also reported from Kalamazoo, and other centres supplying surrounding counties, that the cigar trade in "wet towns" was being affected.

"There was an intense feeling in the convention over an anonymous attack upon Secretary-Treasurer Penna, of Detroit. Anonymous letters, cards and postals have been sent to many delegates before and after their arrival in Bay City. Penna will have some opposition, First Vice President May, of Lansing, being a candidate for the Penna toga, but Penna says there is no connection between May and the anonymous attacks. Mr. Emery said:

"'This sort of a campaign is not hurting us. We are not even angry over it, because of its foolishness. It hurts more to think that among us we've got a man of such calibre. We know a delegate is doing it, but we are not satisfied who he is.'

"It is probable an investigation will be made.

"Another matter that disturbed the convention was the report printed in a Saginaw paper that State Labor Commissioner Fletcher is after Secretary Penna's scalp. Over the long distance telephone, Fletcher declared he was in no way interested in the Federation election. Penna worked against Fletcher's increase of salary in the State Legislature last spring.

"The Federation brought up the question of a State-wide campaign of extension organization work. The plan, as far as outlined, is to create local funds in every city, the local trades councils to prosecute the work. The State Federation is to have general supervision and direct the campaign. Every unorganized district and craft is to be invaded, if the convention adopts the plan.

"There are now over 200 affiliated individual unions and central trades bodies, with a membership of nearly 100,000. This can be doubled as to membership, it is alleged."

The Wyandotte Common Council has approved the plans and specifications of the building to be erected by the city for the San Telmo Cigar Co., of Detroit. The San Telmo people will establish a branch factory in the downriver town.

Burglars recently broke into Cook Brothers' store, in Maple Rapids, and stole a quantity of cigars and tobacco.

H. S. Mitchell, the River Rouge cigar man, has returned from a two weeks' vacation, spent with friends in the State. Tiorted.

R. L. Jacobs has sold his cigar store in Springfield, Ore., to E. J. Bishop.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} **Leaders in Nickel Goods** {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

OFFERS TOBACCO LAND.

Alabama Company Makes Proposals to Illinois Farmers.

Rockford, Ill., Sept. 24.

T. P. Hamm, Jr., manager of the Alabama, Sumatra and Havana Tobacco Co., with headquarters in Chicago, is in the city trying to interest Rockfordites in the purchase of land in Baldwin county, Ala., where the company has about 16,000 acres which is said to be especially adapted for the raising of tobacco.

The company is to build a large tobacco warehouse there and will also establish a townsite, which it is expected will grow to be a large place in a short time. The company secured about 20,000 acres in Baldwin county and after tests had been made it was found about 16,000 acres were suitable for the growing of tobacco. The company has started on the erection of a monster concrete warehouse and is also building other structures necessary for curing and caring for the tobacco.

Mr. Hamm arrived in Rockford yesterday and will be here a few days interesting those who might want to invest, and he is also engaging concrete workers to go to the South to accept employment.

Newsy Notes of the Trade

—H. L. Luse, cigars, etc., West Liberty, Ia., has sold out to H. S. Bowman.

—The Quality Cigar Shop, Chicago, Ill., has been incorporated; capital $2500.

—John D. Sperry, cigars, etc., Morrison, Ill., has sold out to C. L. Williams.

—The Wilbur Cigar Co., Fargo, N. D., has been incorporated; capital, $25,000.

—The Crane Cigar Co., capital, $20,000, has been incorporated at Columbus, O.

—Joseph Crowe, pool and cigars, Council Bluffs, Ia., has sold out to A. B. Carey.

—The Don Almo Cigar Co., Sioux Falls, S. D., has been incorporated; capital, $25,000.

—S. N. Wilm, just outside of Dover, Del., has raised this year a half acre of healthy tobacco plants.

—The Automatic Cigar Sales Co., Cincinnati, O., has increased its capital from $100,000 to $150,000.

—Charles F. Fisher and Edward D. Miller will form a partnership for the manufacture of cigars in Homer, N. Y.

—The Kassel Wholesale Grocer Co., Gainesville, Tex., has changed name to the Goodman Wholesale Grocer Co.

—Swartz Bros., cigar manufacturers, Huntsville, Ala., are reported to have filed a voluntary petition in bankruptcy.

—The internal revenue receipts from tobacco in August, 1909, were $4,740,083, an increase of nearly $500,000 over the receipts of the same month in 1908.

—M. K. Slater, who operated a cigar factory at Ninth and Buttonwood streets, Reading, Pa., filed a closing inventory with Deputy Revenue Collector Cranston, and will retire from business because of ill health.

—The capital stock of the Cincinnati Tobacco Warehouse Company is to be reduced from $1,400,000 to $1,300,000 by the retirement of $100,000 stock held in the treasury. The company has no use for the additional stock and it reduces its capital to get away from paying taxes on it.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth Street,

PHILADELPHIA

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality—Long Filler—Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative, P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

ACTIVITY IN LANCASTER COUNTY.

Country Packers Prominent in Recent Leaf Transactions. Improvement Reported in Cigar Factories.

Lancaster, Pa., Sept. 27.

Conditions in the leaf market have not changed very greatly during the past week, and some business continues to be done by local houses, although there is really more activity reported by dealers in the outlying sections of the county, and who have lately become much more encouraged. Inquiries are coming in stronger than for some time and the market generally has braced up a great deal. Such packing houses as Hoffman Bros., at Bainbridge; E. L. Nissly & Co., Florin, Lichty, Warfel & Muesser, at Terre Hill, and Diller & Bro., at Intercourse, have been prominent in recent transactions. Some goods were also sold by J. E. Longnecker, Bender & Musser and Ephraim Hershey at Mt. Joy.

The cigar industry seems to be improving steadily, and the local factories are now reported to be busier than for some time. S. R. Moss Cigar Co., Oblinger Bros. & Co., and other local factories have an increased number of orders on hand. In fact the cigar trade generally seems to be brisking up. Work on the new factory being built by the M. Kinports Cigar Co., at Rothsville, has been completed 84 by 32 feet, and two stories high, menced. The main building will be with a wing 22 by 14 feet.

Tobacco cutting is general, and although the crop would no doubt grow some yet, now that the earth is pretty thoroughly moistened, the fear of a possible frost is urging farmers to this action. Estimates place the total crop at possibly 40,000 cases. A major portion of the crop will have been housed by the end of the present week, if the weather conditions remain favorable.

George G. Cooper, who has for several years been a foreman in the leaf tobacco packing warehouse of J. H. Hoober, on Tobacco Row, died last week very suddenly while at the warehouse, from a stroke of paralysis. The deceased is a brother of William R. Cooper, a well-known leaf dealer here, and was himself well known in the trade locally. He was a veteran of the civil war and was a member of several secret organizations. Interment was made from his late residence, at No. 410 West Lemon street.

A. F. Eshleman, of Manor township, who has his warehouse in Washingtonboro, shipped his entire packing of 1908 crop, consisting of some 27,000 pounds of seed leaf tobacco, to J. Vetterlein & Co., at their Lancaster warehouse.

There have been a few tobacco men out driving recently, but so far they have been very cautious about prices, and little if any has thus far been contracted for.

The raising of a large tobacco warehouse for John H. DeHaven, at Churchtown, took place last Wednesday. The building is 40 by 120 feet in dimensions, and when completed will be used, it is stated, by L. Loeb & Co., of Philadelphia.

J. Edward Scheid, trading as the Scheid Cigar Co., was recently declared a bankrupt in the United States District Court in Philadelphia. His liabilities were placed at $3865.25, and assets at $2565.89.

VARIED REPORTS FROM YORK.

Improved Business Reported in Some Factories; Others Still Dull.

York, Pa., Sept. 28.

The reports of the conditions in the cigar trade in the several sections of the country vary materially. From some quarters it is reported that trade is quite active and that manufacturers have a good run of orders, and in other sections again, and perhaps a few miles only away from a busy centre, it is apparently quiet, and factories running at a very low ebb.

Manufacturers in this city for the most part have a fair business at the present time, and prospects are rather bright. There is but one exception to this report so far as I have been able to ascertain, which was to the effect that during the past two weeks trade at this particular factory had fallen off considerable, but there were still orders enough in hand to keep running steadily for a short time, with some prospect of new and additional orders coming in before the present orders are all filled and shipped out.

H. F. Martin, maker of the Keen Cutter, a popular-priced cigar, will start out this week on a short business trip through Eastern Pennsylvania and New Jersey. He has been having an exceptional run of trade on that one brand alone, and with the several brands which are being made at that factory, business has so far this year been very satisfactory.

The new factory at Loganville, I am told, is busy on orders in hand for its products. The proprietors seem to have been very fortunate in securing good salesmen, from whom good-sized orders are already at hand. The venture promises to be a very successful one.

At the Red Lion branch of the United Cigar Manufacturers' Co. a number of additional hands have been recently added. There is now a working force of about 40 hands on the payroll.

W. M. Gemmill, of Red Lion, recently returned from a business trip to Connecticut, where he made some purchases of leaf tobacco which is now in transit.

It appears that since the recent rains some of the tobacco has again developed into a healthy growth, and what was once thought to be worthless will be left to stand for a time yet, and should frost not come too soon it may yet develop into somewhat of a crop.

The State Seal cigar factory building at Felton has recently been much improved by new painting.

A cigar factory at East Yoe, recently purchased by Isaac Kohler, of Yoe, has resumed operations with the employment of a number of hands, and J. A. Kauffman as foreman.

A. F. Fix, a prominent cigar manufacturer at Dallastown, has been on an automobile trip to New York.

The Cuban Star Cigar Co., at Dallastown, recently received large consignments of leaf tobacco.

Charlie.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

THE CHRONICLES OF BEN ALI.

Quiet Trade in Boston. Business Hindered by Unpleasant Weather.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Sept. 27.

The retail trade is still quiet here; many of our retailers have been complaining of poor business. We have had a lot of unpleasant rainy weather that has kept people indoors and others who hastened to their homes after being through with their day's business. Visiting cigar salesmen have been here in numbers, but few of them report doing much business. Probably some of our cigar merchants were in Duxbury, where the Adventists gathered last Friday expecting that the world was coming to an end that day, but somehow or other it did not happen and the crisis has been postponed until 1910, so our business people have another year to live, and it is now hoped that the revival of business will begin anew.

The Hudson-Fulton celebration now taking place in New York has attracted many Bostonians there.

The New England Label Conference recently sent broadcast circulars to all our retailers, the substance of which was to push the sale of only "blue label" cigars and tobacco. The Tobacco Trust's methods were exposed and all of its brands boycottted. A list of the brands of cigars and tobaccos which are made by the Trust were printed. The San Felice cigar was mentioned in this list and now the following circular letter is being sent to the entire trade, which explains itself:

"The firm of Deisel-Wemmer Company has notified us that they are an entirely independent concern and not connected in any way with the so-called Tobacco Trust. In our circular No. 6 we stated that the San Felice cigar was a product of the Trust. We find through the positive denial of the Deisel-Wemmer Company that we are in error and retract the statement in reference to the San Felice cigar. (Signed), New England Label Conference, William Standcumbe, President."

I. Fonseca, of Fonseca Bros., the Milk street leaf tobacco firm, is at present on an extended purchasing trip through Connecticut. He recently purchased an extra fine lot of Havana seed wrappers. Fonseca Bros. are also the holders of some of the finest 1908 South Windsor, Connecticut, broadleaf, and cigar manufacturers in the market for any such leaf would do well to write them for samples of same. Smiling Billy Gossman has just returned from a trip and reports having had good business all along the route.

A. F. Rico, the Broad street Havana importer, is at present on a trip down East.

Carl Shoverling, leaf tobacco packer of New Milford, Conn., was here this week, calling on the jobbing trade with a line of Connecticut broad leaf of his own packing.

P. B. Wile, leaf dealer, was down Maine this week.

A. Kaffenburgh & Sons, the large leaf firm, are about to open a branch house in New York. Alfred W. Kaffenburgh, one of the sons, expects to move to New York and take charge of their business in that city. Kaffenburgh & Co. have been heavy packers of Havana tobacco for a number of years, and supply many of our large local cigar factories with most of their leaf.

M. Cohen, manufacturer of the Payson Smoker, who has been in the cigar manufacturing line for many years and who has been doing a quiet, conservative business, has wakened up since he heard that Dr. Cook has discovered the North Pole, and is now advertising his Payson Smoker and placing same with the trade.

It is reported that H. Traiser & Co. here have closed down their Pitt street factory, thereby laying off about

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

82 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

150 cigarmakers. Traiser & Co. are still using quarter-page advertisements in our local daily papers.

Frank Leveck, a prominent cigar manufacturer in Pawtucket, R. I., was in town Thursday purchasing a supply of leaf tobacco. Mr. Leveck reports good business. His leading brands are the Royalette and Royal Five, which have a good local sale.

Nat. Alford, of Alford Bros., expects to make a trip to New York this week.

Sam. H. Kitsis is now exploiting the Pedro Menendez cigar, a 10-cent proposition from the Hilson Co. factory. I understand that the Eastern Cigar Co. are the local distributers.

I. Mayer (Durlach Bros.) was here taking orders for their fine line of Porto Rican cigars.

W. F. Lovell, of the C. R. Lovell Co., N. Y., was here this week taking the place of his brother, C. R., who usually covers this territory, but is being detained in New York looking after the office, owing to a big increase in their city business.

Robert Simpson, a New York cigar broker, was also here calling on the jobbing trade showing a line of holiday packings.

The Fink Cigar Co., on Federal street, is this week showing up a nice line of genuine Calabash pipes in one of their windows at greatly reduced prices. The other window contains a neat display of Fink's new seed and Havana cigar called Granite City Club.

T. Rosenbaum & Co. are featuring this week in the window display of their Federal street store, a genuine Key West Havana smoker called New Tariff.

Some of our local jobbers are expecting to receive a wireless any day announcing that A. Rollman has also discovered the North Pole.

I. G. Prince, representing the E. H. Gato Cigar Co., was here on Thursday.

Milton M. Frankel (Allen Tobacco Co.) has left on a trip through Connecticut and Western Massachusetts.

Joe Rogers (Ware-Kramer Tobacco Company) has returned from Springfield, Mass., where he reports the Lynnhaven cigarette to be one of the leading sellers in 10-cent goods.

Joe Perlstein (Federal Cigar Co.) has just returned from an extended trip and reports good trade.

Phil Melhado, who conducts a wholesale and retail cigar and tobacco business corner Hamden and Dudley streets, has made many useful improvements in his store during the past few months. Phil says business is much better than he expected it would be during the summer months. He now carries a select, up-to-date line of post cards. He has built up a good trade on a ten-cent cigar called Mt. Pleasant Club, which contains nothing but the best of Havana and is union made. The Corner Smoker, his 5-cent leader, is well known from the Dudley Street Terminal to Columbia Road. Norfolk sliced plug, put up in neat 1 2-3-oz. and 3 1-3-oz. tin pocket packages, has a good sale with him, and is a private brand of his made by that old reliable Surbrug Co., Richmond, Va.

The Surbrug Co. is now packing gratis with the Arab cigarettes a new 5c package called Soudan.

The J. P. Boyce Cigar Co. has been incorporated under the laws of this State, with a capital of $10,000. The directors are J. P. Boyce, president; E. L. Lyons, treasurer, and K. E. Boyce.

Charles L. Polep, the Salem wholesaler, was in town this week replenishing his stock. Ben Ali.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

MAY PREPARE THEIR OWN TOBACCO

Plan to Have Inmates of Ohio Prisons Handle Leaf for Their Own Use.

Columbus, O., Sept. 24.

The State of Ohio has been paying an average of $132 a week for tobacco for its prisoners at the Ohio State Penitentiary and Warden T. B. H. Jones is figuring how to reduce it.

It is the plan of the warden to have the tobacco used at the big pen cured and cut by the prisoners themselves, thus saving the State a large sum of the expense.

As the tobacco is now purchased it costs the State $5,280 a year at contract rates. The warden says that half of this expense can be eliminated if the tobacco is purchased in its rawest state and cured and cut by the prisoners.

The men who use tobacco are allowed the weed twice a week. This makes an average per capita cost of tobacco of about 25 cents a month.

Swartz Bros., cigar manufacturers, of Huntsville, Ala., have gone into voluntary bankruptcy. The liabilities are small.

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
GUARANTEED
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality

Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CROP REPORTS.

CONNECTICUT.

Suffield.—Tobacco buyers are beginning to look over the field and as soon as a larger proportion of the crop becomes cured it is likely that they will begin to pick up the best crops. It is said that the buyers are willing to acknowledge that the crop this season is better than for some years and that prices are sure to be higher than last year. There is considerable tobacco still left in the fields, but the work of harvesting is being pushed and by another week the crop will be all under cover. The weather has been most favorable for curing, and the early-cut crops are coming down better than was anticipated both as to color and texture. Suffield continues to hold its own in the production of high-grade wrapper tobacco.

Wapping.—The tobacco crop is Wapping's chief reliance, and the weather the last month has been all that could be desired, and the result is a crop that will beat all records. The crop is nearly all housed. Several growers secured guinea hens, and placed them in the fields. These hens ate all the worms and insects. Quite a number of growers had to build additions to their tobacco sheds, and others carried some a long distance to house it. A number have sold. The buyers are Lichenstein, Israel, Hartman, Helm. Only two or three crops of old tobacco remain

Warehouse Point.—The tobacco crop is about all housed and is curing finely and promises to be the best crop as to color and texture that has been raised for several years, although owing to the dry weather at the time of transplanting it did not start even and in consequence the weight per acre will be somewhat lighter but the better quality will more than even up. Several crops have already been sold at very satisfactory prices.

Windsor.—A number of tobacco buyers have been in town and it is reported that offers have been made for a few crops, but the growers did not sell. It is expected, however, that there will be early sales.

KENTUCKY.

Paris.—Bourbon county farmers have turned their attention to the work of housing the tobacco crop and cutting the big corn crop, which is fast ripening.

The weather has been ideal for curing tobacco, and many barns will be ready for stripping in October for November shipment. Already local buyers are in the market for the weed, and the majority of crops promise to be of good quality and color.

No sales have as yet been made, but some rush orders have been placed, which, if they can be filled early, will open the market at the earliest possible moment.

VIRGINIA.

Lynchburg.—Although the sales of loose leaf tobacco on the local market are more than 700,000 pounds lower than at this time last year, the tobacco trade feels certain that this year's crop will be larger than last, when nearly 22,000,000 pounds were sold. The crop this year is later than last season, and the sales will hardly be on good before October 1, fully two weeks later than last season.

The weather throughout the Lynchburg district during the past week was very favorable for the housing and curing of the crop, and the present indications are that the crop will be a very desirable one.

WEST VIRGINIA.

Huntingdon.—A great deal of uneasiness has been expressed by the tobacco growers of this district in West Virginia, and Southern Ohio, regarding the curing out of the tobacco crop, the major portion of which is now in the barns. The crop harvested this year is probably five times as great as ever before raised in this locality, and up to the time of cutting the prospects were for as large or larger yield than ever before. The extremely hot and humid weather of the last few days, however, has done a great deal of damage to tobacco in the barns, and it is now figured that at least ten per cent. of the harvested crop has been ruined by house burn. The farmers say that it will be practically impossible to estimate the damage until the crop is cured out, but many believe that it will run from ten to twenty-five per cent.

WISCONSIN.

Edgerton.—There are many evidences present that the first rush of buying to the green fields is about over. One after another of the firms actively engaged in the movement have filled their orders and are taking their men out of the field. Aside from less than a half dozen firms, including the American Cigar Co., buyers have been withdrawn and trading is being conceded, and good judges estimate that close to ducted with more moderation. Outside the frost belts prices are quite well maintain- 75 per cent. of the crop is under contract at this time.

Sales reaching us showing the run of prices are:

Henry Anderson, 18a at 11 and 2c.
Chas. Patterson, 20a at 10 and 2c.
F. M. Ladd & Co., 20a at 10½ and 2c.
T. G. Thompson, 44a at 10¾, 10½, 7 and 2c.
C. W. Haylock, 16a at 10 and 2c.
Thos. Halverson, 10a at 10½ and 2c.
John Mdham, 10a at 10½ and 2c.
Larson & Moore, 16a at 10 and 2c.
Terkel Fosberg, 7a at 11 and 2c.
Ole J. Bakken, 8a at 11 and 3c.
D. P. Devine, 6a at 10½ and 2c.
N. A. Rhode, 9a at 9 and 2c.
John Jenson, 8a at 10 and 2c.
Peter Foss, 6a at 9½ and 2c.
Simon Berg, 6a at 10½; 5a at 9 and 2c.
Frank Patterson, 8a at 10½ and 2c.
C. Munson, 7a at 9½ and 3c.
T. H. Femrite, 10a at 10¼ and 2c.

Rains have delayed the harvest or the crop would have been practically secured by the close of this week. Suitable curing weather has prevailed and much of the early cut is out of danger of shed damage.

Old goods in growers' hands continue to be taken over freely, even at advanced prices. A. S. Flagg has purchased about 400cs of '08 and A. Jenson & Sons about 150cs of '07 and '08 the past week. The Erler packing of '07 at Janesville of 300cs is reported sold to Eisenlohr.

The shipments out of storage reach 400 cases from this market to all points for the week.—Reporter.

Stoughton.—There is still a good demand for Wisconsin tobacco and prices are a little stronger, ranging from 9c to 11c. Lars Vinger of Albion sold at 11½c and Gunder Lunde at 11¾c. Henry Severson, Pleasant Springs, received on an average 10½c for 37 acres, all harvested in good condition, with no injury from hail or frost. Shipments of old goods are slow with about 200 cases going out of Stoughton each day. Some 1906 crop will have to be rehandled before it can be sold. The 1909 crop was so large that some growers needed larger sheds.—Journal.

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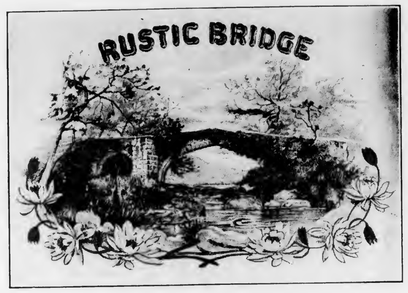

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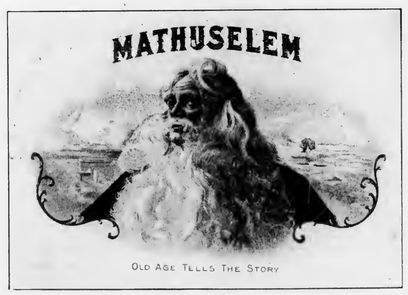

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THE TOBACCO WORLD

Vol. XXIX., No. 40 PHILADELPHIA, OCTOBER 6, 1909 One Dollar the Year

WHAT CONSTITUTES A TRUST.

Pen Portrait Drawn by a United States Court Judge.

In the case of the U. S. vs. American Tobacco Co. et al., in which three Judges ordered an injunction to issue against the Tobacco Trust, because unlawfully created and illegally operating, one of the Judges gave a very lucid idea of what a Trust looks like. He said:

"The Tobacco Trust, so-called, consists of sixty corporations, which, since January, 1890, have united into one gigantic combination which controls a greatly preponderating proportion of the tobacco business in the United States, in each and all its branches, in some branches the volume being as high as ninety-five per cent. Prior to their absorption many of these corporations had been active competitors in interstate and foreign commerce. They competed in purchasing raw materials, in manufacturing, in jobbing and in selling to the consumer. To-day those plants which have not been closed are, with one or two exceptions, under the absolute dominion of the supreme central authority.

"Everything directly or indirectly connected with the manufacture and sale of tobacco products, including the ingredients, the packages, the bags and boxes, are largely controlled by it. Should a party with moderate capital desire to enter the field it would be difficult to do so against the opposition of this combination.

"That many of the associated corporations were not coerced into joining the combination, but entered of their own volition, is quite true; but in many other instances it is evident that if not actually compelled to join, they preferred to do so rather than face an unequal trade war, in which the odds were all against them, and in which success could only be achieved by a ruinous expenditure of time and money. The power to destroy a too formidable rival, assuming the allied companies see it to exercise it, can hardly be denied.

"We are not dealing with these companies as they existed prior to 1890, but with the consolidated unit controlling a preponderating proportion of the tobacco business in its most minute details. Prior to that date the manufacturing companies, the purchasers, the distributers and the selling companies were each and all operating independently, and tobacco products were being transported back and forth to every State of the Union and to foreign countries.

"Since 1890 this vast interstate and foreign trade which was carried on by this large number of competing companies and individuals is now carried on by one combination.

"The free interchange of commerce has been interfered with, hampered, diverted and in some instances destroyed. Though it may be greater in volume, it does not flow through the old channels; it is not free and unrestrained. It may be true that there are individual members of this combination not engaged in interstate commerce—manufacturing companies only—and therefore not engaged in commerce within the rule enunciated in U. S. vs. Knight (156 U. S. 1); but here the complaint is made, not against the individual conspirators separately, but against the combination as a whole. Has it monopolized or restrained any part of interstate or foreign commerce? If so, it would seem that it is liable under this act."

MORE NIGHT RIDER TROUBLES.

John H. Montgomery Killed.

Glasgow, Ky., Sept. 29.

John W. Montgomery, of this county, Republican nominee for Representative, aged 65 years, was killed this afternoon by Morris Wilcoxen, at whose home he had called to get Wilcoxen to pool his Burley tobacco. Montgomery was seated at a table writing when Wilcoxen fired without warning. Wilcoxen was arrested and placed in jail here.

Whipped to Force Him to Join Pool.

Paris, Ky., Sept. 29.

There has been a fresh outbreak of night-riding in the blue grass country, according to Judge J. J. Osborne, of Cynthiana. A tenant on the farm of T. J. McDowell, who had refused to join the pool of tobacco growers, was taken from his home last Thursday night, stripped to the waist, and given thirty lashes. He was then ordered to be in Brooksville the next day and sign over his tobacco or suffer more severely. He complied with the request.

Last Saturday night, according to Judge Osborne, a band of about fifty men rode through Milford, a small town, shooting out lights and breaking up a political meeting.

Gov. Willson Urges Kentuckians to Join Liberty Leagues.

Frankfort, Ky., Oct. 3.

Fight the devil with his own fire is the method that Governor Willson is advising the independent growers of tobacco in Kentucky to adopt in their struggle against the night-riders.

In a statement issued to-day he says in part:

"You will remember that I have made public addresses to our people asking them to defend their homes and assured them that if they did defend their homes and were careful not to make a mistake and kill innocent persons, but simply necessary defense of their lives, liberty and property, they would not need a lawyer.

"I have never withdrawn that proclamation. If men's interest in a business plan to form a combination to raise the price on their crops, which is entirely proper and wise, if lawfully carried on, is so great that they will form a pool that falls into lawlessness, why should not self-respecting, free Kentuckians form a liberty of freedom pool, a thousand times more serious and earnest than any pool for money profit, and why should they not fight for their liberties when the law is behind them and the State Government with them?"

—Parties are prospecting in Lynnville, Tenn., with a view to locating a tobacco factory in that place. It is expected the plant may be in operation by the first of the year.

TRUST QUESTION in SUPREME COURT

Case of American Tobacco Co. to Come Up October 20th.

Washington, D. C., Oct. 2.

Important anti-trust and interstate commerce ligitation will be taken up by the Supreme Court of the United States at the outset of the October term, which will begin October 12. The Sherman law and the interstate commerce laws both will have their scope tested, in the cases which will be brought before the Court with the opening of the term.

The case of the United States vs. the American Tobacco Company, known as the Tobacco Trust, will be argued at the opening of the term. It is set down for October 12, but as there are a number of cases ahead of it is will probably not be reached until about October 20. This is the most important anti-trust litigation which will be submitted to the Court the coming term.

It not only involves the question of whether the American Tobacco and related concerns are combinations in restraint of trade under the Sherman law, and whether they should be shut out of interstate commerce, but whether the great combination built around the American Tobacco Company shall be broken, and whether the broad interpretation put on the Sherman Act by the Court below shall be sustained.

What the Court may do in this case will be of moment in its bearing on the Standard Oil Company case, which is on its way to the Supreme Court, and is likely to be submitted to that tribunal the coming winter.

Several highly important interstate commerce cases are to be argued before the Court as soon as the term begins.

HIGHER PRICES for KENTUCKY LEAF

The Dark Tobacco is of a Fine Grade, But Crop Will be Small.

Paducah, Ky., Sept. 30.

Prices for dark tobacco will range higher this year than possibly in history, is the opinion of tobacco men, privately expressed. The weed is of a better average quality than that of last year, while the crop fell off 15 per cent. in quantity.

More than that, in spite of the fact that last year was a trying one for tobacco buyers, because the situation was such that they could not tell one day what the next would bring forth, there is scarcely any tobacco left on the market, probably less than ever before at this time, leaving the market open to the new crop.

Competition among buyers also promises to be strong.

—Fire in a business block gutted the cigar factory of Kirchner Bros., on Market street, Tiffin, O.

BURLEY TOBACCO SOCIETY SUED.

Lovell & Buffington Tobacco Co. Brings Suit Under the Sherman Law.

Covington, Ky., Oct. 1.

The Lovell & Buffington Tobacco Co. on Tuesday last, through Attorneys Ernst, Cassatt & Maxwell, sued the Burley Tobacco Society and a number of others in the United States Court in Covington, asking for threefold damages said to have been sustained by the acts of the Tobacco Society in creating and enforcing a monopoly of "White Burley" tobacco.

The defendants named, in addition to the Burley Tobacco Society, are as follows:

Clarence Le Bus, J. L. Riley, James Kennedy, John Berkshire, W. H. Metcalfe, N. J. Straube, M. Lauderbach, T. A. Welden, J. P. Reese, George Jett, E. A. Carliss, W. T. Craig, J. D. Logan, Claude Sanders, John Conrad, Lee Conrad, George Roland, Nick Webster, Thomas Powers, L. T. Blanchette, J. B. Berry, Orie Le Bus, F. P. Mann, W. T. Loomis, James N. Kehoe, S. A. Shanklin, S. M. Blatterman, H. S. Weaver, James H. Berry, G. W. McMillan, John F. Fryer, E. L. Tilton, D. S. Deming, Taylor Sprague, Charles C. Patrick, A. L. Ferguson, W. P. Renaker, A. M. Cox, E. K. Renaker and Rhodes Thomas.

According to the petition the plaintiff uses large quantities of what is known as White Burley tobacco, and further states that this tobacco is different in certain qualities from all other tobacco that that other kinds of tobacco cannot be substituted for white Burley. It further states that at the times mentioned in the suit not less than 95 per cent. of the white Burley grown was raised in the States of Kentucky, Ohio and Indiana, and that during such time the white Burley so grown was sold each year by the growers on private contracts to buyers in not less than ten other States and foreign countries, and that in each of said sales the grower acted for himself in free competition with other buyers and that the buyers acted in free competition with each other.

The allegation is made that by shipments of tobacco to Cincinnati and Louisville warehouse the weed became an article of interstate commerce because at these warehouss it was sold to buyers of other States and foreign countries, including many foreign Governments which are themselves buyers of tobacco.

In thus reciting the manner in which the tobacco was sold by the growers previous to the formation of the Burley Tobacco Society, the plaintiff in the suit goes deeper into the history of the manner in which tobacco was sold previous to the formation of the tobacco pool than did the two suits filed by the Scranton and Philadelphia con-

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238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

cerns. Their suits are said to have established a precedent and to have paved the way for a number of similar suits.

The petition further states that the defendants in the years 1906 to 1908 inclusive were growers of and dealers in White Burley and had large quantities of this grade of tobacco which, but for the formation of the tobacco combine, would have sold in open and free competition.

Lovell & Buffington allege that in January, 1907, the defendants entered into a combination with certain parties named and others whose names are said to be known, it is charged that this combination was formed for the purpose of obtaining a monopoly on the tobacco crop of "Burley" grown in the years 1906 to 1908 and to control the price and to destroy competition and to prevent the free and open sale and to further restrain trade between the various States and foreign countries. It is charged that to further this object a corporation known as the Burley Tobacco Society was organized and that sections of their articles of incorporation show the purposes of the organization.

After reciting how pledges were secured by the organization from not less than 8 per cent. of the growers in the three States, the petition states that while holding the pooled tobacco the defendants did by promises and threats procure pledges from more than one-half of the growers not to grow any tobacco in the year 1908. As a result of these pledges it is alleged that the total amount of Burley tobacco was 20,000,000 pounds, whereas the usual amount grown for preceding years was more than 200,000,000 pounds, and that the last-named amount would have been grown but for the combination.

It is further charged that in 1908 95 per cent. of all the Burley tobacco in existence was pooled with the Burley Tobacco Society and that said society had the power to fix prices, thus forming a monopoly.

The petition also alleges that while the Burley Tobacco Society purports to be a corporation, it is, in reality, a combination of individual tobacco growers, adopting a form for the sole purpose of pooling their crops and destroying competition and restraining trade between the States and increasing the price of the tobacco.

The petition further charges that the defendants agreed not to sell except through the Burley Tobacco Society and at the price fixed by the society and to purchasers named by it, and that the individual defendants promoted the organization of the society.

It is further stated that in February, 1908, the plaintiff needed and required White Burley tobacco in its business, and would have suffered serious damages if it could not have secured it.

It is further charged that as a result of the need of this grade of tobacco the plaintiff was compelled to purchase from the Burley Tobacco Society 781,410 pounds of tobacco at an average price of ten and one-half cents per pound, when the tobacco was worth but five cents per pound, and that the plaintiff, therefore, paid an excessive and unreasonable price of five cents per pound more, which, in the aggregate, amounted to $39,070.50. It is further charged that but for the illegal conspiracy the plaintiff would have been enabled to purchase the tobacco in the open market for this amount less than it did pay.

The petition then goes on to state that on November 18, 1908, the plaintiff needed tobacco and was compelled to purchase from the Burley Tobacco Society 246,935 pounds of the 1906 crop at an average price of 18.18 cents per pound when the value was but 14.18 cents, and to also purchase 1,064,685 pounds of the 1907 crop at 17 cents per pound when the value of this crop did not exceed nine cents per pound, and to also purchase 34,740 pounds of crop tobacco at 11.07 cents when it was worth not to exceed 4.07 cents.

It is charged that the excess price the plaintiff was compelled to pay on the 1906 crop amounted to $9,877.40, the excess value paid for the 1907 crop was $85,174.80, and that the excess value of the scrap was $2,431.80.

It is then charged that the plaintiff was thereby injured by reason of being compelled to pay this excess value in the sum of $136,554.50, and ask treble damages in the sum of $409,663.50, it being alleged that under the operation of the Sherman Anti-Trust law triple damages can be collected. Lovell & Buffington also ask for reasonable attorneys' fees.

POOLING KENTUCKY TOBACCO.

President Lebus Claims that Over Half the Acreage is Already Pooled.

Winchester, Ky., Sept. 30.

Reports from the counties of the district received at Burley Tobacco Society's headquarters shows that the crops for 1909 will amount to about 200,000 acres, and that a little more than half of it has been pooled. The question as to whether the pool shall be declared off or not was submitted to a vote of the growers in each county to-day.

Following a meeting of the Executive Board of the Burley Tobacco Society, held in Lexington to-day, Clarence Lebus, president of the society, issued a signed statement to the effect that "101,238 acres are now pooled, and 84,843 acres are not pooled, and pooling will continue until October 20."

This is taken to mean that the pooling movement, which in the two years of its existence, has trebled prices for tobacco crops, will be carried out successfully for the third year. It is estimated that over 200,000,000 pounds have been raised this year in the 42 Burley counties of Kentucky, Ohio and Indiana.

James B. Haggin, of New York, owner of the Elmendorf estate here, has signed his crop of Burley tobacco to the pooling movement, it is announced to-day, thereby, the leaders think, assuring the success of the pool. The crop comprises the product of more than 300 acres and is estimated to be over a half-million pounds, the largest crop of Burley tobacco in the world.

—Robert Freier, formerly with Chas. Fethke, has started a cigar manufacturing establishment in Michigan City.

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Manufacturers of CIGARS & Dealers in
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L. B. CARLE & SON
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EDWARD E. SIMONSON
Packer of and Dealer in
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Tobacco Bought and Packed on Commission
Stoughton, Wis.

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148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Leaf Prices Have Upward Tendency in Havana.

An Active Week in the Market Shows Advancing Figures and a Growing Scarcity of Desirable Leaf. Decreased Receipts May Have Been Owing to Bad Weather. The Cyclone Damage.

Special Correspondence of The Tobacco World.
Havana, Sept. 27, 1909.

The damages of the cyclone of September 17, which passed through the whole breadth and length of the Vuelta Abajo, from Consolacion del Sur to Cape San Antonio and from the port of Coloma on the south side to La Esperanza on the north coast, have been far more serious than could be gathered from the meagre reports which came to hand a week ago. The whole country has been aroused, as the heart of the Vuelta Abajo district has been entirely ruined. Fortunately the loss in human life has not been of any great importance, but the losses in horses, mules, oxen, pigs, poultry, houses, tobacco barns (fully 90 to 95 per cent.), destruction of all vegetation, have been tremendous and may reach $3,000,000 easily. The material damage can be repaired in the course of time, while the threatened calamity of starvation has been averted through the immediate sending of provisions. The Produce Exchange had collected $7000 in cash to buy provisions for the sufferers, and an equal amount in foodstuff was donated free by some of the wealthier members. The spontaneous charity of Cubans, Spaniards and all the foreign resident population, as well as some American cigar manufacturers and leaf dealers, has been an example of the best traits of humanity helping to alleviate the suffering as quickly as possible. The President called an extra session of Congress for September 24, and the Senate at once approved the measure of the Government to vote a credit of $750,000, besides constructing roads and thus giving employment to the poorer people. The House of Representatives, unfortunately, has not imitated the example of the Senate and will only vote to-day, although there is no doubt that it will concur. The banks and bankers are called upon to advance the cash, as the Cuban Treasurer, temporarily, is not in a position to do so. The farmers will get the necessary funds to reconstruct their houses, barns, buy cattle, fertilizers, seedlings, etc., upon a low rate of interest (3 per cent. per annum is talked about) and give as security their lands or crops to be raised for the term of four years, so if nothing unforeseen happens in the future, the chances for rebuilding and repairing the present damages are fair. If nature only should smile henceforth perhaps a larger crop may be raised next year than is expected under the ruling conditions.

The leaf market has been quite active last week, and prices for all good vegas have advanced with a further upward tendency. Partido leaf is beginning to get scarce, and it is said that most escojidas in the Santa Clara province have finished, or are about to finish next month; therefore, if true, this growth will be smaller than last year in quantity. Most farmers who did their own packing will have sold their holdings in the country, and of good vegas there may be little left in farmers' hands.

Receipts from the country show a big falling off during the last week, and if continued it will indicate a smaller crop than was expected; but perhaps the smaller volume is due to bad, rainy weather, which made it impossible for the farmers to bring their loads of tobacco to the railroad stations.

SALES

reported reached a total of 10,575 bales, which, according to sections, represent: Vuelta Abajo, 2936; Partido, 2602, and Remedios, 5037 bales.

Buyers were: Americans, 5629; ex-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
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MUNIZ HERMANOS y CIA
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SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

porters for Europe, 4074, and local cigar and cigarette manufacturers, 872 bales.

EXPORTS FOR THE WEEK

	Bales.
To the United States	4610
To Europe	4010
To South America	30
Total	8650

BUYERS COME AND GO.

Arrivals—Angel S. Cuesta, of Cuesta, Ray & Co., and J. L. Windmuller, of Salvador Sanchez & Co., Tampa; H. E. Landfield, of Landfield & Steele, Peter Wohl, of Wohl & Comstock Co., and Francisco Bolano, of F. Bolano & Co., Chicago; Arthur S. Somers, of Frank L. Savanburg, Victor K. Ettlinger, of E. Hoffman & Sons, Sidney Goldberg, of S. L. Goldberg & Sons, and F. Moonelis, of Fred Schulz's Son, New York; Felix Eckerson, of Felix Eckerson & Co., and T. H. Vetterlein, of Julius Vetterlein & Co., Philadelphia; David Frankel, of Frankel, Gerdts & Co., A. J. Esberg, E. F. Rosenthal, Lee Marx, R. Jansen, and J. Louisson, of M. A. Gunst Cigar Co., San Francisco.

Returned—Max Stern, of Sylvester & Stern, New York and Havana.

Departutres—Ramon Rey, J. H. Windmuller, Frank Diaz and Jose A. Lozano, for Tampa; Henry Barron, for Chicago; Lee Maxr, R. Jansen, E. F. Rosenthal and J. Louisson, for San Francisco; A. J. Esberg, Joseph Mendelsohn, Allie Sylvester, Arthur S. Somers, Abraham Haas and Louis Goldberg, for New York.

HAVANA CIGAR MANUFACTURERS

are experiencing a slight improvement in general, while the larger factories have received enough holidays order by this time to keep them working with large forces. The demand from the United States, England, South America and Canada is good, and Germany, notwithstanding the higher duty, continues to transmit orders (of high-priced cigars principally) for the coming Christmas season.

The Henry Clay and Bock & Co., Ltd., is fully occupied and is making heavy weekly shipments to all countries.

Sol during the past week received so many good and substantial orders from the principal consuming centres of the world that Behrens & Co. were compelled to seat quite a number of additional cigarmakers.

Romeo and Julieta, Partagas, H. Upmann, La Escepcion and Flor de A. Fernandez Garcia are working with full forces.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

E. Boasberg purchased 2000 bales in all, not 1500, as previously reported.

Cardenas & Co. sold 1500 bales of Remedios and Vuelta Abajo to their regular customers.

Enrique Pendas, according to good authority, has purchased 3500 bales of Vuelta Abajo and Partido for his firm of Y. Pendas and Alvarez. This includes, however, his packing in the Vuelta Abajo and other country purchases from the farmers direct.

Sobrinos de Antero Gonzales were sellers of 966 bales of all kinds of leaf, Vuelta Abajo, Semi Vuelta, Partido and Remedios, during the past week. This well-known firm has again obtained the Spanish Regis contract for this year, although, it is said, the required quantity is not as large as last year.

Angel L. Cuesta purchased 2500 bales of Vuelta Abajo and Partido last week.

B. Diaz & Co. closed out 700 bales of Vuelta Abajo and Partido during the past eight days.

Jose A. Lozano, who left for Tampa on the 25th of September, completed his buying trip with 2500 bales.

A. M. Calzada & Co. disposed of 584 bales of Vuelta Abajo, Partido and Remedios to their various customers.

Joseph Mendelsohn left in the best of spirits by the steamship Morro Castle, having selected a little over 1000 bales of the cream of this year's crop, so the customers of Mendelsohn, Borneman & Co. are sure to find the best vegas at the right prices, as Don Jose is a very close buyer.

Herrera, Calmet & Co. turned over 560 bales of Remedios last week.

Jose F. Rocha sold 500 bales of Vuelta Abajo and Partido.

Jose Lovera added 1000 bales more of choice factory styles of Vuelta Abajo and Partido to the holding of Jose Lovera Co. last week.

Jorge & P. Castaneda were sellers of 500 bales of Vuelta Abajo and Partido.

Sylvester & Stern have now, besides their headquarters at 56 Monte street, five large warehouses with a storage capacity of 50,000 bales in all. Don Maximo Stern has arrived again in Havana from his vacation in the North, while Don Allie Sylvester has left for New York to look after the New York end of their enormous business this year.

Puente, Granda & Co. closed out 450 bales of Partido and Remedios from their choice escojidas.

Frank Diaz was quite a liberal buyer upon his trip to the El Dorado of the clear Havana cigar manufacturers, and left well pleased, last week, for his Tampa home.

Muniz Hno & Co. disposed of 400 bales of Remedios last week.

Harry Barron was a buyer of quite a number of extra fine vegas of Vuelta Abajo and Partido.

Suarez Hno sold 400 bales of Vuelta Abajo during the past eight days.

I. Kaffenburgh is expected here on Wednesday of this week.

E. Ellinger & Co. turned over 300 bales of Vuelta Abajo and Partido to their customers.

Louis Goldberg was a buyer of 150 bales of leaf on his last trip to the enchanting island that produces the famous tobacco which cannot be found in any other part of the world.

Planas & Co. were sellers of 300 bales of Remedios and Partido.

Luis Muniz, the senior member of Muniz Hnos & Co., departed this life on the 25th inst., as per cable received that day from the Canary Islands, where he had gone to find relief from his sufferings. He died in the prime of life, as he had only attained 40 years, when most people are beginning to

Concluded on p. 16

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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, October 5.

NEW YORK LEAF MARKET.

The leaf tobacco market has not been very active during the period of the Hudson-Fulton celebration, as was expected. Buyers were scarce in this market during that time, and besides, the leaf houses were closed during the principal days of the festivities. However, it is expected that there will be greater activity again during the present week, which likelihood is augmented by the fact that samples of the new Pennsylvania are now about ready for inspection, and Ohio tobacco will soon also be more strongly in the market.

The Sumatra market has not been wholly bad, but on the contrary there was a fairly normal business done from all accounts. There was also some business reported in Florida tobaccos.

In Havana tobacco, business of fair proportions was done. The news of great devastation in the Pinar del Rio district of Cuba was received with much regret, and it has also had some effect upon market conditions. There is a continued report of activity in Havana.

* * *

THE CIGAR INDUSTRY.

Cigar manufacturers are now becoming quite busy and a semblance of a fall rush is in evidence. The local trade conditions have been a trifle upset by the special holidays of the past fortnight, which naturally curtailed the output somewhat during that time. Reports from all parts of the country are indicative of a betterment in conditions so that we may expect to see busy times during the remainder of the present year. City trade was also good among retailers.

* * *

CIGAR FACTORY ENLARGEMENT.

P. Pohalski & Co., have enlarged their factory quarters by securing additional floor space at 45 Warren street, and the force of cigar makers has already been increased to the full capacity. A brisk business is being experienced, and the First Consul, the firm's leader, is meeting with a strong favor throughout the middle west.

* * *

CIGAR MEN BEATEN.

Charles and Adolph Lipkowitz, who keep a cigar store and small factory at 124 Avenue D., were last week beaten to insensibility by two men who had come into the store and purchased cigars. After regaining their senses they reported the matter to the police authorities. Aside from two sore heads and a shattered showcase no further damage was noticeable. Little of any booty was secured.

* * *

LIGHTER FIRM IN DIFFICULTY.

The Lighter Manufacturing Co., makers of cigar lighters and of other ignition novelties at 100 Centre st. has had its premises seized by the sheriff on an execution for $523 in favor of A. Van Liew, on a note. The property seized included office furniture, materials for manufacturing, shaftings and light machinery. They were incorporated on March 1st, last with a capital of $35,000.

* * *

TRADE NOTES.

J. Lichtenstein & Co., Water street leaf house are increasing their warehouse facilities in Connecticut by erecting an addition to their warehouse at Gildersleeve.

H. M. Duys, of H. Duys & Co., is spending some time in Philadelphia this week.

H. Tietig, of H. Tietig & Son, packers of leaf tobacco at Miamisburg, O., returned from a trip to Europe last week, and spent a few days in this city.

Leonard A. Cohn, of A. Cohn & Co., is expected home from Amsterdam this week.

Joseph Mendelsohn, of Mendelsohn, Bornemann & Co., returned last week from a two months' stay in Cuba.

HARRIS BROS. INCORPORATED.

Harris Bros., the well-known wholesale and retail cigar and tobacco dealers at Atlantic City, have incorporated their business under the name of Harris Brothers Cigar Company, with a capital stock of $75,000. The incorporators are A., G. B. and E. P. Harris.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

IMPROVEMENT NOTED IN YORK.

September Cigar Output Exceeded that of August and that of September, 1908.

York, Pa., October 5.

At the close of business on September 30th, the Revenue Office showed sales of stamps amounting to $89,000 representing an output in this division of 29,667,000. This is an increase of $2000 over the same month of last year, representing a gain in the production of 667,000. As compared with August of this year the increase in the sale of stamps was $5000, an increase in the production of cigars of 1,334,000. During the past month there were also license the following factories: United Cigar Manufacturers, C. C. McGuigan, Union Tobacco Co., Laure E. Ferree and Mary A. Neff, at Red Lion; Briggs & Stitley, Cross Roads; E. H. Neiman, Thomasville; Julian Hassan, Dallastown, and S. F. Aiken, Holtz.

These figures show that the cigar trade is now getting into a much improved condition and the trade generally feels much pleased with the results attained. The month of October has started off brilliantly and a continuing gain of stamp sales is noted.

Among the farmers tobacco cutting has been going on by moonlight so as to get it housed before frost would overtake it.

Considerable quantities of leaf tobacco has been sold lately by local dealers according to reports.

G. W. Gable, of Windsor, reports business much improved, and that from a stock of 160 cases of cigars he had on hand, but a small proportion now remains, and orders are coming in daily. Other factories in that town also report increased activity. W. H. Snyder, of that place, is now quite busy.

John A. Sterner, cigar manufacturer at Bandana, has been declared a bankrupt, and the first meeting of creditors will be held at the office of J. Edward Vandersloot in York.

Some important transactions in leaf tobacco have been consummated by A. M. Shepp, of York, recently. Considerable quantities of 1908 leaf have been bought.

The large cigar factory of Jacob A. Mayer & Bros., of North York, is running in full time now, and a large number of orders are being received almost daily.

The employes of Miller Bros. cigar box factory at Red Lion are working overtime on account of rush orders in hand.

S. R. Kocher, at Wrightsville, is having a good run now on his several established brands and present indications look favorable for closing a tolerably good year's business.

W. U. Blessing & Co., at Hellam, have also been making some good shipments through the middle west. Lately they have turned their attention especially to the production of a high class nickel cigar which is now meeting with favor at all points.

E. B. Stoner, at Hellam, has been engaged in an extensive campaign on his products of smoking and chewing tobacco, and the goods have been placed with some of the most active distributers in the country. His trade is growing at a rapid rate.

Charlie.

BIG SMOKER FOR BIG MAN.

Gen. Edwards Gets a Nine Pound Cigar from the Philippines.

Washington, D. C., Oct. 2.

Brigadier General Clarence R. Edwards, chief of the Bureau of Insular Affairs of the War Department, received yesterday the largest cigar ever made in the Philippine Islands. It was the first cigar admitted free of duty under the new tariff act, which allows the free admission of 150,000,000 Philippine cigars each year.

The cigar was made by a Manila factory and measured 40 inches in length and about 10½ inches in circumference. It weighed about nine pounds.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

A Cigar Different from All Others

The Prefect
The Highest Grade
Five-Cent Straight Cigar
Ever Made

The Little Minister
Has the **Largest** Sale
of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE TOBACCO WORLD

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PHILADELPHIA, OCTOBER 6, 1909

THE LOCAL TOBACCO NEWS

While the leaf tobacco market has not been altogether bad, it was certainly not boastfully good during the past week. The indications are much brighter for renewed activity than they had been for some time. Some transactions in 1908 Pennsylvania broad leaf have been transacted in this market lately. There were also some moderate sales of other types of domestic leaf.

The Sumatra market has not shown much of a change, and a moderate business has been done, although it consisted principally of small lots, as has been the rule for several weeks or more.

The Havana market, if anything, is slightly more active, and importers report that the recent disastrous storm which destroyed some of the new crop has naturally affected market conditions somewhat.

The cigar industry in this city is good, and at every factory of any real importance there is evidence that orders are in hand in a quantity that will keep them going right along for some weeks, with the chances entirely favorable to a continuation of increasing activity until the holidays. September will show very gratifying results as regards the output of cigars during that month, and will establish a new record, it is expected, for the present year.

* * *

Retail dealers note an increase in their business, and especially in that section of the city where the most voluminous box trade is usually done. Some orders are now being placed by them for holiday goods, and visiting salesmen are coming to town in increased numbers.

* * *

On page 13, of this issue, appears a special announcement of Luckett, Luchs & Lipscomb, Philadelphia's newest cigar manufacturing firm, and to which we invite the attention of every cigar man.

As will be seen by the illustration shown in the announcement, the Reynaldo brand is being put up in a truly ingenious style, which is as unique as it is original. Numerous special holiday boxes have appeared on the market from time to time, but this is the first instance in which a selection of standard Cuban sizes of cigars, all of one value, have been placed in one box. This is accomplished by having the cigars increase in thickness as they diminish in length.

The Reynaldo is one of that firm's brands of quality cigars, and is especially calculated for connoisseurs, as it is termed the connoisseur's assortment. The cigars are entirely of Cuban handwork made of the finest selections of Havana leaf.

The package in its entire get up is strikingly attractive and we predict for it a drawing card that will be fully remunerative for the energy it portrays.

* * *

A temporary organization in the retail cigar trade has now been formed, and which will be the nucleus of a permanent association. A meeting was held at the offices of the Mayor on Tuesday afternoon last, which was attended by a fairly representative number of retail dealers, and upon which occasion various committees were selected and who will now proceed with the formation of a regular organization. The committees are as follows:

Organization—
Herman Fischler, Chairman.
Jos. E. Tuck.
N. W. Meade.

Finance—
Jos. E. Tuck, Chairman.
N. W. Meade.

Entertainment—
C. B. Swift, Chairman.
J. Harvey McHenry.

Several other and additional committees were also proposed, but were not fully completed. The members chosen to these committees have the power to add to their number as they see fit.

It is proposed to hold a smoker at an early date to which retailers will be invited, and then it will be pointed out to them that an organization of such a nature would be of vast benefit to the trade in this city.

* * *

Once again the voice of F. B. Robertson, than whom there is probably not a better known character in the retail trade, has raised his voice in the interest of the cause of the retail dealer in cigars, etc. In a statement that is being circulated about the city, Mr. Robertson again places the blame of the shameful persecutions of poor cigar dealers throughout the city a couple of years ago, for selling their wares on Sunday, to Mr. Gibboney's order, as an official of the Law and Order Society.

There are hundreds of retailers who still vividly remember how Mr. Robertson took up the defense of the persecuted, and by bringing before the Bar of Justice the big guns and corporations, he eventually succeeded in quelling the persecution of the poor retailer who was being hauled into Court week after week by the persecuting sleuths.

* * *

We desire to call attention to a letter received from B. Labe & Sons, of this city, a few days ago, and which reads as follows:

Philadelphia, Oct. 2, 1909.

Tobacco World, 224 Arch st., Phila.

Dear Sirs:—In your paper of September 29th, under items of Lancaster, Pa., September 27th, you have the following article, "The raising of a large warehouse for John H. DeHaven, at Churchtown, took place last Wednesday. The building is 40 by 120 feet in dimensions and when completed will be used, it is stated, by L. Loeb & Co., of Philadelphia." In reply will say we wish to correct this assertion as this warehouse, when completed, will be occupied by us.

We remain, very truly yours,

BENJ. LABE & SONS.

* * *

Among the week's visitors in the cigar trade we observe the following: M. J. Levy, American & West Indies Trading Co., N. Y.; D. Emil Klein, of E. M. Schwarz & Co., N. Y.; Henry Weiss, with E. G. Perez & Co., N. Y.; M. Metzger, with Berriman Bros, N. Y.; C. W. Saunders, with Cortez Cigar Co.; Thos. E. Bowen, with Manton-Govern Co., N. Y.; Ben. Strauss, with Bustillo Bros. & Diaz, and A. Boyd Wilson.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

OAKLAND MOTORS. 18,692.
For cigars, cigarettes and cheroots. Registered September 29, 1909, at 9 A. M., by Mascotte Cigar Co., Pontiac, Mich.

UNO MAS. 18,693.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 29, 1909, at 9 A. M., by Chas. Stutz Co., New York.

LOGAN VALLEY. 18,694.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 30, 1909, at 9 A. M., by Union Stogie Co., Altoona, Pa.

TRACTION LINE. 18,695.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 30, 1909, at 9 A. M., by Union Stogie Co., Altoona, Pa.

METROPOLITAN INN. 18,696.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 30, 1909, at 9 A. M., by E. Montero, Philadelphia.

POSTARO. 18,697.
For cigars, cigarettes and cheroots. Registered October 1, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

18,698. Not issued.

18,699. Not issued.

BARONA, LA. 18,700.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 1, 1909, at 9 A. M., by Chas. Stutz Co., New York.

WEST END. 18,701.
For cigarettes. Registered October 2, 1909, at 9 A. M., by M. Rappaport & Co., Philadelphia.

ONE CONSULAR. 18,702.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by S. C. Weiss, Redlands, Cal.

PENNY PROFIT. 18,703.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by American Lithographic Co., New York.

CASA RICA. 18,704.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by American Lithographic Co., New York.

AUTHENTIC. 18,705.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration).

J. F. M. 18,706.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by James F. Martin, Peekskill, N. Y.

TYAK. 18,707.
For cigars, cigarettes and cheroots. Registered October 2, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

FLOR DE VALENTINE. 18,708.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by A. S. Valentine & Son, Philadelphia.

THE DAYLIGHT FACTORY. 18,709.
For trade-mark and advertising phrase. Registered October 2, 1909, at 9 A. M., by Theobald & Oppenheimer & Co., Phila.

LADY JUMEL. 18,710.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 2, 1909, at 9 A. M., by American Lithographic Co., New York.

GWEN. 18,711.
For cigars, cigarettes and cheroots. Registered October 2, 1909, at 9 A. M., by Lilienfeld Bros. & Co., Chicago, Ill.

STEINMOOR. 18,712.
For cigars, cigarettes and cheroots. Registered October 2, 1909, at 9 A. M., by Alhambra Cigar Co., New York.

TOMANGO. 18,713.
For cigars, cigarettes and cheroots. Registered October 2, 1909, at 9 A. M., by The Stone, Ordean Wells Co., Duluth, Minn.

MONROE'S TRIBUNE. 18,714.
For cigars, cigarettes and cheroots. Registered October 4, 1909, at 9 A. M., by Calvert Litho. Co., Chicago, Ill.

LA BALO. 18,715.
For cigars. Registered October 4, 1909, at 9 A. M., by Oschman & Fischman, Philadelphia.

JOHN D. MISHLER. 18,716.
For cigars, cigarettes and cheroots. Registered October 4, 1909, at 9 A. M., by Chas. A. Weidner, Reading, Pa.

MAJOR VICTOR. 18,717.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 4, 1909, at 9 A. M., by Schmidt & Co., New York.

PRESS CLUB OF CHICAGO. 18,718.
For cigars and cigarettes. Registered October 4, 1909, at 9 A. M., by Randall-Landfield, Chicago, Ill.

LA STERNITA. 18,719.
For cigars, cigarettes and cheroots. Registered October 5, 1909, at 9 A. M., by Otto Stern, Brooklyn, N. Y.

4 PALS A. D. 1842-A. D. 1909. 18,720.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 5, 1909, at 9 A. M., by Chas. B. Palsgrove, Schuylkill Haven, Pa.

NATIONAL BOULEVARD. 18,721.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 5, 1909, at 9 A. M., by American Lithographic Co., New York.

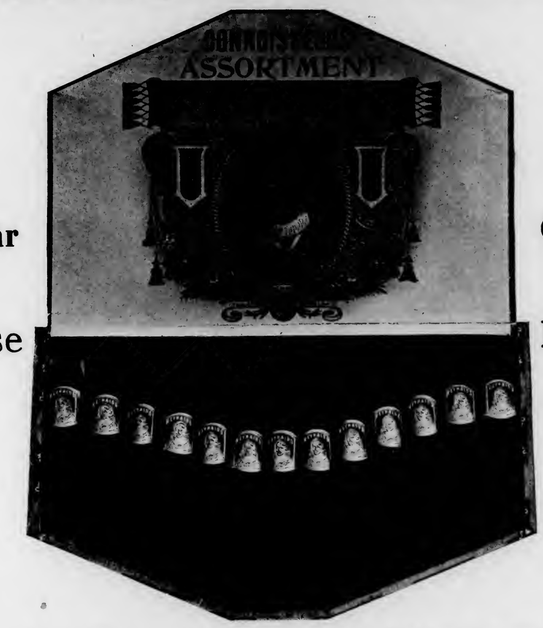
HUDSON ARMS. 18,722.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 5, 1909, at 9 A. M., by American Lithographic Co., New York.

Continued on p. 14.

A Superior Havana Cigar

The REYNALDO is a quality type of Havana cigar made for the smoker who demands the full rich flavor of Havana, but who does not want his smoke too heavy. It is made up of the pick of the Havana crop. Cuban hand workmanship is used exclusively in its production, and the eye of an expert with long experience in Havana, Cuba, superintends every process of its manufacture.

A **Quality Cigar** in the Fullest Sense of the Word



A **Quality Cigar** in the Fullest Sense of the Word

An Epoch Making Package

Here, for the first time in the history of cigar manufacture, there is presented to the particular smoker a selection of standard Cuban sizes of cigars ***IN THE ONE BOX,*** giving him a long, short, thick or thin cigar, as his mood or taste may dictate.

The Connoisseur's Assortment

of ***REYNALDO*** Havana cigars comprises numerous sizes, all of one value, the cigars increasing in thickness as they decrease in length. All sizes of standard ***REYNALDO*** quality. If any one of these sizes be especially desired, they can be procured packed in regular boxes of twenty-five or fifty cigars.

The following notice appears on each box:

"The loose packing of assorted sizes in one box, also the character and shape of the box, is fully protected by patents applied for. All infringements will be dealt with according to law."

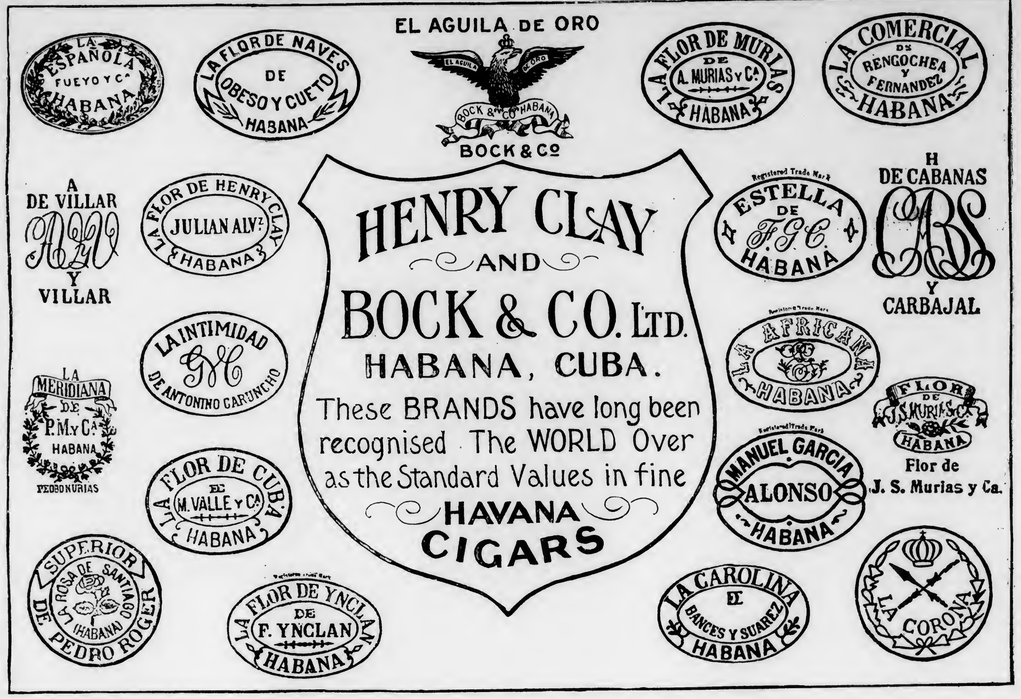
Luckett, Luchs & Lipscomb

Makers of Superior Cigars

Office and Factory, 115 North Third Street, Philadelphia, Pa.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.



YORK PULLMAN. 18,723.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 5, 1909, at 9 A. M., by Smith Bros., York, Pa.

CANCELLATION.

A. TO Z. 18,623.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 16, 1909, by the American Lithographic Co., New York, has been cancelled.

WHAT IS DOING IN LANCASTER.

Old Leaf Still Meets Some Demand. No Actual Sales Yet Reported of the '09.

Lancaster, Pa., Oct. 5th.

There was again some trading in the 1908 goods during the past week, in which ex-Sheriff A. H. Hershey, a well known leaf dealer, figured prominently, but it was perhaps a little less active than during the previous weeks of the latter part of September Smith & Frey, of Bainbridge, are reported to have sold the major portion of their packing and Fritz Bros., of Strassburg, have sold their packing of some 500 cases.

Cutting is still in progress and the crops are being harvested very rapidly. Some of the farmers in fear of having a frost, hired large forces of men and worked by the moonlight of last week in getting their crops into the shed. It is stated that the late crops which were allowed to remain out later than is usual made considerable progress during the last few weeks and it is now believed that the crops will probably represent about 60 per cent. of an average production.

The material advancement of prices on 1907 tobacco seems to have resulted in a temporary lull in the demand for those goods, and yet so far as has been ascertained there has been no actual buying of the 1909 crops.

Several suits have been recently brought against the Martin Kinports Cigar Mfg. Co., at Manheim, which it appears grew out of the purchase of some goods by an employee without the proper authorization of the Company officials. The purchasing was done at a retail establishment which the company maintains in one of the inland towns of the State, and in at least one of the actions they secured a verdict in their favor.

The revenue receipts of the Ninth District for the month of September show stamp sales of $190,362.33; tobacco, $2,344.38. This is an increase over the month of August of $12,592.21. The production as represented by these figures was for the month of September, 63,454,110.

The increase over August was 4,197,400.

Chas. S. Peiffer, a cigar manufacturer at Stouchsburg, has purchased a cigar factory building at Myerstown, formerly occupied by A. S. Valentine & Son, of Womelsdorf, and he will occupy it in the near future.

E. L. Nissly, the extensive leaf tobacco packer at Florin, has just finished housing 110 acres of tobacco of the new crop, and which was among the finest crops grown in the county this year. Business at the warehouses has been going on steadily and considerable quantities of goods have been shipped out during the past month to customers, some of whom have been securing their supplies from Mr. Nissly for many years.

I. H. Weaver, of this city, recently returned from a trip of inspection in the Ohio tobacco centres and reports conditions there quite satisfactory.

W. H. McLaughlin, of this city, leaf packer, has removed to new warehouse headquarters in the Weil Building at 42 and 44 N. Water street.

The Iona Tobacco Co., of this city, is making a thorough renovation of their building on North Charlotte st., both interior and exterior. The contracts now effected bring out more fully the elegant fitting of their offices which are among the most commodious in Lancaster.

At the cigar factory of Walter S. Bare, of Lititz, there is noted a tone of vastly increased activity lately. The Doctor cigar which is the great leader in the nickel variety, is fast becoming a standard bearer for many a successful dealer in many parts of the country.

A. D. Killheffer, of Millersville, has been recently on a short business trip among his distributers. He reports an abundance of orders and states that the only difficulty now is the procurement of a sufficient number of competent cigar makers to meet the demand for goods from his factory.

—The Louis Heitman Co., of Dayton, O., has brought suit against the Hetterman Bros. Co., of Louisville, Ky., to restrain the latter company from using a package similar to that which the plaintiff company claims to have popularized through good cigars and much advertising. Two boxes of cigars are reposing in the Circuit Clerk's safe in Louisville, being held as evidence in the case.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality—Long Filler—Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER **MILLERSVILLE, PA.**

Maker of High Grade Cigars **No Salesmen. Communicate with Factory**

GOOD REPORTS FROM READING.

Nearly All Cigar Factories Running Full Forces; Box Makers also Busy.

Reading, Pa., October 4.

Factories in this vicinity are at present operating with full forces, and everyone seems highly encouraged with the prospects. Leaf dealers also report that the general conditions among cigar manufacturers are better than they had been, and in consequence there is more tobacco moving. Another safe barometer of the cigar trade conditions is the activity or inactivity of the cigar box makers. At present they are having a fair run of business, which simply verifies the claim that the cigar industry itself is in a better condition.

Haller & Whitecraft, a young cigar manufacturing concern of this city, who have been making pretty good progress since they started as a firm, are still extending their operations. They now have an average output of about 18,000 cigars per week, which are distributed through Pennsylvania, Delaware and New Jersey.

M. Steppacher, the veteran cigar manufacturer of this city, has had a prolonged stay in Europe this year, and in his absence the business was conducted by his son Walter, who has been with his father for some years now, thoroughly mastering all the details of the business.

Hamilton Godfrey, who has become known as a wizard in the cigar trade in Reading, has lately been performing some more stunts in the line of record-breaking cigar bargains.

A fair trade is being enjoyed by both jobbers and retailers. Of course, they are necessarily more limited in the possibilities of development of their business, as they must expect to draw their trade almost wholly from the local territory.

W. W. Stewart & Sons have been making some good-sized shipments of their leading brands, especially the John Hay. Their Eli Perkins is also a strong leader with many dealers hereabouts and is keeping the factory on the move steadily. Gnidaer.

TAXES LOWERED.

United Cigar Stores Company Wins in Minneapolis Court.

Minneapolis, Minn., Sept. 30.

The personal property tax assessment of the United Cigar Stores Co. has been reduced from $20,000 to $18,066 by order of Judge J. D. Smith, of the District Court.

The order reducing the assessment was made on a showing by John B. Atwater, attorney for the company, who said the assessment was arbitrary. The company had been assessed on stocks and bonds which are not in the State of Minnesota, he said.

Mr. Atwater explained that the headquarters of the company are in New York and that no offices are maintained in Minneapolis. The company's six stores here are managed by clerks, he said, and each day the receipts are sent to a branch office in Chicago. No bank account is kept in Minneapolis.

The tax fixed by the Court was satisfactory to Elmer Gray, Assistant County Attorney. The amount represents the stock and fixtures only, as the company owns no real estate in the city.

Cedar Cigar Box SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

Havana Correspondence.

Concluded from p. 9

value and enjoy existence upon this planet. He had been a hard worker and was well liked by everybody who knew him. His brother, Don Manuel, who left here on the 12th inst. for the Canary Islands, unfortunately, will be too late to find him alive.

RECEIPTS FROM THE COUNTRY

Week ending Sept. 25.	Since Jan. 1, 1909.
Bales.	Bales.
7,681 Vuelta Abajo	153,352
544 Semi Vuelta	20,512
502 Partido	31,839
Matanzas	428
6,750 Remedios	118,174
330 Santiago de Cuba	7,222
15,907 Total	331,527

THE CHRONICLES OF BEN ALI.

Retail Trade Growing Better; Numerous Business Changes; Workers' Doings.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Oct. 4.

The cigar trade is improving nicely here, as the weather is now more settled. Reports coming in from other cities and towns in the New England States are very favorable.

The baseball season ended here Saturday and the retailers in that section will now find business quiet through the winter months.

The office of the American Tobacco Company and its branches, which had for many years been at 14 Sears street, has been discontinued, and the various representatives will now have their offices where they reside. A new office has been opened at 1 Washington street, in which advertising matter will be kept exclusively.

P. M. Crane, who is in charge of Durham and Union Leader tobacco, now has his office at 569 Massachusetts avenue.

There have been many rumors afloat about the why and wherefor of this discontinuation of the headquarters on 14 Sears street. Some jobbers thought it was the first step to wipe them out of business by giving the control of all the company's jobbing business to our largest jobbing house here, which at present has several out-of-town branches, but it appears that there is no truth in the rumors, as at present the jobbing business is going along nice and smoothly and there is little or no price cutting between the jobbers, as recently a few of our jobbers were cut off by the Trust and only taken back again after a severe lecture, and it cost these people many dollars during the time they were off the direct list.

The real cause of the new state of affairs is probably on account of the coming suit of the U. S. Government vs. the A. T. Co., which is coming up on an appeal from the lower Court this month, which suit was decided adversely to the American in the lower Court.

I. Fonseca, of Fonseca Bros., leaf dealers, has returned from a trip through the tobacco-growing section of Connecticut, where he purchased some nice lots of Connecticut Havana Seed and Broadleaf. Mr. Fonseca says there is plenty of damage to be found in Broadleaf, but the good Broadleaf is A 1, and will bring big prices this winter.

Fonseca Bros. are also big handlers of Florida wrappers. They have just purchased a nice lot of extremely fine light Florida wrappers of the famous Taussig & Co. packing, that it would take a very clever judge to distinguish from genuine Sumatra tobacco.

B. Kaiser, of B. Kaiser & Co., leaf dealers, sailed from New York this week for Cuba, where he expects to make some large purchases of leaf.

Park B. Wile, of P. B. Wile & Co., 24 Custom House Square, has return-

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 829 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

ed from a trip down Maine. David Brenner, who represents the firm in Connecticut, is taking in the Hudson Fulton celebration in New York this week. Wile & Co. carry a general line of leaf, the bulk of their trade being in the country. They are the holders of some desirable Connecticut Broadleaf which they pack themselves in the warehouse in Hartford, Conn.

Egerton & Joel, the old leaf firm, have for the past few years been making a specialty of packing Ohio fillers and importing Havana. They have a good trade with some of our large local cigar factories. Mr. Egerton contemplates going to Cuba in a month or so to purchase of the new crop, which is said to be very fine.

Edward Kaufman, 51 Kneeland street, wholesale and retail tobacconist, although only in business a few years, has worked up a good business in union and independent-made brands of cigars, tobaccos and cigarettes. Mr. Kaufman uses as a leader in 5-cent cigars the popular Elm Smoker, manufactured by J. Altshuler.

Messrs. Bernstein & Criddenburg, who recently opened a cigar and tobacco store at 23 Faneuil Hall Square, in the market district, have started cigar manufacturing on the premises. They are offering their patrons a hand-made panatella-shape cigar for 5 cents that is guaranteed to be full Havana. This offer has proved a big advertising card and they are doing a rushing business.

Nat. Ives, New England representative of the United States Tobacco Company, reports a good business throughout the entire section, especially down Maine. Business is better this year than it has been for many years past.

Mandle Bros., who operate a cut-price cigar and tobacco store at 22 Cambridge street, have purchased the Lombard Cigar Store, on Court street, which is an old-established store. Mandle Bros. will inaugurate it as a cut-price store, and it will be run on similar lines to their Cambridge street store.

T. J. Gendron, representing the Boston A. T. Company, is here with a crew playing the Bagdad, a crushed cut plug tobacco that retails at 10c can.

M. Urifoskey has just purchased the retail cigar store at 919 Washington street from the Bay State Cigar Company. Jake Finkelstein, who formerly did a wholesale and retail business under the style of Bay State Cigar Company, has gone in partnership with George Melhado, the South End jobber. These two ought to make a good combination, as both are well known to be hard workers, and they will shortly be able to give a good account of themselves.

George Weiser, who formerly conducted a cigar stand in a Dock Square cafe, has just opened an up-to-date cigar emporium at 255 Tremont street, which is in the theatre neighborhood. Mr. Weiser is using as a leader in 5c. goode George's Special Five.

Morris Abelman, wholesale and retail tobacconist, 999 Washington street, reports a nice increase in business for the past month. As his store is directly opposite the Columbia Theatre, much of his trade comes from patrons of the house. His Columbia Special and the Rosenthal Bros'. Special are his two leading 5c. cigars.

Charles L. Polep and D. Frye, of Frye Bros., both tobacconists of Salem, Mass., were here this week replenishing their stock.

Charlie Abrahams, of Erlich & Kopf; Nat Alford, of Alford Bros.; Abe Bieringer, of Bieringer Bros. Co., and Ben Lett were visitors to New York this week to attend the Fulton-Hudson celebration.

B. F. Cobb has sold his team and cigar and tobacco route to J. J. Donavan, who was formerly in the express business.

Edward J. Mulligan, the window display artist, will put a Melachrino display in this week at the Markell Drug Company, on Scollary Square. This display will consist of a map of the Eastern and Western Hemisphere, showing all the principal cities of the world where the famous Melachrino cigarettes can be purchased. The painting will also show where Peary and Cook located the North Pole.

Charlie Ellis, sales manager of the famous Nestor cigarettes, leaves to-day on a Southern trip.

R. D. Carnes (Ware, Kramer Tobacco Company) is still plugging hard with the Lynnhaven cigarettes, and reports having had a good business last month.

J. Wilensky, cigar manufacturer, at 1057 Washington street, has had trouble with the Cigarmakers' Union and lost the blue label.

At the J. J. Bagley & Co. headquar-

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear.** *The* **Cub. Essie.** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST PA.

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
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The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
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171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

ters, 34 Broad street, there was nothing but signs of activity when I called Saturday. Frank Roseboom was going over the sales sheets of his crew of salesmen, and the shipping clerk was busily engaged in shipping out a ton of Buckingham cut plug tobacco. This brand is getting to be very popular here, as the tobacco contains no artificial flavoring or molasses and is highly recommended by many of the leading physicians who frequently use the pipe themselves.

Ben Ali.

CROP REPORTS.

CONNECTICUT.

East Hartford.—It is said in tobacco circles that the cure is very satisfactory, considering the unfavorable weather that has existed the past few days. Had the weather been hot the results might have been different.

Poquonock.—Several tobacco buyers have been in town during the week looking over the various crops, which are curing splendidly. Wesley Deming, an expert tobacco grower, stated during the past week that his crop of 15 acres is the best he has raised in years. John Conner, of Rainbow, has sold his 1909 crop to the American Cigar Company for a good price.

Portland.—F. W. Goodrich & Son have entered the tobacco packing field. They have packed their own crop this year and a few days ago shipped twenty-two cases to York, Pa., and New York.

Suffield.—The farmers in Suffield have practically finished harvesting their tobacco in this section, and with the exception of a few scattering acres about the town that were set late, and by another week the entire crop of 3200 or 3300 acres will be housed. Several of the early growers have part of their crop nearly cured and if the curing weather continues will begin to take down in a few days. Several tobacco buyers have been in town this week looking over the crops and a number of sales have been reported. The prices, however, as given out do not seem quite up to what might be expected in view of market conditions. Crops that were primed in the fields are reported to have brought 20 cents in the bundle, but the crops that were cut in the ordinary way are reported to have sold as low as 15 cents in the bundle.

Warehouse Point.—The tobacco crop is all out and housed, is curing finely and promises to be the best crop as to color and texture that has been raised for several years. The present indications would show that this year's crop of tobacco will be the finest in quality and texture that has been housed for some time. Owing to early unfavorable conditions considerable anxiety was felt at first, but all fears have now been laid at rest. While the quality is good the yield by acre seems lighter than in former years, but is offset by the quality. Several crops have already been sold at fair prices to the American Tobacco Company.

Windsor Locks.—The raisers of Havana leaf tobacco are in a happy frame of mind, owing to the visits of several buyers, some representing the American Tobacco Company and others independent wholesale concerns. A week ago Connecticut seedleaf seemed to be the only type of tobacco sought after, but now the prospects look good all along the line for an immense crop of Havana and seedleaf raised. Seven crops within the neighborhood of a half-mile on the other side of the river were bought at an average price of 16 to 18½ cents on pole. The Housatonic and Naugatuck valleys have been visited for Havana seed and the prices have been advanced at least three cents to the good above that of some years past.

New YORK.

Elmira.—It is reported that a number of the heaviest tobacco growers of the Chemung valley declare that they will quit the business. Some of the growers have already sold their crop at 9 or 10 cents per pound. The growers say that they cannot raise tobacco at this price at a profit and this year they have raised the last crop. The crop has been greatly curtailed by the drouth and grasshoppers and hail have damaged some fields. Growers who have kept accurate accounts assert that for the whole period of the past ten years they could have made much better profit on.

Lysander.—Tobacco buyers are riding about the country looking over tobacco and buying an occasional crop. C. R. Northrop is accompanying Mr. Weaver, a Lancaster, Pa., dealer.

PENNSYLVANIA.

Lancaster.—While the tobacco was benefited by the recent rains the growers would not let it stand any longer, in spite of prospective further growth, being fearful of a frost. So in the last few days there has been a rush to cut and house the crop, and now fully 60 per cent. is cut. In the next few days the balance will be safe from frost. While the leaves are short, there will be a great deal of excellent filler material, but no wrappers. Estimates place the total crop below 40,000 cases. Last week there was a complete cessation of trading in 1908 goods, the slump being apparently without cause, following several weeks of heavy trading. There is no drop in the prices demanded, however, and little goods could be had under 16 cents a pound. Trading in old goods was confined to dealings with the cigar manufacturers, whose business is bracing up.

VIRGINIA.

Richmond.—The dealings at the Richmond warehouses the past week were rather uninteresting. A few loads of primings came in on Monday and Tuesday, and the buyers being brought together after much telephoning small sales were held Tuesday morning. Only primings were offered, and these were of inferior quality, none showing up well enough to bring more than $3 per hundred pounds, and the most of them less than that.

Chase City.—The Chase City tobacco market has fully opened. Business began on September 1, and since then sales on the four warehouse floors here have been very good. Most of the offerings last week, and continuing this week, consisted of primings, dark and bright lugs and smokers. Prices have been good on all grades. Primings have sold at from $2.00 to $10.00 per hundred. Lugs of every description are starting off well.

KENTUCKY.

Winchester.—Reports received at the Burley tobacco society headquarters show that the crop for 1909 will amount to about two hundred thousand acres, and that a little more than half of it has been pooled. The question whether the pool shall be declared off was submitted to a vote of the growers in each county to-day.

WISCONSIN.

Edgerton.—The buying movement will soon need resuscitating if the present decline in activity continues. A few buyers still remain in the field, but the end of the first rush season seems almost in sight. So far, however, prices have been well maintained and even outside figures paid for a few choice lots.

Sales coming to notice are:
Ladd & Flom, 20s at 10½ and 3c.
T. E. Reckney, 12s at 11¾ and 3c.
Martin Mason, 12s at 10½ and 3c.
Martin Anderson, 6s at 11 and 3c.
J. J. Howland, 6s at 11 and 3c.
C. W. Sholes, 5s at 10 and 2c.
C. Feggestad, 7s at 10¾ and 2c.
Ferien Bros., 7s at 9½ and 1c.
N. A. Rinde, 9s at 9 and 3c.
Ben Quale, 7s at 10 and 2c; 4s at 6 and 2c.
H. J. Howe, 7s at 9 and 2c.
O. S. Ohman, 5s at 9 and 2c.
Thos. Hogan, 5s at 10 and 2c.

The remnants of old goods in farmers' hands continue to move steadily. The following crops of '08 have been sold at from 10 to 12 cents: Jokum Johnson, 23cs; Iver Erdahl, 36cs; Claude Mason, 42cs; Martin Mison, 65cs; Martin Anderson, 42cs; Julius Jacobson, 62cs.

Quick work has been done in harvesting the balance of the crop, which is now secured. Weather conditions for the curing have been favorable so there is small danger now of any further shed damage.—Reporter.

—A contract for the erection of a big sweat house for the R. J. Reynolds Tobacco Co., of Winston-Salem, N. C., has been awarded. It will be three stories high, and 72 by 76 feet in dimensions. It is to be completed by January 1, 1910.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 25,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves
We supply each Jobber with Private Brand.
Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavors since 1855 Please Write for Them
Guaranteed to be the STRONGEST, CHEAPEST and BEST

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Special Designs — Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty — Metal printed Labels

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716–728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

IT'S A WONDER WORKER
Havana Tobacco Ferment
Neutralizing Solution for Producing a Natural
Fermentation and Sweat in Domestic Tobaccos
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 41. } PHILADELPHIA and NEW YORK, OCTOBER 13, 1909. { One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

DON'T STAND IN YOUR OWN LIGHT

Remember

for

Sumatra Tobacco

the Best Address

H. DUYS & CO.

No. 170 Water Street, NEW YORK

THE LEADING SUMATRA HOUSE

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. L. Wallick, York, Pa.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

LORD LANCASTER, 10c.

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

NICKELBY, 5c.

PORTUONDO

Juan F. Portuondo founded our business in 1869.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

Juan F. Portuondo Cigar Manufacturing Co.

1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 41 | PHILADELPHIA, OCTOBER 13, 1909 | One Dollar the Year

MORE FEDERAL REVENUE

Should Follow Treasury Department Orders as to Custom Classification.

Washington, D. C., Oct. 9.

Strict instructions for a proper customs classification of tobacco, with resulting benefit in the government revenue, were issued yesterday by the acting secretary of the treasury, Mr. Hilles. The action follows advices that recent examinations of tobacco invoiced as filler have disclosed a considerable quantity of wrapper in the shipments.

Wrapper tobacco, which is leaf tobacco suitable for cigar wrappers, is taxed $1.85, as is filler tobacco when mixed or packed with more than 15 per cent. of wrapper tobacco, but unstemmed filler tobacco with less than 15 per cent. of wrapper is taxed only 35 cents.

Treasury officials have believed for some time that the government is not getting all the duty that it should receive on wrapper tobacco and seizures will be made in any cases of fraud.

The instructions direct that when an examination of packages order into the appraisers' stores shows one per cent. or more of wrapper in each of two or more bales, examination shall be made of a further quantity equal to the original number of packages designated for examination. If upon examination of the additional quantity two or more bales are found to contain each one per cent. or more of wrapper, the entire importation will be examined.

AFTER BIG UNION CIGAR PLANT.

Lebanon Hopes to Get the Largest Union Factory in the World.

Lebanon, Pa., Oct. 8.

Local cigarmakers, and especially members of the Lebanon Union, No. 64, of which Frank Flocken is secretary, are much interested in the plans now being considered by one of the largest cigar manufacturing concerns in the United States. If carried out it means that Lebanon may before very long have the distinction of having the largest Union cigar factory in the country.

Representatives of the firm, who prefer not to have their plans and names given out to the public at this time, have been looking over the field here, and are in touch with the officers of the Cigarmakers' Local Union, who say that all depends on the number of union workmen that it is possible to secure to encourage the new concern to locate in this city.

The new concern, should it be decided to enter Lebanon, would, it is said, employ from 500 to 1000 cigarmakers, it is stated.

Frank D. Lewis will engage in the cigar business at Stevensville, Mont.

12,000,000 MANILA'S HELD UP.

Philippine Smokers, Shipped via Hong Kong, Denied Free Entry to U. S.

Washington, D. C., Oct. 9.

Twelve million cigars manufactured in the Philippines, and intended by the United Cigar Stores Company for importation into the United States, are in bond at Hong Kong, unable to obtain free entry into this country. The tariff bill provides that free entry of Philippine products into the United States "shall be conditioned upon the direct shipment thereof from the country of origin to the country of destination."

When Assistant Secretary Reynolds, of the Treasury Department, ruled that these cigars could not be entered free into the United States, the United Cigar Stores Company appealed to President Taft. He sustained Mr. Reynolds. Now the United Cigar Stores Company proposes to take the case into the courts.

Several weeks ago the officials charged with the safe enactment of Philippine free trade legislation announced that they had discovered that it was proposed to import into the United States large quantities of Philippine cigars of inferior quality, which had been manufactured by Chinese in Manila. They were perturbed at this news, for they felt that these cigars first flooding the American market would give the public unacquainted with first-class Philippine cigars a false idea of their quality.

Therefore, a plan was adopted of giving the guarantee of the insular government as to the sanitary manufacture of Philippine cigars. Those which are made in the first-class factories will be backed by the word of the insular government and the others will be at a disadvantage. Even if the case pending is decided adversely to the government, it is felt that the desired object will have been obtained.

FLORIDA'S "BLUE" SUNDAY.

Stores Shut Tight, and No Newspapers, Bread or Cigars Sold.

Pensacola, Fla., Oct. 10.

To-day was blue Sunday in Pensacola, the Law and Order League enforcing the Florida laws passed 50 years ago, relating to Sunday law violations to the letter.

Not even a newspaper or cigar could be purchased, while those housekeepers who failed to provide themselves with bread and neglected their marketing Saturday had to rely upon restaurants for their Sunday dinner.

Meat markets, bakeries, fruit stands, cigar stands, book and newspaper stores, theatres and other classes of business, heretofore wide open, kept closed.

WISCONSIN TOBACCO POOL.

A. S. of E. in Vernon County Will Hold Out for Fourteen Cents.

Viroqua, Wis., Oct. 8.

A $100,000 tobacco pool, said to control $750,000 worth of 1908 tobacco, has been formed by the American Society of Equity at Viroqua, the centre of the Wisconsin tobacco growing country.

The crop is being stored in a warehouse erected for the society, and all but the "filler" is held for an average of 14 cents. Farmers in the pool expect to profit $50,000 over last year through the operation.

In case buyers for the Tobacco Trust fail to make acceptable offers the tobacco will be taken into the open market.

THE TRADE IN PROVIDENCE.

Cigar Trade is Making Satisfactory Gains in "Little Rhody."

Providence, R. I., Oct. 7.

A few years ago there were few large tobacco stores in Providence, but now the city numbers many which make a specialty of these goods and which handle an enormous volume of business during the year. Several local concerns which started in a small way have attained immense proportions and the city is now a distributing centre for not only Rhode Island, but portions of Massachusetts and Connecticut.

With the increase in the use of cigars it might be expected that there would be a falling off in smoking tobacco and pipes, but several concerns in the centre of the city report a constantly increasing business in these lines, and the money spent for cigars and other tobacco products in the city amounts to hundreds of thousands of dollars.

NEW LOOSE LEAF HOUSE.

Property Secured in Frankfort, Ky., for Independent Sales.

Frankfort, Ky., Oct. 9.

A loose leaf tobacco warehouse, where the farmers of Franklin and surrounding counties can sell their crops, is to be established in Frankfort, and it will mean that many thousands of dollars will be put in circulation in this city, all of which formerly went to Lexington or Louisville. The tobacco which will be sold here will be crops that are not in the Burley pool, as the pooled tobacco is sold through the Burley Society at Winchester, and is handled in the Burley warehouse.

Tom C. Geary, formerly of Lexington, has leased the skating rink in Frankfort for warehouse purposes for a period of two years, with the privilege at the end of that time for three years. The deal has been on for several weeks, but is now finally closed. Mr. Geary is in the business alone, but has ample backing, and expects to make a success of the venture.

CASE OF AMERICAN TOBACCO CO.

Appeal Will Come Before U. S. Supreme Court This Month.

Washington, D. C., Oct. 9.

Not only the American Tobacco Company, but every large corporation doing business throughout the various States, await with interest the case to be heard in the Supreme Court this month, when the appeal of the tobacco combination from the decision of the Circuit Court comes up.

The case is of such importance and the outcome so vital to the commercial and industrial world, that it is not to be wondered that already more than two years have passed since the first hearing took place in the lower court. Should the Government again win the decision will naturally be far-reaching in its effects. It might amount to little less than a revolutionary change in the business methods of most corporations now engaged in interstate trade, and under conditions not dissimilar to these which caused the Federal authorities to take a hand.

The remarkable growth of the American Tobacco Company, the gradual obliteration of competing concerns, and the manifest displeasure of the remaining independent manufacturers, in a measure, forced the Government to make inquiries that led to the suit which was filed in the United States Circuit Court July 11, 1907. In the petition of the Government it asked that the combination and conspiracies in restraint of trade and commerce among the States and the foreign nations, together with the attempts to monopolize, be declared illegal and in violation of the act of Congress July 2, 1890.

The petition also asked that the holdings of stocks by one of the defendant corporations in the other be declared illegal, and that each of them be enjoined from continuing to hold or own such shares in the other, and from exercising any right in connection therewith. It was further asked that the court declare the American Tobacco Company, and a number of its subsidiaries, each a combination in restraint of trade and interstate commerce. It was asked that receivers be appointed to wind up the company.

It is commercial history how the Department of Justice prepared a digest that severely scored the combination. The report went deep into the affairs of the organization. It purported to show how the amalgamation had been effected, and how independents had been compelled to sell their holdings.

On November 7, 1908, Judges Lacombe, Coxe and Noyes found adversely to the defendants. Judge Ward dissented from the opinion of his associates.

A point brought out strongly by the court was that by throwing the Con-

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Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
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GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

solidated and Continental companies out of business, in its process of consolidation, the American Tobacco Company had violated the statutes. The decree, however, dismissed the complaint against the United Cigar Stores Company, the Imperial Tobacco Company and the British-American Company.

That, in the main, the hearings, as well as the decision, made little difference to the American Tobacco Company from the standpoint of its expanding policy has been very noticeable.

While the appeal from the decision of the Circuit Court comes from the American Tobacco Company, it is stated on good authority that, when the Government's counsel takes a hand again he will include once more the concerns that the court found had not violated the law. The authorities have been active in gathering additional evidence to offset whatever new material the corporation may produce in its defense.

The earning power of the American Tobacco Company during the past year has apparently increased, while the eyes of the Federal authorities have been focused on its operations. Dividends of more than ordinary proportion have been paid.

CHANGE IN GREENVILLE, S. C.

The Wise Cigar Factory in Hands of a New Organization.

Greenville, S. C., Oct. 9.

The cigar factory formerly owned by Mr. F. T. Wise, has been bought over by four of Greenville's prominent business men, who have elected officers, applied for a charter, and will take charge of the plant at once. The company is a $25,000 corporation, and it is understood they will enlarge the present plant, and increase the capacity. The official name of the corporation is the Wise Cigar Manufacturing Company.

The officers of the new concern are as follows: D. W. Ebaugh, President; F. T. Wise, Vice President; J. Thomas Arnold, Treasurer, and D. B. Traxler, Secretary. These are the four gentlemen who have bought over the plant formerly owned by F. T. Wise, who has hitherto been the proprietor of the factory, which has been putting out the popular Jupiter, Attention, and Ottaray cigars. Mr. Wise is in the new company, of which he is Vice President.

The factory will remain in its present location, but will be greatly enlarged. The same brands of cigars which have been manufactured by Mr. Wise, will continue to be made by the new company, and it is not improbable that other brands will be added to the list.

DEATH OF BALTIMORE CIGAR MAN

Baltimore, Md., Oct. 8.

Richard B. Bond, 55 years old, died Sunday at his home, 504 North Strieker street, after an illness of over two years. Mr. Bond was born in Baltimore and was engaged in the manufacture of cigars. He was president of the Richard Bond Cigar Manufacturing Company. He was an Elk and Mason for 30 years. Besides his widow, Mrs. Marie H. Bond, he is survived by three sons—Messrs. M. Nelson, Arthur P. and Richard H. Bond.

EXPECTED CHANGE IN ATLANTA.

Report that Retail Business of Goodrum Tobacco Co. Will Have New Head.

Atlanta, Ga., Oct. 8.

Negotiations are now under way which will probably result in Colonel Harry Silverman's taking over the retail business of the J. J. Goodrum Company, at the corner of Edgewood avenue and Peachtree street, formerly known as Silverman's corner, but more lately as Goodrum's.

Colonel Silverman is now in New York city, where he has gone to take up the matter with the American Tobacco Company, under whose control the Goodrum Company is operated, and it is not yet known whether he will take over the entire business at this stand, or will be associated with the Goodrum Company, but it is understood whatever action is taken will go into effect not later than November 1.

TOBACCO GROWERS TO MEET.

Charlotte, N. C., Oct. 8.

The following letter has been sent out by E. C. Faires, Secretary and Treasurer of the North Carolina division of the Farmers' Educational and Co-Operative Union of America:

"To Local Secretaries in Tobacco Growing Districts.

"There will be a mass meeting of the Farmers' E. & C. U. of A., at Danville, Va., on October 19th, at 10 o'clock, in the Court House. There will be representatives from the Tobacco Growing districts of Kentucky, Maryland, Virginia and North Carolina. The object of the meeting is to devise ways and means of bettering the condition of the tobacco farmer.

"President Alexander asks me to urge each local in said tobacco district to be represented and send your delegate instructed as to number of acres of tobacco you can control.

"We want to see North Carolina well represented at this meeting, which means so much to the tobacco farmer. Now, brother, get busy and send a representative from your local. Each local must defray the expenses of its representative. Fraternally,

"E. C. FAIRES.
"Secretary and Treasurer.

"September 25, 1909.

"By order of H. Q. Alexander, President."

RETAIL CIGAR MAN'S SUCCESS.

George R. Jones, a cigar retailer and jobber, of Lebanon, Pa., has made a signal success of the business by carrying only a fine line of goods and catering to a most desirable class of patrons.

A small inland town is not usually regarded as the most desirable place for conducting a cigar business on a strictly high-class line of goods, and Mr. Jones' success is therefore all the more noteworthy.

In clear Havana cigars—Henry Irving, of John W. Merriam & Co., New York; Jose Vila, of Berriman Bros., New York and Tampa; Jules Verne, of A. Ramirez & Co., New York.

Key West goods—Leda, of T. H. Hart & Co., Philadelphia.

Seed and Havana—Tulpehocken, of Lengel & Ernst, Reading, Pa.

Nickel Leaders—Vicente Portuondo, of Vicente Portuondo Co., Philadelphia, and "44", of the "44" Cigar Co., Philadelphia.

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GEO. W. BREMER, Jr.
BREMER BROS.
119 N. Third St., PHILADELPHIA

WALTER T. BREMER
Importers, Packers and Dealers in
Leaf Tobacco

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Leaf Tobaccos
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Our Retail Department is Strictly Up-to-Date

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Dealer in all kinds of SEED LEAF
121 North Third Street
PHILADELPHIA
Tobacco

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E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Continued Activity in Havana Leaf Market.

Cigarette Manufacturers and Exporters to Europe the Principal Buyers. Congress Having Cut Down the Proposed Appropriation in Aid of the Cyclone Sufferers, Outlook for Good 1910 Crop is Gloomy.

Special Correspondence of The Tobacco World.

Havana, October 4, 1909.

The chances of raising a large crop in the Vuelta Abajo have been anihilated through the action of our Congress, as instead of voting at least $750,000, this sum has been cut down 90 per cent., and only $75,000 will be available. Of this amount $15,000 is destined for the purchase of seeds, which will be distributed free to the needy farmers, and the remaining $60,000 will be spent in the construction of roads, thus giving work to the more helpless and destitute portion of the population. Private charity may contribute in raising about $35,000, although only $23,020 in cash has been sent to the most severely afflicted villages so far.

While the House of Representatives at first had voted $1,000,000 as a relief measure, it seems that through the influence of the American Charge d Affairs (the American Minister being absent) asking for an explanation where this money should come from (our treasury being bankrupt) and protesting against the use of the funds raised by the $16,500,000 loan, as the latter was only available for the construction of the sewerage and paving system, that the amount, after a week's deliberation in conference, was cut down to $100,000 in all, or $75,020 for the Vuelta Abajo and $25,000 for the sufferers by floods in the Santiago de Cuba Province.

Under these circumstances it is hardly possible that more than half a crop can be relied upon under favorable future weather conditions, and that prices for the 1910 Vuelta Abajo growth will rule extraordinarily high seems also a foregone conclusion. How the quality will be is of course impossible to tell, although some people argue that the crops after a cyclone, as a rule, have proven good ones, and which may perhaps hold true next year.

Our leaf market has kept up its activity, as far as the number of bales is concerned, although this result has been obtained by the heavy buying of colas on the part of our cigarette manufacturers, and also through the continued large purchases by exporters for Europe. The American buyers would have operated still more extensively, if the uncured portion of this year's Vuelta Abajo crop had not dampened their ardor. It is the uncertainty whether this class of leaf would be improved by a change in our temperature, after the Northers have struck the island, or whether it will remain as raw as was the case with the 1907 crop. Remedios has attracted more attention and promises to be the leaf which will be in most demand henceforth.

SALES.

Sales ran up again to 14,926 bales, divided into 5416 bales Vuelta Abajo, 3525 bales Partido, and 5985 bales Remedios.

American buyers secured 4986 bales, exporters for Europe, 5006, and local cigarette and cigar manufacturers, 4934.

EXPORTS OF LEAF LAST WEEK.

To the United States	5569 bales
To Europe	4911 bales
To South America	105 bales
Total	10,585 bales

BUYERS COME AND GO.

Arrivals:—Ben Rothschilds, of Rothschild Sons & Co., Julius Fernbach, of J. Fernbach & Co., H. B. Franklin, and B. M. Franklin, of H. B. Franklin & Co., of Chicago; J. Hirsch, of J. Hirsch & Co., Montreal; J. Lopez, of Argtelles, Lopez & Bro., F. Escalante, of Jose Escalante & Co., and Jose M. Fernandez, of Tampa.

Returned:—Albert W. Kaffenburgh, of I. Kaffenburgh & Sons, Havana and Boston.

Departures: — Sebastian Solares, Francisco Bolano, Ben. Rothschild and Julius Fernbach, for Chicago; J. Hirsch, for Montreal; T. H. Vetterlein, for Philadelphia; Enrique Pendas, and Ignacio Castaneda, for Tampa; Enrique Runken, Moritz Neuberger, Sol. G. Salomon, Richard Sichel, Sidney L. Goldberg, J. Moonelis and Francisco Fonseca, for New York.

HAVANA CIGAR MANUFACTURERS

are working just now a little better than they have been doing, but business is by no means as satisfactory as it should be at this season of the year. There are holiday orders to be filled,

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner
MUNIZ HERMANOS y CIA
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Growers and Dealers of
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Havana, Cuba

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Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

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Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

but instead of working overtime with full forces, and partly on Sundays, most of our factories are only employing three-quarter of their regular number of cigarmakers. The raising of the duty in Europe (Germany, England, and now France is talked of also) is militating against an expansion of our industry, and unless the United States comes to our relief and lowers the duties fifty per cent. on the Dingley tariff bill in a future reciprocity treaty, the outlook is disheartening. Higher prices for Vuelta Abajo leaf in 1910 will be a new handicap for our manufacturers to contend against, so unless the commission which is studying how to help the cigar industry should propose something original and practicable, the situation is rather alarming, and particularly for the smaller manufacturers who are working upon a limited capital. As evidently the United States is the guardian of Cuba, and has prevented our Congress from appropriating money that is not in our treasury, the American Congress should do something to help our cigar industry by lowering the duties in favor of Cuba. For this reason the Havana cigar manufacturers have not lost their courage, but will fight for their existence.

H. Upmann & Company shipped only 550,000 cigars last week, but say that this was owing to the humid atmosphere, which prevented many factories from working.

Henry Clay and Bock & Company, Ltd., is working steady and has many large duplicate orders upon previous shipments, which found unlimited favors with its customers, as regards the fine sweet taste, aromatic flavor, good colors, excellent burn and perfect workmanship.

Sol is well satisfied with the number of orders on hand, and which are arriving in a constant stream at present from all countries. Behrens & Company say that they have noted an improvement, which, if continued, may make some amends for the previous slack times.

Other busy factories are: Romeo & Julieta, Partagas, La Escepcion, Flor de A. Fernandez Garcia, Carlos E. Beck, Figaro and La Diligencia.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

El Siboney cigarette factory has bought 4500 bales of Vuelta Abajo colas.

Sobrinos de A. Gonzalez had a good week, as they sold 1615 bales of all kinds of leaf.

Sidney L. Goldbery, while here only ten days, as he left on Saturday by the S. S. Saratoga, made excellent use of his time, visiting the Vuelta Abajo and Partido sections, besides selecting such vegas from our local dealers that were priceworthy. He reports his total purchase as having reached 1500 bales.

B. Diaz & Company were sellers of 1500 bales of Vuelta Abajo and Partido.

Moritz Neuberger left on Saturday by the S. S. Saratoga for New York. From a good reliable source it was ascertained that he had purchased during his three weeks' stay here nearly 5000 bales of all kinds of leaf for the American and European markets. As Don Mauricio is a quick buyer and thorough judge of fine quality leaf, it stands to reason that he must have selected the cream of the 1909 crop. The firm of Heinrich Neuberger has also several packings of their own in the Santa Clara Province, and which have turned out to their entire satisfaction, as Don Federico Lederer was in charge of the buying of the leaf in bundles and had the supervision of the escojidas. Their shipments to Bremen during the last two weeks amounted to 1684 bales. In their spacious warehouse, at No. 15 Monte street, an accident occurred last week, by the slipping of a large supporting iron beam which precipitated several hundred bales from the upper to the lower floors. One of the workmen was caught, but fortunately escaped without injury, as the woodwork and the bales formed an arch over him.

M. Abella, formerly a partner of Aixala & Company, has been established on his own account since last summer at 25 Salud street, and has been doing quite a fair business, as he has a thorough knowledge of buying leaf tobacco and knows how to handle his American customers. During the month of September he sold 1291 bales of Vuelta Abajo, Semi-Vuelta, Partido and Remedios.

T. H. Vetterlein was a buyer of 1000 bales of leaf during his stay here.

Suarez Hnos. were sellers of 935 bales of Vuelta Abajo and Remedios.

Puente, Granda & Company turned over 600 bales of Partido and Remedios last week to their customers.

Ben. Rothschild hardly tarried a week here, but it was sufficient time to select some 500 bales of fine Vuelta Abajo and Partido leaf.

A. M. Calzada & Company were very busy with two customers last week, to whom they have sold so far 550 bales of their choice Remedios packing.

Sylvester & Stern were buyers in our market last week to the tune of 1000 bales.

Perez & Obeso disposed of 450 bales of Vuelta Abajo and Partido.

Felix Eckerson is still here and may remain another week. He has been in the Santa Clara Province, and also looking over the holdings in our market. Up to now his purchases aggregate about 550 bales.

Muniz Hnos. & Company closed out 400 bales of Vuelta Abajo and Remedios.

Richard Sichel left last Saturday by the S. S. Saratoga, after having worked hard and conscientiously for nearly three weeks in trying to spot vegas for the customers of B. Rosenbluth, New York. He did not purchase as much in quantity as he intended to do, but whatever may be lacking in this respect, the lots cannot be excelled in quality by any other buyer. He certainly bought at rock bottom prices, as he is a close buyer and understands the value and conditions of our market from A. to Z. It is reported that he has purchased between 500 and 600 bales.

Herrera, Calmet & Company sold 400 bales of Remedios last week.

F. Escalante, Angel L. Cuesta, Sebastian Solares, J. Hirsch and F. Bolano were quite liberal buyers, but no exact figures could be obtained as to the number of bales taken by each.

E. Ellinger & Company were sellers of 200 bales of Partido last week.

J. Moonelis, of Fred Schulz's Son, left last week with 400 bales to the good of his firm.

Albert W. Kaffenburgh went, on the 1st of October, to Manicaragua to inspect their escojidas in that section, as well as those in other parts of the Santa Clara Province.

Charles Blasco's large warehouse at No. 1 O'Reilly street was a scene of great activity, as the tobacco coming in, the bailing and shipping, and the large number of buyers who could be seen daily, examining tobacco, denoted that business must be flourishing.

Jose F. Rocha sold 400 bales of Vuelta Abajo and Partido.

RECEIPTS FROM THE COUNTRY.

Week ending Oct. 2.		Since Jan. 1, 1909
12,963 bales	Vuelta Abajo..	166,315 bales
1,307 bales	Semi-Vuelta...	21,819 bales
503 bales	Partido	32,342 bales
	Mantanzas	428 bales
6,908 bales	Remedios	125,082 bales
115 bales	Santiago de Cuba	7,337 bales
21,796 bales	Total	353,323 bales

—The demand for tobacco stamps at the U. S. Internal Revenue Bureau in Washington has been growing rapidly. One order was recently received calling for 20,000,000 stamps of two denominations.

CABLE ADDRESS "CALDA" TELEPHONE 4971

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE AND WAREHOUSE Monte 158

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Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

AMISTAD 97, Cable: "CASIN" HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

LOUIS E. NEUMAN & CO.

129 TO 130 ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
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Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
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IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
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JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
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SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, October 12.

NEW YORK LEAF MARKET.

A routine business has been the rule in the leaf market during the past week; although there was one transaction involving several thousand cases of Ohio tobaccos, by which the ownership was changed from a leaf house to a manufacturing firm, the general business did not indicate any activity.

Additional lines of leaf are now in the market, but heavy trading seems to have been discouraged by the apparently high prices asked. It is probably yet a little too soon to expect much activity in laying in of additional supplies of binder and filler stocks by cigar manufacturers, but it is expected that when such purchases once begin more than ordinary activity will arise.

A fairly satisfactory business has been done in the Sumatra market, and the stocks of first-class goods are already declared to have been materially reduced, and no great replenishment is expected to result from the remainder of the fall inscriptions in Europe The inscription held at Rotterdam on Saturday last was a very quiet one, and only a comparatively small amount of goods was secured for the American market.

No particular change has taken place in the Havana market, but considerable anxiety was caused at the report of the recent severe storm, which passed over Havana. The damage to crops is said not to have been irredeemable.

* * *

THE CIGAR INDUSTRY.

Nearly every cigar factory of consequence in this city, is now apparently well filled with orders, and in numerous instances there is a substantial evidence of an actual rush in the demand for goods. Some of the clear Havana cigar manufacturers were not wholly prepared for a sudden change in vast proportions, and which is causing them some little difficulty in filling their orders promptly. It is found that the larger dealers and jobbers are now making purchases in increased quantities and particularly so of established brand.

* * *

NEW $20,000 PLANT.

During the past week permits were issued by the Building Department of the city of Newark for a $20,000 addition to the I. Lewis & Company Cigar Manufacturing Plant, and which will be added to their present factory, at Morris avenue, Bank and Hunterdon streets. The new building to be erected will be five stories high.

* * *

BIG DIVIDEND DECLARED.

The United Cigar Stores Company has declared an extra large dividend of 50 cents per share in addition to the regular dividend of $1.50 per share, both payable October 15th to stockholders of record October 5th.

* * *

BANKRUPTCY PETITION FILED.

A petition in bankruptcy has been filed against Louis Barth, wholesale dealer in leaf tobacco, at No. 174 Water street, Judge Hand appointed Arthur F. Gotthold receiver, with a bond of $3500. The stock on hand is estimated at $7000.

* * *

WILL OF ADOLPH KERBS.

By the will of Adolph Kerks, a cigar manufacturer, filed for probate yesterday, the German and Mount Sinai Hospitals and the Hebrew Benevolent and Orphan Society receive $5000 each, the Home for Aged and Infirm Hebrews and the Montefiore Home for Chronic Invalids $2000 each, and St. John's Guild and the Five Points Mission each $5000. His three sisters and four children are the other heirs.

* * *

SAM HARRIS ENTERPRISE.

Samuel H. Harris, for many years well known in the cigar trade, has again established himself in business at 24 Vesey street. In a circular letter recently issued, Mr. Harris had the following to say:

To My Friends and Customers:

I have begun, at the above address, the manufacture of fine cigars, "The Kind Your Daddy Bought," made by hand only. I will be pleased to serve you, and hope to receive your favors.

Faithfully yours,
Sam. H. Harris.

* * *

TRADE NOTES.

Leonard A. Cohn, of A. Cohn & Company, returned from Europe last week, after having spent considerable time in Amsterdam.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

H. P. Brewster, a prominent jobber, of Rochester, N. Y., recently called on a number of his friends in this city.

Harry S. Rothschild, of Rothschild & Brother, left last week on a flying trip to the West.

Ben Rothschild, of the well known Chicago leaf house of Rothschild's Sons & Company, was a visitor in our market last week, en route to his home, having just returned from Cuba, where he had inspected his firm's holdings of Havana tobacco.

OPTIMISTIC IN YORK COUNTY.

1909 Tobacco Crop All Cut and Housed. Looking for Good Prices.

York, Pa., October 9, 1909.

The big York fair, which closed yesterday, afforded an excellent opportunity to interview a number of farmers who are tobacco growers. From a general conversation, it is learned that practically all the tobacco is housed, and in many instances, much of it is dried. The estimate as to size of the crop continues to vary. Some claim that the crop will make over three-fourths of an average production, while others say it will be only a half crop. The leaves are small in many instances, yet there is better than was expected.

The question of how the tobacco will cure is much discussed. Cut early and housed when still green made the chances greater for curing badly. Growers who were attending the fair expressed the idea that they will get good prices.

Henry Pommeranning, of Sunnyburn, is credited with having the best tobacco. There were leaves that measured 36 inches long, and 12 to 15 inches wide.

Cigar manufacturers say that trade continues to get better. Especially is this true of factories who make a good share of cigars. A visit a few days ago in a big manufacturing belt, it was noticeable that the least activity exists among manufacturers of cheap grade of cigars.

E. H. Neiman, of Thomasville, began the manufacturing of cigars under the most favorable circumstances on Tuesday.

Peter Grove, of Rye, who makes a popular line of cigars, has established a good trade at the local markets, Hersbury.

H. F. Kohler, of Nashville, closed his factories for a day during the week to give the employes a chance to go to the big fair at York.

One indication of the improvement in the cigar trade is the fact that the houses supplying cigar manufacturers' requisites are now having increased demands for all kinds of utensils and machinery for almost all purposes.

The Winget Manufacturing Company, of this city, recently made some large shipments of machinery to various points, and notably to Covington, Ky., Dayton, O., Canada and England. There is now considerable activity about their premises.

H. L. Haines, traveling representative with the T. E. Brooks & Company factory, at Red Lion, recently returned from a business trip through the Western States, where he met with good success.

After a temporary close down last week, during which time some improvements were made to the factory of J. W. Minnich & Son, at Dallastown, business was fully resumed this week.

Edward Noll, of the Cuban Cigar Company, at Dallastown, has been seriously ill at his home there.

C. E. Bair & Son, of Harrisburg, have had an electric light plant installed in their cigar factory at Goldsboro, this county.

D. E. Woodmanse, of Spring Grove, has returned from a business trip to Cincinnati, and other western points.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

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PHILADELPHIA, OCTOBER 13, 1909

THE LOCAL TOBACCO NEWS

A fair leaf tobacco market has been experienced in the local trade this week, and a reasonably good amount of business was done. Sales made in out-of-town points have augmented the volume of trade very nicely, and as a rule traveling representatives now on the road have reported an increased number of orders. Bales of 100 case lots were not the exception during the week.

Sumatra tobacco has been moving off in moderate quantities, and the market is little affected by the result of the late sales held in Europe.

In the Havana market there was no noticeable change, except that some of the local houses have lately made considerable purchases of new goods which they declare are of a character that is highly satisfactory.

* * *

The conditions in the cigar industry are highly encouraging, and, as was predicted in our columns last week, a new record has again been established for the month of September.

The output of cigars in this district during the month of September, as shown by the returns of stamp sales, was 56,647,610. During the corresponding month of 1908 the production was only 39,255,600. Showing a gain of 17,392,000 as compared with the corresponding month of 1908. In comparison with the output of August of this year, however, there was a decrease of about a half-million cigars.

In the production of other tobacco products there was also some increase shown as compared with the corresponding month of last year, although less notable.

* * *

Manufacturers are making preparations for a continued active business throughout the remainder of this year, and in instances increased facilities are required. For instance, the Theobold & Oppenheimer Co. are erecting a large new factory at Quakertown, which it has become necessary in order to meet the growing demand for their product.

* * *

Luckett, Luchs & Lipscomb are already among the busier factories, and the recent trip to some of the more important western points, which have been visited by Mr. Luckett, has resulted in the enlistment of a goodly number of very desirable distributing accounts for their product. Locally their goods are also being received with much favor and already orders are duplicated. This should be encouraging evidence of the satisfaction which their product is giving the consumer.

* * *

Overtime is the rule with a number of factories at present, as the accumulation of stock during the duller period has already been so largely drawn upon that overtime was the only way by which they expect to be able to continue prompt shipments.

* * *

T. Herman Vetterlein, of J. Vetterlein & Co., recently returned from Havana, where he made some extensive purchases of Havana leaf, and the firm is highly pleased with his selections, which are declared to be the finest they have ever held. The goods will be forwarded forthwith to this port. H. C. Vetterlein, also of that firm, returned last week from a tour of inspection through Wisconsin, and this week closed the banner sale of the house to a manufacturing firm of a good lot of Zimmer Spanish and Connecticut leaf.

* * *

W. W. Stewart, of W. W. Stewart, and J. W. Ramsey, of Reading, were visitors in the leaf market this week. Some purchases were also made.

* * *

The forces of Jeitles & Blumenthal, Ltd., are working full time, and the house is exceptionally busy on their Statesman and Masterpiece brands

* * *

A new line of very attractive pipes was shown to the jobbing trade here recently by S. J. Manheimer, representing Kauffman Bros. & Bondy, of New York.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Experienced cigarmaker to act as assistant foreman for New York factory. Address Box 46, care of "Tobacco World," Philadelphia. 10-13c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

BIG NEW CEDAR MILL.

So as to bring cedar direct from the forests of Cuba and Mexico and manufacture it into cigar box lumber without going through the expensive New York storing and sawing, one of the largest cedar mills in the country has just been completed by the Henry H. Sheip Manufacturing Company, adjoining their plant in Philadelphia. This is the latest of thre big factories that this concern has put up in the last two years, making their establishment with its latest and most improved types of machinery, the big new concrete dry kilns, and the extensive yards for air-drying, the largest and model one of its kind in America.

This newest building was put up during the past summer. The cost of importing cedar logs through New York had long been one of the worst problems of the business to contend with. There were not only heavy storage charges, but there was also the expense of the lighterage and measuring, with the few saw mills preferring to saw other woods than cedar. Determined to overcome these handicaps, the Sheip Company was practically compelled to erect its own saw mill.

A vacant lot, purchased several years ago and utilized for storage of lumber, was chosen for the site of the new saw mill. It adjoins the Sheip plant to the north. The building was put up in record time, and installed with up-to-date machinery. Some of the machinery put in consists of five large veneer saws, one drag saw and one large band mill. These are supplemented by three other band mills, four band ripping mills, two circular saw mills, and a battery of fourteen planers and four scrapers, all of which had formed part of the previous equipment. With this machinery, with twenty or more dry kilns, and with several acres of air-drying space, the Sheip Company is prepared to manufacture, direct from the log to the box, the finest Spanish cedar in the world at the lowest possible cost.

It is the intention of the concern to contract for its supply of logs to be imported direct to Philadelphia. A cargo of wood can easily be loaded at Cuban or Mexican ports and brought up the Delaware river almost to the doors of their mills. Two new yards for the storage of logs have been secured. Such cedar as comes into New York can also be easily shipped to Philadelphia, as the loading from ship to cars can be accomplished easily and without extra cost. So as to be ready to start as soon as the new mills were completed, the new yards were filled with logs a month ago, and the big saws are now rapidly working away at this supply trying to meet the present enormous demand for cedar from all parts of the country.

"We intend to build up still more our reputation of furnishing the finest cedar in the United States," said Mr. Sheip, the President of the Company. "We already have that reputation, as we can prove by letters from hundreds of cigar box manufacturers, who have bought from us for years past. They tell us that they can always depend on getting good wood from us, and that we stand ready to guarantee it. One of the largest cigar manufacturers in the East for whom we make boxes, told me the other day that he was willing to pay a cent more per box if necessary to get our boxes, rather than go elsewhere and buy an inferior box of cheap wood. Of course, he does not pay a cent extra and will not have to. But that is the sort of a reputation we are after, and we want to have the same kind of things said about our lumber. Now that we are responsible for its entires manufacture, from the log to the thin board, or even the measured shook, we are going to see that we get the good reputation."

BETTER FEELING IN LANCASTER.

No Change Reported in the Leaf Market; 1908 Tobacco Still Has the Call.

Lancaster, Pa., Oct. 11, 1909.

Last week was the closing period of activity on the farms growing tobacco, and the crops are all housed. Although this has removed all anxiety as to the crop in the field; but soon will begin anxieties anew, for the curing process will soon begin, and that will then develop more fully the real characteristics of this year's crops, but the outcome cannot yet be told.

There have been no changes of note in the condition of the leaf market. Transactions were almost wholly confined to the 1908 goods, and several sales were again reported. One firm of cigar manufacturers, of Philadelphia, recently bought here some 800 cases of 1908 tobacco.

The cigar industry is still gaining, and in numerous instances the forces of cigarmakers are being increased. Everyone seems expectant of a rush for goods, as the holiday season approaches. There still seems to exist a lethargy in the demand for the cheaper product, but the makers of higher grades of cigars are at present enjoying a good run of business with chances of continuing improvement.

The Lancaster County Tobacco Growers' Association will meet to-day in the A. Herr Smith Building, at 125 North Duke street. Topics of more than ordinary interest are to be discussed, and new constitution and by-laws are to be presented.

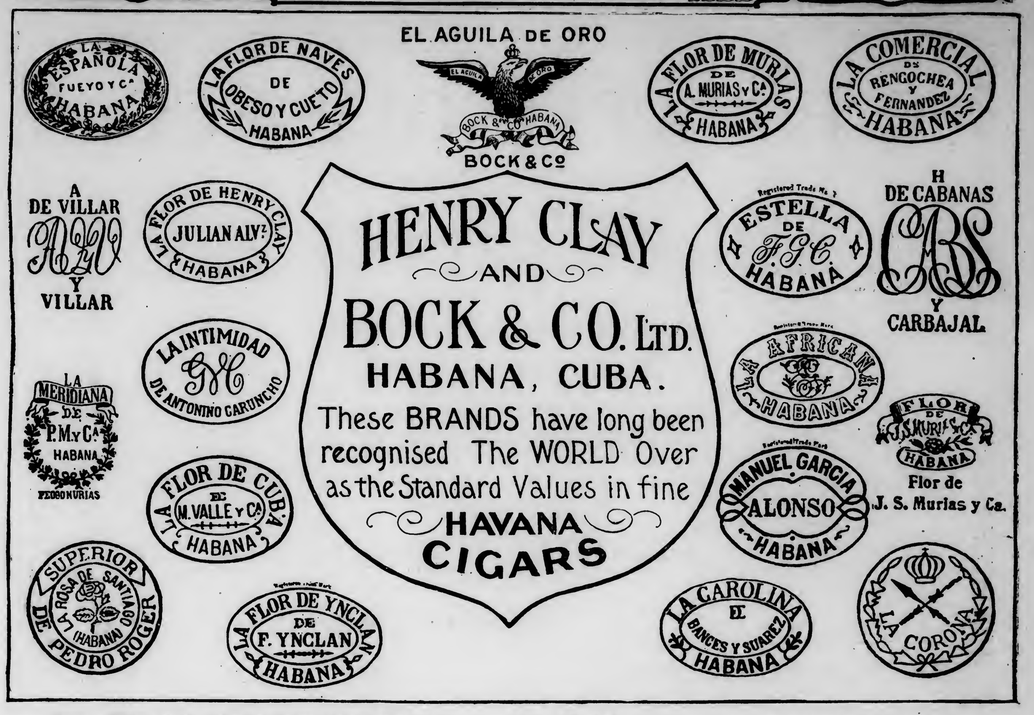
The case of P. E. Slaymaker, transferee of Charles J. Lederman against the Nissly Leaf Tobacco Company, has recently occupied the attention of the Court. No decision has yet been reached.

Agents of F. C. Linde, Hamilton & Company, have sampled the packing of leaf tobacco put up by Johns & Gehman, at Akron, of the 1908 crop.

Gish Brothers, of Elizabethtown, have sold 160 cases of packing of 1906 tobacco recently. The price has not been given out.

Suit has been entered against a number of Insurance Companies by Charles W. Ritner of this city for their refusal to pay certain insurance on the tobacco warehouse and its contents destroyed by fire some time ago. The aggregated amount sued for is $68,000.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

RICA RIO. 18,724.
For cigars, cigarettes, stogies, chewing and smoking tobacco. Registered October 6, 1909, at 9 A. M., by American Lithographic Co., New York.

EL RITANO. 18,725.
For cigarettes, cigars, chewing and smoking tobacco. Registered October 6, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

ENEBODIS. 18,726.
For cigars. Registered October 6, 1909, at 9 A. M., by Phares W. Fry, Lancaster, Pa.

PRIDE OF THE PRAIRIE. 18,727.
For cigarettes, cigars, chewing and smoking tobacco. Registered October 6, 1909, at 9 A. M., by Symons-Kraussman Co., New York.

MI VALOR. 18,728.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 7, 1909, at 9 A. M., by Chas. Stutz Co., New York.

COLERAIN. 18,729.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 7, 1909, at 9 A. M., by Schmidt & Co., New York.

VINIFERA. 18,730.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 7, 1909, at 9 A. M., by Schmidt & Co., New York.

ZBYSZKO CYGAMEWICZ—THE POLISH WRESTLER. 18,731.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 7, 1909, at 9 A. M., by Joseph Jankowski, Buffalo, N. Y.

HERSHEY. 18,732.
For cigars. Registered October 10, 1909, at 9 A. M., by Charles S. Peiffer, Stouchsburg, Pa.

M. S. HERSHEY. 18,733.
For cigars. Registered October 10, 1909, at 9 A. M., by Charles S. Peiffer, Stouchsburg, Pa.

THE SCORE. 18,734.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 8, 1909, at 9 A. M., by American Lithographic Co., New York.

EL DECIMO NO NO. 18,735.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 8, 1909, at 9 A. M., by Jose Guerrero, Chicago, Ill.

F. & C. 18,736.
For cigars, cigarettes and cheroots. Registered October 9, 1909, at 9 A. M., by Fleming & Christian Co., Richmond, Va.

JAMES J. HILL. 18,737.
For cigars, cigarettes and cheroots. Registered October 9, 1909, at 9 A. M., by Heyman Bros. & Lowenstein, New York. (A Re-registration).

JIM HILL. 18,738.
For cigars, cigarettes and cheroots. Registered October 9, 1909, at 9 A. M., by Heyman Bros. & Lowenstein, New York.

LA DORR. 18,739.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 9, 1909, at 9 A. M., by Americus Cigar Co., Americus, Ga.

RESERVE STOCK 18,740.
For cigars, cigarettes and cheroots. Registered October 9, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Inc., Phila.

CHECHEE. 18,741.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 11, 1909, at 9 A. M., by Jose Venta & Co., New Orleans, La.

COCHECO. 18,742.
For cigars. Registered October 11, 1909, at 9 A. M., by Chas. M. Baldwin, Dover, N. H.

DOVER SPECIAL. 18,743.
For cigars. Registered October 11, 1909, at 9 A. M., by Chas. M. Baldwin, Dover, N. H.

VASSAR CHUMS. 18,744.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EDWARD THE GRAND. 18,745.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

SCOTTISH CLAN. 18,746.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

DANDY DUDE. 18,747.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EL DESCANSO. 18,748.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

INVIERNO. 18,749.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

CIRUELAS. 18,750.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

TIRAMELA. 18,751.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

PERMITAME. 18,752.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ABELARD & HELOISE. 18,753.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

FRESAS. 18,754.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

HURRY BACK, THERE'S A REASON. 18,755.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 12, 1909, at 9 A. M., by Schmidt & Co., New York.

ASHLAND PLACE. 18,756.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 12, 1909, at 9 A. M., by G. Schwager & Sons, Brooklyn, N. Y.

TRANSFERS.

LADY ALICIA. 18,586.
For cigars, cigarettes and cheroots. Registered September 11, 1909, by Bohrow Bros., Philadelphia, was transferred on October 8, 1909, to H. C. Caldwell, Philadelphia.

KITKILLO. 17,814.
For cigars, cigarettes and cheroots. Registered May 11, 1909, by Jas. W. Keating, Chicago, Ill., was transferred on October 11, 1909, to C. J. Donlon, Kenosha, Wis.

UKANETA. 17,815.
For cigars, cigarettes and cheroots. Registered May 11, 1909, by Jas. W. Keating, Chicago, Ill., has been changed to read "Ukanetia," and was transferred on October 11, 1909, to C. J. Donlon, Kenosha, Wis.

CORRECTION.

EL CIE. 18,406.
For cigars, cigarettes and cheroots. Registered August 20, 1909, by Moller, Kokeritz & Co., New York, and spelled "El Cir," should have been as above.

—Ernest E. Rauh, cigar dealer at No. 205 North Eighth street, St. Louis, has just leased the location at No. 712 Olive street, one of the new storerooms in The Republic Building. He is fitting it up in fine shape for an emporium for smokers' goods.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} **Leaders in Nickel Goods** {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

CIGAR MAKING IN JACKSONVILLE.

Another Florida City Rapidly Becoming Important in Cigar Industry.

Jacksonville, Fla., Oct. 1.

Not everybody in Jacksonville, and comparatively few people through the State, realize that this city is becoming a most important manufacturing centre.

Until a few years ago there was little manufacturing in Jacksonville, but the development along this line has been almost phenomenal during the past five years.

There are at least three manufacturing institutions that employ over 500 people, and at least ten that employ from 100 to 500, while there are probably 50 that employ from 5 to 100.

New factories are being constantly located here, and there is every reason to believe, with the additional water and rail facilities for shipping, and the rapidly increasing population, that Jacksonville will lead all Southern cities in the next decade in manufacturing industries.

One of the most important of these manufactories is the big cigar factory of the Gonzales & Sanchez Company, which is located on Ashley street near Bridge street.

Starting seven years ago on a modest scale, the business has expanded steadily, until now nearly 400 skilled cigarmakers are employed, and the pay roll runs very close to $150,000 this year.

Two years ago the immense brick factory was erected, and it was thought then that it would be of sufficient capacity to contain the business of the company for many years, but the officers are already thinking of additions that will be necessary in the near future.

Progressive methods, honest dealing and the habit of giving the smoker the best cigar possible for the price is responsible for the degree of success achieved by the Gonzalez & Sanchez Company, of which genial Victor Gonzalez is president. Senor Gonzalez is a native of Oviedo, province of Asturias, Spain, but in his eighth year he found himself in Havana, mother of the clear Havana industry, with his father. From that day on, except when attending school, he has spent his life in cigar factories, and there is not one minor detail of the artistic and interesting work with which he is not absolutely familiar.

Assisting President Gonzalez as secretary, treasurer and co-manager is George W. Hardee, one of the most popular and energetic young men in the State. Mr. Hardee came to Jacksonville from Tampa, the largest cigar manufacturing centre of the world, several years ago, and has more than "made good" since the day he assumed his responsible duties. Mr. Gonzalez manages all the details of manufacturing cigars, while Mr. Hardee looks after sales and outside business generally.

No better cigars are manufactured anywhere than those of the Gonzalez & Sanchez Company, which demand and secure home patronage strictly on their merits.

Newsy Notes of the Trade

Oliver Jarret, cigar box manufacturer, at Sinking Spring, Pa., is about to build a 14x26 feet addition to his factory.

—Thieves got away with 3500 cigars, valued at $500, from the Home Cigar Manufacturing Co., Peoria, Ill., last week.

Oscar Bengston will enter the cigar and tobacco business at Rockford, Ill., having leased a store in the Dahlstrom block, near Second avenue.

—Tobacco barn of Henry Day, near Orangeburg, Ky., was destroyed by fire, with contents of 20,000 pounds of newly-cut tobacco, implements, etc. Work of incendiaries. Loss, $4000; little insurance.

—Jacob Livingston, a wealthy wholesale tobacconist, of Carlisle, Pa., died on October 3, at the age of 69 years, after an illness of eight months. He was born in Wurtemberg, Germany, and began business in Carlisle 40 years ago.

—The Greater Boston Cigar Co. has made an assignment for the benefit of its creditors to Albert R. MacKusick and John E. Crowley, of Brookline. Carl A. Muller, as president, and Joseph W. Meckel, as treasurer, authorized the assignment.

—A dispatch from Manila says "the Pacific Mail steamship Siberia left on September 23 for San Francisco with 2,000,000 cigars as the chief item of her cargo. This enormous shipment has cleaned completely the local market of cigars, and factories are advancing."

—Mexico's best tobacco lands are in the State of Vera Cruz. The so-called tobacco belt extends from the Tuxpan River, in the northern part of the State, to and beyond its southeastern boundary line, and up to the republic of Gautemala. This belt is about 500 miles in length.

—A company which desired to erect a cigar and cigarette factory in East Nutley, N. J., recently offered $15,000 for a certain plot of ground there, which the owner, a New York woman, refused, preferring to sell the ground to the Board of Education for school purposes for $10,000.

—Myron I. Barter, one of the wealthiest citizens of Kentucky, died October 2, at Booth Bay, Me. He was 70 years of age and acquired a wide reputation through the invention of a process for the stem drying and curing of tobacco, which made possible the use of burley tobacco in the manufacture of plug.

—The $10,000 damage suit of Salmon Kraus against the Sheboygan Cigar Mold Company, growing out of injuries sustained by the plaintiff when he had his right arm taken off above the elbow in a polishing machine, was settled out of Court. He receives $3800 and the defendant company pays all costs.

—The Turkish-American Company, of Los Angeles, is planning to secure a tract of land in the Mt. Campbell tract near Fresno on which it is planned to raise high grade Turkish tobacco. Early next year a tobacco factory will be erected, and the company will move its headquarters to Fresno.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative, P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

IN THE APPLE BLOSSOM STATE.

Cigar Business Steady in Detroit; State Contest Between "Wets" and "Drys" Interests Tobacco Men.

Detroit Bureau "The Tobacco World,"
591 Campbell Avenue.
Detroit, Mich., Oct. 11.

The local cigar business continues in practically the same volume, manufactures, while having plenty to do, reporting no special rush of business. The demand, however, shows an improvement over the last few weeks, the cooler weather having a stimulating effect on the trade. Because of the noticeable increase in orders manufacturers believe cold weather will bring a decidedly better trade, and they are making preparations accordingly.

The wholesale trade, in so far as the city and immediate district is concerned, is good. Detroit and her surroundings have never felt the effect of a local option wave, and this has played an important part in the trade. Detroit tobacco men are keenly interested in the fight which will be waged next spring between the "wet" and "dry" forces. The Prohibitionists declare they will make a clean sweep of the several counties in which the question will be submitted, while the antis are just as determined to regain lost ground. From our standpoint it is nearly a stand-off, the odds being slightly in favor of the prohibitionists. This opinion is offered because of the prohibitionists' previous victories, and the fact that the movement is yet new in the State. Needless to say, wholesale tobacco dealers, manufacturers, and all other tobacco men are with the "wets."

The retail trade continues in about the same volume. There has been no great rush of business, yet, at the same time, dealers have had little time to stand around and comment on current events.

The victory of the Detroit baseball team in the American League penant race resulted in every downtown cigar store being decorated in honor of the occasion. Detroit tobacco men are nothing if not loyal to the Tigers, and large sums of money are being wagered in the downtown stores on the chances of the Detroit team in the world's series. What Pittsburg coin there was in sight was gobbled up, and considerable Detroit money is being sent to Pittsburg.

H. S. Mitchell's cigar store, in River Rouge, is being redecorated.

Ground has been broken for the new four-story match factory to be erected by Sommers Brothers in Saginaw. The increase in business has necessitated the change as the present quarters cannot accommodate the employes. The present building will be used as a storeroom when the new structure is completed.

The law which recently went into effect, and which prohibits minors from smoking cigarettes in any public place, is being rigidly enforced in different parts of the State. In Battle Creek there have been several arrests, and offenders in each case have been fined. A Battle Creek Justice recently declared that if any more offenders were brought before him a heavy sentence would be meted out.

Harry Marks will open a cigar store in Marine City.

Eber Hill, aged 53 years, and for a number of years a cigar manufacturer in Flint, died recently from Bright's disease. He is survived by a widow and four daughters. The remains were sent to the deceased's former home, in Grand Rapids, for interment.

Raymond A. Remington, aged 28 years, and who was employed in a Battle Creek restaurant for a number of years, was found dying in an alley recently. Physicians declared death was due to suffocation caused by excessive cigarette smoking.

Windsor, just across the river from Detroit, is entirely worked up over the announcement in a Canadian paper, that the Imperial Tobacco Company, the Canadian end of the American Tobacco Company, and which is commonly known as "the trust," had succeeded in cornering the entire tobacco crop of Canada. Moreover the trust is paying fancy prices for the output, and has experienced no difficulty in securing a good share of the crop. The Erie Tobacco Company, of Windsor, which is an independent concern, gave the Windsor paper the tip, but Manager Gregory, of Leamington, who is manager of the district for the Imperial Tobacco Company, declared the company had bought the output simply because it needed it. The tobacco men all agree that the yield this year is better in quality and greater in quantity than last year. Tiorted.

MEXICAN CIGARETTES.

Herman B. Schlesinger, a wholesale tobacco dealer, with offices in New York, Havana and Mexico City, while in Washington lately, said that during last year Mexico produced 600,000,000 packages of cigarettes.

"The cigarettes," said Mr. Schlesinger, "are done up in small rectangular packages, containing from fourteen to sixteen cigarettes, and each package weighs from eighteen to twenty grams, according to the variety of cigarette it contains. The small packages retail from 2½ to 5 cents each. There are larger packages, containing from twenty-five to fifty cigarettes, that are sold for from 55 to 82 cents each.

"The cigarettes are of very good quality," continued Mr. Schlesinger, "even excellent, when they come from the more important factories, owing to the careful selection of leaves of different origin used in blending, and also to the special care in washing the leaves of various kinds, which, while first of all cleaning them, also takes away the excess of nicotine so disagreeable in certain tobaccos manufactured elsewhere. The Mexican cigar is generally smoked, and it is also expensive. A good cigar is worth about 13 cents, which is the usual price."

—Mrs. W. T. Donovan, W. H. Finn, P. T. Donovan and E. J. Gildard, St. Albans, Vt., are negotiating for the formation of a corporation which will conduct the wholesale and retail business owned by W. T. Donovan, at the time of his death.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

THE CHRONICLES OF BEN ALI.

State Fair Attracts Many Boston Smokers and Home Retailers Suffer.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Oct. 11.

Good weather prevailed the past week, but the retailers did not find business any better.

The great State fair at Brockton took place this week, and was largely patronized by our people, and from a financial standpoint it was a great success, but it hurt our local trade considerable, as Boston people are great spenders when they go out for a good time, and when they returned they had very little left to spend with our own merchants.

The American Tobacco Company is now placing on this market a new brand of cheap chewing plug called "Parrott"—it talks for itself.

Jim Farren, the poet cigar man, reports that their new Poet Juniors 5c cigar is selling nicely here since its introduction a month or two ago. Jim is a clever salesman and very original in the jokes which he springs quite often of late, possibly due to his being in good humor on account of his increasing business. The following is his latest, sprung Saturday at Rosenthal Brothers, the wholesale tobacconists. Jim controls the cigar privilege at the Columbia Theatre, which is owned by his brother. It appears that every week a boy from Rosenthal Brothers would deliver at the cigar stand 100 of the R. B. Special cigars and then remains in to see the show. Of late the boy from Rosenthal Brothers goes to the theatre and delivers 50 of the Specials packed in fortieths and stays to see the show, and a half hour later another boy from Rosenthals will go in with another 50 packed in fortieths and also remains in to see the show. Jim says it is now nearing holiday time, and he is going to be on the outlook, as he is fearful that the R. B. Special will be packed in eighteenths (12 in a box), and he presumes it will take a half dozen boys to deliver him the one hundred cigars.

Arrested on complaint of Secretary Henry Abrahams, of the Cigarmakers' International Union, No. 97, for using the union label unlawfully on cigar boxes, Joseph Benjamin, an aged cigar manufacturer, of Chelsea, was arraigned in the Municipal Court here on Thursday. The labor union claims Benjamin runs what is known as a cigar academy, where young men and girls are taught the cigarmaking industry, and that he has no right to use the blue label, but has done so and sold cigars in boxes bearing the label. Several months ago Mr. Benjamin had a similar trouble with the union, and was fined $100 by the Collector of Internal Revenue here.

A. L. Myers (Melachrino & Company) has returned from a very successful trip, and says the new size, No. 20, is now selling big all over his territory. Mortimore Ferguson has been engaged by the concern to represent them in western Massachusetts with headquarters at Springfield.

Louis Shapiro (Nestor Gianaclis Company) leaves to-night on a week's trip to Vermont and New Hampshire. Courtney E. Perkins is doing display work this week in Connecticut.

Jack Warsaw (Phillip Morris Company) has been canvassing the trade this week in Hartford, Conn. Kid Nichols is expected back here this week from his trip.

Andy Chandler (Turco-American Tobacco Company) has his crew here busy at work on the Astron cigarette. Handsome window displays of this brand are being made throughout the city, and the Astron cigarettes are very much in demand. This brand is being made up in cork tip, straw and gold tip fashion, and the latter style is greatly patronized by the female

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

sex here.

Charles W. Eyster, representing his father, Daniel Eyster, a cigar manufacturer of York-New Salem, Pa., was in town this week on his initial trip East, and reports having had good trade all along his route.

The cigar store at 18 La Grange street has changed owners. It is now called the Smokers' Haven.

Sam. H. Harris, who was formerly president of the Khedivial Company, New York, has sent circulars to the trade announcing that he has started in the cigar manufacturing business in New York, making a line of fine cigars—"The kind your Daddy bought," being his motto.

Mr. Altgeld, representing Schinasi Brothers, is in town looking after the sale of Naturals and Prettiest cigarettes.

The new 5c cork tip cigarette Soudan, manufactured by the Lunbrug Company, of New York, has made its Boston debut.

Stogies are selling very well here, especially the R. W. Jenkinson Company's line from Pittsburg. One of our cut-price drug stores told me recently they are buying direct $250 and $300 worth monthly of the stogies.

A. Murphy, formerly in charge of the cigar department at the Epstein Drug Company, and recently engaged by T. Rosenbaum & Company to manage their Milk street store, has just purchased the latter store. Mr. Murphy is a thoroughly competent young man, and with his knowledge of the business from past experience, ought to do well since he now has started in on his own account.

Ben Ali.

SUMATRA LEAF IN ALABAMA.

Five Acres of Land Produce 6,000 Lbs. of Good Quality Leaf.

The crop of Sumatra wrapper tobacco grown in Perry county this year has proven to be of a finer quality than that of the previous year. Elkin & Thomas, whose tobacco lands are located south of Marion a few miles, produced a crop equal in size to the last, and Mr. Thomas in discussing the present crop says: "We have grown the best crop Perry county has so far produced." His five acres produced 6000 pounds of tobacco, all of the wrapper variety. The curing process is in charge of Mr. Shackelford, an expert sent here for that purpose.

The crop of filler tobacco is far short of the demand; in fact, 100,000 pounds of filler such as has been grown in this county could be disposed of at this time at a good margin of profit if it was only here.

The home-grown and manufactured cigars put on the market by Charles Rawls some months ago have been good sellers from the first day of sale, and to make the Perry tobaccos more popular only requires more investment and more growers.

COB PIPES FROM OHIO FIELDS.

Their Manufacture Adds to the Profits from Thousands of Acres.

Probably not one smoker in a hundred who likes the "real American pipe"—the corncob—is aware of the fact that whole acres in Ohio and Illinois, Missouri and Nebraska are devoted to raising corn for the especial purpose of producing cobs suitable for fashioning into pipe bowls. The grain itself is marketed, of course, but the cob on which it grows is the real harvest, and is cut carefully into proper lengths, smoothed and polished, the soft inner pulp being gouged out by specially-constructed machinery.

It is possible to buy a set of corncob pipes, in a nest of six, with an amber mouthpiece, mounted in silver, that will cost as much as $7.50. The growing of corn for cobpipe purposes and the manufacture of the pipes by machinery are the conception of one of the Tobacco Trust's experts.

PHILIPPINE IMPORTATIONS.

The Bureau of Statistics of the Department of Commerce and Labor issued a bulletin last week concerning the importations from the Philippine Islands into the United States during August: Cigars, cigarettes and cheroots entering from the Philippines in August, 1909, were valued at $17,423, but of this total $3068 entered during the first five days of August, and therefore still subject to and required to pay a duty. The free importations of cigars, cigarettes and cheroots from the Philippines during August, 1909, was thus $14,355 and the dutiable imports during the five days in which the old law was still in effect, $3068.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
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STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue.
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
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The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
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Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TOBACCO GROWING IN TENNESSEE.

Industry is Making a Rapid Advance in the State.

Nashville, Tenn., Oct. 9.

The tobacco industry is making wonderful strides in Tennessee, and not only are the producing sections profiting greatly by means of its increase, but the Government is also a gainer.

United States Revenue Collector R. S. Sharp yesterday says:

"There has been a great increase in the growth of tobacco during the past year or so. There are some sections of the State which heretofore have been considered barren, which now produce good tobacco.

"There is considerable of tobacco being grown in the vicinity of Greeneville and around Tullahoma. Until a year or so ago it was not thought tobacco could be grown there successfully, and no effort was made in that direction.

"In the revenue office here we are able to tell in an accurate manner as to the increase because of the receipts. We know there has been a great increase. And we know also that it means greater prosperity for Tennessee, for it brings more money into the State. At the present rate of increase Tennessee bids fair to be reckoned among the best of the tobacco producing States."

AGAIN OPEN FOR BUSINESS.

Lexington, Ky., Oct. 7.

The plant of the American Tobacco Company at the corner of South Upper and Bolivar streets, which has been practically closed for the past two years on account of cutting out the 1908 crop, in the Burley district, has opened its doors for business, and will put several buyers on the local market the coming season. The sales on South Broadway will not open until about November 1, after which the company will begin receiving tobacco, but the preliminary arrangements for handling the crop are in progress.

CROP REPORTS.

CONNECTICUT.

Poquonock.—John A. DuBon, of this town, has sold his 1909 crop of Havana tobacco consisting of 20 acres to the Krohn Tobacco Company to be assorted.

Suffield.—Tobacco buyers are still driving through the town picking up crops in spite of the general prediction that they would hold off until the farmers were anxious and ready to sell at a low price. The American Tobacco Company has been the largest buyer so far, but other dealers are beginning to arrive, fearing that the American will pick up all the crops before they have a chance. The prices are not so good as might be expected from the general condition of the tobacco market and the excellence of this year's crop, and some of the growers refuse to entertain any proposition to sell at prices offered. With the exception of the tobacco picked in the field none of the 1909 crop has been taken from the poles and the fact that the buyers are selecting crops before they are ready to market, seems to put the matter in a cheerful light for the farmers. The following sales are reported: To Kaffenburg & Sons, of Boston, Mass., Mrs. John A. Stedman, seven acres; Allie Cooper, four acres. To the American Tobacco Company, Andrew Anderson, five acres. To E. A. & W. F. Fuller, of Hartford, Judson Phelps, six acres; Samuel Graham, over the mountain, six acres; John Cannon, eight acres of broad leaf.

Windsor Locks.—The raisers of Havana leaf tobacco are in a happy frame of mind, owing to the visits of several buyers, some representing the American Tobacco Company and others independent wholesale concerns. A week ago Connecticut seed-leaf seemed to be the only type of tobacco sought after, but now the prospects look good all along the line for an immense crop of Havana and seedleaf raised. Seven crops within the neighborhood of a half-mile on the other side of the river were bought at an average price of 16 to 18½ cents on pole.

PENNSYLVANIA.

Lancaster.—The tobacco that has been put away during the week, and what remains to be cut, is entirely different in appearance from what was harvested before the rains. Then the leaves stood up, the lower ones were yellow and the whole plant had a sickly appearance. Now the leaves lay over and cover the ground, are dark green and heavy in appearance and the entire plant looks thrifty and mature. To be sure, there are not as many leaves as there ought to be, much being topped down to four to six good leaves, but in size and apparent maturity they are vastly superior to the early-cut and the growth since the rains will raise the percentage of the total crop produced very materially.

VIRGINIA.

Lynchburg.—The crop of tobacco is about all cut and housed in good condition, but the weather has been rather cool and dry for the proper curing and coloring of the last housed.

WISCONSIN.

Edgerton.—The buying movement has suffered a still further decline during the week. A few firms have men yet on the road and some contracts have been closed, but the element of competition is missing and more moderation characterizes the transactions. Prices, however, are pretty well maintained so far, as the following sample sales will indicate:

W. A. De Lancey, 7s at 10¼ and 3c.
A. C. Naset, 5s at 10½ and 3c.
Otto Naset, 9s at 11 and 2c.
N. A. Nelson, 8s at 10½ and 2c.
Ole P. Balke, 5s at 10½ and 2c.
J. D. Pratt, 2½s at 10 and 3c.
E. J. Darling, 3½s at 10c.
H. J. Arthur, 6s at 10 and 2c.

The taking over of cured leaf from country hands goes steadily on even at advanced prices and several hundred cases have been delivered during the week that net the growers well towards the bundle price a year ago.

The market for old leaf begins to show some signs of improvement. The packers are getting their '08 samples ready for inspection, and while no large transactions have come to notice, we learn that several fair sized deals are under consideration. The usual business on manufacturers' orders continues.

Weather conditions for the curing of the new crop could hardly be more ideal.

The shipments out of storage reach 675 cases for the week from this market to all points.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars

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H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
LA CUBANA CIGAR FACTORY No. 463
High Grade Cigars.
5 TO 500 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
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SAMPLES & PRICES FURNISHED UPON APPLICATION
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Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

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PRINTERS OF ARTISTIC CIGAR LABELS.
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814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
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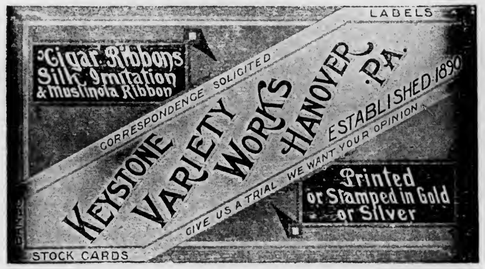
Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



ADEN BUSER Manufacturer of
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Cigar Boxes and Cases
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CIGAR LABELS
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Established 1877 New Factory 1904
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DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.
Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS
Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.
Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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IT'S A WONDER WORKER
Havana Tobacco Ferment
Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos
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American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
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NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

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THE TOBACCO WORLD

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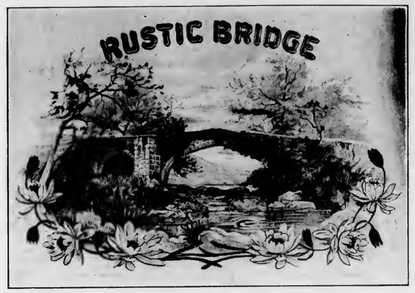

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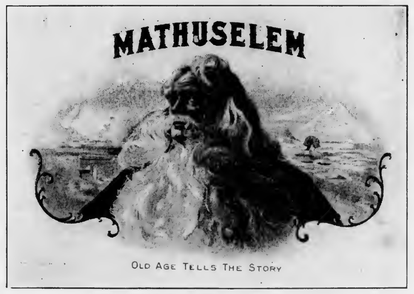

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Get our prices, and make a fair comparison with those of other factories.

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Samples Free to Responsible Houses.

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Write for Samples

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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

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Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

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615 Market St., Philada.

(NICKELBY, 5c.)

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be something in it.

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1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 42 | PHILADELPHIA, OCTOBER 20, 1909 | One Dollar the Year

THE MONTHLY TOBACCO REPORT

Shows Gain of 1.1 per cent. Over September, a Decrease of 2.8 from Oct., 1908, and a Decrease of 1.8 from the Ten-Year Average.

The October number of the "Crop Reporter," issued by the Bureau of Statistics of the Department of Agriculture, reports the average condition of tobacco at time of harvest as 81.3, against 80.2 last month, 84.1 at harvest time in 1908, and 83.1, the ten-year average condition on October 1st.

The following table shows the percentage of condition in the various tobacco growing States on October 1st, in comparison with September 1, 1909, October 1, 1908, and the ten-year average:

States	1909 Oct. 1	1909 Sept. 1	1908 Oct. 1	Ave. 10-yr.
New Hampshire	89	87	95	90
Vermont	90	91	92	95
Massachusetts	90	93	95	95
Connecticut	88	94	100	98
New York	82	87	87	89
Pennsylvania	95	97	97	94
Maryland	78	75	78	88
Virginia	88	86	88	92
West Virginia	93	91	95	94
North Carolina	77	79	79	92
South Carolina	84	85	82	88
Georgia	84	85	82	88
Florida	85	87	85	91
Ohio	88	92	91	91
Indiana	87	91	91	91
Illinois	90	92	93	93
Wisconsin	75	75	77	86
Missouri	78	82	82	86
Kentucky	81	86	85	87
Tennessee	82	85	85	87
Alabama	86	86	88	88
Mississippi	75	77	77	86
Louisiana	90	90	90	90
Texas	75	75	75	85
Arkansas	66	68	84	87
United States	81.3	80.2	84.1	83.1

West Virginia heads the list, reporting a condition percentage of 98—a gain of 6 per cent. on the State's ten-year average.

Louisiana takes second place, with a percentage of 90—a gain of 8 per cent. on the ten-year average.

Illinois comes third, with 90 per cent.—a gain of 5 per cent.

Vermont is marked 90 per cent—a loss of 5 per cent. from the ten-year average.

Massachusetts is also in the 90 per cent. class, but is 7 per cent. below the ten-year average.

New Hampshire is given 89 per cent—a decrease of 11 per cent. from her ten-year average.

Alabama is given 88—a gain of 8 per cent.; Ohio, 88—a gain of 4 per cent.; and Virginia, 88—a gain of 4 per cent.

Connecticut is also given 88, but it is a decrease of 10 per cent. from her ten-year average.

Indiana is marked 87—a loss of 10 per cent.; Florida, 85—a loss of 3 per cent.

Tennessee reports 82—only 1 per cent. below her average, while New York also has 82 per cent., but it is 7 per cent. below her average.

Missouri has 78 per cent.—a decline of 4 per cent.

Maryland also has 78 per cent.—a loss of 7 per cent.

North Carolina is reported at 77—2 per cent. loss.

Mississippi, Texas and Wisconsin are in the 75 per cent. class, the decreases from the ten-year average being 2 per cent. for Mississippi, 6 for Texas and 13 for Wisconsin.

Kentucky stands alone with an average condition of 81 per cent.—a loss of 1 per cent. from her average.

Arkansas and Pennsylvania close the list with a condition percentage at harvest time of 66—a loss for Arkansas of 15 per cent., while the old Keystone gets the consolation prize with a loss of 24 per cent. from her ten-year average.

STRICT CLASSIFICATION REQUIRED.

Government Preparing to Make Seizures in Cases of Fraudulent Entry.

Washington, Oct. 14.

Strict instructions for a proper customs classification of tobacco, with resulting benefit in the Government revenue, have been issued by Acting Secretary of the Treasury Hilles. The action follows advices that recent examinations of tobacco invoiced as filler have disclosed a considerable quantity of wrapper in the shipments. Wrapper tobacco, which is leaf tobacco suitable for cigar wrappers, is taxed $1.85 as is filler tobacco when mixed or packed with more than 15 per cent. of wrapper tobacco, but unstemmed filler tobacco with less than 15 per cent. of wrapper is taxed only 35 cents. Treasury officials have believed for some time that the Government is not getting all the duty that it should receive on wrapper tobacco, and seizures will be made in any case of fraud. The instructions direct that when an examination of packages ordered into the appraisers' stores shows 1 per cent. or more of wrapper in each of two or more bales examination will be made of a further quantity equal to the original number of packages designated for examination. If upon examination of the additional quantity two or more bales are found to contain each 1 per cent. more of wrapper the entire importation will be examined.

WILL GET DAMAGES.

Duty on Tobacco Damaged by a Flood Will be Refunded.

Grand Rapids, Mich., Oct. 15.

The G. J. Johnson Cigar Company has received word from the Government that its claim for $6400 for goods destroyed in a bonded warehouse of the Grand Rapids and Indiana Railway, June 26th, would be allowed. The goods were damaged during the big cloud-burst. The Federal law provides that when dutiable articles are destroyed by the elements the duty already paid shall be refunded.

STORM DAMAGE IN KEY WEST.

Seven Large Cigar Factories Destroyed and Others Damaged.

Advices from Key West, Florida, where the chief industry is the manufacture of cigars, state that the damage done by the recent hurricane throughout that region destroyed seven of the more important factories and did serious injury to four more.

Temporary arrangements have already been completed for all factories to start work immediately. The total loss has not yet been estimated, but it is believed that it will amount to $3,000,000. None of the companies report any storm insurance.

STOGIE MEN WANT SQUARE DEAL.

A Committee Appointed to Confer with Government Officials.

Wheeling, W. Va., Oct. 15.

At a recent meeting of the Wheeling Board of Trade, Secretary R. B. Naylor presented for consideration the alleged discrimination against the Wheeling stogie industry, the point being made that stogies are assessed a revenue by the hundred or thousand the same as the high-class ten or fifteen cent cigar. This being the case, the stogie manufacturers, it is claimed, are not given a square deal with the manufacturers of cigars, and the stogie manufacturers are unable to give anywhere near the value they would be able to give if they were assessed as they should be.

Joseph H. Gollner, general manager of H. Marsh & Sons, the pioneer stogie manufacturers, was called upon for an explanation of the matter, and he pointed out the unjust features of the present internal revenue laws. G. O. Smith concurred in the matter, and on his motion the following committee was appointed to take the matter up with the Government officials: Howard Hazlett, Joseph H. Gollner, F. P. McNell, H. M. Russell, Sr., Alex. Bolton, Joseph Baer, J. P. Maxwell, W. B. Irvine and Hal Speidel.

The Wheeling hand-made stogie contains all the quality in material and workmanship that it is possible to put into a cigar at the price at which it is sold. The margin of profit to the manufacturer and the retailer are both very small in comparison with the profit in higher priced cigars, but that fact has never been permitted to cheapen the grade of the stogie, or to lower the wages of the workmen who "roll" it. The tax might not be reduced sufficiently to give the consumer more stogies for his money, but a better profit would enable local manufacturers to advertise and extend their trade and every new customer would mean additional employment for Wheeling stogie-makers.

WARE-KRAMER CO. BANKRUPT.

Independent Norfolk Concern Sued the American Tobacco Co. for Damages.

Richmond, Va., Oct. 14.

Judge Edmund Waddill, Jr., in the United States Circuit Court here today placed the Ware-Kramer Tobacco Company, of Norfolk, Va., in involuntary bankruptcy. This concern, which conducted an independent cigarette manufacturing business, recently sued the American Tobacco Company and the Wells-Whitehead Tobacco Company, at Raleigh, N. C., for punitive damage of $1,000,000 for alleged acts damaging to the plaintiff company in violation of the Federal Anti-Trust laws.

Judge Waddill appointed R. T. Thorpe, of Norfolk, Va., receiver for the bankrupt concern. The petition was filed at Norfolk by Robert L. Donovan and others of New York, and alleges preference of creditors.

E. B. Ware is president of the Ware-Kramer Company, which was chartered under the laws of Virginia, and moved its factory from Wilson, N. C., to Norfolk in 1906. It was chartered in North Carolina in 1904.

POOL THE 1909 CROP.

State Commissioner of Agriculture Thus Advises Kentucky Farmers.

Frankfort, Ky., Oct. 14.

Interest in the closing week of the tobacco pooling campaign will be further heightened by a vigorous appeal issued by State Commissioner of Agriculture Rankin to the farmers of Kentucky, asking them to pool their crops.

Rankin's action is construed as in direct opposition to a statement recently issued by Governor A. E. Willson advising the independents to stand by their guns, and assuring any man who chooses to market his crop as he pleases of the Governor's protection. The Governor also gave assurance of pardon to any man who might be compelled to shed blood in defending his home or property against night-riders.

Commissioner Rankin urges the farmers to extend their co-operative movement.

REWARD OFFERED FOR FIREBUG.

Durham, N. C., Oct. 14.

A reward of $100 has been offered for the arrest and conviction of the incendiary who fired the storehouse of C. M. Lawrence in Chatham County, twelve miles from Durham. Nine barns of tobacco were burned. Near the destroyed house another, with eight barns of tobacco, ignited, but did not burn. Loss of $1,500 on tobacco, covered by insurance, but the building was not insured.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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115 Arch Street, Philadelphia

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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

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Leaf Tobacco
322 and 324 North Third Street, Philadelphia

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Tobacco
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VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
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HAVANA AND SUMATRA SEED LEAF TOBACCO
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The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
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and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

TOBACCO APPEAL POSTPONED.

Attorney General Has Argument Laid Over Until December 13.

Washington, Oct. 15.

After a conference between J. C. McReynolds, the lawyer who has had charge of the "Tobacco Trust" case for the Government up to the present time, and Attorney General Wickersham, the Attorney General went before the United States Supreme Court on Wednesday and asked to have the case postponed, claiming that the Government was not prepared to present its argument. The attorneys for the tobacco people were unwilling to consent to this, as they had made full preparation to begin, one of them coming all the way from England to be present at the opening of the case to-day. The Court consented, however, and reassigned the case for December 13th, to follow the case already set for that date.

This movement came as a great surprise to everyone connected with the matter. For some time it has been rumored here that the Attorney General is personally interested in the case, and that he would appear before the Court in person to present the argument for the Government. The brief in the case has not been filed, although it was known that it had been prepared. Advance copies of the brief were sent Mr. Wickersham by the printers last Saturday, and the full assignment of the copies has been received at the Department of Justice, but these were speedily stored away, the officials saying that Mr. Wickersham desired to consult with the attorney who had worked it up before it was filed with the Court.

A rumor going the rounds has it that Mr. Wickersham desires to await a full bench before the case is presented for a final decision.

DEAL IN CANADA GROWN LEAF.

Imperial Tobacco Company Buys Whole Product of Two Counties.

Windsor, Ont., Oct. 14.

To secure the entire tobacco of Essex and Kent counties, the Imperial Tobacco Company has purchased every available pound in this district, paying record-breaking prices of 10 to 15 cents. The normal rate is about 8 cents. Over twenty buyers were scattered through the two counties, and bought up the whole crop within two days. The output of Essex county is estimated at four million pounds, while Kent grows between one and two million.

When called upon in reference to the purchase, Mortimer B. Davis, chairman of the Imperial Tobacco Company of Canada, at their offices in Montreal, Canada, he said that tobacco grown in Canada to-day was superior to the American-grown leaf from the same type of seed, for the reason that the soil in the United States has been used for a number of years, and the Canadian soil is practically virgin soil for tobacco growing purposes, and therefore produces a better quality; the proof of this is that the consumption is constantly increasing.

Cedar Cigar Box SHOOKS

You Can Save { Time, Trouble, Worry, Money

Use Our Cedar Shooks for Your Regular Brands
No Re-Cutting **No Waste**
STOCK READY TO PRINT
Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices
Prompt Shipments Guaranteed
Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth Street,
PHILADELPHIA

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
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Michael Hose — A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

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Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

United States Directory OF Cigar Manufacturers Leaf Packers, Importers and Dealers

Including Leaf Tobacco Exporters, Packers and Dealers of Havana, Cigar and Tobacco Brokers and Cigar Box Manufacturers of the U. S.

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Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

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DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

J. R. SWIHART & CO.

Packers and Dealers in

All Grades Ohio Tobaccos

Germantown, O.

HEADQUARTERS FOR

Wisconsin Tobacco

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Packers and Dealers JANESVILLE, WIS.

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Leaf Tobacco

Tobacco Bought and Packed on Commission

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Importers of Sumatra and Havana

Packers and Exporters of and Dealers in Leaf Tobacco

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Unfavorable Weather Affects Havana Market.

American Buyers are Much in Evidence. Good Grades of Tobacco are Becoming Scarce, and Higher Prices for Desirable Leaf are Expected. Effects of the Hurricane on October 11th.

Special Correspondence of The Tobacco World.

Havana, October 11, 1909.

BUYERS COME AND GO.

Arrivals: Matt. W. Berriman and rainy weather exercises, it is well to M. Sanchez, of Berriman Brothers, Tampa, and Harvey B. Roberts, W. Waldman, of Ramon Suarez Co.; Mike Friedman, of M. Friedman & Co., and Nathan Elson, of Grommes & Elson, Chicago; Mike Wright, of Seattle, Wash.; D. A. Murphy and William J. Holman, of Hart & Murphy, St. Paul, Minn.; William J. Lightbourne, of Cortez Cigar Co., Key West.

Returned: Luis Marx, the well-known tobacco planter of Havana, and Armanda Godoy, of the managing staff of Por Larranaga factory, Havana.

Departures: H. E. Landfield and Peter Wohl, for Chicago; F. Escalante and F. Arguelles for Tampa; Louis Martinez, for Key West; Felix Eckerson, for Philadelphia; Ernest Ellinger, Louis Cantor and Fred Abbott, for New York.

HAVANA CIGAR MANUFACTURERS

have more orders, and under ordinary circumstances they would complain about the continued rainy weather and the exceeding moisture in the air, which hinders them from working every day, but as there is no pressure of business they are taking matters more calmly. Unless something is done to create new markets, or expand the scope of the ones which we have, the outlook for the future is as gloomy as the weather. The latter will clear up and bring us sunshine again in a short while, but the question yet unsolved is, How far will diplomacy be able to lower the present barriers which shut out our cigars from the chief markets of the world through exorbitant high tariffs?

Henry Clay and Bock & Co., Ltd., have enough orders just now.

Sol has also been favored with liberal orders from all countries.

The principal other factories which are working under a good headway are: Romeo and Julieta, Partagas, La Escepcion, Flor de A. Fernandez Garcia, H. Upmann, La Diligencia, Figaro and Carlos E. Beck & Co.

Owing to some heavy rainfalls last week business has been curtailed for the American market, although it has not influenced the shipments for Europe and the buying by the local cigarette manufacturers, as they consisted mostly of the lowest grades of leaf, which did not require such a close examination. In order that readers of "The Tobacco World" who are not acquainted with the way business is carried on here may understand the injurious influence which rainy weather exercises, it is wel to state that the tobacco is laid out in open court yards in the majority of cases, which operation cannot be done when it rains. There are now, however, quite a number of the later constructed houses which have glass-covered court yards, and business is never interrupted by stormy weather in these warehouses.

The influx of American buyers seems to continue right along, evidently showing that times are better in the North. It is becoming more difficult to find good factory vegas of Vuelta Abajo and Partido, and prices, particularly for the latter growth, have advanced. The future of Remedios tobacco is becoming more clearly defined, as, with a very few number of escojidas still working in the Santa Clara province, the majority have terminated their labor. The separate packings made by farmers have also changed hands, and are now held by our dealers. As the heavy quality styles of first and second capaduras are considerably smaller than last year, an upward tendency in these grades seems inevitable. The large American packers, dealers and exporters have been appreciating the existing conditions for some time; therefore, their large purchases appear justified. Northern buyers who want to secure choice packings should come here soon, as later on, in all likelihood, they will find smaller stocks, only medium qualities, and may have to pay higher figures.

SALES

reported during the past week show a total of 12,483 bales, as follows: Vuelta Abajo and Semi Vueltas, 5,244; Partido, 2,187, and Remedios, 5,052 bales.

Buyers were: American houses, 3,324 bales; exporters for Europe, 4,428, and local cigarette and cigar manufacturers, 4,731.

LEAF EXPORTS FOR THE WEEK.

To the United States	4,282 bales
To Europe	4,445 bales
To South America	174 bales
	8,901 bales

BUYING, SELLING AND OTHER NOTES OF INTEREST.

A. M. Calzada & Co. had a very busy week, as they sold 1,200 bales of all kinds of leaf from their own escojidas to a number of their customers.

Felix Eckerson left on the 9th inst. for his Philadelphia home, after hav-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Calzada del Monte No. 15

NEW YORK: No. 145 Water Street

Bremen, Germany

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

I. Kaffenburgh & Sons Quality Havana

Neptuno 6, Havana, Cuba. 88 Broad Street, Boston, Mass.

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "QUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

ing purchased 1,500 bales in all of the choicest kinds of Remedios 1st and 2nd capaduras.

Rz. Bautista & Co. were sellers of 1,189 bales of Vuelta Abajo, Partido and Remedios during the last two weeks.

J. F. Berndes & Co. were buyers of 2,400 bales of leaf tobacco during the past fortnight, of which they shipped, from October 4th to the 9th, 1,329 bales to Germany and Austria.

Sobrinos de A. Gonzalez were both sellers and buyers last week. They turned over 914 bales of Vuelta Abajo and Remedios to their customers, and are hard at work to purchase for the Spanish Regie.

Albert W. Kaffenburgh returned from his trip to the Santa Clara province on the 9th inst., and reports that all their escojidas have finished work for this season. The firm of I. Kaffenburgh & Sons is now holding as fine a stock of quality leaf as any house here, and will sell as low as any of their competitors.

Loeb-Nunez Havana Company disposed of 840 bales of Remedios and Partidos last week.

Louis Cantor (L. Friedman & Co., New York) has taken a separate warehouse for the storage of their escojidas at 43 Dragones street. Besides their large and choice packings of Santa Clara leaf, he has added to their stock by some judicious further purchases.

Puente, Granda & Co. sold 425 bales of Remedios and Partido last week. All of their various escojidas have finished in the Santa Clara province, and they are ready to do business upon their choice packings.

Sylvester & Stern were big buyers during last week.

Jose M. Cayro e Hijo cleared out 350 bales of Partido and Vuelta during the past eight days.

The cigarette factories of the Henry Clay and Bock & Co., Ltd., purchased in the month of September 7,445 bales of Vuelta Abajo colas, and they also acquired 2,604 bales of Vuelta Abajo colas from the vegas grown by the Cuban Land and Leaf Tobacco Company. The latter company has sent $100,000 cash to the Vuelta Abajo to repair the damages done by the late hurricane to their tobacco barns.

Cardenas & Co. turned over 500 bales of leaf tobacco last week.

F. Escalante is reported to have purchased 1,000 bales of Vuelta Abajo and Partido while here for their Corina factory at Tampa.

Herrera, Calmet & Co. sold 113 bales of Remedios last week.

Heinrich Neuberger was greatly handicapped by the rainy weather, as he only shipped 248 bales to Bremen and to the United States, not wishing to take the risk of sending tobacco in rainy weather, although he had a large shipment ready and marked in his big warehouse, 15 Monte street.

Peter Wohl and H. E. Landfield, both of Chicago, left well pleased with their purchases of fine factory vegas for their respective factories in the Windy City.

Federico Abbott, for the last ten years connected with Charles Blasco, left on Saturday, per s. s. Havana, for New York.

RECEIPTS FROM THE COUNTRY.

Week ending Oct. 9:		Since Jan. 1, 1909.
7,559 bales	Vuelta Abajo	173,874 bales
1,717 bales	Semi-Vuelta	23,536 bales
337 bales	Partido	32,679 bales
bales	Matanzas	428 bales
9,085 bales	Remedios	134,167 bales
5 bales	Santiago de Cuba	7,342 bales
18,703 bales	Total	372,026 bales

Havana, October 12.

The hurricane which struck this city between 1 and 8 o'clock yesterday morning caused five deaths, a number of personal injuries and much destruction of property. As the wires are down, nothing is yet known as to how much the Vuelta Abajo has been again made to suffer. The Ward Line steamers Morro Castle, from New York, and Mexico, from Vera Cruz, together with the Miami, from Knight's Key, arrived after sunset on Monday evening, but were unable to land their passengers until this morning.

THE CHRONICLES OF BEN ALI.

Jobbers Report Good Business at The Hub, and Satisfactory Collections.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Oct. 18.

There is very little new in this market in the cigar and tobacco trade. Jobbers report business very good and that collections are coming in very satisfactorily. Cheap cigars have sold very well here for the past three months, and wholesalers have been ordering such goods in lively fashion. Our large local factories appear busy.

J. F. McGreeneny has a crew of salesmen out working on his new Poet, Junior, and it is duplicating big.

H. Traiser Co. came out with a drop shipment deal on the Pippin cigars, and it has stimulated the sale of this brand considerably.

A number of our cigar wholesalers are placing with their customers cigars packed 50 in a glass jar, which when empty will make a tidy cigar humidor or tobacco jar.

George Yavner, proprietor of the cigar stand in the Penn Mutual Building on Milk street has worked up an enviable box trade in connection with his stand. George carries an up-to-date line of domestice and clear Havana cigars and has for customers many of our prominent merchants. His leading to-center, Renvay, is very popular from one end of Milk street to the other, and is one of his own private brands.

Max Barnett, of M. Barnett & Co., leaf tobacco importers, 128 Water street, New York, who recently returned from Holland, was here several days last week showing samples of his recent purchases of Sumatra wrappers. While in Amsterdam Mr. Barnett purchased considerable of the old and new Sumatra of the following marks: Amst. Deli Co., Deli Bahmy P. V. D. A. K., and Senembah Deli. The quality and yield of these tobaccos are very fine, and cigar manufacturers who are in the market for such goods would do well to communicate with his firm.

Dave Burstein, of Burstein Bros., Cleveland, O., was in town taking orders for Red Raven Splits, Blue Points

Concluded on p. 16

CABLE ADDRESS "CALDA" TELEPHONE

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 56

P.O.Box 595 HAVANA, CUBA

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Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

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Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

FLORIDA TOBACCO COMPANY

GROWERS and PACKERS

of the

Ever Popular

Florida Wrappers

EVERY DESIRABLE GRADE AND SIZE

131 Maiden Lane, New York

PLANTATIONS: QUINCY, FLA.

LOUIS E. NEUMAN & CO.

129 TO 130 E. 5T AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

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Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

ADE. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
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JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

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SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, October 19.

NEW YORK LEAF MARKET.

The past week has been a comparatively quiet one in the leaf tobacco market. The demand for goods was for types which the market does not now afford, such as old Wisconsin binders. And the Connecticuts have also been so thoroughly picked up that practically only remnants remain here and there. The Pennsylvania filler tobaccos of the 1908 crops are coming more strongly into evidence, and there were also a few transactions reported in Ohio tobaccos, but not in any exciting proportions.

Trading has been going on rather steadily in Sumatra tobaccos, and a considerable quantity of that class of wrapper leaf has again changed hands.

There seems to have been more activity also in Havana tobaccos. The reported bared condition in Cuba of the finer selections seems to have caused the renewed activity among manufacturers here in endeavoring to relinquish their stocks.

* * *

THE CIGAR INDUSTRY.

Business is good with the cigar manufacturers at present. Thanks for that. Manufacturers, however,, seem to be advancing along old established lines and a comparatively small number of new brands are now being introduced. Western business is increasing at a rapid rate, and manufacturers are already beginning to strain their energies to meet the demand by prompt shipment of goods.

* * *

WILL OF MAGNATE'S SON.

The will of Joel Kinney, son of the late Francis S. Kinney, the cigarette manufacturer, who disappeared from home 15 years ago and got only $50,000 by the will of his father, was filed for probate here last week. He was found in Los Angeles last year by lawyers employed by the executors of his father's will, and died there a few days ago.

The testator gives half of his estate of Edgar R. Mills and the other half to Mrs. Mary Elizabeth Mills, Edgar's mother, who lives near Asury Park. He say that Mills had been his friend and companion for seven years and had rendered him many valuable services, which he could not repay only in this way.

"I have, too, a very high regard for my friend's mother," says the testator, "and as she is dependent upon her son for support I bequeath to her one-half the estate."

The testator said he had made no provisions for his brothers, Warren and Morris, and his sister, Mrs. Beatrice La Montagne, because they were well provided for under their father's will. They inherited the residue of their father's estate, valued at about $12,000,000.

* * *

BARNETT'S REMOVAL TO NEW YORK.

M. Barnett, of M. Barnett & Co., leaf dealers at 128 Water street, has just returned from a trip to Boston, where he sold considerable Sumatra leaf. Mr. Barnett makes a specialty of going to Holland each year and making his own selections at the inscriptions. He has just removed his personal headquarters to the New York office, after staying in Springfield, Mass., for some months.

* * *

U. C. S. CO. LEASE.

Harvey H. Bloomer has leased for the United Cigar Stores Company the double store at 2062 and 2064 Eighth avenue for a term of years at an aggregate rental of $30,000; also for the Rylander estate the store at 1086 Eighth avenue for five years at an aggregate rental of $12,000; also store and basement at 16 East Eighteenth street for Samuel White to the Pennsylvania Textile Company at an aggregate rental of $22,000.

* * *

INDEPENDENTS PROSPEROUS.

That the independent cigarmakers are sharing in the return to more prosperous times in the commercial world is shown in the action of the United Cigar Manufacturing Company in declaring a regular quarterly dividend of one per cent. and an extra dividend of one per cent., payable November 1 to stock of record October 26. The business is that of the manufacture and distribution at wholesale of domestic cigars on an extensive scale. The yearly output amounts to about 400,000,000 cigars. The company owns 19 different factories located in New York, New Jersey and Pennsylvania.

Concerning the extra distribution President Jacob Wertheim says: "Our surplus made it possible for us to give stockholders this extra one per cent., making it five per cent. for this year. However, it should be understood that

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

while business is very good, we cannot anticipate for the future, and the regular one per cent. quarterly must stand as the rate, except when special circumstances permit of more extras.

"Since the depression of a year ago the cigar trade has shown marked improvement, and we believe that the tobacco situation is such that developments must continue. The cigar business is naturally more or less of a luxury, and when times are good we get the benefit. Everything indicates a continuation of the better period which was ushered in some months ago."

The initial dividend of one per cent. on the common stock was paid February 1 last. The company has $15,000,000 common and $5,000,000 seven per cent. preferred stock.

TOBACCO SALES IN LANCASTER.

While Mostly Old Leaf Was Taken, the Dealers Look for Improvement with Continued Activity in Factories.

Lancaster, Pa., Oct. 18.

Trade conditions in the local leaf tobacco market have not shown much change. There were a goodly number of sales made, but mostly of old goods. The transactions, it is reported, have been curtailed only by the prices at present demanded, but the leaf men figure that if the cigar trade continues to improve the tobacco will be needed, and that their prices will be realized.

There is much guessing as to what the actual production of this year's crops will actually show, but it is generally conceded that it will be somewhat higher than was at first reported, and there are indications that the crops, especially the later ones, will be of very good quality. There is no concerted buying yet, but a few purchases have been made here and there, and the price of ten cents is supposed to have been paid.

The meeting of the Lancaster County Tobacco Growers' Society was held last Monday afternoon, and the consensus of opinion seemed to be in favor of farmers holding their crops until they are stripped, and that by so doing a better price could be no doubt obtained.

Considerable time was devoted to a consideration of proposed changes in the constitution and by-laws of the association, the object of which, according to the new regulations, is to draw tobacco farmers closer together, to work for the benefit of tobacco growers, securing equity in prices, fostering the cultivation of Pennsylvania tobacco, and providing for the securing of protection against the encroachments of foreign leaf.

Provision is made for monthly meetings on the second Monday of the month, and for the annual meeting for the election of officers, to be held at the regular meeting in January. Provision is also made for an Executive Committee or Board of Directors to take much of the work of the association out of the hands of the officers, the Board having general control of the society and power to appoint committees to carry into effect any of the objects of the association.

It was a harmonious gathering, and several papers read were very attentively listened to.

A suit has been filed in the courts here by Joseph S. Gans & Company, of New York, against the Martin Kinports Cigar Manufacturing Company, to recover on a note. The amount involved is about $300, and it is the outcome of a tobacco transaction.

The large cigar factory of J. C. Herman & Company, of Harrisburg, at New Cumberland, York county, is now employing 165 hands, and it is the most important industry of its kind in that immediate vicinity. This is the home of the King Oscar five-cent cigar, and an average of about 30,000 is being turned out.

Penn Garden.

—Fred. C. Kay, formerly of Hudson, has opened a cigar factory in Athens, N. Y.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

CIGAR SALESMAN—Five years' experience, selling factory to retailers direct; twenty towns New Jersey; com. basis; wants additional live advertising and reliable factory to represent. Address Cigars, Box 584, Trenton, N. J. 10-20-h

WANTED.—Good line of cheap cigars from manufacturer. Sell on Commission, Philadelphia and vicinity. References. Address Box 47, care of "Tobacco World." 10-20-c.

MONROE ADLER
Cigar Broker
36 La Salle St. — Chicago, Ill.
6-17he

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ‹C› HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

THE TOBACCO WORLD

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PHILADELPHIA, OCTOBER 20, 1909

THE LOCAL TOBACCO NEWS

A fairly satisfactory business was done in the local leaf market this week. Manufacturers have been taking goods in small quantities, but the number of sales made brings the total volume of trading for that period up to an amount that indicates the good effect the increasing activity among manufacturers is having upon the leaf trade. It was not expected that the market would find a rush for goods, but there are indications that the stocks in the manufacturers' hands are so much depleted that with continued good business with them their needs will require that additional supplies of raw material be laid in sooner or later, and upon that fact the leaf dealers feel they can now place some reliance. Prices seem even firmer than before, and to that can safely be attributed the fact that not larger purchases have so far been made.

The Sumatra market has been steady, with no phenomenal sales to report.

Havana tobaccos are commanding full market prices and the supplies in stock are perhaps none too large.

* * *

The cigar manufacturers are very active and all looks bright for a good business until the holidays. There is even some difficulty among a few in getting goods out fast enough, and forces of cigarmakers are increased at every opportunity. Active preparations are being pushed to completion, and whereby additional facilities will be had when several more country factories will be added to the list by city manufacturers.

* * *

H. Blumenthal, of Jeitles & Blumenthal, Ltd., started recently on a western business trip, and advices received from him this week were all to the effect that he was meeting with good business on his travels. There was recently added to the sales force of this firm Charles B. Smith, who was formerly representing the American & West Indies Sales Co. Mr. Smith is now covering Pennsylvania.

* * *

The United Cigar Stores Co. is still branching out in this city, the latest acquirement being a store room next to the new Wm. Penn Theatre on Lancaster avenue, near Forty-first street.

The 44 Cigar Co. continues to work overtime in getting goods fast enough to supply the demand, and then they still have to resort to express shipments in order to reach their customers a little more quickly than freight would carry it. All possible haste is being made on the new factory building at Eleventh and Wharton streets, and the same will be occupied immediately that it can be finished, and that will not be soon enough for their present requirements.

* * *

Henry Kraus, of Kraus & Co., Baltimore, was a visitor here last week, and was much elated with an elegant display of his firm's goods which was made at the M. J. Dalton Cigar Co. store at Thirteenth and Chestnut streets.

* * *

Louis Leopold, of John Leopold & Son, of New York, is spending a goodly portion of this week in this city.

* * *

Felix Eckerson, of F. Eckerson & Co., Havana importers, returned last week from a visit to Havana, where he made some extensive purchases to supply a growing trade here.

* * *

The selling agency of the product of the Manton-Govern Co., makers of Porto Rico cigars, has been secured by Griffin & Keegan, dealers of this city, and they have already begun some active work in introducing that line here.

* * *

It is now planned to hold a smoker in the near future, at which time the retail cigar dealers of this city will be invited to be present, and then to form a final organization of the retail dealers. Some novel features are to be introduced in order to swell the attendance, and in the hope of bringing out the most active members of the trade, for it is realized that there are always certain members of the trade who display an apathetic inclination, and whose energies it is desirable to stir up. A special committee is now working on definite plans and a final and formal announcement is expected to be made at an early date.

—The Antoniedes Co., of Manhattan, has been chartered to manufacture and deal in tobacco, cigars, etc., with a capital of $60,000. The incorporators are B. Cukor, P. B. Scarff, T. Faber, H. E. Von Pein, New York City.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

RIGHTOS. 18,757.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 13, 1909, at 9 A. M., by Warren Beck & Co., York, Pa.

HIGHLAND PARK. 18,758.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 13, 1909, at 9 A. M., by Chas. Stutz Co., New York.

SQUABS. 18,759.
For cheroots. Registered October 13, 1909, at 9 A. M., by Alonzo B. Pandoz Co., New York.

QUAILS. 18,760.
For cheroots. Registered October 13, 1909, at 9 A. M., by Alonzo B. Pandoz Co., New York.

OLD TIGE. 18,761.
For cigars, cigarettes and cheroots. Registered October 13, 1909, at 9 A. M., by B. L. Speck Co., Pittsburg, Pa.

GIRARD AVE. 18,762.
For cigarettes. Registered October 14, 1909, at 9 A. M., by B. Horwitz, Phila.

HOTEL HERMITAGE. 18,763.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by Isaacs Levens, Monticello, N. Y.

THE HERMITAGE. 18,764.
For cigars, cigarettes and cheroots. Registered October 14, 1909, at 9 A. M., by Isaacs Levens, Monticello, N. Y. (A re-registration).

LA GENTILLA. 18,765.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by American Lithographic Co., New York.

LA FORMITA. 18,766.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by American Lithographic Co., New York.

LA FORMELLA. 18,767.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by American Lithographic Co., New York.

PLAZA ROYAL. 18,768.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by Schmidt & Co., New York.

TOLLERTON & WARFIELD ENVOYS. 18,769.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 14, 1909, at 9 A. M., by Tollerton & Warfield Co., Sioux City, Ia.

BLACK HEN. 18,770.
For cigars and cigarettes. Registered October 15, 1909, at 9 A. M., by Tobacco Growers' Society, New York.

NAVARRE HOTEL. 18,771.
For cigars and cigarettes. Registered October 15, 1909, at 9 A. M., by Tobacco Growers' Society, New York.

RED RAT. 18,772.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 15, 1909, at 9 A. M., by Geo. F. Ellis, Saco, Me.

GRAN REY. 18,773.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 15, 1909, at 9 A. M., by Schmidt & Co., New York.

GRAN REINA. 18,774.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 15, 1909, at 9 A. M., by Schmidt & Co., New York.

GREAT REX. 18,775.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 15, 1909, at 9 A. M., by Schmidt & Co., New York.

UNEED-HER. 18,776.
For cigarettes. Registered October 16, 1909, at 9 A. M., by Amos B. Beahn, Springfield, Mass.

AFRACO. 18,777.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M., by Abe Frankel & Co., Des Moines, Ia.

MERRY MEN. 18,778.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M., by American Lithographic Co., New York.

POST DISPATCH. 18,779.
For cigars, cigarettes and cheroots. Registered October 16, 1909, at 9 A. M., by Eitel & Cassebohm, Louisville, Ky. (Re-registration).

TIT. 18,780.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M., by The W. L. Bucher Cigar Co., Dayton, O.

TAT. 18,781.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M., by The W. L. Bucher Cigar Co., Dayton, O.

TIT TAT. 18,782.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M. by The W. L. Bucher Cigar Co., Dayton, O.

TAT TIT. 18,783.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1909, at 9 A. M., by The W. L. Bucher Cigar Co., Dayton, O.

SUN. 18,784.
For cigarettes. Registered October 16, 1909, at 9 A. M., by N. E. Marcoglou, New York.

STAR. 18,785.
For cigarettes. Registered October 16, 1909, at 9 A. M., by N. E. Marcoglou, New York.

CORONA. 18,786.
For cigarettes. Registered October 16, 1909, at 9 A. M., by N. E. Marcoglou, New York.

ONOTO. 18,787.
For cigarettes. Registered October 16, 1909, at 9 A. M., by N. E. Marcoglou, New York.

MION. 18,788.
For cigars, cigarettes and cheroots. Registered October 16, 1909, at 9 A. M., by La Grange Cigar Co., La Grange, Ga.

EL ADONA. 18,789.
For cigars, cigarettes and cheroots. Registered October 16, 1909, at 9 A. M., by La Grange Cigar Co., La Grange, Ga.

MON DESIRE. 18,790.
For cigars, cigarettes, cheroots and stogies. Registered October 18, 1909, at 9 A. M., by F. Rollini, N. Y.

ALTEZA. 18,791.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 18, 1909, at 9 A. M., by Mendez & Gomez, New York.

LILA TONE. 18,792.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 18, 1909, at 9 A. M., by Shields-Wertheim Co., Cleveland, O.

LA FLOR DE JOSE VENTA. 18,793.
For cigars, cigarettes and cheroots. Registered October 18, 1909, at 9 A. M., by Jose Venta & Co., New Orleans, La.

TRANSFER.

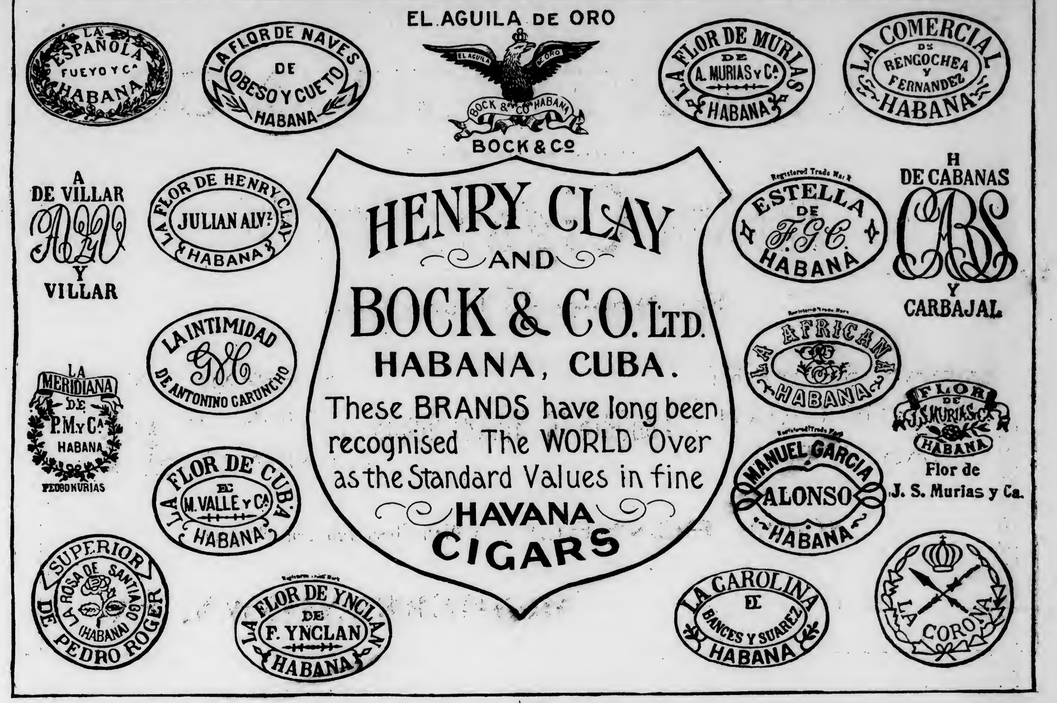
JOSE RIO
Registered Febrnary 7, 1907, by American Lithographic Co., N. Y. Transferred to E. G. Perez & Co., N. Y., has been retransferred to Interboro Cigar Co., New York, on October 16, 1909.

CORRECTION.

NICKELBAK. 18,124.
For cigars. Registered July 7, 1909, by Smith Bros., York, Pa., should have been for cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

THE TOBACCO WORLD



—The Southwestern Wholesale Co. has opened for business at their new quarters, at 106 North Mosley avenue, Wichita, Kans. It is the only firm in the Southwest which deals exclusively in the wholesale cigar trade. Five traveling men will be employed.

—The Fields-Hamlett Tobacco Co., Fulton, Ky., has just secured the big Regie tobacco contract to prize tobacco for the Italian government. This firm has secured this contract for the past four or five years. Last year they prized 2,752 hogsheads, or about 4,500,000 pounds of tobacco.

—E. W. Nagle, owner of the Nagle building, at Seventh and Turner streets, Allentown, Pa., has leased the second and third floors to the Allen R. Cressman Sons, cigar manufacturers, of Philadelphia, with branches at Sellersville and South Bethlehem. They will make the standard Counsellor brand of the firm.

—The Pinkerton Tobacco Company will remove its Cincinnati branch to Toledo, in order to reduce operating expenses. The American Tobacco Company will take over the Baymiller street plant and start a stripping industry, which, it is said, will give employment to most of the people left behind by the Pinkerton Company.

—When Tony Gotelli and an unknown companion were caught looting a Santa Fe car in San Francisco, Gotelli showed the policeman a fraudulent order. While the cop hesitated about making an arrest Gotelli's companion jumped into a wagon and made his escape with $450 worth of tobacco stolen from the car. Gotelli was arrested.

Newsy Notes of the Trade

—Hamilton, Ohio, is to have a new cigar factory, under the management of Harry McCreadie. Its pleading brand will be the Red Rose.

—The Lagora Fee Cigar Co., of Detroit, has rented a store on Quincy street, Hancock, Mich., and will conduct a wholesale and retail cigar business there.

—The Moody Manufacturing Co., Chicago, for the manufacture of smokers' supplies, has been incorporated, with a capital of $70,000, by Thomas P. Moody, Frank F. Follkehn and David Mayer, all of Chicago.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of FINE CIGARS
Holtz, Pa.

LEONA BLAND
Pretty Bessie
York Nick . . .
Best Known . } 5c.
TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

THE TOBACCO WORLD

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT

Leaders in Nickel Goods

SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor J. L. HOLLAND, York, Pa., Special Representative

HANOVER, PENNA.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality—Long Filler—Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER — MILLERSVILLE, PA.

Maker of **High Grade Cigars**

No Salesmen. Communicate with Factory

ACTIVITY IN YORK AND VICINITY.

Leaf Dealers and Cigar Manufacturers Alike Reported Busy.

York, Pa., October 18.

There continues to be much activity among the tobacco dealers and cigar manufacturers of this section, and if the number of advertisements for help, which are now appearing in the local papers, can be taken as a safe barometer, the present is indeed a busy time. I have even been told that some of the manufacturers are unable to get goods out fast enough to meet the demands which are so rapidly pouring in.

Tobacco growers have completed their harvesting of the crop, and many of them tell me that the production is much more than they had expected. That is certainly encouraging to all, and if the quality only proves satisfactory after it shall have passed through the various stages yet necessary to put it into a marketable condition, all will be very well.

J. W. Minnich, a prominent cigar manufacturer at Dallastown, met with a rather painful accident recently. He was trying to crank his automobile, and was severely struck on the leg with the crank. It is not thought, however, that it will cause him any serious trouble.

G. W. Gable, of Windsor, reports that he has sold about 40,000 pounds of tobacco of the 1907 crops, and in his cigar business he has now reduced to a minimum the large stock of goods he had on hand earlier in the season.

Frank Krouthamel has recently resigned as foreman at the Dallastown factory of the New York Cigar Company, a branch of the United Cigar Manufacturers Company.

Increases have been made in the daily production at the cigar factory of P. G. Shaw, at Dallastown.

H. F. Kohler, at Nashville, is compelled to work overtime to meet the demand for his goods, and he has all the competent cigarmakers at work that he can get hold of.

The cigar-box manufacturing firm of A. Kauffman & Brother, at York, are at present very busy, and they have reached the full capacity of the factory without resorting to working overtime. Additions were recently made to their force of employes, and new machinery has been installed.

We learn that the several factories at Seven Valley are now well filled with orders for goods, and that more cigarmakers are desired there.

A contract has been awarded for the erection of an addition to the factory of the Merchants' Cigar-Box Company, at Dallastown, which will measure 57 by 43 feet, three stories high, and when completed will be used for offices and a printing and label department. The present building is to be used entirely for the box manufacturing departments.

Charlie.

—Frank J. Ludington, well known as an inventor of cigarette-making machinery, died at Waterbury on the 12th inst. He was 63 years of age. His machinery is in use by practically every prominent manufacturer of high-grade cigarettes in the world.

IN THE CAPITAL OF OLD BERKS.

Cigar Men Report Generally Improved Conditions in the Industry.

Reading, Pa., Oct. 18.

With an output of 4,000,000 cigars by two factories alone of Otto Eisenlohr & Brothers, the cigar industry of this section is bound to look well.

Recently W. H. Yocum, of Yocum Brothers, one of this city's largest cigar firms, returned from a four weeks' trip through the West, and reports conditions satisfactory all along the line, with more than ordinarily good business at several points. He brought home with him some big orders for their leading brands.

J. G. Hansen also states that there is every evidence of a general improvement, and that trade conditions are becoming better each day.

M. Steppacher has just returned from an extended trip to Europe, where he spent the entire summer. He has reason to feel pleased with the way in which the business was continued uninterruptedly by his son, Walter, during the father's absence.

J. W. Sherican & Company report that they are really rushed with orders at the present time, and they look forward to a continuation of exceptionally good business.

J. U. Fehr & Son, leaf dealers, have experienced a far more active demand for raw material, and they are making shipments steadily.

J. W. Ramsey, another leaf dealer, of this city, has returned after a flying visit to Philadelphia and New York.

Gnidaer.

ENGLISH WOMEN SMOKERS.

Lady Neville the First to Discover that Cigarettes Were Inadequate.

The eyes of the American customs officers who detained a woman for smoking cigarettes would pop out of their heads if they knew to what extent the smoking habit has grown among women of Mayfair. The custom is spreading with such alarming rapidity in society that the cigarette stage has been passed and small, light cigars have become the fad.

Lady Dorothy Nevile, the nonogenarian, was the first who discovered that the dainty cigarette was altogether inadequate. Even at ninety Lady Dorothy invariably smokes a cigar after luncheon and dinner, and it is said gets considerable comfort out of the fad.

Although cigar smoking is largely confined to the secrecy of boudoirs, E. Nesbit, the writer, in private life Mrs. Hubert Bland, whose charming children stories have great popularity on both sides of the Atlantic, is a confirmed cigar smoker.

Recently at the opening ceremony of a society bazaar and charity exhibition she shocked the white-cravatted non-conformist minister by saying:

"I have been so terribly rushed I have not thought of a word of my speech. Would you mind sitting at your table and making notes?"

To the horror of the clergyman the famous lady, who had come to open the bazaar and speak words of encouragement to his congregation, opened a cigar case, took out a fat cigar, lighted it and puffed contentedly in full view of the flock.

The fashionable jewelers recognize the growing habit by showing cigar cases made of gold and encrusted with jewels, suspended from wrist chains, looking very much like vanity boxes.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

The Chronicles of Ben Ali.

Concluded from p. 9

and Pollock Square, a nice line of stogies.

D. Frye, of Frye Bros., cigar manufacturers, Salem, Mass., stopped off here on his way to New York.

The American Tobacco Co. has notified the trade that henceforth the price of Jack Rose little cigars is $4 per 1000, and for a limited time four packages of Sub Rosa little cigars will be given gratis to each 1000 Jack Rose purchase.

The tobacco business of Nall & Williams is now marketed by the American Tobacco Co., 111 Fifth avenue, New York. For a long time the Nall & Williams Tobacco Co. was in the hands of the American, but the people were led to believe it was an independent concern. Henceforth all orders are to be sent to the New York office of the American Tobacco Co.

Henry Weiss, representing E. G. Perez & Co., New York and Porto Rico, was here several days calling on his distributors. Rosenthal Bros. are making a good showing with his Don Julian and Lurido brands, which they have placed nicely about town.

A. O. Berenson, cigar manufacturer and wholesale tobacconist of Fitchburg, Mass., was in Boston on Monday.

Jack Warsaw (Philip Morris Co.) is in Bridgeport and New Haven this week, and writes that business there is very good.

Charles T. Ellis, general sales agent for the Nestor cigarettes, has reached Savannah, Ga.

The trade was surprised to learn of the business failure of the Ware-Kramer Tobacco Company, of Norfolk, Va., makers of the White Rolls and Lynnhaven cigarettes. This concern was one of the few independent manufacturers making paper-wrapped cigarettes and their Lynnhaven brand has been selling nicely of late. It is hoped that the concern will soon get out of their financial tangle and be able to resume business.

The opening of the new United Cigar Store, corner Kneeland and Washington streets, took place Saturday. The opening was celebrated by many advertising schemes of the company. The store is in a good business locality and is only a short distance away from the Gayety Theatre, where the United closed a store not so long ago.

Hi Hammer, representing the Julia Marlowe cigars, was here this week, as was also Sam W. Levine, representing E. H. Gato & Co.'s line of clear Havana cigars.

J. Herwitz, of the Lynn Cigar Co., Lynn, Mass., was here on Wednesday and took several orders from the jobbers. Mr. Herwitz reports a handsome increase for the present month in the sales of his 400 and High Rock Tower cigars.

Ben Ali.

IN THE APPLE BLOSSOM STATE.

Trade Steady in Detroit; Factories are on Full Time, and Good Prices Rule.

Detroit Bureau "The Tobacco World," 591 Campbell Avenue.

Detroit, Mich., Oct. 18.

Business continues in practically the same volume; while there is no rush of orders there is a steady volume of trade, which is more to be desired than a sporadic demand. Local manufacturers are planning on a good fall and winter trade, and from the present outlook it would seem as though their expectations were well founded. The different cigar and tobacco factories about the city are putting in full time; good prices are received for the output and collections are easy.

None of the Detroit dealers are featuring any special brand of goods. The advertising game is carried on all the time, but just now there is a seeming lull in the number of catch signs going up about town. Perhaps the dealers are afflicted with the baseball bug, and are awaiting the outcome of the World's Series. One thing is certain, interest in the games is at a

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

fever heat, and everyone of the downtown stores has group photographs of the Tigers prominently displayed.

The retail trade is fair. In fact, quite normal in view of the exciting happenings of the week.

A. C. Barber and W. E. Moore, both residents of Lansing, have organized a company to be known as A. C. Barber & Company, for the purpose of manufacturing five- and ten-cent cigars.

A. C. Barber, who will be manager of the concern, has been with different cigar firms in Lansing for the last fifteen years. The company has leased one floor of the new Buck Block, on Washington avenue south, and the factory will be equipped with the latest machinery.

Mr. Barber said that Lansing should have 150 more cigarmakers than there are in the city now. It is proposed to manufacture a good grade of goods and secure some of the trade that is now going to outside concerns.

John J. Carney, of Detroit, and who is national organizer of the Tobacco Workers, with J. H. Schannel, representative of the Detroit Boot and Shoe Workers, addressed several hundred members of the Bay City Trades Council, recently. The purpose of the delegates is to have the cigarmakers insist on buying only goods made under the union label.

Papers in a suit, which has for its ultimate purpose the collection of $251,070 from Saginaw match manufacturers, were filed in the local United States Circuit Court, recently, by James P. Klotz, of Ohio. The defendants are the Saginaw Match Company and the Somers Brothers Match Factory. In brief Klotz charges that the Saginaw Match Company owes him $251,070 for breach of contract, and to avoid paying him, he alleges, the Saginaw people sold out to Sommers Brothers. Judge Swan ordered the defendants to appear.

In an endeavor to have Battle Creek a "closed shop" town, so far as the cigar business is concerned, a committee representing the local trades council called upon Joseph Schreiter, a cigar manufacturer, in a conciliatory mood, and informed Mr. Schreiter that the union had voted to charge $10.50 per thousand for a cigar like Schreiter's Perfection, instead of $15.00. These overtures for a reconciliation failed.

Several weeks ago Joseph Schreiter began the manufacture of this cigar, putting into it a certain amount of Havana tobacco. After he had got well under way, an employe, also a union man, informed him that at a meeting of the union it was decided to notify Mr. Schreiter that $15.00 a thousand must be the charge for the cigar instead of $11. What union men there were in the shop walked out only to return shortly afterward, taking the job in preference to idleness.

Mr. Schreiter claims he has tried to make the "closed shop" pay, but in his 18 years' experience has been unsuccessful. He also declares the "open shop" cigars sell better.

The Senator K's, cigar-makers of Pontiac, defeated the Garment Workers in the last baseball game of the season, this week, by a score of 21 to 6.

The tobacco crop in the experimental station at Harrow, Ont., is practically harvested. Some varieties of cigar tobacco, including Comstock, Cuban and Hazelwood, are almost entirely cured. The color is good and the quality of the leaf rare. The final results of the fertilizer tests with burley are not ready, but there were marked differences in the crops as they stood on the field.

Two kilns of tobacco were cured about two weeks ago, and at present two more kilns are being prepared. A trial test was made with a kiln of burley, and the prospects were quite encouraging, a very good color being obtained. Tiorted.

BIG SALES OF KENTUCKY LEAF.

Lexington, Ky., Oct. 14.

The largest tobacco sale of the new season was held here on Tuesday, about 16,000 pounds of new leaf being auctioned off at the Burley loose leaf tobacco warehouse. The prices ranged from 9 to 18 cents, and were so satisfactory to the growers that another sale will be held to-morrow morning. There were numerous buyers on hand, and the bidding was spirited. Among the buyers were Vaughan and Cunningham, of Lexington; Thomas H. Gray, representing the J. P. Toylar Company, of Henderson, N. C.; W. L. Petty & Co., and buyers from the American Tobacco Company.

Mt. Sterling, Ky., Oct. 14.

A. R. Robertson, buyer for a Louis-

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
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Packers and Dealers in
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We Make SCRAP FILLER for Cigar Manufacturers.

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They Please All Tastes
Always Uniform and Reliable

ville tobacco warehouse, opened the tobacco market here Saturday last by purchasing over 200 acres of tobacco at different prices. The purchases ranged from 5,000 to 50,000 pounds, and the prices ranged from ten to thirteen and one-half cents per pound. The largest crop purchased was 75,000 pounds from Robert Tipton, for which he was paid thirteen cents per pound. There was a rush of sellers on the market, and it is reported to-night that over 1,000 acres changed hands here to-day.

TOBACCO WORKS REBUILT.

Tullahoma, Tenn., Oct. 14.

The Tullahoma Tobacco Works, which was partially destroyed by fire last July, has been rebuilt, and is now ready to handle the crop of 1909. The growers report that they got their crops into the barns in good shape, and that the tobacco will be of good quality and heavy. The crop for 1909 in the Tullahoma district is estimated at a million and a half pounds.

CROP REPORTS.

NEW HAMPSHIRE.

Hinsdale.—The tobacco crop, which is confined principally to Hinsdale in Cheshire county, is one of the best that has been raised in recent years. Most fields were set late and the plants started slowly, but later in the season they developed rapidly and were harvested fully before the first frost. There was considerable anxiety among the growers for a few days over the possibility of a pole-sweat, but the weather changed and was excellent for the curing process. Many of the tobacco growers sold their entire harvest on the poles at good prices.

MASSACHUSETTS.

Springfield.—There is a full, if not large, crop of tobacco and prices have ranged thus far from 14 to 17½ cents, in comparison with 8 to 12 cents last year.

CONNECTICUT.

Enfield.—The tobacco crop is far and above anything grown in the section in many years. Since the harvest the weather for curing has been ideal, the crop is clean and entirely free from pole sweat, and the growers, without exception, are entirely pleased with the crop, and are looking forward for better prices than have been received in the past three or four years. The quality is exceptionally good and already some of the growers have marketed their crops and have received good prices. The late tobacco came along in excellent shape due to the summer-like October weather. Many sales of old tobacco have been made during the past few weeks, and better prices than were anticipated have been received.

East Hartford.—Recent rains occasioned a "tobacco damp," but inquiries made in the tobacco belt elicited the information that very little was taken down due to the fact that the cure is not quite sufficient. However, a few of the early harvesters took down a very small quantity to get a "line" as to its quality. That taken down showed up in fine shape, indicating that the cure is most satisfactory. No additional sales have been reported in the past few weeks.

Suffield.—The tobacco dealers have stopped buying for the present and are now letting the farmers think over the prospects for the season. There has been enough bought to start the warehouses when the crop can be taken down, and the buyers can therefore wait until they see just how the crop sorts out before investing further. There is a considerable stir in old tobacco, however, and the crop is being rapidly picked up. The market still remains firm and the prices are rather better than last week. There is considerable of this year's crop that is sufficiently cured to take down as soon as a "damp" comes.

Windsor.—The tobacco crop was hung in the sheds several weeks before the frost came and in some cases is now well cured down and will soon be ready for stripping. Several sales have been made and fair prices are reported, broad leaf tobacco apparently being in greater demand than the Connecticut-Havana.

Windsor Locks.—The tobacco prospects are bright. Although the broad leaf has had the call for the past few weeks, all the farmers who have raised the Havana seed leaf are of one mind in saying that the finest cure has been obtained for a number of years past. This is largely due to the unusually suitable weather and will result in having a greater amount of the wrapper than for many years. If one were to visit every shed in the community, he would find the light cinnamon-colored wrapper so richly appreciated, beckoning on the buyers to buy now and not to wait. This seems to be a good year for the growers to combine and to get a good price for their crops. Men who have had considerable experience in raising tobacco advise the growers to case their crops this year unless a good price is offered, as the market is short, and they have the goods free from pole sweat, white veins and from any injury, whether in the field or in the shed.

WISCONSIN.

Edgerton.—The buying movement has been very nearly suspended since the cold wave swept down upon us, following the storm of Saturday. Up to that time a moderate amount of buying was being done at former quotations. Some late sales are:

Herman Hanson, 14a at 10½ and 2c.
Hans Bjerke, 14a at 10 and 3c.
Mrs. Waterman, 14a at 10 and 3c.
M. Furseth, 15a at 10 and 3c.

Killing frosts have come when the temperature dropped to 28 Thursday morning and it is feared some damage has been done to the uncured tobacco in the sheds, though to what extent cannot be told for some days yet.

There is an increasing demand for some grades of old leaf, though no large transactions have come to notice. McGillin & Birkenmeyer sold 125 cases leaf of '08 to an Eastern manufacturer. The Simonson packing of '08 at Deerfield, of 475 cases was sold to A. S. Flagg. We learn also of a 275-case lot of '08 "rags" sold for the account of a manufacturer. About 100 cases of '08 was received in this market Friday from growers.

The shipments out of storage reach 250 cases from this market to all points for the week.—Reporter.

—Louis H. Opperman, a tobacconist of Johnstown, Pa., has in his window one of the few $4 gold pieces made by the United States Government. He secured the coin from a Philadelphia dealer. The only $4 gold pieces manufactured by the Government were turned out from one of the mints in 1897, when about 400 were made, one for each member of Congress and the President and Cabinet officers. They are valued at $50 each by the coin collectors.

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Manufacturers of Cigars For Jobbing Trade Only
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The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
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Only Non-Evaporating
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Sample Free The Most Popular Flavors since 1855 Please Write for Them
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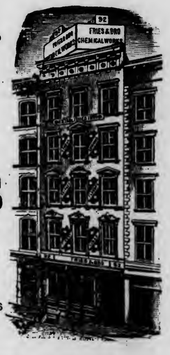

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Private Designs a Specialty — Metal Printed Labels

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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
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Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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Auctioneers and Commission Merchants
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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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Neutralizing Solution for Producing a Natural Fermentation and Sweat in Domestic Tobaccos
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Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
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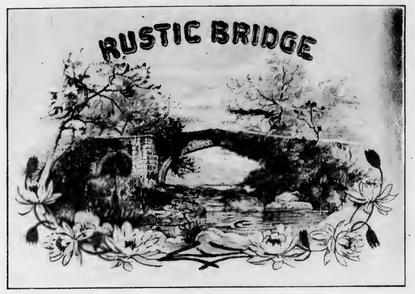

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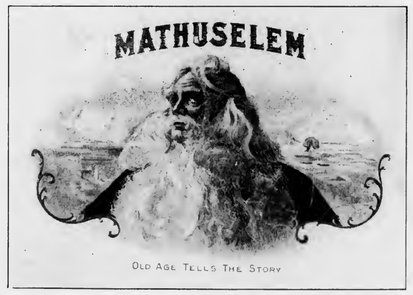

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Vol. XXIX., No. 43.

PHILADELPHIA and NEW YORK, OCTOBER 27, 1909.

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Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
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White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 43 | PHILADELPHIA, OCTOBER 27, 1909 | One Dollar the Year

AMERICAN TOBACCO CO.'S APPEAL.

Government Will Fight the Case with Additional Vigor.

Washington, Oct. 22.

The re-assignment by the Supreme Court of the American Tobacco Co. appeal case from the present term to that of December, is evidence that the Government intends to proceed with as much care as when the Circuit Court of New York found the defendants guilty of violating the Sherman Anti-Trust law. The fact that Attorney General Wickersham will appear personally in the case lends added interest to the attitude of the Federal authorities in the present instance. On the decision that will follow the hearing may rest a large part of the future business of the combination.

The placing into bankruptcy of the Ware-Kramer Tobacco Co., of Norfolk, which, conducting an independent cigarette business, recently sued the combination for $1,000,000, alleging that it had been injured in its trade, may not be without its effect when the case comes up. The Government counsel, at the last hearing, depended largely on the testimony of Independent concerns as ground for proceeding against the American Tobacco Co.

As for the general conduct of its business in the various States and abroad, the American Tobacco Co. does not evince any intention to curtail transactions that now run into many millions annually. The fact that the British-American Tobacco Co. and the United Cigar Stores Co. were not adjudged guilty in the Circuit Court, gave the tobacco company a chance to continue developments along certain lines that otherwise might have been impossible. But it is exactly here that the Government desires to proceed with additional vigor, and the inclusion of the exempted subsidiaries in its cross appeal, that will be heard simultaneously with the American Tobacco Co.'s appeal, is one of the main points on which Attorney General Wickersham evidently hopes to win the case.

NIGHT RIDERS OUT AGAIN.

Kentucky State Soldiers to Guard the Burley Tobacco Section.

Lexington, Ky., Oct. 22.

Night riders have again become active in the Burley tobacco region.

Governor Wilson has ordered out State troops and they are scattered in the counties where night rider warnings have been given.

In Mason county warnings were left at the homes of Fred Adams and Harry Allen, both of whom were given five days in which to pool their crops or suffer the consequences. The warnings were addressed to the men and their wives. Both have refused to be forced into pooling their tobacco.

BURLEY TOBACCO INSURANCE CO.

New Incorporation to Succeed the Burley Tobacco Society.

Winchester, Ky., Oct. 23.

By articles of incorporation accepted yesterday the Burley Tobacco Insurance Company succeeds the Burley Tobacco Society which pools the chief portion of Kentucky tobacco. A capitalization of $2,000,000 is provided, a portion to be set aside each year for the purpose of insuring the tobacco pool.

The action was taken by the district committee of the retiring Burley Society which also approved the removal of headquarters from Winchester to Lexington. The corporation is empowered to buy, sell and manufacture tobacco.

FARMERS MEET AT DANVILLE, VA.

Plan to Fight Tobacco Trust and Denounce Night Riding.

Danville, Va., Oct. 22.

At a secret meeting of representatives from four States of the Farmers' Educational and Co-operative Union of America, held here on Tuesday, plans were furnished to fight what is termed the Tobacco Trust and to regulate the price on tobacco. What this plan is was not made public. Resolutions were adopted opposing night riding and other forms of violence and condemning the public sales on warehouse floors of tobacco, which, the union declares, is like the selling of a dead man's property. Two hundred representatives from Virginia, North Carolina, Kentucky and Tennessee attended the meeting.

The opening session was public, but after a few addresses the union went into executive session. The meeting was called to order by B. F. Earle, of Lynchburg, State organizer for Virginia, who presented J. C. Green, organizer for North Carolina. Mr. Green, in a brief talk, said that along every line of trade and commerce the prices for products were regulated by trusts except in case of the farmer. The trusts, he said, were here to stay, and he advocated the adoption of some measure by which the farmer could compete with the situation.

AMERICAN BUYS INDIANA BURLEY.

Owensboro, Ky., Oct. 21.

The American Tobacco Company in this city has purchased the burley crop of pooled tobacco in Southern Indiana. The price paid ranged from $14 for the best grade down to $6 for the lowest. This is the same price at which the American Tobacco Company bought the Daviess county burley a few days ago. There are only about 1,000,000 pounds of burley in this vicinity.

SAN TELMO CIGAR CO.

Will Not Locate in Wyandotte; Female Help Not Obtainable.

Wyandotte, Mich., Oct. 21.

Much disappointment was felt in this city when it was announced that the San Telmo Cigar Co. would be unable to come here because of a dearth of girls to do the work of the factory.

The city was prepared to present the company with a building and site valued at $7000, to be the property of the company after ten years. Bids for the building had been received and opened but contracts were not awarded.

Notwithstanding a thorough canvass and considerable advertising in half a dozen different languages, only 35 girls responded to learn the cigar trade, when several hundred were needed.

The company offered to teach the girls cigar making. They were to work the first six weeks for nothing, but if they remained six months they were to be paid $1 per week for the first six weeks. For the second six weeks the girls were to be paid half price and then receive full price for cigars made.

The Company has agreed to take the girls who responded to Detroit to learn the trade and will pay their car fare until the girls are able to earn a living making cigars.

LOOKS FOR FEDERAL INTERVENTION

Lawless Efforts to Control Tobacco Output and Prices May Have that Result.

"Conditions in the tobacco-growing districts of Kentucky have been brought to the attention of the United States Government," said E. O. Eshelby, of Cincinnati, during an interview in New York. Mr. Eshelby is publisher of the Cincinnati Commercial-Tribune, and one of the leaders of the independent tobacco manufacturers.

"Not only has the American Tobacco company, by the aid of the Equity society, practically put an end to competition from the independent manufacturers," said Eshelby, "but the renewed efforts of the leaders of the Burley society to form a new pool are being enforced by a recrudescence of the night-riding outrages.

"The man who undertakes to fight the tobacco growers in a State Court in Kentucky lasts about as long as a June frost. No jury can be drawn that will not decide against him. Night-riding has been efficacious lately in inducing growers to join in the pool. The Burley society will have 70 per cent. of the Kentucky tobacco in that pool before it is closed.

"Conditions have become positively unendurable. Men of high official rank in the present national administration have been furnished with the facts of the situation and it is not impossible that federal intervention will result."

BOYCOTT EASED UP A LITTLE.

Goods of the A. T. Co. May be Bought Indirectly, but No Direct Contract Will be Made With the Trust.

The Government boycott on the Tobacco Trust begun on May 26 last by an order of the War Department, issued through the office of the Commissary General, has now been virtually lifted by a later order.

The order in May forbade the various commissary branches of the army buying the products of the American Tobacco Company and various subsidiary concerns, on the ground of violations of the anti-trust law. The order read in part: "No contract for the Government shall be entered into directly with any corporation which has been adjudicated to be a party to an unlawful trust and monopoly, and to be carrying on business in violation of the law, nor with any middleman or agent of such company known to be acting for such unlawful concern."

It is said that the order proved troublesome for the commissary department of the army and costly for the soldiers. Certain kinds of chewing and smoking tobacco for a long time popular among the soldiers can be obtained, it is said, from the American Tobacco Company alone. Therefore, when the soldiers could not obtain their "Climax" or "Bull Durham" through the commissary department they bought them from outside dealers. The increased cost to them is said to have been considerable.

In view of this the commissary officials united in asking for a change in the order. Their request resulted in an order from the War Department, which did not actually rescind the boycott order, but removed its sting. This order states that the Attorney General of the United States has ruled that the products of the Tobacco Company may be purchased from those who have acquired title to them provided such sellers are not middlemen or agents of the company.

But it must not be inferred from this that the Government is changing its opinion of trusts and their products. The last order expressly states that under no circumstances must a contract be entered into between the Government and the Tobacco Company or its agents. Such a formal relation as that made by a contract must by no means be permitted between the Government and a trust.

—Spitting on a hot stove may cost Charles Van Ausdall, of Oxford, O., the sight of his right eye. Van Ausdall was chewing tobacco and expectorated on the stove. A puff of steam struck him in the eye and physicians fear that they cannot save his sight. The eye was poisoned as well as burned.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — Wm. H. Dohan
SELECTED D&T VUELTA ABAJO
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DOHAN & TAITT
Importers of Havana and Sumatra
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VUELTA ARRIBA
107 Arch St. PHILADA.

Established 1825
L B S
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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H. VELENCHIK — S. VELENCHIK
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THE TOBACCO WORLD

SENT TO THE STONE PILE.

That Was His Punishment for Smoking a Cigar in Public.

Topeka, Kan., Oct. 21.

Although several have fallen within the clutches of the ordinance which prohibits minors using tobacco in public, the first victim of the legal procedure to be sent to the rock pile to work out the $2 fine imposed was Henry Logan, a negro, aged 19, who pleaded guilty to the charge before Judge S. S. Urmy, in police court. He had been arrested for smoking cigarettes.

Not only has the ordinance affected those of both the black and white race, but on the other hand has brought under the stern control of the law minors from entirely different walks of life, including the well-groomed college student as well as the street waif.

J. D. Sweet, a student, aged 20, was also fined $2 when arraigned for the same offense. The fine was paid.

Ware-Kramer Co. to Continue Suit.

Norfolk, Va., Oct. 22.

R. T. Thorp, receiver in involuntary bankruptcy proceedings against the Ware-Kramer Tobacco Co., an independent concern, which has operated here since 1906, acting under decree of Federal Judge Edmund Waddill, Jr., will continue the prosecution at Raleigh, N. C., of the $1,000,000 damage suit brought by the bankrupt concern some time ago against the American Tobacco Company and the Wells-Whitehead Tobacco Co. for alleged acts damaging to the Ware-Kramer Co.'s business, in violation of the Federal Anti-Trust law.

These alleged acts by the defendants in the $1,000,000 suit are assigned as the cause of the Ware-Kramer Co.'s present embarrassment.

NEW FACTORY IN JACKSONVILLE.

Jacksonville, Fla., Oct. 21.

Jacksonville has a new cigar factory, J. P. Entenza, of Waldo, having moved his establishment to this city within the past few weeks. Mr. Entenza has been in the cigar business for many years, and has an established trade which gives him a market for his products in all of the leading cities of this State and Georgia. He is now located in the Valdosta building on East Bay street, and has a large force of men at work. Mr. Entenza is a hustler in his line, and has already placed his goods in many of the leading places of Jacksonville.

SAYS VERDICT WAS TOO SMALL.

Cincinnati, O., Oct. 21.

Sustaining the plea of the plaintiff that the verdict he secured was "too small" United States Judge Cochran in Covington, Ky., granted the motion for a new trial in the so-called night rider case of W. S. Henderson, formerly of Bracken county, but now of Cincinnati, against Vachel Jordan and a number of others. Henderson filed his suit for $50,000 damages against the men who are alleged to have forced him to quit business as a tobacco broker in Bracken county and to have driven him from Kentucky. The jury in the United States Court had given him a verdict for $300 damages.

NEWSPAPERS, MEALS AND DRUGS.

Only Things Purchasable in West Virginia Town on Sunday.

Elkins, W. Va., Oct. 23.

Mayor Wees has clamped the lid on tight and resurrected blue laws that will be applied to prevent the sale on Sunday of cigars, tobacco, candy, magazines and anything else except newspapers and meals. News stands will be allowed a reasonable time at noon Sunday to dispose of their papers, but the newspaper venders, claiming there is little money in Sunday papers, are discussing the advisability of closing their stores entirely. Drug stores will be allowed to compound prescriptions, but it will be impossible hereafter to obtain anything else on Sunday except a newspaper or a meal.

TOBACCO IN MINNESOTA.

Experiment in Sherburn County Proves Marked Success.

St. Paul, Minn., Oct. 23.

Tobacco growing gives promise of becoming a common and profitable industry in Minneapolis, according to Professor C. P. Bull, of the Minnesota farm school and experiment station, who says the industry is not new in this State.

Last spring, he says, the station distributed plants to farmers who were willing to give attention to the culture, and that all the crops so far reported are good. Most of the tobacco was grown in Sherburne county. Minnesota has a good soil for tobacco, he says, and good profits await all those who will give time and patience to the cultivation of plants.

E. Heibel, of Sherburne county, last year sold 8400 pounds of tobacco to cigar manufacturers who wanted it for filler. This year, Professor Bull says, Heibel has a larger crop and it is in better condition. In another year Professor Bull expects to see the tobacco industry prominent in the State's list of resources.

NO MORE PRISON-MADE CIGARS.

Ohio Penitentiary Managers Promise to End the Business There.

Columbus, O., Oct. 23.

In response to the demand of cigar makers throughout the State the Board of Managers of the penitentiary has decided to terminate the cigar contract at the penitentiary within a few days. This has been promised many times before. The statement was made at the prison weeks ago that the contract would be terminated at once, but that the contractors, the George B. Sprague Cigar Co., would be permitted to work up the stock on hand.

Cigar manufacturers say they discovered that new stock was being received just when the contract was under full headway. The Governor was appealed to and after much delay cognizance was taken of the complaint of the cigar manufacturers. The prison board has now added another promise to the list.

—The Japanese tobacco monopoly yields the government an annual revenue of $25,000,000.

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Storm Losses in Havana and the Vuelta Abajo.

Eight Lives Lost, Thirty People Injured and Much Property Destroyed in Havana; Barns Levelled and Seed Bed Ruined in Vuelta Abajo. Leaf Market Active During the Week and Prices are Advancinc. Only a Small Yield Expected in 1910.

Special Correspondence of The Tobacco World.

Havana, October 18.

Last week's market letter was written before the cyclone had struck Cuba for the third time this year. Additional damage has been done in the unfortunate Vuelta Abajo region, and the Partido districts also had to share in the calamity of losing tobacco barns and the entire destruction of seedlings and seed beds. The people of this city mourn the loss of eight lives and about thirty wounded, besides suffering severe financial losses through the destruction of property. To cap the climax, it seems a fourth cyclone is hovering around in the Caribbean Sea among the lesser West Indies, and devout people are praying that we may be spared another visitation. In ancient times it would have been said that the growing prosperity and the dare-devil attempt to fly in the air, like birds, had aroused the anger of the gods, and therefore, to punish mankind, they had loosened the chained storm god and sent him forth on his way of destruction.

The market has been sufficiently active during the past week to make sales run up over ten thousand bales, but the American buyers have again occupied the third place, instead of marching at the head of the list as far as number of bales is concerned, while in value, however, they retain the supremacy.

Most buyers of the Spanish dealers are out in the country trying to find bargains, but it seems the farmers who have held on to their vegas are now demanding greatly enhanced prices. Some sales have been made at an advanced price of $10 per bale for fillers in the Vuelta Abajo, and the chances are that prices may go higher still.

The calculation is now that not over one-quarter of a normal crop will be raised in 1910, and if this should prove true later on, we will have to be prepared to see famine figures for Vuelta Abajo, and also by sympathy Partido and Remedios may advance, although to a lessor extent, perhaps.

That the 1909 crop is smaller than the 1908 may be demonstrated by the following comparisons up to date:

Oct 17, 1908. Bales.		Oct. 18, 1909. Bales.
222,536	Vuelta Abajo	177,991
14,950	Semi-Vuelta	24,237
31,121	Partido	33,016
413	Matauzas	428
124,120	Remedios	141,485
8,856	Santiago de Cuba	7,436
401,996	Totals	384,583

While we have received more Remedios leaf, it must not be overlooked that nearly all the escojidas have finished, and that the receipts henceforth will gradually dwindle, so that the 1909 crop will be also smaller in quantity than the previous one. Good first and second capaduras are bound to be higher later in the season, as the demand will exceed the supply.

SALES

amounted to 10,927 bales in all last week, divided into Vuelta Abajo, 4,963; Partido, 1,791, and Remedios, 4,173 bales. Buyers were the local cigarette and cigar manufacturers, 3,138; exporters for Europe, 5,071, and American buyers, 2,718 bales.

LEAF EXPORTS FOR THE WEEK.

To the United States	3,310 bales
" Europe	5,166 "
" Australia	25 "
" Algiers	5 "
Total	8,506 bales

BUYERS COME AND GO.

Arrivals—Joseph Perlman, of Perlman Bros., Baltimore; E. Wedeles, of Wedeles Bros., Chicago; Edgar J. Stachelberg, of M. Stachelberg & Co., and Felipe Bustillo, of Bustillo Bros. & Diaz, Tampa; John H. Boltz, of Boltz, Clymer & Co., and Hermann G. Vetterlein, of Philadelphia; H. Anton Boch, of H. Anton Boch & Co.; Joseph Frankfort, of Calero & Co.; B. Wasserman, of B. Wasserman Co., and William Baeder, New York; M. Frank McCormick, of Minneapolis, Minn.

Returned—Christian F. Koop, the tobacco planter, of Manicaragua, and Felipe Rodriquez, of the Flor do P. A. Estanillo factory, Havana.

Departures—William J. Lightbourne, for Key West; Angel L. Cuesta, for Tampa; Frank Dominguez, for Philadelphia; Albert W. Kaffenburgh, for Boston; David Frankel, for San Francisco; N. Elson, H. B. Franklin, and B. M. Franklin, for Chicago; Victor Ettlinger, for New York.

THE HAVANA CIGAR INDUSTRY

does not show any signs of lasting improvement, although temporarily some fresh orders have been received, principally from the United States, and to a lesser extent from the other consuming countries. At the rate we are exporting the year 1909 will go down into history as a poorer one even than the previous one. The much-talked-of wave of prosperity evidently has not struck our cigar manufacturers yet, and unless we should get a reduction of 50 per cent. in the duties on the Dingley tariff in our next reciprocity treaty, it is very doubtful when mat-

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VENANCIO DIAZ, Special Partner

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S en C

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Principe Alfonso 166—170

Cable: "OUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

ters will shape themselves in such a way as to again give our manufacturers a chance to make some money. Higher prices for the raw material cause a nightmare to our manufacturers, in addition to all their other troubles.

The Henry Clay and Bock & Co. are reported to have purchased 5000 bales of Vuelta Abajo colas this month for its cigarette factories. The orders for cigars are satisfactory, and the customers express their satisfaction with the quality, colors and workmanship.

"Sol" is doing well in the United States since Park & Tilford have been pushing this brand, and through the intervention of Max Schatz, Sol's representative. Orders from Great Britain and other countries of Europe are also received by Behrens & Co. in goodly numbers.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Perez & Obeso closed out 2,000 bales of Vuelta Abajo colas last week.

Jose Lovera is still in town and can be seen daily in our leaf warehouses, buying carefully but quite actively, and from the excellent vegas purchased by him so far it is perfectly safe to say that the customers of the Jose Lovera Co. will receive extra fine, highly aromatic cigars, which will be second to none.

Muniz Hnos & Co. sold 693 bales of Vuelta Abajo and Remedios during the last eight days.

Frank Dominguez, who left for Philadelphia last week, had purchased a little over 1,000 bales of choice leaf for E. A. Calves & Co.

Sobrinos de A. Gonzalez were sellers of 654 bales of all kinds of leaf to their various customers, who are at present in town.

Calixto Lopez & Co. purchased 1,000 bales of Vuelta Abajo colas for their cigarette factory.

Planas & Co. disposed of 580 bales of Remedios and Partido.

Victor K. Ettlinger, who had spent some time in the Vuelta Abajo looking over the escojidas of E. Hoffman & Son, left on Saturday, per S. S. Saratoga. It is said that he purchased some 850 bales of choice leaf in our market.

Heinrich Neuberger shipped 699 bales to Bremen last week.

Suarez Hnos. sold 525 bales of Vuelta Abajo and Remedios.

Angel L. Cuesta left on Saturday for his Tampa home, after having laid in a large stock of extra choice leaf for his famous factory.

Rz. Bautista & Co. closed out 496 bales of Vuelta Abajo and Remedios.

Edgar J. Stachelberg has been hard at work picking the finest vegas for his Gold Medal factory. Prices were less of an object to him than the securing of the most aromatic Vuelta Abajo leaf which he could find in the country or in our warehouses.

Puente, Granda & Co. turned over to their customers 400 bales of all kinds of leaf—Vuelta Abajo, Semi Vuelta, Partido and Remedios.

David Frankel left on Saturday per S. S. Saratoga. He bought heavily for his La Natividad factory during his stay here—close on to 1,000 bales.

B. Diaz & Co. disposed of 300 bales of Vuelta Abajo and Partido last week.

H. B. and B. M. Franklin made some good-sized purchases for their Chicago factory.

Cardenas & Co. sold 200 bales of their fine Remedios packing.

N. Elson (Grommes & Elson) left for his Chicago home, well pleased with his stay in town, having found what he needed for their factory.

Herrera, Calmet & Co. were sellers of 200 bales of Remedios last week.

B. A. Murphy and William J. Holman are still in town examining tobacco.

E. Ellinger & Co. disposed of 155 bales of Vuelta Abajo and Partido.

E. Wedeles has been making some fine purchases, but is still looking for more high-class leaf for his house in Chicago.

A. M. Calzada & Co. sold 150 bales of Remedios and Partido from their excellent packings.

Joseph Frankfort (Calero & Co.) has broken the ice by buying some vegas from a renowned district, but will stay another week.

Loeb-Nunez Havana Co. closed out 100 bales of Remedios from their fine packings.

The remains of the late Luis Muniz are on the way here, accompanied by his brother Don Manuel, and are expected on the 26th of October, when funeral services will be held and the inhumation will take place in the family pantheon in our famous Colon cemetery. There is no doubt but that the whole tobacco trade will be present to show the last honors to the late Don Luis Muniz.

RECEIPTS FROM THE COUNTRY.

Week ending Oct. 16. Bales.		Since Jan. 1, 1909. Bales.
4,117	Vuelta Abajo	177,991
701	Semi-Vuelta	24,237
337	Partido	33,016
...	Matanzas	428
7,318	Remedios	141,485
94	Santiago de Cuba	7,436
12,567	Total	384,593

THE CHRONICLES OF BEN ALI.

Boston Retail Trade Quiet, but Jobbers Make Good Reports. Large Factories Busy; Small Ones Not So Lucky.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., October 25.

The retailers had a very quiet week of it, but our jobbing houses appear to be very busy, much of the extra business coming in from out of town. Our large local cigar factories are all busy, but the smaller shops are finding business poor.

It is rumored that the United Cigar Stores Co. has leased the cigar store of Joseph Strauss, 39 Washington street, directly opposite the Friend street entrance to the subway.

The Jaynes Riker Co., which operates eight cut-price drug stores here, is about to open new stores in Salem and Cambridge. It is also said they have leased the building at 595 Washington street, opposite the large department store of Henry Siegel Co., and when the present lease expires they will open their ninth Boston store. This concern does an excellent cigar and cigarette business, featuring mostly brands of the National Cigar Stands Co.

Concluded on p. 16

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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
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Habana: Amistad 95

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GROWERS and PACKERS
of the
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EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, October 26.

NEW YORK LEAF MARKET.

There was no great activity in the leaf tobacco market during the past week, and certainly it was not in keeping with the increasing activity of the cigar trade. But it may be that the manufacturer is finding his time pretty well occupied at present with more pressing demand of the factory, or that he may not have the inclination to replenish his stock of raw material at the present time. One thing is certain, the market prices do not seem in the least affected by the apparent quietness, but, on the other hand, some types of leaf are actually showing moderate advancement in prices. In Ohio, for instance, the price has increased one and two cents per pound and buying is not so easy at that, and farmers are demanding even more of an advance for their crops. Of course, the great bulk of the binder and filler goods of the 1908 tobaccos are not yet fully in the market, as the sampling season is not yet fully completed.

* * *

THE CIGAR INDUSTRY.

The cigar manufacturers are having a good trade at this time, although there is not the apparent rush which has been experienced at this season of the year in former years. Orders are coming in steadily, but they are still not in overwhelming quantities It seems, too, that the business conditions vary in different sections of the country, with the Southwest being at present the most prolific source of orders. City trade is only fair and no room for boasting, although it is stated by the retailers that their business is showing some gain.

* * *

MARKETING HAVANA PLUMS.

Havana Plums is a new product of the American, which has been marketed in this city, and in its introduction there was adopted a new scheme by means of a coupon system, by which the coupons were redeemable by the new brand of cigars, or more accurately speaking, cheroots. The package is of a style somewhat similar to another article already on the market, but a different colored paper is used in the individual packages containing nine of the cheroots. It seems, however, that certain unscrupulous persons saw in it an opportunity for some easy gain and promptly imitated the original and genuine coupons, which resulted in a refusal of their redemption upon presentation, and in that way the effect of the advertising sought was to an extent spoiled. Of course, it was not a case of the American refusing to redeem its own coupons, for it is too well known that there has never been any question or doubt about the coupons of that Company being fully redeemed, but the Company simply would not sustain the losses of certain dealers who, it is alleged, were a party to the coupon imitation transactions. Despite all this, it is announced on good authority that the sales were very large and were placed around 1,000,000 in three days. The campaign is being now extended to other points, but minus the coupon attraction.

* * *

QUARTERLY HELPS FOR OCTOBER

Louis P. Sutter & Bros. have just issued their Quarterly Helps for October. This little booklet, like its predecessor, is most attractively gotten up and artistically executed, and, aside from the contents, its very attractiveness will at once appeal to every recipient. It covers a full line of cigar leaf tobaccos from the finest of Imported Sumatra to the cheapest of domestic fillers, replete with prices, etc.

These quarterly helps have become a source of valuable information to many a manufacturer, and who are constantly looking forward with increased interest for the arrival of the next number.

* * *

THE LAST INSCRIPTION.

The last of the series of Inscriptions of Sumatra tobacco for this year was held on Friday last at Amsterdam. At that sale there were very few American houses represented and only about 800 bales were purchased by them. Among the purchasers were L. Schmidt & Co., of New York, who secured about 350 bales; G. Falk & Bro., New York, who secured about 275 bales, and H. Duys & Co., of New York, who took about 50 bales or thereabouts.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

DEATH OF J. C. MAHLE.

The sudden death of J. C. Mahle, who has been for the past fourteen years with J. H. Goetz Co., came as a great shock to his many friends in the trade when demise came last week, for he had been ill but a short time.

He was about thirty-three years of age and had a wide circle of acquaintances in this city, Philadelphia and Baltimore; the latter was his former home. He is survived by a widow and a young son.

* * *

TRADE NOTES.

A. Bijur, of E. Rosenwald & Bro., is now on a visit to Cuba.

Charles Traiser, of H. Traiser & Co., Boston, was in the market last week.

Justin Seubert, of Justin Seubert, Inc., of Syracuse, was a visitor in New York last week.

The cigar manufacturing firm of Edelman & Korn has incorporated under the name of Ability Cigar Mfg. Co. Their headquarters will remain at 1550 Third avenue.

IN THE APPLE BLOSSOM STATE.

Good Business Reported from Detroit. Women and Men Cigarmakers. General Notes of the Trade.

Detroit Bureau "The Tobacco World,"
591 Campbell Avenue.
Detroit, Mich., Oct. 25.

While no especially heavy trade is reported by the local cigar factories, the different concerns are enjoying a good business nevertheless. The winter always brings an additional trade, and evidences of this have shown during the last week. It has been cold and stormy, and while this has served to decrease the volume of business done by the downtown stores, it has increased the demand in the outlying districts.

The tobacco manufacturers report no changes in prices, and everything tends to forecast a good trade during the coming months. No difficulty is experienced in making sales, and stocks are not extra large. Collections continue easy, and money is much freer than at this time last year.

A local paper recently featured the earnings of women as compared with men. It declared that in the manufacture of cigars there are thousands of young momen in the city who are paid exactly the same scale of wages, and are making more money each week in the same number of hours than do many of the men.

The manufacture of cigars is one of the city's most important industries. The local output is sold all over the country, and the only difficulty experienced is keeping up with the demand. According to the last report of the State Commissioner of Labor, more than 5000 women were employed in Detroit's cigar factories. To-day, owing to the increased volume of business the number is much greater. These women, in many instances, earn as high as $20 a week. In a shop where high-grade goods are turned out $12 is considered a low average for skilled rollers, working 48 hours. Where lower priced cigars are made the price paid per thousand (work of this nature all being done by piece) is not as great, but because less care is necessary the operator can turn out many more, thus helping to equalize the difference in earnings. Broadly speaking, the range in prices is between $8 and $20 per week, a figure midway between these two prices being a comparative wage.

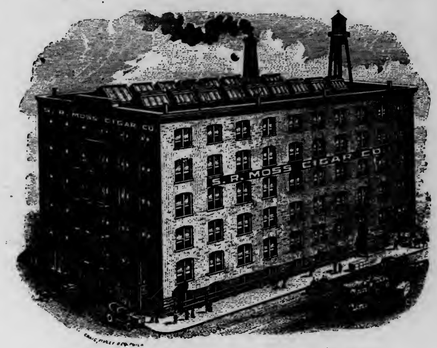
Because sufficient female labor could not be secured the San Telmo Cigar Company, of Detroit, has decided not to establish its branch plant in Wyandotte for some months. The company has been operating a factory in the down-river city for several weeks, and despite the fact that girls were advertised for in several different languages, less than a score turned out to learn the trade. The company will suspend actual operations until the new factory, which is to be erected by the city for it, is completed. The plans and specifications for this factory have been approved by City Council.

John Morrissey, known through State baseball circles as the manager of the Lansing team in the Southern Michigan League, has entered partnership with his brother, and purchased the Cadillac Cigar Store, in Lansing. Im-

Continued on p. 15.

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives
New York

The Largest and Most Modern Cigar Factory in the World



New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

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PHILADELPHIA, OCTOBER 27, 1909

THE LOCAL TOBACCO NEWS

A moderate business is reported by local leaf tobacco houses this week, and the increased activity among cigar manufacturers throughout the State and country seems to have had some wholesome effect on market conditions here. There have been but few out-of-town buyers, but mail orders have increased, as have also the orders being received from salesmen on the road. Much encouragement is coming from points up the State where manufacturers are reported to be very busy at present.

* * *

Quite an important transaction is about consummated whereby A. B. Cunningham & Co., and Frings Bros. Co., of this city, take over the cigar manufacturing business of J. W. Sheridan & Co., at Reading. When interviewed by a Tobacco World representative a member of the firm of A. B. Cunningham & Co. acknowledged the facts as above stated, but also said that it was not yet fully consummated at that time, and, therefore, only a formal announcement could be made. Later fuller details of their plans will be laid before the readers.

* * *

Rumor has been current on the street for the past week that one of our local jobbing houses would soon merge with a larger house. The details, as in the above instance, are not yet fully worked out, and we can not divulge the plans which are now in contemplation.

* * *

Some of our local houses in the leaf trade are somewhat exercised over the fact that a factory in Pennsylvania has lately failed to make any response to inquiries concerning their ability to meet certain obligations. It is intimated that one of the members of the firm has been away from the factory headquarters for a number of weeks and that nothing has been heard of him, and with each succeeding day the anxiety becomes more intense.

* * *

An advertising campaign of immense proportions has been entered upon in this city by I. Lewis & Co., of Newark, with their "Cobs" brand of goods, and advertisement covering nearly a page in local daily papers are appearing. Tradition seems to have been changed by them, however, by selecting only one jobbing house for their entire distribution, whereas it seemed to be their plan heretofore to supply all jobbers.

Following immediately these announcements there was placed on this market the "Havana Plums," and they are now being placed all over the city through all the jobbing houses. This is also a piece of package goods put up similarly to the "Cobs" and selling at the same price at retail. H. D. Narrigan & Co. and others are filling orders for the Havana Plums. We understand that an advertising campaign is also to be taken up on these goods.

* * *

S. Weinberg has completed some extensive changes in the interior of his offices at 121 North Third street, and the same have been thoroughly renovated by repainting and papering. Mr. I. Weinberg, with this house, is at present at points up the State and meeting with encouraging success.

* * *

Orders for the product of the Nall & Williams tobacco factory are now being taken by salesmen of the American Tobacco Co., Arthur Hagen & Co., former agents of the factory here, having relinquished the account.

* * *

We learn from Arthur Hagen & Co. that the new Autolite cigarettes continue to find new favor every day and that the sales are growing in leaps and bounds. Mr. J. Harvey McHenry, of the firm of Arthur Hagen & Co., has been absent from the city for several days. It can be safely depended upon that when he returns there will be something new to talk about in local trade circles.

* * *

Mr. Hillman, Jr., with the A. H. Hillman Co., of New York, general selling agents of the "7-20-4" 10-cent cigars, made by R. G. Sullivan, Manchester, N. H., has been in this city upon several occasions recently and is gradually getting the goods introduced here. They are already distributing advertising matter in the shape of cuspidors, etc.

* * *

A. Schwartz, formerly in the retail cigar business at 246 Arch street, has sold out his business to Samuel Cooper, who has been in the cigar manufacturing business in the downtown section of the city. Mr. Cooper is now engaged in a thorough renovation of the place, both interior and exterior, and will also manufacture cigars in the same premises.

* * *

John H. Boltz, of Boltz, Clymer & Co., has just returned from a visit to Havana, where he made some extensive purchases of tobacco for their needs.

The engagement of Edward Hoch to Miss Eva Zimmerman has just been announced. Mr. Hoch is a son of Mr. Gustav Hoch, a well-known member of the retail trade and proprietor of Everybody's Cigar Store, at Ninth and Filbert streets.

* * *

Theo. Bixby, with the Florida Tobacco Co., was among this week's visitors in this city.

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TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SHAW'S JEWEL. 18,794.
For cigars. Registered October 19, 1909, at 9 A. M., by Harry S. Shaw, Phila.

FLORIDA RAPT. 18,795.
For cigars, cigarettes, cheroots and stogies. Registered October 19, 1909, at 9 A. M., by Rosenthal Bros., New York.

GEORGIA RAPT. 17,796.
FFor cigars, cigarettes, cheroots and stogies. Registered October 19, 1909, at 9 A. M., by Rosenthal Bros., New York. can Lithographic Co., New York.

HAVANA STALKS. 18,797.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 19, 1909, at 9 A. M., by Bennett, Sloan & Co., New York.

HAVANA TWIGS. 18,798.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 19, 1909, at 9 A. M., by Bennet, Sloan & Co., New York.

FIRST ARRIVAL. 18,799.
For cigars, cigarettes and cheroots. Registered October 19, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

SENTIMENT. 18,800.
For cigars, cigarettes and cheroots. Registered October 19, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

GEORGE D. FOWLS. 18,801.
For cigars, cigarettes and cheroots. Registered October 19, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LA PORFESTA. 18,802.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 19, 1909, at 9 A. M., by American Lithographic Co., New York.

WILLIE WALKER. 18,803.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 19, 1909, at 9 A. M., by American Lithographic Co., New York... . . . .

JAYNAR. 18,804.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 19, 1909, at 9 A. M., by Marathon Egyption Cigarette Co., Boston, Mass.

PICKWICK 59. 18,805.
For stogies. Registered October 20, 1909, at 9 A. M., by The Scioto Valley Cigar Co., Circleville, O.

GARY BOOSTER. 18,806.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 20, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

No. 18,807 Not issued.

QUEEN VERGILIA. 18,808.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., by Kraus & Co., Baltimore, Md.

FERRER. 18,809.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., by Kraus & Co., Baltimore, Md.

LA RILLO. 18,810.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

LA DAD. 18,811.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

PEORIA STAR. 18,812.
For cigars. Registered October 20, 1909, at 9 A. M., by Wm. F. Johnson, Peoria, Ill.

LA JOSEFA. 18,813.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 20, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

LA JOSEFILLA. 18,814.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 20, 1909, at 9 A. M., by F. A. Howell & Co., Elmira, N. Y.

LA PARETA. 18,815.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

18,816. (Not issued.)

LA GROTINA. 18,817.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

DON GRIPONO. 18,818.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

EL GRATANO. 18,819.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

FLOR DE GRAMALO. 18,820.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

DON GITON. 18,821.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., Moller, Kokeritz & Co., New York.

DON BATANO. 18,822.
For cigars, cigarettes and cheroots. Registered October 20, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

LA RAIZ. 18,823.
For cigars. Registered October 21, 1909, at 9 A. M., by George F. Root, Rochester, N. Y.

BIMINI. 18,824.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 21, 1909, at 9 A. M., by Charles Stutz Co., New York.

EL MALATO. 18,825.
For cigars. Registered October 21, 1909, at 9 A. M., by Chicago Cigar Co., Chicago, Ill.

ADLON. 18,826.
For cigars, cigarettes and cheroots. Registered October 21, 1909, at 9 A. M., by 44 Cigar Co., Phila.

EL NORBETO. 18,827.
For cigars, cigarettes and cheroots. Registered October 21, 1909, at 9 A. M., by 44 Cigar Co., Phila.

SOPRANO. 18,828.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 22, 1909, at 9 A. M., by American Lithographic Co., New York.

SACLARA. 18,829.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 22, 1909, at 9 A. M., by Santa Clara Cigar Mfg. Co., Brunswick, Ga.

DUTCH PANETELAS. 18,830.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 22, 1909, at 9 A. M., by W. Scott Mellott, Everett, Pa.

THE RANGER. 18,831.
For cigars. Registered October 22, 1909, at 9 A. M., by H. Grossbandler, Cincinnati, O.

NEDRA. 18,832.
For cigars. Registered October 22, 1909, at 9 A. M., by S. Cole & Son, Phila. (Re-registration.)

THE ROMAN. 18,833.
For cigars. Registered October 23, 1909, at 9 A. M., by M. McCoy, Phila. (Re-registration.)

THE GREEK. 18,834.
For cigars, chewing and smoking tobacco. Registered October 23, 1909, at 9 A. M., by M. McCoy, Phila.

COMASITA. 18,835.
For cigars, cigarettes and cheroots. Registered October 23, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

BILLY BUCKSKIN. 18,836.
For cigars, cigarettes and cheroots. Registered October 23, 1909, at 9 A. M., by William Steiner, Sons & Co., New York.

ARSENE UPLIN. 18,837.
For cigars, cigarettes and cheroots. Registered October 23, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

NEW YORK CENTRAL LINES. 18,838.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 23, 1909, at 9 A. M., by Joe H. Levy, New York.

SHERIDAN PARK ROSE. 18,839.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 23, 1909, by Sheridan Cigar Co., Sheridan, Ill.

JUAN ESTRADA. 18,840.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 23, 1909, at 9 A. M., by American Lithographic Co., New York.

SKOOKUM. 18,841.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 23, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration.)

TAMPA SLOGAN. 18,842.
For cigars, cigarettes and cheroots. Registered October 23, 1909, at 9 A. M., by J. D. Greenlees, Tampa, Fla.

GREATER SUPERIOR. 18,843.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by C. Ruppin, Akron, Pa.

SUPERIOR GRANDEES. 18,844.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M. by C. Ruppin, Akron, Pa.

GRAND SUPERIOR. 18,845.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M. by C. Ruppin, Akron, Pa.

ZIKHANA. 18,846.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 25, 1909, at 9 A. M., by Jose Venta & Co., New Orleans, La.

DON LACO. 18,847.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

DON LUCRO. 18,848.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

DON MIDRO. 18,849.
For cigars, cigarettes and cheroots. Registered October 25, 1909, af 9 A. M., by Moller, Kokeritz & Co., New York.

FLOR DE MIDOLA. 18,850.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

DON MILANDRO. 18,851.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

FLOR DE MODERO. 18,852.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

DON MULTO. 18,853.
Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

JEUNESSEE DOREE. 18,854.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EL PAISANO. 18,855.
For cigars, cigarettes and cheroots. Registered October 25, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ARTISAN. 18,856.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York. (A re-registration.)

DON BAROSO. 18,857.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

JUDGE HORACE HARMON LURTON. 18,858.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

RINGMASTER. 18,859.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

BELLA CASTRO. 18,860.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

EL LAUDANO. 18,861.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

VILLA FRESCO. 18,862.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by American Lithographic Co., New York.

BELMAR. 18,863.
For cigars, cigarettes and cheroots. Registered October 26, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

HOLLY GIRL. 18,864.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Schmidt & Co., New York.

LILAC GIRL. 18,865.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Schmidt & Co., New York.

SIR HUBERT PARRY. 18,866.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Schmidt & Co., New York.

PRISCILLA PENN. 18,867.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Schmidt & Co., New York.

DON MINARDO. 18,868.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

JUDGE RUFUS H. PECKHAM. 18,869.
For cigars, cigarettes and cheroots. Registered October 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

JUSTICE PECKHAM. 18,870.
For cigars, cigarettes and cheroots. Registered October 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

JUSTICE RUFUS H. PECKHAM. 18,871.
For cigars, cigarettes and cheroots. Registered October 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

RANGELEY. (With Design). 18,872.

For cigars, cigarettes and cheroots. Registered October 26, 1909, at 9 A. M., by H. Stahl, Boston, Mass.

FAN CCO. 18,873.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by Fleming Christian Co., Richmond, Va.

TRANSFER.

THE JEFFERSON.
For cigars. Used since October, 1888, by F. B. Richards & Co., Binghamton, N. Y., by transfer from Frank Campbell, October 26, 1909.

LANCASTER LEAF MARKET QUIET

Lancaster, Pa., Oct. 25.

There has been little of an exciting nature in the leaf tobacco market during the past week, with a quiet business, but no movement of tobaccos in great quantities.

The new crops are curing nicely and packers are now casting their eyes on its progress, although no activity has

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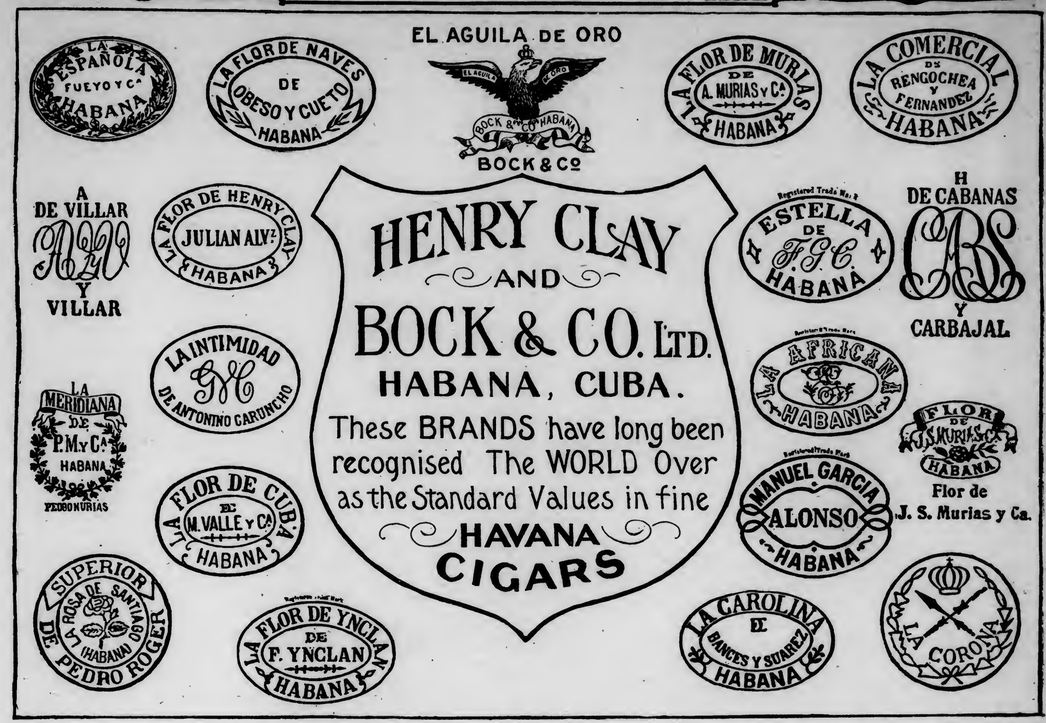
For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, — Established 1880 — KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



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Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT
} Leaders in Nickel Goods {
SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, A High Class Ten Cent Product

Correspondence Invited

McSHERRYSTOWN, PA.

as yet developed. So far there are no indications of damage to the new crops and prospects are that it will safely reach the stripping stage. There have been high prices demanded by growers for the new crops, said to be in the neighborhood of 11 cents or more, and that has taken the packers by surprise and no purchases have thus far been made.

The cigar industry is fairly good and the manufacturers are awakening to the fact that the stock of old goods is not plentiful. In fact, there now remains little but 1908 leaf, which is not yet fully available, but for which there is every reason to expect an advanced price will be demanded for.

The following were the awards to tobacco growers at the recent Lancaster County Fair: Largest collection, first, Jacob F. Heilman, Lititz; second, Harry M. Wila, R. F. D. No. 8, Lancaster.

Second largest collection, S. S. Sweigart, Strasburg.

Six largest leaves of tobacco, first, H. R. Heinhold, East Petersburg; second, Walter B. Landis.

Second largest and best leaves, Samuel Bard, Leacock.

A strike occurred last week at the Garman cigar factory, at Reinhold, when the increase in wages of the employes was refused. There were from forty to fifty hands employed.

A. N. Wolf, of Akron, has been sampling his packing of 1908 tobacco and it is reported to be of excellent quality.

S. N. Wolf, of Wolf & Hackman, at Akron, has recently returned from a business trip to Chicago.

Cigarmakers are being engaged daily by Akron factories and business there seems to be very good at present.

I. M. Jacoby, with Meyer & Mendelsohn, of New York, leaf dealers, has been calling on his friends in the trade here recently.

T. D. Shertzer, a well-known local tobacco dealer, has been on a flying business trip to Detroit.

GENERAL TRADE NEWS IN YORK

York, Pa., Oct. 25.

With six days of this month's business yet remaining to be completed, the indications at the local Internal Revenue Office indicates total stamp sales approximating $100,000 during the month of October. Many new factories have been licensed lately and the general report is to the effect that business is improving quite rapidly and steadily.

With business so brisk as it is at present with H. F. Kohler at Nashville, it is found impossible to secure a sufficient number of cigarmakers to make up the goods fast enough to suit Mr. Kohler. Overtime has been the rule with him for some time past.

The State Seal Cigar Co. has increased its force of cigarmakers considerably at the Felton factory.

During last Wednesday night a serious fire occurred at Craley, York County, in which was consumed the warehouse and cigar factory of John F. Reichard, of Red Lion, and who is also extensively engaged in the leaf tobacco business in York. The building was easily the largest and most imposing in that town? Mr. Reichard claims a loss of $8,000, and an insurance of $5,000. The building contained a considerable quantity of leaf tobacco and a large stock of cigars, all of which was entirely consumed by the flames. Mr. Reichard has already opened another factory at Margaretta Furnace.

J. W. Minnich, of Dallastown, who was hurt while cranking his automobile last week, has improved so much that he is again visiting his office.

Deputy Revenue Collector Frank Lindemuth has been kept busy preparing bonds for new cigar manufacturers who are engaging in business.

Within the past week there have been issued licenses to the following: Moses Holtzinger, Holtz; M. A. Gohn, Hellam; P. P. Smith, Freysville; Ralph Gohn, Bittersville, and A. Small, at York.

C. S. Gable, of York, has leased quarters at Wrightsville and will open a cigar factory there, and it is stated that he expects to extend employment to a goodly force of people.

Jacob A. Mayer & Bros., of North York, have recently increased the number of hours of work each week, as well as the number of workers. They state conditions at present are better than at any time within the past two years. Some large orders are in hand.

C. W. Bitner, leaf tobacco packer of Lancaster, has been operating extensively in the vicinity of Red Lion and is said to have made a large sale of leaf to the American Cigar Co.

The Cuban Star Cigar Company, which is one of the more successful of the younger cigar manufacturing establishments at Dallastown, has, indeed, made substantial progress during the past few years, despite the fact that during that time the general trade conditions have not at all been propitious. Messrs. Noll and Simon, who are the active men of the firm, are both young but full of energy, and they have been making it count for a good deal. While they are continuing with the manufacture of an established line of goods, they are, however, now also devoting special care to the manufacture of a still higher grade of goods. The more intelligent of cigar-manufacturers have observed that there is a constantly increasing demand for a better article, and a corresponding decrease for the cheaper products. This was soon observed by the Cuban Star Cigar Co., and they began immediatcly to shape their actions according to those convictions, and to them certainly belongs a great deal of credit for this piece of foresight.

E. F. Noll, of this firm, has had a wide experience in the handling of tobaccos, and under his supervision falls the manufacture of goods. Mr. James L. Simon, who is a member of one of the best-known families in Dallastown, is devoting himself largely to other and equally important details of the growing business. He was formerly an employe in a near-by bank, and the training which he received in that institution is now serving him well in his present undertaking. The house fully deserves its success.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

From the Apple Blossom State.

Continued from p. 11.

provements have been made in the interior of the store and Lansing "bugs" will now have a place in which to fan on the long winter evenings.

All the personal and real property of the Verdon Cigar Company, of Kalamazoo, with the exception of the copyrights and notes and accounts collectible, are to be sold for the benefit of the creditors. An order to this effect was signed by a Kalamazoo judge during the last week. For several days an effort has been made by certain of the creditors to obtain a percentage settlement with the bankrupt firm, but this has been rendered impossible because all the creditors would not agree to the terms of the proposed settlement, and a petition to that effect was not filed with the court.

V. G. Godfrey has purchased part interest in the cigar store formerly owned by Robert Melrose, at 31 East Main street. The new firm will be known as the Wolverine Cigar Company.

The cloudburst of last June flooded the G. R. & I. bonded warehouse, and $18,000 worth of tobacco stored there and belonging to the G. J. Johnson Cigar Company, was damaged $12,000 worth. The Federal law provides that when dutiable articles are destroyed by the elements, the duty on them being already paid, the amount shall be refunded. The cigar company has been advised that its claim for a refund has been allowed. The amount is $6400. This will be the largest refund ever claimed by a Grand Rapids importer.

The company will soon have its new bonded warehouse, and will then be free from flood hazards. The warehouse will be in the sub-basement of the factory on North Ottawa street, and will be of solid cement, with heavy double locked doors, the government carrying one of the keys and the company holding the other.

Rather than be a burden on his two daughters, and finding that the money which he had accumulated for a rainy day had become exhausted, H. H. Vanderstoep, of Grand Rapids, has returned to the one trade he knew—cigar making. And this, despite the fact that he passed his eighty-sixth birthday recently. Mr. Vanderstoep is working in John Grebel's factory, and he is probably the oldest cigarmaker in Michigan, if not in the country. The old man is a veteran of the civil war. After the conflict he opened a cigar store in Grand Rapids.

The G. J. Johnson Cigar Company has fitted up a dining hall at a cost of $1600 for its 300 women employes. The large room on the first floor is lined on both sides with individual steel lockers, one for each girl. At one end is a cozily furnished parlor, and at the other a miniature kitchen. Instead of tables, chairs of the "Boston lunch" type are provided, so that girls may sit in groups or as they wish. In winter the company provides coffee to go with the lunch.

The Lansing Business Men's Association has brought suit against G. A. Moebs, a Detroit cigar manufacturer, for failure to locate a cigar factory in Lansing, in accordance with an agreement. Moebs established the concern after the Lansing people had paid him a bonus of $500, and then moved the shop, alleging he could not secure labor in Lansing. Tiorted.

WARE-KRAMER ANNOUNCEMENT

Business of Concern to be Continued by a Friendly Receiver.

The following announcement has been received from the receiver of the Ware-Kramer Tobacco Company, and is similar to letters issued to their customers:

Norfolk, Va., Oct. 21st, 1909.

To the Customers of Ware-Kramer Tobacco Company:

In order to protect all the interests involved therein, the undersigned has been appointed receiver for the Ware-Kramer Tobacco Company. The decree appointing him such receiver directs that he shall continue the business of said company as a going concern. As its successor, the receiver is anxious to hold all the patronage of said company and to increase its patrons as much as possible. For that reason he respectfully asks that you continue your purchase of "White Rolls," "Lynnhavens" and "Nazma" cigarettes manufactured by it, promising you that the same high class of goods will be shipped you as heretofore.

It is hoped that the affairs of the company will be so adjusted that it will continue a live, active and independent manufacturer of cigarettes; that it should so continue, every dealer in cigarettes is interested, and the receiver, therefore, asks that by liberal purchases, and in such other legitimate ways as may lie in your power, you will aid him in successfully conducting the affairs of the company.

Very respectfully,
R. T. Thorp, Receiver.

—A cigar factory will be started in Geryville, Pa., by Allen R. Mumberger.

—The plea of a sick young wife in Chicago saved her youthful husband, who had become a thief to keep her in comfort and ease, from a long term of imprisonment, and perhaps the penitentiary. Hans Schwartz, 23 years old, was accused of embezzling $200 from the Ryan & Raphael Cigar Company, but when the case was called for trial the wife persuaded the company to waive the felony charge, and the amount stolen was placed at $15, putting the crime in the misdemeanor class. Mrs. Schwartz then pleaded with the judge, who imposed a sentence of five days.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

CIGAR SALESMAN—Five years' experience, selling factory to retailers direct; twenty towns New Jersey; com. basis; wants additional live advertising and reliable factory to represent. Address Cigars, Box 584, Trenton, N. J. 10-20-h

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

The Chronicles of Ben Ali.

Concluded from p. 9

The receipts for the opening day of the new Washington street store of the United Cigar Co. were $268, but the business since the opening has not been very favorable. The new store in Cambridge is not taking in over $250 a week.

Jack Dubreuil, who has been representing the Khedivial Co. here for the past few years, expects to sever his connection with this concern on the first. The business done in this market by the Khedivial Co. has fallen off considerably the past few months. The fact is this market is practically in the hands of the American Tobacco Co., and independent manufacturers have a hard time to get a foothold here.

R. T. Thorp, the receiver for the Ware-Kramer Tobacco Co., has notified the trade that the decree appointing him receiver directs that he shall continue the business of said company as a going concern. It is said that the affairs of the company will be so adjusted that it will be able to remain in business.

C. T. Ellis (Nestor Gianacles Co.) is in Richmond, Va.

Jack Warsaw (Philip Morris Co.) was calling on the trade in New Haven this week, and reports having done a good week's work. No matter how busy Jack is, he always finds time to send some spicy postcards to his Boston friends.

J. W. Berry, of Providence, R. I., manufacturer of a patented cob pipe, was in town Thursday calling on the trade.

L. G. Zar, representing Pavon, Alvarez & Co., manufacturers of Porto Rican cigars, was also here calling on the jobbing trade. Mr. Zar left town Thursday for Portland, Me., to call on C. H. Guppy & Co. there, who are his distributors for that sections.

Nathan Goldsmith, a son of I. H. Goldsmith, the cigar manufacturer, corner Dover and Washington streets, died on Friday from typhoid fever contracted last summer while at Jefferson, N. H., on a vacation. The deceased was a young man, 35 years of age, and was very popular in the cigarmakers' union. He was employed by H. Fraiser & Co., here, as a packer, which position he has held for the past eight years. The funeral took place yesterday.

M. Barnett, of M. Barnett & Co., a New York leaf tobacco dealer, was in town this week.

H. Fonseca, of Fonseca Bros., contemplates going to Cuba about December 1, to purchase a quantity of Havana tobacco. For the past few years this concern has been large handlers of Connecticut tobacco, and as the new crop of Havana is said to be a good one, they expect to purchase considerable of it.

At the Goldsmith, Silver & Co. factory business is reported very good. The sales of their M. C. A. cigar is far ahead of what it was last year at this time of the year. Frank Taylor, one of the firm's road representatives, is away on a well-earned vacation.

J. H. Kelley (Salomon Bros. & Stern) is in town looking after the sales of the Aplomo clear Havana cigar.

Ben Ali.

JUMP IN INTERNAL REVENUE.

The Receipts May Exceed those of Last Year by $15,000,000.

Washington, Oct. 23.

The big boost in income from internal revenue continues, and reports received so far indicate to treasury officials that the internal revenue collections for the current fiscal year will exceed last year's by between $12,000,000 and $15,000,000.

Since July 1, the beginning of the new fiscal year, the collections have aggregated $76,660,987, which is $3,873,062 more than for the same period a year ago. Receipts reported on Saturday reached $914,100, an increase of

Telephone Call, 432---B

Office and Warehouse:

Florin, Pa.

Located on Main Line of Pennsylvania Railroad

E. L. NISSLY & CO.

Growers and Packers of

Choice Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

827 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.
MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.
PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

$122,500 over the corresponding days of last year. So far this month the aggregation revenue has been $12,572,384, which beats the same period last year by $913,799.

WRAPPER LEAF IN ALABAMA.

Fine Samples of Sumatra and Havana Tobacco Grown in Baldwin County.

Montgomery, Ala., Oct. 22.

Genuine Sumatra wrapper and genuine Havana filler, raised in Baldwin county, and pronounced by more than 200 experts, among them Collector Lahan, of the Tampa port, in every way equal to exported goods, were shown in the office of the Commissioner of Agriculture to-day by T. P. Ham, of Chicago; Frank Stone, of Bay Minette, and W. S. Harvey, of Chicago. These gentlemen, members of the Alabama Sumatra and Havana Tobacco Co., will have spent $1,500,000 in developing the enterprise at Summerdale, in Baldwin county.

For many years growers of tobacco on this side have been trying to get a tobacco that will measure up to that of the old growing sections in leaf and fibre. When thinness has been secured it has lacked strength, and with this and fibre, it has lacked aroma, and many other things needed to make it a competitor with old-established products. This has been overcome and, according to the best information and advice, the output of this farm is in all respects as good as the imported tobacco, both wrapper and filler. Mr. Ham has secured the opinion of every tobacco man in the United States, Cuba and the other growing countries, who is taken to be an expert, and the verdict is unanimous that the output of this Alabama section is the real goods.

There has been no attempt at commercial sales to any great extent. All of the first crop and much of the second was made with an idea of experiment. Failures have been good instructors, and successes are a certainty of experience, not just happen so. Lands are being sold for tobacco raising and the company buys the output and works it up. One of three big curing plants, costing $65,000 each, is now going up. The others will follow right away. "We are certain of ourselves now," says Mr. Ham, "and can go ahead. We sold $86,000 worth of lands last week and our sales are running heavier all the time."

Mr. Ham is the man who built the Bay-Minette and Fort Morgan railroad, now owned by the Louisville and Nashville. He has been for many years a firm believer in Baldwin county and the gulf coast, and is getting a lot of money from other sections to develop it. He has faith in Alabama, and is ever ready to back it with the investment of the last dollar of his wealth.

Newsy Notes of the Trade

—The store of the P. Miller Cigar Co., Brainerd, Minn., was damaged by fire to the extent of $3500, on which there is an insurance of $2800.

—Edward W. Cobb & Son, dealers in periodicals, cigars, tobacco, etc., Brockton, Mass., have made a voluntary assignment for the benefit of their creditors.

—Ainslee & Lovejoy, wholesale cigar and tobacco dealers, formerly at 507 Pike street, Seattle, Wash., have moved to 215 Yealer Way, nearer the wholesale district.

—The S. Oberfelder Co., Manhattan, has been incorporated with a capital of $5000, to manufacture cigars, cigarettes, tobacco, etc., by Solomon Oberfelder, No. 57 East 96th street; Philip Worth, No. 158 Seventh street; Charles H. Ritz, No. 95 First avenue, all of New York.

—The Union News Co., of Philadelphia, capitalized at $50,000, has been granted the right to do business in Vermont, and its principal office in the State will be at Rutland, in charge of C. D. Purdy. The corporation does a retail business in newspapers, books, novelties, tobacco, etc.

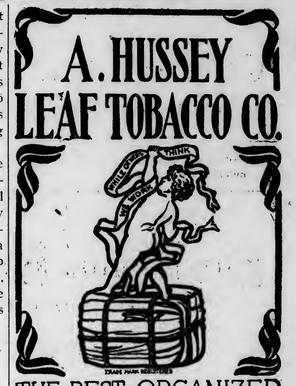
—A new manufacturing company has been formed in St. Albans under the name of the William T. Donovan Co. This company has recently taken over the wholesale and retail tobacco business of the late W. T. Donovan, and the new concern will be incorporated and capitalized at $20,000.

—The Samuel I. Davis Co., cigar manufacturers, of Poughkeepsie, N. Y., has announced an increase in the wages of its employes. The smallest increase made will be $1 per week.

—The Owl Cigar Store, at Third and Brady streets, Davenport, Ia., has been sold by the Best & Russell Co., of Chicago, to Hickey Bros., and will hereafter be known as Hickey Bros., Store No. 4.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.



THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascatt).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 72
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TOBACCO IN CANADA.

In answer to an inquiry, Consul Frank Deedmeyer, of Charlottetown, Prince Edward Island, furnishes the following information concerning tobacco in Canada:

The Province of Prince Edward Island has ceased to produce tobacco, all attempts having proved unprofitable. No cigars, cheroots, stogies, or snuff are manufactured in the Province and there is scarcely any demand therefor. The high-grade cigars come from Cuba and the United States. The consumption of smoking and chewing tobacco, for the year ending March 31, 1909, is put at 400,000 pounds, and the estimated consumption for the year ending March 31, 1910, is placed at 415,000 pounds. Of the amount consumed during the last fiscal year, 275,000 pounds were manufactured in the province, the balance coming from other Provinces of the Dominion, and from the United States and Great Britain. The leaf tobacco which enters into the product manufactured here comes from Quebec and Ontario, and from the United States.

The production of leaf tobacco in the Dominion of Canada amounted to 11,266,732 pounds in 1908, of which Quebec raised 7,655,975 pounds and Ontario 3,503,739 pounds.

The value of tobacco, cigars, cigarettes and snuff, manufactured by 155 establishments in 1906, was $15,274,923. The imports of unmanufactured tobacco in 1908 amounted to $3,385,348, of which $3,247,429 came from the United States. Manufactured tobacco imported in 1908 amounted to 772,013 pounds, valued at $848,300, most of which came from the United States.

There has been an increase in the consumption of tobacco in Canada, per head, from 1,755 pounds in 1869 to 2,257 pounds in 1908. In this increased consumption Prince Edward Island has fully shared.

LEFT HIS STOCK TO RELATIVES.

The will of Frank J. Ludington, the cigarette machine manufacture, devises his interest in the Ludington Cigarette Machine Company, which includes all but three shares already owned by them, to a brother, Fred Ludington, of Waterbury; two sisters and nieces and nephews scattered in different cities.

The cigarette machine was disposed of by sale, not rental, and netted the owner the equivalent of a 5 per cent. annual dividend on $1,000,000 capitalization, though the company was capitalized for less than $60,000. The company, it is understood, could have been sold to the American Tobacco Company, but Ludington would not be tempted.

It is likely now that the new owners will decide to sell their interests. The estate, because the testator was a bachelor, must pay 3 per cent. to the State as a collateral inheritance tax.

—Into the trade school at Liege, Belgium, there has been introduced a course in cigar making, fostered by government subsidy.

Leaf Tobacco Markets

CONNECTICUT.

Suffield.—Tobacco men who have inspected the new tobacco crop pronounce the 1909 Connecticut Valley yield one of the best ever known. It is estimated that the 3000 acres in the Suffield district will yield about $1,250,000. On this basis the entire New England crop should bring not far from $6,000,000. The bulk of the new crop is cured and the warehouses are preparing for the season's operations, which will be under full headway next month.

Thompsonville.—The tobacco crop this year is of an excellent quality and good prices prevail. Many dealers who sold last year's crop at 9 and 10 cents, are being offered 15 cents for this year's growth, and are selling. The crop is clean and free from pole sweat and the weather favorable for curing.

Canton.—This fall has been an ideal one for curing tobacco and the farmers in the town of Canton expect to realize a good price this year. One sale has been made. John Nulty has sold his 1909 crop of Havana seed to E. A. & W. F. Fuller, of Suffield, Hartford, for a good price. This crop was raised on the lot opposite the Canton depot. In the tobacco trade Mr. Nulty is considered one of the best raisers in the State.

East Hartford.—Tobacco buyers are again in the field "looking." Schoveling, of New Milford, and his local agent, G. E. Pratt, were in the vicinity of Hillstown on Tuesday. Other out-of-town dealers as well as local buyers, were also in the belt. No sales were reported. Most of the 1909 crop is cured and is ready for stripping the next damp. It is reported on what is considered good authority that quite a quantity of the crop will be sold in the bundle.

KENTUCKY.

Louisville.—New tobacco was better in quality and in condition and brought prices generally regarded as good. Old Burley commanded active bidding and brought prices on a par with previous quotations.

TENNESSEE.

We had our first killing frost the morning of the 13th inst., but the last of the tobacco crop was safely in the house and all cured except the late small cuttings. As soon as we have a spell of warm, soft weather stripping will commence, and the crop begin to move to the factories and loose floor warehouses.

WISCONSIN.

Edgerton.—To all outward appearances the buying of the new crop is entirely suspended for the time being. A brief season of curing weather this week has given an opportunity to ascertain how the curing is progressing, and it may disclose whether any injury has come to the hanging crop from the recent freezing. Old leaf in growers' hands is still being hunted and quite freely purchased.

The market for cured leaf is surely picking up. Several out-of-town buyers have visited the State and a number of fair sized transactions have resulted. The call is largely for the '08, though exporters are searching the market for any class of goods that can be found to meet their ideas regarding price. The 400-case packing of '08 of T. E. Welch is sold to an Eastern manufacturer. A. N. Jones reports the sale of 125 cases '08 and 85 cases of '06 for the week. Another lot of low grades from the Equity holdings, about 300 cases, is said to have been sold to an exporter.

Sampling of the '08 packings is now well under way and packers find very little if any damage resulting. The tobacco is coming through the sweat the soundest for some years past.

The shipments out of storage reach 400 cases from this market to all points for the tentiary, Hans Schwartz, 23 years old, week.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
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SUCCESSORS TO
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LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
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H. L. WEAVER Factory 3955 D. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No. 463 ESTABLISHED 1871.
5 DOG-E-R-DA
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

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CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
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The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
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BEST
Write for Samples.
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IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
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SKETCHES & QUOTATIONS FURNISHED.
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CIGAR BOXES

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Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

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Telephone
SOUDERTON, PA.
Private Designs a Specialty
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Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in
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LABELS
EDGING
ETC.
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YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
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Minnich Baling Press
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For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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IT'S A WONDER WORKER
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JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself
Why This Factory Never Shuts Down . .

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NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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THE TOBACCO WORLD

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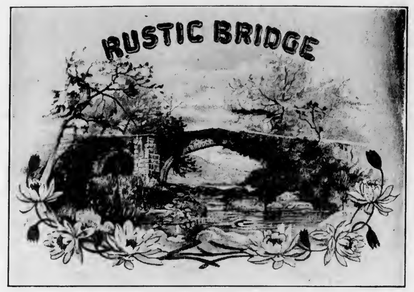

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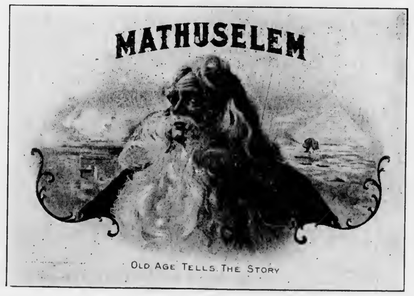

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Get our prices, and make a fair comparison with those of other factories.

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Samples Free to Responsible Houses.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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CENTRAL UNION . Cut Plug
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HUNT CLUB . . . Cube Pipe Tobacco
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DON'T STAND IN YOUR OWN LIGHT

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Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
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IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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Oblinger Bros. & Co.

Manufacturers

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(NICKELBY, 5c.)

PORTUONDO

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When a brand stands unbroken from Maine to
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CRESSMAN'S

COUNSELLOR

5¢ CIGAR

ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

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CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 44 | PHILADELPHIA, NOVEMBER 3, 1909 | One Dollar the Year

NEW CIGAR BAND RULING.

Treasury Department Requires Labels Marked with Country of Origen.

Washington, D. C., Oct. 29.

The Treasury Department has reversed a recent ruling regarding the making of cigar labels and bands under Section 7 of the tariff act of 1909. On October 5th instructions were issued laying down rules to govern the marking of all imported merchandise in harmony with the provisions of the new tariff. In this order it was specified that labels and bands to be affixed to cigars and packages of cigars need not be marked with the country of origin, as the marking would be taken to mean that the article contained in the label or band was of foreign production.

The attention of the Government has, however, been called to the fact that certain importers of cigar labels are entering labels containing the names of domestic firms dealing in cigars. Interests opposed to the admittance of such printed labels took their case to Washington. Representations were made to the Secretary of the Treasury that cigar labels made abroad should be stamped with the name of the country of origin, as otherwise it would appear that the labels and bands were manufactured in the United States.

After a full consideration of the subject, the department has reversed the earlier ruling and directs that the country of origin be stamped on each label or band.

TWO DOLLARS A POUND.

Big Prices are Paid for Florida Grown Wrapper Leaf.

Tampa, Fla., Oct. 27.

E. B. Embry, of Dade City, who spent Thursday in Tampa, is manager of the Sunnybrook Tobacco Company, which has been growing tobacco under shade on an extensive scale for seven years past. This Dade City plantation is one of the largest enterprises of the character in the State, and Mr. Embry says his experience has been sufficient to demonstrate that Sumatra tobacco can be grown in Florida successfully and profitably. The product of the Sunnybrook farm is superior to the average of the imported stock, and it is steadily winning its way in the favor of the manufacturers of the Northern and Eastern States.

This shade-grown Florida Sumatra sells for $1.70 to $2 per pound, and there is money in the business at those prices if the farmer is properly equipped to make and handle his crop. The Sunnybrook farm has one of the finest places in the State, and Mr. Embrey is particularly proud of his barn—if he did build it himself.

CONSOLIDATION IN CINCINNATI.

One of the Biggest Jobbing Houses in West is the R sult.

Cincinnati, O., Oct. 28.

One of the largest tobacco jobbing deals to take place in Cincinnati in years was consummated on Tuesday, the J. B. Moos Company taking over the accounts and realty holdings of the Voige & Winters Company, 240 East Fifth street. It is understood $150,000 is involved in the transaction.

The deal became effective immediately upon the signing of the papers. Arrangements had been made which will involve no change in the officers and employes of either corporation. The Moos Company, 226 East Fourth street, will eventually give up its present quarters and conduct the combined business of the two houses from the Fifth street building.

The Voige & Winters Company was the owner of the East Fifth street property, which was taken over on a basis of $1700 per front foot, or $32,000 for the whole. Arrangements have been made with the Glenn estate for the renting of the building immediately in the rear. This move will give the company property an alley entrance and rear shipping facilities.

The transaction makes the Moos Company the largest jobbing house between New York City and Chicago. It formerly handled cigars exclusively. The brands carried by the Voige & Winters Company will be handled as formerly. John H. Dickson will take charge of the tobacco branch of the business. George Voige, another member of the firm, will occupy a responsible position under the new management, which will be in charge of President Gerson J. Brown. The latter is a former newspaper man.

OPTION ON TOBACCO LAND.

Indianapolis Man is Interested in Clay County White Burley.

Clay City, Ind., Oct. 27.

There is much excitement here over the land boom in Owen county. Clay City is very close to the western edge, and several Indianapolis men are obtaining options on all the land possible. This movement was started by the fact that a Kentuckian, Albert Hucherson, driven out of his native State by the night riders, bought a hill farm over near Spencer and put out ten acres of white burley tobacco last year.

This crop brought as high prices upon the Louisville market as any sold there. Many local men who were considering buying Western land are now making large investments in the cheap tobacco lands of Owen county.

"MAIL POUCH" SHUTS DOWN.

Factory Closed for a Short Time on Account of an Overstock of Goods.

Wheeling, W. Va., Oct. 28.

It is reported that the Mail Pouch Tobacco factory will be shut down in about one week on account of an overstock of goods. The length of the suspension is not definitely known, but will probably be only for a short time. One of the new weighing and packing machines has been tested at the factory and found to work perfectly with the exception of one minor defect, which can be easily remedied. This may lead to the installation of enough of the machines to do all the company's work of that kind. This would mean the discharge of a large number of girls.

FACTORY AT TALLAHASSEE.

Project Recently Suggested to Chamber of Commerce.

Tallahassee, Fla., Oct. 27.

The plan suggested to the Tallahassee Chamber of Commerce by R. Griffin Johnson, one of Tallahassee's most successful real estate dealers, and a live member of that organization, that the tobacco men of Leon should combine and establish a cigar factory here, is meeting with general approval. The tobacco planters of Bainbridge and Attapulgus, Ga., and Havana and Quincy, have resorted to this expedient to keep their tobacco crops from being sacrificed to the greed of the tobacco trusts, and are finding it a most satisfactory solution to their problem.

For Tallahassee this plan would be easier than for most towns, as there are already at least 150 experienced cigarmakers here, recently thrown out of employment by the removal of El Provedo factory to Tampa. Mr. A. Wahnish, an expert in the handling of tobacco and the manufacture of cigars, is of the opinion that the carrying out of Mr. Johnson's suggestion would mean wealth to the tobacco men of Leon. He assures them that they would be able to put on the market an excellent five-cent cigar, the sale of which would give them a good profit to their tobacco, besides an extra profit on the manufacture of the cigars.

This tobacco is of mild and fine quality, and susceptible of being flavored, if flavoring should be desired. The matter is being taken into serious consideration, and the prospects are that Leon county cigars will soon be on the market.

—The stock of Kemp & Zimmerman cigar dealers at Niles, O., has been sold to the East Ohio Cigar Company, which has taken possession.

READING MAN WILL RETIRE.

Samuel D. Dibert Preparing to Retire from Cigar Manufacturing Business.

Reading, Pa., Oct. 28.

Samuel D. Dibert, the well-known cigar manufacturer, located at Washington and Thorn streets, and for many years trading as Dibert Brothers, will retire from this business this fall, and is disposing of his equipment, stock, etc., at private sale. He also expects to sell the large factory building, and will devote his entire attention to other business interests.

Mr. Dibert has been one of Reading's most successful cigar manufacturers, and was long one of the leaders in the trade in this section. He is a native of Bedford, Pa., and first came to Reading in 1875 to take a position on the road for Hantsch & Crouse. He became associated with D. W. Crouse in the business in this city, later removing to New York, but returned in 1883, when he became associated with his brother, Henry S. Dibert, now connected with the Industrial Cigar Company, having retired from the firm of Dibert Brothers about ten years ago.

The firm was located successively in the Earl Building, Fifth and Penn streets, Fourth and Penn streets, lately occupying the factory of the Monte Pluma Cigar Company, on South Sixth street, this site now being occupied by the Eagle Printing House, and later purchased the present location, formerly used by the factory of George C. Frame. This was later enlarged.

Mr. Dibert manufactured many well-known brands, the Fan Tan having been his leader.

Some years ago he was quite active in Republican politics and was regarded as likely to be nominated for Mayor, but found his business interests too important to sacrifice.

WILLIS E. RUSSELL DEAD.

Was One of the Largest Tobacco Growers in Suffield, Conn.

Suffield, Conn., Oct. 28.

Willis E. Russell, 52 years of age, died at his home here on October 22nd after a three months' illness.

He was born in Russell, Mass., and in 1880 was married to Miss Emma E. Culver, of Blandford, removing to this town the same year. He was one of the largest tobacco growers in Suffield.

—J. Howard Robinson, a former Louisville, Ky., newspaper man, and recently editor of the Tobacco Planter, at Guthrie, Ky., was found dead in the bathroom of his home near Nashville. The room was filled with gas fumes when the body was discovered by his wife.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
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John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
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Sumatra and Havana
Packers and Dealers in Leaf Tobacco
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Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

M. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

NIGHT RIDERS AGAIN.

Reports of Renewed Trouble in Different Sections.

Lexington, Ky., Oct. 29.

Advices from Mason county to-day are that excitement over night rider raids is at fever heat and that troops may be requested from Governor Wilson. After the raids on the homes of Benjamin Longnecker and George Kreitz, wealthy farmers, Wednesday night, every tobacco grower who did not enter the Burley tobacco society pool armed himself.

Huntingdon, W. Va., Oct. 28.

The first outbreak of night riders in southwestern West Virginia for more than a year occurred Monday night in the eastern part of Cabell county. The large tobacco barn of Everett Blake, containing his entire crop of several thousand pounds of tobacco, was destroyed by fire. Blake had refused to pool his tobacco.

Lexington, Ky., Oct. 28.

Seventy-five thousand pounds of tobacco belonging to G. A. Simpson, of Grant county, who was aided in its shipment by State militia, arrived here Tuesday last.

Simpson is not a member of the Burley pool. Having been threatened and fearing interference if he attempted to ship his tobacco, he appealed to Governor Wilson for aid. The Governor detailed a detachment of State troops from Cynthiana to go to Grant county and assist in the shipment of the tobacco.

A girl armed with a double-barreled shot-gun put to flight forty night riders when they broke down the door of her father's house last night in Mason county.

The riders appeared at the home of George Kreitz evidently with the intention of whipping them. When entrance was refused the door was beaten in with an axe and crowbar.

Kreitz's young daughter, standing ready with a loaded shot-gun, turned loose both barrels. The masked men fled precipitately. Kreitz recognized several of the men and arrests are expected.

Kreitz has sold tobacco crops to independent buyers and had refused to enter the pool of the Burley Tobacco Society.

TOBACCO GROWING IN AFRICA.

The rapid and successful development of the tobacco industry in Africa promises to be a formidable competitor of the growers in the bright tobacco belt of Virginia and North Carolina, according to statements of representatives of the American Tobacco Company and the Imperial Tobacco Company, who have recently returned from that country.

Ernest W. Howard, who has been in charge of a large tobacco plant operated by the Imperial Tobacco Company, of London, at Blantyre, Central Africa, is here spending his vacation. He says the success in the growing and the handling of tobacco in Africa has been phenomenal, and anticipates in course of time that the industry will grow larger and larger and enter into direct competition with tobacco raised in this section. All of the manual work in Africa is done by the natives.

Attractive Packages

Why not call attention to your CHRISTMAS, HIGH CLASS or SPECIAL BRANDS, by packing in a box

Different from the Ordinary?

WE are fully equipped to furnish anything from a Book Box to highly polished Cabinets. We have served some of the largest Cigar Manufacturers in the country along this line; why not you?

Give us an idea of what you want, accompanied by a rough sketch showing sizes, and we will do the rest.

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Cor. Sixth Street and Columbia Avenue,
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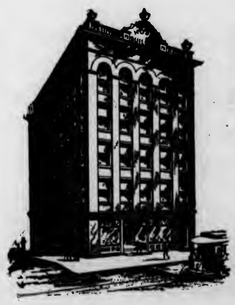
KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA



Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

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119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

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DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

J. R. SWIHART & CO.

Packers and Dealers in

All Grades Ohio Tobaccos

Germantown, O.

HEADQUARTERS FOR

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Tobacco Bought and Packed on Commission

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L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Record Business in Havana Tobacco Market.

American Buyers Again Take First Place in Quantity Purchased. Late Comers May Expect to Pay Higher Prices. Remedios Market is in Full Swing and Fine Lots Will Soon Disappear. How the Stock Moved.

Special Correspondence of The Tobacco World.

Havana, Oct. 25, 1909.

BUYERS COME AND GO.

Arrivals.—Abe Bijur, of E. Rosenwald & Bro.; Otto Sartorius, of Sartorius & Co.; Louis Schramm, of Herz Bros.; Matz Schatz, U. S. representative of the Sol Factory; Joseph Mendelsohn, of Mendelsohn, Bornemann & Co,, and S. Ruppin, of New York; George Knispel, of Kuhles & Stock, St. Paul, Minn.; M. Elkan, of Ed. Youngheart & Co., Montreal; Harry Nathan, of Loeb-Nunez Havana Co., and Frank Dominguez, of E. A. Calvess & Co., Philadelphia.

Returned.—J. Norman Staples, Jr., vice president of the Henry Clay and Bock & Co., Ltd.; Jose (Maquila) Fernandez, of Cifuentes, Fernandez & Co., Paratagas factory, and Antonio Lopez (Manteiga), Havana.

Departures.—A. Waldman and E. Wedeles, for Chicago; George Knispel for St. Paul; John H. Boltz and H. E. Vetterlein, for Philadelphia; Joseph Frankford, B. Wasserman and H. Anton Bock for New York.

HAVANA CIGAR MANUFACTURERS

are pegging away on the orders on hand and trusting to luck, to Congress—which opens its session on Monday next, November 1st—and the Commission which is still studying how to help the cigar industry, that something may turn up, or be devised, to change the adverse current of this industry, which is the second in importance in Cuba. Unless we can extend our present relations with the consuming countries, a good many of the small factories are bound to disappear, and even the large ones cannot be expected to continue to work without an adequate profit on the capital employed and their time devoted to this business and without a fair compensation for their skill and experience in managing a cigar factory.

Max Schatz, the United States representative of the Sol factory at New York, has brought a long list of orders to be filled by Behrens & Co. Owing to the good and uniform quality of the Sol cigars the customers of this factory are increasing all over the world.

The Henry Clay and Bock & Co., Ltd., since Don Gustavo Bock is the sole arbiter, is making many new customers, owing to the fine quality and workmanship of the cigars.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sobrines de A. Gonzalez sold 4,500 bales of all kinds of leaf last week, of

The weather reports were anxiously watched here last week, and the approach of several cyclones was published, but fortunately up to now they seem to have left Cuba alone. Still there are about two weeks more before their reign will be over for this year and we can breathe freely again. Heavy rainstorms and an excessive humidity of the atmosphere have interrupted the labors in the country, as well as made some of our Northern visitors complain.

SALES

during the past week aggregated 19,762 bales in all, of which 9,329 bales consisted of Vuelta Abajo and Semi-Veulta, 2,402 of Partido and 8,031 of Remedios.

American exporters and Northern buyers purchased 8,829 bales, exporters to Europe 8,364 (of which the Spanish Regie received 3,000), and the local cigarette and cigar manufacturers 2,569 bales.

LEAF EXPORTS FOR THE WEEK.

To the United States	4,179 bales
To Europe	8,371 bales
Total	12,550 bales

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Calzada del Monte No. 15

NEW YORK: No. 145 Water Street

Bremen, Germany

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

I. Kaffenburgh & Sons—Quality Havana

Neptuno 6, Havana, Cuba. 88 Broad Street, Boston, Mass.

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" (correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

which 3,000 bales of Vuelta Abajo were shipped by them to the Spanish Regie by last week's Spanish mail steamer Reina Maria Cristina, which sailed from Havana on Wednesday.

Edgar J. Stachelberg is still in town, and is reported to have purchased 3,500 bales of Vuelta Abajo and some little Partido.

Muniz Hnos & Co. were sellers of 1,000 bales of Vuelta Abajo and Remedios last week.

S. Ruppin made his usual heavy purchases in record time when he was here.

Rodriguez & Menendez disposed of 750 bales of Vuelta Abajo and Partido leaf from their fine packings.

Sylvester & Stern were heavy buyers again last week.

A. Pazos & Co. closed out 698 bales of Vuelta Abajo and Partido. The many friends of Don Avelina will be sorry to learn that the last nasty cyclone did not respect his country farm, near Bejucal, as it was damaged to the extent of $12,000.

John H. Boltz is said to have purchased 700 bales of choice Vuelta Abajo and Partido leaf.

Jorge & P. Cataneda turned over 600 bales of Vuelta Abajo to one of their customers last week.

The heavy leaf dealer of New York who makes trips to our island two or three times a year, but who is adverse to seeing his name in print, is hard at work registering his purchases, and by the time he is ready to leave he may have a stock larger by perhaps 5,000 bales. He is certainly one of the successful dealers, who knows what his customers want and to what extent he has to look out for them.

Puente, Granda & Co. sold 500 bales of all kinds of leaf—Vuelta Abajo, Semi-Vuelta, Partido, Artemisa and Remedios—last week.

Joseph Frankfort (Calero & Co.) was a buyer of 500 bales of choice Vuelta Abajo vegas, and promised to come again next January. Don Jose is an excellent judge of leaf and only purchases highly aromatic tobacco, as he knows the taste of his customers and has made a success of his Rio Vista brand upon its quality.

M. Abella disposed of 500 bales of all kinds of leaf tobacco.

George Knispel has left town after having filled the immediate wants of the Kuhles & Stock factory, but also intimated a second visit during January next.

Jose F. Rocha was a seller of 396 bales of Vuelta Abajo and Partido.

A. Waldman purchased 400 bales of leaf for the Ramon Suarez Co., Chicago.

Perez & Obeso closed out 375 bales of Vuelta Abajo and Partido.

H. Anton Bock made the usual amount of purchases for his Don Antonio factory at New York, and which may have amounted to 500 or 600 bales this trip.

Tomas B. Mederos Hno & Hijo sold 350 bales of Partido from their fine packings.

Abe Bijur (E. Rosenwald & Bro.) is credited with 1,000 bales of fine leaf as the amount of his purchases so far, but doubtless they will be quadrupled or more before he leaves Havana again.

Planas & Co. closed out 230 bales of Remedios last week.

I. Kaffenburgh & Sons, notwithstanding their large holdings, are reported to have added to them further purchases of a round 1000 bales of a fine packing.

Cardenas & Co. were sellers of 200 bales of Remedios during the past eight days.

Charles Blasco will remove his office and warehouse from No. 1 O'Reilly street to No. 6 O'Reilly street this coming week, and he will be pleased to see his customers in the future at the new location

Loeb-Nunez Havana Co. sold 150 bales of Remedios, Rz. Bautista & Co. disposed of 134 bales of Remedios and Vuelta Abajo, and Jose H. Cayro & Son turned over 113 bales of Partido.

Heinrich Neuberger shipped 363 bales of leaf tobacco during the last week to Bremen.

RECEIPTS FROM THE COUNTRY.

Week ending Oct. 23.		Since Jan., 1909.
Bales.		Bales.
7,081	Vuelta Abajo	185,072
508	Semi-Vuelta	24,745
284	Partido	33,300
...	Matanzas	428
6,304	Remedios	147,789
575	Santiago de Cuba	8,011
14,752		399,345

THE CHRONICLES OF BEN ALI.

The Scribe Records a Good Week in the Jobbing and Retail Trade at the Hub.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Nov. 1.

Retailers had a fairly good week of business; the box trade was much better. Cigars packed in glass jars are selling nicely. Many cigar manufacturers are also packing their brands in fortieths tins, and retailers are finding them to be good sellers, as the cigars so packed are kept in a moist condition.

Boston has been the dumping ground for a lot of cheap cigars during the past three months. Our jobbing trade claimed there has been a big demand for them, and those done up in fancy packages have been selling especially well.

Jobbers report business as very good, much of it coming from out of town. The State election takes place to-morrow, and the contest between the contestants is very spirited, but it looks as if our present Governor Draper would be re-elected.

The United Cigar Stores Company will shortly open stores in Malden, Pittsfield, Brockton, Worcester, Mass., and one in Dover, N. H., corner Third street and Central avenue.

The trade was treated to quite a surprise on Thursday. A full page advertisement of Havana Plums, 9 for 15 cents, appeared in the Morning Post, and that the same day every jobber here received a supply of them by express, and in the afternoon one-half of our cigar stores were offering these goods to the public. It was one of the many novel enterprises which are

Concluded on p. 16

CABLE ADDRESS "CALZA" TELEPHONE 6974

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE

MONTE 196

P.O.BOX 595 HAVANA, CUBA.

PLANAS Y CA.

Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & CO.

129 TO 130 E. 5T AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, November 2.

New York Leaf Market.

Current reports are to the effect that there has been a fair volume of business transacted in the leaf market during the past week, although there was nothing that approached a rush for goods, and no particular type of leaf was specialized. With the holidays yet some seven weeks off, there is reason to believe that for at least a few weeks more we shall have a reasonably good business, even though it can hardly be expected that there will be no great stocking up of raw material now.

In Sumatra tobacco there was also a moderately good business. The activity now prevailing among the cigar manufacturers has undoubtedly had some effect on the situation of late, and kept the stocks moving.

The Havana market has been rather active, and the heavier business being experienced by the manufacturers of clear Havana cigars is showing its full effect in the present activities.

* * *

A Rosenwald Innovation.

On page 11 of this issue will be found a special announcement of E. Rosenwald & Bro., of New York, which will undoubtedly prove of importance to the entire trade, and, coming as it does, from one of the best-known houses in the trade, it will attract more than a usually widespread interest. Of course, we expect to hear of some one remark, "Why didn't we think of it before?" but the fact remains that it was E. Rosenwald & Bro. who made the initiative in this novel method of handling Sumatra tobacco, and to them belongs full credit

* * *

Death of Max Meyer.

Max Meyer, senior member of the leaf tobacco firm of Meyer & Mendelsohn, died on last Sunday morning at his home, Eighty-fifth street and Riverside Drive, at the age of fifty-six years. Mr. Meyer was for a period of over thirty years a member of the firm which bears his name.

He commenced his business career in a very modest way in partnership with Mr. Mendelsohn; the house began to grow, until it had reached its present standing in the trade, and is recognized as one of the leading houses in the Water street district.

A few years ago Bernard J. Meyer and Alfred I. Mendelsohn, sons respectively of Mr. Meyer and Mr. Mendelsohn, were admitted to an interest in the business, and it is now announced that the business will be continued

Hussey Stock Increased.

The capital stock of the A. Hussey Leaf Tobacco Co., with offices in Chicago and St. Louis, as well as in New York, has been increased from $100,000 to $200,000. The increase was made from the accumulated surplus of the firm's earnings, which it was decided to use in this way rather than to distribute it in dividends. This at least indicates the prosperity which this popular house has been enjoying.

* * *

Allen Tobacco Co. Sale.

It is announced that Stephen G. Ruth, who has for some years past been the manager of the Allen Tobacco Co., has purchased, in company with I. Lewis & Co., the controlling interest in the business, which it is said will be continued under the old name. In a reorganization effected Mr. Lewis has become president and Mr. Ruth treasurer.

* * *

Cigarette Man Bankrupt.

A petition in bankruptcy has been filed against Morris Goodman, wholesale dealer in leaf tobacco and manufacturer of cigarettes, at No. 5 Essex street, by M. L. Herzog & Co., creditors for $11,122. It was alleged that while insolvent he transferred and removed portions of his property. Judge Hand appointed Francis W. Bird receiver, bond $2000. It was stated that liabilities are over $20,000 and assets probably $4000. Efforts of the petitioning creditor to find him at his place of business for a long time past were fruitless, and practically all his assets and the business have been transferred or pledged to the Commercial Tobacco Co., a corporation organized by his son and son-in-law. He began business in 1892. The petitioners state that they extended credit to him on the strength of a financial statement made by him on March 27, 1908, showing assets of $79,800 and liabilities $20,450.

* * *

Strike at New Brunswick.

The police of New Brunswick, N. J., were called out last week to quell the fiercest battle of women the town ever saw. Five hundred girl strikers of the Hirschorn Mack Company cigar factory attacked forty girls who had refused to strike and who were on their way to work. Hatpins, stones and finger nails were the weapons used, and three girls were knocked down and badly beaten before Chief O'Connel arrived with his men.

The police had to draw their clubs and charge again and again before they could beat off the angry women. They finally drove off the attacking column and allowed the somewhat battered forty to go to work. The striking girls demand an increase in wages.

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

THE TOBACCO WORLD

Announcement

To the Cigar and Tobacco Trade of the United States and Canada

To all invoices for Sumatra Tobacco sold by us from this day on, we will attach a memorandum, giving full details in regard to each bale or lot embraced in such invoice, together with our warranty over our signature, in form like the following:

PART OF INVOICE NO.

*Crop, year of growth*_____
*Plantation Headmark*_____
*Undermark*_____
*Shipped from Island of Sumatra as Lot No.*_____
*Date of Inscription*_____
*Place of Inscription*_____
*Original Quantity of bales, as per Inscription Book No.*_____

"We warrant each bale of tobacco embraced in this invoice to be one of the original lot above detailed."

*Dated*_____ *19*__ E. Rosenwald & Bro.

N. B.---We will, at request of any customer of ours, issue a like memorandum and warranty covering all Sumatra Tobacco still stored with us.

E. ROSENWALD & BRO.

145 Water Street *NEW YORK CITY*

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia
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PHILADELPHIA, NOVEMBER 3, 1909

THE LOCAL TOBACCO NEWS

The activity of the leaf market this week was represented in a goodly number of purchases which were made mostly by out-of-town people, and we are also again informed that our local leaf houses have enjoyed an encouraging large volume of business which was received through the mail.

While tobacco has been selling a little more freely it is also to be observed that good grades of old goods are becoming scarcer in quantity and naturally there is a tendency towards advanced prices. New stocks are not regarded as thoroughly desirable, yet for immediate use, and that also has a tendency of increasing the demand for older goods, but all advances in prices are affecting the smaller manufacturers, some of whom are known not to be making a great deal of money, more severely than their larger competitors, who are able to operate on a more extensive scale. Collections are also reported to be a little slow and that ready money is a little scarce.

Both Sumatra and Havana tobaccos are selling in small lots, which are apparently needed in most instances for early use, as manufacturers have comparatively little stock on hand, and therefore, have needs for constant replenishment.

Upon the whole, conditions look favorable for a fair increase in business in the near future.

* * *

There is certainly no complaint coming from the cigar manufacturers. Business with the most of them at present is so good that they have little time for fault-finding even if they had the inclination, but in which they would not be warranted by the actual conditions just now prevailing. Indeed, many of the factories are working overtime, with considerable prospect of continuing to do so for some time to come.

* * *

The retail dealers seem to be at present sharing in a good measure in an increased business. We are informed by visiting cigar salesmen that a much greater inclination is shown to look over new lines than was the rule for many months, which is regarded not only as an indication of actual betterment of the conditions in the retail trade, but that they are eager to keep fully abreast of the times and be fully in the line of progress.

Some of the retail dealers are not only amazed but actually alarmed at the very extensive campaign now being waged by two rival manufacturers of a somewhat similar piece of low-priced package goods. Last week we announced the advertising campaign which had been commenced on the product of I. Lewis & Co., in marketing their "Cobs" brand more extensively in this city and vicinity. It is not a new piece of goods, but has been on the market for some months, and on sale at a large number of retail establishments. Recently, however, the whole distributing agency of this piece of goods was given to Fring Bros & Co., a very active house located in West Philadelphia, but aiming to cover practically the entire city in the distribution of goods.

* * *

This week there was commenced also a campaign by the use of very extensive space in daily papers on Havana Plums, a product of the American Cigar Co., and which are being distributed by practically all jobbing houses in the city. The Havana Plums is an article put up in a style that is almost identical with the Cobs of I. Lewis & Co., it is also well known that the American Cigar Co. is an extensive advertiser of any commodity for which they wish to create a public demand, and consequently a contest seems to be on, the progress of which will be watched by many with great interest. The retail dealer is not the least interested person, but, as a matter of fact, it is becoming a conundrum to him as to what the probable fact may be and, indeed, some are of the opinion that it is not unlikely that this class of goods will find favor among people who have been heretofore consumers of higher-priced goods, and that it may curtail their sale of the same in a preference for the cheaper goods, in which they claim there is a meagre percentage of profit. If that be really true, it would be rather a commentary upon the quality of the cheaper article, and if that be acknowledged, then the consumer would be the real beneficiary, even if the retailer be a loser to any extent.

* * *

Mr. Hillman, Jr., of the A. A. Hillman Co., New York, general distributer of the seven-twenty-four ten-cent cigars, made by R. G. Sullivan, at Manchester, N. H., has been in the city during the past week and succeeded to the list of those who are already handling a line of these goods.

* * *

As intimated in our last issue, the business of a local jobbing house was practically terminated on Saturday, the 30th ultimo, when Frings Bros. Co. took over the entire stock and trade of the W. S. Chandler Co., at Second and Arch streets. We understand that a retail business will be continued there until the termination of a lease on December 31, but the wholesale business has been already transferred to the main establishment of Frings Bros. Co. in West Philadelphia. Mr. Chandler, we are also told, is joining the forces of the succeeding house. W. S. Lee, a leaf tobacco man of Baldwinville, N. Y., was a recent visitor in this city in the interest of J. W. Upson, an extensive grower, packer and dealer of that place.

* * *

The cigar stand formerly conducted by the late James A. Stead, at Twelfth, near Arch, but which is now being conducted by A. C. Burton, formerly in business on Sixth, near Chestnut, is meeting with an increased volume of trade since the latter took hold of the store.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 5c cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

BEN TULA. 18,874.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 26, 1909, at 9 A. M., by M. H. A. Boyle, Philadelphia.

WILLIES. 18,875.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 27, 1909, at 9 A. M., by Wing Cigar Co., Columbus, O.

18,876—Not Issued.

NOSNORA. 18,877.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 27, 1909, at 9 A. M., by Chas. Stutz Co., New York.

EARMARK. 18,878.
For cigars. Registered October 27, 1909, at 9 A. M., by American Cigar Co., New York.

STICKNEY'S INSIDE. 18,879.
For cigars, cigarettes, cheroots and stogies. Registered October 27, 1909, at 9 A. M., by Wm. A. Stickney Cigar Co., St. Louis, Mo.

LA DOROLA. 18,880.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by American Lithographic Co., New York.

ADORITA DE CUBA. 18,881.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by American Lithographic Co., New York.

BRUSH TUCKS. 18,882.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by The Rigby Cigar Co., Dayton, O.

FILLER TUCK. 18,883.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by The Rigby Cigar Co., Dayton, O.

BANKER'S LIFE. 18,884.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by The Rigby Cigar Co., Dayton, O.

BLUE CUPID. 18,885.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by The J. A. Rigby Cigar Co., Mansfield, O.

PENSAROCA. 18,886.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

VOLUSIA. 18,887.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

LA DE VERO. 18,888.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

PARTELLO. 18,889.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

CUBADELLA. 18,890.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

ROC ROY. 18,891.
For cigars, cigarettes, cheroots and stogies. Registered October 28, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

ZRINY. 18,892.
For cigars, cigarettes and cheroots. Registered October 28, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

KADMUS. 18,893.
For cigars, cigarettes and cheroots. Registered October 28, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

AVOCA. 18,894.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1909, at 9 A. M., by D. P. Boyer, York, Pa.

SIR ROBERT HART. 18,895.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by American Lithographic Co., New York.

7-40-4. 18,896.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by Ulysse Bonini, New York.

CELEBRITY. 18,897.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by F. Rollini, New York. (Re-registration).

A. SE-GAR IMPROVED. 18,898.
For cigars. Registered October 29, 1909, at 9 A. M., by J. F. Sechrist, Holtz, Pa.

HALLEY'S COMET. 18,899.
For cigars. Registered October 29, 1909, at 9 A. M., by A. P. Snader & Co., Ephrata, Pa.

GENUINE IMPORTED GOODS. 18,900.
For cigars. Registered October 29, 1909, at 9 A. M., by E. J. Taylor, Yoe, Pa.

ORIGINAL IMPORTED ROLLS. 18,901.
For cigars. Registered October 29, 1909, at 9 A. M., by E. J. Taylor, Yoe, Pa.

SELECTED IMPORTED ROLLS. 18,902.
For cigars. Registered October 29, 1909, at 9 A. M., by E. J. Taylor, Yoe, Pa.

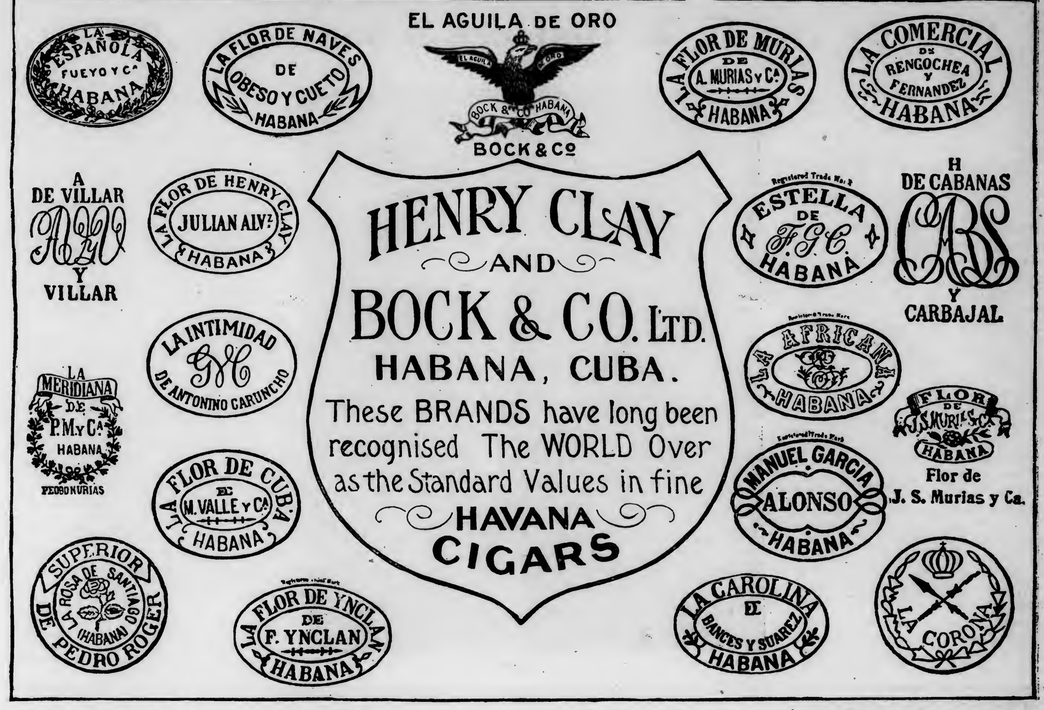
LAMANOLA. 18,903.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by John L. Rehrig, Reading, Pa.

KATOUKA. 18,904.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by John L. Rehrig, Reading, Pa.

ALLEY L. 18,905.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

ELEVATED. 18,906.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by A. M. Tobias, Chicago, Ill.

CLASS HONORS. 18,907.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.



CLASS MEDAL. 18,908.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

HONOR CLASS. 18,909.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

HUMBLE SERVANT. 18,910.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

SOUTHPAW. 18,911.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

FIELD GOAL. 18,912.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

SUPERIOR SWEET PUFF. 18,913.
For cigars. Registered October 30, 1909, at 9 A. M., by E. E. Smith, York New Salem, Pa.

LORD DEVONSHIRE. 18,914.
For cigars, cigarettes, chewing and smoking tobacco. Registered October 30, 1909, at 9 A. M., by A. Richman, Jamaica Plains, Mass.

VERNOLIAN. 18,915.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

LATATIAN. 18,916.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

CLELIA. 18,917.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho Co., New York.

LIEF ERICKSON. 18,918.
For cigars cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

FOUNTAIAN PARK HILL. 18,919.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

INNER SHRINE. 18,920.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

SICULUS. 18,921.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

BARON STIEGE. 18,922.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

KEEGAN LEMONS. 18,923.
For cigars, cigarettes and cheroots. Registered October 30, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

LATTEY STYLE. 18,924.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by Crescent Tobacco Co., New York.

CRESCENT STYLE. 18,925.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by Crescent Tobacco Co., New York.

GRAND STYLE. 18,926.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by Crescent Tobacco Co., New York.

CONSTANTINO. 18,927.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by Schmidt & Co., New York.

QUALITY WITHIN. 18,928.
For cigars, cigarettes, cheroots and stogies. Registered November 1, 1909, at 9 A. M., by Superia Cigar Mfg. Co., Detroit, Mich.

PENNSY BOND. 18,929.
For cigars, cigarettes and cheroots. Registered November 1, 1909, at 9 A. M., by L. L. Schloss, Chicago, Ill.

CHI BOND. 18,930.
For cigars, cigarettes and cheroots. Registered November 1, 1909, at 9 A. M., by L. L. Schloss, Chicago, Ill.

THE ORANGE BEAUTY. 18,931.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by John G. Nelnle, Port Jervis, N. Y.

MID CONTINENT. 18,932.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by E. H. Ford, Vinita, Okla.

CLASS COLORS. 18,933.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

CLASS RIBBON. 18,934.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

SOME CLASS. 18,935.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 1, 1909, at 9 A. M., by E. C. DePutron, Hanover, Pa.

HAVANA LEMONS. 18,936.
For cigars, cigarettes, chewing and smoking tobacco, cheroots and stogies. Registered November 2, 1909, at 9 A. M., by Henry M. Kreh, Philadelphia.

SUPERIOR HAVANAS. 18,937.
For cigars, cigarettes and cheroots. Registered November 2, 1909, at 9 A. M., by C. Ruppin, Akron, Pa.

GULF SHORE. 18,938.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 2, 1909, at 9 A. M., by Frank A. Bronson, Binghamton, N. Y.

LA TELLUM. 18,939.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 2, 1909, at 9 A. M., by American Lithographic Co., New York.

TRANSFERS.

KITKILLO. 17,814.
For cigars, cigarettes, cheroots and stogies. Registered May 11, 1909, at 9 A. M., by James W. Keating, has been transferred to C. J. Donlon, Kenosha, Wisc., on November 1, 1909.

UNKANETIM. 17,815.
For cigars, cigarettes, cheroots and stogies. Registered May 11, 1909, at 9 A. M., by James W. Keating, has been transferred to C. J. Donlon, Kenoshu, Wisc., on November 1, 1909.

THE JEFFERSON.
For cigars. Was transferred by Frank Campbell in October of 1888 to F. B. Richards & Co., Binghamton, N. Y.

CANCELLATION.

EDWARD THE GRAND. 18,745.
For cigars, cigarettes and cheroots. Registered October 11, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York, has been cancelled, November 3, 1909.

—A Contract has been let by the H. B. Douthit Tobacco Company, of Paris, Tenn., for the erection of a large tobacco warehouse on Rison street. The building is to be completed by the first of December.

THE HEFFENER PACKING BOX.

A revelation is being brought about in the matter of packing boxes, and which is an important item of expense with every active cigar manufacturer. Naturally, every manufacturer will look up all matters of economy in the conduct of his business. They are naturally always eager to hear of lower prices in any article that enters as a necessity in the manufacturing business.

H. W. Heffener & Son, widely known in the trade as manufacturers of cigar and packing boxes, are introducing, and, in fact, have now succeeded in introducing to a large number of cigar manufacturers a new packing box for the shipment of cigars. For this new box there is claimed a number of cardinal points of merit, chiefly among which are, strength, light weight, neatness, wirebound and cheapness. Such a combination would certainly seem to leave little room for further improvement. By the use of this packing case the objectionable feature of heavy weight is successfully overcome, and the consequent saving of cost in freight is very important. Nothing is sacrificed in strength, however, and yet it has all the attractiveness which a neat box can have.

Of course, the cigar industry is only one of many lines of trade in which such an article can be advantageously utilized.

Practically twenty-five per cent. of the freight charges on merchandise consist of the weight of the boxes in which the goods are retained. By a reduction of the weight of those boxes, the amount of the freight bills are also reduced in proper proportion.

The more the salient features of advantage of the Heffener case are pointed out and expounded, the more general the use of the case becomes.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

CIGAR BOXES

H. W. Heffener & Son

YORK, PENNA.

There are those favorable opportunities in men's lives, which if taken advantage of will take them far along the road toward the consummation of their ideals, and, too, there are those who have a strong intuition of that time and avail themselves of it, but never does this mysterious aid come without ambition. Fixed purpose and determined efforts invite success. Included in this narrow circle of men who have fought the battles successfully is Mr. H. W. Heffener, one of the popular and deservedly successful cigar-box manufacturers of York. It may truthfully be said that there are few men who have become so highly proficient in this line of industry. Mr. Heffener has won his place by being allied to great application in business, and few can conscientiously accept the praise which he so well merits. The gigantic enterprises of such men are the lever which moves the wheels of the country's growth and improvements. The records of the lives of the public men fail to reveal the name of any who have attained a more dignified and commendable stage of influence in that city. No matter in what position he may be placed in the affairs of life, he has always won for himself the most profound admiration of all who are capable of appreciating this element and true character of the man. With him, to resolve is to act, his word at all times is considered as good as a bond. Kindness seems to be the religion of his soul, while sympathy flows from a large heart, with a warm hand grasp for his friends and patrons, and when he calls a man his friend he means it with every drop of blood in his body. When recuperating from the cares of business, which has given him such high repute, his home is the ideal of his heart, and those who know his social life can sincerely congratulate him on being the centre of as amiable a family circle as graces any neighborhood. In his home he is as tender as a child and as brave-hearted as a man. The great success which has attended the business transactions of Mr. Heffener crowns his work with a completeness and grandeur worthy the emulation of all who would make a mark in life, leaving behind them the foot prints on the sands of time; and enables him as all true and noble men, to write his name upon the pillar of human fame.

Mr. H. W. HEFFENER

The son, Mr. George Heffener, is associated with the father in business. He is a bright, intelligent young man, and he is endowed with a natural business talent and acumen, the geniality and courtesy with which he greets his friends and patrons, make his business relations marked and have won for him a large circle of friends by the exercise of his many excellent business qualities, the whole forming a combination of strength exercised throughout trade circles such as the firm of H. W. Heffener & Son has long sustained.

The plant, which is a new, up-to-date one, is fully equipped with the very latest type of machinery and a feature worthy of mention, and one in which Mr. Heffener's boast is that the entire plant is upon the first floor, and any department can be seen from the office.

TOBACCO NEWS OF LANCASTER.

Many Sales of 1908 Leaf and Considerable Quantities Changed Hands. Death of Menno M. Fry.

Lancaster, Pa., Nov 1.

There have been a number of transactions in leaf tobacco during the past week, and large quantities of tobacco changed ownership. M. M. Fry & Company have sold a packing of leaf to a large New York house. A. H. Sondheimer has sold a packing of a little more than 1000 to a large manufacturing firm, and the sales made by C. W. Bitner & Company, recently to the American Cigar Company, has made it a rather lively period. The transactions were, of course, in 1908 tobacco.

The report of the Revenue office indicated a heavy increase in the production of cigars in this District. It is stated that the receipts from the sale of cigar stamps will exceed those of last month by $20,000. That would mean an increase in the production of cigars of 6,667,000. Manufacturers at the present time all seem busy and a large majority of them are working to their full capacity.

Menno M. Fry, one of Lancaster's best known citizens, died on Friday night shortly after nine o'clock, at his residence, No. 624 West Chestnut street. Mr. Fry was in failing health for several years, and he spent the winters in Arizona. He returned home last June with his health improved. He had arranged to leave for Arizona next Tuesday for the winter.

Several days ago Mr. Fry contracted a cold and pneumonia developed. He was not seriously ill until Friday, when he had a sudden relapse and death followed a few hours later.

Mr. Fry was born at Millport, Warwick township, on September 3, 1854. After a preliminary education in the schools of his native township he entered Millersville Normal School. After leaving that school he engaged in teaching for four terms.

When he attained his majority he engaged in the manufacture of cigars at Rothsville, and continued there for three years. He then removed to Lititz, where he engaged in business as a cigar manufacturer on an extended scale, and he added a leaf tobacco department.

He continued in business at Lititz for twelve years, when he removed to this city and engaged in the leaf tobacco business with his brother, Phares W. Fry, under the firm name of M. M. Fry & Brother. This firm began the leaf business on a modest scale on North Market street, but it increased so rapidly that the firm moved to the corner of Christian and Grant streets.

The firm was dissolved after four years in business, and the subject of this sketch moved to the large warehouse on the opposite corner erected by the late Jacob L. Steinmetz, and after being in business there for a short time he admitted Charles Emory Long and Herbert P. Taylor.

Subsequently the firm moved its warehouse to Landisville, and Samuel N. Root and Phares W. Baker were admitted to the firm. The two latter withdrew from the firm on January 1, 1907, and Messrs. Fry, Long and Taylor continued the business with a warehouse at Landisville and an office in the Woolworth building. The packings of the firm aggregated several thousand cases annually.

Mr. Fry was a Republican in politics. The only official position he held was that of Jury Commissioner, to which he was elected in November, 1906. He resigned the position last November on account of his health.

He was one of the organizers of the local Tobacco Board of Trade, and was active in its work until a year ago.

His wife was Miss Anna Hess, daughter of the late Captain Hess, of Safe Harbor, who was killed in the civil war. No children were born to them.

Phares W. Fry is his only surviving brother. His sister is Susanna, wife of Benjamin Wissler, of Clay township, a former Register of Wills.

At a special meeting of the Lancaster Leaf Tobacco Board of Trade, held on October 30th, the following resolution was adopted:

Whereas, In view of the loss sustained by this organization by the decease of our friend and fellow-member, Mr. Memmo M. Fry, and of the more severe loss sustained by those who were nearest and dearest to him; therefore, be it

Resolved, That it is but fitting (and a just tribute to the memory of the departed), to say that in regretting his removal from our midst, we mourn for one who was in every way worthy of our highest esteem and regard.

Resolved, That we sincerely condole with the family of the deceased on the dispensation with which an all-wise Providence has afflicted them, and can only commend them to Him whose chastisements are tempered with mercy.

Resolved, That this, our heartfelt testimony of our sympathy, be forwarded to the family of our departed friend, by the Secretary of this meeting.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND
Florida Sumatra
No. 138 Water Street, NEW YORK

H. BACHARACH & CO.
Dealers in
Leaf Tobacco
Distributors for TAUSSIG & CO.'S Florida and Texas Tobaccos
Specialty: Florida and Texas Tobaccos
101 WATER STREET
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives
New York

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative, P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

IN THE APPLE BLOSSOM STATE.

Trade Conditions Practically Unchanged in Detroit. Factories are Busy and the Outlook Good.

Detroit Bureau "The Tobacco World," 591 Campbell Avenue.

Detroit, Mich., Nov. 1.

Trading continues in practically the same volume with few changes in prices. Cigar factories throughout the city and State are running full with no signs of an immediate let-up. The output is large and dealers are experiencing no difficulty in disposing of it. Because of the remarkable shipping facilities of the city, Detroit manufacturers have no great accumulation of stocks on hand.

The wholesale trade also is about the same. The demand, especially from the retail stores about the city, is good, and brokers are featuring no special line of goods. The different downtown stores report a good trade. The weather has been favorable during the last week, and this has induced additional trade.

The Scotten-Dillon Company will erect a big addition to their factory on Fort street west, just east of the present factory. The company recently purchased the property from the heirs of Louisa B. Swain. The place is chiefly valuable for the land, and the purchase price is said to have been in the neighborhood of $36,000. According to a company official the plans for the new structure are not yet ready.

A new cigar, which a Kalamazoo dealer is featuring, is called The Kalamazoo Gazette. Glenn Matthews, former city clerk, is the manufacturer of this brand, and it is a straight five-cent smoke. The cigar, of course, is named after a local paper, and Mr. Matthews received considerable free advertising.

A Kalamazoo woman is bringing suit against her husband because he uses too much tobacco.

The John Cigar Company, in Grand Rapids, entertains its employes with concerts. The company officials are keenly interested in the welfare of their workers.

John J. Scannell, President of the Detroit Federation of Labor, has resigned. Mr. Scannell declared his future work would take him out of the city.

It is a fact not generally known that Detroit manufactures many more cigars than does Key West. From cigar boxes people would be led to believe the Florida city led. Detroit also claims the largest cigar factory in the country.

The different cigar box factories about the city are all running full. Orders are coming in freely, and manufacturers are having no difficulty in placing goods. The assertions of the Prohibitionists that a majority of Michigan counties will go dry next spring is not worrying Detroit cigar box men.

Tiorted.

—Last spring several farmers in the upper part of Cumberland, R. I., planted tobacco on ground they believed suitable for its culture. When the crop was harvested the results proved to be more than was expected by the experimenters, and they will try it again next year on a larger scale. It is said that other farmers will also take a hand in the business.

THE LEAF EXPORT SITUATION.

Decline of Over Eighteen Million Pounds in First Half of Calendar Year.

The anxiety of tobacco producers over the future of the leaf situation grows in intensity as the days go by.

The startling decline in our exports of leaf is causing "The Monthly Summary of Commerce and Finance," issued by the Department of Commerce and Labor of the United States Government, to be eagerly scanned by leaf interests as its monthly issues appear.

So far this year its pages offer no consolation or encouragement.

From the July number of the publication named it appears that for the first seven months of the current year our exports of leaf show a falling off of 18,231,435 pounds, as compared with the corresponding months of the previous year. This in itself is not so bad, but taken in connection with the fact that our exports of leaf last year fell off nearly 43,000,000 pounds, as compared with the year 1907, and that the year 1907 showed a falling off as compared with the year 1906, this radical progressive decline in our leaf exports becomes little short of alarming.

It is interesting, if not encouraging, to note the comparison of our shipments to the following named countries for the first seven months of the years 1908 and 1909:

	Pounds First Seven Months 1908.	Pounds First Seven Months 1909.
France	21,144,376	16,188,852
Germany	18,749,287	14,139,856
Italy	18,526,807	16,319,012
Spain	2,302,350	None.
British North America	10,950,912	4,861,520
Argentina	1,410,329	430,231
British Australasia	10,267,464	5,363,026
Other Asia	3,136,725	1,655,967

A significant fact brought out by the above figures is that not a pound of leaf was shipped to Spain during the first seven months of the current year. This seems to confirm the sincerity of purpose of Spain, as set forth in a recent consular report, to obtain American leaf tobacco cheaper or procure its supplies elsewhere.

The decrease in our shipments to British North America is also striking.

Wide publicity has already been given by the press to the resentment of foreign countries at the prohibitive prices demanded for American leaf, and also at the unbearable conditions prevailing in the State of Kentucky.

The Government figures above quoted show that our foreign customers are giving expression to this re-

Continued on p. 18.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

WANTED—By a Sumatra house, Salesman for Pennsylvania, including Philadelphia and Baltimore. Address, giving full particulars as to experience, reference and salary desired. S. F. M., Box 48, "Tobacco World," Philada. 11-3-c

WANTED TO BUY—A Second-hand Elevator for tobacco warehouse, either power or hand. Address Walter B. Hostetter & Co., York, Pa. 11-3-h

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

The Chronicles of Ben Ali.

Concluded from p. 9

sprung from time to time by the American Tobacco Company.

This concern has just launched on this market a new ten-cent Turkish cigarette called Turkish Red. It goes to the retailers at $7.25 per M., packed 100 to the cartoon, each cartoon containing a red certificate. This brings the cost to the retailer down to $6.00 per M., and it is a safe bet that retailers will push the sale of this brand. The Trust has just advanced the prices of the following brands: Murads, $10 per M.; Helmar, $7.75 per M., and Hassans, $3.95 per M.

B. B. Goldman has become the general Boston agent for the Crescent Tobacco Company, of New York, and has established an office at 90 Wayland street, Roxbury. Mr. Goldman is placing on this market a new five-cent brand of Turkish cigarettes called In Style. The package is a very handsome affair, and if retailers will take an interest in the same, it ought to become a good seller, as the price and gratis deal is a good one.

Marcus Feder, of the Marcus, Feder Cigar Company, of Cleveland, was a visitor in this market on Friday.

Isidor Mayer (Durlach Bros.) was here on Monday last for a brief stay.

M. Falk, of the Falk Tobacco Company, was also here taking orders for his high-grade smoking mixtures. Mr. Falk reports that his factory in Richmond, Va., is very busy, and that they are shipping tons of their tobacco to the Western States.

The Venus Cigar Company here, manufacturers of the popular Modjeska five-cent cigar, has just issued a handsome calendar for the coming year.

E. Kleiner, of E. Kleiner & Company, N. Y., was here several days introducing a new package of Manila cigars packed ten in a bundle.

N. E. Nichols, representing the Philip Morris Company, reached town Monday last. He reports business very good at the factory. On his rounds of the trade he was greeted with some fine orders for the famous little brown package.

There has been a shortage of Buckingham and Wild Fruit cut plug in this market for the past two weeks. The fact is J. J. Bagley & Company are over-sold, and are working their factory help night and day to catch up with their orders.

A. L. Myers (Melachrino & Company) was working the local trade this week with good results. The No. 20 size is selling well here.

Ralph Gans, of Gans Brothers, New York, makers of the well-known William the Fourth, clear Havana cigars, reached the Hub last evening.

Ben Ali.

THOMAS GALLAHER IN RICHMOND.

Independent Tobacco Buyer Makes His Annual Visit.

Richmond, Va., Oct. 28.

Thomas Gallaher, of Belfast, Ireland, considered the largest independent buyer of tobacco in the world, is at the Jefferson Hotel, on his annual trip to Kentucky, where he has large interests, exporting from that State immense shipments of tobacco every year. Mr. Gallaher will probably leave the city to-day, but will return after his visit to Kentucky, to confer with his agents here.

He is the most formidable enemy of the tobacco combinations in Europe, and has successfully defied every effort on their part to absorb his interests. Though, like all other dealers, he has suffered from the night rider raids in Kentucky, he has always shipped away his share of the crop at the end of the season. Last year he was there in the midst of the excitement. This trip he expects to be a little more peaceful.

PACKING HOUSES:

Florin, Pa. on Main Line of Penna. R. R.

and

14 Mifflin St., Lancaster, Pa.

OFFICE in FLORIN

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Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our samples. Samples cheerfully submitted upon request,

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BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

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Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

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All Kinds of Domestic Leaf Tobacco

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LANCASTER, PA. United Phones

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Main Office: Lancaster, Pa.

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L. S. SCHOENFELD, MGR.

The Leaf Export Situation.

Continued from p. 15.

sentment in a most effective manner.

Coincident with this impressive decline in exports is the fact of our increased production of domestic leaf.

The seriousness of this situation, especially as relates to Burley, is intensified by the addition of large and prolific new areas to Burley production in Missouri, West Virginia and other States. Indeed, recent trade and local papers have set forth in enthusiastic utterances the success of Burley growing in Virginia and declaring that the Burley industry has a sure and bright future in that State. One account even claims that Virginia has produced several million pounds of Burley this year, with prospects of a tremendous increase in the future.

In view of declining export demands and largely increased production, is there any wonder that thoughtful tobacco growers are becoming concerned to the point of dismay? In contemplation of this situation is it the part of patriotism or prudence to foster pooling combinations which have in contemplation, whether admitted or not, the use of force to require the joining therein of unwilling growers? Will the recurrence of violence and anarchy at the hands of misinformed and misguided zealots and desperadoes induce foreign buyers to re-enter the field as purchasers?

The declaration of the Governor of Kentucky that he "will pardon any man who resorts to arms to protect his home" may be right or wrong, but the fact that he made such declaration is tremendously significant. A social condition the security of which is based on the slaughter of desperadoes, with executive clemency for the slayers, is not an inviting field for the peaceful pursuits of merchandising.

Are the leaders and instigators of this turbulence and riot sincere in their declarations of aiming only and solely to bring "The Trust" to terms? Let the several suits brought against the pool and its beneficiaries by independent manufacturers who feel that they have been unfairly dealt with answer this question.

The success of the last Burley pool, viewed from the standpoint of the omission of one crop, carrying charges, expense of administration and deprivation of proceeds for a painfully long and anxious period, is appearing more and more as a deceptive mirage that lead its victims into the unwatered desert of disappointment.

IRREGULARITIES IN LEAF IMPORTS.

Revelations of Undervaluations of Tobacco Reported.

Washington, D. C., Oct. 28.

William Loeb, Jr., Collector of Customs at New York, has not been censured by the Treasury Department for having guaranteed immunity to certain weighers who provided evidence for the detection of customs frauds. Instead Mr. Loeb was complimented all around the circle of Government offices which he visited, and returned to New York this afternoon with no idea but to press the inquiry.

Revelations of undervaluation in tobacco imports may next be expected, but whether criminal intent will be shown to the same extent as in the sugar weighing frauds is not yet certain. The Department of Justice investigators have dug up all sorts of suspicious connections between customs employes and importers of articles which have large value for bulk, such as tobacco. As fast as the evidence is perfected it will be turned over to the United States District Attorney.

"I can imagine no influence connected with the Government's inquiry into these cases that is in the least degree disposed to shield anyone, but it would be poor policy for the Department to show its case before completion," said Acting Secretary Hilles, of the Treasury Department.

While the fraud perpetrated on the Government amounts to millions of dollars annually for years, there is no accurate means of calculating the loss. It cost the Sugar Trust more than $3,000,000 to make up for detected frauds. So far as the investigation has gone it is said that no important man "higher up" has been revealed. Officials of the Treasury Department seem content to believe that the graft has been monopolized by small salaried and per diem employes, and that the superiors have remained poor and ignorant of the pilfering below.

The Treasury Department is supporting Mr. Loeb in every way. In answer to criticisms of unduly severe personal baggage examination, it is pointed out that the revenues from this source since the stricter inspection began are nearly $1,000,000 greater than the corresponding period last year.

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Maker of
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TRY THIS HIGH GRADE NICKEL CIGAR
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TOBACCO MEN'S OUTING.

Baltimore Leaf Tobacco Association Has a Good Time.

Baltimore, Md., Oct. 28.

The annual outing of the Leaf Tobacco Association was held last Thursday at Great Falls, on the Potomac River.

The members and their friends left on the 9 o'clock car of the Washington, Baltimore and Annapolis Electric Railway for Washington, where they changed cars for Great Falls. There the day was spent in viewing the falls, singing by the male chorus, fishing, foot races and other diversions.

Messrs. Schmeisser, Haster, Prior, Moore, Bouchheister sang several German songs. Mr. Benton caught some Potomac bass. The quarter-mile dash was won by Otto Klatt.

Mr. William Meissel had charge of the arrangements.

Among those who enjoyed the trip were:

J. S. Rawlings	Clarence Foster
Charles E. Moore	Norman Carpenter
James S. Sunderland	John Stokes
Morris Smith	John H. Boring
William E. Burwell	J. J. F. Shaw
G. Louis Hester	Louis P. Rauft
W. Addison Baker	P. Gough Edelen
Joseph Stegman	John Gourley
Frank C. Dudley	Henry B. Vocke
S. Morse Benton	Henry Krause
Jack Gibson	J. J. Harrison
Alexander Bachman	Emmett Lewis
George W. Macomber	Augustus Gourley
G. Carson Billinge ey	Henry Rulistrat
William Forsythe	Frederick Kles
George Buchheister	F. W. Sprenger
Carl Prior	William Meissel
Otto Klatt	William Greenwell
Hans Von Marees	George Gayert
William Koch	Ernst Schmeisser
Joseph C. Turner	C. Dierkson
William Griffith	John Hornick
Tudor Jones	

BURLEY SOCIETY SUED AGAIN.

Cincinnati Tobacco Concern Brings Suit for $196,000.

Cincinnati, O., Oct. 27.

The E. O. Eshelby Tobacco Company, located in Cincinnati, where Mr. Eshelby is publisher of the Cincinnati "Commercial Tribune," entered suit yesterday in the United States District Court at Cincinnati against the Burley Tobacco Society, Clarence Ledus, its president, and Alonzo Ferguson, and asks for $196,000 damages. The E. O. Eshelby Tobacco Company is an independent manufacturer. It is an Ohio corporation, while the Burley Tobacco Society is a Kentucky corporation.

The only way the Eshelby Company could institute suit on its side of the Ohio River was to have the defendants served with subpoenas on Ohio soil. The United States marshal and his deputies lay in wait for eight weeks for Clarence Ledus and Alonzo Ferguson before being able to serve them with subpoenas yesterday. The Eshelby Company alleges it has been damaged specifically $65,421 by the Burley Tobacco Society, which is described in the petition as "an association and conspiracy in restraint of trade between the States," and asks that the Court treble the amount of specific damages sustained in accordance with the Sherman anti-Trust law.

CROP REPORTS.

CONNECTICUT.

Windsor.—Many of the tobacco growers in this place took advantage of the rain of Thursday night and Friday morning which dampened the tobacco so that it could be taken down from the poles. This is practically the first damp which the growers have had since the tobacco was cured down. A number of the growers have resorted to artificially dampening their tobacco so as to take it down as soon as it is cured.

Thompsonville.—Two crops of 1908 tobacco were sold by the growers in this place last week. Nearly all of the crops of 1909 grown here are already sold.

OHIO.

Piqua.—Miami County farmers report the tobacco in the sheds curing up nicely and claim there is no longer danger of shed burn or fat stems. It looks like it is certain to be a clean crop. Numerous sales have been reported. At West Milton, Brush Creek, Four Points and Potsdam 10 cents is being paid for seed leaf, while a good many growers about Laura have sold theirs for 9 cents. The latter, however, are not of as good quality as the crops selling for the higher price. Farmers in general seem to be holding out for 10 cents, though as high as 11 is being offered in Dayton. It is thought most of the crops of 1910 will be contracted for within the next few weeks.

WISCONSIN.

Edgerton.—The tobacco market has fallen into quiet lines this week. While there is no organized movement to take over the new crop, a little buying is all the time being done, where prices can be shaded over former transactions. We learn that contracts for over fifty acres were placed, ranging from 8 to 9 cents, last week.

The market for old leaf has brought to light but little news. Buyers are looking and pricing rather than closing deals, and aside from a small business no trades worthy of notice are reported. Goods of an export nature are in demand, but very little can be found at the price named. The general tone of the market, however, is improving. A. S. Flagg purchased about 300 cases of '08 in the Colfax district during the week.

While the week has brought Indian summer days, we have had some hard freezes nights and the temperature much too low for the satisfactory curing of the late harvested tobacco. An unusually cool October has made slow curing of the crop. —Reporter.

TENNESSEE.

Greeneville.—The tobacco season has opened here. The warehouses are crowded, and on the first day $7000 or more changed hands in sales of tobacco. It is expected that this will be Green county's best tobacco season. Many farmers are devoting most of their land to tobacco culture, and good prices are likely to be paid throughout the season. It is expected that at least 5,000,000 pounds will be marketed here, as against a little over 1,000,000 pounds last year. Heretofore the tobacco of Greene county has been mainly bright fire-cured. This year the bulk of the crop is burley and air-cured.

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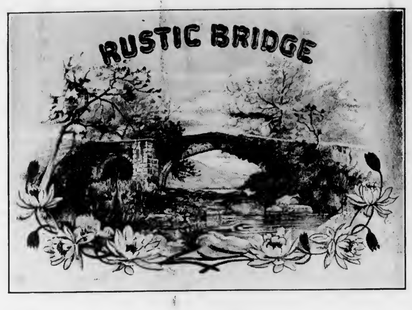

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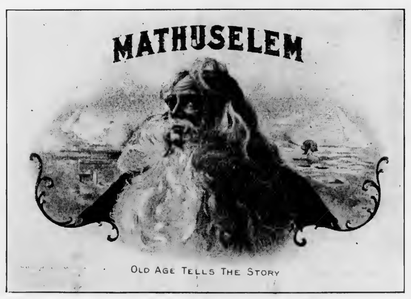

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5¢ CIGAR

ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

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5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 45 | PHILADELPHIA, NOVEMBER 10, 1909 | One Dollar the Year

MANILA CIGARS GO BACK.

Duty Demanded Because of Transhipment Exceeded the Price.

New York, Nov. 6.

More than 250,000 cigars, which were originally designed for smokers in this city, are now on their way back to Manila, and are likely to be consumed by natives of the Philippines.

Edward Wise, Vice President of the United Cigar Stores Company, went over to Manila last spring and made contracts with seven of the large cigar manufacturers there. That was before the new tariff schedule went into effect, allowing the free entry of 150,000,000 cigars a year into this country from the Philippines, provided they were shipped here direct. The old duty on cigars was $4.50 a thousand and 25 per cent. specific tax on their value. This amounted to about eight and one-half cents a piece on the average cigar, according to officials of the United Cigars Stores Company.

Just about the time the new tariff law went into effect 255,000 Manila cigars were shipped. They went first to Canton, China, and were transferred to another steamship, and then came on to San Francisco, where they were placed in a warehouse. The Government officials refused to allow them to leave the warehouse unless duty at the old rate was paid. Mr. Wise appealed to President Taft. In reply he received a telegram from J. B. Reynolds, Assistant Secretary of the Treasury, saying that the Department's decision relative to the Philippine cigars was in full accordance with the intent of the law and that he would have to decline to authorize the free entry of such cigars.

Inquiry disclosed that the Department's ruling was that no cigars which are trans-shipped could be allowed to enter the United States as direct shipments. The company decided to release a small quantity of the cigars, pay duty on them, and make a test case. The United Cigar Stores Company will sue the Government, it says, to recover the money paid as duty. As for the remainder of the cargo, it started back for Manila a few weeks ago.

GOODRUM CO. IN NEW QUARTERS.

Atlanta, Ga., Nov. 4.

The J. J. Goodrum Tobacco Company, of which J. W. Davis is president, has moved from 72 North Broad street to 176 and 178 Marietta street, in order to secure larger quarters made necessary through the rapid growth of their business.

It was only a short while ago that this company moved into the Broad street building for the same reason.

In their new location, known as the Ford-Johnson site, this company will have a frontage of 46 feet on Marietta street and a depth of 300 feet.

NEW CIGAR CO IN READING

Formed by Merging the Business of Two Old Firms. Will Employ 700 Hands.

Reading, Pa., Nov. 5.

The cigar factory of J. W. Sheridan, at 133 Peal street, and that of P. H. Hildebrandt, at 213 North Tenth street, this city, have been closed by Internal Revenue Collector Cranston, having been purchased by the Porta Vana Cigar Company, which will merge the two, having filed a $10,000 bond for the manufacture of cigars here. It is the intention of the company to make extensive improvements and manufacture cigars on a large scale. It expects to employ about 700 hands.

AMERICAN TOBACCO CO.'S APPEAL.

Justification of Business Methods May be Company's Plea.

Washington, D. C., Nov. 5.

While the Government is not commiting itself touching any new moves to be made in the American Tobacco Company's appeal case, the tobacco company, according to the legal department, is ready for the hearing, December 13. The Government's brief is now in the hands of Attorney-General Wickersham, who at the time of the postponement declared he wished to familiarize himself with the details of the case. Mr. Wickersham, however, has not as yet decided whether he will appear personally. It is evident that the American Tobacco Company has made every preparation to present its side of the issue in the most direct manner, and the brief shows that the paramount plea will be in the direction of entire justification of business methods.

CLEARED FROM THE DOCKET.

Pooled Tobacco Suits in Christian Co., Ky., Have Been Wound Up.

Hopkinsville, Ky., Nov. 4.

With the dismissal here, last week, of two indictments against the Imperial Tobacco Company, charging them with having unlawfully purchased pooled tobacco, the docket was cleared of all the indictments returned last winter charging tobacco dealers and farmers with violation of the Creecelius law, which makes it a misdemeanor for a farmer to sell his tobacco after it has been pooled, or a dealer to knowingly buy such pooled tobacco. The indictments were indorsed "dismissed for want of proof." One other case went out of court on a demurrer attacking the constitutionality of the law itself, and an appeal was taken to settle the matter. The Court of Appeals has not yet passed upon the question.

—The United Cigar Company will soon occupy the store at Third street and Central avenue, Dover, N. H.

BURLEY LEAF IN TENNESSEE.

A Fine Grade Produced in the Gallatin District.

Gallatin, Tenn., Nov. 4.

Much interest is centered throughout this section of the country in the experimental crop of burley tobacco now being placed upon the market. A small quantity of the burley tobacco was raised last year upon the famous Fairview Farm and the success met by the raisers encouraged and the planting this year of probably 200 acres on Fairview and other farms near Gallatin. This is now ready for the market and purchasers have been here from Louisville and other markets to buy, which evidences that this section produces as good a quality of burley as even the "burley district." A number of the crops, which average about ten acres each, have been sold from 10 to 13 cents. Success of those engaged this season will insure a much larger crop for next year. The sales made were early and before the market had well opened and it is believed that the bulk of the crop will command a better price. Also, the growers this season have been new hands, without experience in this kind of tobacco, and it is thought that the cultivation can be perfected and a much better yield had in future years.

ANOTHER "UNITED" IN SCRANTON.

The Big Concern Gets Ten-Year Lease on Corner Property.

Scranton, Pa., Nov. 4.

Another store is to be opened in this city by the United Cigar Stores Company, the management of that concern having secured a ten-year lease on the first floor of the Myer Davidow property at the northwest corner of Lackawanna and Washington avenues.

The cigar company has leased the corner section of the ground floor, a space 15x25 feet in size, and after April 1, 1910, when the present leases expire, will remodel the entire ground floor of the building and install one of their stores in the corner section. They also hold an option on the lease for the entire building.

The United Cigar Stores Company already has two stores in this city, one at Lackawanna and Wyoming avenues, and one at Washington avenue and Spruce street. The price of the lease was not stated.

—The province of Prince Edward Island, Canada, has ceased to produce tobacco, all attempts having proved unprofitable. The rest of Canada produced 11,266, 732 pounds in 1908, nearly all in the provinces of Quebec and Ontario. The Dominion turned out $15,274,923 worth of tobacco manufactured), cigars, cigarettes and snuff in 1908, besides importing $3,385,348 worth, of which $3,247,429 worth was from the United States.

NEW ENGLAND'S 1909 CROP.

Estimated that theGrowers May Receive Over Six Million Dollars.

Springfield, Mass., Nov. 3.

A record tobacco crop in point of returns to the farmer has been harvested in New England. While it is true that the prices obtained per pound for the famous 1892 yield will not be equalled by this season's crop, and also true that the 1907 tobacco acreage exceeded that of either this year or last, the fact remains that increased acreage as compared with 1892 will bring the aggregate value of this year's crop well above that of 1892, and that the higher price of the 1909 crop, as compared with the yield of 1907, insures returns a third larger than those of 1907.

Conservative estimates are that the 7000-acre crop of New England tobacco will yield the growers between $6,000,000 and $6,500,000, that upward of $4,000,000 of this amount will go to Connecticut Valley growers, and that the farmers of Suffield, Conn., alone will receive not less than $1,250,000 for the 3300 acres of fine leaf grown in that town.

The new crop is of good weight and body, free from white veins and the usual run of imperfections. Its best recommendation is that buyers are making liberal purchases at the highest prices in recent years. In the broadleaf district, near Hartford, Conn., from 25 to 35 cents per pound has been paid for choice crops. From 15 to 20 cents is being paid for the run of the crop of Havana seed tobacco, with some sales of inferior leaf below these figures and extra choice crops selling higher than 20 cents.

The following summary has been condensed from reports furnished to the New England Homestead:

Windham Co., Vt.—Vernon has 18 acres. The yield 1800 pounds to the acre, compared with 1900 last year. Some sold at 14c and 15c per pound in the bundle. Quality of the crop good.

Hartford Co., Ct.—We raised on our plantation 115 acres, same as last year. Yield 1700 to 1800 pounds to the acre, compared with 1900 a year ago. Cuban tobacco yielded 1100 pounds and Havana 1900. Quality No. 1, color medium.

Tariffville, Ct.—We grow about 20 acres of tobacco and prime it all. We find we can more than double the percentage of light wrappers by so doing. As this is our third year at priming we are convinced that it is the proper way to harvest tobacco. We can increase our profits and that is what we are in the business for.

Area in Simsbury township 325 acres, same as last year. The yield 1750 pounds to the acre, compared with 1700 in 1908. All Havana seed, quality good, color light. About 40 per cent.

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of the crop sold or under contract at an average of 16½ cents per pound in the bundle.

Glastonbury, Ct.—No change in yield or area. Quality good. About 25 per cent. of crop sold at 30 cents and 85 cents per pound assorted. Outlook is good.

Cranly, Ct.—Light leaf crops are selling readily at 18 cents per pound. Sales average from 14 cents and 20 cents per pound in the bundle. About 15 per cent. of the crop sold. Yield and area same as last year.

Haddam, Ct.—The town of E. Haddam planted about 50 acres of tobacco, five per cent. less than last year. Yield to the acre same as in 1908. Sales have been at 10 cents and 14 cents per pound in the bundle.

Middletown, Ct.—Area ten per cent. less than last year. Yield 1500 pounds to the acre, compared with 1400 in 1908.

Hatfield, Mass.—Acreage in this district will not vary from last year, with perhaps 50 pounds increase in weight per acre. Quality excellent; best since 1906, will yield a good proportion of light wrappers and binders; best season we have had in ten years for curing. Growers have commenced stripping. Prices from 14 cents to 20 cents. Average 15 cents. Market opened too low for quality of goods. It is a good crop of tobacco for growers to assort and sell on grades.

Montague, Mass.—Area in this township was reduced ten per cent. Yield 1800 pounds to the acre, compared with 1500 last year. Growers asking 20 cents per pound, bid price, 15 cents. Acreage about 1000 acres. Quality unusually good.

Southwick, Mass.—The area same as last year. Yield 1600 pounds to the acre, compared with 1800 in 1908. Quality good, 20 per cent sold at 18 cents per pound in the bundle. Fifty cases of 1908 crop left, 18 of which were broadleaf. Southwick has 345 acres in tobacco, three of which were planted in Halladay.

FORCE OF HABIT.

How Bluejackets While on Shore and in Shelter Light Their Pipes.

In a New York barroom where many of the bluejackets who manned the fleets present at the Hudson-Fulton celebration, took their nightcaps before returning to their ships, a petty officer said to a landlubber acquaintance:

"See how the boys hold their pipes!"

Almost every one of them had the bowl of his pipe covered by the arched fingers of his hand.

"See?" said the petty officer. "Now wait till one of them lights his pipe."

In a little while a sailor filled his pipe, got out his match and faced the open door of the barroom. There was not a breath of breeze coming through the door, but the sailor covered the lighted match and the pipe bowl with one hand while he was getting a light, and after he had thrown the match away he continued to smoke with his fingers arched over the pipe bowl.

"Force of habit," said the petty officer. "He doesn't intend that the piping breeze shall blow the lighted tobacco out of his pipe."

FOR THE RIGHT TO SMOKE.

Chicago Commuters Rebel Against Rail-Road Regulation.

Chicago, Nov. 6.

Squads of determined smokers, averaging a dozen each, wearing badges "We Smoke or We Don't Ride," invaded the Oak Park elevated trains yesterday and stood off the guards and special detectives. In one instance the guard, in desperation, stopped his train, announcing that it would not move until the smoking ceased. The smokers complied, but all lighted again as soon as the train pulled out of the station.

A mass meeting will be held Monday to fight the rule abolishing smoking cars, and a fund is being collected to force the company to elevate its tracks through Austin and Oak Park. The special detectives employed by the company were able yesterday to eject offenders against the rule, but yesterday the smokers were evidently banded together for trouble and proved too formidable. Men who never smoked before have taken up the habit in defiance of the rule.

It is now feared the fight will extend to other lines. The Law and Order League declined to take any part in the controversy. City ordinances forbid expectorating in cars, but there is no city law against smoking.

THE PRIVILEGE TO SELL TOBACCO.

One Way by Which France Assists Her Deserving Servants.

The French have always desired a paternal government, whether it happened to be a monarchy, an empire, or a republic, and the government has always endeavored to live up to the desire of the people. It would be utterly impossible for the government to allow pensions to all who they think should receive public assistance—and the French think that the widows and children of all men who have been of service to the nation, or by their high rank in the arts and sciences have conferred honor upon it, should be included in this group, so, in lieu thereof, the widow of a great man may be given a permit to keep a tobacco shop.

This is not such a small concession as might appear at first glance. The government exercises a rigid supervision over the tobacco trade, and cigars and tobacco may be sold only in shops holding a license. Nor is it expected that the aristocratic grantee will personally wait behind her little counter. The permit is, in short, a thing of considerable value, and the shop which its possessions makes possible may be counted on to yield a good income for life. About 250 such concessions are made each year, and among the holders are the widow of M. Simon, the great political economist, and Mme. Lades-Gout, mother-in-law of the French Ambassador to the Papal Court.

—The Dover Cigar Company has purchased the cigar factory of Fred Blanchard, in Dover, N. H., and has taken charge of the business.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Continued Heavy Sales in Havana Leaf Market

More than 21,000 Bales Changed Hands During the Week. Holders Report Good Stocks of All Grades, Except Partido, Still on Hand. Receipts from Country are Small, Showing 1909 Crop is Less than Last Year's.

Special Correspondence of The Tobacco World.

Havana, Nov. 1, 1909.

Last week has been the banner week in our market, as over 21,000 bales were sold, details of which will be noted lower down. The pace has been set by three large American buyers, who came here ten days ago and grasped the situation perfectly. Sellers were willing to facilitate large deals, and while the exact prices have been kept secret, it is surmised, however, that some concessions were made, which the late comers may not be able to obtain. Three commission merchants were the drawers of lucky prizes this time, but they had to do some hustling for it from early dawn to late at night, and their commissions were well earned, as their knowledge of tobacco and their friendly relations with the sellers enabled them to defend the interests of their customers to the utmost. There are quite a number of able and conscientious commission merchants here whose turn may come later on, as there is still a large stock of tobacco to be had in first hands. Northern buyers can confidently come here in hopes of finding a sufficient assortment of vegas to suit their requirements, with the exception of Partido tobacco, which is scarce. The bulk of the business done here consisted of first and second capaduras of Remedios, but Vuelta Abajo and semi-vuelta also played a role. As no buyers to speak of came in last week, we may see a quieter market for the next eight days, unless fresh arrivals should make their appearance this week.

The total country receipts show a falling off as compared with the same date last year of over 30,000 bales, and as the tobacco has been rushed to town, it can be safely stated that the 1909 crop has been overestimated, and instead of being larger will prove to be a smaller one than the previous one.

Regarding the outlook for the new growth it is useless to speculate upon it, as everything will depend upon the state of the weather for the next four months. A foolish report was published by a Government official, who had been sent by the President to run over the whole territory of the Vuelta Abajo, and ascertain the real damage done by the two hurricanes. It was rose colored, and created a storm of indignation from the people who really knew the facts. Evidently Mr. Alberto Gonzalez (this is the name of the secretary of one department of the Government) took an automobile ride to the chief cities and on the highways only, without going to the large number of small farmers, and perhaps he was instructed to make a favorable report to the session of Congress which opens to-day. As our treasury is empty and has no money to spare, it might serve as an excuse to say the situation is not as bad as originally published. Private charity has collected, so far, a little over $50,000, and this undoubtedly has done some good. On the other hand, the large landowners have remitted this year's rent to their tenants who cultivate the fields, and fertilizers are sold on twelve months' time to all vegueros who have an honorable record.

The large planters who still have money, or credit, will doubtless get the bulk of their tobacco houses rebuilt, and under favorable conditions of the atmosphere they ought to raise a large crop, but the smaller ones cannot do likewise. At all events the planting season is delayed, and it is not safe to figure over half a crop.

Partido and Remedios may with favorable weather yield as many bales as this year, and it is said that a few parties have already begun to set out plants, having been so fortunate as to obtain a limited number of seedlings in the former region. In the Santa Clara province no ground has been prepared, owing to inundations and continuous rains.

SALES

during the past week were 21,558 bales, divided: Vuelta Abajo, 5382; Partido, 1590, and Remedios, 14,586 bales.

American buyers are credited with having purchased 14,607 bales; exporters for Europe took 3845, and local manufacturers of cigarettes and cigars bought 3106.

LEAF EXPORTS FOR THE WEEK.

To the United States	6,791 bales
To Europe	3,827 bales
To South America	10 bales
Total	10,628 bales

BUYERS COME AND GO.

Arrived—J. L. Janover, of the M. Perez Company, Tampa.

Returned—Heinrich Runken, of H. Upmann & Company, and Tomas Cano, of Cano & Hno, Havana.

Departures—For St. Paul: D. A. Murphy and W. J. Holman; for Tampa: Edgar J. Stachelberg; for Minneapolis: Frank McCormick; for New York: S. Ruppin, A. Bijur, Otto Sartorius, Max Stern and Max Schatz, the representative of the Sol factory.

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HAVANA CIGAR MANUFACTURERS

just now are busy on the execution of Christmas orders, some of the larger ones working even on Sunday, as they have rush orders. When these calls, however, have been finished, then it will be a question of the survival of the fittest, and it is intimated already that some of the small concerns may be obliged to close for a while, unless trade should pick up again.

The Sol factory is doing well, and Behrens & Company have a large order slate ahead.

Henry Clay and Bock & Company, Ltd., are also rushed with business, as well as Romeo and Julieta, Partagas, and La Escepcion.

At present the United States is our best market, as the shipments have been even heavier than to Great Britain of late.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Perez & Hno. sold 3700 bales of Remedios tobacco last week.

A. Bijur, of E. Rosenwald & Brother, who arrived here ten days ago, was the largest buyer of leaf tobacco Havana has seen for some time. His total purchases have exceeded 7000 bales, representing close on to half a million of dollars, as he has only bought the finest escojidas of Remedios and Vuelta Abajo, and prices were less an object to him than to secure the very cream of the 1909 crop.

Heinrich Neuberger was the favored commission merchant, and assisted Mr. Bijur in securing over 5000 bales of first and second capaduras, while Leslie Pantin was the broker on 2000 bales of Vuelta Abajo.

Puente, Granda & Company were sellers of 2500 bales of Vuelta Abajo, Partido and Remedios during the last eight days.

The heavy leaf dealer of New York, who was mentioned in last week's report, did not disappoint the expectation of his brokers, as it was learned from good authority that he has also purchased 5000 or more bales.

B. Diaz & Company disposed of 1500 bales of Vuelta Abajo and Partido.

S. Ruppin was the third largest buyer in town, as his accumulations on this trip have been a trifle over 2000 bales of excellent vegas of all kinds of leaf.

Saurez Hnos. closed out 1300 bales of Remedios from their holdings.

J. F. Berndes & Company were buyers and shippers of 1478 bales of leaf tobacco to Austria and Germany last week, which, with the previous week, makes over 2600 bales in a fortnight.

Cano & Hno. turned over 1200 bales of Vuelta Abajo, Partido and Remedios during the last eight days, which makes their total sales for the month of October 4200 bales.

D. A. Murphy and William J. Holman, who left for St. Paul early last week, had bought and shipped to them 1037 bales of leaf tobacco.

Sobrinos de A Gonzalez only report sales of 830 bales of all kinds of leaf tobacco, but as they have quite a number of vegas sold, but not examined yet, they did not wish to state more than was actually delivered, as shown by their sales book.

George Knispel, who left the last week, had purchased a little over 1000 bales of fine factory vegas for the Kuhles & Stock Company, of St. Paul.

J. F. Rocha sold 507 bales of Vuelta Abajo, including some Partido wrappers.

H. Upmann & Company shipped 734 bales of leaf tobacco to Europe and to the United States.

Muniz Hno. & Company were sellers of 400 bales of Remedios and Vuelta Abajo.

Ernest Ellinger & Company shipped 223 bales of leaf tobacco last week.

Herrera Calmet & Company disposed of 325 bales of Remedios during the last eight days.

Frank Dominguez is hard at work collecting a fresh supply for E. A. Calves & Company, Philadelphia.

A. Pazos & Company closed out 324 bales of Vuelta Abajo from their choice holdings.

Heinrich Neuberger shipped 311 bales of leaf tobacco to Europe and the United States last week. Their large warehouse at 15 Monte street, is a scene of continuous activity; carts can always be seen loading or unloading tobacco. In their spacious "patio" tobacco is either laid out for examination or is being baled for shipment. Their several escojidas in the Santa Clara province evidently have not finished yet, as the weekly manifests of the steamers or railroads contain the name of Heinrich Neuberger as consignee. At the rate this house is progressing, it will soon be necessary to buy a plot of ground and construct a building which will hold 50,000 bales of leaf tobacco.

Jorge & P. Castaneda sold 318 bales of Vuelta Abajo last week.

A. M. Calzada & Company appear to be very busy, but Don Antonio being out with a customer when your correspondent called, no exact information could be obtained. They shipped 118 bales last week to the United States.

Jose H. Cayro & Hijo were sellers of 250 bales of Vuelta Abajo and Partido.

A. Moeller was a shipper of 998 bales of leaf tobacco to the United States and Germany last week.

H. H. Strater, who has a warehouse at 26 Galiano street, has been quite a shipper to Germany as well as to the United States of late.

The remains of Don Louis Muniz arrived here on the 28th of October per French Steamship Virginie, and the funeral took place on the following afternoon, from 20 Reina street. The whole tobacco trade, as well as a number of cigar manufacturers, bankers and other merchants, were assembled to show their sympathy and respect. The hearse was drawn by eight horses, and the floral tributes were numerous and costly. A requiem mass was chanted at the chapel in Colon Cemetery before the body was finally laid at rest.

RECEIPTS FROM THE COUNTRY.

Week ending Oct. 30. Bales.		Since Jan. 1, 1909. Bales.
6,773	Vuelta Abajo	191,845
1,202	Semi Vuelta	25,947
67	Partido	33,367
	Matanzas	428
4,671	Remedios	152,460
167	Santiago de Cuba	8,178
12,880		412,225

CABLE ADDRESS "CALZADA" TELEPHONE 698-A

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE Monte 15

P.O.Box 595 HAVANA, CUBA

PLANAS Y CA.

Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" **Reina 22, HABANA**

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John **New York**

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

JOS. S. GANS — MOSES J. GANS — JEROME WALLER — EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John — 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of The
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, Nov. 9.

NEW YORK LEAF MARKET.

There were again a few conspicuous transactions in cigar leaf tobaccos recently, and indications promise some more activity during the closing weeks of the year. Considerable quantities of Wisconsin leaf changed hands, and some activity was also noted in Ohio and Pennsylvania tobacco, indicating that the trade has become significantly interested in supplies of Filler and Binder goods.

A business of a fair but routine nature has been the rule in the line of Sumatra tobaccos. It is a well-known fact that this year's importations of Sumatra are well below the average of recent years, and consequently there is no likelihood of a great surplus of stock being on hand by the time of Inscriptions for the sale of 1909 crops are set.

Conditions have not changed materially in the Havana market. Offering of desirable stocks are being taken with fair readiness and at the full market prices. The volume of business has, however, not been phenomenal.

* * *

THE CIGAR INDUSTRY.

A steady progress is being made by the majority of the cigar manufacturers now, and night work seems to be almost an invariable rule. There are also instances of shortages of cigar makers, and if the present rate of activity can be maintained until the close of the year, it will yet help to show better results for the year's work that was for many months of the year anticipated could be attained. Reports at hand from retail dealers are encouraging also, and that gains are being made by them that will naturally reflect auspiciously upon the cigar manufacturer.

* * *

NEW CORPORATION.

The A. B. Newman Co., with a capital of $50,000, has been organized for the manufacture of cigars in New York. The incorporators were Jacob Newman, 117 Park avenue; Jesse J. Goldberg, 310 West 112th street, and Morris J. Shiff, 1325 Park avenue, all of New York.

* * *

EXTRA AMERICAN DIVIDEND.

The American Tobacco Co. has declared the regular quarterly dividend of 2½ per cent. on the common stock and 7½ per cent. extra, the same as three months ago.

The dividend is payable December 1 to stock of record November 15.

In declaring a 2½ per cent. quarterly dividend on the common stock and 7½ per cent. extra, the directors of the American Tobacco Co. went 1908 better by 2½ per cent. The dividends just declared cover the final quarter of 1909. Last year's dividends amounted to 32½ per cent, against 35 per cent. this year. It was generally expected that the disbursements for the present year would at least equal 1908, and in view of the large increase in business during the past six months it caused no surprise that stockholders were to be still further benefited.

* * *

UNITED LEASES.

The United Cigar Stores Company leased from Klein & Jackson two stores in the new building at the northeast corner of St. Nicholas avenue and 181st street. The lease is for a term of years at an aggregate rental of about $100,000. Four stores in the building have now been rented. A connection with the subway station at this point is now being built and will be operated from the concourse floor of the building.

* * *

AMERICAN ABSORBS HILSON CO.

The business of the Hilson Co. is said to have been absorbed by the American Cigar Co., and that formal possession was taken on Saturday last. It is stated this transfer was made more readily possible by the desire of Mr. Edward Hilson, head of the Hilson Co., to retire from the trade. Manufacturing at the New York factory of the Hilson Co. was discontinued some time ago by transferring the operations entirely to their large establishment at Elizabeth, N. J. The leading brands now on the market and manufactured by The Hilson Co. will be maintained.

* * *

ALLIE SYLVESTER'S RETIREMENT.

Mr. Allie L. Sylvester, the very popular head of the Havana leaf importing firm of Sylvester & Stern, has retired from that firm to take charge of the entire leaf tobacco operations of the

E. ROSENWALD & BRO.

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

American Cigar Co. The business, however, of Sylvester & Stern will be continued by Max Stern, under the present firm name.

Mr. Sylvester is among the most popular members of the leaf trade and universally well liked. He began his successful career as a packer of Pennsylvania tobacco at Lancaster, in 1878, and has been closely identified with the New York trade since 1884.

* * *

DEATH OF T. O. CARTER.

Owing to the death of T. O. Carter, a widely known dealer and jobber in cigars, tobaccos, etc., at Williamsport, Pa., and which occurred in October, the widow of the deceased contemplated selling the business, which is declared to present an unusual opportunity for a live man to take hold of an established and going business.

Mr. Carter stood high in public esteem, and is reputed to have accumulated quite a competency from the business which he had for so many years conducted.

* * *

EL WARD HO FACTORY PROGRESS.

We are informed by H. W. Reidner, manager of the El Ward Ho Cigar Co., at Media, Pa., that good progress is now being made, and that much success has been attained with a brand of cigars recently introduced on the market under the title of "Forest Days," the trade-mark of which is depicted in the registration columns of this issue.

It seems that some sampling in the trade had been done, and that it resulted most encouragingly with many sample orders, which are beginning to duplicate. The factory, we are told, is being operated overtime, and that an increase in the force is now necessary.

The illustration above referred to, it might be stated, is made from a drawing which is the product of Mr. Reidner, and shows his handicraft in that direction. He is also known as an artist of considerable local repute.

LOOKING FOR OLD LEAF IN YORK.

Asking Prices are Considered High, But the Goods are Taken.

York, Pa., Nov. 8.

Dealers from different sections of the country are here looking after old tobaccos, but packers are asking prices that seem rather high to them, but in many instances the goods are taken at the prices demanded, because it is known that there is not an over abundance of it to be had.

Growers have thus far been rather slow to sell their crops of 1909, and it is claimed that the fact that there is rather a scarcity of old leaf has much to do with their apparent indifference about selling at present, and at the prices which have so far been the rule of offer.

C. S. Gable, of York, has arranged to operate a cigar factory at Wrightsville. Tobaccos are being transported to that place, and work is to be commenced forthwith, with a good force of cigar makers.

Roseman Bros. & Blouse, of Red Lion, tobacco buyers, have commenced operations in the 1909 crops. Prices have thus far been ranging from 8 to 9 cents per pound.

In the matter of John A. Sterner, cigar manufacturer near Hanover, a bankrupt, Alfred M. Kell, Esq., of this city, has been appointed trustee. The schedule of liabilities places the amount he owes at $14,851.17, and the assets at $4600.68, and among which assets is a piece of real estate which is somewhat encumbered with liens.

J. W. Minnich, the well-known cigar manufacturer of Dallastown, and who was severely injured some time ago while attempting to crank an automobile, has recovered from the effects to such an extent that he is able to be about on crutches.

At the close of business on October 30th, the receipts from the sale of revenue stamps in this division of the Ninth District, had amounted to $100,000 for the month of October, representing an output of cigars of 33,334,000. This exceeds the September receipts by $11,000, or 3,6667,000, and also exceeds October, 1908, by $8000, or 2,667,000. There was an unusually large

Continued on p. 13.

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

H. BACHARACH & CO.
OFFER
100 Bales Light Prime Wrappers
1908 CROP of FLORIDA
AT MOST REASONABLE PRICES
Address No. 101 Water Street
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives — NEW YORK

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade
Five-Cent Straight Cigar
Ever Made

The Little Minister
Has the **Largest** Sale
of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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PHILADELPHIA, NOVEMBER 10, 1909

THE LOCAL TOBACCO NEWS

No great activity was shown in the leaf market during the past week, but business was confined largely to a routine nature. Purchases were apparently made with a view to satisfying the needs of an immediate future. The presence of a representative of the trade in Ohio seems to have had the goodly effect of stirring up some increased interest in that type of goods, and several transactions were consummated.

The demand for Sumatra tobaccos has been only normal and no particular spurt is now looked for during the remainder of the year. Manufacturers are, however, liable to find unexpected needs before the close of the year, and dealers still feel sanguine that considerable quantities will yet be used.

The Havana market remains practically unchanged, with a steady market for offerings that are desirable in quality and satisfactory in price.

* * *

The cigar industry is at present about as brisk as it has ever been at this time of the year, with the possible exception of some of the smaller manufacturers who are complaining that they are not doing as well as they did before the panicky times of 1907.

* * *

The retail dealers seem to be uniformly well satisfied, and report gains in both their box and transient trade. And yet the jobbers declare there is not the snap to the retail trade that there should be, and that in consequence their business is not as brisk as might be expected at this time of the year. Little has yet been heard of special lines of holiday goods being taken on by local dealers, and since Philadelphia is not so much of a novelty market as some other cities, it is hardly to be expected that any special strides will be this year made in that direction.

* * *

Henry T. Frey, formerly a member of the leaf tobacco trade of this city, and the senior member of the firm of Freyer & Eisenlohr, died last week, at his home in Tioga, Philadelphia. Upon the dissolution of the firm Frey retired from active business, having a competency of worldly goods. He was universally liked in the trade, and the deepest regret at his demise is being felt by all who knew him.

* * *

J. Pierce Flowers, a veteran tobacco salesman, and who has been for many years the district manager of the sales forces of the Lovell-Buffington Tobacco Co., of Covington, Ky., died last week at his home in this city. Mr. Flowers was in failing health for several years, but at intervals continued to call on some of his many old friends in the trade. He is regarded as the oldest traveling man in these parts.

* * *

Henry Kraus, of Kraus & Co., Baltimore, was a visitor among his friends in this city this week.

* * *

Al. Metzger, of Berriman Bros., also had a short chat with some of the leading dealers here this week.

* * *

Charles L. Staples, with Salvador Rodriguez, was showing a line of his clear Havana cigars.

* * *

Reports received this week indicate that all the leading retail dealers of this city are interested in the proposed meeting to be held some time during the present month for the purpose of forming an active and permanent organization.

* * *

William F. Cressman, with the A. B. Hess Cigar Co., of Lancaster, stopped in Philadelphia this week, en route to his regular trade in Eastern Pennsylvania.

* * *

A new Everybody's Cigar Store is being opened at 24 North Tenth street, and fixtures are being put into place this week, under the direction of Fred W. Hoch. This will be another branch of the Ninth and Filbert streets store.

* * *

L. A. Wheeler, of Allen & Wheeler, leaf tobacco packers, at Troy, Ohio, was a visitor in the Philadelphia leaf market this week.

* * *

A. D. Killheffer, a prominent cigar manufacturer of Millersville, Pa., was this week calling on his trade in this city, and where he has a number of good accounts.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

PAY STREAK. 18,941.
For cigars, cigarettes, cheroots, stogies, C. DePutron, Hanover, Pa. chewing and smoking tobacco. Registered November 3, 1909, at 9 A. M., by E.

FLOR DE FRISCO. 18,942.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 3, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

MISS VANITY. 18,943.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 3, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

FLOR DE COPAC. 18,944.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 3, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

RED MILL INN. 18,945.
For cigars. Registered November 3, 1909, at 9 A. M., by O. Mintz, Newark, N. J.

REGARDS DE CUBA. 18,946.
For cigars. Registered November 4, 1909, at 9 A. M., by Morris Solomon, Philadelphia.

ROUGH MANILLAS. 18,947.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 4, 1909, at 9 A. M., by Bennett, Sloan & Co., New York.

ROSA LETTA. 18,948.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 4, 1909, at 9 A. M., by Schmidt & Co., New York.

LADY MILDRED. 18,949.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 4, 1909, at 9 A. M., by American Lithographic Co., New York.

G. B. M. 18,950.
For pipes. Registered November 5, 1909, at 9 A. M., by Metropolitan Tobacco Co., New York.

ALL DUTCH. 18,951.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

THE DEN FACTORY PANATELLAS. 18,952.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

HAVANATELLERS. 18,953.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by Central Lithograph Co., Cleveland, O.

BUTTER SCOTCH. 18,954.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by American & West Indies Sales Co., New York.

IVEL. 18,955.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by American & West Indies Sales Co., New York.

ANTORIDAD. 18,956.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Krueger & Braun, New York.

VERITANA. 18,957.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Krueger & Braun, New York.

NOBLEZA INDUSTRIA. 18,958.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, New York.

NICKEL DART. 18,959.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1909, at 9 A. M., by Samuel S. Watts, Terre Hill, Pa.

ATLANTIS. 18,960.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich.

CHEROKEE. 18,961.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich. (Re-registration).

MOHAWK. 18,962.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich. (Re-registration).

BABY STUART. 18,963.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Calvert Lithographing Co., Detroit, Mich.

WILLIE BOY. 18,964.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York.

BENJAMIN FORD. 18,965.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York.

SMOKE FOLKS. 18,966.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JOE ANDERSON. 18,967.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LEW KRAMER. 18,968.
For cigars, cigarettes and cheroots. Registered November 5, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

LA WISTARIA. 19,969.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 6, 1909, at 9 A. M., by American Lithographic Co., New York.

TWO CHICKS. 18,970.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 6, 1909, at 9 A. M., by Warren Beck & Bro., York, Pa.

TAY PAY. 18,971.
For cigars, cigarettes and cheroots. Registered November 6, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

MAYOR SAMUEL LEWIS SHANK. 18,972.
For cigars, cigarettes and cheroots. Registered November 6, 1909, at 9 A. M., by T. A. Wadsworth, Detroit, Mich.

OLEANDER. 18,973.
For cigars, cigarettes and cheroots. Registered November 6, 1909, at 9 A. M., by M. Hollander, New Orleans, La. (Re-registration).

SURE EDGE. 18,974.
For cigars, cigarettes and cheroots. Registered November 6, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

FAYETTE BOND. 18,975.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 6, 1909, at 9 A. M., by G. P. Anderson, Lexington, Ky. Pa.

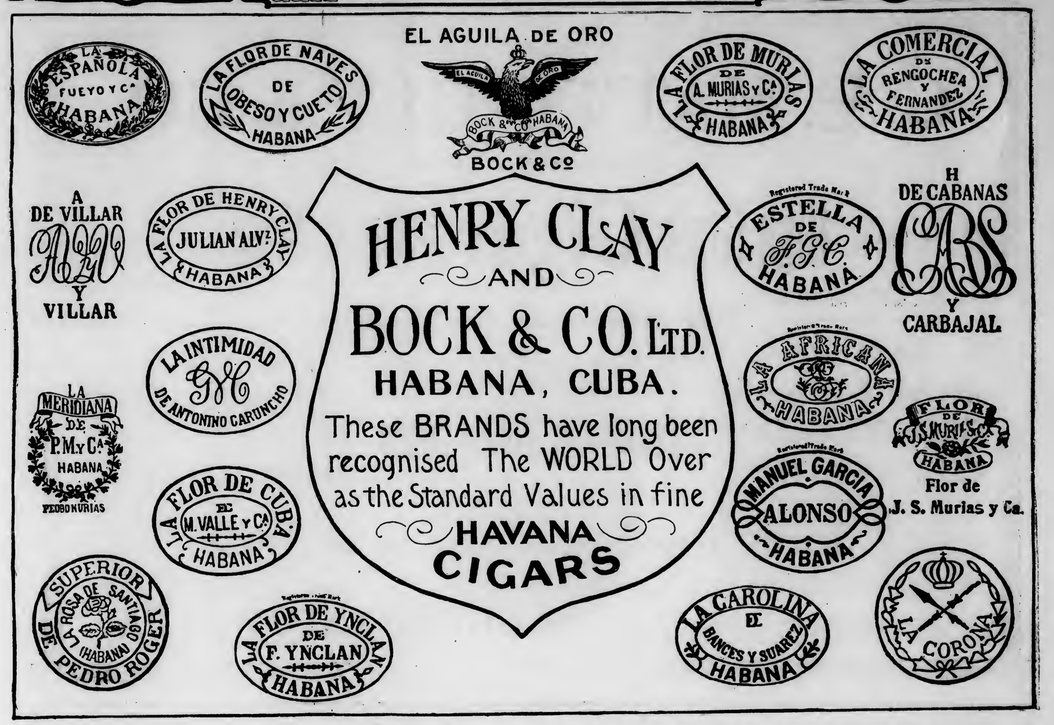
QUARTER MOON. 18,976.
For cigars, cigarettes and cheroots. Registered November 6, 1909, at 9 A. M., by Herman Warner & Co., York, Pa.

HAMMOND BOOSTER. 18,977.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

WHITTING BOOSTER. 18,978.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

INDIANA HARBOR BOOSTER. 18,979.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

EAST CHICAGO BOOSTER. 18,980.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.



CALUMET BOOSTER. 18,981.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

TUNDSTEN LIGHT. 18,982.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by The Davis Cigar Co., Flint, Mich.

SOPURA. 18,983.
For cigars, cigarettes and cheroots. Registered November 8, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

AMALGA. 18,984.
For cigars, cigarettes and cheroots. Registered November 8, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

DUNCO. 18,985.
For cigars. Registered November 8, 1909, at 9 A. M., by Sig. C. Mayer & Co., Inc., Philadelphia.

THE NICETOWN CIGARS. 18,986.
For cigars. Registered November 8, 1909, at 9 A. M., by David Orenstein, Philadelphia.

THE NEW JUDGE. 18,987.
For cigars. Registered November 8, 1909, at 9 A. M., by C. W. Price, York, Pa.

CAT. 18,988.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Jose Venta & Co., New Orleans, La. (Re-registration).

KALAMAZOO DAILY TELEGRAPH. 18,989.
For cigars, cigarettes, cheroots and stogies. Registered November 8, 1909, at 9 A. M., by Glenn Mathews, Kalamazoo, Mich.

KALAMAZOO EVENING PRESS. 18,990.
For cigars, cigarettes, cheroots and stogies. Registered November 8, 1909, at 9 A. M., by Glenn Mathews, Kalamazoo, Mich.

KALAMAZOO GAZETTE. 18,991.
For cigars, cigarettes, cheroots and stogies. Registered November 8, 1909, at 9 A. M., by Glenn Mathews, Kalamazoo, Mich.

HAVANA LIPS. 18,992.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 8, 1909, at 9 A. M., by Liesenfelt Bros., Hammond, Ind.

FORREST DAYS—as per design. 18,993.

For cigars, cigarettes and cheroots. Registered November 9, 1909, at 9 A. M., by H. W. Reidner, Media, Pa.

UNCLE GUY. 18,994.
For cigars, cigarettes and cheroots. Registered November 9, 1909, at 9 A. M., by W. M. Shook, Spring Forge, Pa.

SHUR EDGE. 18,995.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

GREAT MEN. 18,996.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

AMERI-KA CROOKS. 18,997.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by W. J. Neff & Co., Red Lion, Pa.

LA TITANIA. 18,998.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration).

EL EMBOZO. 18,999.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by American Lithographic Co., New York.

LA DORENCIA. 19,000.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 9, 1909, at 9 A. M., by American Lithographic Co., New York.

LOOKING FOR OLD LEAF IN YORK.

Concluded on p. 11

number of new factories started in this district during the month of October, among which were the following: Tedae Cigar Company, Loganville, to employ 40 hands; Aquilla Wallick, East Prospect; John O. Sleeker, York; Mt. Rock Cigar Company, Centennial; John W. Kline, East Prospect; Arthur Snyder, Red Lion; Little Bros., Hanover; John T. Reachard, Craley; J. J. Leber, Jackobus; Baugher & Kohler, Hanover; W. C. Smith, Windsor; E. A. Small, York; Francis Geesey, Winterstown; Sam. Herman, Craley; David L. Smith, Holtz; Horace H. Gohn, Bittersville, and Arthur C. Winter, Craley.

The York Tobacco Company, of this city, has lately purchased a large lot of Connecticut leaf. There is a constantly growing demand for this type of tobacco in this section, and the above firm is recognized as one of the leaders in handling that line.

A fire of supposedly incendiary origin occurred in the cigar store of F. Hartman, S. E. corner Queen and Prospect street, one morning last week, but the blaze was extinguished by the use of chemicals before much damage had been done.

An extension to the Merchants' Cigar-box factory is to be made at once, at Dallastown. The plans are ready and the execution of the work has been placed with a local contractor. The present facilities are said to have become entirely inadequate.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

WANTED—By a Sumatra house, Salesman for Pennsylvania, including Philadelphia and Baltimore. Address, giving full particulars as to experience, reference and salary desired, S. F. M., Box 48, "Tobacco World," Philada. 11-3-c

CIGAR SALESMAN—Five years' experience, selling factory to retailers direct; twenty towns New Jersey; com. basis; wants additional live advertising and reliable factory to represent. Address Cigars, Box 584, Trenton, N. J. 11-10-h

WANTED TO BUY—A Second-hand Elevator for tobacco warehouse, either power or hand. Address Walter B. Hostetter & Co., York, Pa. 11-3-h

FOR SALE—Cigar Factory Fixtures—tables, chairs, filler bins, binder cutter, large press, bunching tables, and other fixtures. Will equip a complete cigar factory. Address Box 49, care of Tobacco World, Phila. 11-10c

FOR SALE—About 25 cases 1906 Lancaster B's, at 15½ cents, actual weight. Address H, Box 50, care of Tobacco World, Phila. 11-10c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

C. E. MATTINGLY & CO.

Manufacturers of

High Grade Cigars Union Made

For Wholesale Trade Only

CHAS. STEWART
GEORGE CABOT
CHAS. PETTIT

Leaders in Nickel Goods

SUPREME UNION
UNION FIELD
UNION CHIEF

JOHN FENNELL, **A High Class Ten Cent Product**

Correspondence Invited

McSHERRYSTOWN, PA.

We're Tobacco Doctors — We'll Prescribe for Yours

Cuban Betune—
Best we ever saw. Just what the Cuban uses for that desirable sourish effect

Gum Tragacanth—
Can supply this to manufacturers at importers' prices. Let us send samples and figures.

Havana Tobacco Ferment

Merely Flavoring Your Tobacco
does not destroy the foreign and objectionable matter found in heavy, gummy tobaccos—nor does it give you satisfactory results.

You Must Destroy
and remove all this rankness and coarseness—and yet you do not want to destroy the leaf itself. You wish the **Pure** leaf for your cigars.

Havana Tobacco Ferment Does This:
It acts chemically on all foreign pigments and gums.
Thoroughly Destroys and Removes All Undesirable Elements.
It gives you the **Pure Leaf** and **Best Part** of it.
It gives a thoroughly clean leaf.

Then Use Any Flavor You Wish,
and you will have as fine a cigar as can be produced by any domestic or foreign tobacco. Each cigar that you sell, made of tobacco thus treated, means a satisfied customer who will buy your cigars exclusively.

Havanallin—
It's a Natural Havana Cigar Flavor. Something we've made a specialty of. No better made.

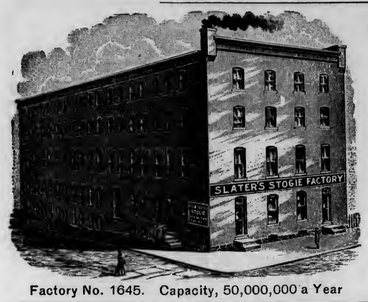
Cuban Licorice—
CASING WINE—is no longer an experiment. You need ours to increase your trade.

Acme Extract and Chemical Works

EDWIN G. ECKERT, Proprietor **J. L. HOLLAND, York, Pa., Special Representative**

HANOVER, PENNA.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904



Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER

MILLERSVILLE, PA.

Maker of High Grade Cigars

No Salesmen. Communicate with Factory

QUIETER MARKET IN LANCASTER.

Leaf Purchases Were Mostly by Manufacturers for Immediate Use.

Lancaster, Pa., Nov. 8.

Operations in leaf tobacco have quieted down very much during the past week, and transactions consisted mostly of purchases by manufacturers by immediate use. It was, of course, quite a contrast when compared with the greater activities of a short time ago, but it is not unlikely that the market will again enliven when the manufacturers get down to normal conditions, for some of them at present are concerned more about filling the orders which they are now receiving than they are about securing a stock of leaf. Besides, the prices have also stiffened to such an extent that buying naturally would fall off except where it was a matter of actual necessity, and speculation is not entering into it very largely now.

The cigar industry is upon the whole quite good, and in fact there are some complaints heard here and there of a shortage in cigarmakers to get goods out fast enough. The report of stamp sales issued by the Collector of Internal Revenue shows an output in the Ninth District during the month of October of 82,886,000. This is a gain of 11,200,000 as compared with October of 1908, and a gain over the preceding month of September of 19,432,000. October has for many years been the leading month in the production of cigars, and the production of October of this year breaks all records for that month during the past ten years. The nearest approach to it was October, 1907, when the production was 80,609,000.

There is apparently very little buying yet of the new crops, and farmers seem to be demanding high figures, which probably accounts for the fact that so little has as yet been actually bought.

Several tobacco cases are scheduled to come up in the Superior Court during the session just convening at Philadelphia. Among these cases is that of W. B. Sherts vs. L. P. Kimmig & Co., of Philadelphia, packers of leaf tobacco, with warehouse at Lancaster. The action grew out of the purchase of some tobacco by Kimmig from Sherts, and which resulted in a verdict in favor of the plaintiff when the case came up in the Common Pleas Court of Lancaster County, but was appealed by the defendant.

—Frank J. Fagan has purchased the cigar stand of W. F. Courtney, at 162 Main street, Norwich, Conn.

—August Lindell, a leading cigarmaker, of Rockford, Ill., will open a factory at 1007 Seventh street. His leading brand will be the Rockford Club.

—Notice has been filed by the Scotten Tobacco Company, of Detroit, Mich., of an increase of its capital stock from $50,000 to $200,000, of which $100,000 is paid in.

—James M. Mason, local manager for Dunnington & Company, tobacco buyers, of Lynchburg, Va., died suddenly at his home, of heart failure, on October 25. He was 65 years of age, and leaves a wife, son and daughter.

Capacity 25,000 per day **Telegraph—YORK, PA.**

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

MAY HELP PAY TURKISH DEBT.

A. T. Co. Agents Said to be Seeking to Secure Control of Tobacco Monopoly.

Constantinople, Oct. 30.

The American Tobacco Company, on whose estates at Salonica the former Sultan is now a prisoner, is reported to be behind the $20,000,000 syndicate which is dickering with the Young Turks' Government for the Regie monopoly. The Regie's contract does not actually expire, under its terms, for another year, but the Tobacco Trust's agents, it is said, are using influence on the party in power to exercise its right to close the existing contract and make a new one.

The Turkish tobacco monopoly is now held by the Regie, backed by the French and Austrian Rothschilds. The Regie has the exclusive privilege of manufacturing and selling cigarettes within the empire, but there is no restriction of the growth or sale of leaf tobacco, which the Regie buys in the open market, the same as any other dealer.

There is a small export duty based on quantity, which supplements the revenue derived by the Turkish Government from the Regie, a fixed annual payment of $3,300,000, at present part of the security for the payment of the national debt. The principal growing sections are Cavalla, Xanchie, Yenidze, Serres and Salonica. France does not buy Turkish tobacco, the French Regie using blends of Algerian and American leaf. In addition to the Turkish leaf a good deal of Smyrna and Asia Minor leaf is used by cigarette makers.

The Young Turks expect to pay a good deal of the national debt out of the American craze for Turkish cigarettes, and if the American Tobacco Company gets the Regie monopoly Thomas F. Ryan will help support Constantinople.

New York, Nov. 6.

While there is no confirmation of the report that the American Tobacco Company is soon to control the tobacco business in Turkey, which is a government monopoly, it has been learned that the matter has been under consideration for some years. Some time ago the company sent an expert to Turkey, but negotiations, which were almost completed for the transfer of the business, were broken off because the English tobacco fight happened along and the American Tobacco Company considered that it had enough to do without taking on more responsibilities.

It is asserted on good authority that the Turkish cigarette trade has assumed such proportions that it will be injurious to the company to have other interests get ahead in Turkey. A number of European capitalists have recently entered the field as likely to bid for the business.

SUBSTITUTES FOR TOBACCO.

The Indians along the Alaska coast have a very curious substitute for tobacco, which is composed of wood shavings saturated with a strong solution of pepper. The practice, however, is extremely injurious, the strong fumes acting on the mouth and eyesight, says the National Food Magazine.

Among the farmers of the West it is no uncommon practice for them to smoke the leaves of tomato and potato plants. While these plants both contain a narotic poison, the smoking of leaves in moderation is harmless. Excessive use, though, produces a heavy stupor, from which the smoker awakes with a terrible headache and a feeling of utter exhaustion.

Insanity and suicide have often been caused by the immoderate use of these two weeds. Rhubarb, beet and even garden sage leaves are all smoked by

PACKING HOUSES:
Florin, Pa. on Main Line of Penna. R. R.
and
14 Mifflin St., Lancaster, Pa.
OFFICE in FLORIN
Telephone 432-B P. O. Box 96

E. L. Nissly & Co.

Growers and Packers of

Choice CIGAR LEAF Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our samples. Samples cheerfully submitted upon request.

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

THE CHRONICLES OF BEN ALI.

Records of What the Hustling Tobacco Men are Doing at The Hub.

Boston Bureau "The Tobacco World."
212 Hanover Street.
Boston, Mass., Nov. 8.

S. Eisenberg, of S. Eisenberg & Co., New York, was in town this week calling on the jobbing trade showing samples of his high-grade Egyptian cigarettes, Ormuz, a ten-center, and Raumo, a 15-cent package.

Alfred Boll, the genial representative of S. Monday & Sons, New York, has been here for several days taking orders for Beacon Lights, Imperialettes and other brands of his firm's manufacture. The Imperialette, a 10 for 15c. package of little cigars, has a nice growing sale in this locality.

Rumors have reached the Hub that the Allen Tobacco Co., of New York, makers of the Telonettes and other brands selling well here, have consolidated with the I. Lewis & Co., of Newark, N. J., also cigar manufacturers of note. This ought to prove a good combination.

The Havana Plums, which took Boston by storm last week, continue to sell good. Jobbers here have been well supplied with these goods, and they are pushing same off at a great rate. These goods are being heavily advertised by huge posters and in the daily newspapers, and retailers are finding a ready sale for them.

The coming week will see a new 5c cork tip cigarette in this market, by the name of Fez, a similar package to the Hindu, and made by the same concern—the American Tobacco Company. The price to the retailers is $3.85 per M, with 4 red certificates to each thousand, bringing down the actual cost to $3.35 per M. It is expected that in a short while this brand will prove a big hit. The Turkey Red, the new ten-cent plain tip cigarette, which made its Boston debut this week, is selling big without any advertising matter whatever. This brand figures down to $6 per M, and hence the anxiety of dealers to push the sale of it.

Jack Warsaw (Phillip Morris Co.) is calling on the trade in Worcester this week.

The Surbrug Co.'s offer of a 15 per cent. gratis deal on their Grain Cut tobacco has helped along the sale of this brand considerably. Frank Swick and his crew of salesmen are doing good work on all the brands of smoking tobacco made by this concern, and at the same time are not neglecting the sales of Milos, Dolma and Arabs.

Henry A. Hershey, formerly with the plug tobacco department of the A. T. Co., is here with a crew of five men working the trade in the interests of the Blue Grass Tobacco Works, of Lexington, Ky. They are pushing the sale of New England cut plug, packed in 2½ oz. bags, and New England plug, light and dark smoking tobacco. An office has been established at 29 Central street. New England cut plug costs the retailer 50 cents per pound, and retails at 10 cents a bag, yielding a handsome profit of 14 cents a pound, or 28 per cent.

Rafey Nehaerzie (John J. Bagley & Co.) was in Worcester the past week and reports having had big business there on Buckingham cut plug.

Charley Ellis (Nestor, Gianacles & Co.) has returned from his trip South, looking hale and hearty. Charley certainly had a good trip, from what he told me.

The Turco American Tobacco Company's Astron cigarette is being featured by many of our cut-price druggists as the leading 15c. brand. Numerous window displays are being made throughout the city, and Andy Chandler, the firm's Eastern representative, is on the job for fair.

Harry Goldman, a prominent retailer in Chelsea, has just filed a petition into bankruptcy.

Rosenthal Bros., the Hanover street wholesalers, report a splendid increasing business for the past month. R. B. Special Invincible is making a big hit here, and has an excellent distribution. This concern also are distributors for the Masterpiece, Grand Order and E. G. Perez & Co.'s line of Porto Rican cigars.

Mr. Roitman, wholesale and retail tobacconist, at 33 Beach street, has just made many useful alterations in his store to cope with his increasing business. The new silent salesman cases are of the most modern design.

Boston has the cigarette picture craze. Old and young alike appear to be saving the various kinds of pictures now packed in nearly every brand of cigarettes on the market, in hopes of getting a complete collection of the same.

Ben Ali.

—William Drifmeyer will open a cigar store at Fourth and Main streets, Richmond, Ind.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY
LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
GUARANTEED
UNION MADE
ROYAL JUDGE
FOR GENTLEMEN OF GOOD TASTE
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 72
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 21th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

farmers, but are perhaps the least harmful of substitutes for tobacco.

Indian hemp is smoked by nearly all classes in Jamaica, with terrible results. It is supposed that this weed was used by the leaders of the Indian mutiny to unbalance the minds of the Sepoys and to excite them into the terrible passions of raging mania which they exhibited during that campaign.

Rustics in out-of-the-way places in the British isles largely use "coltsfoot tobacco." It is simply a powdered form of the leaves of the common coltsfoot plant found growing wild in chalky soil.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Some buying has been done during the past week, and it is said at fair prices, but the contracting of a crop does not pay any bills, although it makes it easier to back up the payment of old bills. With a good crop hanging on the poles and a reasonably well marked road leading to delivery there is not much cause for alarm. I do hope that having good tobacco with a fair sprinkling of light colors the holders will not sell at binder prices. Yet be moderate in their movements, always considering the condition of the market as to its holding very small amounts of any grade of goods, for, as I have said before, the market places were simply holes in the walls of the city warehouses; they contain very little good grade of tobacco, but, as I understand it, plenty of old trash.

Our correspondents write:

East Whately, Mass.—"I report the following sales to James Adair, of York, Pa.: C. H. Pease, 6 acres; M. Farrook, 5 acres; John Blunkard, 20 acres; George Stevers, 5 acres; M. Dudu, 5 acres; S. Farrook, 3 acres; John Hays, about 12 acres; 55 acres in all at fair prices from 12 to 15c. in bundle."

North Hatfield, Mass.—"L. W. Swift has shipped during the week about 4 carloads from his warehouse, going to all parts of the country, from Connecticut to San Francisco. Gilbert Morton has loaded two or more cars here within a few days."

Bradstreet, Mass.—"The correspondent reports the stripping of some of their tobacco, no large amounts in any one place, but every one a little."

South Deerfield, Mass.—"I have no sales to report. The farmers are all looking forward to a damp spell to get the tobacco crop into the bundle. Not a great deal has been taken down for this time of the year."—American Cultivator.

Danbury, Conn.—The tobacco crop of the Housatonic valley north of Danbury is bringing the best prices that have prevailed within the past three or four years. The farmers have found a very ready market for their leaf and are disposing of it at prices ranging from 11 to 16 cents a pound. Last year's prices were less than half of these and what little of the year before's crop that was sold didn't bring over 8 cents a pound. This year's crop means in money upwards of $300,000.

Windsor Locks, Conn.—Tobacco growers got busy Wednesday after the rainstorm of Tuesday night, the dampness having permeated the atmosphere of the sheds so that handling of the cured crops that were hanging was made possible. The wind of the afternoon called a halt to the work, but a considerable quantity was taken down and will be ready for stripping. The quality of the growth has turned out to be first-class. No recent sales are reported.

WISCONSIN.

Edgerton.—Since the season of casing weather early in the week, buyers have begun circulating a little in the growing districts again, but as yet we learn of no organized movement to increase the holdings of the larger dealers. A few sales, however, have been made, but they are generally at prices shaded from those prevailing earlier in the season. The warm weather needed to complete the curing of the late harvested tobacco has prevailed largely during the week.

In old leaf the market is gradually recovering some of its lost prestige. Exporters have been looking over the State quite thoroughly of late and taking what goods meets their needs in quality and price of any year's growth.

A 500-case lot of fillers from the Eisenlohr packing has been disposed of to an exporter. E. M. Hubbell has also sold a 400-case packing of '08 for the account of an eastern manufacturer. A 100-case lot of '06 is also reported sold by a local dealer, which comprise some of the transactions of the week. The sale of a few lots of old leaf from first hands has also been made. John R. Johnson sold 48 cases each of '07 and '08 tobacco.

Sampling of the '08 crop is still going forward with satisfactory results.

The shipments out of storage reach 675 cases from this market to all points for the week past.—Reporter.

Newsy Notes of the Trade

—Louis C. Stone has sold to Capt. A. E. Chase the cigar store at 20½ Main street, Brocton, Mass.

—Rabouin Brothers will open a tobacco store and pool room in the Haworth block, on Park street, North Adams, Mass.

—Florida can now manufacture "real Havana" cigars, as a factory is about to be installed in the town bearing the name of the Cuban capital.

—M. Sickle & Company, cigar manufacturers, at Platteville, Wiss., will close their factory when the stock of tobacco now on hand, has been worked up.

—The American Cigar Company has secured a five years' lease for a store property at the east end of the Milwaukee street bridge in Jaynesville.

—The A. Hussey Leaf Tobacco Company, Chicago, has increased its capital stock from $100,000 to $200,000, and the number of directors from three to five.

—Barnes, Smith & Company, and F. B. Richards & Company, well-known cigar manufacturers of Binghamton, N. Y., are in need of additional help.

—Floyd R. Pike, owner of the Gold Star Cigar factory, on Lake street, Oswego, N. Y., has sold the business to George W. Barton, Jr., who will continue it at the old stand.

—Ex-Mayor S. B. Heddles, of Janesville, Wis., has been granted a patent on a device for cleaning, renovating and aromatizing of tobacco, which he has brought out through experiments conducted in recent years at his warehouse.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
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Private Designs a Specialty — Metal Printed Labels

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Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
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Sole Owners and Manufacturers

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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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ARE THE CIGARS of the following Registered Brands

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"VUELTA SPRIGS" The Mellow Cigar . 5c.

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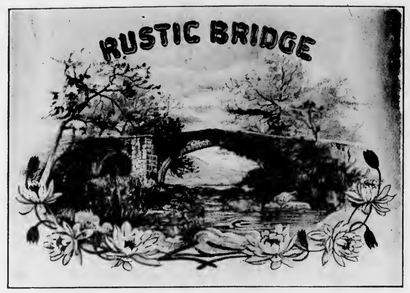

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Growers and Packers of

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White Knight

5c. Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 47 PHILADELPHIA, NOVEMBER 24, 1909 One Dollar the Year

WISCONSIN BUYING REVIVED.

American Buyers in the Field. Many Contracts Made.

Janesville, Wis., Nov. 20.

Efforts to revive the buying movement are noticeable in many of the growing districts again. Buyers in the employ of the American Tobacco Company have been sent out for a class of goods heretofore largely neglected. Their offerings are, of course, considerably below those of previous quotations and their work of breaking down prices to 5 to 7 cents necessarily slow. In the aggregate, however, quite a respectable number of contracts have been closed. Moist, warm weather has prevailed during the week, which has given these buyers a chance to examine the leaf and at the same time has assisted materially in the curing of the late harvested tobacco.

There is a growing demand for old leaf of all descriptions, though the cheaper leaf that will meet the demands of exporters or manufacturers who are willing to take "off" goods is more largely sought after. While a few lots of tops have been sold at satisfactory prices, we also learn of several trades under consideration that embrace moderate sized transactions. Packers report increased inquiry for samples and a more hopeful tone pervades the market generally.

'06 SALES SLOW.

"What is the matter with the 1906 crop?" This question has been frequently asked by people familiar with the fact that it has been an incubus upon the market for the past two years and they are still looking for a satisfactory answer. The answer is easy—the market has been poisoned. Primarily, it was the price. The tobacco costs too much money. The grower was the man who pocketed the profits, while everybody else who touched it was sorry. No crop ever grown in the State is due to lose the general packer so much money as the 1906, and yet the crop contained some of the best binders the State has ever produced. The unusual percentage of damage that came in the cure when first sampled was thrown upon the market at whatever figures it would bring and the manufacturers who bought it were disappointed in the results, and thus the crop got a black eye which has ever since been extremely hard to get away from. The sound, desirable binders of the 1906 crop are all right and meet the requirements of the trade, and but for the reputation that has been tagged to it it would be in good demand yet. These goods have been slandered, maligned and sacrificed so long that some packers have lost hope that they will ever regain their standing in the trade. There are, however, some manufacturers who recognize its merits and continue to use it in preference to any later year crop. There will be more of them after the crop is out of the market. The 1906 crop has been the "goat" long enough.

MAY SETTLE TOBACCO SUIT.

Parties Agree to Await Later Action of the Supreme Court.

New Milford, Conn., Nov. 17.

A stipulation was filed in the Superior Court Wednesday, at Hartford, that the suit of Harvey Tucker, Albert E. Tucker and Ira Tucker, all of Simsbury, doing business under the firm name at Harvey Tucker's Sons, against Kutinsky, Adler & Co., of New York, and Luther M. Case, of Winchester, would be withdrawn from the court if the Supreme Court decided against certain other tobacco growers.

In 1905 tobacco growers in Massachusetts towns and in towns of Litchfield and Hartford counties said tobacco grown by them that year under a certain contract, and the tobacco was delivered to Luther M. Case at his warehouse in Winchester. Before the tobacco had been paid for Case went into bankruptcy, and many of the growers who delivered the tobacco brought suit against Kutinsky, Adler & Co., and Case was made a defendant with them. The cases were tried in the Superior Court in Winsted a few days ago. The plaintiffs claim that under the contracts Case was a member of the firm of Kutinsky, Adler & Co., and that if he was not a member of that firm he acted as its agent in buying the tobacco, thus making the firm responsible. The stipulation filed in court is to the effect that if the Supreme Court finds that Case was neither a member of the firm nor its agent, in a way to bind his principals, the suit pending in the Superior Court here will be withdrawn.

SOLD TO MINOR; PAID FINE.

Salt Lake City, Utah, Nov. 13, 1909.

George Grucus, the Greek merchant of Five Points, was before the Municipal Court this morning, charged with selling tobacco to minors from the industrial school, the complaint alleging that the offense was committed October 25. Grucus pleaded guilty to the charge and asked the mercy of the Court on the ground that he was ignorant of the law and is not conversant with the English language. He was fined $40, having the privilege of serving 40 days in jail instead of paying the fine.

TOBACCO CHECKS REFUSED.

Winchester, Ky., Nov. 18, 1909.

Owing to the various suits filed against the Burley Tobacco Society, in some of which the banks have been made co-defendants, the Clark County National Bank, the Citizens' National Bank and the People's Bank have given notice that for the time being at least they will honor no more checks of the Burley Tobacco Society. These banks were depositaries of the funds of the society.

PERTINENT TOBACCO QUERIES

Propounded by Prof. Stewart at Meeting of Hartford County Tobacco Growers.

Hartford, Conn., Nov. 20, 1909.

Professor John B. Stewart, of the Bureau of Plant Industry, addressed the members of the Hartford County Tobacco Growers' Protective Association, at their regular meeting, held in East Hartford recently. The following questions propounded brought about an interesting discussion:

First—The cause and the remedy of plants rotting in the seed beds.

Second—The probable cause of calico and a remedy if possible.

Third—Why tobacco varies on different lots when the plants are taken from the same seed beds.

Fourth—Why our broadleaf tobacco is not producing as many pounds per acre as formerly, for we are getting less pounds per acre from apparently as good growth as was years ago, and it weighs 400 to 500 pounds less.

Fifth—What is the best form of fertilizers for broadleaf in your opinion and how and when should it be applied?

Sixth—Can a new strain of broadleaf be developed that will weigh more per acre and be a thin, desirable leaf and a better yielder to the cigar manufacturer, with a finer vein?

Seventh—Is it profitable to pick broadleaf and will it, if so, more than pay the additional expense, and if picked the methods to use to prepare it for market?

Eighth—Your ideas as to how to overcome a check to the plant in an extended drought, whether it is practical to attempt irrigation or whether vetch will help out in such times.

Ninth—What is the best method to overcome pole sweat and an effectual method?

Tenth—Your general observation of broadleaf and suggestions as to the future demands for it and how it ranks for cigar purposes in comparison with other tobacco, and whether the Philippine tobacco can be improved from what it is now.

CIGAR CONTRACT CANCELLED.

State of Ohio Closes Penitentiary Cigar Making Plant.

Columbus, O., Nov. 19, 1909.

The cigar contract of the penitentiary is no more. The company moved out on Tuesday and 140 prisoners who were engaged in the shops of the George B. Sprague Co. were left on the hands of the State. The contracts now remaining in the prison took a majority of the prisoners who were formerly employed in the cigar shop, while others were put to work on brick piles and helping on the foundation for the new power plant. Several of the more decrepit and feeble prisoners were put in the idle house, swelling the already large population in that building. Only four men remain at the cigar shop to guard the property until it is all moved out and then work will be commenced immediately toward remodeling the building for the purpose of installing an underwear manufacturing plant.

The Sprague cigar contract operated in the penitentiary for over 30 years

WILMINGTON STORES OPEN SUNDAY.

Business Transacted in Defiance of Law and Order Society.

Wilmington, Del., Nov. 22, 1909.

Notwithstanding the announcement by the Law and Order Society that merchants who did business yesterday would do so at their own risk, it being the intention to enforce the Sunday Observance law, nearly all of the stores which had been doing business on Sundays were open as usual, and the conditions in that behalf were about the same as on former Sundays. Nearly all of the cigar stores were open, while the restaurants did business, street cars, boats and railroad trains were operated, and cabs and milk wagons were in service on the streets. Most of the candy stores were closed, however, although some of them were open.

It appeared to be the feeling among the cigar store men that they should not be compelled to close their stores unless all other business was suspended, in view of the fact that most of the dealers keep their stores open on Sunday more for the purpose of providing a meeting place for their regular customers than for doing business. Some admitted that they expected to be prosecuted, but some said if they were they would bring retaliatory proceedings against persons in other lines of business not affected by the crusade.

The Law and Order Society had detectives going about the city obtaining evidence against the merchants who were selling yesterday, with a view to taking such action as the society deemed proper.

UNION TREASURER DISAPPEARS.

Tobacco Workers' Official Goes, Leaving Wife and Child. Cash also Gone.

Detroit, Mich., Nov. 18, 1909.

Members of the Tobacco Workers' Union are investigating the disappearance of its secretary-treasurer, Frank P. Knight, assistant shipping clerk for the Scotten-Dillon Company, who has been missing since Thursday of last week. Knight, who is a married man, 42 years old, lived with his wife and 10-year-old boy at 120 Christiancy street, and had been in the employ of the tobacco firm for the last 27 years.

Last Thursday he remained home from work and informed his wife that he was going down town to attend to some business. Since that time she has neither heard from nor seen anything of him.

"If Frank did anything wrong, I wish he had told me, for I would have sold the furniture to help him," declared Mrs. Knight Tuesday. She is almost distracted over his disappearance, and says she can ascribe no cause for his action, as their home had always been a happy one.

"Frank was Past Noble Grand Ruler of Riverside Lodge of Odd Fellows, and belonged to the Tobacco Workers' Union. The latter organization is doing what it can to assist me in finding him."

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

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Importers and Dealers in LEAF TOBACCO

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The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco

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K. STRAUS & CO.

IMPORTERS OF

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Jacob Labe — Sidney Labe

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Importers of Sumatra and Havana

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Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

DEATH OF ISAAC KAFFENBURGH

Isaac Kaffenburgh, one of the most widely-known leaf tobacco men of Boston and head of the house of I. Kaffenburgh & Sons, Importers of Havana Tobacco, died at his home in Brookline, Mass., last Tuesday, following an operation.

Mr. Kaffenburgh was 67 years of age, and for the past 35 years had been engaged in the tobacco business. He is survived by three sons and one daughter.

Although born at Albany, N. Y., he removed to Boston in his early years and has always conducted his tobacco business from that point. At first he became interested in Connecticut tobaccos, and in which he won a notable reputation, and the house is still among the pioneer handlers of that type of leaf.

His two eldest sons, Carl and Albert, have been associated with their father in business for a number of years past, and shortly after their admission to the firm the house extended its operations, and now has several warehouses in Cuba. Some years ago the younger son, Walter, was also admitted to the firm.

The business will be continued by the three sons, who compose the surviving membership of the firm, and one of the provisions made by Mr. Kaffenburgh the elder, who left an estate of more than a half-million dollars, is that none of the money now used by the firm shall be withdrawn for a period of five years.

QUIET MOVEMENT IN LANCASTER

Old Leaf Getting Scarce, and the New is Selling Slowly; Prices Kept Secret.

Lancaster, Pa., Nov. 22.

There is a quiet movement in the tobacco market, by which considerable quantities of leaf are being gathered in, and the prices paid are also being carefully guarded from publicity. The local papers have been proclaiming that the market was practically bare of interest, but those who are really in a position to know declare that there has been a much greater movement of leaf than has appeared on the surface, and in the pages of local publications.

As a matter of fact, the market is pretty well bared of 1908 goods, and only a few isolated instances of 1907 are extant. The larger manufacturers seem to have been operating in a quiet sort of a way, and the result is that there is less tobacco in this market than is generally supposed. This will eventually be more fully discovered, but probably not until some needy persons come to investigate and find it too late to secure what they require at anywhere near the prices that have lately been prevailing.

The cigar industry, upon the whole, is very satisfactory. There are, indeed, very few instances in which manufacturers are not well filled with orders at the present time, and some have had to resort to night work in order to get goods out fast enough to meet the demand. We also know of instances in which manufacturers are anxious to increase their force of cigarmakers, but all now have employment, making it difficult for those who need more help to secure it at present.

A packing of 508 cases 1908 leaf was recently sold by Peter Dommel to E. Rosenwald & Bro., of New York. These purchasers also bought a packing of 1100 cases from A. B. Groff, of New Holland.

A. L. Schreiner & Bro., of East Petersburg, have sold a packing of 600 cases of 1908 to Otto Eisenlohr & Bros., of Philadelphia.

E. L. Nissly, a tobacco packer of Florin, through his attorney, C. Eugene Montgomery, has brought suit against the Elizabethtown and Florin Street Railway Co., for $5000 damages, for a strip of land 15 feet wide and 600 feet long on Wood street, in the town of Florin, which the company have excavated and planted poles on, thus injuring its value. The property belongs to Mr. Nissly.

A suit has been instituted against the executors of the estate of the late J. Gust Zook, by John DeHaven, to recover $5000, an alleged promise as a legacy made by Zook in 1906 if the plaintiff continued in his service as superintendent. In the codicil to the will Mr. Zook left the plaintiff $1250, which he refused to accept. In a prior codicil $5000 had been left to Mr. DeHaven. Garden Co.

Newsy Notes of the Trade

—It is now said that the growing of Sumatra wrapper leaf under shade, Anderson county, Texas, has proven unprofitable on account of the necessary expense of skilled labor, and will be abandoned. However, the grower will set a large acreage with filler tobacco, which is inexpensive to cultivate and meets ready sale at 15 cents a pound.

—The leaf tobacco crop of the United States in 1909 is now placed at 895,185,000 pounds. The highest previous record was in 1899, when it amounted to 868,112,865 pounds. The cash value of the 1909 craop is placed at $98,450,000, while that of 1908 $78,980,000.

—Mexico's best tobacco lands are in the State of Vera Cruz. The so-called tobacco belt extends from Tuxpan River, in the northern part of the State, to and beyond its southeastern boundary line and up to the Republic of Guatemala. This belt is about 500 miles in length.

—Stemming tobacco for the American Cigar Company, heretofore done in Kentucky, it is now said, will be done in the Dayton, O., shops of the company, and will give employment to nearly 100 women and girls.

—The Hilson Company, Jersey City, N. J., to deal in tobacco, cigars, cigarettes, etc., has been incorporated with $400,000 capital. The incorporators are Edward Hilson, L. J. Relyea and F. E. Griswold.

—The Wayne Tobacco Company, Ft. Wayne, Ind., has filed articles of incorporation as tobacco dealers, with a capital of $10,000. The directors are Albert Buuck, Fred Buuck and Frank A. Gocke.

—Louis Ward will operate a cigar factory in Bowling Green, Ky.

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Dallas Cigar Co.

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L. G. HAEUSSERMANN & SONS
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LARGEST RETAILERS IN PENNSYLVANIA
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E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Continued Activity in Leaf Market at Havana

American Buyers Were Again Busy Looking for Preferred Styles. Indications that the Supply of Choice Wrappers is Growing Small. Sales for the Week, 10,601 Bales; Receipts, 9,406.

Special Correspondence of The Tobacco World.

Havana, Nov. 15.

Our market during the past week has shown more activity again, as besides the American buyers from the North in town, the resident American houses have contributed in competing with the former for certain styles, such as first and second capaduras, as well as heavy-bodied Vuelta Abajo and Semi-Vuelta. The German exporters are also as eager as ever in gathering up all grades which find a ready sale across the pond.

The local manufacturers are searching the market for wrappers, which appear to be exceedingly scarce this year, particularly light, clean colored ones, and for which fancy prices could be obtained. Prices are ruling very firm for all kinds of leaf and the tendency is upward for all desirable vegas. While there will be no actual scarcity of Vuelta Abajo and Remedios for some months to come, it stands to reason that the best vegas are disappearing fast. The few sales of Partido indicate that there is very little left of this class of leaf.

The weather for the coming crop is fair and the farmers are at work preparing the ground for setting out the plants. Seedlings range in price from 50 cents to $2 per M, but the lower figure is for inferior and somewhat defective ones, which prudent vegueros do not care to use. Some farmers who have only a little cash may buy them and take chances that the plants will grow and turn out O. K. in the end.

SALES

last week reacned a total of 10,933 bales, viz.: Vuelta Abajo and Semi-Vuelta, 4,638; Partido, 450, and Remedios, 5,845 bales.

American buyers selected 5,883, European exporters 3,861 and local manufacturers 1,189 bales.

LEAF EXPORTS FOR THE WEEK.

To the United States	6,371 bales
To Europe	3,792 bales
To South America	438 bales
Total	10,601 bales

This makes the total exports from Havana from January 1 to November 13, 1909, 327,064 bales, or only about 5,000 bales less than the total of the 12 months in 1908. If we should only export the same quantity this year, as last, during the remaining seven weeks, we shall have an increase of 50,000 bales in 1909.

BUYERS COME AND GO.

Arrivals—Marco Fleischman, of S. Rossin & Sons, E. H. Smith and T. R. Smith, of Hinsdale Smith & Co., A. Haas, of M. J. Lopez & Co., and Louis Cantor, of Leonard, Friedman & Co., New York; C. S. Egerton, of Egerton & Joel, Boston; Ventura Blanco, tobacco broker, Philadelphia; W. Yocum, of Yocum Bros., Reading, Pa.; G. H. Arnold, of Ferdinand Hirsch Co., Key West; Alfonso Rius, of Alfonso Rius & Co., Chicago.

Returned—Harry J. Bernheim, of J. Bernheim & Sons, New York and Havana.

Departures—Joseph Mendelsohn, for New York; Frank Dominguez, for Philadelphia; Charles Salomon, for Chicago; Max Stern and J. L. Janover, for Tampa; G. W. Nichols, Jr., and A. Artolozaga, for Key West.

HAVANA CIGAR MANUFACTURERS

are still busy, the larger factories particularly, although the smaller ones are having a hard time. There is a great deal of talk in our daily press about a forthcoming reciprocity treaty between Cuba and Spain. It is said that the import duty on cigars would be lower by 40 per cent. in favor of Cuba, but unfortunately it seems that the American Government is already on the qui vive to watch that the export trade from the United States to Cuba shall not suffer by the contemplated measure. If the American Congress would only give Cuba a reduction of 50 per cent., the latter country would not have to look for other markets to find an outlet for its cigar industry, and it would certainly redound to the benefit of both countries in the end.

The Sol factory is quite busy now executing orders for the holidays from the United States, besides having a good call for its cigars from Europe.

The Henry Clay and Bock & Co., Ltd., is working with full steam, having shipped 392 cases per S. S. Saratoga last Saturday, which meant night-work for the two previous days in order to ship the goods on time.

Other busy factories are: Romeo & Julieta, Partagas, La Escepcion, H. Upmann, Flor de A. Fernandez Garcia, Por Larranaga, La Diligencia, Eden and La Flor de P. A. Estanillo.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sobrinos de A. Gonzalez sold 1,954 bales of all kinds of leaf last week.

Joseph Mendelsohn left per S. S. Saratoga for his New York home, and in the very best of spirits. Don Jose has selected over 1,200 bales of the very finest vegas of Vuelta Abajo, Par-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner
MUNIZ HERMANOS y CIA
S en C
Growers and Dealers of
VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO
Cable: "Angel," Havana Reina 20, Havana P. O. Box

SYLVESTER & STERN
SUCCESSORS TO
LEWIS SYLVESTER & SON
Growers, Packers and Importers of
Havana Tobacco
HAVANA, CUBA Monte 56
NEW YORK 165 Front Street
PLANTATIONS and ESCOJIDAS:
In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS
Factory Vegas a Specialty

CARDENAS y CIA.
Almacen de Tabaco en Rama
Specialty: VUELTA ABAJO and ARTEMISA
126 Amistad St.
Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER
Leaf Tobacco Merchant
HAVANA, CUBA: Calzada del Monte No. 15
NEW YORK: No. 145 Water Street
Bremen, Germany

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

I. Kaffenburgh & Sons Quality Havana
Neptuno 6, Havana, Cuba. 88 Broad Street, Boston, Mass.

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge **JORGE & P. CASTANEDA** Y. P. Castaneda

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous Lowland Vuelta Abajo Vegas

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

tido and Remedios during his three week's sojourn here, besides supervising and examining the packings made for him. The customers of Mendelsohn, Bornemann & Co. can be sure to find tobacco to suit them, as no better tobacco has left or will leave our island, and it is hardly necessary to mention that the prices will be as low, or lower, than those of any other importer of Havana tobacco at New York.

Muniz Hnos. & Co. were sellers of their choice packing of Remedios first and second capaduras—950 bales in all.

Benito Rovira is still here, and is said to have purchased close on to 1,500 bales of leaf.

Jose F. Rocha disposed of 600 bales of Vuelta Abajo and Partido.

Sylvester & Stern were buyers of 1,000 bales of different kinds of leaf last week.

Rz. Bautista & Co. closed out 550 bales of Remedios.

H. Upmann & Co. bought 1,500 bales of leaf for Europe and the American market.

Puente, Granda & Co. turned over 300 bales of Remedios to their customers.

Sol Hamburger has examined and received already 1,000 bales of choice vegas bought by him, but it is stated on good authority that his whole transactions amount to 2,500 bales additional, subject to registration yet, as he intends to remain here for two or three weeks longer.

B. Diaz & Co. sold 300 bales of Vuelta Abajo and Partido.

Garcia & Co. are reported to have purchased 1,000 bales of tobacco in our market last week.

A. Pazos & Co. were sellers of 260 bales of Vuelta Abajo during the past eight days.

Viuda de Jose Gener bought 500 bales of Vuelta Abajo for La Escepcion factory.

Herrera, Calmet & Co. closed out 255 bales of Remedios.

I. Bernheim & Sons are also active buyers in our market for fine escojidas of Remedios, and one of 400 bales was reported, but there may be more to come yet.

Suarez Hnos. disposed of 215 bales of Vuelta Abajo and Remedios.

Louis Cantor came here with the avowed purpose of looking over his escojidas, but incidentally he could not avoid looking at other tobaccos also; in consequence of which it was stated, on the best authority, that he has purchased some of the very finest vegas of Vuelta Abajo of this year's crop, one of which consisted of 300 bales.

A. M. Calzada & Co. sold 205 bales of Vuelta Abajo and Partido last week.

Joseph H. Cayro & Sons made several transactions, amounting to 205 bales of Vuelta Abajo and Partido.

Leslie Pantin has purchased already 24,000 bales of leaf tobacco for his customers this year. He shipped 785 last week.

Planas & Co. were sellers of 200 bales of Remedios.

Heinrich Neuberger shipped 334 bales to Bremen, besides several shipments to the United States.

Gutierrez & Zabala sold 200 bales of Vuelta Abajo to a local manufacturer last week.

Charles Blasco was a shipper of 272 bales of leaf tobacco by the S. S. Saratoga.

Frank Dominguez left with 692 bales of leaf tobacco to the credit of E. A. Calves & Co. on his last trip this year.

RECEIPTS FROM THE COUNTRY.

Week ending Nov. 14, 1909. Bales.		Since Jan. 1, 1909. Bales.
5,867	Vuelta Abajo	203,897
653	Semi-Vuelta	27,178
87	Partido	33,468
—	Matanzas	428
2,735	Remedios	157,407
64	Santiago de Cuba	8,495
9,406	Totals	430,873

THE CHRONICLES OF BEN ALI.

The Harvard-Yale Football Game Brings Many Visitors to The Hub, and Cigar Men Profit Thereby.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Nov. 22.

Retailers have had a good week's business. The Harvard and Yale football game, which took place Saturday over in Cambridge, brought thousands of visitors to town and our hostelries were taxed to their capacity. The leading stores had window displays, using the Harvard and Yale colors in glowing designs.

The principal storekeepers that profited by the influx of visitors were those in the neighborhood of Boylston and Washington streets.

Our large cigar factories are all busy making up their brands in fortieth packings, and as the cigar box manufacturers are reported to be very busy our jobbers are compelled to place early orders for same, being allowed just one allotment.

H. Traiser & Co., Inc., makers of the well-known Pippin 5-cent cigar, are continually advertising this brand in our daily newspapers, and there are rumors going around that this concern is now a branch of the American Cigar Company.

T. Metcalf & Co., the cut-price druggists, at 39 Tremont street, will remove their stock on December 1 to their Coplay Square store, having sold their lease to the 5 and 10-cent store.

I understand that the greater portion of the block on Washington near Summer street, where G. Frank Davenport, the pioneer cigarist and cafe proprietor is located, is soon to be torn down to make room for a large department store.

Joseph Berran, of J. Berran & Co., New York cigar manufacturers, was in town on Wednesday.

George Rapaport, representing the Shubert Cigar Company here, has just left on an extensive trip through the States of Vermont and New Hampshire in the interests of the famous Shubert's Smoker, which has many competitors, but few equals, in this market.

H. L. Munroe, with the Carris Novelty Company, of Washington, Ia., is going the rounds taking orders for his automatic match safe, that lets out one match at a time.

Concluded on p. 16

CABLE ADDRESS "CALOA" TELEPHONE 6087

PLANAS Y CA.

Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

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Telephone 3956 John New York

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & CO.

129 TO 130 ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

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Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
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ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
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MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

FLORIDA TOBACCO COMPANY
GROWERS and PACKERS
of the
Ever Popular
Florida Wrappers
EVERY DESIRABLE GRADE AND SIZE
131 Maiden Lane, New York
PLANTATIONS: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, Nov. 23.

New York Leaf Market.

The leaf tobacco market during the past week was of an even tenor and of considerable volume in the aggregate. A feature was the particular strength which was developed in Wisconsin leaf, and which type figures most largely in the week's transactions. While there was probably less activity in the filler grades of leaf, it is believed that those types will soon also become active, as indicated by reports received from packing centres.

The Sumatra market appears to be well maintained, and prices somewhat advanced on the more desirable shades, especially light Sumatra, because of the known moderate quantities of it in the market.

In the Havana market there appears to have also been an advancing market, with fairly brisk sales of all desirable offerings.

* * *

The Cigar Industry.

Manufacturers at present are having plenty to do in keeping in close touch of their manufacturing departments, and the question of getting goods out fast enough to meet the present demand is giving them some concern. The demand also seems to be on the increase from some of the more important distributing centres.

* * *

Showing Light Florida.

H. Bacharach & Co., at 101 Water street, dealers in leaf tobacco, are showing the trade some light Florida tobaccos, and appear to be among the exceptional few who are in a position to offer any quantity of that class of goods at present. Mr. Bacharach, of that firm, recently returned from a visit to some of their customers, having booked a goodly number of orders.

* * *

The Hilson Corporation.

Preliminary to the re-organization of the Hilson Co., a new charter has been taken out under the laws of New Jersey, with a capital of $400,000. The headquarters are to be at Jersey City. The incorporators were Edward Hilson, L. J. Relyea and F. E. Griswold.

* * *

H. J. Laverge Resigns.

H. J. Laverge, formerly a member of the Sumatra importing firm of Laverge & Schneider, and from which house he retired some years ago, to accept an appointment with the American Cigar Co., as buyer of Sumatra tobacco, has resigned his position. He returned to New York recently.

* * *

New Philippine Co. Organized.

Oriental Produce Co. is the name of a new company recently formed to trade in Philippine products, especially cigars, for which end of the business they have secured the services of Charles B. Cameron, who is well known in the cigar trade, and who was formerly connected with the Waldorf-Astoria Segar Co.

The secretary of the company is George W. Gibbs, formerly in the internal revenue service of the Philippines, and before that connected with the tobacco trade. He is in charge of the New York office, which is located in the Tontine Building, in Wall street.

* * *

Arrest of Cigar Importers.

The Federal Grand Jury last week indicted Juan Garcia, Frederick B. Metzer, Susie E. Kline and Guillermo Garcia for conspiracy to defraud the Government out of customs duties on imported cigars and cigarettes and also out of the revenue tax on domestic products of a like character. The offense is alleged to have been committed last March. Since then, it is charged, the defendants have disposed of cigars and cigarettes on which no duty was paid and have sold unstamped domestic cigars and cigarettes.

Bench warrants were issued and Marshal Henkel caused the arrest of the defendants. Before Judge Hand, in the Criminal Branch of the United States Circuit Court, all of the prisoners except Metzer were held in $500 bail each. Metzer's bail was fixed at $1000.

* * *

New Brunswick Strike Ended.

Officials of the Hirschhorn, Mack & Co. factory, at New Brunswick, last week stated that they believed their employes would return to work on Monday morning, when a new two weeks' period will be started. Most of the strikers had already returned.

* * *

Government Cigar Sale.

Several hundred dollars' worth of cigars, cigarettes and cheroots is to be sold at public auction by the Government to-morrow. The sale will begin at 11 A. M. Altogether there are 168 lots to be disposed of, including one lot of wrapper leaf tobacco.

The offerings range from Cuban tobacco to the product grown in the Philippine Islands, Sumatra and elsewhere. Purchasers will be required to pay the revenue tax on the cigars and cigarettes in addition to the purchase price.

* * *

Receivers for Bortz Bros.

A petition in bankruptcy has been filed against Louis and Jacob Bortz, who compose the firm of Bortz Bros., wholesale dealers in tobacco at No. 331 Stanton street and Youngstown, O., and wholesale dealers in herrings at No. 185 Division street, by these creditors: K. Marks & Co., $444, and Joseph Vidootzky, $605. It was alleged that they are insolvent, made preferential payments, concealed and removed part of their stock. Judge Holt appointed Frederick A. Burlingame receiver, bond $1000. Assets are estimated at $2000. They started the tobacco business in January, 1906, as the Hungarian Tobacco Co., and went into herrings in September, 1908.

* * *

Fisher & Yglesia Progressing.

A steady progress is being made at the clear Havana cigar factory of Fisher & Yglesia, in Brooklyn. Mr. L. Harry Fisher, of that house, has just returned from the West with some large orders, placing their Danton brand with several of the leading houses in that section of the country.

ST. LOUIS FIRM DISSOLVED.

Under date of November 16, the well-known leaf tobacco house of Weinheimer & Opp, of St. Louis, Mo., issued the following letter to the trade:

Notice is hereby given that the co-partnership existing between F. William Weinheimer and Frederick Opp, under the name of "Weinheimer & Opp," doing business in the city of St. Louis, Mo., has been this day dissolved by mutual consent.

Said F. William Weinheimer has retired from said firm and business, but said Frederick Opp will continue said business at the same place under the name of "Fred'k Opp Leaf Tobacco Company;" and said Frederick Opp will collect all outstanding accounts due said firm of Weinheimer & Opp, and has assumed and will discharge all liabilities of said firm.

The American Manila Cigar Company, with a capital stock of $10,000, has been incorporated at San Francisco by A. L. Chickering, W. Dorn, G. M. Murphy and B. E. Van Alstine.

The Wayne Tobacco Company has been organized at Fort Wayne, Ind. Capital, $40,000. Directors are Albert Bunck, Fred. Bunck and Frank A. Gocke.

Louis Ward is starting a cigar factory at Bowling Green, O., and it is expected that a good force of help will find employment there.

THE TOBACCO WORLD

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

CIGAR SALESMAN—Five years' experience, selling factory to retailers direct; twenty towns New Jersey; com. basis; wants additional live advertising and reliable factory to represent. Address Cigars, Box 584, Trenton, N. J. 11-10-b

WANTED—A line of cheap and medium-priced cigars and little Turkish cigars to call on jobbing trade in Northwest on commission. E. C. Hogan, 1404 Western Ave., Minneapolis, Minn. 11-24c

WANTED—To represent factory making good at $10 to $15 per M. on commission, selling jobbing trade only in Eastern States. Address Perfection, Box 3, care of "Tobacco World." 11-17-c

WANTED—Good line of cigars for Philadelphia and vicinity. Also good union-made nickel cigar. Can sell your jobs. Address Sales, Box 2, care of "Tobacco World." 11-17-c

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Special attention given to private brands. Address Box 1, care of "Tobacco World." 11-17

MONROE ADLER
Cigar Broker
36 La Salle St. — Chicago, Ill.
6-17he

H. BACHARACH & CO.
OFFER
100 Bales Light Prime Wrappers
1908 CROP of FLORIDA
AT MOST REASONABLE PRICES
Address No. 101 Water Street
JOHN F. HEILAND & CO., Lancaster, Pennsylvania Representatives — NEW YORK

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade
Five-Cent Straight Cigar
Ever Made

The Little Minister
Has the **Largest** Sale
of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. ROSENWALD & BRO.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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PHILADELPHIA, NOVEMBER 24, 1909

THE LOCAL TOBACCO NEWS

A fairly good business has been experienced by the leaf tobacco dealers during the past week. Not only has the local trade required more supplies of raw material, but mail orders have been reporting a more active business in the respective territories covered by them. There was little business started here in Ohio tobaccos by the presence of several visitors from the Buckeye State. There has also been a stronger inquiry for Pennsylvania and Connecticut tobaccos. It is noted that present prices are a little stiff.

Both Sumatra and Havana tobacco has been selling in rather small lots to meet early requirements, but prices were well maintained.

* * *

The cigar manufacturers continue active, working to the full capacity of the factories, and in some instances they are working overtime to fill orders as promptly as possible. Collections are reported a little slow, and local business among the jobbing houses is said to be hardly up to the standard for this time of the year.

* * *

It is reported that a meeting of retail dealers will be called at an early date to take place in some centrally located hall of sufficient size to accommodate a goodly number. Special features will be introduced and it is hoped to show the dealers that an organization of this kind is an absolute need here. Of course, the project will be fathered by some of the leading spirits in the retail trade.

* * *

Harris Rosenweig, the alleged slayer of Harry Victor, the former South Second street tobacco jobber, was this week placed on trial charged with the crime. At the time of this writing the case had not progressed very far, but indications were that only circumstantial evidence had been obtained against him, but which, according to Assistant District Attorney Gray, was sufficiently strong to bring about a conviction. The outcome is being awaited with interest.

* * *

A larger number of out-of-town visitors have been in this city during the past week, and some special developments has resulted. Stanton Brenner, of J. L. Brenner & Sons, packers of Dayton, was among the more recent visitors showing a line of Ohio to tobaccos. D. E. Salomon, representing Goldsmith & Bloch, New York, has returned to this city after quite an extended trip west. John H. Goetze, the New York Sumatra importer, has also been circulating among the local houses in this city lately.

* * *

Prof. H. E. LeBreque has been making a number of practical demonstrations throughout the city of the Autolite self-lighting cigarettes, and the effect has been quite wholesome for the dealers handling a line of those goods.

* * *

We are informed by Arthur Hagen & Co., distributers of the White Rolls cigarettes, that the coupons issued with those goods will be redeemed at their full value. F. D. Ware, of the Ware-Kramer Co., makers of the "White Rolls," was a recent visitor here.

* * *

The engagement of Richard Bythiner, a son of Louis Bythiner, well known leaf tobacco broker in this city, but who has been living in New York city for nearly ten years, and who is employed as a salesman by E. Rosenwald & Bro., of New York, was announced last week, to Miss Cora Blumenthal, of New York. Young Bythiner has numerous friends in this city who are congratulating him heartily.

* * *

Frank Domingues, of E. A. Calvess & Co., recently returned from an extended trip to Cuba, having made some extensive purchases, and which the firm believes will enable them to meet the demands of their customers for some months to come. Mr. Domingues reports that he found it a very difficult matter to purchase tobacco this time because the market there is being rapidly cleaned out of goods, especially of the grades he requires for his firm.

* * *

There is great activity at present at the factory of the 44 Cigar Co., to fill present orders. Work on the new building is progressing rapidly and the firm hopes to be in possession by the end of the year. The several salesmen of this firm are all doing a fine business at present. Mr. Myers is still in the West, where on his present trip he has met with the highest order of success, and opened a number of desirable new accounts.

From the New York State territory there are also excellent results being obtained, and a big business in Pennsylvania and New Jersey. Business generally is good with them.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SWEET PLUMS. 19,063.
For cigars, cigarettes and cheroots. Registered November 18, 1909, at 9 A. M., by J. W. Minnich, Dallastown, Pa.

WERTHER. 19,064.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 18, 1909, at 9 A. M., by American Lithographic Co., New York.

ALL OVER NORFOLK. 19,065.
For cigars. Registered November 18, 1909, at 9 A. M., by L. Michelson & Bro., Baltimore, Md.

EMMET MEMORIAL. 19,066.
For cigars. Registered November 18, 1909, at 9 A. M., by Foley & Son, Chicago, Ill.

EL PASO. 19,067.
For cigars, cigarettes and cheroots. Registered November 18, 1909, at 9 A. M., by E. Weinberger, Chicago, Ill.

LA SALNIA. 19,068.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 18, 1909, at 9 A. M., by J. W. Thompson, Cincinnati, O.

INOGARCIA. 19,069.
For cigars, cigarettes and cheroots. Registered November 18, 1909, at 9 A. M., by F. M. Garcia, New York.

WOODMIRE. 19,070.
For cigars, cigarettes and cheroots. Registered November 19, 1909, at 9 A. M., by American Lithographic Co., New York.

ENTHUSIASM. 19,071.
For cigars, cigarettes and cheroots. Registered November 19, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

FORETHOUGHT. 19,072.
For cigars, cigarettes and cheroots. Registered November 19, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

UNIQUE 5. 19,073.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 19, 1909, at 9 A. M., by Joseph Deraps, Fairfield, Me.

SPRING-SONG. 19,074.
For cigars, cigarettes and cheroots. Registered November 19, 1909, at 9 A. M., by Frank LaFountain, Northampton, Mass.

NICKEL MARK. 19,075.
For cigars, cigarettes and cheroots. Registered November 19, 1909, at 9 A. M., by P. Meagher & Sons, Rochester, N. Y.

OSMAN. 19,076.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 19, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y.

LA SORENNA. 19,077.
For cigars, cigarettes and cheroots. Registered November 20, 1909, at 9 A. M., by Calvert Lithographic Co., Detroit, Mich.

THE NEW DISCOVERY. 19,078.
For cigars, cigarettes and cheroots. Registered November 20, 1909, at 9 A. M., by Spector Bros., Chicago, Ill.

JEDNOSE. 19,079.
For cigars, cigarettes, cheroots and stogies. Registered November 20, 1909, at 9 A. M., by F. Kowalski & Co., Chicago, Ill.

RICHARD WATSON GILDER. 19,080.
For cigars, cigarettes and cheroots. Registered November 20, 1909, at 9 A. M., by American Lithographic Co., New York.

NORTH END.* 19,081.
For cigarettes. Registered November 20, 1909, at 9 A. M., by M. Rappaport & Co., Philadelphia.

WEST END. 19,082.
For cigarettes. Registered November 20, 1909, at 9 A. M., by M. Rappaport & Co., Philadelphia.

OHIO ARTISAN. 19,083.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 22, 1909, at 9 A. M., by Penn Cigar Co., Pittsburg, Pa.

VUELTA VELVET. 19,084.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 22, 1909, at 9 A. M., by Jose Venta & Co., New Orleans, La.

ENTENZA. 19,085.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by J. P. Entenza, Jacksonville, Fla.

LA FLOR DE ENTENZA. 19,086.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by J. P. Entenza, Jacksonville, Fla.

YORKERS. 19,087.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by Herman Warner & Co., York, Pa.

LA AFRANA. 19,088.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 22, 1909, at 9 A. M., by Fisher & Yglesia, Brooklyn, N. Y.

MERIT HAVANAS. 19,089.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by Chas. Johann & Co., Chicago, Ill.

JONNIE JACK. 19,090.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 22, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

ASSESTS. 19,091.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

NEW POSSESSION. 19,092.
For cigars, cigarettes and cheroots. Registered November 22, 1909, at 9 A. M., by Luckett, Luchs & Lipscomb, Philadelphia.

LA VALIOSA. 19,093.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by Kuegar & Braun, New York.

EAGLE'S PEAK. 19,094.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by F. P. Shanfelder, Newmanstown, Pa.

THE K. SISTERS. 19,095.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 23, 1909, at 9 A. M., by J. W. Gohn Cigar Co., York, Pa.

MANHATTAN PUFFS. 19,096.
For cigars and cheroots. Registered November 23, 1909, at 9 A. M., by Herman Warner & Co., York, Pa.

PULLMAN PUFFS. 19,097.
For cigars, cheroots and stogies. Registered November 23, 1909, at 9 A. M., by Herman Warner & Co., York, Pa.

RUTH. 19,098.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 23, 1909, at 9 A. M., by Moehle Lithographic Co., Brooklyn, N. Y. (Re-registration.)

LA SPAGNOLA. 19,099.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

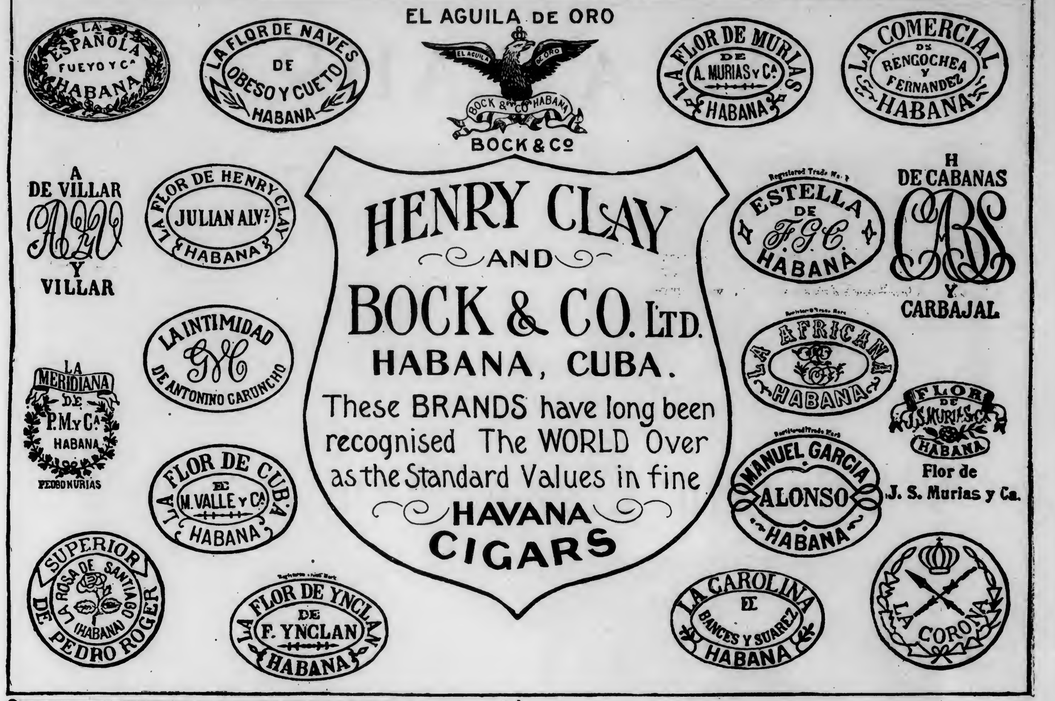
SELINA LUE. 19,100.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by Wm. Steiner, Sons & Co., New York.

ROY R. GILSON. 19,101.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JUDGE LINDSEY. 19,102.
For cigars, cigarettes and cheroots. Registered November 23, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

CORRECTION

SIMO. 19,051.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 17, 1909, at 9 A. M., by St. Louis Cigar Box Co., St. Louis, Mo., should have been **EL SIMO.**



La Imperial Cigar Factory
J. F. SECHRIST, Proprietor
Manufacturer of
FINE CIGARS
Holtz, Penna.

10c.—UNCLE JOSS—5c.

Pretty Bessie
York Nick....
Best Known..
} 5c.

Two Cracker Jacks (2 for 5 cents)

Oak Mountain Bouquet—Boston Beauties
Puro—Porto Rico Crooks

Correspondence with the Wholesale and Jobbing Trade Only invited.
Capacity, 25,000 per day. Telegraph—York, Pa.

Attractive Packages

Why not call attention to your
CHRISTMAS, HIGH CLASS or
SPECIAL BRANDS, by
packing in a box

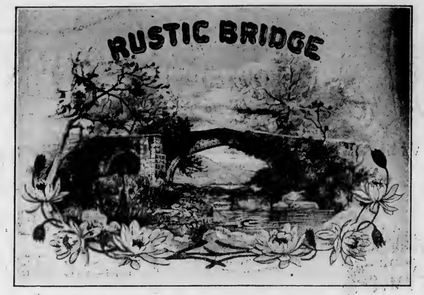
Different from the Ordinary?

WE are fully equipped to furnish anything from a Book Box to highly polished Cabinets. We have served some of the largest Cigar Manufacturers in the country along this line; why not you?

Give us an idea of what you want, accompanied by a rough sketch showing sizes, and we will do the rest.

Henry H. Sheip Mfg. Co.
Cor. Sixth Street and Columbia Avenue,
Philadelphia, Penna.

W. A. LAHR



Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES.
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.

Manufacturers of

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

A. D. KILLHEFFER — MILLERSVILLE, PA.

Maker of **High Grade Cigars**

No Salesmen. Communicate with Factory

IN THE CAPITAL OF OLD BERKS.

New Company Will Manufacture Brands Originated by Dibert Bros.

Reading, Pa., Nov. 22.

The principal brands of cigars made for many years by the well-known cigar manufacturing firm of Dibert Bros. have now been taken over by the Industrial Cigar Co., which is managed by Harry Dibert, a brother of the senior member of the firm of Dibert Bros., which firm is retiring from active business.

Jerome C. Lengel, a member of the cigar manufacturing firm of Lengel & Ernst, was recently married to Miss Carrie A. Dalzell, of Pottstown. Mr. Lengel has been engaged in the cigar business for a number of years, and is very popular in the trade here.

J. G. Neithamer, proprietor of the N. & N. Cigar Co., has sold his pool room and cigar stand at 17 North Eighth street, to Walter Cole, and will now devote his entire time to the cigar business.

At a recent meeting of the Cigar Makers' Union it was decided to tender a reception and banquet to A. P. Bower, delegate to the American Federation of Labor Convention, in session at Toronto, Canada, upon his arrival home, and the affair was carried out on scheduled time at the Labor Lyceum at Reed and Walnut streets.

The Porto Bana Cigar Company, at present located at 213 North Tenth street, will next week occupy larger and more commodious quarters in the building at 750 Penn street, taking part of the first and second floors and the entire third.

The newly-organized firm, of which Paris H. Hildebrand, a well-known local manufacturer, long in business for himself, is president and manager, may treble its present output within a few months, as many new lines have been taken up in addition to the purchase of the business of James W. Sheradin & Co.

Among the firm's leading brands are Otis Skinner, Paul Dudley, Numerica in nickel lines, with Principe De Paz, El Puna, Colonial Orator and Sheik in better lines. The last named brand is a new combination arranged by Mr. Hildebrand. In the firm's new location, 12,000 more feet of floor space will be available. The firm is very busy.

The American Cigar Company is increasing its force of women and girl employes at the Dayton establishment, and where they will hereafter do a considerable of the stemming which had heretofore been done in Kentucky.

Angelo Esposito, a Stamford, Conn., cigar manufacturer, was recently taken before a United States Commissioner at New Haven on a charge of selling unstamped cigars, and was held under $500 bond.

John Eisenberg & Sons recently opened a cigar store at 14 South Main street, Dayton, O. This firm is one of the best known in that city and has been in business for many years.

The United Cigar Stores Company have secured a site for a cigar store at Bloomington, Ill.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

The Chronicles of Ben Ali.

Concluded from p. 9

George Warren Lord, formerly manager of Woodward's Cigar Department, is now in charge of the cigar department at the City Hall drug store, on School street. George is a very clever salesman, having had years of experience in this line, beginning at the cigar store of old John Quinn when he was located on Hanover street.

Harry S. Lederer, of New York, who is the sole United States representative of the famous G. B. D. pipes, is here this week calling on his friends in the trade, with headquarters at the American House.

John Krog, representing William C. Demuth & Co., New York pipe manufacturers, is also stationed at the American House this week.

Sam H. Kitsis, who recently engaged with the Eastern Cigar Company, is making a good showing so far. Mr. Kitsis is pushing the cigar end of the business.

Baker Bros., the Hanover street tobacconists, are placing with the retail trade the Baker Bros. Invincible, a 5-cent cigar made up in Pennsylvania, but said to be a very good smoke.

The Nestor Gianacles Company, makers of the Nestor cigarettes, are very busy at their Roxbury factory. Orders are coming in lively from all parts of the country.

Charles Natelson, head teamster for Rosenthal Bros., the jobbing house, was in a happy frame of mind all week. The fact is, Charlie is engaged to be married to a beautiful young lady in East Boston. Charlie tried his best to keep the matter quiet, but the secret leaked out from a jewelry concern, where he had gone to select an engagement ring.

Havana Plums are still selling well in this market, and will presumably sell as long as the newspaper advertising continues in our daily papers.

There has been a big shortage here of cigarettes made by the American Tobacco Company. Jobbers report very slow shipments of them, and in consequence are handicapped in filling orders.

Schinasi Bros. are advertising their Prettiest cigarettes on bill boards all over town. The sales of these goods have increased of late. Ben Ali.

IN THE APPLE BLOSSOM STATE.

Business Continues Good in Detroit and Cool Weather is Expected to Make It Better.

Detroit Bureau "The Tobacco World," 591 Campbell Avenue.

Detroit, Mich., Nov. 22.

Detroit tobacco manufacturers report a steady trade, with the probabilities of a betterment in the demand when still colder weather arrives. Cigar manufacturers in all parts of the city are optimistic, and it is confidently expected that the year will close with a heavy trade. Prices have ruled steady through the week, and there is a possibility of an advance shortly.

The retailers throughout the city and State report a good business, and there will probably be a still better trade as the holiday season approaches. The different downtown stores are attractively decorated for Thanksgiving.

Collections are easy and money seems plentiful.

Detroit cigar manufacturers who feared they would have to pay double freight rates for shipments to points within the Western classification territory, have had their apprehensions allayed through advices recently received. Detroit's output of cigars is approximately 250,000,000 yearly, making it the leading city in the country in this industry, and the freight bills paid by the various companies run into thousands of dollars annually.

The present situation is peculiar.

PACKING HOUSES:

Florin, Pa. on Main Line of Penna. R. R.

and

14 Mifflin St., Lancaster, Pa.

OFFICE in FLORIN

Telephone 432-B P. O. Box 96

E. L. Nissly & Co.

Growers and Packers of

Choice CIGAR LEAF Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our samples. Samples cheerfully submitted upon request.

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

The Western Classification Committee, at a meeting held in July, determined that all cigars consigned to Western classification territory, which embraces approximately all the States west of the Mississippi River, should be in boxes securely sealed with metal seals other than lead. The penalty for not conforming with this ruling would be a double freight rate.

The rule was to be effective November 1, and through an oversight the cigar manufacturers were not advised of the change in time to secure a supply of tin seals. Consequently, at a meeting of 11 manufacturers, it was decided that the only way to save double freight bills was to secure an extension of time. This was done.

A number of Detroit and Michigan cigar men are in the north woods hunting deer.

F. H. Mertz, of Saginaw, is placing a new 10-cent cigar, called "Laerto." The cigar is made of Havana filler, with a Connecticut wrapper.

J. H. Denney, who recently sold his cigar factory in Reading, has again established himself in business. He has a factory in Morenci now.

Ground has been broken for Sommer's Bros.' new match factory, in Saginaw. The property was recently acquired from the M. & M. Association.

M. A. Price, of Benton Harbor, has disposed of his Chansonette cigar factory to Grant Byers, for several years a foreman in the factory. The new firm will continue on the same brands of cigars.

The Dierdorf Cigar Company, of Grand Rapids, has filled up a storeroom, adjoining its retail department, as a pool and billiard room. The cigar factory has been removed to the upper floors, the company taking a long lease on its present home. Tivorted.

John Kinney has retired from the cigar firm of Kinney & Galvin, cigar manufacturers at Cortland, N. Y., by selling his interest to Mr. Cornelius Galvin, who will conduct the business as heretofore.

IN YORK AND ITS ENVIRONS.

Revenue Receipts Show Gain in Cigar Output. New Crop Sells Slowly.

York, Pa., Nov. 22.

Reports of the sale of stamps at the York office of the Internal Revenue Department show continued gains in the production of cigars and tobacco, and promise a large advancement over last month.

Very little tobacco has been bought from the growers, who are claiming that this year's crops are nearly as good as those of 1908, and they consequently are looking for prices somewhat commensurate with their idea of the quality of the crops this in comparison with last year, but a well-known local dealer remarked to the writer yesterday that he thought the farmers' ideas would this year not be realized. There is some green tobacco found among the crops and packers do not look on that fact with absolute favor that is certain.

At Red Lion the cigar manufacturers report orders at present far ahead of their ability to fill before the holidays. If they had had the foresight and the capital to do so, a good stock of cigars on hand would now prove a veritable godsend.

At the H. F. Martin cigar factory, in York, an order for 0,000 was made in one shipment to one house last week, and they have sufficient orders on hand to keep them running full force during the remainder of the year.

D. A. Horn, a well-known tobacco man of Red Lion, is now convalescing after a spell of sickness.

The El Orient Cigar Company, of East York, is now doing quite a thriving business on a brand of cigars which they have successfully placed on the market.

F. W. Brenner, connected with the large factory of W. K. Gresh & Sons, of Norristown, Pa., spent a few days in York last week looking after the interests of his home.

The cigar box manufacturers of this city are at present rushed to their full capacity with hurry orders for boxes, as the manufacturers of cigars are making every effort to make shipments rapidly and are depending largely on the boxmaker for a sufficient supply of boxes.

Jesse Frysinger, a well-known cigar manufacturer of Hanover, and who has been for the past 35 years engaged in the cigar manufacturing business, has recently sold his business to some of his former employes and will in the near future enter into the raising of poultry on an extensive scale in New Jersey. He has purchased a farm in the vicinity of Woodbury, N. J. He now contemplates disposing of his fine residence in Hanover.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84–86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Dell Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY – M'F'C'R – READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 21th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The buying movement has slackened so much that we have forgotten how a tobacco buyer should look, and we wonder whether he will visit us in an automobile or will come in the good old-fashioned way with horses as the moving power. Now we won't show too much curiosity if you come with either, only come with the intention of buying tobacco, and paying all that you can afford and still leave a margin of profit to yourselves.

Our correspondents write

West Hatfield, Mass.—There have been no sales of the new crop lately. The damp spell of last week gave the farmers a chance to take down much of their crop. The crop seems to be very satisfactory, as it is being stripped.

East Whately, Mass.—I report the sale of two crops of tobacco by E. B. Crafts, and by Thomas Flynn ten acres to a party from Elmira, N. Y. Considerable stripping has been done, still there is quite a lot left hanging on the poles. Very little pole sweat.

North Hadley, Mass.—No sales of tobacco recently. Farmers are waiting for a damp spell to take down tobacco. Other fall work is well out of the way.

Wethersfield, Conn., Nov. 13.—The crop seems to be curing down good color and fine quality. No sales of the new crop that I have heard of.

North Hatfield, Mass.—I report the sales of one crop by George Donaldson, four acres, to L. W. Swift at a good price.—Amer. Cultivator.

New Milford, Conn.—According to reports from the surrounding sections, the farmers are disposing of their tobacco crops at good prices for Housatonic leaf, a ready market being found, ranging from 11 to 16 cents a pound. The crop is said to be a good one, has had excellent curing weather and will be ready to strip from stalks and bundle within a week or two. Last year's prices were in the neighborhood of five and seven cents a pound and the year before what little was sold also brought under eight cents a pound. There is about $300,000 worth of tobacco sold in this section, and with good prices a busy fall trade is looked for.

Manchester, Conn.—The rain on the 17th brought the desired damp for the tobacco, while is now in the sheds, but failed to bring the labor, and as a result there was not so much tobacco taken down as might have been expected. In the Manchester and Wapping tobacco fields it is estimated that there is about 1500 acres grown, the Connecticut Sumatra Company's plant at Buckland alone raising 60 acres. As most of the laborers are at present engaged in some other kind of labor they could not be secured when tobacco growers went to look for them. At the farm of the Connecticut Sumatra Company it was learned that about 15 acres were taken down, but all the work was done by men who are employed regularly on the farm, and that the same trouble in securing help had been experienced there as at the other places. This makes about 30 acres that have not been taken down at that place, but there are still 30 more in the sheds. Many of the smaller growers have not taken down any at all, mostly because they cannot secure the help.

Buyers have been going through the tobacco districts in this section for the past two or three months, and as a result over half of this year's crop has already been sold, and every indication points to a complete cleaning out of the crop within the next few weeks. The prices are also considered good and the year just closing has been one of the most prosperous for the tobacco growers in many years.

Windsor Locks, Conn.—A genuine tobacco damp Wednesday was taken advantage of by the growers, who engaged all the extra help available and took down from the poles in the sheds a big quantity of the crop. After it is stripped from the stalks it will provide material for the sorting warehouses, and these will now be getting ready to open for the winter's work. Buyers have been thick in the region this week, looking over the crops and bargaining for several here and there.

Hartford, Conn.—Wednesday's rain was welcomed by the tobacco growers of the Connecticut Valley. The condition caused just the right kind of a "tobacco damp" that the farmers desire in order to enable them to take down their crop from the sheds and strip the leaves from the stalks. A considerable fraction of the crop has been taken down, but the season is behind the normal on account of the few days of dampness.

Thompsonville, Conn.—Several crops of tobacco have been sold during the past week, and the average price received was 17 cents a pound. This is several cents higher than was received for most of last year's crop in this town.

Sunderland, Mass.—Cyrus M. Hubbard has sold his tent-grown tobacco for 60 cents, and that grown in the open for 30 cents per pound.

WISCONSIN.

Edgerton, Nov. 19.—What work there is going on toward lifting the balance of the '09 tobacco is mainly being done by the American Tobacco Company, who have their buyers posted in nearly every growing section of the State and taking over what crops they can induce growers to part with at prices generally under the seven-cent limit. So far it has been rather uphill work to break down former prices to these figures, but in the aggregate a small army of buyers in the field have been able to secure a good many hundred acres.

Just a fair business is being done in the cured leaf markets. The bulk of the large transactions in Wisconsin leaf of late have occurred in the eastern markets and the '08 especially is bringing quite satisfactory prices. There is a strong inquiry in the local markets for the cheaper grades of all years where price is the determining feature, but even this class of goods is pretty well disposed of. A lot of 287 cases of '06 from the Madden Bros. packing has been sold during the week. A buyer from the Crystal Leaf Tobacco Company, of Pittsburg, has also picked up about 200 cases in local markets. A number of smaller transactions are also reported aside from the usual trade in manufacturers' orders.

The shipments out of storage reach 662 cases from this market to all points for the week.—Reporter.

NEW YORK STATE.

Elmira.—The tobacco market locally is showing signs of activity. This week scouts of various tobacco interests are in the Big Flats district buying the 1909 acreage of leaf tobacco. The crop this year is generally of good quality.

Three or four agents of the American Tobacco Company were in this section. J. S. Billington, of Corning, representing G. Falk Bros., of New York city, is also buying considerable tobacco, as are all the Elmira firms.

The price paid for Big Flats leaf tobacco this year is from six to seven cents a pound, according to quality. This is about the price the growers received last year.

KENTUCKY.

Guthrie, Nov. 18.—The Planters' Protective Association this week sold about 450,000 pounds of tobacco to Morrow Bros., of Adairville, at prices ranging from 9 to 14 cents. The crops disposed of were chiefly from Logan county, to be packed in light hogsheads and used by the stripping trade. The sales will be continued to-morrow until the types exhibited are exhausted.

Paducah, Nov. 18.—Since the rain of last week the farmers have commenced to bring in their tobacco. The local dealers expect this to be the biggest season that Paducah has had in several years. Bohmer Bros., who opened a loose leaf house here last year, will begin their sales next Monday morning at 10 o'clock. They will be conducted every day at that hour. An average crop has been raised in McCracken county this year, but much tobacco will come from adjoining counties.

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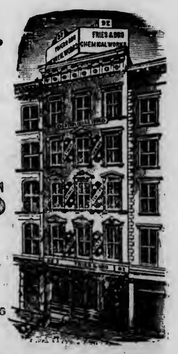

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Afford PERFECT PROTECTION AGAINST
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Indorsed by all Smokers, and are the MOST EFFECTIVE
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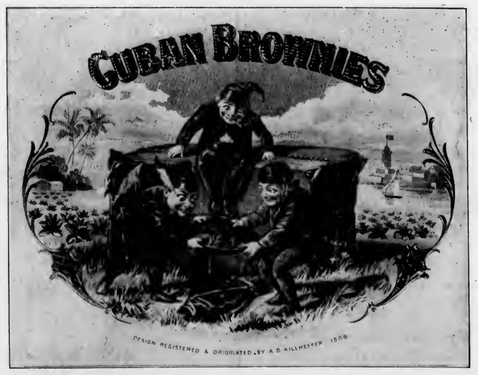

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Send for Sample and Prices of our stock,
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Juan F. Portuondo founded
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When a brand stands unbroken from Maine to
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Vol. XXIX., No. 48 PHILADELPHIA, DECEMBER 1, 1909 One Dollar the Year

OIL AND TOBACCO CASES ALIKE

R. R. Reed Says Points Involved in the Suits are the Same.

New York, Nov. 25.

Robert R. Reed, lawyer, who has advocated a law excluding from interstate commerce all corporations which constitute or belong to a combination in unreasonable restraint of trade, called attention on Tuesday to the fact that the Standard Oil decision simply followed the decision in the Tobacco Trust case a year ago.

"It will not be necessary for the country to wait until the Standard Oil case reaches the Supreme Court before the law is settled," he said. "If the Tobacco Trust case, which involves the very same question and has been held more than a year on appeal, can be argued within another month, as expected, the Supreme Court will be able to decide the question early in the winter. There is little or no doubt that these decisions will stand.

"The contest will now be between those who wish to legalize and perpetuate the monopolies under Federal regulation and those who demand a restoration of natural laws, of competition and freedom in trade. I feel sure that strong support will develop in Congress and in the country for the enforcement of the Sherman law against all existing 'Trusts,' and for a new law that will deal specifically with them and exclude them from commerce under heavy penalties, with provisions that will make the law effective and not subject for its enforcement to the discretion of the Federal Government.

"This can be accomplished by making all contracts unenforcable by a corporation violating its provisions, and by giving treble damages to persons damaged by such violation. Men will not act in defiance of such an act. They will obey it without trying to weaken, influence or corrupt the administration of justice."

MUST SEEK NEW QUARTERS.

Cigar Firm Must Vacate Premises Occupied for Twenty Years.

Springfield, Mass., Nov. 27.

Margerum Bros., tobacco dealers and cigar manufacturers, at 459 Main street, must move January 1, from the building where they have been for 20 years. C. C. Margerum, senior member of the firm, said last night, that notice was given a month ago that the space the firm occupies would be required for other purposes.

The firm is one of the oldest in the city, and before occupying its present building at Main and Sandford streets, was in the old Exchange hotel building in Main street.

ATTACK CORPORATION TAX

Accountants Criticize Its Provisions and Seek Amendment.

Washington, D. C., Nov. 28.

The public accountants of the country are planning a vigorous fight in the first few weeks of Congress for the amendment of the corporation tax provisions of the Payne law in regard to the sections that affect the accounting profession.

In a letter sent out by J. E. Sterret, president of the American Association of Public Accountants, the present law is criticised for its prescription of "obsolete methods of determining the amount of the tax and for the expense of bookkeeping entailed by them."

One of the features of the law objected to by the accountants is the levying of the tax on the basis of cash received or disbursed. "This requirement," says President Sterret's letter, "necessarily brings up questions of inventories which are very serious. It will be impossible to comply with the law as it reads, and estimates must necessarily be introduced of the cost of stock bought for expense purposes as against capital purposes."

Objection has also been raised to the inconvenience occasioned by the collection of the tax for the calendar instead of the commercial year.

TOBACCO FACTORY FOR NASHVILLE

Cumberland City Works Will Remove to Nashville and Erect a Big Plant.

Nashville, Tenn., Nov. 26.

There has been a deal on foot for several days between M. Fruitema, the general manager of the Cumberland City Tobacco Works, of Cumberland City, Tenn., and several prominent business men in regard to moving that plant to Nashville. The deal having been closed, arrangements are now being made to erect a large factory here which will be used in manufacturing plug, twist and smoking tobaccos on a very large scale.

It is understood that the Cumberland City factory has been running at its full capacity for several months, but owing to the scarcity of labor it was not deemed advisable to enlarge the plant at that place. For this reason it was thought best by the management to remove it to Nashville, and to erect a larger plant in this city.

When asked about the deal, Mr. Fruitema stated that for certain reasons he would rather not give out where the new factory would be erected, but said that he would give more particulars as soon as some minor details had been arranged.

Mr. Fruitema, who will have charge of the factory, is a native of Amsterdam, Holland. He has been identified with the tobacco business for many years, and is considered an expert buyer, having represented Holland in the capacity of a buyer for many years.

THE PHILIPPINE CIGAR GUARANTY

Treasury Department Says Only Congress Can Remedy Alleged Fault.

Washington, D. C., Nov. 27.

Despite a flood of protests reaching the Treasury Department from American tobacco interests flaying the Government because of the use of a label which is claimed to be the Government's guaranty on Philippine cigars, the fault lays not with the United States Government, but with the Philippine, which uses the label complained of at its discretion. This statement was made officially at the Treasury Department Wednesday, and it was pointed out that the remedy lay with Congress.

The cigars are entering this country with a label attached by the Philippine Government, attesting the production of the tobacco products under Government regulation, including the sanitary features. According to the Washington authorities, where that label does not encroach upon any of the marks, stamps or brands required by the law and regulations of the Treasury Department, its use cannot be objected to any more than would the use of advertising labels, names, etc., by manufacturers in the United States.

The new tariff law differentiates plainly between internal revenue taxes collected for the benefit of the United States, and internal revenue taxes collected for the benefit of the Philippine Government. The Philippines, like Porto Rico, has a regularly organized taxation system entirely separate from the United States internal revenue system.

The Philippine situation is similar to that in Porto Rico, except that no law has been passed authorizing the sale of internal revenue stamps in the Philippine Islands, and the stamps were authorized by the department to be placed with the internal revenue collector for the Philippines for stamping taxable goods coming to the United States. These stamps are to facilitate business and cannot be used to pay internal revenue taxes imposed under the Philippine laws, which provide their own evidences of tax payment.

THE SUIT AGAINST THE AMERICAN

Washington, D. C., Nov. 26.

Hearing of argument in the tobacco Trust case before the Supreme Court is set officially for December 13. There are, however, several cases ahead of it set for the same day, so that the tobacco case is not likely to be reported before December 16 or 17. Additional importance is lent to the tobacco case in view of the recent Standard Oil decision, and it is probable that the Court will give a day and a half to the argument, time to be divided equally between the Government and counsel for the tobacco company.

OCTOBER REVENUE RECEIPTS

Show an Increase $100,000 Over Those of Same Month in 1908.

Washington, D. C., Nov. 25.

A healthy increase in internal revenue collections on tobacco is noted in the Government's report for the month of October. In the total over $100,000 more was paid in on manufactured tobacco of all kinds during the month of October, 1909, than there was a year ago.

Cigars weighing not over three pounds per thousand, and cigarettes weighing over three pounds per thousand, were the losers in the year. The biggest loser, however, is in the manufactured tobacco of all descriptions.

Following are the figures:

	Oct., 1908.	Oct., 1909.
Cigars weighing over 3 lbs. per 1000	$1,926,012.77	$1,947,873.51
Cigars weighing not over 3 lbs. per 1000	49,455.52	48,705.57
Cigarettes weighing not over 3 lbs. per 1000	505,952.86	*585,238.19
Cigarettes weighing over 3 lbs. per 1000	5,483.28	4,988.67
Snuff of all descriptions	135,473.65	147,490.63
Tobacco, manufactured, of all descriptions	2,015,490.78	2,006,523.82
Totals	$4,637,868.86	$4,740,820.39

*Includes $44,373.94 at 54c per 1000.

TOBACCO IN THE UNITED STATES.

While some tobacco is produced in almost every State, less than one per cent. of this country's crop is grown west of the Mississippi, Texas being the only trans-Mississippi State in which the industry has gained much importance.

Kentucky leads all the States in tobacco growing. It produces more than one-third of the United States crop and about one-ninth of the entire crop of the world.

The tobacco grown in the United States is of two general types or classes, cigar tobacco, and chewing, smoking, snuff, and export tobaccos. In 1908 something more than 150 million pounds of tobacco was grown in the United States, and nearly four times that amount of the other types.

The cigar tobaccos are grown mostly in New England, Pennsylvania, Ohio, and Wisconsin, though there is a considerable and rapidly increasing production of this type in Georgia, Florida and Texas. The tobacco used for chewing, smoking, snuff and export, are produced most heavily in Kentucky, Tennessee, North Carolina, Virginia and South Carolina.

Tobacco production is largely confined to certain clearly defined districts, each of which produces a special type and fills a demand for that type. The kind of tobacco grown in particular districts depends mainly on the soil and climatic conditions.

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....IMPORTERS of PHILADELPHIA

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Tobacco

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and Packers of Leaf Tobacco

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Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

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J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

THE OIL DECISION and THE TRUSTS

If Supreme Court Sustains the Lower Tribunal Effect May be Far Reaching.

Washington, D. C., Nov. 26.

If the Supreme Court shall sustain the decision of the Federal Court of the Eighth Judicial Circuit in ordering the dissolution of the Standard Oil combination, there must be a reorganization of the operating methods of most of the great corporations of the country.

It does not follow, of course, that control of these properties will pass from the hands of the men who now possess it. Unquestionably, their legal advisers already have busied themselves in devising a new plan whereby the intent of the Anti-Trust law may be evaded. It is this aspect of the matter which is realized fully by President Taft and is responsible for his determination to press Congress vigorously for the legislation he believes to be essential to remedy the Trust evil.

There are two aspects of the situation created by the decision of the Court which are considered important in Washington: First, the effect not only upon Standard Oil, but upon numerous other combinations formed along the same general lines; and, second, the valuable guide it will be in connection with the framing of the legislation which Congress will be called upon to enact.

Many Combinations in Danger.

It is accepted as a matter of course that if the Supreme Court shall uphold the action of the lower Court every combination of the character of the Standard Oil will dissolve and will adopt a new form of corporate existence. By the time the Supreme Court hands down its decision, however, it may be Congress will have placed upon the statute books a new law relating to Trusts, probably along the lines of President Taft's recommendations. It is hoped by the authorities that, in order finally and definitely to establish a firm footing for combinations of capital, the financial interests will deem it advisable to use their influence to obtain Congressional action.

Under the circumstances, therefore, the decision of the Circuit Court at St. Paul should be beneficial both in indicating what capital cannot do under present conditions and in preventing it from placing obstacles in the way of the proposed enactments.

Combinations which are affected by the decision of the Circuit Court include everything from railroads to makers of food supplies. The Bureau of Corporations has made a list of companies formed for the purpose of doing business without infringement on the Anti-Trust laws.

Some of the Big Trusts.

These include such corporations as the following:

United States Steel Corporation (the Steel Trust).

American Brass Company (Brass Goods Trust).

American Locomotive Company (Locomotive Trust).

American Car and Foundry Company (Car Builders' Trust).

United Lead Company (Lead Trust).

National Enameling and Stamping Company (Stamped Ware Trust).

United States Cast Iron Pipe and Foundry Company (Cast Iron Trust).

American Fork and Hoe Company (Farming Tool Trust).

American Sugar Refining Company (Sugar Trust).

American Tobacco Company (Tobacco Trust).

Corn Products Company (Glucose Trust).

National Biscuit Company (Cracker Trust).

American Linseed Company (Linseed Oil Trust).

International Salt Company (Salt Trust).

Diamond Match Company (Match Trust).

United States Leather Company (Leather Trust).

Rubber Goods Manufacturing Company (Rubber Trust).

American Thread Company (Thread Trust).

American Woolen Company (Woolen Trust).

General Chemical Company (Chemical Trust).

Standard Sanitary Manufacturing Company (Plumbing Supply Trust).

United Boxboard and Paper Company (Boxboard Trust).

It does not follow that all the above combinations lie within the decision of the Circuit Court, but that most of them do is the opinion of officials here who know something of their character.

FACTORY FOR GILBERTSVILLE, PA.

Reading, Pa., Nov. 27.

Gilbertsville, this county, is to have a new cigar factory which will shortly be opened. A Philadelphia firm has leased the vacant building which was formerly used as a cigar factory, and will begin operations as soon as the interior can be placed in order and the stock secured.

The building was built several years ago, and was erected expressly for a cigar factory. It has been idle for some time, owing to the depression in the trade. It is stated that the new firm will give employment to about 100 hands in the course of the next few weeks. The building will be wired for electric lights, and will be thoroughly equipped for the making of cigars. The work of altering the interior has begun.

Tobacco Growing Brings Improvements to Somersdale, Ala.

Bay Minette, Ala., Nov. 25.

The Alabama Sumatra and Havana Tobacco Company will build a large concrete hotel at Somerville, as soon as its large tobacco warehouse is completed.

About fifteen men are at work on the building to complete it as soon as possible. Chief Engineer H. C. Alexander expects the plans and specifications from Chicago soon.

Clearing up land is in progress for the early spring planting of tobacco, and by next year there will be several acres planted around Somersdale.

Every excursion which arrives from the North brings in home-seekers who expect to engage in the raising of tobacco.

—The cigar manufacturing firm of Kirwan & Murren, Westfield, Mass., has been dissolved by mutual consent.

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Trays, Match Safes, Cigar Cases, etc.

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Dallas Cigar Co.

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

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WALTER T. BREMER

Importers, Packers and Dealers in

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Importers and Packers of and Dealers in

Leaf Tobaccos

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Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.

Long Distance Telephone, Market 3025

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Dealer in all kinds of SEED LEAF

Tobacco

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Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

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Dealers and Packers of

Domestic LEAF TOBACCO All Kinds

Prime 1907 and 1908 Pennsylvania B's and Fillers

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Correspondence solicited LANCASTER, PA. Prices Within Reach of All

J. R. SWIHART & CO.

Packers and Dealers in

All Grades Ohio Tobaccos

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Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA

....IMPORTERS of

The Week's Doings in the Havana Leaf Market

Good Trade Reported in All Available Classes of Leaf, Even the Once Despised 1907 Vuelta Abajo Meeting with Favor. Figuring on the Probable Cost of the 1910 Partido Crop.

Special Correspondence of The Tobacco World.

Havana, November 21, 1909.

Business during the past week was fairly well distributed, as the American buyers, exporters to Europe and the local manufacturers each contributed their share to swell the sales to a good figure. Vuelta Abajo, Semi Vuelta and Remedios are the only styles which are in demand, as the few transactions in Partido are more in the nature of a retail business than anything else, consisting mostly of wrappers. Even the cried-down 1907 Vuelta Abajo growth is meeting with more favor, as nearly 1000 bales were disposed of during the week to local manufacturers. This class of tobacco has become more mellowed by age, and mixing the same with the very flimsy part of this year's crop, makes an excellent blend. As a large part of the 1909 growth of Vuelta Abajo is still too little advanced to be fit for immediate working, the above combination of fillers has been quite a success. Remedios leaf at the present reasonable figures is bound to disappear before long, at least all desirable heavy styles, while the lighter first and second capaduras may remain here perhaps for a few months longer, although there is no doubt that they also will be wanted and sold before the end of the season.

Usually the month of December is a somewhat quieter month in our market, but this year may form an exception, perhaps, as we have been accustomed to surprises this fall with respect to the size of cyclones in the West Indian Archipelago. What the cost of the new Partido in 1910 is going to be at the enormous figure of $4 per 1000 seedlings may be of general interest to all manufacturers and dealers, and therefore the following figures given to your correspondent by a large planter are submitted:

1. Seedings at $4 per 1000 ought to produce 10 matules (or bundles), of which 60 are required to make an average one bale of tobacco, or first cost, $24.
2. It requires one veguero to take care of 25,000 plants for at least four months, whose wages are calculated at $30 per month, or $120, while at a maximum production the 25,000 plants may yield five bales of tobacco, therefore the labor per bale is $24.
3. The escojida at a minimum is figured at $10 per bale, $10.
4. Rent of the farm, $4.
5. Fertilizers, irrigation and extra help required during the growth, cutting and housing the tobacco in the drying sheds, etc., $6.

This would make the cost per bale for wrappers, fillers and botes alike $68, which is enormously high, unless the percentage of wrappers should be extremely favorable. In such a case the cost of the escojida might run, however, to $20 per bale, as in the above calculation nothing has been figured for house rent, yaguas (palm bast), cords (majaguas), cartage of the bundles, fire insurance, railroad freight and many more incidental expenses.

At the moment seedlings of a good, prime quality are exceedingly scarce and high as $5 per 1000 has been paid, although it stands to reason that the poor farmers cannot pay this figure and the richer planters are bound to lose money if they should acquire seedlings at this price for their entire farms. Some farmers were raising their own seedlings, but, unfortunately, through the two cyclones, they were all lost, and it takes from six to eight weeks for the tobacco seed to sprout and grow sufficiently before the young plants can be taken from the ground and transplanted. As we had good light showers on the 19th inst., it will have helped the seed beds wonderfully, and the prices next month are bound to come down to a reasonable figure of $1 or less per 1000.

SALES

last week amounted to a total of 13,485 bales—7069 of Vuelta Abajo, 271 of Partido and 6145 of Remedios.

Buyers were: Americans, 5742 bales; exporters to Europe, 5753 and local manufacturers, 1990.

LEAF EXPORTS FOR THE WEEK

	Bales.
To the United States	4,515
To Spain	3,000
To all other ports of Europe	2,771
To South America	618
Total	10,904

BUYERS COME AND GO

Arrivals: August C. Eisenlohr, of Eisenlohr Bros., Philadelphia; Jacob Stahl, Jr., of Jacob Stahl & Co.; B. G. Davis and Arturo Ruiz, New York; Manuel Lopez, of Calixto Lopez & Co., Havana and New York.

Returned: Max Stern, of Sylvester & Stern, from Tampa.

Departures: Walter I. Kaffenburgh and C. S. Egerton, for Boston; A. M. Calzada, for Tampa; William Yocum, for Reading, Pa.; Louis Cantor, John Sutter, Benito Rovira and Henry Bernheim, for New York.

HAVANA CIGAR MANUFACTURERS

continue to be busy on holiday orders, and at the moment have no time to

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

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" PARTIDOS " SANTIAGO de las VEGAS
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Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

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Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

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B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

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Cable Address: "JOSECAYRO" Correspondence Solicited in English

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Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

worry about the future, except that the demand for light, clean-colored cigars is troubling them considerably, and as there was only an extremely small quantity of such light-colored wrappers produced in the 1909 crop, it is an utter impossibility to furnish the goods. If it was only a question of price it would not be quite so bad, but in the absence of the raw material importers and retailers in the United States must call the attention of smokers to this fact. As the 1909 Vuelta Abajo is superior in taste, aroma and burn, the consumers of Havana cigars, whether imported or home made, must conform themselves to the existing situation.

Sol has plenty of orders from the United States, Canada, England and Germany, and Behrens & Co. are rushed with business for the holiday trade.

Henry Clay and Bock & Co., Ltd., are making 325,000 cigars per day, and Don Gustavo Bock has his hands full to attend to this increased demand.

BUYING, SELLING AND OTHER NOTES OF INTEREST

Sobs de A. Gonzalez had another banner week, as they sold 4863 bales of Vuelta Abajo and Remedios, of which 3000 bales went to Spain. The latter country is taking some fine fillers of Vuelta Abajo, as well as capaduras of Remedios.

Benito Rovira, who left on the 20th instant per S. S. "Havana," has purchased in all 1800 bales of Vuelta Abajo and Remedios.

C. Medio disposed of 1203 bales of Vuelta Abajo during the last two weeks.

M. Fleischman is still here, although he intended to leave last Saturday, but, while he finished the registry of the escojidas of S. Rossin & Sons, he is evidently interested in some outside lots, of which, it is said, he has already secured 1500 bales.

Planas & Co. were sellers of 1021 bales of Remedios and Partido tobacco last week.

C. S. Egerton purchased 1135 bales of all kinds of leaf.

Rodiguez & Menendez still have a very fine selection of factory Vegas from the Vuelta Abajo, notwithstanding their sales of a round 1000 bales.

William Yocum was a buyer of Vuelta Abajo and Remedios aggregating over 1000 bales.

Muniz Hnos. & Co. closed out 637 bales of Remedios and Vuelta Abajo during the past eight days.

John Sutter returned on the 20th instant by the S. S. "Havana" for his New York home, after having made a fine selection of a number of vegas for Louis P. Sutter & Co.

Herrera, Calmet & Co. sold 450 bales of Remedios to their customers last week.

Walter I. Kaffenburgh was suddenly called home by cable on the 14th instant, owing to the serious sickness of his father, Mr. I. Kaffenburgh.

Jose H. Cayro e Hijo disposed of 350 bales of Vuelta Abajo.

Heinrich Neuberger has finished all his three escojidas in the Santa Clara province and exported 381 bales last week to Europe.

Puente, Granda & Co. turned over 200 bales of all kinds of leaf to their customers.

A. M. Calzada left last Tuesday per S. S. Mascotte for a business trip to the United States, via Tampa, to pay the long-deferred visit to his customers.

B. Diaz & Co. closed several transactions amounting to 250 bales of Vuelta Abajo.

J. F. Berndes & Co. exported 961 bales of leaf tobacco to Bremen last Saturday.

Rz. Bautista & Co. sold 190 bales of Vuelta Abajo.

Jose F. Rocha was a seller of 150 bales of Vuelta Abajo and Partido.

Leslie Pantin was a shipper of 587 bales to his customers last week.

RECEIPTS FROM THE COUNTRY

Week ending Nov. 20.		Since Jan., 1909.
Bales.		Bales.
2,467	Vuelta Abajo	206,364
485	Semi Vuelta	27,663
101	Partido	33,569
	Matazas	428
4,469	Remedios	161,876
12	Santiago de Cuba	8,050
7,534	Total	438,407

RECEIVERS FOR TOBACCO POOLS

Monopoly Alleged in Concerns Formed to Fight a Monopoly.

Louisville, Ky., Nov. 24.

Two receverships pending in the Courts for two Kentucky tobacco growers' pools represent the present status of the organization which led the revolt of 1908 against the so-called Tobacco Trust. This revolt included night riding, the loss by arson of millions of dollars at the hands of night riders; the killing of one independent grower; the use of the State militia to suppress night riding, and finally the organization of the $8,000,000 Burley pool and lesser pools of last November.

In Winchester to-day the bonds of Rufus Lisle and Lee S. Baldwin, appointed receivers for the 1906 and 1907 pools of the Burley Tobacco and Insurance Company, were fixed at $200,000 pending the appeal which the company will take.

In Elkton to-day Ben S. Street, a warehouse man of that city, applied for an attachment for the funds of and a receiver for the Dark Tobacco Growers' Protective Association of Kentucky and Tennessee, a smaller concern.

Mismanagement of the affairs of the Dark Tobacco Growers' Protective Association and the squandering of its assets are charged by Street, who makes the projected regarding of the 1907 crop of the association a basis for his complaint. He wants the funds of the association attached, asserting that all its convertible property is in Tennesseee.

The two actions are taken to indicate a revolt of the growers against the officers of the pools. The farmers of Kentucky, though united in spirit against alleged tobacco monopolies, intimate in their suits that monopolies exist among the organizers of their pools.

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Leaf Tobacco and Cigars

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Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

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Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

THE LEAF MARKET

There has been a fair business in the leaf market within the last week despite the intervening holidays, and some types of domestic cigar leaf were dealt in to a considerable extent. There was a specially active movement in Wisconsin and Pennsylvania tobacco; there was also noted a considerable buying of the Gebhart and Zimmer Spanish types, and prices seem to have been driven upward.

Quite a number of sales of Sumatra tobacco took place during the past week, and it is noted that the really choice goods are fast becoming scarcer.

Some good-sized sales are reported in Havana leaf, and nearly all desirable goods are moving somewhat freely.

* * *

THE CIGAR INDUSTRY

A real Christmas rush is now on among our cigar manufacturers, and it is expected as a result a very healthful increase will be shown in this month's output. It is also an agreeable fact that the demand is constantly growing larger for real quality goods. The consensus of opinion is that the jobbing trade generally is anticipating an increased business from now on.

* * *

WITH THE RETAILERS

Retail dealers in some sections of the city report an unusually early and evident Christmas trade, and they are indeed almost elated at this happy turn of affairs. As yet, however, there has been no notable call for the more expensive articles in smokers' novelties, but fifties and hundreds of high grade Turkish cigarettes are proving a profitable commodity for dealers to handle. So far, however, there have been comparatively few special packages presented.

* * *

NEW BRONX CONCERN

A petition in bankruptcy was filed recently by Joseph Moser, of 1352 First avenue, who was formerly a cigar salesman, and his liabilities are represented principally in notes to the order E. Seidenberg, Stiefel & Co., and which were made before the reorganization of the concern in 1907, among which claims are those of the Union Exchange National Bank, $1677; S. L. Goldberg & Sons, $819, and Julius Marqusee, $802. The total of Mr. Moser's liabilities are placed at $4450 and no assets. The petition comes, of course, as an aftermath of the liquidation of the affairs of the E. Seidenberg, Stiefel & Co.

* * *

SAM HARRIS EXPANDING

Sam H. Harris, who recently organized the Persevero Cigar Factory here, has now secured a controlling interest in the corporation of E. J. Mast & Co., and after January 1 the products of the Mast factory will be sold through the salesmen of the Harris factory.

* * *

PARK & TILFORD DISPLAY

One of the most elaborate and comprehensive expositions of cigars de luxe that New York has recently seen is now on display at the Broadway and Twenty-first street branch of Park & Tilford. It is not only a display of the choicest stocks obtainable, but its artistic effect is also most commendable. The line includes special sizes and unique packages of Romeo y Julieta, Hoyo de Monterey, Partagas, Upman, Belinda, Punch and others.

* * *

A NEW BRONX CONCERN

C. G. Koenig, Inc., is among the newest concerns in Bronx. The capital is $10,000 and the incorporators were Conrad G. Koenig, 286 East 156th street; H. Henry Koenig and Margaritha Koenig, 369 East 160th street.

* * *

TRADE NOTES

John R. Young, a Philadelphia leaf broker, was among the recent visitors in Water street section.

Mr. Benno Newburger, of E. Rosenwald & Bro., has just returned from a flying trip through the West, and during his stay there closed up a considerable volume of business.

Louis Ash & Co. are preparing to place upon the market a new brand of cigars under the title of Criterion. This cigar is to be a high type of product, which it is well known that the house of Ash usually turns out. It is a Havana filled cigar, Sumatra wrapped and most artistically packed.

H. BACHARACH & CO.
OFFER
100 Bales Light Prime Wrappers
1908 CROP of FLORIDA
AT MOST REASONABLE PRICES
Address No. 101 Water Street
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives — NEW YORK

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Philadelphia

Go from one end of Philadelphia to the other; search up and down her avenues; make note of the various industries; mark the puff of her great factory stacks, of the millions of wheels and the click of machinery; roam about the busy hoards of workmen, artisans and mechanics, and one will fail to find a stronger evidence of the worth of true industry than in the factory of Sheip & Vandegrift, Inc., 814-32 N. Lawrence street.

No matter how crowded may be the market of any particular calling, each person who steps in with an improvement is entitled to consideration, and if he is possessed with a sufficient enterprise, he will be able to successfully face his competitors.

Your correspondent was greatly surprised at the numerous departments and the vastness of their output and the thoroughly up-to-date machinery, together with a most complete system of distribution.

Among the various products manufactured by this enterprising corporation are: Lock corner boxes, parquetry flooring, talking machine cabinets, the renowned music master wood horn, for phonographs; music box cabinets, display trays, hardwood molding, etc., etc.

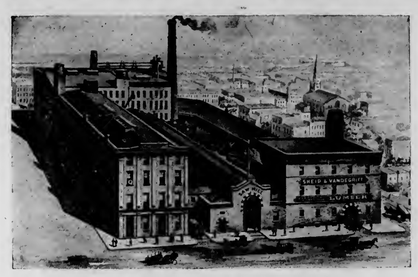
Their printing department, where cigar box label work is done, is a model indeed.

The cigar box plant is the most wonderful branch of this corporation.

Great improvements have been made in the methods for the accomplishment of certain results in the cigar box department, the plant of which our illustration tends to show is the largest and most thoroughly equipped in the country.

This firm has its own lumber, which is taken from the stump and sawed into suitable stuff upon the ground and shipped direct to the trade of cigar box manufacturers. The facilities for doing this we claim are up to the most economical system.

SHEIP & VANDEGRIFT, Incorporated.



VIEW OF THE FACTORY BUILDINGS

AWARD OF MERIT

The company is under the management of Mr. Asa W. Vandegrift, and under whose ability it has grown to flourishing proportions.

Industry

An ample force of skilled artisans is employed, and the product of this popular plant is shipped to every State in the Union, and their export business is quite large.

Mr. Vandegrift is a gentleman of prepossessing and intelligent appearance, and his well-bred manners and versatility have been of material benefit in establishing and carrying on the business of the company. Being a man of eminent business ability, he has combined his art with practical usage, and to this fact his great success as a manager may be attributed.

Mr. Vandegrift is an industrious, legitimately ambitious business man, of undaunted honor in all his transactions, and has labored diligently and unceasingly to build up the firm's business, and the grand success of their business is a well-deserved one.

While shouldering the many responsibilities of this concern down to the smallest detail, Mr. Vandegrift's capacity is so large that he finds time to devote to the directorship of many social and financial institutions, and is looked upon with the utmost popular regard.

The office where the business of the firm is transacted is of large proportions, embracing the many departments each in its turn is fitted up in a way that upon the whole does full credit to this flourishing concern.

Their office system is one to be proud of. Every modern office device is used in making a unit of the office force. It insures each customer instant and perfect service.

The lobby is spacious, and has large seating accommodations for customers who are in waiting; on the whole it presents the most busy scene of activity. It impresses one of the vast volume of business done by the Sheip & Vandegrift Company.

H. F. Martin
Manufacturer of
FINE CIGARS
York, Pa.
No Salesmen — Communicate with Factory

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
PUBLISHED BY
THE TOBACCO WORLD CORPORATION
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PHILADELPHIA, DECEMBER 1, 1909

Notes of the Local Trade

There has been a very fair trade during the past week in domestic leaf tobacco, in fact, it has about reached the point of actual activity, and full market prices were invariably obtained. Inquiries are also becoming more numerous, while goods do not appear abundantly plentiful. Zimmer Spanish, Pennsylvania Broadleaf and Connecticut tobacco figure quite prominently in the transactions of the past week. The volume of trade actually done would, no doubt, have been augmented were it not for the fact that several offers made for 1908 Ohio tobaccos were not accepted.

Havana and Sumatra tobacco continues to be sold in moderate-sized lots with a demand apparent to meet only present requirements, but prices are firm.

* * *

Cigar manufacturers continue to be busy, yet some of them announce that the actual rush is apparently drawing to a close, and the working overtime is no longer so largely the rule. Rather encouraging reports, however, are being received from distributing centres, and manufacturers are hopeful that a fairly steady trade can be maintained during the early spring. Our retail dealers are not boasting of a large volume of business and yet they feel hopeful that the holiday trade may yet prove more than ordinarily good, for it is stated that the general department stores have thus far experienced a good advanced business. While the dealers are not so specially occupied with business at this moment they are nevertheless busily engaged in completing arrangements for a larger holiday trade, and are therefore much occupied.

* * *

J. E. Tuck, who is among the more popular of the Philadelphia retailers, has been meeting with much success in introducing among the Philadelphia trade a new and highly attractive coupon system by means of which local retailers are enabled to meet the competition of the chain stores, and without requiring a special outlay of much capital. It is Mr. Tuck's idea to spread the plan throughout the entire city and vicinity.

* * *

Carl L. Haussermann, of the leaf firm of L. G. Haussermann & Sons, was last week one of the happiest men in the trade when he celebrated the birth of a daughter. It would seem rather unfortunate, however, that his ecstacy was rather short lived, for he soon found himself in a peck of trouble. This trouble does not come from any business cares, but what perhaps to him seems a momentous matter—that of finding a satisfactory name for the baby. He declares that he has found it far more difficult than it is to sell leaf tobacco.

* * *

Abraham Pareira and Harry R. Shultz, individually and formerly trading as Pareira & Co., dealers in leaf tobacco in this city, were last week discharged as involuntary bankrupts. Mr. Pareira is again entering the trade, and has procured premises at 239 Race street.

* * *

Although Mr. Julius Vetterlein, of J. Vetterlein & Co., last week celebrated another birthday, his many friends in the trade declare that from a point of activity Mr. Vetterlein is not a bit older than he was twenty years ago, and on the contrary, that with each succeeding year a corresponding increase in the volume of business done by this sterling house is recorded.

* * *

C. B. Bowen, a son of E. B. Bowen, a well-known salesman in the trade here, recently succeeded Mr. Harry Cline as representative of the A. H. Motley Co., of Reidsville, N. C. Mr. Cline has joined the selling forces of the American Tobacco Co.

* * *

R. B. Gibson, of Gibson & Aubrey, leaf dealers of Baltimore, Md., was a recent visitor in the local trade.

* * *

Mr. Harry Duys, of H. Duys & Co., Sumatra importers of New York, and accompanied by J. Howard Graflin, the local representative, was this week calling on the trade here in closing up some business, which will no doubt aid the house in concluding one of its most prosperous years of business.

* * *

Agitation is again being stirred up against cigar selling on Sunday by the Philadelphia Sabbath Association, headed by the Rev. T. T. Muchler and 35 members of the Sabbath Association, recently called on the Director of Public Safety and asked him to enforce more rigidly the Sunday laws. They complained particularly that a number of tobacco, candy and ice cream stores were open on Sundays. They were informed by the Director that:

"The 'blue' laws of 1724 do not permit the Police Department to do more than arrest the violators of the Sunday law, and the rest is left to the Magistrate. There are 3000 policemen on duty in Philadelphia, 1000 in the daytime and the balance at night; but it is impossible for them to be everywhere at the same time.

"In regard to the existence of 'speak-easies,' I want to impress on you gentlemen that there is a difference between a 'speak-easy' and a club. The club obtains a charter from the State and does not come under the jurisdiction of this department."

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

FRANCISCO EL GRANDE. 19,103.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 24, 1909, at 9 A. M., by American Lithographic Co., New York.

CARMEN DIAZ. 19,104.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 24, 1909, at 9 A. M., by American Lithographic Co., New York.

CASA DEL REY. 19,105.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 24, 1909, at 9 A. M., by American Lithographic Co., New York.

CUBAN LIPS. 19,106.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 24, 1909, at 9 A. M., by American Lithographic Co., New York.

ROBY BIG R. 19,107.
For cigars, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

COLONIAL SWEETS. 19,108.
For cigars, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

ROBY CIGAR CO. 77. 19,109.
For cigars, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

ROBY CIGAR CO. 19,110.
For cigars, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

MATINEE SPECIALS. 19,111.
For cigars, cigarettes, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by The Manchester Cigar Mfg. Co., Baltimore, Md.

HAVANA CADETS. 19,112.
For cigars, cigarettes, cheroots and stogies. Registered November 24, 1909, at 9 A. M., by The Manchester Cigar Mfg. Co., Baltimore, Md.

LOUIS P. FUHRMAN. 19,113.
For cigars, cigarettes and cheroots. Registered November 24, 1909, at 9 A. M., by Chas. C. Wells & Co., Binghamton, N. Y.

LA SONADORA. 19,114.
For cigars, cigarettes and cheroots. Registered November 24, 1909, at 9 A. M., by F. M. Garcia, New York.

WILD FAWN. 19,115.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Frank LaFountain, Northampton, Mass.

THE FREE. 19,116.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 26, 1909, at 9 A. M., by Edgar C. Walters, Minneapolis, Minn.

THE OLD MISSION. 19,117.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Brinker & Habeney, Indianapolis, Ind.

EL MOCICO. 19,118.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

EL MOSICO. 19,119.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 26, 1909, at 9 A. M., by S. R. Moss Cigar Co., Lancaster, Pa.

MARTHARO. 19,120.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 26, 1909, at 9 A. M., by Roper Cigar Co., La Grange, Ga.

EL BERING. 19,121.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 26, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration).

P. W. D. CO. 19,122.
For cigars. Registered November 26, 1909, at 9 A. M., by S. D. Duff, Philadelphia.

BALLAD. 19,123.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

BENY. 19,124.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

LA BRASILENA. 19,125.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ODEA. 19,126.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

FLOR DE MAYARI. 19,127.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

SIGRID. 19,128.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

HERALDAD. 19,129.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

HISTORIDAD. 19,130.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ABEYADAD. 19,131.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EL ABSOLUTO. 19,132.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

EL ACCENTOR. 19,133.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ACCLAIMIDAD. 19,134.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ACCURADAD. 19,135.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ACQUIRIDAD. 19,136.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ADMIRIDAD. 19,137.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

AERATOR. 19,138.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ANTAGONIST. 19,139.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

AFFIDAVO. 19,140.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

AGITATO. 19,141.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ALLEGIDAD. 19,142.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ALLURODAD. 19,143.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

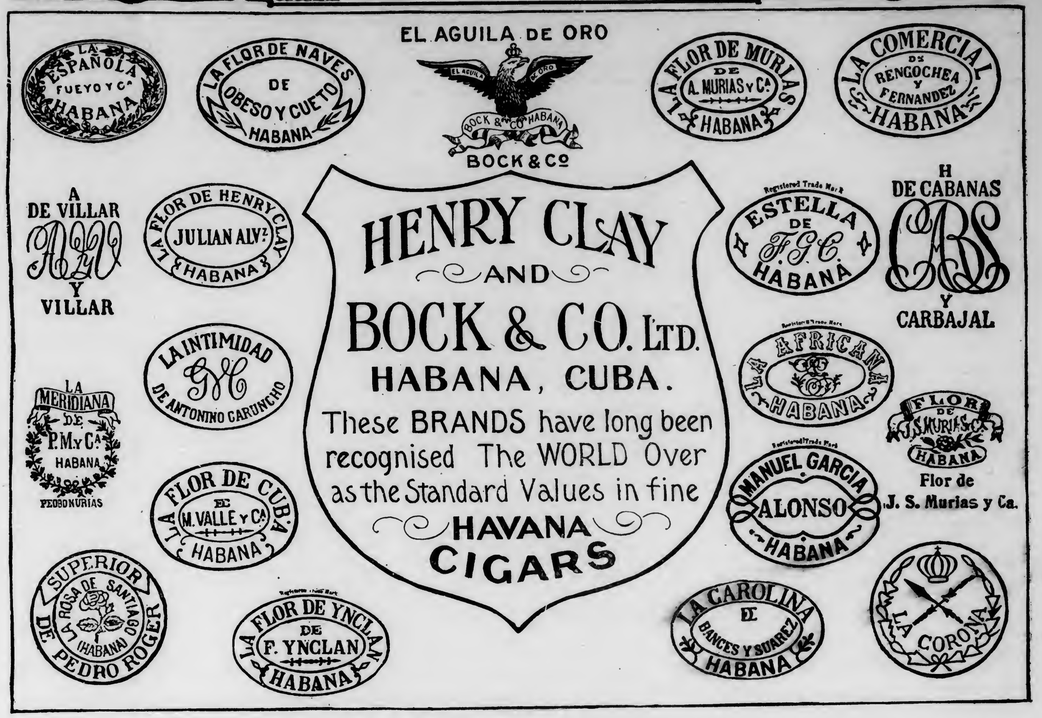
AMPHITRITE. 19,144.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ANADEM. 19,145.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ANNUITY. 19,146.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

ALGUIEN. 19,147.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokeritz & Co., New York.

Concluded on p. 14



CIGAR MANUFACTURER H. F. KOHLER NASHVILLE, PENNA.

The great keynote of business is confidence. This was the position taken by Mr. H. F. Kohler, who has arrived at the station in life in which he is considered as one of the pioneer cigar manufacturers of York county, and he has made a name for himself in placing upon the market a high grade of cigars, among which are the well-known Judge Shepard ("which is his pride"), Home Run, Spinoza, Happy Jim, George Stephenson, Sally Franklin, Sage of Liberty, Great Father, Pass Book, William T. Hall, Andy Johnson, 144, Robert Manning and Ka-Ke-Ko (taken from the name of his youngest son, and meaning "Karl Kenneth Kohler"). His ten-cent brands are Kre Ole and Mercantile Club. Kre-Ole is also made in a 15c. brand.

Two factories are required for filling the demand for these popular goods, an annex factory being situated at Jacobus, Pa. The eldest son, Clarence E. Kohler, holds the clerical position, having charge of the office; a second son, Norman V. Kohler, is preparing himself at a business college at York for a position of trust in the factory at Jacobus. Both factories are of large dimensions and of a purely sanitary condition.

H. F. KOHLER

By years of patient industry, guided by strict probity and sound commercial principles, he has won his way into the front ranks as one of the most successful individual operators in the State. In him will be found a gentleman of refinement and one held in high esteem as a valued member in trade circles. In the complications of business he manages to get through without worry. By his friends he is known as a gentleman of a large heart and his word is as good as his bond. The great success which has attended the transactions of Mr. Kohler crowns his work with a completeness and grandeur worthy of the position that he holds among the cigar manufacturers of the day.

Mr. Kohler has made a name for always discharging his obligations with fidelity to his promises, and has consequently gained a place in the front ranks of the trade. He is fully awake to the dashing go-ahead spirit of the twentieth century and has won the confidence of his patrons as none but men of honorable antecedents and conscientious trustworthy operations can do. He has proven himself an expert cigar manufacturer of undoubted ability and integrity, and his success is a credit to his great enterprise.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

MYTHOLODAD. 19,148.
For cigars, cigarettes and cheroots. Registered November 26, 1909, at 9 A. M., by Moller, Kokritz & Co., New York.

MASTER BOND. 19,149.
For cigars, cigarettes and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

WASHINGTON BOND. 19,150.
For cigarettes, cigars and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

LINCOLN BOND. 19,151.
For cigars, cigarettes and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

PLYMOUTH BOND. 19,153.
For cigars, cigarettes and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

PILGRIM BOND. 19,154.
For cigars, cigarettes and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

READY SELLER. 19,155.
For cigars, cigarettes and cheroots. Registered November 27, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, New York.

LUCKY STAR. 19,156.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 29, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration. Originally registered by G. S. Harris & Sons, New York).

OUR COMBINATION. 19,157.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 29, 1909, at 9 A. M., by Rosenthal Bros., New York.

BELINDA DEL ROYAL. 19,158.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 29, 1909, at 9 A. M., by H. A. Geist & Co., New York.

QUEEN IDEAL. 19,159.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 29, 1909, at 9 A. M., by Schmidt & Co., New York.

HONSWOGLER. 19,160.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Werling Cigar Co., Passaic, N. J.

RE MIROL. 19,161.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

19,162. Not Issued.

KING LOG. 19,163.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

THE MERMAID CLUB. 19,164.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

THE LITERARY CLUB. 19,165.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

THE PLAYERS' CLUB. 19,166.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

YOTAN. 19,167.
For cigars, cigarettes and cheroots. Registered November 29, 1909, at 9 A. M., by Manuel Perez y Ca., Chicago, Ill.

GUBATA. 19,168.
For cigars, cigarettes and cheroots. Registered November 30, 1909, at 9 A. M., by Percy W. Hughes, New York.

CLEVELAND PIONEER. 19,169.
For cigars, stogies, chewing and smoking tobacco. Registered November 30, 1909, at 9 A. M., by L. Edelman, Cleveland, O.

MAIL QUEEN. 19,170.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 30, 1909, at 9 A. M., by H. C. Berger, Lancaster, Pa.

HINTON SELECTS. 19,171.
For cigars, cigarettes, chewing and smoking tobacco. Registered November 30, 1909, at 9 A. M., by F. M. Howell & Co., Elmira, N. Y.

PLEASER. 19,172.
For cigars, cigarettes, cheroots and stogies. Registered November 30, 1909, at 9 A. M., by H. R. Welser, Reading, Pa.

HAVANA PLUGS. 19,173.
For cigars, cigarettes and cheroots. Registered November 30, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancaster, Pa.

GLOBE TRAVELLER. 19,174.
For cigars, cigarettes and cheroots. Registered November 30, 1909, at 9 A. M., by H. J. Fleischhauer, Philadelphia.

C. F. L. 19,175.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1909, at 9 A. M., by Chas. E. Lambrechts, Quincy, Ill.

THE ROYAL BAER. 19,176.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1909, at 9 A. M., by G. Baer & Son, Springfield, Mass.

SILK TIE. 19,177.
For cigars, cigarettes and cheroots. Registered December 1, 1909, at 9 A. M., by Gardner Cigar Co., Portland, Ore.

MOO'S FLATS. 19,178.
For cigars, cheroots and stogies. Registered December 1, 1909, at 9 A. M., by Union American Cigar Co., New York.

19,179. Not issued.

JANOS VITEZ. 19,180.
For cigars. Registered December 1, 1909, at 9 A. M., by Henry Klein, New York.

CHADLER. 19,181.
For cigars, cigarettes and cheroots. Registered December 1, 1909, at 9 A. M., by Charles Adler, New York.

HAVANA RUBES. 19,182.
For cigars, cigarettes and cheroots. Registered December 1, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancester, Pa.

HAVANA JAYS. 19,183.
For cigars, cigarettes and cheroots. Registered December 1, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancester, Pa.

HAVANA ORBS. 19,184.
For cigars, cigarettes and cheroots. Registered December 1, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancester, Pa.

EL EXCO. 19,185.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by Noble Cigar Co., Westfield, Mass.

M. W. OF A. SANITORIUM. 19,186.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by Jos. Lechleiter, Chicago, Ill.

HAVANA TELL. 19,187.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by H. C. Berger, Lancaster, Pa.

MARINARO ITALIANO. 19,188.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

EL SOBRANO. 19,189.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by H. W. Heffener & Son, York, Pa.

DUKE OF MANTUA. 19,190.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

BERMUDEZ. 19,191.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

EL TORO GUANO. 19,192.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by Barr Cigar Mfg. Co., Los Angeles, Cal.

VATER JAHN. 19,193.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by Werling Cigar Co., Passaic, N. J.

PASSAIC TURN VEREIN CIGAR. 19,194.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by Werling Cigar Co., Passaic, N. J.

PASSAIC TURN VEREIN SPECIAL. 19,195.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by Werling Cigar Co., Passaic, N. J.

HAVANA CROPS. 19,196.
For cigars, cigarettes and cheroots. Registered December 2, 1909, at 9 A. M., by A. B. Hess Cigar Co., Lancaster, Pa.

PIECE WORK. 19,197.
For chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by Scotten Tobacco Co., Detroit, Mich.

TUGG SNUS. 19,198.
For chewing and smoking tobacco and snuff. Registered December 2, 1909, at 9 A. M., by P. O. Peterson, Chicago, Ill.

EL NOBA. 19,199.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 2, 1909, at 9 A. M., by Noble Cigar Co., Westfield, Mass.

19,200. Not issued.

JOSE FIGUERAS. 19,201.
For cigars, cigarettes, chewing and and smoking tobacco. Registered December 3, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

JOSE MONTANEZ. 19,202.
For cigars, cigarettes, chewing and and smoking tobacco. Registered December 3, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

DON ZEROLA. 19,203.
For cigars, cigarettes, chewing and and smoking tobacco. Registered December 3, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

JOSE DEMINGO. 19,204.
For cigars, cigarettes, chewing and and smoking tobacco. Registered December 3, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

BARONIAL. 19,205.
For cigars, cigarettes and cheroots. Registered December 4, 1909, at 9 A. M., by L. C. Wagner & Co., New York.

RUSTY MILLER. 19,206.
For cigars. Registered December 4, 1909, at 9 A. M., by Diehl & Murray, Westfield, Mass.

OLD HOMESTEAD. 19,207.
For cigars. Registered December 4, 1909, at 9 A. M., by Wm. B. Mahoney, Westfield, Mass. (Re-registration).

DARBY QUEEN. 19,208.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 4, 1909, at 9 A. M., by S. E. Ream, Alden, Del. Co., Pa.

H. P. H. 19,209.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 5, 1909, at 9 A. M., by M. Lasker, Hyde Park, Mass.

DANIEL DE FOE. 19,210.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 6, 1909, at 9 A. M., by Schmidt & Co., New York.

GRAND DUES. 19,211.
For cigarettes. Registered December 6, 1909, at 9 A. M., by Marathon Egyptian Cigarette Co., Boston, Mass.

RUGGETS. 19,212.
For cigars, cheroots and stogies. Registered December 6, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

RAYBESTO. 19,213.
For cigars, cheroots and stogies. Registered December 6, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

REOBESTO. 19,214.
For cigars, cheroots and stogies. Registered December 6, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

CORRECTIONS.

LAMANOLA. 18,903.
For cigars, cigarettes and cheroots. Registered October 29, 1909, at 9 A. M., by John L. Rehrig, Reading, Pa., should have been La-Ma-No-La.

EL SIMO. 19,051.
For cigars. Registered November 17, 1909, by St. Louis Cigar Box Co., St. Louis, Mo., should have been for S. Jacobson, St. Louis, Mo.

PHILAQUALITO. 19,038.
Registered November 15, 1909, by Wm. Steiner, Sons & Co., N. Y., should have been PHILAQUALITY.

WOODMIRE. 19,070.
Registered November 19, 1909, by American Lithographic Co., N. Y., should have been WOODMERE, and registered for the American Cigar Co., N. Y.

TRANSFER.

GEN. WM. J. PALMER.
Registered August 8, 1901, by American Lithographic Co., was transferred to Symons-Kraussman Co., New York, on November 30, 1909.

CANCELLATIONS.

OSMAN. 19,076.
Registered November 19, 1909, by Moehle Lithographic Co., Brooklyn, N. Y., has been canceled.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

TO THE TRADE—We claim the rights to the little "Criterion" as a trade-mark. This brand we have used continuously since 1882. We will protect our rights against any infringements. Louis Ash & Co., New York. 12-1r

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Special attention given to private brands. Address Box 1, care of "Tobacco World." 11-17

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Attractive Packages

Why not call attention to your
CHRISTMAS, HIGH CLASS or
SPECIAL BRANDS, by
packing in a box

Different from the Ordinary?

WE are fully equipped to furnish anything from a Book Box to highly polished Cabinets. We have served some of the largest Cigar Manufacturers in the country along this line; why not you?

Give us an idea of what you want, accompanied by a rough sketch showing sizes, and we will do the rest.

Henry H. Sheip Mfg. Co.
Cor. Sixth Street and Columbia Avenue,
Philadelphia, Penna.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES.
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

GATHERED IN LANCASTER.

Lancaster, Pa., Nov. 29.

There was again some movement of leaf during the past week, and a considerable quantity of goods changed hands. It is estimated that perhaps only about twenty-five per cent. of the production of 1908 goods still remains in first hands.

That there is still no activity in buying the 1909 crops is largely due to the fact that buyers will not pay the prices now being asked by farmers, which range from 12c. to 15c. a pound. Probably after the stripping season the various interests will get closer together.

A. J. Hinsey, of Akron, has been away on a week's business trip through the coal regions of Eastern Pennsylvania.

The cigar industry continues to be good, and the only complaint one hears from cigar manufacturers is that they cannot in many instances secure hands enough to turn out the goods, which there is now a demand for.

H. J. Ryder, the genial secretary of the S. R. Moss Cigar Co., has recovered from a recent surgical operation so that he is about the factory office as usual.

Elam Zerker, a tobacco buyer of West Willow, has been on a business trip to Philadelphia recently.

It is reported that the American Cigar Company wants to open a cigar factory at Ephrata, to employ 300 hands.

TRADE IN YORK AND VICINITY.

York, Pa., Nov. 29, 1909.

Fire was discovered this evening on the first floor of the warehouse of the City Tobacco Co., conducted by Messrs. Reiff & Kalisch. Its origin is not yet known, but the loss is estimated at from $3000 to $5000.

Joseph Hershey, a cigar manufacturer of Spring Grove, died last week after a short illness. The immediate cause of death was dropsy.

At the close of business at the revenue office to-day the indications were that the receipts will amount to at least $100,000 for the month of November in this division of the Ninth district, and which is about equal to that of October. There are also about 18 new licenses granted for cigar manufacturing this month in the same division of the Ninth district.

The rumor that agents of the American Tobacco Co. are buying up all the tobacco is again denied, but it remains a fact that the tobacco of which a considerable quantity was raised this year from seed of the burley variety supplied farmers is being bought by the American Tobacco Co.

Farmers having good crops of tobacco this year don't want to believe anything except that they will surely get good prices for the same, but leaf dealers do not seem so sanguine of that.

W. E. Kraft, of Delroy, has sold his store business and purchased the Harrison Fauth Cigar Factory, which is now occupied by the Delroy Cigar Co. It is the intention of Mr. Fauth to go into the cigar business on a more extensive scale.

D. A. Horn, the well-known tobacco man of Red Lion, and R. E. Glenn, real estate dealer, also of Red Lion, have purchased the cigar business of William Seitz and have retained Mr. Seitz as foreman of the factory.

H. F. Martin, of York, has been on another very successful business trip among his jobbers. The factory is kept extremely busy at present.

Nearly all the tobacco men report a pretty good business, and that fine orders are now being secured by salesmen.

John F. Reichard, a popular leaf dealer of York, accompanied by W. C. Jackson, his bookkeeper, made a flying trip to Philadelphia on special business at the end of last week.

Isaac Kauffman, a highly respected farmer of York county and father of Allen and Joseph Kauffman, well-known cigar box manufacturers of York, died suddenly last week.

Miss Carril Stewart, a clerk in the office of the cigar jobbing house of Chas. H. Stallman, was among the interested football game spectators at Franklin Field, University of Pennsylvania, on Thanksgiving day.

TURKISH (?) CIGARETTES.

"Turkish Cigarettes, made in New York, U. S. A."—This is the label which the bulk of so-called Turkish smokes should bear, declared S. W. Lee, a cigar salesman, in St. Paul, Minn., recently. "Most of the Turkish cigarettes on the market were never anywhere near Turkey," Mr. Lee added, "and many of them have no Turkish tobacco in them. Some are not even made of Turkish tobacco grown in the United States, but are of a leaf grown in Virginia, Mexico or California, and treated according to a Turkish recipe.

"Turkish tobacco, or rather, tobacco grown from Turkish seed, thrives in Mexico and California, and in the latter place many of the so-called Turkish cigarettes are made. One particularly large factory is located near Los Angeles. The duty on tobacco from the Old World is almost prohibitive, and not a great amount is shipped here. Certainly, the packages of cigarettes offered for 10 and 15 cents are not from the land of the Sultan."

The duty on English manufactured cigarettes is said to be about 20 cents a box, or two cents on each cigarette.

—The farmers in the Westfield, Conn., district are convinced that some one with a mania for firing tobacco barns is at work in that vicinity. The burning of two barns within a week leads to this belief. The opinion is advanced that some one with a grudge against tobacco is causing the fires. The farmers whose barns have been burned are among the most popular in that neighborhood, and they cannot believe the fires were started to do them personal injury, but rather as a means to prevent them from putting on to the market a weed that is considered by some as noxious.

Capacity 25,000 per day Telegraph—YORK, PA. (

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor
Manufacturer of **FINE CIGARS**
Holtz, Pa.

⊙ LEONA BLAND ⊙
Pretty Bessie
York Nick . . .
Best Known .
5c.

TWO CRACKER JACKS---2 for 5 Cents.
OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS
Correspondence with the Wholesale and Jobbing Trade Only Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of Bindings, Galloons, Taffetas, Satin and Gros Grain

Largest Assortment of Plain and Fancy Ribbons

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World Registration Department 224 Arch St., Philad'a

Prompt Service Reasonable Terms

SAYS COMPETITORS PROSPERED

Therefore No "Restraint of Trade" Has Been Shown.

Washington, D. C., Nov. 25.

There is much speculation as to whether the activity of the Government in regard to the sugar customs affairs will have any bearing on the appeal of the American Tobacco Company, to be heard by the United States Supreme Court, December 13. Attorney General Wickersham intimated some weeks ago that he would probably appear in person as the representative of the Federal authorities. That between now and the date set for the hearing the Attorney General will have his time fully occupied with matters of vital importance appears evident. It is not improbable that he will have to delegate some one else in the department to look after the country's interests in the Tobacco suit.

Further points that the American Tobacco Company will advance for the benefits of its defence are gleaned from the brief now on file in the Supreme Court. After describing the nature of the business and its purposes the attorney for the appellants state that the American Tobacco Company never owned a majority of the stock of the Continental Tobacco Company. But in 1901, it is stated, there was evident a need for larger working capital for these companies unless they were to stand still or suffer a retrogression. Appellants deny that the avenues of distribution have been closed by the American Tobacco. In evidence of this it is asserted:

"Not only have the established tobacco manufacturers that have been well conducted been successful, but new tobacco manufacturers, like Scotten-Dillon Tobacco Company and the United States Tobacco Company, in plug and pipe tobacco; Ware-Kramer Company, in domestic cigars; Butler-Butler, Inc., and host of others in Turkish cigarettes have started in the very height of the success of the American Tobacco Company, and have established business of large, and sometimes immense volume and profit.

"It is a fact, too, as shown by the reports of the Commissioner of Internal Revenue that there were in 1890, the year of the formation of the American Tobacco Company, 1021 tobacco factories in the United States, and in 1906, 3065 tobacco factories, and that the cigar and cigarette factories have increased in the same period from 23,119 in 1890, to 26,348 in 1906."

TOBACCO WAREHOUSES

Burley Company Plans to Erect Many in Kentucky.

Lexington, Ky., Nov. 27.

The Executive Board of the Burley Tobacco and Insurance Company, at a meeting here this week, took action for extensive warehouse investment in the Burley district. A contract for an air-drying plant at Mt. Sterling was let to Hendricks, Moore and Young, of Lexington. The building will be 80 by 128 feet, double floor, with shed 64 by 120. The plant will occupy five acres on the C. and O.

A Frankfort committee, headed by Wellington Lee, visited all the steam drying plants in Lexington. Architect E. J. Manley will superintend the erection of the steam drying plant at Frankfort, work to begin at once.

J. H. Pollard was here from Shelbyville with plans for mammoth warehouse to be erected in connection with the re-dryer there. He proposes a storehouse with a capacity of 4000 hogsheads, the largest in the State. In addition to the re-dryer, with floor space for 200,000 pounds of tobacco also is contemplated. Contracts for these improvements will be let soon.

A large steam drying plant in Lexington, the largest in the State, is also probable.

PACKING HOUSES:

Florin, Pa. on Main Line of Penna. R. R.

and

14 Mifflin St., Lancaster, Pa.

OFFICE in FLORIN

Telephone 432-B P. O. Box 96

E. L. Nissly & Co.

Growers and Packers of

Choice CIGAR LEAF Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our samples. Samples cheerfully submitted upon request,

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in Leaf Tobacco

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in

Leaf Tobaccos

Warehouses: Lancaster and Red Lion, Pa.

Main Office: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

THE CHRONICLES OF BEN ALI.

Renewal of Price Cutting on Cigars, Etc., Stirs Up Retail Men at The Hub.

Boston Bureau "The Tobacco World,"
212 Hanover Street.

Boston, Mass., Nov. 29.

The trade was very much surprised Saturday morning on reading the big advertisements in all our daily papers of the Jaynes Piker Company announcing that they have decided to sell all the popular brands of ten-cent cigars at seven cents, or four for a quarter; all fifteen-cent packages of cigarettes at eleven cents, and all ten-cent packages at nine cents each, with all ten-cent packages of smoking tobaccos at nine cents, or three for a quarter. Big posters of the advertisement have been posted on all the Jaynes' stores here. The Markell Drug Company and Epstein Drug Company immediately placed bulletins on their show windows announcing that they would also sell at the same prices.

Our retailers were happy several months ago when certain cigarette agents arranged matters so retailers would be able to get a reasonable figure for their goods, and it was thought that price cutting in cigars, cigarettes, etc., was at an end, and now that the popular local brands of ten-cent cigars are being sold at four for a quarter, it has caused quite a depression in the trade. Many retailers are compelled to pay $6.18 per hundred for Quineys, Waitt & Bond, C. C. A., M. C. A., Bostonia and Poet, and it will take a microscope to figure out the profit on these brands. As the 7-20-4 cigar sells at $6 per hundred, there is a little in handling that brand.

This price-cutting game will be watched with interest, and our jobbing trade will have much difficulty in getting the regular prices for these brands in the future.

The Jaynes Piker Company opened another branch cut-price drug store Saturday, in Lawrence, and will shortly open another one in Lowell.

The American Tobacco Company's Havana Plums are still selling fairly well. One or two of our retailers have cut the selling price to 12 cents a package, but most all of our dealers are getting the regular price of fifteen cents a package.

Arthur Myers had his window display artist, E. J. Mulligan, busy all last week putting in window displays in Cambridge featuring the world-famed Melachrino cigarettes. In the Rendezvous was an electrical display of the Yale and Harvard game, and other displays in Cambridge were of Ed. O'Hara's Chaflin's Pharmacy, Levitano Pharmacy, College Pharmacy and the University Smoke Shop. The latter display was a panaroma of the world, showing all parts of the earth where the Melachrino cigarettes are on sale.

A. Richman & Company, cigar manufacturers, in Jamaica Plains, report a splendid increase in business for the past month. Fair Alta, ten-cent brand, is for sale at all our leading cafes and hostelries. This firm will shortly place on this market a new five-center, Lord Devonshire, a banded invincible shape cigar, that ought to prove a big hit, the filler being a good blend with genuine Sumatra wrapper, and as the cigar will bear the union label, it ought to be a big advertisement for the concern.

The Blanchard Tobacco Company is the name of a new jobbing concern at 121 Hanover street, with F. W. Blanchard as general manager. The concern will do only a wholesale business in cigars, pipes and tobaccos, and bids fair to making a good showing before long.

M. Roitman, the Beach street tobacconist, was on the sick list last week. He is reported well again.

Henry Weiss and Mr. Annis, of E. G. Perez & Company, manufacturers, were in town Tuesday with their high-grade line of Porto Rican cigars. Rosenthal Brothers have the Boston agency for their Don Julian and Lurido brands, and have done well with them so far, having them well distributed about town.

J. A. Perlstein, representing the Federal Cigar Company, has returned from a trip down East, where he found business very good.

Jack Warsow (Philip Morris Company) left Saturday night for Worcester, to take in all the principal cities and towns in western Massachusetts.

Louis Shapero (Nester Gianacles Company) goes to New Haven, Conn., where the Nestor cigarettes are the best sellers in high-grade cigarettes with the Yale students.

Charles L. Polep, a prominent wholesaler and retailer in Salem, Mass., has sold out his business to Bieringer Brothers Company, wholesalers, here, who are fast becoming our foremost jobbing house.

The Larus Brothers Company is placing on this market the Winchester cut plug, put up in a patented decorated 16-ounce tin box. It is proving to be a ready seller with those who have taken in trial orders.

Ben Ali.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel **Cigars**
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear. *The* Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

During the past week very little was done in this locality toward taking the remainder of the 1909 crop of tobacco from the poles. Monday some of the crop showed casing condition, although with the majority of it the storm did not last quite long enough. But after the later storm and the tobacco did not become damp enough those who took down a part of the remnant have been kicking themselves for not taking down the whole that was left hanging.

There has been very little buying in this vicinity during the past week. One firm has been in and bought two crops. The former prices have been maintained, and one crop, I think, went a little above early prices. I see by the papers that down in the Nutmeg State the buyers are as thick as fleas in summer, and I presume ere long we shall get accounts of many sales of tobacco in Connecticut, but there are not any returns as yet.

I expect before another week to be able to report an activity on the part of the buying fraternity, and to be able to say to those waiting traders of the cities and towns: "Get the best goods ready for the farmers' families, for John will surely be along after holiday goods. I feel that we shall hear from the buyers and packers within a week or two, for the season is on hand when such work is usually accomplished. I know that the grower is ready to exchange tobacco for money."

Our correspondents writes:

South Deerfield, Mass., Nov. 15.—I report quite a lot of tobacco taken from the poles last week, and it looks as though we were going to have another good time this week to take the rest down and strip it out."

Hatfield, Mass., Nov. 20.—"There was not much tobacco taken from the poles last week, as it was too dry. Several of the assorting shops are now open and others will open Monday next with full force of men."

East Whately, Mass.—"I report the sale of one crop of eight acres of tobacco by Patrick Connelly to Michael Boyle, of Hatfield, Mass., price said to be 16c. in bundle. This was one of the best crops grown in Whately; the color is good and the quality fine."

North Hatfield, Mass.—"I report the sale of five acres of tobacco by William Connelly to Michael Boyle, of Hatfield; price around 16c. Every one who has tobacco hanging has had the sheds open all day. Tobacco has dampened very slowly on account of the cold weather, but all hope to be able to take down the remnant this week."—American Cultivator.

Hartford, Conn.—The tobacco warehouses of the Connecticut Valley are being put in condition for the season's operations. Reports from various districts indicate that there is a shortage of tobacco laborers. During the recent damps the farmers were embarrassed by their inability to procure enough workers to enable the rapid taking down of the leaf in the barns. Several hundred more laborers than were available would have been hired if they could have been procured.

Some of the tobacco towns report that over half of the present crop has already been sold. During the past month many buyers have been in the field, and many sales at prices that are reasonably remunerative to the owners have taken place. On the whole the tobacco growers of Connecticut have enjoyed a year of considerable prosperity.

Springfield, Mass., Nov. 25.—The rain which began early to-day and has since continued uninterruptedly made Thanksgiving day a real occasion for thanksgiving in Connecticut Valley tobacco towns. It will enable farmers to take down thousands of acres of tobacco hanging in the barns, putting $2,000,000 or $3,000,000 into circulation from sales and giving hundreds of men employment for the winter in the packing houses. Many tobacco farmers left their dinners untouched to-day to work in the tobacco sheds. "We're thankful enough to go hungry to-day," said one aged Suffield grower as he mopped the perspiration from his face.

WISCONSIN.

Edgerton, Nov. 26.—There is but little change to note in the conditions prevailing in the local markets of the State. The big storm early in the week has curtailed riding somewhat for a few days, but buyers of the American Cigar Company are posted in most of the growing districts and all of them are making some purchases at figures within the limit, which is conceded to be seven cents. Other than the movement to take over the cheaper grades there is but little doing.

Matters have again lapsed into rather quiet lines in the cured-leaf markets. Reports of some fair-sized transactions of Wisconsin goods reach us from the Eastern centres, but locally the trade is generally in small lots. The sale of 185 cases of '07 low-grades has come to notice. Out-of-town buyers have been conspicuous by their absence during the week.

So far there has been but little of the new crop removed from the curing sheds, though growers now have their farm work so well along that some attention could be given to stripping.

The shipments out of storage reach 1504 cases for the week from this market to all points.

KENTUCKY.

Frankfort.—There were 47,500 pounds of tobacco sold here at Geary's tobacco warehouse, prices ranging from 8½ to 19 cents. Henry Smither's crop of 4300 pounds averaged 17½ cents per pound. This is said to be the highest average in the State this season for a crop of this size.

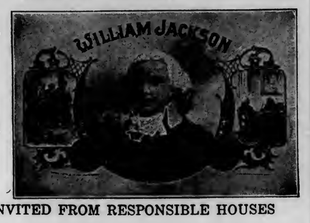
Mayfield.—Hundreds of loads of tobacco were in the city Thursday, Friday and Saturday. This tobacco came from many miles distant from Mayfield. Many farmers were here from Weakley and Obion counties, in Tennessee, and Carlisle, Marshall, Galloway, Hickman, Fulton and McCracken counties.

There are about 12 tobacco firms now handling the weed in Mayfield, who say that they will pay as much for tobacco as the market will justify. Lugs are bringing an average of $3.25 per hundred. This is said to be about as much as will be paid for the class of lugs which is now being brought and will come in during the winter and spring. The average price for leaf is from $6.50 to $7.50. Some, however, is being sold for less and some for more, but none has brought over $9.

TENNESSEE.

Clarksville.—The sales at the loose floor warehouse aggregated 75,000 pounds. The offerings were common to medium, and prices were high. The following prices are quoted: Trash, $4 to $4.25; low lugs, $4.50 to $5; common lugs, $5.25 to $5.75; medium lugs, $6 to $6.50; good lugs, $6.50 to $7; low leaf, $7 to $7.75; common leaf, $8 to $8.75; medium leaf, $9.25 to $10.25.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana
Cigars


CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3935 L. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
Manufacturers of
CUBANA CIGAR FACTORY No 463
High Grade Cigars.
1000 PER DAY
ESTABLISHED 1871
DALLASTOWN, PA.

GLOBE CIGAR CO.
Manufacturers of FINE CIGARS
EPHRATA, PA.
Prices and Quality will speak for themselves. We supply each Jobber with Private Brand. Samples submitted to responsible buyers.

VERTICAL TOP
CIGAR MOLDS
Highest Grade Mold at Lowest Price. Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO

The Most Popular Flavors Since 1855
The World-Renowned, Non-Evaporating
Spanish Betuns,
Cigar and Tobacco Flavors
Strongest
Cheapest
BEST
Write for Samples.
FRIES & BRO.
92 Reade St. New York

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

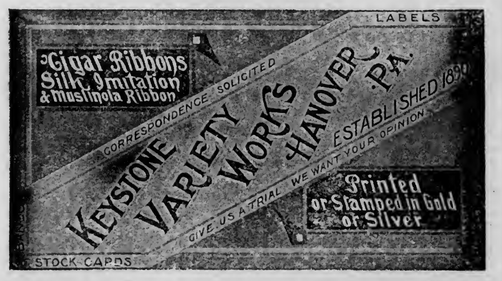
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST. PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



Special Designs
Engraving
Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES
LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Describe the Flavor You Want
and our Laboratory will fit you
out with complete satisfaction.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
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H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

No Salesmen

Communicate with Factory

A. D. KILLHEFFER

Maker of

High Grade CIGARS

MILLERSVILLE, PENNA.

Brands:
Forecaster
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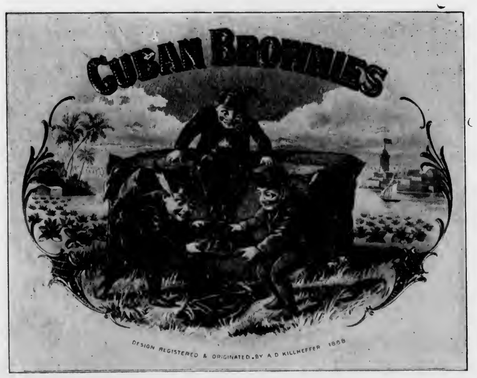

Brands:
Mandolay
Cuban Brownies
May Prize

THE TOBACCO WORLD

Established in 1881. Vol. XXIX., No. 49. | PHILADELPHIA and NEW YORK, DECEMBER 22, 1909 | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

CENTRAL UNION

No other brand of Tobacco has grown so quickly in public favor

Reasons: Quality, Price, Union Label, Friendly Dealers' Aid.

Look for the woman's face and the Union Label on each package:

UNITED STATES Tobacco Co. Richmond, Va. Price, 5c.

DON'T STAND IN YOUR OWN LIGHT

Remember

for

Sumatra Tobacco

the Best Address

H. DUYS & CO.

No. 170 Water Street, NEW YORK

THE LEADING SUMATRA HOUSE

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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Pennsylvania Representative:
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Factory 1859. First District Penna.

W. K. Gresh & Sons. Makers. **Norristown, Pa.**

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

PORTUONDO

Juan F. Portuondo founded
our business in 1869.

When a brand stands unbroken from Maine to
California for forty years, there
must be something in it.

Juan F. Portuondo **Cigar Manufacturing Co.**

1110—1116 Sansom St., Philadelphia, Pa.

CHALLENGES COMPARISON

White Knight

5c. Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXIX., No. 49 — PHILADELPHIA, DECEMBER 22, 1909 — One Dollar the Year

TOBACCO CASE POSTPONEMENT.

Recommendation for Changes in Law Depends on Court's Decision.

Washington, Dec. 14.

The postponement of the tobacco case now pending before the Supreme Court until January 3 has been the subject of much comment here to-day. This action was taken by the Supreme Court yesterday upon the voluntary instance of Chief Justice Fuller. At the time the Chief Justice attributed his request to the crowded calendar and now the case will come up after the holiday recess of two weeks.

It is believed that this action of the Court was perfectly satisfactory to Attorney General Wickersham and the other officers of the Administration, as it will now gve the lawyers plenty of time to present their arguments before the Court. It is generally understood here that two days will be given over to the pleading of the case and undoubtedly the Court will question the lawyers freely.

Another new phase of the matter that is now being speculated upon is that possibly there will be eight justices to listen to the case. Justice Lurton, who was recently designated, will probably take his seat upon the reopening of the Court on January 3. Provided no opposition develops he will be confirmed before the holiday recess. It is believed that Justice Moody will still be unable to sit in Court by that time, thus necessitating one vacancy. If there are but eight justices there will be presented the contingency of a divided Court in the decision, in which case the decision may rest with the verdict of the lower Court.

According to reports that are now going the rounds, however, the Attorney General will not be satisfied with either a divided Court or a mixed decision. It is desired by the Administration to present certain phases of the trust law to the Court that have not before been passed upon by the bench, which can be used for guidance in recommending changes in the Sherman law. The Department of Justice is showing great interest in the tobacco cases and likewise the Standard Oil case, as upon the decision in these will be based recommendations in the future special messages of the President to Congress.

The brief in the American Tobacco cases for the Government is about complete now and may be filed with the Court very soon.

William W. Jones, of Troy, N. Y., a tobaccoist, has filed a petition in bankruptcy in the United States District Court, placing the liabilities at $4632.90, and assets at $1389.89.

WARE-KRAMER STATEMENT.

Assets Scheduled at $1,399,737; Liabilities $137,334; Law Suit as Asset.

Norfolk, Va., Dec. 16, '09.

The Ware-Kramer Company's schedule of liabilities and assets in the involuntary bankruptcy proceedings instituted some time ago against that concern by Brooklyn creditors has been filed in the United States Court here. The schedule shows total liabilities to be $137,334 with assets placed at $1,399,737, this included the $1,000,000 suit in which the Ware-Kramer Company claims punitive damages from the American Tobacco Company and the Wells-Whitehead Tobacco Company for alleged acts injurious to the business of the plaintiff in violation of the anti-trust laws. Of the $137.334 in liabilities, $52,434 are in secured claims and $84,899 in unsecured claims.

AMERICAN'S WILMINGTON PLANT.

The Former Arlington Mill Turned into Mammoth Factory.

Wilmington, Del., Dec. 17, '09.

Announcement has been made that the American Tobacco Company has decided to lease the entire building, formerly the Arlington Mills, on Vandever avenue, instead of a portion as was at first intended. It is said that after all altreations have been made the plant will employ about 2000 persons.

The question that confronts the company now is as to whether there are really 2000 men, women and girls in the city, who have not employment now. The company must have employes, and for that reason employment offices have been opened at the plant on Vandever avenue, while the saw and hammer and sledge is preparing the building for use.

Mr. Williams, who has been appointed the manager of the plant, and who comes here several times a week to look after alterations to the building, said this week that the plant would be ready for operation within four weeks, owing to the fact that the lease was already effective and the company did not care to leave the plant unoperated longer than was necessary.

HARTFORD NOW PREPARING

For Meeting of the National Cigar Leaf Tobacco Association in May.

Hartford, Conn., Dec. 17, '09.

A dinner was recently given at the Allyn House by the Connecticut Leaf Tobacco Association, when B. L. Haas spoke of the plans being prepared for the annual meeting of the National Cigar Leaf Tobacco Association, to be held here on May 9th and 10th next.

Joseph C. Mitchelson, of Tariffville, has been elected to fill the vacancy as vice president, caused by the death of W. F. Fuller.

RECEIVERSHIP---BUT BUSINESS GOOD

Holihan & Gannon Cigar Stores Netted Profit of $600 in Six Weeks.

Syracuse, N. Y., Dec. 17, '09.

At the opening of United States Circuit and District Courts at Utica, Tuesday, several matters from this county were before Judge George W. Ray. The accounts of Homer Ostrander, as temporary receiver of the firm of Holihan & Gannon, were affirmed on motion of Attorney Frank B. Hodges. They showed that during the six weeks Mr. Ostrander conducted the business a profit of $600 was made, and that as receiver he turned over to himself as trustee in bankruptcy over $40 more than he had received at the outset, after the payment of certain fees and expenses.

The motions in the proceedings against the estate of Thomas Merriam were adjourned to December 31. The action was brought for an accounting and to set aside a transfer of coal and lumber lands in the South, and a judgment for 86,000 taken. The case went to the United States Supreme Court, where the judgment was ordered to be reduced to 40,000. Proceedings were then brought in Tennessee, where it was ordered that the judgment must be paid within 30 days or be restored to the full amount.

One motion involves an injunction restraining collection of the judgment and another is to have the judgment reduced in the lower Court. Attorneys C. P. Ryan and L. L. Waters appeared.

BROCKTON DEALERS TO ORGANIZE

Brockton, Me., Dec. 17, '09.

Retail cigar dealers of this city hope soon to organize an association for their mutual protection. Yesterday morning at 10 o'clock a committee, with L. G. Willett as chairman, met at John Mead's office on Centre street and drew up a circular letter which will be sent to all of the 150 retail dealers in this city. This letter invites the dealers to attend a meeting of retail cigar merchants to be held in Eagles' Hall, at 10 a'clock next Tuesday morning.

The object of the meeting will be to organize a Retail Cigar Dealers' Association for the mutual protection of the interests of the dealers and to put the business in this city on a better basis than it now is. Mr. Willett will preside at the meeting. He said this morning: "If the retail cigar dealers of this city would only realize it they could form an organization which would aid them substantially and prevent this selling of cigars at cost prices, which never has done any good. We want to see the cigar business in this city run as it should be."

A new cigar factory has been opened at Clinton, Ind., by Harvard Steanes.

BERGER AGAIN ACTIVE.

Heads a New Corporation Entering the Tobacco Trade.

Mr. Emil Berger against, whom some litigation had been pending, has affected a settlement and will once again enter the tobacco trade, at the head of a new concern, which it is claimed is amply capitalized, but the full working plans of the proposed operations are not given out, beyond the fact that the dealings will be in the line of handling cuttings, scraps and siftings.

There are many in the trade who attest to the honorable business they have had with Mr. Berger, and the business will in all probability be conducted on a larger scale than he ever did before.

Although he was rather fiercely attacked by some members of the trade and a part of the trade press which was unfriendly to him, he emerges with flying colors; he has good reasons for his hopes of re-incurring the goodwill of his former patrons and customers.

BRUDNO BUYS BUILDING

And Will Shortly Add Another Cigar Factory to Cleveland's Industries.

Cleveland, O., Dec. 17, '09.

Through A. D. Hertz, 2621 East Sixty-first street, the old Cleveland General Hospital building, on Woodland avenue, was sold by A. B. Thompson and H. N. Prescott to A. Brudno for a consideration of $45,000. It is to be remodeled into a cigar factory. Brudno in turn traded to Thompson and Prescott for a consideration of $60,000 the Saratoga apartments at Woodland avenue and East Forty-ninth street and an eight-family apartment on East Forty-eighth street.

IN ITS NEW QUARTERS.

Ashland Co. Now Installed in New Home in the Kolman Block.

Ashland, Wis., Dec. 17, '09.

The Ashland Cigar & Tobacco Company has recently been installed in its new quarters in the Kolman Block, which was purchased some time ago and rechristened the "Optak," after one of the firm's leading brands of cigars. The premises were remodeled throughout in a manner that makes it most convenient for the firm's needs, and it occupies one of the most attractive portions of Ashland.

Under the careful guidance of J. I. Levy the business has shown an exceptionally successful management, which has now been crowned with a new home of its own.

—Harvard Stearnes is about to open a cigar factory in Clinton, Ind.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco
VUELTA ARRIBA
107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS & CO.
IMPORTERS OF
Havana AND Sumatra
AND PACKERS OF
Leaf Tobacco
301, 303, 305 & 307 North Third St.
PHILADELPHIA

Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

CONTENT WITH PHILIPPINE TARIFF

Tobacco Growers Realize Ten Per Cent. More for Their Product.

Washington, D. C., Dec. 17, '09.

Citizenship, without serious inconvenience to the individual, should be extended to those who desire it in Porto Rico, according to General Clarence R. Edwards, chief of the Bureau of Insular Affairs, in his annual report to the Secretary of War.

Whether this be done by an act conferring in itself United States citizenship on the whole body of citizens of Porto Rico, or by an act enabling them by the performance individually of some simple preliminary acts to become American citizens without delay, is a mere matter of detail for Congress to work out, said General Edwards.

"It is hoped that the grant of citizenship may be regarded simply as an act of justice and performed in an open and unequivocal manner," concludes the chief of the bureau.

The commerce of the island shows on the whole a continuous and encouraging growth, it is pointed out in the report. The exports for the fiscal year just passed amounted in value to over $30,000,000 and the imports to over $26,000,000. The imports from the United States amounted to over $23,000,000.

General Edwards comments at length upon the recent tariff legislation of the United States, whereby goods from the Philippines, except rice, may be shipped to the United States free of duty under certain limitations.

"It is believed that the people of the Philippines have every reason to be content with the new tariffs, and that there will result from them that prosperity in the islands which should be the result of their relation to the United States," says General Edwards.

"The net result so far has been to increase the price paid to the grower for his leaf tobacco 10 per cent. The price received by the producer of sugar has increased 25 per cent. These are increases which may be attributed wholly to the true trade relations, fluctuations in the world's markets having been eliminated."

General Edwards says the rate up to date of the importation into the United States of Philippine cigars has been at the rate of about 75,000,000 per year, or one-half the limit for free admission. The effect on the American industry, he adds, of this importation "may well be judged by the fact that these cigars may be found only with the greatest difficulty."

The imports of the Philippines during the last fiscal year were over $27,000,000. American goods constituted 17 per cent. of the total value of Philippine imports. General Edwards predicts that under the new free trade conditions this percentage will be largely increased.

General Edwards points out that with the minor exception of the trouble with the Moro outlaw Jikiri on Jolo Island the constabulary maintained quiet and order in all parts of the Philippines without the active intervention of the army.

Attractive Packages

Why not call attention to your CHRISTMAS, HIGH CLASS or SPECIAL BRANDS, by packing in a box

Different from the Ordinary?

WE are fully equipped to furnish anything from a Book Box to highly polished Cabinets. We have served some of the largest Cigar Manufacturers in the country along this line; why not you?

Give us an idea of what you want, accompanied by a rough sketch showing sizes, and we will do the rest.

Henry H. Sheip Mfg. Co.
Cor. Sixth Street and Columbia Avenue,
Philadelphia, Penna.

KNICKERBOCKER LEATHER & NOVELTY CO.
MANUFACTURERS OF
ADVERTISING NOVELTIES
312-314-316 BROADWAY, NEW YORK
Trays, Match Safes, Cigar Cases, etc.
A Complete Line of
Articles Specially Suited for Cigar Manufacturers

Adopted by the Leading Manufacturers

A Suction Table that Will Reduce the Cost of Your Production
Liberman Mfg. Co., 812-814 Winter St.
PHILADELPHIA

Michael Hose — A. F. Brillhart.
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in LEAF TOBACCO,
Dallastown, Penna.

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.

Long Distance Telephone, Market 3025

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

United States Directory

OF

Cigar Manufacturers

Leaf Packers, Importers and Dealers

Including Leaf Tobacco Exporters, Packers and Dealers of Havana, Cigar and Tobacco Brokers and Cigar Box Manufacturers of the U. S.

Complete and Reliable. Price, $3.00, Delivered

Address

Tobacco World Publishing Co., 224 Arch Street, Philada.

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

Dealers and Packers of

Domestic LEAF TOBACCO All Kinds

Prime 1907 and 1908 Pennsylvania B's and Fillers

OFFICE and SALESROOM:

313 & 315 West Grant St.

Correspondence solicited LANCASTER, PA. Prices Within Reach of All

J. R. SWIHART & CO.

Packers and Dealers in

All Grades Ohio Tobaccos

Germantown, O.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of Sumatra and Havana

Packers and Exporters of and Dealers in Leaf Tobacco

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street PHILADELPHIA

....IMPORTERS of

Activity in the Havana Leaf Tobacco Market.

Generally Increased Buying Marked the Week, and Full Prices Were Paid. The outlook is that Present Activity Will Continue for Balance of the Month. Dry Weather Darkens 1910 Prospect.

Special Correspondence of The Tobacco World.

Havana, Dec. 13, 1909.

Our market during the week gone by has shown plenty of animation, and besides the American buyers in town, one great American firm established here, the large Canadian cigar manufacturer, also quite a number of factories have increased their holdings of stock by selecting the best factory vegas of Vuelta Abajo, for which they paid full prices. The sales, therefore, sum up a larger total than the previous week. Although the majority of buyers have left town again, a few are still here, while others have advised their commission merchants that they will arrive this week, so business may continue active during the balance of the month.

As the dry weather has not changed in the whole island of Cuba, the outlook for the new crop has not improved, and many of the small farmers who had intended to take advantage of the lower ruling prices for seedlings find that they cannot plant at all, as the soil is too hard owing to the dry spell. If we do not have rain soon the crop may be smaller in quantity than was calculated upon, and the quality also may not be desirable for use in the clear Havana cigar factories.

SALES

during the past eight days total 13,327 bales, or divided by sections were: Vuelta Abajo and Semi Vuelta, 7717; Partido, 389, and Remedios, 5221 bales.

Buyers were: Americans (including the Canadian concern), 8559 bales; exporters for Europe, 1,435, and the local manufacturers, 3,333 baies.

LEAF EXPORTS FOR THE WEEK.

	Bales.
To the United States	4,622
To Europe	1,455
To South America	101
Total	6,178

which overruns our exports up to the same date last year 46,500 bales.

On the other hand the receipts from the country of leaf tobacco up to date show a falling off of 65,097 bales.

BUYERS COME AND GO.

Arrivals—August Kuttnauer, of Rothschild, Sons & Co., Chicago; Joseph Orrechi, of the Cuban Cigar Co., Denver, Col.; Richard Sichel, of B. Rosenbluth, New York; A. Loeb, of Karl Straus & Co., Philadelphia.

Returned—Herman Diehl, of Heinrich Neuberger; Fred Abbott, of Chas. Blasco, Havana.

Departures—Wm. J. Lightburn, for Key West, Fla.; Joseph Loeb, for Philadelphia; Wm. P. Presnail and Wm. Presnail, Jr., for Hamilton, Ont.; Louis Hirsch, Marcelino Perez, Fritz Lederer, Max Stern, Allie L. Sylvester and Milton Samuel, for New York.

HAVANA CIGAR MANUFACTURERS

continue busy; as far as the large factories are concerned they have received enough orders, but the smaller ones are unfortunately not in the same condition, and they are experiencing dull times. Generally speaking, there seems to be a ray of hope that the situation may improve gradually, notwithstanding all the drawbacks. The bill before our Congress, to add a maximum clause to the tariff, is expected to be debated this week, and if it should pass and become a law, one provision is, that it shall not take effect before July 1, 1910. This would give time to conclude some special treaties, or find a modus vivendi with those countries which discriminate against the exports of our cigars to them, and as this seems to be the principal object, it is to be hoped that something practical may result.

The Henry Clay and Bock & Co., Ltd., was erroneously reported as not working quite so strong, and which was not true, as Don Gustavo Bock says that instead of cutting down the number of cigarmakers he has increased the same on fine sizes, for Regalias and Coronas particularly, as the orders on hand are very large. The company has been very active in purchasing extra choice vegas from the Vuelta Abajo, which during the past week amounted to over 1000 bales. For one vega from San Luis, close on to 300 bales, $80 per bale on an average was paid and it did not contain any wrappers to speak of. This vega was, however, a "crackerjack," and several parties were anxious to buy it.

Sol continues to work with all hands, as orders from the United States and Europe are quite satisfactory. Sol is one of the leading independent brands, not alone in New York, but also elsewhere.

Other factories which are working well are: Partagas, La Escepcion, Romeo and Julieta and H. Upmann.

BUYING, SELLING AND OTHER NOTES OF INTEREST.

Sobrinos de A. Gonzalez sold 2,328 bales of Vuelta Abajo during the past eight days. This sterling house expects to move into its newly-constructed building in Industria street, corner of Barcelona, by the end of this month, or the beginning of January. The building contains all the latest improvements, and having a cellar, besides be-

LUIS MUNIZ MANUEL MUNIZ RILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana. P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Calzada del Monte No. 15

NEW YORK: No. 145 Water Street

Bremen, Germany

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

I. Kaffenburgh & Sons Quality Havana

Neptuno 6, Havana, Cuba. 88 Broad Street, Boston, Mass.

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

[MAX SCHATZ, Sole Representative for the United States

76½ Pine Street, New York City

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

Puente, Granda y Ca.

Leaf Tobacco Merchants

IN VUELTA ABAJO, SEMI-VUELTA, PARTIDO and REMEDIOS

Principe Alfonso 166—170

Cable: "CUETO" Habana, Cuba

Ernest Ellinger & Co. Packers and Importers of **Havana Tobacco**

Havana Warehouse, Estrella 35--37 New York Office, 87--89 Pine Street

tween decks, the new tobacco, as well as the old, can be handled more advantageously than heretofore. Although the building has only one story principally, excepting some rooms for the clerks at the back of it, if necessity should require it, one or two stories could be added easily, as the foundations are solidly constructed. The present capacity will be from 25,000 to 30,000 bales.

Wm. Presnail purchased 3,000 bales of leaf tobacco in all for the Tucker Cigar Manufacturing Co., of Hamilton, Ont.

Muniz Hnos. & Co. were sellers of 900 bales of Vuelta Abajo and Remedios.

Sylvester & Stern seem to wind up the old year in good style, as they are reported to have added 3,000 bales of Vuelta Abajo, Semi Vuelta and Remedios to their large holdings. Allie L. Sylvester, Max Stern and Milton Samuel all left together on the S. S. Havana homeward bound, to spend the holidays in New York.

Perez & Obeso made transactions amounting to 820 bales of Vuelta Abajo last week.

Marcelino Perez left also by the S. S. Havana, in excellent spirits, after having secured 800 bales of the choicest vegas from the Vuelta Abajo for his famous Tuval factory.

A. Pazos & Co. turned over 750 bales of Vuelta Abajo and Partido as the result of the past eight days to their customers.

Eisenlohr Bros., through their broker, Don Ventura Blanco, accepted 700 bales additional.

Planas & Co. closed out 500 bales of Remedios last week.

Walter C. Sutter was not slow in buying, as from reliable sources it was learned that he had examined and closed deals amounting to 600 bales of leaf tobacco.

Jose H. Cayro & Hijo disposed of 450 bales of Vuelta Abajo and Partido.

Louis Hirsch left last week with 500 bales of leaf tobacco to the credit of Joseph Hirsch & Son, New York.

Ernest Ellinger & Co. shipped 324 bales of Vuelta Abajo to their customers last week.

J. F. Berndes & Co. were buyers and shippers of 701 bales of leaf tobacco to Austria and Germany.

A. M. Calzada & Co. sold 250 bales of Vuelta Abajo and Remedios last week. Don Antonio Calzada, since his return, has been working very hard, either buying in the country or selling to his customers in town.

Loeb Nunez Havana Co. were sellers of 200 bales of Remedios to their customers.

The three factories, Romeo and Julieta, Partagas and Castaneda, purchased nearly 2,000 bales of choice Vuelta Abajo styles last week.

Suarez Hnos. were busy in making some sales again during the past eight days.

Fritz Lederer, who left on the S. S. Havana for New York, last Saturday, is going to spend the holidays, and if rumor be correct, Hymen may claim him a Future Benedict before long.

RECEIPTS FROM THE COUNTRY.

Week ending Dec. 11 Bales		Since Jan. 1, '09 Bales
2410	Vuelta Abajo	215,348
301	Semi Vuelta	28,074
23	Partido	33,712
....	Matanzas	428
1677	Remedios	168,971
41	Santiago de Cuba	8912
4.452	Total	456,045

THE CHRONICLES OF BEN ALI.

The Veteran Scribe Visits the Hubbite Retailers and Takes Note of their Holiday Preparations.

Boston Bureau "The Tobacco World," 212 Hanover Street.

Boston, Mass., Dec. 20, 1909.

The tobacco crop grown in the Connecticut Valley last season is being prepared for market, and warehouses, are now opening for the sorting and packing of same, which will take the greater part of the winter to complete. In Suffield, Conn., more than one thousand men will be required to handle the crop. High prices have been paid for tobacco grown around there and several good-sized fortunes have been realized from some of the crop.

The cut-price war is still on here between the druggists, J. A. Waitt & Bond, 7-20-4, and all the popular 10c. brands of cigars are being sold for 6c. straight. Helmar and Trophies cigarettes, at 7½c. a pack; Moguls, Murads and Naturals at 10c, and Rameses, at 15c.

Among the main factors in this price-cutting war are the Jaynes Riker Co., Walker Pintals Co., Markell Drug Co., Epstein Drug Co., Woodward's Pharmacy, Sawyer & Co., and the Adams House Drug store. It is expected the 10c. cigars will soon be cut to 5c. each, and then the trouble will be adjusted and prices will go up again to the original figures.

Rumors are still going around that ... G. Sullivan, of Manchester, N. H., has sold out his extensive cigar business to the American Tobacco Co., and likewise the H. Traiser Co., makers of the well-known Pippin cigars, but as both these brands still bear the blue label of the Cigarmakers' Union, it is very hard to verify the reports.

Phil Barant, formerly city salesman for the Mentor Co., makers of the Ramly cigarettes, has joined the selling crew of Bieringer Bros. Co., wholesale tobacconists here.

M. J. Hamilburg, proprietor of the Cigar Box, on Essex street, has returned from a brief trip to New York.

Condax & Co., makers of cigarettes, New York, are placing their straw-tip cigarettes with much success throughout the city.

Green Listers have purchased Silverstein's cut-price cigar store at 35 North street, in the market district.

Bielow Sisters have bought the cigar and tobacco store located at 49 Portland street.

H. W. Goodman has made many useful alterations in his cigar store, 18 LaGrange street.

Andy Chandler, Tucco Amer. Tob. Co., has returned from a successful trip, and will remain around here until after the holidays looking after the

Concluded on p. 16

CABLE ADDRESS "CALSA" TELEPHONE 6889

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 154

P.O.BOX 595 HAVANA, CUBA.

PLANAS Y CA.

Almacenistas de Tabaco en Rama

Vuelta Abajo, Partido and Remedios

Cable: "SANPLA" Reina 22, HABANA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

JULIUS MARQUSEE

Packer & Dealer in All Grades of **Seed Leaf Tobacco**

141 Water Street

Telephone 3956 John New York

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & CO.

129TH TO 130TH ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 — NEW YORK — CABLE: "NARGIL"

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M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
4 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
Importers of **Sumatra Tobacco**
Office: **183 Water St., New York**
Cable Address: "HERE"
O. Z. Voorburgwal 227 Amsterdam, Holland

JOS. MENDELSOHN — LOUIS A. BORNEMANN
MENDELSOHN, BORNEMANN & CO.
Havana Tobacco Importers
196 WATER STREET, NEW YORK
Habana: Amistad 95

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, Dec. 21, 1909.

Leaf Tobacco Market.

There was a surprisingly good business done in the leaf tobacco market considering the close proximity of the Christmas holidays. Both Pennsylvania and Ohio tobaccos being in particularly good demand. With the close of last week, however, the business for the year will be about over. The market closed firm on prices, and there is an expectancy that there will be more steady progress during the coming year among cigar manufacturers, and that it will necessarily also improve the general conditions of the leaf market. Leaf men will not have, in many instances, very heavy stocks to take into account at inventory time, for there has been a considerable depletion.

* * *

Polling Florida Interests.

There have been persistent rumors for some months past of a proposed pooling of interests in Florida, but it was not until more recently that the matter assumed a more tangible shape. It seems that it is proposed to establish a kind of an inscription system in the sale of Florida tobacco grown by the several larger concerns, and by which it is expected to at least reduce to a minimum certain competitions which is declared to be well nigh ruinous, and which will not at best afford even a living profit.

* * *

The Cigar Industry.

The cigar manufacturers are closing the most active season of the year, and, apparently, without much effort in seeking new trade. In fact, they have recently become much more hopeful, and anticipate a continued improvement with the beginning of the new year.

Retail dealers are now glorying in a fine Christmas trade, and the cheering aspect is everywhere evident.

* * *

Injunction Refused Nestor.

The case of the Nestor Gianaclis Company vs. Bellos Nestor, came up for a hearing before Judge Noyes in the Circuit Court of the Southern District of New York, last week.

The Nestor Gianaclis Company claim exclusive right to the name "Nestor," as applied to cigarettes.

Mr. Charles Dushkind, Bellos Nestor's attorney, claimed that the personal reputation of an individual as that of Nestor Gianaclis is not transferrable, and that the Nestor Gianaclis Company could acquire no title to that name, so as to preclude others having the same name from using them in connection with their business, and furthermore that the use of such name by an assignee is a fraud upon the public.

The Judge did not go into that issue, but declined to restrain the defendants from continuing to manufacture under the name, Nestor.

* * *

Abramovice Visited Manufacturers.

Mr. J. Abramovice, office manager of the lithographic firm of William Steiner, Sons & Company, has recently returned from one of his customary business trips and reports very good results. The Steiner firm is quite busy at present, and with its increased facilities in their new building, they are in a position to take care of all orders promptly.

* * *

Death of William Frishmuth.

William Frishmuth, for many years superintendent of the American Snuff Company, at Helmetta, N. J., and one of the best known tobacconists in America, died in his home in Long Branch last week of paralysis.

Mr. Frishmuth, who was seventy-three years old, was accounted one of the most expert snuff makers in the United States.

He was born in Philadelphia of a family that had been snuff makers for generations, and learned the business

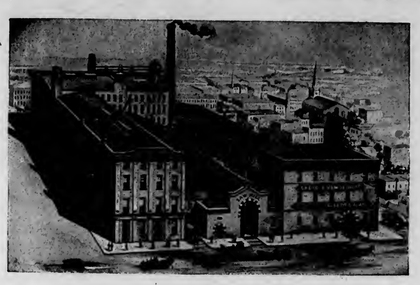
Continued on p. 1.

H. BACHARACH & CO.
OFFER
100 Bales Light Prime Wrappers
1908 CROP of FLORIDA
AT MOST REASONABLE PRICES
Address No. 101 Water Street
JOHN F. HEILAND & CO., Lancaster Pennsylvania Representatives — NEW YORK

E. ROSENWALD & BRO.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER — **Monroe D. Sellers, Sellersville, Pa.**

SHEIP & VANDEGRIFT, Inc.
CIGAR BOX LUMBER



CUBAN and MEXICAN CEDAR
Imitation and Veneered, on Soft Yellow Poplar **Only**
Shooks and Dimension Stock
818--832 North Lawrence Street
PHILADELPHIA

H. F. Martin
Manufacturer of
FINE CIGARS
York, Pa.
No Salesmen — Communicate with Factory

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

PUBLISHED BY

THE TOBACCO WORLD CORPORATION

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy. Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, DECEMBER 22, 1909

WITH this issue "The Tobacco World" passes from its present form, and will reappear about January 1 in an entirely new dress, as a fortnightly publication. The "first" and "fifteenth" of each month will be its dates of issuance.

The change will not be in physical appearance alone. New life and new ideas, and hence new features, will be injected into every department of the publication and unceasing effort will be exerted to keep "The World" the peer of any tobacco journals published.

The future editors and managers believe that the tobacco industry has need for and will appreciate and support a publication that will make precedents as well as follow the good ones of others' making; that will depart, when needful, from the beaten paths and blaze new trails for the spread of trade news and perfect new means for profitable publicity.

To the old friends of "The Tobacco World," who have read and supported it from its birth in 1881, the new editors extend the hand of fellowship, and ask for your continued co-operation. Mr. Jay Y. Krout, who is known and esteemed in every cigar factory and leaf tobacco warehouse of note in Pennsylvania, continues with "The World," and will devote much of his time to the interests of the Keystone State. He is also secretary-elect of the new corporation.

While not neglecting the Pennsylvania field, the new "Tobacco World" will aim to extend its following and influence into the broader field of a national publication, so that every one in the trade, from Maine to Cuba, from Pennsylvania to California, will regard it as a welcome organ of information.

To this task we shall address ourselves on the dawn of the new year, confident that there is a remunerative place awaiting us if we prove our worth.

We extend our greetings to our competitors and assure them of our good-will and co-operation in bringing about better publicity and advertising in the tobacco field. Our sanctum at all times will be open to the representatives of our competitors, and all who may call are assured the most cordial reception.

The slogan with which we shall appeal to advertisers is this: "The Most Profitable Publicity in the World."

INTERNATIONAL TOBACCO COMPANY

Proceeds with Business. The Litigation Ended.

The litigation involving the internal affairs and control of the International Tobacco Company has, it appears, been finally and satisfactorily disposed of. It seems that during the past year internal dissentions between the officers and directors of that company, some hints of which have from time to time leaked out to the trade at large, seriously hampered the concern in its business, although it is said that it in no way impaired its financial standing. The quarrels became more persistent and bitter as time progressed, and threatened to compel the dissolution of the concern and the winding up of its affairs, through the Courts. A group of the minority stockholders became alarmed at this condition and they brought the litigation which was recently noticed in the press for the cancellation of certain contracts between the corporation and its officers.

A preliminary motion for an injunction pending the trial of the minority stockholders' action was granted by Judge Bischoff in which he declared certain contracts, more especially those which involved a practically permanent employment of various directors as unlawful and violative of the rights of the minority stockholders. Shortly thereafter, and before the case could come to trial, an adjustment of all the differences was arrived at which eliminated all discordant elements from the corporation and leaves it in the hands of various individuals who are harmoniously working together for the benefit of all the stockholders.

The company will continue its business under the control of B. H. Wasserman, president, and M. H. Wasserman, secretary and treasurer, assisted by a Board of Directors which will include some of the minority stockholders. The reputation of these gentlemen in the trade for many years past will insure a proper and safe management for the concern.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does no result in registration, 25 cents.

For transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50 cents.

Applicants should be careful to fully specify the use of desired Trade Mark.

SAN DIEGO-PANAMA-CALIFORNIA EXPOSITION (as per Illustration). 19,215.

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 7, 1909, at 9 A. M., by American Lithographic Co., New York.

BELLE LEO. 19,216.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 7, 1909, at 9 A. M., by American Lithographic Co., New York.

BEST OF GEORGIA. 19,217.
For cigars. Registered December 7, 1909, at 9 A. M., by I. Weinberger, Columbus, Ga.

ADERICA. 19,218.
For cigars, cigarettes and cheroots. Registered December 7, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

EL CADERO. 19,219.
For cigars, cigarettes and cheroots. Registered December 7, 1909, at 9 A. M., by L. C. Wagner & Co., New York.

LA SALISTA. 19,220.
For cigars, cigarettes and cheroots. Registered December 7, 1909, at 9 A. M., by L. C. Wagner & Co., New York.

19,221 not issued.

TABLE DE HOTE. 19,222.
For cigars, cigarettes and cheroots. Registered December 7, 1909, at 9 A. M., by L. C. Wagner & Co., New York.

BLACKFEET. 19,223.
For cigars, cigarettes and cheroots. Registered December 9, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York.

KASKASKIA. 19,224.
For cigars, cigarettes and cheroots. Registered December 9, 1909, at 9 A. M., by Heywood, Strasser & Voight Litho. Co., New York.

POEM. 19,225.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York. (Re-registration.)

ACHIEVER. 19,226.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

GRAN SELLO. 19,227.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

BODO OTTO. 19,228.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

PERSIAN PALACE. 19,229.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

SPANISH CASTLE. 19,230.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

MANTELINA. 19,231.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

MUCKALOOCHEE. 19,232.
For cigars, cigarettes and cheroots. Registered December 9, 1909, at 9 A. M., by Americus Cigar Co., Americus, Ga.

UNARIA. 19,233.
For cigars. Registered December 9, 1909, at 9 A. M., by Henry C. Blum, Brooklyn, N. Y.

BESSIE BEST. 19,234.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

RED BONNET. 19,235.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by American Lithographic Co., New York.

EL EACICO. 19,236.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 9, 1909, at 9 A. M., by Alex. Rosenstein, New York.

BILLINGS COURT. 19,237.
For cigars. Registered December 9, 1909, at 9 A. M., by Heyman Bros. & Lowenstein, New York.

YANKEE BLUNTS. 19,232.
For cigars. Registered December 10, 1909, at 9 A. M., by Henry M. Weaver & Son, Philadelphia.

KING OF CADONIA. 19,239.
For cigars, cigarettes and cheroots. Registered December 10, 1909, at 9 A. M., by L. C. Wagner & Co., New York.

TIGER RUSH CIGAR. 19,240.
For cigars. Registered December 10, 1909, at 9 A. M., by S. G. Runkle & Co., Red Lion, Pa.

EL GAVO. 19,241.
For cigars, cigarettes and cheroots. Registered December 10, 1909, at 9 A. M., by Edward Gavin, New Orleans, La.

EL GAVENO. 19,042.
For cigars, cigarettes and cheroots. Registered December 10, 1909, at 9 A. M., by Edward Gavin, New Orleans, La.

COLUMBUS BEAUTIES. 19,243.
For cigars. Registered December 11, 1909, at 9 A. M., by I. Weinberger, Columbus, Ga.

POPULAR BOND. 19,244.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

POPULAR ISSUES. 19,245.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 11, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

WHIFFEN PUFF. 19,246.
For cigars, cigarettes and cheroots. Registered December 11, 1909, at 9 A. M., by H. & E. Kerns, Milwaukee, Wis.

UNION PILOT. 19,247.
For cigars, cigarettes and cheroots. Registered December 13, 1909, at 9 A. M., by Petre, Schmidt & Bergmann, Philadelphia.

HALF SWEET. 19,248.
For chewing and smoking tobacco and snuff. Registered December 13, 1909, at 9 A. M., by H. & J. Breitweiser, Buffalo, N. Y.

THE ORR CIGAR. 19,249.
For cigars. Registered December 13, 1909, at 9 A. M., by The J. D. Ryan Co., Cleveland, O.

CHILLICOTHE CROW CIGAR CO. 19,250.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 13, 1909, at 9 A. M., by Crow Cigar Co., Chillicothe, Mo.

4 C'S. 19,251.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 13, 1909, at 9 A. M., by Crow Cigar Co., Chillicothe, Mo.

C. C. C. C. 19,252.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 13, 1909, at 9 A. M., by Crow Cigar Co., Chillicothe, Mo. (Re-registration.)

BOY BELL. 19,253.
For cigars, cigarettes and cheroots. Registered December 13, 1909, at 9 A. M., by J. Harvey McHenry, Philadelphia.

X. X. X. GRANULATED CIGAR SCRAPS. 19,254.
For cigars, chewing and smoking tobacco. Registered December 13, 1909, at 9 A. M., by Alois J. Mescher, Quincy, Ill.

LADY LESLIE. 19,255.
For cigars, cigarettes, chewing and smoking tobacco. Registered December

Continued from p. 14.

CIGAR MANUFACTURER

E. RENNINGER

DENVER, PENNSYLVANIA

It is a pleasure for the writer to record the character and enterprise of men of business, who, on account of their long tenure and extensive operations comprise almost a history of the business in which they are engaged, of such men and firms it is unnecessary to speak in colored praise, their very existence is emphatic evidence of the honorable position that they occupy, and the long course of just dealings they have pursued.

The name of Renninger to the town of Denver, Pa., is what any valuable trademark is to a mercantile house; it is proof of ability, liberality and the most unflagging energy and enterprise in the guidance of any public trust or great financial enterprise. A service of upward of 40 years in any legitimate vocation is one which at once calls for the comment of the writer. In Denver this means the period of the growth of a town; it means, too, the looking back to the time when tall grasses waved where now fine homes loom up, and where cesspools and ponds covered the spots now adorned by business places. It means, too, the date in which Mr. E. Renninger commenced his business career, as a barber, from that to a hotel keeper, Mr. Renninger is also recognized as the oldest brick manufacturer in this section and is also known as a building operator. He builds a number of dwelling houses each year that a demand may be made for the product of his brick plant. He is also a packer of leaf tobacco, and last, but not least, he is known as the largest individual cigar manufacturer in the place, the product from this enterprise going to the trade and meets a demand for a high grade of cigars. Mr. Renninger has three sons and who seem to be chips from the old block, not unlike the father in business ability and mental brightness. The oldest, Robert C., is superintendent in the cigar plant, and he shows great adaptability for the business thus filling the bill in every detail. The second son, who until quite recently, was with the father, young Mr. William Renninger has accepted a position as bookkeeper with a Philadelphia Cigar Manufacturing firm. The third son, Harris, who is just completing a business course, will also occupy a prominent position with the father. Mr. Renninger has every reason to congratulate himself as being the centre of as amiable and charming a family circle as graces any neighborhood. He has always been looked upon as industrious, legitimate and ambitious, and one leading in any or all causes to aid in building up the town and was prominent in having Denver incorporated into a borough. It may be finally said of Mr. Renninger as a gentleman of great business talent and refinement.

Mr. E. RENNINGER

The geniality and courtesy with which his business relations are marked cause him to also be a favorite in society as well, and his sons have received their business training from him and bid fair to attain success by following in his footsteps. The great success which has attended the comprehensive transactions of Mr. Renninger would, indeed, have been an impossibility had not the gentleman, under all circumstances, preserved the integrity of his character.

Notes of the Local Trade

There was a surprising volume of business done in the leaf market here during the past ten days. Several important transactions in Pennsylvania broad leaf and several lots of Zimmer tobaccos were among the more important sales made here. The larger leaf jobbing houses have had a good run of business. Few of the salesmen are out this week, but mail orders have been good considering that the Christmas holidays are at hand and, when usually, the trade is at a stand still for a week or two.

* * *

Among the larger cigar manufacturers there is much activity, and all energies are directed toward making rapid shipment of goods, which are still desired to fill immediate needs of dealers. It is noticeable, however, that the smaller manufacturers are not sharing to any extent in the increased activity. In fact, trade with them seems to be getting really worse than better, and there is much complaint heard from them.

* * *

Retailers are, of course, reaping a harvest now. Throngs of shoppers have been in the down-town districts for several weeks past every day, and the retailers located in that district are securing their share of the extra business, which the season and the presence of the large number of people would naturally bring them. In fact, they have all been so deeply occupied with their business that not even a thought was probably given to the much mooted re-organization of a Retail Dealers' association. It can hardly be expected that anything further will be done until after the holidays.

* * *

The El Draco Cigar Manufacturing Company has issued a very neat brochure, which is being extensively circulated among club people and others. It is made up of a resume of some of the appropo sayings of literary people. It is finely printed in color, and contains a reproduction of the packages of their "Rutherford," "Stratford" and "Consor," also showing the actual size of one or more shapes of the respective brands. The product of this factory is now on sale at all the leading clubs throughout the city, as well as the better class of the hotels. George B. Evans' Drug Stores and the Broad Street Station drug store cigar stand and among the more recently added customers, who are doing well on these goods.

* * *

The anniversary of the Relief Association of the employes of the Theobald & Oppenheimer Company was recently held, and which was attended by a large majority of the 700 employes of the Theobald & Oppenheimer factory. The affair, which was thoroughly enjoyed by all participants, consisted of a banquet and a ball in the cotillion of which Mr. John N. Kolb, president of the Theobald & Oppenheimer Company, was leader.

A new retail cigar establishment is being opened on Walnut street, near Broad, by R. W. Boch, the well known cigarist. He is now busy in arranging the store so as to participate in the Christmas trade.

* * *

The cigar factory of Luckett, Luchs & Lipscomb, at 115 North Third street, has already become entirely inadequate, and an additional factory has been secured at Gilbertville, and is now in working order. The house is so well supplied with orders for their line that they will not be able to close down for any length of time during the holidays.

* * *

Frank Dominguez, of E. A. Calves & Company, will return to Cuba within a fortnight. The business of that firm has been so active during 1909 that Mr. Dominguez made an unusually large number of trips to Cuba during the year to keep the house supplied with sufficient quantities of leaf to meet the demands of their customers.

* * *

Jacob Labe, of the Sumatra importing house of B. Labe & Sons, has been on a flying Western trip to close their year's business, which will, it is believed, be one of the largest in the history of the house.

* * *

Stepping into an open elevator shaft in the dark, Samuel Lipschutz, of 1932 North Eighth street, fell to his death in the establishment of the Lipschutz cigar factory, of which he was manager, at 1237 Filbert street, last night. He lived only a short time after being taken to the Hahnemann Hospital.

Lipschutz fell five stories, alighting on his feet. Both legs and an ankle were broken, and he received internal injuries. He was loading a truck, intending to push it on the elevator, and while his back was turned, the mechanism of the car was set in motion, and it ascended to the sixth floor. Thinking it was still behind him, he stepped backward into the hole.

SPECIAL NOTICES.

(12½ cents per line, 6 point measure)

FOR SALE—The Universal Cigar Bunch Machine improves the quality of the cigar, reduces the cost, increases capacity; makes paste work and novelty packages successfully; thousands already in use; sent on 10 days' trial to responsible parties. Winget Mfg. Co., York, Pa. 7-22tf

CIGAR SALESMAN wants to represent a factory making See and Florida goods in short and long filler, londres and perfecto shapes. To sell to the A1 jobbing trade in Eastern States on commission. Address Good Trade, Box 4, care of Tobacco World. 12-1-2

TO THE TRADE—We claim the rights to the title "Criterion" as a trade-mark. This brand we have used continuously since 1882. We will protect our rights against any infringements. Louis Ash & Co., New York. 12-1r

ESTABLISHED FACTORY making nickel goods, desires a few more jobbing accounts. Special attention given to private brands. Address Box 1, care of "Tobacco World." 11-17

A MANUFACTURER of a reliable 2 for 5-cent short-filler product is open to correspondence with reliable jobbers. Address Box 5, care of The Tobacco World. 2-22-r

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

12a

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

IN YORK CITY AND COUNTY.

York, Pa., Dec. 20, 1909.

Every cigar manufacturing establishment in this section of the country is now bending all its energies to getting out the biggest amount of goods possible. Cigarmakers are being added to present forces wherever it is possible, the greater difficulty seems to be that in many instances not enough hands can be procured at present to meet the requirements. This is, indeed, a great contrast when compared with the conditions prevailing during a considerable portion of the year when cigarmakers could, in many instances, not find employment at any wages. December, it is expected, will show up fairly well in this month's productions, as compared with last year, and it is hoped that it may show an actual gain.

Leaf tobacco dealers also find business conditions much improved, not only because the cigar manufacturers are in actual need at present of increased quantities of new raw material, but also because they are in a better mood than they have been for some time, making good sales much easier. There is no unusual activity in the buying of the new crops, but it is expected that after the stripping season there will be a spurt of active buying.

The Internal Revenue receipts for November showed stamp sales of $101,294.44, which is an increase of $1000 over the previous month, and $10,000 over the corresponding month of 1908. During the month of November tnere were also granted twenty-five new licenses for new cigar factories in this division of the Ninth district. They are as follows:

Kaltreider & Frey, Red Lion, 40 hands; James O. Smith, Holtz, two hands; W. H. Grimm, Windsor borough, one hand; Jacob Harman, two hands; Horace J. Sitler, East Prospect, two hands; K. H. Jacobs, Yorkana, 40 hands; B. F. Sentz, Cross Roads, three hands; Alice M. Grimm, Red Lion, five hands; Lawrence Smith, Windsor borough, two hands; John W. Sechrist, Dallastown, five hands; Lillie V. Leber, Dallastown, five hands; C. Finchbaugh, York, R. F. D. No. 2, five hands; C. S. Gable, Wrightsville, 40 hands; Benjamin F. Poff, Craley, three hands; H. C. Brenneman, Windsor borough, two hands; Alvin G. Grove, Felton, R. F. D., No. 2, five hands; Thomas Sutton, Red Lion, five hands; Henry M. Olewiler, Lower Windsor township, five hands; Walter C. Smith, Windsor borough, four hands; A. J. Keener, Dallastown, R. F. D., No. 1, five hands; Florence M. Brillhart, Yoe, three hands; Benjamin Hengst, York, R. F. D., No. 9, five hands; William H. Schmuck, Red Lion, R. F. D. No. 1, two hands; Charles E. Sprengle, Windsor, R. F. D., No. 1, three hands; Paul Elfner, Brogueville, three hands.

It is probably not generally known that W. F. Patterson, the well-known leaf man, of this city, has been appointed to a county office, or position, and yet it is a fact. Not long ago he was appointed Court Detective of York county, but it will in no way interfere with his leaf tobacco business.

H. F. Kohler, the popular Nashville cigar manufacturer, has been confined to his home by an attack of pneumonia, but has recovered to such a point that he is again able to be about his office. We join with his other friends in extending to him our heartfelt felicitations.

FROM the CAPITAL of OLD BERKS

Reading, Pa., Dec. 20th, 1909.

Mr. J. G. Spatz, of the firm of J. G. Spatz & Company, of this city, has just returned from a flying trip to Baltimore, Washington, stopping at Philadelphia on his return. Mr. Spatz reported to a reporter of The Tobacco World that the trade conditions lately had become greatly improved.

C. W. Potteiger disposed of the stock and fixtures of the cigar store at 519 Penn street, at auction recently.

It is reported that extensive alterations and extensions are being contemplated at the cigar factory building of Otto Eisenlohr & Bros., Seventh and Washington streets. They have purchased the adjoining properties at 34 and 36 North Seventh street, presumably for this purpose.

W. W. Reigel, a leaf dealer, at Third and Greenwich streets, has purchased a lot of ground, 100 by 100 feet, which lies near his present premises.

Boyertown is to have a stock company to erect a large cigar factory, and which, it is said, will afford employment to 500 people.

Haller & Whitecraft report the recipiency of many orders for Christmas trade. One of the firm has been covering the coal field region.

The Tobacco Warehouse of Charles Cusick & Son, at Weedsport, N. Y., has been opened for the season and already a goodly force of helpers is being employed in assorting tobacco of the new crop, and the firm expects to handle a considerable quantity this year.

Earl M. Mason, trader, has E. M. Mason & Company, cigar and tobacco dealers, at Providence, R. I., adjudged and involuntary bankrupt upon petition filed against him by J. F. Davenport and F. Hirsch & Son, leaf dealers, of Boston, and the Aberti Box Company, of Cambridge, Mass., whose claims aggregated $741.

The Cashatt Cigar Company recently opened a new branch store in the Commercial National Bank Building, at Long and High streets, Columbus, O. The new store is handsomely fitted up and carries the same line of goods as are handled at the main store, at High and Broad streets. The Cashatt Company is regarded as a subsidiary of the United Cigar Stores Company.

Leopold Loeb & Co.

Importers of Sumatra

and Packers of

Seed Leaf Tobacco

No. 306 North Third Street

Philadelphia

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect

The Highest Grade
Five-Cent Straight Cigar
Ever Made

The Little Minister

Has the **Largest** Sale
of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.

Lancaster, Pa.

"The GARDEN of PENNSYLVANIA"

Lancaster, Pa., Dec. 20th, 1909.

Trade in the leaf market has been fairly active during the past two weeks, and what remains of the 1908 tobaccos are being steadily picked up. J. D. Skiles; the veteran leaf tobacco packer, A. H. Hoober and others, have lately made some sales of importance. It seems that some holders of the 1907 and 1908 leaf are holding their goods for advanced prices, and there are not a few who believe that they will get it too.

The local cigar factories are busy on holiday goods, for which there is now a strong demand. In fact it is almost beyond their present capacity. Some manufacturers are fortunate in booking orders for later delivery, which will enable them to operate actively during January.

The United Cigar Manufacturers Company has leased a new building at Columbia, which, in fact, is not yet ready for occupancy. It is reported that, for the present it will be em ployed for stripping purposes only. It is hoped by the Columbians that it will eventually be turned into a regular cigar factory.

The 1712 cigar factories of the Ninth district produced during the fiscal year ending June 30, 1909, 712,227,371 cigars, for which it required 14,109,011 pounds of leaf tobacco. The 102 tobacco factories in that district produced 450,-coo pounds of tobacco.

The Lancaster County Tobacco Growers' Association held its annual meeting in Lancaster on the 14th inst. It was decided that the farmers had grown tired and discouraged with the experiments of growing wrapper leaf under shade. The State has conducted an experimental Station at Cocalico, under the direction of Dr. William Frear, who stated on the day of the meeting that the experiments with shade-grown Sumatra had failed.

The Federal Government has, however, signified its desire to co-operate with Lancaster county in tobacco experiments, and the society decided to ask for suggestions along the line of a filler tobacco only, and that is likely to mean the abandonment of the experimental Station at Cocalico.

W. O. Marshall, Mr. R. Shank and George W. Huber, arbitrators in the suit of Charles W. Bitner against the Teutonia Insurance Company, of New Orleans, and the Insurance Company of the State of Pennsylvania, met and heard testimony. The claims were based on policies covering tobacco in the plaintiff's warehouse in this city, which was destroyed by fire. Mr. Bitner's claims were proven, and the defense submitted no testimony. The arbitrators filed an award in favor of the plaintiff and against the Teutonia Company of $1533.75, and against the Insurance Company of the State of Pennsylvania for $2556.25.

John F. Schnupp, for some time representing in this section Joseph S. Gans & Company, has now also secured the account of M. F. Schneider, a New York Sumatra importing house. The lines will in no way conflict, as the house of Gans are not handlers of imported Samatra tobacco, while the house of Schneider do not handle seed leaf tobacco at all. On the other hand, however, Mr. Schnupp is now in a position to attend to the wants of his customers in a more advantageous manner than heretofore. His headquarters will continue to be at Lancaster.

B. Ezra Herr, one of the best known tobacco growers of Lancaster county, and who has for some years past been the president of the Lancaster County Tobacco Growers' Association, died suddenly on Monday night last at his home in West Willow.

H. S. Gensemer has opened a cigar factory at Blainsport.

HARKERT CO. BUSY.

The Popular Davenport House Reports an Active Season.

Davenport, Ia., Dec. 17, '09.

The Harkert Cigar Company, of Davenport, has been kept unusually busy of late packing cigars for the Christmas trade. "La Luxor," the new clear Havana which is made by the company is enjoying heavy sales, and in fact is meeting with greater success than was expected by its makers when first placed on the market. It is made in eight different sizes.

The company is packing its cigars in boxes of 12, 25 and 50 each for the Christmas trade. In the box of 12 there are two rows of six cigars each. They are easily slipped in the pocket and make an ideal Christmas gift.

In order to properly meet the Christmas demand, it is necessary to have the shipments all out at least two weeks before the holidays and as a result the firm has been kept remarkably busy of late taking care of its orders. Running behind on the orders, the force was kept busy a half a day on Thanksgiving day, and part of the day on Sundays, as well as working overtime on regular working days. The factory is located at Fourth and Taylor streets, Davenport.

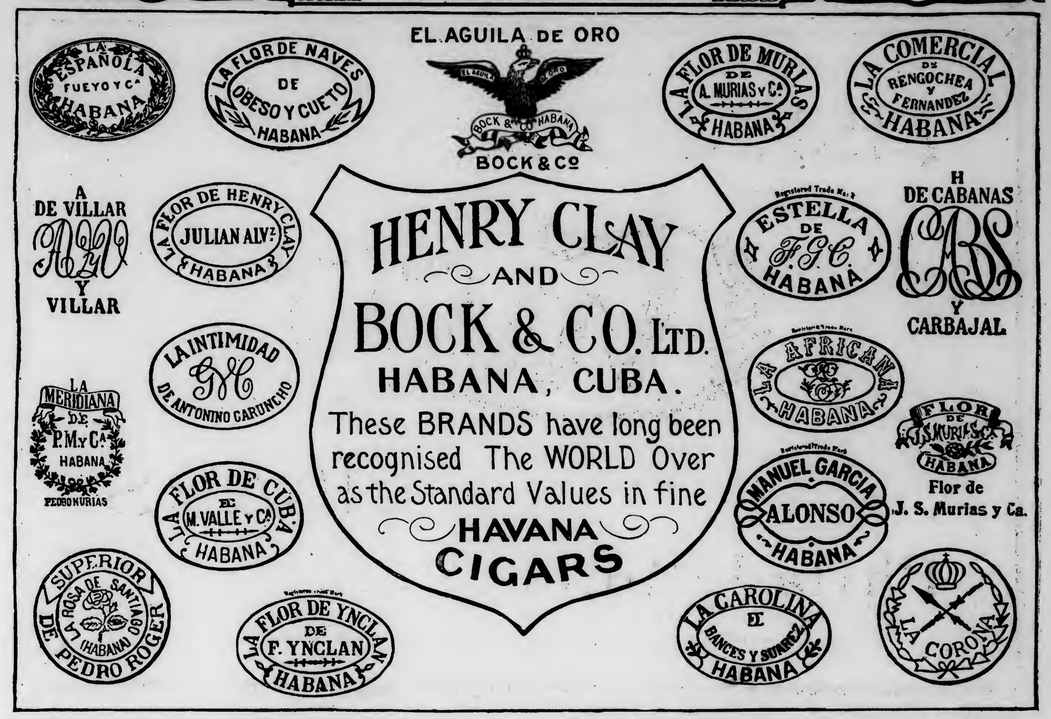
—The cigar factory of Felix J. Holden, Briston, Conn., was burned on the 23d inst. The loss is placed at about $2000, with $1500 insurance.

The Capital Leaf Tobacco Company, of Chicago, with a capital of $75,000, was recently organized by Edward Soninshine, Maurice. Burkson and Hugo Soninshine.

The W. G. Custin Cigar Company, at Grand Rapids, Mich., has been inporated with the capital of $10,000, of which $5000 has been paid in, for the purpose of manufacturing, buying and selling cigars, tobacco, pipes, etc. The incorporators were W. G. Custin, Benjamin Lubetsky and Reuben Roden.

James P. Scott and his twelve-year-old son, were smothered to death near Lynchburg, Va., on Tuesday of last week under a wagon load of leaf tobacco. Scott and the boy were driving to the city to deliver the tobacco. When a few miles from town the wagon overturned, catching the man and his child underneath it. Scott, probably stunned by the fall, could make no effort to extricate himself and the boy.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers,
Established 1880
KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.



Cigar Manufacturers JACOBS & HOLTZINGER CO. Windsor, Penna.

The thought which presents itself to the conservative and far-seeing mind when the question is propounded as to what essentials are necessary to a man's success in business is, that they are probity and ecenomy.

In making mention of those firms who have become prominent throughout cigar manufacturing, due reference must be made of the Jacobs & Holtzinger Co. Both Mr. Jacobs and Mr. Holtzinger are self-made young men, having started business in a small way and in a very small place. Both gentlemen possessed thorough business qualifications together with a thorough conception of the business as well as to know the wants of the trade, possessing all of the secrets pertaining to the manufacturing end of the business.

They are young men honorable and energetic, and bring with them a clean, enviable record. Having made a complete study of the business they possess a complete practical knowledge of their every duty, and in all of their duties, have proven themselves gentlemen of honorable principles, possessing the full confidence of their patrons.

The success already won by these young men has been well merited by their constant watchfulness of the market and its demands must be always exercised, and the capital of clear sight and thorough knowledge of the ins-and-outs of the business must belong to those who want to succeed, and those who know Messrs. Jacobs & Holtzinger agree with the writer that these gentlemen are endowed with that capital to an eminent degree.

The Internal Revenue statistics show that the manufacture of cigars in the United States during the fiscal year ending June 30th, 1909, which, while not quite as large as it was several years ago, has still a phenomenal production. It also shows that Pennsylvania has again maintained its reputation as the largest cigar producing State in the country, having to its credit about 30 per cent. of the output.

It is a well known fact that the cigar manufacturing industry of York county figures prominently as one of the most important of all her numerous industries, and it represents a capital of thousands of dollars invested, and affords employment to hundreds and hundreds of people. Of course, it is divided into various sections, and among the more important ones is Windsor, as a cigar manufacturing town. Among the comparatively new enterprises at that place is the firm of Jacobs & Holtzinger Company.

This firm was originally K. H. Jacobs, who has been engaged in that line of trade for a number of years. Latterly he had become recognized as one of the most successful manufacturers, and the outcome of Mr. Jacob's enterprise was the formation of the Jacobs & Holtzinger Company.

Few of the younger firms have been more active in pushing movements beneficial to the cigar manufacturing interest in this location than they. Their factory, which is a new one, is built upon lines of modern plants. The rooms are large, light and airy, affording every means of health and comfort, and may be termed of a purely sanitary nature, and the whole is heated throughout with steam.

For the business end of it, a spacious office is set apart for the clerical part of the work, and it is generally considered one of the best structures of its kind in Windsor, or, in fact, throughout this district.

Both Mr. Jacobs and Mr. Holtzinger are young men, endowed with far-seeing business views, and their opinion upon the manufacture of cigars is locally well regarded. Few men of their years evince the good judgment and discrimination which distinguish their business transactions, and it is safe to prophecy a brilliant and well-merited future for them.

The firm has a branch manufacturing plant at Yorkana, lately occupied by Mr. Budding. This, too, is of large proportions, and between the two plants, and under the able direction of the members of the firm, they are able to supply their trade with the highest grade of cigars, among which are the "White Ox," a five-cent cigar, that has become quite popular; also the "Blue Fox," and last, but not least, "Dan and Jack," and the two of the most popular five-cent cigars are meeting with marked success.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

EISENLOHR'S

Cinco

CIGARS

Philadelphia

SPRAYED TOBACCO SUIT SETTLED.

Compromise Effected in Case of Morrow vs. Estate of Schoverling.

New Milford, Dec. 16.

Settlement of the suit of John Morrow against the estate of William Schoverling has attracted widespread interest in tobacco-growing circles of Litchfield county. The case is one of the 21 "sprayed tobacco suits" and dates back to 1901. The Morrow litigation was regarded as a test by which the other cases were to be decided.

In 1901 William Schoverling, a prominent wholesale tobacco dealer of New Milford, bought 21 growing crops of tobacco in this vicinity, intending to spray them. The Morrow crop was bought for 16 cents a pound, and it was to be sprayed by Mr. Schoverling's employes. The spraying fluid was too strong, and instead of merely spotting the leaves it cut holes in them. The fact was reported to Mr. Schoverling, who directed that the crop be cut, cured and delivered to him. Before the time for delivering Mr. Schoverling died, and the executor of his estate notified Mr. Morrow that the tobacco would not be taken. Mr. Morrow informed the estate that he would sell the crop for the best price he could get and would hold the estate responsible for the difference between what he received and the price which Mr. Schoverling had agreed to pay.

Mr. Morrow brought suit against the estate, and the Superior Court referred the case to commissioners, who decided against Morrow on the ground that no legally adequate contract for the tobacco had been made. Mr. Morrow appealed from this finding, and last week the appeal was put on trial in the Superior Court. After both sides had submitted their evidence, a conference of the attorneys took place and an adjustment was made. While the terms have not been officially disclosed, it is understood that settlement was effected on a 50 per cent. basis.

As the Morrow case was to be a test the other 20 cases will be settled on the same terms. The litigation has attracted much attention among tobacco farmers, and the proceedings have been keenly watched.

D. W. Ahern, a cigarist, of Minneapolis, was recently declared a bankrupt by a sealed verdict rendered by Judge C. A. Willard, in the United States District Court, at St. Paul. The jury which heard the bankruptcy proceedings against Ahern found that he was a bankrupt on December 28, 1908, and had preferred certain claim to the determent of others, chief among whom was an Eastern cigar manufacturer. The estate will be wound up in the United States District Court.

The Eldorado Cigar Company, of Washington, D. C., recently filed an assignment of all its assets for the benefit of creditors to Elwood P. Mory, Robert L. Matague and Harry Winingder. Liabilities are placed at $1559.84 and assets claimed to be worth $1295.

TRADE-MARK REGISTRY DEPARTMENT

Continued from p. 12.

15, 1909, at 9 A. M., by The Moehl Lithographic Co., Brooklyn, N. Y.

RIGHT PRICE. 19,256.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by The Moehl Lithographic Co., Brooklyn, N. Y.

LIVE TIPS. 19,257.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by The Moehl Lithographic Co., Brooklyn, N. Y.

LEASE. 19,258.
For cigars, cigarettes and cheroots. Registered December 14, 1909, at 9 A. M., by G. A. Kohler & Co., Yoe, Pa.

AFFINITY. 19,259.
For chewing and smoking tobacco. Registered December 14, 1909, at 9 A. M., by The Scotten Tob. Co., Detroit, Mich.

LA PRETINA. 19,260.
For cigars, cigarettes, cheroots, chewing and smowing tobacco. Registered December 14, 1909, at 9 A. M., by American Lithographic Co., New York.

EL REDACTOR. 19,261.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 14, 1909, at 9 A. M., by American Lithographic Co., New York.

ANN OTHER. 19,262.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by William Wessel, New York.

ANOTHER. 19,263.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by William Wessel, New York.

IMAN. 19,264.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by Percy W. Hughes, New York.

BUYOUK. 19,265.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by Percy W. Hughes, New York.

TREBOR. 19,266.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 15, 1909, at 9 A. M., by Percy W. Hughes, New York.

ANNUNCIATOR. 19,267.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

THE AMORIST. 19,268.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

VENETIAN LIFE. 19,269.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

SPANISH LIFE. 19,270.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

FORTUNE HUNTER. 19,271.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Louis C. Wagner & Co., New York.

SONG BIRD. 19,271½.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Frank LaFountain, Northampton, Mass.

MOON BIRD. 19,272.
For cigars, cigarettes and cheroots. Registered December 15, 1909, at 9 A. M., by Frank LaFountain, Northampton, Mass.

LEVITO. 19,273.
For cigars. Registered December 16, 1909, at 9 A. M., by I. Levit, Phila.

LA MARQUISE. 19,274.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 16, 1909, at 9 A. M., by Chas. Stutz Co., New York. (Re-registration.)

IMP. 19,275.
For cigars, cigarettes and cheroots. Registered December 16, 1909, at 9 A. M., by Arguelles y Ca., Tampa, Fla. (Re-registration.)

RUFFASH. 19,276.
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered December 16, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

ROBY. 19,277.
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered December 16, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

ROBYETTES. 19,278.
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered December 16, 1909, at 9 A. M., by Roby Cigar Co., Barnesville, O.

WILLIE WHITE. 19,279.
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1909, at 9 A. M., by American Lithographic Co., New York.

Highest Award and Gold Medal for Excellence and Quality of Stogies, at World's Fair, St. Louis, 1904

Factory No. 1645. Capacity, 50,000,000 a Year

We make the CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE and BIG STOGIES
First Quality——Long Filler——Hand Made

JOHN SLATER & CO.
Manufacturers of
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS:
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH, BLUE POINTS, GOOD POINTS, Etc.

F. B. ROBERTSON, Factory Representative,
P. O. Box 425, PHILADELPHIA

LANCASTER, PA.

MANILLA PINS. 19,280.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

MANILLA STRAIGHTS. 19,281.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

MANILLA TIPS. 19,282.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

MANILLA REWARDS. 19,283.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

MANILLA BOND. 19,284.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

19,285. Not issued.

19,286. Not issued.

19,287. Not issued.

MANILLA DRAFT. 19,288.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

HAVANA CHECK. 19,289.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

MANILLA CHECK. 19,290.
For cigars, chewing and smoking tobacco.. Registered December 16, 1909, at 9 A. M., by Geo. A. Kohler & Co., Yoe, Pa.

AIR DELIVERY. 19,291.
For cigars, cigarettes and cheroots. Registered December 17, 1909, at 9 A. M., by C. F. Keller, Buffalo, N. Y.

DON TORCIDO. 19,292.
For cigars, cigarettes and cheroots. Registered December 17, 1909, at 9 A. M., by Elliot, Ottenheimer & Elliot, Baltimore, Md.

BLUE LICKS. 19,293.
For cigars, cigarettes and cheroots. Registered December 17, 1909, at 9 A. M., by F. P. Shaufelder, Newmanstown, Pa.

McADOO ROYAL. 19,294.
For cigars. Registered December 17, 1909, at 9 A. M., by S. R. Kepner, Orwigsburg, Pa.

CONSTRUCTOR. 19,295.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 17, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

UNION VALOR. 19,296.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 17, 1909, at 9 A. M., by The Moehle Lithographic Co., Brooklyn, N. Y.

LONG FEATHER. 19,297.
For cigars, cigarettes and cheroots. Registered December 18, 1909, at 9 A. M., by Heywood, Strasser & Voigt Litho. Co., New York.

JANETH. 19,298.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 18, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

LOA. 19,299.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 18, 1909, at 9 A. M., by Louis W. Keyer, Dayton, O.

QUAKERETTES. 19,300.
For cigars, cigarettes and cheroots. Registered December 18, 1909, at 9 A. M., by La Zina Cigar Co., Philadelphia.

CUBAN POCKETS. 19,301.
For cigars, cigarettes and cheroots. Registered December 18, 1909, at 9 A. M., by La Zina Cigar Co., Philadelphia.

MAYOR BUCKINGHAM. 19,302.
For cigars, cigarettes, chewing and smoking tobacco. Registered December 20, 1909, at 9 A. M., by Gustave Doern, Bridgeport, Conn.

AIRILY DELIVERY. 19,303.
For cigars, cigarettes, cheroots and stogies. Registered December 20, 1909, at 9 A. M., by Fred C. Keller, Buffalo, N. Y.

HAMMER ESPECIAL. 19,304.
For cigars, cigarettes and cheroots. Registered December 20, 1909, at 9 A. M., by A. S. Valentine & Son, Philadelphia.

HAMMER. 19,305.
For cigars, cigarettes and cheroots. Registered December 20, 1909, at 9 A. M., by A. S. Valentine & Son, Philadelphia. (Re-registration.)

TOBACCO NEWS OF NEW YORK

Concluded from p. 10

at the factory of his grandfather, who was one of the pioneer snuff makers of the city. Mr. Frishmuth later embarked in the business on his own account, but finally sold out to take charge of the factory at Helmetas. He retired a few years ago.

Mr. Frishmuth is survived by a widow and one daughter. He was a member of the Royal Arcanum, the Odd Fellows and the Red Men.

* * *

United Cigar Manufacturers Stock.

Usual activity in United Cigar Manufacturers Company common stock, resulting in an advance of 12 points within a few days, calls attention to a branch of the tobacco business that has prospered decisively even during the period when other industrials suffered. That the earnings of the company must have increased since the last annual report was issued is manifest from the fact that on October 26 the United Cigar Manufacturers Company declared an extra dividend of one per cent. on the common, in addition to the regular one per cent. Reports are current that another large tobacco combination is taking more than a passing interest in this cigar company.

The United Cigar Manufacturers Company is capitalized at $5,000,000 cumulative preferred, and $15,000,000 common. There are no bonds. Of the common stock, $7,650,000 is deposited under a voting trust agreement. Gross profits in 1908 were $2,403,397. After paying dividends of $350,000 on the preferred, there remained a surplus for the year of $1,001,677, equal to 6.68 per cent. on the common stock.

* * *

A. Bijur Resigns.

Mr. A. Bijur, member of the widely known leaf tobacco house of E. Rosenwald & Bro., has tendered his resignation as chairman and member of the Legislative Committee of The National Cigar Leaf Tobacco Association, and his resignation has been accepted by President Joseph F. Cullman, Jr.

The following are the letters to Mr. Bijur and Mr. Cullman:

New York, Dec. 10, 1909.

Mr. Joseph F. Cullman, Pres.
The National Cigar Leaf Tobacco Association, City.

Dear Sir:—

I hereby tender my resignation as chairman and member of the Legislative Committee of the National Cigar Leaf Tobacco Association. I am moved to this determination entirely by my desire, with which you have been acquainted in the past, to sever my official connection with the organization, as I feel that there are plenty of others who should take up the duties connected with the association.

I must beg of you to accept my resignation as final, assuring you at the same time that I have the fullest appreciation of the courtesy and consideration I have always received at your hands.

Yours very truly,
(Signed) A. Bijur.

The National Cigar Leaf Tobacco Association.

New York, Dec. 15, 1909.

Mr. A. Bijur,
New York City.

Dear Sir:

It is with deep regret and keen appreciation of the service you have rendered the National Cigar Leaf Tobacco Association and me that I accept your resignation as chairman and member of the Legislative Committee.

Sincerely yours,
(Signed) Jos. . . Cullman, Jr.

—Anton Fellows has opened a new cigar factory at Winona, Minn.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Shirk's New and Improved

Cigar Box Stock Trimmer

is a valuable machine in any cigar box factory, for trimming or planing box boards or stock true to any desired width.

Requires no greater power than the ordinary joiner.

Very durably built, and of desirable design.

For fuller particulars and price, address the manufacturer,

P. E. SHIRK

Blue Ball, Lancaster Co., Pa.

Want to Register Your Brands?

Write to Tobacco World
Registration Department
224 Arch St., Philad'a

Prompt Service Reasonable Terms

The Chronicles of Ben Ali.

Concluded from p. 9

sale of the Astrom cigarette, which has become quite a favorite with many smokers.

Samuel Banard, the Hanover street cigarist, has his window display neatly arranged, featuring pipes, both briar and meerschaum, and a nice line of cigars at prices by the box.

Gans Bros.' William the Fourth and El Radio clear Havana cigars, and E. G. Perez & Co. Lurido Porto Rican, are very conspicuous in the display.

At Erlich & Kopf's, on Court street, the usual holiday sales on fine briars, meerschaums and calabash pipes is going on. This concern is the only manufacturers in New England, and besides their two retail stores they do an extensive jobbing business which covers the entire United States.

The American Tobacco Company is making a strenuous play to get the new cork-tip 5c. cigarette "Fez" on this market. Within the next week or two they will ship to jobbers here for distribution in the neighborhood of 3,000,000 of these cigarettes, and it is safe to state that the jobbers will soon place same and in a short time this brand ought to sell well.

The holiday season has started in nicely, and our retailers have their window displays arranged for the occasion. The popular brands of Boston cigars, in ferteith packing have made their yearly appearance. The boxes are the same as in previous years. Each jobber has received the factory allotment and this year the quantity has been reduced. The Quincy factory, especially, is putting out very few, and there is quite a demand for them. The J. A. factory is the only concern here which charges extra for holiday packages, and they do so every year.

The Bostonia holiday package, as usual, is the most attractive one of the lot. Levenson Bros., makers of the popular Boston Smoker, are exceptionally busy. Since they placed this brand on saale at all the stations of the Boston "L" Road the demand around the city for it has increased wonderfully, and the factory is working to its capacity.

The Autolight cigarettes, a novelty that lights by striking the end of the cigarette on the box, just like a match, are featured by many of our leading cigarists, and are selling well for a novelty.

Since the Jaynes Riker Co. started selling the popular local 10c. cigars at four for a quarter, many of the other cut-price cigar stores have followed suit, and the consumer is getting the benefit, while the small retailer is getting it where he always does—in the neck.

Many cigarette and tobacco salesmen working around this locality have been laid off until the first week in January.

Baker Bros. have just taken on the Marcus Feder Cigar Co. line of Cleveland stogies.

"Old Sport" Zugsmith, representing the Union American Cigar Company, is in town after an absence of a year or so. He received a number of nice orders for January delivery.

Louis Shapiro, representing the Nestor cigarettes, has returned from a very successful trip down Connecticut.

A representative of the Isenberg Cigar Company, Wheeling, W. Va., makers of the Iseeco stogies, called on our jobbing trade this week in the interests of his line.

The A. T. Co. has a crew of salesmen here selling their Turkey Red cigarettes, and window displays of same are being made all through the city proper.

The cigarette picture craze is still on here. There is a noticeable increasing demand for the Piedmont cigarettes, since the company has placed

PACKING HOUSES:
Florin, Pa. on Main Line of Penna. R. R.
and
14 Mifflin St., Lancaster, Pa.
OFFICE in FLORIN
Telephone 432-B P. O. Box 96

E. L. Nissly & Co.

Growers and Packers of
Choice CIGAR LEAF Tobacco
Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our samples. Samples cheerfully submitted upon reqnest,

B. F. Hoffman N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905, 1906, 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
827 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

Truman D. Shertzer

Packer of and Dealer in
Leaf Tobaccos

Warehouses:
Lancaster and
Red Lion, Pa.

Main Office:
Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. Lancaster, Pa.

GEO. SCHLEGEL
138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF
CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, Mgr.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, Mgr.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, Mgr.

two pictures of baseball players in each package. These pictures are eagerly sought for, and retailers are getting as high as 3 cents each for some of the scarce pictures. I know one retailer who is doing a land office business in these pictures. He buys the Piedmont cigarettes by the thousand, takes out the pictures, which he sells, and then sells the cigarettes for $2 per thousand, which is $1.90 a thousand less than the regular selling price.

P. Assner & Co., the South End jobbing concern, are meeting with much success with their El Renssa, a Porto Rican 5c. cigar, which has an excellent distribution.

Rosenthal Bros.' Special 5c. Invincible, packed in tins of forteiths, are being featured as a very desirable holiday gift by many of our leading cigarists and drug stores. BEN ALI.

—The American Cigar Company has purchased the plant of the Hilson Cigar Company, in Elizabeth, N. J.

HOLIDAY SEASON IN DETROIT.

Tobacco Dealers Report a Fairly Good Business, and Cigar Manufacturers Tell of a Heavy Demand for Their Products.

Detroit Bureau "The Tobacco World," 591 Campbell Avenue.

Detroit, Mich., Dec. 18.

A fairly good volume of business was done by Detroit leaf tobacco dealers during the last week. There is no particular feature in the market excepting that the Christmas demand is beginning. Factories are running full and heavy on immediate orders, and the future prospects are hardly as alluring as present business should warrant.

The different cigar manufacturers about the city report a heavy demand. Factories are all running full and the law enacted by the last State Legislature prohibiting women from working more than 54 hours a week is causing some hardship. Many local factories depend principally on female labor, and while most manufacturers agree on the wisdom of the law yet they are hit by it.

In view of the festive season local manufacturers are not putting out special brands. They are depending on the old favorites to bring trade, and that their stand was wise is shown by the orders being placed by the different wholesalers and retailers.

The wholesale and retail demand is good. The different downtown stores report a good business. Although there is some demand for high-priced cigars in this market the bulk of the demand is for 10c. and 15c. goods.

Different local cigar men are distributing calendars to the trade.

All downtown cigar store windows are dressed in observance of the season.

A huge electric sign is being placed in front of the Cavis Cigar Company, in Kalamazoo.

E. C. Lange, of Ionia, has established a cigar factory and store in Lowell. Lange has conducted a similar business in Ionia for seven years.

Samuel Frisbie, charged with complicity in the murder of Louis Rosenberg, at St. Clair Flats, last summer, was discharged by a jury recently.

The store occupied by the Grand Rapids Cigar Co., at 97-103 Canal street, Grand Rapids, was recently sold.

Fire recently destroyed part of the Bowles Building, in Detroit. A number of cigar stores were located on the first floor of the structure.

Saginaw merchants are protesting against the sale of cigars at the Auditorium, the city's principal hall. A petition has been presented to the Common Council requesting it to take action.

What is believed to have been a clever swindling scheme was recently worked on State cigar dealers. An agent, presumably, called on the trade in the interests of a cigar lighter. He secured advertisements for the article and then skipped the different towns.

The State law prohibiting the sale of tobacco to minors is being rigidly enforced in different parts of Michigan. Fred Heller, of Lansing, recently paid a fine of $5 for selling tobacco to a 16-year-old boy, while William J. Shannon, of Bay City, was arrested for allowing a minor to remain in his cigar store. Detroit police are not so strict, as this city has yet to have her first case for such an offense.

—Frederick Reinhardt, who had been engaged in the cigar manufacturing business in Utica, N. Y., for more than 45 years, died on the 11th inst. He was in his 70th year. He is survived by his wife, three sons and three daughters.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA
NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.
Manufacturers of
FINE CIGARS
R, F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

TRY THIS HIGH GRADE NICKEL CIGAR
EQUAL TO ANY AND ALWAYS RELIABLE
PRICES TO JOBBERS NO HIGHER THAN OTHERS
HIGH GRADE
UNION MADE
ROYAL B JUDGE
FOR GENTLEMEN OF GOOD TASTE
GUARANTEED
H. C. BURKY - M'F'C'R - READING PA.
ESTABLISHED 1885
FACT. NO. 1898 1ST DIST. PA.

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.
Manufacturers of
High Grade Union Made
5c. Cigars
for the Wholesale Trade Only
UNION CHIEF
SUPREME UNION

McSherrystown, Pa.

SHERTS CIGAR CO.
Manufacturers of
Cigars of Quality
Correspondence from the Jobbing Trade Solicited
Lancaster, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Moehle Lithographic Company
Clarendon Road & East 57th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

DEATH OF F. W. FULLER.

Hartford, Conn., Dec. 19.

William Francis Fuller, 57, of the tobacco firm of E. A. & W. F. Fuller, died at his home in Hartford, on November 27. His illness began in May, with what appeared to be a case of acute indigestion, but which proved to be a severe attack of heart trouble, from which he was unable to rally. He failed steadily to the end. Mr. Fuller was born in Suffield, June 14, 1852, son of William H. Fuller. He was educated in the public schools of Suffield and the Connecticut literary institution of that town, graduating from the latter in 1870. A short time after graduating he went into the coal business in Suffield. In 1885 he went to Hartford and associated himself with his uncle, Edward A. Fuller, in the leaf tobacco business, packing and dealing, the house being the successor to the old-established firm of Arthur G. Pomeroy.

The Connecticut Leaf Tobacco Association has passed the following resolution of regret upon the death of W. F. Fuller:

Whereas, It has pleased our Heavenly Father to take unto Himself our true friend and associate, William Frank Fuller,

And, Whereas, our friend and associate had always endeared himself by his uniform kindness, true advice and good will to all;

Therefore, We the undersigned mourn our loss greatly, and extend our sympathy to the bereaved family, that God may give them comfort in the dark hour.

Resolved, That we attend the interment in a body.

Resolved, That these resolutions be spread on our records, and a copy be sent to his family.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Not alone is New England suffering from this pinch drought, for it seems to affect the whole belt of cigar-growing sections. From all quarters come accounts of dry, cool weather, with no rain or moisture to bring the tobacco into a casing condition. At first sight this would seem to hit the growers only, but when we come to consider the situation we see men waiting for weather suitable to take the tobacco from the poles, to be stripped into the bundle condition, so that it may be inspected by the buying fraternity. Until it does come I have about made up my mind that very little buying will be indulged in, for the story was ripe early in the fall that the crop must have been injured by weather while the crop was standing in the field. Whether this be true or not, the growers are as eager to determine as the dealers, for then the farmers would soon make up their minds as to prices to set upon the crop, and the dealers would have a chance to use the money that perhaps is set to his credit at some bank and not be compelled to lose interest on this uninvested cash, so to suit both parties I hope that a good damp will come and both parties will profit by it.

I see quite a few in Connecticut are selling their tobacco, especially those who picked or primed their tobacco. Those who did so have sold and many have delivered their crops, receiving for them around 30c. Some of the others have sold for from 21a23c. Perhaps those who picked and sold for less than 30c. are making more money than the ones who sold for 23c. But perhaps also those who did pick their crops may have been some of the best growers or favorites with the trade; these points must be studied from the bottom up. Down at Suffield they say the fads are on for all that they are worth; first it is Havana seed for awhile, and then the fad changed for broad leaf, and just how long the broad leaf fad will last no one can tell. If those smokers could get hold of some very nice Havana the trend might again revert to the growing of Havana seed instead of the broad leaf. From Lancaster county, Pa., the report says that here and there throughout the county some choice crops of 1909 leaf are being picked up at a price of from 10a12c., but no general buying is being done.

Our correspondents report as follows:

Sunderland, Mass.: "Everything in the tobacco line is quiet. No sales to report. A lot of the tobacco is still on the poles. R. E. Fairchild expects to open his assorting shops this week."

Wethersfield, Conn.: "Everything quiet in the line of tobacco. All are patiently awaiting a damp spell to take it from the poles. No sales as yet."

Whately, Mass.: "William Ryan has sold to Ryan, of Hatfield, for outside parties is crop of about 10 acres; price said to be 14c. in bundle. Donovan Brothers have sold their crop of about 10 acres to Ryan, at Hatfield, at price thought to be around 14c."

North Hatfield, Mass.: "Cornelius Murphy has sold his crop of three acres to Ryan, of Hatfield. Henry Wolfram & Brother, of North Hatfield, Mass., has bought in Whately and South Deerfield four crops, small ones, one lot being old goods."

Pognock, Conn.: "Thomas J. Kearney has sold his crop of 21 acres to Hartmann Brothers, of Hartford. Other sales by Stanton F. Brown, Michael Leanny, Thos. B. Hathaway, Judge Thomas Lawless, Philip Wolfe, Addison and Frederick Lamphear, Joseph C. Phalen and A. H. Brown. It is stated that the price ranged from 15a18c. in the bundle."

Windsor, Conn.: "A few buyers have been in town, but no sales are reported. The growers are anxiously looking for a damp spell to finish taking down the balance of the crop."—Amer. Cultivator.

WISCONSIN.

Edgeton.—The buying movement that has been conducted for some weeks past seems to be gaining strength of late as growers have become more reconciled to the prices offered. The American Tobacco Company keeps its full complement of buyers in the fields, and as numerous other buyers have their men out, so that the country districts are well covered and in the aggregate a good deal of tobacco is being contracted for. We have it on good authority that one concern closed on more than 1000 acres the past week. The bulk of the prices remain below the 7-cent limit, though a good many lots have been taken at slightly advanced figures.

The market for old goods is not very active. The most important recent transaction is the sale of nearly 500 cases of the Equity packing at London to F. S. Baines, who has a larger deal, embracing 1200 cases of the Stoughton packing of the society, that awaits sampling before acceptance. A few hundred cases in small lots comprise the sales for the week.

The hanging tobacco was again in case during the snowfall early in the week and more of the crop has been removed for stripping.

The shipments out of storage reach 500 cases from this market to all points for the week.—Reporter.

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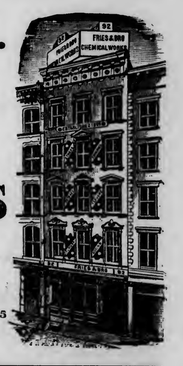

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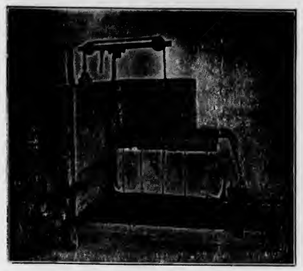

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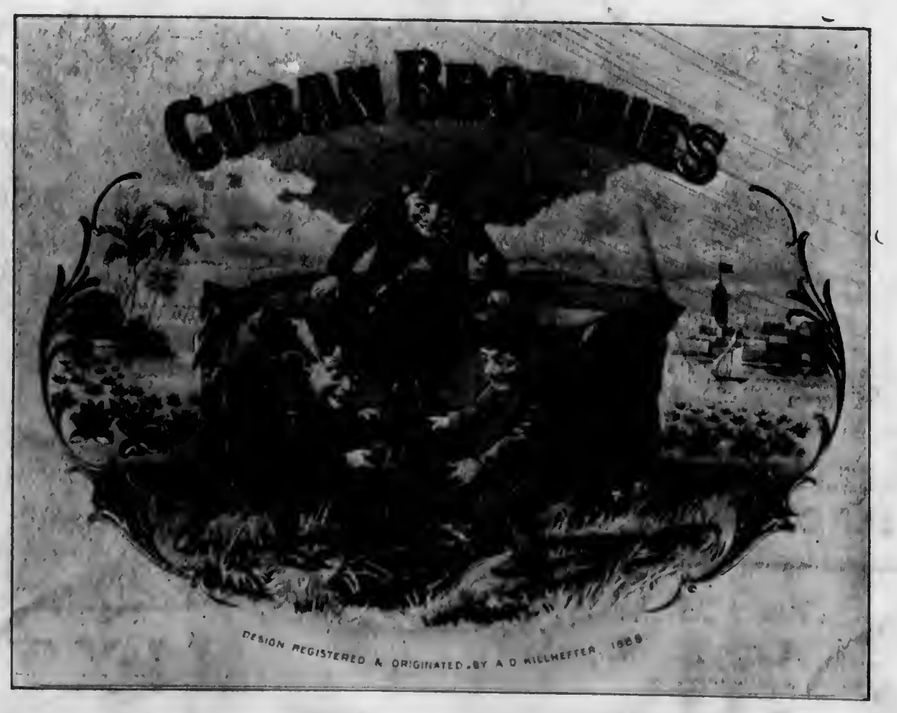

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